## RECEIVED

Mrs. Albert Mayer

August 12th

Dear Farris.

I felt real bad that we were unable to entertain you and Julia. Unfortunately, I was in Detroit on business for Al. and came home the night of the 11th, as we expected you on the 12th. We Yankees are hospitable too.

If you and company had stayed in Al's office a little longer, you might have seen some retty girls. Sometimes I am surprised myself at what emanates from that little suite. It frequently takes me 3 hours to find a file.

Anyhow. I hope you will not consider what we discussed earlier a dead duck. We would like to spend some time with you discussing various positive aspects. Please let us know when you will be hack again -- will you stop in New York at convention time? If necessary, could come down there and show you around, but would rather work from home base first.

Let us hear from you soon.

Regards,