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Going global.



Premier Properties of Southwest Florida has joined Sotheby's International Realty, and opened the door to a global audience.

It's the talk of the town – or at least the upper echelons of Naples' real estate market. Premier Properties of Southwest Florida is now Premier Sotheby's International Realty. And to a select group of homeowners, prospective buyers, brokers and agents here on the Gulf Coast, it's more than a name change. It's a new partnership that could make a world of difference.

By joining with Sotheby's International Realty, the Premier team is aligning itself with a legendary brand – a brand synonymous with luxury, stability and exceptional quality.

In addition, Premier is now part of a prestigious global network – widely noted as the most frequently viewed showcase of distinctive properties, in print and online, in the world.

According to Scott Lutgert, founder of Premier Properties and Chairman of The Lutgert Companies, it's a union of complementary strengths. "The partnership will certainly enhance our local reputation as a market leader and elite service provider," he says. "It will also greatly expand our reach on behalf of our clients through the global resources of Sotheby's International Realty. More and more, the Naples area is attracting an international audience, and now we're even better equipped to serve them."

The National Association of Realtors reported in June that foreign buyers with permanent residences outside of the United States spent an estimated \$41 billion on residential property nationally. 22% of these coveted foreign buyers chose to purchase property in Florida.

Clients of Premier Sotheby's International Realty woke up last week to find their homes already advertised on many of the most highly visited and prestigious websites across the globe such as *The New York Times*, *The Wall Street Journal*, *International Herald Tribune*, *The Globe & Mail*, and *Financial Times*.

Taking it to the next level.

The newly minted Premier Sotheby's International Realty has made more news in recent days. It was announced that the Naples agency has acquired a majority interest in Signature Sotheby's International Realty, which operates offices in the Sarasota area.

The two companies will continue to operate under their respective names, but essentially they are now two parts of one organization, affiliated with Sotheby's

International Realty, and focused on consolidating their leadership in the luxury market on Florida's Gulf Coast.

The whole enterprise will be headed by Judy Green, the current President and CEO of Signature Sotheby's International Realty. She will expand her duties to serve in the same capacities for Premier.

"Judy is a legend in our industry," observes Mr. Lutgert. "She's an energizer, a catalyst for sales and productivity wherever she goes, and we're fortunate to have her."

Consider the game officially changed. The Gulf Coast luxury residential real estate market is going global, under the prestigious blue banner of Sotheby's International Realty. And, as Mr. Lutgert says, "We're definitely taking our company to the next level."

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Artist Studios and *Art Walk* monthly events provide interaction between artists and visitors.

UPCOMING EVENTS

Chanukah Celebration Chabad Naples

Wednesday, December 1

5:00 p.m. to 7:00 p.m.

Celebrate Chanukah with a menorah lighting, live music, food and more. Call 239.404.6993 for more information.

Grand Illuminations

Thursday, December 2

6:00 p.m. to 9:00 p.m.

Festive tree lighting, holiday music, Victorian carolers, caricaturists, face painting and complimentary photos with Santa. Bring an unwrapped gift and spread holiday cheer—all toys donated will benefit The Guadalupe Center's Gift Shop.

Annual Boat Parade

Thursday, December 9

6:00 p.m. to 9:00 p.m.

Join us as the twinkling procession of boats makes its way down Venetian Bay. Enjoy live entertainment and our very own pirate. Bring an unwrapped gift and spread holiday cheer—all toys donated will benefit The Guadalupe Center's Gift Shop. Call 239.403.2204 for more information.

Holiday Night at The Village

Thursday, December 16

6:00 p.m. to 9:00 p.m.

Join us for holiday music and waterfront shopping and dining. Cookout fare and refreshments are available from Villaggio Cafe and Artichoke & Company.

UPCOMING EVENTS

First Fridays Concert Series

Friday, December 3

6:00 p.m. to 9:00 p.m.

Stroll our main street, listen to the sounds of live music throughout Mercato, peruse the exceptional collection of shops, grab a casual bite or revel in a fine dining experience.

Festive Snow Show

Friday, December 3, 10, 17, 24 at 7:00 p.m.

Saturday, December 4, 11, 18 at 7:00 p.m.

Join us at the Christmas tree near BRAVO!

Holiday Car Cruise

Saturday, December 4

11:00 a.m. to 4:00 p.m.

Get into gear for the holidays with this beautiful display of cars! Enjoy fine cars, live entertainment, falling snow, carolers, face painting, magic and more, plus extraordinary shopping and dining.

Jewish Federation Chanukah Celebration

Tuesday, December 7

5:45 p.m. to 8:00 p.m.

Join the Jewish Federation for a traditional menorah lighting! Music provided by the Naples Klezmer Revival Band.

Holiday Stroll and Fashion Show

Saturday, December 11

4:00 p.m. to 7:00 p.m.

Take delight in holiday entertainment, photos with Santa, carolers, face painting and more, plus extraordinary shopping and dining.

UPCOMING EVENTS

Artist Studios

Every Tuesday and Saturday

10:00 a.m. to 3:00 p.m.

Every Thursday

10:00 a.m. to 8:00 p.m.

Enjoy artists featured throughout The Promenade painting, creating pottery and jewelry, drawing and exhibiting their art. For more information, call 239.495.8989.

Farmers Market

Saturday, December 4, 11, 18

7:00 a.m. to 12:00 p.m.

Join us every Saturday through May 7, 2011. Over 60 vendors offering a variety of local produce, seafood, fresh cut flowers, orchids, baked goods, and more.

Third Annual Car Showcase

Sunday, December 12

11:00 a.m. to 4:00 p.m.

Enjoy a glimpse of the past and present in this sensational showcase of beautiful cars. Live entertainment by DJ Night Rain and 32 Deuces in the center courtyard from 1:00 p.m. to 4:00 p.m.

Holiday Art Walk

Thursday, December 16

5:00 p.m. to 8:00 p.m.

Celebrate the holidays with live music with Cahlua and Cream, carolers, face painting, Santa, an array of art, plus great shopping and dining. Bring the kids to create holiday art.

Talkin' turkey

Kids say the darndest things

BY CINDY PIERCE

cpierce@floridaweekly.com

My mom wasn't much of a cook, but she delighted in roasting a 20-plus-pound turkey twice a year, once for Thanksgiving and again on Christmas Night. I never paid much attention to how she did it; it just always came out perfectly browned on the outside and tender and juicy on the inside — including the Christmas she inadvertently cooked the big bird upside down and, with her characteristic not-to-worry flair, simply plopped a holiday wreath on top of it for the ceremonial presentation at the head of the table before my dad stood up, swiped his carving knife across the sharpening steel with a few flourishes and set to work on his part of the tradition, a task made a bit more challenging owing to the angle of approach he had to take.

Even that year, the only thing about the turkey that concerned me was the chance that my brother might score more of the crispy skin on his plate than I did.

Many years later, when I had children of my own, the topic of cooking a turkey came up one pre-Thanksgiving morning when I dropped my daughter off at preschool. I've never forgotten the confidence — and hilarity — with which the kids declared how their turkeys were prepared. One of my favorites went something like this: "First my mom fills it with ketchup. Then she puts it in the oven for 20 hours."

As I anticipated my daughter's arrival from college for this Thanksgiving holiday and the three turkeys my husband is bringing and will roast (perfectly, and right side up) for the crowd that will gather on our back porch tomorrow, I decided to find out if today's preschoolers are as imaginative and excited about Turkey Day as my daughter and her little friends were all those years ago.

SEE TURKEY, A12 ►

it's a dirty job

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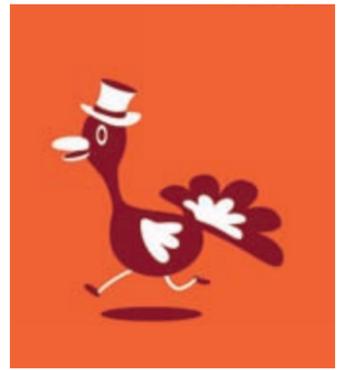
SOURCE: AGENCY FOR WORKFORCE INNOVATION

BY ROGER WILLIAMS
rwilliams@floridaweekly.com

WITH HIS TONGUE PLANTED firmly in his cheek, TV personality Mike Rowe once defined the American Dream this way: "You know your ship has come in when you get your name on your own garbage can. And your own shovel." That observation could only be true if you love dirt and hard work. Or garbage, or things that make you smell, retch, flinch or wash for a long, long time when you come home from the dutiful performance of your daily labors. And it might be true if you've ever endured unemployment or poverty or responsibility absent of sufficient income. Having a job is a good thing, even a very dirty job, say those

SEE JOBS, A10 ►

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13 things to do over the holiday weekend. C1 ►



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Shopping tips for those who want electronics when Black Friday comes. B1 ►



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Launching the Salvation Army Red Kettle drive, and more to-dos around town. C26-28 ►

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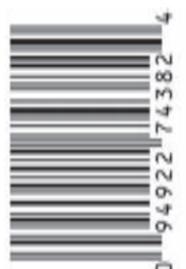
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COMMENTARY

Nouvelle native on an old-time fusion Thanksgiving



Every so often, Thanksgiving arrives with a new tradition. And like all traditions, it's always framed in the shape of the old traditions.

We start this tradition, a theoretical one, with a "What if?"

What if the only thing you could eat to celebrate the horn of plenty this season was what you saw out the window, or what grew in your backyard or what you could find in the woods near you? What if you had to select one animal and one plant over which to give thanks? Here's what some resourceful Southwest Floridians have to say:

■ **Brian Holley**, executive director of the Naples Botanical Garden, husband and father, one-time homesteader in the Rocky Mountains of British Columbia, while sitting at his Botanical Garden desk looking out the window:

"Wow, what a question! We have ducks, deer and many types of fish as well as less-appealing sources of protein, such as snakes and turtles.

"I would opt for tilapia. It's an invasive exotic and tastes good to boot.

"The vegetable side is much tougher. We have the weird and wonderful like the black sapote fruit that tastes and looks like chocolate pudding. We have very tasty little bananas. We have annatto, a.k.a. lipstick plant, and all sorts of greens and beans and herbs growing in the gardens.

"So I think what I would do is stuff the tilapia with bananas and roast it!"

■ **Cynthia Mott**, native, writer, Cracker,

mother, daughter of the Mott clan of tomato growers and farmers, resident variously of the southwest coast from DeSoto County to near Naples:

"Native food? Give me swamp cabbage and smoked mullet, both with Everglades Seasoning.

"Others, in dreamland not far behind: black-eyed peas, okra, wild turkey, venison, wild pulled pork, sweet potatoes, pecan pie (semi-native), Key lime pie, mustard greens, spoon bread, cornbread dressing, sliced homegrown tomatoes (of course), immature Silver Queen sweet corn, sliced avocado, mangoes and guava cobbler. Does that get you started?

"Now, our real Thanksgiving-in-the-swamp menu (near Arcadia) will be store-bought turkey and smoked pork loin, mashed potatoes, Mama's cornbread dressing, Mama's gravy made using one entire chicken, greens and peas from Daddy's garden, sweet potato casserole, Fraya's deviled eggs, limas, Lindy's corn casserole, Lindsey's mother's green bean casserole, and hopefully we'll have swamp cabbage fritters.

"We've gone to fritters because a little cabbage goes a lot further in fritters. For our annual family reunion in Felda, it takes 70 to 100 cabbages to feed everybody, and in recent years it has gotten harder to find people willing to allow 75 trees to be cut down to serve at one dinner — can't imagine why. So today's Crackers are going to fritters.

■ **Bruce Strayhorn**, native, lawyer, father, cattleman:

"My meat would, of course, be venison and occasionally wild hog, both of which are obtainable right here in Lee County as well as the adjoining counties. My favorite venison and wild hog recipes are:

Mexican-Style Venison & Rice

1 lb. ground venison
1 small onion, finely chopped
1 cup long-grain or brown rice, already cooked
1 jar (16 oz.) mild salsa
1 can (15 oz.) black beans in seasoned sauce
1½ cups Mexican blend shredded cheese
2 cups water

Spray a skillet with Pam. Cook ground venison in the skillet on medium-high heat for five to seven minutes or until meat is brown, stirring to crumble. Remember, ground venison has little fat in it, unless you've ground it with beef fat.

Stir in the cooked rice and two cups of water. Bring to a boil. Reduce heat to low, cover and cook for 10 minutes.

Stir in salsa and beans, cover and cook for eight minutes or so. Sprinkle with cheese and cover. Cook for three minutes or until cheese melts.

Slow Buck Stew (slow cooked venison stew)

1½ lbs. venison (1-inch cubed)
3 lbs. potatoes (1-inch cubed)
1 med. tomato (diced)
1 large onion (sliced)
1 med. bell pepper (diced)
1 10-oz. can black beans
1 Tbl. garlic powder
1 Tbl. black pepper
1 Tbl. olive oil
Salt and black pepper to taste

On the stovetop in a large pot, boil cubed potatoes and sliced carrots in four to six quarts of water for 10 minutes or until they begin to soften. Remove from heat, but do not drain the water.

Pour potatoes, carrots and water into a slow cooker, and then add onions, tomatoes, black beans and garlic salt. On the stovetop in a large skillet, brown the cubed venison in a tablespoon

of olive oil over medium-high heat, stirring constantly for even cooking.

Remove meat from heat, and add it to the slow cooker and cook on high for 30 minutes. Reduce temperature to low and cook for six to eight. (Serves 6)

Chili Verde (Green Chili):

1 lb. wild pork meat, cubed
4 (4-oz.) cans green chilies, diced
2 cloves garlic (more, if desired)
¾ cup beef broth
1-2 tsps. cumin
Salt to taste
2-3 lbs. canned tomatoes
1 green pepper, diced
1/3 cup chopped parsley
1/4 cup lemon juice
1/4 tsp. cloves

1 lb. round venison steak, cubed, all the white membranes removed and soaked overnight in the refrigerator, covered with salty water and then had all the salt rinsed off.

Brown the wild pork and venison together with the garlic and the green pepper. Add all the rest of the ingredients in a large cooking pot or place in a everything in a crockpot. Cook mixture at low temperature two to three hours, stirring occasionally, or cook on LOW in crockpot for three hours.

"My plant would be swamp cabbage, again, obtainable right in our back yard."

■ **Harry O. "Hank" Hendry**, native, lawyer, husband and father, cook of few words:

"I live off McGregor Boulevard in Fort Myers, so I am not sure what native foods still actually exist in that neighborhood. But for discussion purposes, I would pick wild turkey — boned out and pan-fried — and swamp cabbage. Boil it with salt, pepper and bacon or salt pork.

"You flour the turkey."

And then you have a mighty fine Thanksgiving." ■

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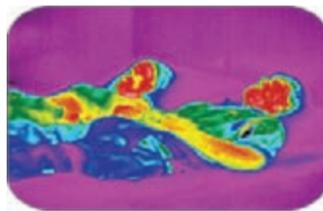
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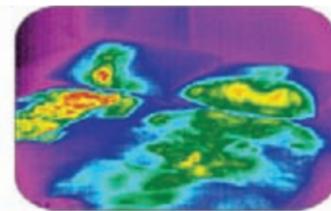
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OPINION

A first step on the debt

**richLOWRY**

Special to Florida Weekly

Nancy Pelosi is remarkably consistent. During the election campaign, she attacked Republicans for proposals to tackle the nation's fiscal problems. After the election, she is attacking the co-chairmen of President Barack Obama's fiscal commission for the same offense.

What was all that about how Americans can't abide a "party of no" again? Alan Simpson and Erskine Bowles, the Republican and Democratic chairmen of Obama's commission respectively, shocked Washington with a bipartisan proposal that isn't the typical wishy-washy fare. It is starkly forthright about our fiscal mess and about potential solutions.

They say that "America cannot be great if we go broke," and suggest a package with a ratio of roughly 3:1 spending reductions to tax increases for a total of \$4 trillion in deficit reduction by 2020. Pelosi would prefer a ratio of 0:4 spending cuts to tax increases. The implicit Democratic deficit plan is to careen

toward bankruptcy, then hike taxes as much as possible.

Amid all the budget wonkery, the simplest number in Simpson-Bowles — which still has to be considered by the broader commission — is 21 percent. The proposal would cap revenues at 21 percent of GDP, and eventually bring spending in line with revenue.

The left can't accept that number. It means giving back the federal government's gains of the Obama era, when federal spending has spiked to more than 24 percent of GDP. And it is inconsistent with the massive subsidy regime of ObamaCare. Democrats didn't trash their House majority in the spending splurge of the past two years only to go back to George W. Bush levels of expenditure.

The right isn't — and shouldn't be — happy with 21 percent, either. It would be a historically high tax take by the federal government. Christopher Papagianis of the think tank e21 calculates that federal revenues averaged 17.8 percent of GDP from 1946 to 2008. For five decades, Washington absorbed less than 20 percent of the economy without courting utter fiscal ruin.

In this context, 21 percent is a starting point. It makes clear what the direction

of government's size should be: downward. Simpson-Bowles has its flaws. Among other things, it cuts defense and accepts the fiscally ruinous architecture of ObamaCare. But it includes serious proposals to cut discretionary spending, to put Social Security on a sounder footing and to broaden the tax base while simplifying the code and bringing the top rate down to 23 percent.

The next move is President Obama's. He constantly says the debt is "unsustainable." Either he's going to play against type and cut government, or he'll need to raise taxes on the middle class. For all the controversy over the Bush tax cuts for "the rich," ending them would only generate \$700 billion in revenue during the next 10 years. The real money is in the Bush tax cuts for everyone else — \$3 trillion over 10 years. Democrats are extending those and exempting them from the "pay-go" rules so they don't have to find countervailing spending reductions.

Simpson and Bowles delivered the kind of fresh, fearless thinking Obama said he wanted. But the comfortable, stale politics of Nancy Pelosi beckons. ■

— Rich Lowry is editor of the *National Review*.

GUEST OPINION

A cry from Argentina: Close Guantanamo

**amyGOODMAN**

Special to Florida Weekly

"Gitmo is going to remain open for the foreseeable future," said an unnamed White House official to *The Washington Post* this week. For guidance on the notorious U.S. Navy base in Cuba, President Barack Obama should look to an old naval facility in Buenos Aires, Argentina.

When Ana Maria Careaga was 16 years old and pregnant, Argentine military thugs snatched her off the street, dragged her to a clandestine detention center and tortured her for four months. It was 1977, and a military dictatorship had just staged a coup in Argentina. Thirty thousand people were "disappeared" between 1976 and 1983 under the brutal junta. The junta enjoyed the enthusiastic support of Secretary of State Henry Kissinger, who is credited with authorizing a multigovernment terror network called "Operation Condor" that killed upward of 60,000 people across South America.

Decades later, Argentina has emerged from the dictatorship and risen from economic collapse as one of the new, progressive democracies of Latin America. Careaga, now 50 years old, is the director of the Instituto Espacio para la Memoria, the Institute of the Space for Memory, at the old Navy Mechanics School in the middle of Buenos Aires, where 5,000 prisoners were imprisoned, tortured and most later killed. The institute is committed to maintaining the memory of this dark chapter of Argentine history.

Ana feared she would lose her baby. Among the horrors she endured were repeated electric shocks with a cattle prod inside her vagina. While she was

imprisoned, her mother, Esther Careaga, met with other mothers of children who had been disappeared. They gathered in the Plaza de Mayo, holding pictures of their missing children and walking in a circle to raise awareness, to protest and to gain international support against the violence and terror of the Argentine state.

After Ana was released and received political asylum in Switzerland, Esther Careaga did not stop marching in the Plaza de Mayo. I asked Ana why. She said: "When I was freed, my mother returned to the Mothers of the Plaza de Mayo. The others said, 'Why are you here if you have already recovered your daughter?' My mother said, 'I will continue until all the disappeared appear, because all the disappeared are my children.'"

Esther Careaga and a group of other Mothers of the Plaza de Mayo and two French nuns were disappeared, taken to be tortured and killed, between Dec. 8-10, 1977. They were taken to the old Navy Mechanics School. With grim sophistication, the Argentine government drugged their tortured victims and piled their limp, yet living, bodies in planes. They were flown over coastal waters and dropped thousands of feet to their deaths. Unusual winds and tides washed Esther Careaga's body, and several others, ashore, and they were ultimately identified.

Standing in the place where her mother was last alive in the torture center, Ana showed me a book with a redacted U.S. diplomatic memo obtained under the Freedom of Information Act, showing the U.S. embassy in Argentina knew that her mother had been killed and her body recovered, something Ana and her father did not learn for decades.

Now, the surviving victims themselves, and their reclaimed government, are trying — and in most cases convicting — many of the criminals (Kissinger

has yet to be tried, and is said to be very careful when traveling internationally to avoid arrest). Ana is attending two trials simultaneously: On Mondays, Tuesdays and Wednesdays, she attends the trial of those who tortured and murdered her mother. For the rest of the week, in the same courtroom, she attends the trial of her own torturers. She serves as a living object lesson in the patient, disciplined pursuit of justice.

Which brings us back to Guantanamo. While the U.S. preaches to Cuba about its lack of democracy, maintaining an embargo against the country for decades, you would think it would set up a model of democracy on the piece of Cuba that the U.S. controls. Instead, it has formed a globally reviled concentration camp there, a Kafkaesque land beyond the reach of law. About 180 men are now interned at Guantanamo Bay, with diminishing prospects of a day in any real court, for years subjected to interrogations and to extended isolation that is both legally and actually torture. President Obama promised to close the prison camp. Congress now is unlikely to fund any Guantanamo shutdown and prisoner transfer, leaving the president shackled to Guantanamo, consigning the prisoners there to indefinite detention and despair, and deepening the disgust with which many in the world view the U.S.

Ana Maria Careaga is a torture survivor who goes to work in the very facility where her mother was tortured and spent her final hours. Her advice for President Obama is simple: "Close Guantanamo." ■

— Amy Goodman is the host of "Democracy Now!," a daily international TV/radio news hour airing on more than 800 stations in North America. She is the author of "Breaking the Sound Barrier," recently released in paperback and now a *New York Times* best-seller.

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15 MINUTES

A doctor on a mission for Southwest Florida's needy and uninsured

BY EVAN WILLIAMS
ewilliams@floridaweekly.com

When he was of early elementary school age, Dr. Mark Asperilla was an "intern" for his grandfather, a small-town doctor in the Philippines. He helped dress wounds and bandage them up. Many of the patients were poor, and his grandfather took it as a mandate to provide them with medical care, whether they paid in money, chickens and vegetables or nothing at all.

In his practice as an infectious disease specialist in Southwest Florida, Dr. Asperilla keeps his grandfather's old mandate top of mind. His clinic and pharmacy for uninsured and needy patients, the Virginia B. Andes Clinic in Port Charlotte, had about 9,000 office visits last year. Similar clinics are slated to open next year in Englewood and Lehigh Acres. He plans to open "franchises" in Immokalee and LaBelle, too, recruiting and coordinating staff to run the not-for-profit model on their own.

He started the Andes clinic in 2008 after getting a 2 a.m. inspiration, quickly jotting down the nuts and bolts of the idea of a free, volunteer clinic on a napkin.

"I saw the disparity that health care is basically for people who have insurance coverage," Dr. Asperilla says. "Health care is one of the most important commodities we have that is lacking."

Dissatisfied with what he calls a "one-

size-fits-all" model of public health care provided by federal, state and county government agencies, he set out to better serve patients who can't afford primary care.

Although public programs might aim to serve needy populations, he maintains, they often waste money on high overhead costs associated with bureaucracy. His clinics aim to spend more money on treatments for patients, and to offer them warm, personal care.

"They feel that the community cares for them," he says of patients who come to his clinic. "They're not out in the dark by themselves."

The clinics are also focused on preventative medicine, such as exercise and nutrition, aiming to offset the effects of poor health choices in later life, and ultimately to save money from a generally healthier population.

His passion for providing health care is extended to many other pursuits, lending him a Renaissance-man

quality. Besides English, which he speaks in a heavily accented, rapid clip, he communicates in Spanish, German, American Sign Language, and Tagalog (spoken in the Philippines).

A self-described classically trained concert pianist (Beethoven is one of his favorite composers), lately he has focused on learning jazz.

In addition to a private practice he also runs, he owns a stake in several other businesses, including the Microtel Inn & Suites in Lehigh and Port Charlotte and a 300-acre pomelo farm in Arcadia. He's hired managers to help run

the companies.

Dr. Asperilla's reach in bringing medical care to the needy and uninsured is also expansive. Every few months he travels abroad, directing medical missions or temporary clinics in Ecuador, Peru, Guatemala and Haiti.

His family includes three children, ages 11, 13, and 15, as well as brothers and sisters who live in the Northeast United States. He and his family emigrated there in the 1970s from Santa Ana, Manila, where his mother ran a pharmacy and his father was a lawyer. But it is his grandfather the doctor most resembles in his health-care career, which shows no signs of slowing down with age. Reluctant to admit any specific number in that regard, he instead offers a rebuke of time's corrosive effects on ambition or resolve.

"I'm allergic to age," he insists.

However old he is, Dr. Asperilla wears the years lightly, energized by a medical mission just as necessary now as when he was a boy. Probably for years after he helps found clinics in Southwest Florida, there will be patients who rely on doctors like him and his late grandfather.

"I'm still young, you know," he says. "I'll probably retire when I'm old and gray and want to just smell the roses."

"But right now is the time to step up because there's a very big need in the community." ■



Dr. Mark Asperilla
COURTESY PHOTO

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JOBS

From page 1

who have them. We know because we asked.

What's it like, for example, to clean up the home of a murder scene, or collect other people's rotting garbage in the Florida sun all day, or spend 15 hours making a dead person look good for a five-minute viewing, or wrestle a 13-foot hammerhead shark for a tiny tissue sample to check the animal's mercury level, or squeeze the impacted anal glands in a dog's rear end until the noxious fluid shoots free?

To find out, you can either go seek employment in those occupations, or read on.

The simple answer, usually, is that it's not fun — not in any traditional sense. But sometimes the work may be unexpectedly rewarding.

"This gives you something different every day. I never know what's going to happen, and now I think, 'If I had to work behind desk I couldn't do it,'" says Shannon O'Neill, a spokeswoman for Servpro of Collier County, a company that specializes in extreme cleaning of properties damaged by fire, water or biohazards (a frequently used euphemism for dead people).

She doesn't have to dress up, either.

"It's hard to dress up for work — I've stopped wearing dresses. I might have to go from a biohazard or a mold situation to a dinner function."

And why sweat the little stuff when you have a down and dirty job dealing with the big stuff?

"A lot of people ask me, 'Has this job changed your attitude about death?'" explains David Wolf, the managing partner of Harvey-Engelhardt-Metz funeral home in Lee County.

"No, but it has changed my attitude about life. When I go home at the end of the day, if I've had a flat tire, or the dishwasher doesn't work, I don't get upset. I deal with people all day who would have traded their right arm to have only the problem I have."

Dirty work is always necessary, too — especially in a nation where the unemployment rate is 9.6 percent, in a state where the unemployment rate is 11.9 percent, and in a region where the unemployment rate remains torturous: 13.5 percent in Lee, 13.3 percent in Collier, and 13.1 percent in Charlotte County.

Not only do we need them done, but we need all the jobs we can get.

While Mr. Rowe's characterization of a dream job may be real — after all, he hosts the Discovery Channel's "Dirty Jobs," where he chronicles and celebrates grimy work and those who perform it — there are some dirty jobs right here in Southwest Florida that aren't quite so obvious as the one with your own garbage can and shovel.

Most of us don't have to do them. But if we did, probably only some of us could perform without being deformed.

"There's a lot of burnout, called compassion fatigue, in this business," admits Gloria Letendre, supervisor of the kennel for dogs at Lee County Animal Services, the biggest on the Southwest coast (10,000 domestic and stray dogs and cats come through it in a year).

"If I had a nickel for all the times people have said, 'I couldn't do your job' — well, I've gotten to the point where I just say, 'Yeah, you're right, you can't.'"

The state Agency for Workforce Innovation lists more than 600 paying occupations available across the region. Most of them aren't dirty — not relatively speaking — and their titles won't reveal much about the nature of the jobs.

But the list will give an indication of

what's out there: how many dirty jobs there are now, how many there might be eight years hence, and how much those jobs pay.

For example, farmers work one kind of dirty job and garbage collectors work another (the definition of "dirty" is about as firm around the edges as a cracked egg), but both are listed this way in "Workforce Region 24," which includes Collier, Lee, Charlotte, Hendry and Glades counties:

- Refuse and Recyclable Material Collectors: 313 jobs in 2010, 375 jobs projected for 2018, with a current average hourly wage of \$14.63.

- Farmers and Ranchers: 4,693 jobs in 2010, 4,273 projected for 2018, with a current wage that is N/A — not applicable. (So figure about \$5 an hour for the people who actually do the farming and ranching rather than manage the farming and ranching.)

There are other obviously dirty jobs listed, as well.

Fast food cooks, for example, number 1,199 this year, with 1,352 expected in eight years. They average \$8.46 per hour to come home soaked in the smell of old grease.

Shampooers of other people's hair number 82, with an average hourly wage of \$8.87. Cleaners of septic tanks and sewer pipes number 111 in the region this year, averaging \$13.21 cents per hour. Here's the good news: 151 such dirty jobs will likely be available in eight years.

In the end we can draw only two conclusions from all of this: One, there will always be others with a dirtier job than you have, or probably than you've ever had.

And two: We would do well to pause and offer them a very big thank you.



COURTESY PHOTO

The team from Servpro often has to clean up messes like this one left by a compulsive hoarder.

Extreme cleaners

AT SERVPRO OF COLLIER COUNTY & South Fort Myers, a franchise business (one of about 1,400 nationally) owned by Ken Smith, men and women often wear total body suits complete with special headgear and respirators to enter and clean homes or buildings made dangerous by "biohazards."

Sometimes the biohazard is caused by the remains of a human being or animals, and sometimes by "hoarders" — people who live in almost unspeakable filth before abandoning a home, says Shannon O'Neill.

The company spokeswoman, Ms. O'Neill is a graduate of Estero High School and FGCU who never intended to take on this particular dirty job when she graduated with a marketing and advertising degree.

"I thought I'd be working for Coke or Budweiser in a corporate office," she admits. The reason she's in the dirty jobs business?

"Money," she says.

The company can charge a fairly hefty price to clean up some scenes, from about \$1,200 on the low end for mattress and carpet removal with a little blood, to as much as \$20,000 in the case of a man who lived and died by the sword, apparently.

"The guy got beheaded. There was a sword on the wall, he collected swords. A neighbor came in and robbed him, and used his own sword to behead him. Blood spattered everywhere. It was there for days. So not only do you have the smell in the house, but you have the bugs that have collected. You're not just cleaning up blood. I don't know where they come from, but they're there — the whole place is full of maggots and bugs. And if it all gets on furniture or soft cloth, we have to throw it out. It's disgusting work. Nobody is happy when they have to go do it. They get about \$12 or \$13 an hour, and we'll give them bonuses for the hard jobs, like \$200."

Ms. O'Neill spends time at many unpleasant scenes where two-person crews take on big jobs, often after getting a call from law enforcement authorities finished with a scene, or from property managers.

She further describes the work this way:

"Sometimes you think because they're rich, people will be immaculate, but it takes your breath away, the way they live or urinate all over the place.

"We got one house — Fannie Mae called us — it was so bad the ladies could barely even walk in there. It took them a month to clean up the place. Our cleaners took this picture of themselves, three of them, and they were like, 'Why? Why? Why?'"

"To get a job here, you have to have all the different shots, and you have to have protective gear. They get their own respirator masks, and they have smell cartridges on the side of them. There have been quite a few times when they've walked into a place and thrown up.

"Sometimes I've made the mistake of going in a place and looking around — and you see a picture of kids, or family photos. And all of a sudden it's real, it's a person. And that's harder.

"One of the worst things we deal with regularly is sewage. Like the exploded toilet we found recently. It was sewage backup. The pressure from the lines builds, and it will blow the poop out into the house. Right up through the shower, the toilet, the sink, all over.

If that happens you have to cut out the drywall, get rid of the carpet, and get rid of all the bacteria that could be in the house.

"There was an apartment complex in Naples where a woman was a hoarder, and she had birds. The birds were running free. There was bird poop all over the walls and everywhere. This stuff is very toxic, and it smells worse than you can imagine. It had gotten up in the roof, and that whole ceiling had to be ripped out."

Shark science and fish guts

TRUE, A LOT OF PEOPLE MIGHT like the look of Darren Rumbold's dirty job. Out on the often-blue waters of the gulf, fishing. For sharks — tigers, bulls, hammerheads, nurse sharks, blacktips. And that's dirty?

Yes, he says, and it can smell, too. "We use a variety of baits and chum — it can get quite bloody on deck," explains the associate professor in the Department of Marine and Ecological Sciences at Florida Gulf Coast University, who heads a shark project designed to study levels of mercury in the top predators, and how it got there.

The job smells, all right, especially by afternoon on the shark boat. But that's before the sharks surface on Professor Rumbold's hand line and hook, decidedly unhappy with the circumstances.

Then nobody cares what it smells like, and FGCU's official shark wrestling tournament begins.

"It's a rush because everybody (undergraduate and graduate students helping with the research) has to work



COURTESY PHOTO

Professor Darren Rumbold and FGCU students wrangle sharks for research.

together. We're shouting, 'Give me this,' or 'give me that,' and we're trying to get everything accomplished without forgetting anything, quickly, so we don't harm the shark. It's very hectic.

"We've had some hammerhead sharks up to about 13 feet. The last one was too fresh, and it put up quite a bit of a fight, so we released it before tagging it (with a satellite receiver). If we catch a very fresh shark that hasn't been on the drum line too long and tired itself out, it can be quite a handful getting it on board.

"Hammerheads are not that aggressive. But the smaller ones, like the blacktip — those give us most of the problem. The nurse sharks are aggressive, too, and the tigers, the bulls. But you get them into the sling and get them on their back and you can do the measurements. The first thing we do, though, is insert a hose connected to a submersible pump and pump water across their gills so they're still breathing."

After tagging it so scientists at the University of Miami can follow its movements — often down around the coast of Venezuela, for example — Professor Rumbold takes a 6 to 8 millimeter plug out of the animal, along with a small fin clip. The tissue samples will allow him to trace eating patterns revealed by the kind and quality of carbons and nitrogens, along with the food-chain evolution of mercury.

"We can learn where the sharks might be feeding, whether they get the carbon source from terrestrial sea grasses or more pelagic sources — and the nitrogen will tell us where in the trophic food web they feed."

Shark scientists usually have to pay for knowledge in blood.

"They're very rough," says Professor Rumbold. "You actually do damage to your hands working on them — you rub the skin right off your knuckles. And when you get hit with a tail, you DO get an abrasion."

But that's a small price to pay — that and the stink that gets in your clothes and skin — for learning.

"The best part of this job is finding new things, finding unexpected new patterns," Professor Rumbold says.

"Going into this, for example, I thought that smaller species, the blacktip and blacknose sharks, were not going to have as much mercury as the larger tiger sharks. There's the perception that tigers are the more fierce predator. That they eat the larger prey, and therefore they should carry more mercury (mercury "biomagnifies" up the food chain, since 80 to 90 percent in any prey is transferred to the predator).

"But it's the reverse. The small blacktips and blacknose sharks have more mercury than the larger tigers or bull sharks.

"In the future we're going to figure out the mechanism for that data.

"Do they have a different bioenergetics that would cause them to increase the mercury accumulation? Or do they handle it differently? Or this: Are some of the sharks moving out of area and not being exposed to relatively high levels of mercury in Florida waters?"

"Someday we're going to be able to answer that."

And they're going to get dirty doing it.

Dead Man's Bluff

ACTUALLY, A FUNERAL DIRECTOR such as David Wolf only bluffs mortality for a brief time, making a body look as vital as he can for those who will view it one last time.

He never tries to bluff the living, he says — with whom he shares every step of the process, if they're so inclined to do so. Ninety percent of the funeral business is dealing with the living, and only the other 10 percent requires dressing in full-body protective suits with masks, to embalm the dead, the dirty part of the job.

Now the managing partner of the Harvey-Engelhardt-Metz and Fuller funeral homes, Mr. Wolf has worked in the business for more than two decades, in Oklahoma, northern Virginia, and Lakeland.

"Anybody who has had someone close in an extended illness has seen



COURTESY PHOTO

Funeral director David Wolf comforts grieving friends.

them at their worst," he explains. "When that person dies, we can let them see their loved ones looking more like themselves. We can take the pain off the face, put them in a suit and tie, so they look at peace instead of looking ill."

Mr. Wolf is something of a rarity in the business since no one in his family preceded him in it, he says.

Instead, he discovered his calling as he approached graduation from the University of Oklahoma years ago, with a fine arts degree, a new marriage, and no prospects.

The work usually starts with a telephone call.

"About 90 percent of the time, we are notified by telephone. At that point we get information from the family, we pick up bodies at the hospital or nursing home or a residence.

"When we bring them into our care we talk with the family. We get permission from family to do the prep work, and we invite the family to come in and sit down. We have a list of 125 biographical questions we ask. We ask the family to gather 35 to 50 photos to put together a video tribute.

"Are they going to have a viewing of some sort? We do cosmetics, I can even do hair — the biggest thing we are responsible for is leaving a good memory picture for the family.

"It's about 60 percent science and 40 percent art to get somebody ready for viewing. We are taught in (mortuary) school the science part, in doing the embalming and prep work.

"Beyond that there's an art in making them not look like they did. Taking the pain off their face, or if it's a female, a mom, to ask the family to bring in her own ornamental cosmetics. Did your mom have a hairdresser in town? I'd say 50 to 60 percent of hairdressers have been in a funeral home.

"A century ago this all occurred at a house. A funeral director showed up at the house, they set the casket in house, and they did the embalming in the house."

Not any more. Now it's considered a dirty job.

"We are required by the company,

and it's my own policy to treat every person as if they're contagious. You never know, somebody may have led a healthy lifestyle but contracted a virus or something in the hospital or nursing home, and now they are hazardous.

"One of the main reasons we embalm is for sanitation and protection of people coming to visit. We are left with the responsibility to make sure that the person having a viewing tonight at our funeral home is safe to be seen.

"The other main reason for embalming is preservation.

"It's a surgical procedure, for lack of a better word. We replace a portion of blood with embalming chemicals, formaldehyde. It has a disinfection preservation ability. We have an embalming machine that puts fluid in, and that's about a two-hour process.

"We wear gloves and gowns and face protection, you name it. Unlike Jimmy Carter when he went to Three-Mile-Island wearing only the paper boots.

"When I started this, I thought it was going to be six months worth of work, it would pay for school, and then I'd be an artist.

"My first time, I went to a woman's home, picked up her husband who had died, and now the widow was talking to me. I had no idea what to say or do, so I nodded and listened a lot. I found out later in (mortuary) school that was the right thing to do.

Throughout my career there have been traumatic situations I've been exposed to. The hardest thing we deal with is the death of children. I try to look at whatever it is — a tragic auto accident or a fire or cancer, because even that can reduce the human body to a point where it... I don't want to say repulses you... where it affects you — I look at it as, we have this job to do. And if the family wants to see them one more time, we make that happen.

"I once spent 15 hours getting somebody ready for a father who wanted to spend five minutes and say goodbye to his son."



COURTESY PHOTO

A worker from Veolia Environmental Services has to pick up about a ton and a half every hour.

When they think of a dirty job...

MOST PEOPLE THINK OF A garbage man.

Garbage MAN, usually, because only one woman numbers among his 90 employees, says Tom Reynolds, operations manager of Veolia Environmental Services, which operates 14 trucks each weighing 16 tons to pick up household waste and yard debris from 46,000 homes.

Mr. Reynolds, who once managed restaurants, has been on many a garbage route himself, working his way up from route supervisor to manager.

"How dirty is this job? Well, it's Florida and it's hot outside, and the garbage sits out, usually for a few hours ranging up to as much as 24 hours. It can be a pretty foul-smelling job, no doubt about that. We pick it up all by hand and load it.

"Most houses produce about 65 pounds of solid waste per household, per week. It seems like a lot, and most of our guys pick up between 16 and 18 tons a day, by hand. They're flipping the lids off, lifting and dumping the cans as fast as they can, two guys per

truck. They have to get about a ton-and-a-half an hour to fit the work into a 10-hour day. That's five days a week, so 50 hours a week for 50 weeks a year, and they get paid about \$13.50 to \$15 per hour.

"The trucks smell. People don't like to be behind us, they're impatient with us. It can take a little while sometimes, when somebody has more than the usual number of cans out. In this day and age of got-to-get-me-there-now people can be rude.

"We're kind of looked down upon, too. The general philosophy is, 'what kind of person does it take to touch someone's garbage?'"

"But these guys are some of the hardest working guys I've ever seen. They take it personally when somebody calls and says we didn't get them.

"On a daily basis they have to deal with everything from rotting meat to diapers to dog feces to whatever else.

What's worst? That depends on your perspective of worst.

There are dangerous things: People who are diabetic or take medicines through injections sometimes don't discard the needles properly — that's most dangerous.

"Some of the most disgusting include dead things.

Last winter we had the cold spell and a lot of fish in ponds in neighborhoods died. They skimmed off the dead fish and left them in garbage cans and that's the most vile thing I've smelled or seen.

"None of it smells good. What's funny is that it doesn't matter what kind of mix you put in a 16-ton truck — the odor is exactly the same. When we unload that load at the incinerator, it's always the same smell as every other load.

"One of the things I tell people in the interview process is, this is not a glamorous job. People look down upon you. People think that because we do this it must be because we're dumb, but it has nothing to do with that.

"This job can break you down by the time you get into your 40s, too, it takes a toll on you. Not everyone is cut out to be a garbage man. Not everyone can do it. You'd think the best guys would be big and muscular because they lift all that weight, but no. The best ones are usually littler wiry guys, like 5-foot 8 inches and maybe 140 or 150 pounds."

When love is a job

TALK ABOUT HAVING PETS. Talk about unconditional love.

Then you better talk about Gloria Letendre and her colleagues.

Talk about poop and pus.

Every 30 days, Ms. Letendre inherits more pets than any other single human being living south of Sarasota and north of — not Naples, not the Ten Thousand Islands, not Key West — probably San Juan or Havana.

Between 850 and 1,000 animals flood into Lee County Animal Services, the largest shelter in the region, in a given month.

There, Ms. Letendre's title gives her claim to holding the dirtiest and arguably the most glorious low-down-dirty-dog-of-an-animal-care job on the Southwest coast: supervisor for kennel dogs.

Being a kennel dog is not what a dog wants to be. It means imprisonment in unnatural circumstances — albeit kind, compassionate imprisonment — for each animal.

Every morning before the kennels and the dogs have been fed and cleaned and washed and treated with required medicines or care, the place smells like something that rhymes with bell and sounds like bit, says Ms. Letendre.

Which makes one wonder why anyone would want to be supervisor for kennel dogs.

There's a single word for it that starts

with L, but you already knew that.

"It can be very rewarding, but it can also be very heartbreaking," warns Ms. Letendre, whose name starts with L, and who should probably just wear a big L on a T-shirt.

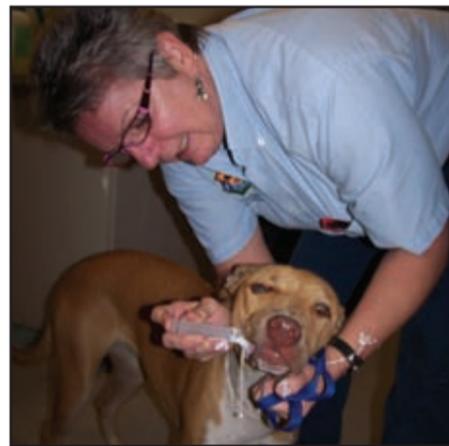
Early in each day, she says, two teams arrive at the shelter: five on the dog team and four on the cat team. Then they begin cleaning.

"The dog team will go around and feed all the puppies first, the malnourished and skinny dogs that need extra groceries. They will re-boost any dogs that need boosters, and then they go cleaning.

"To do that, they section off the dog on one side of the kennel. Then they scoop the poop, and it smells, and sometimes when you put it into the barrel it gets all over you. I tell my people, 'It washes off.'"

People have become nauseous just walking by the poop barrel because it can smell so bad, she admits. But the show must go on.

"Then they spray the kennel down, wash it with chemicals, squeeze it off,



COURTESY PHOTO

Gloria Letendre, Kennel Operations Supervisor, gives a dog deworming medication.

and start on the other side."

That's seven days a week.

"The dog team also processes dogs — we give them vaccinations and deworming. For that you squirt liquid into their mouths. The dogs will spit it out, shake their heads and it will go flying. So my glasses are always full of it.

"For aggressive dogs, we put them on a control pole. Or put medicine in the food. We do not take chances. One vaccine is intra-nasal, and another goes subcutaneous on the left flank.

As fun as all that is, it isn't the dirtiest, smelliest part of the job, though.

"Some animals come in injured. Then, when they're infected and they have pus or when they have skin conditions like the mange, they smell really bad. And the poor things can defecate on themselves. It's not their fault."

Which means they defecate on their caretakers, who still have to perform such tasks as testing fecal samples. If there's no poop in a cage, they get to insert a long-handled Q-tip into the animal's rectum. Then they get to look at the results under a microscope.

But that's nothing. Ever wondered why dogs smell each other's butts? It's because they have anal glands on either side of their rectums that reveal great amounts of information about the health, the diet and the condition of the dog.

Unfortunately, those become compacted. And the former real estate agent with a degree in animal science gets to help clean them out.

"You have to gently squeeze them," says Ms. Letendre.

And when you do, kaboom. The dirtiest dirt in the state of Florida comes shooting out, often all over the L woman.

But what is love, if not all forgiving and smelly?

It's a job. A dirty job, but somebody has to do it. ■

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From page 1

The 3- and 4-year-olds at Royal Palm Academy proved some things never change. Their teachers welcomed me into their classrooms one day last week, made a brief introduction and set me free to query them about the Thanksgiving meal. Here's what they had to say.

From Shannon Sedio's class of 4-year-olds:

■ Mac O'Malley - "The turkey cooks for about 20 minutes. There's corn and gravy, too."

■ Sydney Truitt - "The market cooks our turkey."

■ Abby Pellone - "I don't watch the turkey get cooked. I just eat it."

■ Grant Shrigley - "The turkey weighs about 40 pounds and cooks for 15 minutes."

■ Frankie D'Agostino - "I'm having chicken nuggets!"

■ Brennan Ringhofer - "My mom cooks the turkey for about 15 minutes... until it's hot."

■ Andrew Buchheit - "My favorite part is pumpkin pie with applesauce on it!"

■ Hunter Lund - "We put some cookie crumbs inside the turkey and cook it for about 40 minutes. It weighs 91 pounds. We have corn dogs, too."

■ Sophia Jaikaran - "I think there's cheese inside the turkey. It cooks on the grill for 45 minutes. It weighs 100 pounds. There's more cheese on the pumpkin pie."

■ Graeme Marshall - "I like pumpkin pie and ribs for Thanksgiving. We stick them in the oven for 100 minutes."

■ Lucas Romano - "My mom puts a fish inside the turkey. It cooks for one minute at 100 degrees."

■ Kerigan Klevanosky "The turkey has to cook for one to five minutes. We have macaroni and cheese with it."

From Nina Martinez' class of 4-year-olds

■ Dale Witt - "My grandma wraps string around the turkey and puts it in the oven for six, maybe seven minutes at 30 degrees."

■ Gianna Robinson - "The pumpkin pie comes from the fridge!"

■ Alex Cecil - "We don't like turkey, but we cook corn and chicken on the stove for a pretty long time, almost five minutes."

■ Liam Merrigan - "Stuffing goes inside the turkey and it cooks for five minutes or maybe five hours at 50 degrees."

■ Christian Bazaz - "A chicken goes inside the turkey."

■ Derek Roque - "Our turkey is 60 pounds. It goes in the microwave with corn for five minutes."

■ Justin Meijer - "The turkey weighs 10 pounds and cooks in the microwave for eight minutes, I think."

■ Thomas Lund - "Mimi and Poppy cook the turkey with cornbread inside it. It cooks for 10 minutes."

From Mary Dunigan's class of 3-year-olds

■ Samantha Kallejo - "I'm going to make a blueberry pie! We mix it up and put it in the oven and wait and wait and wait, for maybe three minutes, before it's ready. We eat it all up and rub our bellies!"

■ Ryan Kronewiter - "Popcorn goes inside the turkey."

■ Allyson Mihelich - "My mom puts salt on the turkey and cooks it for three minutes in the oven. I think it weighs 20 pounds."

■ Christopher Zumaeta - "I don't like turkey. I just like pasta."

However your turkey gets cooked, and no matter what accompanies it on your holiday menu, I hope you are fortunate enough to share it with family and friends. ■



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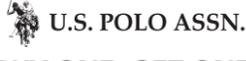
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TRAVEL

BY HARVEY HAGMAN

Special to Florida Weekly

Before Mel Fisher, best known for discovering the 1622 wreck of the Spanish galleon *Nuestra Señora de Atocha* and its sister ship, the *Santa Margarita*, died, he sat with me in his favorite bar in Key West and described long-lost treasures he planned to pursue.

The brawny Key West treasure hunter smiled as he talked and nursed a rum and Coke. A gold chain glittered on the neck of perhaps the world's greatest treasure hunter. Upon it shone a small golden llama. Mel, who died in December 1998, said it provided a clue to a treasure.

(Cleaning out my files recently, I chanced upon my notes of his remarks made after he found the *Atocha* and the *Santa Margarita*. After my Key West interview, I returned to Washington, D.C., where my newspaper editor said, "We've had enough treasure stories for awhile." And I forgot about my notes. Now, rereading them after these many years, I still find Mel's words fascinating, so I'm at last writing his untold treasure story.)

Mel fingered the Inca relic as he described its discovery in a crater high in the Peruvian Andes. "I was there on vacation, checking out this fellow's letter. I get dozens of letters telling me about treasures. This one struck me as being for real."

So Mel and his wife, Delores, flew to Peru. There they were taken to a remote Andean area by an Inca Indian who claimed he was a direct descendant of Atahualpa, the Incan emperor killed by Pizarro and his Spanish troops in 1533.

"In the lake, where I found this llama, is another life-sized, 24-karat, solid gold llama statue, according to this Indian, and a golden statue of his great, great, great grandfather," he told me. "This was one of the spots where he told me a large treasure was stashed away."

The water was warm and clear, unusual in an area of murky, cold lakes, according to Mel. It was so unusual that the treasure hunter climbed down inside the crater to test the water. Inside his suitcase he concealed an Aqua Pulse One metal detector. As he had no diving gear, he put on the headphones and tossed the detector into the water.

"I was pulling it back to shore, when the thing went WHAM-O, WHAM-O," he said. "I thought beer cans, then I thought, geeze, there are no beer cans within a couple of hundred miles of here."

He asked the young Indian accompanying him to wade into the water and search the sands with his hands. The Indian had no luck. Exasperated, Mel stripped off his clothes and jumped in.

"I found this little gold llama about 3/4 inches high," he said. "So that kind of turned me on. Then I got another reading with the detector. It was a gold ring with two gold hands holding a silver heart."

His mind raced as he examined the golden llama in the thin mountain air.

"I would say that within 20 minutes I had a complete expedition figured out. I asked the Indian, 'Where can I get a mask and fins and snorkel?' He told me I'd have to go to Lima for diving equipment."

"I thought: I'll go to Lima and rent a tank and regulator so I can stay down an hour or two. Or maybe I'll rent three or four extra tanks. I'll probably need a wet suit and a weight belt and I'll buy a rubber raft. I might as well have an air compressor so I can build an air lift."

He laughed his patented tee-hee-hee, laugh.

"Then I thought: The hell with it. I better not. The Incas will think it's their gold, and sure as hell the government is going to come in and say it's their gold. So I bet-

The untold story of the long-lost treasures of Mel Fisher



COURTESY PHOTO

Writer Harvey Hagman with Mel Fisher, right, at the site of reported treasure site in Virginia.

ter play it cool and come back with a legal, properly prepared expedition with plenty of protection, money and equipment and personnel. So that's what we're planning on doing."

Of the Andes, he said, "There's absolutely nothing up there. We might have to use special copters because there isn't much oxygen. I noticed the altitude a lot and I was only up there for three days."

According to Mel's Inca guide and documents that Mel obtained, a 700-foot gold chain lies at the bottom of that Andean lake. "That gold chain was strung around the plaza in Cuzco for Atahualpa's son's 10th birthday party, when the emperor threw a 10-day party for him. His son got his first haircut, which signified he was becoming a man and would become the next Inca emperor. His father gave him that gold chain for a birthday present," Mel said.

"There is something about a treasure that fastens itself upon a man's mind. He will pray and blaspheme and still persevere, and will curse the day he heard of it, and will let his last hours come upon him unawares, still believing he missed it only by a foot."

— Joseph Conrad

"When Pizarro and his conquistadors killed Atahualpa, his son took 2,800 Indians, picked up that chain in the middle of the night, walked off with it and stashed it in a volcano so Pizarro couldn't get it."

"They stashed neat things with it. They had golden concave mirrors, the largest 28 feet across to light up valleys and mountain gorges as part of their religion. When the sun hit the mirror, it lit up the city and the Incas would get up and go to work. The mirrors are supposed to be in there, too, along with a life-sized statue of Atahualpa and a couple of other emperors."

Mel compared Incan communication systems to our early Pony Express. "Runners would run as fast as they could for one kilometer, then pass the baton or whatever on to the next Indian runner. Using this system, daily they brought the emperor fresh fish daily from the Pacific over 15 mountain ranges. In the same way, they spread the word that the emperor was being held for ransom. All the people were told to ransom the emperor with their gold."

"Women took off golden fingernails, necklaces, bracelets, earrings, gold chains. Hundreds of llamas, each carrying 50 to 100 pounds of treasure traveled to Cajamarca. Pizarro really goofed. After his house was filled up with gold, he killed Atahualpa."

When the word spread that the emperor had been murdered, the Incas quickly stashed their treasure.

Mel said he was going after two of the major stashes.

To further document his case, Mel cited a book written by Pizarro's barber. "It was like a diary, written about the entire conquest of the Incas. Pizarro only had 19 men with him when he reached Cajamarca. Two years earlier he had tried to conquer the Incas, but his army got wiped out by dysentery and the fever. On his second expedition, the same thing

happened, but 19 of the Spaniards made it through. Those 19 took over the whole Inca Empire."

What's the name of the lake?

"That's the secret right now," said Mel, smiling as he took a slow sip of his Cuba Libre. That's not the only treasure he said he was going after. The big man with the broad shoulders, thinning hair and a sly grin, puffed on a cigarette as his eyes got a far-away look.

"In Venezuela, we're going after Montezuma's treasure. The Aztec emperor was killed by Cortez after his conquest of Mexico. I have to keep the location quiet now, but we've got the documents."

In Venezuela?

"That's what I said."

I raised my eyebrows and he continued, "In Brazil, we located about 10 shipwrecks in medium to deep water. They should be easily and quickly salvaged. We intend to do a top-rate archaeological project on each one."

"In Mexico, we're going after a couple of Spanish galleons with vast treasures on them, but I cannot give their names or locations for obvious reasons. They are about 150 miles offshore Mexico."

"Then we'll continue working on the *Atocha* and the *Santa Margarita*, the 1715 fleet, and the 1733 fleet in the central Florida Keys. The first wreck is south of Marathon, and the last one is nearly all the way up to Miami. It's more or less picking up on things I found, but never followed through on. We're going back with new equipment and enough funds and know-how to properly work these wrecks."

"There are 21 galleons scattered all along the Florida coast. I've already located 18. I've got three more to find."

He paused. Those three galleons seemed to sail across his mind, another challenge, another puzzle to solve.

A woman passed and said, "Hi, Mel." He rose, smiled, put his 6-foot gold chain around her neck, and said, "This is a money chain from the Spanish galleon *Atocha*. Each link was like a \$100 bill. In the old days they ripped off a link to buy food, drink, a woman, whatever they wanted."

After the encounter, Mel sat down and the sun flashed off his golden ring.

"My ring has a modern mount, but on it is a one-escudo gold coin the size of a dime. It's the first gold coin I ever found. I bought it from the guys and mounted it on this ring. It's like a seed that grew into a money tree. It came from the Sandy Point wreck at Vero Beach. Later on we found the ocean floor paved with thousands of dazzling gold doubloons — escudos, eights, fours and twos — and this one escudo coin. Escudos were their money in those days. The eight-escudo piece they called a Spanish gold doubloon."

One secret of Mel's success was solid research. Professor Eugene Lyons, a Ph.D. from the University of Florida and a research historian for Treasure Salvors, helped Mel zero in on South American treasure sites after his Florida successes.

"Only now are we beginning to research thoroughly Peru, Brazil, Venezuela and Mexico," Mel said. "But when Gene (Lyons) was working in the Archives of the Indies in Seville, he alerted 80 other researchers that we were interested in anything concerned with treasure or shipwrecks."

"So now we have a vast library of documents that I haven't even looked at yet. We have hundreds of thousands of documents picked from millions of documents. Even today there are gunnysacks of old documents that haven't been opened for hundreds of years. They are not catalogued, translated or organized."

"I never did want to give up on anything," he added. "And the fascination grows." ■



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Food banks and shelters throughout Southwest Florida are stepping up efforts to stock their larders in anticipation of record demand through the holidays and into the winter season. Standard pantry items include: canned beans, soup, fruit, vegetables and meat; hot/cold cereal, dried beans, peanut butter and jelly, powdered milk and drink mixes, rice, spaghetti and sauce, baby food, macaroni and cheese, stuffing and biscuit mixes, cake mixes, condiments and juice in boxes or plastic bottles.

Here are a few ways and places you can help:



COURTESY PHOTO

■ **St. Matthew's House** serves between 2,000 and 3,000 meals every month through its Old Firehouse Feeding Ministry and gives more than 500 bags of groceries to families in need. Financial gifts and pantry donations are always welcome, as are toiletries — disposable razors, towels, baby wipes and diapers — for residents.

Donations can be dropped off at St. Matthew's House at 2001 Airport-Pulling Road S. Call 774-0500 or visit www.stmatthewshouse.org for more information.

■ **The Shelter for Abused Women & Children** is preparing to help make a peaceful Thanksgiving and holiday season for its clients. Donations should be dropped at the back warehouse of The Shelter's Options Thrift Shoppe, 968 Second Ave. N., between 10 a.m. and 4 p.m. Monday through Saturday.

To coordinate a food drive for the Shelter at your office, club or neighborhood, call 775-3862, ext. 235, or e-mail rgrabau@naplesshelter.org. For more information about the Shelter and its services, visit www.naplesshelter.org. ■

■ **The Harry Chapin Food Bank** has put out an emergency plea for the 5,000 turkeys needed by the nonprofit agencies throughout Southwest Florida that rely on the food bank to fill baskets for holiday distribution to hungry adults and children.

Monetary gifts can be mailed to the Harry Chapin Food Bank, 3760 Fowler St., Fort Myers, FL 33901. A gift of \$11 will purchase one turkey. Frozen turkeys or hams can also be dropped off at the above address.

The Harry Chapin Food Bank provides food to dozens of agencies in Collier, Glades, Hendry, Lee and Charlotte counties. For more information, call 334-7007 or visit www.harrychapinfoodbank.org.

■ **Juniper Village at Naples** is collecting non-perishable items for donation to the Harry Chapin Food Bank. Donations are welcome at the administrative offices at 1155 Encore Way. Call 598-1368 for more information.

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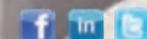
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- **1** certified music therapist
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SNORING? SLEEP APNEA?

Most older men and many women snore and have sleep apnea (gasping for air) :

To my surprise, after taking **Bell Sleep & Apnea Relief #23** I really didn't snore or gasp for air anymore. I sleep through the night and feel rested and refreshed in the morning. *Mark Wilson, 40, Hudson, NH* ■ **Sleep apnea capsules worked first night!** For last 15 years I had sleep apnea and my doctor made me buy a C-Pap machine, which I could not use. Finally Bell #23 helped the first night and every night thereafter. Like a miracle. Unbelievable. *Karen Braun, 67, Glace Bay, NS* ■ **For 20 years I was waking up frequently gasping for air.** During the day I would start napping every time I would sit down, because I was tired. Since taking Bell #23 sleeping 6 hours is heaven. It made a substantial change in my life. *Mary C. Myrick, 62, Jackson, MS* ■ **For 27 years I suffered with sleep apnea** and would wake up with a hangover even though I don't drink. After I started to use the CPAP sleep machine 3 years ago my life improved a great deal but not 100%. Only after I used your Bell Snoring & Sleep Apnea Eze #23 for 2 days sleep got even better. I woke up today refreshed for the first time. *Samuel Moses, Markham, ON*

■ **AVAILABLE IN FORT MYERS:** Pharmacology Pharmacy 16970 San Carlos Blvd, Suite #8, **Mother Earth Natural Foods** 13860 N Cleveland Ave, **Mothers Earth Natural Foods** 15271 McGregor Blvd, **Mother Earth Natural Foods** 16520 S Tamiami Trail, **Mother Earth Natural Foods** 4600 Summerlin Rd ■ **ENGLEWOOD:** Richard's Whole Foods 471 South Indiana Ave, **Reid's Nutrition Ctr** 1951 S McCall Rd ■ **PORT CHARLOTTE:** Fegers Health Foods 3058 Tamiami Trail, **Richard's Whole Foods** 3012 Tamiami Trail ■ **PLACIDA:** Reid's Nutrition Ctr 13435 S McCall Rd ■ **CAPE CORAL:** Back to Nature 1217 SE 47th Terrace, **Center Pharmacy** 1501 Viscaya Pkwy, **Mother Earth Natural Foods** 1631 Del Prado Blvd ■ **BONITA SPRINGS:** GNC #5788 Bonita Bay Plaza, 26831 S Tamiami Trail, **For Goodness Sake** 9118 Bonita Rd E ■ **NAPLES:** **For Goodness Sake** 2464 Vanderbilt Beach Rd, **For Goodness Sake** 7211 Racio Rd, **Oakes Farm Market** 2205 Davis Rd, **Sunshine Discount Vitamins** 2403 Trade Center Way



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www.BellLifestyle.com or call 1-800-333-7995



FGCU serves up Empty Bowls lunch and pottery sale

Soup's on, and so are handmade pottery bowls, for Florida Gulf Coast University's annual Empty Bowls soup lunch and pottery sale beginning at 11 a.m. Friday, Dec. 3, in the arts complex courtyard.

For 10 years, the FGCU Art Program has partnered with the United Arts Council of Collier County to produce an annual pottery sale featuring potters from across the Southwest Florida region. Sales benefit the UAC's art education programs in Immokalee.

This year's sale will feature pottery by David Hammel, Barbara Haring, Annabelle Johnson, Rinny Ryan, Chas Bean, Mo Anderson, Sandy Lawson, FGCU student Erica Klopff and FGCU faculty member Patricia Fay.

The UAC pottery sale is separate from the Empty Bowls lunch and sale.

Empty Bowls is a national phenomenon that unites potters, students, restaurants and food banks to address the needs of the hungry. The formula for fundraising is simple: Potters and students make bowls, area restaurants donate soup and bread, and hunger assistance organizations provide education.

For a \$15 donation, diners will pick out bowls and fill them with the soup of their choice. Diners keep their bowls with the knowledge of having assisted needy members of the community. One hundred percent of the Empty Bowls proceeds will be given to the Interfaith Caregivers of South Lee Inc. in Estero.

This year's soups are coming from: Hemingway's Island Grill, Hyatt Place Coconut Point, Olympia Grill and Sports Lounge, Naples Flatbread, Waterside Seafood and Grill, La Bamba and Ted's Montana Grill. In addition, the FGCU Science of Cooking class will contribute a vegetarian soup developed as a class project. Bread is donated by The Artisan Bread Company.

For further information, contact Patricia Fay at 590-7229 or pfay@fgcu.edu. ■

Volunteers needed to help with Holiday Plates

The National Council of Jewish Women and Jewish Family Services of Collier County are sponsoring their 15th annual Hanukkah Holiday Plate distribution Thursday, Dec. 2. Last year, more than 100 platters of holiday treats were distributed to area nursing homes, assisted living facilities and private residences.

Volunteers are needed to assemble and deliver the packages. For more information, call Holiday Plate coordinator Bobbie Katz at 353-5963.

Jewish Family Services, a division of the Jewish Federation of Collier County, provides a wide variety of social services to local residents. ■



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-Scot Schultz, MD,
Director of Cardiothoracic Surgery
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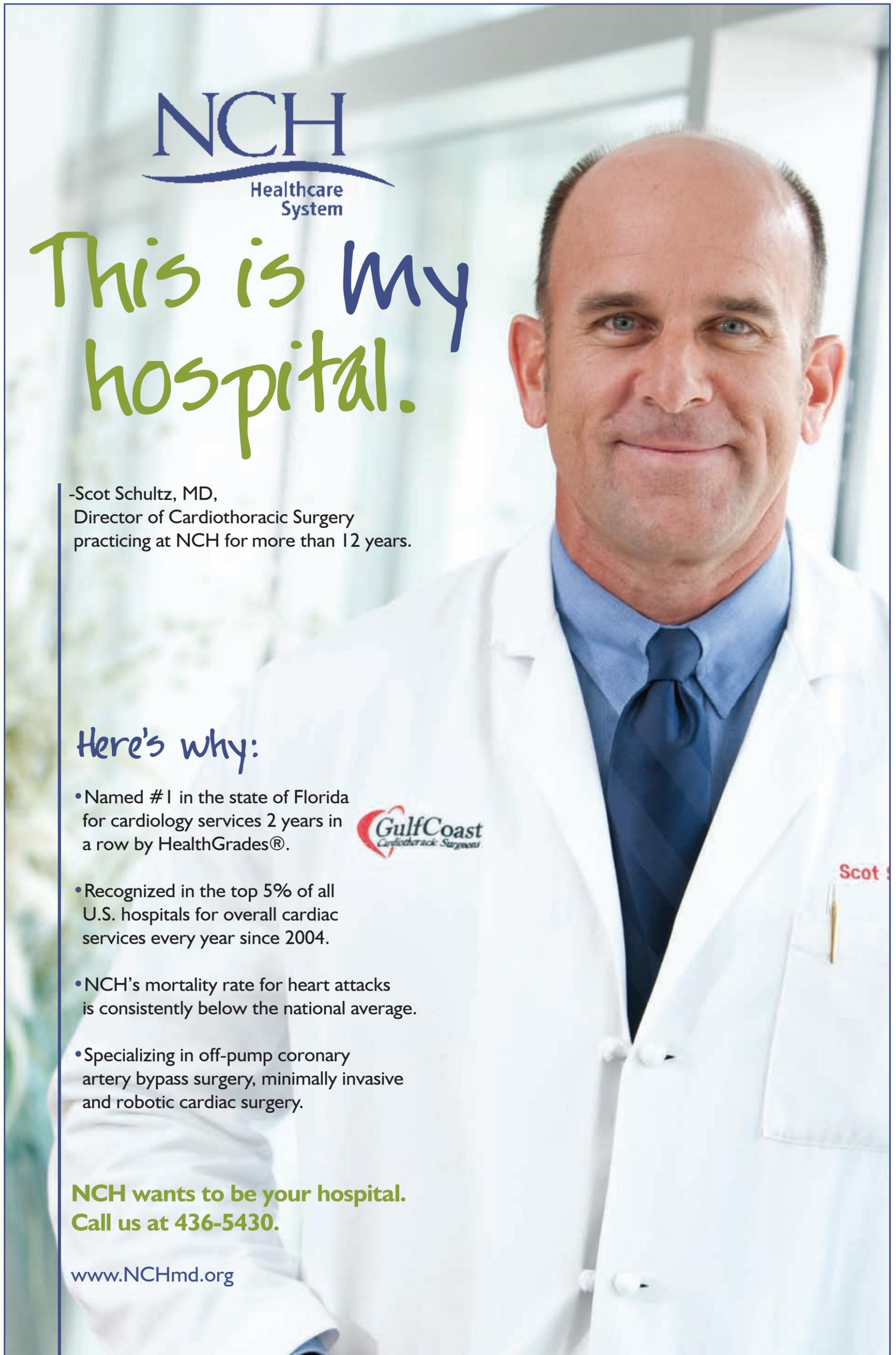
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Naples Town Hall: Bringing the world to the community

SPECIAL TO FLORIDA WEEKLY

Southwest Floridians are curious bunch. We've got growing universities and plenty of smart young people, and we also have worldly retirees who've lived fascinating lives and want to keep bringing new experiences to the table.

The Naples Town Hall Distinguished Speaker Series has grown up along with us. With 28 years at its back, the family-run nonprofit has reached a milestone this season.

Jeanne Jones, the series' former director, nurtured the program from 300 guests at the Naples Bath & Tennis Club who first came to hear Henry Kissinger. The Borman family were Town Hall benefactors who helped grow the program to its current 1,000 members and gradually assumed ownership.

"We were here when much of Naples was still a field," says Rick Borman, president of the organization. "As I see it, my stewardship of Town Hall allows me to share my passion and show my love for my community."

Mr. Borman adds that the community's embrace of Town Hall is a gift. "It validates our mission and inspires us to keep reaching for more innovative



ABAGNALE



COOPER



PALIN



GIULIANI



BUSH

formats and to keep seeking out iconic speakers."

Although the general lecture tickets for this season's Town Hall speakers sold out in September, dinner package tickets are still available for evenings with Frank Abagnale, Anderson Cooper, Sarah Palin and Rudy Giuliani.

A full-blown production

The complete Town Hall experience involves a cocktail reception, dinner, lecture and an audience-driven Q&A session that can bring out a more intimate side to a speaker's personality.

Pulling off a Town Hall evening combines all the technical elements of a studio-quality production with a carefully orchestrated social schedule and globe-trotting talent. The challenges can be hair-raising and hilarious — in

retrospect, Mr. Borman says.

He recalls the time political strategist James Carville forgot his shoes. Completely unfazed, the down-home New Orleans native appeared on stage in a three-piece suit and white socks and announced, "Hell, I told Mary just before we came out that I left my shoes in Alexandria!"

Famed Irish tenor Ronan Tynan showed a true gentleman's sense of honor when a White House request created a conflict with his scheduled Town Hall appearance. "He told us, 'When the First Lady asks you to perform, generally the response is yes ma'm,'" Mr. Borman says. A benefactor arranged a private plane to get Mr. Tynan from Washington, D.C., to Naples the same day.

Town Hall ventures into new terri-

in the know

>>What: The 2011 Naples Town Hall Distinguished Speaker Series

>>Where: The Ritz-Carlton, Naples

- Frank Abagnale, Jan. 18
- Anderson Cooper, Feb. 13
- Sarah Palin, March 23
- Rudy Giuliani, April 12

>>What: The inaugural Marco Island Town Hall Distinguished Speaker Series

>>Where: The Marco Island Marriott

- Jeb Bush, Feb. 25

>>Info: 659-6524, info@naplestownhall.org or www.naplestownhall.org

tory this season with a foray into Marco Island. Former Florida Gov. Jeb Bush will speak at the inaugural program Friday, Feb. 25, at the Marco Island Marriott.

Town Hall would not be possible without support from corporate sponsors and subscribers, Mr. Borman stresses. That support also allows Town Hall to give back to tomorrow's leaders and thinkers. FGCU honors students participate as volunteers, and selected Collier County students and teachers attend for free. ■

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Mark D. Generales
is a former manager and Wall Street Department Head since 1978. During his career, he has been the keynote speaker at over 1,000 financial planning workshops across the USA. Today he focuses his experience and expertise on assisting investors in the SWFL communities from Naples to Ft. Myers. Mr. Generales is a Sr. V.P. of Investments with Southern Trust Financial.

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To order any Prepaid Voucher call 239-334-0200 or visit RSWparking.com!

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Blood center needs donors

The NCH Community Blood Center bloodmobile is on the road in the days ahead. Successful donors can qualify to win the November grand prize drawing of two nights at the Marco Hilton Beach Resort and Spa, and all donors receive thank-you gifts.

Visit the bloodmobile at:

■ **Regal Cinemas-Hollywood 20**, 6006 Hollywood Blvd., Naples: 11 a.m. to 6 p.m. Friday through Sunday, Nov. 26-28. Successful donors will receive a free movie ticket.

■ **Wynn's Market**, 141 Tamiami Trail N., Naples: 10 a.m. to 2 p.m. Monday, Nov. 29. Successful donors will receive \$5 gift cards to Wynn's Market and Cosmos Café & Pizzeria. Prize drawings include an NCH Wellness Centers gift certificate for a therapeutic massage and \$25 gift cards to Ace Sunshine Hardware and Cosmos Café & Pizzeria.

Hours at Community Blood Centers are:

■ **Bonita Springs**, 9170 Bonita Beach Road: Closed until Monday, Nov. 29, when regular hours of 8 a.m. to 5 p.m. resume.

■ **Naples**, in the Medical Plaza Building, 311 Ninth St. N.: 8 a.m. to 5 p.m. Wednesday, Nov. 24, and Friday, Nov. 26 (closed Thanksgiving). Successful donors on Nov. 26 will receive a free movie ticket.

Donors must be 16 years of age, weigh at least 110 pounds and present a photo ID. For more information, call 436-5455 or visit www.givebloodcbc.org. ■

Physicians Regional doctors present free seminars

Physicians Regional Healthcare System presents the following free seminars at Physicians Regional Pine Ridge:

■ **6-7 p.m. Tuesday, Nov. 30:** "Knee Arthritis: A to Z" by Dr. Jon SEE HEALTH, A23 ►

New cholesterol treatment gives patients

hope

SPECIAL TO FLORIDA WEEKLY

Heartburn. It has to be heartburn.

Margaret Donachy of Naples repeated this mantra for more than four hours before the nausea became too intense, and she went to the emergency room. It was a heart attack.

Ms. Donachy had known for years that high cholesterol had caused a buildup of plaque in her arteries and resulted in coronary artery disease. But her body had not reacted well to cholesterol medication, so she stopped taking it. She tried the medication route again after her heart attack, but no luck.

That's when her cardiologist referred her to Dr. John Diaz, director of Millennium Physician Group's Cardiovascular Risk Reduction Center in Naples.

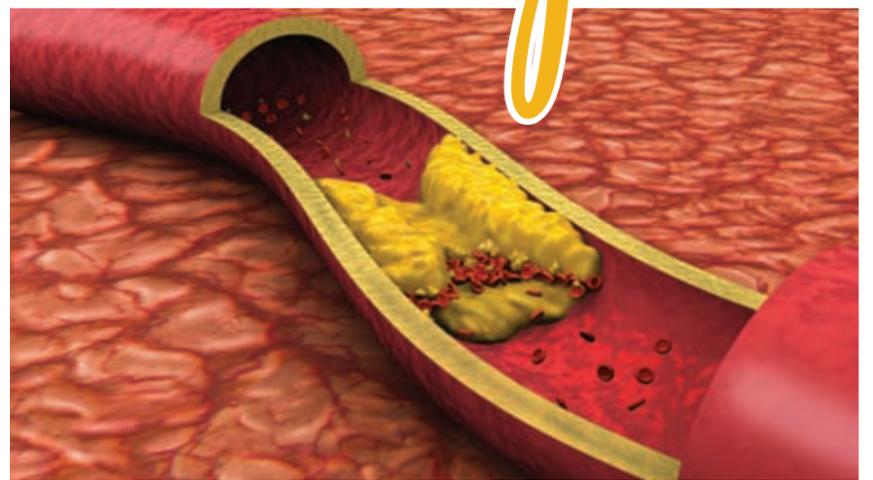
After analyzing her family and medication histories, Dr. Diaz determined the 77-year-old woman had a hereditary cholesterol disorder that made her cholesterol particularly difficult to manage. He proposed a new treatment: cholesterol apheresis.

Similar to dialysis

Cholesterol apheresis filters the blood to remove low-density lipoprotein, also called LDL or "bad" cholesterol. The Cardiovascular Risk Reduction Center is one of only 60 centers in the country that offer the procedure.

Less than .02 percent of patients with high cholesterol are candidates for apheresis, Dr. Diaz says. "Diet and exercise is the cornerstone of what we do here, but sometimes a person needs more than that and medication."

Apheresis is considered for patients who have LDL levels consistently higher than 200 milligrams per deciliter



COURTESY ILLUSTRATION

A cut-out section of a clogged artery shows fat deposits and a formed clot.

ter and have heart disease, or patients who have LDL levels higher than 300 milligrams per deciliter but do not have heart disease. A good LDL level is 100 milligrams per deciliter or less.

Cholesterol apheresis involves inserting a catheter into each of the patient's arms, and then hooking the catheters up to a machine that functions much like to a dialysis machine. It withdraws blood from the body through one catheter, and then separates the red and white blood cells from the plasma, R.N. Joni Newman, Dr. Diaz's nurse who administers the apheresis treatment, explains.

The blood is then returned to the body through the other catheter. "When the blood re-enters the body, it has about 80 percent less 'bad' cholesterol," Dr. Diaz says.

Each treatment can take from three to four hours, depending on the patient. Most patients require apheresis once every two weeks; some, however, require weekly treatments, Ms. Newman says.

No regrets

Ms. Donachy had never heard of apheresis when Dr. Diaz broached the subject. She decided to give it a shot last spring.

"I think I'm better off for it," she says. "If I had been doing the treatments a few years ago, I probably could have avoided that heart attack," she says.

Apheresis can lower a person's risk of heart attack by 40 to 50 percent, Dr. Diaz says. One drawback, in some patients' eyes, is that they will have to receive the treatments for the rest of their lives to maintain lower cholesterol, he adds.

Ms. Donachy doesn't love the idea of treatment forever, but she says she has no regrets. "I don't ache like I used to," she says. "I had to miss a treatment a few weeks ago, and my legs and back really started to ache again."

"Now that I have had my treatment, I'm starting to feel pretty good. I might go dancing, who knows?" ■

STRAIGHT TALK

One 'Man of the Year' shares his thoughts about the honor

allenWEISS
allen.weiss@nchmd.org



Gulfshore Life magazine recently honored six Men and Women of the Year: Joseph Catti, Tom Everist, Barbara Jordan, Simone Lutgert, Dolph von Arx and, I am pleased to say, me.

I thought you might be interested in what I said in receiving the award, so here's the text of my comments:

"In accepting this honor tonight, I know that I do so as a representative of all the dedicated men and women at NCH Healthcare System who answer the health care needs of our community every hour of every day.

"All of us at NCH are driven by

two guiding precepts, both of which, I believe, have great bearing on this honor we share tonight.

"First is the overriding desire to use our individual ability and knowledge and success for the purpose of helping others.

"Our talent, energy and ambitions, harnessed in a selfless manner for the good of others, is really the noble goal that defines our individual success. And that is true whether we are trying to solve underlying community economic and social problems... creating a new museum for our children... leading the fight against abuse in our community... building the United Way to benefit the less fortunate among us... or any of the other selfless purposes for which we are honored tonight.

"There is no question that each of

us gathered together tonight in these magnificent surroundings has achieved personal success. But as wonderful and meaningful as that success as an individual is — the only way any of us really 'grows' as a person is by contributing to the benefit of our fellow citizens.

"That's the real measure of a 'significant person' — one who contributes to raising expectations and elevating society through helping others.

"And that leads to the second precept we hold dear at NCH: that we are all in this together.

"Throughout this room we are blessed to be in the presence of friends, colleagues and relatives, all of whom we need to realize our goals for our community. Clearly, truly significant goals cannot be reached through individual efforts alone. Be it caring for the sick,

educating the next generation, nurturing children, protecting the abused, removing barriers for the disadvantaged, preserving the environment, growing the economy — to reach our objective, we need to harness the power of a team.

"That's what I'm blessed with at NCH — a team of 3,600 colleagues, 630 doctors, 24 Board members and countless other significant people, including most especially, a supportive and loving family.

"All of us honored this evening are similarly surrounded, supported, educated and shaped by a team of caring individuals who, working together, make this extraordinary community the special place it has become." ■

— Dr. Allen Weiss is president and CEO of the NCH Healthcare System.

HEALTH

From page A22

Douchis

■ **6-7 p.m. Wednesday, Dec. 1:** "Living with Knee Pain? Discover Robotic Arm Knee Surgery, Only at Physicians Regional" by Dr. Frederick Buechel Jr.

■ **6-7 p.m. Thursday, Dec. 2:** "Living With Back Pain" by Dr. Rick Bhasin

The hospital is at 6101 Pine Ridge Road. Seating is limited. Call 348-4180 to RSVP. Visit www.physiciansregional.com for more information. ■

Classes can help those coping with vision loss

Lighthouse of Collier Inc., Center for Blindness and Vision Loss is collaborating with the Division of Blind Services to present classes to help people who are going blind or having vision loss. Classes take place at Lighthouse of Collier, 424 Bayfront Place, from 10 a.m. to 2 p.m. every Monday and Thursday.

Lighthouse of Collier Inc. also has magnifiers and optical character readers available to the public for evaluation from 11 a.m. to 4

p.m. Monday, Wednesday and Friday. For more information, call 430-3934 or visit www.lighthouseofcollier.org. ■

Flu, pneumonia vaccinations recommended

Influenza/pneumonia is the 11th leading cause of death in Collier County, with 31 deaths (out of 2,707) caused by pneumonia in 2008. The Centers for Diseases Control recommends the vaccine for anyone 65 years or older and also for anyone ages 2 to 64 who has certain health issues, including:

- Cigarette smoker
- Chronic cardiovascular or pulmonary disease
- Diabetes
- Alcoholism or cirrhosis of the liver
- Sickle cell disease
- Any immunocompromising condition
- Organ or bone marrow transplantation
- Chronic renal failure or nephritic syndrome
- Candidate for or recipient of cochlear implant

For information and times/dates of vaccination clinics, call the flu hotline at 252-8212 or visit www.CollierHealthDept.org. Cost for flu vaccine is \$25 and pneumonia vaccine is \$45. Medicare (Part B and Advantage plans) and private insurance will be accepted if card is presented. ■



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Save a Child's Life This Holiday Season.

The Children's Hospital of Southwest Florida depends on philanthropy to help save the lives of children in our community. Donations help us provide care to save babies born prematurely, treat children battling cancer and provide services that mend families torn apart by childhood illness, injury, chronic disease and abuse.

Please consider a gift to The Children's Hospital of Southwest Florida this holiday season. As the only children's hospital between Tampa and Miami, we treat and heal infants and children from Lee, Collier, Hendry, Charlotte and Glades counties.

We hope you'll find it in your heart to help save the lives of children in our community.

Make a Gift.
Make an Impact.



To make a donation, please call 239-985-3550 or visit www.LeeMemorial.org/Foundation

Conservancy selects Jack Briggs for 2011 Eagle Award

The Conservancy of Southwest Florida announces the Eagle Award winner, event chairperson and committee members for the seventh annual "Magic Under the Mangroves" gala that takes place Thursday, March 3, at Gulf Bay's mangrove-fringed Cap d'Antibes property at Pelican Bay.



BRIGGS

The late Jack Briggs has been chosen to receive the 2011 Eagle Award, the Conservancy's highest honor in recognition of a person or group's significant contributions to the protection of the

area's water, land and wildlife.

Mr. Briggs and his family funded the Briggs Nature Center in honor of the commitment of his parents, Bea and Stephen Briggs, who were instrumental in the creation and growth of Naples Community Hospital and the Conservancy of Southwest Florida.

Mr. Briggs' wife, Mary Jane Briggs, will accept the award at "Magic Under the Mangroves." Bank of America and U.S. Trust Wealth Management are sponsoring the Eagle Award.

Nancy White is chairing the event for the second consecutive year. Mrs. Briggs is honorary chair, and Kerry Edwards serves as auction chair. Other committee members include: Rebecca Allen,

Edith Andrew, Kellie Burns, Karin Ciesla, Sara Clark, Elaine Cole, Christin Collins, Donna Comstock, Charlotte Corddry, Elizabeth Cottingham, Susan Dalton, Linda Diaz, Carol Dinardo, Carol Farmer, Gloria Ferreri, Cynthia Fiber, Renee Gaddis, Donna Hall, Jennifer Housh, Mary Lou Hull, Judith Hushon, Lin Klein, Nora Kolmer, Maureen Lerner, Shelley Lund, Catherine Miller, Jane Pearsall, Karen Pickrum, Vickie Pruter, Susan Regenstein, Teri Sanders, Lynne Shotwell, Jeanette Simmermon, Jeanie Smith, Vicky Smith, Roxane Stagg, Martha Tardy, Roselyn Travis, Sharon von Arx, Lesley Webster, Arlene Weyl, Pamela Williams, Barbara Wilson and Sheelah Windfeldt.

The evening event will feature cocktails, hors d'oeuvres and a silent auction, followed by dinner and a live auction. Last year's "Magic" netted more than \$440,000 to support the work of the Conservancy.

Northern Trust and Gulf Bay are the presenting sponsors of this year's event. Supporting sponsors include Pelican Bay, Gulfshore Life magazine, Florida Weekly, NBC-2, the Miami Dolphins, Comcast and Betty McLean Travel. A patron party on Sunday, Feb. 13, at Keewaydin Club on Keewaydin Island is sponsored by BNY Mellon and Marsh Insurance.

For ticket information, call 403-4219 or visit www.conservancy.org/magic. ■

'Lunch and Learn' at Rookery Bay

Enjoy lunch from Carrabba's and Costco while learning about environmental topics during the "Lunch & Learn" monthly lecture series at the Rookery Bay Environmental Learning Center, 300 Tower Road in Naples. At noon on the first Wednesday of the month, Rookery Bay hosts local experts discussing a variety of nature-themed issues.

On Dec. 1, biologist Steve Bertone, who has been with Rookery Bay for 20 years, will discuss the cultural history of Rookery Bay Reserve and what life was like in Southwest Florida before the conveniences of electricity, roads and running water.

Topics for the season's remaining lectures are: Jan. 5, Southwest Florida nature; Feb. 2, life cycles in the sea;

March 2, Rookery Bay resource management initiatives; and April 6, the reserve's stewardship programs.

The lectures are free for Friends of Rookery Bay members and \$5 for non-members (not including admission to the Environmental Learning Center). Seating is limited to the first 50 guests. Call 417-6310 to reserve a spot. ■

Clam Pass guided walks resume

Free guided walks at Clam Pass resume for the season beginning Wednesday, Dec. 1, meeting at the tram stop at 9 a.m. Monday through Saturday. Ira Rubenstein, a volunteer guide with the Conservancy of Southwest Florida, is shown here at the annual sign hanging announcing the family-friendly walks, on which participants learn about Flor-

ida history, mangrove trees and some of the plants and animals that share this stunning habitat. Clam Pass County Park is at the end of Seagate drive, next to the Naples Grande Resort. Parking is free with a beach sticker or \$8 for all day. ■

Glass Slipper Award fits Kathleen Passidomo perfectly

More than 200 guests will gather at Saks Fifth Avenue in the Waterside Shops for a fun evening of shopping and auction bidding to support the Take Stock in Children scholarship and mentoring program of The Education Foundation of Collier County.

Also taking place at "If the Shoe Fits" is the recognition of Kathleen Passidomo as the 2010 Glass Slipper Award recipi-

ent in honor of her outstanding service toward education in Collier County. Past recipients of the Glass Slipper Award are Emily K. Bua, Rachel Gutman, Debbi Wallace, Linda Morton, Mary Lynn Hill, Monica Baker and Ally Loos.

Event sponsors are Naples Illustrated, SunTrust, Vernon Healy, McCormick & Schmick's, Norman Love Confections and Pinnacle Vodka.

Take Stock in Children program that provides deserving students an opportunity to fulfill their potential and attend college. Take Stock students commit to remain drug- and crime-free, maintain good grades and meet with their mentor weekly. Upon fulfilling their promise, they receive a tuition scholarship for a Florida state college or post high school technical training.

Tickets to "If The Shoe Fits" are \$100 each. For more information, call 643-4755 or visit www.EducationForCollier.org. ■

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<p>2008 LEXUS ES 350 The Car that Made Lexus Famous, Our Mid-Size Luxury Sedan!</p> <p>\$24,988</p>  <p>Stk#X2001NA</p>	<p>2006 LEXUS GS 300 AWD Our Mid-size Sport Sedan, Very Hard to Find! Must See!</p> <p>\$29,988</p>  <p>Stk#X6009NA</p>	<p>2005 LEXUS LS 430 Fully Loaded! Navigation, Levinson Audio & More! Only 40K Certified Miles!</p> <p>\$29,988</p>  <p>Stk#X6037NA</p>	<p>2007 LEXUS ES 350 Ultra Package, this Vehicle is Loaded with Every Option! Only 20k Miles!</p> <p>\$29,988</p>  <p>Stk#X10042MA</p>	<p>2010 LEXUS HS 250h Our Mid-Size Hybrid Sedan, 40 MPG, Runs On Regular Gasoline, Full Power, Only 7K Certified Miles!</p> <p>\$29,988</p>  <p>Stk#XP3373</p>
<p>2008 LEXUS RX 350 Our Most Popular SUV, Low Certified Miles! Full Power! Must See!</p> <p>\$31,977</p>  <p>Stk#X6536MA</p>	<p>2009 LEXUS RX 350 Only 9K Certified Miles! Full Factory Power! Must See!</p> <p>\$33,977</p>  <p>Stk#XPR3294</p>	<p>2010 LEXUS ES 350 Save on Our Most Popular Mid-Size Luxury Sedan! Must See!</p> <p>\$33,977</p>  <p>Stk#X2208MA</p>	<p>2007 LEXUS GX 470 Our Most Popular Mid-size SUV, All the options, Navigation, Levinson Audio & More!</p> <p>\$34,988</p>  <p>Stk#XP3342</p>	<p>2007 LEXUS LS 460L Long Wheel Base, Top of The Line, All The Toys! Must See!</p> <p>\$39,988</p>  <p>Stk#X5000NA</p>

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PET TALES

WALK ON!

Exercise keeps your pet healthy and out of trouble, too

BY DR. MARTY BECKER
Universal Uclick

Does your dog have the basics — food, water, shelter and veterinary care — but never does anything but sit around? Pretend your house is an exhibit at the zoo. You wouldn't want visitors to come by, look at your dog inactive and bored, and think, "Oh, that poor thing!" would you?

A dog's body is made for motion — as a hunter and a scavenger — and thanks to centuries of selective breeding, also for countless physical tasks in the service of humankind. If you want to see it for yourself, just watch for your dog's prey drive. They all have it, though it's buried deeper in some dogs than others. Everything about a dog is designed to see and go after potential prey: the way his eyes focus, the way his nerves are routed, the way he's on his feet and after that squirrel, tennis ball or the opening of the treat drawer, or the movement toward the door for a walk before even the dog himself seems to fully process what's going on.

An animal with that strong an instinct to take off running wants and needs exercise to be happy and healthy — no matter how cushy his spot is on the couch.

Get your dog back to his roots: He needs to move, to work, to play and to prey to be healthy and happy. Movement helps a dog shed excess pounds as well



COURTESY PHOTO

A dog who's getting exercise regularly — even a good daily walk — is going to be a better pet than a bored animal with nothing to do.

as behavior problems. And keeping him active is good for you: Studies show you'll be more likely to be more fit as well, and you and your dog will be more tightly bonded.

Long before the canine family tree was

split by human intervention into such diverse branches as the Irish setter, the bulldog, the Alaskan malamute and the Yorkshire terrier (and all combinations thereof), feral dogs spent their waking hours using their wits and their bodies to search for food. Sometimes they hunted and sometimes they scavenged, but they were on the move, working for the next meal to keep them alive. When humans came into the picture, many kinds of dogs became even more active. The majority of breeds worldwide were developed through selective breeding to help hunters and farmers get and protect their own food supplies. All the retrievers, hounds, terriers, setters, shepherds and collies of the world are a testament to these work-dogs, who are born with a drive to earn their keep by working alongside their owners.

Exercising your dog is a responsibility, right up there with providing him with food, water, shelter and veterinary care. Without an adequate outlet for their energy, even sweet, easygoing dogs can quickly develop a trifecta of serious issues: bad behavior brought on by boredom, excess weight and potentially significant health problems.

The best exercise for any dog is something that engages both body and mind. These activities can help your dog prove to you the tenet all veterinarians hold dear: A tired dog is a happy dog.

You can start with something simple, or dedicate your life to training and competing with your dog — it doesn't matter, as long as you start. As the saying goes, "Every journey starts with a single step," which is why there's a natural place to begin. Walking! What are you waiting for? Grab a leash and hit the road with your dog! ■

Pets of the Week



>> **Mandy** is a sweet and beautiful Chihuahua mix who's about 3 years old. She weighs 9 pounds and is a lot of fun.



>> **Porcia** is a lovely 2-year-old tortie whose beautiful personality matches her beautiful "body art."



>> **Sailor** is a sweet little guy who gets along very well with his roommates. He's about 2 months old.



>> **Troy** is a 2-year-old pit bull terrier mix. He weighs about 50 pounds and is friendly, gentle and good on a leash.

To adopt a pet

Adoption fees are \$85 for dogs and \$60 for cats and include sterilization surgery, vaccinations, pet license, ID microchip and a bag of food. To adopt any of the above pets and to see others that are available, visit Collier County Domestic Animal Services from 11 a.m. to 6 p.m. Mondays through Saturdays at 7610 Davis Blvd., Naples. 252-7387 or www.colliergov.net/pets.

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MUSINGS

Flash Point



Rx
rx@floridaweekly.com

"I was born in a cross-fire hurricane. And I howled at ma in the driving rain. But it's all right now. In fact, it's a gas. I'm jumping jack flash. It's a gas, gas, gas..."

— Mick Jagger and Keith Richards

"For sale: Baby shoes, never worn."

— Ernest Hemingway's flash fiction

A flash mob is not merely a flash in the pan, not merely sudden spasmodic effort accomplishing nothing.

Flash mobsters go to a place at a time for a specific purpose. Then they disperse, leaving no residuum.

This flash of exposure in a flash of time may provoke a flash of insight, unmanageably free like flash floods or flash fires.

This leads to a flash back: Flash Gordon. He appeared in numerous guises: comic strips, TV series, films.

In all the manifestations, there is the rogue planet rushing to earth, bringing a montage of science and sex. Dale Arden and Princess Aura breathed, flashy, while my flesh mourned for the sky. But no amount of engorging blood could free me. So I would do jumping jacks (called

"star jumps" in the Commonwealth), my legs wide and my hands overhead, begging for beaming. Then I found myself feet together, hands at sides, ready to attempt to sky sail again, away from the West Berlin and Marseille sites of the 1954 television series shot on location of still present post WWII destruction. Is this more serious than Buster Crabbe's continual wearing of a hat to cover his embarrassingly bleached blonde hair for the 1936 film series? His plight was my flash of inspiration. And in my cinematic time-travel I could have Dale Arden either blonde or brunette.

Let's flash farther back, to a more ancient storytelling. Aesop, a slave in sixth century BCE Greece, wrote his not-so-flashy animal fables, quietly touching both analysis and creativity, to create moral lesson. The first century BCE philosopher Apollonius wrote of Aesop: "... He, by announcing a story which everyone knows not to be true, told the truth by the very fact that he did not claim to be relating real events."

In a flash forward, we find Aesop to be the father of flash fiction. Flash fiction is a storytelling form of extreme brevity, certainly less than a thousand words, often even shorter. This is the stuff of writing on napkins in coffee houses or for free weekly columns in print.

But what of reality in all this? What really matters?

There are many states of mattering. Below absolute zero we have solids,



COURTESY ART

form of fixed volume and shape. When the melting point is reached, there is liquid, shape-shifting form of fixed volume. At boiling point, it's a gas, gas, gas: Matter expands to fill all available space. There is a vast separation of individual particles. But in that flotation there is no division, no derision, no decision. There is no disconnection.

Flash drives are data storage technology that retain data without connection

to power source. My flash drive data is wedged between the facial hair of Ming the Merciless, the blonde waves of Buster Crabbe, and the heaving bosoms of Aura and Dale. Like a flash mob, there is gathering, a momentary visioning and dispersal.

Perhaps there is also purposeful jumping jack flash. Perhaps in hopping and hoping there is travel to the plasma state beyond gas, like the stuff of sun and lightning. This state of matter is flash of self-generated magnetic fields and electric currents. Like a hyper blood plasma, media of life, this might be flash fiction finger pointing to ancient Greek philosopher Anaximander's apeiron, the endlessly indefinite fecundity out of which both emergence and dissolution arise.

Flash bulb moment of exposure, insight, and pizzazz: There is plasmic flash card, a flashing street sign at terminal, dock, transit station. Nietzsche's words flash, a resounding Anaximander negation: "...coming to be as illegitimate emancipation from eternal being." Who knows? Just knowing. No saying. ■

— Rx is the FloridaWeekly muse who hopes to inspire profound mutiny in all those who care to read. Our Rx may be wearing a pirate cloak of invisibility, but emanating from within this shadow is hope that readers will feel free to respond. Who knows? You may even inspire the muse. Make contact if you dare.

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NOVEMBER 25-DECEMBER 1, 2010

A GUIDE TO THE NAPLES BUSINESS & REAL ESTATE INDUSTRIES

HOTTEST
BUYERSShop the madness with *Florida Weekly's* tips on what to buy and when to waitBY BRADFORD SCHMIDT
bschmidt@floridaweekly.com

Black Friday looms. Cyber Monday comes just three days later. It seems like commercials for super sales take up more broadcast time than actual television shows, and your mailbox is so stuffed with circulars telling you that now's the time to get out and shop that your mail carrier won't stop at your house any more.

But how much of the noise is just hype, and how much is real? And what about product cycles: if you finally grab that electronic toy you've wanted all year just because you got a good buy on it, are you going to suffer buyer's remorse a few days later when something much cooler is released, and you realize you just bought something that's obsolete? Should you even care? It's all enough to cause potential holiday shoppers to eat themselves into a turkey leftovers-coma and curl up in a fetal position.

Help is here. *Florida Weekly's* tips on what to buy, what to wait on, what to remember when you shop and how to approach the Black Friday/Cyber Monday madness will help you avoid major pitfalls and emerge from the buying frenzy having achieved total domination. Of what, though, we're not entirely sure.

THE DAYS

Here's the lowdown on Black Friday and Cyber Monday: Yes, some phenomenal deals are available, but the best ones are doled out

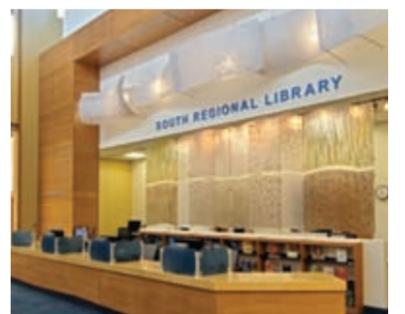
SEE GOOD BUYS, B7 ▶

WEEK
at-a-glance**Networking Rx**

Collier County Medical Society welcomes new members, and more good-for-business gatherings. **B8-10** ▶

**The Fool's take**

The Motley Fool cites some encouraging developments at Terex. **B6** ▶

**Awesome interiors**

Wegman Design Group earns ASID accolades for Collier hospital and library. **B11** ▶



COURTESY PHOTO

Watch your budget on Black Friday, counselors warn

SPECIAL TO FLORIDA WEEKLY

Retailers call the day after Thanksgiving "Black Friday" because that day's holiday spending can move retail balance sheets into the black.

Barbara Stark, director of community development and education at the national nonprofit American Debt Counseling Inc., recommends following a simple, four-step "P.L.A.N." during the holiday shopping season to keep consumer budgets in the black as well.

"Retailers offer all kinds of deals to kick-start their all-important holiday

sales numbers," Ms. Stark explains. "The key is to have your own game plan for the day so that you take advantage of the opportunities to save on your holiday shopping without being tempted to spend more than you should."

Ms. Stark recommends following her simple four-step "P.L.A.N."

■ Prepare a strategy that puts your financial resources to best use. Realistically outline your holiday obligations and how much you have to spend. So, make a list. Just like at the grocery store, you'll spend more at the mall without one.

■ Layaway is a good alternative to credit cards for an expensive purchase if the store or online site's fee is less than 10 percent of the value of the item. You can reap the same bargains and enjoy the same selection as you would shopping on credit, and enjoy the added bonus of knowing the item is paid for when you take it home. Each store has its own rules, and it is important to read the fine print carefully to be sure you understand fees and cancellation policies.

■ Avoid using credit. On average, shoppers spend 30 percent more when shopping with credit cards

instead of cash. Think twice before opening a new line of credit for a discount on that day's purchases, since any fees associated with a new credit card can end up costing you more than the money you're saving.

■ Navigate the deals. Retailers advertise sales in their efforts to get you into their stores and not their competitors'. Some stores open early or even on Thanksgiving Day, and you should begin looking for the deals at the start of Thanksgiving week to be ready to put your holiday shopping and savings P.L.A.N. into action. ■

MONEY & INVESTING

GE is looking like a Dow dog



GE is certainly one of the world's greatest and largest conglomerates... but if only the stock would act that way.

Instead, GE's stock has been so lackluster in recent years that it could well be nicknamed a Dow dog, as in Dow Jones Industrial dog. Truth be told, GE out-woofs even doggie Dow stocks.

The term "Dogs of the Dow" loosely defined means a very bad stock performer. Technically, or exactly, the term refers to the ten highest dividend yielding DJIA companies at any year's end.

The concept behind creation of the Dogs of the Dow list was to identify those DJIA stocks that should be bought. The thinking? They would likely outperform other DJIA stocks and other indices. And in fact, it is claimed, that using this strategy would have produced an average annual return of 18 percent since 1973, versus the DJIA return of 12 percent. That is hefty out performance. And people pay attention to such numbers.

Why might doggie stocks subsequently outperform? Maybe management gets humiliated by being called a dog and suddenly string a series of corporate successes together. Maybe

yesterday's wall flower, unbeknownst to the public, was already undertaking a major transformation program and is just about ready to blossom as Wall Street's new darling.

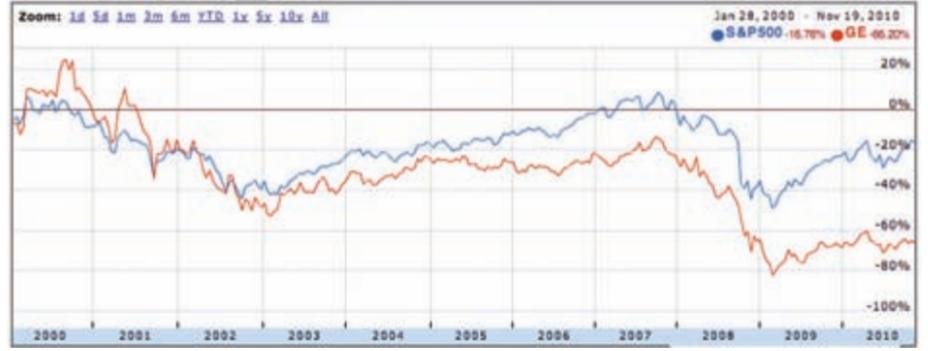
Possibly a lot of the reasoning has to do with the size of the dividend yield. No question the bulk of the DJIA's long-term compounded return since the 1930s has been from its dividends.

GE's yield at 3 percent (as of Nov. 19) makes GE a close contender for the 2010 dog list, to be figured after close of trading in 2010.

The real reason GE's name is kicked about? Simply, the stock's lackluster price performance during the most recent two-year recovery and the fact that it trades a long distance away — some \$42 — from its price peak of \$58.50 in 2000. Since Jack Welch's departure and Jeff Immelt's assumption of the throne in 2001, GE is down \$25.

In 2008, prior to the dividend cut, GE paid a dividend of \$1.24 per share; then, due to the financial crisis which saw Warren Buffett enter as an emergency financier, GE cut its dividend for the first time in some 80 years. Most recently a quarterly dividend of 12 cents per share was paid in fall 2010, bringing the current annual yield, as of Nov. 19, to 3 percent. It is hard to imagine that GE, despite large GE Capital losses continuing, will once again backpeddle on its dividend pay out.

A simple Internet search about news on GE inevitably brings the reader to



COURTESY GOOGLE FINANCE

The chart shows GE's performance in red compared with the S & P 500 from 2000-2010.

articles and blogs and commentaries about how GE has got to do something to bring back its days of glory under Jack Welch. The solutions most often offered are: a management change and/or a round of Wall Street's finest financial engineering. Candidates for a spinoff? Most often, GE Capital is mentioned as the entity that no longer fits within the GE industrial base. And maybe, if the large loan write-offs at GE Capital abate, there is a good possibility.

As far as management changes... the obvious candidate is Mr. Immelt. But, while he might not have been GE's solution over the past nine years, he was also not necessarily the problem. GE Capital was made into a gorilla during Jack Welch's tenure and Jeff Immelt, to a certain extent, inherited the problems. Unless the board of directors is vociferous

and has courage, few changes will be made from the internal workings of the company. Many times changes are forced upon management by the largest investors. Also possibly, many executives who retired during Mr Welch's era are not too happy that they are sitting on unexercised stock options or stock that isn't keeping up with the Jones' stock.

This is not a recommendation to buy or sell GE stock. It is a topic for conversation with your financial advisor, especially if you have an interest in GE. As for me, I need to disclose that I am a holder of GE stock, as per my CFA duty to disclose. ■

— Jeannette Rohn Showalter is a Southwest Florida-based chartered financial analyst, considered to be the highest designation for investment professionals.

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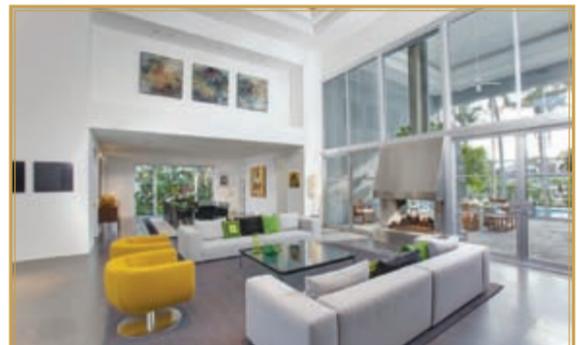
KINGS TOWN DRIVE

Dramatic views over Treasure Cove from this architectural masterpiece designed by renowned architect Kasimir Korybut. Elegant, yet comfortable, tropical living. Port Royal Club membership eligibility. \$5,950,000



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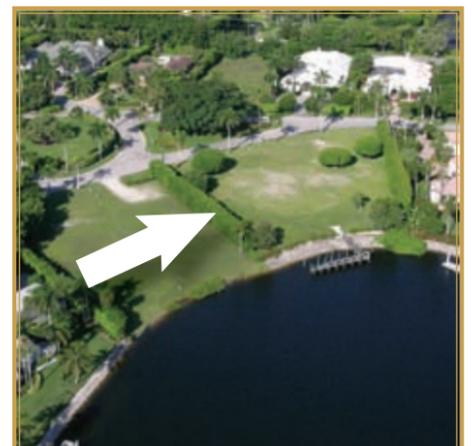
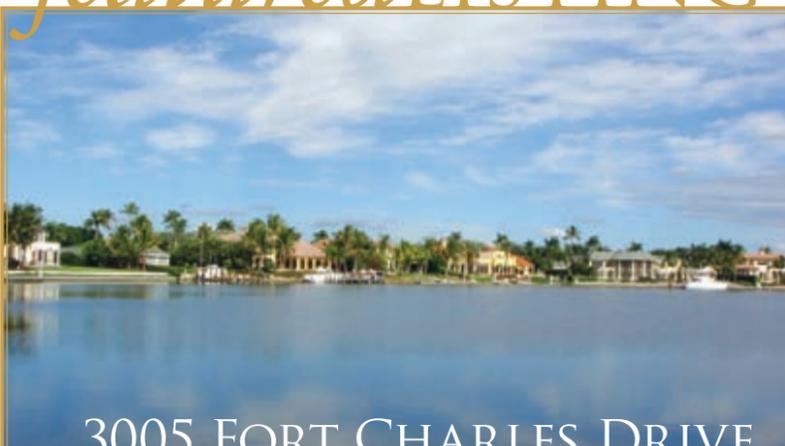
Spectacular long water view estate site. Close to the Port Royal Club. Expansive lot and one-half creates a large building envelope along Morgan's Cove. Port Royal Club membership eligibility. \$5,900,000



SPYGLASS LANE

The minimalist design of this well conceived home encourages a soothing tranquility and contemporary comfort. Expansive long water views, with remarkable privacy. Port Royal Club membership eligibility. \$6,750,000

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BUSINESS BRIEFS

BBB has tips for holiday job-hunters

Many job hunters will get an early present this year as retailers start hiring for the holiday season. Competition for these jobs will likely be fierce, and the Better Business Bureau recommends applying early and taking steps to put your best foot forward.

The Los Angeles Times has reported that many merchants are looking for more seasonal employees this year than in previous years. Toys R Us alone is hiring 45,000 holiday employees, and other retail giants are hiring up to 30 percent more seasonal staff than last year. The outsourcing firm Challenger, Gray and Christmas projects as many as 600,000 people will land holiday jobs this year.

"The season will create a much welcome bump in the number of job openings, especially in the retail and restaurant industry," says Karen Nalven, president of BBB serving west Florida. "Although the jobs are usually temporary, this is great news for those struggling to find work."

BBB has this advice for job hunters:
■ Work where you shop - Try to identify seasonal employment with businesses you actually shop at or frequent. You will already be familiar with the company and its products and, secondly, discounts available for employees mean significant savings when shopping for Christmas gifts. Discounts can be as much as 40 percent for seasonal employees.

■ Put your best foot forward - Even if you are just picking up an application at stores in the mall, dress your best and be prepared for an interview. This includes being familiar with the company's brand and its products.

Retail job hunters in particular need to focus on impressing potential employers with their customer service skills - a must when dealing with stressed-out shoppers, long checkout lines and day-after-Christmas returns.

■ Be flexible - Full-time employees usually have first dibs on the preferred hours and shifts, so seasonal employees should expect to work long, sometimes inconvenient hours including Thanksgiving and Christmas Eve. If this is a second job in addition to your day job,

be upfront and clear with your new employer about your available hours.

For more advice on making it through the holidays, visit www.bbb.org. ■

Chamber visitor center making its move

The Greater Naples Chamber of Commerce Visitor and Information Center at 2390 Tamiami Trail in the chamber building will close its doors at 4 p.m. Wednesday, Nov. 24. The center will open in its new home at Four Corners, 900 Fifth Ave. S., on Wednesday, Dec. 8.

To service chamber visitors, members and area residents during this transition, a limited amount of information is available at Shamrock Bank and in the lobby of the chamber building. ■

New members

The chamber welcomes the following 23 new members in October:

Aaron's Sales & Lease Ownership; Access Title Agency LLC; Alex Plumbing Inc.; Bajio Mexican Grill; Castle Group, Bonita Springs; Ellen and Michael Shapiro, IBR Realty; Facial Spa De Larissa; Goin' Postal; Helping Hands Thrift & More; the Make-A-Wish Foundation, Bonita Springs; Naples Ice Cream Factory Corp.; Naples International Properties of Downing-Frye Realty; Padgett Business Services; Raymond James and Associates; Royal Shell Real Estate; San Marino Apartments; Stand-Up MRI of Southwest Florida; Summerfields Fine Furnishings, Home Accessories and Antiques; T Bass and Associates LLC; Telecom Solutions USA; The Boathouse Restaurant; The Game Guys LLC, Fort Myers; and Unity Of Naples.

To learn more about the new members, visit the chamber's online business directory at www.napleschamber.org. To learn more about joining the chamber, contact Don Neer, New Member Services manager, at 403-2906 or don@napleschamber.org. ■

At Your Place can handle the detailing

At Your Place Detailing has opened at, well, your place.

"Yes, we come to you," says Christian Galindo, owner and founder of the mobile car detailing business. "No need to worry about dropping off or



COURTESY PHOTOS

Rocky Patel Premium Cigar Company, above, and Stilista salon are now open in Mercato.

picking up your vehicle," she adds. "We come to your home or business and provide hand washing, hand waxing, interior detailing and pressure cleaning."

The most popular full auto detail includes both exterior and interior cleaning. All road tar and bugs are removed first, followed by a hand washing. Tires are cleaned and all brake dust is removed from wheels. Interior cleaning includes vacuuming carpets and removing debris from between seats, cup holders and under seats. Cloth and carpet seats are shampooed which usually removes most stains. Leather seats are cleaned and conditioned to maintain their softness and prevent cracking. Door panels and dashboard are thoroughly cleaned and UV protection applied.

"If you are considering selling or trading your vehicle, a detail will assure a quicker sale and increase the value," adds co-founder Jessica Jesters.

At Your Place Detailing operates from 8 a.m. to 6 p.m. six days a week. Prices begin at \$50 per vehicle. To schedule an appointment, call 240-3300 or e-mail atyourplacedetailing@gmail.com. ■



Mercato welcomes cigar bar, beauty salon

Bonita Springs-based Rocky Patel Premium Cigar Company has opened its first cigar bar, Burn, in Mercato.

"The concept of Burn has been in the works for several years," says Rocky Patel, president and CEO. The bar features the complete line of Rocky Patel cigars and an extensive list of wines, single-malt scotches, bourbons and other spirits that complement each cigar blend.

"I have hand-selected every cigar, each bottle of wine and even each piece of furniture, to create the perfect luxury-lounge experience," Mr. Patel says. "I've created a place that reflects how I enjoy life. Burn is a sanctuary."

Burn is open from 11 a.m. to 2 a.m. every day. For more information, visit www.RockyPatel.com.

Also new to Mercato is Stilista, an upscale beauty salon specializing in hair care, manicures, pedicures and facial waxing.

Longtime Naples residents Frank and Laura Rubinelli are the proprietors. Mrs. Rubinelli is a professional stylist who took some time off to raise the couple's young children and is now ready to get back to work; Mr. Rubinelli is a general contractor. They designed Stilista with six stations for hair styling, two nail tech stations and two pedicure stations. The hair stylists work as independent contractors and are allowed to bring their client base from their previous work place. Stilista carries Kerastase and Unite luxury hair products.

The salon is open Tuesday through Saturday. For appointments, call 431-5171. For more information, visit www.mercatoshops.com or e-mail stilistainc@comcast.net. ■

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BEACHFRONT

This exceptional South Naples beachfront residence is the personification of the much admired and beloved individual who commissioned its construction. Utilizing the best construction materials, the home is finished with engaging attention to detail. It reflects a refined taste yet is always observant of its essential purpose of serving lives well lived. Price Upon Request.



AQUALANE SHORES

Strategically positioned to achieve maximum view advantage on one of the most spectacular water front lots in Aqualane Shores, a community valued by boaters as a safe harbor with unimpeded water access to the Gulf and close proximity to the white sugar sand beaches of Naples. This residence combines the best of two traditions; the open floor plan with soaring ceilings allows gracious, formal entertaining for all occasions, while the massive outdoor covered porch and expansive deck surrounding the pool cater perfectly to informal gatherings.
\$5,650,000



SANCERRE

As soon as one steps from the elevator into the residence's private lobby, the dramatic design and penchant for detail is immediately inspirational. Working with both abundant natural light and specially engineered lighting, the residence comes alive with wide planked bamboo flooring and custom Bartel wooden doors. Composite wall tiles and copper wall panels provide a rich backdrop to well serve the important pieces of art and promote a deep sensory appreciation.
\$3,950,000



PORT ROYAL

An elegantly conceived residence, with expansive reception approach, was designed to encourage gracious entertaining and family comfort. Abundant use of floor to ceiling glass windows brings the outside in, creating a natural harmony with the rich marble and detailed stonework within. The residence qualifies for Port Royal Club membership eligibility and is close to all of the club's beachfront dining, tennis, and spa amenities.
\$4,995,000

About the firm...



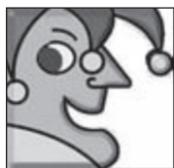
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Fool's School

Taking Stock of Retailers

When looking for investments, it's smart to focus on familiar fields that interest us. For many, retailing fits that bill. To invest successfully in retailers, combine your personal observations with what you glean from news and company reports.

Spend time in the stores themselves, where retailers control the presentation of their brand, customer service and the shopping experience. Assess inventory levels in displays. Are stocks being depleted quickly? Check for markdowns. If most of the store is on sale, there may be inventory-control problems that will shrink profit margins. See how satisfied shoppers are — you might even ask them.

At malls, see what people are wearing and where they're shopping. Note which stores' bags show up most often in shoppers' hands, paying attention to demographic groups of interest, such as teens or older women.

After determining which companies seem most promising, examine their

financial reports to see how healthy they really are. Call each company and request its latest financial statements, or look them up online.

Examine sales growth via the income statement. Ideally, focus on "same-store" sales growth, reflecting sales at established stores. Growing chains will always be looking to add more locations, but if a company is also able to increase sales at older stores without increasing store size or its labor force, it will make more money.

Check out profit margins. Strong gross margins imply that the firm is selling products at close to full price and that consumers are willing to pay extra for the company's brand. High margins also suggest effective inventory management. Relatively high net-profit margins mean a sizable chunk of each sales dollar is kept as profit.

On the balance sheet, check inventory. High levels are risky, as inventory value may decline before it's sold. Many goods are perishable, either literally (food spoils) or theoretically (items could go out of fashion). If inventory levels are growing faster than sales, that's a red flag. ■

My Dumbest Investment

Tax Laws Change

In grad school, my real estate professor said that the dumbest thing one could do was make a real estate decision based on tax considerations, since tax laws could change overnight. I never violated that rule in real estate, but I did invest in an oil partnership where the only benefit was the favorable tax treatment — and lost money, because the tax laws did change. No investment decision should be based on tax considerations.

— M.S., Dallas

The Fool Responds: This is a great lesson. It's smart to consider taxes when you invest, but don't let the tail wag the dog. First be sure you find the investment compelling on its own merits.

Some folks these days are even wary of Roth IRAs, which promise tax-free withdrawals in retirement. They remember how Social Security benefits were never supposed to be taxed.

Roths are very attractive, especially for those with many years in which their investments can grow powerfully. Just keep it in the back of your mind that Roth IRAs may work a little differently in the future than they do today. ■



Do you have an embarrassing lesson learned the hard way? Boil it down to 100 words (or less) and send it to *The Motley Fool* c/o *My Dumbest Investment*. Got one that worked? Submit to *My Smartest Investment*. If we print yours, you'll win a Fool's cap!

Last week's trivia answer

My original parent company began in 1960 as a research lab serving the government. It soon began buying other companies and morphed into an industrial manufacturer. In 2007, it split into three separate companies, a health-care one (now Covidien), an electronics one, and ... me. I'm a leading provider of security products and services, fire protection and detection products and services, valves and controls, and more. You may know my ADT brand. I recently acquired Brink's Home Security Holdings, now operating as Broadview Security. I employ more than 100,000 people and rake in about \$17 billion annually. Who am I? ■

(Answer: Tyco International)



Write to Us! Send questions for *Ask the Fool*, *Dumbest (or Smartest) Investments* (up to 100 words), and your *Trivia* entries to Fool@fool.com or via regular mail c/o this newspaper, attn: *The Motley Fool*. Sorry, we can't provide individual financial advice.

What Is This Thing Called The Motley Fool?

Remember Shakespeare? Remember "As You Like It"? In Elizabethan days, Fools were the only people who could get away with telling the truth to the King or Queen. The Motley Fool tells the truth about investing, and hopes you'll laugh all the way to the bank.

Ask the Fool

Stock Split Lessens Loss

QI bought 100 shares of Cisco Systems for around \$90 each way back in 1999. They've recently been trading in the mid-\$20s. I refuse to sell them at a loss. Will the stock ever recover to \$90?

— N.R., Escondido, Calif.

AFirst off, know that when you see a Cisco stock price of, say, \$23 today, you're looking at a number that's "split-adjusted." If you bought your shares in November 1999 for \$90, the stock split 2-for-1 after that, reducing your cost basis from \$90 to \$45. Meanwhile, your 100 shares were doubled, leaving you with 200. At \$23 apiece, those 200 shares are worth \$4,600. So your loss is close to 50 percent, less than what you might have thought.

The past shouldn't matter, though, in your decision to hold or sell. What matters is how you expect your shares to perform from here. If you don't have a good handle on Cisco's financial strength and competitive position, or perhaps any compelling reason to hang on, consider selling. You should be invested only in your best ideas. (That said, many still have great expectations of Cisco.)

Even when you lose money on a stock, you might stand a better chance of making your money back in some other company in which you have more faith. There's no reason to insist on making your money back on that stock.

QIf I sign up to use an online brokerage, can I deposit funds by just mailing in checks?

— M.H., Kansas City, Mo

AYes indeed. That's how most online brokerage account-holders handle it. Learn more about brokerages and how to choose a good one at www.broker.fool.com

Got a question for the Fool? Send it in — see *Write to Us*.

Name That Company

I trace my roots back to a sawmill in 1858 and to a 1900 purchase of 900,000 acres of Washington state timberland (the largest private land transaction in American history at the time). During World War I, my spruce was used to make airplanes. Today I'm one of Earth's biggest forest products companies, managing my land sustainably. (Back in 1937, I ran a "Timber Is a Crop" campaign.) In 1980, Mount St. Helens



devastated 68,000 acres of my land, as well as property. I rake in about \$6 billion annually. My ticker symbol sounds like a question. Who am I? ■

Know the answer? Send it to us with *Foolish Trivia* on the top and you'll be entered into a drawing for a nifty prize!

The Motley Fool Take

Terex Builds a Fortress

Beleaguered equipment manufacturer Terex (NYSE: TEX) is finally establishing defenses against domestic economic malaise and uncertainty.

The company posted a bigger-than-expected loss for the third quarter, despite a 15 percent jump in net sales to \$1.08 billion. Its consolidated order backlog expanded 8 percent sequentially from the second quarter, thanks in large part to a 45 percent surge within the aerial work platform segment. Demand for Terex's telehandlers and other mobile lifting equipment emerged principally from South America and an \$18.9 million supply contract with the U.S. Marine Corps.

By far the most encouraging development has been Terex's effort to increase its overseas manufacturing presence in places such as China and India. Developing markets account for one-third of Terex's overall sales. Citing robust demand for coal-crushing equipment in places such as Australia, Terex aims to increase production at its materials processing facility in India. The company also boasts a 60 percent interest in a joint venture to produce similar equipment in China, and it has also acquired a 65 percent stake in a Chinese manufacturer of lattice boom crawler cranes.

These and other international initiatives are building a formidable fortress for Terex. Assess its long-term potential accordingly. ■

BUSINESS MEETINGS

► **A Job Search Support Group** meets from 10:30 a.m. to 12:30 p.m. Mondays at the Greater Naples Chamber of Commerce. Contact Karen Klukiewicz at kluk77@comcast.net or visit www.napleschamber.org.

► The next **Accelerated Networking Luncheon** for members of the Greater Naples Chamber of Commerce takes place from 11:30 a.m. to 1:15 p.m. Thursday, Dec. 2, at Real Seafood Co., 8960 Fontana Del Sol Way. Cost is \$15. Sign up at www.napleschamber.org.

► **The Collier Building Industry Association** holds its 2011 Installation Dinner on Wednesday, Dec. 8, at Olde Cypress Country Club. Call 436-6100 or visit www.cbia.net.

► **The Collier County Bar Association** holds its annual holiday party for families from 5:30-7:30 p.m. Thursday, Dec. 9, at Naples Bay Resort. The buffet will have child-friendly options, and a special guest from the North Pole will make an appearance. Cost is \$30 for adults and \$20 for ages 5-16. Cash bar. Register at www.collier-countybar.org.

► **The Bonita Springs Area Chamber of Commerce** holds its holiday party from 5:30-8 p.m. Thursday, Dec. 9, at The Club at Grandezza. Guests are asked to bring new, unwrapped toys for donations to the Bonita Springs Assistance Office. Reservations made by Dec. 6 are \$35; cost after that is \$45. Register at www.bonitaspringschamber.com.



► **Women's Networking of Collier County** meets from 11:30 a.m. to 1 p.m. Tuesday, Dec. 14, at its new meeting place: Carrabba's at 4320 Tamiami Trail N. In addition to regular networking, a holiday auction is on the program. Register at www.wnoc.org.

► **PRACC**, Public Relations and Marketing Professionals of Collier County,

holds its holiday party and annual scholarship fundraiser from 5:30-8:30 p.m. Tuesday, Dec. 14, at McCormick & Schmick's in Mercato. RSVP at www.pracc.org.

► Terry Rand and Bianca Vukovic of **Rand Financial Advisors** host a complimentary lunch and estate planning seminar beginning at noon Wednesday, Dec. 15, at Fleming's Steakhouse, 8985 Tamiami Trail N. For more information and to make reservations, call (877) 441-7263 or e-mail Bianca@KSIFA.com.

► **The Greater Naples Chamber of Commerce** holds its holiday party from 5:30-7:30 p.m. Thursday, Dec. 16, at the Hilton Naples. Cost is \$20. Register at www.napleschamber.org. ■

GOOD BUYS

From page B1

in limited numbers and may require getting up at O-dark-thirty and standing in line for hours for a chance to get your hands on them. If you're willing to lose sleep and risk being denied, there are some excellent deals to be had. But don't fixate exclusively on the ridiculously cheap items offered in limited numbers; secondary sales can also be excellent, usually last much longer, and are often mirrored by major online retailers.

FW recommendation: To avoid sleep deprivation induced pre-dawn wrestling matches, hit a Black Friday website that publishes leaked ads, like bfads.net, and see what deals you're interested in. As the weekend approaches, check online retailers to see if they're price-matching them, particularly Amazon.com (which starts "Black Friday" sales on Monday the 22nd, and their Amazon Prime membership offers free two-day air shipping for \$79 a year; excellent if you have to ship to family members all over the country). If you can find a price-matched deal, grab it online. If not, skip the limited quantity items (if you find one, consider it an unexpected bonus), make a list of the sale goodies you'd like, the sale times and stores, then map a route from store to store. Get a good night's sleep, fuel up with coffee, then head out and take a semi-relaxed run down your list to see what's still available. Don't get too attached to a specific item at a blowout price though; once the store sells out they count on your disappointment to set you up for a bait and switch to something that's no deal at all. There are plenty of fish in the sea, people: Try not to fall overboard because you're fixated on a particularly pretty one.

Finally, as much as retailers would like you to believe they do, great sales don't end after Cyber Monday; the entire holiday season will be packed with opportunities to save big bucks. And although prices may not be quite as crazy-low, you're more likely to actually get your hands on the item you're interested in without getting up at 2 a.m. and risking an elbow to the head from an overzealous shopper who's desperate to get past you at the door to save six bucks on the complete boxed set of "The Real Housewives of Orange County."

THE GOODS

■ **Televisions.** A perennial holiday season favorite. As long as you don't need the absolute latest technology, like 3D television (yes, you need glasses, though they're decidedly more high tech than the ones you get issued at Imax theaters) 2010 will bring great buying opportunities. LCD TV prices are expected to be 12 percent lower than last season's prices and leaked Black Friday ads are already showing up with 40-inch LCDs priced under \$300. A few data points to keep in mind: Don't be scared to forego a 1080P screen if you find a screaming deal, as most experts agree that for under 48 inches 720P looks fine. Also, don't ignore plasma screens: though LCD has become extremely popular, plasmas often cost much less and have better black levels (good for movies), though they use more electricity and have a more reflective screen. If your room is particularly bright and you don't want to watch a reflection of yourself on the couch watching television, you might want to stick to LCD.

Finally, be careful when you compare TVs in a big box store. Often the brightness and contrast settings are set extremely high to make them look better, and the tint can be off as well. The point is, just because it looks best at the store



COURTESY PHOTO

doesn't mean it's the best unit out there: it may just be the one they want to sell the most of. Do some online research and learn about the technology and specific screens on your own rather than relying on the sales staff.

FW recommendation: If you find a sweet deal, snap it up and don't look back.

■ **Cell Phones.** It wasn't so long ago that the idea of giving a cell phone as a gift seemed a bit like giving someone a toaster: useful, but who wants an appliance as a gift? That changed with the arrival of the iPhone and other smart phones. And, as they became more and more powerful, demand for coolest phone on the block has elevated the cell phone to both a thoughtful and generous gift, while a toaster remains fairly lame.

With cell phones, technology changes rapidly enough that it pays to hold out as long as possible. For example, a couple of weeks ago the new Windows Phone 7 finally became available in the United States (on T-Mobile and AT&T), as did the new MyTouch 4G (on T-Mobile) with video calling. The latest BlackBerry models, featuring RIM's new operating system have also begun shipping and AT&T already has slashed prices on them.

FW recommendation: Cell phone deals available now will likely continue through the holidays, and may well get even better. If you don't need it today, hold out for a bit to see what appears in stores and online.

■ **MP3 Players.** iPods own the lion's share of this market, as anyone who's come out of their cave in the last five years can tell you. Although iPod prices are fairly well controlled, it is possible to get a deal on them, though it usually consists of a free gift card or additional item with a purchase. Still, that beats getting nothing as a bonus.

If you're willing to leave the Apple brand, you have more options. Excellent MP3 players are available from Sandisk, Samsung, Microsoft and Sony, and many have major advantages over an iPod, not the least of which is more aggressive pricing. Try researching them online to find out what they do, then ask yourself if you really need an iPod brand — if not, you can save more than a few ducats.

FW recommendation: If you must have an iPod and find a deal on one, grab it — they're rare. The rest of them will go on sale throughout the season, though your best deals may well come on the Black Friday weekend. We're aware of no impending major new releases from any major manufacturer, particularly in light of the recent refreshes from both Apple and Sony, so just grab the best deal you can find, whenever you find it.

■ **E-Readers.** Recent product line refreshes from both Sony (Reader) and Amazon (Kindle) mean what's on the market now is what will be on the market later in the year, with the exception of the highly anticipated NOOKcolor from Barnes & Noble. The NOOKcolor, though, by virtue of the fact that it does not use e-ink, will suffer greatly in comparison to the traditional offerings when used outdoors. Prices on all of these units are fixed, and the Kindles and

Nooks have both seen recent deep cuts, so don't expect any deals.

FW recommendation: If you happen to see an e-reader that offers a gift card with purchase, take it — it's unlikely you'll be able to do better.

■ **Laptops/Tablets.** In the case of Apple, they've just released a refreshed MacBook Air, so it's doubtful anything new is coming on that front. Rumors of a new, smaller iPad have yet to be confirmed, and they won't be. The good news is that if your heart is set on an Apple product, since they don't really go on sale, you can wait until the holidays are closer before making a decision about which to buy. The bad news is, of course, that they don't really go on sale.

FW recommendation: Sit tight and see what happens, but don't get your hopes up. Wal-Mart's recent addition of iPads to its electronics department may net you some sort of deal, but it's unlikely to be a price break. Online sites often offer the only discounts or bonus offers, so be sure to check there.

In the non-Apple world, there are far too many variants coming and going to keep up, though new this holiday season

are some non-iPad tablets. The Android-powered 7-inch Samsung Galaxy Tab is available from both T-Mobile and AT&T (\$399 with contract at press time), and HP has released a Windows 7 tablet called the Slate 500 (starting at \$799). As with televisions, it's unlikely you'll get a great deal on something that's been released recently, but snapping up a last generation (which may mean something just a few months old) laptop or netbook for a great price is a distinct possibility.

FW recommendation: Grab your sales circulars early, look for the price point you want to hit, do some backup research on the net, then snap one up. Remember to check out data like battery life and whether it has a built-in camera, Wi-Fi and Bluetooth.

■ **Video Games.** Microsoft and Sony already launched their major new goodies: the PlayStation Move and Xbox Kinect motion controllers. Also, one of the most-anticipated games of the year, Call of Duty: Black Ops, is already on store shelves. Thus far there has been no shortage of stock on any of them, so with those major moves out of the way it all comes down to pricing. Unfortunately, like many other products, pricing on these units is fixed, and is unlikely to drop before the holidays. Many retailers, among them Wal-Mart and Amazon.com, have offered gift card promotions in the past and are likely to do so again.

FW recommendation: Search the online Black Friday sites as well as major online retailers to find gift card or bundle deals. If you find what you want on special, grab it while the grabbing is good. It won't last. If you don't find anything particularly compelling, sit tight: there's still a shot manufacturers may release some bundled deals before the end of the year. ■

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NETWORKING

Collier County Medical Society welcomes new members A cocktail reception at the Naples Sailing & Yacht Club



CHARLIE MCDONALD / FLORIDA WEEKLY

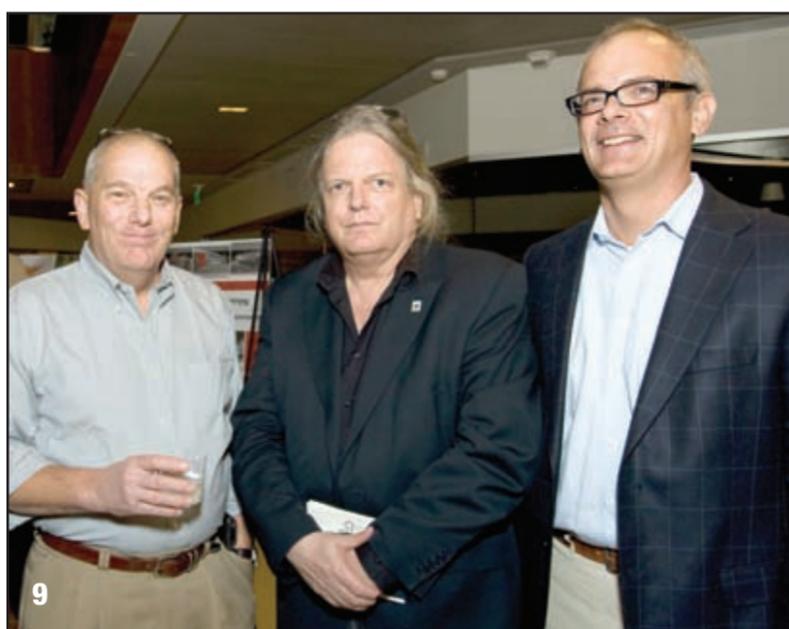
1. James and Denise Hadley
2. James and Doris Lim
3. Dr. Joseph and Jean Beauchamp
4. David Greene
5. Tyler Korn and Dr. Rebecca Kosloff
6. Tom Wagner and Kris Scoone
7. Blane and Doshie Crandall
8. Paul and Amanda Dorio
9. Matt and Brenda Strange, Rebecca Lambert and Jonathan Sonne
10. Cathy and Richard Pagliara and Margaret Taha
11. Dr. Richard and Sylvia Prewitt

NAPLES FLORIDA WEEKLY
YOUR NEWS AND ENTERTAINMENT SOURCE

We take more society and networking photos at area events than we can fit in the newspaper. So, if you think we missed you or one of your friends, go to www.floridaweekly.com and view the photo albums from the many events we cover. You can purchase any of the photos too. Send us your society and networking photos. Include the names of everyone in the picture. E-mail them to society@floridaweekly.com.

NETWORKING

AIA Design Awards for 2010 at Miromar Design Center



VANDY MAJOR / FLORIDA WEEKLY

1. Michaela Henning and M. Judith DaRocha
2. Andrea Clark Brown, John Long, Joyce Owens, keynote speaker, judge Roney Mateu and Junie Mateu
3. Charles Sappenfield and Brandt Henning
4. Barie and Christina Fez-Barrington, Magda and Alexander Irigoyen
5. Tom Jones, Stephen Hruby, Regina Vaccarella, Matt Sommers and Jamie Searles of Architects Unlimited
6. Tom Jones, Theo Etzel, Stephen Hruby and Charles Sappenfield
7. Denise Couture Cowell, Kevin Cowell, Larry Hernandez and Rocco Costa
8. Luisa and Catalina Bohorquez
9. Dick Geary, Brad Schiffer and David Corban

FLORIDA WEEKLY
YOUR NEWS AND ENTERTAINMENT SOURCE

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NETWORKING

'The Big Reveal' at Business After 5 A chamber evening at Naples Bay Resort



BOB RAYMOND / COURTESY PHOTOS

1. Jessica Zeidler and Leo Bohorque
2. David and Annette Marozzi
3. Alissa Troutman
4. Dawn Cannivino, before the makeover, and after
5. Tamura Nashman and Jim Goehler
6. Gina Paychex and Nick Benn
7. Claudette Cooley, Heather Yanchus and Karen Kohler

Chamber Visitor Center volunteers tour Palm Cottage



BOB RAYMOND / COURTESY PHOTOS

1. The volunteers in front of Palm Cottage
2. Tina Carter, Nancy Kerns and Jean D'Andrea
3. Loraine Kudelski and Carol Pawlus
4. Hildebard Carney and Cathy Reed
5. Margie and Lynn Scribante

We take more society and networking photos at area events than we can fit in the newspaper. So, if you think we missed you or one of your friends, go to www.floridaweekly.com and view the photo albums from the many events we cover. You can purchase any of the photos too. Send us your society and networking photos. Include the names of everyone in the picture. E-mail them to society@floridaweekly.com.

REAL ESTATE

NOV. 25-DEC. 1, 2010

A GUIDE TO THE NAPLES REAL ESTATE INDUSTRY

B11



Model 5202 is one of several models available for leaseback in The Strada at Mercato.

COURTESY PHOTO

Condominium sales at Mercato indicate a strong season ahead

SPECIAL TO FLORIDA WEEKLY

A third-quarter spike in sales at The Strada residences at Mercato is a positive indicator for sales activity in the upcoming season.

"Eight closings from September to November, which are months not typically as active for condominium sales, is encouraging as we head into season," says Todd Kendall, president of Strateca, a division of The Lutgert Companies and the creators of The Strada.

Year-to-date sales reached \$9,392,000 at The Strada, he adds.

Modeled after the European approach to living with residential over retail, the upscale enclave includes 92 residences in two buildings overlooking Strada

Place, the main street of Mercato.

Homeowners enjoy use of a 52-foot heated pool, gas grills, separate fitness and clubhouse complete with catering kitchen and flat screen TVs, as well as two parking spaces per residence in a controlled-access parking garage.

One-, two- and three-bedroom plans range from 985 square feet to 2,576 square feet of living space.

"The Strada residences are ideal year-round or for the homebuyer who wants a seasonal home or vacation getaway. A choice collection of restaurants, fashion boutiques, services and a Whole Foods grocer are all just footsteps away," says Kristin Cartwright, director of shopping center market-

ing for The Lutgert Companies. Select Strada residences come furnished in a range of designer motifs to make the move-in transition effortless.

An assortment of leaseback models is also available for the buyer who isn't quite ready to occupy the home. The residence is leased by the developer and shown as a furnished model.

"For someone who is a year away from retirement, for example, the leaseback option lets them lock in on current pricing and occupy the home later," Mr. Kendall says.

The residential sales center for The Strada at Mercato is at 9123 Strada Place. Models are open daily. For more information, call 594-9400 or visit www.mercatoshops.com. ■

NABOR report shows activity

SPECIAL TO FLORIDA WEEKLY

Real estate activity in the Naples area is trending upward, according to the latest report from the Naples Area Board of Realtors. NABOR tracks home listings and sales within Collier County (excluding Marco Island).

"We saw how the third quarter sales were impacted by the end of the homebuyer tax credit and the news of the oil spill, but we are now seeing a resurgence in the marketplace," says Michele Harrison of John R. Wood Realtors. "The pending sales activity that was missing during the summer is back."

"The overall pending sales trend when compared year over year shows

SEE NABOR, B16 ▶

Library, hospital projects earn accolades for Wegman Design Group

Naples-based Wegman Design Group earned two Design Excellence Awards from the American Society of Interior Design's South Florida Chapter for 2010.

The firm received the award for Sustainable Green Commercial Interior Space Design of the Year for its work on the new South Regional Library in Collier County. The second award, Healthcare Design of the Year, recognized its remodel design of The Birth Place at NCH hospital in North Naples.

The library project created an environmentally friendly interior space that encourages learning and creativity while reflecting the area's connec-



COURTESY PHOTO

South Regional Library

SEE DESIGN, B16 ▶

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Our Portfolio of Southwest Florida's Rental Properties

ANNUAL RENTALS

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Bonita Bay/Esperia.....	\$2500
Bonita Bay/House.....	from \$1975
Shadow Wood Preserve.....	\$1275
Stoneybrook/Pinecrest.....	\$1000
Brooks/Sunset Stream.....	\$975

Furnished Annuals from \$850



NAPLES AREA

UNFURNISHED CONDOMINIUMS

Old Naples/Naples Bay Resort.....	\$3500
Park Shore Beach/Vistas.....	\$2200
Pelican Marsh/Mont Claire.....	\$2000
Beachfront/Esplanade.....	\$1900
Kensington/Westchester.....	\$1800
Banyan Woods.....	\$1700
Tiburón/Ventanas.....	\$1300
Park Shore/Swan Lake.....	\$1200
Stonebridge/Carrington.....	\$1175
High Point/Catalina.....	\$1000

Furnished Annuals from \$1200



UNFURNISHED HOUSES

Park Shore.....	\$7000
Port Royal.....	\$6700
Vanderbilt.....	\$4500
Royal Harbor.....	\$4500
Coquina Sands.....	\$4500
Firano.....	\$3900
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River Reach Estates.....	\$2400
Pebble Brooke Lakes.....	\$1500

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CAPTIVA

LUSH & TROPICAL CAPTIVA

- 4BD/4BA with Island Charm
- White Picket Fence
- Large Pool & Spa
- Boat Dock on Roosevelt Channel
- \$995,000
- Burns Family Team 239.464.2984



CAPTIVA

MANGO COTTAGE

- 2BD/2BA with Loft
- New Construction, Beach Access
- Florida Green Certified
- Located in Captiva's Village
- \$1,195,000
- John and Denice Beggs 239.357.5500



SANIBEL

TRUE SANIBEL BEACH COTTAGE

- 4BD/2BA Duplex with Pool
- Across Street from Beach
- Double Lot on Gulf Access Canal
- Updated Interior & Wood Beam Ceiling
- \$549,000
- Burns Family Team 239.464.2984



SANIBEL

HERONS LANDING SANIBEL

- 3BD/2BA Open Floorplan
- Caribbean Plantation Style
- Breathtaking Bayou Views
- Light, Bright and Neutral Décor
- \$1,295,000
- Jennifer ann de Lignieres 239.313.1371



NAPLES

WILD PINES @ BONITA BAY

- 2 Bedrooms, 2 Baths
- Spacious Corner Residence
- Designer Touches Throughout
- Offered Fully Furnished
- \$159,900
- Martinovich and Nulf 239.564.1266



NAPLES

FISHERMAN'S DELIGHT

- 2 Bedrooms, 2 Baths
- Direct Gulf Access
- Private Boat Ramp
- Plenty of Amenities
- \$159,900
- Liz Appling 239.272.7201



ALVA

EXQUISITE RIVER FRONT

- Over 400' of River Frontage
- 5 Bedrooms, 4-Baths
- Situated on Over 4 Acres
- Stunning Interior Appointments
- \$1,200,000
- Denny Grimes 239.489.4663



CAPE CORAL

CORAL LAKES

- 4 Bedrooms, 4-Baths
- Large Master Suite
- 2,558 S.F. of Living Space
- 3-Car Garage
- \$114,900
- Michael & Jamie Polly 239.850.0487



CAPTIVA

SECLUDED BAYFRONT HOME

- 5BD/5.5 BA, 4 Suites
- 500' Drive with Dock & Lift
- Large Bayfront Backyard
- Pool, Lanais plus more
- \$3,650,000
- Jane Reader Weaver 239.472.1302



CAPTIVA

"BAY JAH VIEW"

- 3 Bedrooms, 3 Baths
- In Heart of Captiva Village
- Open and Spacious Island Living
- Large, Fenced Pool & Spa Area
- \$1,595,000
- Kara Cuscaden 239.470.1516



SANIBEL

WALK TO BEACH & BAY

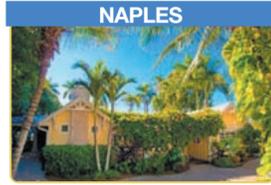
- 4 Bedrooms, 4 Baths
- Sanibel's East End
- Large, Heated Lap Pool
- Furnished & Steps to Beach
- \$989,000
- Jim Branyon 239.565.3233



SANIBEL

BEACHVIEW CC ESTATES

- Custom Built 3BD/2.5BA
- Deeded Beach Access
- Screened Pool & Spa
- Oversized Garage
- \$1,195,000
- Wil Rivait 239.464.8108



NAPLES

160' ON AQUA COVE

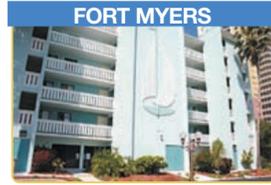
- 3 Bedrooms, 3 Baths
- 90' Dock and 2-Lifts
- Pool and Basketball Court
- Antique Wood Floors
- \$5,249,000
- Jane Reader Weaver 239.850.9555



NAPLES

DELASOL

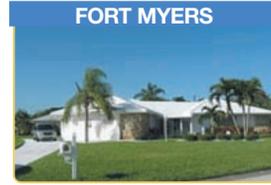
- 3 Bedrooms, Plus Den, 2.5-Baths
- Many Upgrades Throughout
- Gated Community
- Charming 2-Story Home
- \$395,000
- Martinovich & Nulf 239.398.3929



FORT MYERS

MARINA TERRACE

- Unobstructed River Views
- Top Floor Condo
- Beautifully Updated
- Deeded Boat Dock Included
- \$119,800
- Denny Grimes 239.489.4663



FORT MYERS

TANGLEWOOD

- Over 3,500 S.F. of Living Space
- 3 Bedrooms, Plus Den, 3-Baths
- Beautifully Remodeled Kitchen
- Oversized 2-Car Garage
- \$250,800
- Morgan Grimes 239.851.0880



CAPTIVA

BAYSIDE VILLA 4220

- 1 BD, Charming Location
- Screened Lanai on Bayside Marina
- Steps to Beach & Village
- Vacation Rental & Personal Getaway
- \$235,000
- Fred Newman & Vicki Panico 239.826.2704



CAPTIVA

BEACH FRONT BEAUTY

- 2BD/2BA & Large Sleeping Loft
- Wood Burning Fireplace
- Convenient to Captiva Village
- Community Pool/Tennis/Boat Dock
- \$1,900,000
- Sally Davies 239.691.3319



SANIBEL

REMODELED DUNES HOME

- 3 Bedrooms, 2 Baths
- Golf Course & Lake Views
- Convenient East End Location
- Wood and Tile Flooring
- \$599,000
- Burns Family Team 239.464.2984



SANIBEL

PET FRIENDLY FOR OWNERS

- 2 Bedrooms, 2 Baths
- Fully Furnished on Beach
- Close to All Amenities
- Beautifully Updated Throughout
- \$575,000
- Sally Davies 239.691.3319



NAPLES

GORGEOUS MODEL HOME

- 3 Bedrooms, Plus Den, 3.5-Baths
- Lake and Preserve Views
- 3,000 S.F. of Living Space
- Spillover Pool and Spa
- \$1,249,000
- Kristin Cavella-Whorral 239.821.6330



NAPLES

BERKSHIRE LAKES

- 3 Bedrooms, 2 Baths
- Centrally Located
- Lots of Community Amenities
- End Unit Condo
- \$109,900
- Liz Appling 239.272.7201



FORT MYERS

RIVERFRONT CONDO

- Enjoy the Downtown Lifestyle
- 3 Bedrooms, 2-Baths
- Community Dock & Pool
- 1,289 S.F. of Living Space
- \$109,900
- Wade Ellis 239.898.4196



FORT MYERS

EAGLE RIDGE LAKES

- Beautiful 2nd Floor Condo
- 2 Bedrooms, 2-Baths
- Pristine Condition
- Offered Fully Furnished
- \$194,800
- Toni Shoemaker 239.464.3645



CAPTIVA

TRUE ISLAND LIFESTYLE

- New 5BD Gulf Front Home
- Elevated Spa & Infinity Edge Pool
- Located in South Seas Island Resort
- Furnished by Robb & Stucky
- \$4,995,000
- Fred Newman & Vicki Panico 239.826.2704



CAPTIVA

5 DOORS FROM BEACH

- 3BD/3BA Zen Beach Retreat
- Waterfall Pool & Spa
- Super Rental Potential
- Owner Financing Available
- \$1,699,000
- John and Denice Beggs 239.357.5500



SANIBEL

HEATHER LANE

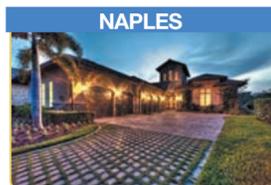
- 5 Bedrooms, 3 Baths
- Very Private Neighborhood
- Deeded Beach Access and Pool
- Great Vacation/Rental Home
- \$699,900
- Kara Cuscaden 239.470.1516



SANIBEL

WALK TO BEACH

- Immaculate 3BD/2BA
- Private Dock on Canal
- Backyard Oasis with Pool
- Sunroom and Open Air Porch
- \$1,300,000
- Jane Reader Weaver 239.472.1302



NAPLES

POSITANO @ MEDITERRA

- 4 Bedrooms, Plus Den, 4.5-Baths
- Stone and Wood Flooring Throughout
- Covered Loggia w/Pool and Spa
- Beautiful Lake & Preserve Views
- \$1,999,999
- Martinovich & Nulf 239.398.3929



NAPLES

FORMAL MODEL-STUNNING

- 5 Bedrooms, Plus Den, 5.5-Baths
- Courtyard Lanai w/Pool & Spa
- Over 4,500 S.F. of Living Space
- Beautifully Furnished
- \$2,599,000
- Kristin Cavella-Whorral 239.821.6330



ALVA

FRESHWATER RIVER HOME

- Beautiful River Views
- 3 Bedrooms, 2-Baths
- Over 1,900 S.F. of Living Space
- Lovely Pool Area
- \$449,800
- Denny Grimes 239.489.4663



FORT MYERS

CHARMING HOME

- 3 Bedrooms, Plus Den, 2-Baths
- Over 1,800 S.F. of Living Space
- Large, Open Kitchen
- Fenced Yard & McGregor Location
- \$99,900
- Michael & Jamie Polly 239.850.0487



CAPTIVA

ROOSEVELT CHANNEL ESTATE

- 5 Bedrooms, 4/5 Baths
- Turn-Key Designer Furnished
- Boat Dock & Lift, Beach Access
- Tropical Setting on 2 Acres
- \$2,995,000
- Jim Branyon 239.565.3233



CAPTIVA

SECLUDED PARADISE

- Spacious 3BD/2/5 BA
- Expansive Water Views
- Private Dock & Boathouse
- Roosevelt Channel Location
- \$2,350,000
- Jane Reader Weaver 239.472.1302



SANIBEL

COQUINA BEACH CONDO

- 2BD/2BA Furnished
- Steps to Gulf Beach
- Separate Guest Suite
- Resort Amenities
- \$410,000
- John R. Van Voorhis 239.410.3927



SANIBEL

SUPER SUNDIAL CONDO

- 1 Bedroom, 1 Bathroom
- Great Rental History
- Easy to Own or Rent
- Many Updates in 2010
- \$364,900
- Sarah Ashton 239.691.4915



NAPLES

PORTA VECCHIO

- 3 Bedrooms, Plus Den, 3-Baths
- Oversized Great Room
- 2,873 S.F. of Living Space
- Golf Course & Preserve Views
- \$690,000
- Martinovich & Nulf 239.398.3929



NAPLES

AMARONE MEDITERRA

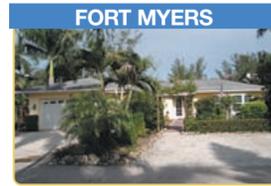
- 4 Bedrooms, Plus Den, 4.5-Baths
- Expanded Outdoor Living Area
- Chisled Edge Stone Flooring Throughout
- Exquisite Pool and Spa
- \$1,850,000
- Martinovich and Nulf 239.564.1266



MATLACHA

QUICK ACCESS TO THE GULF

- 3 Bedrooms, 2- Baths
- 7,000 lb. Boat Lift
- Tile Floors Throughout
- Boater's Dream
- \$182,900
- Michael & Jamie Polly 239.850.0487



FORT MYERS

DIRECT ACCESS POOL HOME

- 3 Bedrooms, 2 Baths
- Tiki Bar, Boat House & Dock
- Beautiful Pool Area
- Nicely Remodeled
- \$295,000
- Brad Heidorn 239.823.7312



Built in 2007. 6,350 sq ft. 9,400 total. Bay views.
\$5,500,000 in the Moorings



7,668 sq ft. 5bed/6bath, furnished model.
Lakeview. \$4,995,000 at Mediterra



5,807 sq ft. furnished model with long lake/golf
views. \$3,495,000 at Mediterra

SOLD



Bank Owned. 5,734 sq ft. Built in 2008. Bay views.
\$3,300,000 at Park Shore

Open Sun. 1-4



3,049 sq ft. furnished villa decorated by Collins &
Dupont. Golf course views. \$1,998,500 at Mediterra



Built in 2007. 3,925 living sq ft. Private lakeviews.
\$1,995,500 at Mediterra



Former model offered furnished. Golf & lake
views. 3505 sq ft. \$1,499,900 at Tuscany Reserve.

Bank Owned



Reduced 254,000! 2,080 sq ft. Fully renovated
beachfront condo. \$853,999 in Moorings.



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Truly the "WOW" factor here! Quiet interior Moorings location within walking distance to the Miramar "Beach Access" on Gulf Shore Boulevard. Brand new, never lived in gorgeous 4 bedroom, 5.5 bath, plus den, loft and fantastic sunny pool/spa area with full summer kitchen. Luxurious high end custom finishes include all bedrooms as suites, wood floors, impact glass, private elevator, huge coffered ceilings with hand crafted beams and planking, wood plank wainscoting and gourmet equipped kitchen. Adjacent property available for \$1,350,000.00. Both properties available as a package for \$2,700,000.00



**RESIDENCES OF PELICAN ISLE
"NAPLES OTHER WATERFRONT"**



**Pelican Isle I
#402**

Great Gulf views, 2677SF, 3/3,
2 lanais. \$894,000



**Pelican Isle I
#1003**

Endless waterfront views, redone
3/3, 10ft ceilings. \$1,399,000



**Pelican Isle II
#201**

3+Den/3.5Ba. completely refurbished
2872SF end unit. \$985,000



**Pelican Isle II
#302**

Dramatic 2677SF, elegant upgrades,
beach/Wiggins Pass views. \$879,900



**Pelican Isle II
#303**

Walk into breathtaking views! Wood
flrs, Granite kit. 3/3. \$889,000



**Pelican Isle II
#304**

New granite in kit, surrounded by
water, end unit, 2872SF. \$895,000



**Pelican Isle II
#702**

New A/C units & hot water heater,
2677SF, Views. \$899,000



**Pelican Isle II
#903**

Refurbished 3/3, redesigned kit.
Gulf/Bay/W.P. views. \$1,425,000



**Pelican Isle III
#403**

Bright, spacious great room, w/ water
views, 2 lanais, 2428SF. \$749,000



**Pelican Isle III
#602**

Beautiful waterfront! New decor,
2677SF, 3/3. \$839,000



**Pelican Isle III
#605**

3096 SF, lanais off living & Master
suit, amazing views. \$1,499,000.



**Pelican Isle III
#702**

2677SF, designer decorated, wood flrs,
Gulf/Bay/River views. \$895,000



**Pelican Isle III
#703**

3Br/3Ba, 2428SF, views of
Gulf/River/Bay. \$995,950



**Pelican Isle III
#906**

Marble flrs, new granite kit, Gulf
views, 3+Den/3.5Ba. \$1,399,000

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NAPLES & BONITA SPRINGS**



**Pine Ridge
60 North Street**

Estate home/guest house, 1.4 acres,
9640SF, exceptional detail! \$3,950,000



**Livingston Woods
6520 Daniels Rd.**

10 Acre w/home, can be subdivided,
west of 75. \$3,900,000



**Mediterra
15204 Medici Way**

Elegant 4669SF, 4+Den/4.5Ba. w/
private guest cabana. \$2,495,000



**Estancia Bonita Bay
4801 Bonita Bay Blvd. #603**

Authentic beach cottage, 2642SF,
amazing views, fireplace. \$999,000



**Audubon
148 Chesire Way**

4+den/3.5, upgrades, private lot,
lake & golf course views. \$1,290,000



**Audubon
345 Chancery Dr.**

5104SF, 4+den, private estate pool
home, preserve view. \$1,795,000



**West Bay Club
22129 Natures Cove Ct.**

3+Den, oversized pool-extended
lanai, like new. \$695,000



**Anchorage at Vanderbilt
12945 Vanderbilt Dr. #306**

Wiggins Pass views, direct Gulf
access. Sharp 2/2. \$349,000



**Spring Lakes
11600 Red Hibiscus Dr.**

FURNISHED! Immaculate Home,
spacious lanai w/ 33'x13 pool. \$ 247,000



**Bay Forest, Bermuda Bay II
15465 Cedarwood Ln. #303**

Refurbished, 2/2, Hi-Ceilings, top floor.
Owner financing avail. \$248,000



**Old Naples Seaport
1001 10th Ave. S. Boat Slip #11**

LOA of 125'/24', close to 5th Ave.
\$1,349,000



**Marina Bay Club
13105 Vanderbilt Dr. #4**

32'x14'x4', slip is permitted for a
vessel w/ LOA of 32ft. \$94,500

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VASARI \$565,000
3+den, 2 full bathes. This fabulous Porta Rosa villa has western exposure located on Lake Vasari.



VASARI \$349,900
3 bed/2bath plus den 2nd floor carriage home with attached garage, Professionally decorated with loads of upgrades!



VASARI 349,000
Spacious carriage home boasts 3 large bedrooms+ Den 2 full baths. Bundled golf, tennis and CC amenities included.



VASARI \$219,900
2 bedrooms +den/2 baths Don't miss this newly listed 2nd floor garden home with outstanding lake and golf course views.



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DESIGN

From page B11

tion to the Gulf of Mexico and nature. Finish materials, lighting and furnishings include reclaimed and renewable materials certified to reduce the carbon footprint.

The redesign of patient and family areas at NCH incorporates a garden botanical motif in the information and visitor check-in areas and family and children's waiting areas.

Two years ago, Wegman Design Group received a Design Excellence Award for its "SeaCAREium" project, a complete



COURTESY PHOTO

The lobby of The Birth Place/NCH North Naples Hospital

remodel of the NCH Healthcare System pediatric acute care unit. ■

NABOR

From page B11

the market is moving back up," says John Steinwand of Naples Realty Services, adding overall pending sales for the 12 months ending October 2010 increased 11 percent when compared to the 12 months ending October 2009. Overall pending sales increased to 9,400 compared to 8,437.

In the \$1 million-plus category, pending sales are up more than 40 percent, says Phil Wood of John R. Wood Realtors.

The number of available properties decreased 3 percent to 9,044, down from 9,347. "The bank freeze on foreclosed homes has not scared buyers away, they are still buying properties," says Steve Barker of Amerivest Realty.

The NABOR report also reveals:
■ Overall closed sales for the 12 months

ending October 2010 increased 19 percent, with 7,912 sales compared to 6,645 sales for the 12 months ending October 2009.

■ Single-family pending sales increased 20 percent, with 436 contracts in October 2010 compared to 363 contracts in October 2009. Single-family pending sales in the \$1 million to \$2 million category increased 54 percent for the 12 months ending October 2010, with 263 contracts compared to 171 contracts for the 12 months ending October 2009.

■ Condo pending sales increased 6 percent in October 2010, with 345 contracts compared to 326 contracts in October 2009. Condo closed sales increased 31 percent in the same time period.

■ The overall median closed price for the 12 months ending October 2010 showed no change from one year ago, remaining at \$180,000. However, there was a 3 percent overall increase in the median for properties in the price segments above \$300,000. View the full report at www.Naplesarea.com. ■

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We reside in Aqualane Shores and have enjoyed living and working in Naples for over 20 years. I am in a unique position to advise you of trends in our community that affect the sale of your home and property as an Aqualane Shores residence. As an international corporation, Bristol, offers opportunities for international investors to buy or sell here in southern Florida or to assist you with the acquisition of that special pied-a-terre in Paris. As a businessman, as well as, a Realtor, I can assist my Buyers and Sellers with questions relating to financing, banking, and insurance through one of our sister companies, Bristol Trading Company and CJA & Associates, an actuarial marketing employee wealth management firm, of which I am CEO.

Please contact me at 877.352.6404 or rankner@bristolre.com to request a free comparative market analysis, giving you an estimate of the current value of your property.



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RARELY AVAILABLE

Rarely available Windsor 4BR, 3BA plus den model offers exceptional floor plan. Home features newer appliances, tile in living areas, large screened lanai with private custom pool and lake views. **\$485,000**



NEW LISTING

3BR, 2.5 BA plus den beauty has the WOW factor for its views. Outstanding Sunset and wide water views from inside and out! Original owners have taken pride in their seasonal home and it shines throughout. **\$399,000**



NEW LISTING

The unique lot is only one of the fabulous features this 3BR, 2.5BA plus den home has to offer. Light and bright it is nicely upgraded throughout with tile in living areas, granite, private pool and more! **\$384,900**



NEW LISTING

Gracious Family Living Oakmont 3BR, 2.5BA plus den features numerous upgrades throughout, hardwood floors, granite, crown moldings, plantation shutters, custom entertainment center, and private pool with lake views. **\$381,900**



Extra clean Oakmont with real wood floors, full hurricane protection—"turn key" package available. **\$359,000**



NEWLY RENOVATE

Like new Oakmont 3BR, 2.5 BA plus den completely renovated! Features new porcelain tile in living areas, new A/C, Granite, new carpet in bedrooms, freshly painted interior hurricane protection and more! Owner Agent **\$358,900**

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NEW LISTING

Nicely appointed Oakmont model offers 3BR, 2.5BA plus den, tile throughout entire home, built-in entertainment center, and large screen lanai with lake views. Desirable location just steps from all amenities. **\$355,900 Turnkey Package Available**



The Lowest Priced Oakmont in Village Walk—need to sell quickly. Tropical retreat complete with Koi pond. **Asking \$335,000**



NEW LISTING

Capri Model 2BR, 2BA value pack! One Di Vosta most popular home styles ever and with good reason! This lovely home features upgrades galore, tile in living areas, corian counters, custom heated pool, full hurricane protection and more! **\$269,900**



REDUCED

Extended Capri with screened patio. Original owner, very clean, near all amenities. **\$245,000**



NEW LISTING

Capri Villa 2 BR, 2BA numerous upgrades throughout, very clean and tastefully decorated, Turnkey package available. **\$239,000**



REDUCED

Capri with wide water views. Clean, light and bright, ready for quick closing—enjoy it this season! **\$229,000**

ISLAND WALK VANDERBILT BEACH LOCATION



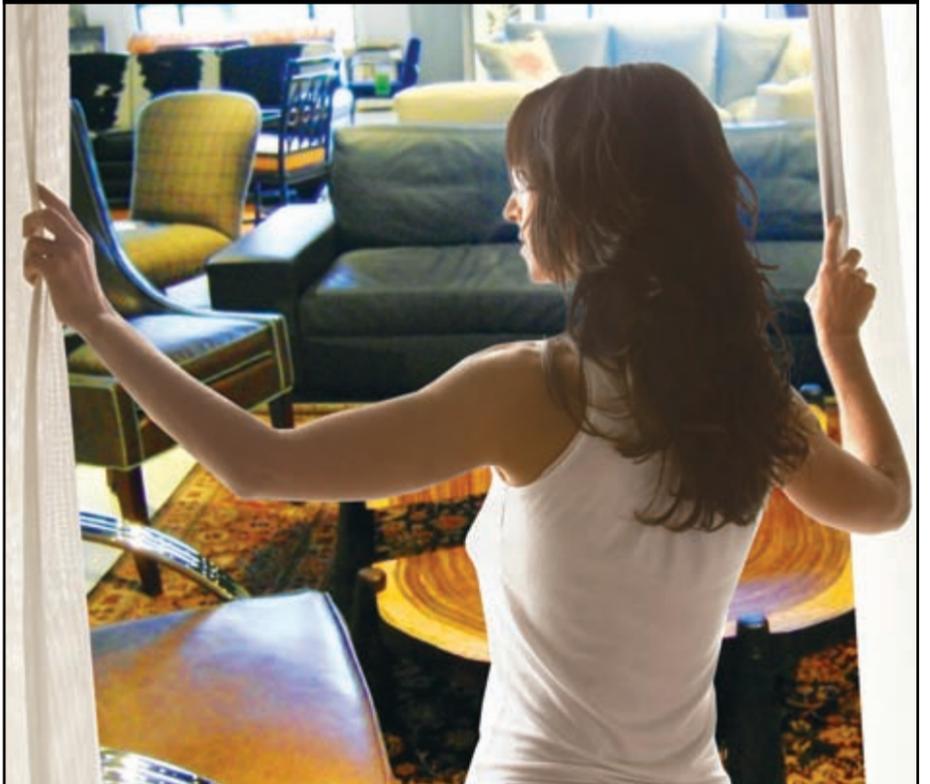
When only the Finest will do! 4BR, 3.5BA Unparalleled craftsmanship throughout the entire home, gourmet kitchen with top of the line appliances, designer finishes, private pool with lake view and more! **\$599,000**



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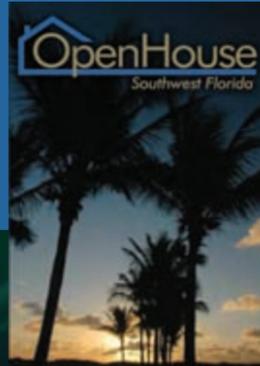
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GREY OAKS - ESTUARY ▲
 1280 Osprey Trail - "Mariana" Model. Panoramic lake and fairway views abound. Boasting 6,910 SF A/C, 6BRs, 5 full BAs + 2 half baths. \$4,995,000
Melissa Williams | 248-7238



GREY OAKS - ESTUARY ▲
 Grand waterscapes, long golf course views, magnificent. 5BR/4.5BA Harwick built home. Lot and a half. 4-car garage.
\$4,899,000 | Brian Nelson | 572-2903



PORT ROYAL AREA - LITTLE HARBOUR ▲
 Exquisitely appointed, classic Bermuda-style 4BR+study along yacht basin. French doors open to pool, spa, dock with water and electric. Immediate Port Royal Club Associate membership eligibility.
\$4,550,000 | Karen Van Arsdale | 860-0894



TIBURON - ESCADA ▲
 Elegant golf course estate home, 6,000 SF A/C, 6BR/5.5BA, resort-style pool & lanai. Exclusive member privileges.
**\$3,795,000
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BONITA BAY - BAY WOODS ▲
 Spectacular, London Bay built 4 bedroom plus den on an elevated, expansive lot with an estate-like approach.
**\$3,795,000
 Gary L. Jaarda & Jeff Jaarda | 248-7474**



BONITA BAY - BAY WOODS ▲
 Exquisitely detailed 4 bedroom plus den, 4.5 bath home with 3-car garage. Private view of lake and nature preserve.
**\$3,395,000
 Carol Wood/Claire McMahon | 822-3709**



PARK SHORE - ARIA ▲ Sunrise to sunset views over Gulf, Bay/City! Family room, study, 3BR/3.5BAs, multiple screened/shuttered terraces.
\$2,995,000 | Marion Bethea/Anne Killilea & Bette Helms | 261-6200



BAY COLONY - BRIGHTON ▲
 Luxurious beachfront residence with spectacular surf and sand views! Over 3,400 SF living area, charming cabana.
**\$2,995,000
 Barbi Lowe/Trish Lowe Soars | 216-1973**



NAPLES CAY - THE SEASONS ▲
 Fantastic views! Spacious beachfront 4BR/4.5BA + family room estate. Tastefully decorated & stylishly furnished.
**\$2,995,000
 Paula Sims/Julie Rembos | 262-6600**



PELICAN BAY - CAP FERRAT ▲
 Highly desirable SW end residence, panoramic Gulf/bay views. Den, 3BR/3.5BAs, high-end finishes, secured elevator.
\$2,800,000 | Ellen Eggland | 571-7192



AQUALANE SHORES ▲
 Direct Gulf access. Building site 1 lot from Naples Bay. Deep canal, approx. 80' dock, covered slip & boat house.
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 Beth Hayhoe McNichols | 821-3304**



PARK SHORE - PROVENCE ▲
 The perfect beach house! Corner 3BR+den, multiple terraces, Roz Travis Interiors. Gulf - Bay view! Fine amenities.
\$2,795,000 | Anne Killilea Marion Bethea & Bette Helms | 261-6200



MARCO ISLAND - MADEIRA ▲
 On Crescent Beach. Wood and marble flooring, 3BR suites & 3,539 A/C SF. Front and rear terraces. Gulf sunset views!
\$2,395,000 | Jim/Nikki Prange | 642-1153



PORT ROYAL ▲ Charming 3BR idyllically situated on the bank of Half Moon Lake. Walls of glass doors open to screened patio with heated pool. Port Royal Club membership eligibility.
\$2,375,000 | Chris Yanson | 450-7584



MARCO ISLAND - CAPE MARCO VERACRUZ ▲ Wow! Rarely occupied luxury sky home is a true beauty! This 4BR, 4BA masterpiece features wet bar & fireplace.
\$2,199,000 | Richard Marquardt | 289-4158



BAY COLONY - TRIESTE ▲
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\$2,075,000 | Ann Marie Shimer & Vickie Larscheid | 825-9020



MARCO ISLAND - CAPE MARCO BELIZE ▲ Beautiful "Designer Ready" 21st floor, 3BR+den. Marble floors, 11 ft. ceilings, crown moldings, over 3,600 A/C SF.
**\$1,975,000
 Chris/Laura Adams | 404-5130**



PELICAN BAY - ISLE VERDE ▲
 Tastefully decorated 3BR/3.5BA+den villa. Gated community, poolside cabana, heated pool/spa. Private beach/dining.
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COQUINA SANDS ▲ Fabulous opportunity to build your dream home. Lot size is 113'x197'x110'x195'. Close to beaches, shopping & dining.
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 Linda Perry/Judy Perry | 261-6161**



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**\$1,450,000
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OPEN SUN. 1-4
OLD NAPLES - PARKSIDE OFF FIFTH ▲
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BONITA BAY - HORIZONS ▲
 Panoramic Gulf views. Open plan, 3BRs, den, 4BAs, family & great rooms, granite, 10' ceilings, stone floors.
**\$1,295,000
 Trudy/Carl Salyers | 398-8901**



VANDERBILT BEACH - VANDERBILT GULFSIDE I ▲ Renovated to tasteful perfection, incredible Gulf views! Two master suites. Gated. 8 acres of park-like grounds.
\$1,259,000 | Pat Callis | 250-0562



BONITA BAY - COCONUT ISLE ▲
 Stunning with casual elegance! Lovely has been meticulously maintained. Spacious & open living space with 3BRs+den.
\$1,200,000 | Connie/Max Lumms | 289-3543



AUDUBON COUNTRY CLUB ▲
 Exquisitely appointed 4BR+den/3.5BA custom built home. Separate casita, heated pool, spa, wide golf course views.
\$1,198,000 | Connie/Max Lumms | 289-3543



BAREFOOT BEACH - SOUTHPORT ON THE BAY ▲ Estate home with impact glass on all 3 floors. Vaulted ceiling, fireplace. Lake view. Loft library. Pool/spa.
**\$1,179,000
 Mary Catherine/Larry White | 287-2818**



PARK SHORE - PARK SHORE TOWER ▲ Wonderful Gulf/Bay views! Extensively renovated beachfront condominium. Designer furnishings available separately.
\$1,174,000 | Angela R. Allen | 825-8494



OLDE CYPRESS ▲ Brand new construction 2010 quality custom pool home with .32 acres of true privacy at the end of a cul-de-sac.
**\$989,000
 Sandra McCarthy-Meeks | 287-7921**



OPEN SUN. 1-4
PELICAN ISLE YACHT CLUB II ▲
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\$925,000 | Suzanne Ring | 821-7550



OPEN SUN. 1-4
PELICAN LANDING - SANCTUARY ▲
 23817 Sanctuary Lakes Court - "WOW" lake and fountain view from this hardly lived in 4BR+den and the best southern lake view. Three-car garage.
\$920,000 | Roxanne Jeske | 450-5210



FIDDLER'S CREEK - MULBERRY ROW ▲ Expansive lake views, 3BRs plus den, professional decor, crown moulding, heated pool & summer kitchen.
\$895,000 | ML Meade | 293-4851



THE DUNES - GRANDE PRESERVE GRANDE PHOENICIAN ▲ Very Motivated Seller! SW views over Bay/Gulf. An open 3BR/3BA with granite kitchen. Beach Club & resort amenities.
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WYNDEMERE - ROSEMEADE ▲
 421 Rosemeade Lane - Private member-owned country club, 27-hole championship golf course. Southern plantation home, membership required.
\$895,000 | Isabelle Edwards | 564-4080



OPEN SUN. 1-4
VINEYARDS - GLEN LAKE ESTATES ▲ An exquisite 4BR/3BA, den + family room estate home generously appointed with custom features. Peaceful lake views.
\$879,000 | Dina L. Moon | 370-1252



OPEN SUN. 1-4
OLD NAPLES - HAMILTON CLUB ▲
 356 7th Avenue South - Spacious 3BR top floor condominium, 3 blocks to beach. Mint condition, S. exposure overlooking pool and gardens.
\$779,000 | Virginia/Randy Wilson | 450-9090



VINEYARDS - VILLA FLORENZA ▲
 Private setting, upgraded, detached 3BR/2.5BA+den villa. Heated pool/spa. Memberships available. Turnkey furnished.
**\$745,000
 Mitch/Sandi Williams | 370-8879**



MOORINGS - NAPLES CONTINENTAL ▲ Direct western views of Gulf sunsets, pool and landscaping! Newly remodeled 2BR/2BA. Lease up to 12 times a year.
\$629,000 | Larry Roorda | 860-2534



LEMURIA ▲
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\$569,000 | Kristin Mikler | 370-6292



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2 • MOORINGS - HARBOUR COVE • 3000 Gulf Shore Blvd. N. #302 • \$295,900 • Premier SIR • Ed Cox/Jeff Cox 860-8806

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7 • BONITA BAY - THE HAMPTONS • 26851 Wyndhurst Court #102 • \$459,000 • Premier SIR • Gary L. Jaarda/Jeff Jaarda 248-7474

8 • FIDDLER'S CREEK - CHERRY OAKS • 9077 Cherry Oaks Trail #202 • \$499,000 • Premier SIR • ML Meade 293-4851

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9 • BONITA BAY - ESPERIA AND TAVIRA • 26951 Country Club Drive • New construction from the mid \$500s • Premier SIR • Call 239-495-1105 • Mon. - Sat. 10-5 and Sun. 12-5

10 • PELICAN BAY - CHATEAUMERE ROYALE • 6000 Pelican Bay Blvd. #1001 • \$574,777 • Premier SIR • Esther Van Lare 404-3045

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11 • WYNDEMERE - GOLF COTTAGES • 258 Edgemere Way East • \$699,000 • Premier SIR • Kathryn Hurvitz/Marilyn Moir 659-5126

>\$700,000

12 • PELICAN ISLE YACHT CLUB CONDOS • 435 Dockside Dr. • \$749,000-1,499,000 • Bridgette Foster 239-253-8001, Amerivest Realty

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13 • BONITA BAY - SIENA • 26271 Siena Drive • \$829,000 • Premier SIR • Judy Stead 273-3438

14 • PELICAN BAY - GROSVENOR • 6001 Pelican Bay Blvd. #1005 • \$847,000 • Premier SIR • Kathryn Hurvitz/Marilyn Moir 659-5126

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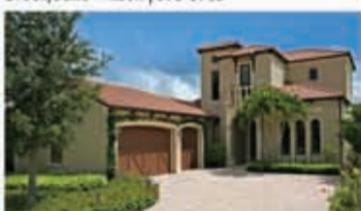
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NOVEMBER 25-DECEMBER 1, 2010

A GUIDE TO THE NAPLES ARTS & ENTERTAINMENT SCENE

THINGS TO DO OVER THE THANKSGIVING WEEKEND

BY FLORIDA WEEKLY STAFF

YOUR HOLIDAY FEAST IS FINISHED, AND ALL THAT REMAINS are the leftovers: turkey sandwiches, turkey soup, turkey casserole.

Your favorite NFL team won... or lost. You've done your pre-dawn, Black Friday shopping (or maybe you didn't care to brave the crowds and slept in).

And now the four-day weekend stretches in front of you like a blank canvas. Maybe you're on your own, or maybe you have a houseful of company.

What to do? Let our baker's dozen of ideas help you decide.

1. See "Dickens' A Christmas Carol"

Many Christmas presentations are, let's face it, downright schlocky. The Naples Players present an alternative to that with "Dickens' A Christmas Carol."

SEE WEEKEND, C4 ▶

THE NAPLES PLAYERS / COURTESY PHOTO
Jenna Canfield as the Ghost of Christmas Past and Bob Garnett as Scrooge in "Dickens' A Christmas Carol."

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Premier

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Inside



'The Fantasticks'
Legendary musical opens TheatreZone's sixth season. **C3 ▶**



A new tradition?
Nancy Stetson opines on a Thanksgiving from Hell. **C8 ▶**



For openers

Local experts share tips for starting a wine collection. **C30 ▶**



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High-Rises at Bonita Bay	495-1105
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The Strada at Mercato	594-9400
The Village	261-6161
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North Naples	594-9494
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Fifth Avenue	643-3445
Marco Island	642-2222
Rentals	262-4242

A new ripple on a Christmas tradition

Dave Koz adds a saxophone friend to his 'Smooth Jazz Christmas' tour

BY ALAN SCULLEY
Special to Florida Weekly

Saxophonist Dave Koz and Friends has been doing "A Smooth Jazz Christmas" tour for 13 years. But this year's outing offers something fans have never experienced on any previous tour.

"It's the first time I've ever had another saxophone on the road with us," Mr. Koz says.

That in and of itself is kind of a novel thing, but this is not just any other sax player, he adds: "She's Candy Dulfer,



KOZ



DULFER

who is, well... she's bad ass.

"I was trying to think of a more polite way to say it, but she's just great."

The other musicians on the tour aren't exactly chopped liver, either: guitarist Jonathan Butler and keyboardist/multi-instrumentalist Brian Culbertson. But Mr. Koz feels Ms. Dulfer will be the

wild card that brings extra spice to each evening. "She's totally an amazing musician who's going to add this energy, an excitement, to our show that's new and fresh."

"A Smooth Jazz Christmas" will be at the Philharmonic Center for the Arts at 8 p.m. Tuesday, Nov. 30.

Mr. Koz has been particularly aware of the challenges many acts have faced in drawing fans to concerts. His summer shows (with Mr. Butler) did good business, but he knows fans are being selective in concert choices.

"It's kind of a great responsibility on our part, on stage, to make sure that that time and money is well spent and that

SEE KOZ, C4 ▶

SANDY DAYS, SALTY NIGHTS

Untranslatable

ArtisHENDERSON
sandydays@floridaweekly.com



In early October, the blogosphere unleashed a fantastically viral post, Jason Wire's "20 Awesomely Untranslatable Words from Around the World," which has since been reposted on Facebook more than 29,000 times.

Some of the words are laughable, like Scottish *tartle*, the act of hesitating while introducing someone because you've forgotten their name. Or *tingo* from Pascuense, the language of Easter Island: the act of taking objects one desires from the house of a friend by gradually borrowing all of them.

My personal favorite is *cafune*, in Brazilian Portuguese. The word already reads as something sultry and lyrical, even before you know it means to tenderly run your fingers through someone's hair. There is also the devastating *saudade*, which sounds like a sob, a Portuguese term that refers to the feeling of longing for something or someone that you love which is lost.

In his post, Mr. Wire not only introduces us to this poetic new vocabulary, but he also explores deeper linguistic questions.

"The hardest part about learning a new language," he writes, "isn't so much getting acquainted with the translations of vocabulary and different grammatical

forms and bases, but developing an inner reflex that responds to words' texture."

He provides an example. "When you hear the word 'criminal,' you don't think of 'one who commits acts outside the law,' but rather the feeling and mental imagery that comes with that word."

The terms on his list, with their evocative textures specific to their own languages, are individual lessons on the cultures that produced them. The Russian *toska*, for example, translates to a restless melancholy. "A dull ache of the soul," Vladimir Nabokov described it, and the dark, mournful concept admittedly feels very Russian.

Kyoikumama, a Japanese term for "A mother who relentlessly pushes her children toward academic achievement," feels distinctively Japanese.

If Portuguese passion and Soviet Bloc angst can be so effectively captured linguistically, I wonder, then, about our own language. I'm curious which English words are untranslatable, and what our specifically American vocabulary says about our culture.

In my travels abroad, there is one term I have consistently been unable to translate: hook-up. It's a concept that defies explanation, one that is variable even in American English, a verb and a noun with no fixed definition.

"Does it mean to 'make love?'" my French friends always asked.

"Sometimes," I would answer. "But perhaps in a more casual sense."

"Yes, to hook-up," my Latin American friends said. "To meet for a cup of coffee."

"Sometimes that too," I would say.

Which points to the very nature of hooking up: untranslatable. The word is ambiguous, like our American attitude to sex and relationships.

We never know

"...Yes, to *hook-up*," my Latin American friends said. "To meet for a cup of coffee." "Sometimes that too," I replied.

which way we want it — just meeting for coffee or going all the way. We have invented a term that corresponds to our vagueness, a word that reflects an uncertainty toward our own intimacy.

Hooking up is a difficult concept to explain to foreigners, and the only people who really understand the texture of the word are other Americans. Which explains why, linguistically speaking, so many of us prefer intimacy with our own kind. ■



GRAND ILLUMINATIONS

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Classic boy-meets-girl love story the sixth season for TheatreZone's

TheatreZone opens its sixth season with "The Fantasticks." The sweet and timeless boy-meets-girl tale opens Thursday, Dec. 2, and plays through Dec. 12 at the G&L Theatre on the campus of the Community School of Naples.

Tom Jones and Harvey Schmidt wrote "The Fantasticks" for a summer theater production at Barnard College. The moving tale of young lovers who become disillusioned and torn apart by warring families, only to discover a more mature and meaningful love, is punctuated by a series of catchy, memorable songs, most notably the bittersweet "Try To Remember."

The heart of the show, says TheatreZone Artistic Director Mark Danni, is its breathtaking poetry and subtle theatrical sophistication. Because it's so pure and simple, he explains, "It transcends cultural barriers."

"The result is a timeless fable of love that manages to be nostalgic and universal at the same time."

"The Fantasticks" premiered at Sullivan Street Playhouse, a small off-



Broadway theater in NYC's Greenwich Village, in 1960 and closed 42 years later, after 17,162 performances. Notables who appeared in the off-Broadway and touring production throughout its long run include Liza Minnelli, Elliott Gould, Glenn Close, Ricardo Montal-

ban, Kristin Chenoweth, Bert Convy and F. Murray Abraham.

The cast for TheatreZone's production includes Ladd Boris as Hucklebee, John Felix as Bellomy, Juliet Jewett as The Mute, Gary Obeldobel as Henry, Molly Ann Ross as Luisa, Mark Sanders as El Gallo, Vincent Teschel as Matt and Leo Wolfe as Mortimer.

The highly stylized play showcases an ensemble cast and combines old-fashioned showmanship, classic musical theatre and comedy. With minimal costumes and a small band, the show will engage the audience's imagination.

TheatreZone's production is sponsored by Moorings Park. The professional company's sixth season continues with "No, No Nanette," Jan. 6-16; "Blood Brothers" starring Broadway's Andrea McArdle, March 10-20; and "Beehive: The '60s Musical!" with Neapolitan Paige Miles of "American Idol" fame, May 5-15.

Season subscriptions are \$172-\$192. Individual seats are \$43-\$48 plus a \$2 per ticket fee. A mini-series of three shows and group rates are also available.

For more information, call (888) 966-3352, visit the box office or go to www.theatrezone-florida.com.

in the know

- >>What: TheatreZone's "The Fantasticks"
- >>When: Thursday, Dec. 2, through Sunday, Dec. 12
- >>Where: The G&L Theatre at Community School of Naples
- >>Cost: \$43-\$48 (season subscriptions and group discounts available)
- >>Info: (888) 966-3352 or www.theatrezone-florida.com



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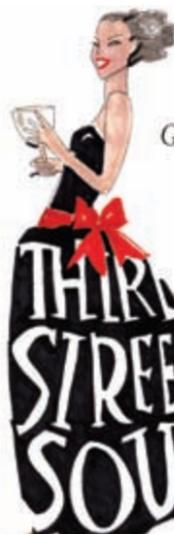
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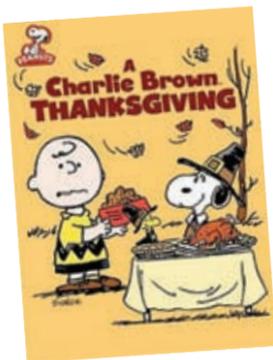
From page 1

Adapted by John Jakes (“The Kent Family Chronicles” and the “North and South” trilogy), the play incorporates Charles Dickens into his own Christmas fable. Set in Victorian London, it offers a cast of 35 with many playing multiple roles. The Players promise “a traditional tale, told with a difference.” Tickets are \$35 (\$10 for students). Holiday weekend performances are at 8 p.m. Friday and Saturday, Nov. 26 and 27 and 2 p.m. Sunday, Nov. 28 (the show runs through Dec. 19).

– “Dickens’ A Christmas Carol” at the Sugden Community Theatre, 701 Fifth Ave. S., Naples; 263-7990 or www.naplesplayers.org

2. Watch “A Charlie Brown Thanksgiving” on TV

It’s a holiday tradition: watching the Peanuts crew celebrate Thanksgiving on TV. “A Charlie Brown Thanksgiving” airs on ABC at 8 p.m. Thanksgiving night. When friends invite themselves over to Charlie Brown’s for Thanksgiving, the hapless round-headed kid winds up feeding them toast, pretzel sticks, popcorn and jellybeans. (Snoopy and Woodstock, on the other hand, share a traditional Thanksgiving feast.)



3. Get in step with the Rockettes

Nothing will put you in the Christmas spirit like “The Radio City Christmas Spectacular” starring The Rockettes at the Barbara B. Mann Performing Arts Hall. This two-hour extravaganza dazzles and delights and is at its best when the 18 high-kicking dancers are on stage. Highlights include The Rockettes dancing as Santa’s reindeer, an innovative tap dance interpretation of “The Twelve Days of Christmas” and, of course, the troupe’s trademark precision kick line. The show ends with a live nativity that has real camels, sheep and a donkey. Tickets are \$39 to \$125. Performances run through Sunday, Nov. 28.



– The Barbara B. Mann Performing

Arts Hall, 8099 College Parkway, Fort Myers; 481-4849 or www.bbmanna.com

4. Shop for a Christmas tree and decorate with an arts theme

With one holiday over, many people look forward to the next and shop for their Christmas tree over the Thanksgiving weekend. Instead of seashells and flamingos, why not decorate with something artsy this year? Pick a musical or an opera and adorn accordingly (i.e., a “Music Man” tree could have tiny trombones, band hats, suitcases and books; a “Sweeney Todd” tree could have pies and shaving implements).

5. Get lost in the woods – Go to the Naples Museum of Art and see Louise Nevelson’s majestic and mysterious installation piece, “Dawn’s Forest.” This all-white sculpture consists of a dozen individual pieces and is considered the sculptor’s last major work.

It’s been part of a corporate collection and has never been shown in a museum before. Now it’s part of the Naples Museum of Art permanent collection. (Dale Chihuly’s “Red Chandelier,” which previously dominated the museum’s entrance dome, can now be seen in the Philharmonic Galleries.) The museum is closed Thanksgiving Day but open 10 a.m. to 4 p.m. Friday and Saturday and noon to 4 p.m. Sunday. Admission is \$8 for adults, \$6 for students.

– The Naples Museum of Art, 5833 Pelican Bay Blvd., Naples; 597-1900 or www.thephil.org

6. Let it snow, let it snow along Third Street South

Catch the flurries at 7:30 p.m. Wednesday, Friday, Saturday and Sunday, Nov. 24, 26, 27 and 28, as part of the Festival of Lights along Third Street South. In addition to the snow show, there’s live entertainment nightly from 6-9 p.m. And the lighted Christmas tree is a perfect spot to pose for that holiday photograph.

7. Go wild – We’re talking more cute than crazy here. A trip to The Naples Zoo will bring you face to face with a young two-toed sloth and adorable, 3-week-old brother and sister African crested porcupines. Of course, there’s much more to see when you take a walk on the wild side of the Zoo, from black bears to tigers and giraffes.



– The Naples Zoo, 1590 Goodlette-Frank Road; 262-5409 or www.napleszoo.org

8. Get out your holiday cards – Even if you don’t get them in the mail, you can address a lot of envelopes and write some short notes while you’re sitting in front of the television or sunning by the pool.

9. Find out what you’re getting for Christmas

More than 50 psychics, mediums, energy healers, massage therapists and various vendors will gather at Etudes de Ballet for the annual Fall Mystic Faire presented by Orchid Moon from 10 a.m. to 6 p.m. Saturday, Nov. 27. Average cost is \$20 for a 15- to 20-minute session. Several free lectures will be presented throughout the day. Faire organizer and Naples medium Candyce Strafford will speak at 1 p.m.

– Etudes de Ballet, 3285 Pine Ridge Road; canbria@aol.com or www.oneworldonelight.org



COURTESY PHOTO

In for the holidays at Marissa Collections is an array of art glass ornaments by Conrad Williams (\$35-\$50).

10. Window shop ’til you drop

If you haven’t even started your shopping list yet, it’s a great weekend to get out there and see what the stores have to offer. Most shopping districts and malls have holiday entertainment lined up. At Waterside Shops, for example, you can hear Victorian carolers from 2-4 p.m. Friday, Nov. 26, and the Salvation Army Ensemble from noon to 2 p.m. Saturday, Nov. 27.

11. Stroll downtown for art

Walk off that pumpkin pie and find some one-of-a-kind gifts for the holidays at the Naples Fall Fine Art & Craft Festival from 10 a.m. to 5 p.m. Saturday and Sunday, Nov. 27 and 28, along 10th Street South near the Naples Depot. This juried festival of more than 100 national artists includes fiber artist Lucila Castro from Columbia, who is participating in her first show with the Naples Art Association. Bring a new, unwrapped toy for the U.S. Marine Corps’ Toys for Tots campaign and be entered in a drawing for tickets to

Winter Solstice nights at the Naples Botanical Garden, Holiday House at the Edison & Ford Winter Estates and a two-night stay at the Inn on Fifth.

– The Naples Art Association, 262-6517 or www.naplesart.org

12. Bayfront tree lighting

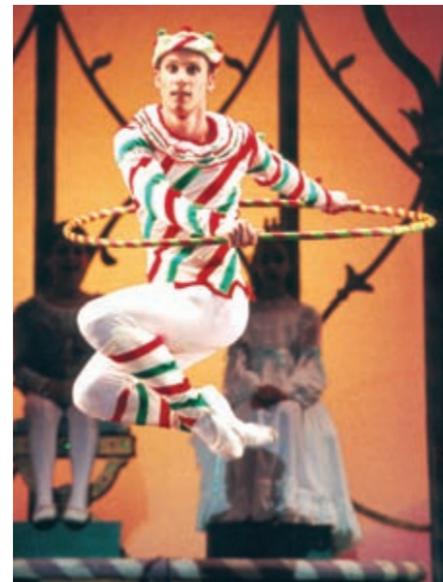
The historic Naples Waterfront holds its first community Christmas tree lighting from 5-8 p.m. Saturday, Nov. 27, at Bayfront’s south fountain plaza. Mr. Ginger B. Mann will greet children of all ages, and various performers will entertain. Tavern on the Bay, Roy’s and Stoney’s Steakhouse will offer special dinner fare for the evening, as will Chrissy’s Bayfront Café, which normally is open for breakfast and lunch. Dinner reservations recommended.

13. See the sugarplum fairies... again

For true traditionalists, seeing “The Nutcracker” is a holiday season must, especially if you have little ones (children, grandchildren, nieces, nephews) who are enchanted by this timeless tale. Even if you don’t have youngsters around, the show can bring back memories and maybe even make you feel young again.

The Miami City Ballet and the Naples Philharmonic Orchestra present four shows of “George Balanchine’s The Nutcracker” Saturday and Sunday, Nov. 27 and 28, at the Philharmonic Center for the Arts in Naples. The ballet features more than 100 dancers, George Balanchine’s classic choreography and Tchaikovsky’s much-loved score. Tickets start at \$59 for adults and \$25 for children.

– The Philharmonic Center for the Arts, 5833 Pelican Bay, Naples; 597-1900 or www.thephil.org



COURTESY PHOTO

Enjoy “The Nutcracker” by the Miami City Ballet with the Naples Philharmonic Orchestra.

KOZ

From page 1

people leave feeling that they really got something out of it,” he says.

He, of course, is feeling the uncertainty within his own career. The entire music industry is in crisis over declining record sales that have resulted from illegal downloading of music.

“Recorded music is really a different world than it was a very short time ago,” he says. “People don’t seem to be consuming music in the same way. And whether that will improve, I’m not sure. I hope so.”

A new CD

While doing concerts helps him return to the pure enjoyment of playing music and performing, writing music

for his newly released CD, “Hello Tomorrow,” was also therapeutic and helped him embrace the uncertainties in his own life and career, which now spans two decades and more than a dozen albums in the smooth jazz genre, many of which have produced multiple jazz singles and have topped Billboard magazine’s jazz chart. He hopes the new CD will have the same effect on those who hear it.

“Hello Tomorrow” centers on dealing with the uncertainties in the world today.

“There are song titles and feelings of songs that are meant to access that part of peoples’ kind of consciousness,” Mr. Koz says. “It’s on a very subtle level, but there are song titles like ‘When Will I Know For Sure?’ and ‘What You Leave Behind,’ ‘Remember Where You Came From’... It’s kind of got a spiritual bent to it that if you listen to the music — and

most of it is instrumental so it doesn’t tie you to a lyric — you can almost use it as a musical meditation, even though it’s got a lot of energy.”

One important cover

“Hello Tomorrow” is made up almost entirely of original songs by Mr. Koz. The one cover — a version Herb Alpert’s “This Guy’s in Love with You” — makes a notable statement from Mr. Koz, who is gay.

“I heard that as kind of like a gay marriage anthem,” he says. “Being a gay man and being so passionate about marriage equality — that is one of those kind of changes that is upon us, no matter what you believe...”

“You love who you love. Everybody should be allowed to do that in this country. That was my kind of contribution. I wanted at least one song to be focused on that issue.”

The song has always been a favorite, he adds.

“When I heard it with fresh ears like that, I called Herb Alpert, my friend and one of my major mentors in life. I wanted to get his blessing, because I was going to take on this song that he made famous and kind of turn it into something else.”

Not only did Mr. Alpert give his blessing, Mr. Koz says, he asked if he could play on it with Mr. Koz.

“I said ‘Ah, yes.’ So he came and played on it. It was really just fantastic.”

in the know

- >> **When:** 8 p.m. Tuesday, Nov. 30
- >> **Where:** The Philharmonic Center for the Arts
- >> **Tickets:** \$69 and \$79 (\$89 seats sold out)
- >> **Info:** 597-1900 or www.thephil.org

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WHAT TO DO, WHERE TO GO

Theater

■ **The Nutcracker** – At the Philharmonic Center for the Arts Nov. 27-28. 597-1900 or www.thephil.org.

■ **Dickens' A Christmas Carol** – By The Naples Players through Dec. 19 at Sugden Community Theatre. 263-7990 or www.naplesplayers.org.

■ **Holly Jolly Christmas** – At Broadway Palm Dinner Theatre, Fort Myers, Nov. 25-Dec. 25. 278-4422 or www.broadwaypalm.com.

■ **Christmas Spectacular** – Starring the Radio City Rockettes at the Barbara B. Mann Performing Arts Hall, Fort Myers, through Nov. 28. 481-4849 or www.bbmanna.org.

■ **The Andrews Brothers** – At the Off Broadway Palm Theatre, Fort Myers, through Dec. 25. 278-4422 or www.broadwaypalm.com.

■ **Hairspray** – At the Off Broadway Palm Theatre, Fort Myers, through Dec. 25. 278-4422 or www.broadwaypalm.com.

■ **Gaslight** – By Florida Repertory Theatre, Fort Myers, Nov. 30-Dec. 19. 332-4488 or www.floridarep.org.

■ **Dead Man's Cell Phone** – By Theatre Conspiracy, Fort Myers, on select dates Dec. 3-18. 936-3239 or www.theatreconspiracy.org.

Thursday, Nov. 25



Friday, Nov. 26

■ **Nutcracker Boutique** – Admire decorated trees and shop for gifts large and small at the Nutcracker Boutique at the Philharmonic Center for the Arts today through Sunday.

■ **Shopping Show** – Waterside Shops features Joey Fiato from noon-2 p.m. performing in the pavilion, and strolling Victorian carolers from 2-4 p.m.

■ **Trunk Show** – Peach Tree Designs hosts a trunk show from 4:30-9 p.m. at

Annie O's. Enjoy wine and cheese while checking out accessories galore. 407 Fifth Ave. S.

■ **Ho! Ho! Ho! On Marco** – An island-style Christmas takes place from 6-8 p.m. on Marco Island, with raffles and giveaways at shops throughout the island, a classic car show, face painting and a drop-off box for letters to Santa.

■ **Snow Show** – Flurries will fall beginning at 7:30 p.m. tonight, Saturday and Sunday as part of the Festival of Lights along Third Street South.

Saturday, Nov. 27

■ **Art Fest** – The Naples Fall Fine Art & Crafts Festival, organized by the Naples Art Association, runs from 10 a.m.-5 p.m. today and Sunday at 10th Street South near the Naples Depot. 262-6517 or www.naplesart.org.

■ **Psychic Faire** – The Fall Mystic Faire takes place from 10 a.m.-6 p.m. at Etudes de Ballet, 3285 Pine Ridge Road. canbria@aol.com or www.oneworld-donelight.org.

■ **Strike Up the Band** – The Salvation Army Ensemble performs from noon-2 p.m. at Waterside Shops.

■ **Tree Lighting** – The inaugural Bayfront tree lighting celebration takes place from 5-8 p.m. at Bayfront's south plaza fountain.

■ **Laugh It Up** – Fred's Food, Fun & Spirits presents stand-up comedy host Matt Harding and headliner Bryan Hamilton at 8:45 p.m. \$10 in advance, \$12 night of the show. 2700 Immokalee Rd. 431-7928.

Sunday, Nov. 28

■ **Dogs in the Garden** – Take your canine companion for a walk through the Naples Botanical Garden from 9-11 a.m. 643-7275 or www.naplesgarden.org.

■ **Fun Yoga** – Enjoy Laughter Yoga at 9 a.m. at Bija Yoga, 1250 Tamiami Trail N. 404-6306.

■ **Live Tunes** – The Music Makers Show Band performs at 4 p.m. in the band shell at Cambier Park. 596-6413.

■ **Making Waves** – The Southern Extreme Water-Ski Team performs at 4 p.m. at Miromar Outlets. www.miromar-outlets.com.

Monday, Nov. 29

■ **Free Concert** – FGCU's Bower School of Music presents a free concert with soprano Carolyn Greiner at 7:30 p.m. in the Music Building. 590-7851

■ **Film Mixer** – Mix, mingle, intellectualize and watch indie films at the Fort Myers Film Festival Mixer at 7 p.m. at the Sidney & Berne Davis Art Center, Fort Myers. \$2 at the door. 333-1933.

Tuesday, Nov. 30

■ **Student Art** – The opening recep-

tion for "Finals: 2010 Fall Senior Projects" takes place from 5-7 p.m. at the FGCU Art Gallery. The exhibit runs through Dec. 12. 590-7199.

■ **Trolley Tours** – The town of Ave Maria invites visitors all aboard for a trolley tour from 11 a.m. to 2 p.m. 304-1236.

■ **Cartoon Capers** – Friends of the Library presents Doug MacGregor, editorial cartoonist for *The News-Press*, in a program that revisits local, state and national topics through the insightful artist's eye at 6 p.m. at Headquarters Library, 2385 Orange Blossom Drive. Free. 593-0177 or 593-0334.

■ **Dave Koz & Friends** – Saxophonist Dave Koz performs at 8 p.m. at the Philharmonic Center for the Arts. 597-1900 or www.thephil.org.

■ **Bring on the Bling!** – Friends of the Library present a holiday concert by the women's a cappella quartet Bling! beginning at 6 p.m. Free. Naples Regional Library, 650 Central Ave. 263-7768 or 262-4130.

Wednesday, Dec. 1

■ **Go Underground** – The North Naples Arts Alliance invites art lovers, decorators and designers to "Underground Art Wednesday" from 6-9 p.m. Visit five independent artists' studios and three galleries in the Pine Ridge area industrial park. 821-1061.

■ **Light the Menorah** – Chabad Naples lights the menorah and celebrates Hanukkah from 5-7 p.m. at The Village on Venetian Bay.

■ **Hot Cars** – Mercato hosts a Holiday Car Cruise from 11 a.m.-4 p.m. Dec. 4. Stroll the main street and enjoy fine and collectible cars, live entertainment, carolers and more. www.mercatoshops.com.

Upcoming events

■ **Holiday Tunes** – The Naples Concert Band performs a free holiday program at 2 p.m. Dec. 5 in the Cambier Park band shell. 263-9521 or www.naples-concertband.org.

■ **Christmas Parade** – The city of Naples holds its Christmas Parade the evening of Dec. 7. The fun begins at 6 p.m. along the route from Broad Avenue to Third Street south and north to Fifth Avenue South before winding up at Eighth Avenue South and Eighth Street South.

■ **Community Hanukkah** – Mercato hosts the annual Community Hanukkah Celebration complete with the lighting of the menorah, the Naples Klezmer Revival Band and the Shalom Dancers beginning at 5:45 p.m. Dec. 7.

■ **Holiday Fest** – The city of Bonita Springs' annual Holiday in the Park runs from 4:30-8:30 p.m. Dec. 7 at Riverside Park on Old 41. Enjoy a snow slide, live entertainment, the arrival of Santa and a host of winter activities. Free admission; bring lawn chairs and blankets. 949-6262 or www.CityofBonitaSprings.org.



THE NAPLES PLAYERS / COURTESY PHOTO

and 4, with readings of three one-act plays by local playwrights in the Tobye Studio at Sugden Community Theatre. Tickets are \$10 each at the box office, 701 5th Ave. S., or call 239-7990. An award ceremony and reception follow the Dec. 3 performances. www.naplesplayers.org.

■ **History Lesson** – Learn about what Marco Island was like pre-development at a free lecture at 5 p.m. Dec. 3 at the Everglades Community Church. 695-2905.

■ **Crafts Galore** – Historic Everglades City holds an arts and crafts fair from 10 a.m.-2 p.m. Dec. 4 in McLeod Park. Shop for handcrafted items and enjoy live music and baked goods. 695-2905.

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— Send calendar listings to events@floridaweekly.com.

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ARTS COMMENTARY

Starting a new tradition: Thanksgiving from Hell

Nancy STETSON

nstetson@floridaweekly.com



I'm thinking of starting a new Thanksgiving tradition.

Sure, Arlo Guthrie has his, performing "Alice's Restaurant" every year. (All 2,974 verses of it.)

A while back, I'd spend Thanksgiving with some friends, their children and their parents/in-laws. The husband would grill the turkey outside on the back deck (sometimes in the snow, as this was in the far western suburbs of Chicago). The Greek mother-in-law would bring her own stuffing, which only she and her husband would eat. Football games blared from the TV, with people sporadically cheering and cursing at the set.

It was a wonderful free-for-all. (With a house full of Greeks and Italians, you couldn't exactly expect a quiet Quaker Thanksgiving, or taciturn guests a la "Babette's Feast.")

One year, my friends' younger daughter showed me what she had made in school: a construction-paper replica of the digestive system. She stretched it out on the living

room floor, pointing out the different parts. It was complete, from esophagus to rectum.

Imagine looking at *that* before embarking on a Thanksgiving feast.

This year, the website Awkward Family Photos (www.awkwardfamilyphotos.com), which I first wrote about in June, posted a Thanksgiving letter from a woman named Marney.

Marney, to put it bluntly, has control issues. Major control issues.

From her letter, it's obvious she's hosting Thanksgiving. The letter stipulates what everyone should bring.

It starts out tamely enough. But then there's the second paragraph:

"Now, while I do have quite a sense of humor and joke around all the time, I COULD NOT BE MORE SERIOUS when I am providing you with your Thanksgiving instructions and orders. I am very particular, so please perform your task EXACTLY as I have requested and read your portion very carefully. If I ask you to bring your offering in a container that has a lid, bring your offering in a container WITH A LID, NOT ALUMINUM FOIL! If I ask you to bring a serving spoon for your dish, BRING A SERVING SPOON, NOT A SOUP SPOON! And please do not forget anything."

That paragraph is followed by one that says that all food should be already prepared, and should be hot and ready to serve, warm, or room temperature. "Those are your ONLY THREE options," she writes.

I'm sure Marney has "quite the sense of humor," or at least thinks she does, but for me, whatever humor she possesses is cancelled out by her admission that "I am very particular."

Marney then goes on to give instructions to seven different families. Painfully detailed, multi-pointed exacting instructions, all delivered in a condescending, bossy tone. I'm sure if this woman could gather her family all together, she'd lecture them using Power Point, whacking the screen for emphasis, a la Gen. Patton.

For example, to the Mike Byron Family, she starts off requesting "turnips in a casserole with a lid and a serving spoon. Please do not fill the casserole all the way up to the top, it gets too messy. I know this may come as a surprise to you, but most of us hate turnips, so don't feel like you have to

feed an army."

She also requests two half gallons of ice cream. While one has to be vanilla (excuse me, VANILLA), she claims the other can be of their own choosing, but then says it can't be a store brand, and strongly suggests Hagan Daz Peppermint Bark Ice Cream.

She does the same with the next family, the Bob Byron Family, demanding they bring green beans or asparagus. If they're bringing beans, it has to be FOUR pounds, but if it's asparagus, it has to be FIVE. "It is up to you how you wish to prepare them," she writes, then immediately orders, "no soupy sauces, no cheese (you know how Mike is). A light sprinkling of toasted nuts, or pancetta, or some EVOO would be a nice way to jazz them up."

It goes on through four other families, with equally incredibly exacting demands.

Some of the asides are hysterical. To the Lisa Byron Chesterford Family, she says, "Lisa, as a married woman you are now required to contribute at the adult level." And to the Amy Misto Family, she adds, parenthetically, "why do I even bother she will never read this," which made me immediately like Amy Misto tremendously, even though I've never met her.

To the June Davis Family, she demands "15 LBS of mashed potatoes in a casserole with a serving spoon. Please do not use the over-size blue serving dish you used last year. Because you are making such a large batch you can do one of two things: put half the mash in a regulation size casserole with lid and put the other half in a plastic container and we can just replenish that or use two regulation size casserole dishes with lids. Only one serving spoon is needed."

I'm no chef, but isn't 15 pounds a lot of potatoes?

And what the heck is a regulation-size casserole dish?

Marney reminds me of a house I drive by regularly. If its lawn were a person, it would have a military haircut. I'd bet money these people, if they have magazines on a coffee table, have them all stacked neatly and at exact right angles. I bet their food is alphabetized in their refrigerator. I bet their furniture is all covered in plastic.

...I bet their *sink* is covered in plastic!

Marney, with her obsessive-compulsive letter, makes Martha Stewart look like a slacker in comparison.

The letter, posted in July, has so far received 1,172 responses. And oh, what wonderful responses.

CVT wrote, "I wonder if these people received instructions when they arrived. 'We will sit down for dinner at precisely 1600 hours. You will smile. You will pass the salt counter-clockwise. The conversation has

been scripted. Please do not improvise."

Kathy wrote, "Ya'll just come to my house for Thanksgiving and eat your little hearts out — leave Marney tied up on her plastic-covered sofa in front of the TV, which should be playing continuous episodes of 'Monk.' By the time you get home, she should be sufficiently mellowed."

A few people wrote that they couldn't see the humor at all in the letter; if she's holding Thanksgiving at her house, why shouldn't she be organized, they queried.

More than one reader compared her to the Soup Nazi on "Seinfeld."

Alisha wrote: "I think she and my sister are one and the same!!!! Seriously, I am related to people this anal!!!! I would bring sporks just to watch that vein in her the middle of her forehead pop!"

Katy said, "I would just not bother going. No One tells me what to cook, and gets it done. I would just bring a can of cranberry sauce, the jellied kind that comes out shaped like a can, and let her be mad. I would also bring my 11 children, plus spouses, girlfriends, best friends, etc., and let them whine about how hungry they are. Anything to avoid getting a letter like that again!"

And some readers knew people just like Marney. Janyne wrote, "My MIL could have written this, but it would probably have additional instructions on where to park, when to arrive, where to hang your coat, and when we're expected to leave."

Someone else said they'd show up with bean dip, tortilla chips and a desert no one likes and tell Marney they thought she was joking.

Eva wrote, "Can someone say Aspergers?"

Another reader, Lisa, immediately responded, "Aspergers, without cheese, because you know how Mike is."

Other readers beg the woman who submitted the letter to write in and tell them how Thanksgiving goes, or to please submit Marney's Christmas letter.

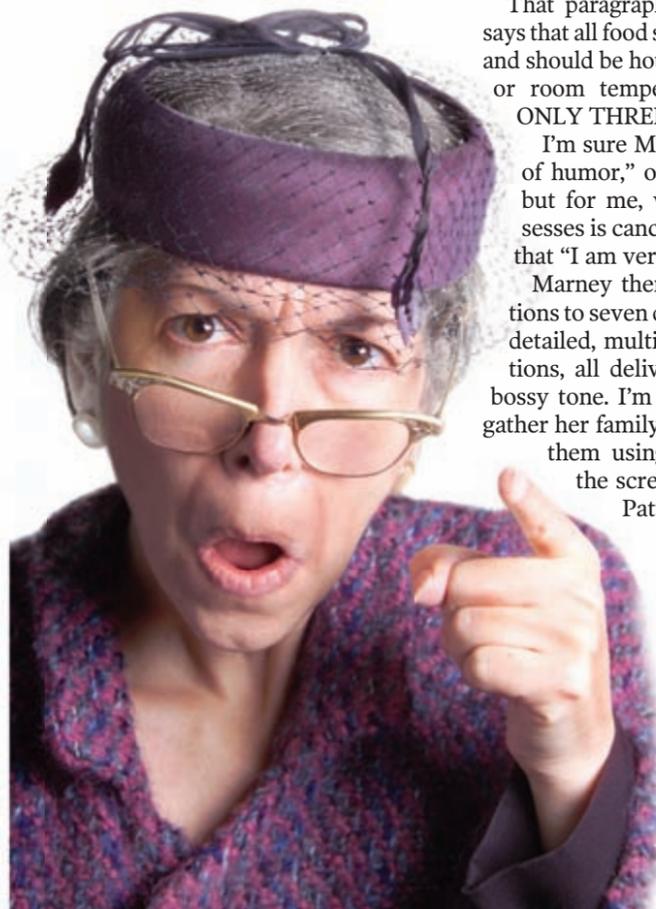
And while I haven't made it through all of the responses yet, I loved this one by Misty: "I am no expert, but it would appear to me that this woman is a big steaming kettle of crazy."

I hope, this Thanksgiving, to start a tradition of reading the letter aloud, along with some of the readers' responses. (They could be read by many people, like one of those old-time radio shows.)

And among the many things I am grateful for this Thanksgiving is this: I'm not eating at Marney's house.

Though I'm sure the experience would make a hell of a column. ■

— This column originally ran on Nov. 25, 2009.



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GIVING

Those who give time and talent are as priceless as monetary gifts

BY VANN ELLISON
Special to Florida Weekly

As we count our blessings surrounded by friends and family at the holidays, it's also a time to reflect on the ways in which we can express that gratitude in an enriching way.

Certainly, sharing some of our good fortune with those less fortunate through a monetary contribution is one way of accomplishing this, but many people find themselves less able to do that in the economic climate.

At St. Matthew's House, we welcome and treasure the contributions our volunteers make as much as we do financial support. Everyone has a gift they can share with others, and we can find a way to use whatever you are able to give.

The contribution Rick Johnson makes here is a prime example.

Most of the time, Mr. Johnson tends to people's cars at his 11 Southwest Florida tire stores. But at St. Matthew's House, he's concerned with their stomachs and souls.

For 20 years, he has volunteered at St. Matthew's House, providing food and preparing meals for many years and, more recently, teaching weekly Bible classes. His wife, Rosie, shares in this ministry.

"St. Matthew's House helps people from all walks of life — men, women and children," Mr. Johnson says "Everybody who walks this earth is just two decisions away from being at St. Matthew's House. Some people made bad financial decisions or bad career decisions. There are family issues. Something happens and they suddenly need the kind of help St. Matthew's House provides."

Naples' only emergency housing and recovery program, St. Matthew's House provides a host of services for people in need regardless of their age or income. Our food pantries in Naples and Bonita Springs distribute more than 14,000 packages of food annually to the area's working poor, disabled and elderly. Our shelters in Naples and Immokalee provide 170 beds for men, women and families. Tragically there is always a waiting list for space.

We serve more than 160,000 meals every year — that's an average of 200 a day — to the area's homeless and working poor. Since we began in 1987, we have provided more than 2 million meals.

With so many programs to staff and needs to fulfill, there is no end to the ways in which we can put our volunteers

to good use. Here are just some of the roles our volunteers fulfill:

- Counter and stock help at our thrift stores in Naples, Bonita Springs and Immokalee
 - Kitchen help
 - Serving holiday and daily meals
 - Assisting at St. Matthew's House fundraising events
 - Providing administrative support for data entry, filing, etc.
 - Packing groceries and organizing shelves in our food pantry
 - Holding fundraising events
 - Conducting food and supplies drives
- Whatever you are willing to do, we have a need for it.

For example, we have a volunteer no one ever sees but who is beloved by all who eat at St. Matthew's House. Simply known as The Pie Lady, she can be counted on to bake two magnificent pies twice a week and have them delivered to the shelter.

Her pies — especially the pecan ones — are not only delicious, they are signals to those who eat here that there are people in the world who care about them. That is as important a lesson as any other they receive here.

"We all have trouble in life," Mr. Johnson says. "You like to know that your fellow human beings are there to help you when it happens. That's what St. Matthew's House is there for. It puts people back on their feet. They do an excellent job of putting people back on the right track."

He believes he receives as much as he gives.

"The person who serves is usually the one who gets the most blessed," he said. "I thoroughly enjoy it. I've met a lot of great people there. It's a fantastic ministry."

While the need for food, shelter, employment and rehabilitation continues to grow, demand swells during the holidays. It not only takes funding to meet that need, it also depends on the efforts of the dedicated staff and volunteers.

We are pleased to have a full contingent of volunteers for Thanksgiving, but we have that same need on Christmas and Easter and every other day of the year as well. Whatever you can give will be appreciated.

Anyone interested may call Kerri Sparks, assistant director of development and volunteer coordinator, at 774-0500. ■

— Rev. Vann Ellison is the president and CEO of St. Matthew's House.



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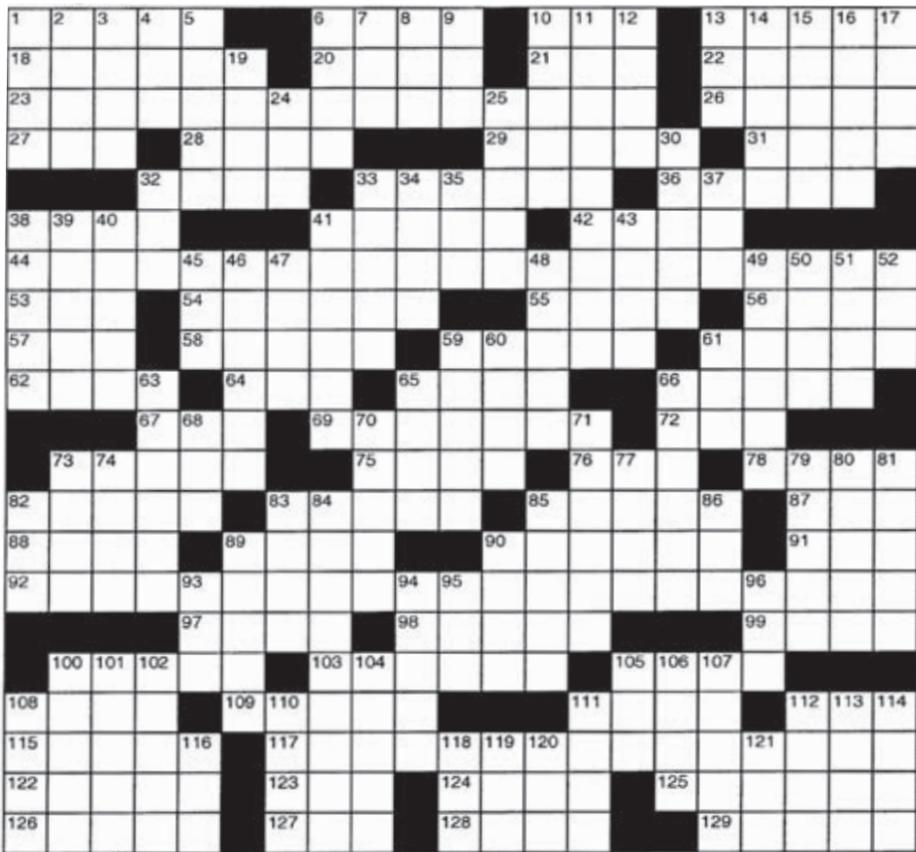
PUZZLE ANSWERS

5	3	4	2	9	7	6	8	1
6	2	7	8	3	1	9	4	5
1	8	9	6	5	4	2	7	3
2	1	6	7	8	9	5	3	4
9	5	8	4	6	3	7	1	2
7	4	3	5	1	2	8	6	9
8	9	5	3	4	6	1	2	7
4	6	2	1	7	5	3	9	8
3	7	1	9	2	8	4	5	6

DOLED	RIGA	OCT	STEAD
ASIMOV	UNIT	DOO	PALMA
FLOODED	BASEMENT	ALAIN	
TON	GRAY	ATSEA	ONTO
SEAM	PARROT	LINDY	
SACK	WISED	AMIN	
TRAIN	TRACKS	SIN	BACKYARD
RUM	PHOTOS	ELSE	ELIE
ABE	REBUT	ASHES	SLATE
WALK	LES	IVOR	SALSA
ULM	ITSAHUT	TOO	
SONIA	OLIO	OBE	WHEE
GONGS	ARNEL	FAURE	URN
PROF	SLOE	WISTER	NOD
STRUCK	BYRECENT	TORNADO	
ROSA	MOREY	ANEW	
KENYA	LEERED	AHAB	
TARO	LATIN	ANON	PEP
AZURE	MIDDLE	LEOF	NOWHERE
LAPSE	EEE	AVER	TAILOR
ENTER	SSR	HERO	REESE

FLORIDA WEEKLY PUZZLES

REAL-ESTATE COPY



- ACROSS**
- 1 Rationed, with "out"
 - 6 Baltic city
 - 10 "Fall back" mo.
 - 13 Place
 - 18 Author Isaac
 - 20 Component
 - 21 "Da — Ron Ron" ('63 hit)
 - 22 Majorca's capital
 - 23 "Water view!"
 - 26 Actor Delon
 - 27 Heavy weight
 - 28 Black and white
 - 29 Perplexed
 - 31 Aware of
 - 32 Line of clothing?
 - 33 Polly-syllabic one?
 - 36 Jitterbug dance
 - 38 Bag
 - 41 — up (became informed)
 - 42 Infamous idi
 - 44 "Close to transportation!"
 - 53 Zombie base
 - 54 Snaps
 - 55 Otherwise
 - 56 Siegmeister
 - 57 Presidential nickname
 - 58 Disprove
 - 59 Grate stuff
 - 61 Blackboard
 - 62 Take a hike
 - 64 Meyerbeer's "— Huguenots"
 - 65 Actor Novello
 - 66 Latin rhythm
 - 67 City on the Danube
 - 69 "Cozy getaway!"
 - 72 Excessively
 - 73 Actress Braga
 - 75 Hodge-podge
 - 76 UK honor
 - 78 Amusement park cry
 - 82 Percussion instruments
 - 83 Synthetic fiber
 - 85 Composer Gabriel
 - 87 Poetic pot
 - 88 Classy doc?
 - 89 Gin flavoring
 - 90 "The Virginian" author
 - 91 Wordless greeting
 - 92 "Needs a little TLC!"
 - 97 Santa —, CA
 - 98 Amusing Amsterdam
 - 99 From the top
 - 100 Mombasa's land
 - 103 Overogled?
 - 105 Melville monomaniac
 - 108 Poi base
 - 109 — Quarter
 - 111 Soon
 - 112 Feather-weight Willie
 - 115 Blue hue
 - 117 "Private setting!"
 - 122 Slip
 - 123 Shoe width
 - 124 Declare
 - 125 He's a sew-and-sew
 - 126 Computer key
 - 127 Ukr., formerly
 - 128 Long lunch?
 - 129 Shortstop Pee Wee
- DOWN**
- 1 Crazy
 - 2 Christiania, today
 - 3 Pride papa
 - 4 Philips of "UHF"
 - 5 Avoid
 - 6 July birthstone
 - 7 Pig — poke
 - 8 "M*A*S*H" extras
 - 9 Consumed a knish
 - 10 Keats' "— a Nightingale"
 - 11 Bobby
 - 12 Lug
 - 13 Health club
 - 14 Raptor feature
 - 15 African antelope
 - 16 Goodwill
 - 17 TV actress Linda
 - 19 Novelist Caspary
 - 24 Hoover or Grand Coulee
 - 25 — Gras
 - 30 '90 Woody Allen film
 - 32 Go downhill fast
 - 33 Ornamental loop
 - 34 Questions
 - 35 Legal matter
 - 37 Squid's squirt
 - 38 "— Dogs" ('71 film)
 - 39 Caribbean island
 - 40 "Ship of the desert"
 - 41 '60s dance
 - 43 Lump
 - 45 Educ. network
 - 46 Singer
 - 47 Dressing gown
 - 48 — jacket
 - 49 — jacket
 - 50 "Oh, woel!"
 - 51 Riotous Rudner
 - 52 Kiki or Joey
 - 59 Be of use
 - 60 Manhattan area
 - 61 — Paulo, Brazil
 - 63 You'll get a kick out of it
 - 65 Gilligan's home
 - 66 Audiophile's equipment
 - 68 Fleur-de—
 - 70 Photography fluid
 - 71 Warm
 - 73 Match socks, e.g.
 - 74 — about (approximately)
 - 77 Use one's head?
 - 79 Culinary province
 - 80 Wear away
 - 81 Bestow
 - 82 AMA members
 - 83 Priestly vestments
 - 84 Author's income
 - 85 Punished a leadfoot
 - 86 Bungle
 - 89 "To your health!"
 - 90 Used to be
 - 93 Bawl
 - 94 Edit a text
 - 95 NT book
 - 96 Capture a crook
 - 100 Director Elia
 - 101 Let out the lava
 - 102 Scandinavian
 - 104 Duck down
 - 105 —Margret
 - 106 Night noise
 - 107 Statesman Sadat
 - 108 Hoffmann creation
 - 110 Iowa city
 - 111 Curly coil
 - 112 Soccer superstar
 - 113 Aphrodite's son
 - 114 Parisian papa
 - 116 Ending for "mountain"
 - 118 —di-dah
 - 119 Leading lady?
 - 120 Above, to Arnold
 - 121 Hurry

SEE ANSWERS, C9

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HOROSCOPES



SAGITTARIUS (November 22 to December 21) This is a good time to reinforce relationships — family, friends, colleagues — that might have been overlooked in recent years.

CAPRICORN (December 22 to January 19) Family situations continue to thrive. Business associations also improve. Some holiday plans might have to be shifted a bit. Be flexible.

AQUARIUS (January 20 to February 18) Avoid any influence of negative energy in this week's aspect by not allowing small problems to grow into large ones. Work them out immediately.

PISCES (February 19 to March 20) A friend might need advice on how to deal with a challenge to his or her moral values. And who better than you to give the honest answer? Good luck.

ARIES (March 21 to April 19) You might feel that you have all the answers right now. But it might be wise to listen to other ideas before you decide to close the lid on other possibilities.

TAURUS (April 20 to May 20) Bovines give and expect loyalty, so it might not be easy to reconcile with someone you feel let you down. Why not ask a neutral party to set up a clear-the-air meeting?

GEMINI (May 21 to June 20) Anticipating the holidays with family and friends fuels your must-do Gemini energies. But try to pace yourself so you'll be up for whatever comes along later.

CANCER (June 21 to July 22) More background information might come through regarding a decision you expect to make. Be sure to check the source carefully before you move.

LEO (July 23 to August 22) The strong, nurturing nature of the Lion comes through this week as you reach out to family and friends in need of your warm and loving support.

VIRGO (August 23 to September 22) A relationship that has almost totally unraveled could be close to being restored with more effort on your part to be more patient and less judgmental.

LIBRA (September 23 to October 22) Your sense of fair play is strong this week, which can cause a problem with a longtime relationship. But in the end, you'll know what decision to make.

SCORPIO (October 23 to November 21) You might not know all the facts behind an unwelcome development, so keep that Scorpion temper in check and resist lashing out at anyone.

BORN THIS WEEK: You have a sense of adventure that inspires others to follow your lead.

By Linda Thistle

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1	8			6				7
		6			8			3
9			4					2
	4				2	8	6	
		5			6			7
	6		1	7				9
3					8	4		

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Puzzle Difficulty this week:



Place a number in the empty boxes in such a way that each row across, each column down and each small 9-box square contains all of the numbers from one to nine.

★ Moderate ★★ Challenging ★★★ Expert

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LATEST FILMS

'Harry Potter and the Deathly Hallows: Part 1'

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★★

Is it worth \$10? No

If you're going to split a 759-page novel into two movies, this is not the way to do it.

"Harry Potter and the Deathly Hallows: Part 1" does very little to advance the story from where it left off at the end of the last film, "Half-Blood Prince," and although it has action, it leaves the unmistakable sense that not much happens at all.

Fans of the book might like the film, but the truth is "Deathly Hallows: Part 1" doesn't hold up very well as a movie. There's no beginning, as we're thrust into a story we have to be familiar with in order to know what's going on; and obviously, there's no ending, either.

Granted, you're probably not watching part seven of a series if you're not familiar with what's come earlier, but a better screenplay by writer Steve Kloves would've provided more of a refresher for non-Potter fanatics and better structure throughout.

Because Mr. Kloves and director David Yates don't tell you, here's what you need to know: Teenage friends Harry (Daniel Radcliffe), Ron (Rupert Grint) and Hermione (Emma Watson) are trying to find Horcruxes, which are parts of uber-villain Voldemort's (Ralph Fiennes) soul that must be destroyed in order to defeat him. Meanwhile, Voldemort's Death Eaters are in pursuit of the three teens, and the protective Order of the Phoenix is of nominal value.

The friends eventually escape to the woods to hide, and really don't do much of anything besides make a few daring trips — to the Ministry of Magic, Godric's Hollow, etc. — and fight amongst themselves. At least 10-15 minutes of the 146-minute running time should have been cut for better pacing.

Warner Bros. ostensibly divided J.K. Rowling's "Deathly Hallows" book in order to tell a more complete story (though we all know the real motivation was money),



but that's foolhardy when you can't (or don't) make a good movie out of the book's first half. Because so much screen time is spent with Harry, Ron and Hermione away from Hogwarts and home, the supporting characters barely register and the story is one-dimensional. "But that's how it is in the book!" you say. Sure it is. But that doesn't mean it makes for a good movie.

On the plus side, the action is nicely done and the visual effects, per usual with the franchise, are top notch. There's also some nice acting from Ms. Watson and Mr. Grint, as both hit the proper notes of teen angst and the burden of the quest before them.

It's hard to justify a two-movie, five-hour finale when so little happens in "Part 1." Whether you've read the books or not, you should leave "Part 1" eager in anticipation for "Deathly Hallows: Part 2," coming July 2011. The fact that you leave feeling indifferent will, in the very least, dampen your enthusiasm for what's still to come. ■

— Dan Hudak is the chairman of the Florida Film Critics Circle and a nationally syndicated film critic. You can e-mail him at dan@hudakonhollywood.com and read more of his work at www.hudakonhollywood.com.

in the know

>> More than 500 wands were created for "Deathly Hallows: Part 1," many of which came back broken after a day of shooting.

CAPSULES

REVIEWED BY DAN HUDAK
www.hudakonhollywood.com

Morning Glory ★★★

(Harrison Ford, Diane Keaton, Rachel McAdams) A young and inexperienced morning show producer (Ms. McAdams) must raise ratings and cope with the conflicting egos of her two star anchors (Mr. Ford, Ms. Keaton). It's an entertaining adult drama, and a delight to see Ms. McAdams come into her own as an actress. Rated PG-13.

Unstoppable ★★

(Denzel Washington, Chris Pike) Once "Unstoppable" does the obvious and actually involves its main characters in the story, it's a solid action thriller. The problem is it takes an hour for this to happen, and by then it's too late.

This is a shame, given that this is the fifth collaboration between Denzel Washington and director Tony Scott ("Man On Fire"). With Mr. Washington's notable screen presence and Mr. Scott's trademark hyperkinetic style, we have every right to expect more. Rated R.

127 Hours ★★½

(James Franco, Amber Tamblyn, Kate Mara) Adventurer Aron Ralston (Mr. Franco) befriends two women (Ms. Tamblyn, Ms. Mara) while canyoneering in Utah. When his arm gets trapped under and boulder, he's forced to desperate measures to survive. Mr. Franco brings great energy and sympathetic power to his performance. Based on a true story. Rated R. ■

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BOOK REVIEW

Sondheim whines and dishes in collection of his lyrics

■ "Finishing The Hat, Collected Lyrics (1954-1981), With Attendant Comments, Principles, Heresies, Grudges, Whines And Anecdotes"

by Stephen Sondheim (Knopf, 445 pages, \$39.95)

BY HAP ERSTEIN

herstein@floridaweekly.com

If anyone deserves to rest on his laurels, it is composer-lyricist Stephen Sondheim. Over the past half century, he has done more to further the musical theater genre, pushing its subject and emotional boundaries of complexity.

Over time, he has refused to settle for simplistic love stories that have been the American musical's stock in trade.

Instead, Mr. Sondheim has plumbed for the psychological depths in such unlikely musical characters as presidential assassins, a vengeful British barber, the wary 19th century Japanese isolated from Western influences and figures from the works of Aristophanes and Plautus.

It turns out that Mr. Sondheim was not idly collecting accolades during the past year as the theater world lauded his 80th birthday. Rather, he was compiling his lyrics into book form and annotating them with dishy tidbits on the creative process.

The book, "Finishing the Hat: The Col-

lected Lyrics of Stephen Sondheim (Volume 1)," is an instant Rosetta Stone for all Sondheim fanatics to pore over and relish in its embedded wisdom. As if that were

not unwieldy enough, he tacks on a whimsical and completely accurate subtitle, "With Attendant Comments, Principles, Heresies, Grudges, Whines and Anecdotes."

As to the subtitle's "whines," Mr. Sondheim sacrifices charity for candor, commenting freely on his colleagues in the fraternity of lyricists. Many of his targets are likely to surprise you. He dubs Lorenz Hart "the laziest

of the pre-eminent lyricists," says that Alan Jay Lerner's lyrics "lack energy, flavor and passion" and dismisses Noel Coward's work as something he "cordially but intensely dislikes." It is no coincidence that Mr. Sondheim avoids assessing the work of living songwriters — so, no, there is nothing here on his opinion of Jerry Herman's work.

"Finishing the Hat" is a song from Mr. Sondheim's Pulitzer Prize-winning musical "Sunday in the Park with George," a statement of obsessive post-impressionist painter Georges Seurat's view of the creative process. Theater writers have long likened Mr. Sondheim to Seurat, insisting that the 19th century artist has much in

common with the composer-lyricist. But then, chroniclers have also insisted that he has alter egos in "Merrily We Roll Along," "Sweeney Todd," the character of Bobby from "Company."

Over the years, Mr. Sondheim has dismissed such interpretation, but in this book, he acknowledges that the song, "Finishing the Hat" from "Sunday in the Park

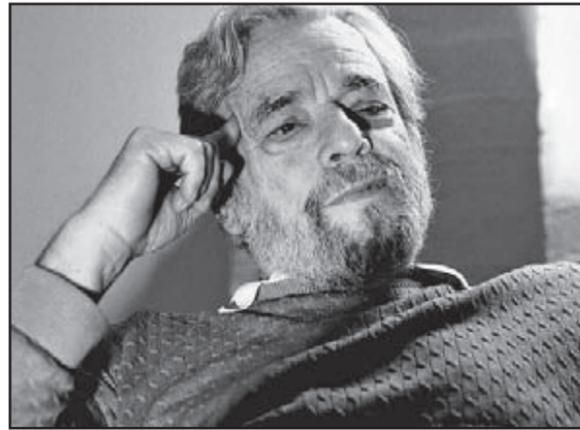
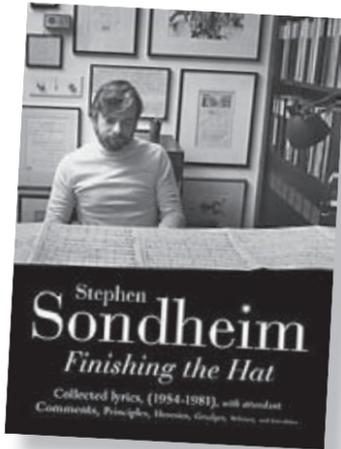
tion is the word "prototypical."

In any event, it has long been his preference to let his shows speak for themselves, so the introductions he writes to each show's lyrics — usually a statement of intentions and an assessment of how fully he achieved them — are revelations to be cherished.

If Mr. Sondheim's output as a lyricist is astonishing, one must also factor in his meticulously crafted songs that were rejected from his Broadway shows. His openings, "Invocation" and "Love Is in the Air," never made it into "A Funny Thing Happened on the Way to the Forum," but "Comedy Tonight," the signature piece of the production, hit the comic tone just right.

In the musical "Company," Mr. Sondheim's creation "Happily Ever After" didn't strike the right chord with director Hal Prince. Mr. Sondheim then wrote the softened

— and brilliant finale — "Being Alive." Anyway, all the outtakes are included, making this a book that has plenty for readers of all stripes, the Sondheim novice to the hardcore devotee. With the holidays coming up, this would be a guaranteed hit with those people on your gift list who are way too hooked on musical theater. Receiving "Finishing the Hat" will probably only make them even worse, but it will surely be appreciated and treasured. ■



COURTESY PHOTO / EAMONN MCCABE/RETNA

Stephen Sondheim

with George" is "the only song I've written which is an immediate expression of a personal internal experience."

On the other hand, he rejects the view that there is any personal statement in the title song from the 1964 musical "Anyone Can Whistle" ("What's hard is simple/What's natural comes hard"), dismissing the armchair analysis that he is "the prototypical repressed intellectual." A careful man with words if ever there was one, chances are his objection to that descrip-

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COMING UP AT THE PHIL

Here's some of what's ahead on the program at the Philharmonic Center for the Arts. For more information about or tickets to any of these performances, call 597-1900 or visit www.thephil.org.

■ The Naples Philharmonic Orchestra presents "Brahms Pastoral," the second program in the orchestra's Classical Series, at 8 p.m. Thursday, Friday and Saturday, Dec. 2-4. Music Director Jorge Mester conducts and also delivers his Conductor's Prelude begins one hour before each concert.

Brahms' Second Symphony is known for its subtle interplays of lyrical melodies. Very different in mood is Britten's Serenade for Tenor, Horn & Strings, inspired by six British poems on the subject of night. Opening this eclectic concert is Richard Strauss' famous tone poem, "Don Juan."

Tickets start at \$64 for adults and \$25 for students.

■ Singing cousins Billy Joe, Billy Bob and Billy Billie celebrate the holidays with down-home country laughs and big-city music in "3 Redneck Tenors: Christmas SPEC-TAC-YULE-AR" at 6 and 8:30 p.m. Friday and Saturday, Dec. 3-4.

The performance is by the same great cast of "3 Redneck Tenors: A New Musical Adventure." The real-life Broadway and opera stars serve up a deep-fried fest of musical delights, including familiar holiday songs, seasonal spoofs and a few surprises.

Tickets start at \$45.

■ The Naples Philharmonic Orches-



COURTESY PHOTO

3 Redneck Tenors

tra gets in tune with its rock 'n' roll/psychedelic side with "The Music of Pink Floyd" at 8 p.m. Tuesday, Dec. 7.

Joining the orchestra will be an eight-member rock band led by vocalist Randy Jackson (lead singer of the rock band Zebra) and guest conductor Brent Havens.

Tickets start at \$60.

■ From the producers of Broadway's "Cirque Dreams Jungle Fantasy" comes the touring production of "Cirque Dreams: Illumination - A New Dream Appears," with evening and matinee performances Tuesday through Sunday, Jan. 11-16.

The show blends urban acrobatics with imagination and theatrical innovation as 27 artists illuminate objects, balance on wires, leap structures and redefine flight, all to a stylish original score of jazz, salsa, ballroom, pop and trendy street beats.

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RANDY'S FISHMARKET RESTAURANT

Q: A message from Randy:
Recently I've been getting e-mails and inquiries from folks in the restaurant asking me about road side seafood vendors. Some of these are operating in this area and folks want to know if it's OK to buy seafood from them. Basically, they want to know if it is safe to buy seafood from the back of a pick-up truck on the side the road.
To find the answer, I went to our resident expert, the Seafood Professor.

A: Here is the Seafood Professor's advice.
The Florida Department of Agriculture classifies these operations as "Mobile Food Establishments" (MFE). There are state regulations for operating a mobile seafood establishment. They must have a state license to sell retail seafood, and they are limited in what they can sell. The operator must have certification as a food protection manager. The seafood must be protected from contamination. There must be a means of refrigeration with a thermometer to monitor the product temperature. In addition, containers for solid waste must be provided as well as potable water and hand washing capability.
Do mobile seafood vendors meet these requirements in our area? The Seafood Professor visited some roadside seafood vendors to check them out. Most met some of the requirements, but none met all of the requirements. The regulations are difficult to enforce since these operations are by definition, mobile. They constantly move around and usually operate only on weekends.
The Seafood Professor advises against buying seafood from road side vendors. Reputable seafood vendors buy their seafood from state and federally inspected sources. At Randy's, for example, there is a strict system for inspecting all in-coming seafood. In addition, Randy holds his seafood in temperature controlled cases. All of his seafood employees are certified food protection managers. His employees are also trained in personal hygiene and wear gloves to handle the product. He enforces a rigid sanitation procedure which utilizes the latest ozone technology.
Why gamble with seafood safety? The Seafood Professor would not buy from a road side vendor. It is not worth the risk.

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Three new plays take the stage for readings at the Sugden

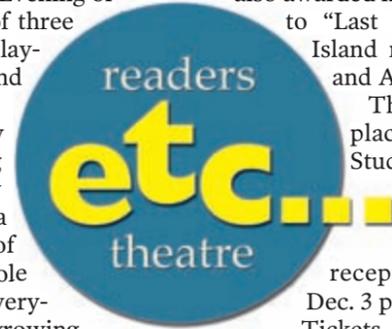
Naples Players' ETC... Readers Theatre presents its eighth annual "An Evening of New Plays," staged readings of three new one-act plays by area playwrights, at 7:30 p.m. Friday and Saturday, Dec. 3 and 4.

This year's winners, all by Naples residents, are "Being of Sound Mind and Body" by Vincent D'Angelo, relating "a strange — but joyous — twist of fate"; "Paradise Blue" by Carole Fenstermacher, telling us "everything we need to know about growing old"; and "Jackie, Jacob and John" by Natalie King, about a troubled teen and wise

elder who bond in baseball. The judges also awarded honorable mention to "Last Days" by Marco Island residents Howard and Audrey Shaff.

The readings take place in the Tobye Studio at the Sugden Community Theatre. An award ceremony and reception follow the Dec. 3 performances.

Tickets for \$10 are available at the box office, 701 Fifth Ave. S., or by calling 262-7990. ■



So you think you can sing/play/act?

Make note of these audition calls

If you've got talent and can commit to rehearsal and performance schedules, these groups would love to hear from you:

- **The Marco Players** will hold auditions for "Take Five" and "Baggage" the evenings of Monday and Tuesday, Dec. 13-14, at the theater in the Town Center mall.

"Take Five," a new comedy about love, betrayal, divorce and a not-so-well-planned funeral, calls for five women ages 50-67 and two men, both in their 60s but one of whom looks younger. The

play runs Feb. 9-27.

"Baggage" is the story of two heartbroken people who discover that, although they might be difficult for everyone else to live with, they're just right for one another. The script calls for two women ages 30-40 and two men ages 30-50. The play runs from March 16 to April 3.

Each show rehearses for six weeks prior to opening. Copies of the scripts are available by calling 404-5198.

- **The Naples Players** will hold auditions for the March musical production of "Dirty Rotten Scoundrels" on Saturday, Dec. 11, at the Sugden Community Theatre. Call for appointment by 4 p.m. Friday, Dec. 10: 434-7340, ext. 10. ■

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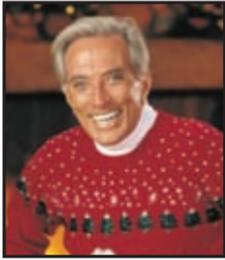
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Personally selected instrumental performances of many of Yanni's most beloved compositions.

► **FRIDAY, NOV. 26, 8:30 P.M.**
FGCU Perspectives

Florida Gulf Coast University faculty members discuss issues of importance to Southwest Florida. Hosted by Kevin Pierce.

► **SATURDAY, NOV. 27, 8 P.M.**
John Sebastian Presents: Folk Rewind

Folk legend John Sebastian reflects on the very best of "The Folk Years" in an all-new show which remembers archival folk (traditional, pop, and folk rock) era classics and culminates in a live reunion of folk singers including Barry McGuire, Roger McGuinn of The Byrds, The Chad Mitchell Trio, Chad & Jeremy, Jesse Colin Young of The Youngbloods, and more.

► **TUESDAY, NOV. 30, 8 P.M.**
John Sebastian Presents: Folk Rewind

Folk legend John Sebastian reflects on the very best of "The Folk Years" in an all-new show which remembers archival folk (traditional, pop, and folk rock) era classics and culminates in a live reunion of folk singers including Barry McGuire, Roger McGuinn of The Byrds, The Chad Mitchell Trio, Chad & Jeremy, Jesse Colin Young of The Youngbloods, and more. ■

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Seating is limited. RSVP by Friday, November 26 by calling (239) 390-8207 or e-mail MiromarDesignCenter@Miromar.com.



A book signing to follow his presentation will celebrate Platt's recent book "Made to Order."

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CLUB NOTES

Society welcomes aspiring and published writers

A newly formed writers' club, The Crossed Quills Society-Writers Gone Rogue, will hold an information session for potential members from 2-4 p.m. Tuesday, Nov. 30, at The Naples Preserve, corner of Fleischmann Boulevard and U.S. 41, just south of Coastland Center.

The society offers a supportive atmosphere to encourage creative self-expression among authors of all genres, whether aspiring amateur or published professional. Activities include: critique and editing sessions, a collaborative publication, computer training, open mic performance nights and a reception for networking with other writers.

Light refreshments will be served. For more information, e-mail crossed-quills@ymail.com

Ikebana chapter holds holiday basket workshop

Ikebana International Naples meets from 9-11 a.m. Wednesday, Dec. 1, at Moorings Presbyterian Church. This month's program is a Sogetsu holiday basket workshop led by Loris Dallal. Bring a basket, kenzan, clippers and floral and line material. Come early and shop the ginza for ikebana supplies as

well as holiday gifts.

The meeting is free and the public is welcome. Non-members are asked to make a reservation by e-mailing ikebananaples@me.com. For more information, visit www.ikebananaples.com.

Chapter members will celebrate with an anniversary tea from 2-4 p.m. Wednesday, Jan. 12, in the social room at Park Plaza, 4301 Gulf Shore Blvd. Parking is limited, and carpooling is highly recommended.

Orchid society offers class on the basics

The Naples Orchid Society holds its next regular meeting Thursday, Dec. 2, at Moorings Presbyterian Church, 791 Harbour Drive. Flower registration is at 6 p.m. and judging at 7:10 p.m. The business meeting is at 7:30 p.m. and program begins at 7:45 p.m.



The society presents an eight-week class on "The Basics of Orchid Culture" from 10 a.m. to noon Saturdays, Jan. 8 through Feb. 26, at the church. Cost is \$40 for the series.

Annual membership in the society is \$30 for an individual and \$40 for a family. For more information, e-mail waterwaysorchidman@gmail.com or visit www.naplesorchidsociety.org. ■

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CLUB NOTES

German American Club holds dinner dance

The German American Club Gemuetlichkeit holds a Christmas Dinner Dance beginning at 5 p.m. Friday, Dec. 3, at St. Katherine Greek Orthodox Church, 7100 Airport Pulling Road. Cost is \$25 for members and \$30 for guests. Call 774-1582 for reservations. ■

Penn State alum plan holiday to-do

The Penn State Alumni Chapter of Naples will hold a holiday cocktail party from 5-7 p.m. Tuesday, Dec. 7, at The Country Club of Naples, 185 Burning Tree Drive. All Penn Staters and friends are welcome.

Deadline for reservations is Thursday, Dec. 2. Call 597-2681. ■

Ave Maria founders plan Christmas gala

The Ave Maria University Naples Founders Club holds its Christmas gala beginning at 5:30 p.m. Tuesday, Dec. 14, at the Hilton Naples.

Guest speaker Fr. Johannes Jacobse will present "The Birth of Christ and the Rebirth of Culture," an exploration of the miracle of Christmas and its impact

on cultures past and present. Fr. Hans is the founder of the American Orthodox Institute as well as the former pastor of St. Katherine Greek Orthodox Church in Naples.

Cost is \$35 per person, and all are welcome. RSVP by Thursday, Dec. 9, by calling 254-9730 or e-mailing veronicaabbate@earthlink.net. ■

Get acquainted with newcomers

The Naples Newcomers Club welcomes women who have been permanent residents of Naples for no more than five years and who want to meet others who are new to the area.

The club meets for luncheon at 11:30 a.m. on the second Thursday of each month, year 'round. Groups within the club plan outings and dates to share varied interests, from mah-jongg and duplicate bridge to gourmet cooking and discussions about philosophy.

Prospective members are invited to coffee at 10 a.m. on the first Thursday of each month. For meeting locations and more information, call 298-4083 or visit www.naplesnewcomers.com.

The Bonita Springs Newcomers Club holds luncheons at area country clubs on the third Thursday of every month (December meeting is on the second Thursday). For more information, e-mail bonitanewcomers@gmail.com or visit www.bonitaspringsnewcomersclub.com. ■



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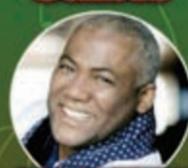
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SPORTS SHORTS

Get moving on foot or by bike

Here are some area runs and a bike ride coming up:

■ Gulf Coast Runners sponsors the 15th annual Gobble Gobble Four-Miler stepping out at the Village on Venetian Bay at 7:30 a.m. Thanksgiving Day, Thursday, Nov. 25. The event also includes a 1-mile walk.

All proceeds benefit St. Matthew's House. For registration and more information, call 434-9786 or visit www.gcrunner.org.

■ The Naples Pathways Coalition presents the sixth annual Iron Joe Bonness Turkey Ride starting and finishing at North Collier Regional Park on Sunday, Nov. 28. Registration begins at 7 a.m. The 62-mile routes set out at 7:30 a.m., followed by the 30-miler and 10-milers at 9 a.m. and 10 a.m., respectively. This is a fully supported bike ride, with lunch provided by Carabba's.

For registration and more information, call Michelle Avola at NPC, 810-5949, or visit www.naplespathways.org. The coalition is dedicated to providing a safe, integrated network of pathways, bike lanes and sidewalks throughout Collier County.

■ The inaugural Rookery Bay Reserve Adventure Race takes place Saturday, Dec. 4, at the Rookery Bay Environmental Learning Center. Sponsored by Friends of Rookery Bay and Up A Creek Kayak Tours, the event consists of a 3K paddle on Henderson Creek and a 4K run on the Rookery Bay nature trail.

Registration is open through Nov. 30 and is limited to first 50 entries. Call 293-6232 or visit www.rookerybay.org.

■ The Shark Shootout Charities 5K Race sets out at 7 a.m. Saturday, Dec. 11, at The Ritz-Carlton Golf Resort and meanders through the Tiburon residential community. Registration is \$25 in advance and \$30 on race day (\$10 for ages 18 and under) and includes one daily grounds ticket to the Shootout. Proceeds will benefit CureSearch National Childhood Cancer Foundation. For more information, visit www.thesharkshootout.com/5K.php.

■ The Marco Island Hill Run, "the toughest course in Southwest Florida," sets out from South Barfield and Hawaii Court on Marco at 8 a.m. Sunday, Dec. 19.

The 5-mile course has 17 hills. For registration or more information, call 450-5485 or visit www.gcrunner.org.

■ The Naples Half Marathon 2011 takes place at 7 a.m. Saturday, Jan. 16, 2011. Registration is open now.

The USATF-certified course begins on Fifth Avenue South and returns to Cambier Park. Pursuant to USATF rules, in-line skates, baby joggers or strollers and bicycle support are not allowed on the course. There is a time limit of 2 hours and 45 minutes, due to course closure restrictions. For more information, call 262-5653 or 434-9786 or e-mail questions@napleshalfmarathon.net. ■



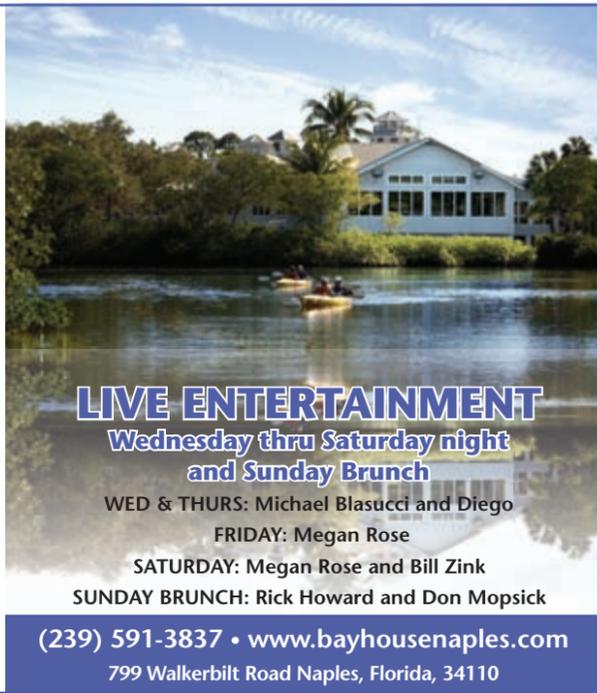
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SPORTS SHORTS

Hit the links for charity

Here are some golf tournaments coming up around Naples and Collier County:

■ The eighth annual Ave Maria University Golf Classic takes place Thursday and Friday, Dec. 2-3. The Scholarship Soiree on Dec. 2 takes place at The Country Club of Naples; the tournament is played at Ave Maria. For more information, call 280-2580.

■ The National Kidney Foundation's Cadillac Golf Classic takes place Monday, Dec. 13, at Tiburon Golf Club. The four-person scramble competition is open to all male and female amateur golfers. For more information, call Bryan Williams at (407) 894-7325, ext. 305, or e-mail bwilliam@kidneyfla.org.

■ Youth Haven and Wyndemere Country Club hold the 24th annual Wyndemere Tradition Golf Tournament on Monday, Jan. 24, at Wyndemere Country Club. The 18-hole tournament has raised more than \$900,000 for Youth Haven's children and families.

Entry fee is \$250 for individuals and \$900 for complete foursomes. Registration and lunch begin at 11 a.m. and the shotgun start is at 1 p.m. Tournament format is best ball of the foursome. Awards are presented at an evening cocktail reception. Tee sponsor signs are available for \$150.

For more information or to register, contact Jamie Gregor at Youth Haven, 687-5153 or jamie.gregor@youthhaven.net.

■ The Southern Seniors Golf Association holds its President's Trophy competition Sunday through Thursday, Jan. 23-27, at The Ritz-Carlton Golf Resort. The men's tournament is a 54-hole, two-man-team round robin format. For more information, call Dulany Hall at (912) 638-3969.

■ The Education Foundation of Collier County holds its annual Men of Distinction Tournament on Friday, Feb. 11, at The Quarry. Hosted by The ACE Group Classic, about 100 players will experience the tournament-ready course at The Quarry just days before The ACE Group Classic begins. Prizes will be awarded for lowest gross and longest drive, among others. Winner of the putting contest will earn an official pro-am spot in the ACE Group Classic.

Entry fee is \$900 per foursome with hole sponsorship or \$200 per player. For more information, call the Education Foundation of Collier County at 643-4755.

■ The 16th annual Terra Cotta Invitational will be held Friday through Sunday, April 8-11, at the Naples National Golf Club. Entrants in the 54-hole stroke play tournament will play 18 holes per day. Entry is \$175 and includes the breakfast, lunch and dinner each day. Proceeds will benefit a local children's charity.

The tournament winner will receive Scratch Players and R&A World Amateur Ranking Points. Prizes will be awarded for first through fourth place.

The Terra Cotta is an invitational; however, applications are encouraged. For more information, visit www.terra-cottainvitational.org. ■

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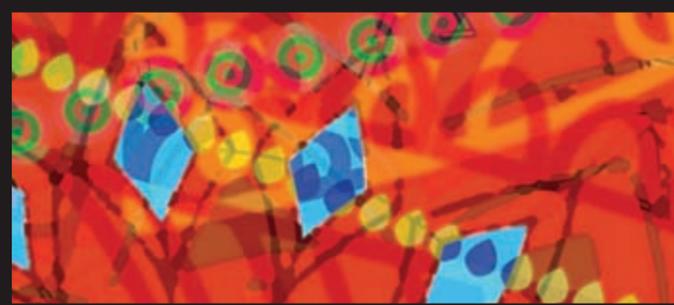
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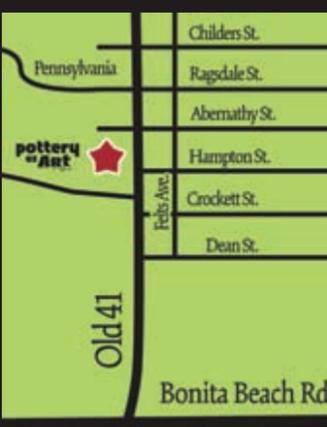


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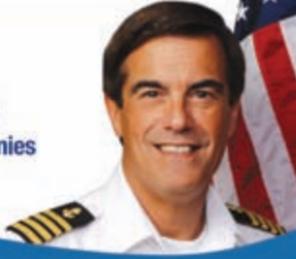
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KOVELS: ANTIQUES

Whimsical upside-down designs are fun, curious finds

terryKOVEL
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"Topsy-turvy" designs, sometimes called "upside-down" or "two-faced portraits," were a clever idea that found favor in the 1870s and later. Plates, cups, pitchers, advertising mirrors, advertising cards, vases, comic strips and even books could be made that way. A topsy-turvy is a design that looks correct if it's right-side up or upside-down. Some children's books were made so two different stories could be read, one right-side up and the other upside-down. The picture on each page is an optical illusion that looked like one thing in one direction and another in the other direction. So an elephant head looking over a fence becomes an ostrich in front of the fence. A picture of a frowning woman could be seen as a laughing man by just revolving the page.

"Topsys and Turvys," two 1893 books by Peter Newell, are still popular and still in print. Another type of upside-down design was created by those who made ceramics. A famous cup made in the mid-1800s looks like a fluted cup with an elaborate handle until it is turned upside down and becomes a

swan. A British majolica helmet pitcher made in the 1870s looks like an ordinary pitcher until it is turned bottom up and becomes a Roman soldier's helmet. Designs like these delight collectors. Look carefully at unfamiliar decorations and shapes. You may find a topsy-turvy for your collection.

Q: I'm looking for instructions for the board game "Countdown to Space," made by E.S. Lowe in the 1960s. I have a game complete with pieces but missing the instructions. How would I find the instructions?

A: Rules for some games are available on the Association of Game & Puzzle Collectors website, www.AGPC.org. The rules for your game are not posted, but the website may be able to give you some clues about where to look. Search online for other sites that offer instructions for games or tips on how to find them. If you find someone who has the complete game, you may be able to get a photocopy of the instructions. The E.S. Lowe Toy and Game Co. was founded by toy salesman Edwin S. Lowe in about 1929. Your game, "Countdown to Space," was introduced in 1967. It is based on the Apollo moon mission. E.S. Lowe was bought by Milton Bradley Co. in 1973.

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This majolica helmet pitcher made by Wedgwood in 1872 holds a surprise. Just flip the picture so the top is at the bottom and you will see a Roman helmet. The topsy-turvy sold for \$4,800 at Brunk Auctions of Asheville, N.C.

It's dated 1935 and may be one of the first cards issued. Could you shed some light on this?

A: The Social Security Act was passed in 1935, but the first Social Security cards were not issued until November 1936. Numbers were assigned and cards typed up at more than 1,000 post offices. A low number on the card doesn't mean it was one of the first, since the first three numbers are based on the state or area where the card was issued, with states in New England having the lowest numbers. It's not possible to know who got the first Social Security card, since they were processed at several different post offices at the same time. When the first batch of records was processed in Washington, the record of John D. Sweeney Jr. of New Rochelle,

N.Y., was taken off the top. Newspapers stated that he was issued the first card, but he was just the holder of the first record pulled. He never received any money from Social Security because he died in 1974 before reaching retirement age. Social Security cards today are made of banknote paper. Metal and plastic Social Security

cards have been made as more durable alternatives, but they are not "official." There have been at least 34 versions of the design on Social Security cards. The earliest versions had a seal in the middle of the card. The date of issue was on the card, but since no cards were issued before 1936, the date on your card is not the date of issue. Your great-grandfather's card suggests it may be a "fantasy" version.

Tip: To clean silver, gold or diamond jewelry, soak it in a glass of vodka overnight. But remember, discard the vodka after using it; don't drink it. ■

— Terry Kovel answers as many questions as possible through the column. By sending a letter with a question, you give full permission for use in the column or any other Kovel forum. We cannot guarantee the return of any photograph, but if a stamped envelope is included, we will try. The volume of mail makes personal answers or appraisals impossible. Write to Kovels, Florida Weekly, King Features Syndicate, 300 W. 57th St., New York, NY 10019.

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SAVE THE DATE

Fashion show will benefit Children's Hospital

The Lutgert Companies presents a Trish Williams Production fashion show along with an auction and luncheon to benefit The Children's Hospital of Southwest Florida at 11 a.m. Wednesday, Dec. 8, at the Hyatt Regency Coconut Point.

Professional models will stroll the runway along with local residents Nancy Near and Patti Peterson and hospital patients Chase Hoover and Amanda Cregmiles, all donning fashions from shops in Mercato, Neapolitan Way, The Village on Venetian Bay and The Promenade at Bonita Bay.

Tickets are \$65 each. For tickets or more information, call Pat Smart at 495-8295.

Historical society celebrates the holidays

The Naples Historical Society holds its annual Christmas Gala at Historic Palm Cottage beginning at 7 p.m. Friday, Dec. 3. Presenting sponsor is BNY Wealth Management; additional sponsors are Mary and Stephen Byron Smith, Diana and Don Wingard, Insurance Management Consultants and Juliet Sproul.

For more information, call 261-8164.

Shopping, auction for Take Stock In Children

The eighth annual "If the Shoe Fits," a benefit for the Take Stock in Children program of the Education Foundation of Collier County, takes place from 7-9 p.m. Wednesday, Dec. 1, at Saks Fifth Avenue at Waterside Shops.

About 300 guests will shop, bid on auction items and enjoy food and drink provided by sponsors McCormick & Schmick's and Pinnacle Vodka. Kathleen Passidomo will be honored as the recipient of the Education Foundation's 2010 Glass Slipper Award.

Tickets are \$100. For more information, call 643-4755.

An evening adventure for David Lawrence

The David Lawrence Foundation will hold "India: An Exotic Journey," on Friday, Jan. 14, at the Naples Yacht Club. Dinner, dancing, live entertainment and a silent auction will add to the excitement of this mystical themed event. East Indian attire is welcomed and encouraged.

A variety of sponsorship opportunities and levels are available. Tickets to the event are \$500 per person, \$1,200 per VIP patron and \$5,000 per table of 10. For additional information or to reserve a ticket, contact the David Lawrence Foundation at 354-1416.

League Club will welcome 'The Help' author

The League Club will welcome Kathryn Stockett, author of "The Help," as the guest speaker at its luncheon on Friday, Feb. 11, at the Naples Grande. For more information, call 353-3100.

Humane society welcomes celebrity dog trainer

The Humane Society Naples hosts "An Evening With Victoria Stilwell" from 6-10 p.m. Friday, Feb. 11, at the Naples Yacht Club to kick off the society's Pet Lovers Gala weekend.

A dog trainer and beloved star of Animal Planet's "It's Me or the Dog" television show, Ms. Stilwell has enthralled audiences with her amazing rapport with animals using her positive training methods. By working with Humane Society Naples shelter dogs onstage, she will take the audience on a journey designed to ensure that they develop a relationship with their pets based on mutual trust, respect and love.

VIP ticket holders will meet and speak with Ms. Stilwell at an after party where light fare and cocktails will be served.

For more information, contact Patricia Connell at 643-1880, ext. 18.



Pet Lovers Gala makes for fun in February

The Humane Society Naples' 11th annual Pet Lovers Gala is set for 6-11 p.m. Saturday, Feb. 12, at The Ritz-Carlton Golf Resort. The "My Furry Valentine" evening celebrates the bond between humans and their pets by inviting guests to bring their well-behaved, leashed dogs with them to the gala (only one dog per couple). The Wigglebutt Inn will host a "Wiggle Room" where dogs can be treated to a doggie massage by Inko's Exemplary Pet Care Services.

Tickets are \$275 per person and \$50 per pet. Call Patricia Connell at 643-1880, ext. 18, for more information and to inquire about sponsorship opportunities.

Giraffe habitat will benefit from 'Zoobilee'

Zoobilee 2011, a gala to benefit The Naples Zoo, takes place from 6-10 p.m. Tuesday, Feb. 22, at The Ritz-Carlton, Naples. Special guests will be National Geographic Emerging Explorers Dr. Luke Dollar and Dr. Mireya Mayor and herpetologist and licensed Everglades python hunter Shawn Heflick of the National Geographic Channel.

Tickets are \$250 per person. For tickets or more information, call 262-5409, ext. 135. ■

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SAVE THE DATE

Robin Givens will address Shelter luncheon

Actress, author and domestic violence survivor Robin Givens will be the keynote speaker at the 11th annual "Mending Broken Hearts with Hope" luncheon to benefit The Shelter for Abused Women & Children on Friday, Feb. 18, at The Ritz-Carlton, Naples. Arthrex has signed on as the event's signature sponsor.

Tickets are \$300 per person and \$1,500 for patrons. Sponsorships are available. For more information, call Mary Ann Green at 775-3862, ext. 211, or e-mail mgreen@naplesshelter.org.

There's 'Magic' in the air for the Conservancy

"Magic Under the Mangroves," the Conservancy of Southwest Florida's seventh annual signature fundraiser, is set for Thursday, March 3, at Cap d'Antibes in Pelican Bay. The mangrove-fringed property will be transformed into an elegant, tented, eco-chic evening that will begin with cocktails, hors d'oeuvres and a silent auction, followed by dinner and a live auction featuring many one-of-a-kind items and adventures.

The Conservancy will also present its prestigious Eagle Award, an honor bestowed annually to a citizen representing leadership in environmental protection and conservation.

Last year's event raised more than \$440,000 to help the Conservancy fund wildlife transport, monitoring water quality and estuary research projects, scholarships for children's summer camp, satellite transmitters to track sea turtles and interns to support functions across the organization.

Northern Trust and Gulf Bay are the presenting sponsors for 2011. Other sponsors include Gulfshore Life magazine, *Florida Weekly*, the Pelican Bay Foundation, Betty Maclean Travel, Bentley Naples, Comcast, NBC 2 and the Miami Dolphins.

Bank of America and U.S. Trust Wealth Management are the sponsors of the 2011 Conservancy Eagle award.

A "Magic" Patron Party, sponsored by BNY Mellon and Continental Construction, will be held Sunday, Feb. 13, at the Keewaydin Club on Keewaydin Island.

Patron packages begin at \$3,500, and individual tickets are \$550. For more information, call 403-4219 or visit www.conservancy.org/magic.

'Speakeasy Evening' will benefit Naples Backyard History

Naples Backyard History is planning its first gala fundraiser, The Heritage Ball: "A Speakeasy Evening," on Saturday, Feb. 19, at the Port Royal Club. Contraband, gambling and the Charleston will be order of the night, all for a good cause. Lavern Norris Gaynor is the event's honorary chair. Further details will be published as they become available. In the meantime, call 774-2996 if you just can't wait. ■

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SAVE THE DATE

Ave Maria gala for scholarships

Ave Maria University holds its seventh annual Gyrene Gala on Saturday, March 5, at The Ritz-Carlton, Naples. Proceeds will benefit the school's scholarship fund for Marines and combat veterans from all branches of the military who are interested in attending AMU.

Sponsorship and volunteer opportunities are available. For more information, call Dalna Berrios at 280-1523 or e-mail dalna.berrios@avemaria.edu.

dinner auction. An elegant evening of dinner, contemporary Christian music by Peggy Ryba and Dan Lamey and live and silent auctions is set for Saturday, March 19, at the Hilton Naples.

Tickets are \$75 per person, and proceeds will support the missions and ministries of the church. Honorary chairs are Kim and Kent Friedman. For more information, call 354-0722.

Heart Ball takes place at Hyatt Regency

The American Heart Association holds the Southwest Florida Heart Ball on Saturday, April 30, at the Hyatt Regency Coconut Point Resort and Spa in Bonita Springs. An estimated 600 guests are expected.

Chaired for 2011 by Fred Pezeshkan of Kraft Construction and Dr. Joseph Shepard of Florida Gulf Coast University, the Heart Ball is a black-tie event that includes gourmet dining, dancing, outstanding entertainment and a silent auction. Sponsors include Lee Memorial Health System; Kraft Construction; Florida Gulf Coast University; Grant, Fridkin, Pearson, Athan & Crown, P.A.; Home-Tech; Fifth Third Bank; Norman Love Confections; and media sponsors Waterman Broadcasting, Gulfshore Life and Comcast.

For more information, call Regan Goldberg at 498-4901 or e-mail regan.goldberg@heart.org.

Golden Apple at the Phil

The Golden Apple Teachers, along with the Teachers of Distinction and Collier County Teachers of the Year, will be recognized at the 21st annual Golden Apple Teacher Recognition Celebration presented by the Suncoast for Kids Foundation on Tuesday, May 3, at the Philharmonic Center for the Arts.

Tickets are \$250. For more information, call 643-4755.

Church plans first fundraising gala

"Faith for the Future" is the theme for North Naples United Methodist Church's the first fundraising gala and

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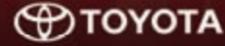
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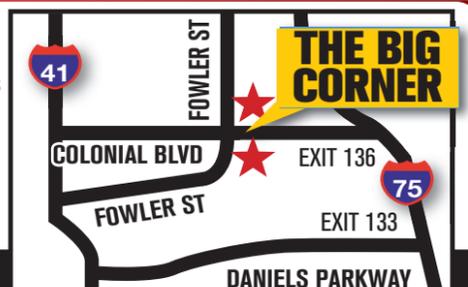
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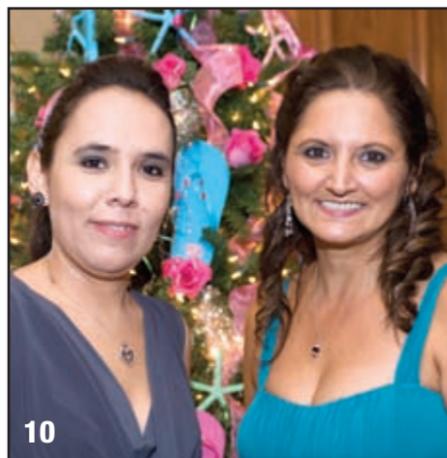
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6. Linda and Larry Waller
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9. Ken Kelly and Tonia Narks
10. Maria Covarrubias and Maria Raymos

NAPLES FLORIDA WEEKLY
YOUR NEWS AND ENTERTAINMENT SOURCE

We take more society and networking photos at area events than we can fit in the newspaper. So, if you think we missed you or one of your friends, go to www.floridaweekly.com and view the photo albums from the many events we cover. You can purchase any of the photos too. Send us your society and networking photos. Include the names of everyone in the picture. E-mail them to society@floridaweekly.com.

FLORIDA WEEKLY SOCIETY

The Ave Maria University Founders Club-Marco Island



BERNADETTE LAPAGLIA / FLORIDA WEEKLY

1. Noel Gregory and Catherine Dailey
2. Kristin Babst and Lori Lucas
3. Kathy McArdle and Isabel Joyce
4. Bernie Fine and grandson Dan Drees
5. Angela and Bud Palmer
6. Philip Sheridan

FLORIDA WEEKLY
YOUR NEWS AND ENTERTAINMENT SOURCE

Closing night for 'Come Blow Your Horn' The Marco Players' season's opener



BERNADETTE LAPAGLIA / FLORIDA WEEKLY

1. Jim Houghton and stage manager Jean Ann Rowles backstage
2. Kristin Babst as Connie Dayton with assistant director Don Manley
3. The cast: Craig Wilkinson, Michael Hennessey, Norma Griffin and Dr. Joseph Lang, seated. Kristin Babst and Kat Ebaugh, standing.

We take more society and networking photos at area events than we can fit in the newspaper. So, if you think we missed you or one of your friends, go to www.floridaweekly.com and view the photo albums from the many events we cover. You can purchase any of the photos too. Send us your society and networking photos. Include the names of everyone in the picture. E-mail them to society@floridaweekly.com.

FLORIDA WEEKLY SOCIETY

The inaugural Green Flash Sunset Celebration Hosted by Friends of Delnor-Wiggins Pass State Park



HENRY LINCK / COURTESY PHOTOS

- 1. Hector and Arya Villamizar
- 2. Maria and Luis Chirichigno
- 3. Ann and Lewis Frees
- 4. Marylee Conner, Rob Esmond, Alexis Angelo, Janet and Richard Nelson
- 5. Clay and Mary Cone
- 6. Jo Ann Linck and Robert Steiger
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VINO

Starting a wine collection without breaking the bank



With the holidays approaching and the increased likelihood of impromptu entertaining at home, it's an ideal time to lay in a supply of wine. I'm not necessarily talking about collecting pricey, big-name vintages simply for the sake of calling them your own, although that can be a gratifying pastime.

It's also nice to have a variety of wines on hand so you don't need to make a run to the store minutes before guests arrive.

First, you'll need a suitable storage spot. It need not be a temperature- and humidity-controlled room, but you don't want to stack bottles in the kitchen, near the water heater or a window where heat or light might damage them.

You don't want them to get too cold, either. While the refrigerator does a good job of bringing wine up to the correct drinking temperature, prolonged cold storage can cause the wine to lose its fruit flavors.

Be careful of off-odors as well; storing wine next to paint thinner can introduce unpleasant tastes and aromas to the wine through the cork, while excess humidity can cause mold and too little moisture can dry out the cork, which can ruin the wine.

A wooden wine rack in a spare closet will generally serve the purpose, although

you can invest in a small, refrigerated wine vault if your budget allows. They are often available at reasonable prices at area warehouse stores, especially around the holidays.

(A future column will discuss more sophisticated methods of collecting and storing wines.)

Once you've settled on a suitable means of storage, it's time to start filling the space. I asked some local wine experts how they would start a wine collection on a budget of about \$500.

"Don't think long term," Jason Adams of Real Wine in Fort Myers advises novices. "If you're starting out, your tastes will change quickly and you may own wine you no longer like. Find wines that drink well now."

Make your purchases at stores that primarily sell wines and spirits as the staff will likely take better care of the product and be able to provide guidance.

The accompanying box lists some possibilities from the experts.

Thom McKay of The Wine Merchant in Naples compiled his list with the idea of exposing the collector to some variety.

"I chose these wines because they offer consumers the opportunity to taste some great wines from some of the best wine-making areas in the world," he says. While some are meant to be opened now, he recommends holding the Darioush Cabernet Sauvignon, the Ch.Clerc Milon and the Domaine Montepuertuis for a while, as they will improve with some bottle age.

Naples resident Ted Hudgins, a wine

connoisseur and instructor at Florida Gulf Coast University, recommends one well-known California selection.

"The Mondavi Cabernet Sauvignon is a true representation of a stellar year for Napa cabernet," Mr. Hudgins says. "Delicious already and packed with fruit balanced by ripe tannins, it should evolve nicely and be hitting on all eight cylinders around 2014-2015."

Other wine regions offer great values as well.

Fort Myers resident Jerry Greenfield, wine director of the Southwest Florida Food and Wine Fest, is a big fan of Kim

Crawford from Down Under.

"It's an excellent example of the New Zealand style and very affordable," he says. "And I love the Monte Antico for the value. Where can you find a 90-point-rated super Tuscan under \$10?"

Also consider a few smaller bottles for occasions when you only want a glass or two.

"The 375-ml bottle is overlooked as it ages faster than the large formats," says Mr. Adams. "This means you don't have to wait as long to see maturity, and you can taste some seriously good wine for much less cost." ■

Sample wine lists

>> Jason Adams, proprietor of Real Wines, Fort Myers:

- Ch. Bernadotte Medoc 2000 (\$35)
- Ch. De Pierreux Brouilly 2006 (\$15.95)
- Camille Saves Champagne Brut Carte Blanche NV (\$39.95)
- Chateau de la Ragotiere Muscadet de Sevre-et-Maine 2008 (\$11.95)
- Desscendientes de Jose Palacios Bierzo Petalos 2007 (\$21.95)
- Rex Hill Vineyards Pinot Noir 2008 (\$21.95)

>> Jerry Greenfield, Southwest Florida Food and Wine Fest wine director:

- Kim Crawford Sauvignon Blanc (\$12)
- Louis Bernard Cotes du Rhone Villages (\$14)
- Mote Antico Red Blend (\$10)
- Columbia Crest Grand Estates Merlot (\$10)
- Kim Crawford Sauvignon Blanc (\$14)
- Newton Red Label Chardonnay (\$16)

>> Sukie Honeycutt, partner at Tony's Off Third, Naples:

- Cambria Chardonnay (\$17.50)

- Morgan Sauvignon Blanc (\$14.50)
- Finca El Reposo St. Jeannet (\$10.95)
- Laetitia Estae Pinot Noir (\$19.50)
- Lyeth Proprietary Red (\$19.50)
- Edmeades Zinfandel (\$17.50)
- Chateau Greysac (\$19.50)
- Brunel Cote de Rhone (\$16.50)
- Vega Sindoa El Chaparral Grenache (\$16.50)

>> Ted Hudgins, Florida Gulf Coast University wine instructor:

- Las Rocas Garnacha 2007 (\$9)
- Robert Mondavi Napa Cabernet Sauvignon 2007 (\$18)
- Domane Andezon La Garnacha Cotes du Rhone 2007/2009 (\$13)

>> Thom McKay, sommelier at The Wine Merchant, Naples:

- Darioush Cabernet Sauvignon 2007 (\$94.99)
- Ch. Clerc Milon Bordeaux 2005 (\$124)
- Domaine Monpertuis Chateaufeuf du Pape (\$59.99)
- Cotes du Rhone Villages Cairanne 2007 (\$22.99)



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FLORIDA WEEKLY CUISINE

Chrissy Bianchi returns to roots at Bayfront

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Chrissy Bianchi has a successful restaurant — as does her husband — but she left her heart at Bayfront, so she's returned there to open another establishment.

Chrissy's at Bayfront opened Nov. 15 in the cozy waterfront spot between Stoney's Steakhouse and Roy's.

"The environment is so breathtakingly beautiful," she says of the complex. "We have about 50 seats outside. I've taken a garden approach. I'm here a lot, so now I'm going to be able to nurture my plants and make it comfortable and beautiful. I like to nest."



COURTESY PHOTO

Chrissy Bianchi

For now, she's serving breakfast and lunch, but is considering opening Thursday through Saturday nights with a menu of small plates and a selection of wines. Meanwhile, her menu features signature items such as crab cake Benedict, lobster and bacon Benedict, fresh quiches, homemade breads and lots of fresh fruit along with traditional items.

"Breakfast is my favorite meal," she says. "It's what I've been doing for 20 years."

She's had several restaurants during

the time and she's arranged for some of her best chefs to each work at her new place a couple of days a week. It's a smaller spot than her last few places, which she loves.

"I've gone full circle," she says. "I've come back to simplicity and making it very intimate. I've even foregone the big computer systems and we're using simple handwritten tickets. My motto is less is more."

Meanwhile, her other restaurant, Chrissy's Bianchi's, continues to thrive near the courthouse, and her husband, Fadi Rabil, has his sports bar, Freddy Rebel's, on Shirley Street.

"Working side by side with your spouse isn't always the best thing," she says. "He's happy, I'm happy. He has his manly place and I've got my girly place."

Nonetheless, she says, she enjoys going to his place to cheer on the Steelers.

Chrissy's at Bayfront is open 8 a.m.-3 p.m. every day. Call 353-4444.

The Dock earns accolades

Florida Travel + Life has named The Dock at Crayton Cove one of the three best brunch spots in the state. The other honorees are the Delano Hotel's Blue Door on Miami Beach's South Beach and Libby's Café and Bar in Sarasota.

The Dock earned its recognition for its make-your-own bloody Mary bar, at which customers can dress up their drinks with artichokes, ginger, olives and other garnishes. The magazine also praised the fresh herb lobster omelet as well as the prime view of Naples Bay.

The Dock at Crayton Cove is at 845 12th Ave. S. Call 263-9940.

Naples Beach Hotel has brunch

Another sure sign that season is here: The Sunday brunch buffet is back at The Naples Beach Hotel & Golf Club.

Served 11:30 a.m.-2 p.m. Sundays through May 29, the expansive buffet takes place in the resort's Everglades Room, which affords terrific views of the Gulf of Mexico.

Created under the direction of Executive Chef Marwan Kassem, the buffet features two carved meats each week as well as chicken, seafood and vegetarian pasta entrées, a salad bar, specialty salads, seasonal vegetables, cheese blintzes, eggs Benedicts, waffles or pancakes, muffins, breads and an assortment of desserts.

It's \$32 for adults, \$16 for children 6-12, free younger children. The price includes complimentary valet parking, a glass of champagne and soft drinks.

The resort is at 851 Gulf Shore Blvd.



COURTESY PHOTO

Roy Yamaguchi

Reservations aren't required but are recommended. Call 261-2222.

Roy Yamaguchi hosts wine dinner

Roy Yamaguchi, the eponymous founder of the Hawaiian fusion chain, will host a private wine dinner on Wednesday, Dec. 8, at Roy's, Bonita Springs. The event is a prelude to the Southwest Florida Food & Wine Fest, which takes place Feb. 25 and 26.

The festival raises funds to support The Children's Hospital of Southwest Florida, the Edison State College pediatric nursing program and a scholarship fund for pre-med students pursuing pediatrics at Florida Gulf Coast University.

The Dec. 8 event begins with a reception at 6:15 p.m., followed by dinner at 7 p.m. Wines from Napa Valley's exclusive Justin Vineyards will be served and Mr. Yamaguchi will mingle with guests, discussing food and wine. Tickets are available for \$99 each. Roy's is at The Promenade at Bonita Bay, 26831 South Bay Drive. To reserve a seat, call Sondra Hon at (239) 498-7697.

For details about the Northern Trust Southwest Florida Wine & Food Fest, visit www.Southwestfloridawinefest.org or call (239) 278-3900.

Santa set to visit BRIO

Santa Claus is scheduled to make a breakfast stop at BRIO Tuscan Grille in

Waterside Shops from 8:30 a.m. to 11 a.m. Saturday, Dec. 4.

He will hear Christmas wishes during a morning filled with fun and holiday cheer including a coloring contest, goodie bags for each child and a chance to win a Wii Game System and interactive cooking games.

Guests who bring an unwrapped toy to donate to Toys for Tots will become eligible to win a prize.

The breakfast buffet is \$10 for adults and \$7 for children. BRIO is at 5505 Tamiami Trail North, Naples. Reserve a spot by calling (239) 593-5319.

Pub dining for orchestra, chorus

Cathy O'Clarke's Irish Pub and Restaurant will host a fundraising event for the Naples Orchestra and Chorus on Thursday, Dec. 16. Dine there between 4 and 10 p.m. and 30 percent of the price will be donated to the non-profit organization.

In addition to the regular menu, the restaurant will offer a prix fixe menu featuring Irish salad, an appetizer, one of five entrees and dessert for \$25.

The restaurant is at 591 S. Collier Blvd., Marco Island. Reservations are recommended. Call 642-9709.

Meanwhile, the orchestra will perform at 7 p.m. Saturday, Dec. 11, and 2 p.m. Sunday, Dec. 12, at Golden Gate High School. For details, visit www.noc.org. ■

food & wine CALENDAR

► **Saturday, Nov. 27, 3-5 p.m., Sea Salt:** Meet author Colman Andrews, who spent two years observing famed chef Ferran Adria's El Bulli kitchen as well as extensively interviewing him, his family, friends and associates for his book, "Ferran: The Inside Story of El Bulli and the Man Who Reinvented Food," at this book signing; 1186 Third St. South; 434-7258.

► **Tuesday, Nov. 30, 5:30-8 p.m., Decanted:** Sample wines from Italy, including the Tuscany, Piedmont and Veneto regions; \$10 (with \$5 credit toward purchase that evening), 1410 Pine Ridge Road; 434-1814. Reservations required.

► **Wednesday, Dec. 1, 6-7:30 p.m., Decanted:** Learn the basics of pairing food and wine, including how to work with spices and flavors; \$20, 1410 Pine Ridge Road; 434-1814. Reservations required.

► **Thursday, Dec. 2, 5:30-8 p.m., Decanted:** Sample some of the newly arrived seasonal beers; \$5, 1410 Pine Ridge Road; 434-1814. Reservations required.

Farmers markets

► **Saturday, Nov. 27, Dec. 4, 11 and 18, 7:30-11:30 a.m., Third Street South:** The weekly farmers market

features fruit, veggies, cheeses, desserts, breads, flowers and many more items along with music; parking area behind Tommy Bahamas between Third Street and Gordon Drive.

► **Saturday, Nov. 27, Dec. 4, 11 and 18, 8 a.m.-1 p.m., Collection at Vanderbilt:** More than 40 vendors set up for the North Naples Green Market, with booths offering fresh and organic produce, gluten-free goodies and more; northwest corner of Vanderbilt Beach and Airport-Pulling roads; 594-9358.

► **Sunday, Nov. 28, Dec. 5, 12, 19 and 26, 8 a.m.-1 p.m., Bank of Naples:** A pet-friendly seasonal farmers market features artwork, handmade jewelry,

crafts, organic produce, gourmet foods, baked goods, collectibles, pet produces, home improvement items and more; 4099 Tamiami Trail; 249-9888.

► **Wednesday, Dec. 1, 8, 15, 22 and 29, 2:30-6:30 p.m., St. Monica's Episcopal Church:**

A seasonal farmers market takes place weekly through April 6, featuring local produce, breads, baked goods, seafood, Greek specialties, Italian food and sauces, coffee, orchids and more; 7070 Immokalee Road; 591-4572. ■

— Submit listings to Cuisine@floridaweekly.com.





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Profile



Trina Turk



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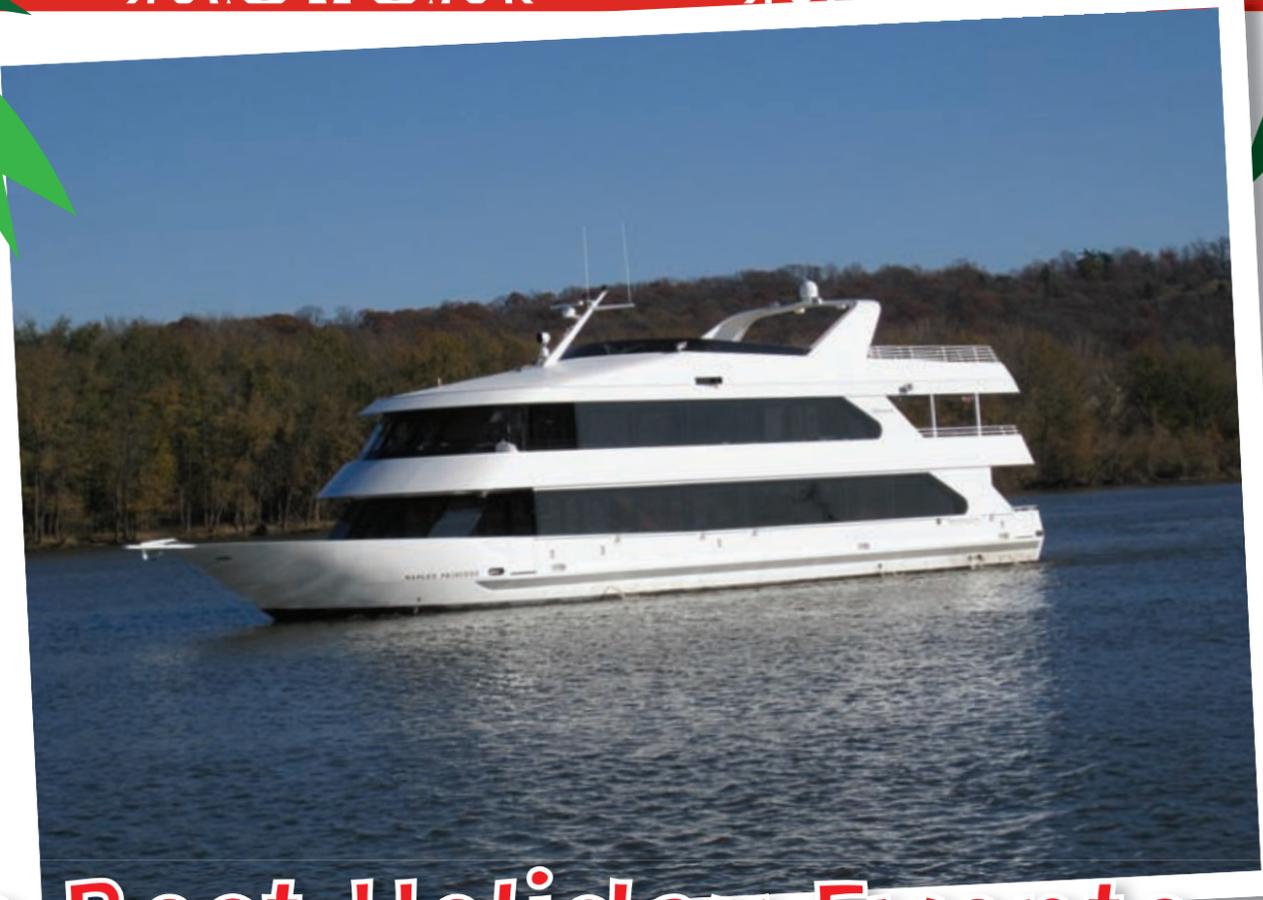
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Dos And Don'ts Of Homebuyer Incentives

By: G. M. Filisko

Homebuyer incentives can be smart marketing or a waste of money. Find out when and how to use them.

Incentives such as a new grill out on the patio can set your home apart from the competition.

Be sure you're sending the right message to buyers when you throw in a homebuyer incentive to encourage them to purchase your home.

When you're selling your home, the idea of adding a sweetener to the transaction—whether it's a decorating allowance, a home warranty, or a big-screen TV—can be a smart use of marketing funds. To ensure it's not a big waste, follow these dos and don'ts:

Do use homebuyer incentives to set your home apart from close competition. If all the sale properties in your neighborhood have the same patio, furnishing yours with a luxury patio set and stainless steel BBQ that stay with the buyers will make your home stand out.

Do compensate for flaws with a homebuyer incentive. If your kitchen sports outdated floral wallpaper, a \$3,000 decorating allowance may help buyers cope. If your furnace is aging, a home warranty may remove the buyers' concern that they'll have to pay thousands of dollars to replace it right after the closing.

Don't assume homebuyer incentives are legal. Your state may ban homebuyer incentives, or its laws may be maddeningly confusing about when the practice is legal and not. Check with your real estate agent and attorney before you offer a homebuyer incentive.

Don't think buyers won't see the motivation behind a homebuyer incentive. Offering a homebuyer incentive may make you seem desperate. That may lead suspicious



buyers to wonder what hidden flaws exist in your home that would force you to throw a freebie at them to get it sold. It could also lead buyers to factor in your apparent anxiety and make a lowball offer.

Don't use a homebuyer incentive to mask a too-high price. A buyer may think your expensive homebuyer incentive—like a high-end TV or a luxury car—is a gimmick to avoid lowering your sale price. Many top real estate agents will tell you to list your home at a more competitive price instead of offering a homebuyer incentive. A property that's priced a hair below its true value will attract not only buyers but also buyers' agents, who'll be giddy to show their clients a home that's a good value and will sell quickly.

If you're convinced a homebuyer incentive will do the trick, choose one that adds value or neutralizes a flaw in your home. Addressing buyers' concerns about your home will always be more effective than offering buyers an expensive toy.

G.M. Filisko is an attorney and award-winning writer who gritted her teeth and chose a huge price decrease over an incentive to sell a languishing property—and is glad she did. A regular contributor to many national publications including Bankrate.com, REALTOR® Magazine, and the American Bar Association Journal, she specializes in real estate, business, personal finance, and legal topics.

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Quail Creek Estates

"Call Today for Your Private Tour!"

From \$699,000

A stunning North Naples Community with only 291 Single-Family Homes surrounding beautiful Quail Creek Country Club. Each home has a view of one of the TWO 18 hole golf courses and the lots are close to, or more than an acre. This is a unique community offering excellent golf, tennis, fitness and fine dining. Conveniently located to the airport, hospitals, shopping and the beach. As a homeowner, Quail Creek Country Club Membership is optional, but the convenience of Country Club Living is a lifestyle not to be missed! Quail Creek is member-owned and uniquely *DEBT-FREE!*



Tiffany McQuaid • 239-287-6308

tiffmcquaid@gmail.com

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REAL ESTATE SERVICES

From I-75 take Immokalee Road 1/2 mile east to Valewood Drive, turn left (North) and follow road to the gatehouse.



View these listings and more at: www.TiffanyMcQuaid.com



the Real House Sellers

OF COLLIER COUNTY

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11412 Quail Village Way #202
\$199,900
Quail Creek Village
Sandy Lasch (239) 218-5495



11400 Quail Village Way #202
\$207,500
Quail Creek Village
Sandy Lasch (239) 218-5495



28785 Xenon Way
\$214,900
Village Walk Bonita
Julie Dixon (239) 269-5701



11757 Quail Village Way
\$239,900
Quail Creek Village
Sandy Lasch (239) 218-5495



28898 Vermillion Lane
\$239,900
Village Walk Bonita
Julie Dixon (239) 269-5701



3482 Bravada Way N
\$249,900
IslandWalk
Pam Maher (239) 877-9521



11796 Quail Village Way
\$259,900
Quail Creek Village
Sandy Lasch (239) 218-5495



12038 Covent Garden #701
\$262,950
Twin Eagles
Janet Carter (239) 821-8067



10331 Quail Crown Drive
\$329,900
Quail Creek Village
Sandy Lasch (239) 218-5495



610 Laliq Circle # 705
\$339,000
Vineyards Naples
Julie Dixon (239) 269-5701



11536 Quail Village Way
\$379,000
Quail Creek Village
Sandy Lasch (239) 218-5495



11889 Heather Woods Ct
\$439,000
Twin Eagles
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11784 Carradale Ct
\$450,000
Twin Eagles
Janet Carter (239) 821-8067



1845 Senegal Date Drive
NOW \$550,900!
Saturnia Lakes
Julie Dixon (239) 269-5701



3469 Anguilla Way
\$549,900
IslandWalk
Julie Dixon (239) 269-5701



11872 Hedgestone Ct.
\$850,000
Twin Eagles
Pam Maher (239) 877-9521



11871 Hedgestone
1,149,000
Twin Eagles
Janet Carter (239) 821-8067



11625 Talon Dr.
\$1,300,000
Twin Eagles
Pam Maher (239) 877-9521



11896 Hedgestone Ct.
\$1,599,000
Twin Eagles
Pam Maher (239) 877-9521



11405 Golden Eagle Court
\$2,350,000
Twin Eagles
Janet Carter (239) 821-8067



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