

# The Truth About Florida

# The Bunnell Home Builder

Edited by S. HOWARD

1115-108 So. La Salle Street, Chicago, Ill.

APRIL

THE POTATO ISSUE

1917

## How Would Mr. Jones Feel if He Owned Ten Acres of Potatoes in Bunnell?

*Mrs. Jones would say that it was "Perfectly Lovely"*

JONES FINDS A POTATO IN THE BASEMENT.



The above interesting cartoon is here reproduced by courtesy of the Chicago Daily News, it having appeared on the front page of that paper a few weeks ago. This drawing was made by Cartoonist Brown, who is one of the most popular cartoonists connected with any of the great Chicago papers today. Because we are all interested in Bunnell, and because Bunnell is so vitally interested today in potatoes, it affords us great pleasure to reproduce this cartoon on the front page of this, our **Potato Issue**, of the **Bunnell Home Builder**.

An Invitation to the Readers of The Home Builder to Accompany Mr. Verdenius on His Trip to Bunnell, Florida, April 17th, 1917.



Mr. T. A. Verdenius  
The Pioneer Small Farm Man of Florida.

**"COME AND SEE"**

Florida for many years has been famed for her delightful winter climate, and the tourists particularly have flocked to that "Land of Flowers" when the cold winds were raging over the northern states. It will ever be a delight to spend the mid-winter days out of doors, under azure skies, reveling in the bright sunshine and listening to the voice of the mocking-bird as he calls to his mate, and in Florida at this season of the year the trees are laden with their wealth of oranges, grapefruit and other citrus fruits.

However, the idea that Florida is only desirable as a winter resort is a great fallacy. To realize the real worth of Florida as a home state, and as a place where one may make a good livelihood, you must see it when the crops are being harvested and when the farmers are receiving the returns from the combination of soil and marvelous climate. This feature of Florida, I realize, is of primary interest to those who have bought land in the Bunnell colony, or who contemplate purchasing farms there. I want you to visit Bunnell in the midst of her busy season, and therefore I invite you and urge you to join me in a trip to Bunnell, taking advantage of the homeseekers' excursion which leaves Chicago on Tuesday night, April 17th. Many of our land owners have already visited the colony, but if you have never been there at the time of the potato harvest, it will be well worth your while to take this trip. Those who own land at Bunnell but who have never visited the colony, should, if possible, plan to go at this time, because you cannot form a clearer conception of the possibilities of your own farm than by making a trip of inspection at the time of the potato harvest.

My invitation is particularly to all those who have so far been "halting between two opinions." I assume that you

have not become fully convinced of the merits of our colony or you would have purchased a farm ere this.

Realizing that "seeing is believing," I urge you who are interested in our colony, but who have not yet purchased land, to join me on this trip to Bunnell; see for yourself what our land will produce, and hear with your own ears the stories of success from the lips of our farmers. The opinion given by the great majority of those who have visited the Bunnell colony is that conditions there far exceed their fondest expectations, and practically all who felt able to do so, purchased more land after their visit.

I feel confident that those who accompany me on this trip will feel amply repaid for the time and cost of making the trip. I am planning that this shall not only be a business trip, but that it shall be a pleasure one as well. If any of you who are making arrangements to visit Bunnell at this time would like to have your wives accompany you, I want to say that we shall be very glad indeed to have them, and will do our best to make the trip a pleasant one for them. I am always anxious for the wives and the daughters to see our Bunnell colony, so that they will understand something of the pleasant surroundings and social life to be found there, and I have usually found that if the wife is satisfied, the husband is sure to be.

Let me tell you briefly of this trip, as we have mapped it out so far. We shall take the "Dixie Flyer," which leaves the Dearborn Street Station, Chicago, April 17th, at 10:25 p. m. The road over which the "Dixie Flyer" passes traverses eastern Illinois and western Indiana, crossing the broad Ohio river at Evansville, and entering Kentucky. After sweeping through the rugged Kentucky foothills for a hundred miles, this famous train leaves the "Blue Grass" state and enters Tennessee. Six miles north of Nashville the great National Cemetery is passed,

where over seventeen thousand Federal soldiers were laid to rest. In the center of a beautiful section, built within a circle of hills, lies Nashville, the state capital.

Wednesday afternoon, Murfreesboro, former capital of Tennessee, is reached, in the vicinity of which is another famous national cemetery. The "Dixie Flyer" then winds its way through the picturesque Tennessee Mountains. Soon Lookout Mountain comes into view, with the Tennessee River on the left, and about 4:00 o'clock p. m. Chattanooga is reached. In the vicinity of Chattanooga are many points of interest. From Chattanooga to Atlanta the train passes through battlefields almost the entire distance.

Passing through Atlanta, the capital of Georgia, we will reach Jacksonville, the "Gateway to Florida," Thursday morning at 7:50 o'clock. We plan to spend a day in Jacksonville, which you will find to be a most beautiful and charming city, and the fastest-growing one in the South. Jacksonville has grown in the last twelve years from a little city of 10,000 inhabitants to a city with a population of almost 100,000 people. While in Jacksonville we shall pay a visit to its famous "Ostrich Farm," overlooking the mighty St. Johns river, and here one could spend an entire day in a pleasant and profitable manner. But we plan to see some of Jacksonville's parks, her beautiful buildings, etc. The following morning, which will be Friday, April 20th, we shall leave for St. Augustine, the county seat of our county, St. Johns, and the oldest city in the United States.

Just the visit to St. Augustine alone would pay you for your trip to Florida, for this quaint old city possesses a charm for every one, and one never tires of visiting its points of interest. We plan to visit the ocean beach, old Fort Marion, the far-famed hotels that are located there, and many other interesting places.



Party of buyers in the Bunnell Colony on their way to Ormond and Daytona (Dixie Highway)

**BE READY TO START FOR BUNNELL ON APRIL 17TH.**

**"COME AND SEE."**

The Bunnell Development Company automobiles will meet us in St. Augustine, and we shall leave that evening via the Dixie Highway for Bunnell, passing through Hastings. The next day, which will be Saturday, we shall spend in and around Bunnell, visit and interview the farmers busy with their Irish potato crop, see the work of development going on in the colony, go over to Ocean City and the ocean beach, visit the 106-acre orange grove nearby, and give you an opportunity to see what the Bunnell colony is like, what our people have accomplished, and what wonderful opportunities there are for those who locate there in the near future. On Sunday we may possibly take a trip to Daytona.

If you live in the East and would not go to Florida via Chicago, I want you then to meet me in Jacksonville Thursday morning, and join our party there, and then see Jacksonville, St. Augustine and other places with us, as I have outlined above. If you will write me at once, I will give you the name of the hotel at which you can meet us.

The Homeseekers' Excursions to Florida leave northern cities the 1st and 3rd Tuesdays of each month. On these days the rates to Florida are considerably reduced, and the tickets are good for twenty-one days.

For more complete particulars, I would suggest that you inquire of your local ticket agent.

**IF YOU WANT TO GO TO A WARMER, HEALTHIER, MORE IDEAL CLIMATE—TO A COUNTRY WHERE YOU CAN RAISE THREE CROPS A YEAR ON THE SAME LAND—COME WITH ME, APRIL 17TH, NEXT, TO OUR BUNNELL COLONY. IT WILL BE THE "TRIP OF YOUR LIFE." WITH ALL MY HEART I URGE YOU TO COME AND SEE.**

Take care of a little farm in our Bunnell colony and the little farm will take care of you.

**Notice to our Bunnell Settlers**

Mr. Verdenius will be in the Bunnell colony for several days, and will be very pleased to see all the settlers while there. Those who have any matters to talk over with him, may find him in the office of the Bunnell Development Company, in Bunnell, all day Thursday, April 26th.

**Why Do We Call the New Tract the Volusia Tract?**

We have received quite a number of letters from buyers and prospective customers, asking us about the Volusia tract. We wish to say that the Volusia tract and the new tract are one and the same. The Volusia tract is just South of our original tract of land, and is located in Volusia county; hence, we speak of it as the Volusia tract. Of course, all of this territory will be a part of Flagler county, if this new county is created, which we believe will be done.

Land in our Volusia tract, or new tract, is selling for \$35.00 an acre, while in the old tract the cheapest land which we have is \$40.00 an acre.

The April issue of the HOME BUILDER goes to press a little early this month to give our readers a chance to join Mr. Verdenius on his special excursion trip. He will leave Chicago on April 17th. The next issue will be a little late, being held up to await Mr. Verdenius' detailed report of conditions in the colony.

**The Arkansas Traveler Again.**

Day after day we receive letters that read about as follows: "I am very much interested in the Bunnell colony; I believe it is a great country, and when times get better, I am going to buy a farm." Such letters are encouraging; they are always gladly received, but we keep wondering what is the use of waiting for better times?

You say you are dissatisfied with your present surroundings, that the climate is disagreeable, that business is uncertain, and that some day you are going to remedy these conditions; but, why do you put off for next week, next month or next year what you could and should do today?

I am reminded again of the story of the Arkansas traveler—a familiar one to most of you. This traveler was caught in a heavy rainstorm and sought shelter in a nearby cabin. The owner of this abode was tilted back in a rickety chair, busily engaged in whittling a stick, while the rain came through the roof in a score of places. The traveler could scarcely find a spot in the room where the rain did not fall upon him, and finally he said to his contented host, "Why don't you mend your roof?" The astonishing reply was, "Well, when it's raining I can't patch it, and when it's not raining it don't need patching."

May it not be the case with some of you who have thus written us? When times are good, and you are making good wages you are quite content, and do not think it necessary to provide for the "rainy day?" But occasional hard times are inevitable, and the man who is working for wages is the first one to feel their sting.

You may not have enough money to move to Florida tomorrow, and begin improvements on a little farm, but you can at least buy that farm today and begin making your small monthly payments thereon. Every payment you make you are that much nearer your goal.

A good many people admit that they are never able to save anything unless they go in debt, or assume some obligation, and know that they must meet it regularly. To such people the Bunnell Development Company offers great opportunities, and the sooner you are able to realize this, the better off you will be.

"It is never TOO LATE to begin saving money; nor TOO EARLY. But there is no time like the PRESENT."

**When Dreams Come True.**

There is all the difference in the world between a DREAM and a PLAN. Don't read this magazine from month to month and dream about owning a little home of your own in Florida—some day.

But begin to SAVE and PLAN for that home right now. Invest \$5.00 or more in it, while it may be purchased at a reasonable price.

You can do it. Once you begin to save for your HOME, a dozen plans will suggest themselves to you for saving additional dimes, quarters and dollars, every week or every pay-day.

It is all right to have your Day Dreams, but make definite plans to have

**YOUR DREAMS COME TRUE.**



*Glimpse of our Beautiful Gore Lake. Just East of Bunnell.*

**BE READY TO START FOR BUNNELL ON APRIL 17th.**

# A Report on Bunnell's "Banner" Potato Crop.

As given by Mr. I. I. Moody, after a trip of inspection over the Colony.



Mr. I. I. Moody, Pres. of the Bunnell State Bank.

The potato industry in the southern portion of St. Johns County is our big money crop, and this is one of the main reasons why we are growing so rapidly from year to year. Notwithstanding the splendid results that have already been attained by our farmers, I would say that this industry is still in its infancy, and I predict that the time will come when our farmers in the Bunnell colony will ship as many potatoes from Bunnell as the farmers in the whole of St. Johns County are shipping now. This statement may seem rather extravagant, but I believe that I can prove that this is not only possible, but that it will be done in the not-far-distant future.

When I came to this part of the country from Georgia, about sixteen years ago, I worked for Senator Deen in a turpentine still some twelve miles west of where Bunnell is now located. I was what is known as a "wood-rider." The duties of the "wood-rider," as you may perhaps know, are to travel on horseback throughout the camp all day long watching the men who are getting the turpentine or spirits, or who are scraping the trees. Many a long day have I ridden from thirty to forty miles in this manner over St. Johns county, and never in those days did I see an Irish potato growing in this section of the country.

The first man, to my knowledge, who ever tried to grow Irish potatoes in this county for commercial purposes, was a Mr. Brown, one of the old settlers at Hastings. He came here from Ohio, I believe, a couple of years after I settled in this county. Mr. Brown, while living in the North, had been advised by his physician to seek a milder climate, and so came to Hastings with a carload of furniture. Among other things he brought down with him were about six bushels of potatoes, and before planting time arrived he had eaten at least one-third of them.

Being a newcomer, he did not know what could or could not be grown in our country, and so said to his wife one day, as planting time drew near, "I wonder if a person could grow Irish potatoes in St. Johns county." "Well, there's nothing like trying," she replied, and so the remainder of the potatoes were planted. His first crop amounted to sixteen barrels, which he shipped to Philadelphia, receiving \$9.00 a barrel for same.

Little at that time did Mr. Brown realize that this was the beginning of a wonderful industry in St. Johns county, which was destined to make it famous. His success led others to follow his example, and that spring a couple of my friends meeting one another, one of them remarked, "Do you know, I am going to grow Irish potatoes next year. That d—d Yankee made more money on his crop of potatoes than I made all the year."

Year after year more land has been planted to Irish potatoes until today it is one of the largest industries in our State. It is not easy to say, with positive accuracy, just how many acres have been planted to potatoes in our part of the county this year, but it is reasonable to assume that it will largely exceed anything ever before known in the history of potato growing in St. Johns county. The acreage for the county will be fully 40 per cent better than any previous high record mark. The acreage planted to potatoes in the Bunnell colony is approximately 100 per cent better than last year. There was considerable new land cleared during the past year.

Potatoes are a staple crop, and each year there is a good demand for our crop. Commission men from the large cities, such as New York, Philadelphia,

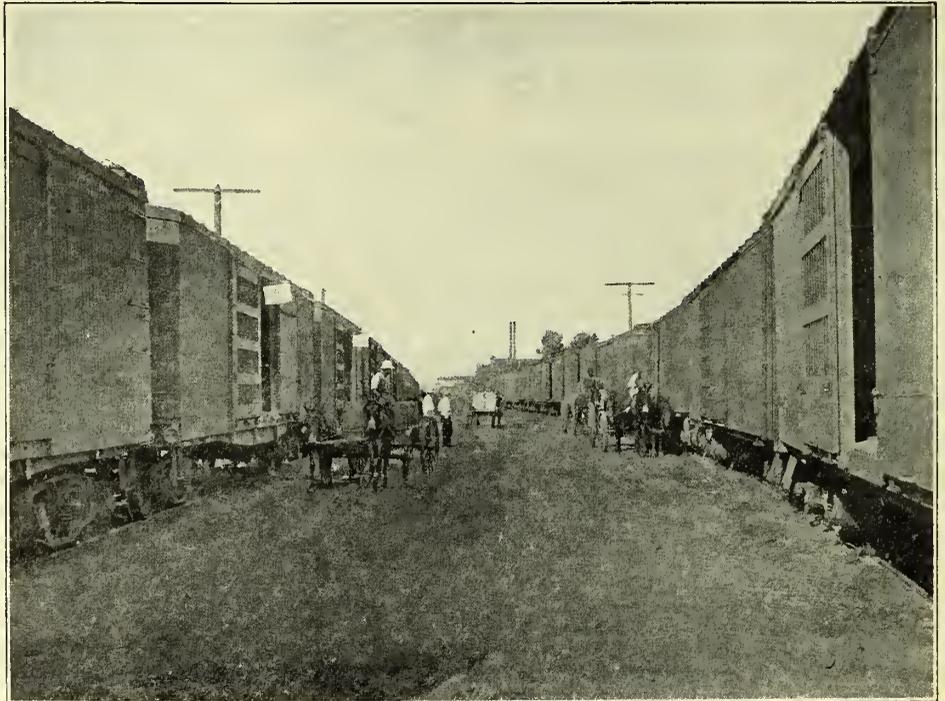
Boston, Baltimore, Chicago, Washington, Cincinnati, etc., send their representatives down into St. Johns county each year, and never before has the demand for spuds been as great as it is now. The reports of the United States Department of Agriculture show a great shortage of potatoes this year. There are fewer old potatoes on the market this year to compete with our spring crop than in any previous year, and if we add to this the fact that there will be no potatoes imported from other countries, we may understand why our farmers are warranted in expecting such large returns from their crop.

It would not surprise me in the least if some of our farmers should receive from \$8.00 to \$9.00 a barrel for their potatoes this year, and perhaps even higher prices. I do know, however, that if our farmers have but an average yield any year, and can sell their spring crop from \$3.50 to \$4.00 a barrel, they will be making good money.

Our barrel factory in Bunnell is working overtime these days, and is turning out more barrels than in any previous year, and before long now BUNNELL SPUDS, IN BUNNELL BARRELS, will be distributed throughout the United States.

Practically all of our farmers have some acreage planted to potatoes, some perhaps have but five acres or less, while others have as high as fifty acres; for some of our farmers make this their principal crop, while others grow Irish potatoes just as a side line. Our potato crop this season will be from three to four weeks later than usual.

Potatoes are an expensive crop to grow here. It costs from \$50.00 to \$55.00 an acre to see a crop through from begin-



Loading Irish Potatoes at Hastings, about Twelve Miles North of Bunnell.

**BE READY TO START FOR BUNNELL ON APRIL 17th.**

# Mrs. O. C. Dinkins Proves Successful Potato Grower.

OVER AND ABOVE ALL EXPENSES, PLUCKY WOMAN CLEARED OVER \$8,000.00 ON 1916 CROP.



Mr. Council's corn-field in the Bunnell Colony. This picture was taken after Mr. Council had harvested a bumper crop of Irish Potatoes.

ning to end; the main items of expense being seed potatoes, fertilizer, labor and barrels. Barrels cost 35 cents each. Fifty barrels to an acre is considered a good crop, although from sixty to seventy-five barrels are frequently harvested. I have known instances where some of our farmers have harvested as high as ninety barrels from one acre of land.

Formerly Hastings was the only place from which Irish potatoes were shipped in this section of the country, but today we have from eight to ten small towns in the southern portion of our county from which a great many carloads of potatoes are shipped each year. From 170 to 180 barrels fill an ordinary freight car. Hastings being the oldest district, and therefore the most developed part of the southern portion of our county, ships the largest amount of potatoes, and I have seen from four to five great trainloads of potatoes shipped from that little town in one day. However, I am not able to see why our farmers at Bunnell should not do equally as well as the farmers at Hastings, or even better, for we have their experience to profit by, and our soil is equally as good as the soil at Hastings, while we have the same transportation facilities. Our colony is but twelve miles south of Hastings, which is an advantage to us rather than otherwise.

Therefore, these are some of the reasons why I predict that within a few years we shall not be referred to as a "second Hastings," but that we shall have outdistanced that prosperous community, and it will not be so many years before you will see in reality, what I now predict—that we shall be shipping as many potatoes out of the Bunnell colony in one year as we do today from the whole southern portion of St. Johns county.

### No News Items in This Issue.

This is rather an unusual issue of the HOME BUILDER, containing as it does so much matter of vital interest to our readers. It has been hard to eliminate any of the matter, however, our space is limited. It has seemed best to dispense with the small personal items this month, publishing instead more complete reports, etc.

## Mrs. Dinkins \$8,000.00 Potato Crop.

The following article appeared in the issue of June 18, 1916, of the Florida Times-Union, one of the leading papers of the State, which is published at Jacksonville. We had the pleasure of reproducing this article in an issue of the HOME BUILDER last year, and no doubt some of our readers will recall having read this tremendously interesting report at that time. However, as a great number of new readers have been added to our mailing list within the year, we reprint this article for their particular benefit in this, our POTATO ISSUE, and it will do those who have read it, good to read it again.

If Mrs. Dinkins has as good a crop of potatoes this year as she had last, it will perhaps mean that she will realize twice the amount of net profit from her 1917 crop that she had from the crop of 1916.

This story of Mrs. Dinkins' 1916 potato crop not only demonstrates what our lands will produce, but also what a woman may do in Florida. Mrs. Dinkins' farm is but a few miles north of Bunnell, and we have thousands of acres of equally as good potato land in our Bunnell colony still for sale in our new tract, which is known as the Volusia tract.

While many instances of remarkable agricultural successes are frequently recorded and reported by the farmers of St. Johns county and other sections of the state, a somewhat unusual case is that of Mrs. O. C. Dinkins, who is successfully operating a sixty-acre farm at Hastings, and shows conclusively even what a woman farmer can accomplish by careful efforts in the right direction.

Mrs. Dinkins, who is a native of West Virginia, came to Florida in March, 1912, and in the following year mourned the death of her husband. She was left entirely to her own resources, with a farm but partially paid for and without any financial assistance.

Realizing the necessity of starting out to further improve her farm and provide an income she attempted to get financial backing to put in a crop of Irish potatoes, but her request for credit was generally refused, as no one felt satisfied that she could successfully operate a large farm and crop alone. Finally a large commission firm in the East agreed to supply her with seed and fertilizer provided they could handle and sell her crop and deduct the amount of her indebtedness to them from the first sales.

With the perplexing financial question partially solved for the present, Mrs. Dinkins started in with determination to make her potato crop and her farm a



Portion of Mrs. Dinkins' \$8,000.00 Potato Field.

BE READY TO START FOR BUNNELL ON APRIL 17th.



Potato Digging on Mrs. Dinkins' \$8,000 00 Potato Field.  
Note the young corn, which is the second crop, between the rows of potatoes.

success. On account of a scarcity of funds the plucky woman started in and performed most of the farm work herself after absorbing considerable advice and instruction from a neighbor.

After a season of hard work and study of the potato crop and its requirements, Mrs. Dinkins was fully awarded with most encouraging results. This was last year, or the season of 1915. That season she harvested a fine crop of potatoes, digging a total of 3,415 barrels from the sixty acres. This crop yielded a gross sales account of \$13,149, the commission agents' commission amounted to about \$800, leaving Mrs. Dinkins the sum of \$12,374; from this was deducted the expense of seed and fertilizer, labor and barrels amounting to \$4,741, allowing her the net sum of \$7,633 as profits from her sixty-acre farm. In addition to this Mrs. Dinkins made an excellent crop of corn last summer from which she realized considerable cash for help wages, besides supplying her with plenty of feed for her mules and stock.

When interviewed by a Times-Union representative, at her farm at Hastings early this week, Mrs. Dinkins very modestly gave these facts and figures.

She regretted that the final returns from her Irish potato crop this year are not yet all in. She completed digging and shipping last week, but until the cash for the last carload or two has been received she cannot close up her season's accounts.

She knows, however, that while the total yield from the sixty acres is not quite as large this year as it was last (being about 3,000 barrels) yet her total receipts will be considerably better than last season on account of the higher market price for the potatoes.

She will clear over and above all expenses, \$8,000 or better. In addition to this she has several hundred barrels of

small potatoes, known as culls, which is readily disposed of for fall seed, but which do not command a good price for table use.

This remarkable farmer is now quite independent financially, having paid off her mortgage and all other indebtedness, but in spite of this fact she continues to do much of the work herself, and she finds that her exacting ideas for the treatment of crops and soil are not thoroughly carried out if left to the farm hands.

Almost without her knowledge she has gradually accumulated a herd of over thirty fine cows, which she will sell off, as she does not attempt to combine farming with cattle raising. However, this is where she profits largely from her annual corn crop, which she claims pays for all the farm help during the dull seasons and supplies ample forage for the herd of cows, as well as the horses and mules on the place.

Mrs. Dinkins talks most intelligently and interestingly of farm work and farm life, and she certainly knows every phase of it. She has made an especial study of the potato culture and is considered high authority on the subject by her neighbors and the growers generally.

She belittles the argument of some growers that one cannot successfully grow a potato crop and a corn crop on the same land each year and she proves her assertion, for she has done both, and she further claims that her land even improves under the double crop plan. She always grows cow peas after the corn crop is put by and this makes excellent hay in large quantities and the heavy stubble is plowed under, making humus for succeeding years, which greatly enriches the land. She does not believe in burning over the stubble as is the practice with some growers.

The remarkable success of this woman

during the two years she has been operating this sixty-acre farm is due to several necessary qualifications. In the first place personal care and supervision, secondly careful study of soil conditions and requirements of the seed and growing plants, thirdly to co-operating with weather conditions.

Mrs. Dinkins had little or no experience in the growing of Irish potatoes previous to three years ago. That year, after her husband's death, she planted a few acres and did well with them and gained considerable knowledge, but the two succeeding years she really planted on a large scale and made handsome profits. She is frank to admit that some seasons she may not make such remarkable crops, but she contends that there is no reason for failure if all precautions are taken with the crops and land.

### Back to the Farm

Seems to Be the Trend of Thought in Many of Our Cities.

"Every farmer boy wants to be a school teacher; every school teacher hopes to be an editor; every editor would like to be a banker; every banker would like to be a trust magnate, and every trust magnate hopes some day to own a farm and have chickens and cows and horses to look after. We end where we begin."

### Free Lots in Dupont Getting Scarce

We have just received notice from the Bunnell office that practically all of the free lots in DuPont have been disposed of. There are but a very few of these left; therefore, if you wish to obtain one of them, we urge you to send in your order for a farm at once. We shall have no more lots to give away after these few remaining DuPont lots are taken. So ACT NOW to secure one of them.

Handwritten text: "Handwritten report, conspiracy of the accused association members"

**Potatoes Eighty Cents a Peck, and Still Rising**

Potatoes 80 cents a peck.  
With this new high mark the humble potato became a luxury yesterday and there is a chance the price will go higher. Commission men in South Water street were not able to recall a time when potatoes have commanded so high a price and declared the extremely short crop responsible for the advance.  
Government reports are said to show only 60,000,000 bushels, as against a usual crop of 106,000,000 bushels.  
Butter prices remained firm, but eggs were inclined downwards.

**D. Schuettler**

With the High Cost of Living ever before us, the prices of foodstuffs are one of the main topics of conversation everywhere today. The clipping above was taken from a recent issue of the Chicago Daily News; but, prices have soared even higher than those quoted on this date, for Chicago housewives have paid as high as ninety cents a peck for potatoes this winter. NINETY CENTS A PECK FOR POTATOES! It should not be hard to say which "side of the fence" one would rather be on—on the producer's side, or the consumer's side.

## They Are "Doing Things" at Bunnell.

The creation of a new county, to be called *Flagler County*, with Bunnell as its county seat, will place the Bunnell colony in the foremost ranks and give our land owners advantages of which they have never dreamed.

The creation of a new county in this territory has been under advisement for the past four years. Flagler County will be in extent about twenty-five miles north and south and twenty-five miles east and west. BUNNELL almost centrally located in this territory, and known as the "**Biggest Little City**" in Florida, will be the County Seat.

We have reproduced on this page a small sectional map of the proposed new county. This map, in much larger form, appeared a few weeks ago in the St. Johns Tribune, Bunnell's wide-awake weekly newspaper. On this map we have marked the location of our lands, approximately 65,000 acres, located in the southeastern portion of Flagler County.

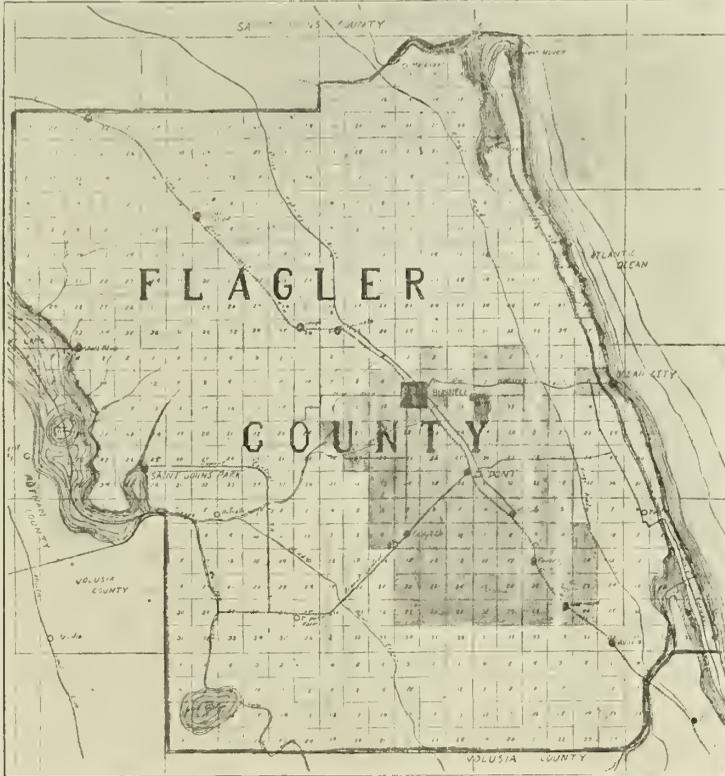
In view of all the above facts, we believe that land values are going to very materially advance; not alone our farm lands, but more particularly town property—the business and residence lots in Bunnell. I have received a great many letters lately asking for prices on Bunnell town lots, for people are finding out that Bunnell is growing by leaps and bounds, notwithstanding the fact that it is merely an "infant", a little over six years old. Nevertheless, Bunnell must continue to grow, situated as it is in the heart of Florida's richest agricultural district.

I am going to give the opportunity to a very few people just at this time to secure choice residence lots in Bunnell. **If you want one or two of these lots, (NOT MORE THAN TWO)** in this growing, progressive little city, now is the time to buy them.

Some of the Bunnell lots which were purchased but three or four years ago are now held for ten times their original purchase price.

We are going to put on the market five additional blocks, of twelve lots each—**BUT 60 LOTS IN ALL.** These sixty lots are located in the southeastern portion of our city, not very far from the heart of Bunnell's business section. These lots will be open for sale on **MONDAY APRIL 9th.** Bear in mind, there is but sixty of these lots. The price will be \$50.00 each, or \$100.00 for two lots.

No one person may purchase more than two lots of these sixty lots. They are 50x100 feet in size, and may be purchased on the easy payment plan of \$5.00 per month. Just ten months, if you buy one lot, or 20 months for two lots, at \$5.00 per month, or



## \$45.00 FOR EACH LOT IF YOU PAY CASH

Do not permit this opportunity to pass you by. If you do so, you will regret it, for these prices and terms are surely most reasonable indeed.

Consider well what the ownership of such lots will mean, when Bunnell becomes the county seat of Flagler County, and I fully believe that this will come to pass within the next few months, possibly weeks. If you want to make a good investment, take my advice, fill out the order blank below and mail it to me with your first remittance.

60 Lots Only

**Order Blank for Bunnell Residence Lots**

60 Lots Only

THOMAS A. VERDENIUS,  
108 South La Salle Street, Chicago, Illinois,

Please enter my order for \_\_\_\_\_ residence lots in Bunnell, for which I agree to pay \$50.00 a piece, at the rate of \$5.00 a month. (Fill in Figure 1 or 2) Enclosed find \$5.00 as first payment, and I agree to make monthly payments of \$5.00 until said property is paid for. Kindly mail me your legal acknowledgment and contract, advising me which lot or lots have been allotted to me.

Name..... Town.....

County..... State..... Street Address or R. F. D. Route.....

# GRAND EXCURSION

TO

## BUNNELL FLORIDA

APRIL 17.



### WILL YOU BE ONE OF THE PARTY?

I WANT YOU TO COME WITH ME ON THIS TRIP EVEN THOUGH YOU may already have bought land in the Bunnell colony, even though you may have visited Bunnell before; even though you may have no thoughts of buying land there. you can't afford to miss this opportunity

### THE DIXIE FLYER LEAVES CHICAGO AT 10.25 PM.

tickets sold at reduced Prices. Round trip. Chicago to Bunnell \$41<sup>89</sup>  
For full particulars regarding this delightful trip see my article on page two of this issue - "Come and See" -  
you've wanted to take this trip for years. Why not do it now?  
DECIDE EARLY WHETHER YOU WILL GO. WRITE ME AT ONCE

### ALL ON BOARD FOR BUNNELL.

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