

TABLE LXXXIX.—RELATION OF MILK PRODUCTION TO COST OF MILK AND LABOR INCOME ON 209 FLORIDA DAIRY FARMS SELLING MILK RETAIL AND WHOLESALE, 1927.

Pounds of milk	Number of farms	Average number of cows	Average pounds per cow	Total cost per 100 pounds produced	Value per 100 pounds produced	Average labor income
84 farms selling retail						
4,000 and less.....	29	54	3,320	\$9.09	\$8.19	-\$1,480
4,001 to 4,500.....	18	45	4,221	7.42	8.14	1,835
4,500 and over.....	37	52	5,337	6.62	8.77	5,490
Total.....	84	51	4,395	\$7.44	\$8.50	\$2,301
125 farms selling wholesale						
4,000 and less.....	43	63	3,313	\$5.83	\$4.92	-\$1,493
4,001 to 4,500.....	28	62	4,323	4.89	4.81	- 97
4,500 and over.....	54	36	5,603	4.60	4.80	568
Total.....	125	51	4,278	\$5.09	\$4.84	-\$2.90

in the low, medium, and high production groups is quite similar. For all retail dairies the average cost per hundredweight of milk produced was \$7.44 compared with \$5.09 for all wholesale dairies, or an increased cost of 46 percent for the retail dairies. On the other hand, the value of milk per hundredweight for the retail dairies averaged \$8.50 compared with \$4.84 for the wholesale dairies, or an increased return of 75 percent for the retail dairies. It will be noted that in the groups producing 4,000 pounds and less per cow, retailers and wholesalers lost about equally, but the relative advantage of the retailer was rapid in the higher production groups.

Of the 209 farms selling all their milk by one of the two methods, the percentages for the different districts selling milk wholesale follows: Ocala 91, Miami 72, Tampa 69, Jacksonville 55, Orlando 34, and St. Petersburg 32 (Table XC).

In four districts the average production was higher, and in the same number of districts the herds were larger on the farms retailing. On the farms wholesaling, the loss per hundredweight for the various districts was as follows: Miami 4 cents, Jacksonville 33 cents, Tampa 33 cents, Orlando 47 cents, St. Petersburg 85 cents, while in the Ocala district a profit of 15 cents was made.

On the farms retailing, the profit per hundredweight for the