

WEEKLY INDUSTRIAL RECORD.

PUBLISHED EVERY SATURDAY. DEVOTED TO NAVAL STORES, LUMBER AND MANUFACTURING INTERESTS.

Adopted Sept. 12, 1902, by the Executive Committee of the Turpentine Operators' Association as its Exclusive Official Organ, and adopted Sept. 11, 1902, in Annual Convention, as an Official Organ also of the General Association. Adopted Sept. 11, 1903 as the Only Official Organ of Turpentine Operators' Association. Adopted April 27, 1903, as Official Organ of the Inter-State Cane Growers' Association. Endorsed by Georgia Sawmill Association. Official Organ of Southeastern Stock Growers Association.

IMPORTANT MATTERS PASSED ON.

Board of Trade Has Annual Meeting and Takes Important Steps Toward Furthering the Lumber, Cotton and Turpentine Interests of Florida.

The nomination of the incumbents to succeed themselves as president, first, second and third vice-presidents and several members to fill the two vacancies on the board of governors; the election of twenty-one new members; the adoption of a resolution asking the Florida representatives in congress to assist in having the clock replaced in the tower of the government building; the decision to appoint a committee to confer with the business men of the city relative to contributing toward a fund sufficient to defray the expenses of the local militia companies in going to Tallahassee to participate in the inaugural ceremonies; and a vigorous discussion upon the importance of encouraging the movement to establish a cotton exporting company here, were features of a representative meeting of the Jacksonville Board of Trade last night. There were over a hundred prominent members in attendance, being ample evidence that the night meetings of the board are proving popular.

Election of Members.

Following the reading and adoption of the minutes of the previous meeting, the matter of the election of twenty-one new members was taken up. Each of the twenty-one names were accepted upon being read by the secretary. The new members are as follows:

Frank Adams, late of Jasper; Willet Groover, of the Jacksonville Broom Manufacturing Company; W. H. Brown, of the Jacksonville Bag Manufacturing Company; John P. Murphy, of T. Murphy Iron Works; H. E. Stewart, of Groover-Stewart Drug Company; Ralph E. Smith, physician; A. M. Cochran, of Swift & Co.; G. Wichman, restaurant and saloon; Louis W. Hanne, of Hanne Brothers; C. E. Crawley, of Florida Life Insurance Company; T. T. Welch, agent Southern Express Company; A. N. O'Keeffe, of Southern Drug Company; Frank B. Matthews, of the Ellsworth Company; J. L. Chancellor, of Farley & Galin; William A. Howes, Jr., state's attorney; R. B. Call, of West Side Roasting and Milling Company; T. Sheftall, of Southern Grocery Company; John H. Livingston, physician and surgeon; John D. Kerrison, doctor of music; William H. Harwick, lawyer, and F. C. Scott, financing and real estate.

Results of Advertising.

Secretary H. H. Richardson, as member of the publicity committee, reported the results of the work of that committee. He said that the advertisement of the city which appeared in nine of the country's most widely circulated newspapers, was published on December 6, just as he and other members of the board of trade reached Washington, D. C., as delegates to the

Rivers and Harbors and Southern Commercial Congresses, and that becoming supplied with copies of the same they placed the copies of the advertisement in hotel lobbies and other conspicuous places at the national capital, where ambassadors, congressmen, senators and others could view it. That during his absence results from the advertisement in the shape of letters of inquiry began pouring in from every section of the country; that each letter is of a personal nature and must be answered in personal form. He said that he was surprised by the good results, in fact that they had exceeded his expectations. He said that letters were arriving from persons from points as far away as Canada and British Columbia, who desired to sell everything there and come to Florida to live. That there had been received a number of inquiries relative to securing employment here and that many of them were from skilled mechanics, just the class of citizens the city needed in her growth. He said that the advertising had cost \$12,000, and that there was some hesitancy among the business men contributing their share of the expense of the same. He hoped that all would come forward and make payment of their share of the expense of a work that was bound to redound to the benefit of every citizen of the city.

To Examine Soil Here.

President Bours made a brief report for the committee detailed to represent the board at the Rivers and Harbors and the Southern Commercial Congresses in Washington recently. He said that he had gained the promise of the chief of the bureau of soils of the department of agriculture that an expert will be sent to Jacksonville soon to examine the soils of Duval county, with a view of determining its adaptability. That a detailed report of the committee sent to represent the board at the congresses would be made later.

Of Interest to Militia.

Major Munnerlyn offered a resolution to appoint a committee to confer with the citizens relative to contributing their share to a fund sufficient to defray the expenses of the local militia companies to Tallahassee to participate in the ceremonies attending the inauguration of Hon. Albert W. Gilchrist as governor of the State. Major Munnerlyn stated that it would require \$700 to make the trip and that he thought the citizens should not hesitate to make up this amount. After a short discussion it was decided to appoint a committee for the purpose. The committee will be named later by the president.

A communication from Gov.-elect Albert W. Gilchrist accepting the invitation ex-

tended by the board of trade to attend a smoker in this city between December 25, and 31 was read.

To Protect Lumber Industry.

A communication from Col. R. L. Anderson, of Ocala, pointing out the importance of a concerted action to prevent the placing of lumber and mill products on the free list in tariff regulation was read and referred to the legislative committee. Col. Anderson stated that the forestry bureau at Washington had already announced that the duty would be removed, which, if carried out, would mean a great loss to the lumber interests of the State. He also stated that the western element in congress was working for the removal of the duty in order to bring the lumber interests of Canada and the great lakes region in direct competition with the lumber interests of the South.

A communication from the Chicago Association of Commerce, transmitting a resolution advocating the customs tariff laws now in force be so revised as to meet the changed conditions that have taken place in commercial, financial and industrial affairs of the country since that measure became effective, was read and referred to the legislative committee.

Exposition-Fair.

Hon. W. H. Sebring reported for the special exposition committee. The mayor stated that the Exposition-Fair Association was meeting with considerable encouragement from the counties of the State, Brevard, St. Lucie, Volusia, Dade and other counties have fallen in line for big exhibits of their resources. He said that greater cooperation was needed from the citizens of Jacksonville. He pointed out the great good that would accrue from such an exposition, and asked that more support be given the project.

The mayor was followed by J. Toensfeldt, who gave a very comprehensive explanation of the purposes of the exposition association. He said that the association was working zealously to bring about a realization of something would prove a great benefit to the entire state, and that as it was a local project in origin and is being engineered by local citizens he thought that the people of Jacksonville should give their hearty support. He explained the manner in which capital stock of the association could be purchased, and asked for financial cooperation.

Importance of Cotton.

A. J. Mitchell at this juncture took the floor and proceeded to speak of the importance of the cotton industry and the establishment of a cotton exporting and warehouse company in Jacksonville. He asked if the movement for the organization

of such a company had met a death. He said that the cotton industry in Florida should be encouraged; that the cotton industry would, if properly treated, prove a more important factor to the future development and prosperity of the State than the turpentine industry. He said that approximately 2,000,000 bales of cotton were shipped annually through the port of Savannah, and that the movement of each bale meant \$5 to the port through which it was exported; that the cotton exporting business at the port of Savannah meant more to the prosperity of that city than the naval stores business. Strike out for something substantial, he said, and have something here upon which to base the future prosperity of the State when the pine tree has long since disappeared. He suggested that the city government take up the matter and if necessary to amend the charter so as to foster this industry. He said that Jacksonville, with one foot in the boat, and the other foot in the cotton patch, should surely enjoy a share of the cotton industry.

Barrs Heard on Subject.

City Attorney Barrs stated that he was a member of the committee appointed to investigate the feasibility of organizing a cotton exporting and warehouse company here. He said that the committee had found the citizens of Jacksonville ready to cooperate with the growers in forming such an organization, but that the latter had shown no inclination or desire in the direction. He said that without the cooperation of the growers such a scheme could not be carried out to a successful realization. He quoted the remarks of President Harvey Jordan, of the Southern Cotton Association, when he said that the organization of such a company would be impracticable without the cooperation of the growers.

At this juncture Mr. Mitchell interposed and stated that the committee should have gotten the bankers and growers together to make the project go.

Mr. Barrs then explained that the bankers of Jacksonville were only too willing to cooperate and finance such a project.

Judge John Dodge then took the floor, and speaking upon the subject, said that he was certain the cotton growers of South Georgia would ship cotton here if the banks of Jacksonville would show an inclination to cooperate with the banks of Valdosta and other cities and finance the industry. He said that the banks of Savannah dominated the business in the same territory now, thus the movement of crops were made through the port of Savannah.

Secretary H. H. Richardson offered the

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