

STEWARDS OF THE UNIVERSITY

The University of Florida Foundation 2007-08 Annual Report



The University of Florida Foundation 2007-08 Annual Report

From the President

WWW.PRESIDENT.UFL.EDU

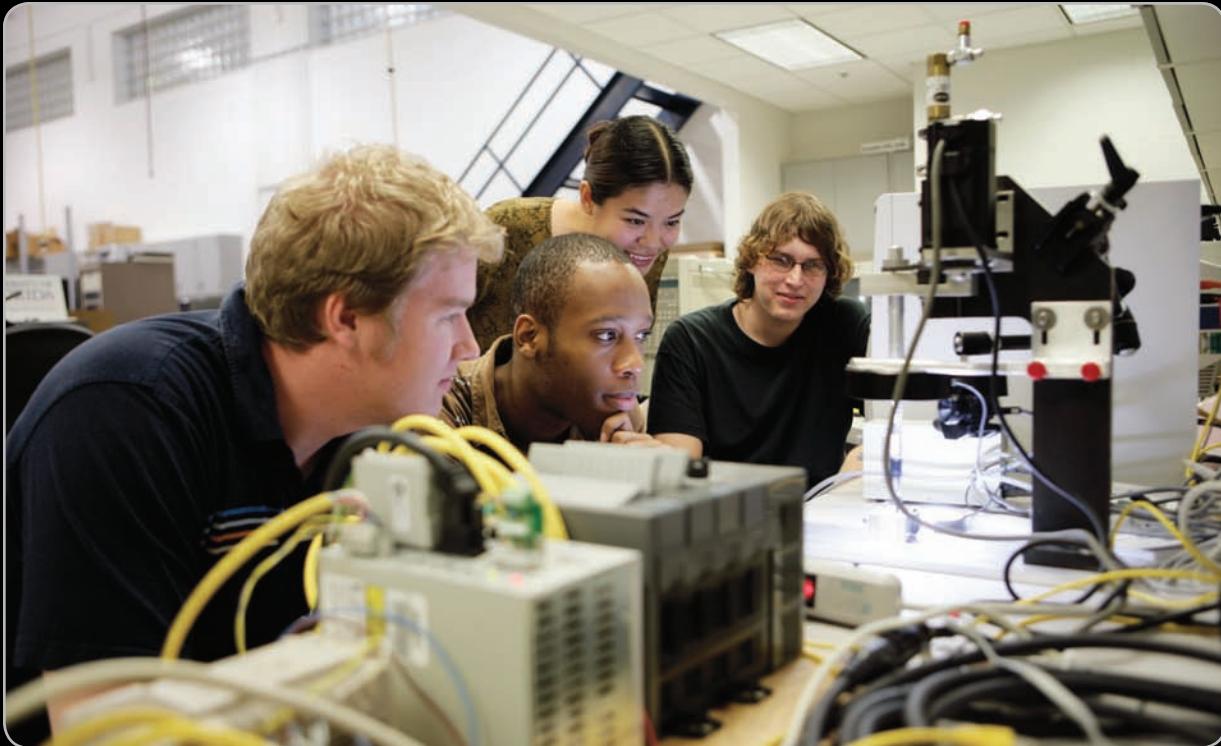
This is a challenging and exciting time at the University of Florida. On one hand, we're facing unprecedented budget shortfalls due to our state's struggling economy. On the other, our faculty members, students, alumni and friends are making obvious their determination to fulfill the University's mission and meet the demands of the 21st century.

As most of you know, the University is in the middle of a capital campaign to raise \$1.5 billion. Those private funds will endow scholarships, create professorships and chairs, pay for new buildings, and support teaching, research and service programs. Taken as a whole, these initiatives will enable UF to better serve not just our students and the greater UF community, but the wider world as well. Indeed, it is with heartfelt gratitude and admiration that I thank those of you who have already contributed so generously to the *Florida Tomorrow* campaign. Please know that your trust in the University is appreciated, and that your gifts are already making a difference.

We can all look forward to — as the name of the capital campaign suggests — the place, day and belief that are *Florida Tomorrow*.

Sincerely,

J. Bernard Machen
President
University of Florida



From the Foundation

www.UFF.UFL.EDU

"To accomplish great things," poet Anatole France once said, "we must dream as well as act."

Fittingly, the University's capital campaign, *Florida Tomorrow*, echoes France's message. *Florida Tomorrow* — and the promise it holds — will be shaped by those of us who dare to dream. Those dreams belong to students striving to make their own marks on society ... researchers struggling for answers ... professors sharing knowledge ... but also to the philanthropists whose visions for what the University of Florida can be helps make all those other dreams possible.

The University of Florida's donors give to UF because they have faith that together — through education, research and service — we can make the world a better place for our children, grandchildren and their grandchildren.

To that end, during fiscal year 2007-08, philanthropists like you donated more than \$200 million for scholarships, fellowships, professorships, buildings, equipment, programs and projects spanning the University of Florida's colleges, museums, centers and institutes. Those gifts are making it possible for the University to improve, while providing the tools and resources for our faculty members and students to be successful. Your generosity is making a difference in thousands of lives.

This report features some of the gifts received last fiscal year and their impact. It also summarizes the University of Florida Foundation, Inc.'s financial performance during fiscal year 2007-08.

The University of Florida Foundation, Inc. operates under the guidance of a volunteer board of directors to advance University programs and provide fundraising and alumni activities on the University's behalf and to manage private gifts wisely.

We thank all our donors.

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Financial Summary

The University of Florida Foundation encompasses the University's fundraising and alumni programs. Certified as a direct support organization for the University, it is eligible to receive charitable contributions under section 501(c)(3) of the Internal Revenue Code.

On June 30, 2008, the UF Foundation's total assets were \$1.617 billion, \$69 million more than FY 2006-07. Most of these assets were held in various investments — either in permanent endowed funds that produce annual spendable income or non-endowed, spendable funds. The vast majority of these funds are restricted to specific purposes.

The UF Foundation invests gifts through a management agreement with the University of Florida Investment Corporation (UFICO) so they will yield the maximum benefits in productivity and performance. The annualized rates of return in FY 2007-08 were 3 percent on endowment investments and 3.6 percent on non-endowment investments.

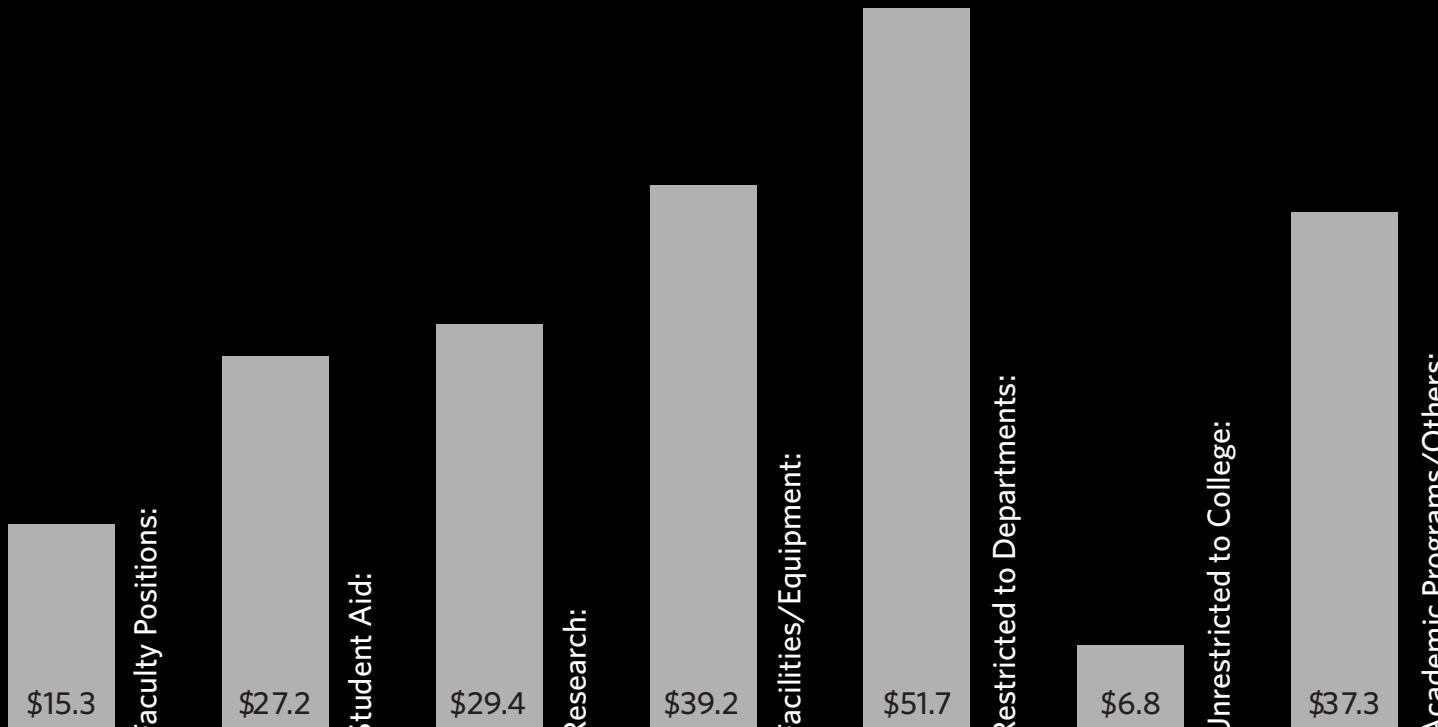
In FY 2007-08, the UF Foundation processed 123,273 gifts and another 11,342 pledges at a fundraising cost of approximately 13 cents per private support dollar raised.

Non-endowed gifts and the spendable income from existing UF Foundation endowments provided \$113.8 million in direct support for the University during the fiscal year. Since 1980, the UF Foundation has provided more than \$1.481 billion in direct support for teaching, research and service programs.



Private Support for the University of Florida, FY 2007-08

From July 1, 2007, through June 30, 2008, UF received \$206,834,576.



Gifts by purpose, FY 2007-08 (millions of dollars)

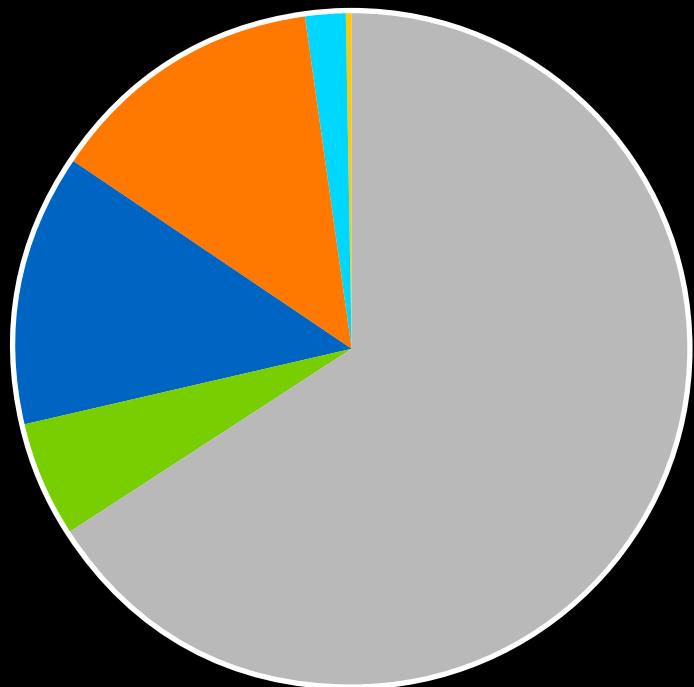
Private gifts to the University of Florida 10-year trend** (millions of dollars)



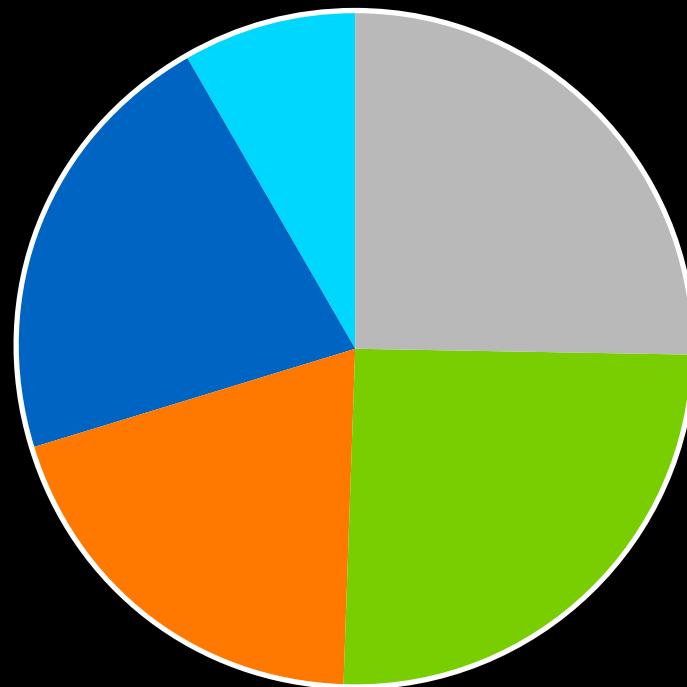
* Excludes a patent of \$35 million in 2001-02 and \$25 million in 2002-03.

** This chart has been revised to eliminate state match from total gift dollars, consistent with national gift-counting guidelines.

UF areas receiving private support,
FY 2007-08 (millions of dollars)



Gifts to the University by source,
FY 2007-08 (millions of dollars)



● UF Foundation:	\$136,789,483	(66.1%)
● University Financial Services:	\$11,216,389	(5.4%)
● Gator Boosters*:	\$27,153,403	(13.1%)
● Sponsored Research:	\$27,694,638	(13.4%)
● Southeastern Healthcare Foundation:	\$3,670,303	(1.8%)
● Libraries:	\$310,360	(.2%)

● Alumni:	\$52,805,495	(25.5%)
● UF Families and Friends:	\$51,944,448	(25.1%)
● Foundations:	\$40,659,513	(19.7%)
● Corporations:	\$44,588,605	(21.6%)
● Other:	\$16,836,516	(8.1%)

*Includes mostly ticket-related contributions.

Outright gifts to Gator Boosters of \$10,000 or more as well as endowed gifts are included in the UF Foundation's total.

UF Foundation endowment and “other assets” for total assets,
FY 2003-04-FY 2007-08 (millions of dollars)



Endowment is based on NACUBO* calculations.

“Other assets” include non-endowed funds, permanent collections, pledges, trusts and annuities, land held for University of Florida use and resale, and other various items.

*National Association of College and University Business Officers

Classroom in the Wild

WWW.WEC.UFL.EDU/ORDWAY.PHP

The 3,000-acre parcel given to UF by The Nature Conservancy is valued at \$11 million. What's inside the preserve makes it priceless.

The land — part of UF's Ordway-Swisher Biological Station in Putnam County, about 20 miles from Gainesville — is home to nearly 300 species of animals and more than 500 types of plants. Studded by lakes and wetlands and dominated by the longleaf pine, the tract represents one of the most endangered ecosystems in the world.

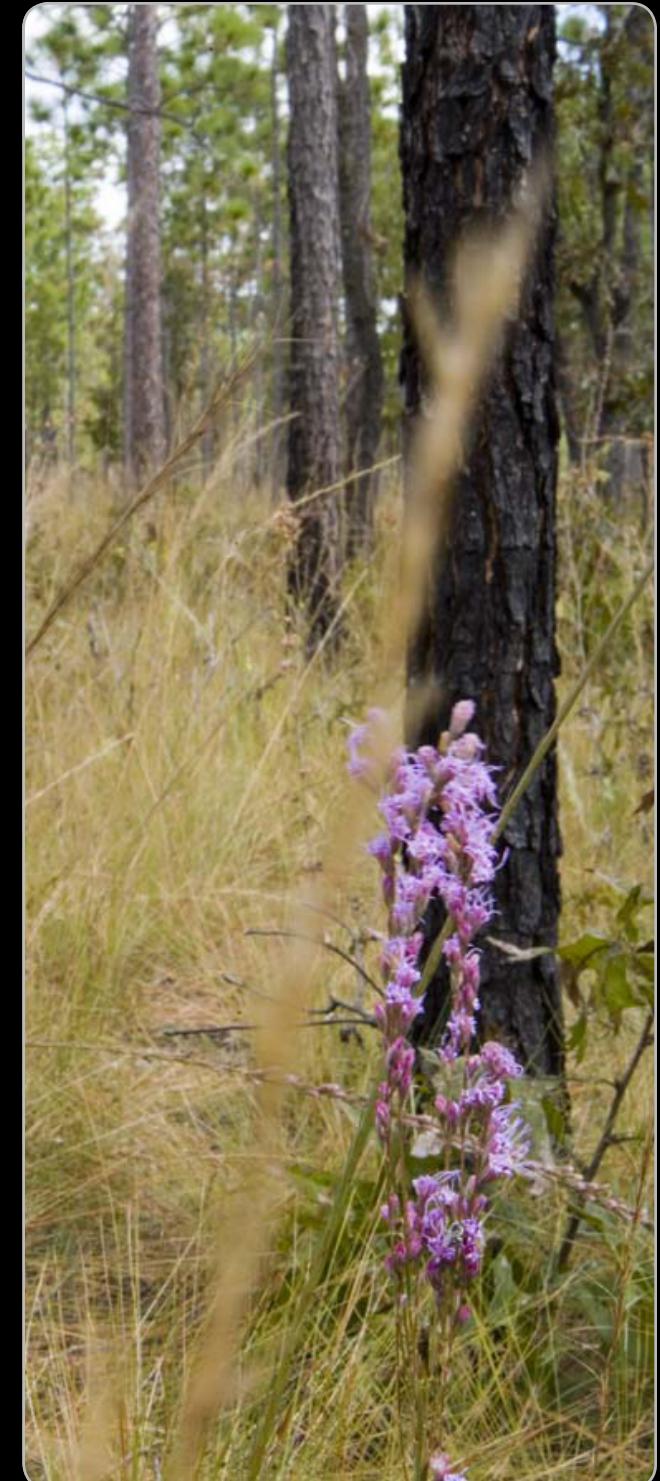
"I'm not exaggerating when I say this is some of the most pristine wetlands left in the state of Florida," says John Hayes, chairman of UF's wildlife ecology and conservation department.

The land serves an important role in educating and inspiring people who will protect such places for years to come, says Jeff Danter, director of the Florida chapter of The Nature Conservancy.

"Equally important to protecting this site is developing the next generation of conservation scientists and managers who will help make Florida and the world a more sustainable place," he says. "While conserving the land is vitally important to our conservation efforts, so is the development of talented people who can perform the work and make a difference for the future."

Created from the melding of The Nature Conservancy's Swisher tract and UF's Katharine Ordway Preserve, the land was previously leased to UF by the Conservancy. Bringing it under University ownership allowed UF to take part in an upcoming, 30-year National Science Foundation program that will track environmental change across the continent.

"It really opens the door for us to expand our research, education and outreach activities," Hayes says. "We're conserving this very important ecological gem, and at the same time doing it in a way that provides a natural laboratory for our students and for scientists from the University of Florida and other places around the country to come and learn more about these endangered systems."



Hope in Sight

www.EYE.UFL.EDU

First came despair; then hope.

While Robert and Debbie Forbis were still celebrating the birth of their grandson, Taylor, the 2-month-old was diagnosed with Optic Nerve Hypoplasia (ONH), a disease in which the optic nerves fail to develop. Taylor's family grappled with the possibility that the boy might never see their faces.

Hope for a cure came from China, where an experimental procedure using umbilical-cord stem cells was giving children with ONH sight. In the days after Taylor's diagnosis, the Forbises — founders and owners of Premier Electric, one of Florida's largest electrical contractors — learned about families who were traveling to China in the hopes that their children could benefit from the procedure. With a \$1 million contribution to UF's College of Medicine's Department of Ophthalmology they brought the possibility of a cure that much closer to home for the 5 million patients affected by ONH. Their gift will enable University of Florida scientists to determine if the stem-cell procedure is safe and effective for use in the United States.

"Many people can't afford to go to China or don't want to risk an experimental treatment," Robert Forbis says. "I hope we'll be able to do this research quickly, get the treatment approved and start treating children in a few years. The rest of the world could be coming to the University of Florida to get this done."

Taylor, who turned 1 in June, has made strides without the help of stem-cell therapy. He can see light and shadows, and doctors are optimistic his vision will continue to improve on its own. Nonetheless, the knowledge that UF may be closing in on a cure helps the rest of the Forbis family rest easier.

"I want people to know that there's hope," Robert Forbis says. "Don't despair — there is a cure on the way."



One Last Kind Deed

www.vetmed.ufl.edu

Veterinarian Mike McNulty made an off-hand comment to his friend and client Robin Weeks as he left her cattle ranch several years ago. He mentioned that he planned to buy a lottery ticket on his way home. McNulty, a 1984 graduate of UF's College of Veterinary Medicine, took Weeks' reply to heart.

"She said he'd already won the lottery with his veterinary education," says Glen Hoffsis, the college's dean.

That conversation between Weeks and McNulty gradually led to a \$6 million bequest gift to the College of Veterinary Medicine from the estate of Weeks and her mother, Harriet. These gifts are eligible for matching funds from the state of Florida's Major Gifts Trust Fund.

The mother and daughter had previously given \$1 million to the college's small animal hospital. With their new gifts — the largest in the college's history — the Weekses created an endowed chair in veterinary medicine and a professorship in cattle health.

Nearly half of Florida's agricultural land is devoted to its 2 million cattle, and Hoffsis estimates that just 30 veterinarians care for those cattle. Only five UF faculty members are researching cures for cattle diseases and teaching cattle management to future ranchers.

"That's a lot of pressure on a small group of people to protect the health of these cattle and an industry that's a huge economic driver. This gift [means there will be another] person in the workforce to heighten awareness and attract students to research cattle disease," Hoffsis says.

In addition to keeping Florida's cattle industry healthy, research on the problems facing Florida's cattle — from parasites to heat stress — will benefit livestock in states with similar climates. And in a time when thinking green is more and more prevalent, making the best use of Florida's grasslands, raising food efficiently and producing it closer to home are all issues that UF stands to impact through the Weekses' gift.



The Public Good

www.jou.ufl.edu

Frank Karel doesn't scoff when eager freshmen arrive at the University determined to change the world. He understands that desire to make a positive impact on humankind. And now he and his wife, Betsy, have enabled the University to create an educational opportunity to prepare students for that challenge.

Karel, an Alumnus of Distinction from UF's College of Journalism and Communications, knows firsthand that a career in public interest communications is one route to that dream. He is a pioneer in the field, which employs communications strategies to advance the goals of government agencies and nonprofit organizations — from universities and hospitals to environmental action and human rights advocacy groups. A retired executive with the Robert Wood Johnson and Rockefeller foundations, he earlier worked for *The Miami Herald*, the National Cancer Institute and Johns Hopkins Medical Institutions.

A \$2 million grant from the Washington-based Trellis Fund — the family foundation Betsy heads — enabled UF to create the nation's first endowed chair in public interest communication, named in Frank's honor. The grant is eligible for matching funds from the state of Florida.

"Public interest communication existed in isolated bits and pieces when I started out," Karel says. "It was, and still is, learned largely on the job."

"It doesn't yet have the academic base for research and training it needs to flourish."

The groundbreaking chair gives UF a chance to become a leader in building that base, he explains, adding that the University has much to offer in return. The journalism and communications college is ideal for the chair because it has all the fields that come into play — advertising, public relations, journalism, telecommunications — under one roof. It gives students and faculty opportunities for interdisciplinary cooperation and learning.

Karel also envisions graduate and undergraduate students in the program taking advantage of UF's broad academic base to work with professors across campus in fields ranging from agriculture to engineering to medicine to the arts.

"Virtually any field can benefit from public interest communications," he notes. "It offers students a career opportunity to do something good in this world. It may sound corny, but that's what public interest communications is all about: the public good."



To Compete Globally

UFTEACH.CLAS.UFL.EDU

It doesn't take a mathematician to understand the numbers. In 2007, Florida's colleges and universities produced fewer than 150 math and science teachers — just 6 percent of the state's need.

"The lack of math and science teachers," says Paul Luna, president of the Helios Education Foundation, "is potentially devastating to our future."

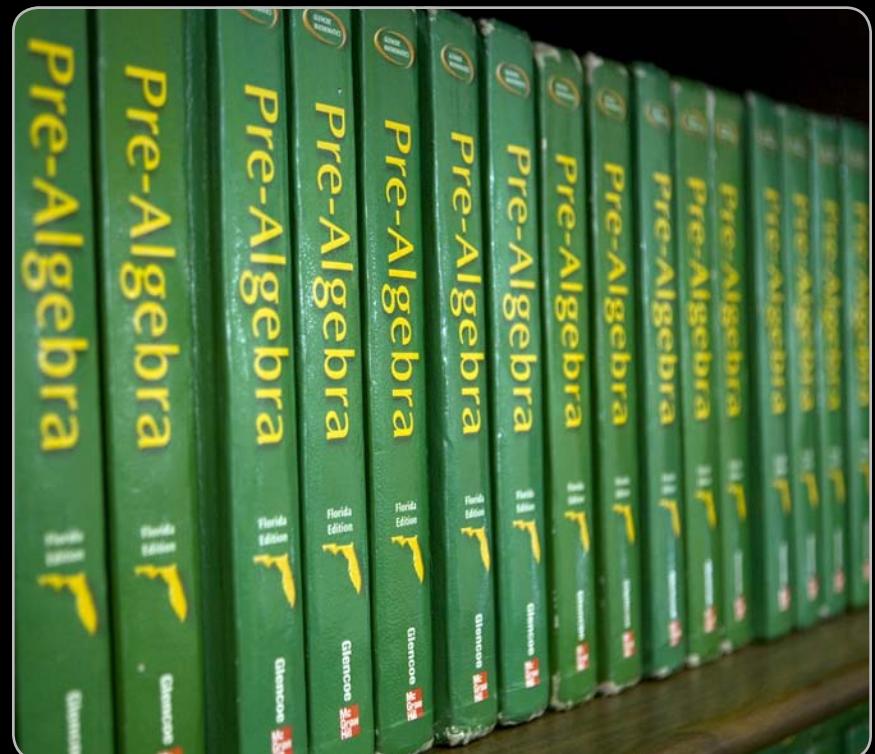
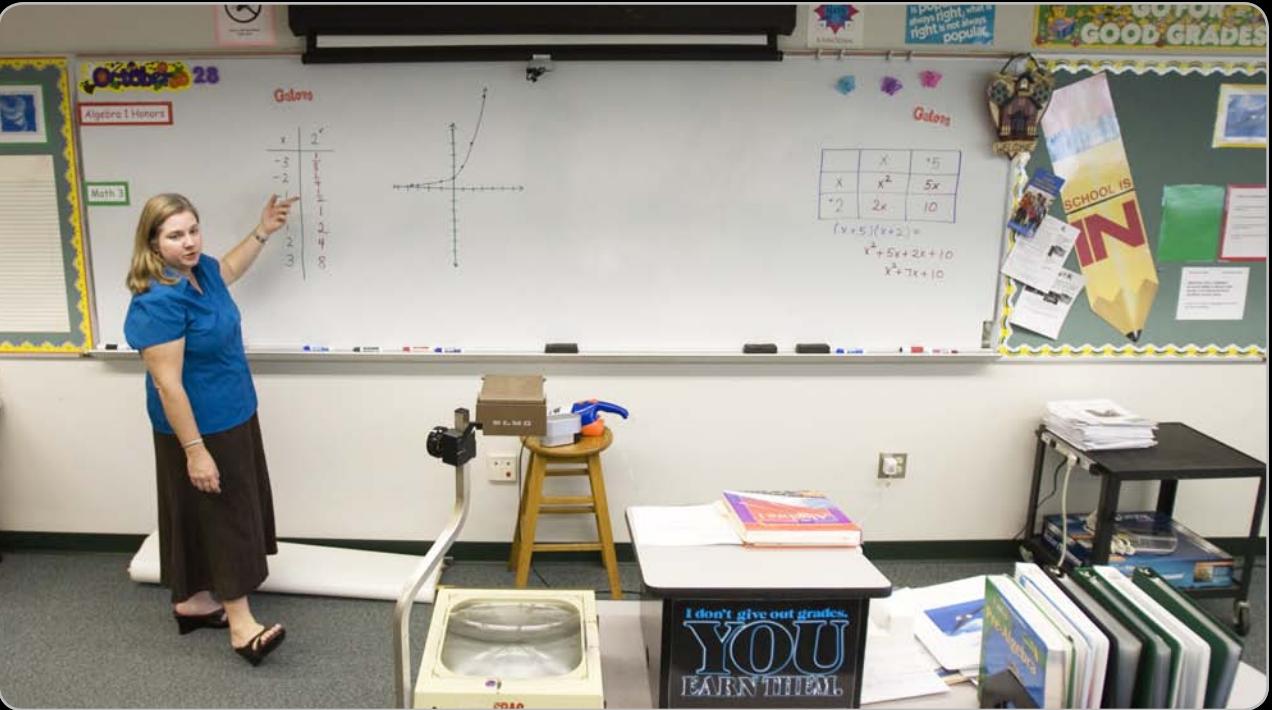
To address the shortage, the Helios Education Foundation gave \$1 million to support UF Teach, an initiative that encourages science and math majors to consider teaching as a career. Created with a prior \$1.4 million grant from the National Mathematics and Science Initiative, UF Teach is modeled on a University of Texas program that has doubled the number of students in that state graduating with math and science instruction certifications. The Helios Foundation gift is eligible for additional funding from Florida's state matching gifts program.

UF Teach is about more than filling vacancies in the classroom; it's about remaining competitive in the global economy, says John Winn, chief program officer with the National Mathematics and Science Initiative.

"Our students are slipping with regard to math and science. By just about every measure, the United States is falling behind our competitors," he says. "If this country is going to continue to be successful we need innovators. Every significant problem we have — from the environment to health — is impacted by science and technology. People don't realize how math and science touch virtually everything in our lives."

NMSI — a nonprofit organization backed by ExxonMobil, the Bill and Melinda Gates Foundation and the Michael and Susan Dell Foundation — chose UF along with 12 other universities to replicate the Texas program. Math and science majors who join the program earn education certifications along with their degrees and get classroom experiences early in their undergraduate educations.

"This is a window to the future, a significant step toward a new and better way to recruit and prepare teachers," Winn says, "and our kids are going to be the beneficiaries."



Football, Friendship and Cancer

www.UROLOGY.UFL.EDU

When reporters learned Wayne Huizenga's private jet had landed at the Gainesville airport one March morning, the newsroom scrambled to get the story. Was the Miami Dolphins owner in town to lure Gators football coach Urban Meyer to the NFL?

It wasn't one of the country's hottest college coaches or even a Heisman Trophy-winning quarterback that brought Huizenga to UF. It was old friend and trusted physician Johannes Vieweg, professor and chairman of the Department of Urology at the College of Medicine. The two have been friends for nearly 15 years, and now that relationship could lead to a brighter future for men diagnosed with prostate cancer across the country.

Huizenga and his wife established the Wayne and Marti Huizenga Eminent Scholar Chair in Urologic Research with a \$2 million gift to support research into biological therapies for prostate cancer — therapies Huizenga himself played a role in developing. He is one of Vieweg's first patients to test experimental treatments for prostate cancer.

"I truly believe that the treatment Wayne received is responsible for keeping his cancer under control," Vieweg says. "That is our goal — not just for Wayne but for other Floridians — to bring to the community new therapies that save lives and also preserve the quality of life for the patients."

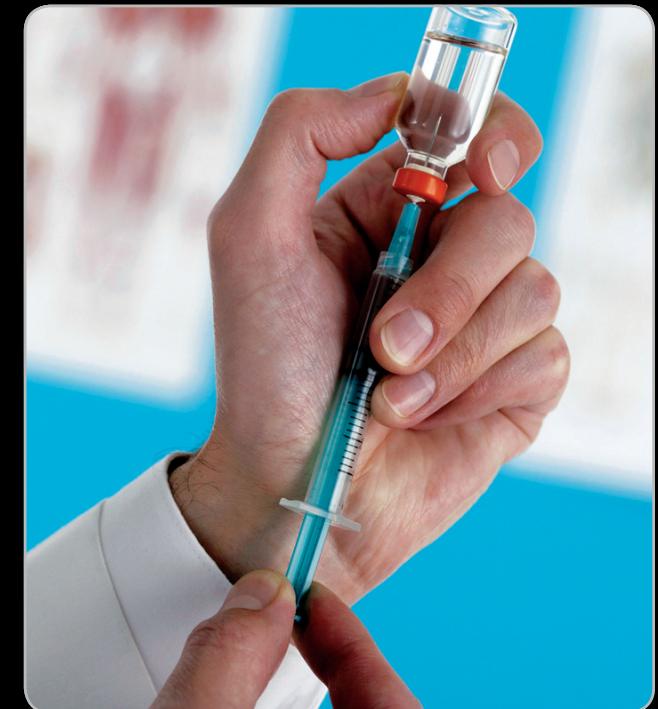
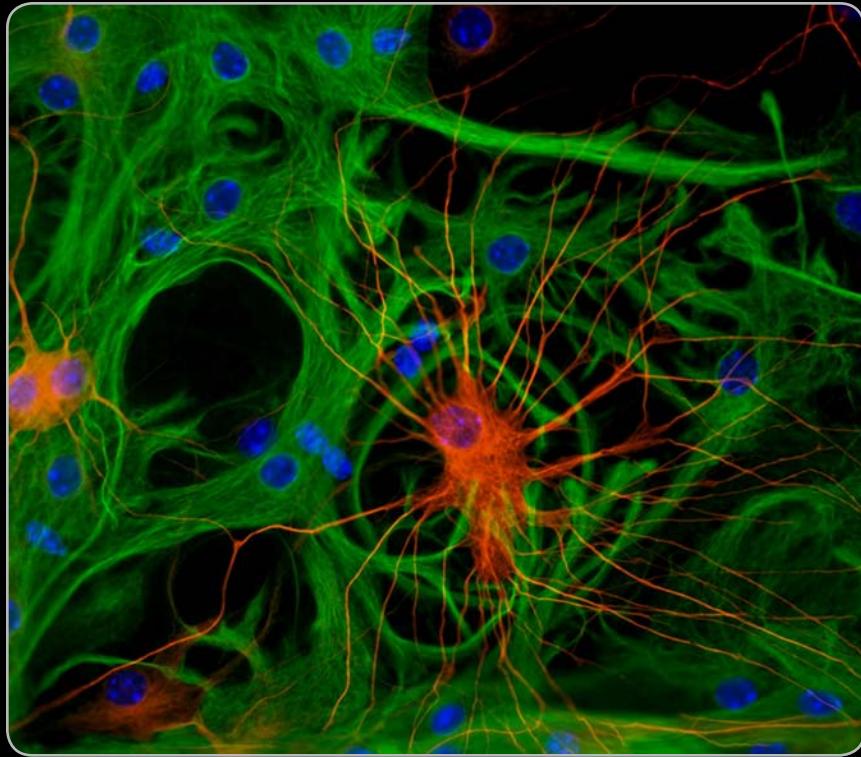
Huizenga and his wife of 36 years each is a cancer survivor and believe their role in the fight against the disease is to help drive research toward better treatments.

"Research is what it's all about," Huizenga says. "I'm very happy to put some of my hard-earned dollars with [UF and] Johannes to help with his program and what he's been doing."

Vieweg continues to develop early clinical testing to investigate new forms of targeted therapies, including a new vaccine that uses the patient's own dendritic cells to slow prostate cancer growth. The vaccine is intended for patients who have not responded to standard treatments.

While Huizenga has no symptoms of his prostate cancer, he continues his routine flights from Fort Lauderdale to Gainesville.

"I'm under the watchful eye of Dr. Vieweg," he says. "Why take chances?"



And Opportunity for All

WWW.UFF.UFL.EDU/FOS

Carlos Alfonso knows what it means to succeed in the face of adversity. When he was 5 his family fled Cuba, leaving their material things and escaping Havana with just a few hours' notice.

That experience, he says, strengthened and challenged him. And he sees the same determination in each new group of Florida Opportunity Scholars.

Alfonso — a University of Florida trustee, co-founder of Alfonso Architects (along with his brother, Albert, also a UF graduate) and CEO of real estate investment firm Alliant Partners, both based in Tampa — supports the Florida Opportunity Scholars program. The initiative provides funds for room and board and expenses such as books for students who are the first in their families to enroll in college and whose parents earn less than \$40,000.

"It was a real desire of ours to reach out to kids who could get into UF [academically] but weren't going for financial reasons," Alfonso explains. "We felt it was really important to reflect the diversity of the population of our state in the population of the University, and financial need was creating a barrier to that."

Alfonso and his wife, Dorothy, believe so strongly in the program they've committed \$125,000 to it.

"These kids are so amazing. I get choked up every time I hang around with them," he says. "They're breaking out of the cycle where no one in their families has gone to college and starting a new, positive cycle. I can't tell you how rewarding it is to be involved in that."

In addition to their regular work in the classroom, many Florida Opportunity Scholars take on leadership roles, join campus clubs and immerse themselves in other UF activities. Tapping into their talent and helping them develop it will benefit both the students and Florida's future workforce, Alfonso notes.

"We're going to see some really dynamic leaders coming out of that program. That's almost guaranteed," he says.

Alfonso hopes the Florida Opportunity Scholars program becomes a national model to help other universities become more diverse, while giving talented students a chance to pursue academic passions.





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September 3, 2008





UF FLORIDA TOMORROW

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