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WEEK OF MARCH 21-27, 2013

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INSIDE



Life gets messy
"The Clean House" next up from The Naples Players. **C1** ▶



Society shots
Pampered pooches with their people, and more fun around town. **C28-33** ▶



Hiring veterans
Businesses begin to tap into an overlooked resource
BY ERIN WILLIAMS
The New York Business Press is proud to present the first issue of the new magazine for business owners and entrepreneurs. It's a special celebration to honor the brave men and women who have served our country. The magazine is available for free to all subscribers. Visit our Facebook page for more information.
"Over the years I've brought many veterans into the business," said Mr. Williams. **C28-33**

Place our vets
Putting America's heroes to work. **B1** ▶



Luck o' the Irish
All eyes were smiling under sunny skies at the Naples St. Patrick's Day Parade. **A18** ▶

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Sunset at the Naples Pier

STEVE AUGULIS / COURTESY PHOTO

Season's peak

It just doesn't get any busier than this

BY ATHENA PONUSHIS

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TRAFFIC. TRAFFIC. TRAFFIC. IT'S THE DISTINCT MARK OF THE seasonal snowbird, that curious species that descends upon Southwest Florida from November to Mother's Day, adding a colorful plumage to the everyday orange-and-green license plates on cars traveling our highways and thoroughfares. Blue and white plates herald snowbirds from Michigan or Illinois; specks of red adorn the plates of those from Ohio and Massachusetts; green and white touts Vermont.

Snowbirds wear flip-flops in February, airing out their toes in temperatures that to the local species often feel downright cold. Snowbirds seem immune to the chill, their bodies circulating heat like some sort of vacation-propelled convection ovens.

Snowbirds are often mistaken for their kin, the tourist.

SEE PEAK, A8 ▶

Charitable grants of \$13.4 million awarded

SPECIAL TO FLORIDA WEEKLY

Smiles and applause erupted over and over as trustees of Naples Children & Education Foundation, creators of the Naples Winter Wine Festival, presented \$13.4 million in grant checks to charitable organizations that serve Collier County's underprivileged and at-risk children.



During a ceremony March 18 at Bay Colony Golf Club, 24 charities received grant checks totaling \$6.4 million to help fund programs and services over the next 12 months. Grants ranged in size from \$31,000 for St. Matt's Kids Camps to \$1 million for Boys & Girls Club of Collier County.

In addition, grants totaling \$7 million were awarded for multi-year, strategic

initiatives aimed at continuing the fight against children's oral health diseases; providing out-of-school programs in Immokalee; improving children's vision through screening and providing prescription eyeglasses; and the continuation of Lunch Boxes of Love, an initiative that takes a bite out of children's hunger. "Hundreds of generous festival supporters are behind these grant awards,"

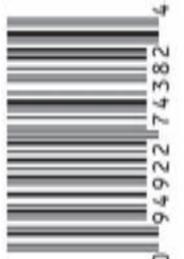
SEE GRANTS, A24 ▶

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COMMENTARY

Frisky business



rogerWILLIAMS

rwilliams@floridaweekly.com

So there I am, your typically successful, wealthy, incomprehensibly happy, world-famous American white male, about 40, sitting in the afternoon sun at the top of the steps overlooking Morningside Heights and its green park, thinking well of myself (I was born and raised to think well of myself, after all), when suddenly I hear movement behind me.

This is in New York City on Manhattan's upper West Side.

I glance casually over my shoulder. A long lean black man — a dreadlocked, beret-wearing, lodge-pole of primary colors (greens, reds, purples) — is coming up the stairs toward Amsterdam Avenue. Out of the park. Out of Harlem. Right out of blackland, as I once described it to the novelist Jonathan Franzen, who quickly characterized me as “a little bit tendentious.” I’ve been afraid to look up the word tendentious ever since.

Anyway, I happen to have a tidy little apartment on the edge of blackland at 125th Street, and I figure I’m the cat’s meow.

The man on the steps does not, apparently. His inscrutable New York frown is a thing of beauty, an expression that seems to convey anger, pride, disapproval, hostility and criminal intent, all of a piece.

I stand without too much urgency and turn his way, maintaining my place but leaving him room to move past me if he so

chooses. But he doesn’t.

Instead, he stops to discuss race relations in general and my own concept of race, specifically.

“You just a goddamn racist,” he insists eloquently, to kick things off. The declarative sentence, not much more than a subject (“You”), with a simple verb so muscular he can skip it (is), attached to a couple of train-wreck adjectives (“goddamn racist”), will remain memorable for two decades, in my mind — a verbal gut-punch delivered without warning.

“And you aren’t?” I snap back.

I no longer remember the specific words that ensued on that autumn afternoon in 1993, but they were colorful, just like the two of us.

He claimed I was a racist because I’d risen and turned, wary of black, per se. If he’d been white, he told me, I never would have bothered to stand up. In short, I’d profiled him, just like all the other whitebreads. Just like the cops.

I denied it, of course. I said I could practice caution when I chose, and I was wary of everybody, including him. If I’d been a black man, I suggested, he never would have called me on it.

We looked each other over for a second, both of us unblinking — in retrospect, both of us right, but him righter — and then he slipped on by and disappeared into life, bearing his significant and burdensome chip-on-the-shoulder.

A justified chip, from what we now know (not that we didn’t know it then, either).

The great majority of stop-and-frisk actions taken by New York City police in

the last decade have been aimed at black and Hispanic males, according to a recent report analyzing New York’s finest. They went on the defense this week following a Monday class-action lawsuit filed to alter (but not stop) this frisky business introduced in the 1990s by Mayor Rudolph Giuliani.

Here are some succinct numbers that seem to show how well the policy has worked, at first glance. Unfortunately, they also suggest that the policy is a flagrant suspension of that most American of constitutional virtues: equal treatment under the law.

Murders in New York dropped from more than 2,000 per year in the 1990s to 412 last year, according to an AP story printed in the *The Washington Post*.

More than 531,000 people were stopped, 51 percent of them black, 32 percent Hispanic and 11 percent white. But Census figures show that 44 percent of more than 8 million residents of the big Apple are white, 28 percent Hispanic and 26 percent black, the report said.

One might be tempted to argue that racial profiling, therefore, has worked — say, a lawyer for the defense of the policy. Once could argue, too, that more crimes are committed on a per capita basis by black and Hispanic people, than by white people in New York, and therefore the policy is justified.

Or, lawyers could argue that it isn’t racial profiling — it’s profiling based on a host of other signals. Dreadlocks, maybe. Gang symbols, whatever those are. An ambulatory style they used to call “the pimp walk.” A nice car, decked out and detailed flamboyantly. A smirk, a frown, a pimple on the nose, putting your left foot in front of your

right instead of your right foot in front of your left, when you walk.

Here’s the problem with all this: it’s un-American.

Not only that, but life doesn’t work the way the cops want it to or the statistics suggest it does.

Appearances are deceptive. Books judged by their covers are prejudged. Many other factors contribute to the drop in murders besides the stop-and-frisk policy.

Here’s another statistic: Only 10 percent of all those stops led to an arrest.

So 90 percent, most of them black or Hispanic, have done nothing but look funny in the eyes of a cop. They get hassled anyway.

To me, that can mean only one thing: The cops are no better than I am at judging a book by its cover.

There or here. When my sister-in-law and her teenage daughter came out to visit us last year in the back seat of her husband’s fine ride, a crème-colored Lincoln with silver wheels and urban zing, they were pulled over, made to get out of the car by a sheriff’s deputy and searched.

Her husband, an IT director, and his visiting cousin, an engineer, are black. The cop claimed their taillight was out but failed to ticket them for it.

Is that what I did above Morningside Heights?

In part, yes. The difference is this: the cops represent all of us — our laws, our way of life, our sense of what’s required for security. Thus, they have a supreme obligation to police in a manner that reflects our values.

And our values insist that every one of us, from any background and of any persuasion, be treated equally under the law. ■

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OPINION

Hugo Chavez's cheering section



richLOWRY

Special to Florida Weekly

Let us pause and reflect. The left's favorite self-aggrandizing thug has shed this mortal coil. Hugo Chavez, R.I.P.

All the country's least-reflective and most-reflexive ideologues of the left immediately issued warm farewells — Sean Penn, Michael Moore, Oliver Stone and, of course, the nation's 39th president, Jimmy Carter.

Carter praised Mr. Chavez for his commitment "to bring profound changes to his country," which, by installing himself as the effective president for life, he certainly did. Carter noted his "formidable communications skills," a quality that is not unusual in successful populist demagogues. In the gentle tone of someone who regrets that his good friend sometimes cheats at bridge, Carter allowed that he did not agree "with all of the methods followed by his government."

Mr. Chavez displaced a corrupt, conscienceless oligarchy when he took power in 1999 with his own corrupt, conscienceless rule. In a recent report, Human Rights Watch detailed how "the

accumulation of power in the executive and the erosion of human rights protections have allowed the Mr. Chavez government to intimidate, censor, and prosecute critics and perceived opponents."

Fidel Castro was his mentor, and he propped up the Castro regime with Venezuela's ample oil. He praised every heinous dictator around the planet as a brother-in-arms. He was hell on the plutocrats, and also on the Jews. "Don't let yourselves be poisoned by those wandering Jews," he warned his countrymen, in a sentiment worthy of the 15th century.

All of this should make Mr. Chavez an unsympathetic figure for everyone in America. Not so, sadly. For some, all is forgiven if you hate the rich and talk the language of populist redistribution, while wrapping your program in a bow of rancid anti-Americanism. Then, every allowance will be made for your thuggery. Everyone will obsess about your colorful and charming personality. And praise you when you're gone.

During Mr. Chavez's time in office — blessed by high oil prices — poverty fell in Venezuela. But it fell in other countries in the region as well, according to The Economist, thanks to a commodity boom. Mr. Chavez left his country crime-ridden, wracked by inflation and beset by a shortage of goods.

The night of his death, Rachel Maddow had *Washington Post* columnist Eugene Robinson on her program to discuss him. She asked Robinson in a voice heavy with sarcasm whether Hugo Mr. Chavez was really "the monster" he was made out to be. Robinson explained that Mr. Chavez bonded with the poor and had lots of popular support. Ms. Maddow gently prodded Robinson to address criticisms of Mr. Chavez for not advancing freedom.

Unable to muster any of the denunciatory venom he lavishes on Republicans once or twice a week, Robinson issued forth with a strangely tortured construction: "He was not what we would call a lover of democracy as we would like to see it practiced." Robinson noted that Mr. Chavez gerrymandered electoral districts, but, hey, "that happens elsewhere as well." All in all, he was "a man of contradictions." You know, like Disraeli or Gladstone.

Goodbye, Hugo Mr. Chavez. All your friends who got to admire your authoritarian savvy and gross economic mismanagement from a safe distance will miss you very much. ■

— Rich Lowry is editor of the *National Review*.

Starving for justice at Guantanamo



amyGOODMAN

Special to Florida Weekly

Reports are emerging from the U.S. military prison at Guantanamo Bay that a majority of the prisoners are on a hunger strike. One hundred sixty-six remain locked up, although more than half of them have been cleared by the Obama administration for release. Yet there they languish (in some cases now in their second decade) in a hellish legal limbo, uncharged yet imprisoned. President Barack Obama's failure to close Guantanamo, as he boldly promised to do with an executive order signed on Jan. 22, 2009, and the deterioration of conditions at the prison under his watch will remain a lasting stain on his legacy.

From Guantanamo, Yemeni prisoner Bashir al-Marwalah wrote to his lawyer: "We are in danger. One of the soldiers fired on one of the brothers a month ago. Before that, they send the emergency forces with M-16 weapons into one of the brothers' cell blocks. ... Now they want to return us to the darkest days under Bush. They said this to us. Please do something."

Mr. al-Marwalah was referring to the first recorded use of rubber bullets being fired at a Guantanamo prisoner by the U.S. military guards there.

According to Pardiss Kebriaei, a senior staff attorney with the Center for Constitutional Rights, her client Ghalib al-Bihani is one of the Guantanamo prisoners currently on a hunger strike. She told me Al-Bihani told her that "there is a large-scale hunger strike in Camp 6, which is the largest of the facilities at Guantanamo. That prison holds about 130 men. He said that almost everyone, except for a few who are sick and

elderly, is on strike. He had lost over 20 pounds. He is a diabetic. His blood-glucose levels are fluctuating wildly. He told me that medical staff at Guantanamo has told him his life is in danger. And he and others want us to get the word out about this."

Meanwhile, in Washington, D.C., this week, the Obama administration has to defend its Guantanamo policy before a hearing of the Inter-American Commission on Human Rights, a part of the Organization of American States. Mrs. Kebriaei's colleague at the Center for Constitutional Rights, attorney Omar Farah, addressed the hearing, saying: "I represent Tariq Ba Odah, a young Yemeni man who's been on an uninterrupted hunger strike since February 2007. He is force-fed daily by Guantanamo guard staff. As we speak, it's likely that he's being removed from his cell, strapped to a restraint chair, and a rubber tube is being inserted into his nose to pump a liquid dietary supplement into his stomach. Tariq says this is the only way that he has to communicate to those of us who have our freedom what it means to be unjustly detained, to be put in a cell for a decade without charge. It's his only way to communicate the barbarism of such conduct."

The Obama administration has claimed that only six or seven prisoners are on a hunger strike. Prisoner letters and attorney eyewitness accounts, however, support the claim that well over 100 of the 166 Guantanamo prisoners are into at least the second month of the strike.

Another lawyer for Guantanamo prisoners, Kristine Huskey of Physicians for Human Rights, also testified Tuesday. She later explained that indefinite detention causes "severe and lasting psychological trauma ... caused by chronic states of stress, anxiety and dread, because these people at Guanta-

namo don't know if they're going to be released, if ever ... all of this uncertainty and uncontrollability causes extreme stress on the immune system, the cardiovascular system. It leads to asthma, diabetes, gastrointestinal disorders, spread of cancer, viral infections, hypertension, depression, suicide, PTSD."

At the hearing, the Obama administration denied that it detains people indefinitely. Michael Williams, senior adviser for Guantanamo policy in the Office of the Legal Adviser at the U.S. State Department, said, "The United States only detains individuals when that detention is lawful, and does not intend to hold any individual longer than necessary."

In his testimony, CCR attorney Omar Farah countered, "In light of the existential torment that indefinite detention creates for Guantanamo prisoners and the physical risks that it poses; in light of the fact that the state itself has conceded that more than half of the prisoners the state no longer has an interest in detaining, through the clearances that my colleague just described; in light of the fact that nine prisoners have died at Guantanamo in U.S. custody — and after 11 years, when is enough enough?"

The Guantanamo prisoners' hunger strike is a bold, desperate, life-threatening act of defiance, which President Obama should immediately address by fulfilling one of his first executive orders as president, to close Guantanamo. ■

— Denis Moynihan contributed research to this column.

— Amy Goodman is the host of "Democracy Now!," a daily international TV/radio news hour airing on more than 1,000 stations in North America. She is the co-author of "The Silenced Majority," a *New York Times* best-seller.

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PROFILES IN PARADISE

Aspiring musical actress blooms from local roots



Alexandrea Tocco came home from New York City last month to entertain us at the Gulfshore Playhouse "Bubble, Baubles and Broadway" gala. Her singing that evening was a smashing success, her performance filled with confidence, presence and maturity well beyond her 23 years.

Eight years ago, at the age of 15, Alexandria competed in a vocal contest in Estero. One of the judges was Kristen Coury, Gulfshore Playhouse producing artistic director. When Alexandria announced she would sing Kristin Chenoweth's Broadway hit, "The Girl in 14G," Ms. Coury had her doubts. It was a very difficult song choice. Not only did Alexandria perform beautifully, but she also won the entire vocal contest.

Ms. Coury knew then that she had met a future star in Alexandria. And she wanted Gulfshore Playhouse to be a platform to help the young singer achieve her dream of one day performing on Broadway.

In the summer of 2006, Ms. Coury created a musical, "Romeo & Juliet, Redefined," to be performed on the outdoor stage at Cambier Park. Alexandria was cast in the demanding role of Juliet. The show garnered standing ovations. I remember being amazed at Alexandria's talent and stage presence.

Throughout that summer, Ms. Coury introduced Alexandria to the communi-

ty through a series of private parties to promote Gulfshore Playhouse and Alexandria's talent. So impressed were some who heard her that they formed a foundation to raise money to send her to the prestigious Interlochen Performing Arts Academy in Michigan for her senior year in high school. Her entire tuition was covered by these benefactors who believed in her talent.

Alexandrea graduated from the New York University Tisch School of the Arts this past year, earning a BFA with a focus in theater and musical theater. Her education has followed a natural progression.

"As a child, I watched all of the MGM classics," she recalls. "I was very enamored with the world of music and dance on film. Those classic musicals were what I began to eat and breathe. As I got older I used music, art, theater and performance as not only a source of joy but as a sense of therapy, a way to expand my imagination and to communicate fully.

"I was lucky enough to have a voice that people enjoyed."

Still focused on singing, she dreams of originating a role on Broadway and of moving her talents toward film. "Eventually, I hope to be a voice for many causes that plague the upcoming generation today and to use my work and creativity to influence others with productions that can reach far past New York City."

Outside of her love of performing, she says, "I adore reading. I cannot say enough how much I love holding a book in my hand and reading. I also enjoy food, exploring cultures and the flavors of life through food. I also love hiking and horseback riding,

Talking points with Alexandria Tocco

Something that's been on your mind: That people should be more tolerant, open and accepting to those that are different than them. Variety and differences are what make the world beautiful. No art that is worth studying, viewing or discussing is ever in the norm, or full of conventional beauty. It is innately flawed, it challenges and changes you, and THAT is beautiful.

As a kid, what did you want to be when you grew up? I always wanted to be a singer and an actress. Always. Sometimes I dabbled with being a spy, or a librarian in France. But those were short-lived fantasies.

Guilty pleasures: Beautiful shoes. And the snack Goldfish. I could eat those by the handful!

One thing on your bucket list: Skydive. I am extremely afraid of heights, I have been noticing that lately and I look forward to facing that fear.

Skill or talent you wish you had: The ability to tap dance like Gene Kelly. That guy knew how to move.

Advice for kids who aspire to perform: Have fun. If you aren't having fun, you aren't doing it right. And don't be afraid of looking silly. Actually, don't be afraid of what anyone thinks at all. You are unique and have something that no one else can offer. Only you can

provide you. Be proud of that.

What makes you laugh: Everything. My friends, British humor, absurd situations, myself most of all.

Last book you read: "Familiar," by J. Robert Lennon.

Something you'll never understand: Why so many live in fear.

Pet peeve: People chewing with their mouth open.

Something people might be surprised to find out about you: I move around a lot. I'm really good at traveling and living in odd places for short or long periods of time.

What the Paradise Coast really needs: More Thai food.

Favorite thing about the Paradise Coast: The sun and the serenity.

What I miss about the Paradise Coast when I'm away: See above.



which are hard to do in New York!"

She also enjoys meditating in the park with strangers. "On sunny days, we meet up and just enjoy the city's parks."

Alexandrea's mother, Patty, is understandably proud of her daughter. "She shines just as bright internally as she does externally," she says. "Her passions run deep and are close to her heart and drive her forward. She is a wonderful example of

someone recognizing their gifts, talents and passions and despite obstacles and fears pushing forward to live them fully."

It's been a thrill for me to watch Alexandria's talent blossom. I look forward to making travel plans to see her on Broadway. ■

— Bob Harden is the producer and host of "The Bob Harden Show," airing from 7-8 a.m. weekdays at www.bobharden.com.

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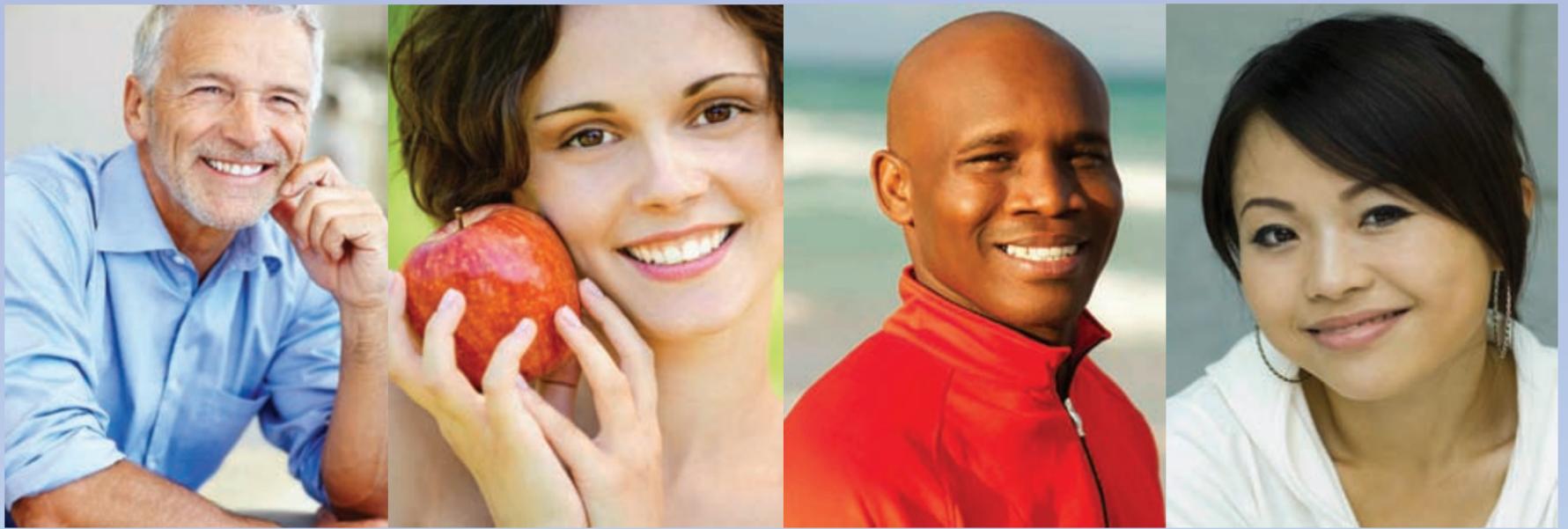
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#4a Bell Ezee Flow Tea (120g)

Snoring?

Here is proof that snoring can be corrupting your health and your marriage. Three out of 10 couples are considering divorce because of snoring says a major magazine article. You are not alone! An official survey says 48% of all people snore. 75% are affected, if you add non-snoring husbands that have snoring wives or vice versa. Snoring is caused by slack muscles in the throat. A common complaint is that people feel that they are not well rested in the morning. Many people wrote they are now sleeping like babies. Their partners are delighted. This natural health product Sound Sleep #23 usually helps the first night. No side effects. **College professor had lack of good sleeps with many interruptions** for last 8 years that made her tired during the day. Within 3 days taking Bell Sound Sleep #23 the terrible snoring stopped. I wake up feeling refreshed and energized. I can concentrate in a focused, happy manner. I feel delighted with this natural product. **Dr. Anele E. Heiges, 77, New York, NY** **My life changed. Sleep now 7-8 hours.** I am a retired college professor and author of books. I have no more need to nap during the day. Nothing I tried helped until I started Bell Sound Sleep. I am so delighted with this product I would like to make motivational speeches to help others. **Carmen V. Caruso, 66, Ann Arbor, MI**

#23 - Bell Sound Sleep, 750mg x 60 capsules

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Dr. C. Hammoud M.H., PhD, recommends this natural, effective fish peptide product to nutritionally support the body's normal blood pressure function. *A science-backed herbal phytonutrient. Promotes flexible, relaxed blood vessels in healthy persons. *A one-of-a-kind formula that offers unprecedented nutritional support for your overall health and well-being. *We have thousands of repeat customers. Blood pressure is a focal point of cardiovascular wellness. *Achieve your balance and maintain your balance and a healthy range. **Bell Blood Pressure Formulation helped me feel great.** Thank you for this wonderful product. **William Oliver, Portsmouth, VA** **I have been taking Bell #26 now for one year.** My mom and brother started taking it as well. Even my pastor is on it now. Thanks! **Mary Earl, Longview, TX** **A friend recommended Bell BP Formulation!** When a friend had good results I decided to try it. After taking Bell Blood Pressure Formulation #26. It made a difference in my life. **Milton Perdomo, 68, Rego Park, NY.**

#26 - Bell Blood Pressure Formulation, 750mg x 60 capsules

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#60 - Bell Clear Skin, 750mg x 90 capsules



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VAL BRILL / COURTESY PHOTO

It's not just Ferraries that find their way downtown for the annual Ferraries on Fifth show.



STEPHEN WRIGHT / FLORIDA WEEKLY

Cars waiting in line for the valet to find them a spot at Waterside Shops.

PEAK

From page 1

But tourists are more inclined to clad themselves in tropical colors and to accessorize with cameras around their necks or shopping bags in their hands. Snowbirds and tourists alike are susceptible to sunburns.

Regarding behavior, snowbirds have the gumption to drive, though they do not know where they are going. They

adapt to this predicament by keeping a blinker on, too often until they go past their destination and then have to bust a U-turn. Snowbirds are not lost, they're looking.

Snowbirds are attracted to palm trees, ice cream, early bird specials, happy hours and other snowbirds.

All snowbirds are sunset chasers.

Snowbirds may act giddy from a surplus of Vitamin D.

Snowbirds do not like to think of the Florida heat in July or August. This gives them the apocalyptic sweats, like the world would end if they were here

in the summer.

Snowbirds are not necessarily mild-mannered, but they do traipse around at a mild pace.

Common snowbird calls include: "My God, what a beautiful day!" "What's there to do?" "Where should we eat?" "How far is it?" "This way, this way!" "Will you take our picture?"

Welcome to Naples in the height of season.

The snowbirds are here, seeking tans and leaving tips. Some don't like to think of themselves as snowbirds, just as some tourists prefer to think

of themselves as travelers. Either way, here's a day dedicated to milling around the movements of these visitors, observing how they evoke all kinds of reactions, from annoyance to gratitude.

First stop: Calistoga Bakery Café

Just past 9 a.m., cars in the parking lot at Calistoga Bakery Café off Airport-Pulling Road exhibit the aforementioned array of license plates from northern states (and some Canadian provinces). Swing open the glass doors and hear the cacophony of morning: the espresso machine steaming milk, bagels popping up from the toaster, a heavy-duty juicer grinding out fresh-squeezed orange juice. The smell of coffee and newspapers permeates the café.

"That couple sits at the same booth every morning, and that gentleman always sits at the same table, reading his paper. Everybody else in here might be a snowbird," says Patrick Sammis, Calistoga operating partner.

The man at the table would be Ken Schrader. He's lived in Naples since 2006, moving down from Detroit. He comes here every morning, sits outside and sips from his Calistoga thermos.

Mr. Schrader knows when season has hit by the traffic. "Day to night," he says. When he goes out for dinner at Rib City or Mel's Diner, he has to wait half an hour for a table. In these moments when he's feeling hungry or impatient, he reminds himself of an observation he's made.

"Ask people where they're from and most everybody's not from Florida," he says. "They'll say, 'Oh, I'm from so-and-so. I've been down here for however many number of years.' But nobody seems to be from Florida," suggesting most residents can trace their lineage back to some sort of snowbird roots and might want to remind themselves of such roots whenever they're feeling all proprietary and in a hurry.



JENNIFER BRINKMAN / COURTESY PHOTO

Above: A cloudless day brings a crowd to the beach.

Right: Seafood and waterside seating are the draw at Pincher's Crab Shack.



VAL BRILL / COURTESY PHOTO

Inside Calistoga, Rose and Bill Wos are sitting at a booth, Bill reading the Wall Street Journal, Rose reading a James Patterson novel. They live in Naples half the year and in Ohio the other, making them bona-fide snowbirds. Their routine takes them to LA Fitness every morning and then to Calistoga for breakfast, after which they go their separate ways until dinnertime.

The Woses started coming down to Florida in the winter of 1975. Initially, they came for one week a year. One week grew to two weeks. Two weeks became a month. After a while, they bought a condo. So goes the evolution from vacationist to snowbird.

"Living here year-round? No, we don't see that in our future," Rose says. "But that might change. We didn't see ourselves living here for six months out of the year 20 years ago, so who knows?"

Next stop: Neapolitan Car Wash

The lines are four deep with cars bearing plates from Illinois, Connecticut, Massachusetts. Snowbirds stand at the counter, holding coupons and asking, "You do tires, too?"

Manager Ryan Hafenbrack, towels hanging out of his pockets, runs from servicing a BMW to a Jaguar. "In one hour we do about 50-60 cars in season," he says. Off-season, he adds, it's less than half that number. Likewise, his payroll goes from fewer than 20 employees in the summer to almost 30 this time of year.

A lifelong Neapolitan, Mr. Hafenbrack works six days a week. He describes his workdays as hectic, the line of cars constant. As far as his interaction with snowbirds, he says, "They all ask, 'What's the best wax for the Florida sun?' They're convinced Florida sun kills paint."

Lunchtime: Waterside Shops

Those who are leaving have no time to situate their shopping bags in the trunk of the car, for arriving snowbirds prey on their spots like vultures.

"Parking in the summer versus season, it's feast or famine here," says Andrew Christian, supervisor of valet parking.

In the business for nine years, Mr. Christian has the valet tan line right at his shirtsleeve. He likens the valet life to running, running, running, driving expensive cars, ordering pizza but hav-

ing no time to eat it. Although Waterside Shops offers complimentary valet parking, Mr. Christian says many snowbirds don't want to avail themselves of the service — at first. They drive around and around until they give up. "You know you're going to be busy when you see the sharks circling," he says. "It's free parking. They should give me a tip and call it a day."

But the snowbird shoppers just circle and squabble. Mr. Christian knows the scene.

"People start fighting with each other," he says. "They're sitting there with their blinkers on, someone backs out, someone steals their spot, they get out of their cars and yell at each other. It's unnecessary."

Come one o'clock, those drivers start to cave. "They apologize before they tip me," Mr. Christian says. "They tell me they didn't want to valet, they had to, so basically they're telling me they're giving me a dollar."

Come two o'clock, Mr. Christian and his crew have to start turning people away. "We can't stack cars on top of each other," he says. "They get mad at us, like it's something personal."

"Living here year-round? No, we don't see that in our future. But that might change. We didn't see ourselves living here for six months out of the year 20 years ago, so who knows?"

— Rose Wos, Ohio snowbird

"I got a delivery of 300 three-gallon tubs yesterday, and that's just for one week."

— Andrew Marinaro
Kilwin's ice cream shop

Mr. Christian says he makes good money in season because of the volume, and he makes good money in the summer because locals feel bad for him; they see him standing out in the heat or rain, feel bad and tip him more.

Having grown up here, Mr. Christian says he can always feel the shift into season. "It's not just the traffic, it's the way people drive," he says. "They're going 30 mph down Pine Ridge Road. They have their blinker on but they're not turning anywhere. Soon as you pass them, you know it's a snowbird. Locals know where they're going, they know where things are."

To be fair, he adds, "If I go where they're from, I'm lost. I'm not from there."

And he won't complain about their presence. In fact, he wishes season were longer. If not for snowbirds, he says, Naples would be a fishing village. "Naples is Naples because of the tourism."

Fifth Avenue South

Tourists step into the Greater Naples Chamber of Commerce visitor center and are greeted by volunteer Jack Andrews. "Welcome to Naples," he says. "I'll be right with you."

"No rush," the carefree tourists reply. "Oh, you're like me," Mr. Andrews answers back. "You're retired." Laughs all around.

Originally from Indiana, Mr. Andrews has lived here for 11 years. "Our social life really picks up during season," he says of the impact he and his wife feel with season ever year. "We have so many friends visiting ... I think that's typical for most people who live here."

To those who consider seasonal traffic an inconvenience (or worse), Mr. Andrews has this to say: "If we didn't have these fine retail stores and restaurants year-round." Season, he adds, is what makes those businesses we all enjoy stay here and stay open.

As a volunteer gatekeeper, Mr. Andrews greets snowbirds, tourists and residents alike who want to know more about Naples: what to do with the visiting grandkids, where to watch sunset or see dolphins, how to find a rental for next winter.

Moving along the avenue, snowbirds are sitting down to sidewalk tables, eating ice cream, having a cup of tea, tucking in to a late lunch. Landscaping trucks hum like they're overheating in the bumper-to-bumper traffic.

"Even though it's busy, it's not overly congested," says Deanna Williams, a visitor from Canada who lives near Niagara Falls.

Strolling down the street, soaking up the sunshine, Ms. Williams must confess, "I didn't even bring my Vitamin D with me!" She takes a daily dose during the winters in Canada, but there's no need while she's visiting her Naples snowbird friends Paul and Sharon Beauvais.

The Beauvais live here three months out of the year. "I have a thing with the pelicans, they're my guys, my buddies," Sharon says. "I'll be standing in my kitchen in Canada, looking out at the lake, I'll think of the pelicans and it brings a big, big smile to my face."

Over to Kilwin's, where the anticipation of ice cream elicits wide smiles on every face in line. Andrew Marinaro, son of the owners, says "crazy" lines — running out the door and wrapping around the street corner — come in spurts, but the spurts are nonstop this time of year.

The old-fashioned ice cream shop can't keep enough toasted coconut in stock. They're going through 40 gallons a week. Fudge, too — 60 pounds a day.

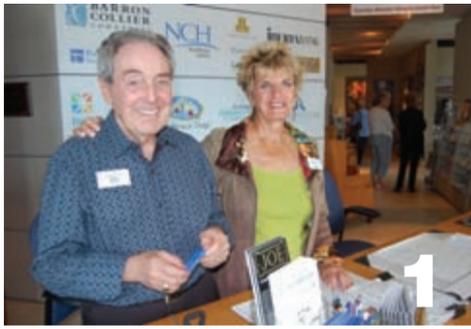
"We're ordering 800-900 gallons of ice cream a week," Mr. Marinaro says. "I got a delivery of 300 three-gallon tubs yesterday, and that's just for one week."

Mr. Marinaro was born in Naples. He's 24 years old. So beyond the business rush, he's digging spring break. "When it's not season, it's hot, it's slow, there's not a lot of people around," he says. He much prefers the mid-March vibe.

The Whiddon family, sitting in the sunshine on the edge of a fountain, savors their scoops of Kilwin's chocolate raspberry. "There are trees everywhere," says Cameron, 8. "I've never seen trees so close to a store. In Canada, we don't have trees right next to stores."

Mesmerized by the chocolate and the palm trees, Cameron and his sister Hilary, 6, start to talk about all they've done on their winter holiday. They've seen dolphins and catfish. They watched a fisherman catch a baby shark, and they went for an airboat ride in the Everglades. They go on and on, like they're reading some make-believe wish list, when really, they're just sharing their week of memories. Then Cameron says what will surely awe every boy back in Toronto: "I held a baby alligator."

Farther down Fifth Avenue, the smell of lavender and facials lures a quick stop by the SkinSpa of Naples. Owner Jacqueline Ribes says what season means to her and she keeps it succinct:



ATHENA PONUSHIS / FLORIDA WEEKLY
1. Jack Andrews and Helen Cuda volunteer at the Greater Naples Chamber of Commerce visitor center on Fifth Avenue.
2. Canadian snowbirds Sharon and Paul Beauvais with visitors Matty and Deanna Williams.
3. Ryan Hafenbrack at Neapolitan Car Wash.
4. Waterside Shops valets Fabian Petrescu and Andrew Christian
5. Lynette Valenzuela on the tennis courts with snowbird mom Maritza Proano.
6. Kevin, Cameron, Kelly and Hilary Whiddon enjoying their Kilwin's treats.
7. Ken Schrader at Calistoga.
8. Fifth Avenue South.
9. Rose and Bill Wos at Calistoga.
10. Mom Maritza and twins Matthew and Emily Proano after tennis at Cambier Park.



"It's my business. It's everything."
 Mrs. Ribes moved to Naples in 1974. "You could shoot a canon down Fifth Avenue," she says. "Even in the winter."
 She remembers riding her bicycle — "no hands" — down the middle of Third Street. "I could have closed my eyes," she says. Would she ride her bicycle down Third Street now? "Hell no."
 She empathizes with the pull Naples has on snowbirds, bringing them back again and again. She moved here right after high school, got homesick and tried moving back to Michigan. "Leav-

ing Naples felt like leaving a lover," she says. "That pit in your stomach, that's what Naples was." She came back and she stayed.

Cambier Park

It's five o'clock. Junior tennis classes are just wrapping up. Nine-year-old twins Matthew and Emily Proano are out on the court. If they weren't here, they'd be contending with the fierce cold of North Dakota. Their mom,

Maritza Proano, shares how the family settled on Naples for their winter home three months out of the year.

"I asked myself, what part of the country stays warm in the dead of winter? Florida," Mrs. Proano says. "Then I had to look at the two sides ... The Gulf of Mexico felt a little more exotic. Exotic, but still part of the continental U.S."

Mrs. Proano doesn't consider herself a tourist. She says she acclimatizes to

the warmth rather quickly. She strategizes her schedule around the traffic. No going to the zoo or C'mon on weekends.

She appreciates the international feel of Naples. As she stands courtside, her twins play tennis alongside children from Switzerland and Singapore. "North Dakota is a much more homogenous environment," she says. She likes it that here, her children are able to meet people from all sorts of back-

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grounds. It makes the world more real. Compliments aside, she must admit: "I can't say I envy you being here in August." "I love August," says Lynette Valenzuela, a tennis mom standing beside her. "I love not having all the traffic. I understand it, I'm grateful for the people and how they help the economy, but it's a headache dealing with all that traffic. "You can't eat in a restaurant until

after 9 o'clock if you don't have a reservation," Mrs. Valenzuela continues. "And this being Naples, the kitchen usually closes by 10." Mrs. Proano concedes that the swell of season could present an inconvenience to year-round residents. "I don't see it that way," Mrs. Valenzuela assures her. "Naples comes alive now. Season brings a big-city feel of life and energy. I like that."

"I didn't even bring my Vitamin D with me!"

— Deanna Williams, visiting from Canada, where winter means a daily dose of the "sunshine vitamin"

To the pier for sunset

Sunset nears and all feet scurry to the beach. Rhea Nichols has his tripod set up in the sand. "Always looking for the perfect sunset," he says. "Everybody shoots pictures, but there are pictures of sunsets and then there are pictures of sunsets." Mr. Nichols has lived in Naples for 36 years. He looks to the clouds in the sky before he makes his trek to the beach. Unusual cloud formations make for better sunset pictures. It can be hard to photograph the sunset during season, with all the people walking back and forth, he says. A few people are fine, but too many might mess up the picture. There has to be a balance. Sometimes one person makes for the perfect silhouette. Up on the pier, the crowd thickens along the rail. People peak over shoulders to see the sun. As the masses move in, the fishermen move out. "I'm getting out of here," one says. But before he leaves, he plays host. He looks to a tourist and points to a bench. "If you want the money shot, stand up there," he says. A gaggle of tourists gathers and asks an onlooker: "Will you take our picture? You look qualified. Just a quick picture to show we were here. Where's Larry? Larry, come here." Timothy Kordelski doesn't vie for a front-row view of the sunset. He sits on the bench.

in the know
Snowbird season stats

This January, a record 167,000 visitors stayed in Collier County's overnight accommodations. Travelers spent \$88.3 million here and made a total economic impact of \$131.7 million. >> Two-thirds of January visitors used air transportation to get here. More than 60 percent of these travelers deplaned at Southwest Florida International Airport, while Miami International garnered roughly 10 percent of related travels. >> Slightly more than one of every three visitors (34.3 percent) came to the Naples, Marco Island, Everglades area for the first time, an increase over January 2012. >> As many as 94 percent of Collier County's January visitors cited using the web as a source of information for their trip. >> The vast majority of visitors (99 percent) are satisfied with their Collier stay; 94 percent plan to return to the area. >> The typical January 2013 visitor was 50 years old and reported a median household income of \$150,880. — Source: Naples, Marco Island, Everglades Convention and Visitors Bureau, January 2013 Visitor Profile

"I'm just taking up space," says the local teen who has accompanied his visiting brother and sister-in-law to the pier. "In 20 minutes, this will all be gone," he says of the sunset-chasing, camera-clicking mob. His perception proves true. The sun hits the water and the mob claps. Then, just as quickly as they amassed, these seasonal sightseers disperse, taking a few seashells and leaving the breathtaking backdrop of red and pink and golden hues behind. ■

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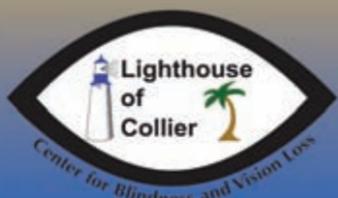
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National Geographic editor signs books on Marco

Keith Bellows, senior vice president and editor-in-chief of travel media at National Geographic, will speak and sign copies of his new book, "100 Places That Can Change Your Child's Life - From Your Backyard to the Ends of the Earth," from 4-6 p.m. Monday, March 25, at Sunshine Book-sellers South, 677 S. Collier Blvd. on Marco Island.



Bellows

Mr. Bellows selected Marco Island and the Dolphin Explorer cruise, where passengers can engage as "citizen scientists," as one of the "100 Places" featured in the book. It is the only Florida location included.

"The world is the greatest classroom we have," the father of three writes in the introduction to his book. "I'm convinced that any parent willing to give the gift of travel offers the gift that

keeps on giving. Children who learn to travel will travel to learn. And they will do it all their lives."

The 10,000 Islands Dolphin Project is the only ongoing study of wild dolphins in Southwest Florida and the only one in the United States that engages and is supported by the general public. For more than seven years, the project has identified, catalogued and studied more than 300 resident bottlenose dolphins.

"Our goal is to provide an eco-tour that is both fun and educational for kids and adults alike," says Capt. Chris Desmond, founder and director of the project and the Dolphin Explorer cruise experience. "This recognition is a testament to the hard work and dedication of the entire Dolphin Project team." ■

Learn how to use website

The Collier County clerk of the circuit court invites the public to a free seminar about searching public records online from 2-4 p.m. Tuesday, March 26, at Naples Regional Library, 650 Central Ave.

Attendees will learn how easy it is to find out if someone has a court record, to look up official records such as a mortgage, deed or homeowner association documents, and to access online resources and services to pay a traffic

citation and file a tenant eviction or a small claims case.

At www.CollierClerk.com the public can also learn about requirements for a passport application, how to apply for a marriage license and how to check jury duty numbers.

Although attendance is free, seating is limited and reservations are recommended. Visit the website above or call 593-0177. ■

League welcomes child expert

The League of Women Voters of Collier County welcomes David Lawrence Jr., the founder of The Children's Movement, as guest speaker at its meeting Monday afternoon, April 1, at the Hilton Naples. Mr. Lawrence will discuss the importance of preparing children socially, physically and intellectually before they enter elementary school. The Children's Movement works to improve voluntary prekindergarten programs and medical and dental health-care services, to enhance parenting skills and promote student mentoring and the universal

screening of special-needs children.

Mr. Lawrence retired as publisher of The Miami Herald in 1999 and since then has devoted himself to children's issues.

LWVCC members and guests are invited to lunch at 11:45 a.m. before the presentation at 12:30 p.m. Cost is \$25 and reservations are required. Call 263-4656 before noon on March 28.

There is no charge for those who want to forgo lunch and arrive by 12:30 p.m. to hear the program. Seating will be available at the back of the room. ■

Drive carefully; deputies are watching

Here's where Collier County Sheriff's Office deputies will be posted for traffic enforcement details the week of March 25-29:

Monday, March 25

- Lakewood Boulevard - Speeding
- Airport-Pulling Road and Progress Avenue - Red light running
- Thomasson Drive at Avalon Elementary School - Speeding

Tuesday, March 26

- 45th Street S.W. and Golden Gate Parkway - Aggressive driving
- Santa Barbara and Green boulevards - Red light running
- Vineyards Boulevard and Vanderbilt Beach Road - Aggressive driving

Wednesday, March 27

- Immokalee Road and Tarpon Bay Boulevard - Red light running
- Veterans Memorial Boulevard at Veterans Memorial Elementary School - Speeding



- Goodlette-Frank Road and Pelican Marsh Boulevard - Speeding

Thursday, March 28

- Santa Barbara and Marsh boulevards - Aggressive driving
- Collier Boulevard and Grand Lely Drive - Speeding
- Radio Road and Donna Street - Speeding

Friday, March 29

- Orange Blossom Drive and Livingston Road - Red light running
- Airport-Pulling Road and Golden Gate Parkway - Aggressive driving
- Piper Boulevard - Speeding ■

Food bank needs volunteers to assist with hunger study

The Harry Chapin Food Bank is participating in a national hunger study and needs volunteers to help at agencies throughout Southwest Florida that receive and distribute food through the agency.

Accompanied by a Harry Chapin staff member, volunteers will interview clients who receive food, asking them questions provided by Feeding America and inputting responses on laptop computers also provided by Feeding America. Volunteers will make certain the clients' information is gathered with the highest level of respect for their privacy and present circumstance; the study results will assist in better serving them.

Times and locations will vary, but volunteers will need to spend three to six hours

at each site.

Training will be provided Wednesday, April 10, at Harry Chapin headquarters, 3760 Fowler St. in Fort Myers. For more information, call Bedzaida Bryen at 334-7007, ext. 141, or e-mail bedzaidabryen@harrychapinfoodbank.org.

The Harry Chapin Food Bank solicits, collects and stores quality food for distribution to families in need through a network of 160 nonprofit agencies in Collier, Lee, Hendry, Charlotte and Glades counties that provide food to more than 30,000 people monthly. More than 1 million pounds of food are distributed each month. For more information about the organization, visit www.harrychapinfoodbank.org. ■

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NEWS OF THE WEIRD

BY CHUCK SHEPHERD

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Holy handguns

One of the many decisions greeting Pope Francis, as Salon.com pointed out, is whether to officially recognize a Patron Saint of Handgunners — as urged by a U.S. organization of activists for more than 20 years. According to legend, St. Gabriel Possenti rescued an Italian village from a small band of pillagers (and perhaps rapists) in the 19th century by shooting at a lizard in the

road, killing it with one shot, which supposedly so terrified the bandits that they fled. No humans were harmed, activists now point out, signifying the handgun was obviously a force for good. The head of the St. Gabriel Possenti Society has noted that, however far-fetched the "lizard incident" may be, it was rarely questioned until U.S. anti-gun activists gained strength in the 1980s. ■

Can't possibly be true

■ Though Americans may feel safe that the Food and Drug Administration approves a drug only for certain specific uses, the U.S. Court of Appeals in New York ruled in December that drug company salespeople have a First Amendment right to claim that drugs approved for only one use can be marketed for nonapproved uses, as well. Doctors and bioethicists seemed outraged, according to the *Los Angeles Times*, generally agreeing with a University of Minnesota professor who called the decision "a complete disgrace. What this basically does is destroy drug regulation in the United States."

■ Denials of disability allowances in the town of Basildon, England, near London, are handled at the Acorn House courthouse, on the fourth floor, where afflicted people who believe they were wrongly rejected for benefits must present their appeals. However, in November, zealous government safety wardens, concerned about fire-escape dangers, closed off the fourth floor to wheelchair-using people. Asked one woman, turned away in early February, "Why are they holding disability tribunals in a

building disabled people aren't allowed in?" (In February, full access resumed.)

■ Among the helpful civic classes the city government in Oakland, Calif., set up earlier this year for its residents was one on how to pick locks (supposedly to assist people who had accidentally locked themselves out of their homes), and lock-picking kits were even offered for sale after class. Some residents were aghast, as the city had seen burglaries increase by 40 percent in 2012. Asked one complainer, "What's next? The fundamentals of armed robbery?" (In February, Mayor Jean Quan apologized and canceled the class.)

■ In February, the North Carolina House of Representatives Rules Committee took the unusual step of pre-emptively burying a bill to legalize prescription marijuana (which 18 states so far have embraced). WRAL-TV (Raleigh-Durham) reported Rep. Paul Stam's explanation: Committee members were hearing from so many patients and other constituents (via phone calls and e-mails) about the importance of medical marijuana to them that the representatives were feeling "harassed." ■

Inexplicable

■ Two teachers and three student teachers at a Windsor, Ontario, elementary school somehow thought it would be a neat prank on their eighth-graders to make them think their class trip would be to Florida's Disney World, and they created a video and PowerPoint presentation previewing the excursion. The kids' exhilaration lasted only a few days, when they were informed that plans had changed and that they would instead be visiting a local bowling alley. Furthermore, the teachers captured the students' shock on video, presumably to

repeatedly re-enjoy their prank. (When the principal found out, she apologized, disciplined the teachers, and arranged a class trip to Niagara Falls.)

■ Illinois state Rep. Luis Arroyo introduced a bill in March that would ban the state's restaurants from serving lion meat.

■ Georgia State Rep. Jay Neal introduced legislation in February to ban the implantation of a human embryo into a nonhuman. Rep. Neal told the Associated Press that this has been a hot issue in "other states." ■

Unclear on the concept

■ Imprisoned British computer hacker Nicholas Webber, 21, serving time for computer fraud, hacked into the mainframe at his London prison after officials allowed him to take a computer class. Like most prisons, the Isis facility attempts to rehabilitate inmates with classes to inspire new careers, but apparently no one made the connection between the class and Mr. Webber's crime. (One prison staff member involved in the class was fired.)

■ Dustin Coyle, 34, was charged with domestic abuse in Oklahoma City in

January, but it was hardly his fault, he told police. His ex-girlfriend accused him (after she broke up with him) of swiping her cat and then roughing it up, punching her, elbowing her and sexually assaulting her. Mr. Coyle later lamented to police that she and he were supposed to get married, but for some reason she changed her mind. "If she would just marry me, that would solve everything," but, according to the police report, he would settle for her being his girlfriend again — or a one-night stand. ■

Redneck chronicles

Gary Ericsson, 46, was distraught in January at being charged with animal cruelty in shooting to death his beloved pet snake. He told the Charlotte Observer that he is not guilty, as the dear thing had already passed away and that he shot it only "to get the gas out" so that other ani-

mals would not dig it up after he buried it. He said he was so despondent (fearing that a conviction will prevent him from being allowed to have even dogs and cats) that in frustration he had shot up and destroyed a large cabinet that housed his Dale Earnhardt collectibles. ■

Pastor to be honored for leadership

The Naples chapter of Americans United for Separation of Church and State will honor the Rev. Ronald Patterson, senior pastor at Naples United Church of Christ, at a luncheon Thursday, March 28, at Wyndemere Country Club.

The AUSCS will recognize Rev. Patterson for "living and leading in his faith in a manner that has aided our community's development for all." A co-founder of the Council for Progressive Religious Voices, he has fostered cooperation among other faith groups and has demonstrated a commitment to the constitutional separation of church and state. His work includes the

many projects of his congregation, including The Ebenezer School in Honduras and local support for St. Matthew's House, Habitat for Humanity of Collier County, The Bargain Box Thrift Store, Planned Parenthood of Collier County and numerous outreach partners in the community.

The luncheon begins at noon. All are welcome. Tickets are \$50. Make a reservation and payment online at www.americansunitednaples.eventbrite.com. Or mail a check made payable to Americans United Naples to Ann Jacobson, 114 Moorings Park Drive, A-102, Naples, FL 34105.

For more information, call 774-9678. ■

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Dream Lanai!



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5+ Den, Perfect Home For
Entertaining!



4756 POND APPLE DR N
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 to Elegance!



12955 WHITE VIOLET DR
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 Bonus Room!



12911 COCO PLUM LN
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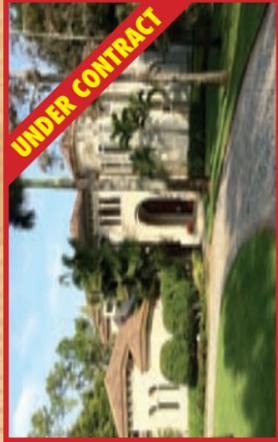
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\$1,365,000
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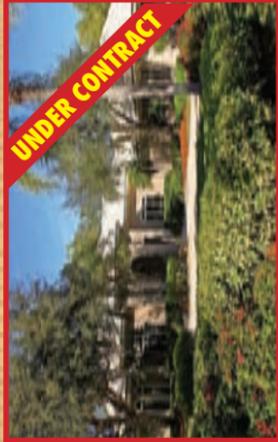
12997 COCO PLUM LN
\$1,295,000
 4+ Den - Wow! Take Me!
 I'm Yours!



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 4+ Den - Private Guest
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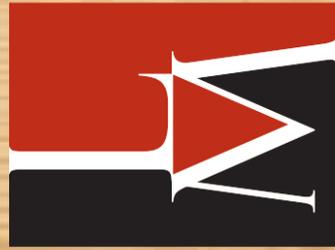
12787 COCO PLUM LN
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 Green View!



13255 WHITE VIOLET DR
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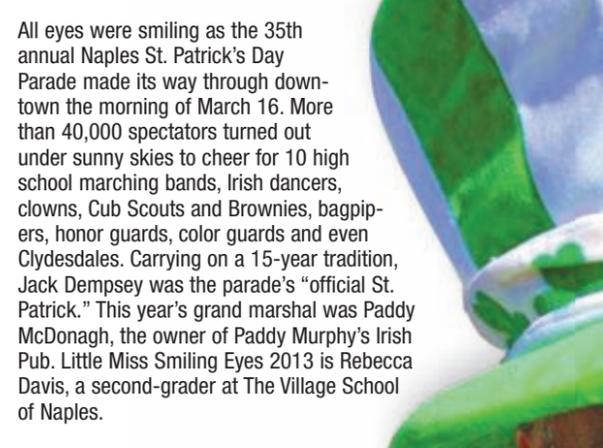


OVERALL SATISFACTION



Directions: Immokalee Road east of I-75, turn north onto Valewood Drive and follow to Estates Gatehouse.





All eyes were smiling as the 35th annual Naples St. Patrick's Day Parade made its way through downtown the morning of March 16. More than 40,000 spectators turned out under sunny skies to cheer for 10 high school marching bands, Irish dancers, clowns, Cub Scouts and Brownies, bagpipers, honor guards, color guards and even Clydesdales. Carrying on a 15-year tradition, Jack Dempsey was the parade's "official St. Patrick." This year's grand marshal was Paddy McDonagh, the owner of Paddy Murphy's Irish Pub. Little Miss Smiling Eyes 2013 is Rebecca Davis, a second-grader at The Village School of Naples.

1. The U.S. Marines E.T. Brisson Detachment
2. Megan Williams and Kyra Herrera
3. Rebecca Davis, Little Miss Smiling Irish Eyes
4. The crowd in front of McCabe's Irish Pub
5. Naomi, Michelle and Saiba Dean
6. Kathy and Jerry Breen
7. The NCH volunteer clowns
8. The Whispering Pines Clydesdales
9. The Celtic Spirit School of Irish Dance
10. Sheriff Kevin Rambosk
11. A majorette from Naples High School



Paul Sullivan

BOB RAYMOND / FLORIDA WEEKLY

Catch up with your fellow alumni

■ The **Columbia University Club** of Southwest Florida holds its annual get-together for **Ivy League** and **Seven Sisters** alumni and their guests from 5:30-8 p.m. Sunday, April 7, on the lawn at the Naples Beach Hotel & Golf Club.

The evening includes a buffet dinner and Dixieland jazz as the sun goes down. Cost is \$40 in advance, \$50 at the door (\$20 for ages 12 and younger).

For reservations or more information, Ivy League alumni should contact Johncondit@gmail.com or send a check payable to Columbia University Club of Southwest Florida to John

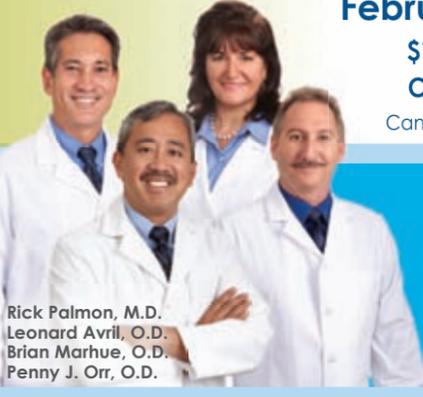
Condit, 8670 Kilkenney Court, Fort Myers, FL 33912.

Alumnae of the Seven Sisters colleges should e-mail Carol Goode for information about reservations, Carolgoode@alum.wellesley.edu.

■ The Spring Fling dinner dance and annual meeting of the **Ohio State Alumni Club** of Naples takes place from 6-9:30 p.m. Thursday, April 11, at Bellasera Hotel. Tickets are \$45. Reservations can be made at www.naples-buckeyes.com. For more information, call Sara Ann Mousa at 593-9196 or e-mail brusara@aol.com. ■

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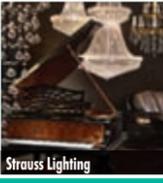















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The law firm of Quarels & Brady recently welcomed Wisconsin native Eileen Connolly-Keesler as the new executive director of the Community Foundation of Collier County. Several other Wisconsinites were on the guest list for the reception that was held at the Naples Sailing & Yacht Club.

1. Dottie and Warner Frazier, Marie and William Winter
2. Kathy Schrader, Kimberly Leach Johnson and Eileen Connolly-Keesler
3. Lynn Wuesthoff, Brad Rigor and Katherine Cunningham
4. William and Jean Callow
5. Maureen McGovern and Stephanie Campbell
6. Mary George and Laura Strain

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Coming up at the Center for Nonprofit Excellence

“Marketing that WORKS,” a seminar for nonprofits, is set for Thursday morning, April 11, at the Community Foundation of Collier County. Presenter Sue Huff of E. Sue Huff & Associates is a co-founder of the annual “Thinking Outside the Box” seminar for nonprofit agencies and small businesses in the Naples area.

“Marketing that WORKS” will include information on creating attention-getting press releases, understanding branding, marketing techniques to communicate more effectively and how first impressions can break or make the deal. The fast-paced presentation will take place from 9:30-11:30 a.m. and is a program of the community foundation’s Center for Nonprofit Excellence.

The CNE provides training and private

consultations to help nonprofit organizations become more effective businesses and fulfill their missions. In addition to “Marketing that WORKS,” upcoming programs include:

■ “Special Events: Making them Work, Avoiding the Pitfalls,” from 9:30-11:30 a.m. Tuesday, April 23 - Donna Gillroy of Gillroy & Associates will lead this presentation designed to help executive directors, staff, board members and volunteers plan successful special events.

■ “Effective Communication,” 9:30-11:30 a.m. Tuesday, May 14 - Robin Larkin of Performance Management Associates will discuss how to develop trust, respect and credibility within an organization and the wider community via face-to-face, telephone, memo, fax and e-mail communication.

■ “Human Resource Tool Kit,” 9:30-11:30 a.m. Thursday, May 30 - Designed for executive directors, supervisors, HR staff and board members, this seminar will address how to avoid the legal landmines of human resources. Topics include conducting productive interviews, checking references, communicating expectations and managing performance. Libby Anderson of the Collier Employers Association will conduct the presentation.

Registration for each of the above CNE programs is \$30. Sign up by visiting www.cfcollier.org and clicking on the CNE link. All seminars take place at the Community Foundation of Collier County, 2400 Tamiami Trail N. For more information, visit the website or call 649-5000. ■

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His family intervened and got him into the first of many treatment programs. For the next 20 years, Randy cycled through stunning professional successes in software company and real estate sales and life-threatening drug use that brought him to the brink of suicide.

When he discovered a passion for acting, he was inspired to finally get clean and was admitted to the Crossroads residential treatment program. For him, the transformation was a life-changing miracle. Now living one day at a time towards his dream, Randy has become the person he has always wanted to be.

His Mind is *Our* Concern.

Mental health is a community issue.
Fortunately, there's a community solution.

Randy is among one in four in Collier County who suffer from a mental illness. One in nine of us will experience some form of substance abuse. When a family member, friend or coworker battles a mental health or substance abuse problem, we suffer with them. Thankfully, David Lawrence Center is here for our community.

A not-for-profit organization founded and still governed by community leaders, the David Lawrence Center is the behavioral health component of our community's healthcare network. A true local resource, it relies on donations, fees and grants to invest in the health, safety and wellbeing of our community.

When you or someone you love needs help, call on the highly compassionate, committed and competent professionals of the David Lawrence Center to inspire you to move beyond the crisis towards life-changing wellness.



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CLUB NOTES

■ The **Naples chapter of Ikebana International** holds its annual meeting at 9 a.m. Wednesday, April 3, at Moorings Presbyterian Church. After the election of officers, member Stephanie English will lead an Ikenobo workshop. Started more than 550 years ago, Ikenobo is the oldest and most traditional of the three Japanese flower-arranging schools represented in the Naples organization. Ms. English is a senior professor of the art form.

The ginza/marketplace will be open for members and guests to shop for Ikebana supplies; this month members are urged to recycle some of their own flower-arranging wares. A light luncheon will be served.

The public is welcome. Reservations are required and can be made at www.ikebananaples.com.

■ The **Southwest Florida Federated Republican Women** hold their spring fashion show and luncheon at 11:30 a.m. Wednesday, April 3, at Arbor Trace in Naples. Fashions will be from Draper's and Damon's, and guest speaker Barbara King will discuss her book "Be Delicious Now - the Ultimate Fashion Secrets."

The deadline for reservations is March 31. Call Penny Knaack at 216-7504 or e-mail agentpenny@comcast.net.

■ The **Zonta Club of Naples** invites the public to its eighth annual "Make A Difference" fashion show, auction and luncheon Friday, April 5, at the Waldorf Astoria Naples. Proceeds will benefit the Naples Teenage Parenting Program, Immokalee Teenage Parenting Program, PACE Center for Girls, Sally Sitta Scholarships at Lorenzo Walker Technical Institute, Honey Gardiner MBA Scholarships at Hodges University and Zonta International Fellowship/Scholarship Funds.

For tickets or more information, call Yasmine Awad at 269-0501 or Betty Kampfer at 272-1469, or visit www.zonta-naples.org.

■ The **Genealogical Society of Collier County** celebrates its 29th anniversary with a dinner on Tuesday evening, April 9 at Moorings Presbyterian Church. Doors open at 5:30 p.m. Dinner will be served at 6 p.m., and the monthly meeting and program will follow at 7:15 p.m. Guest speaker and retired international lawyer Tom Tyrell will present "Tales of the Unexpected," stories from his 30 years as a professional genealogist in Europe. For reservations or more information, call 593-4550 or visit www.thegscc.org.

■ The **Pi Beta Phi Alumnae Club of Naples**, also serving Pi Phi alums in Bonita Springs and Marco Island, holds its annual Founder's Day and Golden Arrow Celebration (for 1963 initiates) starting at 11:30 a.m. Saturday, April 13, at Moorings Country Club.

Tickets are \$25; reservations and advance payment are required. Call Connie Kindsvater at 597-7878 or e-mail cons-kind@aol.com.

■ The **Southwest Florida Chess Club** welcomes players of all ages and levels to join games from noon to 4 p.m. every Saturday at the Estero Recreation Center, 9200 Corkscrew Palms Blvd. just off Corkscrew Road, midway between U.S. 41 and I-75 exit 123. There is a \$10 one-time fee to join the Rec Center. Attendance at the first club meeting is free; membership thereafter is \$10 a year.

For more information, call Gregory Gordon at 898-0458, e-mailing swflchess@yahoo.com or visit www.swfloridachessclub.com.

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CLUB NOTES

■ The **Naples chapter of PFLAG**, Parents Families and Friends of Lesbians and Gays, a support, education and advocacy group for families with gay or transgender members, meets at 7 p.m. on the third Thursday of each month. The next meeting is March 21. Call 513-4568 for location.

■ Members of the **Ferrari Club of America-Naples** Chapter will tour the private Collier Automotive Museum on Saturday, March 23. Cost is \$25. Reservations are required and can be made by e-mailing Leonard Mauceli at lmauceli@hotmail.com.

For more information about club activities, visit www.naplesferrariclub.com.

■ The **Naples Newcomers** helps those who are new to the area make new friendships centered around various social activities. Members meet to share a variety of interests and activities, including couples and singles groups, bridge, mah-jongg, crafts, gourmet cooking, coffees, movies, card games and book discussions. Membership is for women who have been permanent residents of Naples for no more than five years.

Luncheon meetings take place on the second Thursday of each month at Naples area country clubs. An orientation coffee for prospective members takes place on the first Thursday of each month. For more information, call 298-4083 or visit www.naplesnewcomers.com.

■ The **Senior Travel Club** holds a social gathering at The Norris Center at 11 a.m. on the first Thursday of the month. Members also plan a daytrip once a month. Membership in the club is \$20; cost of the monthly outings varies. The April outing is to Broadway Palm Theatre

in Fort Myers.

For more information, call 213-3058.

■ **Toastmasters International** teaches public speaking and leadership skills through a worldwide network of meeting locations. Guests are always welcome. Local Toastmasters chapters, meeting times and locations include:

Bonita Toastmasters Club: 7 p.m. every second and fourth Wednesday at the Bonita Springs Fire Station, 27701 Bonita Grande Drive. For more information, call Scott Vail at 777-3642.

Collier Communique Club: 6:30 p.m. every Thursday at Books-A-Million in Mercato. Call Robert Rizzo at (407) 493-8584.

Naples Sunrise Bay Toastmasters Club: 7:30 a.m. on the first and third Tuesday in Moss Hall at Moorings Presbyterian Church, 791 Harbour Drive. Call Steve McCann at 777-8851.

Naples Toastmasters Club: 7 p.m. on the first and third Tuesday at Naples General Aviation Center, 200 Aviation Drive N. Call Steve Jallad at 776-5398.

Toast of the Coast Toastmasters Club: Noon on the second and fourth Friday at Stantec (previously Wilson Miller), 3200 Bailey Lane, Naples. Call Gwen Greenglass at 431-0931.

Naples Advanced Toastmasters: 6:30 p.m. on the second and fourth Monday at the North Collier Government Center, 2335 Orange Blossom Drive. Call Linda Valentine at (954) 780-6683. This club has prerequisites for membership.

Toastmaster Academy: 6:30-8:30 p.m. on the third Wednesday at the North Collier Government Center, 2335 Orange Blossom Drive. Call R. Sunde at 594-3828.

For more about the organization, visit www.toastmasters.org. ■



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We are honored to introduce Golisano Children's Hospital of Southwest Florida.

Scheduled to open in 2016, this lifesaving facility will house 128 beds and provide new and expanded specialty pediatric health care services to children from Lee, Collier, Charlotte, Hendry and Glades counties.

Now through May of 2014 all donations to the Golisano Children's Hospital capital campaign will be matched *dollar for dollar* thanks to the generosity of Mr. B. Thomas Golisano.

Please consider a personal or corporate gift to the health and wellness of the children in our community.

Call 239-343-6950 or visit ChildrensHospitalGoal.org



GRANTS

From page 1

said Bob Edwards, 2013 wine festival chair with his wife, Terry. "While the festival's vintner dinners and one-of-a-kind auction lots create memorable experiences, it's abundantly clear that children in need are in supporters' hearts and minds throughout the festivities. NCEF trustees share the joy of making a profound difference in children's lives with all who contributed to this year's festival."

Among this year's grant recipients, Safe & Healthy Children's Coalition is the only first timer. The organization received \$50,000 to provide drowning prevention and water safety programs for 1,000 at-risk and underserved children in Immokalee and Golden Gate. "Drowning is the leading cause of death for children ages 1-4 in Collier County, with children in our ethnically diverse communities twice as likely to die from drowning accidents," Mrs. Edwards said. "Teaching children and their parents how to prevent drowning is fundamental to reducing these tragedies."

Here are this year's grantees:

- ABLE Academy, \$250,000
- Boys & Girls Club of CC, \$1 million
- Cal Ripken, Sr. Foundation, \$100,000
- Catholic Charities, \$136,000
- Children's Advocacy Center of CC, \$484,000
- Early Literacy and Learning Model Program, \$350,000
- Friends of Foster Children, \$360,000
- Fun Time Early Childhood Academy, \$135,000
- Golisano Children's Museum of Naples, \$200,000
- Greater Marco Family YMCA, \$265,000
- Guadalupe Center of Immokalee, \$725,000
- Immokalee Child Care Center, \$215,000
- Immokalee Housing & Family Services, \$85,000
- Legal Aid for Collier Kids, \$115,000
- Naples Botanical Garden, \$61,000
- Naples Equestrian Challenge, \$100,000
- Redlands Christian Migrant Association, \$350,000
- Safe & Healthy Children's Coalition \$50,000
- Shelter for Abused Women & Children, \$323,000
- SWF Workforce Development Board,

- \$340,000
- St. Matthew's House/St. Matt's Camp for Kids, \$31,000
- Tudor Corps, \$60,000
- YMCA of the Palms, \$395,000
- Youth Haven, \$300,000

Strategic initiative grants for the year went to:

- GPS Guidance Programs for Success, Immokalee, \$2.16 million
- Lunch Boxes of Love, phase two \$1 million
- Now You See It, pediatric vision/prescription eyeglasses initiative plus partnership with Lighthouse of Collier, \$1.5 million
- Pediatric Oral Health Initiative, \$2.4 million

Most social service agencies in Collier County are dependent on funding from foundation grants, fundraisers and private donations to remain viable. For charities that apply for NCEF grants, there is a rigorous vetting process, and those receiving grants are monitored to ensure dollars are effectively administered. NCEF also requires that charities act collaboratively to fill gaps in service.

"NCEF grants are directed toward the whole child, from the tops of their

heads to the tips of their toes," says Karen Scott, NCEF grant committee chair. "We are very intentional about grant making, researching where gaps in services lie, multiplying grants through matching programs and focusing on making systemic changes in service delivery that will last for generations to come."

Anne Welsh McNulty, chair of the NCEF board of trustees, adds, "NCEF is evolving into an organization that affects life-long change for underprivileged and at-risk children in Collier County. That's our ultimate goal."

Through the Naples Winter Wine Festival, NCEF has raised more than \$110 million since 2001, making it the most successful charity wine auction in the world. Proceeds have impacted more than 150,000 children through 37 charities and long-term strategic initiatives that help fill gaps in children's services: medical/dental health, early childhood education, out-of-school services, behavioral health and childhood hunger.

The 2014 Naples Winter Wine Festival will take place Jan. 24-26. For more information, call (888) 837-4919 or visit www.napleswinefestival.com. ■



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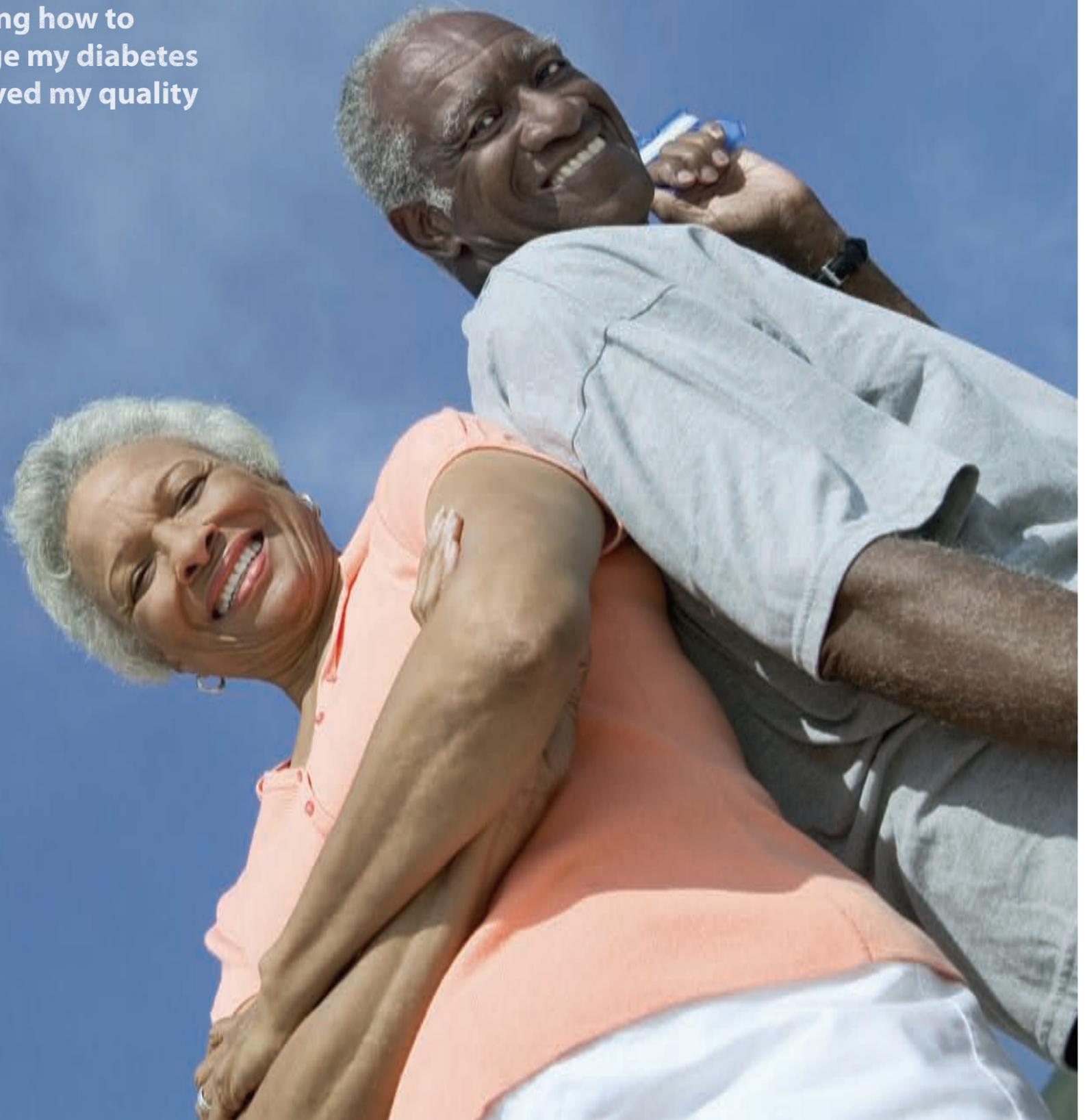


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HEALTHY LIVING

Children's hospital receives \$10 million in matching funds

Lee Memorial Health System Foundation has received \$10 million from Naples resident Tom Golisano for meeting more than half of the \$20 million community challenge grant he proposed less than a year ago. Mr. Golisano challenged the community by promising to match contributions dollar for dollar from May 16, 2012, to May 15, 2014, in efforts to construct a new children's hospital. When fulfilled, the \$20 million gift will be the largest philanthropic act in Southwest Florida's history.

Mr. Golisano's challenge has resulted in a tremendous amount of interest and support for the new children's hospital, according to a press release from Lee Memorial Health System. All gifts large and small are eligible for the match and include, but are not limited to, estate gifts, multi-year pledges, corporate donations, grants, special event sponsorships and auction revenues.

Donations support construction of a 128-bed facility on the grounds of HealthPark Medical Center in South Fort Myers. Expected to open in 2016, the hospital will consolidate all medical and ancillary specialty services required to treat critically ill or injured children from Lee, Collier, Charlotte, Hendry and Glades counties. It is the only children's hospital between St. Petersburg and Miami. Mr. Golisano is the founder and chairman of Paychex Inc. Locally, his philanthropy has also supported the Golisano Children's Museum of Naples and the Tom Golisano Field House at Ave Maria University. He is also the founding sponsor and major underwriter for the Clinton Global Initiative Annual Meeting, which convenes global leaders to devise and implement innovative strategies for some of the world's most pressing challenges, including education, poverty, health and the environment.

For information about giving opportunities to the capital campaign for The Golisano Children's Hospital of Southwest Florida, call 343-6950 or visit www.ChildrensHospitalGoal.org. ■

Six-week program builds bridges between 'The Arts & Alzheimer's'

People challenged by Alzheimer's and other associated dementias are invited to participate in "The Arts and Alzheimer's," a six-week program at the Philharmonic Center for the Arts. Under the auspices of the Phil's Lifelong Learning curriculum, "The Arts & Alzheimer's" will take place from 10:30 a.m. to 12:30 p.m. Tuesdays, March 26-April 30. Participants, accompanied by a caregiver or companion, will visit the Patty & Jay Baker Naples Museum of Art, will meet with Naples Philharmonic Orchestra musicians and will work with area artists and educators.

The sessions are designed to reflect the commitment of the Phil's Lifelong Learning program "to enlighten, educate and entertain people of all ages and backgrounds."

"Often times, people afflicted with diseases such as Alzheimer's are factored out of the loop of such grand objectives," says Bernadette La Paglia, an educator and registered nurse who is coordinating the program. But the arts are all inclusive." The intent of "The Arts & Alzheimer's," she adds, is "to empathize, first and foremost, and then to demonstrate and validate such



La Paglia



Shtereva



Arsenault



Lidow

capabilities." Painting, Sculpting and Photography Inspired by Dance."

On alternative Tuesdays, the group will work with Naples artist Paul Arsenault; neuropsychologist Dr. Bill Beckwith, author and "Memory Minutes" columnist; and naturopath Ken Friedenberg, the founder of Graceful Earth Inc., who will discuss dementias in the context of diet, exercise and lifestyle.

Naples physician and artist Natasha Lidow will assist Ms. La Paglia throughout the series.

"I think the most important understanding as we reach out is that this is not a class in learning about art. No one will be tested," Dr. Lidow stresses. "This is about facilitating the essence of the artistic experience — and making it accessible for those who have suddenly found themselves, sadly, left out of so many experiences."

capabilities."

NPO violinist Daniela Shtereva and harpist Dickie Fleisher will provide musical enhancements to specific pieces chosen from several exhibitions at the art museum, including "Painting Women," "Revelation: Major Paintings by Jules Olitski" and "Visual Con-

Tuition for the series is \$200 and includes the attendant caregiver or companion. To register or for more information, contact Bonnie Thayer, director of education and community partnerships at The Phil, by calling 254-2643 or e-mailing bthayer@thephil.org. ■

Genetically altered mice model early Alzheimer's

SPECIAL TO FLORIDA WEEKLY

The University of Florida

Researchers at the University of Florida and The Johns Hopkins University have developed a line of genetically altered mice that model the earliest stages of Alzheimer's disease. This model could help scientists identify new therapies to provide relief to patients who are beginning to experience symptoms.

The researchers report their findings in the current issue of *The Journal of Neuroscience*.

"The development of this model could help scientists identify new ways to enhance brain function in patients

in the early stages of the disease," says David Borchelt, UF professor of neuroscience in the Evelyn F. and William L. McKnight Brain Institute and director of the SantaFe HealthCare Alzheimer's Disease Research Center. "Such therapies could preserve brain function longer and delay the appearance of more severe symptoms that leave patients unable to care for themselves."

In the early stages of Alzheimer's disease, people struggle with and fail to learn new games, rules or technologies because their cognitive flexibility decreases. The degenerative disease continues with memory loss and the decline of other brain functions.

The researchers worked with mice that had specially designed gene fragments derived from bacteria and from humans that allowed the investigators to control the production of a small peptide. The peptide, called amyloid beta peptide, is a short chain of amino acids. Accumulations of this particular peptide in the brain as lesions called plaques occur early in the progression of Alzheimer's disease and seem to trigger the early memory problems.

The team regulated the expression of the peptide using antibiotics — when the animals stopped taking the antibiotic, the peptide-producing gene turned on and caused the mice to develop the

plaques found in Alzheimer's patients.

After the mice had developed the Alzheimer pathology, the researchers turned the gene back off and observed that the mice showed persistent memory problems that resemble the early stages of the disease.

"This model may be useful to researchers to test drugs that could help with symptoms of early stage Alzheimer's disease," Mr. Borchelt says.

The research was funded by the National Institute of Neurological Disease and Stroke of the National Institutes of Health, and the SantaFe HealthCare Alzheimer's Disease Research Center of the University of Florida. ■

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Free seminar focuses on advances in treating macular degeneration

The latest research in stem cell transplantation that could one day restore vision for people with age-related macular degeneration and other eye diseases headlines the 18th annual Vision Research Symposia hosted by Retina Consultants of Southwest Florida with Schepens Eye Research Institute/Massachusetts Eye and Ear, an affiliate of Harvard Medical School.

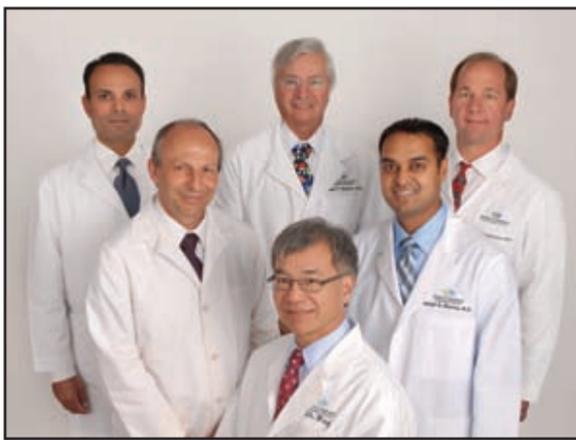
The first session takes place from 1-4 p.m. Sunday, March 24, at the Naples Hilton. The symposium will be repeated in Fort Myers from 9 a.m. to noon Monday, March 25, at Harborside Event Center.

Attendance is free and open to the public.

Age-related macular degeneration is the leading cause of legal blindness in people older than 50 in the western world. Approximately 13 million Americans have wet or dry AMD.

Dr. Kip Connor, assistant professor with Harvard Medical School and a research associate with Massachusetts Eye and Ear, will discuss the dietary implications of AMD and how individuals can adjust their diet to preserve as much of their vision as possible.

Rich Godfrey, patient liaison with Schepens Eye Research Institute/Massachusetts Eye and Ear, will give a patient's perspective of the challenges he's faced and lessons he's learned from having AMD.



The team at Retina Consultants of Southwest Florida: Dr. Glenn Wing, front center; Drs. Donald Fletcher and Arshish Sharma, middle row; and Drs. Tom Ghuman, Joseph Walker and Paul Raskauskas, back row.

COURTESY PHOTOS

Other speakers include Drs. Joseph Walker, Glenn Wing, Ashish Sharma and Donald Fletcher of Retina Consultants of Southwest Florida and the National Ophthalmic Research Institute.

In addition to sharing the newest AMD therapies, presenters will discuss treatments for other retinal disorders. Among those will be Jetrea, which was approved for commercial use in January for individuals with symptomatic vitreomacular adhesion. Retina Consultants was a clinical trial site evaluating this new treatment in 2007 and 2009.

Although attendance at the symposium sessions is free, registration is required in advance. Call (866) 946-6824 or visit www.MassEyeAndEar.org/symposium. ■

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Volunteers have a long legacy with NCH system

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I like to say that no one of us is as smart as all of us working together. Alone, no one of us can care for the 37,000 in-patients and 89,000 outpatients who come through our system each year. But together, we make an unbeatable team on an indisputable mission.

Our volunteers are essential to realizing that noble purpose. And I commend each and every NCH volunteer for his or her service to our hospital and our community. Our quality of life is directly related to what they do, and I cannot thank them enough.

In the mid-1950s, few might have envisioned that the little community hospital begun by volunteers would become a sophisticated health-care system lauded by numerous regional and national evaluators for the compassion and competence of its caregivers.

We learned recently that NCH is the seventh hospital system in the nation to have its intravenous infusion pumps wirelessly synchronized with our Cerner information technology system, enhancing our computer technology prowess in the better service of our patients.

Indeed, our founders would likely be amazed at this journey we have taken. Those visionary community leaders in the middle of the last century provided a great foundation. Our responsibility is to continue to improve the quality and service of the health-care engine they started, caring for all our neighbors, regardless of their economic means. ■

— Dr. Allen Weiss is president and CEO of the NCH Healthcare System.

NCH recently celebrated its 57th anniversary of steady growth and service to the community. On the heels of that milestone, we observed Volunteer Recognition Week. The two events are very much related.

It was a group of dedicated local volunteers who first established Naples Memorial Hospital (the original name was quickly changed in 1955). Two years before the first 50-bed hospital was opened, Beatrice Briggs, a leading citizen of the day, invited 12 public-spirited women in the community to meet and discuss the forming of an auxiliary for the soon-to-be-built hospital. They elected officers and adopted a constitution and bylaws.

Today, the legacy of those far-sighted ladies is the more than 1,100 NCH volunteers who serve in more than 110 different service areas in the hospital and our offsite facilities.

This cadre of wonderful volunteers is one of the strengths that help make NCH what we are today. Whether they help in the White Elephant thrift shop, drive a shuttle cart to and from the parking lot, replenish inventory in the gift shop or provide hands-on patient care, all of our volunteers share the same goal: to help others.

Collier is No. 3 in state health ranking

Collier County ranks as the third healthiest county in Florida, according to the Florida Department of Health. St. Johns and Martin counties hold the first two positions in the ranking. Since the rankings were established four years ago, Collier County has consistently ranked within the top four out of 67 counties in Florida.

“We are thrilled to be back in the top three again,” said Dr. Joan Colfer, director of the Florida DOH in Collier County.

The rankings are determined by a study conducted by the University of Wisconsin and the Robert Wood Johnson Foundation using data related to physical environment, social and economic factors, health behaviors, educa-

tion, crime rate/law enforcement and clinical care. The rankings include a snapshot of each county with a color-coded map comparing each county’s overall health ranking. New in the rankings this year are county-level trend graphs detailing change over time for several measurements, including children living in poverty, unemployment and quality of care.

“We continuously elicit input from community partners whose agency or service impacts the health of our residents and visitors,” Dr. Colfer explains. “We collaborate with partners in health care, education, law enforcement, government, social services agencies, faith-based organizations and others.” ■

Clear cobwebs at spring cleaning for the mind

The Mental Health Association of Southwest Florida and Monarch Therapy invite the public to a free “Spring Cleaning for the Mind” workshop from 6-8 p.m. Thursday, April 25, at MHASWFL headquarters in Naples. Participants will learn how to “sweep away the emotional cobwebs of the past, clear out the fears of the future

and organize thoughts and feelings” in order to embrace the present.

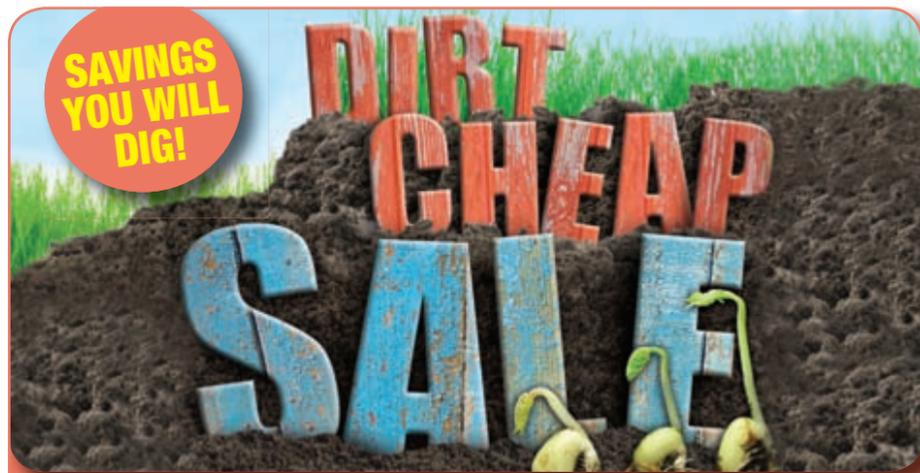
Presenters include Monarch Therapy’s Carrie Sopko, Salima Silverman, Peggy Sealfon, Kimberly Rogers and Alison Slater. To register or for more information, call 261-5405 or visit www.MHASWFL.org or www.monarch-therapy.com. ■

Podiatrists welcome questions at lecture

Family Foot and Leg Center hosts a free lecture and Q&A with its board-certified podiatrists from 5:30-7 p.m. Tuesday, March 26, at the practice’s central office at 661 Goodlette-Frank Road. Doctors will discuss alternative therapies, including NeuroTherm

treatment, for relief from common foot ailments such as neuromas, bunions, heel pain and plantar fasciitis.

Refreshments will be served. Reservations are required and can be made by calling 465-6623 or e-mailing rep@familyfootandlegcenter.com. ■



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■ The 16th annual **Dean Lind Memorial Golfathon** to benefit St. Matthew's House tees off Tuesday, April 16, at Imperial Golf Club. For information about registration and sponsorships, call Nanette Scoville at 298-5026, e-mail nanette@stmatthewshouse.org or visit www.stmatthewshouse.org.

■ **Charity for Change** hosts the second annual 3 Sticks for Kicks tournament Saturday, April 27, at Vi at Bentley Village. Wes Weidenmiller, vice president of sales at Prestige Printing and former tournament director with the South Florida PGA, is serving as chairman. The game is made more challenging — and fun — because players can use only three clubs.

Registration is \$125. Hole sponsors and raffle items are now being accepted.

Charity for Change provides a 30-week character education curriculum to 3,500 schoolchildren, connecting them to 72 local and national charities. To sign up for the tournament or for more information, call Suzanne Todd at 784-7945 or visit www.charityforchange.org.

■ The inaugural **Swinging With A Purpose** tournament to benefit The Shelter for Abused Women & Children is set for Sunday, May 5, at Quail West Golf & Country Club. The four-person scramble tees off with a shotgun start at 12:30 p.m.

Registration for \$200 per person includes a beverage cart and boxed lunch on the course and post-tournament cocktails. In addition to prizes for men, women and mixed teams, there will be a silent auction and drawing/raffle prizes. The field is limited to 120 players. Non-golfers can attend the cocktail reception for \$50.

Swinging with Purpose is underwritten



COURTESY PHOTO

The Southwest Florida chapter of the Executive Women's Golf Association held its annual meeting and casino night recently at Spring Run Golf Club in Bonita Springs. Members brought supplies for donation to The Shelter for Abused Women & Children. Shown here with some of the donated items are: Barb Schanmier, member services director; Michele Klinowski, president; and Lori Drumm, events director.

by Stock Development, McGarvey Custom Homes and Levitan Realtors.

Register at www.swingingforshelter.org. For more information, call 775-3862, ext. 217, or e-mail THeck@NaplesShelter.org.

■ The **Immokalee Foundation's seventh annual Inter-Club Challenge** pitting golf club against golf club in a friendly rivalry tees off Monday morning, May 6, at The Old Collier Golf Club. The winning team earns entry into TIF's 2013 Charity Classic Pro-Am Golf Tournament slated for Nov. 18 at Bay Colony Golf Club.

TIF board member Chuck Campbell is chair of this year's Inter-Club Challenge. TIF students participate in the tournament. For registration or more information, call 430-9122, e-mail info@immokaleefoundation.org or visit www.immokaleefoundation.org. ■



1

Young Southwest Florida athletes in the Special Olympics Florida program recently experienced a day in the life of a Boston Red Sox player at the CVS All Kids Can Baseball Camp. The camp was a joint endeavor between CVS Caremark and the Red Sox.



2

1. Special Olympics athletes from Naples who attended the camp pose with Red Sox coaches and a representative of CVS Caremark. Back row: Special Olympian Joey McIntyre; Boston Red Sox assistant hitting coach Victor Rodriguez; Faith Weiner of CVS Caremark; Red Sox hitting coach Greg Colbrunn; and Special Olympians Jacob Ward and Lori Lefferts. Front row: Special Olympians Michael Presto, Charles Demarco and Parker Seward. Missing from the picture is Joey Gallagher, a Naples Special Olympian who also took part in the camp.
2. Special Olympian Lori Lefferts of Naples awaits a pitch.

JENNIFER LEIGH / COURTESY PHOTOS

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PET TALES

The nose knows

A dog's sense of smell reveals a world we can hardly imagine

BY GINA SPADAFORI

Universal Uclick

Is there anything a dog can't use his nose to figure out? Dogs have long been used to sniff out escaped felons and missing children (think bloodhounds), birds and animals for hunters (think spaniels, retrievers and hounds), and even truffles (think poodles).

But in recent years, trainers have come up with all kinds of new ways to use a dog's extraordinary sense of smell. Here are a few you perhaps knew — and a few more we bet you did not:

■ **Drugs.** Dogs can be trained to sniff out all kinds of illegal drugs, finding them not only on people but also in massive cargo containers, long-haul trucks and school lockers.

■ **Plant matter.** Since fresh fruits and vegetables can bring into the country insects and diseases that have the potential to cause great damage to agriculture, dogs are used to detect foodstuffs in the luggage of people coming through customs. Dogs are also used to sniff out invasive weeds in fields, so the plants can be eradicated before they take hold.

■ **Insects.** Termites? No problem. Dogs are also being used to detect the resurgence of bedbugs in big cities.

■ **Mold.** It's not just the mold that bedevils homeowners, but also the mold that puts the vines at wineries at risk from disease.

■ **Explosives.** Meetings of high-profile public officials likely wouldn't occur



COURTESY PHOTO

The human world is dominated by visual cues. For our dogs, however, the story of their world is told through smell.

without the diligent work of bomb-sniffing dogs.

■ **Cows in heat.** A lot of money depends on being able to artificially inseminate a cow without wasting time guessing whether she's ready. While a bull could tell, he's not always available, as his contribution usually arrives on the scene frozen. A dog can tell when the cow is most fertile — although it's a good bet the dog couldn't care less.

■ **Cancer.** While cancer detection is still in the trial stage, it's looking pretty promising that dogs can spot a malignancy. Some day your doctor may order up a "lab test" and send in a Labrador!

■ **Chemicals.** Dogs have been known to look for items as varied as mercury and the components of potentially pirated DVDs.

While most of us tend to think scent

work is the near-exclusive province of a handful of breeds — bloodhounds, German shepherds and maybe a Labrador retriever here and there — in fact, a wide range of breeds and mixes are trained to detect various scents. Because of their fine noses and friendly dispositions, beagles are used to work airports by the U.S. Department of Agriculture, and any manner of mixed breeds — lucky dogs pulled from shelters — have been used for other kinds of detection work.

If you're looking for something fun to do with your dog, teach him to work with his nose, starting with the game of finding which cardboard box contains a treat for him. Trainer Nina Ottosson has developed a line of puzzles for dogs that encourage them to work with their noses as well. Check online for her food puzzles — your dog will love them! ■

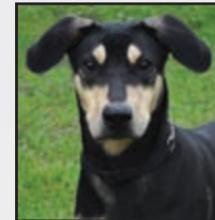
Pets of the Week



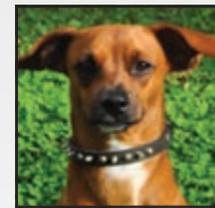
>> **Cheetoes** is a handsome 6-month-old fellow who gets along with everyone and loves to be petted.



>> **Cupcake** is a friendly female tuxedo with bright yellow eyes and a soft, rich coat. Because she is older than 5 years, her adoption is free to a qualified senior citizen and includes a complete care package.



>> **Kingston** is a black mouth cur who's about a year old and weighs 62 pounds. He's good on his leash, likes water and love to play. He sits and comes when he is called.



>> **Loki** is a 10-month-old Chiweenie (a Chihuahua/Dachshund mix) who's as affectionate and playful as she is beautiful.

To adopt or foster a pet

This week's pets are from **Collier County Domestic Animal Services**. Adoption fees for cats are \$60 and dogs are \$85 and include sterilization surgery, vaccinations, pet license, ID microchip and a bag of food. Visit DAS at 7610 Davis Blvd. from 11 a.m.-6 p.m. Monday-Saturday. For more information, call 252-7387 or visit www.colliergov.net/pets.

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MUSINGS

Panoptic nerve



“There was a little girl who had a little curl right in the middle of her forehead. When she was good, she was very good indeed. But when she was bad she was horrid.”

— Henry Wadsworth Longfellow

“Halfway down the stairs is a stair where I sit. There isn’t any other stair quite like it. It isn’t up and it isn’t down... It isn’t really anywhere: It’s somewhere else instead!”

— A.A. Milne

finding an awareness
 hovering fundus
 between sleeping and waking’s both
 and neither world
 dual citizenship: alien and embedded
 like the Cartesian co-ordinated origin
 watered of salt and freshness in and
 out
 spilling both sides of a wordless
 debate
 asserting and allowing
 poised poesy perfect and Sirens’ eyes
 closed yet seen
 everyone’s possible and owning n
 othing
 then the day calls — sight and



sounding
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 manifest and marvel us
 and the night suggests— smell and
 touching
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 leaving no trace and taking no thing
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 one big enough to hold second
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such sweetness — so it blooming —
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a little bowled over dust
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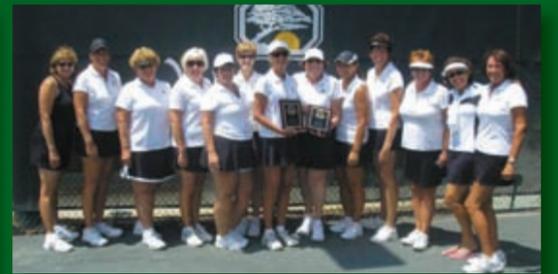
all lay in lieu core us
 handled with care
 love is the aire
 imminent be tween immanent
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 no other fractal ocean
 a door ray reflecting
 picked your one on the moving
 seem ■

— Rx is the FloridaWeekly muse who hopes to inspire profound mutiny in all those who care to read. Our Rx may be wearing a pirate cloak of invisibility, but emanating from within this shadow is hope that readers will feel free to respond. Who knows: You may even inspire the muse. Make contact if you dare.

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BUSINESS & REAL ESTATE

WEEK OF MARCH 21-27, 2013

A GUIDE TO THE LOCAL BUSINESS & REAL ESTATE INDUSTRIES



Hiring veterans

Businesses begin to tap into an overlooked resource

BY EVAN WILLIAMS
ewilliams@floridaweekly.com

THE WAY ROD BOWMAN SEES IT, people who put their life on the line should be first in line for a job. But that's not the only reason he gives special consideration to veterans when hiring for his home-exterior cleaning business in Port Charlotte, Rainbow Pressure Cleaning.

"Over the years I've brought some veterans into the business," said Mr. Bowman. (Including

SEE VETERANS, B8 ►

INSIDE



Ready, set, JOE!

A ribbon cutting for Naples' newest shuttle, and more good business events. **B10-12** ►



The Fool knows

Who provides service to more than 80 percent of Fortune 500 companies? **B6** ►



House Hunting

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MONEY & INVESTING

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Successful romantic relationships require commonality in financial attitudes, behaviors, habits and goals.

It's hard to imagine two lives coming together as one without the presence of mutual financial responsibility, trust, security, enjoyment, business development, saving, investing, gifting, etc. All these money considerations are a mix of culture, experiences, upbringing, and very much an attitude of the heart.

Most people, regardless of walk of life or their faith, accept that what we do with money is a reflection of our heart ("Wherever your treasure is, there the desires of your heart will also be") and that actions surrounding money are rarely isolated behaviors (e.g., monetary selfishness could well extend to: sex, allocation of work, choosing homes and vacations, preferences given to children and relatives, etc.)

Money discernment begins with dating as some foundational financial elements will manifest. Questions to ask yourself: "Is the other person honest? Generous? Neither flamboyant nor holding purse strings tightly? And how am I behaving as well?" It's pretty easy to see that those unwilling to spend money on their own happiness and well being will likely be

so challenged to spend on another, and those who indulge themselves might not have the desire (or remaining capacity) to spend on another. Before your heart is committed, keep your eyes open.

As dating is not cheap the (spoken or unspoken) question arises, "Who pays for what?" Some ideas ... Those with decidedly greater income or assets might insist that the other person abstain from paying. In instances where there is not an appreciable difference, the man still might prefer or accept the role of financially protecting and providing, as it engenders in women a feeling of security, is viewed as an act of love and/or is a deeply engrained cultural value. However, this does not mean that while dating, a woman is excused from reciprocating. She can give gifts, buy tickets to special events, host home dinner parties, etc. Men should not forget that the woman they date might have expended multiples in time and money (as compared to a man's efforts), since maintaining and improving a woman's physical appearance involves considerable cost! So, gentlemen, consider complimenting women often.

For people wanting to move beyond dating and wanting to bring two lives together as one, the much bigger money issues need to be addressed: How will each person's income streams and assets be handled?

There are three self-evident options: keep all separate; mix all; or keep some separate and make some mixed.

■ Option one: to keep all separate. Sounds quite easy but creates a high

degree of separation in what is supposed to be a loving and trusting union. Sounds like: "I love you BUT I don't trust you, I don't want to give to you, I don't want to build with you, I don't want to protect you, etc."

■ Option two: Mix all assets. When a young couple has two pennies, the decision is easy ... all can be mixed as there is little to mix. Until careers allow money making, the only other inflow of assets is parental/estate gifts, prior or during marriage. The couple needs to decide if these gifts are to be kept for the sole benefit of the recipient beneficiary or to be shared. It's best to discuss this with the giver, who might have given with strong intent for the gift.

■ Option three: some shared, some separate. Characteristic of couples marrying for a second time (or third or fourth.) In option three, while some pre-marital assets/incomes are joint and separate, earned income during the marriage is often considered marital, both practically and legally (i.e., joint toil should allow joint benefits). Premarital investments, trusts and other passive income are often respected as separate or non-marital property. For retirees who rely solely on investment/pension income, a percentage of their cash flow (or an annual lump sum uniquely determined for each person) might be contributed to the marital expense pot. Hopefully, the couple will have some joint checking, investments and a home, all symbols of unity, sharing, protection and building a life together. Their love, trust and wanting a better life

for each other should manifest in some jointly owned assets.

A prenuptial agreement, while often used as divorce protection, can create a roadmap for how financial lives will come together and how their estates will be allocated. Obviously, what trumps a couple's preferences are court-mandated support and alimony. Beyond responsibilities to other parties, ideally there will be mutual financial protection and provisions; even when there is no financial need by either party, couples need to give to each other as an expression of love. Only once these priorities are met can the focus shift to estate planning and gifting to children and charities.

Whether its one's first or second marriage, estate planning experts often suggest first-to-die trusts. These trusts allow for the surviving spouse to use assets/income of the first to die for their care. Upon the second spouse's death, the assets can pass on to the first to die's estate. The surviving spouse should be assured that his or her living circumstances will remain unchanged (or improved). Not to be forgotten is that the surviving spouse might have to pay heavily to get care that was lovingly (and without financial expenditure) given to the first to die.

The above ideas can serve as a platform from which you can explore your own thoughts, habits, styles, preferences, etc. ■

— Jeannette Showalter, CFA is a commodities broker with Worldwide Futures Systems. Contact her at 571-8896 or showalter@wwfscsystems.com.

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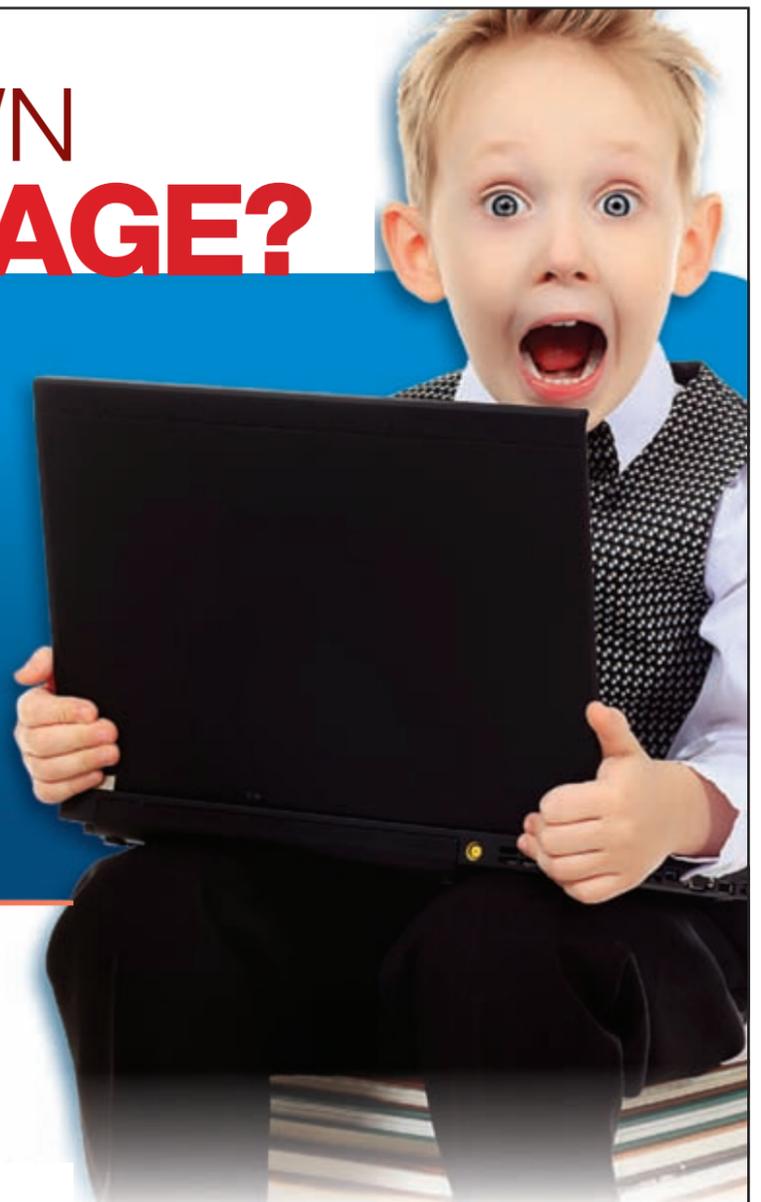
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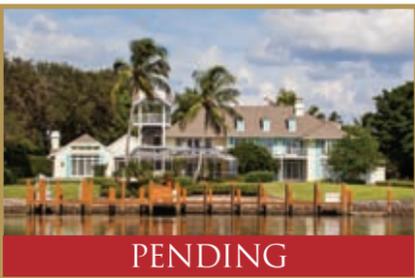
PORT ROYAL
3225 RUM ROW
\$6,850,000



PORT ROYAL
3295 FORT CHARLES DRIVE
\$6,795,000



PORT ROYAL
3075 FORT CHARLES DRIVE
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PENDING

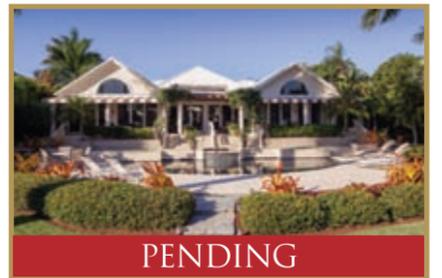
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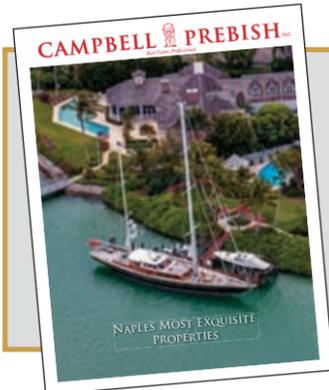


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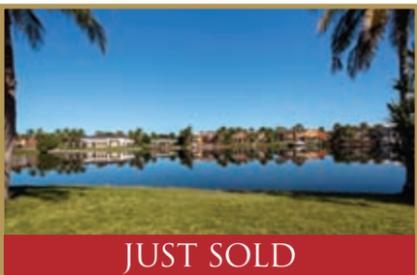


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3065 FORT CHARLES DRIVE



BEACHFRONT
2050 GORDON DRIVE
\$14,000,000



OLD NAPLES BEACHFRONT
13 GULF SHORE BLVD. SOUTH
\$7,200,000



OLD NAPLES
165 2ND AVENUE NORTH
\$5,950,000



OLD NAPLES
550 4TH AVENUE NORTH
\$995,000



OLD NAPLES
1240 GULF SHORE BLVD. SOUTH
\$2,100,000



OLD NAPLES
1230 GULF SHORE BLVD. SOUTH
\$1,900,000



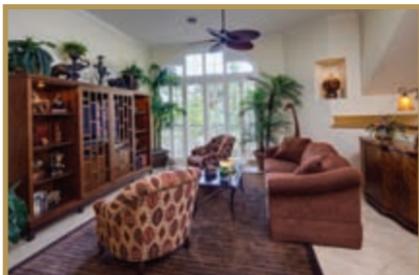
SANCERRE, A CONDOMINIUM
1801 GULF SHORE BLVD. N. #702
\$4,250,000



SANCERRE, A CONDOMINIUM
1801 GULF SHORE BLVD. N. #401
\$3,690,000



SANDY CAY, A CONDOMINIUM
315 3RD STREET S., UNIT 5
\$2,495,000



VILLAS TIVOLI, A CONDOMINIUM
516 2ND STREET S.
\$1,075,000



THE PARADOR, A CONDOMINIUM
1200 GULF SHORE BLVD. N. # 304
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GREY OAKS
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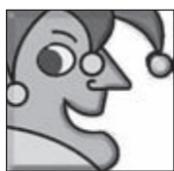


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Avoid These Common Mistakes

Even the best investors make mistakes. Still, minimize damage to your nest egg by reading up and learning more. Here are some common financial mistakes to avoid:

- Accumulating credit card debt. It tends to carry steep interest rates, which increases your debt and makes it harder to pay off.
- Delaying investing. You're rarely too young (or too old) to invest. Kids and young adults have the most to gain, with many decades of stock appreciation ahead of them. But even retirees might park money they won't need for 10 or so years in stocks.
- Investing too conservatively. Long-term investments are likely to grow most rapidly in stocks. (But including bonds in your mix can reduce risk and support performance, too.)
- Over- or under-diversifying. If all your eggs are in two or three baskets, you're exposed to too much risk. But if you have too many baskets to count, then you probably aren't able to keep up with

each company. Perhaps aim for no more than 10 or 20 stocks.

- Focusing too much on a stock's price. A "cheap" stock isn't necessarily a bargain. Penny stocks trading for less than \$5 each are often risky and likely to fall. A \$150 stock can be a bargain, and you can always buy just a few shares.
- Investing in what you don't understand. The more familiar you are with how your company works and how well it's performing, the fewer unpleasant surprises you're likely to encounter.
- Relying on tips. It's great to learn from others, but do your research and make your own decisions.
- Not tracking your returns. In the long run, you always want to be beating a benchmark such as the S&P 500. If you're not beating it, you might as well meet it by investing in an index fund.
- Impatience. Building great wealth takes time. Don't expect to get rich quick.

Learn more at fool.com/how-to-invest/personal-finance/index.aspx. ■

My Dumbest Investment

One Bad Week

When reading The Motley Fool Stock Advisor newsletter, I noted that both Tom and David recommended Netflix. I had been a successful video-chain owner for more than 10 years and managed to get out of the business just before the brick-and-mortar collapse. It was against my better judgment to buy into Netflix, but I did it anyway. On July 24, I bought at \$81.80. The stock immediately started to fall, and when I sold on July 31, I had lost 30 percent of my investment.

— D., online

The Fool Responds: At The Motley Fool, we generally aim to hang on to our stocks for years, not months or days. It's good to know why you buy a stock in the first place, so that if it falls, you can ask yourself if it's still promising. Netflix stock did take a big dive that week — but if you'd hung on, you'd have more than doubled your money by now. The stock has its detractors, but bulls like its membership of more than 33 million, as well as its foray into original programming with "House of Cards." ■



Do you have an embarrassing lesson learned the hard way? Boil it down to 100 words (or less) and send it to The Motley Fool c/o My Dumbest Investment. Got one that worked? Submit to My Smartest Investment. If we print yours, you'll win a Fool's cap!

Last week's trivia answer

I'm the world's second-largest food and drink company, known for fizzy beverages and salty snacks. Twenty-two of my many brands each deliver more than \$1 billion in annual revenue, and my brands include Gatorade, Frito-Lay, Quaker, Tropicana, Mountain Dew, Aquafina, Tostitos, Lay's, Fritos, Cheetos, SoBe, Naked, Propel Zero, Aunt Jemima, Rice-a-Roni, Tazo, Lipton, Cap'n Crunch, Smartfood, Ruffles, SunChips and much more. I operate almost 700 manufacturing plants globally, and my roughly 100,000 distribution routes serve about 10 million outlets regularly. The formula for my flagship product (which features my name) was developed in 1898. Who am I? (Answer: PepsiCo) ■



Write to Us! Send questions for Ask the Fool, Dumbest (or Smartest) Investments (up to 100 words), and your Trivia entries to Fool@fool.com or via regular mail c/o this newspaper, attn: The Motley Fool. Sorry, we can't provide individual financial advice.

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Ask the Fool

Street Name

Q What does "street name" refer to?
— T.W., Sioux City, Iowa

A Many investors don't realize this, but these days, most brokerages actually hold any stock you buy in "street name" (their own name) instead of putting the shares in your name and mailing you the certificates. This is routine, and the shares still belong to you. It's a good system because it permits the shares to be sold more quickly, without your having to find and mail back the certificates. You can learn more about brokerages and find an inexpensive one at broker.fool.com.

Q When we buy a stock through a brokerage, does it send the company our money?

— K.B., Farmington, N.M.

A Not at all. Think of stocks as a sort of like trading cards. When you buy a pack of gum that comes with a set of cards in it, the gum-and-card company gets its money. After that, the cards may be traded between many owners, going up and down in value, with the card company never getting a penny more.

When a company first issues shares of its stock, in an "initial public offering" (IPO), it collects its money for them, based on their estimated value at the time. After that, the shares are typically traded on major exchanges. The buyers and sellers exchange money, and middlemen such as brokerages take a cut, but money doesn't flow to the company. In fact, if the company pays a dividend, it will be paying out part of its income to shareholders each year.

Companies do occasionally execute "secondary" offerings of stock, collecting money when those new shares are released into the market. But after that, the shares once again are simply traded between investors.

Got a question for the Fool? Send it in — see Write to Us

Name That Company

Founded in 1949 by a New Jersey accountant, I now rake in more than \$10 billion annually and employ about 57,000 people worldwide. I process close to 48 million W-2 forms annually and provide payroll services for one of every six U.S. workers (some 24 million folks) and 10 million elsewhere. I have more than 600,000 clients, including 26,000 vehicle dealerships served by my automo-



tive division. More than 80 percent of Fortune 500 companies use at least one of my many services. I'm one of only four U.S. companies to be AAA-rated by both Standard & Poor's and Moody's. Who am I? ■

The Motley Fool Take

Cisco's Transformation

Cisco Systems (Nasdaq: CSCO), with its market value topping \$110 billion, has long been a tech giant, specializing in networking equipment. Its growth slowed in recent years, though, leaving some wondering whether it's a good investment anymore.

The answer seems to be yes. For one thing, it now pays a dividend, recently offering a solid 2.7 percent yield. It's also sitting on more than \$45 billion in cash, making dividend increases, share buybacks and strategic acquisitions of other companies very possible. A catch, though, is that most of that money has been earned and stored abroad, and will generate a tax hit upon repatriation. Cisco and other companies are angling for a tax break or tax holiday, and if they

get it, shareholders will benefit.

Better still, Cisco has been making some smart moves. Its unified computing systems, featuring servers, recently enjoyed 87 percent year-over-year growth and \$500 million in quarterly revenue.

It's taking aim at newer markets, too, via acquisitions, partnerships, and its virtual cloud-routing and WAN optimization platform.

Cisco's stock seems attractively priced at recent levels, with its price-to-earnings (P/E) ratio about 12 — well below its five-year average of 16. With its significant upside growth potential, it deserves consideration for your portfolio. (The Motley Fool owns shares of Cisco Systems and its newsletters have recommended it.) ■

BUSINESS MEETINGS

■ A **Job Search Support Group** meets from 9:30-11:30 a.m. Mondays at the Greater Naples Chamber of Commerce. Contact Karen Klukiewicz at kluk77@comcast.net or visit www.napleschamber.org.

■ Members and guests are invited to the **Collier Building Industry Association's** mixer from 5:30-7:30 p.m. Thursday, March 21, at Green Secure, 28731 S. Cargo Court in Bonita Springs. \$15 for members, \$20 for others. To register, call 436-6100 or e-mail Amelia@cbia.net.

■ The **Council of Hispanic Business Professionals** will hear from Lawrence Lebowitz, head of the immigration group at Cohen & Grigsby P.C., about "U.S. Immigration: What to Expect in 2013" at 5:30 p.m. Thursday, March 21, at Arthrex head-

quarters, 1370 Creekside Blvd. For registration or more information, visit www.chbnaples.org.

■ The next **Business After Five** for members and guests of the Greater Naples Chamber of Commerce takes place from 5:30-7:30 p.m. Thursday, March 21, at Robb & Stucky International, 355 Ninth St. S. \$8 for members in advance, \$15 at the door. For reservations, visit www.napleschamber.org/events.

■ The **Collier County Lodging and Tourism Alliance** meets from 8-9:30 a.m. Friday, March 22, at the Hilton Naples. The program will include a panel discussion with representatives from the lodging and tourism industry discussing several topics including the upcoming reallocation of

bed tax funds and roles of the alliance and the Collier County Tourism Development Council. Tickets are \$15 payable at the door. Registration is required in advance. Call 591-0454 or e-mail lisa.cclta@gmail.com.

■ The **Public Relations Society of America-Gulf Coast Chapter** holds its next Lunch 'n' Learn from 11:30 a.m. to 1 p.m. Tuesday, March 26, at the Hilton Naples. Guest speaker Jim Poh of Sunrise, Fla.-based Poh Media will discuss "Effective Media Buying for Today's Media Landscape." \$24 for members, \$29 for others. Register at www.gulfcoastprsa.org. For more information, call Judy Bricker, chapter president, at 213-6146.

■ Members of the **Executive Club of the Greater Naples Chamber of Com-**

merce will gather for wine and hors d'oeuvres from 5:30-7:30 p.m. Thursday, March 28, at Classical South Florida, 999 Vanderbilt Beach Road. Sign up at www.napleschamber.org/events.

■ The next **Wake Up Naples** meeting for members of the Greater Naples Chamber of Commerce takes place from 7:30-8:30 a.m. Wednesday, April 10, at the Hilton Naples. CRS Technology Consultants is sponsoring the meeting. Sign up at www.napleschamber.org/events.

■ The **East Naples Merchants Association** meets for Business After Business at 5:30 p.m. Thursday, April 11, at Physicians Regional-Collier Boulevard. For more information, call 435-9410 or 643-3600 or visit www.eastnaplesmerchantsassoc.com. ■



The East Naples Merchants Association recently welcomed Erin's Isle as the 100th member to join the organization. After 30 years on Collier Boulevard, the restaurant relocated to Hibiscus Golf Club. Erin's Isle owner Mike Ward is third from left in the photo; others are Jack Marsh, Natalie Anguilano, Shirley Calhoun and Garry Fleish of the ENMA. Members meet at 5:30 p.m. on the second Thursday of every month at Physicians Regional-Collier Boulevard. For information about membership, call Ms. Calhoun at 435-9410 or Ms. Anguilano at 643-3600, or visit www.EastNaplesMerchantsAssoc.com.

Chamber welcomes new members

The following 22 new members joined the Greater Naples Chamber of Commerce in February (all are Naples businesses unless otherwise indicated):

- Bob Taylor Chevrolet
- Brett Backus-Keating Associates
- CHS Wealth Management
- Collier County Clerk of Courts
- Elevee Fine Gentleman's Clothing
- Encore Cabinets & Design LLC
- Haines Air Conditioning, Bonita Springs
- Landert Bread
- Money Management Solutions Inc.
- NBO Medical of Florida
- Paradiso Café

- Payair US LLC
- Phenix Salon Suites
- Philly Capital Partners
- Slab 2 Shingles
- South Breeze Day Camp
- Spherion Staffing
- The Basin Restaurant
- The Happy Handyman
- TLC Lawn
- Ulrich Elben Bio Consulting LLC
- Venture X

For information about chamber membership, call Don Neer, director of member services, at 403-2906 or e-mail don@napleschamber.org.



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For over 30 years, members have chosen to call Eagle Creek home. With golf memberships available from \$5,000 the decision has never been easier! We invite you to take a personal tour of our tennis facility, superior championship golf course, real estate and clubhouse on March 24th from 1-4pm. Call Laura Pelletier at (239) 417-6111 for more information.

www.EagleCreekCC.org | 11 Cypress View Drive, Naples. FL 34113

VETERANS

From page 1

himself, since he founded the company in 1976 after serving in the U.S. Navy during the Vietnam War.) “The ones that I have managed to latch onto right out of the military have good focus and attention to details and they’re willing to follow direction without trying to reinvent the wheel, so to speak.”

As soldiers return from post 9-11 wars that are still being fought, businesses from mom-and-pop shops to big-box behemoths are looking to tap into a young workforce shaped by the work ethic and sense of hierarchy that are trademarks of military experience. (It doesn’t hurt that businesses that hire vets also get a healthy federal tax break.)

High-profile commitments by companies such as Walmart — which said that starting on Memorial Day this year it would hire any veteran who applies with plans to add more than 100,000 of them to its payroll in five years — may have stirred additional interest.

“We do get a lot of employers looking for that strong foundation service instills in these individuals,” said Jeremy Birchfield, a veteran’s employment representative for Southwest Florida Works. “With a lot of the companies advertising that and pushing it out there, more employers are looking at it, especially here in the last few months with Home Depot and Walmart (committing to hiring veterans).”

On the other hand, those positions aren’t exactly gold mines for workers, noted James H. Elson, a real estate broker and president of the Collier County

Veterans Council.

“A lot of these veterans are trying to start a family and perhaps hoping to buy a house and you can’t do that on a Walmart basic salary,” Mr. Elson said. “However for what they are, they’re making an effort to hire veterans.” He added that some low-level jobs don’t measure up to the abilities soldiers have learned in war, to make difficult judgments and overcome tremendous challenges.

“The work has to be challenging and it has to be fulfilling. These people that served have done things that nobody in civilian life could do,” Mr. Elson said. “They’re an incredible resource for this country, but people have to understand what it is they’re dealing with before they can tap that resource.”

The unemployment rate among veterans coming home from recent wars, which finally dipped to below 10 percent during 2012, was still well above the national average of 7.9 percent for the year. Lee Smith, director of veterans services for Hodges University, identified a number of barriers standing between veterans and jobs.

Young soldiers are returning to school with the help of federal funding at places such as Hodges. Almost 300 veterans are enrolled there this semester, about 10 percent of the student body on campuses in Lee and Collier counties. Criminal justice and information technology are their most popular courses of study. There are numerous success stories among the students, Ms. Smith said, although for many more, finding work is a struggle. Military terms denoting leadership or outstanding service often need to be translated on resumes to make them meaningful to civilian employers. The website www.military.com has a feature that allows vets to

plug in military titles to be translated for a resume.

Too, some former soldiers feel their battle experience could scare off potential employers, said Ms. Smith, because people assume they have psychological scars, if not physical ones. Post-traumatic stress syndrome is the most well known and, some feel, stigmatized diagnoses of recent wars.

“I can tell you what I’ve heard from the veterans,” Ms. Smith said. “They are having a hard time getting jobs, finding jobs. The PTSD stigma is out there, so they feel it is that reason that they’re not getting hired. It is hard on some of them to have that stigma behind them. They’re telling me that a lot of times they don’t want to even say they’re a veteran.”

In addition, some employers and veterans who would like to cross paths are missing each other in the flood of applicants. Mr. Bowman of Rainbow Pressure Cleaning had already hired someone recently to fill one of his four positions when a Vietnam veteran responded to his craigslist ad.

“If I knew a particular site that just catered to veterans where I could run an ad, that might be a good thing,” he said.

Another thing that should help future veterans get a job — at least in the insurance industry — is already happening. Semi-retired Fort Myers insurance agent Oswald Trippe started Disabled Veterans Insurance Careers to train wounded soldiers in the insurance business. A pilot program to train agents will begin this year in Chicago, said CEO Gary Bryant, before coming back to Southwest Florida and expanding to other areas.

“First of all, hiring veterans is the right thing to do,” Mr. Bryant said. “These are tech-savvy young people.



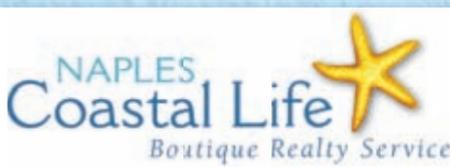
COURTESY PHOTO

Cheryl and Rod Bowman.

They’re mature beyond their years. They’ve laid everything on the line for us and we want to make sure we leave no man or woman behind when it comes to having a meaningful career. It will be good for the insurance industry, it will be good for our country, it will be good for veterans.” ■

“The work has to be challenging and it has to be fulfilling. These people that served have done things that nobody in civilian life could do. They’re an incredible resource for this country, but people have to understand what it is they’re dealing with before they can tap that resource.”

— James H. Elson, real estate broker and president of the Collier County Veterans Council



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Front: Brenda Tate, president of The Women's Fund of Southwest Florida, with SCORE counselors Linda Knight, Kathleen Lettau, Joyce Haag, Betty Stauber, Cheryl McDonald. Back: Karl Williams, Denny Brooke, Barry Martino and John Rist.

Women's Fund, SCORE collaborate on loans for women entrepreneurs

The Women's Fund of Southwest Florida and SCORE Naples have partnered to offer women business owners in Collier County business counseling services and workshops in preparation for their business start-up or expansion.

The mission of TWF is to raise money through federal and state grants and through relationships with individual and corporate donors to fund programs and organizations that address the needs of women in the Southwest Florida business sector.

"We believe women can be key players in recharging our region's economy if their businesses are better positioned to flourish," says Brenda Tate, TWF president. "A cross-sector effort by financial institutions, The Women's Fund and other investors to establish a revolving loan fund will bring much needed access to capital to the women-owned businesses in our region."

Initially TWF will strive to connect prospective clients in Collier County to capital through the Economic Development Investment Fund's Rural Microenterprise Revolving Fund. Women business owners

and entrepreneurs in Collier County can apply now.

Loan amounts will range from \$5,000 to \$50,000, depending upon the needs and qualifications of applicants. As TWF's revolving loan fund increases, this program will also be offered in Lee, Charlotte, Hendry and Glades counties.

Women entrepreneurs in Collier County, aiming to boost their development and ongoing success by participating in this pilot loan program, are encouraged to contact the SCORE Naples chapter by calling 430-0081 or going to www.scorenaples.org.

SCORE provides a wide range of business counseling services and training, including guidance in preparing the loan application.

According to the recent Florida Chamber of Commerce Small Business Index Survey, 78 percent of Florida small businesses were not able to get financing.

For more information about TWF, visit www.womensfundflorida.org or follow TWF on Facebook at www.facebook.com/floridawomen. ■

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NETWORKING

Ready, set, JOE! Ribbon-cutting for the Jump On Express

1. Jesse Purdon, Shannon Livingston, Lesley Colantonio and Amanda Barton
2. Ralph Coleman, Joe La Bosco, Alex Gardiner and Drew Stocklein
3. Jenny Foegen, Mark Cyr and Leigh Herndon
4. Alison Whalen and Andrea Sturz
5. Valerie, Gianna and Joseph Wendt

CHARLIE MCDONALD / FLORIDA WEEKLY



Shannon Livingston



2



3



4



5

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All renderings, pricing, specifications, and information is subject to change

NETWORKING

An Argentinian evening with Dr. Manuel Pena



1. Rose Harp, Eric Reisen, Karin Cyr and Heather Kline
2. Jose Falcon, Dr. Manuel Pena and Maribel Falcon
3. Heather Weiss and Daymi Gutierrez
4. Geoffrey Goldberg and Daymi Gutierrez

CORI HIGGINS / FLORIDA WEEKLY

Greater Naples Chamber of Commerce hosts Wake Up Naples



1. Dick Borel, Len Egdish, Carrie Kerskie and Reg Buxton
2. David Marcozzi and Caitlin Pessello
3. Jeanette Liheureux and Ted Soliday
4. Collier County Sheriff Kevin Rambosk and Stephanie Spell
5. Pedro Lacruz and Amy Snyder
6. Dennis Frodsham and John Niggler
7. Kevin Cowell and Marty Miller
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NETWORKING

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Kelly Werder and Paige Simpson



Mike and Tonya Malay



Debbie and Pete Orberseder



Margaret Short, Trent Ryan and Sharon Seidensticker



Paige Simpson and Melissa Read



Amanda Hayes and Carrie Hartman



Tina and Scott Dean

PEGGY FARREN / FLORIDA WEEKLY

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Thursday, April 25, 2013
6:00 to 9:00 pm

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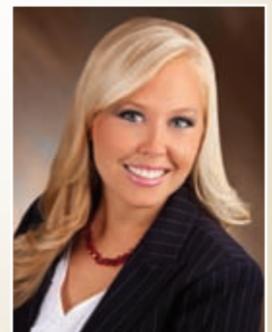


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WEEK OF MARCH 21-27, 2013

A GUIDE TO THE LOCAL REAL ESTATE INDUSTRY

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House Hunting: 3280 Gordon Drive



Distinguished by exceptional detailing, this elegant Mediterranean-style residence is a standout in the prestigious community of Port Royal.

Enter through custom art glass doors to an open and inviting dining room and bright living room with cathedral ceilings and a gas fireplace. Meander through the wine bar to a chef's kitchen, breakfast room and cozy family room.

A private outdoor oasis offers a romantic setting under a shaded sitting area with gas fireplace and summer kitchen; the sun-splashed pool is embraced by cascading bougainvillea and ivy-draped walls that provide privacy and

tropical color. The melodic sounds of a gentle fountain set a background of relaxed ambiance.

The ground floor master quarters with private office provides luxury and convenience for owners. Three second-floor guest suites open to an entertainment loft with wet bar and sun-filled upper deck. An elevator accesses all floors.

Close to the beach, golf, tennis and boating activities, this distinctive property is offered at \$4.25 million by Lisa Tashjian of Premier Sotheby's International Realty. For more information or to arrange a showing, call 259-7024 or e-mail lisa.tashjian@sothebysrealty.com. ■



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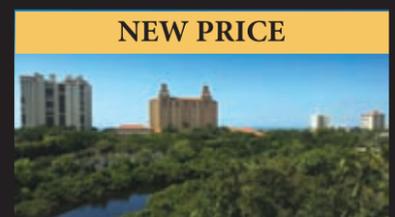


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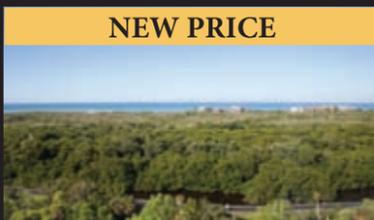
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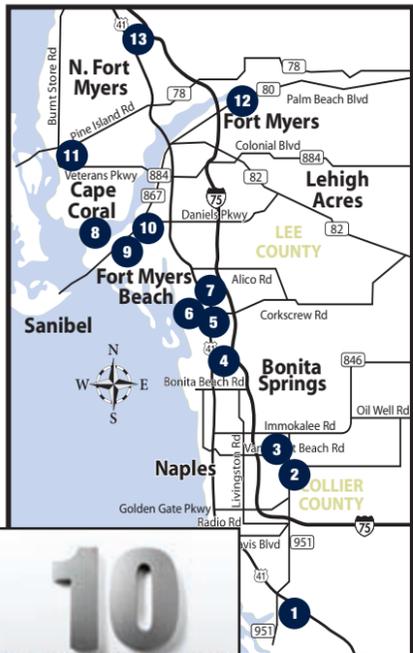


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- Multi Level Lanais, Pool & Spa
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NEW PRICE



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- Gourmet Kitchen/Huge Master Suite
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- Gulf Side Porches Lead to Beach
- Charming Interior with French Doors & Fireplace
- Outstanding Rental History
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 - Katie Brady 239.770.6061

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 - Upgraded Like Brand New!
 - Whole House Generator & Lap Pool
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 - Sheri Delaney 239.243.4998

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 - 4 Bedrooms + Den, 4 Baths
 - Custom Kitchen & Wine Cooler
 - Outstanding Pool Area w/ Waterfall Spa
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 - Sally Hunt, McMurray & Nette 239.470.4226

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- South Fort Myers**
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 - Spectacular River Views
 - Deep Water Canal
 - Gourmet Kitchen
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 - Chad Reedy, McMurray & Nette 239.989.8838

WINKLER ESTATES NEW PRICE



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 - 3 Car Garage w/Side Load Entrance
 - Gourmet Kitchen
 - Screened Lanai w/Pool & Lake View
 - \$575,000 MLS 201307890
 - Denny Grimes 239.489.4663

BAY BEACH



- Waterside**
- 2 BD + Den/2BA, Furnishings Negotiable
 - Tile Floors, Crown Molding, Neutral Backgrounds
 - Electric Shutters, Under Bldg Garage Parking
 - Deeded Beach Access, Gated & Boat Slips Available
 - \$549,900 MLS 201236281
 - Heather Wightman 239.450.1891

CAPE CORAL



- Exquisite Pool Home**
- 3 Bedrooms, 2 Baths
 - 2,183 S.F. of Living Space
 - Fabulous Outdoor Kitchen
 - Gorgeous Pool & Spa
 - \$465,000 MLS 201300929
 - Linda Flack, The Flack Team 239.910.0345

CAPE CORAL



- Sail Boat Access**
- Built in 2002
 - 2,407 S.F. of Living Space
 - High Ceilings
 - Private Pool & Spa
 - \$455,900 MLS 201227143
 - Carl Flack, The Flack Team 239.850.4594

GATEWAY



- Hidden Links**
- Huge 2nd Floor Condo
 - 3 Bedrooms Plus Office
 - Large Lanai, Beautiful Golf Course Views
 - Community Pool & Spa, Putting Green
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 - Toni Shoemaker 239.464.3645

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- Leeland Heights**
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 - Guest House, 2BD 1BA
 - CBS Built in 2005
 - All Appliances + Large Lot
 - \$159,000 MLS 201240689
 - Tony Erpenbeck 239.489.4663

EMERALD COVE



- Central Cape Coral**
- Screened Lanai w/ Pool & Waterfall
 - 3 Bedroom, 2 Bath, 1,675 S.F.
 - Gated Community
 - Short Sale
 - \$160,000 MLS 201223551
 - Denny Grimes 239.489.4663

FAIRWAY DUNES



- Bonita Springs**
- Move-In Condition
 - Open Floor Plan
 - Formal Dining, Plus Eat-in Kitchen
 - Great Location
 - \$164,900 MLS 201242301
 - Barbara Harding 239.898.2289

SANIBEL ISLAND NEW LISTING



- Lake Front Island Home**
- Architecturally Unique "Pod Style"
 - 3BD/3.5BA, Intelligent Design
 - Lots of Deck Space
 - Multiple Fireplaces, Large Pool Area
 - \$639,000 MLS 2130310
 - McMurray & Nette 239.850.7888

SANIBEL ISLAND



- Sanibel Beach Home**
- Beach House Design Just Steps from Beach
 - 3 Bedrooms, 2FB/1HB
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 - \$599,000 MLS 2110600
 - McMurray & Nette 239.281.4435

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- Pet Friendly For Owners**
- 2 Bedrooms, 2 Baths
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 - \$498,000 MLS 2130290
 - Sally Davies 239.691.3319

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- Ibis At The Sanctuary**
- Ground Level 2BD/2BA Corner Unit
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 - Robb & Stucky Furnishings
 - Just Steps to Pool
 - \$399,000 MLS 2110489
 - Brooks Selby, McMurray & Nette 239.292.7533

CAPTIVA ISLAND



- Gulf Front Captiva Estate**
- 4BD/3.5BA, Large Heated Pool/Spa
 - Direct Access Dockage
 - Pristine Condition, Offered Furnished
 - Quality Details Abound!
 - \$3,995,000 MLS 2121356
 - Jim Branyon 239.565.3233

CAPTIVA ISLAND



- Captiva "Island Lure"**
- Direct Bayfront w/Gulf Access Dockage
 - Mini Estate/Family Compound
 - 4 Bedrooms, 5 Full Baths, 1 Half Bath
 - Captiva Village Location
 - \$3,950,000 MLS 2130041
 - John and Denice Beggs 239.357.5500

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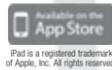


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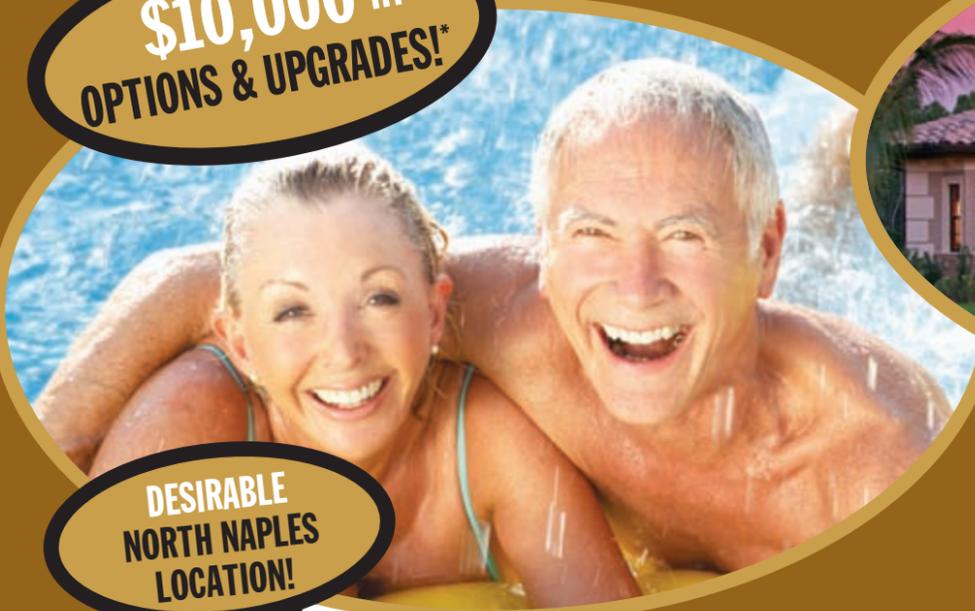


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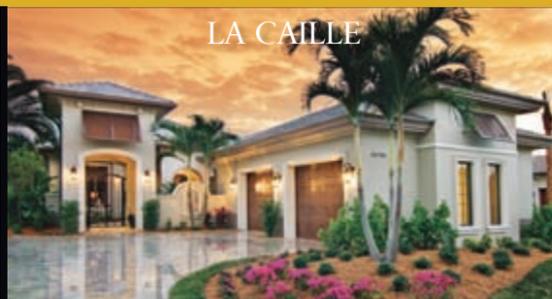
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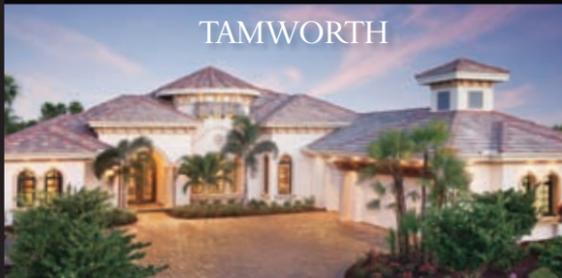
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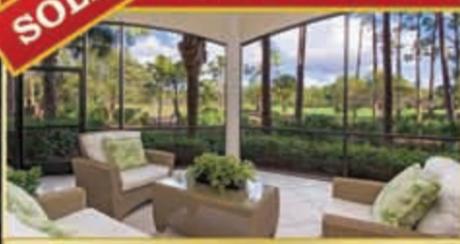


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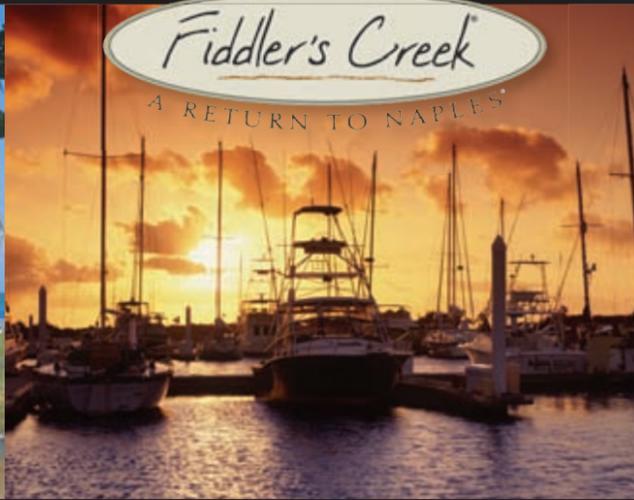
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3106 Aviamar Circle 2BR+Den/2BA 1,649 A/C Sq. Ft. \$389,916

Majorca - Model Leaseback by Stock

8560 Majorca Lane 3BR/4BA 2,949 A/C Sq. Ft. \$1,124,422

Mahogany Bend - Model Leaseback by Stock

3716 Mahogany Bend Drive 4BR/3.5BA 3,202 A/C Sq. Ft. \$1,301,404

Isla del Sol

3875 Isla del Sol Way 5BR/5.5BA 4,567 A/C Sq. Ft. \$2,295,000

Mulberry Row

7710 Mulberry Lane 3BR/3.5BA 3,025 A/C Sq. Ft. \$845,000

Isla del Sol - Model Leaseback by Stock

3860 Isla del Sol Way 4BR/4.5BA 4,246 A/C Sq. Ft. \$2,076,781

Marengo

3093 Aviamar Circle, #7-203 3BR/3BA 2,200 A/C Sq. Ft. \$259,000

Callista

2731 Callista Court, #10-104 3BR/3BA 2,502 A/C Sq. Ft. \$335,000

Serena

3195 Serenity Court, #7-201 3BR/3BA 3,010 A/C Sq. Ft. \$369,000



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ISLAND WALK



ISLAND WALK 3BR, 2.5BA, plus den offers FRESHLY painted neutral interior, NEW appliances, tile throughout entire home, built-in entertainment center, den features built-in office, complete hurricane protection, and screened lanai with private SOLAR heated pool and lake views! **\$390,000**

OPEN SUNDAY

ISLAND WALK ♦ FEATURED PROPERTY ♦ ISLAND WALK



GREAT BUY!! PRISTINE 4BR, 3.5BA single family home offers open floor plan with plenty of room to entertain! Features include formal dining and living rooms, and casual great room, crown moldings, tile in all living areas, built-in home office, complete hurricane protection, private pool with lake views and more! This home is a must see! **HOME COMES WITH ONE YEAR HOME WARRANTY. MOVE RIGHT IN! \$455,000**

VILLAGE WALK



NICELY UPGRADED 3BR, 2.5 BA Oakmont featuring granite in kitchen and master bath, 3 year old a/c unit, jetted tub in master bath, side load garage, screened patio with lake view. Easy gate and amenities access. **\$356,900**

OPEN SUNDAY

VILLAGE WALK



GREAT BUY! 3BR, 2.5 BA Oakmont offers perfect opportunity to own a single family home in the desirable Village Walk of Naples community at a great price! Home offers tile in living areas and master bedroom, built-in wall unit in great room, and large screened lanai with lake views! **\$320,000**

OPEN SUNDAY

VILLAGE WALK



UPGRADED 2BR, 2BA CAPRI with south facing pool. Kitchen granite, appliances and A/C have been replaced, master bath granite and new shower tile and glass. So much more... **\$289,000**

OPEN SUNDAY

VILLAGE WALK ♦ FEATURED PROPERTY ♦ VILLAGE WALK



PRISTINE 3BR, 3BA plus den is ready to **MOVE RIGHT IN!** The original owners used the home on a part time basis, home has been "lightly" lived in! Features new GE appliance package, new toilets, seamless shower in master bath, custom built wall unit, newer A/C and hot water tank, full hurricane protection, and screen lanai with lake view! **\$365,000**

PRISTINE!

VILLAGE WALK



EXTENDED REGENT with the WOW factor on the big lake, with pool, hurricane shutters, updated kitchen, all appliances, pool heater, and A/C have been replaced. Super Premium lot - time to step up! **\$389,000**

PENDING

VILLAGE WALK



EXTENDED OAKMONT 3BR, 2.5 BA plus den is sure to please any buyer! Home is nicely upgraded featuring granite, new stainless appliances, newer carpet, extended interior living space of 2,181 sq ft, full hurricane protection, screened lanai with extensive landscaping and lake views creating the perfect place to relax and enjoy the carefree Florida lifestyle! **\$364,000**

VILLAGE WALK



3BR, 2.5BA Truly a Spa-like setting in your own back yard! Private, partly covered, with drapes and water feature with custom pool, kitchen granite, new appliances, and A/C replaced too. Best one now available. **\$414,900**

PENDING

VILLAGE WALK



LOCATION LOCATION! Rarely available **WIDE** lot with **SPECTACULAR LAKE** and **BRIDGE VIEWS!** 3BR, 2.5BA plus den, offers a water view from most windows in the home, plantation shutters, recently re-screened lanai, full hurricane protection, decorative finish on driveway and lanai, and very private pool with fabulous lake views! **\$399,900**



ILLUSTRATED PROPERTIES

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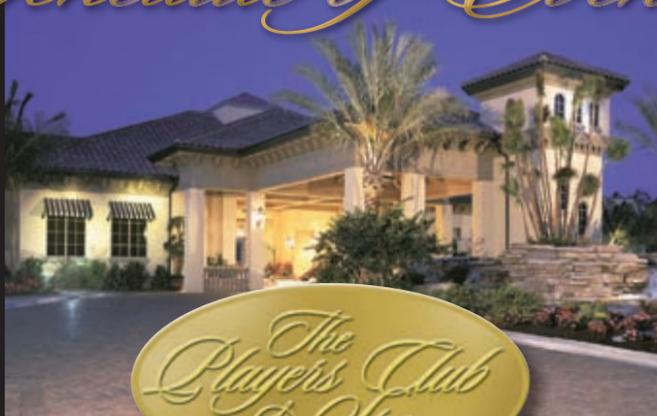
**Join us this Saturday & Sunday
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new Tennis Complex at The Players Club & Spa.**

Schedule of Events

Saturday, March 23rd

Refreshments & live entertainment
by Mirage

- 12:00-1:00pm Adult Clinic with Kathy Rinaldi & Jimmy Arias
- 1:00-3:00pm HEAD Demo Day
- 2:30-3:30pm Mixed Doubles Tennis Match with Kathy Rinaldi & Jimmy Arias & Local Pros
- 3:30pm Questions for the tennis pros
- 3:45pm Photo opportunities with the tennis pros



Sunday, March 24th

Refreshments & live entertainment
by Casey Weston & her band from NBC's
The Voice & Jason DeSimone.

- 12:00-1:00pm Kids Clinic w/The Jensen Brothers
Ages 7-15
- 1:00-3:00pm HEAD Demo Day
- 1:15-2:00pm USTA Cardio Tennis with
The Jensen Brothers
- 2:00-3:00pm Target Tennis/Fast Serve Contest
- 3:00-4:00pm Men's Doubles Tennis Match with
Luke & Murphy Jensen

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Get into the swing of things as we celebrate the **Grand Opening** of our new **Tennis Complex** with 13 tennis courts and new pro shop at **The Players Club & Spa**. It's two days of demos, clinics and matches featuring tennis celebrities, plus live music and fun for the whole family. It's a terrific opportunity to tour our beautiful model homes and experience our amenity-rich, award-winning lifestyle.

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Three models showcased at The Strada

The Strada at Mercato invites the public to a model showcase highlighting three residences with interior design by Clive Daniel Home from 1-4 p.m. Saturday, March 23.

Interior designer Charlie Hansen and design consultant Rebekah Errett-Pikosky of Clive Daniel Home will debut their latest designs in three styles to represent the versatility of the spaces at The Strada.

The models each have two-bedrooms and 2½ baths. The interior of one model is described as “transitional elegance” with a relaxed formality. The second bedroom functions as a den and has a full-size sleeper sofa.

In the model described as “coastal retreat,” a palate of seaside blues, sunny creams and fresh corals flows from room to room.

Exuding “urban elegance,” the third model incorporates straight lines,

swatches of gray and chartreuse and is adorned with structural art and architectural mirrors.

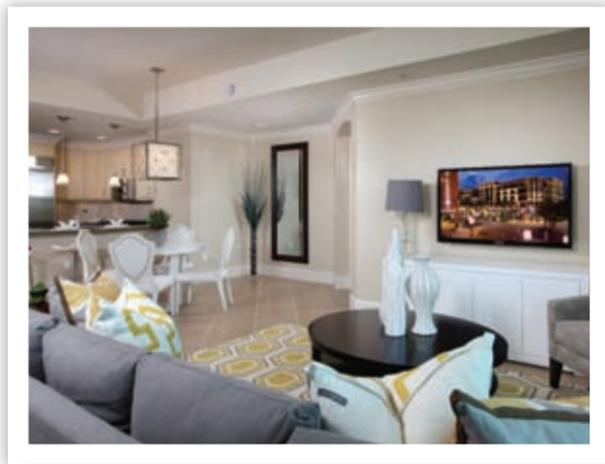
Developed by the Lutgert Companies, The Strada offers 11 floor plans. Each residence comes with secured parking and access to a private rooftop club and clubhouse, a fitness center, 52-foot heated pool with a waterfall, spa, fire pit and resort lounge seating to create the perfect relaxed vibe.

Prices range from \$390,000 to \$1.27 million. Select two-bedroom residences are available for \$599,000 as fully furnished by Clive Daniel Home. Unfurnished two-bedroom residences include a \$20,000 gift certificate to Clive Daniel Home. A special promotion on the purchase of three-bedroom residences provides buyers with a \$100,000 decorating credit at closing.

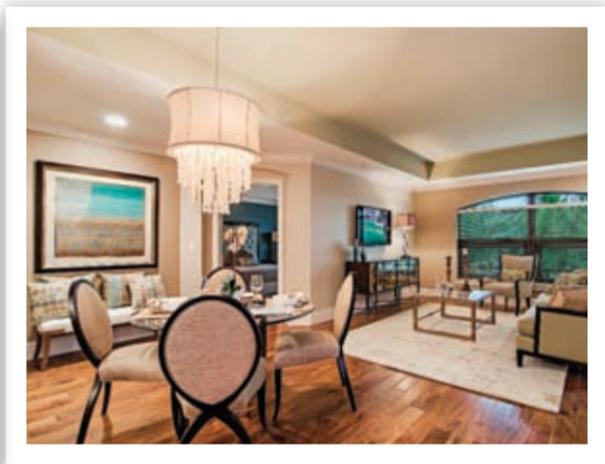
For more information, call 594-9400 or visit www.MercatoNaples.com. ■



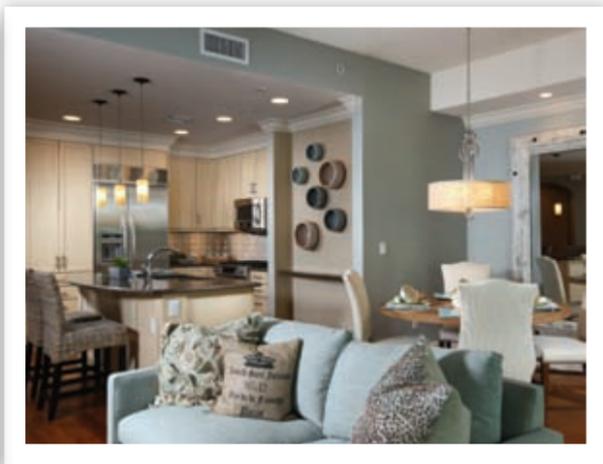
The Strada residences are above the shops and restaurants of Mercato.



Exuding urban elegance at The Strada.



Designed with transitional elegance in mind at The Strada.



A coastal retreat above shops and restaurants at Mercato.



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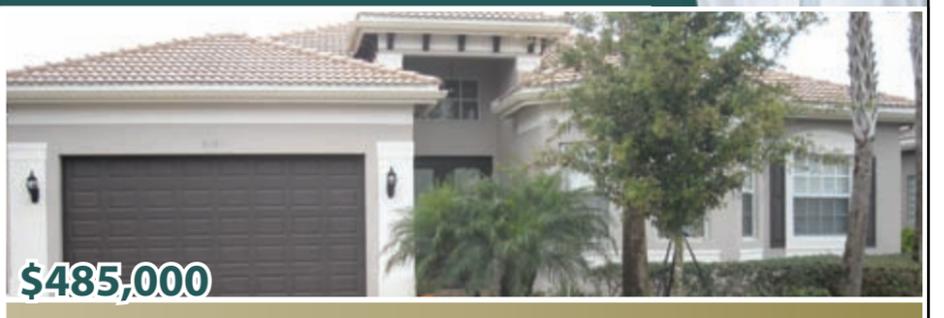


850 5th Avenue South #C | Naples, FL 34102
Cell 239.272.8794 | PattiFortune@gmail.com



\$475,000

- Santiago Plan
- 2 bedrooms plus den with French doors
- 2,144 square feet
- Very light and bright
- Spacious great room plan
- Private Southern backyard
- Key west style custom accents
- Custom light fixtures



\$485,000

- Valencia Model
- 2,300 square feet
- Furnished Home!
- Southern Exposure
- Lake View
- Very spacious and large rooms
- Almost new and turn key



\$429,000

- Valencia plan
- 2 bedrooms plus extra-large den
- 2,300 square feet
- Great room with vaulted ceiling
- Large master bedroom
- Formal Dining room
- Very close to clubhouse
- Private back yard with room for pool



\$432,900

- Santiago plan
- 2 bedroom plus den with French doors
- 2,144 square feet
- Large master bathroom with roman tub
- Southern exposure
- Ceiling fans through-out
- Extended Lanai with preserve view



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DUNNFOIRE
530 Collier Blvd. South #301 | \$1,495,000



MAHOGANY BEND
3848 Mahogany Bend Drive | \$1,299,000



NAPLES BAY RESORT
1540 5th Avenue South #D-204 | \$1,149,000



FIDDLERS CREEK
3812 Mahogany Bend Drive | \$899,000



FIDDLER'S CREEK
7690 Mulberry Lane | \$779,000



FIDDLER'S CREEK
9048 Cherry Oaks Trail | \$649,900



CRANBERRY CROSSING
8936 Cherry Oaks Trail | \$625,000



FIDDLER'S CREEK
8544 Mallards Way | \$499,000



CASCADA
9030 Cascada Way #202 | \$459,000



COTTON GREEN
3740 Cotton Green Path | \$348,000



ISLES OF CAPRI
502 La Peninsula Blvd. #502 | \$339,900



EAGLE CREEK
740 Waterford Drive #103 | \$229,900



EAGLE CREEK
750 Waterford Drive #202 | \$205,000



MARCO ISLAND
167 Collier Blvd. North #O-8 | \$114,900

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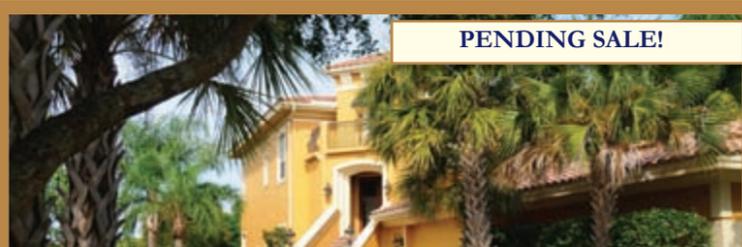




16473 Celebrita Court . \$1,550,000 . 3 Bedroom, 3.5 Bathrooms, Kitchen, Dining Room, Study, Family Room, Living Room, Outdoor Kitchen, Lagoon Style Pool with Water Falls, 3 Car Garage



Open House Sunday 1-4pm



PENDING SALE!

17025 Porto Vecchio Way #201 \$485,000
3 Bdrm, Study, 3 Bath, Elevator, 2 Car Garage



10838 est Cortile Court \$2,650,000
3 Bdrm, 3.5 Bath, Great Room, Wine Cellar



15509 Monterosso Lane #102 \$479,000
Coach Home - 2 Bdrm, Study 2.5 Bath



PENDING SALE!

17015 Porto Vecchio Way #101 \$485,000
Golf Course Views - 3 Bdrm, 3 Bath, 2 Car Garage



Schedule a Showing

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JoniAlbert@MediterraNaples.com



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Residences of Pelican Isle

Open House Sunday, March 24th 1-4pm



Pelican Isle III # PH-04: Penthouse completely redone, gourmet kitchen, 10ft ceilings, oversized lanai, amazing Gulf views! \$2,199,000



Pelican Isle III #304: 3096SF, direct Wiggins Pass/Gulf views, spacious rooms, 2 lanais. \$1,299,000



Pelican Isle III #601: 3050SF spacious end unit, w/ two lg. wrap around lanais, Gulf/River/Bay views. \$935,000



Pelican Isle III #803: Expansive water views, new A/C units, 3/3 open floorplan, 2 lanais, turnkey furnished. \$759,000

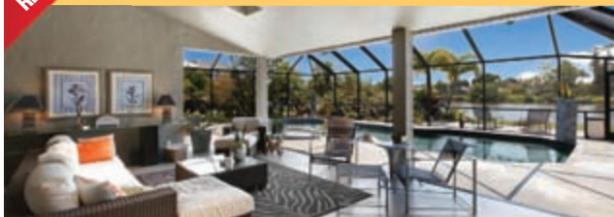


Pelican Isle II #302: 3/3, wood flrs., fresh paint, 2 lanais, Gulf views, Laplaya Membership available. \$749,000



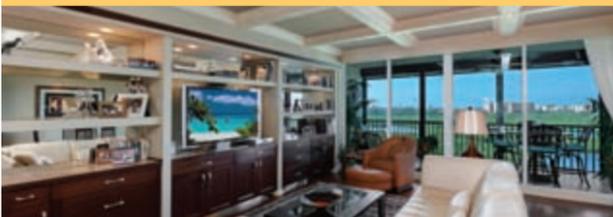
Pelican Isle III #905: Fabulous new listing, amazing Gulf of Mexico & Wiggins Pass views. \$1,739,000

Imperial Golf Estates



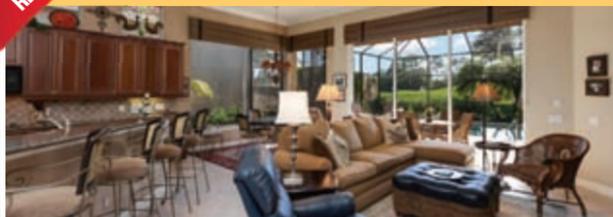
2119 Imperial Golf Course Blvd: Renovated 3233SF, chefs kitchen w/6 top gas stove, fireplace, lg. lanai, pool, lake view. \$799,000

Cove Towers: Caribe



Caribe at Cove Towers #1503: 15th flr, gourmet granite kit, wine cooler, teak wood flrs, 1854SF amazing views! \$649,900

Pelican Marsh: Portofino



1306 Via Portofino: 2001, 4Br/5Ba. gourmet kitchen w/ granite, wood built-ins, pool, hurricane shutters, golf course view, 3179SF \$1,149,900.

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Custom-built in 2008, this bright 3 bedroom, 3.5 bath home features a 3.5 car garage, gourmet kitchen, vaulted ceilings, salt water pool, lanai, deluxe six-stall barn, paddocks, full irrigation and sodded pastures on 5± fully fenced and gated acres that are zoned agricultural. Direct access to Picayune State Park and to hundreds of miles of riding trails enabling the new owners to saddle up and ride within a serene park-like setting. Located 12 minutes from white sand beaches, fine dining, shopping, entertainment and golf, this residence exemplifies the Olde Naples lifestyle at its best.

VIEWING SCHEDULE

DATE	TIME	DATE	TIME
Saturday, March 23	11am - 3pm	Monday, March 25	10am - 4pm
Sunday, March 24	1pm - 4pm	Tuesday, March 26	10am - 1pm

Broker: Thania Krafthefer BK #3044330 | Auctioneer: Stacy Kirk AC #5890055

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Good news in NABOR report

THE NAPLES AREA BOARD OF REALTORS

The local housing market remains strong, according to the latest report from the Naples Area Board of Realtors, which indicates increases in overall pending sales, overall closed sales and overall median closed price for the 12 months ending February 2013. In addition, inventory decreased by 13 percent, according to NABOR, which tracks home listings and sales within Collier County (excluding Marco Island).



geographic segmentation and includes an overall market summary. Here are some specifics:

- The overall median closed price increased 17 percent, from \$180,000 at the end of February 2012 to \$211,000 for the 12 months ending February 2013.

- Overall pending sales increased 5 percent, from 10,160 units to 10,629 units for the same period. Overall pending sales increased 20 percent in the \$300,000 to \$500,000 category from 1,397 units to 1,677 units; 17 percent in the \$500,000 to \$1 million category, from 1,023 units to 1,193 units; 26 percent in the \$1 million to \$2 million category, from 422 units to 532 units; and 23 percent in the \$2 million plus category, from 257 units to 315 units.

- The average days on the market increased from 162 days in February 2012 to 168 days in February 2013.

- Inventory decreased 13 percent, from 7,888 units in February 2012 to 6,843 units in February 2013.

- Overall pending sales in the Naples coastal area increased 15 percent, from 1,839 units to 2,119 units, and closed sales increased 16 percent, from 1,650 units to 1,906 units, for the 12-month period ending February 2013.

John Steinwand, president of Naples Realty Services, says condos are another bright spot in the February market report. The report shows pending and closed condo sales are up with an increase in the median closed price, and pending sales in the over-\$300,000 market increased an average of 32 percent, he says.

View the entire NABOR report at www.naplesarea.com. ■

Industry experts note that sales might slow due to the low level of inventory.

“Changes in inventory at some point may become an issue,” said Shelton Weeks, department chair of economics and finance at Florida Gulf Coast University. “Continued declines in inventory will produce some upward pressure on prices. However, as prices rise we should expect builders to bring more new units to the market, which may slow the advance in prices.”

Phil Wood, president and CEO of John R. Wood Realtors, concurs. “We would not be surprised to see sales slow a little over the next six months due to a lack of inventory,” he said.

Mike Hughes, vice president and general manager of Downing-Frye Realty, suggests buyers should feel a sense of urgency if they find a property they like. “They should not hesitate in their decision, as reasonably priced properties are moving fast,” he said.

The NABOR February report provides annual comparisons of single-family home and condominium sales (via the SunshineMLS), price ranges and

LOCATION, LOCATION, LOCATION



234 Rockhill Court
\$599,000

Desired SW exposure. 3 BR/3 BA, many great updates, pool, dock/lift.

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9000 Lely Island Circle
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Beautiful home, great community. 3 BR/2.5 BA. Custom designed lanai.

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NAPLES BAY WATERFRONT HOME & LITTLE MARCO 3-HOME GETAWAY
AUCTION: MAY 11, 2013 // 12:00 & 12:15

NAPLES WATERFRONT
AQUALANE SHORES - 755 21ST AVE
4 bed // 6 ba // 6000 sq ft
Private dock, 2 lifts
Steps from beach & shopping



STARTING BID \$3,500,000 // PREVIOUSLY LISTED \$5,700,000

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Lead interior designer named for Andalucia

Chrissy Ribbel, the owner of CR Interior Design, has been named lead interior designer at Andalucia, a 78-acre, single-family-home development by FrontDoor Communities off Pine Ridge Road. Ms. Ribbel's first project will be to design Andalucia's newest model home, The Alora, a two-story 2,916-square-foot residence with four bedrooms plus den, 3½ baths and two-



car garage. In addition to model design, she will be available to help new homebuyers navigate the design selection process.

Formerly of Holland Salley Interior Design and Agostino's Design Group, Ms. Ribbel earned a bachelor's degree from the Art Institute of Fort Lauderdale and an associate's degree from Edison Community College. She is licensed by the National Council for Interior Design and Florida Interior Design.

Andalucia encompasses 167 home sites and has 72 completed residences. Home prices start in the \$300,000s. For more information, call 304-8314 or visit www.andalucianaples.com. ■



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Florida Weekly's Open Houses

Open Houses are Sunday 1-4, unless otherwise marked

>\$200,000

1 • LELY RESORT - PERIDOT AT SUNSTONE • 9113 Michael Circle, #12 • \$219,000 • Engel & Voelkers Olde Naples • Roger Perry • 401.338.7782

2 • VASARI - TOSCANA • 12219 Toscana Way #202 • \$249,000 • Premier Sotheby's International Realty • Roxanne Jeske • 239.450.5210

>\$300,000

3 • MERCATO - THE STRADA • 9123 Strada Place • From \$390,000 • PSIR • Call 239.594.9400 • Open Monday-Saturday 10am-8pm & Sunday 12-8pm

4 • PELICAN LANDING - COSTA DEL SOL • 3400 Marbella Court • \$399,000 • PSIR • Stephanie Coburn • 239.825.3470

>\$400,000

5 • PELICAN BAY - SANCTUARY • 5950 Pelican Bay Blvd. #125 • \$410,000 • PSIR • Polly Himmel • 239.290.3910

6 • TIBURON - VENTANA • 2738 Tiburon Blvd. East #403 • \$459,000 • PSIR • Frank Pezzuti • 239.216.2445 • Inform guard at gate to grant access.

>\$500,000

7 • KENSINGTON • 4934 Westchester Court #3603 • \$517,000 • PSIR • Ann Renner • 239.784.5555

8 • BONITA BAY - BAY HARBOR • 27134 Shell Ridge Circle • \$525,000 • PSIR • Roxanne Jeske • 239.450.5210

9 • BONITA BAY - BAY HARBOR • 27079 Shell Ridge Circle • \$549,900 • PSIR • Phyllis O'Donnell • 239.269.6161

10 • PELICAN MARSH - LES CHATEAUX • 1830 Les Chateaux Blvd. #303 • \$549,000 • PSIR • Dina Moon • 239.370.1252

11 • TIBURON - BOLERO • 2646 Bolero Drive #2 • \$575,000 • PSIR • Susie Culp • 239.290.9000

12 • MARCO ISLAND - TIGERTAIL BEACH • 701 Nautilus Court • \$595,500 • PSIR • Doug Enman • 239.393.0065

>\$600,000

13 • THE MOORINGS - LUCERNE • 3100 Gulf Shore Blvd. North #604 • \$689,000 • PSIR • Meghan Reed • 239.825.0736

>\$700,000

14 • PELICAN ISLE YACHT CLUB CONDOMINIUMS • 435 Dockside Dr. #303 • \$749,000-\$2,199,000 • Downing-Frye • Bridgette Foster • 239.253.8001

15 • LELY RESORT - THE MAJORS • 9101 Shenendoah Circle • \$779,900 • PSIR • Heidi Deen • 239.370.5388

16 • THE DUNES - GRANDE PRESERVE • 280 Grande Way • From \$799,000 • PSIR • Call 239.594.1700 • Open Monday-Saturday 10am-5pm & Sunday 12-5pm

>\$800,000

17 • THE STRAND • 5860 Marble Court • \$899,000 • PSIR • Ryan Batey • 239.287.9159

>\$900,000

18 • OAKES ESTATES • 5939 Golden Oaks Lane • \$975,000 • PSIR • Chris Wortman • 239.273.2007

>\$1,000,000

19 • PELICAN BAY - BRIDGEWAY • 640 Bridge Way Lane • \$1,049,000 • PSIR • Friley Saucier • 239.293.3532

20 • MEDITERRA - VILLA LAGO • 18112 Lagos Way • \$1,149,900 • Amerivest Realty • Madeline Denison • 239.280.5433

21 • PELICAN MARSH - GABLES • 902 Spanish Moss Trail • \$1,250,000 • PSIR • Terri Moellers/Sharon Kaltenborn • 239.404.7887

22 • BONITA BAY - VISTAS • 4751 Bonita Bay Blvd. #PH202 • \$1,295,000 • PSIR • Carol Johnson • 239.564.1282

23 • MEDITERRA • 29071 Amarone Court • \$1,399,900 • Engel & Voelkers Olde Naples • George Safrany • 239.908.7826

24 • BONITA BAY - TAVIRA • 26951 Country Club Drive • From \$1,404,000 • PSIR • Call 239.495.1105 • Open Monday-Saturday 10am-5pm & Sunday 12-5pm

25 • OLDE CYPRESS • 3088 Strada Bella Court • \$1,425,000 • PSIR • Jane Bond • 239.595.9515

26 • BONITA BAY - HORIZONS • 4731 Bonita Bay Blvd., #1902 • \$1,450,000 • Engel & Voelkers Olde Naples • Joel Soorenko • 239.821.3004

27 • BONITA BAY - HORIZONS • 4731 Bonita Bay Blvd., #604 • \$1,499,999 • Engel & Voelkers Olde Naples • Tom Ostrander • 860.304.1037

28 • AQUA AT PELICAN ISLE • 13675 Vanderbilt Drive, #409 • \$1,595,000 • PACT Realty • Darline Hillard • 239.591.2727 • Monday-Saturday 10am-5pm, Sunday 12-5pm

29 • BONITA BAY - HORIZONS • 4731 Bonita Bay Blvd., #2101 • \$1,695,000 • Engel & Voelkers Olde Naples • Tom Ostrander • 860.304.1037

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30 • GREY OAKS - ESTUARY • 1220 Gordon River Trail • From \$2,049,000 • PSIR • Call 239.261.3148 • Open Monday-Saturday 9am-5pm & Sunday 12-5pm

31 • AQUA AT PELICAN ISLE • 13675 Vanderbilt Drive, #908 • \$2,275,000 • PACT Realty • Darline Hillard • 239.591.2727 • Monday-Saturday 10am-5pm, Sunday 12-5pm

32 • MARCO ISLAND • 1458 Butterfield Court • \$2,495,000 • PSIR • Roe Tamagni • 239.398.1222

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34 • MARCELLO AT MEDITERRA • 29161 Marcello Way • \$2,995,000 • Naples Estate Properties • Emily K. Bua & Tade Bua-Bell • 239.465.4645

35 • AQUALANE SHORES • 533 15th Avenue South • \$2,995,000 • PSIR • Vincent Bandelier • 239.450.5976

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36 • BANYAN ISLAND AT GREY OAKS • 1659 Chinaberry Court • \$3,000,000 • Naples Estate Properties • Emily K. Bua & Tade Bua-Bell • 239.465.4645

37 • OLD NAPLES - RIDGEVIEW LAKES • 605 Palm Circle East • \$3,775,000 • PSIR • Marty/Debbi McDermott • 239.564.4231

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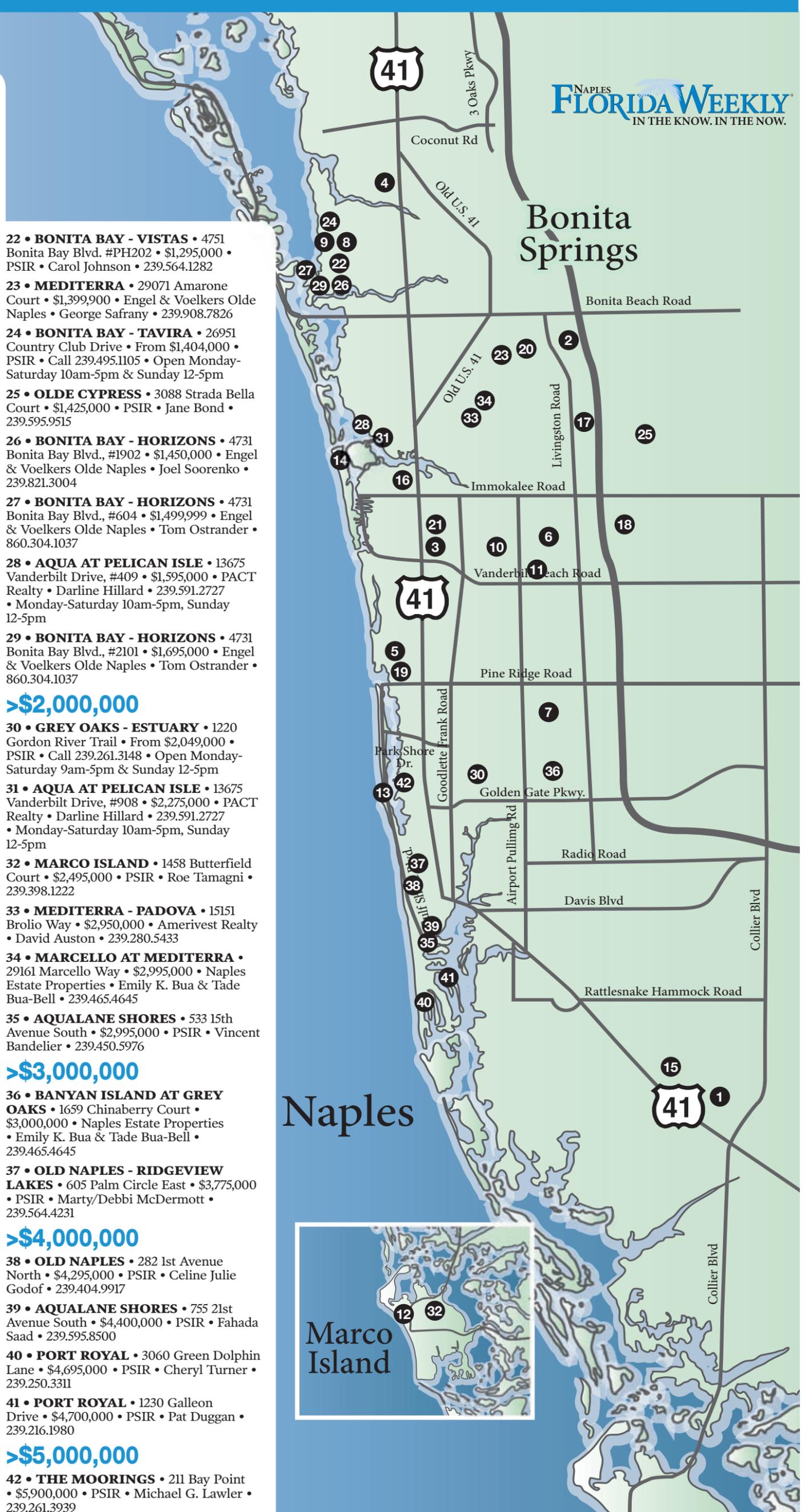
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ARTS & ENTERTAINMENT

WEEK OF MARCH 21-27, 2013

A GUIDE TO THE LOCAL ARTS & ENTERTAINMENT SCENE



COURTESY PHOTO

Sommelier Wayne Walker shows off a Cabernet Sauvignon from Hess Vineyards.

Wine expert shares new career passion

BY MOLLIE PAGE

Special to Florida Weekly

Most people planning for retirement aren't saving to pay for college. But that's exactly what Wayne Walker did after almost 30 years as an administrator in the Canadian public school system. Mr. Walker says he saw the end of his academic career as an opportunity to start a new career; and so upon retirement, he went back to school to study wine.

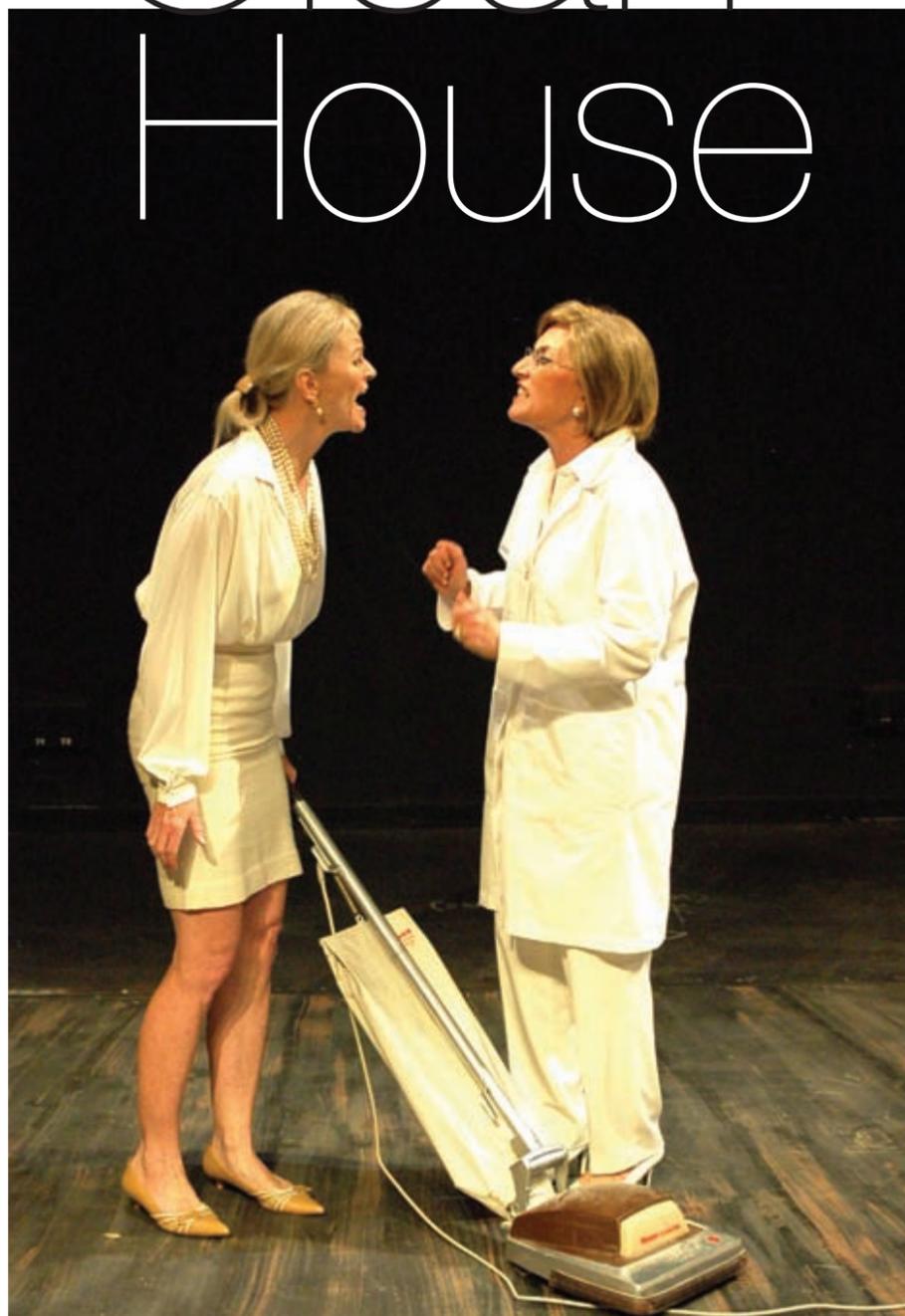
Now semi-retired, he splits his time between traveling and working part-time during the winter months at Tony's Off Third, a boutique wine store in downtown Naples.

"Wayne really compliments me well," says Tony's Off Third owner/wine director and local wine expert Sukie Honeycutt. "I'm more familiar with New World wines, those from Oregon and California, whereas Wayne has an amazing knowledge base in Old World wines from Spain, France and Italy."

Mr. Walker's talents as a sommelier will be featured when he delivers a presentation at the inaugural Wine & Jazz Festival of Naples on Saturday afternoon, March 30, at Cambier Park. Presented by Audi Naples, the two-day event will showcase 120 domestic and international wines amid a backdrop of live jazz and local cuisine. With assistance from Ms. Honeycutt and her team at Tony's Off Third, the official wine retailer, guests will be able to not only taste, but also talk about the wines with Ms. Honeycutt, Mr. Walker and several wine distributors and people in the industry such as Doug Cass, whose family produces 5,000 cases of wine each year at a small vineyard in California's Paso Robles region.

Mr. Cass will give a presentation on Friday, March 29, about the Southern California wine industry, with particular focus on the emerging Paso Robles market, which had three

SEE WINE, C3 ►



COURTESY PHOTO

Sibling rivalry: Paige Castro as Virginia and Karen Ezrine as Lane.

Playwright Sarah Ruhl, dirty jokes and the messiness of life

BY NANCY STETSON

nstetson@floridaweekly.com

WHEN IT COMES TO PLAYWRITING, SARAH RUHL RULES.

In her scripted worlds, stones speak, it snows indoors, jokes can literally kill people, and in the afterlife, people do their laundry in the nude.

In her plays, she gives casting directions such as: "Everybody in this play should be able to tell a really good joke" and staging directions such as: "... Actors are encouraged to look out of the window often, climb in and out of windows, throw open balconies, throw themselves on the couch" and "Don't be afraid of sincere melodrama."

If Ms. Ruhl's plays were paintings, they might be surreal like Salvador Dali's: realistic, but with a twist. They are playful, like Klee, whimsical like Chagall, with kissing lovers floating in the sky above the city, defying gravity, weightless with love.

Her scenes are miracles of magic realism.

In addition to Broadway, she's had her plays produced at theaters such as the Goodman Theatre, The Steppenwolf Theatre and the Yale Repertory

SEE CLEAN HOUSE, C4 ►

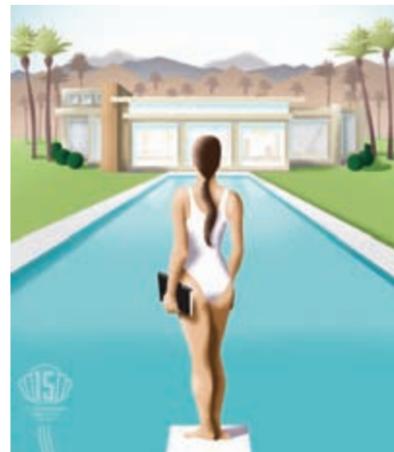
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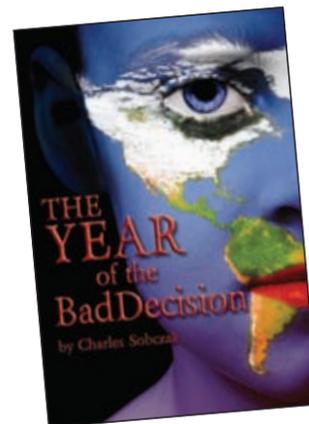
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INSIDE



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Pulitzer Prize-nominee intrigues, provokes at Florida Rep. C8 ►



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SANDY DAYS, SALTY NIGHTS

A lone wolf among downward dogs



I am forever wary of the single man in yoga class. You know the one — he's usually in bike shorts talking to the pretty girls about how to brew kombucha. He has longish hair and colorful tattoos; he makes a lot of noise during the deepest poses.

Don't get me wrong: I won't begrudge anyone their right to floor space in the yoga studio. That goes for men as well as women. I think yoga is one of the best things we can do for ourselves, physically and mentally. During the most troubled times in my life, yoga has always set me right. But there is a sensuality to the experience, and not just because of all the tight clothes (although that has a lot to do with it). It's the bum-in-the-air poses, the chest-poking-out stances, the pulsating music, the throaty chanting. The sweating. The flexing. And, yes, the lycra.

Let's face it. Yoga is hot. Part of this has to do with its yin qualities, the way it taps into the deeply feminine aspects of ourselves. Many women are drawn to yoga, and I've found that all-female classes create

a safe space for women to relax into themselves. When I'm in a yoga class of only women, I can forget whether my spandex is halfway up my rear (it usually is) or if my shirt has hiked up so that my belly hangs out (that happens, too).

So you'll forgive my being suspicious of the male yogi. You'll pardon my hesitation at embracing him, this lone wolf in a studio of downward dogs.

But if yoga has taught me anything, it's that we are full of surprises. The way one side of the body can be tighter than the other; the way we might struggle with a forward fold one day and slip easily into the pose the next. The way we might misjudge someone based solely on his gender.

During my mixed-gender yoga class this week, the instructor began our practice with a partner exercise.

"Go ahead and turn to the person next to you," she said.

I stood up on my mat and turned to the woman on my right, but she had already partnered with the woman on her right. I turned to my left, but the woman there had partnered with the woman on her left. Suddenly, I found myself partnerless in that feminine sea. As I cast about for someone to do the pose with, I saw a man standing alone at the front of the class.

"You two," the instructor said, pointing. "Get together."

I eyed him from my mat. He returned the look with a peaceful expression. As we grasped forearms and leaned away from each other, he was perfectly respectful and not at all lecherous. In fact, I noticed he was rather good looking.

And his air of serenity had a certain appeal. All through the rest of class and as we filed out of the studio, I tried to catch his eye. But he remained zen-like and aloof, a true yogi — to my complete disappointment. ■

— Artis Henderson has joined the *Twitterverse*. Follow her @ArtisHenderson.

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COURTESY PHOTO

Tony's Off Third wine director Sukie Honeycutt waits to see sommelier Wayne Walker's reaction to a new wine by Ponzi Vineyards at a recent wine tasting at the store.

WINE

From page 1

wineries 30 years ago and touts more than 270 today.

Mr. Walker's presentation at 2:15 p.m. Saturday will help novice wine lovers identify what's happening when they taste wine and how to know when they're sipping one that's nicely balanced.

"Many people rely on friends or critics for their information on whether a wine is good or not, and this is a big mistake," Mr. Walker says. "Wine is very personal. Each one of us has a range of sensitivities that are very different. "It's not some mystical or scientific phenomenon," he adds. "Choosing a good wine is simply a matter of increasing the awareness of your sensitivities and then transferring that new knowledge into the sip."

His presentation will feature a Cabernet Sauvignon from Hess Vineyards, which he says provides a more complex, fuller experience and is good for this type of training exercise. The sensitivities he will teach can be easily translated to white wines and champagnes, he says.

"I'll explain what's happening in your mouth so you can identify things like the tannin structure and acidity. This is one part of determining preference and will help you get a personal idea of what a balanced wine should be."

In addition to learning about wines and a chance to taste 120 varieties in one place, Wine & Jazz Festival guests will enjoy live jazz music from the Cambier Park band shell by La Lucha Latin Jazz Trio and the Nate Najjar Trio on Friday, and the Phill Fest Trio and his Samba Jazz Band on Saturday.

Food will be available for purchase at booths operated by Tony's Off Third, Osteria Tulia, Aqua, Roy's, Ridgway Bar & Grill and Bayside Seafood Grill & Bar.

Not a big wine lover? No problem. Craft beers from Goose Island Beer Company will be available, and attendees will be able to learn how to pair beer and food from Goose Island's own beer sommelier, Suzanne Wolcott.

A portion of the festival's proceeds will benefit the Next Generation Cambier Park Playground and adult and children's programs at Gulfshore Playhouse. ■



in the know

The inaugural Wine & Jazz Festival of Naples

- >> **When:** 4-9 p.m. Friday, March 29, and noon-5 p.m. Saturday, March 30
- >> **Where:** Cambier Park
- >> **Cost:** \$35 in advance, \$50 at the gate, which includes 10 tastings. Additional tasting tickets, \$5. Designated driver tickets, \$15.
- >> **Pick up tickets:** Audi Naples, Tony's Off Third or The Norris Center at Cambier Park
- >> **Order online:** www.winejazzfestival.com.

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CLEAN HOUSE

From page 1

Theatre. Two of her plays have been finalists for the Pulitzer Prize for Drama. And she was the recipient of a 2006 MacArthur Fellowship, better known as “the genius award.”

The Naples Players will be staging her 2004 play “The Clean House” from March 27 – April 20.

In the play, two doctors have a Brazilian housekeeper who doesn’t like to clean. Instead, the woman, who possesses the ability to literally kill people with a good joke, spends her time trying to create the perfect joke.

Ms. Ruhl told *The New York Times* she was inspired to write the play after over-hearing a conversation at a cocktail party.

“I love this play! It’s a great play,” says Michael Scanlan, who’s directing it at the Sugden Community Theatre. “It’s so interesting, and unusual for the area.”

He sees it as challenging not only for the actors, but for the audience as well.

“Sometimes people who go to the theater expect to see a very traditional piece: it begins here, it goes in this direction and it resolves at the end,” he says. “This play is not linear in any way. Just enjoy it for what it is. Let your preconceptions of what theater is go by the wayside.”



“The Clean House” is written in short, almost Zen-like scenes: 14 in the first act and another 14 in the second.

They are sparse and short and clean. Like this.



What director Michael Scanlan thinks ‘The Clean House’ is about

“We work so hard to bring order to our lives,” Mr. Scanlan says, “and that’s the metaphor for cleanliness. We want our lives to be orderly and clean and direct and very logical, but something happens to us, like love, and it completely re-organizes our life in a way where we don’t understand it as clearly.

“In this play, cleanliness is almost equal to sterility, and messy is really equal to passion. So it’s really about people who are gifted with passion and don’t really know what to do with it, at first.

“It’s a profound play, in a lot of ways. It’s beautifully written.

“You know how poetry makes a leap, it’s not linear? It doesn’t go A, B, C, D. It might go A, H, D, Q. It’s all over the place. This play too, is not linear. But on a visceral level, it make a lot of sense.”



About the jokes

“The Clean Room” is full of jokes, though they may be told in Portuguese.

Matilde, the maid, had parents who loved to make each other laugh. They were, she says, the funniest people in Brazil.

“The humor’s a little different and unexpected,” says Bonnie Knapp, who plays Matilde.

In the course of the play, she tells a long, dirty joke in Portuguese. There may or may not be subtitles for the audience, she says, then reasons, “You don’t always understand what’s going on in life anyway.”

In one scene, her character addresses the audience, saying: “The perfect joke makes you forget about your life. The perfect joke makes you remember about your life.”

Her character alternates between moments of discomfort and humor in the play.

“Life isn’t always clean,” Ms. Knapp



COURTESY PHOTO

Paige Castro as the meticulous Virginia in “The Clean House.”

says. “It’s like a dirty joke: the more color there is, the more stuff that happens, the more interesting and full your life is.”

All the characters are living unfulfilled lives in one way or another, she says. Then, in the second act, when a new character is introduced, the cleanliness and sterility disappear.

“There’s more chaos,” she says. “It’s the messiness of life. It’s like a dirty joke. It’s messier and maybe not always easy, but it’s more fulfilling when the color comes in.”

“What makes a joke funny is that it’s both completely surprising and inevitable at the same time,” says Mr. Scanlan. “A joke shocks us, and we’re delighted, and by laughing, we really lose control of ourselves to a certain extent.

“A joke is about allowing something primal in us to come out.

“I think what the play really says is that passion might kill you, but it’s a lovely journey. Ultimately we’re all going to die anyhow, so to live with passion is to live a fulfilling life.”



Ruhl’s Rules for Playwriting

(as guesstimated, by reading her plays)

- Don’t think like anyone else.
- Don’t write like anyone else.
- See things differently.
- See the poetry in how people speak.
- Stage the impossible.
- Human beings are such quirky things, aren’t they?



Scene one

Dallas Dunnagan, producing artistic director of *The Naples Players*, sits on a comfy-looking couch. It could be in a living room, or in a rehearsal studio. She addresses the audience directly, speaking in a low key but enthusiastic way.

DALLAS

Sarah Ruhl is a fascinating playwright! Her style is very unusual. She likes to do, for lack of a better word, absurdist work.

I also think that she likes to put people in unusual situations that could happen. It’s not like she says what if the strangest thing in the world happens. She says OK, let’s see what happens when a man falls in love with another woman, who’s older and ill, and his wife becomes her caregiver.

This is the first Sarah Ruhl play we’ve actually done. She’s a tough playwright to do at this level, because she has very specific casting in her shows, and in community theater we don’t always have the

range of people we would like.

Her work is certainly different. I’ve read several of her plays and liked all of them, but this is the first one we’ve produced. It’s definitely for our studio theater, mainly because I think audiences are going to scratch their heads occasionally while watching it.

She deals with interesting concepts in this play. One of them is no matter how much you try to organize everything, we have messy lives.

No matter how orderly you would like things, it just doesn’t work out.

I find that concept fascinating.

People who are obsessive about organization and cleaning, it’s all control issues for them. But we can’t control most things in our lives.

(pause)

(spoken with mock anger)

... Dammit.

Her work is very poetic.

Some moments in ‘Clean House’ are so poetic, even though it’s dialogue.

But it doesn’t feel like poetry, in what terms an average theater member would consider poetry.

The Tobye Studio is for not presenting the same-old same-old, and she’s hardly the same-old same-old.

The only rule about the Toybe is the work has to be quality, the written word itself, and it’s certainly there in Sarah Ruhl’s plays.

I would love to do other stuff by her.

One of her plays I’ve put in front of the play reading committee for years is “Dead Man’s Cell Phone.”

This is the first one we’re doing at the Naples Players.



Ms. Ruhl’s plays are popular in South-west Florida. This is the third play of hers being put on in the area since December 2010. The Laboratory Theater of Florida put on “In the Next Room (Or the Vibrator Play),” in May 2012, which (in addition to “The Clean Room”) was a finalist for a Pulitzer Prize.

During the show’s run, actress Polly Noonan, who performed in the play at Chicago’s Victory Gardens Biograph Theater attended a show, along with her mother. Polly Noonan is Ms. Ruhl’s best friend from school; the two grew up together, Annette Trossbach says. She’s also performed in various other Ruhl plays over the past 10 years.

Scene two

Ms. Trossbach, producing artistic director of the *Laboratory Theater of Florida*, is leaning against a desk. Dressed in a suit, she speaks rapidly, in great waves of words.

ANNETTE

Sarah Ruhl is so quirky! We did “In the Next Room (Or the Vibrator Play).” While she presented an insightful and somewhat historically accurate representation of the advent of the vibrator as a tool to relieve women’s hysteria, she did it in a quirky and fun-loving spirit.

She seems to have a light and deft touch with her material.

Magic realism fits well as a description.

It was a great show for us, a really fun cast. The audience was in stitches. I think men were uncomfortable coming in to see it, just because of the title.

We had an educational corner. The director was able to find advertising from the turn of the last century and eight different antiquated vibrators of different sizes and moving parts. One had parts that looked like an egg beater!

Dave Kensler created the vibrator for the show, a wheel-able vibrator cart, with lights that came on and gears that moved, and popping sounds of electricity. And different head attachments.

Middle and upper class white women at the turn of the century were not being sexually fulfilled by their husbands. And it was inappropriate for their husbands to want to do certain things with them in the bedroom ... Victorian men were to merely have procreation in mind. So you had all these very frustrated women who eventually find solace in this vibrating machine.

Sarah Ruhl made it delightful to look back on this time, on how silly we were 120 years ago. Her characters are presented straight. She doesn’t write for overt laughs. She writes real, true characters with depth, which is wonderful.

Her writing is lyrical and magical. She’s definitely quirky in her approach, it makes it so much fun.

She’s hot stuff, she sure is.



Theatre Conspiracy, in Fort Myers, was the first venue in the area to produce a Sarah Ruhl play. It presented “Dead Man’s Cell Phone” in December 2010.

The play, which opens with a woman at a café answering a dead man’s cell phone, looks at the way this modern technological device, created to connect us, also separates us and alienates us from each other.



Scene three

Bill Taylor, producing artistic director of *Theatre Conspiracy*, sits behind the wheel of a car, talking on a cell phone. We don’t see the entire car, just the steering wheel, Bill in the driver’s seat, and an empty passenger seat next to him.

BILL

(Speaking into cell phone) She’s a great playwright! That’s the bottom line, the only reason why someone would be attracted to her plays.

She’s been very successful.

Her work has to do with what’s going on in the world today. It’s relevant. It hits a chord with people.

(pauses to listen, then replies) If it’s well written, it’s easy to direct, all the elements are there in order for you to do the show.

The ways she draws the characters, and the way she tells the story, allows for easy interpretation.

(another short pause, then, enthusiastically:) Absolutely. I greatly respect her work, and I’d be thrilled if I could work with her at some point.

That’s a pipe dream!

Somebody like her, or David Ives, immediately you know that the show they wrote would be at least worthy of consideration.

(a questioning pause) Hello? Hello?

(looks at cell phone, sees its battery has died, and tosses it onto the passenger seat next to him)

Lights fade. ■

in the know

“The Clean House”

>> **When:** March 27 – April 20

>> **Where:** the Tobye Studio of the Sugden Community Theatre, 701 Fifth Ave. South, Naples

>> **Cost:** \$25 (\$10 for students to 18)

>> **Information:** 263-7990



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WHAT TO DO, WHERE TO GO

Theater

■ **The Wiz** - By KidzAct of The Naples Players, March 25-26 at the Sugden Community Theatre. 263-7990 or www.naplesplayers.org.

■ **The Producers** - By The Naples Players at the Sugden Community Theatre through March 30. 263-7990 or www.naplesplayers.org.

■ **The Whipping Man** - By Gulfshore Playhouse at The Norris Center, through March 30. 866-811-4111 or www.gulfshoreplayhouse.org.

■ **Deathtrap** - By The Marco Players at the Marco Theatre through April 7.

■ **Other Desert Cities** - Through April 6 at Florida Repertory Theatre, Fort Myers. 332-4488 or www.floridarep.org.

■ **The Last Days of Judas Iscariot** - By Laboratory Theater of Florida through March 23. 1634 Woodford Ave., Fort Myers. 218-0481 or www.laboratorytheaterflorida.com.

■ **The Liar** - By Theatre Conspiracy at the Alliance of the Arts, Fort Myers, through March 30. \$20. 936-3239 or www.theatreconspiracy.org.

■ **The Sound of Music** - At the Broadway Palm Theatre, Fort Myers, through April 6. 278-4422 or www.broadwaypalm.com.

Thursday, March 21

■ **Garden Tour** - Tour The Norris Gardens at Palm Cottage, home of the Naples Historical Society, at 10 a.m. Free for NHS members; \$10 for others. Reservations required. 137 12th Ave. S. 261-8164 or www.napleshistoricalsociety.org.

■ **Art Show** - The Artist's Gallery on Marco Island hosts jewelry artist Barbara Parisi for an evening of art, wine and snacks from 5-7 p.m. 760 N. Collier Blvd., Marco Island. 784-4436.

■ **Orchid Hunter** - The Gulf Coast Orchid Alliance hosts a screening of "The Mountains of Amazonas," a film documenting Stig Dalstrom's search for rare and unknown orchids, beginning at 6:30 p.m. at Vanderbilt Presbyterian Church. Free. 498-9741 or www.gulfcoastorchidalliance.com.

■ **Elijah** - Opera Naples closes the season with Felix Mendelsohn's "Elijah" in collaboration with the Florida Gulf Coast University Chamber Choir. Show time is 7:30 p.m. tonight and March 22 at Moorings Presbyterian Church. 963-9050 or www.operanaples.org.

■ **Lorna Luft** - Judy Garland's daughter presents "Songs My Mother Taught Me" at 6 and 8:30 p.m. at the Philharmonic Center for the Arts. 597-1900 or www.thephil.org.



Naples Botanical Garden and the Naples Garden Club present the 60th annual Naples Flower Show from 9 a.m.-5 p.m. March 22-23 at the Garden. One of the largest flower shows in Florida, the event includes a garden market and a variety of educational demonstrations and an auction of hand-painted garden gnomes as well as a juried competition. Free for members of the Garden and the Naples Garden Club; \$12.95 for adults and \$7.95 for children. 643-7275 or www.naplesgarden.org.

■ **Gotta Dance** - The Naples Philharmonic Orchestra pops orchestra presents "Gotta Dance," a celebration of Celtic, tango, tap and ballroom music at 8 p.m. March 21-22 and at 2 and 8 p.m. March 23. 597-1900 or www.thephil.org.

■ **Live Music** - Reggae band Jahgape takes the stage tonight at IIVII Beach Bar & Grille at 8 p.m. 13510 Tamiami Trail N. 325-8108.

■ **Funny Guy** - Jeff Dye takes the stage at Off The Hook Comedy Club on Marco Island today through March 24. 389-6900 or www.captainbriensrestaurant.com.

Friday, March 22

■ **Local History** - Lila Zuck discusses and signs copies of "A Second Paradise: The History of Naples, Florida" at 11 a.m. at Palm Cottage, home of the Naples Historical Society. Free for NHS members, \$5 for others. 137 12th Ave. S. 261-8164 or www.NaplesHistoricalSociety.org.

■ **Suit Up!** - Tommy Bahama's hosts "Sip and Swim" from 1-3 p.m. and 4-8 p.m. Come in and find the perfect swimsuit fit and enjoy appetizers and cocktails. 1220 Third St. S. 643-7920.

■ **The Hobbit** - The students of Saint Ann School perform "The Hobbit" at 1:30 p.m. today and 7 p.m. March 23 in the Jubilee Center. 542 Eighth Ave. S. \$5 for adults, \$2 for students. 262-4110.

■ **Craft Beer Tours** - Tour Naples Beach Brewery and sip samples from 4-8 p.m. today and 3-7 p.m. March 23. \$15 gets the guided tour and samples of six beers. 4110 Enterprise Ave. 304-8795. www.naplesbeachbrewery.com.

■ **Russian Art** - Gallery on Fifth at Mercato hosts an opening reception for "From Russia With Love," an exhibit of works by Igor Korotash, from 6-8 p.m. 220-7503 or www.artorg.net.

■ **Art Opening** - The Sweet Art Gallery hosts an opening reception for "Passages," an exhibit of works by Sue Boydston and MAC, from 6-8 p.m. The evening benefits the Florida Cancer Specialist Foundation. 2054 Trade Center Way. 597-2110 or www.thesweetartgallery.com.

■ **Book Discussion** - Gary Mormino discusses his book "Land of Sunshine, State of Dreams" at 7 p.m. at the Marco Island Historical Society. Free. 180 S. Heathwood Drive, Marco Island. 642-1440 or www.colliermuseums.com.

■ **A Capella Concert** - The Naples Everglades Chorus performs classic barbershop numbers at 7 p.m. at St. Paul's Episcopal Church. \$15. 3901 Davis Blvd. 250-0457.

Saturday, March 23

■ **Poodle Benefit** - Gulf Coast Poodle Club & Rescue holds a garage sale fundraiser at Vineyards Community Park from 8 a.m.-noon. Donations of gently used items should be brought to the park by 7 a.m. 877-1442.

■ **Book Signing** - Roy Eaton signs copies of his book "Makers, Shakers, & Takers" from 10 a.m.-noon at Barnes & Noble in Waterside Shops. 598-5200.

■ **Seafood & Music Festival** - The Marco Island Seafood & Music Festival takes place from 11 a.m.-9 p.m. today and 11 a.m.-6 p.m. March 24 at Veterans Park. www.marcoislandseafoodfestival.com.

■ **Art Festival** - The Naples Art Association presents the Downtown Naples Festival of the Arts from 10 a.m.-5 p.m. today and March 24 along Fifth Avenue South. www.Naplesart.org.

■ **Rockin' on the Bay** - Bayfront hosts a free tribute band concert by The Motowners from 6-10 p.m. Bring lawn chairs or blankets for seating. No coolers allowed; food and drink available for purchase from vendors and Bayfront restaurants. www.rockinonthebay.com.

■ **It Takes Two** - Repun Tango Naples hosts a tango class from 7-8 p.m. and Milogna from 8-11 p.m. \$15. 1673 Pine Ridge Road. 738-4184 or www.PabloRepunTango.com.

Sunday, March 24

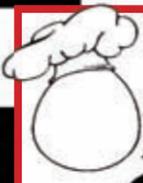
■ **Yoga in the Garden** - Bend and stretch along with an instructor from Bala Vinyasa Yoga from 10-11 a.m. on the lawn in the Kapnick Caribbean Garden at the Naples Botanical Garden. \$10 for Garden members; \$15 for others. 643-7275 or www.naplesgarden.org.

■ **Farmers Market** - The Naples Depot Farmers Market takes place from 10 a.m.-2 p.m. 1051 Fifth Ave. S. 293-9703 or www.Naplesfarmersmarkets.net.

■ **Woofstock** - Mercato hosts a pet-friendly music festival to benefit Humane Society Naples from 11 a.m.-7 p.m. Bands include Jahgape, The Wholtones, The Ramos Brothers and Danny Parkinson. \$10 for adults, free for ages 10 and younger. www.mercatosshops.com.

■ **Sunday Funday** - The Stampede Band plays at Stan's Idle Hour from 1-7 p.m. today. 221 Goodland Drive, Marco Island. 394-3014 or www.stansidlehour.com.

■ **Concert in the Park** - The Naples Concert Band performs at 2 p.m. under the band shell in Cambier Park. Free. www.Naplesconcertband.org.



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WHAT TO DO, WHERE TO GO



The Heath Recital Series continues with the Miami-based Sona String Quartet at 3 p.m. March 24 at The Violin Shop of Naples, 16355 Vanderbilt Drive, Bonita Springs. A champagne reception will follow the concert. \$25. 947-2925 or www.heathrecitalsseries.com.

Monday, March 25

■ **Tea with Tara** – Blue Mangrove Gallery presents “Tea with Tara” from 2-4 p.m. Tara O’Neill sets up her easel and paints while guests enjoy a glass of gourmet tea. 1089 N. Collier Blvd., Marco Island. 393-2405 or www.bluemangrovegallery.com.

■ **Womens History** – Naples Backyard History and WGPU present “Makers: Women Who Made Southwest Florida,” with a special guest appearance by Naples historian Doris Reynolds, at 6:30 p.m. at the Naples Backyard History Old Naples Museum. 774-2978 or www.naplesbackyardhistory.net.

■ **Rhyme Time** – A poetry reading takes place at The Norris Center from 4-5 p.m. (440) 554-1144.

■ **Book Signing** – National Geographic editor Keith Bellows discusses his book “Places That Can Change Your Child’s Life” at 4 p.m. at Sunshine Booksellers. 677 S. Collier Blvd., Marco Island. 393-0353 or www.sunshinebooksellers.com.

■ **Jazz It Up** – The Naples Jazz Orchestra performs at 7 p.m. in the band shell at Cambier Park. Free. www.thenjo.com.

Tuesday, March 26

■ **Live Blues** – Mudbone performs from 7-11 p.m. at Weekend Willies Sports Bar and Grill. 5310 Shirley St. 597-3333.

■ **Book Signing** – Robin Cook signs copies of his new book, “Nano,” at 4 p.m. at Sunshine Booksellers. 677 S. Collier Blvd., Marco Island. 393-0353 or www.sunshinebooksellers.com.

■ **Concert** – FGCU Bower School of Music’s opera and musical theater workshop members perform “Selections from the American Musical Stage” at 7:30 p.m. tonight and April 1-2. \$7. 590-7292 or www.fgcu.edu/cas/bsm.

■ **Laughing Matters** – The Second City brings its “Laughing Matters” road show to the Philharmonic Center for the Arts at 6 and 8:30 p.m. today and March 27. 597-1900 or www.thephil.org.

Wednesday, March 27

■ **Prints Show** – Summerfield’s Fine Furnishings, Home Accessories & Antiques hosts a print show with Maximilian’s from 10 a.m.-5 p.m. today and March 28. 953 Central Ave. 430-2505.

■ **Turandot** – The Sarasota Opera and the Sarasota Opera Orchestra present Puccini’s “Turandot” at 8 p.m. at the Philharmonic Center for the Arts. 597-1900 or www.thephil.org.

Coming up

■ **Live Music** – Naples Showcase Live presents The Falldowns at 8 p.m. March 28 at IIWII Beach Bar & Grill. 13510 Tamiami Trail. N. 260-5998 or www.facebook.com/naplesshowcaselive.

■ **Book Signing** – Kathy Bertone discusses “The Art of the Visit” at 4 p.m. March 28 at Sunshine Booksellers. 677 S. Collier Blvd., Marco Island. 393-0353 or www.sunshinebooksellers.com.

■ **Sidewalk Sale** – Merchants along Third Street South hold their spring sidewalk sale April 4-7. 434-6533.

■ **Art Opening** – The Marco Island Historical Museum hosts an opening reception for “South Florida: A Villager’s View,” an exhibit of works by Tara O’Neill, from 5-7 p.m. April 4. JRobert will entertain. 180 S. Heathwood Drive, Marco Island. 642-1440 or www.colliermuseums.com.

■ **Live Music** – Mercato Nights Music Series features Indie rock band The Freestyles from 6-9 p.m. April 4 on the lawn across from The Pub and MASA. Free. www.mercatoshops.com.

■ **Art in the Park** – Artist members of the Naples Art Association show and sell their work from 10 a.m.-4 p.m. April 6 along Park Street next to The von Liebig Art Center. Free. 262-6517 or www.naplesart.org. ■

– Submit calendar listings and high-resolution photos to events@floridaweekly.com. E-mail text, jpegs or Word documents are accepted. No pdfs or photos of fliers. The deadline for calendar submissions is noon Sunday.



Harmon-Meek Gallery hosts an opening reception for an exhibit of works by Ricard Segalman, including “Lamplight,” shown here, from 5:30-7:30 p.m. March 24. RSVP required. 599 Ninth St. N. 261-2637.

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ARTS COMMENTARY

Florida Rep intrigues, provokes with 'Other Desert Cities'

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Take one privileged, wealthy, neurotic family.

Mix in some addictions and breakdowns.

Blend in hypocrisy, deceit and heated political disagreements.

Let sit for years, marinating in family secrets.

Voila! A surefire recipe for disaster ... and also for great drama, especially in the talented hands of playwright Jon Robin Baitz.

With the above ingredients and his gift for smart, insightful dialogue, Mr. Baitz created "Other Desert Cities," which was nominated for a Pulitzer Prize and a Tony Award for Best Drama in 2012.

See it at Florida Repertory Theatre through April 6.

When Brooke Wyeth (Rachel Burttram) goes home for Christmas for the first time in six years, she drops a bombshell: Her next book isn't another novel, but a memoir about a painful, never-spoken-of time in her family's history. And all hell breaks loose.

This is a somewhat Reagan-esque family. The father, Lyman (William McNulty) was a mid-level Hollywood actor who became an ambassador and then chairman of the Republican National Committee. (They're on a first-name basis with "Ronnie and Nancy.") He and Polly live in the desert in Palm Springs, Calif. They also live in an emotional desert.

Their children, writer Brooke and her younger brother Trip, have rebelled against the hypocrisy of the old regime.

Polly and Lyman don't want to dredge up the past, and they're worried what their friends will say about Brooke's memoir.

For Polly, it's all about appearances.

But Brooke, like many memoirists, is rebelling against the family mantra of "don't tell." She describes her memoir as being about "the things we can't talk about." But she tells her family, "I need to talk about it. Not in code. Not obliquely."

"Other Desert Cities" is an intriguing drama that examines family dynamics as well as the polarized, political climate of our country in 2004. (This is no surprise, as Mr. Baitz not only wrote



DAVID DACK MAKI / SNAP FLASH PHOTO

Eric Mendenhall, Rachel Burttram, Carrie Lund, William McNulty and Sara Morsey in "Other Desert Cities."

episodes for TV's "The West Wing," he also created and produced the series "Brothers and Sisters.")

It's fascinating to watch the various alliances in the Wyeth family, how they form, how they shift, and how director Robert Cacioppo has staged them.

For example, three people can be in the room together; one leaves, and the atmosphere shifts. Then another joins them and another one leaves, and the alliances shift yet again.

The ensemble is like a quintet at times, all playing together and then separating into various combinations of trios, duos and solos.

For example, Lyman is a little reserved when he and his wife are talking with Brooke, but when Polly exits, he's entirely different with his daughter, showing his softer side, displaying more affection and concern. He comes across as helpless at times; it's his wife who's in control.

While this is an ensemble piece, it is Ms. Burttram's character who sets the plot in motion and disturbs the family's equilibrium.

She is a sheer delight to watch on stage, as her emotions seem so pure and genuine, whether she's anxious, upset, determined or joyous. Some of the best scenes are the ones she shares with Trip

(Eric Mendenhall). The moments of two adult siblings talking and joking with each other ring true.

In the family dynamics, Trip is the peacemaker, the one who tries to prevent disagreements from spiraling out of control. He lightens the atmosphere, distracts, turns the conversation a different way.

Ironically, while his sister is in search of the truth, Trip is quite content in the world of make-believe: He's a producer for "Jury of Your Peers," a reality TV show in which celebrity has-beens act as a jury for scripted trials.

Adding to the irony is that in real life, his parents willingly allow themselves to be judged by a jury of their peers, those they know in Hollywood and in the GOP.

At one point, Trip says to Brooke, "Palm Springs isn't a refuge, it's King Tut's tomb." Their mother (Carrie Lund) is certainly wrapped up as tight as a mummy, emotionally. She even has helmet hair, sprayed into place.

"You're not an easy person," Polly's sister Silda (Sara Morsey) tells her. And that's an understatement.

Colder than an iceberg, Polly is all about control and appearances. Ms. Lund plays her to the hilt with a haughty chill. You love to hate her. But she had

the audience eating out of her hand from the moment she dryly stated, "This water needs vodka for flavor."

Ms. Morsey, who was so wonderful as the addicted, alcoholic mother in last season's "August: Osage County" for Florida Rep, once again plays an alcoholic, but this time the tone is totally different. A rambunctious, free-spirited woman just out of rehab, Silda provides many of the evening's laughs and is comic relief for the play's heavy dramatic moments. It's also entertaining to see Ms. Morsey and Ms. Lund bicker as sisters.

On opening night, there was some stumbling over lines, the cast seeming not yet completely at ease with the playwright's snappy dialogue. The pacing also seemed a little off at times, with dialogue and action happening a little too quickly, especially in Act II. The ensemble hasn't totally jelled yet, but they're close. And one of the lights on the set must have had a short, as it kept flickering on and off. But these are minor things.

Set designer Richard Crowell has created a stunning mid-century house of stone and glass, complete with a fireplace jutting into the living room and sliding glass doors leading to a patio with palm trees. It's a room worthy of a photo spread in Atomic Ranch magazine.

Like Florida Rep's previous productions of "Doubt," "Opus" and "August: Osage County," "Other Desert Cities" is one of those plays that provokes much conversation after viewing. Does art come before life? Is it fair to talk about relatives in a tell-all memoir, or should loyalty to family come before anything else? What is the price of keeping secrets of denial? What do writers owe their art, and what do they owe to others, if anything? What do parents owe their children, and vice versa?

In an era when memoirs are more popular than novels and scripted, heavily edited TV shows are presented as reality, "Other Desert Cities" is more than timely.

It's thought provoking, moving, humorous — and well worth seeing. ■

in the know

- >>What: "Other Desert Cities"
- >>When: Through April 6
- >>Where: Florida Repertory Theatre, downtown Fort Myers
- >>Cost: \$40 and \$45
- >>Info: 332-4488 or www.floridarep.org



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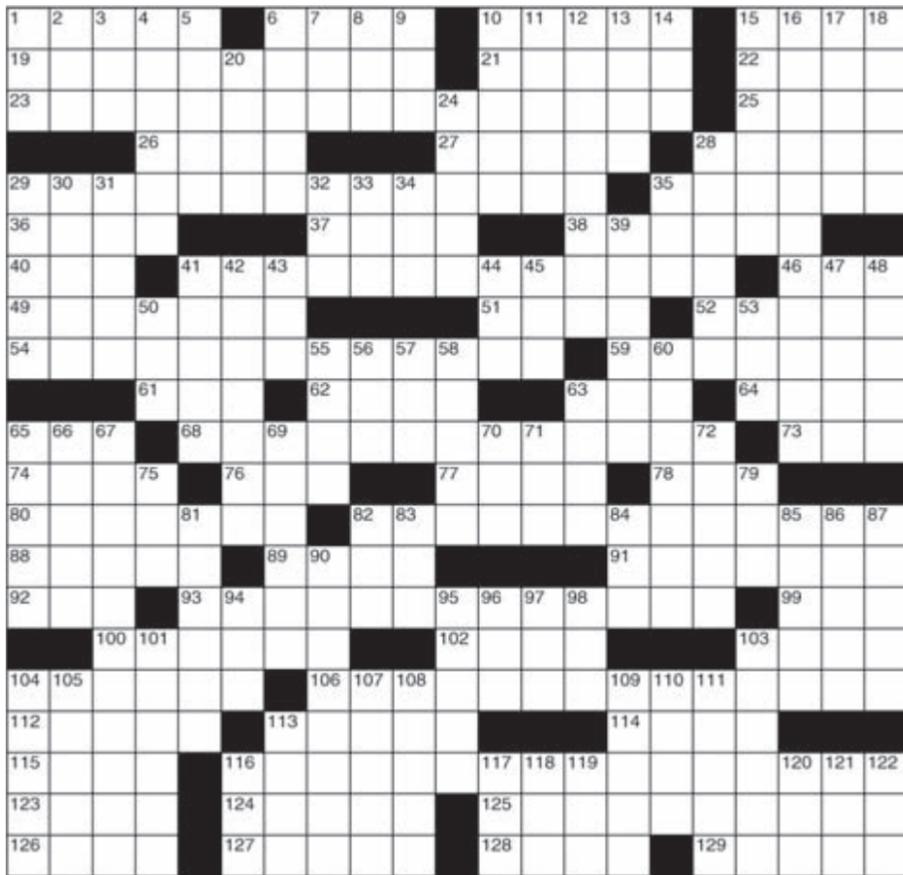
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 - 15 — Stanley Gardner
 - 19 Pacific atoll belonging to the U.S.
 - 21 "Spenser: For Hire" star
 - 22 Brand for hair removal
 - 23 Comedy club event for amateurs, formally?
 - 25 Loretta of country
 - 26 Unescorted
 - 27 Like poison ivy rashes
 - 28 Chair creator Charles
 - 29 Do a boxing "dance," formally?
 - 35 For no profit, perhaps
 - 36 "Look what —!"
 - 37 4, on some clocks
 - 38 West German city
 - 40 With 91-Across, tone oneself up
 - 41 Supporter of drapes, formally?
 - 46 "Dr." of hip-hop
 - 49 List the particulars of, to a Brit
 - 51 Zap with a stunning weapon
 - 52 Opera house boxes
 - 54 Owner of an online company, formally?
 - 59 Digital music pastiches
 - 61 Pollen eater
 - 62 Away from the wind
 - 63 Baby goat
 - 64 Best draft status
 - 65 Damone or Tayback
 - 68 Its students learn road rules, formally?
 - 73 Crafty
 - 74 Heavy burden
 - 76 Serpent or alp suffix
 - 77 Ice skater Kulik
 - 78 Tiny charged bit
 - 80 Arctic Circle region of Europe
 - 82 Aesthete's question, formally?
 - 88 Depression of, to a Brit
 - 89 Defensive end Antwan
 - 91 See 40-Across
 - 92 Furry sitcom alien
 - 93 Stuck to one's decision, formally?
 - 99 Japanese dance-drama
 - 100 Rock's — Tull
 - 102 Suit part
 - 103 Having left
 - 104 "— & Juliet" (animated 2011 film)
 - 106 Pay, formally?
 - 112 Painting holder
 - 113 Prefix with fan or jet
 - 114 Resound formally?
 - 115 Site of bliss
 - 116 Victor Hugo classic, formally?
 - 123 Big Apple squad car abbr.
 - 124 Often-dipped cookies
 - 125 Bun or bagel toppers
 - 126 Spa sounds
 - 127 River to the Oise
 - 128 Chaps
 - 129 End on — note
- DOWN**
- 1 A pair of
 - 2 Ice-T hit, e.g.
 - 3 Guitar kin
 - 4 Got a feeling
 - 5 East — (nation since 2002)
 - 6 Giant in foil
 - 7 "— di-dahl"
 - 8 Forensic ID
 - 9 Citrus drink
 - 10 — Kinte
 - 11 13th-century king of Denmark
 - 12 Egotists have them
 - 13 Throbbing
 - 14 Food preservative inits.
 - 15 Interweave
 - 16 Sci-fi fryers, formally?
 - 17 Creases
 - 18 Painter Max
 - 20 Nile deposit
 - 24 Peaceful '60s protest
 - 28 Antiknock fluids
 - 29 Stiff
 - 30 Poem title starter
 - 31 Dog to avoid
 - 32 — to pick
 - 33 Day, to Juan
 - 34 Xbox 360 competitor
 - 35 King topper
 - 39 Weak state
 - 41 Referenced
 - 42 Herald
 - 43 Playa del —
 - 44 I-40, e.g.
 - 45 Sculler's tool
 - 47 Force back
 - 48 Analytic work
 - 50 Wild bunch
 - 53 "Well well!"
 - 55 Bat's home
 - 56 Corrida call
 - 57 Sartre's sea
 - 58 "Let — down. O Juno!"
 - 60 Eighth-century pope
 - 63 "The Bridge on the River —"
 - 65 Long river in Russia
 - 66 Totally
 - 67 Java serving, formally?
 - 69 Not alfresco
 - 70 Yalie
 - 71 Not dat?
 - 72 Backs, anatomically
 - 75 — pitch
 - 79 — power
 - 81 Beer brand
 - 82 Muscle mag display
 - 83 Play caller
 - 84 — Tac
 - 85 Far Eastern capital
 - 86 Once — time
 - 87 Alter, as a skirt edge
 - 90 Nitwits
 - 94 Even if, for short
 - 95 Role player
 - 96 Tricycle rider
 - 97 Bowl cheer
 - 98 Suffix with Canaan
 - 101 Makes corrections to
 - 103 Orbs
 - 104 "Angie" star Davis
 - 105 "Octomom" — Suleman
 - 107 "What the Butler Saw" playwright
 - 108 Past portly
 - 109 Bawls
 - 110 2001 hit for Ja Rule
 - 111 City in Tibet
 - 113 Hatcher of "Soapdish"
 - 116 Hawaii's Mauna —
 - 117 Car ad abbr.
 - 118 Debt note
 - 119 KGB worker
 - 120 Papal name
 - 121 U. URL end
 - 122 Former Russ. state

SEE ANSWERS, C9

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HOROSCOPES

■ **ARIES (March 21 to April 19)** Resist a confrontation with that irksome person. The matter will soon blow over anyway. Meanwhile, channel your high Arian energy into areas with more positive potential.

■ **TAURUS (April 20 to May 20)** The innovative Bovine finds a creative way to resolve a sensitive domestic problem by midweek. A former colleague returns with an intriguing business suggestion.

■ **GEMINI (May 21 to June 20)** An unexpected critical statement from someone you trust could catch you momentarily off guard. But you soon recover your equilibrium and rise to the challenge.

■ **CANCER (June 21 to July 22)** You might feel you can handle a new project on your own. But advice from someone with experience could help you avoid possibly costly as well as time-consuming obstacles.

■ **LEO (July 23 to August 22)** Waiting for others to make decisions is difficult for the take-charge Lion. But by week's end, you should hear news that will help you regain control of the situation.

■ **VIRGO (August 23 to September 22)** Your superjudgmental side could dominate the week unless you try to keep it in check. Otherwise you risk offending people, including some who are very close to you.

■ **LIBRA (September 23 to October 22)** Expect more information to

come out about that possible career shift. Meanwhile, your loving concern helps someone close to you get through a worrisome period.

■ **SCORPIO (October 23 to November 21)** Despite an occasional setback, workplace pressures should continue to ease through most of the week. This would be a good time to plan that long-delayed trip.

■ **SAGITTARIUS (November 22 to December 21)** The sage Sagittarian quickly recognizes an opportunity when she or he sees it, especially if it's one you've been planning for. Take aim and go for it.

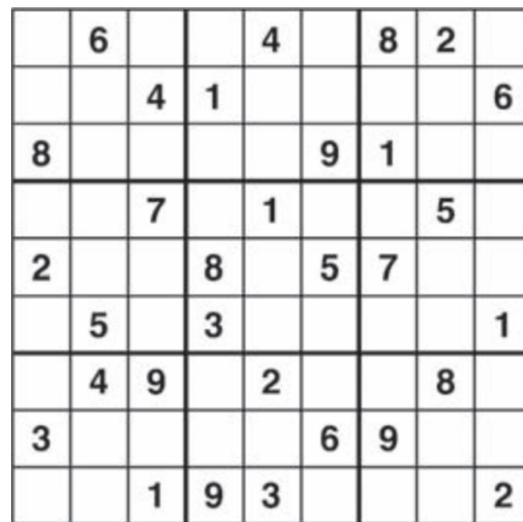
■ **CAPRICORN (December 22 to January 19)** The Sea Goat's unique insight guides you as you check out a questionable situation. Your efforts should prove rewarding for you and your many supporters.

■ **AQUARIUS (January 20 to February 18)** You might want to pace yourself a bit more. Rushing could lead to serious slip-ups. Take more time to check out details you might otherwise overlook.

■ **PISCES (February 19 to March 20)** The best way to resolve those remaining problems is to ask others for help. They'll be happy to do so, especially when you agree to share the credit for a job well done.

■ **BORN THIS WEEK:** Your natural gift for honest leadership earns you the respect and admiration of others. ■

By Linda Thistle



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Puzzle Difficulty this week:



Place a number in the empty boxes in such a way that each row across, each column down and each small 9-box square contains all of the numbers from one to nine.

★ Moderate ★★ Challenging ★★★ Expert

SEE ANSWERS, C9

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LATEST FILMS

'The Incredible Burt Wonderstone'

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★★★
Is it worth \$10? Yes

"The Incredible Burt Wonderstone" is a clever allegory for our ever-changing world. Consider: The famous magical team of Burt (Steve Carell) and Anton (Steve Buscemi) is forced to split when a newer, younger and more daring act usurps their lofty perch. That act, the so-called "future of magic" Steve Gray (Jim Carrey), risks his life in a popular series of extreme stunts that can only loosely be called magic.

For better or worse, we live in a world in which what's old — such as Burt and Anton — gets boring more quickly than ever. When something new — Steve Gray, the Internet, easy-pay tolls and cell phones — becomes available, we're ready to snatch 'em and run. To a large extent, there's nothing wrong with this. But one thing "The Incredible Burt Wonderstone" gets right is that while fads might knock the old power down, the establishment doesn't necessarily leave without a fight.

And so the arrogant, womanizing, mullet-rocking, velvet-suit wearing Burt picks himself up and fights to get back in the game. An old dog can learn new tricks, after all.

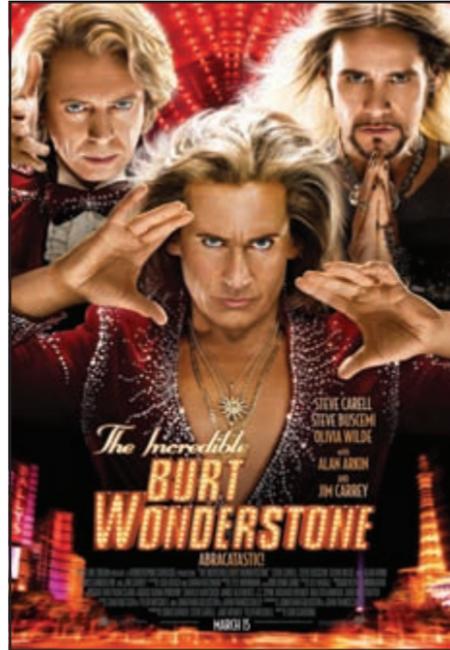
But he has help: His mentor, Rance (Alan Arkin), reignites Burt's passion for magic, and Burt's relationship with his assistant/token love interest, Jane (Olivia Wilde), helps him retain focus. His goal: Impress casino owner Doug Munny (James Gandolfini) in a comedy showcase and win a five-year contract to perform at Doug's new hotel.

Director Don Scardino ("30 Rock") is both affectionate toward and having fun at the expense of the magic community. Magicians can be eccentric outcasts, yes, but Mr. Scardino revels in the skill, intricacy and craftsmanship of their work. He also has fun with bits that go wrong and right, and stays on theme with affection for older tricks while embracing the new and exciting concepts true magicians are bringing to the fore.

Story-wise, "Burt Wonderstone" is simplistic. Much of Burt's character arc is predictable, but Mr. Carell, skilled comedian that he is, keeps things spirited and fun. Similar to his appeal in

"The Office," there's something about his innocent obliviousness that makes him likeable even when we can't stand him. (Side note: Mr. Carell has said in interviews that he learned basic card tricks and some sleight of hand for this role, but he didn't get anywhere near as good as the real Vegas pros.)

What's odd, though, is the Steve Gray character, who's sort of a next-generation Criss Angel. Mr. Carrey is not the problem: He gets all the over-the-top laughs he can out of the material. The character, however, doesn't really do



magic or illusions. We're supposed to accept it as magic when the self-proclaimed "brain rapist" doesn't let himself urinate for 12 days and sleeps on hot coal, but really that's just self-torture and mutilation. He's a masochist, not a magician, and as a result the threat to Burt's livelihood lacks credibility.

Magicians, we learn in the film, should be inspired by "a sense of awe, wonderment and that anything is possible." As an audience, we want to feel the same when watching magicians. We don't quite feel that way watching "The Incredible Burt Wonderstone," but we do enjoy that it is genuinely funny and charming, as all good magicians must be. ■

in the know

>> This is the third time Steve Carell and Jim Carrey have co-starred in a film. The first two were "Bruce Almighty" (2003) and "Horton Hears a Who!" (2008).

CAPSULES

Oz The Great and Powerful

★★★
(James Franco, Mila Kunis, Rachel Weisz) A magician (Mr. Franco) is whisked away to Oz and must save the enchanted land from the wicked witch in this prequel to "The Wizard of Oz." The visuals are striking and the story comes together well. It's not a new classic, but it's not blasphemous, either. Rated PG.

Jack The Giant Slayer

★★
(Nicholas Hoult, Eleanor Tomlinson, Stanley Tucci) Teenager Jack (Mr. Hoult) travels a beanstalk to the clouds to rescue a princess (Ms. Tomlinson)

from the land of giants. Some of the visual effects are nicely done, particularly the giants. Too bad the story is so simplistic and the ending so unsatisfying. Loosely based on the "Jack and the Beanstalk" fairy tale. Rated PG-13.

Snitch

★★
(Dwayne Johnson, Susan Sarandon, Rafi Gavron) A desperate father (Mr. Johnson) infiltrates a drug cartel with the hope of providing an arrest that will free his recently incarcerated son (MR. Gavron). The opening third is slow, and Mr. Johnson struggles in this notably dramatic and non-action oriented role. Rated PG-13.

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FLORIDA WRITERS

The future of climate change drives environmental thriller



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earth to an inhabitable level. Meanwhile, CO2 scrubbers will cleanse the atmosphere. Although the mirrors are supposed to self-destruct before the cooling goes too far, Warren discovers a flaw in the system's design: The self-destruction of the mirrors will not occur.

■ **"The Year of the Bad Decision"** by Charles Sobczak. Indigo Press. 352 pages. \$16.95.



Sobczak

The premise of this frightening novel is that man's activities do, indeed, impact climate change — particularly global warming — on an enormous scale. Over time, the carbon dioxide in the atmosphere will raise the earth's temperature beyond a level that will support human and most other life forms. CO2 will also deaden the seas. Tracing the accelerating changes out 30 years from today, Charles Sobczak imagines the stages leading to inevitable doom and the bright idea that is meant to reverse the deadly process.

It's Robert Frost's "Fire and Ice" revisited.

Man's recklessness since the dawn of the industrial revolution has created one disaster; his proud determination to correct the situation has created another. No one heeds Warren's warning. They can't believe his maverick viewpoint is correct.

Mr. Sobczak mixes narrative, dialogue and action to help readers understand a future of severe crop failures that can result either from the increase in CO2 or from shrunken growing seasons resulting from blockage of the sun's rays. Worldwide hunger is the consequence of either petroleum industry greed or Green regulation miscalculation. Chaos and depravity seem assured.

Acting on his understanding of what's coming, scientist Warren moves from Chicago to Bozeman, Mon., and sets up a survivalist compound on the outskirts of the town. He employs a "runner" to bring invitations to a handful of friends and accumulates a hoard of foodstuffs and other supplies to last through the several years until the normal seasonal cycles are expected to return.

Scientist Warren Randolph has carefully studied the plan to save the planet. It involves dotting the atmosphere with tiny mirrors to reflect light (and thus heat) back toward its source, cooling the

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The day-to-day, season-to-season and year-to-year lives of those in the Bozeman compound, and those in other situations (government scientists and officials in particular) are given credible detail. The greatest capital is food, and the greatest future capital is seed. Though seeds stored by Warren are stolen when his compound's larder is raided, there is a chance they can be replaced by seeds surreptitiously brought from a regional seed bank.

Mr. Sobczak's portrait of the future is drawn with meticulous attention to scientific probability and sensory detail. The scenes of hope and desperation are vividly rendered. However, he attempts to present and underscore so much information that the narrative flow suffers from expository overload and repetition. Too many passages read like excerpts from textbook essays. So, while the information and futuristic modeling are certainly important, less of each might have had greater impact.

One technique meant to relieve this problem is the presentation of excerpts from Warren's journal. This device is at once true to Warren's personality and easier to absorb than other methods of giving readers the history, the facts and their meaning.

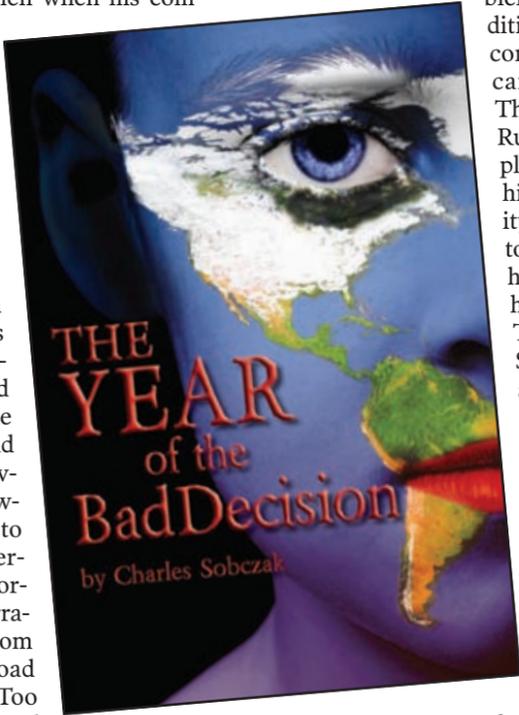
Having given this reservation, I'm

reminded of how many millions of readers thrive on the apparent overload of technical information in Tom Clancy's best-selling thrillers.

Fortunately, Mr. Sobczak's well-imagined characters are truly convincing and engaging. Dr. Warren Randolph is a complex blend of scientific erudition, moral strength, common sense and caring outreach. The illegal "runner," Rubic, is hardly a pleasant fellow, but his skills, ingenuity and dedication to the assignments he accepts make him interesting. Through him, Mr. Sobczak provides an important set of perceptions about the state of things in 2043. Rubic's girlfriend Yeva, a staffer at the Chicago Botanical Garden's regional seed bank, exhibits courage and creativity.

Because the concerns of "The Year of the Bad Decision" are so important, I consider Mr. Sobczak's visionary treatment required reading for any conscientious citizen of the planet. ■

— Phil Jason, Ph.D., United States Naval Academy professor emeritus of English, is a poet, critic and freelance writer with 20 books to his credit, including several studies of war literature and a creative writing text.



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'Mousetrap' murder mystery brings Monkswell Manor to Naples stage

Agatha Christie's "The Mousetrap," which has run in London continuously since it opened in the West End in 1952, opens for a four-week run on the main stage at the Sugden Community Theatre on April 17.

The Naples Players' production of the murder mystery at Monkswell Manor will star Sepp Ronay as Major Metcalf. A 14-year veteran of the Sugden stage, Mr. Ronay was most recently seen as the villainous Sid Prince in last season's "Sherlock Holmes: The Final Adventure."

Ann Hoover, a member of the community theater troupe since 1986, will appear as Mrs. Boyle. She most recently played Ouiser Boudreaux in "Steel Magnolias."

Benjamin Jacob will play Detective Sergeant Trotter. Mr. Jacob has appeared in numerous television commercials and was featured in the HBO pilot "Baseball

Wives" in 2001.

Michael Hennessey, who has appeared locally in "Proof," "The Tale of the Allergist's Wife," "Broadway Bound," "Lend Me A Tenor" and "Rumors," has been cast as Paravicini. Mr. Hennessey wrote and appeared in "Take Five" for The Marco Players.

Erin Laughlin has been cast to play Mollie Ralston, the same role in which she made her Naples Players debut in 1990. Her most recent role was as Truvy in "Steel Magnolias."

The cast of "The Mousetrap" also includes Neal Beightol as Giles Ralston and Julie Broadhurst as Miss Casewell. Paul Graffy directs.

"The Mousetrap" will run through May 11. Tickets are \$35 for adults, \$10 for ages 18 and younger. Call the box office at 263-7990 or visit www.naplesplayers.org. ■



'Mixed Bag of Laughs' in store

The Naples Players' ETC ... Readers' Theatre presents "A Mixed Bag of Laughs," an evening of four short plays, at 7:30 p.m. Sunday, April 7, in the Tobye Studio at the Sugden Community Theatre.

■ "Nobody Sleeps" by Guernsey LePelley follows a quirky family dealing with a burglar themselves instead of calling the police.

■ "Funeral Parlor" by Christopher Durang is the story of a widow who is approached by an "odd" man at her hus-

band's funeral.

■ "The Second Beam" by Joan Ackermann focuses on several actresses as they vie for one role.

■ "Heaven's Waiting Room" by Gary Diamond is about a man who remembers breaking up with his girlfriend and falling to his death, but not what comes next.

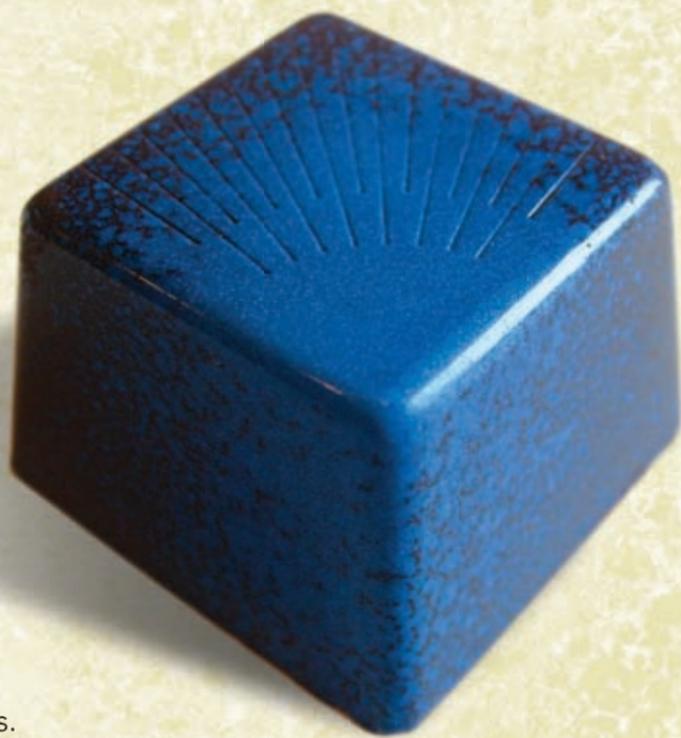
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Coming soon: 'Les Miserables'

The Naples Players will present "Les Miserables" on the main stage at the Sugden Community Theatre this summer.

Auditions will be held Tuesday and Wednesday, April 2-3, by appointment. The play calls for five principal men (three tenors/baritenors and two baritones), ages 20-55, and four principal women (one soprano, two mezzo-belters and one mezzo), ages 18-55.

Directors are also casting 11 or more ensemble men and seven more ensemble women, all of whom will have solo moments. There are also roles for one boy age 10-12 and two girls ages 7-10.

Rehearsals start May 6. Preview night is June 27. Performances will be at 8 p.m. Wednesday-Saturday and 2 p.m. Sundays June 28-July 28 (no show on July 4).

Scripts are available for a three-day perusal with a \$20 refundable deposit. To schedule an audition appointment, call 434-7340, ext. 10.

Tickets for "Les Miserables" are on sale now. Call the box office at 263-7990. ■



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News from Gulfshore Playhouse about new play festival and more

Gulfshore Playhouse announces its inaugural New Works Festival set for Aug. 12-18, bringing together three playwrights with a team of actors and directors to hone their plays for three public readings to local audiences.

Submissions from playwrights and agents are welcome for consideration and should be e-mailed to submissions@gulfshoreplayhouse.org. Submitters will receive a confirmation of receipt, but no further contact will follow unless the play is selected as one of the three New Works Festival plays. Gulfshore Playhouse will announce the selected works on June 1.

Public readings will take place at 8 p.m. Friday, Aug. 16, and at 3 and 8 p.m. Saturday, Aug. 17, at The Norris Center.

Also coming up

Separate from its main stage season for 2013-14, with five productions from November through April, Gulfshore Playhouse will present David Ives' "Venus in Fur" this coming fall. A provocative comedy that explores the lines between fantasy and reality, seduction and power, love and sex and lust, the story follows playwright/director Thomas in his search for the perfect actress to bring his new vision to life. Performances are set for Oct. 4-12, with previews Oct. 2-3, at The Norris Center.

The 2013-14 season is as follows:

■ **"Something Intangible"** - Nov. 1-24 (previews Oct. 29-30) - Set among the glitz and glamour of 1940s Hollywood, this new, award-winning drama

by Bruce Graham goes inside the movie studio and inside the lives of two brothers. One is the creative genius responsible for bringing the first animated feature film to the screen; the other struggles to keep the money coming in to fund the next big dream. "Something Intangible" explores the ties that bind, artistic inspiration and that intangible something that can elevate the mundane to the sublime.

■ **"Jacob Marley's Christmas Carol"** - Dec. 6-22 (preview Dec. 5) - Written by Tom Mula, this heartfelt reimagining of Dickens' classic tale of redemption invites audiences into the heroic behind-the-scenes efforts of Jacob Marley as he attempts to save Scrooge's soul, and in the process, his own. Gulfshore Playhouse Artistic Director Cody Nickell will play all 18 roles.

■ **"The God Game," a world premiere** - Jan. 17-Feb. 9 (preview Jan. 16) - Gulfshore Playhouse presents Suzanne Bradbeer's drama in association with Capital Repertory Theatre in Albany, N.Y. Tom, a Virginia senator and a rising star in the Republican Party, is asked to join the ticket as the vice-presidential candidate. The only catch: He needs to sound "more Christian" on the campaign trail. Will he sacrifice his firmly held belief that faith and religion are private matters, or will he give up an opportunity to govern the most influential country in the world? Privacy, politics, and public personas take center stage.

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Play explores human-dog connection

“Dog Wish,” a play resulting from research conducted by author Michelle Hawford and Florida Gulf Coast University students, takes the stage Monday through Wednesday, April 15-17, at the Sidney & Berne Davis Art Center in downtown Fort Myers. The work was created in collaboration with The Humane Society of the United States and The Humane University.

“Dog Wish” explores the bond between humans and canines. Based on interview narratives with animal behaviorists, K9

deputies, rescue organizations, animal assisted therapy providers, shelter technicians and dog lovers of many stripes, the script conveys heartwarming stories of unconditional love and confounding tales of abuse and dog fighting, all of which unveil truths about the human animal. The play includes dance, movement, monologues, ensemble scenes and film.

Tickets are \$10. Cocktails will be served at 7:30 p.m. and show time is 8 p.m. Purchase tickets at www.sbdac.com. ■



GULFSHORE

From page 16

■ **“The Game’s Afoot”** - Feb. 21-March 16 (preview Feb. 20) - From Ken Ludwig (“The Fox on the Fairway”) comes murder, mystery and mayhem. Broadway superstar William Gillette, famous the world over for his portrayal of Sherlock Holmes, has invited fellow cast members to his opulent home for a dinner party. But when one of the guests winds up dead, Gillette has to summon every ounce of Sherlock he can to solve the mystery.

■ **“All My Sons”** - March 28-April 19 (preview March 27) - Arthur Miller’s electrifying American classic focuses on

two families in the aftermath of World War II. Mr. Miller won the first Tony Award ever given to a playwright for this timeless, powerful and thought-provoking play about money, morals and the legacy you leave behind.

Season subscriptions and single tickets for the above productions are available by calling (866) 811-4111 or visiting www.gulfshoreplayhouse.org.

Mark your calendar

The ninth annual golf tournament to benefit Gulfshore Playhouse is set for Monday, Nov. 11, at The Colony Golf and Bay Club. And the company hosts its 10th anniversary gala fundraiser on Feb. 27, 1014. Check the website for details as the dates draw near, or watch Florida Weekly for details as they become available. ■



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COMING UP AT THE PHIL

Here are some highlights of what's in store on the main stage and in the Daniels Pavilion at the Philharmonic Center for the Arts. For a complete schedule of programs, including the Lifelong Learning series calendar, or for more information about or tickets to any of these performances, call 597-1900 or visit www.thephil.org.

hit Rodgers and Hart Broadway musical "On Your Toes."

■ The **Ultimate Doo-Wop Show** takes the stage at 8 p.m. Thursday, April 4, with feel-good numbers including "I Only Have Eyes for You," "Do Doo Ron Ron" and "Chain Gang."

■ **Savion Glover** pays homage to the art of tap in "Sole Sanctuary: A Hooper's Meditation on the Art of Tap" at 8 p.m. Friday, April 5. The New York Times describes Mr. Glover's performances as "barebones and pure, full of the kind of rhythmic innovation that trips down one path, splinters off in different directions and then sweeps back home."

■ In partnership with **Gulfshore Playhouse**, the Phil presents Terrence McNally's Tony Award-winning "Master Class," inspired by a series of master classes Maria Callas conducted at Juilliard toward the end of her career, April 5-21.

■ Award-winning **Broadway voices** team up with the NPO to light up the stage with songs including "My Heart Will Go On" from "Titanic" as well as songs from "Wicked," "Ragtime" "Music Man" and more.

■ **Canadian Brass** bring "the chops of virtuosos and the deadpan delivery of the best stand-up comics" to the Phil at 8 p.m. Sunday, April 7.

■ **Smokey Robinson**, the "king of Motown," promises to send audiences

■ **Pianist Dick Hyman** join the Naples Philharmonic Jazz Orchestra for "All That Jazz" at 6 and 8:30 p.m. Thursday, March 28.

■ **Queen Latifah** performs a repertoire of songs that reflects influences from standards to R&B at 8 p.m. Friday, March 29.

■ **Loise Pitre**, "the first lady of Canadian theater" and the original lead in "Mamma Mia!" takes the stage at 6 and 8:30 p.m. Friday and Saturday, March 29-30.

■ With a full range from bass to soprano, **Voca People** replicates an orchestra with voices alone. To add to the comedy and theatricality, the group occasionally invites people from the audience to join them on stage, giving them a sound to repeat or a role to play. Show time is 8 p.m. Saturday, March 30.

■ **Miami City Ballet** and the NPO perform at 8 p.m. (dance preview at 7 p.m.) Tuesday and Wednesday, April 2-3. The program includes Jerome Robbins' piano ballet "Dances at a Gathering" and George Balanchine's rowdy "Slaughter on Tenth Avenue" from the



Clockwise from upper left: Kousnsky, Stralley, Lin, Aronzon, Marshall, Gonzalez

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COMING UP AT THE PHIL



CARLOS PERICAS / COURTESY PHOTO
Esperanza Spalding, April 17

into a swoon with "My Girl," "Tracks of My Tears" and more at 8 p.m. Monday, April 8.

■ Smiles and laughter abound during "An Evening with **Martin Short: Fame Becomes Me!**" at 8 p.m. Tuesday April 9.

■ The **NPO** presents a concert of Viennese favorites at 8 p.m. Thursday through Saturday, April 11-13.

■ The **Monterey Jazz Festival** on Tour 55th Anniversary Celebration comes to town with an assortment of classic jazz repertoire and original

compositions by band members at 8 p.m. Sunday, April 14. Grammy Award-winning artists on the tour include bassist and musical director Christian McBride, vocalist Dee Dee Bridgewater, saxophonist Chris Potter, trumpeter Ambrose Akinmusire, pianist Benny Green and drummer Lewis Nash.

■ Accompanied by a full rock band, the NPO presents **Windborne's "Music of the Who"** at 8 p.m. Monday, April 15.

■ Grammy Award-winning jazz vocalist/guitarist **Esperanza Spalding** brings her "Radio Music Society" tour to the Phil at 8 p.m. Wednesday, April 17. Says Jon Steward of "The Daily Show": "She doesn't make music, she makes magic."

■ Joined by the singing team of **Swearingen** and **Beedle**, the the NPO presents "The Sounds of Simon & Garfunkel" at 8 p.m. Tuesday-Friday, April 23-26, and at 2 and 8 p.m. Saturday, April 27.

■ On exhibit through March 24 at the **Patty & Jay Baker Naples Museum of Art** is "Sight Unseen," the first major exhibition of work by the world's most accomplished visually impaired photographers.

■ "**Painting Women**" remains on exhibit at the art museum through April 21. It features more than 80 works drawn from the Museum of Fine Arts, Boston, along with 13 works from the Naples Museum of Art permanent collections. ■

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KOVEL: ANTIQUES

Garden decorations evolve through the generations

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Don't forget to look in the backyard when you go to a yard or house sale. If the house is old, you may spot a concrete birdbath, an iron garden gnome, old tools hanging on a fence or even a log cabin playhouse. Landscaping and outdoor decorating styles have changed through the years just as styles for houses and living rooms have changed. And a modern landscape can update any house. During past centuries, trees and plantings were not placed near a house. They were far enough away to provide shade but not harm the roof. By the 1930s, a flat row of bushes, trees and other green plants were placed in a straight line against the house. Today homes have curved beds and walks, colorful flowers in the front and back yards, paved seating areas, patios, fountains and other water features.

In the 1900s, Weller Pottery of Zanesville, Ohio, began to make "Gardenware." It was not part of the company's art pottery lines, but it has become popular with today's collectors. Weller garden figures include a pelican, pop-eyed dog, a variety of

frogs, hen and chicks, dogs, squirrels, swans, rabbits, ducks, a boy fishing and even Pan with a flute or rabbit. The figures are about 19 to 20 inches high. They are all realistic. Weller also made a variety of large frogs with coppertone glazes — a bold green with large blotches — and some figural sprinklers and birdbaths. All of these are popular today and expensive, many costing more than \$1,000.

Q: I inherited four Gothic Revival side chairs attributed to J. and J.W. Meeks. I was told they once belonged to the White House and were used in Abraham Lincoln's Cabinet Room. How can I establish authenticity?

A: It probably is impossible for you to determine that the chairs were used in the White House during Lincoln's administration (1861-65). It is known that during the Polk administration (1845-49), as many as 24 black walnut Gothic Revival chairs made by J. and J.W. Meeks of New York City were purchased for the White House. Lincoln used some of the chairs in his Cabinet Room (now the "Lincoln Bedroom"). The chairs are shown in the painting, "First Reading of the Emancipation Proclamation of President Lincoln." Four chairs are still in the White House collection. First see if your chairs match those shown in the painting, on display at the U.S. Capitol

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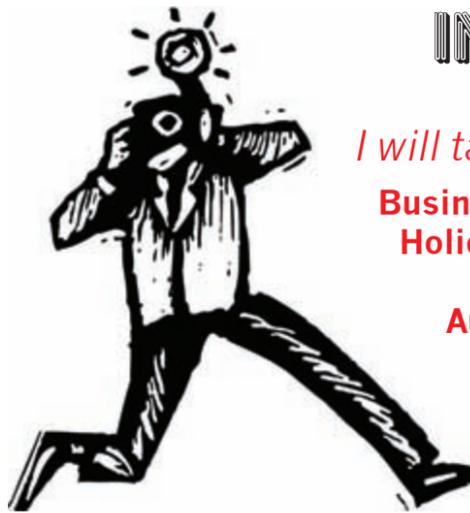


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(the image can be found online). If the chairs match, at least you can say your chairs are identical to those in the White House and were made by Meeks. But without any additional history, it's unlikely you can ever prove the chairs were once owned by the White House.

Q: I found a metal bracelet while using my metal detector. It may have been silver-plated at one time. It has six links that look like shields. There's a different name on the back of each shield: Lorraine, Flandre, Normandie, Paris, Alsace and Bretagne. The word "Moutereau" is on the clasp. I would appreciate any information you can give me.

A: The words on your bracelet are the names of six French provinces. The metal is probably brass and would have originally had a silver tone. Montereau, not Moutereau, is an area in France. It could be the name of the maker or just the place it was made. Bracelets like yours were made for the tourist trade and don't sell for much today. Some have enameled coats of arms and sell for a little more.

Q: I'm preparing a program on piano babies for our doll club and have read several articles that say if the hole on the baby's bottom is big, the baby is

"fake" and not original to Germany. Is this true?

A: There are several clues to spotting "fake" or reproduction piano babies or other ceramic figures. Early pottery and porcelain pieces have a smaller hole in the bottom than later reproductions. The hole let gas out so the figurine didn't explode during firing. Older porcelain figures are heavier than newer reproductions because more clay was used to make them. Reproduction figures, made from a mold cast from an original, are smaller because the material shrinks as it cools.

Tip: Turn a rug a quarter or half turn twice a year so it will wear evenly. ■

— Terry Kovel answers as many questions as possible through the column. By sending a letter with a question, you give full permission for use in the column or any other Kovel forum. Names, addresses or email addresses will not be published. We cannot guarantee the return of any photograph, but if a stamped envelope is included, we will try. The volume of mail makes personal answers or appraisals impossible. Write to Kovels, (Florida Weekly), King Features Syndicate, 300 W. 57th St., New York, NY 10019.



COURTESY PHOTO

Pan holding a rabbit is a figure made by Weller Pottery for its Gardenware line. It is a little over a foot high. Weller also made a figure of Pan with a flute, but this version with a rabbit is so rare it sold for \$3,540 at Humler & Nolan in Cincinnati in December 2012.

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CONTRACT BRIDGE

A rare defensive maneuver

BY STEVE BECKER

There is a certain amount of guesswork in bridge, but some of it can be avoided or successfully resolved by taking advantage of the information available in almost every deal.

For example, take this case where the defense must function perfectly to defeat five clubs. Superficially, it seems that South is a goner from the start, since East-West can collect the first three spade tricks.

But in practice, this is easier said than done. To begin with, West must find the killing spade lead. And even if he does, East must find the right defense or South will romp home with 11 tricks.

Assume you're East and partner leads the three of spades following the auction shown. Partner should have the queen of spades, as he would have led "top of nothing" with three or four small spades.

Let's say you win with the king and cash the ace, declarer contributing the 6-4 on the first two tricks.

At this point you have a difficult problem to solve. If South has [S] 64 [H] x [D] AQJxxx [C] AKQx, you must cash the ace of hearts to beat the contract. But if he has [S] 764 [H] -- [D] AQJxxx [C] AKQx, you must lead another spade. In this case, the bidding doesn't provide any helpful clues, because declarer would probably have bid the same way with either hand.

Strangely enough, the problem can be resolved by winning the opening lead

South dealer.

Both sides vulnerable.

NORTH

♠ J 10 9

♥ K Q J 8

♦ K 4

♣ J 9 8 2

WEST

♠ Q 5 3

♥ 10 9 7 5 2

♦ 9 7 5

♣ 6 3

EAST

♠ A K 8 2

♥ A 6 4 3

♦ 8 2

♣ 7 5 4

SOUTH

♠ 7 6 4

♥ —

♦ A Q J 10 6 3

♣ A K Q 10

The bidding:

South	West	North	East
1 ♠	Pass	1 ♥	Pass
2 ♣	Pass	3 ♣	Pass
3 ♠	Pass	4 ♣	Pass
5 ♣			

Opening lead — three of spades.

with the king and returning the deuce of spades (your original fourth-best spade) at trick two.

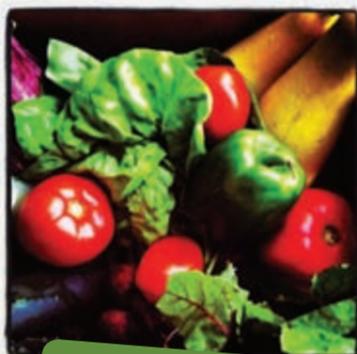
If West started with the Q-7-5-3 of spades, he will know that declarer has no more spades and will shift to a heart to sink the contract, while if he started with the Q-5-3 of spades, he will return a spade, knowing that declarer has another spade to lose. ■

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■ **MONDAY, MARCH 25, 9 P.M.**
180 Days: A Year Inside an American High School Part 1

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180 Days: A Year Inside an American High School Part 1, March 25

■ **TUESDAY, MARCH 26, 8 P.M.**
MAKERS: Women Who Made Southwest Florida

A look at the female pioneers who came to Southwest Florida in the early 20th century, determined to carve a community out of the wild. Some, such as Mina Edison, emerged from the shadows of more famous husbands to leave an indelible mark. Others, such as Deaconess Harriet Bedell, Bernice Russell and Mother Perry, bridged racial divides. Discover how strong, capable — and often overlooked — women laid the groundwork for the Southwest Florida of today.



River of No Return, March 27

■ **WEDNESDAY, MARCH 27, 8 P.M.**
Nature
River of No Return

Endless rugged mountains, wild rivers, forests and deep canyons define the River of No Return wilderness — home to numerous species of wildlife, including wolves, who have just returned after 50 years of near absence. A young couple chose this wilderness for their year-long honeymoon. Watch their romantic adventure become something greater. ■

ple chose this wilderness for their year-long honeymoon. Watch their romantic adventure become something greater. ■

Easter Sunday Dinner at Shula's...

MENU
EASTER SUNDAY

SALAD:
Mozzarella and Tomato Chopped Salad with Balsamic Glaze and Fresh Basil

ENTRÉE:
12 oz. Grilled Lamb Chops with Fresh Grilled Asparagus & Herb Red Wine Glaze

DESSERT:
Seven Layer Chocolate Cake with Raspberry Coulis

\$55.00
Per Person
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 Regular Dinner Menu Also Available



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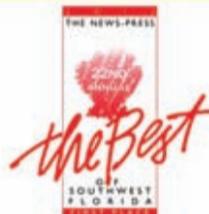
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SAVE THE DATE

■ **The fifth annual Barrister's Bash** to benefit Legal Aid Service of Collier County is set for 6-9 p.m. Thursday, April 25, at the Hilton Naples. Dudley Goodlette is this year's honorary chair. Awards will be presented to Cummings & Lockwood, Firm of the Year; Yale Freeman, Attorney of the Year; Edward Larsen, Leadership Award; Michael McDonell, Pro Bono Service Award; and Thad Kirkpatrick, Volunteer of the Year.

Tickets are \$125. For reservations or information about sponsorship opportunities, call Tiffany Julian at Legal Aid Service of Collier County, 298-8143, or e-mail tjulian@legalaids.org.

■ **The Boys & Girls Club of Collier County** holds its 2013 "Youth of the Year" celebration Tuesday evening, March 26, at the Philharmonic Center for the Arts. Special guests will include former Boys & Girls Club members actor/entertainer Mario Lopez, Olympian Jackie Joyner-Kersey and Grammy nominee Ruben Studdard. John Farrell, manager of the Boston Red Sox, also will attend, as will Jim Clark, president and CEO of Boys & Girls Clubs of America.

For tickets or more information, call 325-1725 or visit www.bgccc.com.

■ "Night for Life," the annual fundraiser for **Organ Transplant Recipients of Southwest Florida Inc.**, takes place from 5-9 p.m. Monday, April 1, at the Broadway Palm Theatre in Fort Myers. Entertainment will be by members of the Broadway Palm "Sound of Music" cast and The Calendar Girls. Tickets for \$35 and \$50 (VIP seating) include buffet dinner and silent and Chinese auctions for artwork, jewelry, golf and boating packages, vacations, dinners and more. For \$10, guests can bid on the auctions and enjoy the entertainment without having dinner.

ner and silent and Chinese auctions for artwork, jewelry, golf and boating packages, vacations, dinners and more. For \$10, guests can bid on the auctions and enjoy the entertainment without having dinner.

For tickets, call 768-1814 or (440) 223-2662. For more information, visit www.organsupport.org.

■ **The Guild for the Neighborhood Health Clinic** hosts its annual Save-a-Life Luncheon on Wednesday, April 3, at a private club in Port Royal. Guild member and author Penny Lauer will discuss her book "Skipping Stones" and will be joined by psychotherapist Ellen Harris.

Tickets are \$90. Proceeds will help the volunteer-run clinic provide quality medical and dental care to low-income, working but uninsured Collier County adults. For reservations or more information, call Susan Jones at 572-8616.

■ **The American Heart Association-Southwest Florida** holds the 2013 "Go Red for Women" luncheon Friday, April 5, at the Hyatt Regency Coconut Point Resort & Spa. Co-chairs are Cindy Brown and Rita Keltner. Doors open at 10:30 a.m. Keynote speaker Martha Lanier will share her experiences with breast cancer and heart attack, including how, at age 62, she crossed the finish line in the Aflac Iron Girl Triathlon.

The luncheon is organized for and by Southwest Florida women to empower sisters, mothers, daughters and friends to take control of their heart health and help support the fight against the disease in women.



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SAVE THE DATE

Tickets are \$125. Call Monica Seif at 495-4903 or e-mail monica.seif@heart.org.

■ **The Marco Eagle Sanctuary Foundation** holds its third annual Nest Fest beginning at 5:30 p.m. Saturday, April 6, at the Island Country Club on Marco. The evening includes cocktails (cash bar) and dinner, a 50/50 raffle and entertainment by the Hot Damn Duo. Guests are encouraged to come in "faux feather attire."

Tickets are \$70 and can be reserved by calling 394-9285 or visiting www.marcoislandsanctuaryfoundation.org. Proceeds go toward the preservation of the Marco Eagle Sanctuary as an eco-park and the protection of its resident bald eagles.

■ **The Holocaust Museum & Education Center of Southwest Florida** hosts "Triumph 2013: Lives of Valor" from 6-9 p.m. Sunday, April 7, at Naples Luxury Imports. The museum will honor four individuals whose lives have had local, national and international impact: Ann Jacobson, a Holocaust survivor, founding president of the local museum and founder of the Center for Judaic, Holocaust and Human Rights Studies at Florida Gulf Coast University; Lorie Mayer, a Holocaust survivor and co-founder and curator of the museum; Maj. Gen. Sidney Sachnow, USA, Ret., a Holocaust survivor and former commanding general of the U.S. Army Special Forces; and the late Raoul Wallenberg, a Holocaust rescuer who saved thousands of lives in Hun-

gary near the end of the war.

Tickets are \$150. For reservations or more information, call 263-9200, ext. 207, or visit www.holocaustmuseumsfwl.org.

■ The biennial Magnolia Ball: "An Elegant Southern Evening" to benefit **NCH Healthcare System** is set for Saturday, April 6, at The Ritz-Carlton Golf Resort. Tickets are \$5,000 per couple. A variety of patron support levels are available for up to \$150,000.

Proceeds will support the establishment of the NCH Breast Health Center, which will provide medical, surgical and ancillary services in a single location. For reservations or more information, call Joanne Stahlman at the NCH Healthcare Foundation, 436-4511, or e-mail founda@nchmd.org.

■ **Dress for Success SW Florida** presents, "A Fashion Night in Black & White" from 5:30-8:30 p.m. Wednesday, April 10, at Clive Daniel Home. Guest speaker will be Donna Noce, market president for White House Black Market and a founding trustee of Dress for Success SW Florida. WHBM is the event's founding sponsor.

Special guest "Project Runway" finalist Mila Hermanovski will offer a dress design sketch for the silent auction. Guests will also be able to purchase the season's newest clothing and accessories. A "man cave" will keep gentlemen guests entertained with TV, cigars and more.

Tickets are \$100. Call 689-4992 or e-mail swflorida@dressforsuccess.org.

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March 31, 2013

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Kindly RSVP to Monica Seif at
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Learn more at GoRedForWomen.org



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SAVE THE DATE

■ **Friends of the Library of Collier County** hosts the annual “Bagels and Book Clubs Breakfast” from 9-11 a.m. Thursday, April 18, at a private club in Port Royal. Guest speaker will be Amy Hill Hearth, author of “Miss Dreamsville and the Collier County Women’s Literary Society.”

Tickets for \$25 are available by calling 262-8135.



■ The eighth annual Sneaker Ball to benefit the **Greater Naples YMCA** takes place Friday evening, April 26, at the former DeVoe Pontiac showroom at 2601 Airport-Pulling Road. Food and drink from numerous Naples restaurants will be served, and five area bands will provide music for dancing.

Tickets are \$150. Call Wendy Targus at 598-5143, e-mail wtargus@ymcapalms.org or visit www.ymcapalms.org.



PEGGY FARREN / FLORIDA WEEKLY

■ **The Southwest Florida Heart Ball:** “White Out Heart Disease” to benefit the American Heart Association takes place Saturday, May 4, at the Hyatt Regency Coconut Point. Tickets go on sale March 29. For more information, contact Monica Seif at monica.seif@heart.org.

The Barrister’s Bash to benefit Legal Aid Service of Collier County takes place Thursday evening, April 25, at the Hilton Naples. Shown at the 2011 bash are Jeff Ahren, John Paulich III and Fr. Michael Orsi, top, and Hon. Janeice Martin and Carol O’Callaghan, above. See page C24 for details about this year’s bash.

— Send Save the Date details to editor Cindy Pierce at cpierce@floridaweekly.com.

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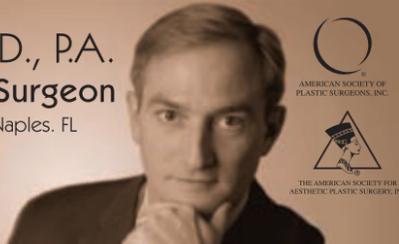
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SOCIETY

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SOCIETY

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2. William Boyajian, Cynthia Fiber, Steven Leonard and Rufino Hernandez
3. Scott Kellert, Kerry Edwards and Brian Pittman
4. Laura and Danny Worzella
5. Sandra and Walter Ganzi
6. Maryanne Puleio, Roman and Eva Sugden Gomez, Cen Xiugiong and Beverly Selnick
7. Chip, Lynn, Nelly and Henley Shotwell
8. Marguerite Forest and Lynn Slabaugh
9. Milda Vaivada and Sue Dalton

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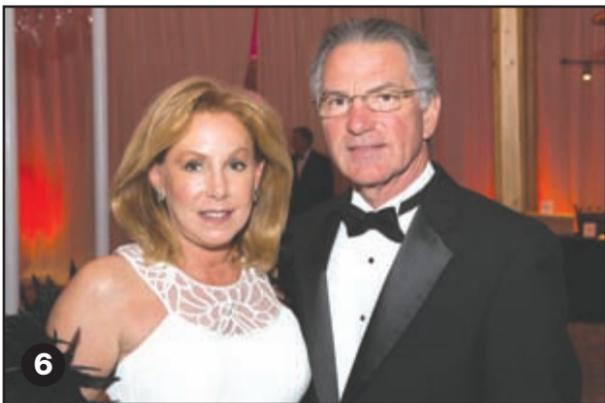
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SOCIETY

The Pet Lovers Gala for Humane Society Naples at Naples Botanical Garden



1. Val Parus, Mike Harris, Meg Cashour and EJ Sabatini
2. Stacey Haber and Karen Paur
3. Heidi Roben with Vera
4. Kathy Karpovich with Vibram, Joie Wilson with Ferragamo and Alice White with Rupert
5. Troy Fansler, Michelle Schulster and Steven Leonard Roy
6. Rickie Klein and Sam Rusnik
7. Kathy and John Karpovich
8. Sara Sarabacha and Christianne Bohr
9. Ed and Janie Favreau
10. Jack and Megan Leaf
11. Lisa Farber and Jessica James
12. Ashley Hagaman with Violet



Cassandra Hill with Sophia

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SOCIETY

The Emerald Ball for Catholic Charities at The Ritz-Carlton



- 1. Dave Neill with daughter Madison, Rosemary and Mike Coyne
- 2. Douglas Schumann and Sandi Davies
- 3. Jo Ann Schwartz and Charmaine Powers
- 4. Kathy and Jeff Beuttel
- 5. Phil and Robin Calabrese
- 6. Majbeh and Peter Mueller with Mitzi Magin
- 7. Bill Hutchins and Debra Victor
- 8. Christina and Cap Mona
- 9. Darlene Thomas and Joanne Leach
- 10. Nick and Sharon George
- 11. Regina Pena, Rosanne Rechlin and Susan Wood
- 12. Carl and JoAnne Kuehner
- 13. Mary and Robert Carsello
- 14. Natalie and Vince Modarelli
- 15. Meisha Stallings and Claire Salitsky
- 16. The Rev. Tim Navin with Dolores and Mike Mutchler
- 17. Bob and Carol Meli
- 18. Sister Suzanne Dauwalter and Sister Patricia Roche

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Housing and stock prices might be on their way up, but luckily for wine devotees, it's still possible to find some very good wines at prices that are downright reasonable.

Several forces drive that price stability.

Shanken News Daily, the cyber-news business arm for Wine Spectator, recently reported that, "Price promotion remains necessary at all tiers." Translation: While wholesale prices are going up, wineries and distributors are offsetting the increase with larger discounts to retailers in order to keep prices for consumers stable.

"Globally (wine) stocks are somewhat depleted, but that really hasn't affected pricing yet," Chris Fehrstrom, chief marketing officer for Constellation Brands, told Shanken. "Honestly, we don't anticipate that in the \$5 to \$15 band there is going to be a lot of price movement over the course of the next year."

Another factor keeping import prices low is the economic instability in Europe, especially in Spain, where more than 6 million of its 46 million residents are unemployed, according to The Guardian online newspaper. This leads to weaker domestic demand and

downward price pressure on exports to take up the drop in sales, which in turn influences the prices of all imports into this country.

Finding value means getting the most bang for your buck, and there are value wines in all price segments.

In the upper price categories, there's plenty of discounting going on. Many wines that normally sell for \$50 and more can be found for about \$30. Most wine buyers have a price "sweet spot" that's lower than that, however. Mine is \$15 per bottle. At that price I look for great values and quality; for higher priced wines, I'm more cautious with my dollars.

To find attractively priced wines, consider branching out. If you typically drink chardonnay, consider trying albarino or viognier. Instead of Napa merlot or cabernet, experiment with grenache or mourvedre. You'll find some well-priced wines from the west coast as well as competitively priced Spanish wines.

Don't forget to look south, too. Malbec and torrontes from Argentina are excellent wines, and most cost less than \$20. Great tasting Chilean wines, too, can be found at reasonable prices.

Here are some interesting value wines I've tried and liked of late. You might like them, too.

■ **Monte Oton Garnacha Bodegas Borsao 2011 (\$10):** This richly colored Spanish wine has bright Garnacha aromas of ripe black fruits, as well as blueberries and plums. These are fol-



Left: Dry Creek Fume Blanc
Right: Monte Oton Garnacha



COURTESY PHOTOS

lowed in the mouth with black cherry and spices, leading to a warm medium-length finish.

■ **Bogle Old Vine Zinfandel 2010 (\$12):** The lively raspberry aroma of this California wine leads into a palate mixed with blackberries and a touch of spice. Oak aging smoothes the full-bodied tannin structure into a long, lingering finish.

■ **Columbia Crest Grand Estates Cabernet Sauvignon 2010 (\$14):** A choice Washington selection, this dark rich Cabernet opens with a blackberry and blueberry bouquet and is medium-bodied, well-balanced and smooth on the palate. The flavor is fruit in the front of the palate, full of blueberry and cherry with some mild oak. The modest

tannins lead to a dry, smooth finish.

■ **Cono Sur Organic Sauvignon Blanc 2011 (\$12):** Starts with aromas of stone, pear and green pepper, and is limey on the palate as well, with slight tinge on its refreshing dry finish. This Chilean wine goes well with seafood.

■ **Dry Creek Fumé Blanc 2011 Sonoma County (\$13):** The initial aromas are a little grassy, with lime, citrus and white pepper. The well-structured palate has refreshing citrus and mineral notes, with Granny Smith apple and a little zippy acid on the lingering finish.

■ **Kung Fu Girl Riesling, Charles Smith Columbia Valley 2011 (\$13):** Don't let the name put you off. From the Evergreen Vineyard in the Columbia Valley of Washington State, this wine starts with juicy lime and stone fruit aromas and flavors that lead to a well-framed mineral finish.

■ **Pine Ridge Chenin Blanc-Viognier 2012 (\$12):** Last year's vintage of this interesting blend fills the nose with a bouquet of light floral, juicy melon and peach notes that lead to grapefruit and a touch of pineapple, ending with a pear note. The lively fruit flavors linger through the clean and slightly off-dry finish.

■ **Terrazas de los Andes Reserva Malbec 2009 (\$15):** Fresh aromas of jam and ripened plums lead to a mouthful of dried cherries and fresh berry fruit. This one is lush in the mouth, with herbs and minerals on the medium finish. ■

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CUISINE

For a taste of classic diner fare, try a meal at Arbons



KAREN FELDMAN / FLORIDA WEEKLY

Arbons Diner in the old Mel's Diner location in San Carlos Park.

Having been born and raised in the Diner Belt, I experience a Pavlovian response to the sight of a silver-sided building ablaze with colorful neon lights, even if it's nowhere close to meal time.

While that causes some difficulties whenever I spend time in diner-rich New Jersey (which could just as easily have been dubbed the Diner State as the Garden State), it's not as much of a problem in Southwest Florida — except when I drive through San Carlos Park and catch a glimpse of Arbons Diner.

Originally Mel's, then Talk of the Town, Silver Diner and now, Arbons, the shiny structure aglow with orange neon lights serves as a beacon, proclaiming "Comfort food served here."

As anyone who has lived in the Northeast (or who watches The Food Network's "Diners, Drive-ins and Dives") knows, within these structures customers can count on low prices, generous servings and a wealth of stick-to-your-ribs offerings for breakfast, lunch and dinner.

That's just what I found during a recent dinner at Arbons, which is owned by the hospitable folks who previously owned Franke's on Fowler Street in Fort Myers.

Within the silver walls is the usual setup: a long counter with seats, lots of roomy booths and some tables to boot. There are flat-screen TVs positioned around the various dining areas so that there's almost always at least one within view. Neon lights add color to the décor, and big windows let in plenty of sunlight.

Like all respectable diners, Arbons offers a cornucopia of breakfast items (7 a.m.-2 p.m. daily), including omelettes, pork chop and eggs, French toast, pancakes, Belgian waffles and biscuits and gravy.

The lunch and dinner menus also contain a host of items you expect from a diner: open-faced sandwiches, meatloaf, liver and onions, gyros, burgers and the ubiquitous "diet plate" of burger, cottage cheese and pineapple ring.

Yet another fixture of a true diner is a friendly staff. Arbons does well in that department. The smiling hostess led us to a sparkling clean booth, and an equally cheery server appeared a few minutes later to welcome us and discuss some of the house specialties. She was attentive throughout our meal, despite having to



Warm apple pie with vanilla ice cream is a delicious study in contrasts.



Roasted turkey with gravy is a dinner classic.



All dinner platters come with salad (pictured with Greek dressing) or soup.

juggle several tables at once.

There's no way to taste everything, but we did our best, starting with a sample platter (\$9.99), which the menu said included onion rings, jalapeno poppers and cheese sticks. The plate that arrived contained two poppers, three onion rings, two cheese sticks and two surprise chicken fingers, along with house-made ranch dressing and a small bowl of marinara. The onion rings were crisp with sweet rings of onion inside, while the poppers had just enough cream cheese to balance the crunchy peppers. The cheese sticks were about average and the chicken fingers were dry. All benefited from dips in the sauces. Overall, this dish needed to be served warmer and seemed a little sparse for the price.

Things improved with the arrival of dinner salads (soup is another option) consisting of fresh lettuce, tomatoes, cucumbers and red onion slices. The house-made Greek dressing was studded with bits of feta, and the greens were nicely chilled.

From the variety of dinner platters, we tried the country-fried steak (\$10.99) and roasted turkey (\$11.99). Other options include ribeye steak, chopped sirloin, spaghetti and meatballs, roasted ham, chicken breast, shrimp, salmon and pork chop, all priced at \$8.99 to \$14.99.

The turkey is the real deal, not the reconstituted cold-cut variety. Four slices of turkey breast came bathed in gravy. The French fries I opted for were crisp, hot and lightly salted. The gravy worked well with them, too. Filling out the plate was the daily vegetable, in this case corn, which was bland and made for a bit of a carb overload. A little cole slaw or some other green veggie would have worked better.

The country-fried steak was lightly breaded and tender. It came with a choice of country or beef gravy. We'd asked for the country variety (think the milky type that comes with biscuits and gravy) served on the side. An expediter delivered the dish without gravy, and we had to flag down our server to get it. She quickly delivered it, along with an apology. While the mashed potatoes were pleasantly laced with garlic, they could have been warmer.

For dessert, the chocolate layer cake (\$2.99) was dark, moist and rich, served with two mounds of whipped topping and a drizzle of chocolate syrup. It was very sweet, which meant a little went a long way. I'd split this with someone if I ordered it again. The warm apple pie (\$3.99) looked lovely with a mound of vanilla ice cream sprinkled with cinnamon and finished with whipped topping. The filling was good, but the crust wasn't as firm as it should have been.

Overall, our meal at Arbons was good. Temperature issues could have been due to the fact that our server had quite a few tables during the busy dinner hour and someone else was in charge of delivering food. That can mean that food doesn't arrive in as timely a manner as it should.

I have no doubt there will be a return trip to sample the steak hoagie, open-faced roast beef sandwich, sweet potato fries and, of course, the breakfast fare. ■

in the know

Arbons Diner

19050 South Tamiami Trail, San Carlos Park; 689-1570

Ratings:
Food: ★★ ★ 1/2
Service: ★★ ★ 1/2
Atmosphere: ★★ ★ ★

- >> **Hours:** Open every day. Breakfast served 7 a.m.-2 p.m.; lunch, 11 a.m.-4 p.m.; dinner, 4-9 p.m.
- >> **Reservations:** No
- >> **Credit cards:** Accepted
- >> **Price range:** Appetizers, \$5.99-\$9.99; entrees, \$3.99-\$14.99
- >> **Beverages:** Basic beer and wine served.
- >> **Seating:** Booths, tables and at the counter
- >> **Specialties of the house:** Diner classics
- >> **Volume:** Moderate
- >> **Parking:** Free lot

★★★★★ Superb
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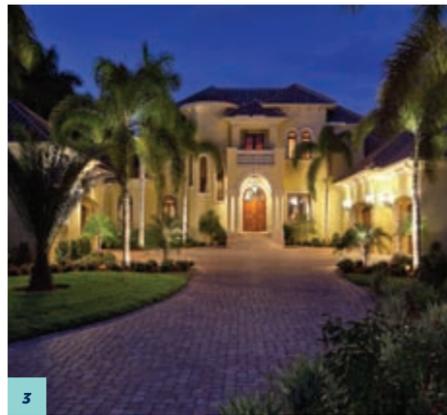
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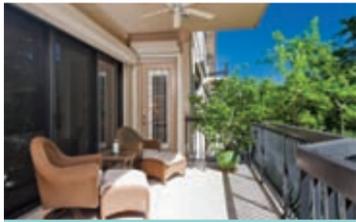
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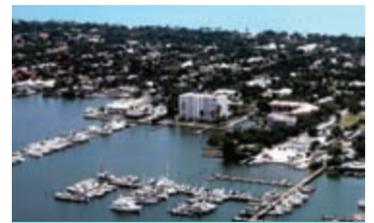
ROYAL HARBOR

Oyster Bay - Four Winds #D-34
Kathy Morris 239.777.8654
premiersir.com/id/212039139 \$435,000



OLD NAPLES

Bayfront #4406
Susan Barton 239.860.1412
premiersir.com/id/212037791 \$429,000



OLD NAPLES

Bay Terrace #4-D
Ted Dudley 239.434.2424
premiersir.com/id/212030547 \$599,000



ROYAL HARBOR

Oyster Bay - Quarter Deck #3
Heather Hobrock 239.370.3944
premiersir.com/id/213003938 \$389,000



OLD NAPLES

Warwick #102
Beth McNichols 239.821.3304
premiersir.com/id/212009671 \$345,000



OLD NAPLES

Mariners Cove #C303
Marilyn Moir 239.919.2400
premiersir.com/id/213009096 \$335,000



ROYAL HARBOR

Naples Bay Resort #336
Ryan Batey 239.287.9159
premiersir.com/id/212035462 \$250,000



OLD NAPLES

960 on Seventh #106
Heather Hobrock 239.370.3944
premiersir.com/id/213003474 \$249,000



OLD NAPLES

705 11th Street South
Beth McNichols 239.821.3304
premiersir.com/id/212023976 \$240,000



OLD NAPLES

464 Broad Avenue South
Tess McCarthy 239.207.0118
premiersir.com/id/212036293 \$229,900



OLD NAPLES

960 on Seventh #102
Heather Hobrock 239.370.3944
premiersir.com/id/213003455 \$229,000



OLD NAPLES

Fifth Avenue Beach Club #207
Bernie/Joe Garabed 239.571.2466
premiersir.com/id/213003446 \$225,000



OLD NAPLES

Baumer #305
Sue Black 239.250.5611
premiersir.com/id/210041736 \$217,500

Coquina Sands | The Moorings

These quiet, tree-shaded neighborhoods are a mix of single-family homes and condominiums; some enjoy waterfront access on Moorings Bay, Compass Cove, Venetian Bay and Hurricane Harbor. The Moorings has a private golf and country club.



THE MOORINGS

2571 Windward Way
Michael G. Lawler 239.261.3939
premiersir.com/id/WIND071312IHE \$5,900,000



THE MOORINGS

2591 Windward Way
Michael G. Lawler 239.261.3939
premiersir.com/id/213002801 \$4,695,000



THE MOORINGS

1831 Crayton Road
Michael G. Lawler 239.261.3939
premiersir.com/id/212035019 \$3,995,000



THE MOORINGS

Sancerre #602
John Hamilton 239.641.3270
premiersir.com/id/212039250 \$3,995,000



THE MOORINGS

384 Mooringsline Drive
Michael G. Lawler 239.261.3939
premiersir.com/id/212003616 \$3,695,000



THE MOORINGS

261 Harbour Drive
Barbi Lowe/Trish Lowe Soars 239.216.1973
premiersir.com/id/211014140 \$3,500,000



COQUINA SANDS

1740 Gulf Shore Blvd. North
Tom Gasbarro 239.404.4883
premiersir.com/id/212030781 \$3,395,000



THE MOORINGS

255 Bay Point
Michael G. Lawler 239.261.3939
premiersir.com/id/213004154 \$2,975,000



COQUINA SANDS

1756 Gulf Shore Blvd. North
Tom Gasbarro 239.963.4242
premiersir.com/id/212030783 \$2,850,000



COQUINA SANDS

1720 Gulf Shore Blvd. North
Tom Gasbarro 239.963.4242
premiersir.com/id/212030785 \$2,850,000



THE MOORINGS

2765 Leeward Lane
Michael G. Lawler 239.261.3939
premiersir.com/id/211516201 \$2,795,000



THE MOORINGS

495 Bowline Drive
Phil Collins 239.404.6800
premiersir.com/id/212034905 \$2,750,000



THE MOORINGS

365 Windward Way
Michael G. Lawler 239.261.3939
premiersir.com/id/210030300 \$2,695,000



THE MOORINGS

600 Anchor Rode Drive
Michael G. Lawler 239.261.3939
premiersir.com/id/212036029 \$2,695,000



THE MOORINGS

235 Bahia Point
Michael G. Lawler 239.261.3939
premiersir.com/id/213000258 \$2,475,000

Coquina Sands | The Moorings

These quiet, tree-shaded neighborhoods are a mix of single-family homes and condominiums; some enjoy waterfront access on Moorings Bay, Compass Cove, Venetian Bay and Hurricane Harbor. The Moorings has a private golf and country club.



THE MOORINGS

515 Starboard Drive
Carolyn Weinand 239.269.5678
premierair.com/id/211001397 \$2,350,000



THE MOORINGS

368 Hawser Lane
Chris Yanson 239.450.7584
premierair.com/id/212034500 \$2,145,000



COQUINA SANDS

1779 Crayton Road
Michael G. Lawler 239.261.3939
premierair.com/id/211503982 \$1,995,000



THE MOORINGS

2999 Crayton Road
Patrick O'Connor 239.293.9411
premierair.com/id/212022006 \$1,995,000



THE MOORINGS

Westgate #802
Michael G. Lawler 239.261.3939
premierair.com/id/212037391 \$1,995,000



THE MOORINGS

Westgate #S-8
Michael G. Lawler 239.261.3939
premierair.com/id/212003352 \$1,695,000



COQUINA SANDS

Charleston Square #302
Lodge McKee 239.261.0053
premierair.com/id/212014801 \$1,290,000



THE MOORINGS

Martinique Club #401
Beth McNichols 239.821.3304
premierair.com/id/212031748 \$1,195,000



THE MOORINGS

641 Fairway Terrace
Karen Van Arsdale 239.860.0894
premierair.com/id/212038864 \$1,150,000



THE MOORINGS

Martinique Club #101
Barbi Lowe/Trish Lowe Soars 239.216.1973
premierair.com/id/212016107 \$1,050,000



THE MOORINGS

3540 Crayton Road
Linda Perry/Judy Perry 239.404.7052
premierair.com/id/213002266 \$815,000



THE MOORINGS

Carriage Club #51
Ruth Trettis 239.403.4529
premierair.com/id/212038092 \$795,000



THE MOORINGS

Billows #9
Michael G. Lawler 239.261.3939
premierair.com/id/213003061 \$745,000



THE MOORINGS

Lausanne #312S
J. D'Amelio/D. Cartwright 239.961.5996
premierair.com/id/212009304 \$665,000



THE MOORINGS

Southern Clipper #303
Pat Callis 239.250.0562
premierair.com/id/211013089 \$650,000



THE MOORINGS

Breakers #408
Vickie Larscheid 239.250.5041
premierair.com/id/212031703 \$535,000



THE MOORINGS

Beacon House #64E
Rick Marquardt 239.289.4158
premierair.com/id/212034666 \$499,000



THE MOORINGS

Port Au Villas #123
Lura Jones 239.370.5340
premierair.com/id/212039934 \$424,000



THE MOORINGS

Kings Port #711
Dave/Ann Renner 239.784.5552
premierair.com/id/212032232 \$399,000



THE MOORINGS

Harbour Lights #374
Will Farrington 239.572.1518
premierair.com/id/212033070 \$374,495



THE MOORINGS

Commodore Club #504
Patrick/Phyllis O'Donnell 239.250.3360
premierair.com/id/212036522 \$369,900



THE MOORINGS

Imperial Club #311
Larry Roorda 239.860.2534
premierair.com/id/212039582 \$339,000



THE MOORINGS

Belmont Court #202
Larry Roorda 239.860.2534
premierair.com/id/213002853 \$329,000



THE MOORINGS

Yacht Harbor Manor #N4
Teri Purvis 239.860.6226
premierair.com/id/212018079 \$309,000



THE MOORINGS

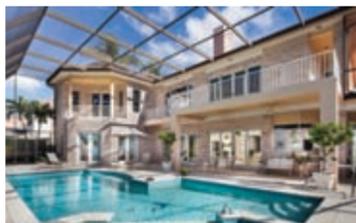
Portside Club #302
Cheryl Turner 239.250.3311
premierair.com/id/212038640 \$179,900

Pelican Bay

Pelican Bay is home to many distinctive neighborhoods, comprised of majestic single-family estate homes, towering high-rises and a wide spectrum of coach homes and villa enclaves. It's set amid hundreds of acres of natural habitat, with large lakes and preserves. Discover all of Naples' finest amenities here. Private golf and club memberships.



Cap Ferrat #PH11
Jutta V. Lopez/Al Lopez 239.571.5339
premierair.com/id/212026616 \$4,995,000



6955 Green Tree Drive
Linda Perry/Judy Perry 239.404.7052
premierair.com/id/212039566 \$2,800,000



689 Lismore Lane
Sharon Kiptyk 239.777.3899
premierair.com/id/212000248 \$2,495,000



Cap Ferrat #1905
John Hamilton 239.641.3270
premierair.com/id/211516118 \$1,795,000



708 Hollybriar Lane
Cathy Owen 239.213.7442
premierair.com/id/213003912 \$1,775,000



St. Raphael #1109
Jean Tarkenton 239.595.0544
premierair.com/id/212025912 \$1,695,000



St. Raphael #909
Jean Tarkenton 239.595.0544
premierair.com/id/212030128 \$1,595,000



708 Woodhaven Lane
Sharon Kiptyk 239.777.3899
premierair.com/id/213008449 \$1,595,000



St. Raphael #601
Jean Tarkenton 239.595.0544
premierair.com/id/212006405 \$1,495,000



717 Hollybriar Lane
Janet Rathbun 239.860.0012
premierair.com/id/212027996 \$1,495,000

Pelican Bay

Pelican Bay is home to many distinctive neighborhoods, comprised of majestic single-family estate homes, towering high-rises and a wide spectrum of coach homes and villa enclaves. It's set amidst hundreds of acres of natural habitat, with large lakes and preserves. Discover all of Naples' finest amenities here. Private golf and club memberships.



St. Raphael #901
Jean Tarkenton 239.595.0544
premiersir.com/id/212019321 \$1,465,000



St. Raphael #204
Jean Tarkenton 239.595.0544
premiersir.com/id/213000113 \$1,395,000



St. Raphael #1007
Jean Tarkenton 239.595.0544
premiersir.com/id/212036697 \$1,345,000



640 Bridgeway Lane
Vickie Larscheid 239.250.5041
premiersir.com/id/213007039 \$1,049,000



St. Laurent #904
Jean Tarkenton 239.595.0544
premiersir.com/id/213009057 \$1,045,000



Coronado #1002
John Hamilton 239.641.3270
premiersir.com/id/213003701 \$995,000



Claridge #1-F
Polly Himmel 239.290.3910
premiersir.com/id/212009513 \$950,000



808 Slash Pine Court
Ellen Egglund 239.571.7192
premiersir.com/id/212038037 \$945,000



L'Ambiance #201
Ellen Egglund 239.571.7192
premiersir.com/id/212015387 \$895,000



810 Pine Village Lane
John Hamilton 239.641.3270
premiersir.com/id/213007184 \$895,000



St. Kitts #701
Ann Marie Shimer 239.825.9020
premiersir.com/id/212031900 \$890,000



St. Raphael #11
Jean Tarkenton 239.595.0544
premiersir.com/id/212006994 \$850,000



St. Raphael #1208
Jean Tarkenton 239.595.0544
premiersir.com/id/212031126 \$825,000



7045 Pelican Bay Blvd.
Jean Tarkenton 239.595.0544
premiersir.com/id/213005739 \$825,000



Grosvenor #1206
Marty/Debbi McDermott 239.564.4231
premiersir.com/id/212027711 \$799,000



St. Raphael #G-14
Friley Saucier 239.293.3532
premiersir.com/id/212034060 \$700,000



5924 Chanteclair Drive
Heidi Deen 239.370.5388
premiersir.com/id/211517608 \$699,000



St. Laurent #402
Cheryl Turner 239.250.3311
premiersir.com/id/212028007 \$675,000



570 Bay Villas Lane
Janet Rathbun 239.860.0012
premiersir.com/id/213007023 \$645,000



Marbella #605
John Hamilton 239.641.3270
premiersir.com/id/212029652 \$599,900



Grosvenor #1403
Richard/Susie Culp 239.290.2200
premiersir.com/id/213009157 \$599,000



6633 Trident Way
Patrick/Phyllis O'Donnell 239.250.3360
premiersir.com/id/212032251 \$575,000



St. Kitts #404
Jeannie McGearty 239.248.4333
premiersir.com/id/212038734 \$575,000



Marbella #505
John Hamilton 239.641.3270
premiersir.com/id/212029656 \$569,000



St. Lucia #S-18
Jeannie McGearty 239.248.4333
premiersir.com/id/212006683 \$549,999



Calais #102
Barbi Lowe/Trish Lowe Soars 239.216.1973
premiersir.com/id/210036393 \$529,000



Chateaumere #401
Sue Black 239.250.5611
premiersir.com/id/210026618 \$499,900



Chateaumere #105
Heidi Deen 239.370.5388
premiersir.com/id/212004405 \$474,900



Chateaumere Royale #901
Mary Catherine White 239.287.2818
premiersir.com/id/211517787 \$469,000



Marbella #202
John Hamilton 239.641.3270
premiersir.com/id/211515979 \$445,000

Pelican Marsh

Pelican Marsh is located in North Naples, 1.5 miles from some of the finest beaches on Florida's West coast. Inside this exclusive, guard-gated community, enjoy tennis, fitness, spa facilities and more. Sophisticated shopping and dining are just blocks away at Mercato. Or, take in a show at the Philharmonic Center for the Arts.



9085 Terranova Drive
Cheryl Turner 239.250.3311
premiersir.com/id/212028971 \$1,699,000



9057 Terranova Drive
T. Moellers/S. Kaltenborn 239.213.7344
premiersir.com/id/211521639 \$1,595,000



1332 Little Blue Heron Court
S. Kaltenborn/T. Moellers 239.213.7344
premiersir.com/id/212024734 \$1,495,000



1715 Persimmon Drive
Michael G. Lawler 239.261.3939
premiersir.com/id/212035559 \$1,495,000



1340 Wood Duck Trail
Janet Rathbun 239.860.0012
premiersir.com/id/212031187 \$1,350,000

Pelican Marsh

Pelican Marsh is located in North Naples, 1.5 miles from some of the finest beaches on Florida's West coast. Inside this exclusive, guard-gated community, enjoy tennis, fitness, spa facilities and more. Sophisticated shopping and dining are just blocks away at Mercato. Or, take in a show at the Philharmonic Center for the Arts.



902 Spanish Moss Trail
T. Moellers/S. Kaltenborn
239.213.7344
premiersir.com/id/212034924
\$1,250,000



2361 Cheshire Lane
T. Moellers/S. Kaltenborn
239.213.7344
premiersir.com/id/213001901
\$1,175,000



8791 Muirfield Drive
S. Kaltenborn/T. Moellers
239.213.7344
premiersir.com/id/212020287
\$1,075,000



1010 Spanish Moss Trail
T. Moellers/S. Kaltenborn
239.213.7344
premiersir.com/id/212015596
\$920,000



1414 Via Portofino
T. Moellers/S. Kaltenborn
239.213.7344
premiersir.com/id/213008827
\$870,000



Osprey Pointe #201
Lura Jones
239.370.5340
premiersir.com/id/212022636
\$639,000



Les Chateaux #303
Sue Black
239.250.5611
premiersir.com/id/212009421
\$549,000



8723 Spikerush Lane
Ray Courret
239.293.5899
premiersir.com/id/212038570
\$499,000



Clermont #202
Cheryl Turner
239.250.3311
premiersir.com/id/212023659
\$379,000



Egrets Walk #104
S. Kaltenborn/T. Moellers
239.213.7344
premiersir.com/id/213008570
\$329,000

North Naples

North Naples boasts beautiful beaches, fine dining, shopping and essential businesses. Single-family homes, villas and towering high-rises dot the landscape. Public and private golf courses, water sports, tennis and more.



TIBURON

2558 Escada Court
Julie Rembos
239.595.1809
premiersir.com/id/212032387
\$3,200,000



QUAIL WEST

5817 Glenholme Circle
Paul Graffy
239.273.0403
premiersir.com/id/212030811
\$2,750,000



MEDITERRA

16045 Trebbio Way
Tom Gasbarro
239.404.4883
premiersir.com/id/212019551
\$2,595,000



COLLIER'S RESERVE

12290 Colliers Reserve Drive
Ann M. Nunes/Roya Nouhi
239.860.0949
premiersir.com/id/212028078
\$2,500,000



QUAIL WEST

13710 Pondview Circle
Kathryn Hurvitz
239.659.5126
premiersir.com/id/212027249
\$2,395,000



PELICAN ISLE

Aqua #610
J. D'Amelio/D. Cartwright
239.961.5996
premiersir.com/id/212033807
\$1,895,000



PELICAN ISLE

Aqua #605
J. D'Amelio/D. Cartwright
239.961.5996
premiersir.com/id/212038612
\$1,675,000



OLDE CYPRESS

2743 Olde Cypress Drive
Jane Bond
239.595.9515
premiersir.com/id/211522993
\$1,595,000



OLDE CYPRESS

3088 Strada Bella Court
Jane Bond
239.595.9515
premiersir.com/id/212032281
\$1,425,000



OAKES ESTATES

1680 Oakes Blvd.
Roxanne Jeske
239.450.5210
premiersir.com/id/212034788
\$1,399,000



THE DUNES

Grande Preserve - Grande Excelsior #1406
Adrienne Young
239.825.5369
premiersir.com/id/213002333
\$1,395,000



THE DUNES

Grande Preserve - Grande Geneva #905
Adrienne Young
239.825.5369
premiersir.com/id/212035362
\$1,295,000



THE DUNES

Grande Preserve - Grande Phoenician #1703
Jennifer/Dave Urness
239.273.7731
premiersir.com/id/213005035
\$1,279,000



THE DUNES

Grande Preserve - Grande Geneva #1504
Jennifer/Dave Urness
239.594.1700
premiersir.com/id/211008361
\$1,175,000



OLDE CYPRESS

3023 Mona Lisa Blvd.
Sandra McCarthy-Meeks
239.287.7921
premiersir.com/id/213003978
\$1,150,000



THE DUNES

Grande Preserve - Grande Geneva #T-3
Jennifer/Dave Urness
239.273.7731
premiersir.com/id/212038747
\$1,100,000



THE DUNES

Grande Preserve - Grande Phoenician #704
Gayle Fawkes
239.250.6051
premiersir.com/id/212026116
\$990,000



THE DUNES

Grande Preserve - Grande Geneva #604
Patrick O'Connor
239.293.9411
premiersir.com/id/212030152
\$989,000



OAKES ESTATES

5939 Golden Oaks Lane
Pat Callis
239.250.0562
premiersir.com/id/213006541
\$975,000



VILLAGES OF MONTEREY

8004 Vera Cruz Way
Dave/Ann Renner
239.784.5552
premiersir.com/id/212036689
\$948,000



PELICAN ISLE

Pelican Isle Yacht Club - Residences III #201
Suzanne Ring
239.821.7550
premiersir.com/id/212031678
\$939,000



THE DUNES

Grande Preserve - Grande Geneva #405
Jennifer/Dave Urness
239.594.1700
premiersir.com/id/210014853
\$875,000



AUDUBON COUNTRY CLUB

105 Greenfield Court
Gary Blaine
239.595.2912
premiersir.com/id/213007872
\$825,000



THE DUNES

Grande Preserve - Grande Phoenician #404
Jennifer/Dave Urness
239.273.7731
premiersir.com/id/212038754
\$799,000



TWINEAGLES

12312 Wisteria Drive
J. D'Amelio/D. Cartwright
239.961.5996
premiersir.com/id/212011549
\$795,000

North Naples

North Naples boasts beautiful beaches, fine dining, shopping and essential businesses. Single-family homes, villas and towering high-rises dot the landscape. Public and private golf courses, water sports, tennis and more.



THE DUNES

Sea Grove #102
Barbi Lowe/Trish Lowe Soars
premiersir.com/id/213003743

239.216.1973
\$685,000



TIBURON

Castillo I #103
Alison Kalb
premiersir.com/id/212014135

239.564.0714
\$679,000



TWINEAGLES

12300 Wisteria Drive
D. Cartwright/J. D'Amelio
premiersir.com/id/212011540

239.595.7853
\$660,000



VILLAGES OF MONTEREY

7585 Cordoba Circle
Dave/Ann Renner
premiersir.com/id/213008951

239.784.5552
\$610,000



TIBURON

Bolero #2
Richard/Susie Culp
premiersir.com/id/212030822

239.290.2200
\$575,000



IMPERIAL GOLF ESTATES

2043 Imperial Circle
Larry Roorda
premiersir.com/id/212035116

239.860.2534
\$549,900



LEMURIA

Lumuria #1704
Tom Gasbarro
premiersir.com/id/212032229

239.404.4883
\$559,900



LEMURIA

Lumuria #404
Philip Mareschal
premiersir.com/id/212026998

239.269.6033
\$529,000



CROSSINGS

7052 Mill Run Circle
Leah Ritchey/Amy Becker
premiersir.com/id/213003128

239.289.0433
\$475,000



MARINA BAY CLUB

Marina Bay Club #1002
Suzanne Ring
premiersir.com/id/211520612

239.821.7550
\$469,000



TIBURON

Castillo III #101
Paul Graffy
premiersir.com/id/212024185

239.273.0403
\$439,900



TIBURON

Castillo I #101
Fahada Saad
premiersir.com/id/213003703

239.595.8500
\$415,000



MARINA BAY CLUB

#607
Roxanne Jeske
premiersir.com/id/213009009

239.450.5210
\$399,000



ISLAND WALK

5236 Hawkesbury Way
Mary Catherine White
premiersir.com/id/212034591

239.287.2818
\$369,500



STERLING OAKS

1015 Silverstrand Drive
Larry Roorda
premiersir.com/id/212035123

239.860.2534
\$324,900



NAPLES PARK

585 100th Avenue North
Roxanne Jeske
premiersir.com/id/213006373

239.450.5210
\$299,000



WALDEN OAKS

7078 Lone Oak Blvd.
Dave/Ann Renner
premiersir.com/id/213009107

239.784.5552
\$297,000



TARPON COVE

Barbados #101
Pat Kennedy
premiersir.com/id/213003702

239.537.0062
\$229,000



CYPRESS WOODS

Laurel Greens #202
Jane Bond
premiersir.com/id/212000625

239.595.9515
\$218,000



MILANO

15487 Marcello Circle
Amy Kodak
premiersir.com/id/213008794

239.877.6319
\$160,000

Bay Colony

Bay Colony is the very definition of privileged living. From the beachfront high-rises to the golf course estate homes to the villas in quiet alcoves, this is luxury living at its best. Golf and beach club memberships.



7234 Tory Lane
Dorcas Briscoe
premiersir.com/id/212007065

239.860.6985
\$6,995,000



377 Cromwell Court
Barbi Lowe/Trish Lowe Soars
premiersir.com/id/212003773

239.216.1973
\$6,295,000



Contessa #PH-22
Barbi Lowe/Trish Lowe Soars
premiersir.com/id/211014834

239.216.1973
\$6,000,000



Contessa #PH2001
Dorcas Briscoe
premiersir.com/id/211517687

239.860.6985
\$5,950,000



Remington #501
Carol Gilman
premiersir.com/id/213004054

239.404.3253
\$4,295,000



Trieste #701
Carol Gilman
premiersir.com/id/213002383

239.404.3253
\$4,195,000



1120 Dormie Drive
Ray Couret
premiersir.com/id/212028277

239.293.5899
\$3,699,000



Trieste #1401
Amy Becker/Leah Ritchey
premiersir.com/id/212010423

239.272.3229
\$3,595,000



Trieste #1402
Leah Ritchey/Amy Becker
premiersir.com/id/212013331

239.289.0433
\$3,595,000



Trieste #1104
Carol Gilman
premiersir.com/id/212014368

239.404.3253
\$2,495,000



Brighton #303
Carol Gilman
premiersir.com/id/212039634

239.404.3253
\$2,495,000



Trieste #1404
Carol Gilman
premiersir.com/id/212038034

239.404.3253
\$2,395,000



Trieste #706
Barbi Lowe/Trish Lowe Soars
premiersir.com/id/213004682

239.216.1973
\$2,195,000



Trieste #505
Carol Gilman
premiersir.com/id/211516079

239.404.3253
\$1,995,000



Contessa #401
Dorcas Briscoe
premiersir.com/id/213006926

239.860.6985
\$1,950,000

Bay Colony

Bay Colony is the very definition of privileged living. From the beachfront high-rises to the golf course estate homes to the villas in quiet alcoves, this is luxury living at its best. Golf and beach club memberships.



Salerno #803
Dorcas Briscoe 239.860.6985
premiersir.com/id/211516949 \$1,795,000



Toscana #1503
Carol Gilman 239.404.3253
premiersir.com/id/211515966 \$1,695,000



Toscana #1403
Leah Ritchey/Amy Becker 239.289.0433
premiersir.com/id/212039544 \$1,650,000



Marquesa #702
Leah Ritchey/Amy Becker 239.289.0433
premiersir.com/id/213008942 \$1,295,000



Marquesa #502
Carol Gilman 239.404.3253
premiersir.com/id/213001603 \$1,195,000

Park Shore

Glistening beachfront towers, bayside mansions and finely crafted inland homes make Park Shore the perfect blend of desirable living. Enjoy superlative shops and bistros at The Village on Venetian Bay plus the Gulf, beach and boating.



Regent #6-N
Barbi Lowe/Trish Lowe Soars 239.216.1973
premiersir.com/id/211508440 \$6,500,000



4100 Gulf Shore Blvd. North
Michael G. Lawler 239.261.3939
premiersir.com/id/212001775 \$5,700,000



334 Pirates Bight
Michael G. Lawler 239.261.3939
premiersir.com/id/GEIG071412IHE \$5,500,000



308 Turtle Hatch Road
Michael G. Lawler 239.261.3939
premiersir.com/id/ROMA062512IHE \$3,995,000



311 Neapolitan Way
Michael G. Lawler 239.261.3939
premiersir.com/id/212035092 \$3,995,000



Le Jardin #1802
Marion Bethea/Anne Killilea 239.571.5614
premiersir.com/id/212002173 \$3,950,000



360 Devils Bight
Michael G. Lawler 239.261.3939
premiersir.com/id/212032533 \$3,450,000



Le Jardin #403
Marion Bethea/Anne Killilea 239.571.5614
premiersir.com/id/213004233 \$2,695,000



Aria #401
Michael G. Lawler 239.261.3939
premiersir.com/id/213003830 \$2,625,000



Provence #702
Dorcas Briscoe 239.860.6985
premiersir.com/id/213008288 \$2,600,000



Brittany #1606
Amy Becker/Leah Ritchey 239.272.3229
premiersir.com/id/212039531 \$2,495,000



4033 Belair Lane
Michael G. Lawler 239.261.3939
premiersir.com/id/212011032 \$2,450,000



4790 Whispering Pine Way
Marty/Debbi McDermott 239.564.4231
premiersir.com/id/212030241 \$2,395,000



Le Ciel Park Tower #1501
Ed Cox/Jeff Cox 239.860.8806
premiersir.com/id/212000108 \$2,350,000



Provence #1101
Michael G. Lawler 239.261.3939
premiersir.com/id/212013826 \$2,295,000



Provence #1601
Marion Bethea/Anne Killilea 239.571.5614
premiersir.com/id/212032241 \$2,295,000



Park Plaza #1204
Susan Barton 239.860.1412
premiersir.com/id/212028281 \$2,200,000



4215 Crayton Road
Michael G. Lawler 239.261.3939
premiersir.com/id/212012693 \$2,195,000



Le Ciel Park Tower #501
Marion Bethea/Anne Killilea 239.571.5614
premiersir.com/id/212027847 \$2,195,000



Park Plaza #1704
Michael G. Lawler 239.261.3939
premiersir.com/id/212037005 \$2,195,000



Park Plaza #1903
Susan Barton 239.860.1412
premiersir.com/id/213003931 \$2,195,000



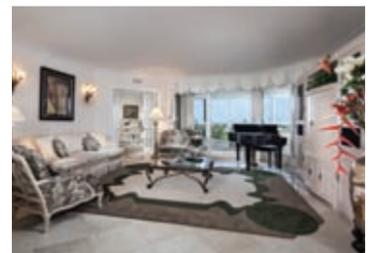
Le Ciel Venetian Tower #1803
Michael G. Lawler 239.261.3939
premiersir.com/id/212008219 \$1,995,000



Esplanade Club #103
Barbi Lowe/Trish Lowe Soars 239.216.1973
premiersir.com/id/212023249 \$1,790,000



Horizon House #PH-2A
Ruth Trettis 239.403.4529
premiersir.com/id/212001923 \$1,750,000



Brittany #305
Barbi Lowe/Trish Lowe Soars 239.216.1973
premiersir.com/id/212019590 \$1,750,000



576 Neapolitan Lane
John Hamilton 239.641.3270
premiersir.com/id/212038039 \$1,750,000



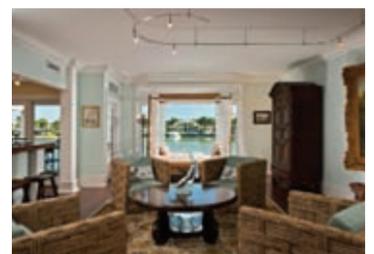
4875 Whispering Pine Way
Vickie Larscheid 239.250.5041
premiersir.com/id/213005081 \$1,695,000



The Savoy #PH-6
Sarah Theiss 239.269.0300
premiersir.com/id/213002051 \$1,599,000



Venetian Villas #2300
Larry Roorda 239.860.2534
premiersir.com/id/212005253 \$1,495,000



Venetian Villas #600
Michael G. Lawler 239.261.3939
premiersir.com/id/213001595 \$1,495,000

Park Shore

Glistening beachfront towers, bayside mansions and finely crafted inland homes make Park Shore the perfect blend of desirable living. Enjoy superlative shops and bistros at The Village on Venetian Bay plus the Gulf, beach and boating.



Le Parc #504
Ed Cox/Jeff Cox
premiersir.com/id/213009000

239.860.8806
\$1,425,000



Park Plaza #1902
Anne Killilea/Marion Bethea
premiersir.com/id/212001111

239.285.1292
\$1,395,000



Ardissone #203
Michael G. Lawler
premiersir.com/id/212012678

239.261.3939
\$1,295,000



Meridian Club #1004
Michael G. Lawler
premiersir.com/id/211011720

239.261.3939
\$1,225,000



Monaco Beach Club #B-1503
Michael G. Lawler
premiersir.com/id/213001943

239.261.3939
\$1,195,000



La Mer #901
Michael G. Lawler
premiersir.com/id/212032190

239.261.3939
\$1,075,000



Park Shore Tower #10-A
Susan Barton
premiersir.com/id/212037896

239.860.1412
\$1,045,000



Monaco Beach Club #B902
Larry Roorda
premiersir.com/id/212037361

239.860.2534
\$995,000



Solamar #1802
Larry Roorda
premiersir.com/id/212039222

239.860.2534
\$995,000



4819 West Blvd. Court
Dana Marcum
premiersir.com/id/212028026

239.404.2209
\$990,000



Tropics #231
Michael G. Lawler
premiersir.com/id/212036333

239.261.3939
\$950,000



Terraces #1807
Ann Marie Shimer
premiersir.com/id/212007394

239.825.9020
\$860,000



Park Shore Tower #3-A
Angela R. Allen
premiersir.com/id/212030158

239.825.8494
\$855,000



Allegro #7C
Marlene Suarez
premiersir.com/id/212002725

239.290.0585
\$825,000



Colonade #1803
S. Kaltenborn/T. Moellers
premiersir.com/id/213006834

239.213.7344
\$825,000



Terraces #505
Polly Himmel
premiersir.com/id/212026360

239.290.3910
\$799,000



Tropics #122
Cathy Owen
premiersir.com/id/212003569

239.213.7442
\$745,000



The Savoy #103
Gary Blaine
premiersir.com/id/212020914

239.595.2912
\$745,000



The Savoy #707
Sarah Theiss
premiersir.com/id/212030880

239.269.0300
\$699,000



Villas of Park Shore
Anne Killilea/Marion Bethea
premiersir.com/id/212007991

239.285.1292
\$675,000



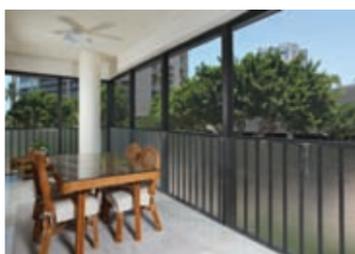
Park Shore Landings #433
Patrick O'Connor
premiersir.com/id/212031306

239.293.9411
\$650,000



Solamar #706
Pat Duggan/Rhonda Dowdy
premiersir.com/id/212032635

239.216.1980
\$545,000



Allegro #22
Marlene Suarez
premiersir.com/id/212022698

239.290.0585
\$539,000



Belair #7
Richard/Susie Culp
premiersir.com/id/212000756

239.290.2200
\$429,000



Swan Lake Club #3D
Fahada Saad
premiersir.com/id/212034618

239.595.8500
\$305,000



Lakeview Pines #D-101
Linda Perry/Judy Perry
premiersir.com/id/213006852

239.404.7052
\$279,900



Winterport #301
Marty/Debbi McDermott
premiersir.com/id/213003803

239.564.4231
\$239,000



Lexington #10
Linda Perry/Judy Perry
premiersir.com/id/212005519

239.404.7052
\$228,500



Hidden Lake Villas #D-38
Angela R. Allen
premiersir.com/id/210038630

239.825.8494
\$225,000



Jacaranda #16
Ruth Trettman
premiersir.com/id/212015150

239.403.4529
\$189,000

Grey Oaks

Grey Oaks' 54 holes of award-winning golf serve as the centerpiece in this heart-of-Naples community interspersed with luxurious single-family estate homes of a grand scale.



3145 Dahlia Way
Lynn Anderson
premiersir.com/id/212034621

239.290.6674
\$6,125,000



1394 Great Egret Trail
Sam Heitman
premiersir.com/id/213002315

239.537.2018
\$5,895,000



1271 Osprey Trail
Carolyn Weinand
premiersir.com/id/213008211

239.269.5678
\$5,699,999



2646 Bulrush Lane
Fahada Saad
premiersir.com/id/212034941

239.595.8500
\$5,495,000



1449 Nighthawk Pointe
Sam Heitman
premiersir.com/id/212038355

239.537.2018
\$4,975,000

Grey Oaks

Grey Oaks' 54 holes of award-winning golf serve as the centerpiece in this heart-of-Naples community interspersed with luxurious single-family estate homes of a grand scale.



1245 Gordon River Trail
Melissa Williams 239.261.3148
premier.sir.com/id/212019049 \$4,795,000



1837 Plumbago Lane
Lynn Anderson 239.290.6674
premier.sir.com/id/212014420 \$3,998,000



1861 Plumbago Way
Fahada Saad 239.595.8500
premier.sir.com/id/212027991 \$3,295,000



2955 Bellflower Lane
Carolyn Weinand 239.269.5678
premier.sir.com/id/212006087 \$3,195,000



2940 Bellflower Lane
Carolyn Weinand 239.269.5678
premier.sir.com/id/212037134 \$2,390,000



1315 Noble Heron Way
Dan Guenther 239.261.3148
premier.sir.com/id/209007310 \$2,049,000



1331 Noble Heron Way
Lynn Anderson 239.290.6674
premier.sir.com/id/212034983 \$1,800,000



2346 Alexander Palm Drive
Jutta V. Lopez/Al Lopez 239.571.5339
premier.sir.com/id/212034494 \$1,795,000



1516 Marsh Wren Lane
Melissa Williams 239.248.7238
premier.sir.com/id/213000667 \$1,770,000



1504 Marsh Wren Lane
Dan Guenther 239.357.8121
premier.sir.com/id/213006878 \$1,725,000



1535 Marsh Wren Lane
Sam Heitman 239.537.2018
premier.sir.com/id/212004115 \$1,695,000



1369 Noble Heron Way
Melissa Williams 239.248.7238
premier.sir.com/id/212034789 \$1,695,000



2056 Isla Vista Lane
Fahada Saad 239.595.8500
premier.sir.com/id/213001114 \$1,675,000



2817 Capistrano Way
Mary Catherine White 239.287.2818
premier.sir.com/id/209040691 \$1,650,000



1368 Noble Heron Way
Carolyn Weinand 239.269.5678
premier.sir.com/id/212022331 \$1,595,000



1580 Marsh Wren Lane
Fahada Saad 239.595.8500
premier.sir.com/id/212028314 \$1,525,000



1253 Gordon River Trail
Sam Heitman 239.261.3148
premier.sir.com/id/210016411 \$1,500,000



1227 Gordon River Trail
Dan Guenther 239.261.3148
premier.sir.com/id/210024945 \$1,500,000



1231 Gordon River Trail
Melissa Williams 239.261.3148
premier.sir.com/id/210024984 \$1,500,000



1260 Gordon River Trail
Sam Heitman 239.261.3148
premier.sir.com/id/212002066 \$1,500,000



1257 Gordon River Trail
Sam Heitman 239.261.3148
premier.sir.com/id/211503501 \$1,400,000



1248 Gordon River Trail
Dan Guenther 239.357.8121
premier.sir.com/id/212036268 \$1,295,000



2634 Trillium Way
Fahada Saad 239.595.8500
premier.sir.com/id/212034025 \$1,150,000



Traditions #101
Fahada Saad 239.595.8500
premier.sir.com/id/213004105 \$895,000



3122 Dahlia Way
Carolyn Weinand 239.269.5678
premier.sir.com/id/212017199 \$875,000



2527 Avila Lane
Fahada Saad 239.595.8500
premier.sir.com/id/212039030 \$825,000



2598 L'ermitage Lane
Fahada Saad 239.595.8500
premier.sir.com/id/212036495 \$799,000



2618 Trillium Way
Rick Marquardt 239.289.4158
premier.sir.com/id/213005940 \$699,900



Terra Verde #2426
Carolyn Weinand 239.269.5678
premier.sir.com/id/212024098 \$549,000



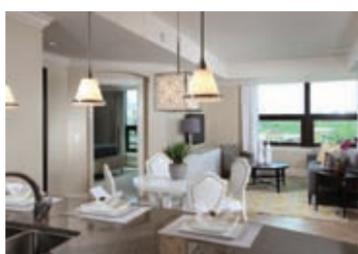
Terra Verde #2354
Fahada Saad 239.595.8500
premier.sir.com/id/212032501 \$480,000

Strada Residences at Mercato

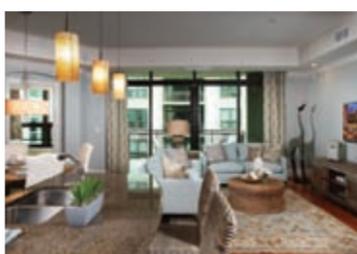
Live a lifestyle that puts a world of shopping, dining and entertainment within walking distance of home. These 1-, 2- and 3-bedroom condominiums are spacious, lavishly appointed and fully-amenitized examples of ultra-chic living at one of Naples' best addresses.



The Strada #7502
Barbi Lowe/Trish Lowe Soars 239.216.1973
premier.sir.com/id/211500266 \$1,250,000



The Strada #5414
Susan Gardner 239.594.9400
premier.sir.com/id/212013476 \$599,000



The Strada #5301
Mary Kavenagh 239.594.9400
premier.sir.com/id/212022719 \$599,000



The Strada #7405
Susan Gardner 239.438.2846
premier.sir.com/id/213008847 \$549,000



The Strada #7309
Mary Kavenagh 239.594.9400
premier.sir.com/id/211505554 \$390,000

Vanderbilt Beach

Vanderbilt Beach is home to The Ritz-Carlton, trendy shops, cafes and a host of businesses. Single-family homes, luxurious beachfront and waterfront condominiums and mid-rise living are found here.



Moraya Bay #701
Frank Pezzuti 239.216.2445
premieris.com/id/212033574 \$3,495,000



169 Conners Avenue
Michael G. Lawler 239.261.3939
premieris.com/id/211521591 \$2,495,000



239 Channel Drive
Cheryl Turner 239.250.3311
premieris.com/id/212023672 \$2,395,000



446 Bayside Avenue
Michael G. Lawler 239.261.3939
premieris.com/id/212018339 \$1,695,000



10080 Gulfshore Drive
Chris Wortman 239.273.2007
premieris.com/id/212002227 \$1,399,000



120 Channel Drive
Tom/Tess McCarthy 239.243.5520
premieris.com/id/213008967 \$1,399,000



Sea Chase #402
Dave/Ann Renner 239.784.5552
premieris.com/id/212029713 \$1,235,000



Vanderbilt Shores #202
Heidi Deen 239.370.5388
premieris.com/id/213006971 \$949,000



Phoenician Sands #502
Beth McNichols 239.821.3304
premieris.com/id/212025760 \$925,000



La Scala #305
Mary Catherine White 239.287.2818
premieris.com/id/211007145 \$799,000



Vanderbilt Gulfside #104
Pat Callis 239.250.0562
premieris.com/id/213005063 \$799,000



478 Bayside Avenue
Michael G. Lawler 239.261.3939
premieris.com/id/CRIS060512IHE \$795,000



Anchorage #201
Gayle Fawkes 239.250.6051
premieris.com/id/212028061 \$549,000



Anchorage #409
Suzanne Ring 239.821.7550
premieris.com/id/212010389 \$499,000



Beachwalk Gardens #102
Carol Loder 239.860.4326
premieris.com/id/212018381 \$285,000

Naples & Surrounds

With sun-drenched sugary-sand beaches, stretching over 10 miles, temperate year-round weather and abundant fishing and boating activities, Naples has been a natural attraction for affluent travelers and sun seekers from around the world for decades. Choose from stylish single-family homes, lifestyles and family-friendly neighborhoods.



NAPLES CAY

The Seasons #1903
Carol Gilman 239.404.3253
premieris.com/id/211516035 \$5,995,000



PINE RIDGE

367 Ridge Drive
T. Moellers/S. Kaltenborn 239.213.7344
premieris.com/id/212035176 \$3,495,000



NAPLES CAY

The Seasons #1002
John Hamilton 239.641.3270
premieris.com/id/211522474 \$3,395,000



PINE RIDGE

60 North Street
Patrick O'Connor 239.293.9411
premieris.com/id/212037593 \$3,195,000



PINE RIDGE

196 Eugenia Drive
Ray Couret 239.293.5899
premieris.com/id/212039756 \$2,999,950



ISLES OF CAPRI

24 Pelican Street West
Laura/Chris Adams 239.404.4766
premieris.com/id/212031097 \$2,895,000



PINE RIDGE

195 West Street
Beth McNichols 239.821.3304
premieris.com/id/212029722 \$2,595,000



LIVINGSTON WOODS

6720 Hunters Road
Barbi Lowe/Trish Lowe Soars 239.216.1973
premieris.com/id/212018827 \$2,350,000



LIVINGSTON WOODS

7050 Hunters Road
Ann Marie Shimer 239.825.9020
premieris.com/id/211522729 \$2,290,000



LOGAN WOODS

5237 Mahogany Ridge Drive
Fahada Saad 239.595.8500
premieris.com/id/212034251 \$1,890,000



NAPLES CAY

Baypointe #801
Lisa Tashjian 239.259.7024
premieris.com/id/212034108 \$1,595,000



KENSINGTON

5180 Old Gallows Way
Laura/Chris Adams 239.404.4766
premieris.com/id/212036916 \$1,395,000



COVE TOWERS

Aruba #PH1502
Fahada Saad 239.595.8500
premieris.com/id/212038573 \$1,275,000



ISLES OF CAPRI

79 Pelican Street West
Bill Duffy 239.641.7634
premieris.com/id/212032633 \$1,199,000



GOLDEN GATE ESTATES

3410 3rd Avenue NW
Bill Duffy 239.641.7634
premieris.com/id/212039223 \$1,150,000



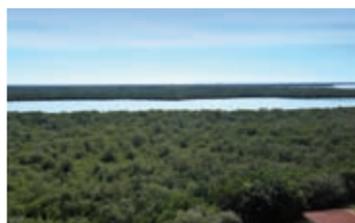
LOGAN WOODS

5386 Sycamore Drive
Bernie/Joe Garabed 239.571.2466
premieris.com/id/212032638 \$1,100,000



PINE RIDGE

181 Caribbean Road
Sue Black 239.250.5611
premieris.com/id/212009134 \$1,050,000



HAMMOCK BAY

Lesina #801
Darlene Roddy 239.404.0685
premieris.com/id/212000277 \$999,000



WYNDEMERE

384 Edgemere Way East
Kathryn Hurvitz 239.659.5126
premieris.com/id/212037580 \$995,000



LIVINGSTON WOODS

7050 Sandalwood Lane
Linda Haskins 239.822.3739
premieris.com/id/212025917 \$917,000

Naples & Surrounds

With sun-drenched sugary-sand beaches, stretching over 10 miles, temperate year-round weather and abundant fishing and boating activities, Naples has been a natural attraction for affluent travelers and sun seekers from around the world for decades. Choose from stylish single-family homes, lifestyles and family-friendly neighborhoods.



THE STRAND

5860 Marble Court
Ryan Batey 239.287.9159
premiersir.com/id/212029750 \$899,000



LIVINGSTON WOODS

6381 Sandalwood Lane
Pat Callis 239.250.0562
premiersir.com/id/213002571 \$899,000



LIVINGSTON WOODS

6961 Bottlebrush Lane
Patrick O'Connor 239.293.9411
premiersir.com/id/213003774 \$865,000



PINE RIDGE

146 Myrtle Road
Bill Charbonneau 239.860.6868
premiersir.com/id/212034952 \$824,950



HAMMOCK BAY

Lesina #201
Jim/Nikki Prange-Carroll 239.642.2222
premiersir.com/id/212024916 \$799,500



HAWKSRIDGE

2309 Harrier Run
Cheryl Turner 239.250.3311
premiersir.com/id/212024121 \$795,000



VINEYARDS

5973 Hammock Isles Circle
Lisa Tashjian 239.259.7024
premiersir.com/id/212034501 \$740,000



WYNDEMERE

826 Wyndemere Way
Kathryn Hurvitz 239.659.5126
premiersir.com/id/211519122 \$699,000



ISLES OF CAPRI

144 Pago Pago Drive West
Cynthia Corogin 239.963.5561
premiersir.com/id/212030992 \$697,000



WYNDEMERE

422 Rosemeade Lane
Kathryn Hurvitz 239.659.5126
premiersir.com/id/212011031 \$695,000



THE STRAND

5934 Barclay Lane
Paul Graffy 239.273.0403
premiersir.com/id/212021182 \$695,000



THE STRAND

6043 Fairway Court
Jennifer/Dave Urness 239.273.7731
premiersir.com/id/212029947 \$695,000



COVE TOWERS

Nevis #1203
Mark Leone 239.784.5686
premiersir.com/id/212037566 \$690,000



PINE RIDGE

128 West Avenue
Sue Black 239.250.5611
premiersir.com/id/213001643 \$649,000



WYNDEMERE

212 Via Napoli
Kathryn Hurvitz 239.659.5126
premiersir.com/id/213008056 \$595,000



GOLDEN GATE ESTATES

4304 7th Avenue NW
Fahada Saad 239.595.8500
premiersir.com/id/213007755 \$535,000



WYNDEMERE

910 Wyndemere Way
Gary L./Jeff/Becky Jaarda 239.248.7474
premiersir.com/id/212035106 \$529,000



GOLDEN GATE ESTATES

390 17th Street NW
Marlene Suarez 239.290.0585
premiersir.com/id/212037369 \$525,000



WYNDEMERE

898 Wyndemere Way
Kathryn Hurvitz 239.659.5126
premiersir.com/id/212010007 \$499,900



EAGLE CREEK

53 Grey Wing Point
ML Meade 239.293.4851
premiersir.com/id/212027690 \$499,000

Inspiring homes have views as expansive as your vision.



PORT ROYAL
1001 Spyglass Lane
5 bedrooms, 5 full baths, 3 half baths
7,035 square feet under air
\$7,950,000
Frank Sajtar 239.776.8382
frank.sajtar@sothebysrealty.com
premiersir.com



Artfully uniting extraordinary homes with extraordinary lives.



BONITA BAY - HIDDEN HARBOR
4110 Harbor Oaks Court
4 bedrooms, 5 full baths, 1 half bath
8,222 square feet under air
\$2,900,000
Harriet Harnar 239.273.5443
harriet.harnar@sothebysrealty.com
premiersir.com/id/213008191



Naples & Surrounds

With sun-drenched sugary-sand beaches, stretching over 10 miles, temperate year-round weather and abundant fishing and boating activities, Naples has been a natural attraction for affluent travelers and sun seekers from around the world for decades. Choose from stylish single-family homes, lifestyles and family-friendly neighborhoods.



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Westchester #3603
Dave/Ann Renner 239.784.5552
premiersir.com/id/213002087 \$497,000



LELY RESORT

6469 Caldecott Drive
Vivienne Sinkow 239.405.0638
premiersir.com/id/213008093 \$495,000



MARBELLA LAKES

6629 Marbella Lane
Fahada Saad 239.595.8500
premiersir.com/id/213004366 \$455,000



WYNDEMERE

866 Wyndemere Way
Victoria Clarke-Payton 239.692.1065
premiersir.com/id/213005400 \$449,000



GOLDEN GATE ESTATES

741 17th Street NW
Harriet Harnar 239.273.5443
premiersir.com/id/213008621 \$399,000



ANDALUCIA

1399 Serrano Circle
Jack Despart 239.273.7931
premiersir.com/id/213008818 \$399,000



ANDALUCIA

1410 Serrano Circle
Richard/Susie Culp 239.290.2200
premiersir.com/id/212037809 \$384,700



WYNDEMERE

156 Via Napoli
Kathryn Hurvitz 239.659.5126
premiersir.com/id/211517179 \$349,000



ISLES OF CAPRI

La Peninsula #502
Michelle L. Thomas 239.860.7176
premiersir.com/id/212002834 \$339,900



BANYAN WOODS

Reserve II #101
Pat Duggan/Rhonda Dowdy 239.216.1980
premiersir.com/id/212022513 \$335,000



BANYAN WOODS

Reserve II #101
Paulina Maynetto 239.287.9227
premiersir.com/id/213008632 \$330,000



AVIANO

Aviano #203
Fahada Saad 239.595.8500
premiersir.com/id/212039149 \$264,000



HAMMOCK BAY

Fairways II #1622
Michael/Maureen Joyce 239.777.3745
premiersir.com/id/212014272 \$245,000



ARBOR TRACE

Arbor Trace #501
Ted Dudley 239.434.2424
premiersir.com/id/213004474 \$230,000



EAGLE CREEK

Waterford Place #103
Michelle L. Thomas 239.860.7176
premiersir.com/id/212022985 \$229,900



EAGLE CREEK

Waterford Place #202
Michelle L. Thomas 239.860.7176
premiersir.com/id/212035656 \$205,000



WYNDEMERE

36 Water Oaks Way
Kathryn Hurvitz 239.659.5126
premiersir.com/id/212013140 \$190,000



WYNDEMERE

Commons #304
Susan R. Payne 239.777.7209
premiersir.com/id/213004077 \$179,500



WILDERNESS

Wilderness Country Club VII #257D
Fahada Saad 239.595.8500
premiersir.com/id/212023884 \$140,000



KINGS LAKE

Courtyard #E203
Fahada Saad 239.595.8500
premiersir.com/id/213006676 \$106,000

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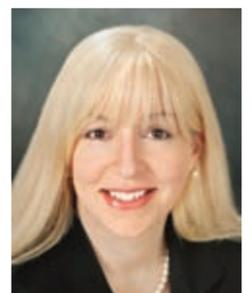
PARK SHORE - LE CIEL PARK TOWER
3991 Gulf Shore Boulevard North #1501
3 bedrooms, 3 full baths
2,959 square feet under air
\$2,350,000
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Jeff Cox 239.777.0078
premiersir.com/id/212000108



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NAPLES CAY - BAYPOINTE
60 Seagate Drive #801
3 bedrooms, 3 full baths
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\$1,595,000
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lisa.tashjian@sothebysrealty.com
premiersir.com/id/212034108



Marco Island

Graced with miles of powder-white sand beaches, Marco boasts luxurious real estate, shopping, dining, entertainment and a bounty of recreational activities from boating and fishing to golf and tennis and more.



589 Inlet Drive
Jim/Nikki Prange-Carroll 239.642.2222
premierisir.com/id/212018075 \$3,500,000



899 Caxambas Drive
Jim/Nikki Prange-Carroll 239.642.2222
premierisir.com/id/212014836 \$2,950,000



1271 Ember Court
Brock/Julie Wilson 239.595.5983
premierisir.com/id/212016619 \$1,725,000



1065 Caxambas Drive
Paul Strong 239.404.3280
premierisir.com/id/212011137 \$1,339,000



281 Hideaway Circle South
Jim/Nikki Prange-Carroll 239.642.2222
premierisir.com/id/212000249 \$1,199,000



357 Morning Glory Lane
Cathy Rogers 239.821.7926
premierisir.com/id/212032910 \$1,175,000



Marco Courtyard Towers #PH-2
Chris/Laura Adams 239.642.2222
premierisir.com/id/210016138 \$1,100,000



701 Kendall Drive South
Brock/Julie Wilson 239.595.5983
premierisir.com/id/212024168 \$825,000



Prince #803
Dave Flowers 239.404.0493
premierisir.com/id/212013836 \$799,000



1901 Kirk Terrace
Brock/Julie Wilson 239.595.5983
premierisir.com/id/213005335 \$795,000



Duchess #306
Cynthia Corogin 239.963.5561
premierisir.com/id/212032885 \$785,000



110 Channel Court
Jim/Nikki Prange-Carroll 239.642.2222
premierisir.com/id/213005696 \$779,000



South Seas Tower IV #1611
Cathy Rogers 239.821.7926
premierisir.com/id/212016334 \$699,900



1131 Vernon Place
Brock/Julie Wilson 239.595.5983
premierisir.com/id/213005779 \$695,000



1955 Sheffield Avenue
Laura/Chris Adams 239.404.4766
premierisir.com/id/210011097 \$679,000



921 Heron Court
Jim/Nikki Prange-Carroll 239.642.2222
premierisir.com/id/212033113 \$599,000



Royal Seafarer #702
Angelica Andrews 239.595.7653
premierisir.com/id/212024231 \$529,900



11776 Little Marco
Fahada Saad 239.595.8500
premierisir.com/id/213008793 \$500,000



641 Spinnaker Drive
Cynthia Corogin 239.963.5561
premierisir.com/id/213005416 \$439,000



601 Somerset Court
Brock/Julie Wilson 239.595.5983
premierisir.com/id/213005749 \$425,000



Sandcastle II #402
Cathy Rogers 239.821.7926
premierisir.com/id/212036386 \$409,999



Crows Nest #309
Cathy Rogers 239.821.7926
premierisir.com/id/213008577 \$399,900



South Seas Tower II #1205
Helga Wetzold 239.821.6905
premierisir.com/id/213001885 \$399,000



South Seas Tower IV #601
Brock/Julie Wilson 239.595.5983
premierisir.com/id/208034795 \$395,450



Marco Beach Ocean Resort #1208
Brock/Julie Wilson 239.595.5983
premierisir.com/id/213008452 \$389,000



Smokehouse Harbour #203
Brock/Julie Wilson 239.595.5983
premierisir.com/id/213009151 \$239,000



Southwinds #E10
Michael/Maureen Joyce 239.777.3745
premierisir.com/id/213001940 \$145,000



Anglers Cove #F-304
Cynthia Corogin 239.963.5561
premierisir.com/id/212022204 \$130,500



Seabreeze #R-2
Brock/Julie Wilson 239.595.5983
premierisir.com/id/212024413 \$119,500



Estuary of Marco #101
Angelica Andrews 239.595.7653
premierisir.com/id/212022981 \$100,000

Fiddler's Creek

Fiddler's Creek is a master-planned community offering luxury residences, resort-style living, golf and access to a full-service marina.



3852 Isla Del Sol Way
ML Meade 239.293.4851
premierisir.com/id/211511963 \$1,995,000



3835 Isla Del Sol Way
Michelle L. Thomas 239.860.7176
premierisir.com/id/211006248 \$1,596,000



3848 Mahogany Bend Drive
Michelle L. Thomas 239.860.7176
premierisir.com/id/212033400 \$1,299,000



3283 Hyacinth Drive
Lura Jones 239.370.5340
premierisir.com/id/210023242 \$1,185,000



8579 Bellagio Drive
Michelle L. Thomas 239.860.7176
premierisir.com/id/211521350 \$849,000

Fiddler's Creek

Fiddler's Creek is a master-planned community offering luxury residences, resort-style living, golf and access to a full-service marina.



Serena #201
Michelle L. Thomas 239.860.7176
premier sir.com/id/209021358 \$829,000



7698 Mulberry Lane
Lura Jones 239.370.5340
premier sir.com/id/211006401 \$799,000



Menaggio #201
Michelle L. Thomas 239.860.7176
premier sir.com/id/210009435 \$745,000



8936 Cherry Oaks Trail
Michelle L. Thomas 239.860.7176
premier sir.com/id/213008448 \$625,000



Cherry Oaks #201
Michelle L. Thomas 239.860.7176
premier sir.com/id/212033167 \$599,000



Menaggio #201
Michelle L. Thomas 239.860.7176
premier sir.com/id/212027464 \$550,000



Montreux #204
Michelle L. Thomas 239.860.7176
premier sir.com/id/213003909 \$524,900



8967 Cherry Oaks Trail
ML Meade 239.293.4851
premier sir.com/id/CIOC100512IHE \$499,900



Cascada #201
Lura Jones 239.370.5340
premier sir.com/id/209005149 \$495,000



Cherry Oaks #202
ML Meade 239.293.4851
premier sir.com/id/213005268 \$495,000



Cherry Oaks #202
Bernie/Joe Garabed 239.571.2466
premier sir.com/id/212035168 \$479,000



Cascada #202
Michelle L. Thomas 239.860.7176
premier sir.com/id/212028159 \$459,000



Cherry Oaks #201
Michelle L. Thomas 239.860.7176
premier sir.com/id/213005975 \$455,000



Cascada #102
Lura Jones 239.370.5340
premier sir.com/id/211515577 \$399,500



Montreux #204
ML Meade 239.293.4851
premier sir.com/id/213006079 \$399,000



Montreux #101
Michelle L. Thomas 239.860.7176
premier sir.com/id/212027207 \$388,000



4545 Cardinal Cove Lane
Michelle L. Thomas 239.860.7176
premier sir.com/id/212013925 \$379,900



Montreux #202
Michelle L. Thomas 239.860.7176
premier sir.com/id/212010602 \$374,900



Varena #101
Lura Jones 239.370.5340
premier sir.com/id/211522962 \$349,500



Varena #203
Michelle L. Thomas 239.860.7176
premier sir.com/id/213005823 \$349,000



3740 Cotton Green Path Drive
Michelle L. Thomas 239.860.7176
premier sir.com/id/211513535 \$348,000



Deer Crossing #203
Maureen/Michael Joyce 239.784.1288
premier sir.com/id/211515969 \$328,700



Laguna #102
Lura Jones 239.370.5340
premier sir.com/id/211514301 \$285,000



8520 Bent Creek Way
ML Meade 239.293.4851
premier sir.com/id/213005817 \$250,000



Deer Crossing #103
Michelle L. Thomas 239.860.7176
premier sir.com/id/212033943 \$239,000



Whisper Trace #103
Michelle L. Thomas 239.860.7176
premier sir.com/id/212021095 \$174,500



Hawk's Nest #203
Michelle L. Thomas 239.860.7176
premier sir.com/id/213006454 \$159,900



Whisper Trace #104
Michelle L. Thomas 239.860.7176
premier sir.com/id/212016469 \$154,999



Whisper Trace #203
Lura Jones 239.370.5340
premier sir.com/id/213008872 \$153,000



8365 Whisper Trace Way
Lura Jones 239.370.5340
premier sir.com/id/212025833 \$149,900

Bonita Bay

This award-winning community represents some of the finest living along Florida's Gulf Coast. Luxurious high-rises, estate homes and villas are intermingled in this golfing community with private tennis, boating, beach and clubhouse.



4110 Harbor Oaks Court
Harriet Harnar 239.273.5443
premier sir.com/id/213008191 \$2,900,000



27402 Hidden River Court
Gary L./Jeff/Becky Jaarda 239.248.7474
premier sir.com/id/213001618 \$2,495,000



Tavira #2302
Douglas Davlin 239.495.1105
premier sir.com/id/212033069 \$1,975,000



26111 Red Oak Court
Ray Felitto 239.910.5340
premier sir.com/id/212019310 \$1,835,000



Tavira #2202
Douglas Davlin 239.495.1105
premier sir.com/id/212007817 \$1,795,000

Bonita Bay

This award-winning community represents some of the finest living along Florida's Gulf Coast. Luxurious high-rises, estate homes and villas are intermingled in this golfing community with private tennis, boating, beach and clubhouse.



27780 Riverwalk Way
Gary L./Jeff/Becky Jaarda
premiersir.com/id/212037937



Tavira #403
Deborah Belford
premiersir.com/id/212009229



Tavira #1902
Jeff De Angelis
premiersir.com/id/213008495



Tavira #402
Billie Jans
premiersir.com/id/212009230



Azure #1103
Nick Stepan/Gordie Lazich
premiersir.com/id/211516881



Tavira #604
Jeff De Angelis
premiersir.com/id/213000186



Vistas #202
Carol Johnson
premiersir.com/id/213008501



26110 Red Oak Court
Catherine Lieberman
premiersir.com/id/213005093



26342 Augusta Creek Court
Gary L./Jeff/Becky Jaarda
premiersir.com/id/212002467



Tavira #302
Deborah Belford
premiersir.com/id/213008493



Esperia South #2501
Ginger Lickley
premiersir.com/id/212038267



Esperia South #2102
Carol Johnson
premiersir.com/id/212036777



3371 Oak Hammock Court
Teresa Rucker
premiersir.com/id/212022957



Esperia South #1905
Ginger Lickley
premiersir.com/id/211520419



Estancia #603
Carol Johnson
premiersir.com/id/211519926



Estancia #1101
Harriet Harnar
premiersir.com/id/211520403



27221 Hidden River Court
Gary L./Jeff/Becky Jaarda
premiersir.com/id/212014738



3827 Woodlake Drive
Roxanne Jeske
premiersir.com/id/212033380



3863 Woodlake Drive
Catherine Lieberman
premiersir.com/id/212038179



Vistas #1504
Bet Dewey
premiersir.com/id/213004844

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3 bedrooms, 3 full baths
3,079 square feet under air
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2,616 square feet under air
\$850,000
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Bonita Bay

This award-winning community represents some of the finest living along Florida's Gulf Coast. Luxurious high-rises, estate homes and villas are intermingled in this golfing community with private tennis, boating, beach and clubhouse.



Esperia South #2504
Ginger Lickley 239.860.4661
premiersir.com/id/213006393 \$849,000



Azure #CH102
Gary L./Jeff/Becky Jaarda 239.248.7474
premiersir.com/id/213008569 \$799,000



3857 Woodlake Drive
Cathy/Jim McCormick 239.850.4278
premiersir.com/id/212014359 \$755,000



27571 Riverbank Drive
Ginger Lickley 239.860.4661
premiersir.com/id/212034274 \$749,900



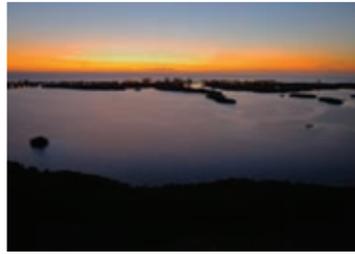
3727 Woodlake Drive
Catherine Lieberman 239.405.6235
premiersir.com/id/213005750 \$695,000



3101 Greenflower Court
Bet Dewey 239.564.5673
premiersir.com/id/211516771 \$649,000



Esperia South #1105
Harriet Harnar 239.273.5443
premiersir.com/id/212011429 \$638,000



Esperia South #704
Catherine Lieberman 239.405.6235
premiersir.com/id/207048522 \$599,900



27079 Shell Ridge Circle
Patrick/Phyllis O'Donnell 239.250.3360
premiersir.com/id/213007055 \$549,900



Egrets Landing #201
Ginger Lickley 239.860.4661
premiersir.com/id/212017892 \$549,000



3272 Montara Drive
Harriet Harnar 239.273.5443
premiersir.com/id/212037817 \$546,500



3352 Montara Drive
Catherine Lieberman 239.405.6235
premiersir.com/id/212016370 \$539,000



Wedgewood #404
Harriet Harnar 239.273.5443
premiersir.com/id/213006689 \$536,900



Hammock Isle #201
Carol Johnson 239.564.1282
premiersir.com/id/211516030 \$555,000



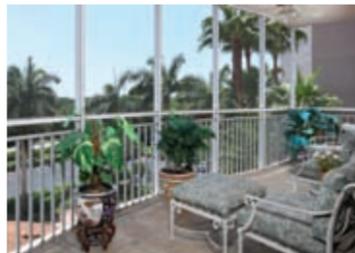
27134 Shell Ridge Circle
Roxanne Jeske 239.450.5210
premiersir.com/id/210035096 \$525,000



Vistas #805
Bet Dewey 239.564.5673
premiersir.com/id/213003120 \$519,000



27203 Shell Ridge Circle
Catherine Lieberman 239.405.6235
premiersir.com/id/212035830 \$499,000



Vistas #405
Ray Felitto 239.910.5340
premiersir.com/id/212019491 \$495,000



Wedgewood #301
Harriet Harnar 239.273.5443
premiersir.com/id/212037418 \$479,000



3338 Montara Drive
Catherine Lieberman 239.405.6235
premiersir.com/id/212037002 \$425,000

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1,952 square feet under air
\$546,500
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harriet.harnar@sothebysrealty.com
premiersir.com/id/212037817



Bonita Bay

This award-winning community represents some of the finest living along Florida's Gulf Coast. Luxurious high-rises, estate homes and villas are intermingled in this golfing community with private tennis, boating, beach and clubhouse.



Egrets Landing #101
Carol Johnson 239.564.1282
premier.com/id/213008643 \$424,900



Egrets Landing #102
Ginger Lickley 239.860.4661
premier.com/id/212034282 \$385,000



Waterford #202
Gary L./Jeff/Becky Jaarda 239.248.7474
premier.com/id/212033288 \$349,000



Wedgewood #201
Carol Johnson 239.564.1282
premier.com/id/213008971 \$349,000



Crossings #405
Catherine Lieberman 239.405.6235
premier.com/id/211504343 \$339,000



Harbor Landing #101
Cathy/Jim McCormick 239.850.4278
premier.com/id/213008559 \$284,000



Harbor Landing #101
Catherine Lieberman 239.405.6235
premier.com/id/211009265 \$275,000



Bay Pointe #102
Cathy/Jim McCormick 239.850.4278
premier.com/id/212034953 \$259,000



Greenbriar #104
Bet Dewey 239.564.5673
premier.com/id/212012615 \$239,900



Greenbriar #206
Ginger Lickley 239.860.4661
premier.com/id/213000840 \$225,000

Bonita Springs, Estero & Surrounds

Just minutes north of Naples, these established communities are well-positioned to enjoy Naples amenities. Family neighborhoods, condominiums and villas enjoy access to beaches, water sports and a host of businesses and restaurants.



BAREFOOT BEACH
71 Southport Cove
Jennifer/Dave Urness 239.273.7731
premier.com/id/213006888 \$2,750,000



IMPERIAL SHORES
27578 Imperial River Road
Ray Felitto 239.910.5340
premier.com/id/212024432 \$1,950,000



THE BROOKS
10048 Orchid Ridge Lane
Roxanne Jeske 239.450.5210
premier.com/id/213006907 \$1,895,000



PELICAN LANDING
4610 Via Capello
Tom/Tess McCarthy 239.243.5520
premier.com/id/213003779 \$1,495,000



PELICAN LANDING
23660 Waterside Drive
Daniel Pregont 239.272.8020
premier.com/id/212014697 \$1,175,000



WEST BAY CLUB
20190 Chapel Trace
Roxanne Jeske 239.450.5210
premier.com/id/213005772 \$1,100,000



PELICAN LANDING
23053 Ridge Oak Drive
Fern Ritacca 847.361.3376
premier.com/id/212018754 \$925,000



GRANDEZZA
19789 Markward Crossing
Linda Perry/Judy Perry 239.404.7052
premier.com/id/213002057 \$890,000



PELICAN LANDING
25060 Ascot Lake Court
P. Umscheid/S.&J. Coburn 239.691.3541
premier.com/id/212039389 \$799,500



BONITA SPRINGS
27661 Hickory Blvd.
Saundra Hinton 239.206.6868
premier.com/id/212027225 \$750,000



BONITA SPRINGS
27548 Bayshore Drive
Suzanne Ring 239.821.7550
premier.com/id/212020113 \$745,000



PELICAN LANDING
3740 Ascot Bend Court
Mary Catherine White 239.287.2818
premier.com/id/212016695 \$699,000



THE BROOKS
22561 Glenview Lane
Fern Ritacca 847.361.3376
premier.com/id/212027514 \$699,000



THE BROOKS
10700 Wintercross Drive
Roxanne Jeske 239.450.5210
premier.com/id/212021707 \$695,000



WORTHINGTON
13840 Tonbridge Court
Fahada Saad 239.595.8500
premier.com/id/212030458 \$549,900



BAREFOOT BEACH
191 Bayfront Drive
Saundra Hinton 239.206.6868
premier.com/id/213008381 \$499,000



MIRAMAR LAKES
Mirasol #401
Lynda Kennedy 239.947.7414
premier.com/id/213008583 \$450,000



FORT MYERS BEACH
Sandarac I #A410
Daniel Pregont 239.272.8020
premier.com/id/211523698 \$449,000



VASARI COUNTRY CLUB
Altessa #201
Roxanne Jeske 239.450.5210
premier.com/id/211521597 \$447,500



VASARI COUNTRY CLUB
Altessa #201
Roxanne Jeske 239.450.5210
premier.com/id/212030996 \$445,000



THE BROOKS
Shadow Wood - Indigo Isle
Roxanne Jeske 239.450.5210
premier.com/id/213007773 \$427,500



THE BROOKS
23111 Tree Crest Court
Linda Perry/Judy Perry 239.404.7052
premier.com/id/212036073 \$405,000



PELICAN LANDING
3400 Marbella Court
P. Umscheid/S.&J. Coburn 239.691.3541
premier.com/id/212015372 \$399,000



COCONUT POINT
The Residences #3202
Victoria Clarke-Payton 239.692.1065
premier.com/id/212036416 \$399,000



PARADISE VILLAGE
27010 Flamingo Drive
P. Umscheid/S.&J. Coburn 239.691.3541
premier.com/id/212035413 \$389,000

Bonita Springs, Estero & Surrounds

Just minutes north of Naples, these established communities are well-positioned to enjoy Naples amenities. Family neighborhoods, condominiums and villas enjoy access to beaches, water sports and a host of businesses and restaurants.



MIROMAR LAKES

Mirasol #202
Lynda Kennedy 239.947.7414
premierair.com/id/212037343 \$359,000



WORTHINGTON

13320 Southampton Drive
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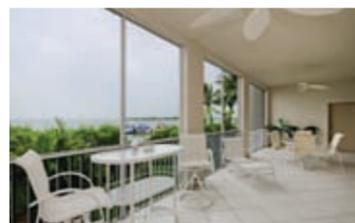
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