

# NAPLES FLORIDA WEEKLY®

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WEEK OF JUNE 21-27, 2018

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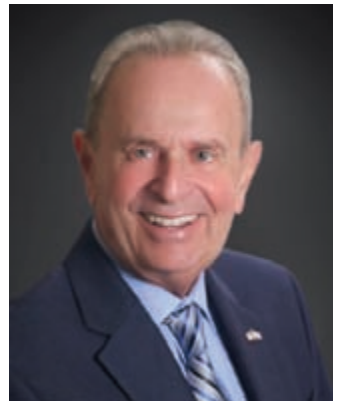
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## Airglades International nears the starting line

BY ROGER WILLIAMS  
rwilliams@floridaweekly.com

Slow cooking is the method for big change.

In one of the state's poorest counties, the big change started in 1998 before Airglades International Airport was even a light in a Hendry County commissioner's eyes: The U.S. Congress gave the Federal Aviation Administration a permitting track to allow private owners to operate commercial airports. They called it the Airport Privatization Pilot Program.

The APPP was a nice idea aimed at bringing big capital into the air transport business, but no one in the United States did it in any sizeable way. That is until now, more than 20 years later and smack in the middle of Florida's southern peninsula, roughly 100 miles northwest of Miami International Airport, in Clewiston. There, a big change seems much more likely than ever before.

Lying in the shadow of Lake Okeechobee's western dike, a massive airport project underway since 2010 may soon become the first, according to hopeful Hendry County officials and representatives of the private firm Airglades International Airport Inc. It's surrounded by sugar-cane fields flanking four-lane highways and a railroad track.

Earlier in the year, the FAA completed a multi-year environmental study of the project, and "achieved a finding of 'no significant impact,'" by the proposed new cargo airport on the sensitive environment of the region, said Charles Chapman, Hendry County administrator.

That was a major hurdle in the permitting process, according to Karson Turner, a Hendry County commissioner.

"The Airglades project met the quali-

SEE AIRGLADES, A20 ▶

# 2018 PHOTOGRAPHED ISSUE



Nick DOLL ◀  
nickdollphotography.com

Florida Weekly highlights the enduring art of photography  
PAGES A10-13

BY ERIC RADDATZ  
eraddatz@floridaweekly.com

IN THE DAY AND AGE WHERE INSTAGRAM and Facebook allow anyone and everyone to share their favorite photos of their meals, pets, sexy bodies and really just about anything at any, and every time of the day with the click of an app, it is hard to imagine a time when visual imagery was a distinguished master craft, slow-cooked and well thought out.

Photographers for the last century have had to deal with much more laborious approaches to the final product than even the hardest working social media influencers of today might ever imagine, from long exposures and developing, to fixing and washing in a darkroom with sensitivities to matted and glossy prints. The amount of time

SEE PHOTOGRAPHED, A10 ▶

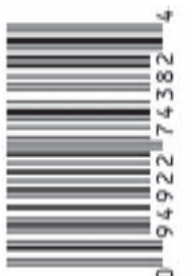


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# COMMENTARY

## LETTERS from readers



**On books ("Summer booking," June 6, 2018)**

**Roger Williams:**  
With the closing of BSG, I seldom peruse your publication. (My wife occasionally brings a copy of FW home from a doctor's office, etc.)

Books? Herman Melville? Hemingway? What? Surely you jest. I wrote 100,000 words in a political blog before realizing that anything more than a sentence or two is overly burdensome.

The written word will not survive this century, (as a result of) mostly technological advances or perhaps by edict of our Most Eminent and Gracious Leader on Trump's 130th birthday — the disease of aging having long been secretly eradicated for billionaires.

— *Mel*  
**Reply:** Mel, thank you, as always. We're online: www.floridaweekly.com. It's a new invention. Now we give you words with electricity rather than ink and paper. It works better. Words are more powerful than nukes. People love power. Therefore, people love words and always will.

As for our Most Eminent and Gracious Leader, he's been dead for years. Brain dead.

— *Roger*  
**On public schools and superintendent salaries (letters shared with Mr. Williams):**

**From:** Angela Schivinsky, Florida Weekly

Fort Myers publisher:  
**To:** Melissa Cofta, Lee Schools advisory committee member:

Hi! Just saw your FB post about the proposed school tax. Do you have insight or thoughts about the superintendent getting a \$24,000 raise last week while classrooms are underfunded? Not trying to stir the pot, just curious.

**Reply from Ms. Cofta:**  
Yes, my opinion is that it's one of the most difficult jobs in our region... The burden of responsibility on the superintendent is tremendous, and it's a 24/7 job that is severely underappreciated.

Here are a few (of his) notable achievements:

We went into this past weekend's graduations with **the highest graduation rate this district has ever seen: 78.7 percent. That rate climbs to 88.7 percent** when you include only our traditional high schools.

We exceeded our Vision 2020 target for the second year in a row. What's even better? We are closing the achievement gap. **The graduation rate for our African American and Hispanic students jumped by 5 percent and 1.3 percent respectively**, and we expect those numbers to increase this year.

We made the second highest gains in district history in student achievement. Our students improved in Math, Science, Language Arts and Reading.

The number of schools in Differentiated Accountability — those in need of intervention — decreased. **In the last three years we have gone from 23 DA schools down to just five. And this year we hope to have none.**

More things to consider: Collier Coun-

ty's superintendent gets paid more than Dr. Adkins and Collier's district is half of the size of Lee's.

If this were the private sector, someone responsible for 110,000+ people (students and staff), and a \$400-plus million budget would be getting paid MILLIONS in salary.

Dr. Adkins certainly isn't doing this job for the money. (It's really a personal passion for service and making progress for the next generation!

**Reply from Roger:**  
So cool to see you two hotshots exchanging letters. Thanks for sharing them with me. Here's what I think as a general rule: Spend money on education, make society better.

Don't spend money on education, might as well cut the wings off your plane and turn the controls over to your children.

(**Note:** public schools superintendent salaries: Palm Beach County, \$290,000; Collier County, \$220,000-plus; Lee County, \$209,000.)

**On "The living blues," Florida Weekly, June 6**

**Roger Williams:**  
I just read your article and wanted to thank you for your mention of the new Peace & Justice Memorial in Montgomery. We did part of the Mississippi Blues Trail & Loraine Hotel/MLK Memorial last year while we evacuated for Irma. This year (we are) doing the Selma to Montgomery march route. Your article was the first I've heard of it and researching the Memorial brought me to tears. We will go. Thank you.

Your son's perspective on recognition of the Blues agrees with my experience having discovered it and Muddy Waters as a teen during the Vietnam protest era. Insightful

young man...I never put it together!  
Thanks again,

— *Joyce Clark*

**Reply:**  
Joyce, thank you. What makes me most blue is thinking how much talent we squandered and how many people we mistreated for 100 years, from the end of the Civil War in 1865 to the passing of the Civil Rights Act in 1964. When I say "we," I'm talking about "the greatest generation" and every generation before them.

**On "The Gun," May 30, Florida Weekly Roger:**

We don't agree on some matters, but I've been meaning to tell you I do agree somewhat with your recent article on guns.

I don't own a gun, never have. But I did grow up with them. My stepfather had several but I never touched them unless we were going hunting or target shooting. I was quite good at skeet shooting with a shotgun, but haven't shot a gun in at least 50 years.

I don't remember anything pertaining to kids taking guns to school let alone killing anyone when I grew up. I started first grade in 1948 and graduated high school in 1960 and had a stay-at-home mom, who turned 97 last month. I do think we have lots of problems in this country because so many mothers are now working and kids come home to an empty house.

I believe the U.S. has a problem and it's not just guns.

Again, good article.

— *Bob from Colorado*

**Reply:** Bob, many thanks. Do what your mother says. I do what mine says, and she's only 90. Doesn't know as much as yours, not old enough, but I still follow her advice. ■

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# OPINION

## With friends like these ...



**bobFRANKEN**

King Features

Now that President Donald Trump has totally alienated the leaders of the traditional U.S. allies before escaping from Canada, it's easy to see what he hopes to gain from that experience when he sat down with Kim Jong Un in Singapore. North Korea could give him some pointers on how the United States will exist as another pariah nation.

No, we're not one yet, but the other G-7 heads of state could barely hide their disgust and were talking openly about becoming the G-6 now that Trump is blasting the Old World Order of trade agreements and so many geopolitical arrangements, turning things into the New World Disorder. The group used to be the G-8, but the other members tossed out Russia in 2014 over Vladimir Putin's decision to take over Crimea. Now the president has added another layer to the antagonism, by pushing to have Russia readmitted.

First Vlad, then China's Xi Jinping, Recep Tayyip Erdogan of Turkey and now Kim. I'm hardly the first one to wonder why the leader of the free world, meaning POTUS, seems to get along with those who rigidly rule their unfree countries while picking fights nonstop with those who govern countries with a tradition of democracy.

Mind you, there is much to improve in a rigged worldwide system that has calcified since it was cobbled together after World War II. Still, mindlessly upending the intricately woven military, diplomatic and economic tapestry will leave it in tatters if change is not accompanied by careful planning and execution. Now at the G-7's latest confrontation (everything with Donald Trump is a confrontation), Trump threatens to end trade with our longstanding interna-



tional trade partners. That is obviously absurd -- unless he comes up with a way to make up for it with North Korea as an economic cohort.

As he was winging away, the Trumpster disclosed that the U.S. had refused to sign on to the usual communique that glosses over diplomatic disappointments. He exploded on Twitter, referring to the G-7 host, Canadian Prime Minister Justin Trudeau, as "dishonest and weak." That was after Trudeau had made uppity statements describing what really was a Trump-vs-everyone-else series of arguments. By now, just about anyone who deals with Donald Trump understands that part of that process will inevitably involve personal attacks. After a while, some might conclude that with the unavoidable abuse from such a crass individual, it isn't worth it, even though he is temporarily in charge of the world's most significant economy, at least until he fritters it away.

His base might be thrilled by all his tough bluster, but how would they feel being unemployed when there's no market for American goods and the jobs shrivel away? Maybe his millions of followers would be excited if he were to demand another wall, this one along the border with Canada.

There's always the possibility of new alliances, the United States joining with China, Russia and now North Korea. He can leave the old gang behind, even those who tried to be buddies, like French President Emmanuel Macron, who said of Trump's approach: "There is no winner, there are only losers when you take that strategy." ■

— Bob Franken is an Emmy Award-winning reporter who covered Washington for more than 20 years with CNN.

## Canada is not the enemy



**richLOWRY**

King Features

Justin Trudeau may be the annoying, youthful avatar of chic progressivism — but he's not our adversary.

After leaving the G-7 summit, President Donald Trump blasted the Canadian prime minister on Twitter as weak and dishonest, in the kind of invective once reserved for "Little Rocket Man."

The Trump presidency routinely produces unprecedented events, and here is another: Never before has a president of the United States spoken as scornfully in public about the head of state of a friendly, allied country. Particularly one who has appeared in Vogue.

Trudeau is not exactly a threatening figure, although his worshipful, celebrity-fueled press coverage qualifies as one of the more vexing political phenomena in all of North America (Rolling Stone celebrated the fact that he rides a unicycle; TMZ declared him on the "clear path to hottest leader in the world").

It's not clear what exactly led to the great U.S.-Canada tiff of 2018. White

House aides fanned out over the weekend to try to lend meaning and justification to the flap.

They said Trudeau had stabbed the president in the back at the meeting. But Trudeau didn't say anything after Trump left the G-7 that he hadn't signaled before — namely that Canada finds Trump's steel and aluminum tariffs insulting and will retaliate.

The incident is a great misdirection. Canada's trade practices are hardly above reproach. Its tariff on milk of 270 percent, highlighted by Trump officials the past few days, is stupid and indefensible. It is guilty of subsidizing and protecting favored companies and sectors, the way most countries are.

It is nothing compared with the world's great mercantilist power, though. China routinely steals U.S. intellectual property, seeks to distort the entire system of international commerce to its advantage, and is pouring resources into a massive military buildup, with which it eventually hopes to expel the United States from East Asia.

Trudeau is the facile, democratically elected leader of a Western society; President Xi Jinping is the remorseless president for life of a hostile dictatorship. It's not a remotely close call who

we should be aiming our fire at.

That we are dissipating our energies with steel and aluminum tariffs against allies and potentially alienating friends in what should be a united front against China speaks to a key mistake. Trump views the U.S. trade deficit — with any country, friend or foe — as the problem rather than China as the unique commercial and geostrategic competitor.

The flare-up with Trudeau is not an encouraging sign for prospects of renegotiating NAFTA, which also should be viewed in strategic terms. As Derek Scissors of the American Enterprise Institute points out, the trade agreement could extend beyond North America to Britain, which is seeking a new trade arrangement as it exits the EU, and the Philippines and Taiwan, which are pressured by China.

None of this will happen if Trump is determined to pursue a protectionist policy no matter what, or he lets his pique at friends get the best of him. The trade war — and the fight for our paramount interests — won't be won or lost against Justin Trudeau. Beijing, not Ottawa, is our enemy. ■

— Rich Lowry is editor of the *National Review*.

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# Proposed ethics policy for city held up in courts

BY KRISTINE GILL  
FLORIDA WEEKLY CORRESPONDENT

Supporters of a proposed ethics policy and commission in the city of Naples will likely have to wait to voice their opinions at the polls. Originally planned for the August primary election, the referendum has since become a decision for the courts.

Ethics Naples, a political action committee formed in summer 2017 by five residents, wants to see the city's ethics policy for both employees and government officials rewritten. And they want to put an appointed board of volunteer officials in charge of investigating ethics claims.

"This is not about playing gotcha," said Ethics Naples executive director Ray Christman. "It's really about training, and education and prevention."

But critics of the measure say the proposed commission would be given broad, unchecked powers and the nebulous language laid out in its proposal would give this group the ability to impose city ordinances as well.

"It's too far-reaching," Mayor Bill Barnett said.

Now the courts will get to decide

whether the policy is fit to vote on. Both sides have filed escalating motions in what Mr. Christman believes will be a months-long process toward a decision, bypassing both the primary and general elections this year. While the group has considered holding a special election for the referendum, the \$60,000 price tag might be too much for the 501(c)(4) to foot.

The PAC formed last summer and quickly gathered the required signatures to put the referendum on the ballot: 10 percent of the voting population in the city, or about 1,500 total signatures.

Mr. Christman said the need arose for a way to independently vet concerns about certain council decisions and how they were made, but the commission would also be responsible for looking into complaints made about city employees.

The biggest concern, Mr. Christman said, is having a clear, efficient process in which government officials and city employees would feel comfortable reporting a concern and seeing it handled by an independent entity.

Councilwoman Linda Penniman, whose husband is president of Ethics Naples and helped to raise money for the group, said she supports the measure.

When she looked to file an ethics complaint against then-Councilman Sam Saad in early 2017 over the 7-Eleven gas station vote, she had to file with the Florida Commission on Ethics.

For months after, the state investigated, eventually exonerating Mr. Saad.

"It was a terrible thing to do to have his fate in the balance so long," Ms. Penniman said. "I had no idea it could take



PENNIMAN

this long."

Ms. Penniman thinks there is a need for a local board to focus on the city to both offer a venue for complaints and to expedite those with merit.

"It seems like another bloated layer of government, but it doesn't have to be that way," she said. "This seems like the right thing to do and the city should support it."

Mr. Barnett said at first blush, he too supported the idea for an ethics board and another improvement to the city's longstanding ethics policy.

But after reading into the language, he decided he couldn't support some of the concepts.

"We've worked on our ethics policy in the city constantly. It was revised in 2013 and in 2017, and it's not like we don't have one," Mr. Barnett said. "If you look at the language of this proposal, it's so far reaching. It violates, I think, the state constitution."

The city has a full ethics policy laid out on its website, defining conflicts of interest and establishing a code of conduct. Complaints about city employees are to be directed to the city manager, complaints about the police are to be sent to the city's police department and complaints about board members are to be sent to the mayor. If a complaint rises to the level of violating a state ethics law, it

can also be sent to the Florida Commission on Ethics, the site says.

City Attorney Bob Pritt presented a memo at the council's May 2 meeting outlining those parts of the proposal he believes are unconstitutional. He wrote that some of the language in the petition "appears to usurp the legislative function of the City Council." His concern comes from a line in the proposal where it reads that an amendment suggested by Ethics Naples "shall become law... unless five or more members vote against it."

In another section, Mr. Pritt argues that by giving Ethics Naples the power to enact these ordinances, they will essentially become a non-elected legislative body.

Mr. Pritt also writes that the board's power to investigate claims dating back five years is an executive function and quasi-judicial.

Mr. Christman said the referendum is simply a framework that would allow for a commission to be formed, which would then collaborate with city council to create a new ethics policy and rules for the commission.

"We don't think anything in our charter is improper or illegal," Mr. Christman said. "But if there was to be a legal challenge and discussion, that should occur after it's determined by the voters. This is denying the voters their role in this to approve this or not."

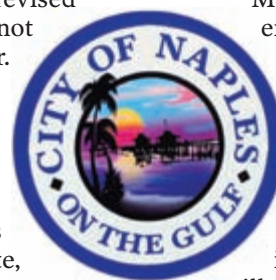
There is no estimated timeline for the courts to rule on the legality of the referendum. ■



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# Laird Lile named ad interim Collier County Clerk of Court



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Twentieth Judicial Circuit Chief Judge Michael T. McHugh has appointed Laird A. Lile to serve as the clerk ad interim for Collier County following the passing of Dwight E. Brock.

“Laird’s diverse and impressive background makes him uniquely qualified to successfully handle this position until the governor appoints a successor or the voters of Collier County elect a new clerk of the court. I am pleased that Laird has agreed to serve the people of Collier County in this very important capacity,” said Judge McHugh.

Mr. Lile has practiced law in Florida since 1984 and currently has a private practice in Naples. He is certified by The Florida Bar as a wills, trusts and estates lawyer and was recently elected to a seventh consecutive term on the Board of Governors for The Florida Bar. Mr. Lile also serves on the Florida Supreme Court’s Judicial Management Council and Florida Courts Technology Commission. He is also a certified public accountant (inactive).

“The clerk of courts provides important services to Collier County through



The late Judge Dwight E. Brock.

COURTESY PHOTO

the tireless efforts of many dedicated professionals,” said Mr. Lile. “During this time of transition, it is my honor to serve alongside these public servants as the clerk ad interim.”

Mr. Lile’s appointment is effective immediately. He will return full-time to his law practice when his service as Collier County clerk ad interim concludes. ■






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**PHOTOGRAPHED**

From page 1

spent on creation probably caused more pause to consider more excellent technique, lighting, composition, depth of field and subject matter, offering more time to produce masterpieces. It meant getting it right since you didn't have unlimited digital space and film was costly.

Plus there was no social media.

It also likely limited the number of those involved to the few who had the both the passion and resources for this hobby and profession.

Still, the potential of creating a two-dimensional still-frame works is alive and well — online and offline — and we here at Florida Weekly, who give a damn about masterful visual presentation, found a few local expert snappists who we feel embrace the gentle but powerful potential of the medium that can capture that one-of-a-kind moment that will move you in ways that may not in any other way, than by this one distinct and well-focused snapshot.

So it is with delight and profound reverence of the fine art of photography we present to you this year's edition of Photographed, celebrating South Florida photographers who will delight you with colorful, poignant, brilliant and exceptional works to enjoy and remember. ■

— Photos curated and arranged by Eric Raddatz; [eraddatz@floridaweekly.com](mailto:eraddatz@floridaweekly.com).



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# Straight from the kitchen: Naples mom unveils skin care line

Victoria Watts explored her own physical health issues to create solutions in her kitchen.

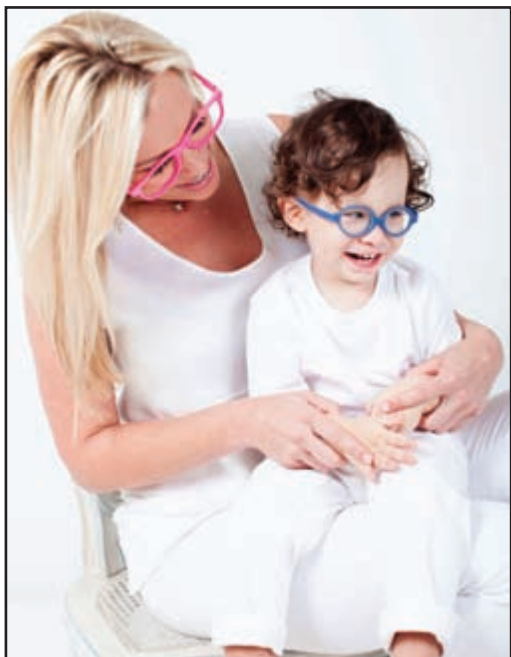
Ms. Watts recently launched VictoriaLand Beauty, a maker of organic, all natural skin treatments. The concept began in her own kitchen through the use of various essential oils from plants, fruit and nut oils and active botanical extracts.

Her company came to be after a search for products to treat her hyperpigmentation, oily skin and signs of advanced aging proved unsatisfactory. Her skin conditions, exacerbated by a stressful divorce, threatened to derail Ms. Watts' dedication to living a healthy, joyful lifestyle.

"I created VictoriaLand Beauty to solve my skin care ailments and introduce a line of products that left my skin looking and feeling good enough to go naked," said Ms. Watts. "I took my knowledge of oils, skin care healers and natural age defiers and started blending. Once I knew I had something, I started sharing it. The response has been tremendous."

The company also has a charitable program, donating a percentage of its sales to Boston Children's Hospital to bring awareness to visual impairments.

Ms. Watts' son, Cyrus, was diagnosed with familial exudative vitreoretinopathy when he was 18 months old. Ms. Watts found Boston Children's Hospital and hopes with her giving plan she can help other young boys and girls like



COURTESY PHOTO  
Victoria Watts and her son, Cyrus.

Cyrus get the care they need for visual impairments.

The proceeds go toward the ophthalmology department, who provides life-changing research and treatment development for FEVR.

In honor of Child Vision Awareness Month and Vision Research Month, VictoriaLand Beauty for the month of June will increase its donations to ten percent of all sales.

For more information, visit [www.VictoriaLandBeauty.com](http://www.VictoriaLandBeauty.com). ■

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# BEHIND THE WHEEL

## Kia Stinger: an aggressive name with an aggressive price



The first-ever Kia Stinger isn't out to be timid. Just look at the name.

Large grille openings, wind-swept headlights and power vents in the long hood give the same kind of appeal as the Jaguar F-Type. Plus, tall fenders with plenty of flair and a stretched fastback profile instantly remind us of the best sports cars.

While the outside wants to be as coupe-like as possible, the interior doesn't seem to suffer. The sleek roofline extends far enough that it doesn't infringe on the rear passengers' headroom. It also helps that Kia takes full advantage of its mid-size car platform to provide ample backseat legroom.

For \$32,800, the base car comes well equipped with leather interior (black only), touch-screen infotainment system, power front seats, dual-zone automatic climate control, steering-wheel paddle shifters and sonar parking sensors.

The next rung up the ladder is the Premium trim, starting at \$38,000. That's a big jump in money, but it adds a sunroof, enhanced parking cameras and a larger touch screen with navigation. There are interior leather color options, too — which might be the best reason to upgrade. A lighter color can contrast the dark interior trim, giving the Stinger a much more pre-

mium feel.

Those who are enticed by the Premium trim might consider spending \$39,250 for the GT model. There are fewer standard luxuries, but it takes the 225-horsepower turbocharged 2.0-liter motor and trades up to a 3.3-liter twin turbo V6 that produced 365 hp. The 62-percent jump in muscle makes the Stinger GT more powerful and quicker than some of the most prestigious competition, including the base Porsche Panamera (whose fastback profile seems like a heavy influence on the Kia).

The power of the 3.3-liter engine is immediate, ferocious — and quite a lot of

engine displacement.

The suspension of the Stinger GT also has that sensible-shoes attitude, taking bumps with the same damping as a family sedan, and the steering is light. The Sport mode can tighten things up a bit for the wild-child commuter, and the standard Brembo four-wheel disc brakes do a fine job of stopping (the red calipers behind the alloy wheels lend a nice sporty touch).

The Stinger still won't take corners quite like the BMWs and Porsches that it benchmarked. But in the real world, those who discover these limits are probably already a menace to the neighborhood.

There are two more trim levels that go beyond the base GT, capping the Stinger's price at around \$50,000 (plus \$2,200 extra for all-wheel drive on any trim.) The GT1 and GT2 offer upgraded stereos, better leather, head-up display, a performance suspension and other amenities, but there is no more power over the standard GT. So choose wisely for what represents the best personal value.

Kia didn't just pull a complete sports sedan out of thin air. The Stinger was born from Hyundai's need to give the upscale Genesis brand more premium products (corporate-cousin Kia gets to spread the development/production expense). So there was a much larger investment here than just giving a value-priced brand a halo car.

That's the key to the Stinger. It's an aggressive name with aggressive looks and available with an aggressive motor. But underneath this intimidation facade is a thoughtfully produced sedan. ■

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## Watch out for traffic deputies

Here's where Collier County Sheriff's Office traffic deputies will be on watch the week of June 25-29:

**Monday, June 25**

- Golden Gate Parkway and 50th Street Southwest: Speeding
- Naples Boulevard and Airport-Pulling Road: Aggressive driving
- David Boulevard and Shadowlawn Drive: Speeding

**Tuesday, June 26**

- Goodlette-Frank Road and Solana Road: Aggressive driving
- White Boulevard and 39th Street Southwest: Speeding
- Vanderbilt Drive and 91st Avenue North: Speeding

**Wednesday, June 27**

- Orange Blossom Drive and Livingston Road: Red-light running
- Davis Boulevard and Radio Road: Aggressive driving
- U.S. 41 and Lely Resort Boulevard: Speeding

**Thursday, June 28**

- Santa Barbara Boulevard and Golden Gate Parkway: Red-light running
- U.S. 41 North and Wiggins Pass Road: Red-light running
- Immokalee Road and Strand Boulevard: Aggressive driving

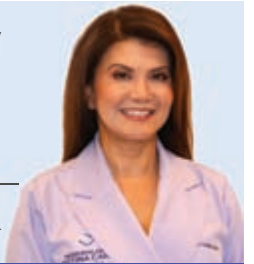
**Friday, June 29**

- Pine Ridge Road and Logan Boulevard: Speeding
- Progress Avenue and Airport-Pulling Road: Red-light running.



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# NEWS OF THE WEIRD

BY THE EDITORS AT ANDREWS MCMEEL

Distributed by Universal Press Syndicate

## Wait, what?

■ Visitors to Merlion Park in Singapore on June 8 were startled to see Kim Jong Un and Donald Trump enjoying a casual walkabout, hand-in-hand. On closer inspection, however, they would have seen the two men were Howard X, a Kim impersonator, and Dennis Alan, a Trump impersonator, who traveled to Singapore in advance of the June 12 summit meeting between the two real leaders. Janette Warokka of Indonesia was fooled: "It's so shocking for me. I don't know why

those two famous guys come here," she told the Associated Press. Airport officials were less amused when Kim's doppelganger, whose real name is Lee Howard Ho Wun, arrived at Changi Airport. Wun said police officers searched his bags and detained him for two hours before releasing him with stern warnings to stay away from the summit. Singapore's Immigration and Checkpoints Authority said Wun was interviewed for about 45 minutes.

## The litigious society

■ If you've ordered a Quarter Pounder recently and specified "no cheese," you may be interested in a \$5 million class-action lawsuit brought against McDonald's on May 8 by Cynthia Kissner of Broward County, and Leonard Werner of Miami-Dade. According to the Miami Herald, the two are angry that they've been paying for cheese even though they ordered their sandwiches without it. The lawsuit contends "customers ... continue to be overcharged for these

products, by being forced to pay for two slices of cheese, which they do not want, order or receive." Also, Kissner and Werner "have suffered injury as a result of their purchases because they were overcharged" and "McDonald's is being unjustly enriched by these practices." While attorney Andrew Lavin admits the mobile app ordering option does offer a Quarter Pounder without cheese, he notes in-store customers have no such choice.

## Irony

■ Charlotte Fox, 61, an accomplished mountain climber who summited Mount Everest in 1996, met an unlikely death May 24 when she fell down the hardwood stairs at her home in Telluride, Colo. Fox was part of the infamous 1996 Mount Everest expedition chronicled in "Into Thin Air" by Jon Krakauer, when

eight climbers died. Friends called her fall "shocking," according to The Aspen Times. Climbing partner Andrea Cutler said of the news, "It made me think, 'Jeez, it's just so wrong.'" San Miguel County Coroner Emil Sante said officials "have no reason to believe that it was suspicious at all."

## Armed and clumsy

■ Things got wild on June 2 at Mile High Spirits and Distillery in Denver when an unnamed off-duty FBI agent accidentally shot patron Tom Reddington, 24, in the lower leg. According to the Denver Post, the agent was dancing and did a backflip, which caused his firearm to come out of its holster and fall to the floor. When he bent to pick up the gun, it discharged. "I heard a loud bang," Red-

ington said, "and I thought some idiot set off a firecracker. All of a sudden, from the knee down became completely red, and that's when it clicked in my head, 'Oh, I've been shot.'" A man at the bar applied a tourniquet to Reddington's leg. The FBI agent was taken to Denver police headquarters and released to an FBI supervisor. Mile High Spirits has promised "complimentary drinks forever" to Reddington.

## Sweet revenge

■ In a bid to unseat his boss, Bon Homme County, S.D., Deputy Sheriff Mark Maggs thrashed Sheriff Lenny Gramkow in the June 5 Republican primary by a vote of 878 to 331. So Sheriff Gramkow didn't waste any time: Less than a minute after the polls closed, he fired Maggs, the Sioux Falls Argus Leader reported. "As of this moment you are no longer an employee of

Bon Homme County," Maggs' termination notice read. Maggs, a 31-year-old father of four, will not become sheriff until January, but he is confident the county commission "will stand with my family ... and insure that my family will not be left hanging without an income or insurance," Maggs said. "We're going to be fine."

## You think your job is bad?

■ Car salesman Brett Bland in League City, Texas, finally had enough and filed a lawsuit in May against his employer, AutoNation Acura Gulf Freeway, and Jeremy Pratt, a co-worker. Pratt, the suit alleges, engaged in "constant taunting ... making extremely crass, vulgar and rude comments" and "reinforced dominance over his subordinates by regularly entering their enclosed offices, intentionally passing gas and then laughing," as well as "pinching and touching his

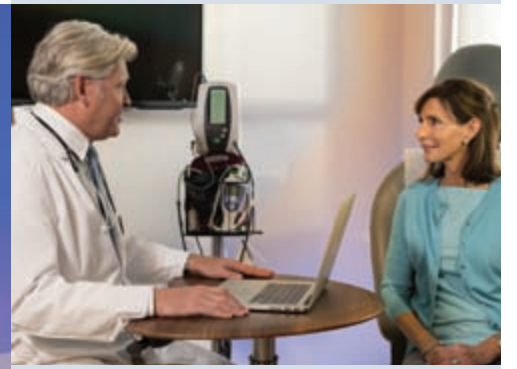
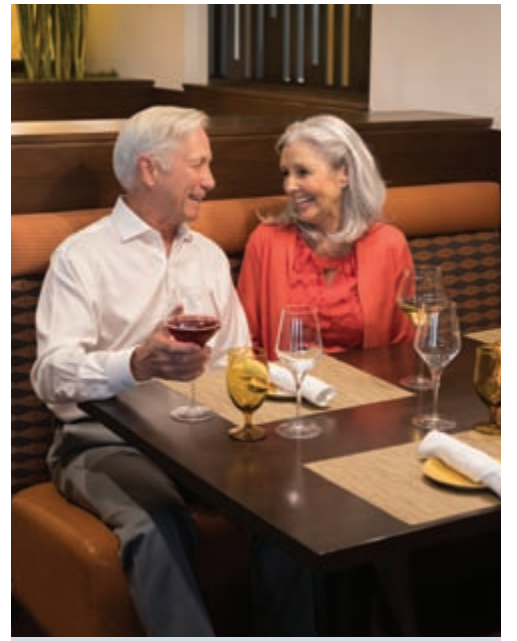
male subordinates' nipples." KPRC-TV reported Pratt was fired after sending a text to everyone at the dealership alleging Bland was a sex offender (which he is not). After the firing, however, Bland's lawsuit alleges, AutoNation allowed Pratt to "loiter at the dealership" and continue harassing employees, and Bland was threatened with termination if he didn't sell eight vehicles a month. Bland seeks damages and court costs.

## Ewwwwwww!

■ In a gross twist on road rage, Henry George Weaver, 69, of New Tripoli, Pa., ended an argument with another man June 8 by defecating on him. According to Lehigh Valley Live, Pennsylvania state police reported that "the accused

and the victim got into a road-rage argument, leading the accused to defecate on the victim," but they did not disclose what started the argument. Weaver was charged with harassment. ■

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# AIRGLADES

From page 1

fications of environmental assessment including by the national Department of Environmental Protection, and they found nothing environmentally sensitive. Anything that has to be mitigated has been. So there are no major issues to speak of," he said.

AIA Inc. is one of three partners together calling themselves Florida Cargo Fresh: the entity is owned by U.S. Sugar, the Hilliard Brothers — both corporate growers of sugar cane and produce who own the land around the airport — and AIA, Inc. itself, headed by a veteran air-industry manager, Fred Ford.

The partners plan to buy the county's Airglades Airport, hugely expand it by replacing a little 5,000-foot runway with one more than 11,000 feet long, and ultimately begin bringing in cargo planes of any size with produce from South and Central America.

The planes would offload at Airglades and trucks or even a train on track now owned by U.S. Sugar would begin hauling the goodies north without ever having to get near MIA and its sometimes-frustrating congestion, officials say.

MIA officials have resisted the notion, insisting their airport has the infrastructure and room to do the job. In recent years almost two-thirds of the fresh fruit, vegetables and fish and 90 percent of the fresh flowers imported to the United States come through Miami, officials say.

Breaking ground could occur at the end of this year or early in the next, said Mr. Ford — but it's not a done deal yet.

"The project must still overcome several major regulatory and business hurdles before receiving final FAA approval," he said in a written statement. "AIA hopes to complete this process by late 2018 or 2019."

Breaking ground depends on final FAA approval. Although the project is expected to cost about \$650 million in its entirety, Florida Fresh Cargo has invested only about \$20 million, so far, officials have said.

Mr. Ford has also publicly expressed hope that the FAA will help pay for part of the project, ultimately.

## What will happen

If and when the FAA's final approval comes, it will trigger a number of reactions county officials have long anticipated.

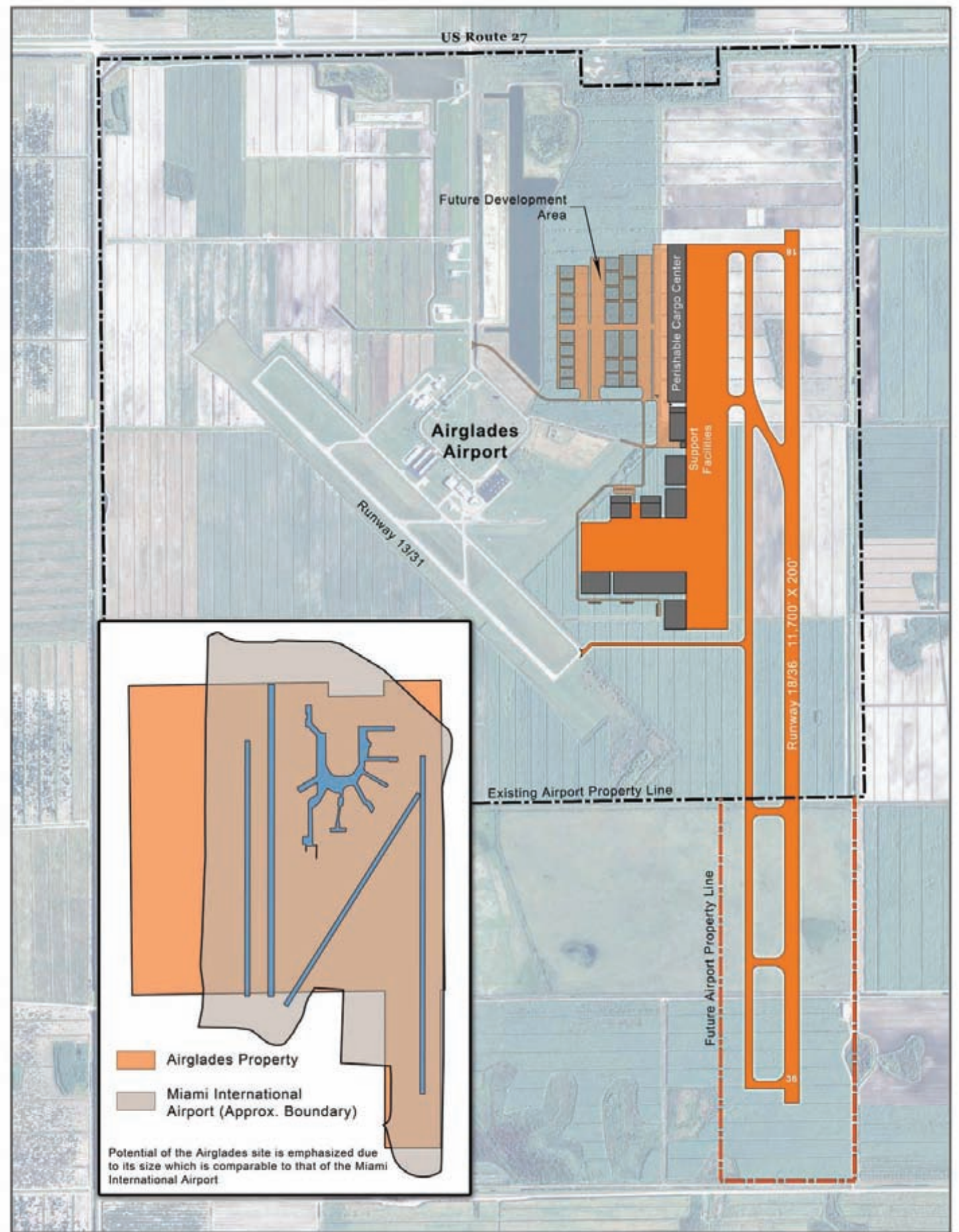
First, Hendry officials will sell the county's airport to AIA according to the terms of a deal long since negotiated. The price is soft: \$13 million for a footprint of roughly 3,000 acres, including the 5,000-foot runway and infrastructure. For every 100 jobs the private owners create, however, the price will drop by \$1 million, to a bottom line of \$5 million.

Critics have called that a ridiculously good deal for the developers, almost a giveaway; but officials insist the county will recoup a huge bounty in future jobs and tax income.

In a county of about 40,000 with one of the highest unemployment rates in the state, consistently, the economic advantages are many, said Mr. Chapman: "Job diversification into a variety of trades both aviation and logistics related. Warehousing development options along with commercial and industrial development is also an opportunity for landowners. Hendry is largely a blank slate and the development opportunities are vast."

While AIA Inc., with the Florida Fresh Cargo investors behind it, breaks ground, the landowners will scramble — they've long since started planning, officials say — to rezone private lands near the airport for commercial development. Now, they're zoned for agricultural use.

That part, not subject to the scrutiny of the FAA's environmental study, has wor-



ried conservationists and environmentalists, including at the Conservancy of Southwest Florida, who say they'll wait and see what happens if the project is approved.

Commercial and home development around the 3,000-acre site could become a significant factor in the region's future, altering the face of Hendry and its neighbor, Glades County.

And the already rich landowners could get much richer.

Several years ago, U.S. Sugar and the Hilliard brothers, the predominant landowners, proposed the "Sugar Hill Sector Plan" to include more than 43,000 acres that could be developed with millions of square feet of commercial space and roughly 18,000 homes in the next 40 years, around the new Airglades International Airport.

The plan called for that development to occur in part on land the state of Florida once had an option to buy in an effort to send water south from Lake O., saving the now-dying Everglades, but also saving the now-dying water basins east and west of the lake.

Periodically the U.S. Army Corps of Engineers must release floods of fresh water loaded with pollutants down two rivers: the St. Lucie to the Atlantic and the Caloosahatchee to the gulf. That prevents the 135-mile Lake Okechobee dike,



**This map overlay shows what the proposed Airglades International Airport could look like before the decade ends. The proposed Airglades Airport in Clewiston could put Southwest Florida on the map as a worldwide shipping destination.**

environmental dilemma, "so that's why there was push-back from the state and probably why the DEO in 2015 objected to the Sugar Hill proposal," said Nicole Johnson, director of Environmental Policy and Advocacy at the Conservancy of Southwest Florida.

As a result, "Individual landowners are making their own individual comprehensive plan amendment applications as they desire," said Mr. Chapman.

The state's Department of Economic Opportunity did not respond to Florida Weekly by press time to update its position on development around the proposed new airport.

Mr. Chapman doesn't expect development surrounding the airport to have a significant detrimental effect on the sensitive environment, he said. He described it as likely to be "minimal."

"We are putting items in place in terms of land use planning that will help to ensure smart growth patterns along current and soon to be expanded urban service boundaries." ■

for years under repair, from collapsing when the lake level rises higher than the engineering can withstand, Army Corps officials say.

Those released waters periodically create toxic algae blooms and cyanobacteria that threaten human health and destroy fish and marine life, as well as real estate and commercial businesses when tourists give up on them.

At the time landowners proposed the Sugar Hill Sector Plan, some of the land was still a purchase option for the state of Florida aimed at stopping that massive

# CLUB NOTES

■ The **Naples chapter of PFLAG, Parents Families and Friends of Lesbians and Gays**, a support, education and advocacy group for families with gay or transgender members, meets at 7 p.m. on the third Thursday of every month at Naples United Church of Christ, 5200 Crayton Road. The next meeting is June 21. For more information, call 963-4670 or visit [www.pflagnaples.org](http://www.pflagnaples.org).



■ The **Naples Quilters Guild** meets at 6:30 p.m. on the third Thursday of every month at the Emmanuel Lutheran Church, 777 Mooring Line Drive, Naples. Guests and new members are always welcome. Doors open at 6 p.m. There is a short business meeting at 6:30 followed by a short program. For more information, visit [www.naplesquiltersguild.com](http://www.naplesquiltersguild.com).



■ **Wine Tasters of Naples** members meet from 5-7:30 p.m. every Friday at different locations around town. Members enjoy socializing and working together on philanthropic and service projects to benefit the community. Members pay a \$7 door fee; guests pay \$9. Light bites are served, and attendees pay for their own beverages. The club sponsors other social events throughout the year as well. For more information, visit [www.winetastersofnaples.org](http://www.winetastersofnaples.org).



■ **Solo Singles of Collier County** creates and promotes recreation, culture, charitable and social activities for those persons single, divorced or widowed. Members gather at a different restaurant at 5 p.m. every Friday for happy hour and dinner. For membership information, call Carey Hughes at 262-0278 or email [careyjh@aol.com](mailto:careyjh@aol.com).

■ **Pi Beta Phi** alumnae in Naples, Bonita Springs, Estero and Marco Island are invited to socialize at the June Mixer, from 4:30-6:00 p.m. Thursday, June 21, at The Wine Loft, 9118 Strada Place at Mercato, Naples. Reservations are requested. Contact Connie Kindsvater at 249-4969 or email [conskind@aol.com](mailto:conskind@aol.com) or more information on either event.

■ Serving Naples and Collier County since 1969, the **Naples Nites Lions Club** meets at 6 p.m. on the second and fourth Tuesdays at Perkins Restaurant at Pine Ridge Road and I-75. The next meeting is June 26. All are welcome.



For more information, call 293-6369 or 352-2827.

■ **CHESS** on Marco Island meets for casual games of chess from 9 a.m. to noon every Monday at Marco Lutheran Church, 525 N. Collier Blvd. (next to Winn-Dixie). Free and open to all. For more information, call club founder Wade Keller at 389-2525.



■ The **Naples Park Area Association** holds beginning lessons in Mah jong for anyone who would like to learn the game. Regular games are played from 1-4 p.m. every Monday, Wednesday and Friday and at 5:30 p.m. every Tuesday. For information about lessons, send an email to Donna Caccese at [naples-donnac@gmail.com](mailto:naples-donnac@gmail.com).

■ **La Table Française** is for all individuals who are interested to come and chat in French (all levels of French). It will be led by President Denyse Jenkins. The next meeting be held at noon on Thursday, June 28, at La Colmar, located at 80 Tamiami Trail North. Each attendee needs to make his/her own reservation for the table of Alliance Française de Naples by calling 315-4303, and ask for Robert Domagala or Heather Marie Ortiz. The cost is for the meal only; there is no charge for the two-hour French conversation. For more information, email Alliance Française de Naples at [afnaples@comcast.net](mailto:afnaples@comcast.net).



■ The **Naples MacFriends User Group** has hundreds of members who share a passion for all thing Apple and who love to learn from one another. Weekly meetings are open to all, free of charge, and take place from 11:30 a.m. to 1 p.m. every Wednesday at Naples Regional Library, 650 Central Ave. For more information, visit [www.naples-mug.com](http://www.naples-mug.com).

■ The **Experimental Aircraft Association Chapter 1067-Naples** members meet at 7 p.m. on the first Wednesday of the month at Naples Municipal Airport. The next meeting is July 4. Members also serve a \$5 buffet breakfast from 8-11 a.m. on the second Sunday of the month in the pilots lounge at Naples Municipal Airport. All are welcome, with proceeds benefitting the EAA Young Eagles program that acquaints youth ages 8-17 with aviation as a career. The next breakfast is June 10. The Naples chapter is one of approximately 1,700 EAA chapters worldwide. Members are pilots, student pilots, plane builders and aviation



enthusiasts. For more information, call 649-6627 or visit [www.1067.eeachapter.org](http://www.1067.eeachapter.org).

■ The **Naples Orchid Society** welcomes members and guests to meetings on the first Thursday of the month at Moorings Presbyterian Church, 791 Harbour Drive. The next meeting is July 5. Doors open at 6:30 p.m. for flower registration. Judging is at 7:10 p.m., followed by a short meeting at 7:15 p.m. and the program at 7:30 p.m. For more information, visit [www.naplesorchidsociety.org](http://www.naplesorchidsociety.org).

■ Collectors and admirers of Corvettes are welcome to meet like-minded others when **Corvettes of Naples** meets at 7:30 p.m. on the first Thursday of the month at Vanderbilt Presbyterian Church, 1225 Piper Blvd. off of Immo-kalee Road in North Naples. The next meeting is July 5. For more information, visit [www.corvettesofnaples.com](http://www.corvettesofnaples.com).

■ The **Naples Newcomers Club** helps members learn about the community, local activities and make new and lasting friendships for women new

to Naples. Members gather for lunch and a program on the second Thursday of each month at country clubs throughout northern Collier County. Members explore Naples and form special interest groups to share a variety of interests from books, bridge and mah-jong to gourmet cooking, conversation and wine tasting. For information, visit [www.naplesnewcomersclubnorth.com](http://www.naplesnewcomersclubnorth.com).

■ The **Naples Christian Women's Connection** invites area women to attend a luncheon at 11:30 a.m. on Friday, July 6, at The Club at Longshore Lake, 11399 Phoenix Way. The guest speaker will be Ginny Sexton with "The Girl With The Curls." The group will also welcome Barbara Ann Vickery and Jean Humphries representing the National Society of the Big Cypress Chapter of the D.A.R. with "Have You Seen a Rare Bird Called a Native?" Musical entertainment is included. Reservations \$28. Contact [cwcnaples@gmail.com](mailto:cwcnaples@gmail.com), or Tricia at 594-2056. ■

— Email club news to Robbie Spencer at [rspencer@floridaweekly.com](mailto:rspencer@floridaweekly.com).

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# MONEY & INVESTING

## Higher inflation could be around the corner

**ericBRETAN**  
estaterick@gmail.com



Last week, the Federal Reserve once again raised the short-term interest rate with two more rate increases expected by the end of the year. The primary purpose of these rate increases is to dampen increasing prices for consumers going forward. In fact, the Federal Reserve, time and time again, has indicated that the speed it raises rates would be heavily dependant on inflation results. So given how important general inflation is to the Fed, wouldn't it be great if there was a leading indicator we could look at that could predict how quickly prices will rise in the future? It turns out there is such an indicator, the Producer Price Index. So what is this index and what does it tell us about inflation and interest rates going forward?

When most people think of inflation, they picture how prices of the goods and services they buy every day change in price. This is basically the Consumer Price Index. The change in this index measures the cost of everything from healthcare to transportation to food. Currently, the CPI stands at around 2.5 percent. This means, on average, our cost of living is 2.5 percent higher today than last year.

However, there is also a lesser known and followed price indicator, the Producer Price Index. This price index measures the prices at which companies can sell their products to other companies, government, or consumers. This is different from CPI in that it measures goods and services at every point in supply chain. For example, CPI would measure the cost of Cheerios at a grocery store. PPI would measure the price of fuel sold to a farmer to power his tractor to grow oats, the price of oats sold to a mill to be made into flour, the price of the flour sold to General Mills to be made into Cheerios, and the wholesale price of Cheerios being sold to Publix.

The great thing about PPI is that it historically has been an excellent predictor of CPI. If the price of gold goes up, it makes sense that soon thereafter the price of gold jewelry at your local jewelry store will go up as well. Or if fuel prices fall, all things being equal, the cost of airline tickets should drop as well as airlines are able to fly their plans at a lower cost. Of course, for a while, the airlines may want to keep that extra savings as profit and not lower prices right away. But in the medium to long term, prices should fall.

The most current PPI report pegged the index at an annual rate of 3.1 percent, higher than the current CPI. The key driver of this increase was increases



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# MONEY & INVESTING



in energy and raw material prices. This should be no surprise given higher crude oil prices as well as steel and aluminum price hikes driven by recent tariffs.

The fact that PPI is higher than CPI indicates that prices for consumer goods and services should continue to push even higher going forward. You can bet that the Fed is also paying very close attention to this and will continue to push interest rates higher in the upcoming months in its attempt to not allow inflation to spin out of control.

This also means that companies that cannot easily raise their prices to consumers may have their profit margins shrink as rising input costs and higher wages eat into their earnings. With Amazon, Target and Walmart pushing suppliers to lower their costs in their

retail price wars, companies like Proctor & Gamble and Unilever may be stuck between a rock and hard place going forward.

And finally, consumers may be the biggest loser in this scenario of higher rates and inflation. Wages are still relatively stagnant while higher interest rates result in higher payments on everything from credit cards to car payments. And now with goods and services becoming more expensive, people will have to learn to live with even less. ■

— Eric Bretan, the co-owner of Rick's Estate & Jewelry Buyers in Punta Gorda, was a senior derivatives marketer and investment banker for more than 15 years at several global banks.

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# HEALTHY LIVING

## The delicate matter of finances in health care



Quality is always paramount, but finances matter because we can't provide quality without being solvent.

At our most recent NCH Board meeting, CFO Rick Wyles and Controller Noble Arrington reviewed our current position, which is good but could change quickly as reimbursement continues to decrease. Since Oct. 1 and in spite of Hurricane Irma recovery, we have been busier than expected but also have had increased expenses. Having the right colleagues being appropriately compensated is mission critical, accounting for 52 percent of our expenses.

We have added services that are greatly appreciated but sadly have become important such as 24/7 building security at an additional cost of \$1.2 million. Our acuity is up, namely our in-patients are objectively sicker than ever before, probably due to our augmented cardiac intervention and surgery services as well as the fact that less-sick patients are being treated as out-patients.

We also have spent over \$21 million on capital improvements including Baker ORs, ICUs, energy saving projects, NCH Southeast (just opened), NCH Bonita (opening late 2018), and other smaller projects including planning for the Baker ER renovation. We do have 222 days of cash-on-hand, which is invested and reinvested in the system. Fitch, one of our two bond rating agencies, has upgraded us from A+ to AA- noting that, "Even in the midst of the hurricane, two of NCH's facilities did not have to close their doors and had 300 patients in beds as the eye of the storm passed through." More commentary can be found at [www.NCHmd.org/Fitch](http://www.NCHmd.org/Fitch).

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SEE WEISS, A25 ►

## Study suggests combination therapy might prevent stroke for certain people

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Results from an international clinical trial of more than 4880 participants, published in the *New England Journal of Medicine*, show that combining clopidogrel and aspirin following a small stroke or experiencing minor stroke symptoms decreases risk of a new stroke, heart attack or other ischemic event within 90 days. The combination therapy was also associated with an increase in major bleeding, although many of those episodes were non-fatal and did not occur in the brain. The results were presented at the fourth annual European Stroke Organization Conference in Gothenburg, Sweden. The study was supported by the NIH's National Institute of Neurological Disorders and Stroke.

"These findings are likely to have a global effect on clinical practice, as these drugs are easily available in many hospitals and clinics," said Walter Koroshetz, M.D., director of NINDS. "As the benefit of the combination was concentrated in the first two weeks while risk of bleeding was constant over 90 days, it may be especially valuable in acute management of a minor ischemic stroke or transient ischemic attack."

The Platelet-Oriented Inhibition in New TIA and minor ischemic stroke (POINT) clinical trial follows an earlier study, which showed benefits of this drug combination in a Chinese population. POINT was conducted to see whether the benefits could be expanded to a more diverse group of patients.

The study, led by S. Claiborne Johnston, M.D., Ph.D., dean and professor of neurology at Dell Medical School at The University of Texas at Austin, included patients who had experienced either a minor stroke or a transient ischemic attack, in which blood supply to a part of the brain is briefly stopped and can be a risk factor for a larger stroke. Study participants were given clopidogrel and aspirin or aspirin alone to see whether the combination therapy could prevent a larger stroke within three months.

Dr. Johnston's team found that the combination of clopidogrel and aspirin prevented more ischemic events, such



as stroke and heart attack, compared to aspirin alone. The results showed that 5 percent of patients in the combination therapy group and 6.5 percent of patients taking only aspirin experienced such an event within 90 days. However, the combination therapy was associated with a greater risk of major bleeding, or hemorrhage, than aspirin alone. In the aspirin-only group, 0.4 percent of patients suffered a major hemorrhage but 0.9 percent of patients taking clopidogrel and aspirin had severe bleeding.

The findings suggest that for 1000 patients, clopidogrel plus aspirin would prevent 15 ischemic attacks but may cause five instances of major hemorrhage. The majority of these hemorrhages occurred outside of the brain and were not fatal.

"We saw a real benefit with the combination therapy, but that treatment does come with a risk," said Dr. Johnston. "Overall, the risk of severe bleeding was very small, but it was not zero."

The study was stopped early because the combination therapy was found to be

more effective than aspirin alone in preventing severe strokes but also due to the risk of severe hemorrhage.

Clopidogrel and aspirin prevent platelets from sticking together and forming clots in blood vessels, although they work in different ways. Aspirin blocks molecules that activate the clotting process while clopidogrel prevents a specific chemical from attaching to a receptor.

"Each year, strokes cause millions of disabilities around the world and preventing many of those would lead to not only tremendous health savings, but improved quality of life for many individuals and their families," said Dr. Johnston.

POINT was supported by the NINDS' Neurological Emergencies Treatment Trials Network, a system of research institutions dedicated to emergency issues such as stroke.

More research is needed to investigate ways to lower the risk of bleeding and examine the impact of treatment timing on outcomes. In addition, future studies may help identify similar drugs that are associated with fewer adverse events.

For more information, visit [stroke.nih.gov](http://stroke.nih.gov). ■



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# WEISS

From page 24

charity care for all in need. This past year the charity cost to NCH was \$38.7 million for direct patient care, with \$156 million of uncollectable charges and bills. Our current charity policy provides free care with documented and demonstrated need for those below 200 percent of the Federal Poverty level. For a family of four, this amounts to \$50,200; or if their medical expenses exceed 25 percent of their annual income and they do not have ability to pay, free care is given. Self-pay discounts are also available for patients based upon family size, income, and total bill.

NCH supports many other health related activities, with a few samples listed below in our most recent yearly

report, "Valuing Charitable Health Services" [www.NCHmd.org/Charitable-Health](http://www.NCHmd.org/Charitable-Health):

Blue Zones Project	\$2,901,390
Neighborhood Health Clinic	\$2,136,403
Physician Led Access Network	\$1,496,934
Support for patient families	\$265,102
Clinical scholarships	\$237,522
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Sharing our expertise (consulting)	\$152,762
Briggs Wellness memberships	\$64,329

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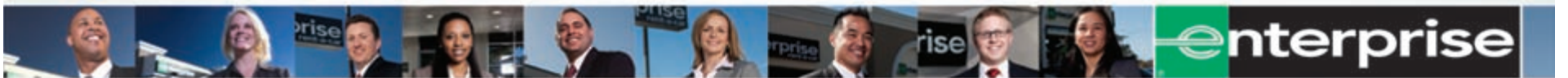


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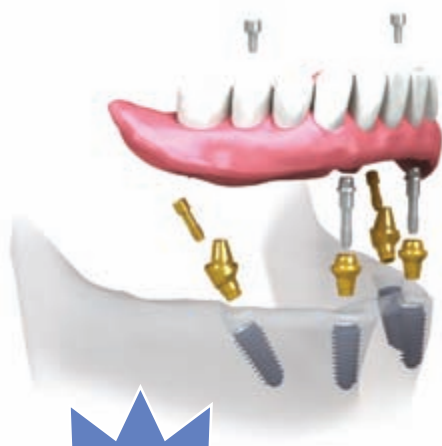
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# Go ahead. Get that colonoscopy.

**stephanieDAVIS**  
sdavis@floridaweekly.com



Remember when Katie Couric had her colonoscopy televised on the “Today Show” 18 years ago? A camera making its way through Katie’s innards made colonoscopies so popular that EVERYONE wanted one. It was reported that there was a 20 percent spike in folks getting all 6 feet of their colons checked out after they got a glimpse of Katie’s G.I. tract on TV.

I was not one of those people. The very thought of a colonoscopy, from the prep to the actual procedure, made me both panicky and nauseous. A couple of years ago when I celebrated a certain milestone birthday that rhymes with shifty, I ignored my doctor’s nudge to let a gastroenterologist go exploring through my nethers. After all, I have no family history of colon cancer — in fact (knock wood), no one on either of my parents’ side has had to deal with cancer. That was reason enough, in my non-medical opinion, to avoid the scope. Besides that, I wasn’t having any problems in that neck of the woods.

Still, my doctor continued to nudge.

My husband agreed. When he had a birthday that rhymed with thrifty, he had his first colonoscopy and assured me it wasn’t that bad. I vaguely remember that chapter and mostly recall how grateful I was that we had two bathrooms at the time of his prep and that

one was on the other side of the house.

The nudging eventually worked, however, and I grudgingly made an appointment with a highly recommended gastroenterologist named Dr. Gutstein (no, that’s not a typo). There’s also a dermatologist in town named Dr. Skinner. And I once saw a surgeon named Dr. Miter (as in miter saw).

While Dr. Gutstein had a great bedside manner and was super reassuring, I postponed my colonoscopy three times. I kept coming up with better things to do than “cleaning” my insides for 16 hours so that I could let a doctor inspect my intestines. I nearly canceled a fourth time, but finally cow-girled up.

In all honesty, the prep wasn’t nearly

as bad as I was made to believe by folks who’d gone through it 10 or more years ago (I guess things have improved in colon-cleansing world). I drank a small bottle of bitter-tasting stuff, but mixed with diet ginger ale and sipped through a straw, it wasn’t heinous (during my research, I found one lady on YouTube who mixed hers with apple juice, served it in a martini glass, and called it a “Colotini” — bless her heart). The following 16 hours were more annoying than violent or painful. I was trying to watch the Tony Awards and had to keep getting up. Other than that, it was no big deal. Bonus: I lost 7 pounds.

The next day, the worst part was not being able to eat, but whenever I felt

pangs I just kept repeating the mantra, “7 pounds lost, 7 pounds lost, 7 pounds lost.” And while I was a bundle of nerves, everyone at the surgery center acted like it was a day at the beach. Even the receptionist, who said, “Oh, it’s NOTHING! You take a nap, you wake up, you go home and eat a cheeseburger.”

The anesthesiologist treated me to propofol, the anesthesia that Michael Jackson was so fond of. One minute I was humming “Billie Jean” and the next, I was wide awake in the recovery room.

When Dr. Gutstein came in to talk to me, I asked him if I had any polyps.

“You had TEN,” he replied. “But, they’re gone now.” He even showed me full-color pictures.

Ten polyps — and one was pretty big. Turns out being prone to polyps is genetic. Dr. Gutstein encouraged me to nudge my brothers and sisters into getting colonoscopies. Since I’m an only child, I called my dad and learned that when he was at an age that rhymes with nifty, his colonoscopy uncovered three benign polyps and for a while, he had to get it done every three years.

I, too, am now on the three-year plan, gladly.

Knowing that 10 troublesome tenants are no longer keeping house inside my body is a relief. If I’d known more about my dad’s history, I wouldn’t have repeatedly postponed my colonoscopy. I would have gotten checked out years ago.

If you’re still fearful of getting a colonoscopy after reading this, simply repeat after me: “7 pounds lost, 7 pounds lost, 7 pounds lost ...” ■



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\*\* Prizes will be drawn on June 27, 2018 between 12 noon and 1 pm. Deadline to enter raffle is Wednesday, June 27, 2018 at noon. Limit one prize per member. Need not be present to win. Must be 18 years or older to be eligible to win.



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# PET TALES

## Kitten fever

BY KIM CAMPBELL THORNTON  
Andrews McMeel Syndication

Every kitten is adorable, but some people look for breeds with a certain look, size, personality, activity level or other desirable trait. From Abyssinians to Turkish vans, there's a pedigreed cat to suit anyone's feline desires.

Not everyone starts out looking for a particular breed. Sometimes their choice of cat is a happy accident. That was the case with Ramona Marek of Portland, Oregon, who began looking for a new kitten after the death of her 15-year-old Maine coon-mix. Marek's previous cats had been found — in a ditch, on the side of an expressway, in an apartment complex laundry room. But this time, she and her husband searched several local shelters and rescue organizations, as well as Petfinder, with no luck.

"The kittens we were interested in had either been adopted or were on hold," Marek says. "We went to a cat show in hopes of finding a kitten for adoption, since shelters often have a space at the shows."

She didn't find a kitten, but she did learn about cat breeds that matched the traits she was looking for: longhaired, social, affectionate. They included Maine coons, Norwegian forest cats and Siberians. With no shelter kitten available yet, Marek located a Siberian breeder who had a litter of 6-week-old silver tabby kittens, to be available when they were 12 weeks old. They put down a deposit but continued looking for a kitten to adopt. None turned up, and a month later, they went home with their little prince, Tsarevich Ivan, who still rules 13 years later.



Consider a pedigreed kitten if you want one with a certain appearance, coat type or personality.

Some people seek out cat breeds with reputations for being hypoallergenic, such as Siberians, Cornish rexes and sphynx. No cat is truly free of allergens, which are found not just on skin but also in saliva and urine. Individual cats may produce less of the proteins that trigger allergies than others, so spend lots of time with several different cats to make sure you're comfortable around them before acquiring one.

Cats such as Persians are often in demand for their beautiful appearance and gentle nature. If there is such a thing as a couch potato cat, the Persian is it. The beautiful longhaired cats have a drawback, though: They shed. A lot. They also require daily grooming. Cat lovers who like the Persian personality but not the time required to comb them may choose an exotic, a shorthaired variety. Another consideration: Some Persians have a flat face, which can cause them to have breathing difficulties. Avoid cats with extreme characteristics.

Want an active, mischievous cat who might enjoy an adventurous lifestyle? Consider an Abyssinian, but know what you're getting into. The cats are highly intelligent and can run you ragged as you try to stay one step ahead of them.

Any cat, pedigreed or not, can experience health problems, but some pedigreed breeds may be prone to specific diseases or conditions, ranging from hypertrophic cardiomyopathy to periodontal disease.

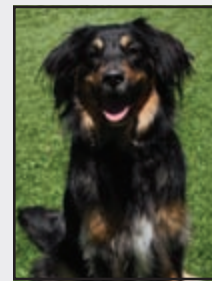
"Be educated about potential health issues," says veterinary cardiologist Sarah Miller, DVM, who lives with a pair of Maine coons. "Make sure the breeder is screening for the health problems that are inherent in the breed and that the breeder is breeding responsibly in order to keep these problems out of their lines."

Buy from a breeder who puts the cat's health and welfare foremost. That includes being willing to take the cat back at any point if you're unable to keep him. Buying from a breeder has other advantages. Think full-time "tech support" from an expert. A reputable breeder will always be there to answer questions about behavior or development.

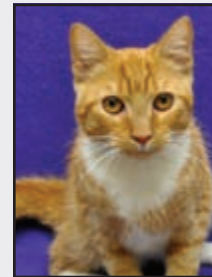
Before acquiring a pedigreed kitten, learn as much as possible about the breed by talking to breeders and other owners about activity level, health concerns and grooming requirements.

"Look at the kittens and both parents, if possible, and ask many questions," Marek says. "For me, the experience was positive, educational and rewarding on many levels." ■

### Pets of the Week



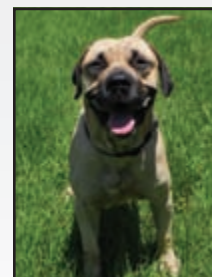
>> **Stella** is a 3-year-old female black and gold flat coat retriever mix. She is friendly, medium energy, and weighs about 51 pounds.



>> **Chappie** is an 8-month-old male orange tabby and white domestic short hair. He is handsome, likes people, and gets along with other cats.



>> **Ann Marie** is a 3-month-old female torbie domestic short hair. She has a beautiful personality that matches her beautiful "body art."



>> **Mr. T** is a 6-year-old male tan and black mastiff and bullmastiff mix. He has lots of energy, is friendly, and loves human attention.

#### To adopt or foster a pet

This week's adoptable pets are from **Brooke's Legacy Animal Rescue**, an all-volunteer, foster home rescue organization. For more information, call 434-7480, email Admin@

BrookesLegacyAnimalRescue.org or visit www.brookeslegacyanimalrescue.org. ■

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Legacy of a  
**MAD**  
**MAN**

*Why David Ogilvy still matters*

**BY BOB MASSEY**  
bmassey@floridaweekly.com

IN 1948, A SCOTTISH-BORN, OBSCURE FORMER tobacco farmer presumed to move to New York to start a small boutique ad agency. "Americans thought I was crazy. What could a Scotsman know about advertising?"

As it turned out, quite a lot. The man was David Ogilvy, and the above quote opened the 1988 reprint of his bestselling "Confessions of an Advertising Man," which he penned in 1963. Up until founding Ogilvy & Mather, there was plenty about the man to invite

SEE MAD MAN, A29 ►

COURTESY PHOTO

## BUSINESS MEETINGS

■ Consultants from the **Small Business Development Center at Florida Gulf Coast University** are available at the Greater Naples Chamber of Commerce, 2390 Tamiami Trail N., every Thursday. To make an appointment for a free session, call Suzanne Specht at 745-3704.

■ **Business Networking International** goal setters and networkers meet at 7:30 a.m. every Thursday at Emmanuel Lutheran Church, 777 Mooring Line Drive. Call Jamie Bergen at 572-3720 for more information.

■ **Business Networking International** goal setters and networkers meet at 8 a.m. every Wednesday at St. Monica's Episcopal Church, 7070 Immokalee Road. Call Ted Fitzpatrick at 910-7994 for more information.

■ **Young Professionals of the Bonita Springs Area Chamber of Commerce** meet from 5:30-7:30 p.m. Wednesday, June 20, at Children's Museum of Naples. Sign up by calling 992-2943 or going to [www.bonitaspringschamber.com](http://www.bonitaspringschamber.com).

■ The **Public Relations Society of America, Gulf Coast Chapter** meets from 11:30 a.m. to 1 p.m. on Tuesday, June 26, at the Naples Hilton, 5111 Tamiami Trail N. Guest speaker John Miller, a partner with the law firm of Henderson, Franklin, Starnes & Holt, will discuss "The Legal Issues Employers Need to Know," including how technology and social media impact litigation. Mr. Miller also will address social media and the First Amendment. The cost is \$30 for PRSA members, \$38 for others (\$25 for students). Reservations required by June

22 at [www.gulfcoastprsa.org](http://www.gulfcoastprsa.org).

■ Applications are open for the **Southwest Florida Blue Chip Community Business Award**, sponsored by BB&T - Oswald Trippe and Company and BB&T Bank.

The award recognizes a small business that has overcome adversity to achieve success. Finalists and the winner will be selected by an independent panel and announced at a Nov. 1 luncheon at the Hyatt Regency Coconut Point.

To be eligible for the award, applicants must be a for-profit business, based in Lee, Collier or Charlotte county, that has overcome obstacles to achieve success. Businesses must employ between four and 500 people, and have been in operation for at least three years.

Applications are due Sept. 4. They

are available at the Bonita Springs Area Chamber of Commerce, 25071 Chamber of Commerce Drive in Bonita Springs. Interested businesses can also request an application from BB&T - Oswald Trippe and Company at 433-7189 or [smercado@bbandt.com](mailto:smercado@bbandt.com).

■ Registration is open for the **Collier Building Industry Association's** annual Sand Dollar Awards gala. The event will begin at 6 p.m. on Saturday, Sept. 22 at the Ritz-Carlton Beach Resort in Naples. All reservations must be made by September 1. Tickets are \$150 per person, with tables seating 10 guests each. To RSVP, email Nancy@cbia.net. ■

— Email business meeting announcements to [rspencer@floridaweekly.com](mailto:rspencer@floridaweekly.com).

# MAD MAN

From page 28

skepticism. He lived quite an eclectic life before finding his destiny on Madison Avenue, almost none of it having to do with advertising.

“I was a chef in Paris, a door-to-door salesman, a social worker in the Edinburgh slums, an associate of Dr. Gallup in research for the motion picture industry, an assistant to Sir William Stephenson in British Security Co-ordination, and a farmer in Pennsylvania.”

So much for his credentials on paper. By the time “Confessions” was published, 14 years after founding Ogilvy & Mather, his agency had grown to become, as he boasted, “one of the best advertising agencies in the United States, with billings of \$55,000,000 a year, a payroll of \$5,000,000, and offices in New York, Chicago, Los Angeles, San Francisco, and Toronto.”

Today, that agency has become such a gargantuan chimera that it recently found it necessary to re-brand itself.

“In the beginning,” says the corporate website, “there was one Ogilvy, the company founded by David Ogilvy in 1948. Today, there is again one Ogilvy, in 83 countries and 132 offices. We are one doorway to a creative network re-founded to make brands matter in a complex, noisy, hyper-connected world.”

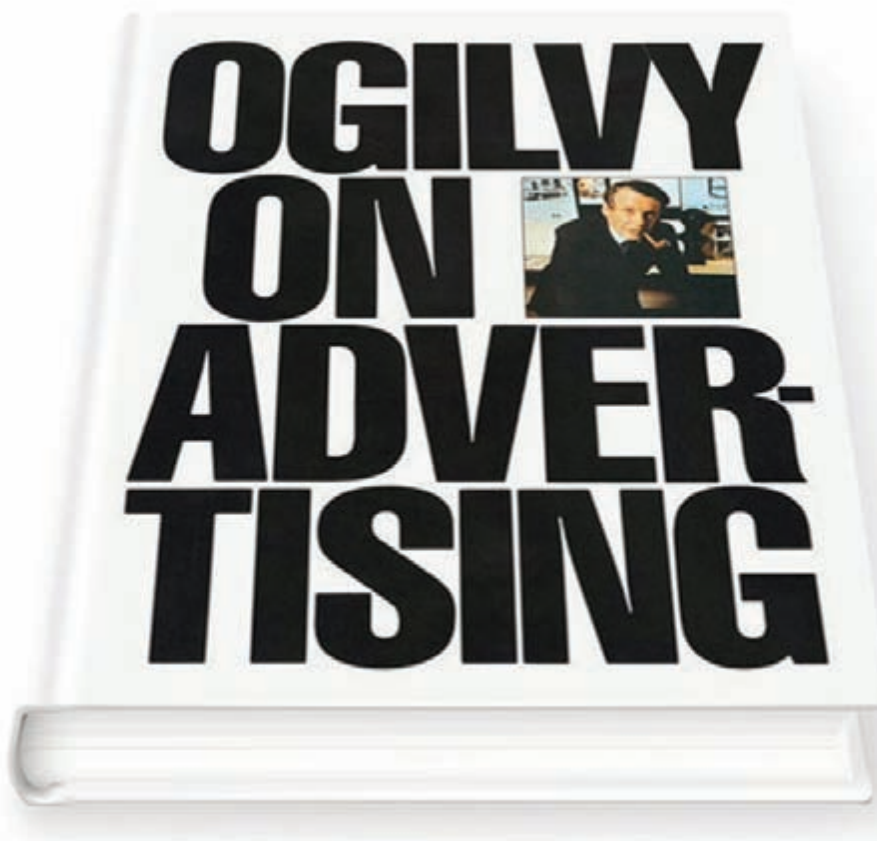
If you’ve watched any episodes of the late AMC series “Mad Men,” you’ll get a taste for the era in which Mr. Ogilvy thrived. But he was not just another Madison Avenue hotshot like the fictional Don Draper — he was a living legend who helped transform the world of advertising, and whose influence is felt even today. Hey, he hasn’t been called “The King of Madison Avenue” and “The Father of Advertising” for nothing.

At his agency’s founding, in what he referred to as an act of mad presumption, Mr. Ogilvy targeted five blue-chip companies he wanted as clients — and eventually won over every single one of them.

“Confessions” — which he admittedly wrote partially to get more clients and to make himself better known in the business world — is considered his literary masterpiece. But it was a book he published in 1983 that garners the most attention, perhaps because of its utility.

“Ogilvy on Advertising” generously lays out its author’s insights on everything from how to create better advertisements (both in print and television) to getting clients to running a successful ad agency and more. It is profusely illustrated in full color with a plethora of examples of what works in advertising — and what doesn’t.

It’s a classic that should be considered timeless — but therein lies the rub.



## Taking up the gauntlet

The rising, predominantly younger practitioners of marketing in the digital age brush off the wisdom of Mr. Ogilvy. His concepts of selling are as obsolete as the rotary telephone, they posit.

This is not a new challenge, nor is it one that Mr. Ogilvy failed to refute in his lifetime.

In “Ogilvy on Advertising,” he wrote: “Most of the advertising techniques which worked when I wrote ‘Confessions of an Advertising Man’ still work today. Consumers will buy products whose advertising promises them value for money, beauty, nutrition, relief from suffering, social status and so on. All over the world.

“In saying this, I run the risk of being denounced by the idiots who hold that any advertising technique which has been in use for more than two years is ipso facto obsolete ... turning a blind eye to the fact that these techniques still make the cash register ring.”

Still, the gauntlet had been cast down. And taking it up is Miles Young, non-executive chairman of Ogilvy.

“The world has changed dramatically, particularly in the last 15 years, and in a sense, some of the things David Ogilvy stood for came under slight attack. Not in a malicious way, but in a way that put his view of advertising on the defensive,” Mr. Young said in an interview with Fast Company. “That attack came from people who were strong partisans of digital, and some of it was justified and some wasn’t. The part that wasn’t was really to do with the view that digital replaces everything.”

Mr. Young used the criticisms leveled at “Ogilvy on Advertising” to fuel one of the most anticipated books in marketing circles this year, “Ogilvy on Advertising in the Digital Age.”

It acts as a sort of sequel, one that attempts to apply Mr. Ogilvy’s wisdom of the past to the digital landscape of the present.

“I wanted to direct people back to David’s book because it still is the advertising bible,” Mr. Young told the Huffington Post. “In the 1970s, David saw ‘an attempt to disentangle the eternal verities from the passing facts.’ That is even more necessary now, and the digital revolution has changed so many things in a variety of ways. The point of this book is to say that the screenplay and the script may be different, but the process is very much the same. David believed in big, simple ideas, and one of the challenges of the digital age is that people have confused the medium with the message. In elevating digital platforms as we have, we’ve forgotten what really matters — what you say to people and how you say it to them.”

Mr. Young’s ambitious project has been met with mostly positive response, although it contains several weaknesses.

## One of a kind

His style is more clinical than Mr. Ogilvy’s, and this volume reads more like a textbook. There is much drily presented information about technology, including the origins of the internet. It’s like reading a book on how to be a better driver, and having it start with the history of the automobile, and detailed explanations on

how the vehicle works. One chapter is titled “My Brain Hurts,” and that’s pretty much how I felt after reading not far into the book.

It’s not that the information in Mr. Young’s book isn’t beneficial or necessary — far from it; it’s critical to gain an understanding of how to promote goods and services in the digital marketplace. It’s just that he lacks the warmth and eloquence of Mr. Ogilvy that makes the latter’s works not just easy to read, but a pleasurable experience, to boot. I concluded upon my first time ripping through “Confessions” back in the late 1980s that it was well written enough to engage even those who have no interest in the industry.

Writer Michael Wolff says this in his Adweek article “The First (and Last) Adman”: “‘Confessions of an Advertising Man,’ a book my advertising-man father gave me to read, had the same body-slaming impact on me as Hemingway’s Nick Adams stories. ... Active rather than passive, intimate rather than formal, grammatically streamlined, first person, and characterized by a set of appealing personal tics, the language seemed to break from all the blah blah you’d ever read before. Not only did it make you want to write like that, but you felt you could write like that: crystalline, authoritative, oracular even, and witty. I read that book and was instantly smarter. ... After reading Ogilvy I was confident that I knew more than anyone (teachers, friends, parents) who had not read that book.”

To be honest, when I started to read “Ogilvy Digital,” it immediately made me eager to re-read “Confessions” and the original “Ogilvy on Advertising.” In this, Mr. Young achieved his goal.

“The point of this book is to persuade people to read or re-read ‘Ogilvy on Advertising’ by David Ogilvy,” he writes in the introduction. “It is still pure, pure gold.”

Though the marketplace has evolved with the advent of the digital age, he argues, the essence of this business of advertising remains “persistently and defiantly unchanged.”

So why does David Ogilvy still matter? Because those engaged in marketing can still learn from the master those immutable principles that will still, as he liked to say, make the cash register ring.

Here are just some of Mr. Ogilvy’s eternal verities that still apply in the digital age, as only he could write them (all the quotes are his). Ignore them at your peril.

## Know the purpose of advertising

“I do not regard advertising as entertainment or an art form, but as a medium of information. When I write an advertisement, I don’t want you to tell me that you find it ‘creative.’ I want you to find it so interesting that you buy the product. When Aeschines spoke, they said, ‘How



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well he speaks.' But when Demosthenes spoke, they said, 'Let us march against Philip.'"

Too many creatives forget that the purpose of advertising isn't to produce trendy, cutting edge, artsy or, heaven forbid, avant garde ads. The purpose is to sell the product. While you would think this is obvious, sometimes common sense isn't so common.

The best way to sell is to provide consumers with the information that would entice them to make a buying decision — specifically, what your product is, what it does and, most importantly, why it's of benefit to them. And it has to be presented in a compelling fashion.

"You cannot bore people into buying your product; you can only interest them in buying it."

#### ■ Don't bury the copy

Copy is a light on a hill, not a hidden treasure. Mr. Ogilvy vehemently opposed any layout that made the copy difficult to read (whether through design or typography) or detract from its primacy. Copy is always king.

"You may think that I exaggerate the importance of good typography... But do you think an advertisement can sell if nobody can read it? You can't save souls in an empty church."

#### ■ Get the headline right

"On the average, five times as many people read the headlines as read the body copy. When you have written your headline, you have spent 80 cents out of your dollar. If you haven't done some selling in your headline, you have wasted 80 percent of your client's money."

There's no substitute for a good headline. It can be short ("Ogilvy on Advertising" includes a successful William Bernbach ad for Volkswagen that used one word), but the most effective headlines run about 11 words.

A headline is what Mr. Ogilvy referred to as "the ticket on the meat" — it can flag down a specific audience (expectant mothers, asthma, men over 35, etc.).

"The headlines which work best are those which promise the reader a benefit — like a whiter wash, more miles per gallon, freedom from pimples, fewer cavities."

#### ■ Without research, you're in the dark

"We prefer the discipline of knowledge to the anarchy of ignorance. We pursue knowledge the way a pig pursues truffles. A blind pig can sometimes find truffles, but it helps to know that they grow in oak forests."

Having worked for Gallup, Mr. Ogilvy appreciated the value of research. He was a lone early adopter of direct mail (he called it his "first love and secret weapon"), and emphatically advocated that industry's techniques, not only for writing copy, but also for measuring results. He wanted to know what worked — and what didn't. How else are you going to know how and where to spend your advertising dollars most effectively?

"Advertising people who ignore research are as dangerous as generals who ignore decodes of enemy signals."

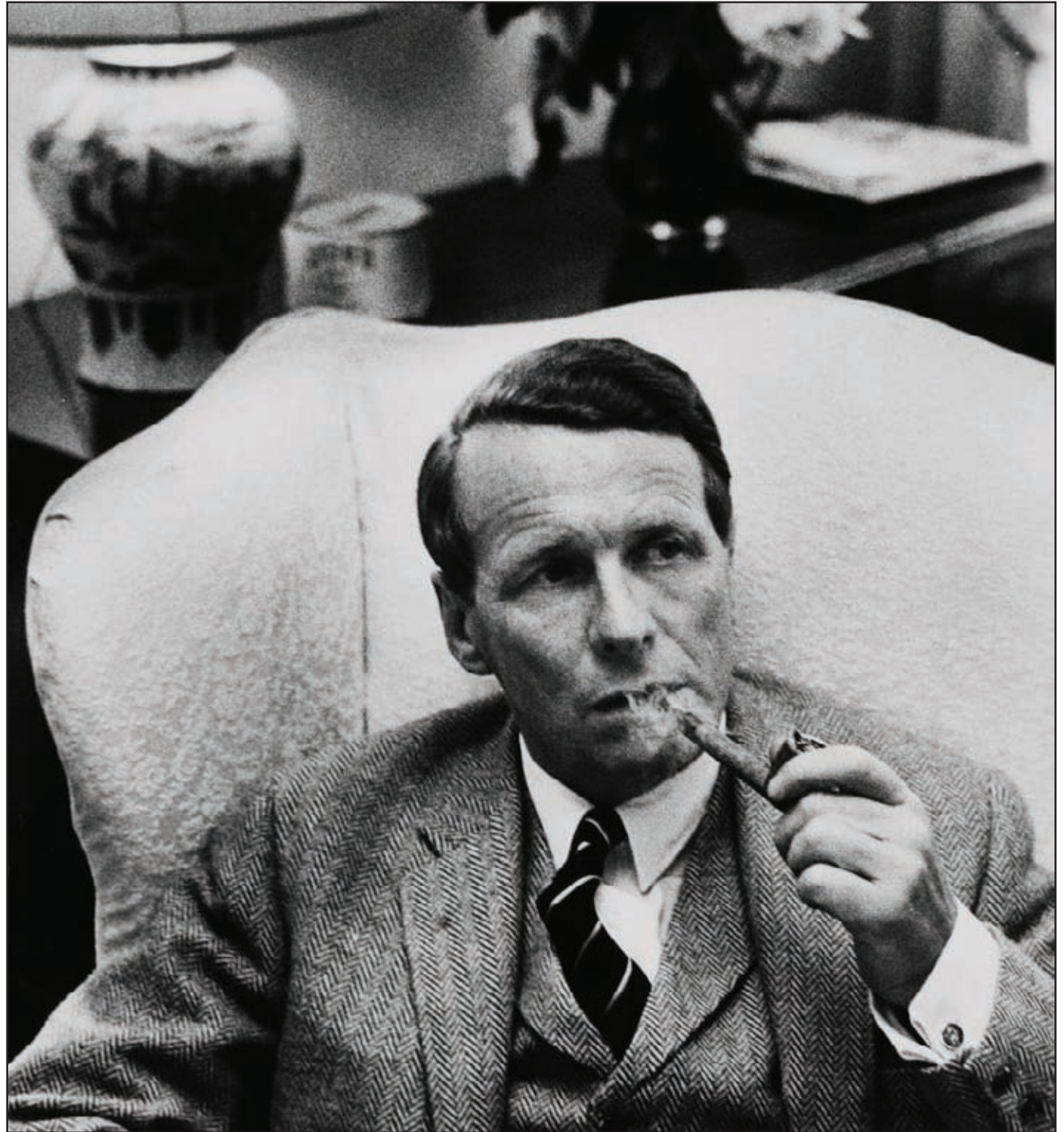
Mr. Ogilvy was also dedicated to researching everything available about the product. This is admittedly tedious, but it produced nuggets of gold that could not be discovered any other way.

One of Mr. Ogilvy's most successful ads for Rolls-Royce carried the compelling headline, "At sixty miles an hour, the loudest noise comes from the electric clock." It was a direct quote from an engineer, buried in a technical document he was poring through.

#### ■ Respect the consumer

"The consumer is not a moron. She is your wife. Don't insult her intelligence."

Mr. Ogilvy believed not only in the intellect of average consumers, but also



COURTESY PHOTO

David Ogilvy.

respected them enough to be truthful in his advertising. For this reason, he chose only clients that would reflect well on his agency — and was not opposed to firing even top-notch clients who committed unforgivable faux pas.

"Never write an advertisement which you wouldn't want your family to read. You wouldn't tell lies to your own wife. Don't tell them to mine."

#### ■ Education trumps presumption

With such massive amounts of accumulated knowledge available, and tons of research on what makes advertising effective, Mr. Ogilvy had little tolerance for those who showed up to the table with nothing but ignorance and intuition. If you don't know what is proven to work — and what is proven not to — how can you possibly create good advertising?

"I asked an indifferent copywriter what books he had read about advertising. He told me that he had not read any; he preferred to rely on his own intuition. 'Suppose,' I asked, 'our gallbladder has to be removed this evening. Will you choose a surgeon who has read some books on anatomy and knows where to find your gallbladder, or a surgeon who relies on his intuition? Why should our clients be expected to bet millions of dollars on your intuition?'"

#### ■ Copy should always be personal

"Do not address your readers as though they were gathered together in a stadium. When people read your copy, they are alone. Pretend you are writing to each of them a letter on behalf of your client."

This personal touch is what makes "Confessions" and "Ogilvy on Advertising"

so engaging and entertaining to read. There is a real sense that the author is addressing you as an individual.

"When you sit down to write your body copy, pretend that you are talking to the woman on your right at a diner party. She has asked you, 'I am thinking of buying a new car. Which would you recommend?' Write your copy as if you were answering that question."

#### ■ Bad ads can sink you

The notion that bad publicity is better than no publicity, or that bad advertising is better than no advertising, is a crock — pure and simple.

"The wrong advertising can actually reduce sales of a product."

Consider the debacle of the disturbing plastic-headed Burger King mascot of the late 2000s. It was abruptly retired in 2011 because it cost the company in sales — not to mention it made Time magazine's list of the top 10 creepiest product mascots.

#### ■ Don't repeat existing mistakes

"Advertising agencies still waste their clients' money repeating the same mistakes. I recently counted 49 advertisements set in reverse type (white type on black background) in one issue of a German magazine, long years after research demonstrated that reverse is difficult to read. During a ten-hour train ride, I read the ads in three magazines. Most of them violated elementary principles which were discovered in years gone by... The copywriters and art directors who created them are ignorant amateurs. What is the reason for their failure to study experience? ... Are they afraid that knowledge

would impose some discipline on them — or expose their incompetence?"

These snippets of Mr. Ogilvy's wisdom are just scratching the surface of the corpus of knowledge provided in the original "Ogilvy on Advertising." Those who have anything to do with their organization's marketing are doing themselves a disservice by not reading this classic — and then reading it again.

In the Copyblogger article "13 Timeless Lessons from the Father of Advertising," writer Beth Haden says, "Ogilvy's work continues to inspire us, and his world-famous marketing campaigns live on."

But Mr. Ogilvy's work provides more than inspiration. It still offers us direction, wisdom and insight based on the benefits of copious amounts of research and a peerless track record of success.

Oh ... and one more thing. It gives us a multitude of techniques that, applied correctly to digital media, are guaranteed to make the cash register ring. ■

#### in the know

##### >> "Ogilvy on Advertising" by David Ogilvy

1983  
Vintage (paperback, first edition published 1985)  
224 pages  
List price: \$27.50

##### >> "Confessions of an Advertising Man" by David Ogilvy

1963  
Southbank Publishing (revised edition 2012)  
192 pages  
List price: \$19.95

# NETWORKING

## NET Swirl and Sip for CPE at Moorings Country Club



- 1. Elicha Moore and Colin Hurley
- 2. Paul Nick and Jennifer Figurelli
- 3. Courtney Cound and David Webster
- 4. Sema Eren and Joseph Badway

Ray Ankner and Andy Hill



COURTESY PHOTOS

Florida Weekly welcomes submissions for the Networking photo pages from business events, grand openings, professional association meetings, etc. We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Robbie Spencer at rspencer@floridaweekly.com.



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# COASTAL REAL ESTATE GUIDE

WEEK OF JUNE 21-27, 2018

WWW.FLORIDAWEEKLY.COM

| B1



## Pending home sales lose steam in April

NATIONAL ASSOCIATION OF REALTORS

After two straight months of modest increases, pending home sales dipped in April to their third-lowest level over the past year, according to the National Association of Realtors®. All major regions saw no gain in contract activity last month.

The Pending Home Sales Index, a forward-looking indicator based on contract signings, declined 1.3 percent to 106.4 in April from an upwardly revised 107.8 in March. With last month's decrease, the index is down on an annualized basis (2.1 percent) for the fourth straight month.

Lawrence Yun, NAR chief economist, said the housing market this spring is hindered because of severe housing shortages in much of the country.

"Pending sales slipped in April and continued to stay within the same narrow range with little signs of breaking out," he said. "Feedback from Realtors, as well as the underlying sales data, reveal that the demand for buying a home is very robust. List-



SEE SALES, B3 ►



COURTESY PHOTOS

## House Hunting

29140 Positano Lane, Mediterra

This stunning single-family home offers three bedrooms plus den, 3½ baths and a total of 3,974 square feet living space with ample outdoor entertaining area. No detail was overlooked in the award-winning model, which includes decorator furnishings and finishes by Collins & Dupont Design Group masterpiece. There are soaring ceilings, a custom kitchen, a master suite with its own sitting room, morning room and private den/office and a guest suite with its own garage. Western exposure allows for breathtaking lanai sunsets. Mediterra is an exclusive community with amenities that include a private beach club just a few minutes' drive away; golf membership is not required. ■

— Kelly Capolino of Downing Frye Realty Inc. has the listing for \$1,750,000. For more information or to arrange a showing, call 877-6700 or email Kelly@naples.net.



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Villalago at Mediterra \$1.250 M  
18081 Lagos Way



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**PARK SHORE**  
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3/3 RE-MASTERED & RENOVATED  
OVER 1,700SF PRIVATE TERRACES  
TRUE WALKOUTS TO BEACH  
\$3,995,000



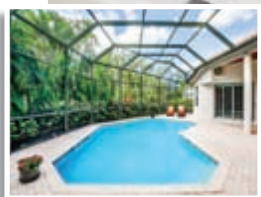
**SOUTHPOINTE ON NAPLES BAY**  
EXTRAORDINARY VIEWS & PRIVACY  
6000+SF, 5+DEN  
40' DOCK + 50' BOAT SLIP  
SOARING DRAMATIC 20'+ CEILINGS  
GATED GOLF COURSE COMMUNITY & MARINA  
\$4,795,000



**AQUALANE SHORES**  
OVERSIZED LOT 190' DEPTH  
WIDE WATER & WESTERN EXPOSURE  
CHARMING RESIDENCE  
DEEP WATER DIRECT GULF ACCESS  
BEACH & 3RD STREET SOUTH TOO  
\$4,950,000



**PENDING**



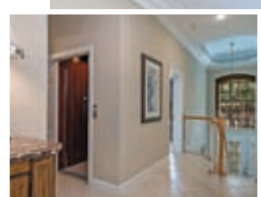
**MONTEREY**  
12' CEILINGS, GORGEOUS RENOVATION  
3000+ SF UNDER AIR, 4+DEN  
SOUTHERN EXPOSURE  
QUIET CUL-DE-SAC LOCATION  
GATED, AMAZING AMENITIES  
\$885,000



**NEW LISTING**



**REGATTA AT VANDERBILT**  
GORGEOUS LONG WATER VIEWS  
3/2 FULLY FURNISHED, AMENITIES,  
GARAGE PARKING, GATED,  
WALK TO BEACH  
\$779,000



**PELICAN MARSH**  
FANTASTIC DESIGN & QUIET LOCATION  
FURNISHED 3+DEN / 3 BATH  
SPACIOUS + PRIVATE ELEVATOR  
2-CAR GARAGE  
\$669,000



**COCONUT RIVER**  
GULF ACCESS IN YOUR OWN BACKYARD  
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3+DEN WITH 2-CAR GARAGE  
NO MANDATORY HOAs OR FEES  
CLOSE TO EVERYTHING!  
HUGE FENCED BACKYARD  
\$549,000



# SALES

From page 1

ings are typically going under contract in under a month, and instances of multiple offers are increasingly common and pushing prices higher. The unfortunate reality for many home shoppers is that reaching the market will remain challenging if supply stays at these dire levels.”

Heading into the summer months, if low supply and swift price growth were not enough of a headwind for the housing market, Mr. Yun believes that rising mortgage rates and gas prices could lead to hesitation among some would-

be buyers.

“The combination of paying extra at the pump, while also needing to save more for a down payment because of higher rates and home prices, may weigh on the psyche of those looking to buy,” he said. “For now, the economy is very healthy, job growth is holding steady and wages are slowly rising. However, it all comes down to overall supply. If more new and existing homes are listed for sale, it would allow home prices to moderate enough to stave off inflationary pressures and higher rates.”

Mr. Yun still forecasts for existing-home sales in 2018 to increase 0.5 percent to 5.54 mil-



lion — up from 5.51 million in 2017. The national median existing-home price is expected to increase around 5.1 percent. In 2017, existing sales increased 1.1 percent and prices rose 5.7 percent.

The PHSI in the Northeast remained at 90.6 in April, and is 2.1 percent below a year ago. In the Midwest the index decreased 3.2 percent to 98.5 in April, and is 5.1 percent lower than April 2017.

Pending home sales in the South declined 1.0 percent to an index of 127.3 in April, but is still 2.7 percent higher than last April. The index in the West inched backward 0.4 percent in April to 94.4, and is 4.6 percent below a year ago. ■

## 333 GULF SHORE BLVD SOUTH

LISTED AT \$8,250,000

## 615 WEDGE DRIVE

LISTED AT \$4,099,000

## 1461 Anhinga Pointe

LISTED AT \$3,895,000

## 489 1st Ave South

LISTED AT \$3,892,000

## 875 9th Street South, Units 101, 102, 201 & 202

LISTED AT \$1,699,000 - \$2,875,000

## The Dunes Unit 1605

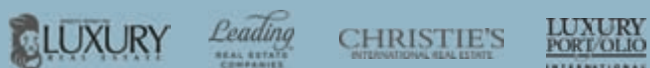
LISTED AT \$1,625,000

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## Unprecedented contract conversions at Ronto's Eleven Eleven Central

The Ronto Group reported it has converted 83% of the reservations for Phase I residences at its new Eleven Eleven Central community to binding sales contracts worth nearly \$22 million. Conversion of additional reservations is currently in process. Eleven Eleven Central is a new walkable/bikeable, access-controlled community to be built on Central Avenue between 10th Street and Goodlette-Frank Road in downtown Naples. Permitting for Phase I construction is underway. Ronto anticipates beginning construction by the end of this year. Phase I features 62 residences showcasing five two-bedroom, two-bedroom plus den, and three-bedroom open-concept floor plans ranging from 1,407 to 2,297 square feet of total living space, including covered outdoor balconies. Pre-construction pricing starts in the mid-\$500's.

"The excitement Eleven Eleven Central has generated has been gratifying," said Ronto Group president Anthony Solomon. "Frankly, the contract conversion rate has been historic. It is a reflection of the confidence our homebuyers have in us and in the value of our product. That is exciting to all of us. Our design intention was to provide the things that make Naples so popular – sun, fun, and luxury. Eleven Eleven Central's location will put residents right in the middle of downtown's action and excitement. The beach, galleries, restaurants, and shopping are all within easy walking distance. Our residents will also enjoy all the sun, fun, and luxury they want right at home. No other community or residential building in Old Naples offers the level of amenities included at Eleven Eleven Central. Homebuyers no longer need to choose between a downtown location or an amenity-rich master planned community lifestyle. Now they can have both."

Forty-something professionals, empty nesters, and retirees have been captivated by Eleven Eleven Central's walkable lifestyle and Phase I floor plan choices. Each floor plan includes an outdoor balcony with northern exposure views of the community's spectacular amenity courtyard or southern exposure views of the surrounding neighborhood. Just nine southern facing residences remain available. Two of the floor plans, the 1,265 square feet under air, two-bedroom Atlantic plan and the 1,476 square feet under air, two-bedroom Avalon plan, are sold out.

Northern exposure and two southern exposure Belair residences are available. The remaining southern exposure Belair units are priced at \$690,000 and \$740,000. With a total of 1,741 square feet of living space and 1,561 square feet under air, the Belair floor plan includes a large great room that opens to a covered balcony, a comfortable dining area, and an island kitchen. The plan also includes two bedrooms, two full-baths, and a den. Two walk-in closets are featured in the owner's suite.

Northern and southern facing Collins residences base-priced at \$785,000 are available, including seven offering a southern neighborhood view. The two-bedroom plus den, two-and-a-half bath Collins floor plan includes a total of 1,947 total square feet of living space with 1,757 square feet under air. The spacious living area opens to a covered balcony and includes a great room, dining area, and island kitchen. The owner's suite features two walk-in closets, a bath with his and her's vanities, and a bedroom with a sitting area.

Base-priced at \$1,020,000, the northern facing three-bedroom, three-and-a-half bath Duval plan features a total of 2,297 square feet of living space with



**Above: The Ronto Group reported it has successfully converted an unprecedented 83% of the reservations for Phase I residences at its new Eleven Eleven Central community to binding sales contracts worth nearly \$22 million. Right: Scheduled for completion in Phase I, Eleven Eleven Central's approximately 60,000 square foot courtyard amenity deck will feature a massive 3,200 square foot resort style pool with a beach entry and two 90-foot lap lanes. Below: Every Phase I Eleven Eleven Central floor plan includes an outdoor balcony with views of the amenity courtyard or the surrounding neighborhood.**

2,045 square feet under air. Each of the guest bedrooms include private baths and one of the guest bedrooms opens to the covered balcony. Two walk-in closets are included in the owner's suite. The living area features a great room, dining area, and an island kitchen wrapped by perimeter cabinetry and countertops. The great room and dining area open to the covered balcony.

Eleven Eleven Central residents will enjoy access to downtown Naples' attractions, and to the new eateries, galleries, and specialty shops in the burgeoning Design District. Naples' beach is three-quarters of a mile from the community via the sidewalks and bike lanes on Central Avenue, or a short ride on the planned community beach shuttle. Eleven Eleven Central's location provides access to Baker Park and the Gordon River Pedestrian Bridge and Boardwalk on the east side of Goodlette-Frank Road that connects Central Avenue and downtown Naples to the Gordon River Greenway.

Scheduled for completion in Phase I, the community's approximately 60,000 square foot courtyard amenity deck will feature a 3,500 square foot resort style pool with a beach entry and two lap lanes, chaise lounges and poolside tables, two spas, outdoor showers, poolside cabanas, grills, a cabana bar and grilling area with large screen televisions, fire pits with built-in seating areas, a hammock lawn, a life-sized outdoor chess set, a yoga stretching area, and bocce ball courts. The outdoor amenities will be expanded during Phase II to include a 20,400-square foot Courtyard Park with park benches, a putting green, a yoga lawn, and fenced dog runs.

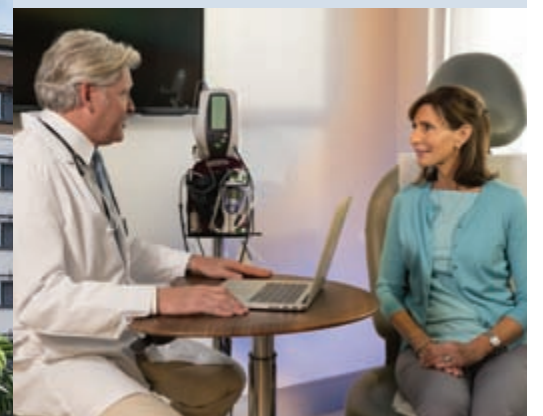


Eleven Eleven Central will invite residents to enjoy a nearly 4,000-square foot clubroom with a bar, billiards tables, card tables, large screen televisions, and a catering kitchen adjacent to an outdoor grill and fire pit. A fitness center also measuring nearly 4,000-square feet will include a stretching and functional movement area, state-of-the-art exercise equipment, massage rooms, and rest rooms. Six guest suites will be

provided for visiting friends and family members. Resident storage areas and bike storage areas are included.

Two downtown Naples sales centers represent Eleven Eleven Central and Ronto's Naples Square community, one located at 100 Goodlette-Frank Road South, the other in unit 101 of the Naples Square Phase I building at 1030 3rd Avenue South. Visit [1111Central.com](http://1111Central.com) or [NaplesSquare.com](http://NaplesSquare.com). ■

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Moorings Park Grande Lake  
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7330 Premier Drive, Naples, FL

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For information on this new community, please call 239-919-1620 or visit our Sales Gallery Monday - Friday: 9:00 am - 5:00 pm  
7330 Premier Drive, Naples, Florida 34105 | MooringsParkGL.org

DEVELOPED BY



Moorings Park® is a nationally accredited, non-profit, Medicare certified community and the only A+ S&P and Fitch rated life plan community in the country. All dimensions are approximate. Actual gross square footage may vary. All images are conceptual renderings and developer reserves the right to make modifications, including amenities, without prior notice.



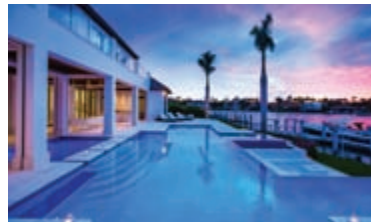
## FEATURED LISTINGS



- 1 **GREY OAKS**  
1399 Great Egret Trail  
Melissa Williams 239.248.7238  
\$5,750,000
- 2 **GREY OAKS**  
2630 Bulrush Lane  
Daniel Guenther 239.357.8121  
\$3,495,000
- 3 **GREY OAKS**  
2305 Residence Circle #202  
Carol Reid 239.269.9555  
\$1,294,400



**960 Galleon Drive**  
Karen Van Arsdale 239.860.0894  
\$8,995,000



**500 Admiralty Parade**  
Michael G. Lawler 239.261.3939  
\$19,980,000



**1672 Galleon Drive**  
Michael G. Lawler 239.261.3939  
\$18,500,000



**3231 Green Dolphin Lane**  
Karen Van Arsdale 239.860.0894  
\$12,500,000



**1351 Spyglass Lane**  
Michael G. Lawler 239.261.3939  
\$9,995,000



**1300 Spyglass Lane**  
Ruth Trettis 239.571.6760  
\$8,700,000



**1365 Spyglass Lane**  
Keith Buchanan 239.253.7775  
\$6,395,000



**271 Harbour Drive #1**  
Michael G. Lawler 239.261.3939  
\$4,195,000



**380 Bowline Bend**  
Dina L. Moon 239.370.1252  
\$3,999,000



**3156 Crayton Road**  
Michael G. Lawler 239.261.3939  
\$3,495,000



**584 Banyan Boulevard**  
Michael G. Lawler 239.261.3939  
\$2,995,000



**1810 Gulf Shore Boulevard North #404**  
Heather Hobrock 239.370.3944  
\$2,695,000



**1601 Gulf Shore Boulevard North #31**  
Cindy Thompson 239.860.6513  
\$2,500,000



**565 Fairway Terrace**  
Michael G. Lawler 239.261.3939  
\$2,225,000



**757 Binnacle Drive**  
Trish Lowe Soars/Barbi Lowe 239.213.7226  
\$2,195,000



**2386 Gulf Shore Boulevard North #104**  
Larry Roorda 239.860.2534  
\$995,000



**2400 Gulf Shore Boulevard North #603**  
Larry Roorda 239.860.2534  
\$795,000



**1624 Gulf Shore Boulevard North #203**  
Bill Frantz 330.329.0077  
\$690,000



**2100 Gulf Shore Boulevard North #102**  
Gary Blaine 239.595.2912  
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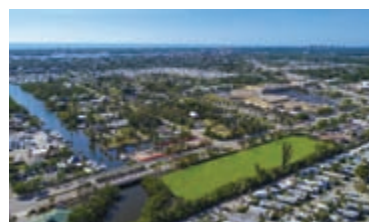
PremierSothebysRealty.com



**OLD NAPLES  
AQUALANE SHORES**  
912 9th Avenue South  
Melinda Gunther 239.297.2155  
\$3,600,000



1969 7th Street South  
Marybeth Brooks 239.272.6867  
\$7,999,500



Bayshore Lots 24 & 20  
Sherry Irvin 239.825.2786  
\$1,100,000



985 Sandpiper Street #1-206  
Sherry Irvin 239.825.2786  
\$550,000



985 Sandpiper Street #201  
Michelle Thomas 239.860.7176  
\$489,000



1045 Sandpiper Street #G-103  
Debron Fowles 239.826.6655  
\$439,000



985 Sandpiper Street #1-103  
Tom/Tess McCarthy 239.243.5520  
\$419,000



**PARK  
SHORE**  
4001 Gulf Shore Boulevard North #1404  
Gordie Lazich/Mark Maran 239.777.2033  
\$799,000



4951 Gulf Shore Boulevard North #603  
Ed Cox/Jeff Cox 239.860.8806  
\$3,850,000



3971 Gulf Shore Boulevard North #1105  
Sandra McCarthy-Meeks 239.287.7921  
\$1,995,000



4053 Crayton Road  
Debbi/Marty McDermott 239.564.4231  
\$1,199,000



3951 Gulf Shore Boulevard North #800  
Larry Roorda 239.860.2534  
\$925,000



4751 Gulf Shore Boulevard North #503  
Polly Himmel 239.290.3910  
\$795,000



4058 Crayton Road  
Patrick O'Connor 239.293.9411  
\$599,900



**PELICAN  
BAY**  
5555 Heron Point Drive #702  
Sharon Kaltenborn 239.248.1964  
\$1,395,000



806 Tallow Tree Court  
Michael G. Lawler/Terri Moellers 239.213.7344  
\$4,995,000



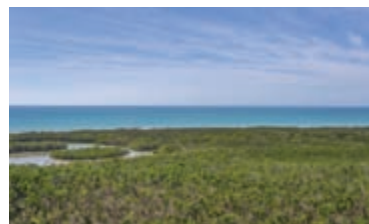
7425 Pelican Bay Boulevard #1703  
Gilman/Hamilton/Briscoe 239.213.7463  
\$2,195,000



7425 Pelican Bay Boulevard #1004  
Susan Barton 239.860.1412  
\$1,700,000



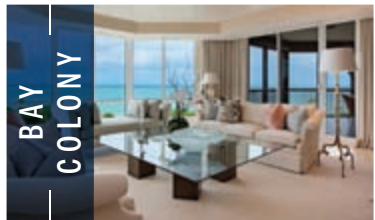
830 Bentwood Drive  
Janet Rathbun 239.860.0012  
\$1,650,000



6075 Pelican Bay Boulevard PH C  
Cynthia Rosa 239.287.6015  
\$1,550,000



7425 Pelican Bay Boulevard #203  
Gilman/Hamilton/Briscoe 239.213.7463  
\$1,299,000



**BAY  
COLONY**  
8477 Bay Colony Drive #301  
Gilman/Hamilton/Briscoe 239.213.7463  
\$9,475,000



8121 Via Vecchia  
Barbi Lowe/Trish Lowe Soars 239.216.1973  
\$5,750,000



8473 Bay Colony Drive #602  
Gilman/Hamilton/Briscoe 239.213.7463  
\$4,100,000



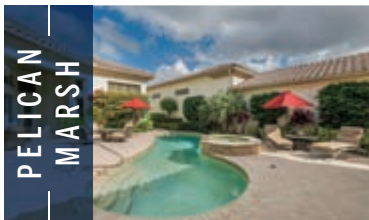
8231 Bay Colony Drive #902  
Michael G. Lawler/Terri Moellers 239.213.7344  
\$3,995,000



7855 Vizcaya Way  
Barbi Lowe/Trish Lowe Soars 239.216.1973  
\$3,400,000



**ESTATES AT  
BAY COLONY**  
1286 Waggle Way  
Barbi Lowe/Trish Lowe Soars 239.216.1973  
\$6,450,000



**PELICAN  
MARSH**  
1056 Grand Isle Drive  
Terri Moellers 239.213.7344  
\$1,198,000



9053 Whimbrel Watch Lane #201  
Dave/Ann Renner 239.784.5552  
\$699,000



1958 Dory Court  
Michelle Thomas 239.860.7176  
\$539,000



2432 Ravenna Boulevard #102  
Debra McInnis 239.776.4946  
\$434,900

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SURROUNDS



**6361 Lyford Isle Drive**  
James Bates 239.961.3973  
\$1,249,000



**451 Terracina Way**  
Claudia Vitulich 216.470.5500  
\$1,399,000



**5692 Hammock Isles Drive**  
Heather Hobrock 239.370.3944  
\$1,295,000



**537 Avellino Isles Circle #31201**  
Michael/Donna Ricci 239.896.7104  
\$779,000



**5585 Hammock Isles Drive**  
Jon Peter Vollmer 239.250.9414  
\$699,000



**953 Tierra Lago Way**  
Tom/Tess McCarthy 239.243.5520  
\$679,000



**3816 Wax Myrtle Run**  
ML Meade 239.293.4851  
\$649,000



**6593 Marbella Lane**  
Mary Anastos 239.331.8273  
\$569,900



**591 Avellino Isles Circle #22102**  
Joanne MacLeod 239.272.7679  
\$545,000



**13351 Silktaill Drive**  
Patrick O'Connor 239.293.9411  
\$524,900



**732 Teton Court**  
Janine Monfort 239.641.0990  
\$399,900



**9815 Giaveno Court #1246**  
Bonnie Nageon De Lestang 239.280.6997  
\$359,000



GREY  
OAKS

**2306 Tradition Way #101**  
Sonya Shaheen 239.877.2797  
\$825,000



**1212 Gordon River Trail**  
Daniel Guenther 239.357.8121  
\$6,995,000



**1227 Gordon River Trail**  
Daniel Guenther 239.357.8121  
\$2,395,000



**2273 Residence Circle**  
Krista Fraga 239.877.6745  
\$1,650,000



**2088 Rivoli Court**  
Jutta V. Lopez/Al Lopez 239.659.5113  
\$1,595,000



**2426 Terra Verde Lane #2426**  
Sam Heitman 239.537.2018  
\$885,000



**2428 Terra Verde Lane #2428**  
Krista Fraga 239.877.6745  
\$869,000



NORTH  
NAPLES

**1286 Rainbow Court**  
Becky Toole 239.297.6775  
\$899,000



**661 97th Avenue North**  
Anthony Gatto/Valerie Bee 239.913.9722  
\$750,000



**730 Pan Am Avenue**  
Gentry Wesner 239.595.7951  
\$619,000



**425 Cove Tower Drive #1002**  
Tatyana Sallee 239.293.5017  
\$614,999



**16361 Camden Lakes Circle**  
Dave/Ann Renner 239.784.5552  
\$599,000



**1849 Pondsides Lane**  
James Bates 239.961.3973  
\$549,000



**9176 Quartz Lane**  
Monica Rawn 239.272.3468  
\$529,900



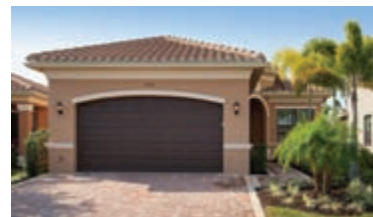
**14520 Jekyll Island Court**  
Monica Rawn 239.272.3468  
\$509,000



**5947 Bermuda Lane**  
Laurie Zanelli 239.675.9777  
\$479,000



**5343 Hawkesbury Way**  
Helen Baker 239.580.9522  
\$458,500



**3554 Beaufort Court**  
Ann Marie Shimer 239.825.9020  
\$445,000



**10867 Fieldfair Drive**  
Rebecca Sinatra 239.227.8556  
\$355,000

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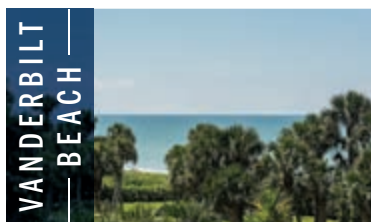


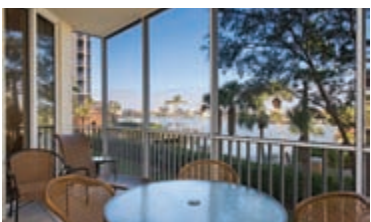






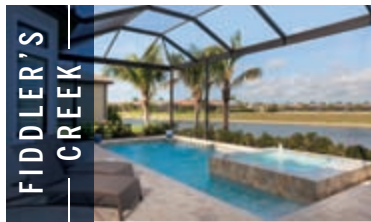




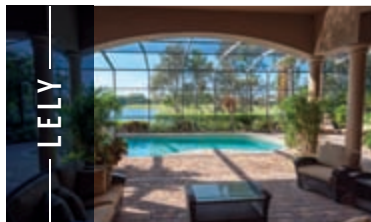






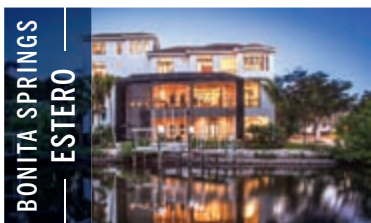







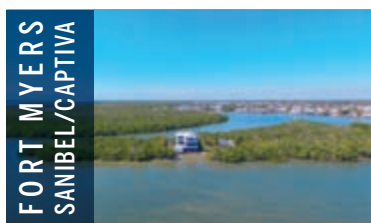

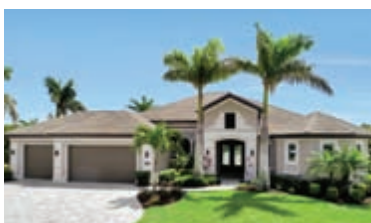


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	<b>10951 Gulf Shore Drive #301</b> Jane Darling \$1,625,000	<b>359 Conners Avenue</b> Audra Bryan \$1,299,000	<b>400 Flagship Drive #706</b> Lisa Rogstad \$849,900	<b>450 Launch Circle #204</b> Frank Pezzuti \$729,000	<b>11116 Gulf Shore Drive #801</b> Clint Parsons \$725,000
MARCO ISLAND					
	<b>520 South Collier Boulevard #807</b> Michelle Thomas \$950,000	<b>300 South Collier Boulevard #1904</b> Larry Caruso \$749,500	<b>730 South Collier Boulevard #103</b> Larry Caruso \$599,000	<b>140 Seaview Court #506N</b> Cathy Brodie \$580,000	
FIDDLER'S CREEK					
	<b>3177 Olympia Lane</b> Michelle Thomas \$924,900	<b>8418 Mallards Way</b> Michelle Thomas \$749,900	<b>8544 Mallards Way</b> Michelle Thomas \$529,000	<b>9150 Cherry Oaks Lane #201</b> Lura Jones \$519,500	<b>9154 Cherry Oaks Lane #202</b> Michelle Thomas \$419,900
LELY					
	<b>9050 Shenendoah Circle</b> Sean Meehan \$999,000	<b>6525 Roma Way</b> Michael Husted \$629,900	<b>7849 Hawthorne Drive #804</b> Sean Meehan \$469,000	<b>7849 Hawthorne Drive #803</b> Nancy Harris-Gannon \$465,000	<b>8196 Saratoga Drive #504</b> John Dolle \$409,000
BONITA BAY					
	<b>3071 Laurel Ridge Court</b> Jacquie Lewis \$899,000	<b>3959 Woodlake Drive</b> Pamela Hershberger \$739,000	<b>240 Barefoot Beach Boulevard</b> Lisa Tashjian \$3,200,000	<b>243 6th Street West</b> Fern Ritacca \$999,500	<b>10721 Mirasol Drive #205</b> Jacquie Lewis \$599,000
FORT MYERS SANIBEL/CAPTIVA					
	<b>26171 Hickory Boulevard #4A</b> Joanne MacLeod \$569,000	<b>9860 El Greco Circle</b> Valerie Bee/Anthony Gatto \$525,000	<b>19441 Caladesi Drive</b> Roxanne Jeske \$519,000	<b>20316 Foxworth Circle</b> Jacquie Lewis \$329,000	<b>28620 Carriage Home Drive #203</b> Pamela Hershberger \$279,000
FORT MYERS SANIBEL/CAPTIVA					
	<b>1 Crescent</b> Burns Family \$2,599,000	<b>1426 Causey Court</b> Burns Family \$1,175,000	<b>2726 SW 48th Terrace</b> Brooke Denson \$770,000	<b>1016 NW 36th Avenue</b> Maxwell Thompson \$474,900	<b>1501 Middle Gulf Drive #D304</b> Burns Family \$460,000

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ADVERTORIAL

# Stock's best on display this Summer: move in ready homes available & Capistrano neighborhood at Fiddler's Creek released for sale

Stock Signature Homes is showing off its best this summer with the completion of new inventory homes and the release of a beautiful new luxury home neighborhood in Fiddler's Creek.

"Capistrano is a spectacular enclave of 33 luxury homes offering five brand new floorplans, featuring a variety of spectacular golf course views," said Claudine Léger-Wetzel, Vice President of Sales and Marketing at Stock Development. "Most of the homes offer views across the beautiful fairways of the championship golf Fiddler's Creek Course. The floorplans also give homebuyers an amazing array of choices."

The uniquely designed single and two-story floor plans range from 2,627 to 3,702 square feet under air. They offer extraordinary flexibility with options that give the homes a range of three to six bedrooms. There are from three and one-half baths in the smallest home to four full baths and two half-baths in the largest plan.

All of the homes include large great rooms that open to a screened and covered lanai, which features outdoor kitchen and pool bath options. Inside, homeowners may choose a formal dining room, a formal study or extra bedroom suites.

The two-story plans include a large loft with a wet bar option and a bath. In each, a bedroom may also be included. All homes include a three-car garage. Stock has released introductory pricing from the mid-\$500's in Capistrano.

These new homes are just the beginning of all that Stock has to offer in Southwest Florida.

"With 30 models in 11 different communities, we have one of the largest selections of homes available in the area," said Léger-Wetzel. "They are found in three tiers of excellence: Stock Classic Homes, Stock Signature Homes and Stock Custom Homes."

At Hidden Harbor, Stock Development has built a boating paradise. This unique, South Fort Myers waterfront community is among the last new construction neighborhoods in the area with Gulf-access.

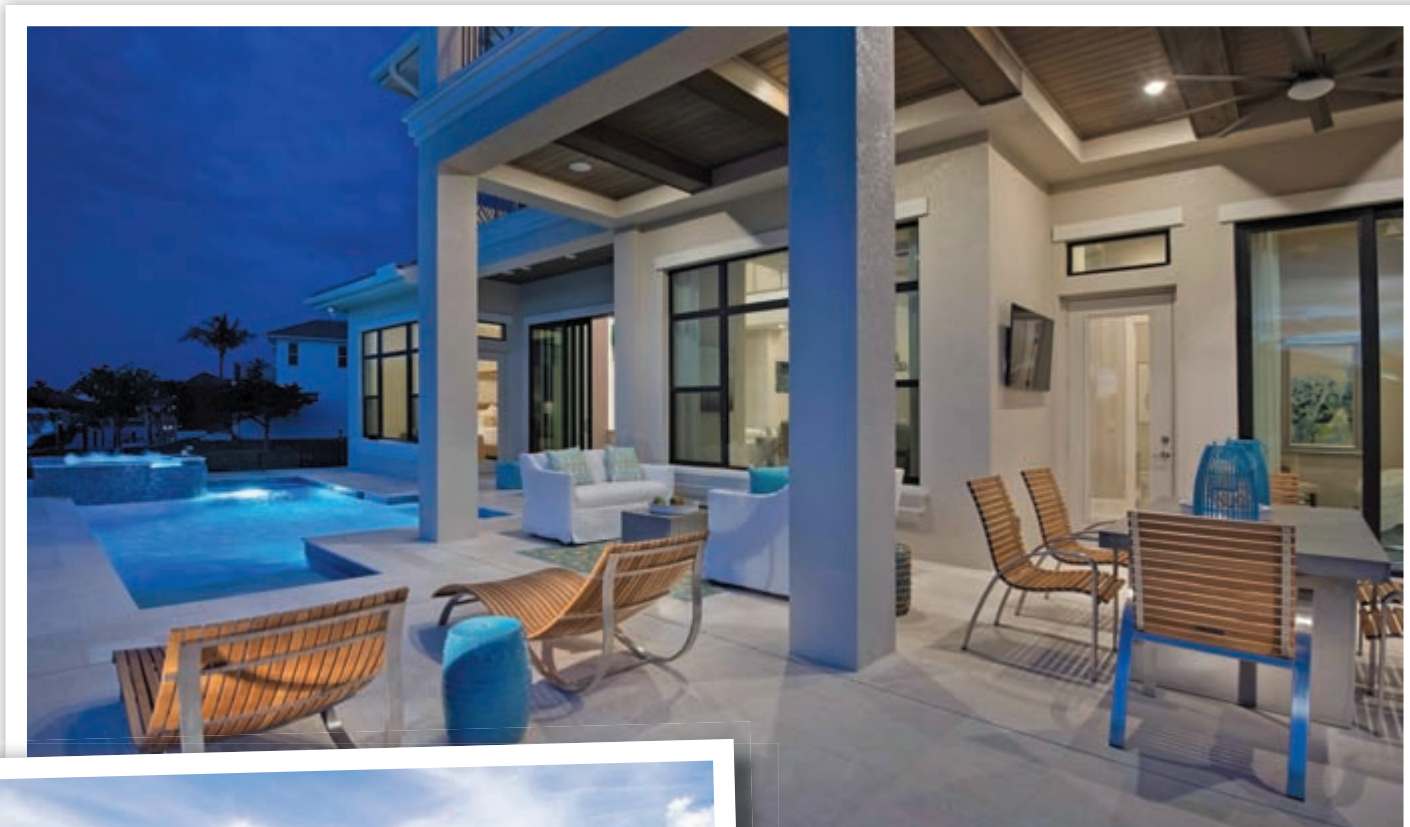
Hidden Harbor's beautiful homes, sensational amenities and exceptional location has earned it the Lee Building Industry Association's Community of the Year Award. Since its introduction, Hidden Harbor has been a favorite with homeowners seeking a waterfront lifestyle. Nearing sell-out, inventory homes are priced from just \$509,545.

Hidden Harbor offers a collection of three and four bedroom homes ranging from 2,389 to more than 3,100 square feet of living area with base prices from the low \$500s.

Completed and ready for immediate occupancy is the Tivoli III. This exquisitely designed home provides spaciousness and livability in a three-bedroom, three-bath great room-style home. The Tivoli III features a formal study, a gourmet island-style kitchen with a dining room, a screened covered lanai and an attached two-car garage. The home offers 2,062 square feet under air and is a total of 3,057 square feet including the lanai, the entry and the garage.

All of these homes are set in a nautical paradise with exceptional amenities.

The wonderful 4,484 square foot community clubhouse is situated on a premium waterfront site at the entrance to the harbor. The fitness cen-



Top: The Malibu on Marco Island. Left: The Amelia at Hidden Harbor. Below Left: The Clubhouse at Hidden Harbor. Below Right: The Madison II at Fiddler's Creek. Bottom: The Corleone at Hidden Harbor.

ter is equipped with new state-of-the-art equipment, a comfortably furnished lounge area and a club room that is available for social events. Outside is a resort style pool with a fire pit, a barbeque area and a beautifully furnished sundeck. There is also a kayak launch and open green space to enjoy the beautiful Southwest Florida weather.

Quail West, one of Stock Development's premier golf and resort-lifestyle communities, is located in North Naples. Several inventory homes are available.

The Windsor III is a four-bedroom plus study, four-and-a-half-bath home with 4,155 square feet under air and 6,573 total square feet, including two, two-car garages, one on each side of the home.

There is a 22-by-20-foot great room with sliding glass doors that pocket back providing direct access to the pool and outdoor living area.

To the left of the great room is the open kitchen with island counter, walk-in pantry and circular breakfast nook. The formal dining room is the left of the foyer and overlooks the front yard.

Beyond the kitchen are the three guest suites. Two are en suites, while the third guest bedroom, which has direct access to the outdoor living area, has the pool bath nearby.

On the opposite side of the home is the

study, exercise room and master retreat.

The master retreat, which also has access to the outdoor living area measures 18 by 15 feet and has a seating area. The bedroom also has his and her oversized walk-in closets, while the master bath has his and her vanities, a private water closet, large shower, and separate soaking tub. The Windsor III is priced at \$2,249,925.

Visit a Stock sales center this week to find the home of your dreams!

To see all that Stock has to offer, please visit the Stock Development website at [www.stockdevelopment.com](http://www.stockdevelopment.com). Email at [info@stockdevelopment.com](mailto:info@stockdevelopment.com) or call (239) 592-7344. Stock Development is on Facebook at [www.facebook.com/FLStockDevelopment](http://www.facebook.com/FLStockDevelopment). ■

PARK SHORE



665 FOUNTAINHEAD WAY, NAPLES  
 • "Tranquility", a Contemporary Zen Design  
 • Over 9,000 S.F. Indoor/Outdoor Living Space  
**\$3,495,000 MLS 217029954**  
 Doug Haughey 239.961.1561

QUAIL WEST



4213 BRYNWOOD DR., NAPLES  
 • 5 Bedrooms, 6.2 Bathrooms + Den  
 • Furnished, Transitional Style Courtyard  
**\$3,090,000 MLS 218016888**  
 Pam Olsen 239.464.6873

PENINSULA AT TREVISO BAY



9865 MONTIANO CT., NAPLES  
 • Quick Delivery Burano Home, One of the Best Lots  
 • Ready in Time for the Holidays!  
**\$2,099,000 MLS 218021048**  
 Peninsula Sales Team 239.777.7209

MEDITERRA



29110 POSITANO LN., NAPLES  
 • 4 BR, 5.5 BA + Den Magnificent Luxury Villa  
 • Private Lanai w/Peaceful Long Lake Views  
**\$1,995,000 MLS 217069720**  
 Dotti Fagan, The Fagan Team 239.272.4946

PENINSULA AT TREVISO BAY



9893 MONTIANO DR., NAPLES  
 • The Caprina - 4 BR, 4 BA+ Den  
 • Pool/Spa, 3 Car Garage, TPC Golf Included  
**\$1,945,000 MLS 218026670**  
 Peninsula Sales Team 239.777.7209

PARK SHORE

NEW PRICE



4916 CRAYTON RD., NAPLES  
 • Totally Remodeled 3 BR, 2 BA, Pool Home  
 • Large Lanai w/Outdoor Kitchen  
**\$1,650,000 MLS 217064146**  
 Liz Appling 239.272.7201

BONITA BAY - COCONUT ISLE



26448 BRICK LN., BONITA  
 • Visit 26448BrickLane.com for Details  
 • 3 Bedrooms + Den, Pool/Spa  
**\$1,199,000 MLS 218019976**  
 Gary & Jeff Jaarda 239.293.1507

PARK SHORE

NEW PRICE



524 PARKWOOD LN., NAPLES  
 • Pool Home, 3 BR, 3 BA, Unfurnished  
 • Large Outdoor Living Area  
**\$1,199,000 MLS 217043451**  
 Liz Appling 239.272.7201

## PORT ROYAL



OPEN 6/22 - 6/24 1:00PM - 4:00PM

1201 GALLEON DR., NAPLES  
• <http://royalshell.me/galleondrive>  
• Extraordinary 5 BR, 6 BA Estate, Over 9,700 S.F.  
**\$13,875,000 MLS 217020067**  
Call for Details! 239.213.9100

## OLDE NAPLES



OPEN 6/24 1:00PM - 4:00PM

150 13TH AVE. S., NAPLES  
• One Block to Beach & 3rd Street Shopping  
• 100' X 170' Lot Facing South  
**\$4,475,000 MLS 217053800**  
The Taranto Team 239.572.3078

## QUAIL WEST



OPEN 6/24 1:00PM - 4:00PM

5889 SUNNYSLOPE DR., NAPLES  
• 4 Bedrooms, 6 Bathrooms, 4 Car Garage  
• Saltwater Pool, Game & Wine Rooms  
**\$3,300,000 MLS 217054229**  
The Taranto Team 239.572.3078

## BONITA BAY - LAUREL RIDGE



3161 LAUREL RIDGE CT., BONITA  
• Stunning SW Lake View  
• Beautifully Remodeled Open Floor Plan  
**\$1,125,000 MLS 218039639**  
Connie Lummis, The Lummis Team 239.289.3543

## BONITA BAY - BAYVIEW



4811 ISLAND POND CT. #1203, BONITA  
• Penthouse  
• 2,382 S.F. Under Air  
**\$1,100,000 MLS 217041042**  
The Taranto Team 239.572.3078

## PELICAN LANDING



NEW LISTING  
OPEN 6/24 1:00PM - 4:00PM

23680 WATERSIDE DR., ESTERO  
• Sunset Skies, Huge Lot, 117' x 160' Floor Plan  
• Lakefront, 4 BR + Den, Finished Bonus Space  
**\$1,060,000 MLS 218039592**  
The Taranto Team 239.572.3078

## VANDERBILT BEACH



9415 GULF SHORE DR. #301, NAPLES  
• Spectacular Gulf Views, Beachfront Condo  
• 2 BR, 2 BA, Furnished & Pet Friendly  
**\$869,999 MLS 217063949**  
Liz Appling 239.272.7201

## THE COLONY - FLORENCIA



23850 VIA ITALIA CIR. #406, ESTERO  
• 3 Balconies w/Spectacular Views  
• 3 Bedroom, 3 Bathroom + Den High Rise  
**\$799,000 MLS 217064749**  
Taylor Ekovich 239.370.7715

## TIBURON - CASTILLO



2834 TIBURON BLVD. E. #102, NAPLES  
• 3 BR, 2 BA, 2,400+ S.F., Furnished, 2 Car Garage  
• Open Floor Plan, East & West Facing Lanais  
**\$755,000 MLS 218007398**  
Connie Lummis, The Lummis Team 239.289.3543

## ORCHID COMMUNITY



OPEN 6/23 1:00PM - 3:00PM

4415 SE 20TH PL., CAPE CORAL  
• Riverfront w/Oversized Backyard  
• Boat & Ski Lift, Boathouse  
**\$744,900 MLS 217052226**  
Yesi Snyder, Koffman & Assoc. 239.887.8339

## SERRANO



27054 SERRANO WAY, BONITA  
• Custom 3 BR, 2.5 BA + Den, Quiet Neighborhood  
• Open Chef's Kitchen w/Lake View  
**\$625,000 MLS 218036689**  
Vahle Team 239.450.7805

## BONITA ISLES



9260 ISLA BELLA CIR., BONITA  
• 4 BR, 2.5 BA + Den, Bonita Isles' Largest Model  
• Beautiful Lake View, Southern Exposure  
**\$575,000 MLS 218026884**  
Loretta Young, Team LaVita 239.450.5022

## IMPERIAL GOLF ESTATES



1948 IMPERIAL GOLF COURSE BLVD., NAPLES  
• Large 3 BR, 2 BA, Pool Home  
• Freshly Updated w/Neutral Palette  
**\$549,000 MLS 217067742**  
Loretta Young, Team LaVita 239.450.5022

## LELY RESORT



6750 BENT GRASS DR., NAPLES  
• Lakefront Pool Home w/Large Screened Lanai  
• 3 BR, 2 BA, Dining, Living & Family Rooms  
**\$544,000 MLS 217078415**  
Liz Appling 239.272.7201

## MEDITERRA - PORTA VECCHIO



17025 PORTA VECCHIO WAY #201, NAPLES  
• 3 BR, 3 BA + Den, 2nd Floor Coach Home  
• Expansive Golf Course & Lake Views  
**\$529,000 MLS 217034458**  
Dru & Greg Martinovich 239.325.3505

## FAIRWINDS



NEW PRICE

10218 AVONLEIGH DR., BONITA  
• Lake View, Entertaining Dream Home  
• 3 BR, 3 BA + Den, Home Theater  
**\$525,000 MLS 218025207**  
Jim Westerfield, Westerfield Group 239.287.6617

## BONITA BAY



27167 OAKWOOD LAKE DR., BONITA  
• Lake & Golf Course Views  
• Remodeled Kitchen w/High-End Appliances  
**\$449,000 MLS 218031813**  
Linda Ramsey 239.405.3054

## PALMIRA GOLF & CC



28646 SAN GALGANO WAY, BONITA  
• 3 Bedrooms, 2 Bathrooms, Pool/Spa  
• Beautiful Golf & Sunset Views  
**\$435,000 MLS 217014059**  
Dotti Fagan, The Fagan Team 239.272.4946

## COLONIAL OAKS



9929 COLONIAL WALK N., ESTERO  
• 3 Bedrooms + Den, 2 Car Garage  
• Private Pool w/Southern Lake Views  
**\$395,000 MLS 217041994**  
Corye Reiter, The Lummis Team 239.273.3722

## NAPLES BAY RESORT



1025 SANDPIPER ST. #E105, NAPLES  
• Resort Style Living, 2 BR, 2 BA, Turnkey  
• 5 Minute Walk to 5th Avenue  
**\$389,000 MLS 217033486**  
Roger Stening 239.770.4707

## BELLA TERRA



OPEN 6/24 1:00PM - 4:00PM

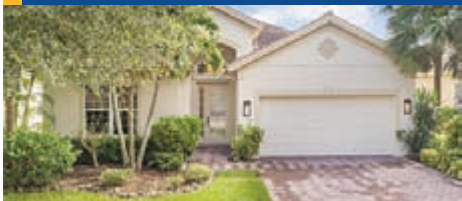
20283 TORRE DEL LAGO ST., ESTERO  
• Former Model, Canterbury Floor Plan  
• Move-In Ready, 3 BR, 2.5 BA, 2 Car Garage  
**\$389,000 MLS 218029931**  
Jamie Lienhardt 239.565.4268

## VANDERBILT LAKES



28616 CLINTON LN., BONITA  
• 2 BR, 2 BA + Den, Near Beaches!  
• Open Floor Plan, New Kitchen  
**\$389,000 MLS 217064795**  
Sue Ellen Mathers 239.877.2726

## HAWTHORNE



10349 FLAT STONE LP, BONITA  
• Water View, 3 BR, 3 BA + Den, 2 Car Garage  
• Tile & Wood Floors, Granite, SS Kitchen  
**\$359,000 MLS 217055701**  
Deb Adams-Bateman 239.273.4824

## PELICAN - ROSE GARDEN



NEW PRICE

OPEN 6/22 - 6/25 11:00AM - 3:00PM

4926 SW 2ND PL., CAPE CORAL  
• 3 BR, 2 BA, Sailboat Access, Pool Home  
• 10K Boat Lift w/New Canopy, 1.6 Miles to River  
**\$339,000 MLS 217071193**  
Marc Wozny 239.297.0760

## PALMETTO RIDGE



9231 PALMETTO RIDGE DR. #101, ESTERO  
• 2 BR, 2 BA + Den, Offered Turnkey  
• 2 Car Garage w/Built-In Cabinets  
**\$339,000 MLS 218023408**  
Sue Ellen Mathers 239.877.2726

## COLONY AT HAWKSRIDGE



2515 TALON CT. #4-402, NAPLES  
• Pristine!  
• Well Located  
**\$339,000 MLS 218007287**  
Steve Suddeth & Jenn Nicolai 239.784.0693



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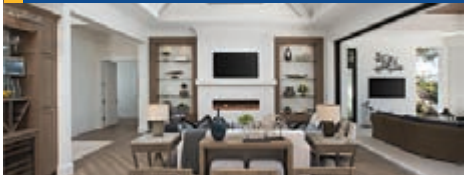


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### PENINSULA AT TREVISO BAY



OPEN DAILY 10:00AM - 5:00PM

9938 MONTIANO DR., NAPLES  
• Burano Model Home, Upgrades & Furnished  
• Leaseback Opportunity  
**\$2,697,900 MLS 216077530**  
Peninsula Sales Team 239.777.7209

### BONITA BAY - TAVIRA



OPEN 6/24 2:00PM - 4:00PM

4851 BONITA BAY BLVD. #804, BONITA  
• Visit Tavira804.com for Details  
• 3 Bedrooms, 3.5 Baths + Den, 2 Car Garage  
**\$2,495,000 MLS 218002029**  
Gary & Jeff Jaarda 239.293.1507

### ISLES OF COLLIER PRESERVE



OPEN 6/24 1:00PM - 4:00PM

5718 CLARENDON DR., NAPLES  
• 3 BR, Flex Room, 3 Car A/C Garage  
• Brand New, Prime Lakefront Home  
**\$1,349,000 MLS 217031403**  
The Taranto Team 239.572.3078

### BONITA BAY - ANCHORAGE



27540 RIVERBANK DR., BONITA  
• Gorgeous 3 BR, 3.5 BA + Den, Updated Villa  
• Rare 3 Car Garage, Wide Scenic Lake Views  
**\$1,050,000 MLS 218031434**  
Connie Lummis, The Lummis Team 239.289.3543

### BONITA BAY - VISTAS



4751 BONITA BAY BLVD. #1902, BONITA  
• Stunning Views of Bay & Gulf of Mexico  
• 3 Private Balconies  
**\$994,900 MLS 217009314**  
Dru & Greg Martinovich 239.325.3505

### CAPTIVATING SUNDIAL



OPEN 6/24 1:00PM - 4:00PM

1401 MIDDLE GULF DR. #N403, SANIBEL  
• 2 BR, 2 BA + Den, Penthouse Condo  
• Sunset & Gulf Views from Lanai  
**\$889,500 MLS 218025477**  
Cathy Rosario 239.464.2249

### TALL PINES



5801 WAXMYRTLE WAY, NAPLES  
• 3 Miles from the Beach  
• Walking Distance to Shopping & Dining  
**\$699,000 MLS 218029139**  
Dodona & Omela, The Roboci Team 239.776.8123

### SHADOW WOOD AT THE BROOKS



OPEN 6/24 1:00PM - 4:00PM

23307 FOXBERRY LN., ESTERO  
• 3 BR, 2.5 BA + Den, Pool Home  
• Lake & Golf Views  
**\$699,000 MLS 218028636**  
Gary Ryan 239.273.6796

### PALMIRA GOLF & CC

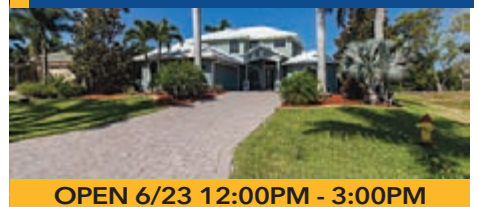
NEW LISTING



OPEN 6/22 - 6/25 11:00AM - 3:00PM

14074 LAVANTE CT., BONITA  
• 4 BR, 4 BA + Den, 3 Car GA, Pool  
• 17' x 17' Master Suite w/Large Walk-In Closet  
**\$676,900 MLS 218040873**  
Ron Cotorakas & Jim Nott 239.560.1406

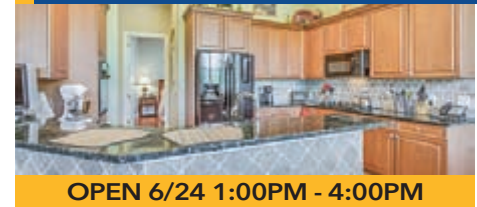
### DESIRABLE SURFSIDE AREA



OPEN 6/23 12:00PM - 3:00PM

2550 SW 27TH PL., CAPE CORAL  
• Island Style Florida Retreat  
• Gulf Access, 4 BR, 4 BA, 3,100+ S.F.  
**\$629,900 MLS 218032506**  
Jim Peterson 239.470.2353

### MEDITERRA GOLF COMMUNITY



OPEN 6/24 1:00PM - 4:00PM

17055 PORTA VECCHIO WAY #101, NAPLES  
• 1st Floor, 3 BR + Den, Natural Preserve View  
• Volume Ceilings w/Grand Foyer  
**\$539,000 MLS 218023488**  
Navarro Group 239.689.9339

### TIBURON - CASTILLO



2843 TIBURON BLVD. E. #7-101, NAPLES  
• Spacious 3 BR, 2 BA Condo w/2 Car Garage  
• Over 2,100 S.F. of Living in Ritz Carlton Resort  
**\$537,000 MLS 217050017**  
The Bordner Team 239.989.8829

### GLEN EAGLE



5575 LAGO VILLAGGIO WAY, NAPLES  
• Lakefront 4 BR Home w/Pool & Spa  
• Outstanding Views  
**\$535,000 MLS 218027697**  
The Taranto Team 239.572.3078

### WILDCAT RUN



OPEN 6/24 1:00PM - 4:00PM

20261 COUNTRY CLUB DR., ESTERO  
• 18th Fairway of Arnold Palmer Golf Course  
• 3 Bedrooms, 4.5 Bathrooms + Office  
**\$535,000 MLS 218007317**  
Carol Jones 239.250.4310

### BONITA SHORES



86 7TH ST., BONITA  
• 3 Bedrooms, 2 Baths, Vaulted Ceilings  
• Upgraded Kitchen, Granite Countertops  
**\$434,000 MLS 218029417**  
Danni Jones, The Martinovich Group 239.325.3507

### PELICAN MARSH



1520 CLERMONT DR. #H-304, NAPLES  
• Southern Views of Golf Course  
• Updated Wood Flooring  
**\$430,000 MLS 218027857**  
Ed Biddison 239.218.7444

### VILLAGES OF BONITA



28371 NAUTICA LN., BONITA  
• Popular 3 BR, 2 BA + Den, Oakmont Floor Plan  
• Pool, Lake View  
**\$419,000 MLS 218018885**  
Vahle Team 239.450.7805

### VINEYARDS - MONTELENA



6120 MONTELENA CIR. #2201, NAPLES  
• Golf Views, 3 BR, 3 BA + Den  
• Cherry Cabinetry, Granite, 18" Diagonal Tile  
**\$399,000 MLS 218017776**  
Mike Fagan, The Fagan Team 239.340.5455

### BONITA BAY



4520 RIVERWATCH DR. #101, BONITA  
• 1st Floor End Unit, Lake View  
• 2 BR, 2 BA + Den, 1 Car Garage  
**\$375,000 MLS 218019387**  
Cathy Lieberman & Cindy Reiff 239.272.1196

### ROOKERY POINTE



9681 RAVEN CT., ESTERO  
• Waterfront, Islamorada Model  
• 2 Master Suites, 3 BR, 3 BA, Pool  
**\$375,000 MLS 218017662**  
Jamie Lienhardt 239.565.4268

### LIVINGSTON LAKES



15209 BUTLER LAKE DR. #101, NAPLES  
• Large 1st Floor End Unit  
• 2 Car Garage  
**\$374,900 MLS 218002362**  
Trisha Kent & Patti Fortune 239.272.8494

### EL DORADO ACRES



4536 SANTIAGO LN., BONITA  
• Beautiful 3 BR, 2 BA, No HOA Fees  
• Hurricane Windows, New Hot Water Tank  
**\$369,000 MLS 218029755**  
Jim Westerfield, Westerfield Group 239.287.6617

### LIGHTHOUSE BAY



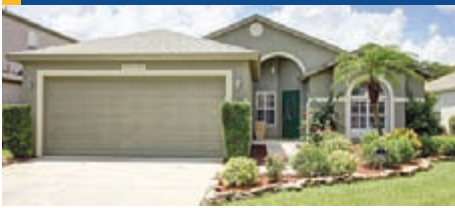
23820 SAN MARINO RD. #201, ESTERO  
• Bright 2nd Floor End Unit, 2,354 S.F.  
• Bonus Room Over 2 Car Garage  
**\$329,000 MLS 218022912**  
The Bordner Team 239.989.8829

### TWIN LAKES



1060 ALHAMBRA CIR., NAPLES  
• Minutes to Shopping & Restaurants  
• Short Bike Ride to the Beach  
**\$325,000 MLS 218018629**  
Dodona & Omela, The Roboci Team 239.776.8123

### STONEBROOK



21711 BRIXHAM RUN LP, ESTERO  
• 3 BR, 2 BA + Den, 2 Car Garage  
• Southern Exposure on Lanai w/Pool  
**\$319,000 MLS 218036511**  
Carol Jones 239.250.4310

### OLDE NAPLES SEAPORT, SLIP #17



1001 10TH AVE. S., NAPLES  
• One of the Few Live Aboard Slips in Naples!  
• 70' x 18.5' Slip - 15 Mins./2 Miles to the Gulf  
**\$317,000 MLS 217066664**  
Steve Suddeth 239.784.0693

### SPANISH WELLS



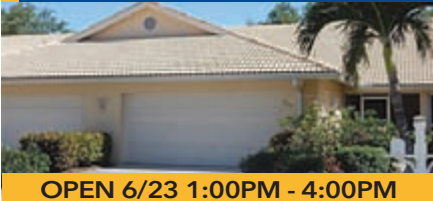
9181 LAS MADERAS DR., BONITA  
 • 2 BR, 2 BA, Turnkey Attached Villa  
 • Beautiful Lake & Golf Course Views  
**\$295,000 MLS 218024948**  
 The Boeglin Team 239.287.6414

### TWIN EAGLES



12021 COVENT GARDEN CT. #2701, NAPLES  
 • 2nd Floor End Unit, 2,045 S.F. Under Air  
 • Beautifully Updated, Full 2 Car Garage  
**\$279,000 MLS 217021512**  
 Corye Reiter, The Lummis Team 239.273.3722

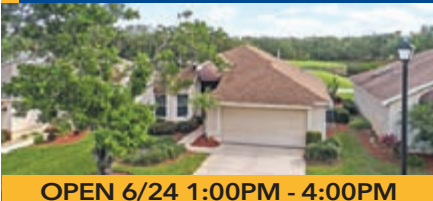
### GLEN EAGLE GOLF & CC



**OPEN 6/23 1:00PM - 4:00PM**

1059 MARBLEHEAD DR. #0-3, NAPLES  
 • Golf Membership Included  
 • Four Miles to Downtown & the Beach  
**\$275,000 MLS 218005692**  
 Mark Semeraro 239.370.2455

### COUNTRY CREEK



**OPEN 6/24 1:00PM - 4:00PM**

21179 BUTCHERS HOLLER, ESTERO  
 • Lake & Golf Course Views  
 • 3 Bedrooms, 2 Bathrooms, 2 Car Garage  
**\$269,000 MLS 218007593**  
 Jim Griffith, The Boeglin Team 239.322.2409

### BERKSHIRE VILLAGE



1407 MONARCH CIR. #B-2.1, NAPLES  
 • Large Split Bedroom Villa  
 • 3 Bedrooms, 2.5 Bathrooms, 2 Car Garage  
**\$249,900 MLS 218021758**  
 Taylor Ekovich 239.370.7715

### THE STRAND - FEATHER SOUND



5681 HERON LN. #203, NAPLES  
 • 2 BR, 2 BA + Den, 1,490 S.F. Under Air  
 • Beautiful Golf Course & Fountain Views  
**\$239,000 MLS 218003177**  
 Jenn Nicolai & Steve Suddeth 413.773.9247

### WORLD TENNIS CENTER NEW LISTING



3308 EUROPA DR. #26, NAPLES  
 • 2nd Floor Designer Renovated Condo  
 • 2 BR, 2 BA, Prime Location  
**\$191,999 MLS 218039835**  
 Sean Smuk 239.220.4040

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### GREENS AT BONITA



25160 GOLF LAKE CIR., BONITA  
 • New Roof & Lanai Impact Slider April 2018  
 • Open Plan, Vaulted Ceilings, Tile Floors  
**\$289,900 MLS 218031817**  
 Tom Crea 239.315.1111

### CAUSEWAY KEY



**OPEN DAILY 12:00PM - 4:00PM**

13400 CAUSEWAY PALMS CV., FORT MYERS  
 • On-Island Lifestyle, Off-Island Pricing  
 • Luxury Villas Just Off the Causeway  
**\$275,000 MLS 218036804**  
 Scott Allan 239.333.3635

### HAWTHORNE



26449 LUCKY STONE RD. #101, BONITA  
 • Quiet Sanctuary Preserve View  
 • Immaculate 2 BR + Den, 2 Car Garage  
**\$274,900 MLS 218010712**  
 Deb Adams-Bateman 239.273.4824

### SPANISH WELLS - LAS BRISAS



8990 PALMAS GRANDES BLVD. #102, BONITA  
 • 1st Floor, 2 BR, 2 BA, 1 Car Garage Condo  
 • Beautiful Lake & Water Feature Views  
**\$269,900 MLS 218017846**  
 The Boeglin Team 239.287.6414

### AVE MARIA



7990 HELENA CT., AVE MARIA  
 • 3 BR, 2 BA, 2 Car Garage, 2,000+ S.F.  
 • Extended Lanai, Beautiful Water View  
**\$269,000 MLS 218038248**  
 Corye Reiter, The Lummis Team 239.273.3722

### TARPON BAY - NEPTUNE BAY



1720 TARPON BAY DR. S. #202, NAPLES  
 • 2 BR, 2 BA + Den, 1 Car Garage, 1,669 S.F.  
 • Granite, Crown Molding, SS, Gas Available  
**\$267,500 MLS 218024360**  
 Corye Reiter, The Lummis Team 239.273.3722

### FALLING WATERS BEACH RESORT



6620 BEACH RESORT DR. #3, NAPLES  
 • Beautifully Kept 2 BR, 2 BA Condo  
 • Amenity Rich Community  
**\$259,999 MLS 218030253**  
 Sean Smuk 239.220.4040

### BRECKENRIDGE



4239 TEQUESTA DR., ESTERO  
 • Waterfront End Unit Townhome, Enclosed Lanai  
 • 3 BR, 2 BA, 2 Car Garage, Open Floor Plan  
**\$255,000 MLS 218001693**  
 Jamie Lienhardt 239.565.4268

### VASARI - MATERA



28442 ALTESSA WAY #202, BONITA  
 • 2 BR, 2 BA + Den, 1,616 S.F., Turnkey Furnished  
 • Beautiful Lake View w/Southern Exposure  
**\$249,900 MLS 218004534**  
 Corye Reiter, The Lummis Team 239.273.3722

### HUNTERS RIDGE CC



12601 FOX RIDGE DR. #5201, BONITA  
 • 2nd Floor End Unit, 3 BR, 2 BA  
 • Large Screened Porch, 2 Car Garage  
**\$244,000 MLS 218032222**  
 The Bordner Team 239.989.8829

### WILDCAT RUN



20130 GOLDEN PANTHER DR. #3, ESTERO  
 • Furnished Townhouse, 3 BR, 3 BA  
 • Lake, Preserve, Golf Course View  
**\$242,500 MLS 217067983**  
 Carol Jones 239.250.4310

### IMPERIAL GOLF ESTATES



1240 SARAH JEAN CIR. #M-106, NAPLES  
 • Sought After 1st Floor End Unit, 3 BR, 2 BA  
 • Beautiful Lake Views from Lanai  
**\$229,900 MLS 218029900**  
 Robin Bennett & Denny Koesters 239.734.0373

### HACIENDA VILLAGE



27850 HACIENDA EAST BLVD. #203C, BONITA  
 • 2 BR, 2 BA End Unit, Newer Roof  
 • Great Location!  
**\$225,000 MLS 218020725**  
 Vahle Team 239.450.7805

### GLEN EAGLE



**OPEN 6/24 1:00PM - 4:00PM**

6820 STERLING GREENS PL. #2104, NAPLES  
 • 1st Floor, Furnished, 2 BR, 2 BA  
 • Serene Panoramic Views  
**\$219,000 MLS 218027340**  
 Mark Semeraro 239.370.2455

### BELLASERA RESORT



221 9TH ST. S. #406, NAPLES  
 • Fantastic Location, Walk to 5th Avenue & Beach  
 • Sold Turnkey  
**\$189,000 MLS 218036329**  
 Tina Tusack 239.634.3810

### VASARI - MATERA



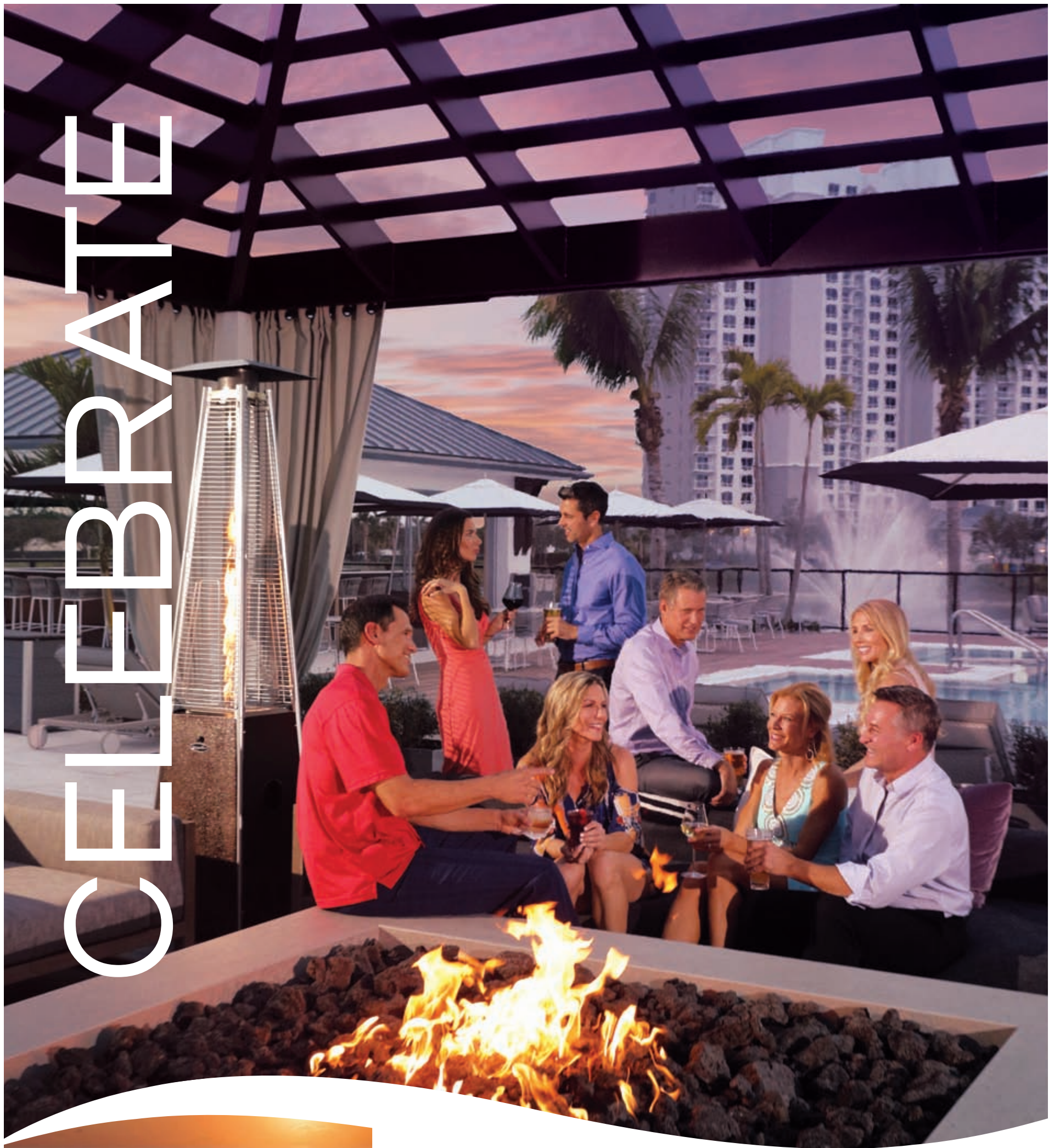
12070 MATERA LN. #201, BONITA  
 • 2 BR + Den, 2nd Floor Condo  
 • Golf Course, Lake & Wildlife Views  
**\$182,900 MLS 218028964**  
 Doug Haughey 239.961.1561

### GLADES COUNTRY CLUB NEW PRICE



197 HARRISON RD. # 1, NAPLES  
 • 1st Floor 2 BR, 2 BA Condo, Turnkey Furnished  
 • Golf & All Amenities Included  
**\$151,900 MLS 218011058**  
 Liz Appling 239.272.7201

CELEBRATE



# KALEA Bay

**Celebrate life. Without ever leaving home.**

Whether gathering with friends or enjoying endless amenities, celebrate each and every day of a quintessential life. Kalea Bay offers coastal living. Pure and simple. Where thoughtful designs blend seamlessly into a carefree resort lifestyle and sun drenched days give way to glorious gulf sunsets. Forever views that are forever yours.

Tower 200 from \$1.4 million.

13910 Old Coast Road, Naples, FL 34110  
KaleaBay.com 239-793-0110

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ORAL REPRESENTATIONS CANNOT BE RELIED UPON AS CORRECTLY STATING REPRESENTATIONS OF THE DEVELOPER. FOR CORRECT REPRESENTATIONS, MAKE REFERENCE TO THIS BROCHURE AND TO THE DOCUMENTS REQUIRED BY CHAPTER 718.503, FLORIDA STATUTES, TO BE FURNISHED BY A DEVELOPER TO A BUYER OR LESSEE.

ADVERTORIAL

# Mangrove Bay

An outstanding waterfront address close to Old Naples, Mangrove Bay provides a world-class lifestyle, combining estuary views and Gulf of Mexico access with all the nearby shopping and entertainment venues of 5th Avenue South.

Mangrove Bay offers a choice of one- and two-story, Old Naples cottage-style luxury single-family homes complete with private pools and individual boat slips. Built on Old Naples' last remaining significant waterfront property for residential development, the homes at Mangrove Bay are designed for those with exceptional taste desiring an unequalled residence and lifestyle.

Mangrove Bay will be breaking ground on The Amenities Center which will have a private on-site concierge to cater to every resident's needs, comprehensive property management services, state-of-the-art wellness/fitness equipment and ground level storage area for resident's kayas, canoes, paddle boards and jet-skis. Residents may choose from a wide range of fitness activities that include public and private golf and tennis nearby. In addition, residents will enjoy easy access to the new 20+/- acre Baker Park and bridge accessing the 120+/- acre Gordon River Greenway Preserve with trails immediately adjacent to the community. This remarkably distinguished location makes Mangrove Bay a rare jewel indeed.

The Captiva II floor plan features an attractive open concept design with soaring vaulted ceilings and expansive outdoor living space. A vast master suite as well as two en suite bedrooms flow



Aerial view of Mangrove Bay.

seamlessly from the breathtaking light filled great room and kitchen.

The single story Palm Cottage offers 3 bedrooms, 2 1/2 bathrooms in a lovely open great room setting with beach cottage aesthetics. This 2,514 square foot floor plan encompasses a spacious master suite and a generous living area for entertaining.

Step into The Coquina, a charming three bedroom, two-story cottage style home, and prepare to be impressed. This home is designed to maximize privacy and functionality in an exquisite floor plan. The alley entry with two-car

garage paves the way to a beautifully situated outdoor area complete with pool and covered living space.

The Amelia floor plan exemplifies open concept living with an expansive master suite, two guest bedrooms, 3 1/2 baths and a den on a single story. Perfect for entertaining, the great room seamlessly flows to a partial covered charming outdoor space.

Old Florida architecture is exemplified in the brilliantly crafted Keewaydin floor plan. The second story features a loft living area allowing for picturesque views as well as two guest bedrooms giving the first floor master and open concept living

space privacy and functionality.

The most versatile of Mangrove Bay's waterfront homes, the Useppa is offered in three different elevations varying in square footage. The largest of the three is a true two story old Florida masterpiece of architectural innovation. With the exception of Palm Cottage, all floor plans may include a second-story guest suite.

With only 53 homes available, the opportunity to purchase a home at Mangrove Bay won't last long. Remarkably designed with spacious and open floor plans, these homes inspire coastal luxury living at its finest. ■

## STELLAR ADDRESS IN OLD NAPLES LOCATION!

*Paradise Awaits...*



### FEATURED MODEL - CAPTIVA II

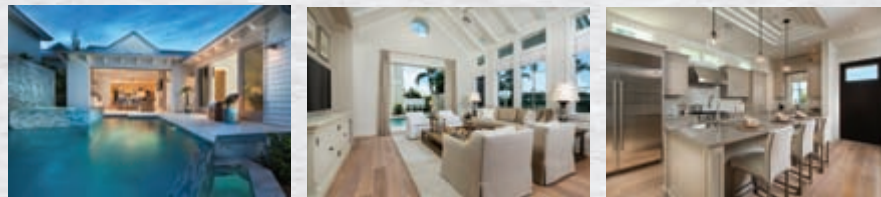
2,992 sq. ft. - 3 BR + 3.5 BA's + Guest Suite w/Kitchenette, 1BR/1BA



Built on Old Naples' last remaining significant waterfront property for residential development, the homes at Mangrove Bay are built for those with exceptional taste desiring an unequalled residence and lifestyle. Remarkably designed with spacious floor plans, these homes depict coastal luxury living at its finest. Homes range from 2,500 to over 4,000 square feet all with their own, pool, outdoor kitchen, fireplace and boat dock included. Mangrove Bay offers resort-style amenities that make life on Naples Bay an unparalleled experience, including a private Gulf access boat slip with the purchase of every home. You'll be within blocks of the Gulf beaches and the upscale entertainment, dining, shopping, and more along famed Fifth Avenue South.

### FINISHED MODELS ON THE WAY!

*Under Construction and Slated for Completion in Fall 2018.*



LOT 13 - COQUINA II - 3,232 sq. ft.

LOT 25 - COQUINA II - 3,232 sq. ft.

LOT 26 - AMELIA I - 3,098 sq. ft.

LOT 31 - USEPPA I (Modified) - 3,488 sq. ft.

LOT 41 - KEEWAYDIN I - 3,272 sq. ft.



239.261.2200 | [www.mangrovebaynaples.com](http://www.mangrovebaynaples.com)

201 Goodlette Road South | Naples, Florida 34102

Sales Center Hours of Operation:

Monday through Friday 10:00am-5:00pm

Saturday 11:00am-4:00pm, Sunday 12:00pm-4:00pm

or by appointment.

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PRESENTING

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GLENMORE at TWINEAGLES



MALIBU at MARCO ISLAND



CORLEONE at HIDDEN HARBOR



MARIGOLD at ISLES OF COLLIER PRESERVE



MADISON II at FIDDLER'S CREEK



NORMANDY II at QUAIL WEST

## ESPLANADE OF NAPLES

MARGO - FURNISHED SINGLE FAMILY HOME  
4 BED/4.5 BATH **COMING SOON** NOW \$1,608,770

## HIDDEN HARBOR

TIVOLI III - SINGLE FAMILY HOME  
3 BED/3 BATH 2,062 sq.ft. NOW \$509,545

SIESTA - SINGLE FAMILY HOME  
3 BED/3 BATH 2,630 sq.ft. NOW \$536,455

MARATHON - SINGLE FAMILY HOME  
3 BED/3.5 BATH 2,909 sq.ft. **NO SOLD** 15

CORLEONE - FURNISHED SINGLE FAMILY HOME  
4 BED/3.5 BATH 3,186 sq.ft. NOW \$1,099,990

## LELY RESORT ONLY 20 NEW HOMES AVAILABLE

WENTWORTH - COACH HOME  
2 BED/2.5 BATH 2,091 sq.ft. NOW \$391,215

SAN MARCO B - COACH HOME  
3 BED/3 BATH 2,919 sq.ft. NOW \$409,385

NAPOLI - VILLA  
2 BED/2 BATH 1,882 sq.ft. NOW \$444,260

SAN MARCO B - COACH HOME  
3 BED/3 BATH 2,919 sq.ft. NOW \$418,540

ST. ANDREWS - COACH HOME  
3 BED/3.5 BATH 2,743 sq.ft. NOW \$549,235

## TWINEAGLES

GLENMORE - SINGLE FAMILY HOME  
4 BED/4.5 BATH 3,591 sq.ft. **NO PENDING** 15

WYNDAM - FURNISHED SINGLE FAMILY HOME  
3 BED/4.5 BATH 4,298 sq.ft. NOW \$2,508,850

## MARCO ISLAND

MALIBU - FURNISHED CUSTOM ESTATE HOME  
5 BED/5.5 BATH 3,629 sq.ft. NOW \$2,599,000

## NAPLES RESERVE

SIESTA II - SPARROW CAY - FURNISHED SINGLE FAMILY HOME  
3 BED/3 BATH 2,626 sq.ft. NOW \$834,695\*

BELFIELD - PARROT CAY - SINGLE FAMILY HOME  
3 BED/3.5 BATH 2,812 sq.ft. NOW \$939,860

VENICE - SPARROW CAY - FURNISHED SINGLE FAMILY HOME  
3 BED/2.5 BATH 2,643 sq.ft. NOW \$966,750

MADISON - PARROT CAY - FURNISHED SINGLE FAMILY HOME  
4 BED/4.5 BATH 2,947 sq.ft. NOW \$1,207,500\*

\*Offered as a model leaseback. See Sales Associate for details.

## FIDDLER'S CREEK - MARSH COVE NEW HOMES JUST RELEASED FROM THE \$500s

CHANDLER - SINGLE FAMILY HOME  
3 BED/4.5 BATH 3,136 sq.ft. NOW \$1,142,130

MADISON II - SINGLE FAMILY HOME  
4 BED/4.5 BATH 3,054 sq.ft. **NO SOLD** 15

VALE - SINGLE FAMILY HOME  
4 BED/4.5 BATH 3,284 sq.ft. NOW \$1,198,405

ULYSSA - FURNISHED SINGLE FAMILY HOME  
5 BED/4 BATH 3,196 sq.ft. NOW \$1,439,055

## ISLES OF COLLIER PRESERVE

MARIGOLD - SINGLE FAMILY HOME  
4 BED/4.5 BATH 3,578 sq.ft. NOW \$1,272,550

PLUMBAGO - SINGLE FAMILY HOME  
3 BED/4 BATH 3,714 sq.ft. NOW \$1,323,205

## QUAIL WEST

MUIRFIELD V - SINGLE FAMILY HOME  
4 BED/4.5 BATH 3,375 sq.ft. NOW \$1,480,480

NORMANDY II - FURNISHED SINGLE FAMILY HOME  
4 BED/4.5 BATH 4,124 sq.ft. NOW \$2,145,000

WINDSOR III - ESTATE HOME  
4 BED/4.5 BATH 4,155 sq.ft. NOW \$2,249,925

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FLStockDevelopment

# Public invited to special presentation luncheon at Moorings Park Grande Lake

**M**oorings Park Grande Lake, the new Life Plan (CCRC) Community being developed by Moorings Park and London Bay Homes, is inviting the public to a special event that will feature the premiere of the community's new informative video presentation and the release of more details and artistic renderings of the community's spectacular Grande Clubhouse and amenities.

The informational luncheon will be held on Thursday, June 28, at 11:30 a.m., at the Moorings Park Grande Lake Sales Gallery. Those wishing to attend need to RSVP by 5:00 p.m. on Tuesday, June 26, by calling 239-919-1620.

The Moorings Park Grande Lake Sales Gallery is located on Premier Drive, on the south side of Golden Gate Parkway, between Airport-Pulling and Livingston roads, inside the entrance to Naples Grande Golf Club.

"Moorings Park Grande Lake is going to be a spectacular community that offers exceptional healthcare services," stated Daniel Lavender, CEO of Moorings Park Institute, Inc. "We hope the public will take advantage of this opportunity to learn more about London Bay Homes' luxurious design and Moorings Park's commitment to Simply the Best® qualities, services and amenities."

Building upon the foundation that has made Moorings Park and Moorings Park at Grey Oaks the preferred choice for Life Plan (CCRC) communities in Southwest Florida, this third incredible neighborhood is planned for the next generation of residents.

Situated on 55 acres in the heart of Naples, Moorings Park Grande Lake will combine one-of-a-kind vistas of magnificent lakes and championship golf with luxury homes and exceptional healthcare.

Moorings Park Grande Lake is being created in partnership with esteemed luxury custom homebuilder and developer, London Bay Homes, long known for its award-winning architectural design and attention to detail.

"Future residents will be attracted to its natural beauty, classic design and total commitment to enabling them to live longer, healthier and happier lives," said Lavender.

"For nearly three decades, the brand promise of 'Private Label Living' has reflected our commitment to building and developing the finest luxury homes in Southwest Florida," said Mark Wilson, President of London Bay Homes. "It's an honor for us to now extend our philosophy of choice in design to the area's newest community."

The community will consist of luxurious mid-rise residences, including spacious penthouses. Prices start at \$1.4 million with 70 percent refundable entrance fees. Assisted Living, Memory Care and Physician Services are included.

Moorings Park Grande Lake is a pet-friendly campus and has been designed to take advantage of the views of a 28-acre lake and the picturesque golf course beyond.

The physical environment presents an innovative and resort-style blueprint that provides for seamless physical and visual experiences. It also maximizes the beauty and appeal of waterfront living combined with high-end materials and services.

Consistent with other Moorings Park campuses, Moorings Park Grande Lake will include common areas that promote social interaction, which will allow and encourage residents to choose from indoor and outdoor activities year-round.

A few of the planned outdoor activities or amenities include a yoga pavilion,



**Above:** Moorings Park Grande Lake consists of luxurious mid-rise residences, including spacious penthouses. **Left:** The buildings at Moorings Park Grande Lake feature a coastal-inspired architectural design. **Below:** Gorgeous golf course and lake views are available from nearly every residence at Moorings Park Grande Lake. **Bottom Left:** The clubhouse includes casual and fine dining venues and a long curved bar. **Bottom Right:** The Moorings Park Grande Lake clubhouse lobby is as inviting as it is beautiful.

walking paths, lakeside parkettes with boardwalks, gardens, fire pits and overlooks; and several bird-watching posts. The areas for social gatherings were designed so the family members and friends of our residents could join in the various activities, which could include events such as outdoor concerts.

The clubhouse, as planned, will feature casual and fine dining venues, a private dining room, long curved bar, art studio, wellness center, state-of-the-art



fitness center, strength and cardio area, salon and spa, and a resort-style pool with poolside cabanas.

Also located in the clubhouse will be The Center for Healthy Living. The center is home to rehabilitation services, as well as the Care 360 concierge healthcare program, which was developed in partnership with NCH Healthcare System.

The Care 360 program offers a higher level of personalized primary care. Services are available to residents of Moorings Park with no additional fees, other than typical co-pays. The Care 360 concierge physicians are accessible by appointment, plus 24/7 access via phone, text

or email. The Moorings Park Grande Lake Sales Gallery's regular hours are Monday thru Friday, 8:30 to 5:00. It is closed Saturdays and Sundays. For additional information visit [MooringsParkGL.org](http://MooringsParkGL.org). ■

ADVERTORIAL

# Second tower under construction at Kalea Bay

## Club amenity center popular with residents

Just months after the successful sell out and move-ins of all developer units in Kalea Bay's first tower, construction on the second tower in the gated, luxury high-rise community located in North Naples is well underway.

"We've had record-breaking sales in Tower 200 during the first quarter of 2018," stated Inga Lodge, Vice President of Sales & Marketing for Kalea Bay. "To be more specific, from January to May we sold 24 residences in Tower 200 totaling more than \$52 million. However, since launching sales in July 2017, we have sold more than 50 percent of all residences in the tower for a total of \$120 million."

Like its predecessor, Tower 200 is also 22-stories with 120 residences. Specifically, 20 floors of residences over two floors of parking.

Six floor plans are available in Tower 2. Residences 1 and 6 are 3-bedroom plus den/3.5 bath plans with 3,704 total square feet. Residences 2 and 5 are 4-bedroom/4.5 bath plans with 3,791 total square feet. Residences 3 and 4 are 4-bedroom/4.5-bath plans with 3,919 total square feet.

"Residents will revel in Gulf views, open floor plans, a private elevator leading directly into their residence and wood floors throughout," said Lodge.

The custom kitchens have Wolf and SubZero appliances, a natural gas range, luxury cabinetry, quartz countertops, a Butler's pantry and oversized island, all standard features.

"Our floor plans have an open design we call 'lifestyle designs' that blends the kitchen seamlessly into the living and dining rooms, perfect for the way people live today," said Lodge.

The master bedroom includes an oversized walk-in closet while the master bath has his and hers vanities, quartz countertops, luxury cabinetry, a soaking tub and separate glass-enclosed shower.

"Master suites, kitchens and main living areas in most units have direct views to the water and preserve. They are perfect vantage points to watch our spectacular sunsets," Lodge said.

Additional residential features include floor-to-ceiling windows and doors that open to large lanais with transparent glass rails.

"We take our outdoor living as seriously as our indoor living with oversized lanais on every residence," said Lodge. High-tech wiring and fully equipped laundry rooms round out the list of features.

Like the first tower, Tower 200 will also have rooftop amenities including a pool, open-air fitness center and a sky lounge.

Prices in Tower 200 begin at \$1.4 million. The residents of the first tower, along with their family members and friends, are already enjoying the community's Club amenity center. It opened in early January and is now the social and recreational centerpiece of the community.

"The 88,000-square-foot club amenity center is located on the north side of the large lake at the community's entrance," stated Lodge. "Not only is it a dramatic sight as residents and visitors drive into the community, but it's now the envy of every community in the Naples area."



**Top:** Kalea Bay's second tower is 22 stories and features 120 luxury residences. **Above Left:** The rooftop amenities at Kalea Bay's second tower will include a pool, open-air fitness center and sky lounge. **Right:** The custom kitchens feature Wolf and SubZero appliances and an oversized island. **Below Left:** All master bedrooms offer views of the Gulf of Mexico. **Below Right:** The high-rise residences have very open floor plans.



She added, "Purchasers in Tower 200 can start using the club and its amenities the day they sign their contracts, affording them an unprecedented opportunity to utilize this amazing \$25 million world-class amenity center."

The clubhouse itself features three individual pools, including a resort pool, an adults-only pool and a children's pool, plus an expansive pool deck, an open-air bar, an indoor/outdoor restaurant, bistro, a fitness center, and lakeside fire pit.

"All three pools overlook the lake and provide a multitude of recreational options for everyone who lives and vis-

its here," said Lodge.

Expansive sun decks and lounge chairs separate each of the three pools for the ultimate in privacy.

If basking in the sun or taking a refreshing dip in the pool isn't on a resident's schedule, perhaps meeting friends for lunch, dinner or drinks is.

"We have the perfect place for all three," said Lodge. "The indoor/outdoor restaurant serves incredible meals throughout the day. And what better way to celebrate the good life in Florida than meeting family and friends for drinks while watching the sun set over the Gulf of Mexico. This is what living

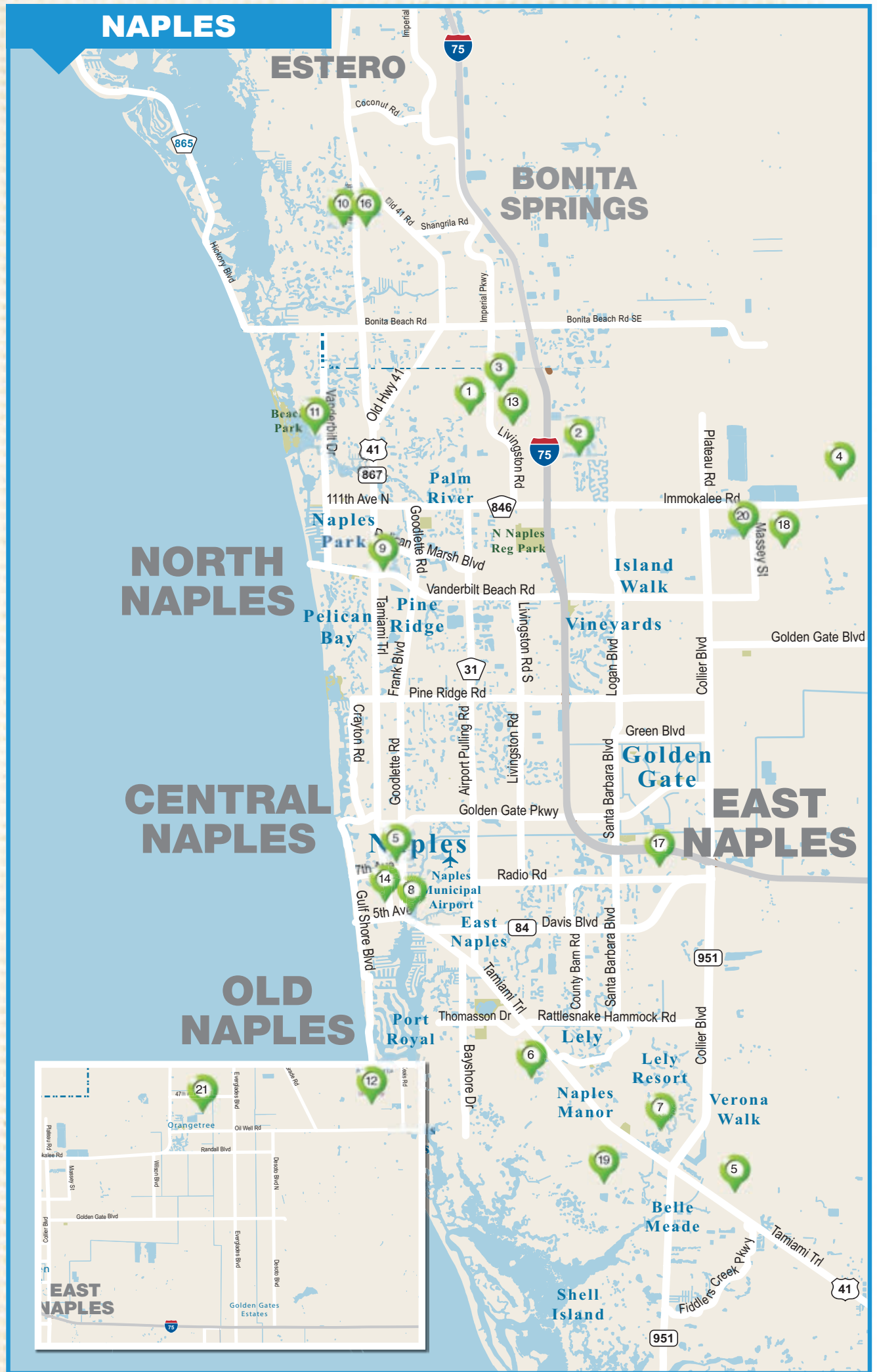
in Florida is supposed to be."

Adjacent to the clubhouse is the tennis pavilion with 4 Har-Tru tennis courts, as well as eight pickleball courts. Guest suites can be reserved by members to accommodate overnight guests and are located on property.

Residents also have a shuttle service that originates from the clubhouse, and takes them to the beach.

For more information regarding Kalea Bay, visit the onsite sales center. It is located on Vanderbilt Drive, two-tenths of a mile north of Wiggins Pass Road. Call (239) 793-0110 or visit KaleaBay.com. ■

YOUR NEW HOME COMMUNITY FINDER



**1**   
**Mediterra**  
 15836 Savona Way  
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 855.810.7976  
[mediterrannaples.com](http://mediterrannaples.com)

**2**   
**Quail West**  
 6289 Burnham Road  
 Naples, FL  
 239.592.1010  
[QuailWest.com](http://QuailWest.com)

**3**   
**Talis Park**  
 16980 Livingston Road  
 Naples, FL  
 239.449.5900  
[TalisPark.com](http://TalisPark.com)

**4**   
**Twin Eagles**  
 11330 Twin Eagles Boulevard  
 Naples, FL  
 239.352.8000  
[TwinEagles.com](http://TwinEagles.com)

**5**   
**Naples Square**  
 1030 3rd Avenue South #101  
 Naples, FL  
 239.228.5800  
[NaplesSquare.com](http://NaplesSquare.com)

**6**   
**The Isles of Collier Preserve**  
 5445 Caribe Avenue  
 Naples, FL  
 844.838.3392  
[MintoUSA.com](http://MintoUSA.com)

**7**   
**Lely Resort New Home Sales**  
 8038 Signature Club Circle, Bldg 8-102  
 Naples, FL  
 239.793.2100  
[stockdevelopment.com](http://stockdevelopment.com)

**8**   
**Mangrove Bay**  
 201 Goodlette Road South  
 Naples, FL  
 239.261.2200  
[MangroveBayNaples.com](http://MangroveBayNaples.com)

**9**   
**Residences at Mercato**  
 9123 Strada Place, Suite 7125  
 Naples, FL  
 239.594.9400  
[ResidencesAtMercato.com](http://ResidencesAtMercato.com)

**10**   
**Seaglass at Bonita Bay**  
 26951 Country Club Drive  
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 239.301.4940  
[seaglassatbonitabay.com](http://seaglassatbonitabay.com)

**11**   
**Kalea Bay**  
 13910 Old Coast Road  
 Naples, FL  
 239.793.0110  
[KaleaBay.com](http://KaleaBay.com)

**12**   
**Ave Maria**  
 5076 Annunciation Circle #104  
 Ave Maria, FL  
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**Naples Reserve**  
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**Fronterra by CC Homes**  
 8725 Madrid Circle  
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**Mockingbird Crossing-DR Horton**  
 1546 Mockingbird Drive  
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**Artisia - Lennar**  
 1347 Artesia Drive East  
 Naples, FL  
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# NETWORKING

## CBIA Real Estate Industry Panel at Hilton Naples



Julia Kennealy, Jones Gustave, Caleb Froitzheim, Tony Fortino and Mitch Crawford



William Archer, James Schlimmer, Terrilyn VanGorder, Nicholas Bobzien, Richard Baranski, Marty Manion and Jeff Jones

PRISCILLA MCGUIRE / COURTESY PHOTOS



Brian Keller, Rob Carroll, Rick Armalavage, John Wiseman and Tony Fortino



Cali Clardy, Jackie Nelson and Jessica Schneider



John Wiseman and Jenny Malone-Wiseman



Ron Waldrop, Claudine Leger-Wetzel, Van Osborne and Chris Johnson



Dave Dunnivant, Tony Fortino, John Williams and JP Coleman

Florida Weekly welcomes submissions for the Networking photo pages from business events, grand openings, professional association meetings, etc. We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Robbie Spencer at [rspencer@floridaweekly.com](mailto:rspencer@floridaweekly.com).



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**Falling Waters** **\$238,500**  
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### Featured Open House

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 Premier Sotheby's International Realty  
 Web ID 218006729

## Florida Weekly's OPEN HOUSE DIRECTORY | June 23 & 24

AREA	ADDRESS	PRICE	REAL ESTATE OFFICE	AGENT & PHONE NUMBER	HOURS
PORT ROYAL	1201 Galleon Drive	\$13,875,000	Royal Shell Real Estate	Call for Details! 239.213.9100	Fri-Sun 1-4pm
GREY OAKS - ESTUARY	1234 Gordon River Trail	\$6,595,000	Premier Sotheby's International Realty	Melissa Williams 239.248.7238	Sunday 1-4pm
OLD NAPLES	150 13th Avenue South	\$4,475,000	Royal Shell Real Estate	The Taranto Team 239.572.3078	Sunday 1-4pm
OLD NAPLES	489 1st Avenue South	\$4,175,000	William Raveis	Dante DiSabato 239.537.5351	Sunday 1-4pm
PELICAN BAY - BARRINGTON	7035 Greentree Drive	\$3,950,000	Premier Sotheby's International Realty	Joe McBride 239.298.3379	Sunday 1-4pm
ESTUARY AT GREY OAKS	1461 Anhinga Pointe	\$3,895,000	William Raveis	Dante DiSabato 239.537.5351	Sunday 1-4pm
OLD NAPLES	514 3rd Street North	\$3,800,000	Premier Sotheby's International Realty	Alyssa Reppucci 239.776.6714	Sunday 1-4pm
QUAIL WEST	5889 Sunnyslope Drive	\$3,300,000	Royal Shell Real Estate	The Taranto Team 239.572.3078	Sunday 1-4pm
BELLAGIO	10620 Gulf Shore Drive #802	\$2,999,000	Gulf Breeze Real Estate	Sue Myhelic 239.216.6444	Sunday 1-4pm
OLD NAPLES	875 9th Avenue South	\$2,875,000	William Raveis	Dante DiSabato 239.537.5351	Sunday 1-4pm
PENINSULA AT TREVISO BAY	9938 Montiano Drive	\$2,697,900	Royal Shell Real Estate	Peninsula Sales Team 239.777.7209	Daily 10am-5pm
GREY OAKS - ESTUARY AT GREY OAKS	1220 Gordon River Trail	From \$2,495,000	Premier Sotheby's International Realty	Call 239.261.3148	Mon-Sat 9am-5pm & Sun 12-5pm
CORTILE AT MEDITERRA	10838 Est Cortile Court	\$2,350,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
THE MOORINGS	441 Wedge Drive	\$2,250,000	Premier Sotheby's International Realty	Sheila Lytle 239.293.5040	Sunday 1-4pm
OLD NAPLES - ESMERALDA ON EIGHTH	969 8th Avenue South #201	\$2,195,000	Premier Sotheby's International Realty	Denise Tozzi 239.370.3944	Sunday 1-4pm
CELLINI AT MEDITERRA	16510 Cellini Lane	\$2,000,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
QUAIL WEST	4211 Cortland Way	\$1,950,000	Premier Sotheby's International Realty	Betty Smith 239.821.7608	Sunday 1-4pm
THE DUNES	295 Grande Way #804	\$1,649,000	William Raveis	Dante DiSabato 239.537.5351	Sunday 1-4pm
GREY OAKS - TORINO	2088 Rivoli Court	\$1,595,000	Premier Sotheby's International Realty	Jutta V. Lopez 239.659.5113	Sunday 1-4pm
TORINO AT GREY OAKS	2121 Modena Court	\$1,650,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
VANDERBILT BEACH - BELLAGIO GRANDE	10620 Gulf Shore Drive #201	\$1,500,000	Premier Sotheby's International Realty	Pamela Parsons 239.404.3475	Sunday 1-4pm
PELICAN BAY - DORCHESTER	6075 Pelican Bay Boulevard #1102	\$1,399,000	Premier Sotheby's International Realty	Werner Schroeder 239.776.8956	Sunday 1-4pm
VINEYARDS - TERRACINA	451 Terracina Way	\$1,399,000	Premier Sotheby's International Realty	Claudia Vitulich 239.330.3611	Sunday 1-4pm
QUAIL WEST	4649 Idylwood Lane	\$1,395,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
ISLES OF COLLIER PRESERVE	5718 Clarendon Drive	\$1,349,000	Royal Shell Real Estate	The Taranto Team 239.572.3078	Sunday 1-4pm
RESIDENCES AT MERCATO	9123 Strada Place #7125	From \$1,325,000	Premier Sotheby's International Realty	Sales Office 239.594.9400	Mon-Sat 10am-6pm
COLLIER'S RESERVE	12600 Colliers Reserve Drive	\$1,195,000	Premier Sotheby's International Realty	Gregory Sofranko 239.877.1966	Sunday 1-4pm
THE DUNES	295 Grande Way #02	\$999,999	Gulf Breeze Real Estate	Sue Myhelic 239.216.6444	Saturday 1-4pm
PELICAN ISLES - RESIDENCES II	435 Dockside Drive #201	\$989,000	Premier Sotheby's International Realty	Suzanne Ring 239.821.7550	Sunday 1-4pm
THE DUNES - SEA GROVE	375 Sea Grove Lane #102	\$825,000	Premier Sotheby's International Realty	Craig Wolf 239.850.3172	Sunday 1-4pm
TIBURON - CASTILLO	2854 Tiburon Boulevard #103	\$819,900	Premier Sotheby's International Realty	Priscilla Diaz 413.221.4615	Sunday 1-4pm
LELY RESORT - CLASSICS PLANTATION ESTATES	7486 Martinique Terrance	\$779,900	Premier Sotheby's International Realty	John Dolle 239.410.5896	Sunday 1-3pm
TRADITIONS AT GREY OAKS	2305 Residence Circle #101	\$750,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
WINDSTAR - REGATTA LANDING	2439 Breakwater Way #9-101	\$739,000	Premier Sotheby's International Realty	Susie Culp 239.290.9000	Sunday 1-4pm
LELY	7924 Cordoba Place	\$547,900	William Raveis	Dante DiSabato 239.537.5351	Sunday 1-4pm
MEDITERRA GOLF COMMUNITY	17055 Porta Vecchio Way #101	\$539,000	Royal Shell Real Estate	Navarro Group 239.689.9339	Sunday 1-4pm
PORTA VECCHIO AT MEDITERRA	17005 Porta Vecchio Way #202	\$499,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
SATURNIA LAKES	2388 Leafshine Lane	\$475,000	Premier Sotheby's International Realty	Lisa Rogstad 239.777.1698	Sunday 1-4pm
PELICAN MARSH - RAVENNA	2432 Ravenna Boulevard #102	\$434,900	Premier Sotheby's International Realty	Nancy Randall 239.776.4946	Sunday 1-4pm
BRIARWOOD	732 Teton Court	\$399,900	Premier Sotheby's International Realty	Janine Monfort 239.641.0990	Sunday 1-4pm
LOGAN WOODS	5260 Hickory Wood Drive	\$395,000	Premier Sotheby's International Realty	Anne Robinson 619.719.6532	Sunday 1-4pm
LIVINGSTON LAKES - COACH HOMES	15156 Palmer Lake Circle #202	\$369,000	Premier Sotheby's International Realty	Debbi/Marty McDermott 239.564.4231	Sunday 1-4pm
WILSHIRE LAKES	6091 Shallows Way	\$365,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
VERONA WALK	7422 Emilia Lane	\$314,000	Premier Sotheby's International Realty	Taryn Cafiero 239.287.2840	Sunday 1-4pm
CYPRESS WOODS GOLF & C.C.	3445 Grand Cypress Drive #102	\$264,900	Gulf Breeze Real Estate	Sue Myhelic 239.216.6444	Sunday 1-4pm
HUNTINGTON LAKES	2440 Millcreek Lane #103	\$229,000	Gulf Breeze Real Estate	Sue Myhelic 239.216.6444	Saturday 1-4pm
GLEN EAGLE	6820 Sterling Greens Place #2104	\$219,000	Royal Shell Real Estate	Mark Semeraro 239.370.2455	Sunday 1-4pm

AREA	ADDRESS	PRICE	REAL ESTATE OFFICE	AGENT & PHONE NUMBER	HOURS
BONITA BAY - TAVIRA	4851 Bonita Bay Boulevard #804	\$2,495,000	Royal Shell Real Estate	Gary & Jeff Jaarda 239.293.1507	Sunday 2-4pm
BONITA BAY - WOODLAKE	3959 Woodlake Drive	\$739,000	Premier Sotheby's International Realty	Joanne MacLeod 239.784.7534	Sunday 1-4pm
PALMIRA GOLF & CC	14074 Lavante Court	\$676,900	Royal Shell Real Estate	Ron Cotorakas & Jim Nott 239.560.1406	Fri-Mon 11am-3pm
PELICAN LANDING - SOUTHBRIDGE	25041 Ballycastle Court #201	\$349,000	Premier Sotheby's International Realty	Stephanie Coburn/Pam Umscheid 239.825.3470	Sunday 1-4pm
CORDERA	10868 Alvara Way	\$280,000	Premier Sotheby's International Realty	Monica Rawn 239.272.3468	Sunday 1-4pm

AREA	ADDRESS	PRICE	REAL ESTATE OFFICE	AGENT & PHONE NUMBER	HOURS
PELICAN LANDING	23680 Waterside Drive	\$1,060,000	Royal Shell Real Estate	The Taranto Team 239.572.3078	Sunday 1-4pm
SHADOW WOOD AT THE BROOKS	23307 Foxberry Lane	\$699,000	Royal Shell Real Estate	Gary Ryan 239.273.6796	Sunday 1-4pm
WILDCAT RUN	20261 Country Club Drive	\$535,000	Royal Shell Real Estate	Carol Jones 239.250.4310	Sunday 1-4pm
BELLA TERRA	20283 Torre Del Lago Street	\$389,000	Royal Shell Real Estate	Jamie Lienhardt 239.565.4268	Sunday 1-4pm
COUNTRY CREEK	21179 Butchers Holler	\$269,000	Royal Shell Real Estate	Jim Griffith, The Boeglin Team 239.322.2409	Sunday 1-4pm

AREA	ADDRESS	PRICE	REAL ESTATE OFFICE	AGENT & PHONE NUMBER	HOURS
THE FOREST	16647 Bobcat Court	\$445,000	Premier Sotheby's International Realty	Ray Felitto 239.910.5640	Sunday 1-4pm
CAUSEWAY KEY	13400 Causeway Palms Cove	\$275,000	Royal Shell Real Estate	Scott Allan 239.333.3635	Daily 12-4pm

Call 239.325.1960 to be included in Florida Weekly's OPEN HOUSE DIRECTORY

# Housing activity in May yields solid market

## NAPLES AREA BOARD OF REALTORS

For a second consecutive year, housing activity during May demonstrated to broker analysts that May remained a standout month. Overall closed sales were remarkable with 1,024 closed sales during May 2018 compared to 1,027 closed sales in May 2017. Closed sales in May 2018 were higher than all months following May 2017. May also saw inventory levels continue to stabilize, according to the May 2018 Market Report released by the Naples Area Board of Realtors, which tracks home listings and sales within Collier County (excluding Marco Island).

“In 2017, May’s sales increased 23 percent over sales in May 2016,” said Phil Wood, president of John R. Wood Properties. “The fact that we are keeping the same pace this year and inventory is holding steady is good news as we move into summer.”

Closed sales of properties in the \$300,000 to \$500,000 price category during May increased 21 percent over May 2017, while closed sales in the \$300,000 and below price category were just one sale short of the number of closed sales in May 2017.

There was very good news for buyers in the report as May’s overall median closed price dropped 5 percent to \$337,000 from \$355,000 in May 2017. Moreover, the overall median closed price for homes priced above \$500,000 decreased 14 percent to \$507,000 from \$590,000 in May 2017.

On the high-end side of the market, despite an 11 percent increase in median closed prices, pending sales of properties in the \$2 million and above price

category increased 23 percent in May 2018 compared to May 2017.

“We haven’t seen inventory levels in May this high since 2013,” said Mike Hughes, vice president and general manager for Downing-Frye Realty, Inc. “I was concerned that the low end of the market would start shrinking after season, but the May report showed inventory increased 6 percent for homes under \$300,000.”

Overall inventory in May rose by 15 properties compared to May 2017. The report also showed inventory rose in May for both single family homes and condominiums priced below \$500,000, which accounted for 58 percent of the available market in Collier County at the end of the month. ■

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**OPEN DAILY 594-9484**

**IMPERIAL GOLF ESTATES** **\$290,000**

**13131 Castle Harbour Dr #M5**  
Stunning Carriage Home, mostly furnished. 2+bedrms/2 baths at Bermuda Greens, M-5. Larger 1,820 sq. ft. unit. Mirrored walls, NO stairs, garage! Panoramic Golf course/pond view. 50 steps to pool & spa.  
**MLS 218023968** **IMPERIAL GOLF CLUB**



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# ARTS & ENTERTAINMENT

WEEK OF JUNE 21-27, 2018

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SECTION C



## Sink your teeth into sizzling SUMMER SPECIALS

Restaurants promote appetizing offers to ensure survival through the (somewhat) slower season

COURTESY PHOTO

Top: Chef Lysielle's signature Bleu de Mer, or Mediterranean Sea Bass, from Bleu Provence in Naples.

BY KAREN FELDMAN  
Cuisine Correspondent

**I**F THERE'S AN UP SIDE TO THE STICKY, STORM-TOSSED SUMMERS OF Southwest Florida, it's that it is a whole lot easier to land a great table in your favorite restaurant and that establishment is mighty happy to see you. In fact, restaurateurs are so determined to keep the business rolling through the slower season that many offer specials and discounts to lure year-round residents out of their air-conditioned cocoons. There are specially priced meals, reductions in wine prices and various events because that's when they have time for them.

Summer value menus have become downright respectable, not to mention something of a necessity, as evidenced by the caliber of restaurants offering them. Many of the Naples Originals ([naplesoriginals.com](http://naplesoriginals.com)), a group of independent, locally owned and operated restaurants, are leading the way in offering budget-pleasing specials.

SEE SPECIALS, C4 ►

## Naples reality show contestant reflects on 'new experience'

BY KRISTINE GILL  
Florida Weekly Correspondent

It's been a few short weeks since Trent Jespersen got booted to the curb on national television when "The Bachelorette" star Becca Kufrin sent him packing in the second episode of the show, which airs on ABC. The show pits 28 hopeful bachelors against one another as they vie for the heart of one girl through progressively challenging, awe-inspiring and expensive dates.



JESPERSEN

Q: So you're originally from Iowa. How did you end up in Naples before retirement?

But, the 28-year-old Naples model and real estate agent seems to have bounced back. Florida Weekly talked to him after his final episode of the reality TV show aired June 4.

A: I moved to Naples because my ex-girlfriend and I just wanted to move to a random place. I had friends that lived here, but there was no real reason. We got here in 2012 and I liked the serenity of the place. The beaches are some of the best in the country. I've been here 6 years, and I'm moving up to Orlando now where there's more of a market in terms of real estate and modeling, too.

SEE REALITY, C12 ►

### INSIDE



#### Latest films

See if "American Animals" is worth the price of admission. **C17** ►



#### Arts Commentary

Insane or sanctified? The Studio Players bring "Agnes of God" to the stage. **C10** ►



#### Cuisine news

On eating local – and how Anthony Bourdain made that important. **C3** ►

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## COLLECTOR'S CORNER

### My cup runneth over with – you guessed it – memories



SCOTT SIMMONS / FLORIDA WEEKLY

These Lenox demitasse cups stand about 2½ high. There were six different fruits depicted in the set of 12.

I've never told my mother this, but it bothered me when she insisted on drinking coffee out of a mug at supper.

I mean, my grandparents were happy to sip theirs from the cups and saucers that matched Grandma's Noritake dinnerware — Grandpa took his coffee black, thank you very much. Grandma preferred hers with a spoonful of sugar from the matching sugar bowl. And my mom? Sugar from the aforementioned sugar bowl and a splash from the can of Carnation milk.

Oh, well. I'd have at least poured it into the cream pitcher.

She insisted that her coffee stayed warmer in the mug, and she didn't have to get up as often to refill it, either. After all, that kitchen was hot, especially in the days before central air conditioning.

For some reason, a properly set table, with matching accessories, no less, was important to me. After all, a chubby 8-year-old boy needed something over which he had some control, something that made life in early 1970s Florida appear to be at least somewhat refined.

And that need probably is part of what led to my love of china, silver and glassware, and, by extension, antiques.

But it goes beyond patterns and labels and degrees of quality.

It's all about the memories.

I close my eyes and look back at the tables of yore. Grandpa sat at the north of the table. Grandma was to his right, at the west, in the seat nearest the kitchen. I generally sat next to her. If he was in town, my dad sat at the south end, and my mom sat on the east. My baby brother sat in his high chair between them, and my sister sat to my mom's right.

Perhaps that's why I kept the Noritake china — maybe even that mismatched mug. After all, with one clink of a dish, I'm seated in that Fort Myers dining room again.

All may not have been right with the world, but very nearly everyone who mattered was there. And those who are gone are missed. ■

### THE FIND: A set of artist-signed Lenox demitasse cups and saucers.

**Bought:** Tag sale by Kofski Antiques, 5501 Georgia Ave., West Palm Beach; 561-585-1976 or www.kofski.com.

**Paid:** \$30

**The Skinny:** We've all seen Lenox china, sold everywhere from TJ Maxx and Marshall's to Bloomingdale's and beyond.

Most of what we see bears a templated design created from a decal. There might be a bit of hand-embellishment, but one plate, or cup, or saucer is nearly identical to every other of that particular pattern.

This set of diminutive cups and saucers was painted by the artist Jan

Nosek, who worked for Lenox in two key periods — 1903-1908 and 1939-1954. During his early years, Lenox was noted for its handpainted, one-of-a-kind wares.

These cups and saucers date from Nosek's second stint at Lenox, and you can see each dainty brushstroke on the pears, apples, oranges, cherries, peaches and plums that grace them.

These will be perfect for serving espresso, once I finally get around to hosting a dinner party. Or, even better, a palate-cleansing sorbet.

Whatever — they whet my appetite for more. ■




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# ANTIQUES

## Glassmakers and others inspired by seashells in the late 1800s

BY TERRY AND KIM KOVEL

Shell-shaped decorative objects were very popular during the 19th century. There were trinket boxes covered in tiny shells, counter bells made with mother-of-pearl shells put together into a container and nautilus shells used as part of cleverly shaped lamps that held special light bulbs. Large conch shells were kept whole as decorations, often with the addition of a cameo carved into part of the shell. During the late 1800s, glassmakers adapted the shell shape to their medium, making "shells" of colored glass and decorating with enamel paint or placing them in elaborate metal frames.



COURTESY PHOTO  
This unusual glass watch holder, 11 inches high and with minor wear, sold at auction for more \$700.

A shell-shaped cranberry glass watch holder with enameled decorations was auctioned recently. The almost egg-shaped glass was held in a gilt metal frame with leaves, flowers and a bird finial. It was lined with padded fabric to protect the watch. The unusual piece, probably American, sold for \$708 at a Conestoga auction in Pennsylvania. A pocket watch kept in a holder on a table near the bed served as a bedroom clock.

**Q:** My mother gave me a small box

with five 3½-inch dolls inside. It says on the top of the box: "Best Maid Quintuplets," "No. 63077" and "Made in Japan." Is this of any value?

**A:** The Dionne quintuplets — Yvonne, Annette, Cecile, Emilie and Marie — born in Canada on May 28, 1934, were the first quintuplets to survive infancy. When they were 4 months old, they became wards of the Canadian government and were put under the guardianship of the doctor who delivered them. The girls lived in the doctor's nursery and became a major tourist attraction. They returned to live with their family in 1943. Thousands of special dolls and souvenirs were made picturing the quints at different ages. Annette and Cecile are still alive. The value of your dolls is about \$20. ■

— Send for a free sample issue of *Kovels on Antiques and Collectibles*, a 12-page, color-illustrated monthly newsletter filled with prices, news, information and photos, plus major sale reports and opinions about the world of collecting. Write to *Kovels*, P.O. Box 292758, Kettering, OH 45429-8758, or call 800-829-9158. For more collecting news, tips and resources, visit [www.Kovels.com](http://www.Kovels.com).

# GUEST COMMENTARY

## On eating local – and how Anthony Bourdain made that important

**karenFELDMAN**  
cuisine@floridaweekly.com




**BOURDAIN**

There have been thousands of words written about Anthony Bourdain, both during his years in the culinary spotlight, when he seemed larger than life, and in the past couple of weeks, since he proved his wasn't by dying at his own hand.

I never had the opportunity to meet this brilliant force of nature, but I felt a kinship with him. Turns out, we were born five days apart. I turned 62 on Wednesday. He would have done so this coming Monday. We both loved food, the food industry, the people involved and writing and talking about the many fascinating experiences with which they enrich our lives.

If you haven't read it, I recommend buying your own copy of Mr. Bourdain's "Kitchen Confidential." One romp through the back of the house with the irrepressible bad boy chef he was then won't be enough. And the book is a startling contrast to the man he became: the social activist, the world traveler, the loving dad, the chef who was willing to stand back and allow those from wildly different cultures to savor their moments of fame as they awakened us to their foods and customs. No standing about gaping at the usual tourist traps for him. No, unless you were commun-

ing with the people, eating what they ate, drinking what they drank, swapping stories and forging friendships, it didn't count.

That he should leave us now, when our own country seems so segmented, so mistrustful of and disinterested in, other cultures and what they have to offer us, seems especially sad. We need him now more than ever.

I don't know about you, but I am grateful that Netflix is keeping his show on for a while so we can continue to spend some time getting our cultural and culinary lessons from a man who delivered both with incomparable style and heart.

We will miss him. But we can never forget him. ■

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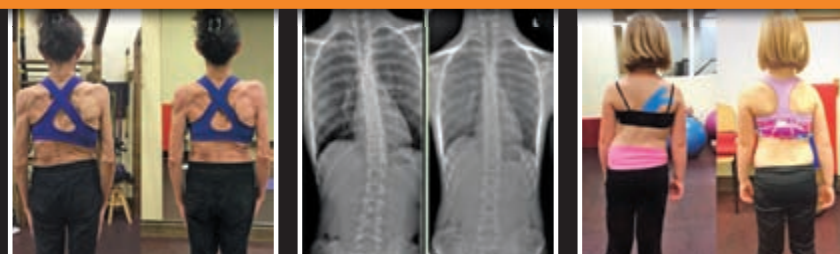
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# SPECIALS

From page 1

Chief among them is the group's founder, chef and restaurateur Tony Ridgway, who just finished his 47th season in Naples.

Owner of Ridgway Bar & Grill, Tony's off Third, Bayside Seafood Grill & Bar and Sukie's Wine Shop with long-time business partner Sukie Honeycutt, Mr. Ridgway says that he didn't do summer specials until a few years back when the recession hit. But, aside from the cash flow issue, he realized "we were bored to tears in the restaurant. We made a decision more from the standpoint that we needed more bodies in here so we didn't go crazy."

So Ridgway's offers two summer specials, both two-course meals, one for \$29 and another for \$39. "We're discounting two courses by 30 to 35 percent over a la carte," he says. "We're not giving it away, but the \$29 menu is a very good value and the \$39 menu is an extremely good value."

There's no dessert included as most people don't want that during the summer, he says, and, if they do, they can add it.

"They're happy, we're happy, the servers are happy, the kitchen has more hours and all of us are less bored," Mr. Ridgway says.

It's great for customers now and in the fall because the staff stays on through the summer, is able to make a living and is still in place come October.

So here then is a sampling of some of the specials available to those of us who are sticking it out this summer. Check out these two dozen specials and contact your favorite spot if you don't see it listed below:

■ **Barbatella:** Lunch at the bar from 11:30 a.m. to 3 p.m. is \$11.95, including a glass of house red or white, happy hour at the bar, 3-7 p.m., features two-for-one cocktails, beer and wine by the glass and there's a three-course sunset menu from 5 p.m. to close that's \$28.50. On Mondays, buy one pizza and get one free. On Tuesdays, lasagna Bolognese is \$16.95 and includes a glass of house red or white. On Wednesdays, all bottles of wines priced at \$100 or less are half price and there are no corkage fees. 1290 Third St. South; 263-1955; [www.barbatellanaples.com](http://www.barbatellanaples.com).

■ **Bleu Provence:** Early diners - 5-7 p.m. Sunday through Thursday - may order a three-course menu that includes an appetizer, entrée and dessert - for \$32.99. The offer is not valid on holidays and orders must be placed by 6:45 p.m. At the bar, enjoy a quiche Lorraine and glass of featured wine 5-7 p.m. daily for \$8.99. Purchase an entrée at the bar from 5 p.m. to close on Sunday or Monday and receive a free glass of featured wine. 1234 Eighth St.; 261-8239; [www.bleuprovenancenaples.com/early-dining](http://www.bleuprovenancenaples.com/early-dining).

■ **Club Sushi:** For \$29.95 per person (two minimum), select one of four sushi or sashimi platters, which comes with soup and salad and a bottle of house wine. Available through Sept. 30 except on holidays. Gulfcoast Inn, 2555 Tamiami Trail N., 261-4332; [www.naplesclubssushi.com](http://www.naplesclubssushi.com).

■ **D'Amico & Sons:** On Mondays, mussels appetizers are \$8.99 and the mussel pasta is \$17.99. Bottles of wine are half price on Tuesdays and Wednesdays are ravioli nights. Sunday is date night, featuring a \$50 three-course dinner for two. Monday through Saturday, the restaurant offers a pick-two items for \$12 lunch menu. 4691 Ninth St.; 430-



The Vegan Salmon Bowl from Sunburst Cafe.

COURTESY PHOTOS

0955; [naples.damicoandsons.com](http://naples.damicoandsons.com).

■ **Fujiyama Steak and Seafood House:** For \$29.95 per person (minimum two), select one of four chicken or shrimp entrees, which come with soup, salad, shrimp appetizers, vegetables and rice and a bottle of house wine. Expires Sept. 30 and is not available on holidays. Gulfcoast Inn, 2555 Tamiami Trail North; 261-4332; [www.naplesfujiyama.com](http://www.naplesfujiyama.com).

■ **HB's on the Gulf:** The restaurant at The Naples Beach Hotel & Golf Club, offers a bottle of Kendall-Jackson wine with the purchase of two dinners (large plates). At lunch, enjoy a glass with the purchase of one large plate. Available through Sept. 30. 851 Gulf Shore Blvd. N.; 435-4347; [www.naplesbeachhotel.com](http://www.naplesbeachhotel.com).

■ **Lamoraga:** This stylish tapas and international cuisine restaurant offers a summer menu featuring piri-piri swordfish (\$20), beef short ribs (\$25), truffle fettuccine (\$21), grilled pork (\$19), Gulf snapper (\$22), chicken rigatoni (\$19) and 4-ounce filet mignon (\$25). 3936 Tamiami Trail, 331-3669; [www.lamoragarestaurant.com](http://www.lamoragarestaurant.com).

■ **M Waterfront Grille:** There are discounts of 25 percent off the lounge menu from 5 to 7 p.m., 50 percent off house wines and cocktails, \$2 off imported and domestic beers, \$3 off cocktails and \$4 off premium wines. The Village on Venetian Bay, 4300 Gulf Shore Blvd. N.; 263-4421; [www.mwaterfront-grille.com](http://www.mwaterfront-grille.com)

■ **Ocean Prime:** Stop and Sip the Rose is a summer-long promotion featuring four specially priced roses by the glass and bottle, ranging from \$11 to \$29 per glass. On Friday, Veuve Cliquot Rose is half-price — \$14.50 a glass - 4-7 p.m., during happy hour. Inn on Fifth, 699 Fifth Ave. South; 430-0404; [www.ocean-prime.com](http://www.ocean-prime.com)

■ **Osteria Tulia:** Tuesday nights try summer flights of house-made pasta, three flights for \$29 (plus tax and tip) 460 Fifth Ave. S., 213-2073; [www.osteriatulia.com](http://www.osteriatulia.com).

■ **Ridgway Bar & Grill:** Besides the \$29 and \$39 two-course menus, available 4:30 p.m. to close daily, happy hour features half-off beer, cocktails and wine by the glass. 1300 Third St. South; 262-5500; [www.ridgwaysbarandgrill.com](http://www.ridgwaysbarandgrill.com)

■ **Ristorante Ciao:** The summer dining special is \$25

per person and includes a choice of soup or salad, a choice of five entrees and a bottle of pinot grigio or Montepulciano wine for two. It's available 5 to 6:30 p.m. Tuesday through Saturday. 835 Fourth Ave. S., 263-3889; [www.ristoranteciao.com](http://www.ristoranteciao.com).

■ **Riverwalk at Tin City:** Fridays through Sundays this summer it's Lotsa Lobster nights. From 4 to 9 p.m., enjoy two, one-pound lobsters for \$27.95 per person with French fries and coleslaw or black beans and rice. 1200 Fifth Avenue South; 263-2734; [www.riverwalk-tincity.com](http://www.riverwalk-tincity.com).

■ **Sea Salt:** Chef/owner Fabrizio Aielli offers a \$12.95 lunch at the bar, which includes a glass of house wine, and a \$34 three-course summer menu 5 p.m. to close every day. It's a choice of three appetizers, one of three entrées and one of three desserts. On Sundays, oysters are \$2 and bloody Marys or mimosas are \$5 all day. 1186 Third St. S.; 434-7258; [www.seasaltnaples.com](http://www.seasaltnaples.com).

■ **Skillet:** Weekdays through Sept. 30, kids eat free on Tuesdays with one adult meal. Also available are four \$8.95 budget breakfast options and four budget lunch options. 5628 Strand Blvd., North Naples, 596-8202; 5461 Airport-Pulling Road N., North Naples, 566-1999; 7711 Collier Blvd., Lely, 732-9786; 4170 N. Naples, 26203788; 847 Vanderbilt Beach Road, North Naples, 330-2515; [www.skilletrestaurants.com](http://www.skilletrestaurants.com).

■ **Stevie Tomato's Sports Page:** The FIFA Cup doesn't last all summer, but

Stevie Tomato's locations are offering food specials and \$10 domestic pitchers or \$12.50 domestic beer buckets every day through the championship match on July 15. Weekday lunch specials feature seven choices for \$7 each. Pebblebrooke Plaza, 15215 Collier Blvd.; 352-4233; [www.stevietomatospagaples.com](http://www.stevietomatospagaples.com).

■ **Sunburst Café:** In keeping with offering lighter fare for the summer, Sunburst Café offers avocado toast for breakfast or lunch with two eggs for \$9.50 and vegan bowl dishes starting at \$7.95 (add salmon for an additional \$5). 2340 Pine Ridge Road; 263-3123; [www.sunburstnaples.com](http://www.sunburstnaples.com).

■ **The Continental:** Lunch specials feature pick two items for \$14 or \$18 from select menus. Try one of 10 Prohibition-era cocktails for \$7 each at the bar, along with four wines and a selection of beers and hard ciders for \$5 each and \$7 small plates during happy hour, which runs 3 to 6 p.m. daily. Other specials include a three-course dinner for two for \$50 on Sundays (with a \$25 bottle of wine available), \$29.95 steak and lobster on Wednesdays, and half off bottles of wine priced at \$200 or less on Thursdays. 1205 Third St. South; 659-0007; [www.damicoscontinental.com](http://www.damicoscontinental.com)

■ **The Dock at Crayton Cove:** Fridays through Sundays this summer it's Lotsa Lobster nights. From 4 to 9 p.m., enjoy two, 1-pound lobsters for \$27.95 per person with French fries and coleslaw or black beans and rice. 12th Avenue South; 263-9940; [www.dockcraytoncove.com](http://www.dockcraytoncove.com)

■ **The French Brasserie Rustique:** Chef Vincenzo Betulia's brasserie now offers a \$22 lunch featuring classic French dishes and the daily sunset soiree, featuring three course for \$33 between 5 and 6 p.m. 365 Fifth Ave. S.; 315-4019; [www.thefrenchnaples.com](http://www.thefrenchnaples.com).

■ **The Local:** There's a different special every night at this farm- and sea-to-table spot. Mondays it's BYOB wine night with no corkage fee. Tuesdays, it's Casey's \$3 selection beer specials plus all-day taco Tuesday. Wednesdays it's \$12 burgers with \$3 craft beer. On Thursdays, pasta is half price when you buy one entrée at full price. Friday through Sunday, selected bottles of wine or half off. 5323 Airport Pulling Road; 596-3276; [www.thelocalnaples.com](http://www.thelocalnaples.com).

■ **Timeless:** An MHK Eatery: Chef David Nelson's acclaimed grilled cheese is the star on Tuesdays with three varieties: fried green tomato and bacon on sourdough for \$14; smoked brisket and cheddar on caraway rye for \$16; and French onion grilled cheese with caramelized onions, gruyere, cheese curds and rosemary butter for \$14. On Wednesdays, select bottles of wine are half price. 90 U.S. 41 N.; 331-4325; [www.timelesseatery.com](http://www.timelesseatery.com).

■ **True Food Kitchen:** Summer happy hour runs 3-6 p.m. Monday through Friday featuring \$5 handcrafted seasonal cocktails, select beer and wine and \$15 carafes of farmers market sangria. Every Monday, bottles of wine are half off. Waterside Shops, 5375 Tamiami Trail N.; 431-4580; [www.truefoodkitchen.com](http://www.truefoodkitchen.com)

■ **21 Spices:** Chef Asif has crafted a \$35 three-course menu that includes a glass of wine or draft beer from the house selection as well as a choice of one of four appetizers, one of six entrees, and a choice of three desserts. 4270 Tamiami Trail E.; 919-8830; [www.21spicesdining.com](http://www.21spicesdining.com). ■



# ON THE WATER

## Grady White means freedom to enjoy variety of activities on the water

BY GLENN MILLER

Florida Weekly Correspondent

Scott Latham loves the freedom of Southwest Florida waters that has opened up to him with Grady White boats.

Last fall the Naples resident purchased his second Grady White, a Freedom 307. Many things appealed to him about a Grady White. He knew from reputation and experience that a Grady White is the epitome of boating excellence.

He didn't at first, though, realize the significance of the boat's name: Freedom.

"I never thought of it," Mr. Latham said. "You get to do what you want to do on the water."

Their first Grady White allowed Mr. Latham and his wife, Kathy, to learn more about the water, the ports-of-call, the culture, history, sunsets and people of this corner of Florida.

"We love spending time on the water and try to get out weekly, either to grab lunch on Marco or Fort Myers, spend a little time on Keewaydin Island or run out 30 miles in the gulf to try our luck at fishing," Mr. Latham, a retired GE plant manager from Louisville, Ky., wrote in an email to Florida Weekly. "We are also members of the Naples Cruise Club and Naples Grady White Owners, which keeps us busy."

The couple's first overnight boating trip was to Useppa Island, and their most recent trip was to Marathon in the Keys. The size and design of the Freedom 307 allows them to do whatever activity they prefer: beach, travel or fish.



COURTESY PHOTO

Naples residents Scott and Kathy Latham aboard their Grady White Freedom 307.

The Grady White story goes back nearly 60 years, to 1959 when the company was formed. The plant is in Greenville, N.C.

"My first Grady, I waited almost a year before the model I wanted became available on the used market," Mr. Latham wrote in his email. "It was a 27-foot dual console. I loved it," he added, but as happens with most boaters, bigger and newer models caught his eye.

The Freedom 307 is 30 feet long. Mr.

Latham watched the used market for one for six months before deciding to purchase a brand new 2018 model in May 2017.

Here's how the Grady White website describes the model: "... creating a new category of big, saltwater tough coastal cruiser/family fishing boats. The Freedom 307 is a roomy, versatile, great performing inshore or offshore cruiser with amenities and comfort to spare. Seating is second to none."

Sounds ideal for the Lathams and their friends and family, which includes two grown children and three grandchildren.

Mr. Latham had the opportunity to visit the Grady White plant as his second boat was being built. "I was extremely impressed, which is a bit surprising since my career centered on manufacturing plants," he wrote. "It was very obvious the investment the company makes in developing its employees, both on a personal and professional level, as well as the commitment of the Grady White workforce to build the highest quality boat."

A Grady White, Mr. Latham knows, is not just a boat.

"It feels good when asked by other boaters, 'What boat do you own?' and you can say 'a Grady.'"

The appeal and reputation are so strong that Grady White clubs have formed in 14 states, from Connecticut to Washington to Texas and Florida. There are at least eight such clubs in the Sunshine State, including one in each coastal Southwest Florida county: Naples in Collier County, Fort Myers in Lee County and Port Charlotte in Charlotte County.

One of Mr. Latham's favorite outings aboard his Freedom 307 is for sunset on the Gulf of Mexico. He believes sunsets on the open water and away from land are even more spectacular than those viewed from a beach.

Now that's freedom: out on the water in a dual-console Grady White Freedom 307, watching the sun disappear below the horizon while surrounded by family. ■

# Introducing...

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## WHAT TO DO, WHERE TO GO

## THEATER

**Iolanthe** – By Opera Naples' Summer Youth Program Saturday and Sunday, June 23-24, at Wang Opera Center. \$10-\$20. 2408 Linwood Ave. 963-9050 or [www.operanaples.org](http://www.operanaples.org).

**Agnes of God** – By The Studio Players through July 1 at Joan Jenks Auditorium. 4701 Golden Gate Pkwy. 398-9192 or [www.thestudioplayers.org](http://www.thestudioplayers.org).

**The Savannah Sipping Society** – At Broadway Palm Dinner Theatre through July 22. 1380 Colonial Blvd., Fort Myers. 278-4422 or [www.broadwaypalm.com](http://www.broadwaypalm.com).

**Hush Up, Sweet Charlotte** – By The Laboratory Theater of Florida on select dates through July 1. 1634 Woodford Ave., Fort Myers. [Brownpapertickets.com](http://Brownpapertickets.com) or 218-0481.

**Ring of Fire** – By Broadway Palm Dinner Theatre through June 23. 1380 Colonial Blvd., Fort Myers. 278-4422 or [www.broadwaypalm.com](http://www.broadwaypalm.com).

**Chicago** – By The Naples Players June 28-July 29 at Sugden Community Theater. 263-7990 or [www.naplesplayers.org](http://www.naplesplayers.org).

## THURSDAY 6.21

**Pups in the Garden** – Put your favorite pooch in the car (don't forget the leash) and head to Naples Botanical Garden for canine-friendly hours from 3-5 p.m. (also 9-11:30 a.m. Sunday and 8-11 a.m. Tuesday). Free for garden members and their dogs; regular admission for humans plus \$9.95 for their dogs. [www.naplesgarden.org](http://www.naplesgarden.org).

**Florida Stalkers** – Naples Regional Library hosts a talk about Florida panthers at 3 p.m. Free. 650 Central Ave. 262-4130 or [www.collierlibrary.org](http://www.collierlibrary.org).

**Wine & Design** – Naples Art Association offers a T-shirt painting class with wine from 6-9 p.m. \$50, please bring a clean white t-shirt. 585 Park St. 262-6517 or [www.naplesart.org](http://www.naplesart.org).

**Painted Posey** – Naples Art Association hosts a three-part painting series with wine kicking off from 6-9 p.m. today and continuing July 26 and Aug. 23. \$50 per class. 585 Park St. 262-6517 or [www.naplesart.org](http://www.naplesart.org).

**Om on the Beach** – Naples Grande Beach Resort celebrates International Yoga Day and the summer solstice with a yoga session on the sand, sound meditation and post-stretch refreshments from 6-7:30 p.m. \$30, reservations required by June 20. 594-6321 or [www.naplesgrande.com](http://www.naplesgrande.com).

**Grand Cello** – Cellist Sophie Shao Hi performs works by Bach, Dvorak and Chopin at 7:30 at Trinity-by-the-Cove Episcopal Church. \$40. 553 Galleon Drive. \$40. 553 Galleon Drive. 646-734-8179 or [grandpianoseries.com](http://grandpianoseries.com).

## FRIDAY 6.22

**Farmers Market** – Find fresh local produce and more at the St. John Farmers Market from 9 a.m. to noon at St. John the Evangelist Catholic Church. 625 11th Ave. N.

**Family Funday** – Corkscrew Swamp Sanctuary hosts kid-friendly activities and educational opportunities all day. Free for kids under 18. 348-9151 or [www.corkscrew.audubon.org](http://www.corkscrew.audubon.org).

**Classic Film** – FGCU's Renaissance



COURTESY PHOTO

It's gonna be a long, long time before celebrated Elton John impersonator Rus Anderson touches down again, so snag some tickets for his show at 8 p.m. Saturday, June 23, at Centers for the Arts Bonita Springs' Hinman Auditorium. [www.artcenterbonita.org](http://www.artcenterbonita.org).

Academy screens "Pride of the Yankees" (1942) at 2 p.m. at the university's Naples campus. The story of the life and career of baseball player Lou Gehrig. \$6 for members, \$8 for others. 1010 Fifth Ave. S. 434-4737 or [www.fgcu.edu](http://www.fgcu.edu).

**Easy to Love** – Reggae singer Maxi Priest performs at 8 p.m. at Southwest Florida Event Center. \$30-\$50. 11515 Bonita Beach Road. 245-9910 or [www.swflevntcenter.com](http://www.swflevntcenter.com).

**Classic VeeJay** – Comedian and former MTV host Bill Bellamy performs at Off The Hook Comedy Club tonight and Saturday, June 23. 2500 Vanderbilt Beach Road. 389-6901 or [www.offthehookcomedy.com](http://www.offthehookcomedy.com).

## SATURDAY 6.23

**To Market, To Market** – Stock up on fresh produce and locally made goodies at the Third Street South farmers market from 7:30-11:30 a.m. 434-6533 or [www.thirdstreetsouth.com](http://www.thirdstreetsouth.com).

**Sail Away** – Naples Model Yacht Club hosts radio-control model sailboat racing at 9:30 a.m. each Saturday behind Dick's Sporting Goods. 5955 Naples Blvd. [www.naplesmyc.org](http://www.naplesmyc.org).

**All Aboard** – Volunteer docents from the Naples Train Museum are on hand at the Naples Depot Museum from 10 a.m. to 2 p.m. today to help visitors of all ages enjoy the outdoor and indoor trains. Corner of 10th St. S. and Fifth Ave. S. [www.naplestrainmuseum.org](http://www.naplestrainmuseum.org).

**Get Your Spam On** – Little Bar Restaurant on Goodland celebrates its kookiest celebration, Spammmy Jammy, from 11:30 a.m. to 11 p.m. with Spam sculpture competitions, pajamas, live music, crazy games and more. 205 Harbor Place. 394-5663 or [www.littlebarrestaurant.com](http://www.littlebarrestaurant.com).

**Jazz on the Sand** – Naples Beach Hotel & Golf Club hosts a free performance by Show Biz Kids from 6:30-9:30 p.m. as part of its annual SummerJazz on the Gulf concert series. 261-2222 or [www.naplesbeachhotel.com](http://www.naplesbeachhotel.com).

**Mind Matters** – Mentalist Wayne Hoffman presents a show that incorporates body language, human behavior and visual magic for a mind-blowing spectacle at 7 p.m. at Venue Naples. \$150 per person, includes three-course meal by Crave Culinaire. 13240 Tamiami Trail N. 292-1529 or [www.venue Naples.com](http://www.venue Naples.com).

com.

**'Til Touchdown Brings Me 'Round** – The Rocket Man Show featuring Elton John impersonator Rus Anderson performs at 8 p.m. at Centers for the Arts Bonita Springs. \$30-\$40. 10150 Bonita Beach Road. 495-8989 or [www.artcenterbonita.org](http://www.artcenterbonita.org).

## SUNDAY 6.24

**Fresh Produce** – Take your grocery list to the Naples Farmers Market from 9 a.m. to 2 p.m. at the corner Pine Ridge and Livingston roads.

## MONDAY 6.25

**Films for Film Lovers** – Centers for the Arts Bonita Springs screens "Populaire" (2012, France) at 7 p.m. In 1958, Rose is a terrible secretary but a phenomenal typist and her boss plans to turn her into the fastest in the world. \$10. 10150 Bonita Beach Road. 495-8989 or [www.artcenterbonita.org](http://www.artcenterbonita.org).

## TUESDAY 6.26

**Close Encounter** – Get up close and personal with Dee Gee, Naples Zoo's anteater, when you make reservations for a special encounter from 11 a.m. to noon each Tuesday through June. 262-5409 or [www.napleszoo.com](http://www.napleszoo.com).

**Free Film** – Paragon Theaters screens "Captain Underpants" (2017) at 10 a.m. Tuesday through Thursday, June 26-28, as part of its free kids' movies series through summer. 596-0008 or [www.paragontheaters.com](http://www.paragontheaters.com).

## WEDNESDAY 6.27

**Steady at the Wheel** – Country artist Shooter Jennings performs at 8 p.m. at Southwest Florida Performing Arts Center. \$22-\$45. 11515 Bonita Beach Road. 245-9910 or [www.swflevntcenter.com](http://www.swflevntcenter.com).

## COMING UP

**Creative Arts** – Ah-Tah-Thi-Ki Museum hosts an arts and crafts exhibition of works created by students at the Seminole Tribe's Pemahtv Emahaky Charter School on Thursday, June 28. Free with admission. 17 miles off Exit 49 on I-75. 877-902-1113 or [ahtahthiki.com](http://ahtahthiki.com).

**Peanut Butter Jelly Time** – Juniper Village hosts its third annual Peanut Butter & Jelly Fundraiser, where people can drop off cans of the condiments for donation to St. Matthew's House and enjoy snacks and refreshments from 4-6 p.m. Thursday, June 28. Free, but reservations required by June 21. 598-1368.

**Art Lecture** – Art historian Annie Storr leads a lecture titled "The Shock of Tradition: Citizenship, Art & Ethics" from 5:30-6:30 p.m. Thursday, June 28, at United Arts Council of Collier County's headquarters. Free, but reservations required. 953 Fourth Ave. N. [kdonovan@uaccollier.com](mailto:kdonovan@uaccollier.com) or [www.uaccollier.com](http://www.uaccollier.com).

**Independence Party** – Everglades City hosts its annual Independence Day celebration with an opening ceremony at 10 a.m. Saturday, June 30, at City Hall, followed by a parade and family activities at MacLeod Park and concluding with a fireworks show at 9 p.m. 695-3781 or [www.evergladeshistorical.org](http://www.evergladeshistorical.org).

**Americana Night** – The Americana Community Music Association hosts an evening of performances by local songwriters like Ray Cerbone, Joe Virga, Carlene Thissen and many more from 7-9:30 p.m. Saturday, June 30, at All Faiths Unitarian Congregation in Fort Myers. \$10-\$15, tickets available at the door. 2756 McGregor Blvd. [www.americanaacma.org](http://www.americanaacma.org).

**Red, White & Awesome** – Celebrate Independence Day downtown with the City of Naples' annual 4th of July Parade as it processes down Third Street South and Fifth Avenue South at 10 a.m. Wednesday, July 4. 213-1000 or [www.naplesgov.com](http://www.naplesgov.com).

**Reggae Night** – The Roots Almighty performs from 6-9 p.m. Thursday, July 5, at Mercato. Free. 254-1080 or [www.mercatoshops.com](http://www.mercatoshops.com).

**Free Film** – Paragon Theaters screens "Trolls" (2016) at 10 a.m. Tuesday through Thursday, July 10-12, as part of its free kids' movies series through summer. 596-0008 or [www.paragontheaters.com](http://www.paragontheaters.com).

**Skate du Soleil** – Cirque du Soleil takes the ice at Germain Arena with its frozen acrobatic spectacle, "Crystal." Thursday through Sunday, July 12-15. \$48-\$133. 948-7825 or [www.germainarena.com](http://www.germainarena.com).

**Jazz on the Sand** – Naples Beach Hotel & Golf Club hosts a free performance by Late Night Brass from 6:30-9:30 p.m. Saturday, July 14, as part of its annual SummerJazz on the Gulf concert series. 261-2222 or [naplesbeachhotel.com](http://naplesbeachhotel.com).

**Breakfast with the Birds** – Shorebird expert Adam DiNuovo hosts a lecture with breakfast pastries and refreshments from 9:30-10:30 p.m. Tuesday, July 17, at Rookery Bay Environmental Learning Center. \$15. 300 Tower Road. 530-5940 or [www.rookerybay.org](http://www.rookerybay.org).

**Free Film** – Paragon Theaters screens "Kung Fu Panda 3" (2016) at 10 a.m. Tuesday through Thursday, July 17-19, as part of its free kids' movies series through summer. 596-0008 or [www.paragontheaters.com](http://www.paragontheaters.com).

**Interlude** – The Brennan Yetter Jazz Trio performs from 5:30-7 p.m. Wednesday, July 18, at Marco Island Center for the Arts. \$25-\$30. 1010 Winterberry Drive. 394-4221 or [www.marcoislandarts.org](http://www.marcoislandarts.org).

**Grand Piano** – Pianist Eric Lu performs works by Brahms and Chopin at

# WHAT TO DO, WHERE TO GO

7:30 p.m. Thursday, July 19, at Trinity-by-the-Cove Episcopal Church. \$40. 553 Galleon Drive. 646-734-8179 or grandpianoseries.com.

**Free Film** – Paragon Theaters screens “Ferdinand” (2017) at 10 a.m. Tuesday through Thursday, July 24-26, as part of its free kids’ movies series through summer. 596-0008 or www.paragontheaters.com.

**Painted Posey** – Naples Art Association hosts a two-part beaded jewelry series with wine kicking off from 6-9 p.m. Thursday, July 26, with a subsequent class on Aug. 23. \$50 per class. 585 Park St. 262-6517 or www.naplesart.org.

**War Remembrance** – Ah-Tah-Thi-Ki Museum commemorates the Seminole Wars with a special display, war games and more on Saturday, July 28. Free with admission. 17 miles off Exit 49 on I-75. 877-902-1113 or ahtahtiki.com.

**Summer Smash** – WWE Live’s SummerSlam Heatwave Tour visits Germain Arena at 7:30 p.m. Monday, July 30. \$23-\$98. 948-7825 or www.germainarena.com.

**Free Film** – Paragon Theaters screens “Prince of Egypt” (2015) at 10 a.m. Tuesday through Thursday, Aug. 7-9, as part of its free kids’ movies series through summer. 596-0008 or www.paragontheaters.com.

**Breakfast with the Birds** – Shorebird expert Adam DiNuovo hosts a lecture with breakfast pastries and refreshments from 9:30-10:30 p.m. Tuesday, Aug. 14, at Rookery Bay Environmental Learning Center. \$15. 300 Tower Road. 530-5940 or www.rookerybay.org.

**Jazz on the Sand** – Naples Beach Hotel & Golf Club hosts a free performance by TBone Hamilton’s Big Easy Revue from 6:30-9:30 p.m. Saturday, Aug. 18, as part of its annual SummerJazz on the Gulf concert series. 261-2222 or naplesbeachhotel.com.

**Doodle Night** – Naples Art Association hosts wine with class on doodling from 6-9 p.m. Thursday, Aug. 23. \$50. 585 Park St. 262-6517 or www.naplesart.org.

**Jazz on the Sand** – Naples Beach Hotel & Golf Club hosts a free performance by Pocket Change from 6:30-9:30 p.m. Saturday, Sept. 15, as part of its annual SummerJazz on the Gulf concert series. 261-2222 or naplesbeachhotel.com.

**Art ALIVE** – The galleries and studios of Naples Art District, the area west of Airport-Pulling and north of Pine Ridge roads, open their doors to the public from 5-8 p.m. Wednesday, Oct. 3. Look for the magenta and white art flags to locate participating galleries. Free. 289-5070 or www.naplesartdistrict.com.

**All The Best Ones** – Emmy and Golden Globe winner Jane Lynch (“Glee”) performs a concert entitled “A Swinging Little Christmas” with Kate Flannery (“The Office”) and Tim Davis (“Glee”) at 7:30 p.m. Thursday, Dec. 13, at Southwest Florida Event Center. \$43-\$65. 11515 Bonita Beach road. 245-9910 or www.swfeventcenter.com. ■

— Email calendar listings and high-resolution photos to Lindsey Nesmith at lnesmith@floridaweekly.com. Please send Word or text documents and jpgs with time, date, location, cost and contact information. No pdfs or photos of fliers. Deadline for calendar submissions is noon Monday. No phone calls, please.



■ Comedian **Bill Bellamy** performs tonight through Saturday at the Off The Hook Comedy Club. Show times vary. Tickets start at \$25. 2500 Vanderbilt Beach Road.

— [offthehookcomedy.com](http://offthehookcomedy.com)

6.21



## #PLAN IT

■ **Cirque du Soleil** takes the ice at Germain Arena with its frozen acrobatic spectacle, “Crystal,” July 12-15. \$48-\$133. 948-7825.

— [germainarena.com](http://germainarena.com)

## #HEAR IT

■ Country artist **Shooter Jennings** performs at 8 p.m. June 27 at Southwest Florida Event Center. \$22-\$45. 11515 Bonita Beach Road.

— [swfeventcenter.com](http://swfeventcenter.com)



■ Cellist **Sophie Shao Hi** performs works by Bach, Dvorak and Chopin at 7:30 Thursday, June 21, at Trinity-by-the-Cove Episcopal Church.

— [grandpianoseries.com](http://grandpianoseries.com)



■ Reggae singer **Maxi Priest** performs at 8 p.m. June 22 at the Southwest Florida Event Center. \$30-\$50. 11515 Bonita Beach Road.

— [swfeventcenter.com](http://swfeventcenter.com)

## #BREATHE IT

■ Naples Grande Beach Resort celebrates **International Yoga Day** and the summer solstice with a yoga session on the sand, sound meditation and post-stretch refreshments from 6-7:30 p.m. \$30.

— [naplesgrande.com](http://naplesgrande.com)



6.21

# Escape city stress with a visit to Bok Tower Gardens

BY MARY THURWACHTER  
 mthurwachter@floridaweekly.com

From its 205-foot Gothic bell tower stretching out of the highest point on the Florida peninsula to its garden walk and flowering shrubs, Bok Tower Gardens is a glorious place to relax and get away from city noise and stress. The National Historic Landmark in Central Florida's rolling hills makes a good day trip — and is a perfect place to take visiting relatives and friends.

That's what I did early this year, when my brother, sister and sister-in-law came down from Wisconsin. We all enjoyed the gorgeous gardens, walking the nature trails, listening to the Singing Tower carillon and having lunch alfresco in the Blue Palmetto Café.

My sister-in-law, a florist, knew almost all the names of the flowers. But even those of us who did not (me) were in luck because each type of flower blooming the day we visited was on a display and identified outside the welcome center — bromeliads, gardenias, azaleas, camillas, firecracker plant, water willow, Cracker rose, or Louis Philippe, and summer snapdragons among the mix.

Bok Tower Gardens was founded by Edward W. Bok, an immigrant from the Netherlands, in 1929. Mr. Bok was only 6 when he arrived in the U.S. He became a publisher, Pulitzer Prize-winning author, humanitarian and an advocate of the environment and for world peace.

His grandmother told him to "make the world a bit better or more beautiful because you have lived in it." And he paid attention to what his grandmother said.

His family lived in Pennsylvania, but wintered near Lake Wales, which is where Mr. Bok became enchanted with the beauty and magnificent views from Iron Mountain, which stands 298 feet above sea level. He loved watching the sunset from the top of the mountain.

In awe of what he saw, Mr. Bok wanted to create a place that would "touch the soul with its beauty and quiet."

To that end, he bought the hilltop land and transformed it into lush gardens with a Singing Tower housing a 60-bell carillon. It was, Mr. Bok said, his token of appreciation for all the opportunities he had been given.

Famous landscape architect Frederick L. Olmsted was commissioned to turn the arid sandhill into what Mr. Bok predicted would be "a spot of beauty second to none in the country."

After spending a year digging trenches, installing water pipes for irrigation and bringing in thousands of truckloads of rich black soil, trees, bushes and flowers were planted to entice migrating birds. Today there are more than 126 species of birds (and a lot of squirrels) at Bok.

The gardens Reflection Pool, a favorite spot for visitors, captures the reflection of the tower and is one of the most memorable images guest see.

The Singing Tower, designed by architect Milton B. Medary (who designed the Washington Memorial Chapel at Valley Forge) and sculpted by Lee Lawrie, houses a 60-bell carillon. Concerts are given daily at 1 p.m. and 3 p.m.

The sculptures and grille work on the tower features birds and wildlife, from herons and eagles to foxes and storks.

One of my favorite parts of the tower is the Great Brass Door, which depicts the Book of Genesis, beginning with the creation of light and ending with Adam and Eve being tossed out of the Garden of Eden. It is absolutely gorgeous!

The 7½-acre garden also includes the 20-room Pinewood Estate, a Mediterranean-style mansion. Built in the early 1930s for Charles Austin Buck, a Bethlehem Steel vice president, Pinewood also is open for tours and is especially stunning when decorated for the holiday season in December. But no need to wait for Christmas to



The 205-foot neo-Gothic and Art Deco Singing Tower rises above Lake Wales in Central Florida.

MARY THURWACHTER / FLORIDA WEEKLY



The Great Brass Door, which depicts the Book of Genesis, beginning with the creation of light and ending with Adam and Eve being booted from the Garden of Eden.

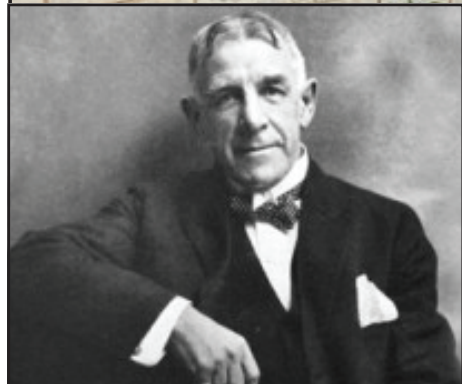


A log with ferns on a nature trail at Bok Tower Gardens.

go. Every day is a good day to soak up the beauty and serenity of Bok Tower Gardens. ■



Visitors relax and listen to the carillon concert at Bok Tower.



A sign quotes Bok Tower founder Edward Bok (inset): "Give to the world the best you have and the best will come back to you."

COURTESY PHOTO

in the know

## Bok Tower Gardens

- >> **Where:** 1151 Tower Blvd., Lake Wales between Tampa and Orlando in Polk County.
- >> **Hours:** Singing Tower carillon concerts are at 1 and 3 p.m. daily with short selections played on the hour and half-hour.
- >> **Cost:** \$14 adults, \$5 children (5-12), free for kids 5 and under.
- >> **Info:** Call 863-734-1222 or visit [www.boktowergardens.org](http://www.boktowergardens.org).



# THIS WEEK ON WGCU-TV

**THURSDAY, JUNE 21, 9 P.M.**  
**Midsomer Murders**  
**Ring Out Your Dead**  
**Parts 1 and 2**

Someone is killing off bell ringers of parish church in the week before a big bell-ringing competition takes place in the village of Midsomer Wellow.

**FRIDAY, JUNE 22, 9 P.M.**  
**The Great British Baking Show**  
**Season 5, Part 1**  
**Cakes**

The show imported from the UK charged with finding the best amateur baker kicks off a new season here with a challenge involving cakes.



"Cakes," on "The Great British Baking Show," 9 p.m. June 22.

**SATURDAY, JUNE 23, 10 P.M.**  
**Downton Abbey**  
**Season 2, Christmas Special**

In the second season finale of the popular British period piece, the cast gathers for the holiday.

**SUNDAY, JUNE 24, 11:30 P.M.**  
**POV**  
**Quest**

This film captures eight years in the life of a black family from Philadelphia. Follow Christopher "Quest" Rainey, and his wife, Christine'a "Ma Quest," as they raise a family and nurture a community of hip-hop artists.

**MONDAY, JUNE 25, 10 P.M.**  
**Wild Weather**

Nature takes simple ingredients like wind, water and temperature and transforms them into something spectacular and powerful. "Wild Weather" reveals

**TUESDAY, JUNE 26, 8 P.M.**  
**Civilizations**  
**Part 8, The Cult of Progress**

Examine the rise and fall of "progress" as an ideology, and see how the "civilizing" project that arose from Enlightenment ideas was fraught with contradictions.

**WEDNESDAY, JUNE 27, 10 P.M.**  
**Nova**  
**Rise of the Superstorms**

Dive into the devastation wrought by hurricanes Harvey, Irma and Maria. How can scientists better predict these storms? ■

exactly how it does it.



"Wild Weather," 10 p.m. June 25

# NAPLES PRINCESS

## SUMMER SPECIALS

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[www.NaplesPrincessCruises.com](http://www.NaplesPrincessCruises.com)  
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## ARTS COMMENTARY

## Insane or sanctified? The Studio Players bring 'Agnes of God' to the stage

nancySTETSON

nstetson@floridaweekly.com



"Agnes of God" is a tough sell, to be sure.

A play about a murdered newborn and a woman who was sexually and verbally abused as a child doesn't exactly sound like a fun night at the theater. Not only that, but there's almost non-stop discussion about theology and psychology.

The play was first staged almost 40 years ago. It played on Broadway in 1982, and a film version was released in 1985.

It's a challenging play for a community theater to put on. Even an Equity theater would think twice about staging it, though there's talk of a possible Broadway revival.

In more professional hands, it might be more gripping, though I suspect it hasn't held up well over the decades. It was highly popular when it first came out —there was even a national tour — but times have changed. So many appalling things have happened since then that we're jaded. Or perhaps shell-shocked.

"Agnes of God" was inspired by the real-life incident of a 36-year-old nun giving birth at her convent in upstate New York. Her baby was found dead, in the wastepaper basket in her room.

Playwright John Pielmeir read the news story and then wrote about a 21-year-old novice nun who is found unconscious in her room with a dead newborn in the wastebasket. She claims she doesn't remember anything.

She is an innocent, ignorant of the ways of the world. She thinks babies — well, at least the good ones — are created by angels.

The play revolves around three women: Agnes, the novitiate (Kathleen Thomas in The Studio Players production), her Mother Superior (Mary Jane Disco) and the court-appointed psychiatrist, Dr. Martha Livingston (Rachel Borwein).

Dr. Livingston is supposed to make a determination as to whether Agnes is sane or not. If declared insane, she'll be sent to an institution; if found sane, she'll be sent to prison. Neither option seems appealing to the doctor or to the Mother Superior.



Kathleen Thomas in "Agnes of God" presented by The Studio Players.

COURTESY PHOTO

One weakness of this play is that it's mostly all talk; the important action takes place off-stage.

Director Paula Keenan has not given this production enough highs and lows, enough drama. (We learn from the playbill that the play has a personal appeal to her; she was educated Catholic and also played the role of the psychiatrist in a production "several years ago.")

"Agnes of God" needs a strong title character who will leave us guessing and thinking, at times: perhaps it was an immaculate conception.

(But theologically, that doesn't make sense. According to the Christian faith,

one already took place; wouldn't another also make this baby God, a younger half-brother to Jesus? And wouldn't that mean that this novitiate nun has just murdered God?)

Agnes must also be otherworldly, mystical. Ms. Thomas has a pretty singing voice, but I never felt she was ethereal. I never got shivers down my spine.

Ms. Borwein, as the psychiatrist, looks very much like a young Jane Fonda and has her mannerisms. (Ms. Fonda played the role in the movie version.) She has some moments, particularly during her monologues when she's directly addressing the audience, especially at

the play's opening and closing.

Her character is a lapsed Catholic with loads of anger and resentment toward the Church. She, like Agnes, also has mother issues. But when the doctor tells Agnes she is past the age of being able to bear a child, Ms. Borwein seems decades too young for the role.

Ms. Disco, as the Mother Superior, is a likeable character much of the time, displaying a sly sense of humor. At one point, she and Dr. Livingston, a chain smoker, have a conversation about the saints and what brands they might have smoked.

Yet, like those who protect abusive priests, she too seems willing to protect the institution and its reputation even if it means harm to an individual.

The Studio Players set is minimalist: two chairs, and a desk and another chair.

The lighting is intrusive, swinging wildly across the stage throughout the performance, as if searching for the actor or actors who should be in its spotlight. This happened repeatedly.

The music played before the play begins and at intermission is intriguing, setting the scene well: modern pop songs sung as if by chanting monks. The band, Gregorian, sings songs such as "Losing My Religion," "Wonderwall," "Shout" and "Imagine." (The latter provided some real cognitive dissonance, as the singers chanted, monk-like, "Imagine there's no heaven.")

"Agnes of God" provides more questions than answers: Where is the line between fervent religious belief and insanity? Is the desire to suffer holy, or a mental illness? How can one have a healthy faith?

And can miracles happen in our day and age?

Would we recognize them if they did? ■

in the know

## 'Agnes of God'

- >> **Who:** The Studio Players
- >> **When:** Through July 1
- >> **Where:** The Golden Gate Community Center, Naples
- >> **Cost:** \$25
- >> **Info:** 398-9192 or [www.thestudioplayers.org](http://www.thestudioplayers.org)

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3	7	5	8	2	6	1	9	4
9	8	4	7	6	1	5	3	2
6	3	7	2	5	8	4	1	9
5	1	2	4	9	3	7	8	6

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ABC / COURTESY PHOTO

Naples real estate agent Trent Jespersen was recently eliminated from the latest season of *The Bachelorette*.

## REALITY

From page 1

**Q:** The show listed your modeling claim to fame as being a guy on the front of romance novels. What else have you

appeared in?

**A:** I'm doing a shoot tomorrow for a commercial for Publix. I've done a lot of ads for places like Ashley Furniture, Lees, a lot of resorts. I'm just trying to make the best of a temporary thing.

**Q:** Why did you apply for the show?

**A:** Well, my ex and I broke up, and two weeks later I was shooting an application submission for the show. Then they asked for more photos because they were interested. The next thing you know, it's the real deal. They flew to Fort Lauderdale to see me. I did a 25-minute bio tape, and then they flew me out to Los Angeles.

**Q:** That sounds really involved. What was the process like?

**A:** It took three months. It was me and 49 other guys, narrowed down from 5,000. Then they got it from about 49 to 28. They check your blood, check you for STDs, they put you through a psychological evaluation and ask you this 500-question personality test. I had never done anything like it, and I'm all about new experiences.

**Q:** How do you feel you were portrayed on the show?

**A:** In that last episode, there was a lot they didn't show. I had one-on-one time with Becca and they never showed that. It was kind of upsetting. I texted one of the producers. It was me and Becca just hanging around the pool doing some stupid stuff. I wrestled a fake alligator float, because I used to be an alligator wrestler as a 19-year-old. It was fun, you know. She kissed me.

**Q:** Why do you think you got cut from the episode?

**A:** I was one of the more popular guys in the house, I think. I got along with everyone and I think the show is more focused on drama. I have a lot of memories with the guys though. We only filmed for two and a half weeks but I text them every day.

**Q:** Have you had any crazy moments with fans yet who recognize you?

**A:** I had one girl send me a message on Instagram and sing to me. I was in the parking lot the other day and this guy was like, "Dude, you're the guy on 'The Bachelorette.'" I have a little bit of a fan base. ■



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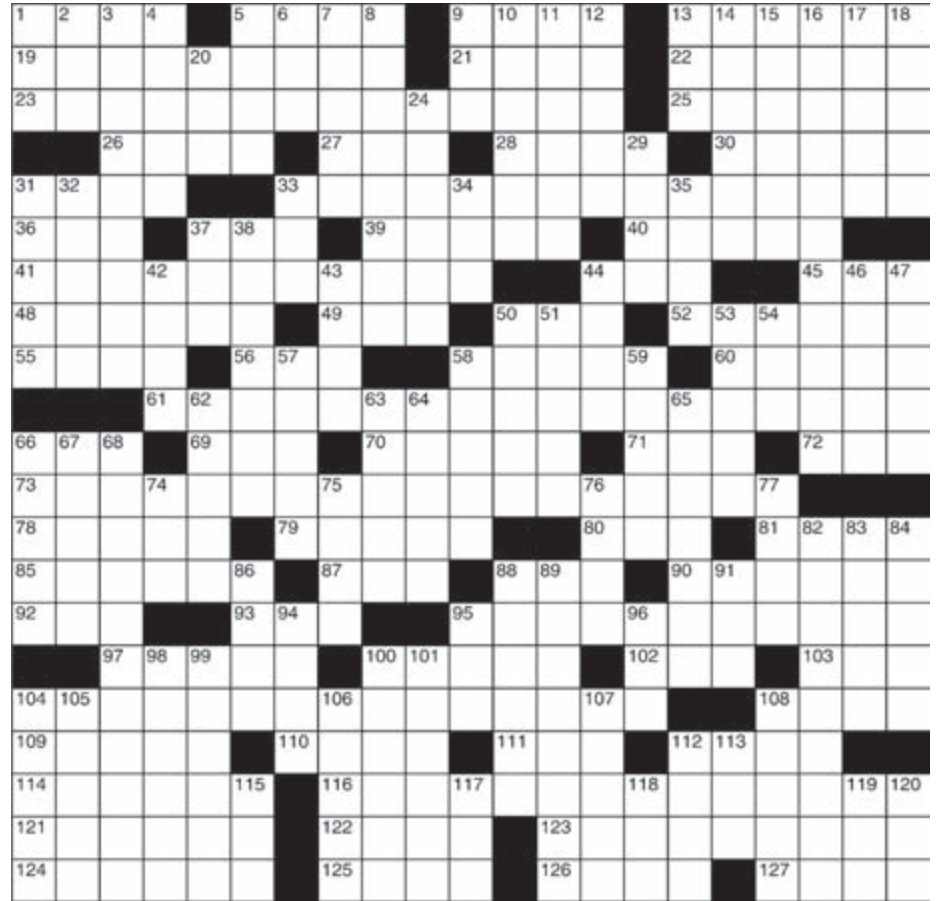
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# PUZZLES

## IF THE SHOE FITS

- ACROSS**
- 1 Gillette razor brand
  - 5 Sled in the Olympics
  - 9 "Hey, you over there"
  - 13 Sermon deliverer
  - 19 Debuted
  - 21 Choral voice
  - 22 Like a lie
  - 23 Car riders' jolters, to a shoe collector?
  - 25 Buccaneer
  - 26 Kingly name of Norway
  - 27 IRS money
  - 28 Highly eager
  - 30 Paradigm
  - 31 Rakish sort
  - 33 Treasure hunters, to a shoe collector?
  - 36 Everybody
  - 37 Part of ENT
  - 39 Direct (to)
  - 40 Hot-rod rods
  - 41 "I'm Walkin'" singer, to a shoe collector?
  - 44 Week- — glance
  - 45 Tree with samaras
  - 48 More neat
  - 49 Suffix with lyric
  - 50 Covertly add to an email
  - 52 One of the Brady girls
  - 55 Not veiled
  - 56 Nametags, e.g.
  - 58 Blend on high, maybe
  - 60 They may be irregular
  - 61 What Romeo and Juliet were, to a shoe collector?
  - 66 Not cooked
  - 69 Itty-bitty
  - 70 Put on — (fake it)
  - 71 506, in old Rome
  - 72 "Kwon do" or "Bo" lead-in
  - 73 Fleeing, to a shoe collector?
  - 78 Quarterback Kyle
  - 79 Pivots on an axis
  - 80 The "A" of ETA: Abbr.
  - 81 Title girl in a J.D. Salinger story
  - 85 Jenny Craig patron
  - 87 Antiquated
  - 88 Midpoint: Abbr.
  - 90 Slacks off
  - 92 Ending for mountain
  - 93 Amazed feeling
  - 95 Snoring, to a shoe collector?
  - 97 LaBelle or LuPone
  - 100 "— the Champions"
  - 102 Big U.K. lexicon
  - 103 Comic Charlotte
  - 104 Emerson's metaphor for art, to a shoe collector?
  - 108 "... that try — souls"
  - 109 Chef
  - 110 Brooches
  - 111 Plains native
  - 112 Slant
  - 114 Ad-lib
  - 116 Some cooked taters and peppers, to a shoe collector?
  - 121 Book after Nehemiah
  - 122 One-named New Ager
  - 123 Threatening like a lion
  - 124 "— Rides Again" (1939 film)
  - 125 Lip off to
  - 126 Be in a choir
  - 127 Picnic intruders
- DOWN**
- 1 iPad buy
  - 2 —TV ("Fake Off" channel)
  - 3 Mayonnaise-based sauce
  - 4 Enough
  - 5 1970s teen idol Garrett
  - 6 Vase type
  - 7 Bother
  - 8 "The Rock" actor
  - 9 Just average
  - 10 Everett of Hollywood
  - 11 Old veteran
  - 12 Hubbubs
  - 13 Baby
  - 14 Brutish sort
  - 15 Golfer's hit
  - 16 Business' hush-hush technique
  - 17 Peripheral
  - 18 Film vault items
  - 20 "Life — bowl of cherries"
  - 24 Scope
  - 29 Biting insect
  - 31 Pool inflatables
  - 32 Col. North, familiarly
  - 33 Partner of to
  - 34 Sci-fi carrier
  - 35 This is a test
  - 37 Ending for Milan
  - 38 Flemish painter
  - 42 Sardine cans
  - 43 Various stuff: Abbr.
  - 44 Got 100% on
  - 46 Zodiac sign
  - 47 Billiards shot
  - 50 Anheuser- —
  - 51 Minos' island
  - 53 Benefit
  - 54 Court arbiter
  - 57 Bottom-of-barrel stuff
  - 58 H.S. junior's hurdle
  - 59 Village VIP
  - 62 Bakery
  - 63 French painter Dufy
  - 64 One way to turn right
  - 65 Too old to qualify
  - 66 — Island (U.S. state)
  - 67 Condor nest
  - 68 Aquatic flora
  - 74 Colon half
  - 75 Big ice mass
  - 76 Mata —
  - 77 Barking sea creature
  - 82 "Yes, we're open," e.g.
  - 83 Actress
  - 84 Dangerous curves
  - 86 Fixed charge
  - 88 Dangling enticement
  - 89 Noisy birds
  - 91 Three past A
  - 94 Bit of hair
  - 95 Used a chair
  - 96 Anti votes
  - 98 Deplane, e.g.
  - 99 More eensy
  - 100 Ryder of "Mermaids"
  - 101 Pieces from pundits
  - 104 Was gabby
  - 105 Beethoven title name
  - 106 Gets stuck in the mud
  - 107 "Likewise"
  - 108 — Carta
  - 112 Big ice mass
  - 113 Despot
  - 115 Hear legally
  - 117 Swedish carrier
  - 118 Pasty-looking
  - 119 Dine
  - 120 Relatives of aves.



◀ SEE ANSWERS, C11

## HOROSCOPES

**GEMINI (May 21 to June 20)** Don't be put off by the surprising turn in the way your project is developing. You've invested enough time in it to know how to make all the necessary adjustments.

**CANCER (June 21 to July 22)** The work week goes smoothly for the most part. But a weekend visit to a place in your past could hold surprises for your future, especially where romance is involved.

**LEO (July 23 to August 22)** A sudden attack of shyness for the usually loquacious Lion could be a sign that deep down you're not sure enough about what (or whom) you had planned to talk up in public.

**VIRGO (August 23 to September 22)** Deal with that job-related problem on-site — that is, at the workplace. Avoid taking it home, where it can spoil those important personal plans you've made.

**LIBRA (September 23 to October 22)** It's a good time to let those favorable comments about your business dealings be known to those in a position to be helpful. Don't hide your light; let it shine.

**SCORPIO (October 23 to November 21)** Avoid added pressure to finish a project on deadline by steering clear of distractions. To put it somewhat poetically: Time for fun — when your tasks are done.

**SAGITTARIUS (November 22 to December 21)** You might be uneasy about an offer from a long-time colleague. But before you reject it, study it. You might be surprised at what it actually contains.

**CAPRICORN (December 22 to January 19)** Deal firmly with a difficult family matter. It's your strength they need right now. You can show your emotions when the situation begins to ease up.

**AQUARIUS (January 20 to February 18)** A recent dispute with

some co-workers might not have been completely resolved. But other colleagues will be only too happy to offer support of your actions.

**PISCES (February 19 to March 20)** Let go of that Piscean pride long enough to allow someone to help you with a surprising development. That could make it easier for you to adjust to the change.

**ARIES (March 21 to April 19)** Before you adventurous Arians charge right into those new projects, take a little time to learn where you'll be going so you can avoid getting lost before you get there.

**TAURUS (April 20 to May 20)** Your time is devoted to career demands through much of the week. But Venus, who rules your sign, might be planning how (and with whom) you'll spend your weekend.

**BORN THIS WEEK:** Your willingness to open up to possibilities is why people like you are often among our most popular political leaders. ■

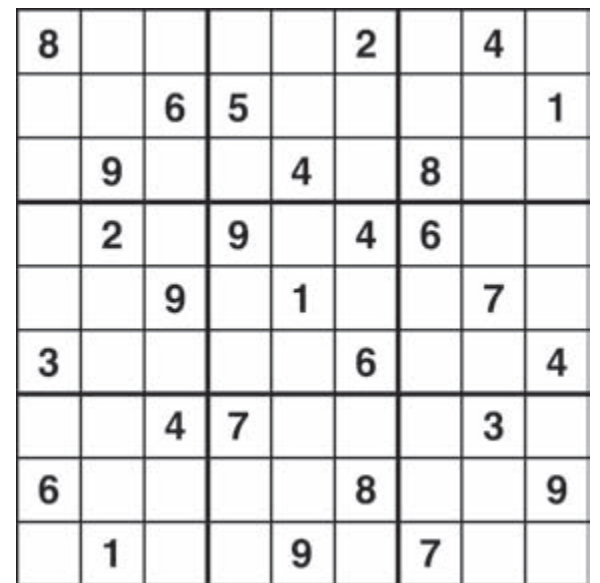
## SUDOKU

Difficulty level:



Place a number in the empty boxes in such a way that each row across, each column down and each small 9-box square contains all of the numbers from one to nine.

By Linda Thistle



◀ SEE ANSWERS, C11

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# CONTRACT BRIDGE

## A case of double indemnity

BY STEVE BECKER

It is not uncommon for declarer to be in a situation where he can assure a contract by playing correctly, but can jeopardize the contract by playing incorrectly.

Take this deal where South wins the opening club lead with the king and, after digesting the 5-0 split in the suit, returns the queen of diamonds. If West knows his way around a bridge table, he ducks and allows declarer to win the trick. (If West takes the queen with the ace, South cannot be stopped from eventually scoring two diamond tricks and the contract.)

When the queen holds, South plays another diamond, and West ducks again. Declarer now has a tough decision to make because he does not know where the ace and jack are located. If he guesses wrong, he goes down.

Presenting declarer with such guesses is part of the strategy of defense, and any defender who misses such opportunities is selling himself short.

This having been said, however, the fact is that if declarer plays correctly, he makes the contract regardless of where the ace and jack of diamonds are situated. All he has to do is to lead the four of diamonds to dummy's eight at trick two. This guarantees at least two diamond tricks against any lie of the cards.

If the eight wins, a low diamond to

South dealer.  
Neither side vulnerable.

<b>NORTH</b>			
♠	7 5 3	♠	Q 10 6 2
♥	9 6 3	♥	Q 10 8 4 2
♦	K 10 9 8	♦	J 7 6 2
♣	A 5 4	♣	—
<b>WEST</b>			
♠	J 8 4	<b>EAST</b>	
♥	J 7	♠	Q 10 6 2
♦	A 5 3	♥	Q 10 8 4 2
♣	J 10 9 8 6	♦	J 7 6 2
<b>SOUTH</b>			
♠	A K 9		
♥	A K 5		
♦	Q 4		
♣	K Q 7 3 2		

The bidding:  
 South West North East  
 2 NT Pass 3 NT  
 Opening lead — jack of clubs.

the queen produces a second diamond trick. If the eight loses to the jack, South later overtakes his queen with the king to assure two diamond tricks.

All roads lead to Rome — provided South has the presence of mind to play the diamond four to the eight at trick two. This eliminates any chance of going wrong later in the play. ■



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FILM CAPSULES

**Deadpool 2** ★★★★★

(Ryan Reynolds, Josh Brolin, Julian Dennison) After a horrible personal tragedy, Deadpool (Reynolds) tries to protect a young mutant (Dennison) from a futuristic soldier (Brolin) out to kill the kid. Brash and meta wit are on satisfyingly full display amidst all the action, but an underdeveloped villain makes it a weaker film than the 2016 original. Rated R.

Josh Brolin) The Avengers and the rest of the Marvel Cinematic Universe (MCU) unite when villainous Thanos (Brolin) tries to take over the galaxy. Be prepared for anything, MCU fans, and rest assured the action, effects, and humor are all top notch. Rated PG-13.

**Godard, Mon Amour** ★★

(Louis Garrel, Stacy Martin, Berenice Bejo) The late-1960s personal life of famed French director Jean-Luc Godard (Garrel), including his marriage to a young actress (Martin) and social activism, is chronicled in this nudity-filled drama. Director Michel Hazanavicius ("The Artist") has crafted the most unflattering homage to a great director that one could imagine, to the point that Godard is easily the least likeable character in the film. As a result, there's not much to enjoy. Rated R.

**I Feel Pretty** ★★½

(Amy Schumer, Michelle Williams, Tom Hopper) A woman with low self esteem (Schumer) bangs her head and now views herself as beautiful, though she looks the same to the rest of the world. It's got a great message and will be a great for a group of girl friends to enjoy together, but it's not consistently funny for the rest of us. Rated PG-13.

**Truth or Dare** ★★

(Lucy Hale, Tyler Posey, Sophia Ali) College seniors enjoy spring break in Mexico, but return to school cursed to play Truth or Dare; if they don't play, they die. It's a fun idea to put real life-or-death stakes on a game so many of us have played, but the filmmakers don't do quite enough with it to keep us entertained throughout. Rated PG-13.

**RBG** ★★★★★

(Ruth Bader Ginsburg, Gloria Steinem, Bill Clinton) The life and career of Supreme Court Justice Ruth Bader Ginsburg takes center stage in this revealing tell-all documentary. We learn about RBG both personally and professionally, and by the end it's hard to not have immense respect for her accomplishments. Rated PG.

**Beirut** ★★

(Jon Hamm, Rosamund Pike, Dean Norris) A U.S. diplomat (Hamm) in early '80s Beirut must negotiate the release of an old friend who's been taken hostage by terrorists. It's laborious to the point that you stop caring whether the hostage, diplomat, or anyone else comes out alive. Rated R. ■

**Avengers: Infinity War** ★★★★★

(Robert Downey Jr., Scarlett Johansson,

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# LATEST FILMS

## 'American Animals'

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★ ★ ★ 1/2

Is it worth \$10? Yes

For worse, movies glamorize thievery. The bigger the heist, the more fun it is, sure, but the moral component of robbery has always been dubious. Even if stealing for a righteous cause, it still includes taking something that isn't yours.

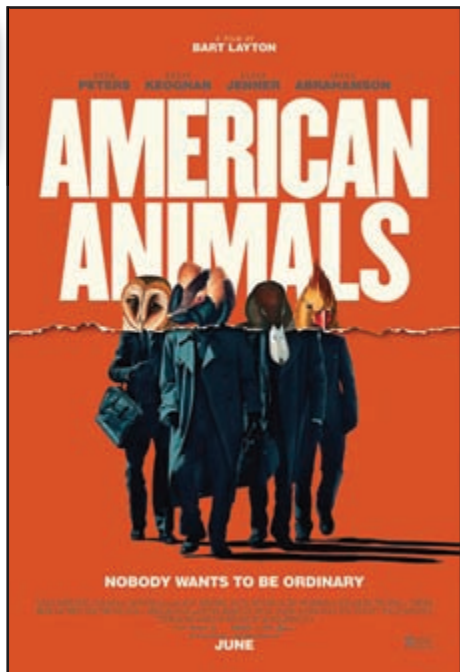
When grand thefts become entertainment (such as the "Ocean's" movies), the characters rarely feel bad about what they're doing. Just the opposite, in fact: Usually they're on such a platitude about pulling it off that the consequences are rarely mentioned, let alone seriously considered.

"American Animals" takes this notion and twists in a fascinating exposé of four otherwise "normal" college students who steal rare books from Transylvania University in Kentucky in 2004. These guys are not hardened criminals; aside from recreational drugs and speeding, they've barely ever broken the law. So what would possess them to steal from the school library?

Millions of dollars, if they can authenticate and sell the books, we learn. It's also clear why main planners Spencer (Barry Keoghan), an aspiring artist with little life experience to speak of, and Warren (Evan Peters), a loose cannon product of a broken home, would want to do this. Less clear are the motivations for Eric (Jared Abrahamson), who wants to join the FBI, and Chas (Blake Jenner), a fitness fanatic. Eric and Chas join the team later and seem to have a lot to lose; a bit more character development for them would have been welcome.

Still, this is an intriguing cautionary tale of good kids gone bad, to the extent that they ignore their conscience telling them "Stop!" as the planned date of the robbery approaches. Throughout the film there are ups and downs, obstacles and the unexpected. What's interesting is how the sense of decline and dread sets in before the heist even begins. The result, accordingly, is painful and expected.

"American Animals" is based on a true story, and one of the ingenious ele-



ments of writer/director Bart Layton's film is the incorporation of the real Spencer, Warren, Eric and Chas in confessional interviews as they recall what happened. In some cases their recollections of events vary, but it's the blending of fact and fiction that's significant here because it allows Mr. Layton to create the sense that these young men were acting outside of themselves (as if they were in a movie!) in a way they knew was wrong, yet couldn't bring themselves to stop pursuing. Seeing the real guys look back with candor and regret is also something rarely experienced in a heist movie. It feels refreshingly honest, and its inclusion gives "American Animals" more appeal.

In one scene, Spencer and Warren rent a number of heist flicks to learn the tricks of the trade. Surely, they thought the real thing would play out like a movie, what with all the time and intricate planning they put into the process. But movies and real life are very different things, and part of the brilliance of "American Animals" is how well it articulates that fact. ■

in the know

>> **Writer/director Bart Layton's discussions with the four guys** formed the basis of the screenplay. He decided to interview the guys on camera during production, and crafted the movie around the interviews and dramatizations of the events.

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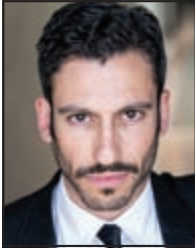
# CELEBRITY EXTRA

BY CINDY ELAVSKY

**Q:** One of my favorite shows is “DC’s Legends of Tomorrow.” Please tell me it will be back for another season!

— Thomas F, via email

**A:** It shall be back for a fourth season, which will premiere this fall on Monday nights at 8/7c on the CW. I spoke with series star Adam Tsekman (who plays Gary Green) about it, and he’s excited to get back to the set in July.



TSEKMAN

“They’ve created a lovely sort of egalitarian system on the set,” he told me. “All the actors kind of sit together; there are no egos. Everyone’s really sweet. I’m so lucky to be a part of it. And the role is so much fun. I get to work on my comedy chops and play in these fabulous environments. It’s time traveling, and every moment could mean the end for every character. And then, while that’s about to happen, someone (Gary) makes the jokes. So, it’s really fun, goofy and amazing.”

Later this year, fans will get to see Adam explore his darker side when he co-stars in the feature film “Dragged Across Concrete.” “It’s about these two cops, Vince Vaughn and Mel Gibson, who get sucked down into the dark criminal world to save their reputations. And I am one of those dark characters — Behzad, a used-car salesman. It’s very dark. Very nefarious.”

**Q:** I remember you had written about a series reboot of the cult-classic film “Heathers,” but I haven’t seen anything about it lately. Do you know what’s going on?

— Gina R. in Indiana

**A:** Paramount has canceled the reboot before an episode even had the chance to air on TV Land. It was originally slated to premiere in March, but that was pushed back due to the Parkland High School shootings. Then it was going to premiere in July, but the Santa Fe High School shootings happened, so Paramount scrapped it altogether. The producers are actively searching for a new home for the series.

Spoiler alert: “The Hollywood Reporter” sources say that season two was to be set in the 1700s and revolve around Marie Antoinette — with many of the key cast members returning in new roles. With season one perhaps being too triggering in our current “gun climate,” maybe they should just start with season two, which has a historical bent. It might make season one easier for some people to handle in the long run.

**Q:** What can you tell me about these “Legally Blonde 3” rumors I’ve been hearing?

— Linda F, via email

**A:** I can tell you that it is definitely happening, with Reese Witherspoon and almost all of the original creative team on board! It’s been 15 years since “Legally Blonde 2: Red, White & Blonde” premiered, so I can’t wait to see what Elle and the crew have been up to in the interim. ■

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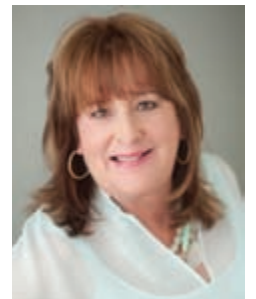
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5. Karen Wedge and USMC veteran Richard Wedge
6. Christina Cool and Samantha Cook
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  6. Charles Hayes, Dale Klaus and Kate Klaus
  7. Frater Fitzgerald and Ruth Orange
  8. John Cardillo, Carina Cardillo, Linda Cardillo and Papa John Cardillo
  9. Reuben Doupe and Karen Moss
  10. Michele Calder, Kelley Price and Katy Esquivel
- BERNADETTE LAPAGLIA / FLORIDA WEEKLY



Florida Weekly welcomes submissions for the Society pages from charity galas and fundraising events, club meetings and other to-dos around town. We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Robbie Spencer at [rspencer@floridaweekly.com](mailto:rspencer@floridaweekly.com).



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# A portrait of the artist, Sophie Shao

BY IVAN SELIGMAN  
FLORIDA WEEKLY CORRESPONDENT

Cellist Sophie Shao will perform alongside noted concert pianist Milana Strezeva at 7:30 p.m. Thursday, June 21, at Trinity-by-the-Cove, playing selections by Bach, Dvorak and Chopin, as part of the Grand Piano Series. She is the winner of the prestigious Avery Fisher Career Grant and top prizes at the Rostropovich and Tchaikovsky competitions, and is renowned as a versatile and passionate artist. The New York Times has noted her performances as “eloquent, powerful” and The Washington Post called them “deeply satisfying.” Ms. Shao has made numerous recordings.

At age 13, Ms. Shao enrolled at the Curtis Institute of Music in Philadelphia, studying cello with David Soyer. After graduating from the Curtis Institute, she continued her cello studies with Aldo Parisot at Yale University, receiving a bachelor’s in religious studies from Yale College and an M.M. from the Yale School of Music, where she was enrolled as a Paul and Daisy Soros Fellow. She is on the faculty of Vassar College and plays on a cello made by Honore Derazey from 1855 once owned by Pablo Casals.

**Q:** How did your musical career get started?

**A:** My mom taught me piano. Then I started cello at age 6 in a public school Suzuki program and continued through elementary school. It was a big class of little kids playing cello — we learned playing by ear. Compared to the piano, I preferred the sound of the strings, feel-

ing their vibrations — it’s so very satisfying to play cello. Early on, I got hooked on Jacqueline Du Pré’s magnificent recording of the Elgar Concerto, and practiced the cello more seriously. When I was 10 years old in Houston, the principal cellist offered to teach me for a few years; next was the Curtis Institute in Philadelphia at 13, and I finished at 18.

**Q:** Did you ever think of doing anything other than cello?

**A:** Yes, there were times when I thought of stopping, and the cello just drew me back — it’s always been in my life. Ironically, having time away from it makes me want to play more! It’s practicing and playing all the time that’s difficult.

**Q:** What’s it like to travel with a big cello? What airplane seat does it prefer — aisle, middle or window?

The hardest thing about playing the cello is carrying it; even with spinner wheels, the large case can get stuck. People always ask if I have to pay for



Sophie Shao

a plane ticket for it. Yes, always, because cellos get damaged in the baggage hold because of inevitable impacts or temperature fluctuations. Then the cello would be both unusable for the purpose for which I’m traveling with it. Damage depreciates its value, and it’s expensive to fix. It must sit in a window seat. It likes the view, and being in the aisle or middle seat would block

people from getting out.

**Q:** Which composers do you favor?

**A:** The cello has an incredible standard repertoire; there are a lot of wonderful romantic pieces ranging from Beethoven and some classic Russian composers to freshly minted commissioned works. It’s a really wide gamut to choose from. Bach is so really geared to me because while he puts everything in order for you, at the same time it’s very free form as some Bach movements are full of fantasy and allow for improvisation. Playing solo suites can feel so free. Then, there’s also a degree of improvising when you play with friends, so when I play with Milana, she may have her

own interpretation, so we come together — it just works out as musicians resolve any differences.

**Q:** What would you like to do in Naples?

**A:** Well, I’ll have to rehearse a bit for this and for the next concert — that makes it a short stay to sightsee and explore. I’ll check out the beach and take a dip in the gulf. Then I’d love to try some good restaurants after the concert. I’ve already been to Gatorland, so I’ve got the full gator experience. I remember being so hungry while at a beach that I tried a truly fresh-cooked fish, I ate it all — it was the best. Meatloaf can hide a lot of things in it. I’ve even had alligator. ■

## in the know

### Grand Piano Series featuring Sophie Shao and Milena Strezeva

>> **Where:** Trinity-by-the-Cove Episcopal Church

>> **When:** 7:30 p.m. Thursday, June 21

>> **Tickets:** Available at the door and online at [www.grandpianoseries.com](http://www.grandpianoseries.com)

>> **Selection:**

- Bach: Selections from Suite in C Major, BWV 1009 (ca. 1720)
- Chopin: Sonata for cello and piano in G minor, op. 65 (1847)
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- Rondo in G minor, op. 94 (1894)

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## CUISINE NEWS

Ready to celebrate some Florida kids? Each year, Fresh from Florida challenges high school chefs to create dishes that highlight our state's produce and we're printing the winning recipe by Tony Alvarez and Gigi Rivera from Bloomingdale High School in Hillsborough County. The standard submissions were high, requiring entries to be below 850 calories per serving, meet National School Lunch meal pattern and nutrition standards and be easily replicable by school nutrition professionals.



T&amp;G'S BURRITO

Tony Alvarez and Gigi Rivera from Hillsborough County's Bloomingdale High School won this year's Fresh from Florida's Student Chef Cook-Off with their T&G Burrito.

**T&G's Burrito**

- ½ cup corn
- 3 small tomatoes – diced 1/3 cup cilantro – chopped 1 tbsp. tomato juice
- 2 oz. lime juice
- salt
- pepper
- 1 cup mayonnaise
- 1 tbsp. sriracha sauce
- ½ cup black beans, drained 1/2 cup pinto beans, drained
- 1 tsp. curry powder
- 1 tsp. sazón seasoning
- 1 tsp. adobo seasoning
- 2 tbsp. vegetable oil
- 1 red pepper -sliced
- 1 green pepper -sliced
- 1 yellow pepper – sliced
- ½ pound cooked pork, cut into strips whole wheat tortillas

**Preparation:**

1. Make the salsa by mixing the corn, tomatoes, cilantro, tomato juice and lime juice. Season with salt and pepper to taste. Set aside.

2. Make the spicy mayo by mixing the mayonnaise with Sriracha Sauce and set aside.

3. Combine the black beans, pinto beans, minced garlic, curry, sazón, and Adobo seasonings with 3 tablespoons of water and cook in a small sauce pan on medium heat until the liquid is almost absorbed.

4. In a separate sauté pan, on medium high heat, add the vegetable oil and sauté the peppers and strips of pork until heated thoroughly.

5. When all ingredients are ready, heat tortillas in a large sauté pan. When they are hot, add the beans and then add the meat with the peppers, sprinkle with cheese, roll tightly and place them back in the pan to get crispy!

6. Cut the burritos in half and garnish with spicy mayonnaise, salsa and a wedge of fresh lime. Serve immediately and enjoy!

Local kitchen goods store **The Good Life**, located at The Galleria Shoppes at Vanderbilt, is closing its doors after almost 50 years in business. The Schwarz family has owned the store since the early 1980s. Many of those years were spent operating it on Third Street South before moving to North Naples ten years ago. The current inventory is being liquidated and the business has been put up for sale. For more information, call 514-4663 or visit [www.goodlifefnaples.com](http://www.goodlifefnaples.com).

**Take Note:**

**Purple Spoon** hosts a cooking class focused on foods offering beneficial bacteria from 6-8 p.m. Thursday, June 21. Guests will learn to prepare items like kombucha, preserved produce and fermented cacao. \$50. 25151 Chamber of Commerce Drive. 908-3842 or [www.purplespoonfl.com](http://www.purplespoonfl.com).

**The French** offers a free Kronenbourg beer with the purchase of an appetizer for guests who view World Cup games at the French brasserie. All games can be viewed daily at the bar, with special watch parties scheduled for 11 a.m. Thursday, June 21 (France vs. Peru) and 10 a.m. Tuesday, June 26 (France vs. Denmark). 365 Fifth Ave. S. 315-4019 or [www.thefrenchnaples.com](http://www.thefrenchnaples.com).

It's SchnitzelFest at **Black Forest Restaurant** through the month of June. \$16 for a schnitzel with complimentary struedel, open from 5 to 9 p.m. Tuesday through Sunday. 2366 Immokalee Road or [www.blackforestnaples.com](http://www.blackforestnaples.com).

**Campiello Ristorante & Bar's** summertime Champagne Tuesdays are back with progressive pours from 5-10 p.m. each week, meaning guests pay \$5 for glass at 5 p.m., \$6 per glass at 6 p.m., \$7 per glass at 7 p.m., \$8 per glass at 8 p.m., \$9 per glass at 9 p.m. and \$10 per glass at 10 p.m. \$50 bottles of Niclas Feuillate are available all day. 1177 Third St. S. 435-1166 or [www.campiellonaples.com](http://www.campiellonaples.com).

**Timeless—An MHK Eatery** offers a three-course, prix-fixe menu through summer with items like kale and Brussels sprouts Caesar salad, black cod and vanilla espresso crème brulee. \$29. 90 Tamiami Trail N. 331-4325 or [www.timelesseatery.com](http://www.timelesseatery.com).



TIMELESS

**TIMELESS—An MHK Eatery** offers a three-course, prix-fixe meal through summer that includes kale and Brussels sprouts Caesar salad.

Want to work on your skills in the kitchen? Here are some cooking classes on the front burner:

**Sur La Table**, 9501 Strada Place, Mercato; 598-1463 or [www.surlatable.com](http://www.surlatable.com) – Chinatown Favorites: Thursday, June 21 (\$51.96); Wine Night Out Dining in French: Friday, June 22 (\$100); Summer Macaron Workshop: Saturday, June 23 (\$75); Summer in Tuscany: Saturday, June 23 (\$75); Wine Night Out Lovely Dinner Party: Saturday, June 23 (\$58.96); Summer Berry Desserts: Sunday, June 24 (\$51.96); Great Summer Cooking: Sunday, June 24 (\$85); Date Night Summer in Tuscany: Sunday, June 24 (\$85); 5-Day Kids Series American Road Trip: Monday-Friday, June 25-29 (\$300); Dinner in Provence: Monday, June 25 (\$75); Steakhouse Favorites: Tuesday, June 26 (\$85). ■

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**Oven Roasted Airline Chicken Breast**

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**Fresh Herb Crusted Baked Cold Water North Atlantic Cod**

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# THE DISH



**The Dish:** Jamaican Oxtails

**The Price:** \$10.50

**The Place:** Island Vybz Caribbean Cuisine in the Coastland Mall Food Court, 1876 Tamiami Trail N., Naples, 877-7860

**The Hours:** 10 a.m. to 9 p.m.

**The Details:** Savor delicious authentic Jamaican cuisine in Naples. Oxtail, once a neglected cut, has gone mainstream. Prices have risen as word of the rich, flavorful braised meat makes the rounds—think beef bourguignon with a tropical twist. It's not a "fast food" to prepare Jamaican cuisine. Top Jamaican chef Damion Morgan sears the oxtails and seasons them with a mix of onions, carrots, tomato, garlic, ginger, thyme, allspice, with a touch of cayenne heat, then braises them low and slow for hours. The flavors mingle and the sauce

is reduced to a luscious stew consistency.

Poured over rice and peas (red beans, to some), or plain rice or cabbage with a side of fried plantains; you're ready for a truly Jamaican feast — you can add a rich hot sauce if you'd like.

**One More Thing:** The staff, with co-owners Shishana and Rogen Forbes, is super warm and friendly — you'll chat and not want to leave. You must try the flavorful Jerk chicken or oh-so-tender pork, curry goat, fried chicken and a crisp beef or cheese-beef patty. Portion sizes are very generous. Check out the lunchtime specials — if you see escovitch fish (fried red snapper) then go for that. Pair your meal with a glass of Vitamalt, coconut water, sweetly tart grapefruit Ting or Tropical Rhythm's pineapple-guava juice blend, and everything's gonna be all right. ■

— Ivan Seligman

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# CUISINE



## KAREN'S THREE FOR 3 Places that cater to vegetarians

A trio worth noting

### 1 VEGAN KITCHEN

794 Neapolitan Way, Naples; 307-4813; [www.vegan-kitchen.us](http://www.vegan-kitchen.us)  
 Some of the folks from the former Loving Hut moved down the street a bit and set up shop in a smaller but charming spot and are serving a slightly different menu, but the premise remains the same: It's all vegan even though you'd swear that there's meat in some of the dishes. The wheat protein they use is chewy and substantial and not at all tofu-life, although some dishes contain that as well. Fresh vegetables and flavorful sauces bring life to this cuisine. Start with some pot stickers and move on to hot and sour soup, a Thai curry bowl, Mongolian wonder or sesame basil eggplant. Then try the cheesecake, which has no cheese, but has the taste and texture of it.

### 2 ORGANICALLY TWISTED

13040 Livingston Road, Naples; 302-8669; [www.organicallytwisted.com](http://www.organicallytwisted.com)  
 It was only natural that what began as a food truck would morph into a storefront with its fresh, locally sourced dishes. There's the raw kelp noodle bowl with sweet-spicy ginger sauce over mixed greens; walnut tacos with corn tortillas, black bean salsa, shredded cabbage, lime and a side salad; curried chicken salad with veggies and a grilled nut cheese and avocado sandwich as standard features. Specials make each day's offerings even more interesting.

### 3 TRUE FOOD KITCHEN

Waterside Shops, 5375 Tamiami Trail, Naples; 431-4580; [www.truefood-kitchen.com](http://www.truefood-kitchen.com)  
 While not all vegetarian, this bastion of healthy dining offers a wealth of vegan and vegetarian options. In fact, even if you enjoy meat, you might opt to skip it with so many great meatless dishes from which to choose. I'm hooked on the charred cauliflower (yes, really), with harissa tahini, medjool dates, mint, dill and pistachio. The grilled artichoke and pesto pizza, Mediterranean quinoa, spring asparagus toast and spicy panang curry with tofu are worthy contenders as well. Try some honey lemonade or sparkling honeydew on the side or, if it's been one of those days, a basil cucumber Collins might cure what ails you. ■

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# CHEF Q&A

## Meet Kareem's Lebanese Kitchen chef and owner, Rachid Eido

BY LINDSEY NESMITH  
lnesmith@floridaweekly.com

Naples seems to be in the grip of Middle Eastern mania with all manner of Near East restaurants popping up. At the center is the Kareem's Lebanese Kitchen, which caters to discerning palates of those craving a refined take on favorites like shawarma, falafel and much more. We spoke to chef and owner Rachid Eido about what sets his restaurant apart and why local eaters are so crazy about Lebanese cuisine.

**Q: What is your culinary background?**

A: After graduating from culinary school, I worked at Crown plaza Beirut for four years and went on to become a junior sous chef at Intercontinental Beirut for two years. After mastering the Lebanese cuisine, I moved to Saudi Arabia to be the personal chef of the royal family for four years. While working there, I got offer from Omni Hotels in Dallas to be the chef de cuisine for Lebanese cuisine. From there I joined Four Seasons Baltimore and ultimately joined Lebanese Taverna Baltimore as executive chef, which is a leading Lebanese restaurant chain in USA. After having a successful professional journey, I pursued my dream to open my own restaurant here in Naples.

**Q: How were you inspired to become a chef?**

A: I'm a third generation professional Lebanese chef following my father and grandfather.

**Q: What brought you to Naples?**

A: My dream of opening my own restaurant brought me to Naples because I see an opportunity to showcase my cuisine. Naples is also becoming a destination for top quality restaurants in the state.

**Q: Can you tell us about your father and grandfather's culinary legacy in Beirut? How about your family?**

A: My grandfather used to own a hummus shop in Beirut that served a traditional Lebanese breakfast. He was very well known and respected in the culinary circle and my father went to culinary school and graduated at the top of his class. He has fifty years

of culinary experience working with royal families in Middle East and top international hotels. Now, he works in Monte Carlo, France as Master Chef. Ultimately I followed his foot steps to become a top Lebanese chef in the U.S.

**Q: Where does hummus fit into your family history?**

A: It started the streets of Beirut in the 1940s. This historical city has been the center of trading and conducting businesses in the Middle East for many centuries and in the middle there was my grandfather's hummus shop. My father grew up within this environment and it sparked in him the passion about our Lebanese cuisine which became his craft, or better... his art. I inherited this passion and love for our cuisine. So you can say that the love for hummus was the spark that ignited in us the passion for our craftsmanship and close relationship to our origin Beirut. Hummus is part of our family and it fits in all three meals on our dining table. Ours is a secret recipe that has been passed down through four different generations.

**Q: Middle Eastern food seems to only be growing in popularity in the West. What do you think sets it apart from our culinary traditions and makes it appealing now?**

A: It's one of the healthiest cuisines in the world and it's getting very popular in this country now. You can see any grocery store full of Middle Eastern products. Lebanese food is all cooked or prepared from scratch and it has wide selection of vegetarian options.

**Q: Do you consider yourself a bit of an ambassador of Lebanese culture?**

A: Absolutely. I'm one of the few Lebanese chefs who have worked with my grandfather. I'm very open to even teach young chefs and sometime do cooking



COURTESY PHOTO

neers in this field, working hand-in-hand with the charity [www.aplantbaseddiet.org](http://www.aplantbaseddiet.org), which promotes a plant based and healthy diet.

**Q: Which dishes are you particularly proud of?**

A: I love all my dishes but chicken Farrouj is my favorite, which is a broiled and grilled free-range boneless bird.

**Q: What do you find challenging?**

A: My challenge is to bring everyone to my restaurant, I'm confident once they come they will start loving my food and restaurant. Of course as any other restaurant we are challenged by the offseason, but we look at it as an opportunity to even more focus on the patrons who are here all year around. Connecting with them and building the relationship is very important to us and crucial to the success of our restaurant.

classes at my restaurant

**Q: You and Asif Syed of 21 Spices partner frequently to present vegan Indo-Lebanese buffets. How are the two cuisines complementary in terms of flavor profiles? What do guests expect from the dishes when they arrive?**

A: The closer countries and cultures are geographically the more common is there cuisine. Granted, there are many different ethnicities within India. However, what the Indian cuisine and Lebanese cuisine have in common is that there wide variety of spices and flavors. Also, there's the cultural importance of food. For both of us, food is celebration! A gift you want to share with family and friends, daily if possible.

Both our cuisines can very easily accommodate a vegan diet since we use so many different vegetables and plant-based ingredients. We had two Indo-Lebanese Vegan Fests which were sold-out because we were not only able to provide a plant-based and flavorful buffet but also we did not use any added oil! We feel that we are pio-

**Q: Who or what are your greatest culinary influences?**

A: As a chef, everywhere I go and everywhere I worked I was influenced by great chefs, the culture I was living in and of course my heritage in Beirut with my father and grandfather teaching me everything they knew. I always try to keep an open mind. I have already learnt a lot through our collaboration and friendship with Chef Asif from 21 Spices. It is great to have such a recognized chef in your backyard where I can literally walk over to his kitchen.

**Q: What has been one of your favorite culinary experiences?**

A: Cooking at Kareem's Lebanese Kitchen is my dream come true.

**Q: What are your favorite culinary resources (books, blogs, etc.)? How do you keep your dishes relevant?**

A: I have a few cooking recipes and notes from my grandfather and father; I also follow Thomas Keller and love his style of cooking and recipes. I have given a modern touch to Lebanese cuisine keeping the recipes traditional. ■

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& THE BIG NOISE**

**SATURDAY, OCTOBER 13 | 8PM • SEMINOLE CENTER**

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ALL NEW**



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MUST BE 21 YEARS OF AGE OR OLDER TO ATTEND INDOOR CONCERTS. SEE PLAYER'S CLUB FOR COMPLETE DETAILS. MUST BE AT LEAST 21 YEARS OLD AND A SEMINOLE WILD CARD MEMBER TO PARTICIPATE. MANAGEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL THIS PROMOTION AT ANY TIME BASED ON OPERATIONAL AND/OR BUSINESS CONCERN. PERSONS WHO HAVE BEEN TRESPASSED OR BANNED BY THE SEMINOLE TRIBE OF FLORIDA OR THOSE WHO HAVE OPTED INTO THE SELF-EXCLUSION PROGRAM ARE NOT ELIGIBLE. IF YOU OR SOMEONE YOU KNOW HAS A GAMBLING PROBLEM, PLEASE CALL 1.888.ADMIT.IT.

**MINUTES AWAY  
FROM MORE**





**FORT MYERS**



**Riverfront Estate Pool Home**  
Riverfront home with 4 beds + den, 4.5 baths, oversized garage and a guest house.  
**\$1,599,000**  
800CC032022.  
1-866-657-2300

**FORT MYERS**



**Magnificent River Views**  
This gorgeous contemporary custom 4/3 pool home offers rivers views from almost every room in the house!  
**\$949,900**  
800CC030271.  
1-866-657-2300

**CAPE CORAL**



**Bring Your Yacht.....**  
Spectacular views of Florida sunsets! Deep water direct gulf access! Beautiful 3 + den with 4 car plus garage.  
**\$840,000**  
800CC005349.  
1-866-657-2300

**CAPE CORAL**



**Stunning River Views**  
The home offers an efficient layout with 4 bedrooms and 3 bathrooms, one of them with access to the pool.  
**\$765,000**  
800CC013177.  
1-866-657-2300

**BONITA SPRINGS**



**Paradise Awaits**  
Private beach access with shuttle boat to private island!! Gated golfing community.  
**\$759,900**  
800NA031364.  
1-866-657-2300

**FORT MYERS BEACH**



**Location, Location, Location**  
This beautiful income producing triplex is a turnkey investment ready for your touch.  
**\$745,000**  
800LE008496.  
1-866-657-2300

**NAPLES**



**Gated Community**  
5/4 pool home located in the highly desirable community of Wilshire Lakes.  
**\$634,900**  
800NA000938.  
1-866-657-2300

**CAPE CORAL**



**Centerfold Gulf Access Dream Home**  
4/3 gulf access pool home. Tastefully decorated custom built two story home!  
**\$625,000**  
800CC013365.  
1-866-657-2300

**SANIBEL**



**Stunning Sanibel Retreat**  
Sanibel Beaches! Bring your whole family to this oversized home on Sanibel Island. Deeded beach access in the community!  
**\$475,000**  
800CC041272.  
1-866-657-2300

**BONITA SPRINGS**



**New Construction**  
Stunning rarely available new construction home completed April 2018 in the highly desirable Bonita Shores/Collier County.  
**\$475,000**  
800NA024270.  
1-866-657-2300

**CAPE CORAL**



**Direct Sailboat Access Duplex**  
Located centrally to downtown Cape Coral. Both units have been updated and include all appliances! Bring your boats!  
**\$429,900**  
800CC035607.  
1-866-657-2300

**FORT MYERS**



**Banyon Cove Pool Home**  
Here is your chance for space! Almost a half an acre - 3 bed 2 bath with over 2017 sqft under air - pool  
**\$385,000**  
800CC035211.  
1-866-657-2300

**FORT MYERS**



**4 Bed/2.5 Bath Pool Home - Whiskey Creek**  
This house is Florida living! 4 bed/2.5 bath pool home is a must see with stunning views, large private yard, patio/pool.  
**\$379,900**  
800FM030672.  
1-866-657-2300

**CAPE CORAL**



**Waterfront Gulf Access**  
Beautifully updated waterfront gulf accessible 4/2 home.  
**\$378,000**  
800CC029959.  
1-866-657-2300

**FORT MYERS**



**Stunning Pool Home**  
4 bedroom 2.5 bath in gated community of Cross Creek.  
**\$377,900**  
800CC034926.  
1-866-657-2300

**PORT CHARLOTTE**



**Salt Water Front - Beautiful Home**  
Beautiful home in Port Charlotte on salt water canal with access to the Harbor and the Gulf of Mexico. This is the Dream!  
**\$368,900**  
800CH401148.  
1-866-657-2300

**NAPLES**



**Forest Lakes Home**  
3 bedroom/3 bath in golf community.  
**\$367,500**  
800NA013613.  
1-866-657-2300

**CAPE CORAL**



**Beautiful 4/3 Built 2016**  
Western exposure and great location!  
**\$360,000**  
800CC013876.  
1-866-657-2300

**FORT MYERS**



**3 Bed/2 Bath Pool Home - Tanglewood/McGregor Area**  
Eye catching beauty! This elegant 3 bed/2 bath home could be an HGTV featured home! Tastefully renovated and details.  
**\$349,900**  
800FM027699.  
1-866-657-2300

**FORT MYERS**



**2 Bed 2 Bath Brighton at Silver Oaks**  
See this beauty today 2 bed 2 bath + den corner lot immaculate.  
**\$349,000**  
800FM032462.  
1-866-657-2300



**CAPE CORAL**



**Pool Home**  
4 beds & 3.5 baths in this meticulously maintained pool home!  
**\$345,900**  
1-866-657-2300 800CC032356.

**CAPE CORAL**



**Well Maintained Pool Home**  
3/2 pool home with direct gulf access.  
**\$335,900**  
1-866-657-2300 800CC034444.

**CAPE CORAL**



**Gated Community**  
3/3 pool home in a lovely gated community.  
**\$327,500**  
1-866-657-2300 800CC036377.

**CAPE CORAL**



**Open Concept**  
4 bedroom, 2 bath open concept design.  
**\$324,900**  
1-866-657-2300 800CC029822.

**FORT MYERS**



**Fall in Love**  
Easy access to Ft. Myers Beach, Sanibel and Captiva. Fall in love with this 3 bedroom, 2 bath 2 car garage plus den home.  
**\$322,000**  
1-866-657-2300 800CC032876.

**CAPE CORAL**



**Pool Home with Open Concept**  
3/2 open concept pool home in SW Cape Coral.  
**\$319,900**  
1-866-657-2300 800CC029531.

**CAPE CORAL**



**Panoramic River Views**  
Fabulous 2/2 condo with beautiful kitchen in the gated community of Cape Harbour!  
**\$309,000**  
1-866-657-2300 800CC025175.

**FORT MYERS**



**Sailboat Gulf Access w/Pool**  
Come discover this 3 bed sailboat gulf access home w/heated pool! Wide canal enough to turn your boat around in!  
**\$300,000**  
1-866-657-2300 800FM032942.

**NAPLES**



**Naples Lakefront Villa**  
2 bed/2 bath + den features an open floor plan, vaulted ceilings, a den with Murphy bed & closet.  
**\$299,000**  
1-866-657-2300 800FM033410.

**CAPE CORAL**



**Panoramic Marina Views**  
Enjoy fabulous serene marina views from the balcony of your 2/2 7th floor unit.  
**\$299,000**  
1-866-657-2300 800CC030646.

**FORT MYERS**



**S. Fort Myers Large Single Family Home**  
Like new 3 bedroom 2 bath, split plan. 1938 sqft, 2 car garage. New roof and A/C.  
**\$296,000**  
1-866-657-2300 800FM031915.

**FORT MYERS**



**Enjoy your Nice Remodeled Pool Home - Heart of Ft. Myers**  
Enjoy your new and nice pool in the heart of Fort Myers. Completely remodeled 3 bedroom/2 bath home.  
**\$280,000**  
1-866-657-2300 800FM028371.

**CAPE CORAL**



**Meticulously Maintained**  
3/2 pool home in SW Cape. Close to shopping and entertainment.  
**\$279,900**  
1-866-657-2300 800CC034214.

**FORT MYERS**



**Colonial Country Club Attached Villa**  
Two bedroom, two bath attached villa .Pool and spa. Hurricane windows on the home and Storm Smart Shutters.  
**\$279,000**  
1-866-657-2300 800FM030346.

**CAPE CORAL**



**Gulf Access Pool Home Boat Dock & Lift SE Cape Coral**  
3/2 Split floor plan design. Upgraded kitchen, granite counters custom cabinets stainless steel appliances.  
**\$269,500**  
1-866-657-2300 800CC010456.

**CAPE CORAL**



**Move in Ready**  
Stunning move-in ready 3 bedroom + den, 2 bath with over 2000 sqft of living space.  
**\$245,400**  
1-866-657-2300 800CC035172.

**ESTERO**



**Island Club at Corkscrew**  
Single family 2 bedroom, den with French doors, 2 bath, 2 car garage home.  
**\$240,000**  
1-866-657-2300 800LE014718.

**FORT MYERS**



**1st Floor 3 Bed/2 Bath Condo in Portofino**  
Florida living in the Tuscan inspired gated community of Portofino! Serene preserve views.  
**\$239,900**  
1-866-657-2300 800FM031292.

**FORT MYERS**



**Charming 3 Bed/2 Bath Fenced Corner Lot**  
Charming 3 bed/2 bath on fenced corner lot in the San Carlos area of Ft. Myers. Calm interior colors and vaulted ceilings.  
**\$239,000**  
1-866-657-2300 800FM028985.

**PORT CHARLOTTE**



**The Pool Home You Have Been Waiting For**  
Very quiet location but close to everything. Perfect place to walk and bike in a quiet and friendly waterfront community.  
**\$239,000**  
1-866-657-2300 800CH400215.

**LEHIGH ACRES**



**4 Bedroom Upgraded Home**  
Stunning 4 bedroom home with great room, formal dining room, laundry room, spacious kitchen, and screened lanai.  
**\$235,000**  
1-866-657-2300 800LE034979.

**CAPE CORAL**



**Custom Built - 3 Bedroom with Den!**  
Pristine condition. Formal living and dining family room with informal dining. Many upgrades. Established neighborhood.  
**\$235,000**  
1-866-657-2300 800CC035836.

**FORT MYERS**



**Gorgeous Condo in Portofino**  
Second floor 2 bedroom condo with attached 2 car garage. Gated community in great location.  
**\$229,000**  
1-866-657-2300 800FM029777.

**NORTH FORT MYERS**



**Furnished Mobile Home with Paved Road on Five Acres**  
Enjoy fresh air and quiet surroundings daily with bright stars nightly. North Fort Myers is rapidly becoming discovered.  
**\$225,000**  
1-866-657-2300 800FM008472.



**LEHIGH ACRES**  
**Beautifully Upgraded**  
 3/4 + Den sitting on almost 1/2 acre lot. Move in ready.  
**\$225,000**  
 1-866-657-2300 800CC013936.



**CAPE CORAL**  
**Pool Home with Southern Exposure**  
 Updated heated pool home with all utilities in and paid!  
 Very open floor plan with french doors out to a large  
 pool area.  
**\$225,000**  
 1-866-657-2300 800CC054262.



**NORTH FORT MYERS**  
**N Ft Myers 3/2 w/Private Neighborhood Boat Ramp**  
 Sliders are abundant in this home allowing you to take  
 in the gorgeous sunny daylight, while overlooking a  
 wooded area.  
**\$224,900**  
 1-866-657-2300 800FM031917.



**CAPE CORAL**  
**Cozy Cape Coral Cottage**  
 This wonderful pool home is a great starter, snowbird  
 or down sizer home. Spacious open floor plan, ample  
 bedrooms.  
**\$219,900**  
 1-866-657-2300 800CC030014.



**CAPE CORAL**  
**Large Well Kept Home in NW Cape**  
 Over 2000' under air. Good condition, large split bed-  
 rooms and ready for new family.  
**\$219,000**  
 1-866-657-2300 800FM013550.



**ESTERO**  
**Awesome Water view 2 Bed/2Bath**  
 Nestled on a quiet street lined with huge oak trees!!  
**\$215,000**  
 1-866-657-2300 800FM006743.



**NORTH PORT**  
**Waterfront with Pool**  
 Great 2/2/1 on canal. Has pool and just under half an  
 acre!  
**\$214,900**  
 1-866-657-2300 800CH401248.



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 STATE OF FLORIDA

MAKING DREAMS  
 COME TRUE!

SEARCH OVER  
**550 HOME & LOT  
 LISTINGS!**  
**C21SUNBELT.COM**



**BONITA SPRINGS**  
**Gated Community**  
 Minutes from the beach, don't miss this 2/2+den  
 condo in excellent condition!  
**\$212,000**  
 1-866-657-2300 800NA021091.



**PORT CHARLOTTE**  
**Charming 3/2/1 Home in the Heart of Port  
 Charlotte**  
 This is a great family home, just minutes from shopping  
 and 20 minutes to the beach.  
**\$209,900**  
 1-866-657-2300 800CH244012.



**CAPE CORAL**  
**SW Cape Pool Home**  
 Adorable Southern exposure pool home. 1258 sqft  
 under air, split floor plan fenced yard Built in 2003.  
**\$209,900**  
 1-866-657-2300 800CC029132.



**CAPE CORAL**  
**SW Cape 3 Bed, 2 Bath, Triple Lot**  
 Triple lot, 3 bed, 2 bath, built in 2004, great family  
 home.  
**\$199,900**  
 1-866-657-2300 800CC034316.



**PORT CHARLOTTE**  
**3/2 Pool Home**  
 So many newer features, do not let this one pass you  
 by. Well priced 3/2/2 with a den and heated pool.  
**\$199,000**  
 1-866-657-2300 800CH250362.



**LEHIGH ACRES**  
**Half Acre 3+Den Home in Lehigh Acres**  
 Half acre 3+ den home in Lehigh Acres. Over 2000  
 sqft.  
**\$199,000**  
 1-866-657-2300 800NA033406.



**CAPE CORAL**  
**Updated South Cape Coral Home on Palm Tree**  
 New updated kitchen & laminate flooring in great room  
 & master bed; remodeled master bath; too many up-  
 grades to name.  
**\$196,000**  
 1-866-657-2300 800FM035432.



**FORT MYERS**  
**Beautiful 2 Bed + Den First Floor Condo**  
 Beautiful mint condition first floor 2 bedroom with den  
 and garage in the sought after gated community.  
**\$195,000**  
 1-866-657-2300 800FM031083.



**FORT MYERS**  
**Top Floor with Great Lake View in Kelly Greens**  
 Top floor - great view - vaulted ceilings - upgraded -  
 turnkey - ready to move in to.  
**\$193,000**  
 1-866-657-2300 800FM029163.



**FORT MYERS**  
**3 Bed Townhome with Garage**  
 Fantastic opportunity to own a 3 bed, 2.5 bath plus loft  
 and 1 car garage in a wonderful gated community.  
**\$186,375**  
 1-866-657-2300 800FM002181.



**ROTONDA WEST**  
**Golf Course Community**  
 Well maintained 3/2 pool home on a fresh water canal  
 in golfing community of Rotonda West!  
**\$179,900**  
 1-866-657-2300 800CH250809.



**NORTH PORT**  
**Charming Home**  
 Charming 4 bedroom 2 bath home on a 1/2 acre lot in  
 North Port with mature landscaping.  
**\$179,900**  
 1-866-657-2300 800CH249905.



**PORT CHARLOTTE**  
**Gulf Access 10 Minutes to the Harbor**  
 Very cozy 2 bedroom 1 bath home with concrete sea-  
 wall and 6,000 boat lift.  
**\$179,900**  
 1-866-657-2300 800CH249459.



**CAPE CORAL**  
**Handyman Special**  
 Handy man fixer upper located in the highly coveted  
 Gold Coast Estates.  
**\$179,000**  
 1-866-657-2300 800CC032596.



**FORT MYERS**  
**Top Floor Vaulted Ceilings Lake View in  
 Kelly Greens**  
 Championship golf in Southwest Fort Myers near the beach  
 in this 2/2/1 condo with golf membership!  
**\$175,000**  
 1-866-657-2300 800FM009879.



**FORT MYERS**



**1st Floor - Turnkey - Close to Beach - Lake View**  
Immaculately maintained golf condo in Kelly Greens Golf community. Close to all amenities. Ready to go.  
**\$175,000**  
800FM034801.  
1-866-657-2300

**FORT MYERS**



**River Views**  
Move-in ready 3 bedroom, 2 bath log cabin. Plenty of room for a pool!  
**\$164,900**  
800CC034185.  
1-866-657-2300

**FORT MYERS**



**Newer Home in Lehigh**  
3/2/2 with open floor plan.  
1-866-657-2300  
**\$160,000**  
800CC034133.

**FORT MYERS**



**2 Bed/2 Bath Villa in Whiskey Creek**  
Charming and spacious 2 bedroom /2 bath villa in Whiskey Creek. Located in desirable Section 5 with great reserves.  
1-866-657-2300  
**\$159,900**  
800FM032575.

**PUNTA GORDA**



**Lakefront Condo in Heritage Lake Park**  
This 3 bedroom 2 bath condo is on the 2nd floor overlooking the lake. Great amenities like pool, gym, security etc.  
**\$149,900**  
800CH400443.  
1-866-657-2300

**FORT MYERS**



**Lots of Room**  
Updated 2062 sqft home featuring 3 bedrooms, 2 full baths and large enclosed back patio.  
**\$145,000**  
800CC029676.  
1-866-657-2300

**CAPE CORAL**



**Gulf Access Condo**  
2/2 corner unit overlooking a gulf access canal.  
1-866-657-2300  
**\$139,000**  
800CC007237.

**FORT MYERS**



**Kelly Greens Terrace Condo - Golf & Lake View**  
2nd floor condo on Kelly Greens Championship golf course offered turnkey!  
1-866-657-2300  
**\$137,000**  
800FM028550.

**FORT MYERS**



**Renovated 2/2 Townhouse w/Loft in Pine Grove**  
Beautiful, newly renovated townhouse. 2 bed/2 bath with a loft! Loft can be used as an office, game room.  
**\$136,900**  
800FM030226.  
1-866-657-2300

**FORT MYERS**



**Townhouse**  
Gated community - 3/2.5 corner unit townhouse with oversized 2 car garage.  
1-866-657-2300  
**\$135,500**  
800CC025234.

**FORT MYERS**



**2 Bed /2 Bath Condo Overlooking Water off Daniels**  
Be Wowed by this condo's view overlooking the water and onto the pool area. Located on the third floor.  
1-866-657-2300  
**\$125,000**  
800FM025901.

**FORT MYERS**



**Townhouse**  
2/1.5 remodeled and updated townhouse.  
1-866-657-2300  
**\$119,900**  
800CC032547.

**CAPE CORAL**



**Gulf Access Condo**  
2/2.5 gulf access two story villa style condo.  
1-866-657-2300  
**\$119,000**  
800CC013249.

**MOORE HAVEN**



**Weekend Getaway Moore Haven**  
Manufactured home on .55 acre. Corner lot, extra buildings, screened in spa/lanai, motor home barn and plant nursery shed.  
1-866-657-2300  
**\$115,000**  
800LE079391.

**NORTH FORT MYERS**



**Sought After Lazy Days Village**  
Beautiful corner lot in prime area of park, amenities include 2 clubhouses, pool.  
1-866-657-2300  
**\$94,000**  
800FM028457.

**LEHIGH ACRES**



**Location with a View**  
This beautiful and well maintained condo is priced for an immediate sale.  
1-866-657-2300  
**\$82,500**  
800LE007937.

**PORT CHARLOTTE**



**Affordable Home**  
Live the Florida lifestyle in this 1/1 home with a den in a quiet neighborhood.  
1-866-657-2300  
**\$79,962**  
800CH249405.

**NORTH FORT MYERS**



**Vacation Home Package Deal**  
Best Package deal you will find in a Florida vacation home! Home comes fully furnished (a few personal pieces excluded.)  
1-866-657-2300  
**\$69,000**  
800FM028464.

**PORT CHARLOTTE**



**Town and Country Manor**  
1st floor 2/2 condo. Unit has tile in the kitchen & lanai and carpet thru-out. 2 bed and 2 baths.  
1-866-657-2300  
**\$64,999**  
800CH400891.

**NORTH FORT MYERS**



**Investor/Rehab Special**  
Corporate owned Rehab Special. Lee County Tax Appraiser shows this home as a 2 bedroom/ 1 bath.  
1-866-657-2300  
**\$64,900**  
800FM034466.

