

to protect & serve

Sheriff Kevin Rambosk taps into all aspects of his varied background

BY BILL CORNWELL

bcornwell@floridaweekly.com

Nobody said it was going to be easy. And it hasn't been.

Some 14 months after he was sworn in as Collier County's sheriff, Kevin J. Rambosk, admits that he has seen a little bit of everything during his first term. But from his point of view, that isn't necessarily bad.

"All in all, it has been a very, very good year," Sheriff Rambosk says. "We've seen what I interpreted as the good and we've seen some bad."

If nothing else, even his harshest critics must concede the soft-spoken sheriff has faced a wide and seemingly daunting array of challenges.

"I can sit here and tell you that we actually did accomplish everything we set out to do (during the first year)," he says. "Even with everything that was

SEE RAMBOSK, A8 ▶



CHARLIE MCDONALD / FLORIDA WEEKLY

"If nothing is going on, it's easy. It's when we're challenged that we do our best."

INSIDE



Remember when?

Foreigner, the Spinners bring back memories at the Naples Music Festival this weekend. **C1** ▶



Fit for a princess

The Diana dresses gala, and more sparkling events around town. **C39, 40 & 41** ▶



Money and the SBA

Federal incentives make loans a great deal, if you can get them. **B1** ▶



Third in Bloom

Historic district welcomes spring with four days of garden displays, tours, demonstrations. **A10** ▶

Gladwell, Gopnick promise a provocative Town Hall finale

BY PEG LONGSTRETH

Special to Florida Weekly

These days, anyone who is not beset by at least some degree of anxiety about what the future holds for themselves or their children is, in my mind at least, frankly suspect. But what I believe we should fear most is the diminution of so much of contemporary society's ability to think and speak intelligently.

Hours upon hours of mindless enter-



GLADWELL

Mega-award-winning author Malcolm Gladwell and his friend and fellow award-winning New

Yorker journalist, Adam Gopnik, have bucked that trend, pairing up for what should be an evening of provocative thinking.

Sharing the podium for "Insight on Modern Life and Culture," the duo appear as the final



GOPNICK

SEE TOWN HALL, A24 ▶

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when you need to know... count on **2** first



COMMENTARY

Letters of note



■ **Sunshine hero** (FW, March 10)

Roger:
Relentless, challenging, sometimes off but mostly right on, Lee Melsek was/is very much missed in the world of investigative reporting. He is a true original. Some of the cases our office has prosecuted over the years have come from his work. Thank you for your article on Lee.

— **Doug Molloy,**
Chief Assistant United States Attorney,
Middle District of Florida

■ **Whatchu gonna do — ignoring slavery or not** (FW, March 3)

Mr. Roger Williams:
I was a small tomato farmer for many years. My wife and children worked with me in the summers farming and packing our fruit. We never had a paid vacation, paid sick leave or a pension plan. We were never guaranteed minimum wages. Nobody provided us with free housing. Nobody picked us up and took us to the grocery store and the Laundromat. We got our hands dirty and worked as hard as any other “stoop laborer.” We managed as well as we could and today have shiny granite counter tops in our home (column Feb. 3).

According to the U.S. Department of Labor, three-quarters of Florida’s farmworkers were born outside of the U.S. with

one-third being undocumented workers. Their average education is sixth grade. Thanks to our Fair Labor Standards Act, even with no training and little education farmworkers in the U.S. are guaranteed a minimum wage.

It goes against my grain as a farmer, admittedly slightly overweight, to be implicated in the slave trade. Have you actually walked into a labor camp? Most of them start off nice and new with mattresses on cots and screens in windows.

Often the mattresses go out the windows, and the screens are used to cook tortillas over an open fire in the yard, as in Mexico. It’s difficult to keep a labor camp neat and clean, but we do have laws in place forcing us to fetch diapers out of toilets and shovel feces off the kitchen floors when the tenants head north in June.

I’ve never actually seen a slave. There are some bad people who take advantage of the weak, but it’s rarely the farmer, shipper or the grocery store owner. It’s just politically correct to point fingers and call them ugly names.

It’s a case of biting the hand that feeds you.

Farmers aren’t selling you cars that accelerate unexpectedly. We’re not running off with your life savings. And we are not selling dope to your children. We do drive big trucks, but that is not a hate crime.

A farmer risks everything every year. He provides jobs to more than two million farm workers in the U.S. The farmer puts food on your table. “Little Jose Frio” does not do it all by himself.

The next time you sit down to your sup-

per table (it’s supper, not dinner in South Florida where tomatoes are grown), say a thank you prayer for your local farmer.

— **Elmer the Farmer**
(Elmer Mott, DeSoto County)

Roger:

As usual you are wrong and take the side of those you wrongly perceive as victims.

First, your nasty comments on the Anglo driving a large pickup truck. The bumper sticker against “change” is a putdown of Obama, nothing to do with Hispanic farmworkers.

As far as your question how do we stop slavery, I submit we can start by enforcing immigration laws, not giving special visas for agricultural workers and throwing out the estimated 10-30 million illegals from south of the border. If they are not in this country they can’t be abused.

As far as what the workers themselves can do, I submit they spend more time in the Immokalee Library and less time hanging out on street corners or bars. I recommend they stop having more children than they can financially take care of. I submit that their church leaders who tell them to have more kids than they can afford and then shuffle them off to the public dole be fined and tried for sedition. I was told long ago by a judge that we all make choices in life and we are responsible for the choices we make. If they don’t like the job of vegetable/fruit picking, they should quit and find another job, just as a judge told me to quit a job I had and find another job. I submit that by treating those who chose to be farmworkers as victims you are not helping them but you are destroying them in a traditional liberal manner of pretending to help those you want to destroy.

I also noticed that the names of those who hold people in slavery, such as the Immokalee man arrested (recently) for enslaving a Guatemalan girl seem to be as Hispanic as those they victimize. So in the future, leave your nasty remarks about Anglos in the gutter where you hang out and blame the Hispanics for their own problems!

— **Sue Lann**

Mr. Williams responds:

As much as I admire hard-working farmers, I want to point out that most farm owners who rely on migrant labor aren’t complaining about immigration.

Mr. Mott fails to note that a guarantee of minimum wage by law and a guarantee in the fields are two very different things.

Farm owners or contractors frequently undercount hours, reducing a 10-hour day to six or eight hours on the books and eliminating the need to pay a minimum wage “build up” above and beyond what workers picked. So workers are paid only for the number of buckets or bins they’ve filled. That’s documented, not make-believe.

The larger point is that farmworkers who do much of the work usually remain poor. They don’t get to have granite counter tops, often because they weren’t born and raised in a place that gave them a chance to do so, like Mr. Mott, or Ms. Lann.

Scoffing at their plight, therefore, is wrong.

As for squalor, pick any migrant farm-labor camp in the 1930s, where nobody came from Mexico or the Americas, and you would have seen just as much squalor as Mr. Mott describes — but also just as much love and sacrifice, and as much warmth and thoughtfulness and good cheer as you can see, and I have seen, in labor camps here. ■

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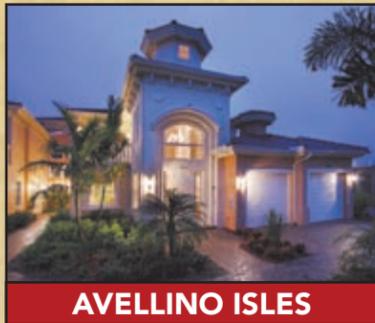


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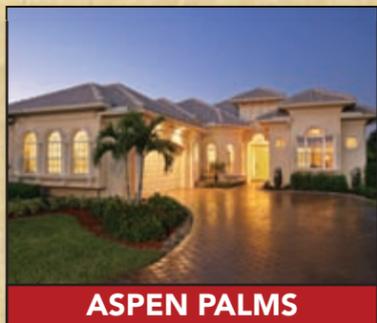


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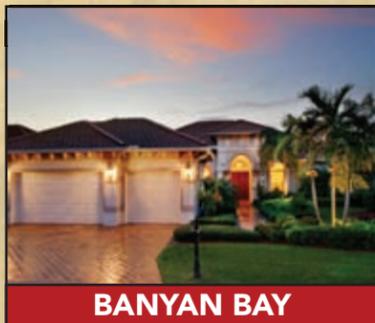


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Publisher

Shelley Lund
slund@floridaweekly.com

Managing Editor

Cindy Pierce
cpierce@floridaweekly.com

Reporters & Columnists

Lois Bolin
Bill Cornwell
Karen Feldman
Artis Henderson
Pamela V. Krol
Peg Goldberg Longstreth
Jim McCracken
Kelly Merrit
Alysia Shivers
Jeannette Showalter
Nancy Stetson
Evan Williams
Roger Williams

Photographers

Peggy Farren
Dennis Goodman
Charlie McDonald
Jim McLaughlin
Marla Ottenstein

Copy Editor

Cathy Cottrill

Presentation Editor

Eric Raddatz
eraddatz@floridaweekly.com

Production Manager

Kim Boone
kboone@floridaweekly.com

Graphic Designers

Amanda Hartman
Jon Colvin
Paul Heinrich

Circulation Manager

Penny Kennedy
pkennedy@floridaweekly.com

Circulation

Paul Neumann
Gregory Tretwold
David Anderson
Carl Fund

Account Executives

Nicole Masse
nmasse@floridaweekly.com

Sandy Rekar
srekar@floridaweekly.com

Cori Higgins
chiggins@floridaweekly.com

Business Office Manager

Kelli Carico

Office Assistant

Mari Hornbeck

**Published by
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Pason Gaddis
pgaddis@floridaweekly.com

Jeffrey Cull
jcull@floridaweekly.com

Jim Dickerson
jdickerson@floridaweekly.com

Street Address: Naples Florida Weekly
2025 J&C Blvd., Suite 5
Naples, Florida 34109
Phone 239.325.1960 • Fax: 239.325.1964



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OPINION

A bright, shining green lie

BY RICH LOWRY

A year ago, President Barack Obama peered into our economic future and saw foam sealant and weatherstripping.

In the midst of a punishing recession, President Obama would wield that incomparable jobs-creating tool, the caulking gun. What the Works Progress Administration was to Franklin Roosevelt, the government-funded weatherization of homes would be to President Obama.

"If you allocate money to weatherize homes," President Obama effused to an audience in Elkhart, Ind., "the homeowner gets the benefit of lower energy bills. You right away put people back to work, many of whom in the construction industry and in the housing industry are out of work right now." And it's a step to "a new energy future."

President Obama was hawking another one of his cost-free, best-of-all-worlds scenarios that has been exposed in all its self-deluding inanity in the space of a year.

President Obama poured \$5 billion into weatherization as part of last year's stimulus and wanted to spend billions more in a second stimulus. The Department of Energy managed to get the money to the states, where it has swelled the coffers for weatherization and done little else.

According to a Department of Energy inspector general report last month, New York had completed 280 out of 45,400 planned units as of December, Texas had completed 0 of 33,908, and California 12 out of 43,400. That's 292 homes in three states with a total population of roughly 80 million. So much for the 87,000 jobs the administration promised "right away."

Meanwhile, according to a Government Accountability Office report, 90 percent of the homes slated for weatherization in Michigan were subject to historic preservation review; as of last fall, only two people worked in the state's historic preservation office.

Visions of grand Hoover Dam-style projects issuing from Obama's stimulus — employing masses of laborers and benefiting the economy for decades — have foundered on the realities of 21st-century government, which is run by halting bureaucracies hamstrung by regulations and at the service of favored interest groups.

Prior to the stimulus, weatherization funds were not subject to the Davis-Bacon Act, a union-friendly law that mandates government pay contractors the "prevailing wage." Slavishly committed to the unions, Democrats made

Davis-Bacon apply to the new weatherization funds, and the Department of Energy spent the past year trying to determine the prevailing wage in thousands of counties. At least the program kept someone busy.

More homes will get weatherized over time, but even President Obama admits the folly of the concept of "shovel ready" projects, a damning indictment of his own credulousness in overselling the stimulus. But he remains an enthusiast for the creation of "green jobs," a politically driven industrial policy sure to pile boondoggle atop boondoggle.

The stimulus devoted \$2 billion to wind power, creating an estimated couple of hundred jobs while permanent wind manufacturing employment still declined last year. The Department of Energy will hand out \$2.3 billion in tax credits for the creation of 17,000 "clean" jobs — at a cost of \$135,000 per job, if they materialize.

This is the racket that President Obama touts as a miraculous economic and environmental boon. Would you buy a health-care plan from this man? ■

— Rich Lowry is editor of the *National Review*.

Obama skewers insurers



Finally!

President Barack Obama has at last zeroed in on the greedy health-insurance companies and their opposition to health reform.

It's about time.

The president also seems to have awakened the public to the fact that congressional Republicans have mounted a solid wall of resistance to serious efforts at improving the American health-care system.

Obama is now in the final chapter of his yearlong effort to win legislation that would make health insurance affordable and accessible to more Americans, 46 million of whom lack coverage.

The Republicans have been admirable for their party discipline: They have formed a united front against the president, mainly on grounds of cost and fears of "socialism."

At the same time, cost apparently is not a problem in congressional readiness to shell out for wars in Iraq and Afghanistan. Billions are spent every week for those

wars and for the hundreds of military bases we maintain around the world. But the blatant needs of deprived Americans are ignored by their elected representatives.

The president, who in the past has been cool — too cool in the heat of the battle — toughened up this week in a stern address at Arcadia University near Philadelphia.

"We can't have a system that works better for the insurance companies than it does for the American people," Obama said.

The president's campaign coincides with soaring public anger against the insurance companies, which have been raising their premiums steadily. They have made themselves rich targets for the Obama administration.

While Obama was speaking Wednesday in suburban St. Louis about his endorsement of Republican proposals to root out fraud and abuse in Medicare and Medicaid, he unleashed Kathleen Sebelius, his secretary of the Department of Health and Human Services, to get into the wrestling ring with the health-insurance industry.

Speaking at a meeting of America's Health Insurance Plans, the insurance industry's trade group, Sebelius challenged the industry to stop its whining opposition to reform.

According to the American Medical Association, 99 percent of all metropoli-

tan health-insurance markets are "highly concentrated," Sebelius said. This means "that there are only a handful of cities in the entire country where there is real choice and competition.

"When Americans have so few choices, can you blame them for being frustrated when their premiums go up 10 times faster than the cost of health care?"

Sebelius continued: "So you have a choice. You can choose to continue your opposition to reform. ... Or, instead of spending your energy attacking the parts of the president's proposal you don't like, you can use it to strengthen the parts you do."

Meanwhile, the Democratic leaders in Congress are trying to count votes and decide when — and whether — they should schedule votes on health-reform legislation.

Obama has staked a lot on this issue, which he has made the hallmark of his first year in office. Some say that he has been so hungry to enact a program that he has lowered the bar too much to appease those members of Congress who really don't want it at all.

It's my regret that Obama ignored the supporters of a single-payer health-insurance program, which would create a government-run health-insurance agency to compete with private insurers — to help keep them honest. ■

MOMENTS IN TIME

► On **March 18, 1937**, nearly 300 students in the east Texas town of New London are killed when a natural gas explosion levels their school. The school sat in the middle of a large oil and natural gas field dominated by 10,000 oil derricks.

► On **March 19, 1842**, French writer Honore de Balzac's play "Les Ressources de Quinola" opens to an empty house thanks to a failed publicity stunt. Hoping to create a buzz for

the play, the writer circulated a rumor that tickets were sold out. Unfortunately, most of his fans stayed home.

► On **March 20, 1920**, French automaker Bugatti delivers its first 16-valve car, to a customer in Switzerland. A symbol of wealth and status, Bugatti automobiles were equipped with massive racing engines. The renowned American dancer Isadora Duncan was driving in a 16-valve Bugatti when her trademark long scarf caught in the

rear wheel of the vehicle, and she was instantly strangled to death.

► On **March 21, 1963**, Alcatraz Prison in San Francisco Bay closes down and transfers its last prisoners. At its peak in 1950s, "The Rock" housed more than 200 inmates at the maximum-security facility. Alcatraz remains an icon of American prisons for its harsh conditions and record for being inescapable. ■

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15 MINUTES

'Sky Dog' faces 60 by embarking on an adventure with purpose

BY PAMELA V. KROL
Special to Florida Weekly

Looking for adventure? Why not buy yourself a Harley and head out on the highway? That's what John Gussenhoven did. Struck with the desire for a new challenge, the former corporate executive took a motorcycle course for new riders at Harley Davidson of Naples, bought himself a Road King Classic and took to the open road.

"I was in the throes of a classic mid-life crisis," he laughs as he recalls the time in his life six years ago.

He also knew he wanted to do something significant with his new skill, however. A cross-country journey in memory of his twin sister, Nini, followed by a full-color photo book chronicling his odyssey would accomplish that.

"The Harley Davidson course did a great job of preparing me to ride, both mentally and physically," Mr. Gussenhoven says. The instructor, Bob Milligan — aka "Mad Dog" Milligan — nicknamed Mr. Gussenhoven "Sky Dog." Nearly half of the students in the Harley New Riders class were women, and all had the desire to learn about the motorcycle culture as well as the mechanics of riding safely.

Mr. Gussenhoven's wife and 25-year-old son were extremely supportive of his plan, but neither of them chose to join him on the coast-to-coast ride. "It was not a very comfortable trip," he says. "But both of them cheered me on."

Though his parents were both American, Mr. Gussenhoven's father was an

executive with GM and the family lived in South America during most of his childhood. "I was curious to see and learn about the U.S.," Mr. Gussenhoven says. "The motorcycle provided a perfect platform for viewing the country in a way that would allow me to interact with my surroundings very directly."

To aid him in his plan, he hired professional aerial photographer Jim Wark to shadow his ride from above, documenting the changing landscapes they passed through on the journey.

Ultimately, the trip became a two-leg, 27-state odyssey during which Mr. Gussenhoven crisscrossed the country from Mt. Vernon, Wash., to Naples, and then from San Diego, Calif., to Eastport, Maine, on separate, two-week excursions.

It was a wonderful way to view and to experience America.

"Being on the motorcycle imparted a unique sense of freedom," he says. "You're also far more exposed to the elements on a motorcycle than you are in a car, which heightens all of your senses and allows you to experience the places that you travel through more viscerally."

The adventure finally resulted in "Crisscrossing America: Discovering America from the Road." Published by Rizzoli in 2009, the coffee-table book is



John Gussenhoven

COURTESY PHOTO

traveling the open roads, one mile at a time.

In the book's forward Mr. Gussenhoven writes: "Here I was facing 60, and having had an invigorating, active business career, without the remotest idea of what my next step might be. I seemed to be craving new stimulations and challenges and was by no means ready to retreat from or relinquish the passing lane and resume the posted speed limit for my age. I wanted very much to redirect my time and seemingly boundless energy to new pursuits... I was looking forward to the great freedom of travel and the personal odyssey I was about to enjoy."

He dedicates the book to Nini, who died in 2004. "We were extremely close," he says, adding that his older brother and sister, Joan and James, were also twins. "Being two sets of twins helped us all to be very close growing up," he says. "We all had a remarkably tight bond."

Though Mr. Gussenhoven has no plans for another motorcycle odyssey, he very much enjoys riding his classic Road King. "The

sense of freedom that you get from riding a motorcycle is wonderful," he says. "It's something I'm very happy I took the time to learn about and explore, and I have no doubt that cycling is something I'll always enjoy." ■

filled with Mr. Gussenhoven's commentary along with many of his own photographs and those by Mr. Wark depicting the country's richly diverse landscapes, roadside attractions, small towns and oddities that can only be discovered by



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A 'magical' evening generates \$400,000-plus for the Conservancy

The sixth annual Magic Under the Mangroves was a smashing success for the Conservancy of Southwest Florida. On March 4, a sold-out crowd of 450 guests raised more than \$400,000 for Conservancy programs. The total includes \$45,000 raised for "Fund-a-Vet," an initiative to hire a staff veterinarian for the Conservancy Wildlife Clinic.

"Our goal exceeded our expectations and represents a sizeable increase compared to the previous \$375,000 record set in 2009," according to Andrew McElwaine, Conservancy of Southwest Florida president and CEO. "So many people deserve the credit for this success: our sponsors, our patrons, our past Magic chairs, the Magic Committee and our Magic chairwoman, Nancy White," he added.

As part of the evening, the Conservancy honored Ellin Goetz as winner of the 2010 Eagle Award, the highest honor presented annually at Magic to recognize an individual or group whose work and actions protect the natural environment and quality of life in Southwest Florida.

A former Conservancy board chair and current member of the Chairman's Advisory Council, Ms. Goetz has demonstrated a sustained commitment to the conservation of the area's natural resources.

"While she is the recipient of multitudes of honors for her community work, she is perhaps best known for her work to preserve thousands of acres of land in Collier County for conservation and use by the public," said Dolph von Arx, Conservancy board chairman.

As a child growing up on Staten Island, N.Y., Ms. Goetz's parents were involved in a movement to protect the island's Greenbelt from development and road construction. The group not only stopped the development but worked to ensure the Greenbelt's 2,800-acres were preserved as park lands, a designation that remains today, Mr. von Arx said. He added Ms. Goetz was the key driver behind "Vote Conservation 2002" and "Keep Conservation Collier" in 2006, when a record 82 percent of voters opted to

continue funding the county purchase of conservation lands through 2013.

Past recipients of the Conservancy of Southwest Florida Eagle Award include Marjorie Stoneman Douglas, Clyde Butcher, Kathy Spalding, Dorothy Blair and Lavern Gaynor.

Proceeds from Magic Under the Mangroves will be used for Conservancy initiatives that protect water, land, wildlife and the future of the Southwest Florida region. ■



COURTESY PHOTO

2010 Conservancy Eagle Award recipient Ellin Goetz, left, with 2009 Eagle recipient Lavern Gaynor, Conservancy board chairman Dolph von Arx and Magic chairwoman Nancy White.

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RAMBOSK

From page 1

going on — the internal issues, the crime issues and the budget issues, we did that. And that is probably what has made this (first year) very nice, because if nothing is going on, it's easy. It's when we are challenged that we do our best."

The challenges have been aplenty for the sheriff who prides himself on his deliberative, businesslike approach to law enforcement.

Right out of the chute, there was controversy over the role the Collier County Sheriff's Office played in his election. There were allegations that employees within the office acted illegally in campaigning on his behalf. Specifically, Brigid O'Malley, who formerly supervised the department's Public Affairs Bureau, was said to have bullied and coerced employees to perform campaign-related tasks on candidate Rombosk's behalf while they were on duty. Allegations were exchanged, and Ms. O'Malley, a highly visible presence known for her assertive management style, eventually resigned, claiming she had been made a scapegoat in the affair.

An investigation by the Florida Department of Law Enforcement cleared the sheriff and his predecessor, Don Hunter, of personal wrongdoing. The department's own internal review had likewise absolved the incoming and outgoing sheriffs of direct involvement, although it concluded improper campaign activities had indeed taken place.

The acrimonious imbroglio proved to be an annoyance to the new sheriff, without doubt, but he insists it had little effect on his ability to mold the department in his image.

"When it was identified that there were potential violations of policy (within the department)," Sheriff Rambosk says, "(outgoing) Sheriff Hunter and I sat down and said we need an internal affairs review. As a result of that review, we determined that policies were violated. The next important step, we believed, was to get all of this information that we gathered to the Florida Department of Law Enforcement and ask them to investigate. This was deliberately done to provide the public with the assurance that it was reviewed properly and independently."

High-profile cases

Just days after he took office on Jan. 6, 2009, the sheriff and his department were presented with a high-profile case of a missing child. Six-year-old Adji Desir disappeared in from the front yard of his grandmother's home in Immokalee. The case attracted national attention, and despite an intensive search, the boy has not been found.

Then, in September, the most horrific crime in Collier County's history occurred when Guerline Damas and her five children were found slain in their North Naples home. The mass murder shocked the community. Days after the bodies were discovered, Mesac Damas, husband and father of the victims, was tracked to Haiti by sheriff's investigators, where he was arrested and charged in the slayings. He awaits trial.

Early this year, Sheriff Rambosk and his department drew criticism after a deputy was accused by the NAACP of using excessive force on a passenger of an automobile that had been involved in a high-speed chase on I-75. And in another case, the mother of a 14-year-old boy is suing the Sheriff's Office and the Department of Juvenile Justice after her son was sexually assaulted by other juveniles in the county's Detention Center.

If that isn't enough, the department



PEGGY FARREN/FLORIDA WEEKLY

Sheriff Kevin Rambosk in his office at the Collier County Government Complex

— like other governmental agencies — has been hit hard by the economic recession and the resulting decline in county revenues.

Facing multiple challenges

The sheriff credits his varied background with giving him the ability to cope with these multiple challenges. Before becoming sheriff, he held a variety of positions within the department, including that of undersheriff, who functions as second-in-command. He also had served as Naples police chief and as the city manager. In addition to his bachelor's degree and training from the FBI Academy, Sheriff Rambosk holds an MBA from Nova University.

"Every single bit of that background helped us get through this year," he says. "My operational background assisted with the criminal investigations. The administrative skills, particularly those I learned and developed in city management, have been a key element that allowed us to provide more services than we had before."

Trimming the budget

Befitting his business management background, the sheriff is particularly proud of his budgetary performance. Indeed, it is when he describes how he analyzes figures or juggles numbers that he becomes most animated. He reduced the department's budget to \$143 million for this year, which is a significant drop from the \$156 million that had been projected if operations were to continue as they had during 2009.

He insists that the cutting and the trimming will not affect performance or jeopardize performance or safety.

"I think the challenge for us now is not so much what we confront in the streets," he says. "It is a challenge of reducing dollars, while at the same time keeping the community as safe as it is."

Among the major cuts he has initiated: a 10 percent reduction in the department's fleet and significant decreases in the overtime allotment. The question, unanswerable at the moment, is whether crime statistics a year from now will reflect Sheriff Rambosk's assertion that fewer dollars do not necessarily translate to less safety.

Although highly publicized cases like the Damas mass murder generated headlines, crime overall in Collier County's unincorporated areas — the sheriff's domain — dropped by almost 5 percent during 2009. That marked the eighth consecutive year crime had decreased. The total number of crimes reported — 5,971 — was the lowest since 1986.

Sheriff Rambosk is confident his plan

will hold up over the long term, and he remains convinced that this CEO-style of leadership is exactly what the voters expected from him when they gave him the job.

He says: "I firmly believe that it was my background (as an administrator and law enforcement official) that led (the voters) to choose me over other candidates, although we didn't know at the time that we would be facing any of this."

The man behind the title

The 55-year-old sheriff presents a cool persona that is at odds with the traditional image that often casts sheriffs as backslapping, tough-talking and hardnosed. Dressed in a conservative pinstriped suit, he seems more the Fortune 500 executive than the county's chief law enforcer. He is a man who exudes caution, someone who leaves little to chances and is careful to cover his bases.

For example, the sheriff does not sit one-on-one with an interviewer to discuss his initial year. Two aides — one presumably there to monitor the proceeding and another who scribbles furious notes — are present throughout the interview.

The cool, reserved technocrat seems far more at ease discussing the budget or operational matters than his personal life. During an interview of more than 45 minutes, the only question that seems to give him genuine pause is: "What is your age?"

Queried about what he does for relaxation, he replies, unblinkingly, "Work." And you get the distinct impression he is being candid.

Still, with enough prodding, he eventually lets bits and pieces of his private side emerge. He is, for example, an enthusiastic amateur radio operator who holds the highest license possible. He says his passion for radio goes back more than 35 years.

His interest in law enforcement also dates to his youth in Bergen County, N.J. "I did a lot of community volunteer work when I was in school, before I got into law enforcement as an actual career," he says. "I was involved in a volunteer ambulance corps and a volunteer fire department. I just decided I was going to try those things as a volunteer, and it went from there."

"One of the reasons I chose this field is that I like the challenge of not knowing what's coming next. I was going into electrical engineering, but I thought, do I want to sit down and design plans for the rest of my life? The answer was no, I didn't want to sit behind a desk."

He and his wife, Patricia, have been married 31 years ("if you add in dating, we've been together for almost 37 years") and have two sons, ages 21 and 20. Asked about the stress that a law enforcement career, especially one at the level of Collier County sheriff, places on a family, Sheriff Rambosk replies simply that, "It is the way of life my family and I have lived for 30 years."

Encouraged to elaborate, he finally adds: "It is very hard for law enforcement and public safety families. Very hard. The missed holidays, the missed birthdays, the working overnight when everybody else is sleeping. Yes, there very definitely are regrets for time spent away, but you try and make that up."

He goes on: "You have to credit the spouses with a terrific amount of fortitude to hold everything together in (law enforcement) families. I mean (the public safety employees) are here having fun. We want to be here. We like being here. This is what we really want to do."

What the future holds

Although he's barely into his second year in office, there are those who predict the sheriff has his eye on larger political goals, although no one professes to know precisely what that may mean.

Someone acquainted with the sheriff, an admirer who claims no certain knowledge of his future political plans and would prefer not to be identified, says he would be mildly shocked if there aren't other offices sought down the road.

"He's not the kind of person to look too far into the future and not take care of the job at hand," this person says, "but he's also very smart and not without ambition."

Sheriff Rambosk, in his typical deliberative way, says he is not looking ahead. Well, at least not in any structured way.

"I've been asked (about seeking other political office) a lot," he says. "And I don't think so, because even when I was city manager, I at least got to oversee emergency operations. So, I never did leave (public safety work) entirely. It would be very difficult to leave this field and go do something that's not related. I think my forte is in public safety and operations and making it work. That's where I envision myself."

Does that constitute a definitive "no"?

"Well, I wouldn't say no if there was some nexus between keeping people safe and an elected office," he says. "Yes, I might consider that."

Stay tuned. ■

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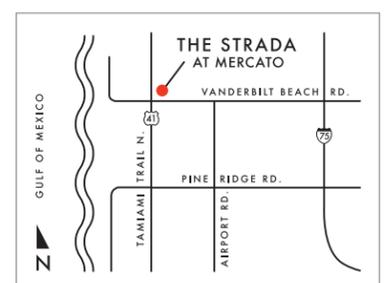
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Spring is in bloom along historic Third Street South

The second annual Third in Bloom, including a new Garden Showcase, flourishes on Third Street South from Thursday through Sunday, March 18-21. Featuring garden vignettes, walking tours, lectures and demonstrations, the event culminates with the Naples Music Festival, a benefit concert for the Garden of Hope and Courage, on Sunday evening (see story page C1).

The major addition for this year is the Garden Showcase, a series of vignettes created especially for the festival. Plants utilized in the vignettes will be sold on Monday morning after the festival.

Third Street South, the birthplace of Old Naples, was founded in the 1930s. Today it retains its authenticity while offering sophisticated, original shops, restaurants and galleries amid shaded courtyards, antique European fountains and lush landscaping.

Here's the lineup of Third in Bloom activities:

• **Garden Showcase at the corner of Third Street South and 14th Avenue South** - Stroll through vignettes created by Crawford Landscaping, Driftwood Garden Center, Garden District, Goetz & Stropes, O'Donnell Landscape Inc., Golden Gate Nursery and W. Christian Busk Landscape Architects Inc. Be sure to cast your vote for the People's Choice.

• **Orchid hunt** - The historic district is dotted with dozens of orchids to discover. Search for them and match up the orchids with their locations to win a chance to take one home. Pick up contest forms at the Third Street Kiosk.

► **Thursday, March 18**

• 10 a.m. at Palm Cottage - Docent-guided Historic Garden Tour. Reservations



COURTESY PHOTO

Flower carts dot the historic Third Street South district for Third in Bloom.

required; 262-8164.

• 11 a.m. in the Gattles courtyard - "Native Plants for Landscaping" by Chad Washburn of the Naples Botanical Garden.

• 4 p.m. in the plaza in front of the Peter Garon Gallery - "Designing with Tropical Flowers," a demonstration by the Naples Flower Club.

• 6-9 p.m. - Sidewalk music throughout the historic district.

► **Friday, March 19**

• 9:30 a.m. - Meet in the courtyard at Gattles for the Third Street Horticulture Walking Tour led by Jim Bixler, the man who created many of the area's hidden gardens.

• 11 a.m. in the Garden District courtyard - "How to Turn the Ordinary into the Extraordinary," presented by floral designer Barbara Samaniego of the Garden District.

• 10 a.m.-5 p.m. - Fresh Flower Cart in the Garden District courtyard.

• 3-5 p.m. on the terrace at Sea Salt - Watch artist Stanislas Kostka paint a

floral masterpiece.

► **Saturday, March 20**

• 7:30 a.m. to noon - The Third Street South Farmers Market

• 1 p.m. in the HW Gallery courtyard - Ted Wuschke, owner of Eastfork Orchids, will talk about orchids and answer questions.

• 3 p.m. in the Gattles courtyard -

"What's Growing in the Garden" by Brian Galligan, horticultural manager of Naples Botanical Garden.

► **Sunday, March 21**

• 5-10 p.m. - The Naples Music Festival

► **Monday, March 23**

• 9 a.m.-noon at the corner of Third Street South and 14th Avenue South - Garden Showcase plant sale. ■

'The Brothers Cook!' will spice up Third Street Farmers Market

Bear and Wolf Flock, the sibling stars of "The Brothers Cook!", a television series in development by Blue Sky Media, will show kids how to really play with their food at the Third Street Farmers Market from 8 to 11 a.m. Saturday, March 20.

On their show, the boys are always cooking up mischief as they take young viewers on a food adventure from farm to fork. With the help of a little organic magic - an avalanche of supernatural, sustainably grown citrus; a visit to a roadside farm stand; or a promenade down the prickly paths of that iconic bromeliad: the pineapple - Bear and Wolf fall through a rabbit hole of discovery, finding out the science, history and culture of cultivation and regional American food.



COURTESY PHOTO

Bear and Wolf Flock

Both students at Seagate Elementary School, Bear, 11, and Wolf, 7, are the sons of Neapolitans Sarah Coble and Timothy Flock, who is the developer and owner of Arnt U. Gladfoundus, a local chain of neighborhood-style pubs: Old Naples Pub, The Village Pub and The Island Pub. They hope to air "The Brothers Cook!" first in Florida and the Southeast and eventually across the country.

The brothers' March 20 appearance at the Third Street Farmers Market launches a plan to take their twist on fresh foods and healthy, kid-friendly

cooking to farmers markets around the region. They'll show kids how to make their own fresh and easy yogurt treats at the colorful "Parfait Buffet." Look for it Saturday morning. ■

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YMCA Splash Week classes get kids into the swim of things

Registration is under way for YMCA Splash Week, a free water safety program for children ages 3-12. YMCA of the Palms will hold Splash Week in Naples March 29-April 2 and in Bonita Springs April 5-9.

Targeted at children and parents, the program teaches water safety practices and basic swimming skills along with YMCA core character values of caring, honesty, respect and responsibility. Thirty-minute sessions are offered throughout the day to accommodate parents' schedules.

YMCA Splash Week is the kick-off event of a water safety coalition including the following agencies: The Children's Hospital of Southwest Florida, Collier County Bureau of Emergency Services, Collier County Health Department, Collier County Parks & Recreation, Department of Children and Families, East Naples Fire Department, Lee County EMS, NCH Pediatrics, North Naples Fire Department, Physicians Regional Healthcare System and Safe Kids Lee/Collier Counties.

Consider these statistics:

- Residential swimming pools are the location of nearly two-thirds of the drowning deaths in Florida for children

4 and younger.

- Florida ranks third in the country in all drowning fatalities.

- In Florida, drowning is the leading cause of death for children under the age of 5.

YMCA of the Palms is offering Splash Week at the following locations:

- March 29-April 2: Greater Naples YMCA, 5450 YMCA Road, Naples, 597-3148; Immokalee Sports Complex (in partnership with Collier County Parks & Recreation), 505 Escambia St., Immokalee, 657-1951

- April 5-9: The Bonita Springs YMCA, 27200 Kent Road, Bonita Springs, 992-9622

Advance registration for Splash Week classes is required, and space is limited. Visit www.ymcapalms.org for schedules and registration information. ■



Spring break roller hockey camps set at Veterans Park

Coach Joe Lyons Sr., founder of Pro Elite Hockey, is planning two five-day roller hockey camps for boys and girls at the Veterans Community Park skating rink in North Naples during the Collier County School spring vacation break March 29 through April 2. The morning camp (8 a.m. until noon) targets players ages 7-9; afternoon camp (1 to 5 p.m.) is geared to ages 10-12.

Each camp includes one hour of land training and conditioning, a 30-minute lecture, lunch and two hours of skills and skating per day. Players will practice all aspects of the game, from skating to stick skills to game situations, covering power skating, stick handling, passing, shooting, scoring, speed and agility training as well as the importance of team play.

Players will also learn the importance of each position along with offensive, defensive, neutral zone and breakout strategies.

Campers need to bring lunch, drinks, sneakers and shorts in addition to hockey skates. Cost is \$199 per player with free attendance for goalies.

Coach Lyons has assembled a coaching team that includes three-time National Roller Hockey Champion Tyler Landers of Team USA and three-time national Roller Hockey Champion Coach Doug Landers. Pro Elite Hockey camps have a 5:1 ratio of players to coaches.

Established in 1983, Pro Elite Hockey has conducted hockey schools and clinics in the United States, Canada and Russia. Coach Lyons, its founder, relocated to Naples earlier this year, bringing more than 40 years national and international hockey experience.

For more information or to register for Pro Elite Hockey camps, visit Veterans Community Park at 1895 Veterans Park Drive, call Coach Lyons at 431-7090 or e-mail joelyons@proelite-hockey.com. ■

Summer Camp Expo brings options together in one place

Collier County Parks and Recreation hosts its Summer Camp Expo from 10 a.m. to 2 p.m. Saturday, March 20, in the exhibit hall at North Collier Regional Park. Representatives from numerous summer programs will be on hand with registration information and details.

The expo is an effort to help parents have an easier time of making a summer camp choice, especially since so many groups host camps with different activities and themes,

says Shari Ferguson, regional manager for Collier County Parks and Recreation.

Every agency competes to attract campers, and not every camp fits every child. Some vendors offer lower costing camps and partial day programs, while others have full-length sessions that include field trips and lunch. Several agencies also offer therapeutic programs for special needs campers.

For more information, call 252-4060. ■



Dig into local history at Archaeology Day

Archaeology Day at the Collier County Museum happens Saturday, March 20. Visitors will hear from a lineup of speakers and be able to explore the museum's Craighead Archaeology Laboratory. Speakers include:

• **10 a.m.** - Theresa Schober of Mound House on Fort Myers Beach will present "Making Mound House," a discussion about preserving and interpreting a shell mound.

• **11 a.m.** - John Beriault of the Archaeological and Historical Conservancy will discuss early archaeologists and the northern Ten Thousand Islands.

• **Noon** - Steve Archer of the Florida Public Archaeology Network will present an introduction to the new regional FPAN center on Fort Myers Beach.

• **1 p.m.** - Michele Wehrwein Albion, author of "The Florida Life of Thomas Edison," will discuss and sign copies of her biography of America's most famous inventor. Books will be sold for \$30 (cash or check only). Using a wide



ALBION

range of little-known resources, including photographs, manuscripts, maps and newspaper accounts, Ms. Albion explores an important facet of Mr. Edison's life that is largely unknown. In doing so, she presents the full story of his professional and leisure time in Florida. Ms. Albion is the former assistant curator and registrar at the United States Holocaust Museum and former curator of the Edison and Ford Winter Estates in Fort Myers.

The Collier County Museum's Craighead Archaeology Laboratory will be open throughout the day, and the representatives from the Florida Public Archaeology Network will have information and activities available.

Museum admission is free. For more information, call 252-8476 or visit www.colliermuseums.com ■

Women's bar association honors two Collier County pioneers

Naples Backyard History wants Collier County residents and visitors alike to know that the Naples Pier was built in 1888, and that the city's first mayor, Speed Menefee, served for a total of 15 minutes. Preserving fun trivia like this as well as supporting the groups and museums that curate the supporting documents and photographs that detail Collier County's past is why NBYH exists.

The Collier County Women's Bar Association will raise money for the

NBYH's Florida History Fair fund during the association's first Pioneering Tribute from 11:30 a.m. to 1:30 p.m. Monday, March 22, at the Naples Beach Hotel & Golf Club. Honored guests will be Lynn Hixon-Holley, Collier County's first female attorney and judge, and Mary Ellen Hawkins, the first woman elected to represent District 89 in the Florida Legislature.

For more information and reservations, call 213-5774. ■

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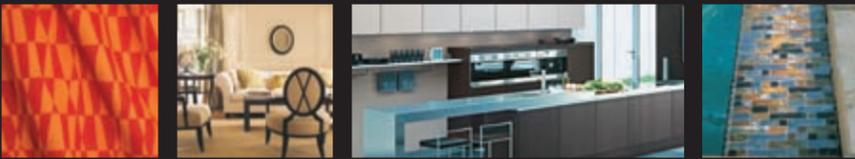
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FILM SHORTS

Watch film, discuss anti-Semitism in Europe

The Jewish Federation of Collier County and the Catholic-Jewish Dialogue of Collier County present a free screening of "The Monster Among Us" Sunday, March 21, at Temple Shalom of Naples. The film by Allen Mondell and Cynthia Salzman Mondell is a provocative and timely documentary that focuses on the rise of anti-Semitism in Europe.

The evening begins with a dessert reception at 6:30 p.m., followed by the film at 7 p.m. Afterward, a panel discussion will take place with Mr. Mondell and John Cox, Ph.D., co-director of the Center for Judaic, Holocaust and Human Rights Studies at Florida Gulf Coast University; John Conroy Jr., Ph.D., co-chair of the Catholic-Jewish Dialogue of Collier County; The Rev. Kathleen Kircher, Ph.D., associate rector, St. Monica's Episcopal Church; and Amy Macera Snyder, education director at the Holocaust Museum of Southwest Florida.

The program is organized with the cooperation of the American Jewish Committee, Ann R. Jacobson Fund, Beth Tikvah, Margaret Clark, Jack Conroy, Development Corporation For Israel/Israel Bonds, Holocaust Museum of Southwest Florida, Jewish Congregation of Marco Island/JCMI Jewish Film Festival, Naples Jewish Congregation, Temple Shalom of

Naples, Women's Cultural Alliance, Jewish Women International and Stuart and Gladys Warshauer, along with St. Agnes, St. Ann, St. John the Evangelist, San Marco and St. William churches.

For more information, call Melissa Keel at the Jewish Federation, 263-4205. ■

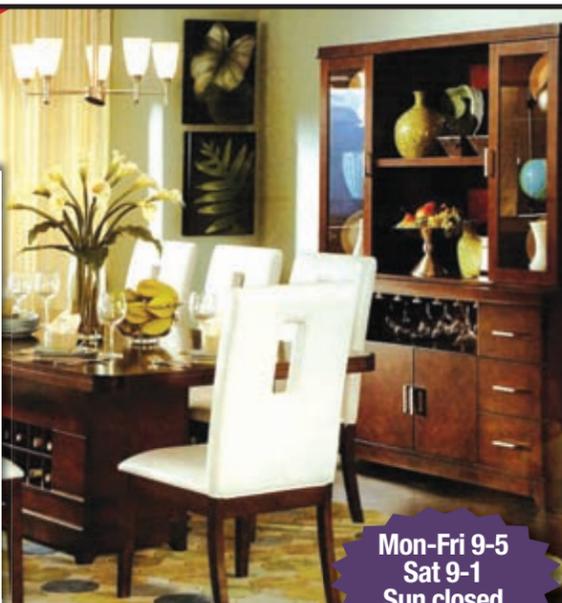
Oral histories now showing at the Cottage Theater

The Naples Historical Society has opened its Cottage Theater, a 16-seat venue where visitors to historic Palm Cottage can view the society's "Oral History Premier." The theater and 24-minute film are an extension of "Naples Oral Histories: If These Walls Could Talk!" Along with the feature film, individual oral histories are shown as follows:

- Through March 20: Mary Watkins, The Watkins Family, owners of the Naples Beach Hotel & Golf Club
- March 23-April 3: Nick Turner, Naples native and third-generation resident who is part of a pioneer commercial fishing family
- April 6-17: Ivie and David Weeks, both long-time residents of Naples (Mr. Weeks is a fourth-generation descendent of Madison Weeks)
- April 20-May 1: Vera and Bob Lindabury, who owned the Corbin Lindabury Nursery

Palm Cottage is open from 1-4 p.m. Tuesday through Saturday. The requested donation is \$8 per person and includes a visit to the Cottage Theater. For more information, visit www.NaplesHistoricalSociety.org or call 261-8164. ■

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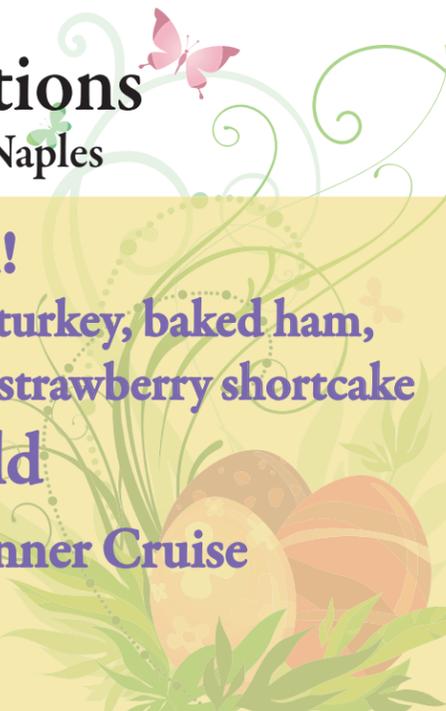
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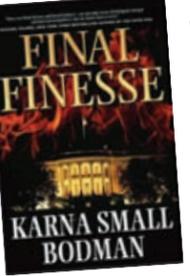
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Former White House staffer anchors Authors and Books Festival



BODMAN



Karna Small Bodman began her career as a television journalist and went on to anchor news programs in the San Francisco area and later on Channel 5 in Washington, D.C. She returns to the anchor desk on Saturday, April 10, as speaker for the Celebrity Author Luncheon at the 2010 Naples Authors and Books Festival. The luncheon begins at 11:45 a.m. at Vergina on Fifth Avenue South.

During the Reagan administration, Ms. Bodman became the highest-ranking woman on the White House staff, with major posts as deputy to the press secretary and as a senior director at the National Security Council. More recently, she has turned author, penning the acclaimed political thrillers "Checkmate," "Gambit" and "Final Finesse." At the Celebrity Author Luncheon she will talk about broadcasting, working in the West Wing and her latest challenge as an author of novels featuring heroines countering contemporary threats to the U.S.

The Authors and Books Festival also includes a book fair along Fifth Avenue South. From noon to 9 p.m., nearly 50 writers will display and sign their books

in two dozen shops and restaurants.

The two-day Naples Writers' Conference, which offers eight workshops on the craft and business of writing, is another part of this weekend that brings readers and writers together. A partnership of the Naples Press Club and the Down-

town Naples Association, the events are sponsored by the *Naples Daily News*, Comcast and WGCU Public Media.

For reservations and more information, call 287-8921 or download appropriate forms from www.authorsandbooksfestival.org. ■

Stock up on books DVDs at library sale

Final days of the Collier County Public Library semi-annual book sale are Thursday and Friday, March 18-19, at the new South Regional Library, 8065 Lely Cultural Parkway. On sale are paperback and hardcover books, DVDs and audiovisual materials. Paperbacks are 50 cents, hardcover books are \$1-\$5,

and most audiovisual materials and DVDs are \$1.

Book sale hours are 9 a.m. to 7 p.m. Thursday, March 18, and 9 a.m. to 5 p.m. Friday, March 19. For more information, visit the South Regional Library, call 252-7542 or visit www.colliergov.net/library. ■

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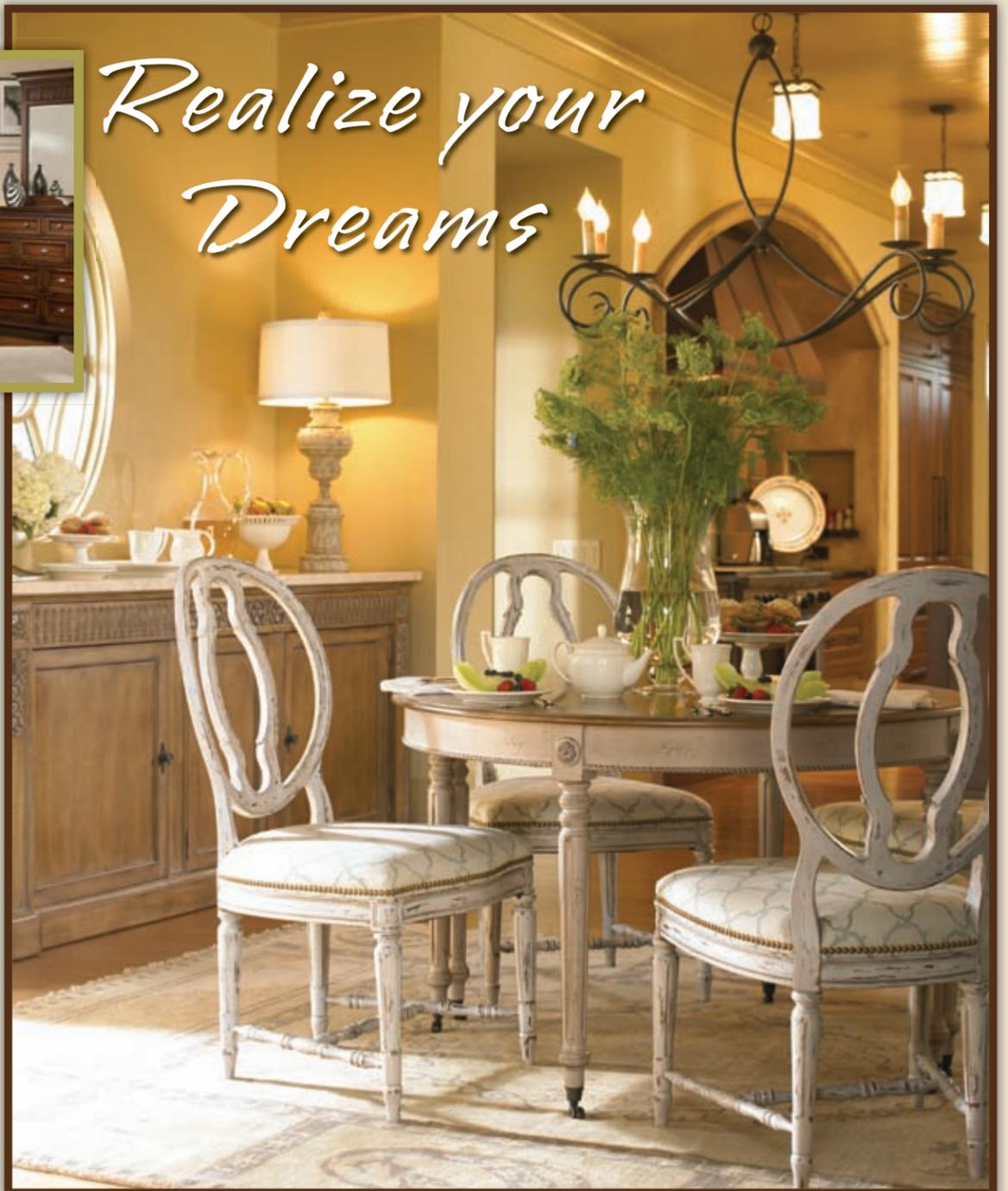


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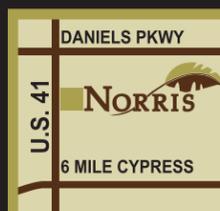
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Marissa Collections welcomes Italian trade and fashion dignitaries

BY DEBRA NEWMAN
Special To Florida Weekly

Italian fashion and style came to Naples by way of Marissa Collections when owners Marissa, Burt and Jay Hartington hosted a reception for Dr. Aniello Musella of the Italian Trade Commission at their



MUSELLA

Third Street South boutique on March 11. The occasion was the first of 10 consumer events around the country promoting the 2010 Made in Italy campaign, "If You Speak Fashion, You Speak Italian."

The promotion is a collaboration between the Italian Trade Commission, Hearst Magazines, Italian manufacturers and selected retail establishments in the U.S.

"Fine craftsmanship, attention to detail, design and high-quality fabrics are what we are promoting," Dr. Musella told the gathering at Marissa Collections.

Designer-clad Neapolitans sipped cocktails and nibbled hors d'oeuvres and desserts while mingling with Dr. Musella and Avril Graham, executive

fashion and beauty editor, and Mary King Tilt, international marketing director, both with Harper's Bazaar magazine. Among the guests were Panache and Jan Desai, Scott and Simone Lutgert, Penny Anderson, Linda Malone, Barbara Burris, Suzanne Rehak and J.H. Burton.

Massimo Caronna, president of Brunello USA, and his wife, Natasha, represented the company headquartered outside the fashion hub of Milan in the Umbrian countryside.

"Brunello Cucinelli epitomizes the Made in Italy campaign," said Dr. Musella, who was visiting Naples for the first time. "Massimo's presence emphasizes the importance of personal relationships, not only between retail outlets but also with consumers. Looking around, I am optimistic about 2010," he said, adding he was impressed with Marissa Collections' thoughtful selection of merchandise from the most current collections of many top designers.

The evening coincided with a trunk show of Brunello Cucinelli's fall sportswear collection. Models, dressed and accessorized in an eclectic sampling of what's to come for fall, circulated throughout the 10,000-square-foot space.

Coming next to the tony boutique is



DEBRA NEWMAN / FLORIDA WEEKLY

Burt and Marissa Hartington

the premier of versatile and bold dresses, skirts and tops by Allison Guimard, who is returning to Naples after studying fashion in Milan for the past few years. Ms. Guimard and her trunk show of

pieces featuring lace overlays with eye-catching patterns, beading and brocades of silks and cottons will be at Marissa's from 9:30 a.m. to 6 p.m. Thursday, Friday and Saturday, March 25-27. ■

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All eyes were smiling as the 32nd annual Naples St. Patrick's Day Parade filled downtown with the luck o' the Irish on a sunny Saturday morning, March 13. ■

BOB RAYMOND / FLORIDA WEEKLY



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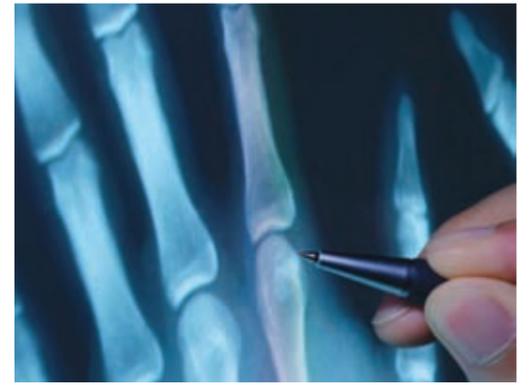
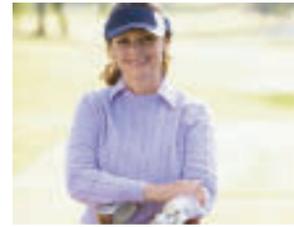
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VELAMAKANNI

Dr. Shona Velamakanni has joined Anchor Health Centers as a board-certified noninvasive cardiologist. Her practice is in the Eagle View Building, 2450 Goodlette Road N., just north of Golden

Gate Parkway.

Dr. Velamakanni earned her bachelor's degree in biology at Johns Hopkins University and her medical degree at Robert Wood Johnson Medical School. She completed her internal medicine residency and cardiology fellowship at Georgetown University/Washington Hospital Center. She is board-certified in adult cardiovascular disease, nuclear cardiology and echocardiography. In addition, she is Level 2 trained in Cardiac CT and MRI.

Anchor Health Centers, established in 1997, is a physician-owned group of health care providers who practice a diverse range of medical specialties, including primary care, geriatric care, surgery and research. The group has more than 15 locations throughout Collier County and most recently in Bonita Springs.

For more information, call 643-8735 or visit www.AnchorHealthCenters.com. ■

Free program will address joint replacement



MARKOVICH

Dr. George Markovich, an orthopedic surgeon on the staff of Lee Memorial Health System, will discuss new technologies, debunk common myths regarding joint implants and answer questions as

a part of the Well Informed Lecture Series from 5 to 6:30 p.m. Wednesday, March 24, at the Hyatt Place Coconut Point in Estero.

About 773,000 Americans have a hip or knee replaced each year, according to the National Institute of Arthritis and Musculoskeletal and Skin Disease. For reservations, call 433-8505 or visit www.HealthyBonitaEstero.org. ■

Learn about new cancer treatments

The newest radiation treatments for cancer patients can pinpoint tumors and direct treatment with laser-like precision, just like your car or phone's GPS can detect your exact location.

Learn more at a free seminar presented by 21st Century Oncology from 9 a.m. to noon Saturday, March 27, at the Naples Beach Hotel. Presenters include Dr. Chaundre Cross, Dr. Michael Hanus, Dr. Bruce Nakfoor, Dr. David Ornstein, Dr. David Spellberg and Dr. Kendall Wise. Continental breakfast will be provided.

SEE HEALTH, A23 ►

Sweet dreams

Experts offer pointers on how to maximize sleep

BY KELLY MERRITT
Special To Florida Weekly

How well do you sleep? If your answer is "not very well," you're right in line with the masses. Sleep allows us to recharge our brains and is necessary for daily function, but most of us get only a fraction of what we need.

"Sleep is that period of time when you rejuvenate, recover and cells regenerate," says Naples sleep specialist Dr. Monica Otero, of the Sleep Disorders Center of Southwest Florida. "It's a restorative time and there is memory consolidation as well. All of these complex processes allow the body to rest, which is what allows us to keep moving."

In accordance with the American Academy of Sleep Medicine of which the facility is an accredited member, patients can undergo sleep studies in the clinic's six laboratory "bedrooms." While the accommodations are comfy and inviting, sleep studies are serious business to Dr. Otero and her colleagues, and for good reason.

There are multiple diagnoses for sleep disorders, including insomnia, nightmares, restless legs, sleepwalking, snoring and sleep apnea, the latter of which can cause serious problems, including high blood pressure, diabetes and heart disease.



In addition to the many medical problems that present in a sleep-deprived individual, lack of sleep causes a decrease in response time and limits our capacity to function normally. Experts estimate that driving while sleep-deprived carries a risk that is five times greater than driving while intoxicated.

Overweight issues are increasingly being connected to our sleep health. Take Off Pounds Sensibly, TOPS Club Inc., is a nonprofit weight-loss support organization whose studies show a link between too few hours of sleep and increased body weight in both adults

and children.

"Our society is an insomniac, underslept society, perhaps because of economic stress, chaotic lifestyles or sedentary time spent with modern media, such as the Internet or cable TV," says Nicholas "Dr. Nick" Yphantides, the medical spokesperson for TOPS. "Sleep is an afterthought to many of us."

Insomnia can lead to late-night eating binges that disrupt the digestive cycle and result in weight gain. Going to asleep on a full stomach makes it more likely people will avoid breakfast, which

SEE SLEEP, A23 ►

STRAIGHT TALK

Surveys lead to steps for fine-tuning hospital operations



allenWEISS

allen.weiss@nchmd.org

At NCH, we participate in numerous surveys designed to improve the care our patients receive. One such survey is the anonymous Physician Satisfaction Survey, conducted annually for the past six years with our entire medical staff of 630 doctors.

Believing in transparency, we share the survey results — which have steadily shown improvement — with everyone at NCH, from the medical staff to the NCH board of directors.

While not everything we hear from the docs is positive, the most important thing is that we respond to the needs identified, make changes and then sustain the improvements to benefit everyone.

The 2009 survey is a case in point. This latest survey identified dissatisfaction among general surgeons, ob/gyns and orthopedists regarding the efficiency of the operating rooms in our North Naples center. We focused on the two primary concerns: prompt

starting times and turnover time (the time between when one patient leaves the OR and when the next patient is in the OR ready for surgery).

In response to the 2009 survey, last November we formed the North Naples Operating Room Improvement Task Force. Its members included general surgeons David Lamon and Sam Tunkle; ob/gyns Michael Dent, Jeff Heitm and Janice Young; orthopedist Robert Zehr; and anesthesiologist Bruce Caldwell. We also included NCH board volunteer Mariann MacDonald; CMO Dr. Aurora Estevez; OR Clinical Coordinator Diane Davies; NNH OR Director Sherrie Laurita; DNH OR Director Bill Diamond; North Naples COO Gail Dolan; and System COO Phil Dutcher.

Project manager Sue Manning and her North Naples OR colleagues collected data, analyzed processes and codified suggestions for improvement. That led to a number of recommendations for refinements, including:

- Reassign housekeeping staff to match work to volume — done.
- Change hours of night shift and start rotating the weekend staff — done.
- Change start times for admitting and transportation departments — done.

• Obtain additional equipment to ensure availability — in progress.

• Improve communication with portable phones in pre-op and walkie-talkies for OR staff — in progress.

• Work with our partner, Cerner, to improve computer connectivity and reporting capabilities — still a challenge.

This process, while still a work in progress, has already yielded gratifying results.

North Naples' room turnover time matched the national rates for October through December 2009. That's short of our goal, and short of Downtown's turnover times, but a great improvement nonetheless. So, too, have starting times improved dramatically as a result of this renewed focus. Prompt start times at North Naples have increased from 27 percent to 68 percent, which is now similar to Downtown.

The point is that we conduct surveys for the express purpose of improving our system. And when we all work together — responding to our physicians to better serve our patients — improvements are precisely what occur. ■

— Dr. Allen Weiss is president and CEO of the NCH Healthcare System.

SLEEP

From page A22

has long been proven an essential part of maintaining long-term weight loss. Not getting enough sleep means dealing with consequences the next day. Late-night activity leads to fatigue and makes us less desire to engage in exercise, something doctors say is the most important part of weight control.

Lack of sleep also affects food storage in the body and alters appetite hormones. "Physiologically, when a body is not rested, it kicks into survival mode," Dr. Yphantides says. His tips for getting a better night's sleep include:

- Exercise 20 to 30 minutes each day no later than three hours before bedtime.
- Replace coffee and energy drinks with short, half-hour naps.
- Go to sleep and rise around the same time every day, including week-ends.
- Keep bedrooms cool, dark, quiet and comfortable.
- Consider a sound machine or small fan for white noise and an eye mask to block out light.
- Establish a relaxing bedtime routine (read a book, light stretching, warm bath).

For more information on sleep disorders and their treatment, visit www.SleepCenterNaples.com or www.SleepEducation.com. ■

HEALTH

From page A22

and the doctors will welcome questions following their presentation.

The ability to focus radiation treatment on a tumor enables doctors to kill cancerous cells while minimizing damage to the surrounding, healthy tissue. New radiation treatments like RapidArc and Calypso can also work more quickly, reducing the number of treatments patients may need to undergo to treat their tumors. 21st Century Oncology also offers high-intensity focused ultrasound and cryosurgical treatments that kill cancer cells by rapidly turning up or down the temperature, respectively.

To reserve a spot at the program, call 434-0166. ■

Wellness is topic of symposium

"The Power of Wellness," a two-day symposium presented by the Women's Council of Realtors, Naples-on-the-Gulf Chapter, is set for April 23-24 at the North Collier Regional Park Community Center. Speakers will be nutritionist/scientist/educator Dr. Charles Bens and motivational speaker/executive coach Mike Staver.

"How to Stay Calm and Productive Under Pressure" is the program for 5 to 8 p.m. Friday, April 23. On Saturday, April 24, "Care and Feeding of the Brain" is the topic for the 9 to 11:30 a.m. session, and "How to Prevent & Reverse Chronic Disease" is set for 1:30 to 4 p.m.

Sessions are \$30 each or all three for \$60. To register, visit www.WCRNaples.com. ■

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TOWN HALL

From page 1

speakers in the 2010 Naples Town Hall Distinguished Speaker Series at 6 p.m. Friday, March 26, at the Naples Grande Hotel.

Already this season Town Hall has brought the community the former prime minister of Israel, Ehud Olmert; the brothers Bush: George and Jeb; and most recently, director emeritus of the venerable Metropolitan Museum of Art, Philippe de Montebello, who delivered a fascinating behind-the-scenes look at the Metropolitan and also enlightened his audience about the contemporary issue of ownership of cultural property.

Given how little of what has been collected from countries abroad has anything to do with the extant society that now occupies that geographic location, Mr. de Montebello argued, the value of having encyclopedic museums, such as the Metropolitan, visited by millions every year, far outweighs any possible historical benefit for countries whose museums are remote, provincial, not capable of proper security at all and visited by very few people.

Now it's Mr. Gladwell's and Mr. Gopnik's turn to fire up the audience.

Explaining social phenomena

In 2000, the Canadian-born Mr. Gladwell earned acclaim for "Tipping Point," his book that about social epidemics. It was still on the best-seller list when Mr. Gladwell's "Blink" hit the coveted No. 1 spot five years later.

"Blink" is about the first two seconds we observe something or someone. That's about all the time it takes for our

subconscious mind to process data and arrive at a conclusion.

Neapolitans who heard the former director of the Metropolitan, the late Tom Hoving, speak at the Philharmonic Center for the Arts last year might recall he described precisely the same phenomenon Mr. Gladwell examines in "Blink." Mr. Gladwell references Mr. Hoving in his book as one who, time and again, successfully used that precious amount of time to determine whether a piece of art was or was not "kosher."

Two seconds. Near-instantaneous reaction. Intuition. A hunch. And more likely to be correct than a decision arrived at after months of intensive study — which is precisely what happened when the Getty Museum was flim-flammed into paying millions for a major antiquity that proved to be a fake.

Mr. Gladwell's third and equally provocative book, "Outliers," deals with things or phenomena outside the normal experience. He is particularly interested in understanding success and identifying "clues" from a person's childhood that will predict future success.

A number of well-known academics have taken Mr. Gladwell's hypotheses to task as junk science and lacking in credibility. Regardless of which camp you find yourself in, one fact is indisputable: Mr. Gladwell has done much toward bringing social phenomena into the light of day, to a place where any and all of us can read and reflect and hone our own hypotheses. If for no other reason than that, reading his books and articles, and listening to him at the upcoming Town Hall session, could prove to be one of the most stimulating evenings any of us has encountered recently.

'So-called coincidence'

I expect a similarly stimulating discussion will be launched as a result of Mr. Gopnick's piercing ideas and commentaries.

More diverse in his writings than Mr. Gladwell, Mr. Gopnick covers a vast amount of turf in his books and essays, which include a children's book, the best-selling "Paris to the Moon" and the incredibly provocative "Angels and Ages: A Short Book about Darwin, Lincoln and Modern Life."

Did you know Abraham Lincoln and Charles Darwin share a common birthdate? So what, you say? "So everything," asserts Mr. Gopnick, as he sets out to prove his theorem about so-called coincidence. He explores the way we live today by looking at the birth of the modern era through the lives of two extraordinary people born within hours of each other exactly 200 years ago this year. His comic touch relates touching stories of how families live in New York and Paris.

A frequent guest of Charlie Rose's PBS talk show, Mr. Gopnick has been honored with three National Magazine Awards for essay and criticism and a George Polk Award for magazine reporting. ■

Rookery Bay set for first Batfish Bash

Filling up on Old Florida fare, dancing the "Batfish Boogie" and bidding on wild adventures such as shark tagging will highlight the first Batfish Bash presented by Friends of Rookery Bay at 6:30 p.m. Saturday, March 27, at the Rookery Bay Environmental Learning Center.

The event will include cocktails and hors d'oeuvres by the aquariums and art gallery, views of sunset from the new Pedestrian Bridge and dinner and dancing on the back lawn. Proceeds will benefit Rookery Bay's youth science education, research activities and outreach programs.

Russell's Clambakes will serve Gulf Coast Seafood Gumbo and more. Music will be a lively mix of country rock, bluegrass, zydeco and blues by Raiford Starke and JRobert.

Up for bid in the silent auction will be Rookery Bay exclusives, such as a shark-tagging trip for four, a trawling and hauling expedition for six, a private guided kayak trip for 10 and a guided half-day, back-country bicycle trip for four. See the complete auction brochure online at www.rookerybay.org/batfishbash.

The Batfish Bash is sponsored by Fifth Third Bank, Morgan Keegan, David M. Jones and Associates, Life in Naples, Florida Weekly, Comcast and Artistic Science.

Tickets are \$150 per person. For more information, call 262-0015 or visit www.rookerybay.org/batfishbash. ■

in the know

- >> **What:** "Insight on Modern Life and Culture," with Malcolm Gladwell and Adam Gopnick, the final program in the 2010 Naples Town Hall Distinguished Speaker Series
- >> **When:** 6 p.m. Friday, March 26
- >> **Where:** The Naples Grande Hotel
- >> **Tickets:** \$400 for dinner and lecture, \$200 for lecture only
- >> **Info:** 596-6524 or www.NaplesTownHall.org



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CLUB NOTES

Hungarian American Club celebrates Budapest

The Hungarian American Club of Southwest Florida celebrates "A Night in Budapest" beginning at 6:30 p.m. Saturday, March 20, at Forest Glen Country Club on Collier Boulevard. In addition to a grand Hungarian buffet with beef gulyas and chicken with paprikas sauce, the evening will include Hungarian folk dancers and music by Attila Toth with vocalist Victoria Szanto-Smith. Piri Keddy will sell imported items and bakery goods.

Cost is \$30 for club members and \$35 for non-members. For more information, call Frank Dobos at 597-2345. ■

Social Media Club of SWF sets next meeting

The Social Media Club of Southwest Florida will hold its next meeting from 6:30 to 8:30 p.m. Monday, March 22, at the Holiday Inn Fort Myers Airport at Town Center, 9931 Interstate Commerce Drive.

Guest speakers and panelists will discuss the time management and implementation issues that face professionals who decide to become the public face of their business, as well as the brand loyalty and corporate good will social media can facilitate. They will also discuss the objections professional-level employees might have when embarking on a social

media campaign, along with best practices and opportunities for timely customer service intervention.

Keynote speaker Deborah Shane from Train with Shane will be followed by an executive panel discussion moderated by Pason Gaddis, publisher of *Florida Weekly*.

The event is free and open to the public. Space is limited and reservations are required. To register for more information about the Social Media Club of Southwest Florida, visit www.smcsfwf.org. ■

Press club will hear from FGCU journalism professor and students

Lyn Millner, assistant professor of journalism at FGCU, will speak at the next meeting of the Naples Press Club at 11:30 a.m. Thursday, March 25, at the Belasera Hotel. She will be accompanied by journalism students Alex Pena and Maryann Battle. Ms. Millner will discuss journalism courses and the degree plan she has developed for the university; Mr. Pena will talk about his recent trips to Juarez and Haiti, and Ms. Battle will discuss her work with the homeless in Fort Lauderdale.

Ms. Millner is responsible for starting and developing the journalism program at FGCU. Her work has appeared on NPR and in many national and regional publications. Ms. Battle is a senior and the managing editor of FGCU's *Eagle News*. Mr. Pena is a junior and an intern at the *Naples Daily News*.

Cost of the luncheon meeting is \$20 for NPC members and \$25 for non-members. Reservations and payment in advance are required and can be made at www.naplespressclub.org by sending a check to Naples Press Club, 2390 Tamiami Trail N., Suite 210, Naples, FL 34103. For more information, e-mail rsvp@naplespressclub.org. ■

Stamp club prepares for annual show

The Collier County Stamp Club presents the Naples 2010 Stamp Show on Saturday and Sunday, March 20-21, at The Conservancy of Southwest Florida. Hours are 10 a.m. to 5 p.m. Saturday and 10 a.m. to 4 p.m. Sunday. Admission and parking are free. For more information, call Bob Hausin at 732-8000. ■

Family fun will raise funds for March of Dimes

Stylists from Great Clips at Pebblebrook Plaza will raise funds for the March of Dimes from 11 a.m. to 4 p.m. Saturday, March 20. One dollar from every haircut will go to the MOD.

The Florida Everblades and Florida Miracle mascots, along with the McDonald's Hamburglar, will greet kids, and photos with Great Clips' Sudz will be \$2 each, sponsored by Walgreens.

Mailboxes Etc. in the plaza will offer 15 percent off all items and packaging (excluding postage). Temporary tattoos and raffle prizes will also be given out along with pizza from Il Primo's. Free health screenings by Maximized Living Health Centers will be offered from 11 a.m. to 3 p.m., also sponsored by Walgreens. For more information, call 455-0851. ■

Take home a tuxedo cat or two

Tuxedo cats are always dressed for a formal occasion, but they're as at home curled up on the couch as they are on the red carpet. These dapper black and white felines are much loved for their suave appearance and friendly personality.



great pet that has had a complete medical exam, has a current rabies vaccination, has received sterilization surgery and comes with 30 days of pet health insurance.

Tuesday, March 23, is "Tuxedo Tuesday" at the Humane Society Naples. All black-and-white adult cats that need loving new homes will be available for adoption at half the normal fee.

For \$27.50 and a bag of unscented kitty litter, qualified adopters will receive a

Incorporated in 1960, The Humane Society Naples is a private local nonprofit, no-kill shelter. The adoption center at 370 Airport-Pulling Road N. is open from 11 a.m. to 7 p.m. Tuesday and Thursday, from 11 a.m. to 5 p.m. Wednesday, Friday, Saturday and Sunday.

For more information, call 643-1555 or log onto www.HSNaples.org. ■

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PET TALES

Total recall

Training key to a dog's safe, prompt return

BY GINA SPADAFORI
Universal Uclick

Call them the Finger Crossers, if you will — those folks who know if their dogs get loose they'll get them back only when conditions are absolutely right: if there isn't another dog to play with, a squirrel to chase or a scent to follow. Or if they're fast or lucky enough to corner them.

If you're one of these dog owners, you may well be in the majority. While "come" is one of the most basic of dog commands, it's probably the one dogs obey the least. While it's true some dogs are naturally more inclined to come when called than others, obedience is not an impossibility for any dog.

Figuring out why your pet won't mind is the first step toward fixing the problem.

Maybe your dog is afraid to come to you. If you're one of those people who have to chase your dog, you may also be someone who isn't very happy when you've finally caught up with him. Screaming at your dog for running away or punishing your pet when you collar him at last is a good way of making sure the next time he gets loose he'll run farther, faster. Wouldn't you?

Being reunited with you should be a positive experience. Never, ever punish a dog for coming to you or for failing to come.

If you're not punishing him, perhaps your dog really doesn't understand what you want. Few people practice the "come" command enough — or at all. You probably use "sit" a half-dozen times a day, just around the house, but you probably don't use "come" in the house when you want your dog near you. Maybe all you have to do is open the refrigerator. If that's the case, your dog doesn't understand the relationship between the command and the action of coming to you. He just knows if he's sitting in the right place at the right time, you might drop some food.

Or maybe your dog doesn't see why he should listen to you. You may have a dog who believes that what you want is only one of the factors that go into his deciding what he's going to do. A dog who knows what's expected of him and respects you is going to mind you. A dog who thinks you're a dope who couldn't catch a bus is going to treat you like the fool he thinks you are.

If the problems are training and respect, you can fix them both together. Train your dog, work with your dog, and the respect will follow. Teach your dog the "come" command in increments, on a standard 6-foot leash, on progressively longer and lighter lines, and with lots of praise and treats. Practice, not just in formal sessions but in everyday life. And sharpen up all



COURTESY PHOTO

Training and practice are key to getting a dog who returns when you call him.

your dog's manners, because they all help reinforce your role as leader. Elicit the help of a trainer if you just don't seem to be getting anywhere.

Should your untrained dog get loose, there are a couple of tricks you can use to catch him. Try to sweet-talk him in with a kneeling, open-arms stance, or run away from him, enticing him to follow — the chase instinct is very strong in most dogs. Another strategy is to use a command he knows well, like "sit." Once he's planted, you can take him by the collar. (Don't forget to praise for the sit!)

Remember, though, a loose-dog situation is not about obedience — it's about keeping your dog from becoming road-pizza. If you're one of those Finger Crossers, keep him on leash for his own safety and start training now. ■

Pets of the Week



>>**G-Force** is just one of a team of eight dwarf hamsters that are about 7 weeks old. Their adoption fee is 50 cents each.



>>**Butter** is a sweet, brown-and-white short-haired rabbit who loves to be held. Her adoption fee is \$5.



>>**Peanut** is a 1-year-old, tan-and-black bunny. She loves the company of people. Her adoption fee is \$5.



>>**Snickers** is an 8-year-old spayed calico-tortie. She is declawed, is good with other cats and kittens.

To adopt a pet

Collier County Domestic Animal Services is at 7610 Davis Blvd. Hours are 9 a.m. to 6 p.m. Monday through Saturday. Adoptions begin at 11 a.m. and are processed through closing time. Adoption fees are \$60 for cats and \$85 for dogs and include spay/ neuter surgery, a bag of pet food, pet's license and a micro-chip ID. Call 252-PETS (7387) or visit DAS online to search for a lost pet or find a new pet at www.collierpets.com.

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MUSINGS

Mondegreen



A consummate moment it was. Meaning that there was the enraptured, la petit mort, my cup of tea completely experienced: touching, smelling, tasting. What was perfect outside rolled over tongue. Now inside, hot. Who could capture this? Who can possess ecstasy between locked thighs?

But I emerged long enough to do the impassible. A finger in the air, a gesture that might look as if it were attempting to ascertain the flowing of ambient winds, brought waiter to table. The inquiry dreamed its way out of my mouth: "What kind of tea is this? And where can I get some to make at home?"

"It is Bali Tea. You can find next door."

Ah, Bali: I hear equatorial gamelons singing Ramayana in emerald greenness by beaches both purely black and white. Of course, Bali origin.

So I go next door, to the little Asian grocery temple. And I, questing, in feverish pursuit, go up and down, aisle after aisle. I see nothing. I try again and again. Finally, able to bear it no longer, I groan out my desperation. "Where is Bali Tea?" The temple guardian who hears me is bemused by my ignorance. "Right there: Bali Tea is right there."

So another finger points, and this time

it is my eye that follows. And as I see, the boundaries of my own emptiness swell into joy beyond telling. The guardian points to the barley tea, to the quintessential of ordinary. And the tea is jettisoned into the waters of my mind party, flotsam and jetsam, desire stirred awry, afloat. Chaos perfected.

Consummate mondegreen.

1954: Sylvia Wright writes in Harper's Magazine about her experience of the 17th century English ballad, "Bonnie Earl O' Murray." She heard the tale in her child ear:

Ye Highland and Ye Lowlands
Oh where hae you been?
They hae slay the Earl of Murray
And Lady Mondegreen.

And she loved them, lovers slain together, evermore entwined. So she heard it.

But the original intent of the last line read differently: "And laid him on the green." He was alone in death, merely slain for some obscure politics, face sword slashed. But out of this misunderstanding a word was born. Mondegreen has come to mean an oral malapropism, a hearing of the wrong word.

Some comfort comes in me. My consummate tea consummates. Who can say what is union? All I can see is flotsam lost at sea, becoming jetsam sunk.

These goods at the bottom of the sea, now called lagan, have no possessor, no owner. And as such, become property of the King. The King born King is consummately consumed, more and less than desire's object. We find him with empty



ear, feigning deafness, madly, magnificently mishearing.

The Japanese call it soramimi. Like the mondegreen, soramimi involves creative hearing. But unlike mondegreen sound waffling, soramimi is the hearing of words in one language as if they are similar sounding words in another language.

My favorite example: "You give me all I need" is "yukimi onani" in Romanized Japanese. The Japanese means "watching snow and masturbating."

Being is being dupe, fool, lunatic, all duped beyond matter into mind. Being is lascivious faith creating and recreating itself in joy beyond measure. The un-saying and un-hearing, the re-saying and re-hearing shivers us into cracks

simultaneously too large and too small for the telling.

But just right for the tasting, it is tea ceremony beyond rubric or re-enactment.

Contemplate our union.

May this dupe dupe you: Constant treasure; constant pleasure. Nothing else is true.

Consummate our union. ■

— Rx is the FloridaWeekly muse who hopes to inspire profound mutiny in all those who care to read. Our Rx may be wearing a pirate cloak of invisibility, but emanating from within this shadow is hope that readers will feel free to respond. Who knows: You may even inspire the muse. Make contact if you dare.



Please join us for a unique program offered as a service to Collier, Lee and Charlotte Counties that will increase our understanding of issues related to aging in our communities today.

Aging Today *Who's aging? Not me!*

This forum will offer a comprehensive view of healthcare planning and management for our aging population. The focus will be on awareness of changes in health we all face as we age. At this program, you will learn what you need to know to navigate through the healthcare system. Together, we can learn how to take action for a healthier community.

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President and Chief Executive Officer, SeniorBridge



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Date Thursday, March 25, 2010
8:30 – 9:30 A.M. Registration and light breakfast
9:30 – 10:30 A.M. Program
10:30 – 11:30 A.M. Q & A

Location Hilton Garden Inn Airport/FGCU
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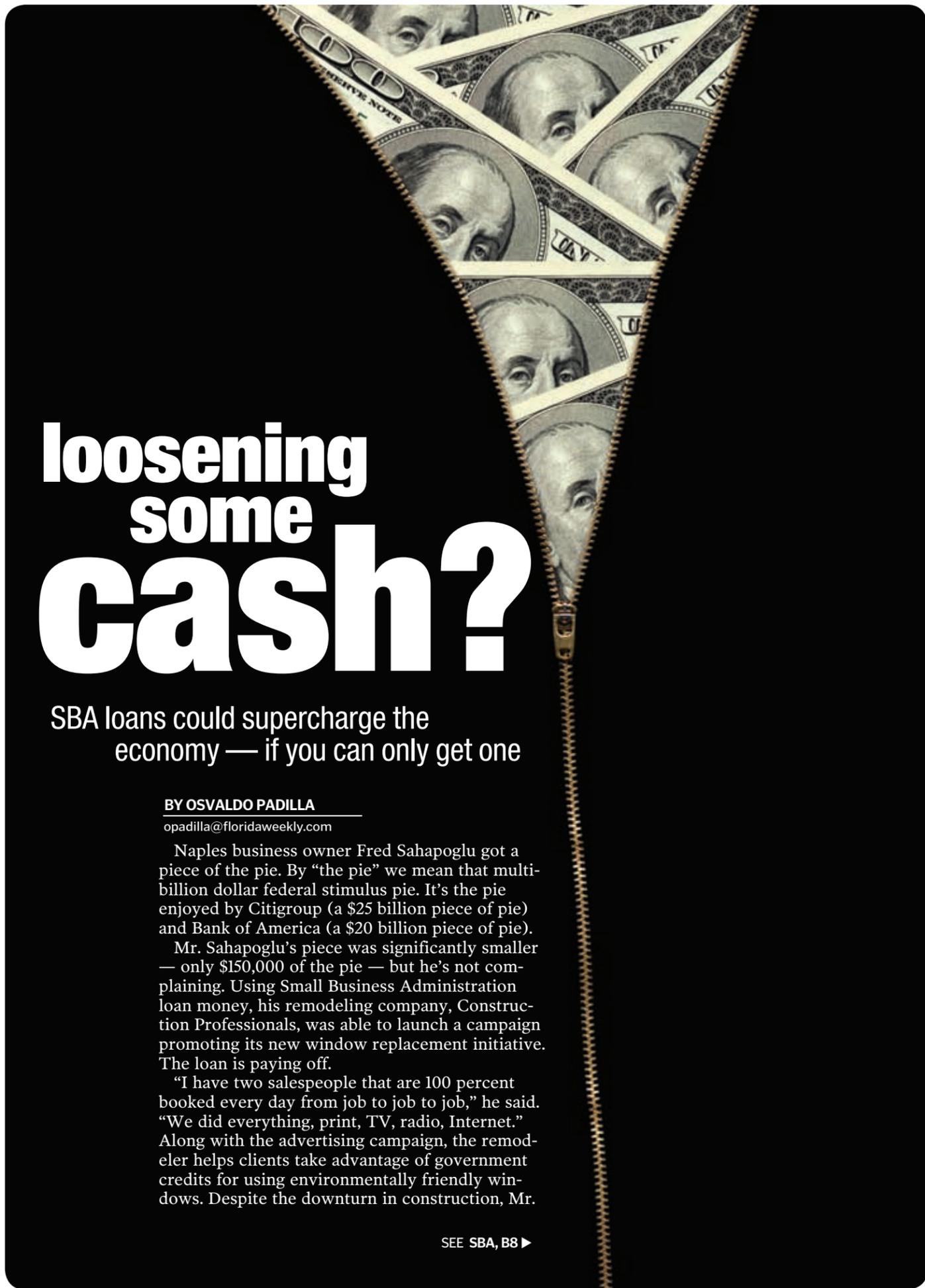
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BUSINESS & REAL ESTATE

WEEK OF MARCH 18-24, 2010

A GUIDE TO THE NAPLES BUSINESS INDUSTRY



loosening some cash?

SBA loans could supercharge the economy — if you can only get one

BY OSVALDO PADILLA
opadilla@floridaweekly.com

Naples business owner Fred Sahapoglu got a piece of the pie. By “the pie” we mean that multi-billion dollar federal stimulus pie. It’s the pie enjoyed by Citigroup (a \$25 billion piece of pie) and Bank of America (a \$20 billion piece of pie).

Mr. Sahapoglu’s piece was significantly smaller — only \$150,000 of the pie — but he’s not complaining. Using Small Business Administration loan money, his remodeling company, Construction Professionals, was able to launch a campaign promoting its new window replacement initiative. The loan is paying off.

“I have two salespeople that are 100 percent booked every day from job to job to job,” he said. “We did everything, print, TV, radio, Internet.” Along with the advertising campaign, the remodeler helps clients take advantage of government credits for using environmentally friendly windows. Despite the downturn in construction, Mr.

SEE SBA, B8 ▶

WEEK at-a-glance



Hodges ribbon-cutting

University celebrates a new home for its science and technology program. B9 ▶



The Motley Fool

Armed with the truth about investing, you can laugh all the way to the bank. B6 ▶



New at the CBIA

Kathy Curatolo named executive officer. B11 ▶

All about the stigma of ‘shorting’

Is “shorting” unAmerican? Is it akin to Vegas gambling? For many, the answer is yes. Maybe a further explanation will change such perspective.

Shorting is defined as the sale of a security that you do not own. Say again? Yes, you borrow a security — a common stock, preferred or bond — from an investor who is “long” or owns the security. You agree that you will later return this security. Now that you have borrowed it and you now have it in your possession, you proceed to sell it. This is the “short.” The person who lent the

security to you will get the security back after your purchase. The one step-two step of this transaction is: borrow, sell, purchase, and return.

Your investment premise is that the security that you are short selling will decline in price and you will profit from the difference. The object in a short sale is to sell high and purchase low. It is the exact opposite of being “long” a security



where the investment objective is to buy low and sell high.

An example. XYZ trades at \$200 a share. You believe

the stock will drop to \$150 a share. Maybe you believe that the market will correct and that this high flier stock will correct even more than the market. Maybe you believe that the management of this firm has improper accounting and a fraud is being perpetrated upon

the public. Maybe you think that the economics upon which this company is based are deeply flawed. Whatever... you are betting that the stock will fall in price. Fast forward to scenario one. You sold the stock at \$200 a share and now it is trading at \$150 a share; you have made a profit of \$50 a share. Scenario two is that you were wrong in every regard and the stock is now trading at \$250 a share. Your margin call or your sense of stopping the losses has you cover your

SEE MONEY, B6 ▶

'Charitable due diligence' can lead to donor advised funds

BY KEVIN CARMICHAEL
Special To Florida Weekly



CARMICHAEL

The present economic environment has caused many donors to take a closer look at how their charitable giving dollars are being spent by recipient charities. Donors are also focusing on the income and estate tax leverage their charitable donations have to optimize their giving. This increased interest in "charitable due diligence" by donors has caused many to take a second look at the tax benefits of using a donor advised fund to act as one of the primary tools for enhancing their charitable giving activities.

Although donor advised funds have been around for some time, many donors still are not familiar with the planning flexibility and tax benefits of donor advised funds.

A simple definition of a donor advised fund is "an account established with a public charity, that is owned or controlled by the public charity but that is separately identified through a donor's contributions." Following the establishment of a donor advised fund with a sponsoring charity, the donor retains advisory privileges over the distribution of the funds from this separate account. An entire family can establish and donate to a single donor advised fund. Cash and other property contributed to a donor advised fund are held and invested by the sponsoring charity until it is directed to make a donation. The income earned on undistributed assets in the donor advised fund accumu-

lates tax-free.

The income tax benefits of a donor advised fund are many. Individual donors can receive a deduction of up to 50 percent of his or her adjusted gross income for contributions of cash; and 30 percent of his or her adjusted gross income for contributions of appreciated property such as marketable securities or real estate. If appreciated assets are contributed, the donor receives a charitable deduction for the fair market value of the property and simultaneously avoids paying capital gains tax on the appreciated assets. Any unused charitable deductions in any year can be carried forward for up to five years.

The usefulness and planning flexibility of donor advised can be demonstrated in the following examples. The first deals with year-end planning, the second with estate planning and the third with the sale of business entity.

1. If a donor desires to make a gift to a specific cause but is still performing due diligence on the proposed recipient charities at year end, the donor can rapidly establish a donor advised fund at a sponsoring charity, contribute the funds and receive the deduction in that year while continuing due diligence beyond year end. This permits donors to be sure of their choice of charity rather than be rushed into a choice at year end.

2. Donor advised funds can be used as an effective part of an estate plan. For example, the IRS approved a plan created under a revocable trust that permitted the descendants of the grantor of the trust to disclaim a portion of their inheritance to a donor advised fund. Under the terms



COMMUNITY FOUNDATION OF COLLIER COUNTY

of the trust, the descendants of the grantor were allowed to continue providing

instructions to the charitable sponsor of the donor advised fund, permitting the family to continue a legacy of philanthropy established by the senior generation. The employment of the disclaimer permitted the children to decide how to reduce the estate tax faced by the family by redirecting a portion of the estate assets through the disclaimer to the donor advised fund. The establishment and funding of the donor advised fund with estate assets permitted the children rather than the government to decide where those assets would go.

3. Donor advised funds can also be beneficial in a reducing capital gains taxes in the sale of a business; even an S corporation. If an individual is charitably inclined

and is in the process of selling his or her family business, a portion of the equity can be transferred to a donor advised fund prior to the sale. A deduction for the fair market value of the stock is received by the donor on contribution to the donor advised fund, and capital gains on that portion of the sale are avoided.

The foregoing only scratches the surface of the potential tax planning uses and benefits of a donor advised fund. If you are interested in hearing more, contact your local community foundation or tax adviser for more information. ■

- Kevin Carmichael is a member of the Community Foundation of Collier County Professional Advisors Council. The foundation manages more than 400 funds established by charitable individuals and organizations and offers donor advised funds. For more information, call 649-5000 or visit www.cfcollier.org.

GNL class members announced

Greater Naples Leadership Inc., the nonprofit organization in its 14th year of educating retired and semi-retired leaders about issues and needs in Collier County and encouraging them to volunteer in the community, has announced the 42 members of Masters Class XV for 2010-11. They are:

Karen Anderson, Ronnie Antik, Suzanne Armstrong, Penny Barbakow, Edward Bastow, Andrew Jay Behr, Jackie Bennett, Lois Bolin, Kathlyn Marie Bork, William Brock, Sandra Buxton, Jay Cook, Dennis Corbly Jr., Joanne Daudt, David Drobis, Jackie Fingersh, Walter James Fischer, Julie Forchay, William Franz, Louise Friedland-

er, Robert Heidrick, Michael Isermann, Dr. Paul Jones, Franny Kain, Edward Kolesar, Sara Kuralt, Barbara Levine, Kenneth Lyons, Anne Nagan, W. Earl Reed III., Carol Riner, John Sampson, Lawrence Schultz, Davey Scoon, Roberta Skaggs, Robert Troth, Joseph Wall, Steven Weinman, Trudy Weisberg, VanZandt Williams Jr., Barbara Jo Wilson and Valerie Burns Winebrenner.

The program includes 10 sessions on major aspects of the community, from history to the environment, education, health care and economic development

For more information about GNL, visit www.gnlwebsite.org. ■

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Hodges Center to host author of 'Don't Retire, Get Inspired'

The Frances Pew Hayes Center for Lifelong Learning at Hodges University will host author Dick Nogaj in a discussion of his new book, "Don't Retire, Get Inspired," at noon Thursday, March 25, at the Hodges University Science and Technology building, 2655 Northbrooke Drive.

"Don't Retire, Get Inspired" gives the reader practical knowledge needed in order to use his or her golden years to benefit others. Mr. Nogaj's experiences in creating and running not-for-profit organizations gives an insider's look at how dreams become action, how to

overcome setbacks and how everyday people who share a desire to improve the world can make a difference, and the amazing relationships that develop as a result.

This presentation will be in a lecture format, with an opportunity for questions and answers as well. Topics from the book that will be discussed include the Fair Food movement, living wages and immigration.

The lunch and presentation are free, but reservations are required. For more information, contact Christine Wheeler at 598-6133. ■

Economist addresses Renaissance Academy

International economist Dr. Rodrigue Tremblay will speak on "Economic Bubbles and Financial Crises, Past and Present" at the FGCU Renaissance Academy lunch and conference set for noon Friday, March 19, at the Yacht Club on Marco Island. For reservations, call the Renaissance Academy at 434-4737.

Dr. Tremblay will review the history of financial crises and present an analysis of the recent financial crisis in the United States and around the world. He will explain the causes that led to the collapse of subprime mortgage-backed derivatives and how the U.S. government was obliged to bail-out banks and financial institutions.

An emeritus professor of international finance at the University of Montreal, Dr. Tremblay has written 30 books on economics, finance, politics, ethics and geopolitical issues. His most recent book is "The Code for Global Ethics," published by Prometheus Books. A limited number of advance copies will be available at the conference. ■

Local eWomenNetwork welcomes its founder

Sandra Yancy, CEO and founder of eWomen Network, will take center stage at the eWN Southwest Florida Chapter's "2010 Women's Success Imperative" seminar from 11 a.m. to 3 p.m. Wednesday, March 24, at the Embassy Suites in Estero.

The event is open to the public. Registration can be made online at www.ewn-swfl.com or by calling Cat Foster at 895-2560. Cost is \$55 or \$45 for eWN members. Participants will learn:

1. The four critical rules for success in 2010 and beyond;
2. How to discover, embrace and sustain brilliance, despite challenges that seem insurmountable;

3. How to engage others to support goals and a vision for the future;

4. The number one factor that determines whether someone will succeed or fail.

Ms. Yancey is also the producer of the GLOW Project Movie and an ABC radio show host. Her awards include Excellence in Leadership from the Euro-American Women's Council, Athens Greece; Entrepreneur Star Award from Microsoft; and Women Advocate of the Year Award from Women's Regional Publishing. She is recognized by CNN as an American Hero for her role in mobilizing needed resources for victims of Hurricane Katrina. She is an impassioned philanthropist, dedicated to helping women and girls succeed.

eWomenNetwork is a resource for connecting and promoting women and their businesses on both a local and global scale. ■

Dean discusses women in leadership roles

Northern Trust welcomes Barbara Kahn, dean of the University of Miami School of Business Administration, for a discussion about "Women In Leadership in the Business World" at 5:30 p.m. Tuesday, March 30, at Northern Trust, 4001 Tamiami Trail N. A reception will follow the presentation.

Ms. Kahn is an internationally recognized scholar on variety seeking, brand loyalty, retail assortment issues and patient decision-making. She has published more than 50 articles in leading academic journals and also co-authored "Grocery Revolution: The New Focus on the Consumer," a book that chronicled the changing supermarket industry and outlined how consumers make choices within the supermarket.

She has been dean of the University of Miami School of Business Administration since 2007, moving there after 17 years at The Wharton School at the University of Pennsylvania, where she was the Dorothy Silberberg Professor of Marketing and vice dean and director of the Undergraduate Division.

RSVP by March 26 to cmd7@ntrs.com. For more information, call Cathy DiNitto at 213-6164. Reservations are required and seating is limited. ■

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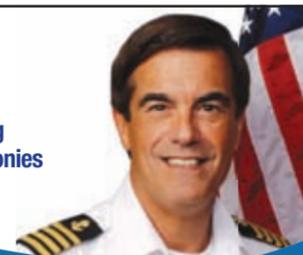
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BUSINESS MEETINGS

■ **The Bonita Springs Area Chamber of Commerce** holds its next Business Before Business networking event from 8-9:15 a.m. Friday, March 19, at Extra Space Storage, 8420 Murano Del Lago Drive. Cost is \$10 at the door for members and \$40 for future members. Call 992-2943 or visit www.BonitaSpringsChamber.com.

■ The next meeting of the **Greater Naples Chamber of Commerce CIVIC Wine and Cheese Series** is set for 5:30-7 p.m. Wednesday, March 24, at the chamber, 2390 Tamiami Trail N. Guest speaker Scott Salley, chief corrections officer for the Collier County Sheriff's Office, will discuss "Beyond Our Borders: Corrections Reform in South Africa." Cost is \$5. Register at www.napleschamber.org/event.

■ **The Greater Naples Chamber of Commerce** holds an Advanced Networking Session I from 8-10 a.m. Tuesday, March 30, at the chamber, 2390 Tamiami Trail N. This is the first in a three-part series covering the fundamental tenets of networking. Presenters are Matthew Klinowski and Jessica Maera. Sessions do not need to be attended in consecutive order. Cost is \$15. Register at www.napleschamber.org/event.

■ **The Public Relations Society of America, Gulf Coast Chapter** meets at 11:30 a.m. Tuesday, March 23, at the Hilton Naples for lunch and a program about "How to Integrate Video Into Your Communications Plan." The panel discussion will focus on search engine optimization; script writing, story ideas and interviewing tips; and technical elements to ensure professional-looking videos. Cost is \$24 per person for PRSA members, \$29 for non-members and \$15 for students. Reservations must be made by Friday, March 19. Contact Kathy Saenz by e-mailing ksaenz@ingagenetworks.com.

■ **The ABWA Neapolitan chapter** meets for networking and dinner at 5:30 p.m. Tuesday, March 23. Cost is \$30 for members and \$35 for non-members. Naples. Register online at www.abwaneapolitan.org.

■ **Young Professionals of Naples** members meet for networking, socializing, sports and charity work at various locations and events around town. Typical members are 21-40 years old, but the "young at heart" are always welcome. For membership information and a calendar of events, visit www.yppnaples.com.

■ **Professional Writing Services** holds a social networking and business consultation class from 10 a.m. to noon every Saturday at Starbucks, 960 Immokalee Road. The class focuses on how to increase sales volume using Facebook and LinkedIn. Cost is \$25 per person, with a \$5 one-time fee for the Wi-Fi at Starbucks unless you already have one. Attendance is limited to 15. Call (407) 738-8445 or e-mail profwritingservices@yahoo.com for reservations.

■ **The Naples Speakeasy Toastmasters Club** meets from 6-7:30 p.m. on the second Monday of the month at the North Naples Collier Government Building, 2335 Orange Blossom Drive. Guests are welcome. For more information, call 262-8183 or visit www.naples-speakeasy.org.

■ **Coffee and Social Media** members and guests meet from 8-9 a.m. the second Tuesday of every month at INgage Networks (formerly Neighborhood America), 2210 Vanderbilt Beach Road. Coffee and Social Media is free and open to people with all social media abilities. For more information or to register, contact Cyndee Woolley at 571-3174 or cyndee@c2-com.com.

■ **The Chartered Financial Analysts Society of Naples** meets for lunch and a program at noon every second Tuesday in the Chokoloskee Room at the Naples Beach Hotel, 851 Gulf Shore Blvd. N. Members, \$30; Guests, \$40. RSVP www.cfanaples.org.

■ **WNOCC Women's Networking of Collier County** meets at 11:30 a.m. on the second Tuesday of the month at the Collier Athletic Club. For more information, call Nancy Dalaskey at 280-3803.

■ **The Jewish Business Network of Southwest Florida** meets for breakfast and business on the second Friday of the month from 7:30-9 a.m. in the conference room at Robb & Stucky, 13170 Cleveland Ave., Fort Myers. To RSVP and for more information, call 433-7708 or e-mail yourjbn@chabadswf.org.

■ **Insurance Professionals of Collier County** holds monthly meetings the third Wednesday at the Naples Harbour Yacht Club, 475 North Road. E-mail info@picconline.org or visit www.ipconline.org.

■ **The Naples Area Professional League of Executive Services, N.A.P.L.E.S.**, meets from 7-9 a.m. on the first and third Thursdays of the month at The Club at Naples Bay Resort. www.naplesgroup.net. ■

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Investing is about more than just making money. When you buy shares of stock, you're not just getting the right to receive dividends and to benefit from any gains in the stock's value. You're also buying partial ownership of a company, with all of the rights and privileges that go with it.

One of the rights that most shareholders have is to vote their shares at annual company meetings. Even though you may not think your vote will make a difference, it can. It's important to look through the materials for your company's annual meeting and to monitor closely the issues that company management will discuss there. Reviewing annual reports, proxy statements and other literature will help keep you better informed about your company and its prospects, as well as warn you of any possible disagreements among company management and large shareholders.

The proxy form is similar to an absentee ballot, allowing you to mail in your

vote. Along with it, you'll receive a small booklet called a proxy statement that explains the issues up for a vote in more detail. It will usually describe the company's position on the issues, often with the opposing position explained, as well. While proxy forms usually include recommendations from company management as to how they would like you to vote your shares, you have no obligation to follow these recommendations.

Recent business scandals have led to cries for greater corporate responsibility — we shareholders must exercise our rights to participate in our companies' governance. The best way you can be heard is by casting your vote, by proxy or in person. You can usually cast your vote online, too.

Learn more about proxy voting online. At sites such as www.proxydemocracy.org and www.moxyvote.com, you can look up your companies to see what issues are being voted on, get guidance on how you might want to vote, and learn how your mutual funds have voted, too. Click in and spend some time becoming a savvy shareholder. ■

My Dumbest Investment Bad Intuition

Well, it was the spring of 2009, and stocks were cheap. So hmmm ... what to buy? Since I do the majority of my investing on an intuitive basis, one of my stock buys was Six Flags, the theme park company. I figured summer was coming, and I'd cash out in the late fall and have enough profit "for dinner out" (that's what I call profit of a grand or so). If you don't know what happened, look it up. I guess a burger at McDonald's isn't too bad.

— Douglas, Winston-Salem, N.C.

The Fool Responds: Intuition isn't the best investment guide. Remember that while some stocks may look attractively inexpensive, they may have been beaten down for good reason. Six Flags ended up filing for bankruptcy protection, as you know. Also, rethink your strategy of exiting a stock after making a thousand dollars. Hanging on to great and growing stocks can net you tens or hundreds of thousands, instead. You were very smart, though, to go looking for bargains when the market tanked — that's often a great time to buy. ■



Do you have an embarrassing lesson learned the hard way? Boil it down to 100 words (or less) and send it to *The Motley Fool* c/o *My Dumbest Investment*. Got one that worked? Submit to *My Smartest Investment*. If we print yours, you'll win a Fool's cap!

Last week's trivia answer

I was born in 1843 in Connecticut, making iron door bolts and more. Today, I'm a worldwide supplier of tools for industrial, construction and do-it-yourself use, as well as commercial security offerings. I'm merging with Black & Decker, the global specialist in power tools, hardware and fastening products. My brand names include Fat-Max, Bostitch, Facom, Proto, Mac Tools, Sonitrol, Best and Vidmar, as well as my own name, and Black & Decker's names include DeWalt, Porter-Cable, Emhart Technologies, Kwikset, Baldwin and Price Pfister. I rake in roughly \$4 billion annually. Who am I? ■

(Answer: *The Stanley Works*)



Write to Us! Send questions for *Ask the Fool*, *Dumbest (or Smartest) Investments* (up to 100 words), and your *Trivia* entries to Fool@fool.com or via regular mail c/o this newspaper, attn: *The Motley Fool*. Sorry, we can't provide individual financial advice.

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Ask the Fool

Teens Taking Risks

QI'm a teenager — it's not too risky for me to invest in stocks, right?

— S.B., Victoria, Texas

A Bravo, for learning about investing while you're still young!

You're right to think about risk in relation to age. People in or near retirement, for example, should be more conservative in their investing, because they may be relying on their investments for critical income and they may not have the luxury of being able to wait out market downturns.

If you're 15, though, and the stock market swoons, you can just be patient. In fact, that's a great time to snap up more shares, when prices are depressed. (If you're a teen investing for college, though, stocks aren't a good idea, as the market could drop in the short term, as it did in 2008. Short-term investors should stick to safer choices, such as money market funds and CDs.)

Young people investing for the long run are in the best position. Imagine investing \$1,000 and earning the historical average annual market return of around 10 percent. In 30 years, when you're only 45, it will top \$17,000. Sock it away until retirement at 65 and it'll approach \$120,000. Add to it over the years and you're looking at early retirement!

Learn more at www.fool.com/teens/teens01.htm and in our book "The Motley Fool Investment Guide for Teens" by David and Tom Gardner with Selena Maranjian (Fireside, \$15).

QI've long been investing in ExxonMobil directly, without paying any broker commission fees. Can I do that with other companies?

— R.F., Syracuse, N.Y.

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Got a question for the Fool?
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Name That Company

Two Stanford Ph.D. students founded me in 1994, and I was soon a big directory of Web sites! My name, "Jerry and David's Guide to the World Wide Web," was later changed to a word that suggests a rather brutish and uncouth person! I went public in 1996 with 49 employees, and my stock has grown more than tenfold since then! Today I employ more than 13,000 people and more than 600



million people visit me monthly! About three times as many people visit my finance area daily as visit Starbucks, and hundreds of millions use my e-mail service! Who am I? ■

Know the answer? Send it to us with *Foolish Trivia* on the top and you'll be entered into a drawing for a nifty prize!

The Motley Fool Take

Waste Management

After returning \$795 million to shareholders during 2009 through share buybacks and dividends, leading U.S. waste hauler Waste Management (NYSE: WM) offers even greener pastures ahead. The company expects strong 2010 cash flow approaching \$1.3 billion, and intends to let it flow straight to shareholders through dividend payments and more share repurchases.

Thanks to a cost-compacting campaign that exceeded its \$120 million target, the full-year profit of \$2 per share partially shrugged off a sharp 12 percent drop in revenues. Commodity prices for recycled materials also helped, rising 20 percent during the fourth quarter. Although Waste Manage-

ment retains debt totaling more than \$8 billion, it does appear manageable, given the company's relatively steady revenue stream.

Waste Management earned a little less green in its recent fourth quarter from converting landfill gases to electricity, due to dirt-cheap natural gas prices, which put pressure on electricity prices. Electricity sales prices are expected to rebound somewhat during the second half of 2010.

Fortunately, investors choosing Waste Management for its innovative, environmentally friendly corporate culture have more reasons to stick around: a recent 3.6 percent dividend yield, a relatively stable revenue base, a proven commitment to rewarding shareholders for their loyalty, and a lean operating structure that generates profit during difficult times. ■

MONEY

From page 1

short; you just lost \$50 a share.

Time horizon? Can be very short term; can be as long as several years. Just as day traders can buy and sell within the same day, shorters can do a roundtrip within a day. Just as there are long-term investors of equities who think in terms of years, there are shorters of stocks waiting patiently for the failed economic underpinnings to collapse or for the company's fraud to be known by the broader public. As to the latter, it's not uncommon for a corporate unraveling to take a very long time before the high-flier stock comes crashing down.

Sounds complicated. From whom will the security be borrowed? Will you be short and suddenly the lender want the stock returned? Your broker is the one who works out all the details and makes

all this easy. You ask the brokerage firm to find stock held in the broker's name, which the owners are willing to lend. You pay a small fee; the lender may get a small fee; and the brokerage firm finds a way to profit, too. But the borrowing doesn't mean that you, as an investor, are rounding up shares available for short sale.

Shorts can be done with almost everything. You can short stocks, bonds, commodities, currencies, etc. Shorts can be part of an investment portfolio that is, by and large, long securities. Maybe the shorts are a hedge against market declines; maybe you are long a bunch of stocks in a sector but think that this stock is overvalued relative to the others.

Now, as to betting. In reality, all investing involves probabilities... likely outcomes... a bet being placed. When you go long a stock, it is a bet that the stock will rise. Since equities as a group have a long term appreciation rate of around 8 percent, the odds are in your favor that over the long term you will see appre-

ciation. The upward bias of the market is somewhat like the dealer in the casino: the odds are definitely in the house's favor. But sometimes the house loses, big and for a long time. And sometimes the market fares poorly, as it has done for the past 10 years. The house will ultimately win. Absent a doomsday prediction, the market will eventually rise and rise above previous highs. The certainty with which you invest is what is at issue. Sometimes shorting a stock offers more certainty than being long the stock.

The argument that it is un-American may have some basis. It's better named unethical. When the size of your bets can bankrupt you, but only you, it's OK. But when the size of your bets can bankrupt others, it's not OK. When you're vested interest is the failure of legitimate and/or critical U.S. institutions, that's not good.

A small market player has no influence over others. A small fish's desire to see a failure of a Lehman, or a Bear Stearns, or an AIG, has zero impact. But

when you manage billions in hedge fund monies and you spread stories about a company's eminent failure or take actions that so depress tradable securities, making it virtually impossible for the company to refinance itself, ...well... there is a big difference. Here, the carnage is great.

Some short sellers are noted for informing the SEC of fraud, for letting the public know of eminent failure. Yes, they will profit but they are sounding an alarm to all who will listen. These short sellers are not bad guys.

Mortgage lending isn't bad; the length to which it was taken was bad. Credit default swaps were not bad; the length to which speculators bought them was harmful to the tune of hundreds of billions in bail out money. Shorting is not bad. But just like everything else, it can be taken to an extreme degree and cause devastation. ■

— Jeannette Rohn Showalter is a Naples-based chartered financial analyst. Contact her by e-mail at jshowaltercfa@yahoo.com. ■

Conditioned Air takes top spot as National 2010 Contractor of the Year

The Air Conditioning Contractors of America has named Conditioned Air Corp. of Naples the residential winner of the association's 2010 Contractors of the Year program. The winner was announced at the opening general session of ACCA's 42nd annual Conference and Indoor Air Expo held recently in Tampa. "Conditioned Air transcends the HVACR industry and functions as a true business, with a disciplined approach to

decision-making and company-wide buy in to its value proposition," said Paul T. Stalknecht, ACCA president and CEO.

Conditioned Air has grown its annual revenue by about \$15 million since Theo Etzel took the reins as CEO and president in 1995. The company's growth is the result of having a solid, conservative business plan in place, and then empowering employees to make decisions to drive that plan.

"At the heart of our mission statement is honesty, integrity, respect and exceeding our customers' expectations," Mr. Etzel says. "Each and every employee lives these values each and every day, which is why I am so proud of them," said Mr. Etzel.

Headquartered in Naples, Conditioned Air has been serving Southwest Florida since 1962, providing service, replacement and new construction installation of air-conditioning and dehumidification systems for residential and commercial clients. Conditioned Air also offers residential and commercial maintenance plans and has more than 15,000 units under contract.

With 130 employees, the firm has been recognized as one of Collier County's Best Places to Work.

For more information, visit www.conditionedair.com or call 643-2445. ■



COURTESY PHOTO

COO Keith Walker, CEO Theo Etzel and CFO Carol Papesh of Conditioned Air



COURTESY PHOTO

Conditioned Air Corp. of Naples

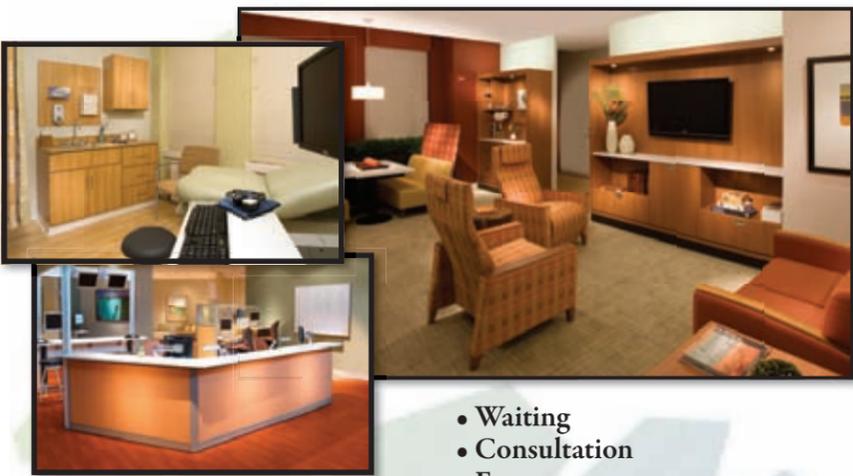


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SBA LOANS

From page 1

Sahapoglu says his 25-year-old company is as healthy as ever.

Since last year, the SBA received Recovery Act money to make it easier for small businesses to borrow money to expand or to simply stay afloat. Weekly loan approvals were up by 87 percent last year and the agency approved \$13.6 billion in loans. Earlier this month, the White House approved an extension of breaks that make the loans great deals for those who qualify. There's already a line of applicants waiting to use that money which runs out at the end of the month. The White House is urging more money go to sweetening SBA offerings for both banks and borrowers. Whether or not that happens is up to Congress. Nevertheless, there's still pie on the plate, but applying for a piece takes time, knowledge and quite often, a banker who's willing to serve it.

Hardship loans hard to get

"Lots of exciting things are happening except no one is lending," says Suzanne Specht, a business analyst with the Small Business Development Center at FGCU. She lists a handful of local banks that offer SBA loans and admits that several clients have had to look outside of Southwest Florida for willing lenders.

The biggest problems are the smaller loans. Created last year, the ARC program under the SBA is intended to give struggling businesses money to pay off debts and stay up and running. While 5,100 loans were approved throughout the country, local bankers, business owners and advisors uniformly call the program a failure.

"The banks didn't buy into it, it just sat there," says Greg Bullock who attempted to get a loan last year to keep his North

Fort Myers printing company open. He was never approved.

Many banks shied away from the loans for fear that the reporting and bureaucracy involved would not make them worth their while. That's despite the fact that the loans are 100 percent guaranteed by the government. Struggling business owners who have to show a profit within the past two years also are turned off by criteria and paperwork that make the money seemingly untouchable. The program runs until September.

Booming lending programs

Bankers and borrowers are having better luck with traditional SBA loans that have been granted better terms. In an effort to get banks to start lending, the 7a and 504 programs are now 90 percent guaranteed by the federal government. (They used to be guaranteed from 75 to 85 percent.) Guarantees extend to interest as well as principal. For the borrower, fees associated with the loans have been eliminated. Borrowers who used to have come up with about 3.5 percent of the loan amount currently pay nothing.

"The beauty of the 7a loan is that they can be used for almost anything. I'm working on a loan now for a medical practice that wants to buy a competitor," says Joseph Ariola with Key Bank, servicing Southwest Florida and Palm Beach. "We'll take the old debt, the new debt and keep the payments the same."

Mr. Ariola says he has seen the volume of loan requests soar in recent months and loan approvals have increased by double-digits. Key Bank has carved out a niche in the market as a preferred SBA lender, which means the bank can approve loans in-house without having to forward the paperwork to the federal agency. Non-preferred lenders have an extra layer of approval.

The 504 loan program is also drawing a great deal of interest as Congress con-

siders expanding it to allow the loans be used for refinancing existing property. The move could be especially beneficial to property owners in Southwest Florida, where the commercial market is suffering. The proposed changes would extend the benefits of 90 percent loan guarantees and no fees to business owners who want better terms on their mortgages. Currently, the 504 money is primarily used for new construction.

For the business owner who is savvy enough to find the right lender and complete the application process, SBA terms, which have always been favorable, are now practically unbeatable.

"The SBA allows us to extend more aggressive terms," says Mr. Ariola. "There are lower interest rates, less restrictions, less money down, longer amortization. For example, an SBA loan for new equipment is usually a 10-year loan. Without the SBA, you'd be lucky to get five."

Going another route

Nevertheless, for the very small business, the work of finding a loan can be difficult. Many banks, even preferred lenders like Key Bank, do not offer ARC or Microloans, another tool that lends under \$35,000. Mr. Bullock never got a piece of the SBA pie for his printing company. Instead, he focused on meat and potatoes. He shed expenses, like discontinuing his membership to chambers of commerce and moving out of the large space he rented. For now, Mr. Bullock, who was soured by the experience, prefers to stay away from loan applications.

Even Mr. Sahapoglu admits he feels he received his loan because his company was in solid shape before applying for the money. Other business owners might not be so lucky.

"Things are tough right now to borrow. I have a credit rating of 800. That helped me," he said. "I needed the money to expand, but it's very difficult to get those hardship loans." ■

in the know

A quick look at some SBA loan programs and some proposed changes for Congress to consider.

>> ARC Loans: Designed to give viable small businesses facing immediate financial hardship temporary relief.

- Up to \$35,000
- Used to pay back loans
- Interest-free
- 100 percent guaranteed by the government
- Few banks offer it, considered by many to be an ineffectual and poorly constructed program.

>> 7A Loans: SBA's primary and most flexible loan program

- The most basic and commonly used loan.
- Loan maturity up to 10 years for working capital
- Loan maturity up to 25 years for fixed assets.
- Currently guaranteed at 90 percent.
- A proposal would increase cap from \$2 million to \$5 million

>> 504 Loans: Brick and mortar financing to acquire major fixed assets.

- Cannot be used for working capital or inventory.
- Proposal to increase cap from \$2 million to \$5 million for regular projects.
- Proposal to increase cap from \$4 million to \$5.5 million for manufacturing.
- Currently guaranteed at 90 percent.
- Proposal to allow the loan be used for refinancing.

>> Microloan: Small, short-term loans to small businesses and nonprofit child-care centers.

- The maximum loan amount is \$35,000.
- The average loan is about \$13,000.
- Used for working capital or the purchase of inventory.
- Cannot be used to pay existing debts or to purchase real estate.
- Proposal to increase cap to \$50,000.

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Dr. Terry McMahan, Keith Arnold and Dr. Ed Moore



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COURTESY PHOTOS

Greater Naples AAUW celebrates Women of Achievement 2010

Seated from left: Sheryl Soukup, Mollie Ottina, Rosemary Seheult, Judith Hushon, Mary Polizzotto and Greater Naples AAUW President Vi Steffan. Back row from left: Jacquelyn Pierce, Carlene Thissen, Linda White, Harriet Lancaster, Rosalee Bogo, Joetta Abbazio and commentator Lois Thome



COURTESY PHOTO

We take more society and networking photos at area events than we can fit in the newspaper. So, if you think we missed you or one of your friends, go to www.floridaweekly.com and view the photo albums from the many events we cover. You can purchase any of the photos too. Send us your society and networking photos. Include the names of everyone in the picture. E-mail them to society@floridaweekly.com.

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WEEK OF MARCH 18-24, 2010

A GUIDE TO THE NAPLES REAL ESTATE INDUSTRY

| B11

Presidents Council has strength in numbers

BY MARY LOU SMART

Special to Florida Weekly

Comcast's far-from-uniform contract agreements and the continually evolving realm of foreclosure are not the only issues on Collier County Presidents Council agenda, but familiarity with these and other topics greatly increases its stature. The council is able to influence policy by monitoring and acting on rapid change in a growing community.

In existence since 1989, the non-profit has fresh focus. Sporting a new name that's much easier to remember than Presidents Council of Greater Naples Property Owners Association, the council works to benefit members.

As its name indicates, the organization is composed of the presidents or their designees of homeowner, condominium and civic associations in Collier County. The format of monthly meetings varies from guest speakers to community updates presented by members and workshops targeting issues that affect the membership.

A key element in the more dynamic persona of the group is an executive committee with chairpersons charged with membership, county affairs, legislative and strategic planning. Executive committee members often appear before city, county and regional governing boards to speak for their respective communities, and are familiar with the wide range of issues affecting the county.

Chairman Murray Hendel, a past president of the Gulf Shore Association of Condominiums representing 56 condominium buildings and 5,000 people, is also vice chairman of the Tourist Development Council. A CPA, retired since 1988, he also serves on the board of the Greater Naples Chamber of Commerce.

"The Collier County Presidents Council is a wonderful method of access to issues," Mr. Hendel says. "We are constantly working on issues. We will host candidate forums for the Collier County Board of Education as well as those running for the County Commission."

In its prior life, the group existed in a state described by a member as inactive rather than pro-active.

"At one time, years ago, it was more along the lines of bring in a speaker, listen to somebody talk about how to raise roses or whatever, have a 15-minute meeting and everybody goes home," Sally Tiffany, the council's recording secretary, recalls. "We've worked very hard to change that and build a larger association that's more involved with issues that affect our membership."

One way to effect positive change is communication. At a monthly meeting when it became obvious that members had widely differing contract agreements with Comcast, it was decided that the topic of cable providers

SEE PRESIDENTS, B22 ►



COURTESY PHOTO

The kitchen of the Calascio model in the Estuary at Grey Oaks.

Harwick's Calascio model brings style home

SPECIAL TO FLORIDA WEEKLY

Harwick Homes' Calascio model is inspired by the California countryside, with large open rooms, four bedrooms, 4½ baths and a study. With 4,946 square feet under air and 7,384 total square feet, the Calascio is at 1292 Osprey Trail in the Estuary at Grey Oaks. Overlooking a lake and the fifth fairway of the Estuary Golf Course, this new model is designer furnished by Collins and DuPont.

The front of the elegant home is accessed through a double mahogany door to the foyer hallway with a 14-foot ceiling. Travertine flooring is featured in the principle living areas of the home. Boasting an 18-foot-plus ceiling height with a 15-grid coffer and painted drywall beams, the formal living room looks out through a wall of arched windows to the backyard pool with the lake and fairway beyond. An Isokern fireplace with surround is centered between expansive niches.

Adjacent to and accessible from the formal living room, the family room and kitchen are open to one another. The gourmet appliance package features a Sub-Zero refrigerator, Wolf ovens/microwave and Asko dishwasher, two granite-topped islands and custom cabinetry.

In the family room, 10-foot sliders pocket out of sight for a seamless transition to the outdoor living space that

SEE HARWICK, B20 ►

CBIA names Kathleen Curatolo to serve as executive officer

Kathleen Curatolo has been appointed executive officer for the Collier Building Industry Association. She brings with her more than 30 years of professional executive experience, including most recently serving as the chief executive officer of Big Brothers Big Sisters of Southwest Florida. She also has held positions with two building industry-related associations, the SW Chapter of the Masonry Association of Florida and the American Specialty Contractors of Florida.



CURATOLO

She served for 10 years as executive director of the Niagara Frontier Industry

Education Council in Buffalo, N.Y., and has held positions as adjunct professor at several colleges. She is an adjunct faculty member of the English Department at Southwest Florida Community College.

A native of Buffalo, N.Y., Ms. Curatolo has lived in Naples since 1997. She holds a bachelor's degree in English from Daemen College in Buffalo, N.Y., and a master's degree in English from SUNY College at Buffalo.

Her community service experience includes board positions with Junior Achievement of Southwest Florida, the United Arts Council of Collier County, the Education Foundation of Collier County, Collier County Code Enforcement and the American Red Cross.

Curatolo was elected to the first of

three terms on the District School Board of Collier County in 2002, and currently serves as board chairwoman. She is a graduate of the Leadership Collier Class of 2001 and was honored as a Greater Naples Chamber of Commerce Volunteer of the Year in 2006. She officially assumes her duties as CBIA's executive officer on Monday, March 22.

Founded in 1985, CBIA is a 600-member association of builders, remodelers, interior designers and other housing industry professionals. It is one of 800 state and local associations and operates under the auspices of the Florida Home Builders Association and the National Association of Home Builders. For more information about CBIA, call 436-6100 or visit www.cbina.net. ■

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**Pelican Isle II
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**Pelican Isle II
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**Pelican Isle II
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Refurbished 3/3, redesigned kit.
Gulf/Bay/W.P. views. **\$1,425,000**



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**Pelican Isle III
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Beautiful waterfront! New decor,
2677SF, 3/3. **\$839,000**



NEW LISTING

**Pelican Isle III
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3/3 waterfront, granite kit., wood floors,
3Br+Den/3.5Ba. **\$895,000**



REDUCED!

**Pelican Isle III
#703**

3Br/3Ba, 2428SF, views of
Gulf/River/Bay. **\$995,950**



NEW LISTING

**Pelican Isle III
#906**

Stunning W. Gulf views, marble floors,
3Br+Den/3.5Ba. **\$1,399,000**



**Pelican Isle III
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NABOR report: Home sales on the rise

Sales in the Naples area continue to increase as home prices stabilize, according to a report released by the Naples Area Board of Realtors, which tracks home listings and sales within Collier County (excluding Marco Island).

“Home sales increased considerably across the board in February,” says Mike Hughes, vice president of Downing-Frye Realty. “This significant gain is, in part, due to the strong sales in the above-\$300,000 price category.”

For the 12 months ending February 2010, overall home sales increased 50 percent to 7,426 sales, compared to 4,951 sales in the same month last year.

“The overall increase in closed sales continues and has resulted in a reduction of inventory. Normally, the inventory increases in season, so this unusual reduction is important. It’s helping the market return to a balance state even quicker,” says Steve Barker, managing broker of Amerivest Realty.

Inventory decreased to 9,682 available properties in February 2010 compared to 11,427 available properties in February 2009.

“Pending sales of condominiums are

roaring back. The condo market is showing signs of a strong recovery, as pending sales increased 76 percent in February 2010, with 544 contracts compared to 309 contracts in February 2009,” says John Steinwand, president of Naples Realty Services.

The report provides annual comparisons of single-family home and condo sales (via the SunshineMLS), price ranges and geographic segmentation and includes an overall market summary.

The statistics are presented in chart format, along with the following analysis:

- Overall pending sales increased 62 percent, with 1,122 contracts in February 2010 compared to 691 contracts in February 2009. Properties under \$300,000 saw a 54 percent increase in pending sales, with 774 contracts in February 2010 compared to 501 contracts in February 2009.

- Single-family pending sales increased 51 percent, with 578 contracts in February 2010 compared to 382 contracts in February 2009.

- Overall condo sales increased 44 percent, with 270 sales in February 2010

compared to 188 sales in February 2009.

- The overall median closed price decreased only 3 percent to \$179,000 in February 2010 compared to \$185,000 in February 2009.

- Excluding the \$300,000 and under segment, comprising a majority of foreclosure related property sales, the overall median price for the market declined only 4 percent to \$500,000 in February 2010 from \$522,000 in February 2009.

Pending sales in the higher end of the market showed a strong surge in February.

Pending sales in the \$300,000 and above price range are outpacing the number of pending sales below \$300,000.

“In the \$2 million and over price range, overall pending sales increased 133 percent in February 2010 compared to the same month last year. This indicates that the higher end of the market is coming back,” says Brenda Fioretti, NABOR president and managing broker of Prudential Florida Realty.

To view the entire report, visit www.NaplesArea.com. ■

Miromar center has free design seminars

The following free seminars take place at Miromar Design Center in Estero:

>>Saturday, March 20, 2 p.m. – The Best Plant Materials to Use for Florida Landscapes: Landscape architect Andrew Eisele of JRL Design Studios in Naples will discuss various plant species for use in Florida gardens. Come with your questions relating to Florida plants.

>>Saturday, March 27, 10:30 a.m. to 4 p.m. – Refresh and Renew Your Home: Just in time for spring, discover new ways to freshen the look of your home at any of these hour-long sessions sponsored by Remodeling with Innovation by Bay Builders:

- 10:30 a.m. – Tricks of the Trade in Remodeling Your Home
- 12:30 p.m. – Preserving the History of Southwest Florida
- 1:45 p.m. – Outdoor Environments
- 3 p.m. – Reinvent Your Space

Miromar Design Center is on Corkscrew Road in Estero across from Miromar Outlets. Hours are Monday through Friday from 9:30 a.m. to 5:30 p.m. and Saturday from 10 a.m. to 5 p.m. For more information, call 390-5111 or visit www.MiromarDesignCenter.com.



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AVAILABLE NOW



Isle Royale

Magnificent 2 story custom home in Isle Royale • 6 plus bedrooms, 7 1/2 baths – Master down • Abundant casual living spaces • 8,384 sq ft A/C
Priced at \$6,499,000 furniture neg.



The Estates

Over looking the 8th hole on the Pine course
• 5 bedroom, 5 bath plus 2 half baths with several private areas • Relax on a beautiful screened lanai with generous covered areas
Priced at \$2,690,000



The Mews

Newly renovated home overlooks the 13th fairway of The Pine Course • 3 bedrooms and 3 baths, library, family room with gas fireplace, laundry and oversized garage
Priced at \$1,295,000 furniture neg.



La Residence

2 story courtyard villa • Private cabana/guest suite
• 3 bedroom, 3 1/2 baths plus den
Priced at \$895,000



Villas of Estuary

Exquisite Great Room Villa
• 3 bedrooms, 3 1/2 bath plus Den
• Water to golf west facing covered patio
Priced at \$1,825,000 furniture neg.



La Residence

2 Story Villa with view of lake and Pine Course 18th
• Beautifully appointed Kitchen with adjoining family room • Second Floor sitting room with balcony and two guest suites • Abundant storage, 2 car garage & golf cart
Priced at \$1,599,000



The Estates

Builders personal 4 bedroom 4 full plus 2 1/2 baths Estate Home, possible 5th bedroom upstairs
• Southern exposure with true privacy • 7,381 sq.ft A/C.
Priced at \$3,875,000



The Estates

5 bedroom, two-story home located on a cul-de-sac
• Classical design features 6,400 sq. ft. of living space
• Spectacular views of lake to golf course
• Exercise room in master suite, sun balcony and an expansive lanai/pool area
Priced at \$2,449,000



Open House
Sunday 1pm-4pm

Miramonte

Mediterranean home is a former model • Upgraded cabinets and flooring • 2 fireplaces, elevator, wine room, Butler's pantry, loft, wet bar and central vac.
• 4 bedrooms plus study & 4 and 1 half baths
Priced at \$2,295,000 furnished



Avila

• Panoramic view from family room, living room and lanai • Tropical screened pool & lanai
• 3 Bedrooms – 3 and one half baths
Priced at \$1,175,000 furnished



Terra Verde

Fabulous water & golf view • 3 bedrooms, 3 baths, professionally decorated • Cabana with bath overlooking the tropical pool at Terra Verde
Priced at \$950,000 furnished



Avila

3 bedrooms, 3 and one half baths, Mediterranean style villa • Living areas feature pocketing walls of glass, double crown moldings, and 12-inch baseboards
• Neighborhood features Mediterranean fountains, cobblestone brick streets and driveways
Priced at \$1,198,500



Banyan Island

Breathtaking view of lake and Botanical Island • 4 bedrooms, 5.2 baths custom home, large gourmet Kitchen • Outdoor kitchen with fireplace, oversized pool, pool bath
Priced at \$3,495,000 furniture neg.



The Estates

View to the South, Southwest & Southeast of the Pine golf course! • 3 bedrooms, 4 baths, plus den home with mitered windows
• Oversized lanai, gorgeous tropical landscaping and updated appliances, air conditioner and more
Priced at \$1,725,000 furniture neg.



New Listing

Torino

3 bedroom, 3 1/2 bath Mediterranean villa
• Oversized paver lanai
• West facing overlooking lake
Priced at \$1,300,000



Terra Verde

3 bedrooms and 3 baths • European style cabinets and granite counter tops • Family room and living room open to a screened lanai where you will enjoy a view of the first fairway of the tropical Palm course
Priced at \$675,000 furnished



Villas of Estuary

Tropical décor • Customized & expanded Cascada plan • 4 bedrooms, 4 full and 1 half baths; magnificent view of golf, water, and Estuary Clubhouse
Priced at \$1,890,000



Traditions

Elegant coach home with a lovely lake view
• Majestic 9 ft. mahogany entry door
• 12-inch baseboards, crown moldings and gourmet kitchen with natural gas cook-top
Priced at \$759,900



Luxury residences from the \$600's to over \$7 million.

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Imperial Wilderness - \$128,000
55+ community with tons of amenities. Custom built 1BR, 1BA manufactured home. Offered furnished and sitting pretty on a beautiful lake. Extra large screened porch. Extremely popular complex.



Falling Waters Beach Resort - \$324,900
Gorgeous unit located on the 2nd level and minutes from Marco Island or downtown 5th Ave. 2BR, 2BA, laundry room, 1-car garage, very large lanai with full outdoor kitchen. Overlooks lake & fountain.



8859 Lely Island Circle - \$745,000
Enter this spectacular home thru 15' Mahogany doors & see perfection! 3 large BR, 3 in-suite BA. All baths have imported Italian tile. Spacious kitchen w/top of the line SS appliances. Brazilian cherry wood floors.



Lely Resort Lots
• 8056 Tiger Lily - \$119,000
Oversized corner lot. Sits among million dollar homes.
• 8321 Decollio Ct. - \$199,900
Lake front home site. All newer homes surround this address.
NEITHER LOT REQUIRES CLUB AFFILIATION FEES

WE MAKE HOUSE CALLS

Monthly Bonita-Estero Realtor report shows uptick in activity

The Bonita Springs-Estero Association of Realtors' January market report shows a gradual growth in listings and sales. Single-family homes lead the way, with 248 entering the market and 64 being sold. Condominiums saw 302 enter the market, with 90 sales reported. Condominiums represented 29 percent of the new units, showing the seasonal strength that buyers are finding during their visit to Florida. Lots continue to see the inventory grow as owners hope to liquidate assets; however, the demand is low.

million and under \$100,000. However, 42 of the 64 sales were in the \$100,000 to \$400,000 range.

The January Top Ten sales list included one sale for \$4,595,000; at the bottom of the Top Ten was a home that sold for \$699,000. Six of the Top Ten were over \$1 million in sales volume. Geographically, five out of the Top Ten were in Shadow Wood at The Brooks.

Information is drawn from the Bonita Springs MLS, a division of Sunshine MLS, which serves Bonita Springs, Estero and Collier County. The report does not include sales made by builders and developers outside of the MLS system. ■

Price ranges also indicate some market trends. In January, in the BEAR market, more homes sold for over \$1

OPEN HOUSE - FIDDLER'S CREEK

CREEK

WATCH FOR BLUE BALLOONS OUTSIDE THE DOOR
MUST BRING THIS AD TO GATE

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LAGUNA - BELLE COURT 9292 #102

OPEN 1-4 PM, FRIDAY, MAR 19



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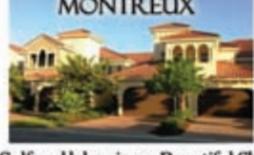
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FIDDLER'S CREEK - VIEW OPEN HOUSE DATES & VIRTUAL TOURS AT [WWW.ARMARCO.COM](http://www.ARMARCO.COM)

 <p>HAWK'S NEST Upgrades, wonderful lake view & att garage. MBR Suite, \$189,000, \$189,000, \$199,900 F, \$229,000 F</p>	 <p>WHISPER TRACE Fiddler's Creek - 2 & 3 BR coach homes w/lake views, upgrades & garage. \$189,000 F, \$210,000 F</p>	 <p>CARDINAL COVE Homes from 1500 sq ft to 1900 sq ft. Granite Counters, SS Appliances \$249,000 F, \$304,900 F</p>
 <p>MONTREUX Golf and lake views. Beautiful Club, Spa & Fitness Center. \$365,000, \$365,000 F, \$389,000 F, \$399,000</p>	 <p>SERENA Lake views, upgraded kit, & other gorgeous upgrades. \$349,000, \$639,000 F, \$649,000, \$699,000 F</p>	 <p>LAGUNA 3 BR/3 BA Coach homes with panoramic lake views, MBR suite. From \$295,000.</p>

BELLAGIO 4+Den/4.5 BA \$1,449,000 F	CRANBERRY CROSSING 3 BR/3 BA \$829,000 3 BR/3 BA \$849,900 F	MARENGO #104 3 BR/3 BA \$294,000 #101 3 BR/3 BA \$299,000
CASCADA #201 3+Den/3 BA \$749,000 F #202 3+Den/3 BA \$759,900 F #201 3+Den/3 BA \$782,900 F	DEER CROSSING #201 3+Den/2 BA \$250,000 #103 3 BR/2 BA \$299,000 #206 3+Den/2 BA \$309,000 F #101 3 BR/2 BA \$315,000 F #102 3 BR/2 BA \$329,900 F	MENAGGIO 3+Den/3.5 BA \$895,000
CHERRY OAKS #102 3 BR/2 BA \$359,000	MAHOGANY BEND 3+Den/3 BA \$939,000 F	MULBERRY ROW 3+Den/3 BA \$1,195,000 F
COTTON GREEN 3 BR/2 BA \$374,900 4+Den/3 BA \$395,000 F 3 BR/2 BA \$419,000 3 BR/2 BA \$449,000 F 3 BR/2 BA \$489,000	MALLARD'S LANDING 3BR/2BA \$489,000	SAUVIGNON 3 BR/3 BA \$799,000 3+Den/3.5 BA \$1,185,000
	VARENNA #103 3 BR/3 \$250,000 #102 3 BR/3 \$324,000 #201 3+Den/3 \$535,000	

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<p>VISIT WWW.MEDITERRAFLORIDA.COM FOR PROPERTY DETAILS</p>	<p>VISIT WWW.MEDITERRALOTS.COM FOR LOT DETAILS</p>
<p>15163 BROLIO LN - \$3,695,000 29070 MARCELLO WAY - \$2,199,500 SOLD! 14806 BELLEZZA LN FURNISHED - \$1,395,000 15504 MONTEROSSO LN #201 - \$749,000 PENDING! 15520 MONTEROSSO LN #201 - \$729,900 17035 PORTA VECCHIO WAY #201 - \$699,500 17066 PORTA VECCHIO WAY #201 - \$679,000 SOLD! 17066 PORTA VECCHIO WAY #102 FURNISHED - \$598,500 NEW CABREO DETACHED VILLAS - FROM \$559,000 28511 CALABRIA CT #201 - NOW \$530,298!</p>	<p>BENVENUTO LOT 2 - \$1,500,000 IL CORSINI LOT 18 - \$1,100,000 BELLO LAGO LOT 7 - \$998,500 TERAMO LOT 3 - \$789,000 SERATA LOT 35 - \$675,000 SERATA LOT 5 - \$550,000 SERATA LOT 9 - \$529,000 SERATA LOT 27 - \$425,000 SOLD!</p>



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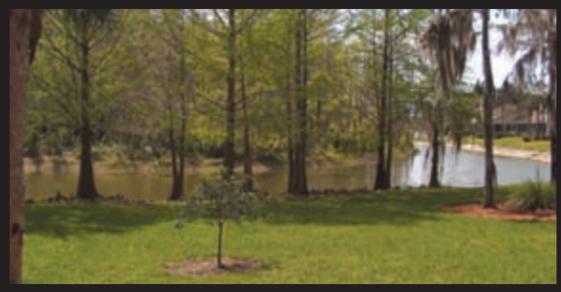


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 <p>2 BR/2 BA \$159,000</p>	 <p>3+Den/2 BA \$479,000</p>	 <p>3 BR/3.5 BA \$285,000 3 BR/2.5 BA \$599,000 F</p>
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WATERFRONT - BEST BUY!
2 BED/DEN/2.5 BATH/2 CAR/TURNKEY
FURNISHED & SPACIOUS! \$214,000



NEW LISTING!
WATERFRONT IN WILDCAT RUN! 3 BEDROOMS/LEISURE
ROOM W/FIREPLACE/3 BATHS, REMODELED KITCHEN/
SPACIOUS LANAI W/LARGE POOL & SPA! JUST \$548,000!



SALE PENDING
ESTERO - CYPRESS COVE/WILDCAT RUN
3 BED/DEN/2 BATH/2 CAR/GOLF MEMBERSHIP INCLUDED
\$299,900



PRICE REDUCED!
ESTERO - PEACEFUL SERENE SUNSETS!
3 BED/ 2 BATH/ 2 CAR/READY TO MOVE INTO!
\$260,000 TURNKEY FURNISHED



ESTERO-WATERFRONT IN ROOKERY POINTE
4 BED/3 BATH/3 CAR/GAS HEATED POOL/ SPA
\$499,900 OWNER/AGENT



ESTERO - GRANDEZZA/OAKWOOD
2 BED+DEN/2 BATH/2 CAR
NOW \$285,000!



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WILDCAT RUN - ESTERO / MAKE US AN OFFER!
REMODELED 3 BED/DEN/2 BATH ARTHUR
RUTENBERG W/HEATED POOL & SPA OVERLOOKING
WATER & GOLF COURSE. REDUCED TO \$519,000



ESTERO - WATERFRONT IN WILDCAT RUN!
3 BED/STUDY/3.5 BATHS/3 CAR
GOLF MEMBERSHIP INCLUDED! \$879,000



ESTERO - ROOKERY POINTE WATERFRONT!
FORMER MODEL! 4 BED/STUDY/3 BATH/2 CAR
TURNKEY FURNISHED \$549,000



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BONITA BAY - ROOKERY LAKE ▲
Harwick-built custom home, 4 bedroom suites, 5.5 baths. Private acre and a-half lot. Pool/spa and kitchen. **\$4,850,000**
Connie Lummis | 289-3543



BONITA BAY - BAY WOODS ▲
Spectacular, London Bay built 4 bedroom plus den on an elevated, expansive lot with an estate-like approach. **\$3,795,000**
Gary L. Jaarda/Jeff Jaarda | 248-7474



BONITA BAY - BAY WOODS ▲
Exquisitely detailed 4 bedroom + den, 4.5 bath home with 3-car garage. Private view of lake and nature preserve. **\$3,395,000**
Carol Wood/Claire McMahon | 822-3709



OPEN SUN. 1-4
BONITA BAY - ROOKERY LAKE ▲
26691 Rookery Lake Dr. - Oversized cul-de-sac S. exposure lot. Custom 4BR+den & family room designed for outdoor/indoor living. **\$3,390,000** | Connie Lummis | 289-3543



OPEN SUN. 1-4
BONITA BAY - SPRING RIDGE ▲
26052 Fawnwood Court - Completely remodeled and redesigned 5BR+den. Breathtaking lanai, pool/spa and golf views. **\$2,575,000** | Connie Lummis | 289-3543



AUDUBON COUNTRY CLUB ▲
Delightful Borelli built estate home on .57 acres, lake/golf views. Spacious outdoor living. Golf, tennis, fitness. **\$2,497,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



AUDUBON COUNTRY CLUB ▲
Expansive lake/golf views, double cul-de-sac lot. Custom 4BR pool home, double-car garages. Member owned club. **\$2,245,000**
Connie Lummis | 289-3543



OPEN SUN. 1-4
BONITA BAY - OAK KNOLL ▲
27160 Oak Knoll Dr. - A captivating, custom elegant lake front estate home! **\$1,690,000**
Mary Catherine/Larry White | 287-2818



BONITA BAY - COCONUT ISLE ▲
Expansive lake and golf course views. Three bedrooms plus den, Marble flooring & granite countertops. **\$1,585,000**
Gary L. Jaarda/Brian Nelson | 248-7474



AUDUBON COUNTRY CLUB ▲
Exquisitely appointed 4BR+den/3.5BA custom built home. Separate casita, heated pool, spa, wide golf views. **\$1,550,000**
Connie Lummis | 289-3543



BONITA BAY - COCONUT ISLE ▲
Fabulous 3BR + den villa. Many upgrades; Hardwood floors, newly painted interiors & salt water pool filter system. **\$1,295,000**
Connie Lummis | 289-3543



BONITA BAY - ESTANCIA ▲
Architecturally sophisticated modified floor plan. Marble floors, extensive built-ins, 3BRs and 2,935 total SF. **\$1,240,000** | Brian Nelson | 572-2903



OPEN SUN. 1-4
BONITA BAY - RIVERWALK ▲
3371 Myrtle Oak Court - Gracious custom 4BR+den on a 1/2 acre+ lot. Three-car garage & heated pool. **\$1,199,000**
Cathy Lieberman/Cindy Reiff | 777-2441



BONITA BAY - ANCHORAGE ▲
Spectacular waterfront villa! Courtyard pool & protected inlet views. Beautifully appointed 3BR+den, great room. **\$1,175,000**
Cathy Lieberman/Cindy Reiff | 777-2441



OLDE CYPRESS - STRADA BELLA ▲
Golf views with southern exposure. Three bedrooms plus den, three baths, and 3-car garage. Turnkey furnished. **\$750,000**
Sandra McCarthy-Meeks | 287-7921



OPEN MON-SAT 10-5 & SUN 12-5
BONITA BAY - ESPERIA & TAVIRA ▲
26951 Country Club Drive (Sales Center) Breathtaking views over Bay Island Golf Course, Estero Bay & Gulf. **New construction priced from the \$700s** | 239-495-1105



AUDUBON COUNTRY CLUB ▲
Cheerful 4BR villa with heated pool, spa, summer kitchen, golf course & lake views. Diagonal tile, Jacuzzi tub. **\$699,000**
Mitch/Sandra Williams | 370-8879



OLDE CYPRESS ▲ Upgraded 3 bedroom plus den, 2.5 bath Rutenberg home. Brick paved pool/spa, preserve views. Wood-burning fireplace. **\$549,900**
Sandra McCarthy-Meeks | 287-7921



OLDE CYPRESS ▲ Elegant, open 2BR+den plan, heated pool and golf course views. Award-winning clubhouse, social membership included. **\$444,000**
Terri Moellers/Sharon Kaltenborn | 404-7887



OLDE CYPRESS - SANTORINI VILLAS ▲ Exceptional villa where golf membership is optional. Move-in condition 2BR+den, glassed-in A/C lanai. **\$399,900**
Sandra McCarthy-Meeks | 287-7921



BELLO LAGO ▲ An estate of incomparable opulence! Five bedrooms + den, wine cellar, 150' geothermal pool, theater, 5-car garage. **\$7,999,000**
Julie Rembos/Paula Sims | 595-1809



VERONA ▲ Magnificent Mediterranean inspired estate home with 18,175 total sq. ft. Private lakefront with golf view beyond. **\$6,399,900**
Emily K. Bua/Tade Bua-Bell | 213-7420



PADOVA ▲ Magnificent estate home, 9,072 total SF overlooking lake & golf course. Pool, spa, summer kitchen, .72 acre lot. **\$4,995,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



IL CORSINI ▲ Custom 2-story 5 bedroom home. Fairway views. Stone flooring, 11-14' ceilings, summer kitchen, and pool/spa. **\$4,875,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



OPEN SUN. 1-4
MARCELLO ▲ 29111 Marcello Way This Brand New Harwick built residence is ideally located on a privacy lot with long lake and preserve views. **\$3,450,000**
Dru/Greg Martinovich | 564-1266



OPEN SUN. 1-4
RAVELLO ▲ 14915 Cella Way Luxury living with 4 bedrooms + study. Loggia with summer kitchen, pool, spa & fireplace. Attached guest cabana. **\$3,175,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



IL TREBBIO ▲ Mediterranean elegance with outstanding golf/lake views, 6,752 total SF custom built pool home on a .58 acre lot. **\$2,899,750**
Emily K. Bua/Tade Bua-Bell | 213-7420



OPEN SUN. 1-4
PADOVA ▲ 15184 Brolio Way Luxury living & privacy, exquisite 2-story, 4BR/4.5BA+den overlooks lake & preserve. Pool, loggia, summer kitchen, **\$2,199,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



VILLALAGO ▲ Luxuriously appointed 3BR+den villa overlooking lake to preserve. Outdoor living area with grill. Three-car garage. **\$1,297,000**
Greg/Dru Martinovich | 564-5717



FELICITA ▲ This 5,000 total sq. ft. designer decorated residence has expansive lake views! Summer kitchen, custom pool & spa. **\$1,249,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



VILLALAGO ▲ Understated elegance and style, 3BR/3.5BA+den lakefront villa. Pool, private Beach Club, world-class golf courses. **\$1,195,000**
Greg/Dru Martinovich | 564-5717



OPEN SUN. 1-4
VILLORESI ▲ 15631 Villoresi Way - Mediterranean 3 bedroom, 3.5 bath villa. Paved courtyard with Corinthian columns. Family room open pool/spa. **\$1,075,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



VILLORESI ▲ Tropical setting with screened pool, summer kitchen & outdoor bar. Three BRs, 3 BAs and over 2,400 SF of living area. **\$950,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



VILLALAGO ▲ One of the lowest priced villas in Mediterra. Three bedroom features a 3-car side entry garage. Pool/spa. **\$775,000** | Judy Stead | 273-3438



PORTA VECCHIO ▲ SW fairway views of Tom Fazio course. Elegant interiors. Member owned club, 2 courses, beach club, tennis & more! **\$497,000**
Dru/Greg Martinovich | 564-1266



PADOVA 15134 Brolio Lane - An extraordinary custom home featuring 9,171 total SF, panoramic golf views & is also a cert. Florida Green Home. **\$4,450,000** | Emily K. Bua/Tade Bua-Bell | 213-7420



MARCELLO 29131 Marcello Way - BCB Homes new construction 4BR/4.5BA+den pool home, Stofft-Cooney Architects, Godfrey Design interiors. Furnished. **\$4,250,000** | Greg Martinovich | 564-5717 **OPEN SUN. 1-4**



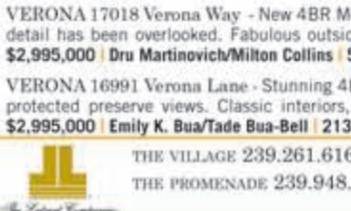
PADOVA 15150 Brolio Lane - Sparkling lake & watercolor sunset views. Jerusalem marble floor, 2nd floor guest suite, marble/onyx master bath. **\$3,175,000** | Emily K. Bua/Tade Bua-Bell | 213-7420



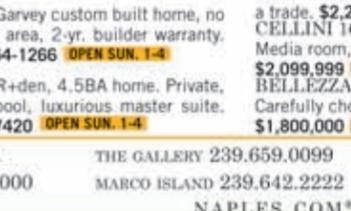
VERONA 17018 Verona Way - New 4BR McGarvey custom built home, no detail has been overlooked. Fabulous outside area, 2-yr. builder warranty. **\$2,995,000** | Dru Martinovich/Milton Collins | 564-1266 **OPEN SUN. 1-4**



VERONA 16991 Verona Lane - Stunning 4BR+den, 4.5BA home. Private, protected preserve views. Classic interiors, pool, luxurious master suite. **\$2,995,000** | Emily K. Bua/Tade Bua-Bell | 213-7420 **OPEN SUN. 1-4**



BELLEZZA 14858 Bellezza Lane - Capri II plan overlooks fairway. Oversized site, expanded pool/spa area. Interior by Collins & Dupont. Furnished. **\$1,649,000** | Dru/Greg Martinovich | 564-1266 **OPEN SUN. 1-4**



MILAN 15356 Milan Lane - Panoramic fairway views of Tom Fazio designed course. Stunning 3BR/4.5BA+ den, 5,006 total SF. Pool/spa. Furnished. **\$1,395,000** | Emily K. Bua/Tade Bua-Bell | 213-7420



MONTEROSSO II 15513 Monterosso Lane #102 - Views of glistening lake. Open plan, tile flooring and a vibrant color palette. Spacious master has lake views. **\$715,000** | Emily K. Bua/Tade Bua-Bell | 213-7420 **OPEN SUN. 1-4**



AMARONE 29041 Amarone Court - Small enclave of 12 homes. Custom 4BR+study, expanded outdoor living room, pool, spa. Owner will consider a trade. **\$1,850,000** | Milton Collins/Dru Martinovich | 565-2139 **OPEN SUN. 1-4**



FELICITA 16496 Felicita Court - Lakefront designer decorated 4BR+den home. Floor-to-ceiling sliders to pool/spa, kitchen, S. exposure. Furnished. **\$1,599,000** | Emily K. Bua/Tade Bua-Bell | 213-7420 **OPEN SUN. 1-4**



GREY OAKS - ESTUARY ▲ Stunning 4 BR+den residence with lake & golf course views. Expansive veranda with summer kitchen, fireplace, pool/spa. **\$5,399,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



GREY OAKS ▲ Fabulous 5BR/6.5BA + den home, garage parking for 4 cars. Entertain outdoors, tropical pool/spa, lake views. **\$5,350,000** | Lynn Anderson & Carolyn Weinand | 434-2424



OPEN SUN. 1-4

GREY OAKS - ESTUARY ▲ The 1280 Osprey Trail - "Mariana" Model. Panoramic lake and fairway views abound. Boasting 6,910 SF A/C, 6BRs. **\$4,995,000** | 239-261-3148



GREY OAKS - ESTUARY ▲ The "Chianti III", a furnished model built by London Bay Homes. Central outdoor courtyard with pool & loggia. **\$4,980,000**
Melissa Williams | 248-7238



GREY OAKS - ESTUARY ▲ Elegant home with 5BRs, private 2-story guest cabana with suites, theatre room and library. **\$4,500,000** | Lynn Anderson & Carolyn Weinand | 434-2424



GREY OAKS - ESTUARY ▲ Monterey-style architecture abound in this 4BR+den lakefront home. Pool, gas fireplace, spa, 3-car garage. **\$3,500,000** | Lynn Anderson & Carolyn Weinand | 434-2424



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GREY OAKS ▲ Exquisitely furnished 4BR custom estate. Study, game, exercise & family rooms. Pool/spa overlook lake/golf course. **\$2,950,000**
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GREY OAKS ▲ 2419 Indian Pipe Way Elegant Mediterranean style single-family 4BR/5.5BA+den home. Outside cooking center, fireplace, heated pool, spa. **\$2,899,000** | Mary Yon | 572-3274



GREY OAKS - ESTUARY - NOBLE HERON ▲ Four BR plus den with marble and wood floors, gas cooking. Pool/spa, fireplace. **\$2,395,000** | Lynn Anderson & Carolyn Weinand | 434-2424



GREY OAKS - ISLA VISTA ▲ Lake/golf views. Customized "Cadiz" floor plan. 4,800+ total SF, 3BRs+study and summer kitchen. **\$1,999,000** | Lynn Anderson & Carolyn Weinand | 434-2424



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GREY OAKS ▲ 1609 Chinaberry Way An award-winning community. Near clubhouse, an elegant 2-story 4BR+den home, expansive pool, spa and bocce court. **\$1,980,000** | Angie White | 821-6722



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GREY OAKS - ESTUARY ▲ 1528 Marsh Wren Lane - Remarkable 4BR! Lake/golf view. Screened summer kitchen w/fireplace. Custom pool/spa. FURNISHED. **\$1,900,000** | Jeri Richey | 269-2203



GREY OAKS - VENEZIA ▲ Serene setting with pool/spa facing west with golf/lake views. Three bedroom plus den villa with with 3,600 A/C SF. **\$1,795,000**
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GREY OAKS - ESTUARY ▲ Elegant yet comfortable, clean and open floor plan with 3 bedrooms, a den and 3.5 baths. Offered furnished. **NOW \$1,649,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



GREY OAKS - ESTUARY - MARSH WREN ▲ Build this beautiful 3BR+study "Dahlia" villa home. Great room plan boasts 2,986 A/C SF, pool/spa & a outdoor kitchen. **\$1,570,000** | 239-261-3148



GREY OAKS - ESTUARY - MARSH WREN ▲ Former Dahlia model finished in 2008 with 3BRs+library has views of a lake/golf, 2,985+ A/C SF, pool/spa. **\$1,475,000** | Dan Guenther | 261-3148



KENSINGTON ▲ Expansive golf views. Large pool, lanai, 3 bedrooms, den & 3.5 baths. Guard-gated entry, golf equity membership. **\$1,375,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



GREY OAKS - AVILA ▲ Furnished 3BR, 3.5BA home with lake and golf course views, faux finished ceilings & walls, & wide crown mouldings. **\$1,299,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



KENSINGTON ▲ Magnificent sunsets overlooking lake and golf course. Almost 3,500 SF living area, 3BRs, den, family room & pool. **\$1,099,000**
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VINEYARDS - TERRACINA ▲ Estate home with 4BRs, den, 4.5BAs, golf course views from screened lanai with heated pool/spa. 3-car garage. **\$999,000**
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OPEN SUN. 1-4

WYNDEMERE - GOLF COTTAGES ▲ 42 Golf Cottage Drive Pristine 3BR+study, 4BA home. Oversized lanai, summer kitchen, heated pool, spa, golf views. Membership required. **\$695,000** | Kathryn Hurvitz | 659-5126



WYNDEMERE - GLENDEVON ▲ Spacious 3BR/3BA home, study, family room, nearly 3,000 SF under air. Lanai, oversized pool, membership required. **\$549,000** | Kathryn Hurvitz | 659-5126



WYNDEMERE - PRESERVE ▲ Long lake/golf course views. Attached 3 BR + family room villa, heated pool. Original owner. Membership required. **\$499,900** | Kathryn Hurvitz | 659-5126



WYNDEMERE - GOLF COTTAGES ▲ Great views of golf course. Two-story home, 2 master bedrooms with 3rd bedroom used as a den. Membership required. **\$475,000** | Kathryn Hurvitz | 659-5126



KENSINGTON ▲ Luxurious coach home with magnificent lake and golf course view. Ultra-spacious 2nd floor home with private elevator. **\$469,900** | Fred Alter | 269-4123



VINEYARDS - REGENCY RESERVE ▲ Designer decorated & furnished 2BR+den. Outstanding views. Resort-style community, golf, tennis! **\$429,000**
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ESTUARY 1376 Great Egret Trail - Furnished. Marble and wood floors, wine cellar, media room, lanai, fireplace, & outdoor kitchen. Lake/golf views. **\$5,395,000** | Carolyn Weinand | 269-5678

ESTUARY 1380 Great Egret Trail - Grand waterescapes, long golf course views, magnificent, 5BR/4.5BA Harwick built home. Lot and a half, 4-car garage. **\$4,899,000** | Brian Nelson | 572-2903

2153 Canna Way - Richly appointed 4BR+den estate home, sweeping fairway & lake views, 1,000+ SF lanai for ultimate entertaining. **\$3,770,000** | Jutta V. Lopez | 571-5339

ESTUARY 1456 Anhniga Pointe - Magnificent California-inspired, customized "Bacara IV" 4BR. Vaulted beam ceilings & lake, golf and preserve views. **\$3,450,000** | Sam Heitman/Dan Guenther | 261-3148

BANYAN ISLAND 1644 Chinaberry Way - Captivating 4BR+den home, long lake/fairway views. Heated pool/spa, 54 holes of championship play. **\$3,295,000** | Mitch/Sandra Williams | 370-8879

3138 Dahlia Way - Mediterranean Beauty! Former Landmark Santa Rosa model furnished in a classic, tasteful style. Golf course views! **\$2,950,000** | Carolyn Weinand/Lynn Anderson | 434-2424

CAPISTRANO 2817 Capistrano Way - Idyllic views! Beautifully decorated, furnishings are comfortable and chic, gourmet kitchen. Perfect pool area. **\$2,000,000** | Mary Catherine/Larry White | 287-2818

2346 Alexander Palm Drive - Charming 2-story brick home with lake & golf course views, 3 BRs + den, 2-sided fireplace, & full outdoor kitchen. **\$1,995,000** | Carolyn Weinand | 269-5678

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ESTUARY 1323 Noble Heron Way - Spectacular fairway views. Mediterranean 3BR/3.5BA+den pool villa displays tranquil luxury and classical decor. **\$1,939,000** | Emily K. Bua/Tade Bua-Bell | 213-7420

ESTUARY 1326 Noble Heron Way - Almost-new 4,000 SF former model with Saturnia marble floors, gas fireplace, vaulted ceilings, & pool/spa. Furnished. **\$1,745,000** | Lynn Anderson/Carolyn Weinand | 434-2424

ESTUARY 1580 Marsh Wren Lane - Gorgeous finishes in this 3 BR+study, 4.5 BA furnished former model overlooking the golf course, lake & clubhouse. **\$1,595,000** | Emily K. Bua/Tade Bua-Bell | 213-7420

TERRA VERDE 2452 Terra Verde Lane - Tastefully furnished 2nd floor 3BR/3BA coach home with private elevator in a premier golf course country club! **\$830,000** | Carolyn Weinand | 269-5678

ISLE ROYALE 2121 Canna Way - One of the remaining un-built lakefront lots with outstanding lake and golf course views. Private community. **\$1,595,000** | Karen Van Arsdale | 860-0894

ESTUARY 1381 Great Egret Trail - Both adjoining lots are developed, so it's a great time to design your home & maximize views of golf course & lake. **\$1,495,000** | Emily K. Bua/Tade Bua-Bell | 213-7420

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OAK COLONY 148 Spring Lake Circle - An immaculate 3BR/3BA pool home in a quiet enclave with only 18 residences overlooking a beautiful community park. **\$397,500** | Patrick O'Connor | 293-9411 **NEW LISTING**

SILVER OAKS 93 Silver Oaks Circle #3103 - Very well priced 2BR/2BA. SW exposure, golf course views. Memberships available to the Vineyards Country Club. **\$194,900** | Kathryn Hurvitz | 659-5126

WYNDEMERE

VILLAGES 438 Glen Meadow Lane - Beautiful home with gorgeous tile floors, crown mouldings, & coffered ceilings. Fabulous lake & golf course view. **\$895,000** | Kathryn Hurvitz | 659-5126

LODGINGS 161 Edgemere Way South - Masterfully updated, 4BRs, 3BAs, Mexican tile and wood floors. Sun patio with koi pond. Membership required. **\$825,000** | Kathryn Hurvitz | 659-5126

VILLA FLORESTA 116 Via Napoli - Beautiful 2BR/2.5BA+den, lake and golf views. Large lanai with heated pool/spa. S. exposure. Membership required. **\$598,000** | Kathryn Hurvitz | 659-5126

COMMONS 200 Wyndemere Way #B405 - Ultra spacious 4th floor 3BR/2BA corner condominium. Glassed-in lanai, lake and golf views. Membership required. **\$399,000** | Kathryn Hurvitz | 659-5126

COMMONS 200 Wyndemere Way #303 - Furnished 3BR with large tiled lanai overlooks golf/lake. New furniture in living/dining room. Membership required. **\$290,000** | Kathryn Hurvitz | 659-5126

COURTSIDE COMMONS 609 Courtside Drive - Wonderfully updated 3BR/2BA. Social membership required. Fitness center, tennis, and golf memberships available. **\$199,000** | Ann Marie Shimer | 825-9020

COURTSIDE COMMONS 407 Courtside Drive - Furnished, 2 masters, 2 glassed-in balconies, wood burning fireplace & volume ceilings. Club membership required. **\$149,900** | Kathryn Hurvitz | 659-5126

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13740 Pondview Circle - Wonderful expansive homesite with southern exposure. Every amenity available. Build your dream home here. **\$450,000** | Roxanne Jeske | 450-5210



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HARWICK

From page 11

spans 36 feet by 44 feet and includes a summer kitchen and Isokern fireplace. It provides a comfortable venue for entertaining and enjoying the outdoors. Saturnia stone decking surrounds the pool, which features a shallow shelf pad. The master suite enjoys direct access to the spa and pool area.

The Calascio layout places the master suite in its own wing away from the guest suites affording added privacy for both owners and guests. Double doors open from the vestibule to the owner's wing located to the right of entry foyer. The bedroom and bath-

room have 12-foot ceilings. The bedroom ceiling is embellished with six-grid coffer and painted beams. Within the wing are his-and-her walk-in closets, a morning bar, a luxurious bath area with separate vanity areas for him and her, and a garden-style tub in front of the walk-in shower surrounded by a privacy garden. A toilet and bidet are housed in the water closet.

All of the guest bedrooms have en-suite full baths. One of the three suites opens onto the covered loggia and there is an adjacent suite, which serves the houseguests that require close proximity to one another such as parents and children. The other guest quarters has access from the three-car garage and is located across from the laundry facilities. This arrangement could be advantageous for a live-in nanny or housekeeper.

Priced fully furnished for \$3,795,000, the Calascio is open for viewing daily. Visit the Estuary Sales Center off Golden Gate Parkway just west of Airport-Pulling Road in Naples. To learn more, call 261-3148 or visit www.estuaryatgreyoaks.com.

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Estimating class on tap at CBIA

The Collier Building Industry Association offers a course in estimating from 9 a.m. to 5 p.m. Friday, March 26, at CBIA headquarters. The instructor is Kathy Guyitt, a businesswoman who has operated a small business for a decade and is growing it this year.

Topics will include mark-up versus margin, estimating forms and documentation, cost breakdowns, spreadsheets and programs as well as scheduling and project administration. Participants will also receive forms and formulas.

Cost is \$195 for CBIA members. For reservations, call 659-0012, ext. 204. ■



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PRESIDENTS

From page 11

should be studied.

A member of the council's executive committee and a former chairman, Paul Feuer heads up the team studying Comcast arrangements. Mr. Feuer has been president of the Village Walk Homeowners Association for 12 years.

"There's only one cable provider in the county, and as a result it's very difficult to negotiate with them," he says. "We saw that there was a wide range of prices that each community was paying. Terms of contracts varied widely too." The council is creating a matrix between communities and looking at alternatives for possible recommendations.

Mr. Feuer says in earlier years, the organization was more like a good old boys club and not much was accomplished. Positive things began to happen when members started sharing information and volunteering for committee work.

"When you share ideas or talk about success or failure, you can learn from each other," he says. "If you don't get involved, nothing will happen."

Foreclosure is definitely a hot topic with homeowners associations, as more and more of them are having to deal with condo fees that banks stop paying after six months into a foreclosure.

Bob Murray is a board member and the president of the East Naples Civic Association at Lely Resort overseeing 84 homeowners. He's also a member of an independent task force of business people — including more than 20 attorneys — studying the issues surrounding the foreclosure crisis. The task force



COURTESY PHOTO

Linda Penniman, vice chairman; Murray Hendel, chairman; and Sally Tiffany, recording secretary.

has assembled teams of professionals for three workshops attended by up to 400 to help individuals in need. While the Foreclosure Task Force is not part of the presidents council, Mr. Murray's understanding of both sides of the story is valuable.

The news that Mr. Murray brings back from the task force, however, is not always what his fellow members want to hear.

"From the point of view of the presidents council, we are looking for solutions to the problem of how we stop the bleeding in our associations," he says. "If you keep people in their homes, and they're not paying their fees, at least you have some degree of community left. It's bad to have an awful lot of empty homes because, let's face it, if somebody is faced with foreclosure and they leave their home and the electricity is turned off, the mold will destroy it and that is not good for the community. It's a very

complex problem."

The council also tracks legislative issues, such as the constantly changing homeowners insurance industry, that impact every homeowner's bottom line.

Annual membership is \$125. Monthly meetings are usually held on the second Friday of the month in the community room at the Greater Naples Chamber of Commerce building at 2390 Tamiami Trail N. ■

"From the point of view of the presidents council, we are looking for solutions to the problem of how we stop the bleeding in our associations."

—Bob Murray, East Naples Civic Association at Lely Resort

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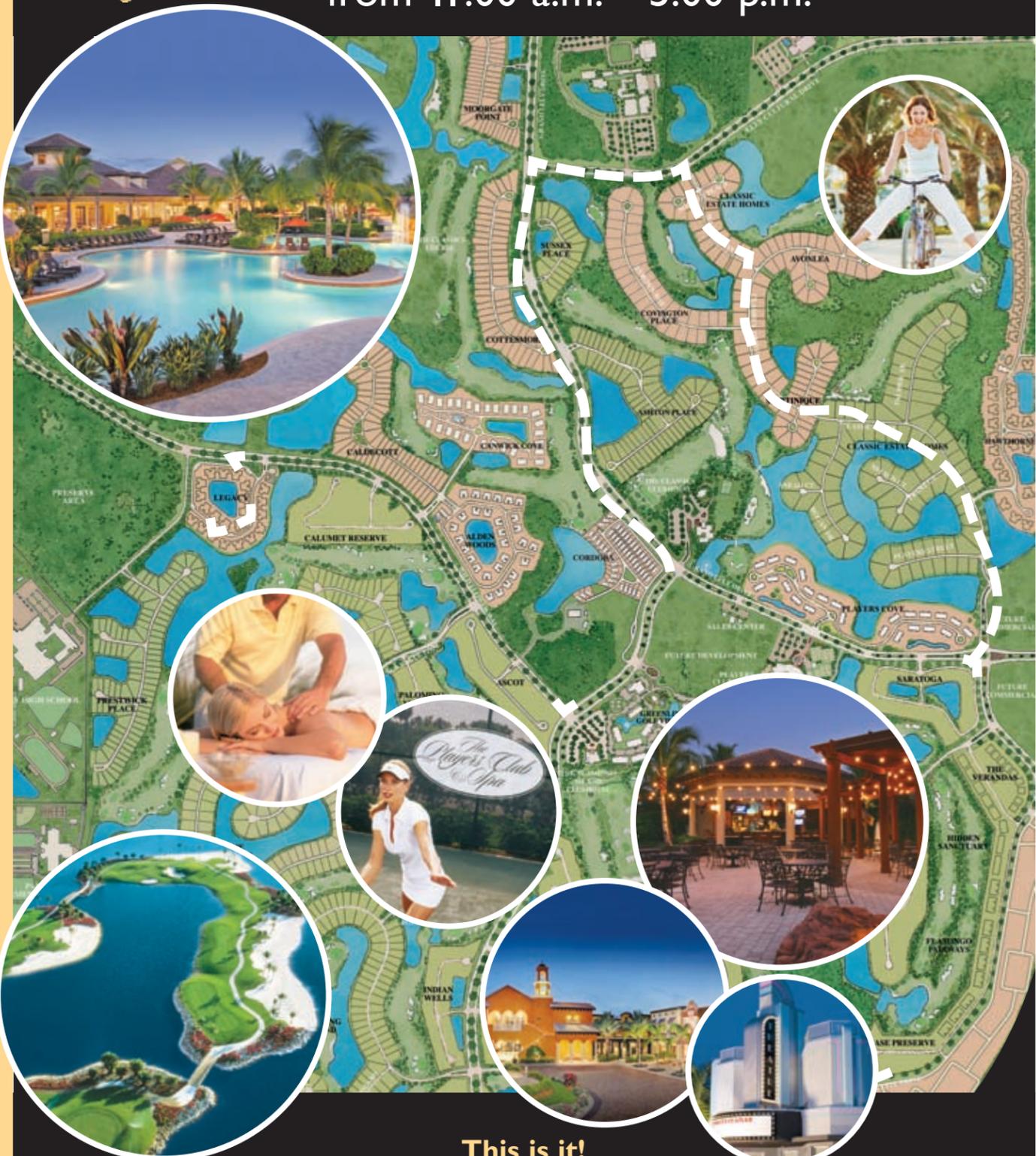
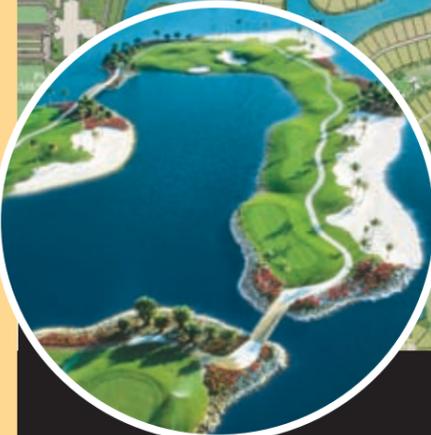
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Open Houses are Sunday 1-4, unless otherwise marked

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2 • OLD NAPLES - PARK TERRACE • 72 - 7th Street South #312 • \$248,000 • Premier Properties of Southwest Florida, Inc., REALTORS • Marty & Debbi McDermott 564-4231 • Open Fri. March 19th, 1-4

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3 • LAGUNA AT FIDDLER'S CREEK • 9292 Belle Court #102 • \$349,000 • Amerivest Realty South, Lura Jones • 239-370-5340

4 • THE BROOKS - COPPERLEAF - CINNAMON RIDGE • 23811 Copperleaf Blvd. • \$399,900 • Premier Properties • Roxanne Jeske 450-5210

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5 • LEMURIA • 7172 Lemuria Circle #1801 • From the Mid \$400s. • Premier Properties • Tom Gasbarro 404-4883. • Mon. - Fri. 10-4 and Sat - Sun. 1-4

6 • THE STRADA AT MERCATO • Located just North of Vanderbilt Beach Rd on US 41 • Priced from \$400s • Premier Properties • Call 239.594.9400 • Mon. - Sat. 10-8 and Sun. 12-8

7 • OLD NAPLES - THE PIERRE CLUB • 1222 Gordon Drive #11 • \$499,999 • Virginia Wilson/Randy Wilson 450-9091

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8 • BONITA BAY - TUCKAWEYE • 3143 Greenflower Court • \$535,000 • Premier Properties • Judy Stead 273-3438

9 • THE CROSSINGS - MILL RUN • 7073 Mill Run Circle • \$535,900 • Premier Properties • Dave/Ann Renner 784-5552

10 • PELICAN LANDING - LONGLAKE • 3510 Candleberry Court • \$599,000 • Premier Properties • Pam Umscheid 691-3541

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11 • MARINA BAY CLUB • 13105 Vanderbilt Dr. #606 • \$639,000 • Bridgette Foster, 239-253-8001 Amerivest Realty

12 • PELICAN BAY - CHATEAUMERE ROYALE • 6000 Pelican Bay Blvd. #1001 • \$649,777 • Premier Properties • Esther Van Lare 404-3045

13 • MARCO ISLAND • 657 Spinnaker Drive • \$675,000 • Premier Properties • ML Meade 293-4851

14 • WYNDEMERE - GOLF COTTAGES • 42 Golf Cottage Drive • \$695,000 • Premier Properties • Kathryn Hurvitz 659-5126

15 • PELICAN MARSH - IVY POINTE • 1761 Ivy Pointe Court • \$698,000 • Premier Properties • Pam Hartman 216-7949

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17 • BONITA BAY - ESPERIA & TAVIRA • 26951 Country Club Drive • New construction priced from the \$700s. • Premier Properties • Call 239-495-1105 • Mon. - Sat. 10-5 and Sun. 12-5

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19 • AQUA • 13675 Vanderbilt Drive (take Wiggins Pass Road to Vanderbilt Drive) • Priced from the \$800s • Premier Properties • Call 239-591-2727 • Mon. - Sat. 10-5 and Sun: 11-5

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Naples

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22 • PARK SHORE • 530 Neapolitan Way • \$875,000 • Mitch/Sandra Williams 370-8879

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23 • BONITA BAY - ESTANCIA • 4801 Bonita Bay Blvd. #602 • \$999,000 • Premier Properties • Carol Johnson/Michael Lickley 948-4000

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24 • PELICAN BAY - TIERRA MAR • 572 Tierra Mar Lane • \$1,145,000 • Premier Properties • Marilyn Moir 919-2400

25 • VANDERBILT BEACH - VANDERBILT GULFSIDE II • 10851 Gulfshore Drive #505 • \$1,250,000 • Premier Properties • Pat Callis 250-0562

26 • COQUINA SANDS - CHARLESTON SQUARE • 1400 Gulf Shore Blvd. N. #302 • \$1,450,000 • Premier Properties • Ruth Trettis 403-4529

27 • ESTUARY at GREY OAKS • 1485 Anhinga Pointe • Priced from \$1,795,000 • Premier Properties • Call 239-261-3148 • Mon. - Sat. 9-5 and Sun. 11-5

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29 • MEDITERRA - PADOVA • 15184 Brolio Way • \$2,199,000 • Premier Properties • Emily K. Bua/Tade Bua-Bell 213-7420

30 • VANDERBILT BEACH - MORAYA BAY • 11125 Gulfshore Drive • From \$2,500,000 • Premier Properties • Call 239-514-5050 • Mon. - Sat. 10-5 and Sun. 12-5

31 • MEDITERRA - VERONA • 17018 Verona Way • \$2,995,000 • Premier Properties • Greg Martinovich 405-6228

32 • MOORINGS • 265 Springline Drive • \$2,995,000 • Premier Properties • Richard Culp 290-2200

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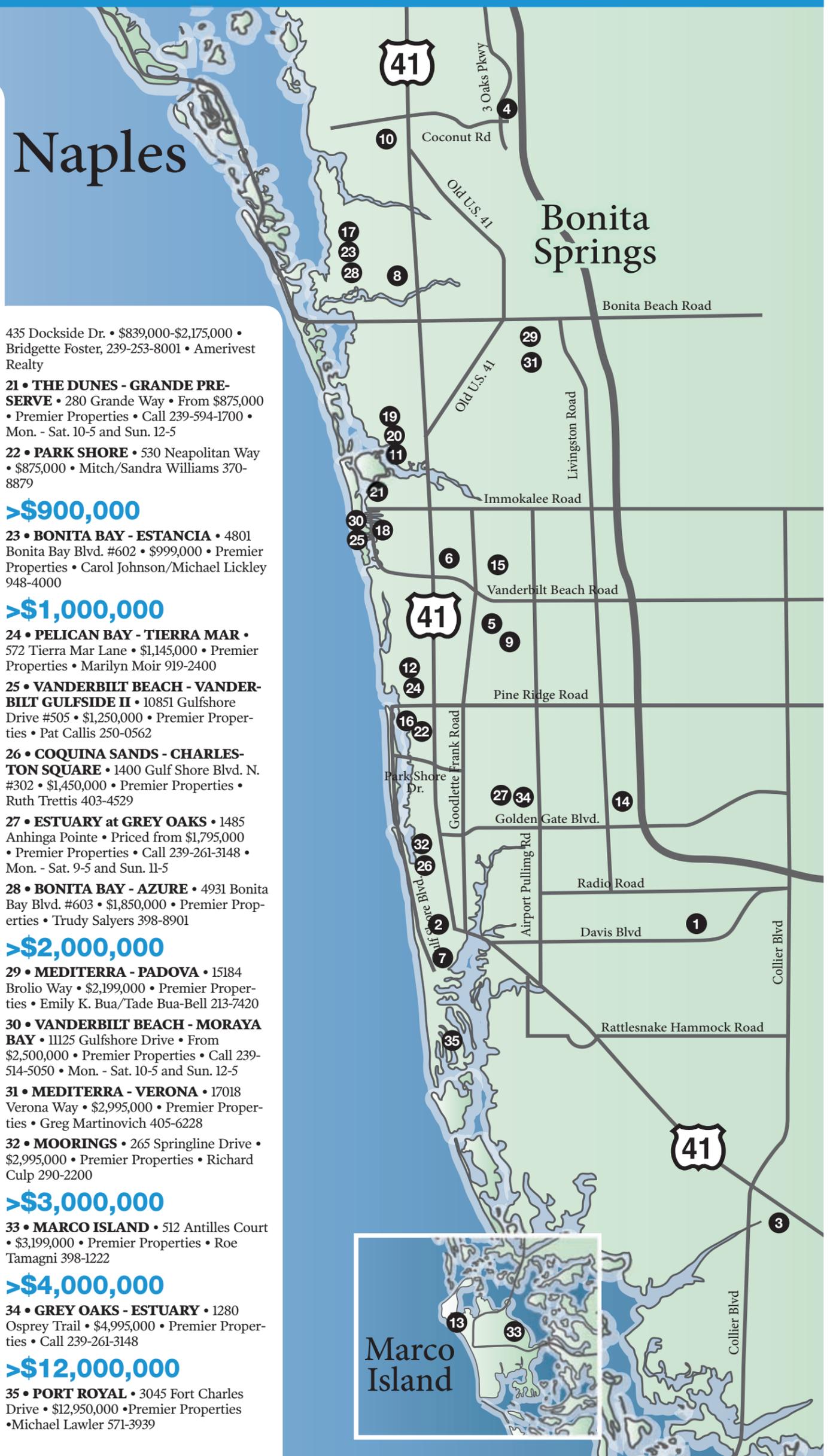
33 • MARCO ISLAND • 512 Antilles Court • \$3,199,000 • Premier Properties • Roe Tamagni 398-1222

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34 • GREY OAKS - ESTUARY • 1280 Osprey Trail • \$4,995,000 • Premier Properties • Call 239-261-3148

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THE BROOKS - SHADOW WOOD - WILLOW WALK ▲
Harbourside built home will instantly wow you! Views to the pool area, lake and golf course. Tropical pool/spa.
\$1,449,000 | Kevin Smith | 641-2942



THE BROOKS - SHADOW WOOD - OAKBROOK ▲
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PELICAN LANDING - HERON POINT ▲ A world of privacy on Heron Lake, preserve beyond! Office, 4BR/4BA, gas cooking, tiered lanai & outdoor kitchen.
\$1,145,000 | Pam Umscheid & Stephanie/John Coburn | 6948-4000



PELICAN LANDING - SANCTUARY LAKES ▲
Fabulous Mediterranean-style 4BR+den/3BA home with quality enhanced features inside and out. Heated pool and spa.
\$1,135,000 | Roxanne Jeske | 450-5210



THE BROOKS - SHADOW WOOD - SWEET BAY ▲
Unobstructed SW views over lake to 17th fairway. Stainless appliances, pool/spa, outdoor kitchen with DCS grill. **\$1,095,000**
Dru Martinovich/Milton Collins | 564-1266



THE BROOKS - SHADOW WOOD - SWEET BAY ▲ Lovely home appointed with volume ceilings, tile throughout, French doors, & breakfast area opening to pool area. **\$998,000**
Cathy Lieberman/Cindy Reiff | 777-2441



PELICAN LANDING ▲
Perfectly maintained and well constructed 4BR+den. 6,607 total SF on a beautiful lakefront lot. Oversized garage.
\$979,000 | Stephanie/John Coburn & Pam Umscheid | 948-4000



TWIN EAGLES - HEDGESTONE ▲
An exquisite Mediterranean style 4BR/5BA+den home overlooking lake and golf course. Heated pool, spa, 3-car garage.
\$950,000
Emily K. Bua/Tade Bua-Bell | 213-7420



THE BROOKS - SHADOW WOOD - SUMMERFIELD ▲
Lovely three bedroom, den, three and one half bath well-appointed with granite counters, tray ceilings. Pool/spa.
\$945,000 | Kevin Smith | 641-2942



PELICAN LANDING - THE COLONY - FLORENCIA ▲
Turnkey furnished, end 3BR/3BA+den overlooking Bay/Gulf. Many amenities, 34-acre beach island and private Club.
\$925,000 | Jill Kushner | 691-5505



PELICAN LANDING - SANCTUARY ▲ Lovely 3BR+den estate home. Huge W. facing lot over 300 ft. deep, extends into protected preserve. Pool/spa. **\$895,000** | Stephanie/John Coburn & Pam Umscheid | 948-4000



THE BROOKS - SHADOW WOOD - WOODMONT ▲
Popular great room 4BR/3BA + den plan, large lanai overlooks lake/golf. Tennis, dining, beach club. Priced to sell!
\$819,000 | Cheryl Mease | 691-8104



TIBURON - CASTILLO IV ▲
Gorgeous preserve views and many upgrades. Faux finishes, granite counters. Hand-scraped hickory flooring.
\$774,900 | Julie Rembos | 595-1809



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IMPERIAL GOLF ESTATES ▲
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\$499,900 | Fred Alter | 269-4123



TIBURON - BOLERO ▲
Incredible golf views, charming 1st floor carriage home, decorated by Robb & Stucky. Social membership included.
\$489,000 | Sharon Kaltenborn & Terri Moellers | 404-7887



IMPERIAL GOLF ESTATES ▲
Bright and spacious 3BR. Oversized lanai with sprawling backyard on almost a half-acre. Many updates.
\$324,777 | Esther Van Lare | 404-3045

FIDDLER'S CREEK



ISLA DEL SOL ▲ Designer decorated & furnished custom 4 BR/5.5BA (includes casita with separate guest quarters) overlooks golf course. **\$2,840,000**
ML Meade/Natalie Kirstein | 293-4851



MAHOGANY BEND ▲ Exquisitely decorated 4BR/4BA, study+family rm, custom home overlooks golf course. Award-winning resort amenities. **\$1,650,000**
Michelle Thomas | 860-7176



BELLAGIO ▲ Beautifully furnished 3 BR + den home on the creek bordering a preserve. Negative-edge pool/spa. Private boat dock. **\$1,299,000**
Michelle Thomas | 860-7176



CRANBERRY CROSSING ▲
Turnkey furnished former model features decorator touches throughout, 3BRs + den. Pool/spa overlooking lake. **\$990,000**
ML Meade/Natalie Kirstein | 293-4851



BELLAGIO ▲ Infinity pool overlooks lake. Three bedrooms, 3.5 baths includes casita (1 bedroom/1 bath) plus den & family room. **\$975,000**
ML Meade/Natalie Kirstein | 293-4851



SERENA ▲ Beautifully furnished residence with private elevator. Over 3,000 SF of living area, 3 bedrooms plus den, 3 baths. **\$829,000**
Michelle Thomas | 860-7176



CASCADA ▲ Panoramic golf/water views! Three bedroom plus study with coffered ceilings and expanded kitchen. **\$689,000**
Brock/Julie Wilson | 595-5983



CASCADA ▲ Great golf course views, charming 3BR/3BA+office. Renovated kitchen & bathroom, new carpet & A/C system. Furnished. **\$658,000**
Maureen/Mike Joyce | 784-1288



VARENNA ▲ Over 3,000 SF under air, 3 bedrooms, den, 3 baths. Spectacular views. The best of everything! Private elevator. **\$475,000** | Darlene Roddy | 404-0685



PEPPER TREE ▲ Well-priced 3BR/2BA plus family room home with pool & lake views! Numerous interior upgrades. Walk to Club and Spa. **\$295,000** | Natalie Kirstein | 784-0491

MULBERRY ROW 7630 Mulberry Lane - Landscaping surrounds the lanai, waterfall, heated pool/spa, and built-in grill. Three bedrooms plus den, 3 baths. **\$849,000** | ML Meade/Natalie Kirstein | 293-4851
CRANBERRY CROSSING 9127 Cherry Oaks Lane - Priced to sell! Beautifully furnished 3 BR home. Award-winning Club & Spa, golf and marina memberships available. **\$499,000** | Michelle Thomas | 860-7176
CHERRY OAKS 9131 Cherry Oaks Lane - Priced to sell! Nearly new 3BR home. Award-winning Club and Spa. Private golf & beach/marina memberships available. **\$499,000** | Michelle Thomas | 860-7176
8541 Pepper Tree Way - Beautiful lake views, private lanai with pool & spa. Attractively furnished 3BR/2BA with many special features. **\$399,000** | ML Meade | 293-4851
BENT CREEK VILLAGE 8472 Bent Creek Way - An immaculate 3BR villa with lake views and southwestern exposure. Professionally decorated property. **\$299,000** | Maureen/Mike Joyce | 784-1288
PEPPER TREE 8575 Pepper Tree Way - Single-family 3 BR home with family room, formal living and dining rooms. Granite countertops, plantation shutters. **\$299,000** | Michelle Thomas | 860-7176
CARDINAL COVE 4550 Cardinal Cove - Fabulous former model, turnkey furnished 2BR/2BA attached villa. Lake views, screened lanai, endless amenities. **\$297,000** | Richard Marquardt | 289-4158
CARDINAL COVE 4521 Cardinal Cove - Immaculately maintained split-plan 3BR/2BA attached villa. Turnkey furnished, courtyard, 2-car garage & lake views. **\$279,000** | Maureen/Mike Joyce | 784-1288

HAWK'S NEST 4660 Hawk's Nest Way #103 - Decorator furnished 3BR/2BA coach home. Lake views. Award-winning club, golf & beach/marina memberships available. **\$249,000** | Michelle Thomas | 860-7176
PEPPER TREE 8579 Pepper Tree Way - Exceptional privacy, 3BR/2BA split-plan home. Furnishings negotiable. Golf, clubhouse & multiple resort amenities. **\$249,000** | Maureen/Mike Joyce | 784-1288
MENAGGIO 9279 Menaggio Court #201 - Stunning luxury decorator furnished 3BR/3BA + study coach home with western lake view. Golf, beach, Club & Spa. **\$1,100,000** | Michelle Thomas | 860-7176
MENAGGIO 9289 Menaggio Court #101 - TURNKEY FURNISHED 3BR+den coach villa. Designer kitchen and many updates. Expansive lanai with long lake views. **\$999,500** | Mary Catherine/Larry White | 287-2818
SERENA 3160 Serena Lane #202 - Lovely 3BR plus office. 3,000+ SF A/C, oversized tile, custom cabinets, private elevator & many upgrades! **\$790,000** | Maureen/Mike Joyce | 784-1288
CASCADA 9106 Cascada Way #201 - Gated village - beautiful 3BR/3BA + office, gorgeous views & over 3,000 SF of living area. Many name/new features. **\$549,000** | Maureen/Mike Joyce | 784-1288
SERENA 3202 Serenity Court #201 - Furnished home with large lanai overlooks lake. Three bedrooms + den, 3 baths, family room and living room, 2-car garage. **\$499,000** | Michelle Thomas | 860-7176
DEER CROSSING 3990 Deer Crossing #201 - Lake and golf views. This 3 bedroom plus den is very private with large lanai and 2-car garage. Turnkey furnished. **\$495,000** | ML Meade/Natalie Kirstein | 293-4851

VARENNA 9218 Corfu Court #102 - Stunning ground floor luxury 3BR/3BA + family room coach home decorator furnished in a neutral contemporary style. **\$390,000** | Michelle Thomas | 860-7176
CARDINAL COVE 4586 Cardinal Cove Lane - Quiet and private lake view. Beautifully decorated popular 'Silverthorne' plan. Corner 2 bedroom + den, furnished. **\$350,000** | ML Meade/Natalie Kirstein | 293-4851
DEER CROSSING 3970 Deer Crossing Court #203 - Beautiful lake and golf view from upstairs coach home. More than 2,100 SF under air, 3BRs. Beautifully furnished. **\$309,000** | ML Meade | 293-4851
DEER CROSSING 3990 Deer Crossing Court #101 - Beautiful lake view and golf course view. Immaculate 3BR coach home, 2-car garage. Beautiful decor. **\$299,900** | ML Meade/Natalie Kirstein | 293-4851
LAGUNA 9283 Museo Circle #103 - Long lake views. Furnished, open plan 3BR/3BA plus family room coach home. Two-car garage, endless area amenities. **\$299,000** | Maureen/Mike Joyce | 784-1288
VARENNA 9213 Museo Circle #103 - Bright, split 3BR/3BA floor plan, large lanai, wide lake view. Attractively priced, 2-car garage. Great amenities. **\$229,900** | Maureen/Mike Joyce | 784-1288
WHISPER TRACE 8375 Whisper Trace Lane #101 - Totally customized 3BR/3BA coach home, beautifully decorated and offered turnkey furnished. Private preserve view. **\$199,000** | Maureen/Mike Joyce | 784-1288

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Quail West is solely made up of huge estate residences. *fiction*

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Developer homesites require construction to begin within 2 years. *fiction*

Nine existing models are ready to tour and available for immediate purchase or leaseback. *fact*

Quail West is more than 20 minutes from downtown Naples. *fiction*

All eight Quail West tennis courts are 100% red clay lighted courts. *fact*

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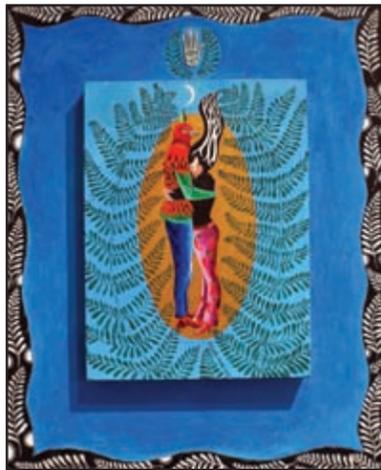
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ARTS & ENTERTAINMENT

WEEK OF MARCH 18-24, 2010

A GUIDE TO THE NAPLES ARTS & ENTERTAINMENT SCENE



COURTESY IMAGE

Birdsong, acrylic on canvas

Creativity in her genes

Vibrancy, color, bravura fill works by Danielle Mailer

BY PHILIP K. JASON

Special to Florida Weekly

Naples gallery owner and businesswoman (and *Florida Weekly* music and art critic) Peg Longstreth met Danielle Mailer while in the process of seeking cover art for Tracey O'Shaughnessy's collection of beautifully crafted newspaper columns. Ms. O'Shaughnessy had been a fan of Ms. Mailer for many years and had reviewed several of her shows.

Ms. Longstreth "flipped for Danielle's paintings on the spot." She and Ms. O'Shaughnessy's chose Ms. Mailer's "Upside Down in New England" for the cover



MAILER

of the book, "Every Little Thing," from Ms. Longstreth's Gold Mountain Press. Local art aficionados will be able to see "Every Little Thing"

and much more of Ms. Mailer's vibrant works when they're showcased at Longstreth-Goldberg Art. The artist will speak at the opening reception Friday, March 26, and the exhibit will hang through June.

Creativity encouraged

Ms. Mailer, 53, is the daughter of Norman Mailer's explosive marriage to Peruvian artist Adele Morales. As is well known, Mr. Mailer almost killed his wife when he stabbed her during a wild party.

Danielle Mailer found her signature style and her eventual acclaim in part from being a child in an unconventional family where her affinity for art was encouraged, and in part from building on a traditional regimen of learning and training. She received a bachelor's degree in

SEE MAILER, C14 ►



>>inside:
Third Street South
shuts down
Sunday evening.
C4

THIRD STREET SOUTH ROCKS FOR NAPLES MUSIC FESTIVAL

BY KELLY MERRITT

Special to Florida Weekly

They play the songs that make up the soundtrack of our lives. Foreigner, the Spinners and Powerhouse will provide ample opportunity for rockin' in the streets at the Naples Music Festival this weekend. A benefit for the Garden of Hope and Courage, the concerts take place from 5-10 p.m. Sunday, March 21, along Third Street South.

This will be the Naples Music Festival's fourth event. It only happens every other year, so the acts are big and the party is, too.

Foreigner has topped the rock charts for decades with hits including "Cold as Ice," "Jukebox Hero," "Urgent" and "Hot-Blooded." Taking the stage at 8:30 p.m., Foreigner will be preceded at 7 p.m. by the Spinners, who were made famous with songs including "Could It Be I'm



COURTESY PHOTO

Foreigner and the Spinners headline the Naples Music Festival Sunday, March 21.

SEE FESTIVAL, C4 ►

WEEK at-a-glance



Naples Newcomers

See who lunched at Heritage Golf and Country Club, and more. C39, 40 & 41 ►



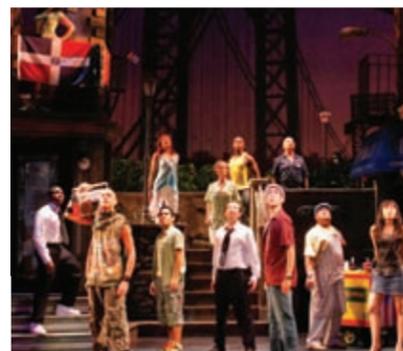
'A Doll's House'

Gulfshore Playhouse wraps up season with a rich classic. C12 ►



In the big league

Film critic Dan Hudak likes "She's Out of My League." C11 ►



Headed our way

"In the Heights" coming soon to the Phil. C25 ►

SANDY DAYS, SALTY NIGHTS

A new approach to the marriage market



I recently came across an article that lumped marriage and the job search into the same category. Prospective relationship cohorts seek to “hire” suitable marriage partners, the article said, and they do this by evaluating their own assets and the assets of potential mates. The probability of marriage depends on the market availability of suitable spouses, much like employers looking to recruit employees.

This concept weighed on my mind as I attended an interview skills workshop, one of those painful affairs where a lecturer pulls people from the audience to participate in mock interviews. The speaker fired an arsenal of tricky questions at the quivering volunteer: What is your biggest weakness? What is your proudest accomplishment? How much do you expect to make in this position? At the end of the volunteer’s answers, the presenter turned to the audience with arms raised in a munificent gesture and a pitying smile on her face.

“What did you think of those answers?” she asked.

We shook our heads. Some people gave a thumbs-down, like Romans at the gladiatorial rink.

“Would those answers get you what you want?” she asked.

The audience answered with a collective

“No.”
“What do you want?” she said.
“We want them to make an offer,” we answered.
“What do you want?”
“We want an offer.”
“What do you want?”
“An offer,” we shouted.

Another career counselor stood. “Remember these lessons at the career expo next week,” she said. “You’ll have 10 minutes to meet with each employer, then a buzzer will sound, and you’ll move on. It’s like speed dating.”

Meeting prospective employers is like speed dating? The marriage market is like the employment market? We want an offer? Looking for love really is like looking for a job. But then I have to wonder: Why do we work so hard to develop our careers but leave so much of our relationships to chance?

When it comes to our jobs, we’re forever attending seminars, reading business books and tweaking our résumés. When it comes to love, we rely on destiny, a serendipitous encounter with the right person, and fortune’s fickle ways.

In this day and age, this can be a mistake. I know a number of amazing people who remain on the marriage market year after year, as if those smart, good-looking individuals had nothing to offer. I wonder if it’s not so much a case of being unmarriageable as it is of not approaching rela-



“Why do we work so hard to develop our careers but leave so much of our relationships to chance?...”

tionships with a career mentality.

At the interview skills seminar, the presenter said it’s important that we develop a list of our attributes. Knowing what we have to offer, she said, will make us more desirable to a potential employer. I think this works well for dating, too. When we’re clear about what we bring to a relationship — back rubs, three-course dinners, witty repartee — we have a better idea of our worth. Knowing our skill set helps us identify compatible partners, and that is the first step on the path to marriage, or at least, the marriage offer. ■

Contact Artis
Send your dating tips, questions, and disasters to: sandydays@floridaweekly.com

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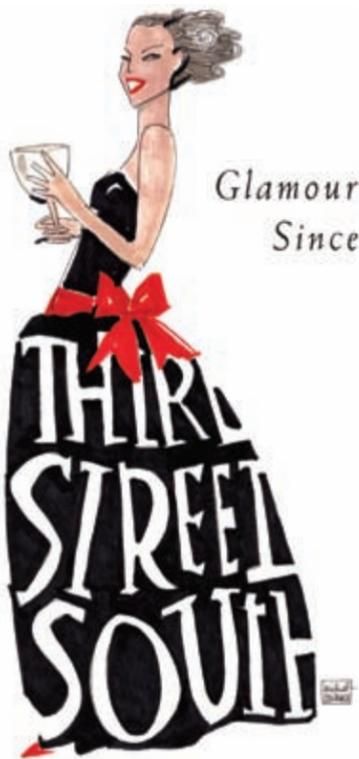


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FESTIVAL

From page 1

Falling in Love" and "Working My Way Back to You," and at 5 p.m. by the powerful sound of Powerhouse, a band that for years has been a favorite at galas and various events on the local scene.

Bon Jovi fans will revel in this year's Naples Music Festival raffle prize: 10 tickets to see the band at the Bank Atlantic Center on April 18, along with VIP limousine coach service courtesy of the Marino Group and catered by Campiello restaurant. Raffle ticket will be on sale at various locations during the festival.

The right mix

Powerhouse guitarist Alan James also owns The Powerhouse Group, the special events and entertainment company that is the talent buyer for the Naples Music festival. James says he went to great lengths to pick the right artists for the variety of people who will make up the crowd at the Naples Music Festival. Both acts were challenging to secure, he says, but the cause won out.

"We have a really good reason to bring the artists and production together," he says, referring to the Garden of Hope and Courage. "I'm totally dedicated to the cause."

Foreigner and the Spinners have so many number one songs, they typically fill entire sets with hits, something not many bands can do, Mr. James says. "Every song is a favorite that's attached to a memory. People come out to listen to these songs and reminisce as to what

they were doing when the songs came out... It's almost like a flashback in their minds as to what they were doing at that time."

At the heart of all the fanfare of the music festival is the Garden of Hope and Courage. On the downtown campus of Naples Community Hospital at the corner of Second Avenue and Eighth Street North, the garden is more than two acres of a healing sanctuary created as a memorial for Jan Emfield, who died from breast cancer. It opened in 2006 and consists of a formal garden, children's garden and lakefront pavilion.

Here's the plan

At Sunday's festival, Powerhouse will play from 5 to 6:45 p.m. on Stage B at 13th Street and Third Avenue. Also on Stage B, the Spinners will play from 7 to 8:15 p.m.

Foreigner will perform from 8:30 to 10 p.m. on Stage B at Broad Street and Third Avenue.

VIP passes are \$350 per person. For VIP guests, garden lounges and bars will be set up next to both stages, and silent auction bidding will take place in the merchandise tent. Auction items in-



COURTESY PHOTO

Powerhouse guitarist Alan James, seated at right, also owns The Powerhouse Group and, as the talent buyer for the Naples Music Festival, took great care in lining up this year's acts.

clude a 1976 vinyl Spinners record album signed and encased in a glass box, and a signed Foreigner guitar.

Naples Music Festival merchandise including T-shirts, caps, visors and totes will be available for all festival goers to benefit the Garden of Hope and Courage.

General admission food vendors will include Tommy Bahama, Cafe & Bar Lurcat, Campiello, Tony's Off Third, Bad Ass Coffee and Jane's Café. Wine, beer, soda and water will be sold on the street as well.

Those holding general admission tickets can park and ride for free from the lot across from Bayfront and Tin City at the intersection of Goodlette-Frank Road and U.S. 41. ■

in the know

>> **What:** The Naples Music Festival, featuring Powerhouse, the Spinners and Foreigner
 >> **When:** 5-10 p.m. Sunday, March 21
 >> **Where:** Third Street South
 >> **General admission:** \$40 in advance, \$50 the day of the festival; visit www.ticketmaster.com or the box office at Germain Arena, 11000 Everblades Parkway, Estero, 948-7825

'Have a Seat' at raffle and auction for the Museum of Art

Works by some of the leading artists in Southwest Florida return to the Philharmonic Center for the Arts at 4:30 p.m. Sunday, March 21. "Have a Seat III... Fabulous Fabrics Raffle & Auction," is presented by the Friends of Art at the Patty & Jay Baker Naples Museum of Art.

For the event, area artists are creating imprimaturs on five butterfly chairs, five classic director's chairs and 13 umbrellas. Fifteen artists are contributing works on silk, suitable for wearing or framing to hang on your wall.

Only 300 raffle tickets are being sold for \$150 each. Ticket-holders will be able to choose the object of their choice when their raffle ticket is drawn. Patrons will have a one-in-14 chance of taking home a unique chair, umbrella or fabric that is not only practical but can be displayed as a work of art.

Sponsor tickets are \$1,000, which includes two tickets for the raffle and a tax deduction of \$700. Patron tickets are \$500, which includes two tickets for the raffle and a tax deduction of \$200.

The participating artists are:

Liz Ary, Joanne Benoit, Steven Beyer, Jane Borchers, Romero Britto, Andy Browne, Aida Bukovica, Ali Clift, Pat Collins, Carolyn Connors, Ted deClercq, Juan Diaz, Ruth Dwyer, Pat Flock, Gail Geary, Muffy Clark Gill, Jonathan Green, Natalie Guess, Bonny Hawley, Gabriela Helesicova, Sandra Jakobovice, Mally Khorasantchi, Betsy Ross Koller, Pat Kumericich, Jo-Ann Lizio, Suzanne Luker, Danny Morgan, Laura Mostaghel, Alan Pimentel, Louis Salvati, Cori Scheft, Beth Schroeder, Anne Shreve, Janis Siegel, Donna Spadafora, Michael St. Amand, Joseph Swenarton, Terri Wegman, Kim Willis and Jackie

Zorn.

In addition to the raffle, there will be a special auction featuring the following works: three scarves designed by Jonathan Green; one scarf designed by Romero Britto; a wall hanging created especially for this event by Bonny Hawley; a framed Rozome batik on handwoven silk, titled "Everglades Sunset" by Natalie Guess; and a cloth painting by Ali Clift, also created exclusively for this event.

Proceeds benefit the Naples Museum of Art's lectures, exhibitions, educational programs and endowment.

For tickets or more information, call Jane Borchers at 254-2776. ■



COURTESY IMAGE

BessieMae, Jonathan Green, silk scarf



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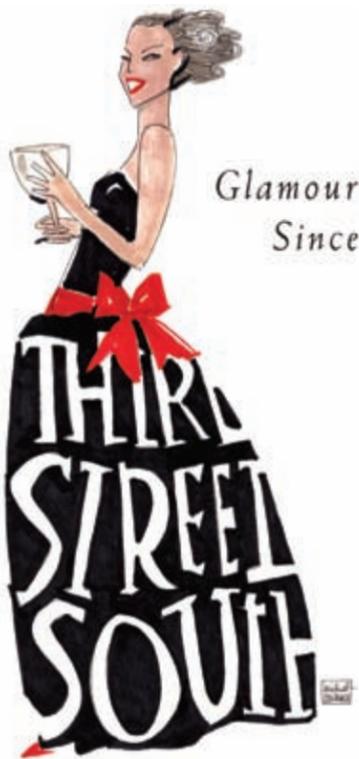


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WHAT TO DO, WHERE TO GO

This week's theater

■ **One-Woman Show** - A Tribute to Rosemary Clooney - At 8 p.m. March 19 at the Norris Center. 213-3058.

■ **Alice - An Evening with the Tart-Tongued Alice Roosevelt Longworth** - By actress/singer Joy Davidson at 7 p.m. March 24 and at 2 and 7 p.m. March 25 in Daniels Pavilion at the Philharmonic Center. A question/answer session with the playwright, Kitty Felde, follows. 597-1900.

■ **Crazy Mary** - By the Naples Players at Sugden Community Theatre March 24-April 17. 263-7990.

■ **Fiddler on the Roof** - By the Naples Players at the Sugden Community Theatre through April 3. 263-7990.

■ **Cirque Dreams Illumination** - At the Barbara B. Mann Performing Arts Hall through March 21. 481-4849.

This week's symphony

■ **Classic to Celtic** - By the Naples Philharmonic Orchestra at the Philharmonic Center for the Arts at 8 p.m. March 23-27 and 2 p.m. March 27-28. 597-1900.



Stormy Skies by Karen Stone



Grapes on Winebox by Lynne Wilcox

Art Gallery Old Naples holds its fifth anniversary show, "Coming Around Again," March 18-April 17. An opening reception with artists Sam Platt, Lynne Wilcox and Karen Stone takes place from 6-9 p.m. Thursday, March 18, at the gallery at 794 12th Ave. S. For more information, call 775-5000 or visit www.artgalleryoldnaples.com.

COURTESY PHOTOS

Thursday, March 18

■ **Ventriloquist** - Jeff Dunham performs at 7:30 p.m. at Germain Arena in Estero. 334-3309.

■ **Funny Man** - Kirk Fox performs at 9:30 p.m. tonight through Sunday at the Off the Hook Comedy Club, 599 S.

Collier Blvd., Marco Island. 389-6900.

■ **Comic Operetta** - Die Fledermaus is performed at 8 p.m. at the Philharmonic Center for the Arts. 597-1900.

■ **Thursdays on Third** - Enjoy live music and free entertainment along with shopping and dining every Thursday evening between November and May on Third Street South. www.thirdstreetsouth.com.

■ **Quiz Night** - The English Pub hosts Quiz Night at 8:30 p.m. 775-3727, 2408 Linwood Ave. East Naples. www.naplesenglishpub.com.

Friday, March 19

■ **Irish Tunes** - The Band of the Irish Guards-Royal Regiment of Scotland performs at the Philharmonic Center for the Arts at 8 p.m. today and Saturday. 597-1900.

■ **Broadway Star** - Kelli O'Hara performs at 6 and 8:30 p.m. today and Saturday at the Philharmonic Center for the Arts. 597-1900.

■ **Open Mic Night** - Local artists share their music and poetry from 6-7:30 p.m. at the Norris Center, followed by live music until 11 p.m.

■ **Bluegrass Event** - Frontline Bluegrass opens for Missy Raines and

her new group, Missy Raines and the New Hip, at 7:30 p.m. at the Norris Center. Tickets are \$18. 213-3049.

■ **Weekend Concerts** - Gulf Coast Town Center offers its free Weekend Concert Series in Market Plaza from 7-9 p.m. Tonight: Classic hits by Pat "Trick." 267-0783 or gulfcoasttowncenter.com.

Saturday, March 20

■ **Art Fest** - The Festival of the Arts at Pelican Bay takes place today and Sunday adjacent to Waterside Shops. 298-7932.

■ **C'Mon Event** - Children 4-8 years old can explore the world through hands-on activities with educators from the Children's Museum of Naples from 11 a.m.-3 p.m. at the Bell Tower Shops. 489-1221 or www.TheBellTowerShops.com.

■ **Art in the Glades** - An arts and crafts sale takes place from 10 a.m.-2 p.m. in McLeod Park in Everglades City, featuring food, vendors and live music. 695-2905. No charge for vendors; bring your own table.

■ **Stamp Show** - The Naples Stamp Show is set for 10 a.m.-4 p.m. today and Sunday at The Conservancy, 1450 Merrihue Dr. Enjoy exhibits, dealers and free stamps for children. 732-8000



COURTESY PHOTO

Missy Raines and The New Hip, with opening act Frontline, perform at 8 p.m. Friday, March 19, at The Norris Center. Tickets are \$18. Afterward, take your ticket to Bayshore Landing for the post-concert jam session and enjoy 10 percent off food and drink for the evening. For more information, call 213-3049.

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WHAT TO DO, WHERE TO GO

■ **Weekend Concerts** - Gulf Coast Town Center offers its free Weekend Concert Series in Market Plaza from 7-9 p.m. Tonight: Contemporary hits by Vanilla Crosby. 267-0783 or gulfcoasttowncenter.com.

■ **Chess Anyone?** - The Southwest Florida Chess Club invites players of all ages and abilities to gather at Books-A-Million at Mercado from 1:30-5 p.m. 898-0458 or e-mail swflchess@yahoo.com.

Sunday, March 21

■ **Disney Show** - The Disney Live Rockin' Road Show plays at 12:30 and 3:30 p.m. at Germain Arena, 11000 Everblades Pkwy., 334-3309.

■ **Outdoor Concert** - The Naples Concert Band plays at 2 p.m. at the Cambier Park band shell. 598-2082.

■ **Music Fest** - The Naples Music Festival welcomes Foreigner, The Spinners and Powerhouse to Third Street South from 5-10 p.m. 434-6697.

■ **Films on Fifth** - Enjoy a surprise selection for this month's Film on Fifth at Sugden Community Theatre. 263-7990.

■ **Pop Singer** - Johnny Mathis performs at 8 p.m. at the Philharmonic Center for the Arts. 597-1900.

■ **Church Concert** - "Moments," a concert by North Naples United Methodist Church, 600 Goodlette Road, starts at 4:30 p.m. Includes a special guest performance by renowned musician Eduard Gulabyan. Freewill offering accepted. 593-7600.

■ **Hyacinth Series** - The Hyacinth Series performs "Requiem," sung by the Moorings Presbyterian Chancel Choir with Orchestra, at 9 and 11 a.m. at 791 Harbour Dr. 213-5246.

■ **Choral Music** - The Philharmonic Center Chorale is showcased in Choral Masterpieces at 4 p.m. at Moorings Presbyterian Church, 791 Harbour Dr. 597-1900.

■ **Art Fundraiser** - Some of the leading artists in Southwest Florida return to the Philharmonic Center for the Arts for the "Have a Seat III ... Fabulous Fabrics Raffle & Auction," presented by the Friends of Art at the Patty & Jay Baker Naples Museum of Art, at 4:30 p.m. The event features a unique art raffle along with music, cocktails and hors d'oeuvres. 254-2776.

■ **Outdoor Film** - Gulf Coast Town Center shows Silver Screen Classic movies at 7 p.m. every Sunday through the end of March. Tonight: "Gone With the Wind." Picnics, lawn chairs and blankets are welcome. 267-0783 or GulfCoastTownCenter.com.

Monday, March 22

■ **Tea Luncheon** - The Estero Historical Society presents Suzn Lee Toth as the speaker at its 10th Anniversary Tea Luncheon to be held at Pelican Sound at 11:30 a.m. The program is "A Journey through Black and White Films." Festivities include a Chinese Auction and 50/50 raffle, plus other

prizes. Tickets are \$35 per person and the theme this year is black and white. 495-9761.

■ **New Exhibit** - Visitors to the Liles Hotel History Center in Riverside Park in Bonita Springs have a new display to see. The Indigenous Peoples of Florida are highlighted, coinciding with Archaeology Month in Florida. The Bonita Springs Historical Society is displaying educational panels on loan from the Collier County Museum that give an overview of the Calusa and other prehistoric cultures in Florida. The hotel, at 27300 Old 41, is open to the public from 9 a.m.-5 p.m. Monday-Friday. 992-6997.

■ **Love Trivia?** - The Pub at Mercato has Trivia Night every Monday at 7:30 p.m. 594-9400.

Tuesday, March 23

■ **Piano Celebrations** - Jodie DeSalvo performs at the Philharmonic Center for the Arts at 7 p.m. 597-1900

■ **Team Trivia** - Boston Beer Garden Team Trivia is played at 9 p.m. every Tuesday at 2396 Immokalee Rd. 596-2337.

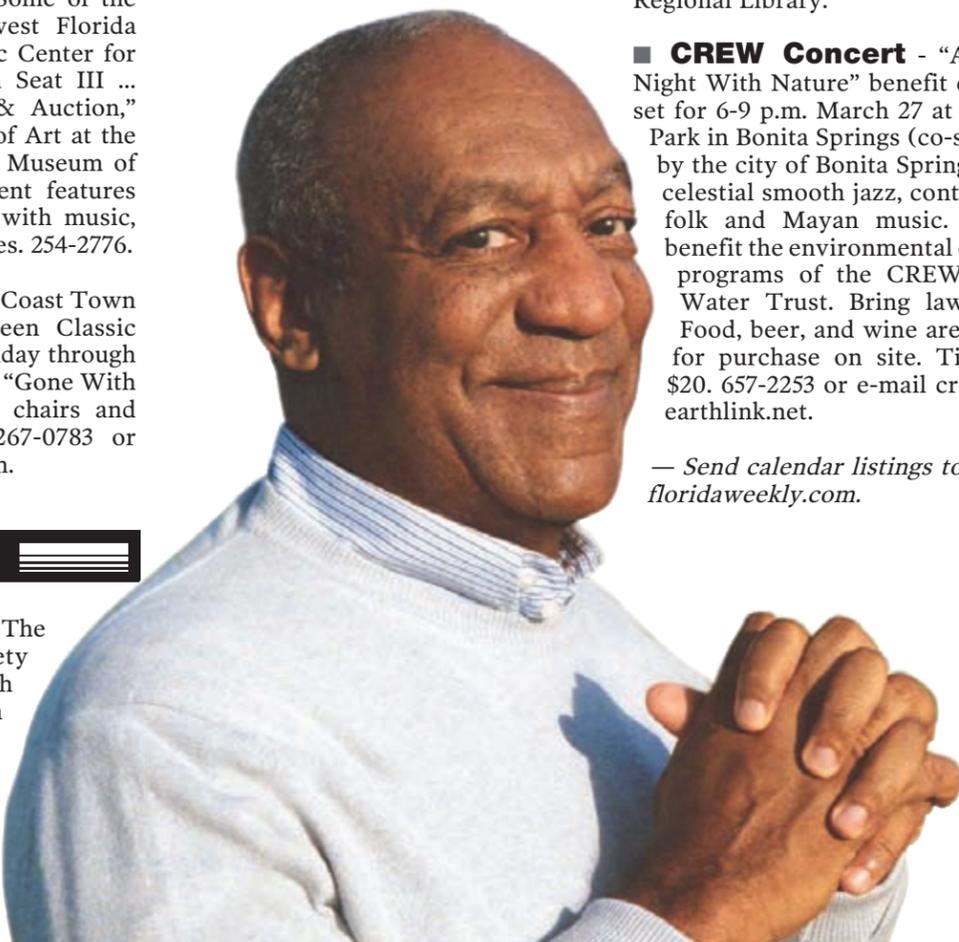
Wednesday, March 24

■ **Pirate Night** - Join The English Pub every Wednesday for Pirate Night and Hermit Crab Races as well as live entertainment at 6:30 p.m. 775-3727 or www.naplesenglishpub.com.

■ **History Tours** - Walking tours of the Naples Historical District start at 10 a.m. at 137 12th Ave. South. Requested donations are \$15 adults, \$5 children. Reservations are required: 261-8164.

■ **Song Night** - Wednesdays are Singer/Songwriter Night from 7-10 p.m. at Fred's Diner, 2700 Immokalee Road, Naples. 431-7928 or www.fredsiner.com.

Bill Cosby performs at the Barbara B. Mann Performing Arts Hall March 26.
COURTESY PHOTO



Upcoming events

■ **Funny Guy** - Owen Benjamin performs at 9:30 p.m. March 25-28 at the Off The Hook Comedy Club on Marco Island. 389-6900.

■ **Art Evening** - First Baptist Church Naples and First Baptist Academy are hosting An Evening of the Arts, an annual art exhibit and sale, from 5-8 p.m. March 25 at FBCN, 3000 Orange Blossom Dr. Proceeds support the FBA Art Department. www.fbalions.org or 597-2233, ext. 301.

■ **Singer & Actress** - Louise Pitre performs "From Piaf to Broadway" March 26-27 at the Philharmonic Center for the Arts. 597-1900.

■ **Comedian & Actor** - Bill Cosby performs at the Barbara B. Mann Performing Arts Hall at 5:30 and 8:30 p.m. March 26. 481-4849.

■ **Gospel Rap** - TobyMac and Skillet perform at 7 p.m. March 26 at Germain Arena in Estero. 334-3309.

■ **Outdoor Tunes** - The Naples Townsman Orchestra and SW FL Big Band perform at 7 p.m. March 26 at the Cambier Park band shell. 213-3058.

■ **A Doll's House** - By the Gulfshore Playhouse at the Norris Center March 26-April 11. 1-866-811-4111.

■ **Art Fest** - The Estero Festival of the Arts 2010 is set for noon-7 p.m. March 27 at Estero Community Park, 9200 Corkscrew Palms Blvd. Featuring local arts and crafts vendors, displays, kids activities and rides, food and music. 498-0678.

■ **Art Event** - The 22nd annual Downtown Naples Festival of the Arts takes place from 10 a.m.-5 p.m. March 27-28 in the Fifth Avenue South Shopping District. 262-6517 or 435-3742.

■ **Live Band** - Night Train Band performs at 1 and 2:30 p.m. March 27 at Estero Community Park for the Estero Festival of the Arts. No charge; presented by Friends of South County Regional Library.

■ **CREW Concert** - "A Musical Night With Nature" benefit concert is set for 6-9 p.m. March 27 at Riverside Park in Bonita Springs (co-sponsored by the city of Bonita Springs). Enjoy celestial smooth jazz, contemporary folk and Mayan music. Proceeds benefit the environmental education programs of the CREW Land & Water Trust. Bring lawn chairs. Food, beer, and wine are available for purchase on site. Tickets are \$20. 657-2253 or e-mail crewtrust@earthlink.net.

— Send calendar listings to events@floridaweekly.com.

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GIVING

Take stock in our future by working with students

BY TRUDY WEISBERG
Special to Florida Weekly

Living in Naples is a personal choice for most of us. The natural beauty of the Gulf of Mexico, abundant sunshine, manicured landscapes and country clubs, retail and restaurants, and the low crime rate are what brought us here and keep us here.

But that is only part of Collier County. There are many who have come here for other reasons: to escape former living conditions in other countries, to find work in construction, agriculture or tourism in order to have for themselves, and their families, a better quality of life.

There are also families headed by a single parent or others who, for a variety of circumstances, do not have the resources to provide their families with necessary basics and cannot foresee being able to provide education or training for their children beyond high school. Some are not sure that their children will stay in school long enough to graduate.



COURTESY PHOTO

The Take Stock in Children Class of 2014

These families rarely, if ever see the Gulf of Mexico or live in the well-manicured communities, or enjoy the restaurants and retail stores. They are not saddened by this, nor do they want pity; they all want more for their children, and they all hope to participate in the American Dream.

For these families, an opportunity to earn a college scholarship is the hope they need to dream their American Dream.

Take Stock in Children is a statewide college scholarship and mentoring program that provides this kind of opportunity. The Education Foundation of Collier County manages this program in all areas of Collier County except at Immokalee middle and high schools, which are managed by The Immokalee Foundation.

To date, the Education Foundation has had 62 Take Stock graduates; 121 students representing 14 schools are in the program now, including 12 eighth-graders who were inducted last week.

Take Stock students commit to maintaining a 2.5 grade point average, meeting with their mentor weekly throughout the school year, remaining drug- and crime-free and participating in Take Stock in Children events. Their parents commit to support and encourage their child in meeting his or her commitment.

Since the beginning of the program, we have had a 90 percent retention rate; 97 percent of our 62 graduates have gone on to some type of post secondary education.

All the children who are selected to participate come from low-income families. Not only does Take Stock benefit the children of those families, it assures an educated and responsible workforce for the future benefit of our community.

Take Stock students take part in workshops and activities that expose them to new skills and experiences such as etiquette, leadership, college preparation, interviewing techniques and career exploration. Their participation provides a view of the larger community and world available to them and helps them to gain the confidence to reach higher and further and to build on their successes.

Volunteers mean success

The success of Take Stock lies in the partnership between the family and student, the school staff and the community in the form of volunteers and donors. The critical factor to the success of our students is the one-on-one mentoring. More than 120 volunteers serve as mentors to work with students each week.

Take Stock has a newly organized Volunteer Corps. Those who serve in this capacity choose from a wide variety of program needs, ranging from making phone calls and greeting students and families at events to taking photographs and coaching our Student Ambassadors. Others devise and plan workshops and experiences for mentors and students.

The Volunteer Corps has opportunities for anyone to contribute their time and talent, either frequently or infrequently.

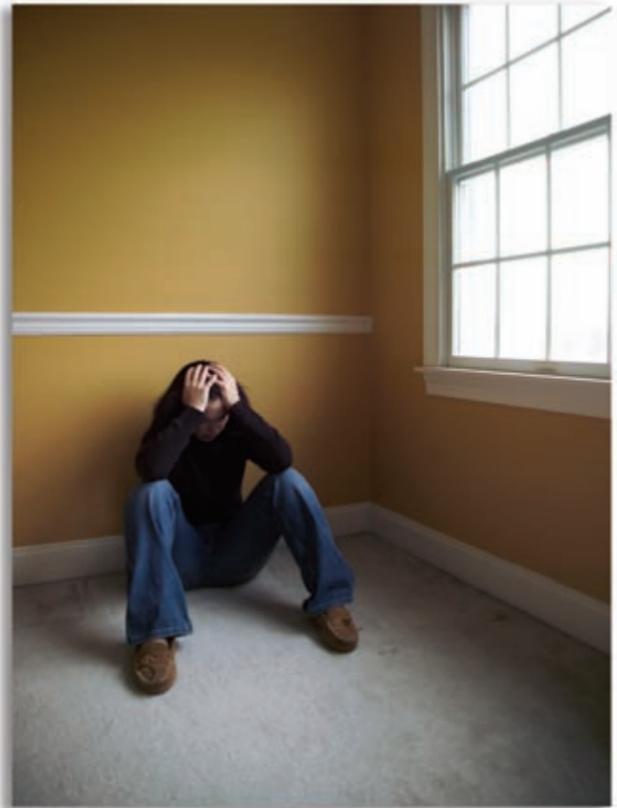
Whitney Houston wrote and sings the following words:

*I believe the children are our future,
Teach them well and let them lead the way,
Show them all the beauty they possess inside,
Give them a sense of pride to make it easier.*

Being part of Take Stock has enabled me to use my skills, qualities and experiences to benefit the students, our program, mentors, volunteers and to support the staff. I must admit, however, the benefits to me have been far greater than any I have provided.

Come join us. It will make you feel good. ■

— *Trudy Weisberg is a volunteer with the Education Foundation of Collier County. Founded in 1990, the foundation is an independent, not-for-profit organization whose purpose is to engage our community and schools. Charity Navigator has awarded the foundation its highest four-star rating for sound fiscal management for two consecutive years. To make a contribution or get involved, call 643-4755 or visit www.EducationForCollier.org*



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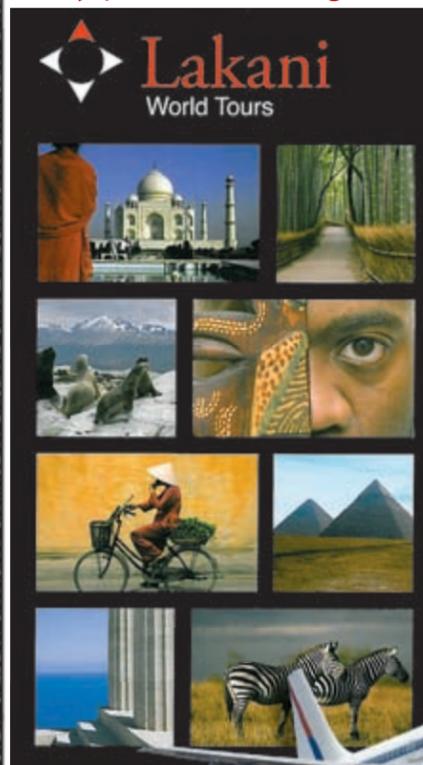
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PUZZLE ANSWERS

4	2	5	9	1	7	3	6	8
8	6	7	4	3	2	5	1	9
9	1	3	5	6	8	7	4	2
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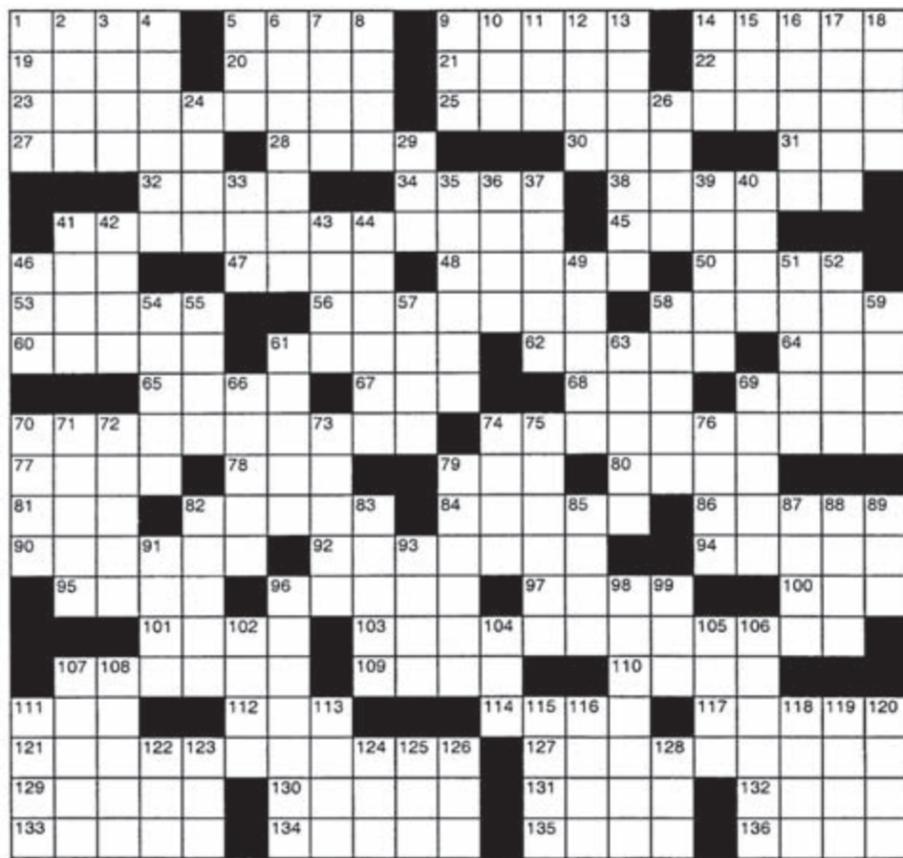
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FLORIDA WEEKLY PUZZLES

FIRST BORN



- ACROSS**
- 1 Like some cellars
 - 5 Fossey's friends
 - 9 — acid
 - 14 Actress Witherspoon
 - 19 Gulf ruler
 - 20 Computer command
 - 21 Word with coffee or linen
 - 22 Intense
 - 23 Writer born 1/1/1879
 - 25 Bandleader born 1/1/1900
 - 27 Soprano Anna
 - 28 Facts, for short
 - 30 Diocese
 - 31 Flagon filler
 - 32 Vacation location
 - 34 Cease
 - 38 Join the leisure class?
 - 41 General born 1/1/1745
 - 45 Adored one
 - 46 Paid player
 - 47 Athenian arcade
 - 48 Musical movement
 - 50 Madison's st.
 - 53 Wrong
 - 56 Splitting headache?
 - 58 Donkey's declaration
 - 60 Flapjack sauce
 - 61 Tacitus' tongue
 - 62 Glue guy
 - 64 Eggs
 - 65 Fancy fabric
 - 67 Nationality suffix
 - 68 Boathouse item
 - 69 Secular
 - 70 Patriot born 1/1/1735
 - 74 Comic born 1/1/1943
 - 77 TV's "— McBeal"
 - 78 — Tin Tin
 - 79 Welcome item?
 - 80 Norse deity
 - 81 Deteriorate
 - 82 More delicate
 - 84 Singer John
 - 86 Marking post
 - 90 Henson amphibian
 - 92 Deceive
 - 94 Riyadh resident
 - 95 "I Am . . . I —" ('71 song)
 - 96 Japanese city
 - 97 Amazes
 - 100 Smith or Stout
 - 101 A swan was her swain
 - 103 G-man born 1/1/1895
 - 107 "Petrouchka," for one
 - 109 Novelist Seton
 - 110 Memo start
 - 111 Fumble
 - 112 Supporter
 - 114 Nice or Newark
 - 117 Abate
 - 121 Actor born 1/1/1909
 - 127 Seamstress born 1/1/1752
 - 129 Buttercream, e.g.
 - 130 Northern hemisphere?
 - 131 — podrida
 - 132 Ages
 - 133 "Lovergirl" singer
 - 134 Like the Marie
 - 135 Viewed Taj Mahal
 - 136 Skillful
 - DOWN**
 - 1 Judge
 - 2 Snowballs, sometimes
 - 3 Irritate
 - 4 Make a bundle
 - 5 Palm Sunday beast
 - 6 Exam subject?
 - 7 Like Steven?
 - 8 Medieval menial
 - 9 Rig a race
 - 10 "— pro nobis"
 - 11 Ullmann or Tyler
 - 12 Horus' mother
 - 13 "Ta-ta!"
 - 14 — room
 - 15 It's found in the Seine
 - 16 Actress Samantha
 - 17 Panther Bobby
 - 18 Ziegfeld Folies designer
 - 24 —
 - 26 Stalk
 - 29 Actress Masson
 - 33 — Alamos, NM
 - 35 Power or Guthrie
 - 36 — about (approximately)
 - 37 Carnaby Street
 - 39 London landmark
 - 40 Nastase of tennis
 - 41 Bunch of battalions
 - 42 Film —
 - 43 Jedi instructor
 - 44 Restaurant employee
 - 46 — de deux
 - 49 Actor Alain
 - 51 Shallow area
 - 52 Find fault
 - 54 Tarnish
 - 55 Practice punching
 - 57 Workbench attachment
 - 58 "Salome" character
 - 59 Texas city
 - 61 "The Stepford Wives" author
 - 63 Massenet opera
 - 66 Earn
 - 69 "The Threepenny Opera" star
 - 70 Transmission setting
 - 71 Fugard's "A Lesson from —"
 - 72 Marine leader?
 - 73 Foe
 - 74 Buttermilk's mistress
 - 75 Canada's capital
 - 76 Bigwigs
 - 79 Tune
 - 82 — Castro
 - 83 Sangria
 - 85 Scent
 - 87 Entice
 - 88 Central European river
 - 89 Veto
 - 91 Grain grinder
 - 93 British gun
 - 96 Kind of grasshopper
 - 98 Carve
 - 99 Every guy is one
 - 102 College hotshot
 - 104 Cumberland —
 - 105 French airport
 - 106 Swerved
 - 107 Clamp
 - 108 Football's Herber
 - 111 Touch up the text
 - 113 Therefore
 - 115 Bassoon relative
 - 116 Depend (on)
 - 118 Made tracks
 - 119 Lofty initials?
 - 120 Classroom sound
 - 122 Jillian or Sothorn
 - 123 Khan opener?
 - 124 New Haven hardwood
 - 125 "— is me!"
 - 126 Turf
 - 128 Crestfallen

◀ SEE ANSWERS, C9

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HOROSCOPES

■ **PISCES (February 19 to March 20)** You might feel uneasy about taking that step forward at work or in your private life. But who knows better than you that while treading water keeps you afloat, it doesn't get you anywhere.

■ **ARIES (March 21 to April 19)** An unexpected problem should be handled as quickly as possible so that it doesn't cause too much of a delay. Someone who knows what you're facing could provide needed advice.

■ **TAURUS (April 20 to May 20)** An unsettling situation seems to be taking forever to be resolved. Fortunately, your Bovine aptitude for patience is strong this week, so you'll be more than able to wait it out.

■ **GEMINI (May 21 to June 20)** Taking a stand against an uncalled-for situation involving a friend or co-worker isn't easy, but somehow you'll rise to the challenge and do it. Rely on advice from someone you trust.

■ **CANCER (June 21 to July 22)** There are still some questions on all sides that need to be dealt with in order to allow hurt feelings to heal. Get your workplace tasks done early so that you can devote more time to loved ones.

■ **LEO (July 23 to August 22)** Consider a new spring makeover that will show all you Leos and Leonas in your best light. A new hairdo and some fashionable new clothes can help put a fresh glow on your image.

■ **VIRGO (August 23 to September 22)** Some stormy, emotional weather can blow up in the workplace

when an irate co-worker has strong words for you. But if you believe right is on your side, you'll be able to ride it out.

■ **LIBRA (September 23 to October 22)** Creating more balance in your life is especially important now so that you're not distracted when you get into projects that will make demands on both your physical and mental energies.

■ **SCORPIO (October 23 to November 21)** As much as you enjoy being right when others are not, show your generous side by offering to use what you know to everyone's benefit. This way, you gain admirers and avoid resentment.

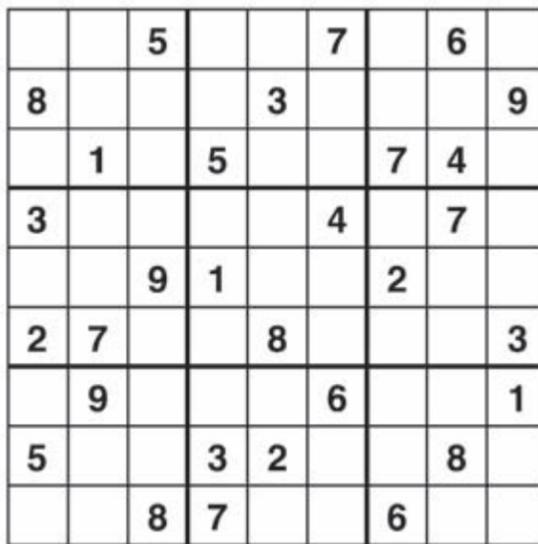
■ **SAGITTARIUS (November 22 to December 21)** This is a good week for the Archer to aim at healing relationships. Whether it's at home, at work or among your friends, get everyone to set things straight and make a fresh start.

■ **CAPRICORN (December 22 to January 19)** Although you like things done your way, this is a good time to listen to ideas from others. You might even find yourself agreeing with one or more of their suggestions.

■ **AQUARIUS (January 20 to February 18)** Aspects favor positive action to reclaim your ideas from someone who might want the glory without doing any of the work. Expect to find many people rallying to support you.

■ **BORN THIS WEEK:** You have a way of creating positive attitudes and making people feel good about themselves.

By Linda Thistle



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Place a number in the empty boxes in such a way that each row across, each column down and each small 9-box square contains all of the numbers from one to nine.

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★★★ Expert

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★ ★ ★
Is it worth \$10? Yes

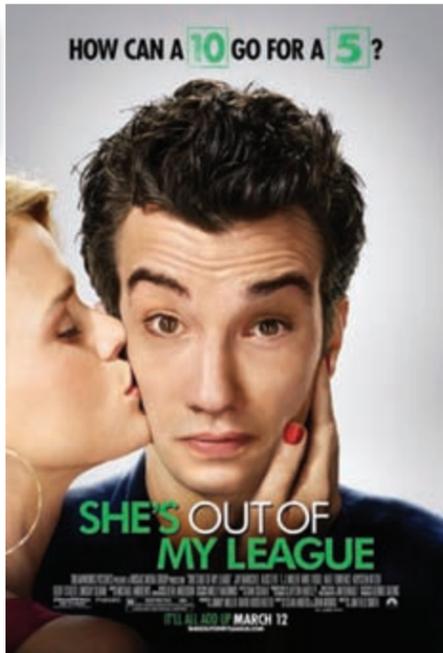
All guys have said it: This girl is too gorgeous — she wouldn't date me. She's a 10, I'm a 5, there's no chance. Some guy who deserves her will ask her out. But what if they're wrong? One of the charms of "She's Out of My League" is that it gives an underdog an honest chance, and because it's a funny romantic comedy with great guy humor and some inspired sequences, it works.

Skinny, geeky Kirk (Jay Baruchel) is a mess. He's an airport security guard in Pittsburgh who doesn't have much ambition, lacks confidence and isn't attractive. His friends Devon (Nate Torrence), Jack (Mike Vogel) and Stainer (T.J. Miller) give him advice about women, which makes things worse. Kirk is also still hung up on his ex-girlfriend Marnie (Lindsay Sloane), who dumped him two years ago.

Molly (Alice Eve), in contrast, is an event planner and former lawyer. She's charmed by Kirk's sweetness as she goes through security, and eventually asks him out. Her friend Patty (Krysten Ritter) believes Molly likes him because he's "safe" and will not hurt her, and she's right. Kirk and Molly form a nice bond nonetheless, and are happy together. And we're happy for them. Then insecurity and conflicts come in, they fight, and every romantic comedy tells the same story.

You may be thinking this is unrealistic, and that a girl this pretty wouldn't go for an average-looking guy unless he's spankin' rich. And you're probably right. But the truth is Molly isn't that cute to begin with, and more importantly writers Sean Anders and John Morris allow Molly to explain her feelings for Kirk. This scene isn't convincing, but director Jim Field Smith gets credit for at least trying to cover the movie's most inexplicable element.

There are funny moments throughout, but two scenes stand out as blatant attempts to be extreme. One involves an "accident" Kirk has before meeting Molly's parents, and the other depicts male closeness that should



never happen between two straight men (it involves pubic hair). Both scenes work for laughs, but they also feel a bit desperate, as if the filmmakers have to top all other raunchy rom-coms or there's no point in releasing the movie.

As much as we root for Kirk and Molly, their character arcs are bland and predictable. Their friends Stainer and Patty, however, never have a dull moment: Both are crass ("Go s**t in your hand," Patty tells a fellow airplane passenger), uncouth and still genuinely caring people, and each has just the right amount of screen time to collectively be the best thing about the movie without being too obnoxious.

The movie's conclusion is far-fetched and unrealistic, but it's funny enough that we don't care. Perhaps, hopefully, "She's Out of My League" will inspire a single guy who sees it to take a chance and ask that pretty girl across the room for a date. After all, that's how love happens. Sometimes. ■

— Dan Hudak is the chairman of the Florida Film Critics Circle and a nationally syndicated film critic. You can e-mail him at dan@hudakonhollywood.com and read more of his work at www.hudakonhollywood.com.

Did you know? >> Director Jim Field Smith and actress Alice Eve are British.

CAPSULES

REVIEWED BY DAN HUDAK
www.hudakonhollywood.com

Brooklyn's Finest

★ ★ ★

(Richard Gere, Don Cheadle, Ethan Hawke) Three Brooklyn cops — one in uniform (Gere), one undercover (Cheadle) and one a narc (Hawke) — share a mutual disregard for the law when it comes to what they believe is right and wrong. Although the three plotlines rarely intersect, the compelling story from "Training Day" director Antoine Fuqua is one of the best cop dramas in quite some time. Rated R.

Alice In Wonderland

★ ★ ★

(Johnny Depp, Mia Wasikowska, Helena Bonham Carter) Now 19 years old, Alice (Wasikowska) learns she has unfinished business in Wonderland with the Mad Hatter (Depp) and Red Queen (Carter). The 3-D looks fine, but the real reason to see director Tim Burton's fun interpretation of the classic tale is to enjoy his gothic style with some slight twists on a story we've known our whole lives. Loosely based on Lewis Carroll's "Alice's Adventures in Wonderland" and "Through the Looking Glass." Rated PG.

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Gulfshore Playhouse winds up the season with classic

SPECIAL TO FLORIDA WEEKLY

Gulfshore Playhouse closes out its 2009-2010 season with "A Doll's House," the classic Victorian-era drama by Henrik Ibsen, with translation by Frank McGuinness. The show plays March 26 through April 11 at The Norris Center.

In "A Doll's House," Nora is a happy housewife, devoted to her husband, playful with her children, fun and frivolous with those around her. She doesn't have a worry in the world. Or does she?

When her husband gets sick, Nora is forced to take matters into her own hands and get the money necessary for the journey to save his life. What kind of politics are involved for a woman in a man's world? And what price does she have to pay for the man she loves?

"A Doll's House" is a play for the ages. Known as "the door slam heard around the world," it features one of the most famous climaxes in all of 19th-century drama.

The role of Torvald, Nora's stringent husband, will be played by Larry Bull, who most recently appeared in Tom Stoppard's trilogy "The Coast of Utopia" at Broadway's Lincoln Center Theatre.

Washington, D.C.-based actress Beth Hylton will portray Nora. Naples audiences will recall Ms. Hylton from her performance in Gulfshore Playhouse's production of Yazmina Reza's "Life x 3."

Gulfshore Playhouse patrons will recognize Steve Brady, who played Orgon in the production of "Tartuffe." The cast of "A Doll's House" will also fea-



ture Steven Cole Hughes, Brandy Zarle and Carole Fenstermacher.

Producing Artistic Director Kristen Coury will direct the production. Authentic period costume and scenic designs will be created for the production by Cheryl McCarron and Robert Wolin, respectively. ■

in the know

- >> **What:** "A Doll's House" by Gulfshore Playhouse
- >> **When:** March 26-April 11
- >> **Where:** The Norris Center
- >> **Tickets:** \$30
- >> **Info:** (866) 811-4111 or www.gulfshore-playhouse.org.

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It's 'An Affair to Forget' for ETC... Readers Theatre

ETC... Readers Theatre of The Naples Players brings four short plays to the Tobye Studio at the Sugden Community Theatre in downtown Naples as the group continues its eighth season of presenting staged readings. Performances are at 7:30 p.m. Sunday, April 11, and Monday, April 12. The warm and witty one-act plays, playfully themed "An Affair To Forget," include both contemporary favorite American shorts and a popular early 20th century romantic farce from Spain,

The plays are: "So Please Be Kind" by Frank D. Gilroy; "A Sunny Morning" by brothers Serafin and Joaquin Alvarez Quintero; "Barry, Betty and Bill" by Renee Taylor and Joseph Bologna; and "Footsteps of Doves" by the late Robert Anderson. Bob Garnett, Theresa Bill, Peggy Dunnagan and Dee Betcher are each directing one of the shows.

"So Please Be Kind" tells of a man and a woman in a hotel room in New York City. She is desperately trying to remember the name of a famous actor and finally telephones her ex to ask him.

"In A Sunny Morning," an elegant

Spanish matriarch and a stylish curmudgeon find each other together on a secluded park bench in Madrid. They surprisingly unravel a common thread, leading to memories of younger days.

"Barry, Betty and Bill" presents a couple separated after 15 years of marriage. Betty goes to a resort, where she meets Bill, and they talk of having a wild affair and almost kiss as Barry appears. Barry loves Betty, Betty loves Bill, but does Betty also

love Barry?

"Footsteps of Doves" is one of four plays comprising "You Know I Can't Hear You When The Water Is Running," one of the most successful comic turns in Broadway history. In "Footsteps," a couple wed 25 years comes to a store to pick out a new bed. Should they buy twins or a double? Into the discussion, uninvited, comes a blonde young thing who wants a big bed because she is all alone.

Tickets for ETC...Readers Theatre are \$10 and available only at The Naples Players Box Office, 701 5th Avenue South or by phone at 263-7990. ■



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MAILER

From page 1

art from Maine's Bowdoin College. She furthered her studies in graphic design and illustration and the School of Visual Arts in New York City, and in painting at The New York Studio School, also in the city.

She worked as a graphic artist in the 1980s and was on the staff of ARTnews magazine in New York.

The final step for any significant artist is liberation. Ms. Mailer took that step by following her own advice as an educator. (She is chairman of the art department at Indian Mountain School in Lakeville, Conn.) After encouraging her young students to experiment and explore, the teacher began to take the risks that raised the level and enhanced the distinctiveness of her art.

In the late 1990s, Ms. Mailer's work began to appear in many New England and New York galleries. These appearances included solo exhibitions as well as group shows. More recently, Random House bought one of her paintings for the cover art of a book titled "The Heart of a Family."

Her work is collected by the Rockefeller Foundation and also by the renowned movie director, Milos Forman. The Norfolk (Connecticut) Library purchased two of her outdoor sculptures, where they remain on permanent display.

In January, art lovers in St. Petersburg were introduced to Ms. Mailer's work at Arts Festival Beth-El. Now Naples will have its chance at Ms. Longstreth's gallery, where she has designed an exhibition titled "Artichokes, Trombones and DNA: The Fun Fine Art of Danielle Mailer." The artichokes refer to a favorite food of mother and daughter, the trombones to the art of Ms. Mailer's husband, professional jazz trombonist Peter McEachern. The DNA is obvious.

Creativity is in Danielle Mailer's genes — both maternal and paternal. Other image motifs abound in her work, including chili peppers and tendrils, which often serve to adorn or border her main subject, the female figure.

The artist writes: "My larger-than-life cutouts, sometimes floating upside-down or leaping through the air, attempt to express the female as exuberant, dynamic, brimming with life force. Through a female landscape of pattern, color and texture, I wish to convey issues of sexuality, mythology, fashion and exhibitionism.

"As I paint the patterns over the form and they begin to emerge, I imagine the figure turned inside out revealing the spiritual underpinnings.



COURTESY PHOTOS

Danielle Mailer in her studio

"Although I have worked for most of my life with a rectangular format, these new works require a physicality just to maneuver and paint the shape that is both challenging and exhilarating."

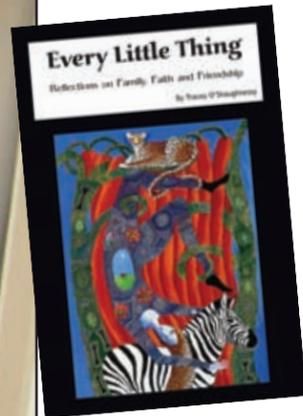
People who are oriented by isms will see connections with Surrealism and Magic Realism — and also some affection for the Pointillism brought to prominence in the late 19th century. Ms. Mailer's paintings are often mythic, or they feel mythic — but not in any way heavy or dependent on tired classical European traditions.

Through her use of an adventurous, bold acrylic palette, many of them exude the vivid heat of South and Central America. Playful, but not trivial; buoyant, but not overly ethereal, the figures in Ms. Mailer's canvases and masonite or steel cut-outs celebrate gesture and motion.

Her women are graceful but delight in bodily movement as well as in meditative stillness. They have personal choreographies, but when at rest, they seem to be the center of something beyond themselves. Images of the artist are often found in her paintings and enhanced giclée prints.

Her creations, which offer fantastic and fabulous elements combined with recognizable and realistic subjects, invite a personal connection for the beholder. Perhaps her literary inheritance gives Ms. Mailer's visual expression something like a speaking voice and persona. There is so much to admire, including the fact that this body of work is delightfully accessible and entertaining.

If you are put off by esoteric obscurity, you will probably be turned on by the paintings and sculptures of Danielle Mailer. ■



Every Little Thing



The Good Daughter, acrylic on canvas



Spoken from the Heart, acrylic on masonite

in the know

- >> **What:** "Artichokes, Trombones and DNA: The Fun Fine Art of Danielle Mailer"
- >> **Where:** Longstreth-Goldberg Art Gallery, 5640 Taylor Road
- >> **When:** March 26-June 30, with the artist attending the opening reception from 6 to 9 p.m. and speaking about her work at 8 p.m. Friday, March 26
- >> **Information:** 514-2773 or www.plgart.com

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Aspiring artists in their junior or senior years at Collier County high schools are invited to participate in the 39th annual Jade N. Riedel Scholarship Fund Competition sponsored by the Naples Art Association at The von Liebig Art Center.

Five winners will each receive \$500 awards from the scholarship fund toward their college education in an art-related field. In addition, the Ringling College of Art and Design will award a \$5,000 scholarship to attend the Sarasota-based school.

Each applicant may enter one original two- or three-dimensional work of art not previously shown in exhibitions at the art center. Awards are based on originality, technique, composition, presentation and application of design principals.

Application forms are available at The von Liebig Art Center, 585 Park St., or by visiting www.naplesart.org or calling 262-6517, ext. 02. Completed works and accompanying application forms must be delivered on April 9 and 10 at the art center to be eligible for the competition and exhibition.

The \$500 award winners will be selected by John Hushon of Naples, president of Artnet AG, a public global

art company that maintains the largest art data base in the world, publishes art e-magazines, manages the inventory of 3,000 art galleries and conducts an online art auction.

Mr. Hushon practiced international corporate law with a firm in Washington, D.C., until 1995. He graduated from Brown University in 1967 and Harvard Law School in 1970. During that time he helped to create Washington Lawyers for the Arts, curated a large corporate art collection and founded Artnet. He and his

wife, Judy, moved to Houston and then London as Mr. Hushon became CEO of El Paso Energy International until his retirement in 2002, when they moved to Naples. He continues as a management consultant and, after completing graduate studies in theology, teaches in FGCU's Renaissance Academy program. Mr. Hushon collects art (mostly contemporary), Chinese porcelains and ancient and modern glass.

Participants in the Jade N. Riedel Scholarship Fund Competition will be honored with a group exhibition at The von Liebig Art Center April 17-May 2. A opening reception and awards presentation will take place the evening of Friday, April 16. ■



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Sign up now for summer ARTScool

The von Liebig Art Center is accepting registration for children ages 4-14 to learn the "art" of enjoying summer break during its 12th annual ARTScool program. With more than 40 classes in painting, drawing, sculpture, clay modeling, photography and much more, all taught by professional artists, ARTScool sessions will run June 14-Aug. 13 at the center in downtown Naples. Highlights include: Go Fly a Kite, Under the Big Top, Marvelous Mosaics, Digital Photography, Sunsets and Sandcastles (uses real sand and sea shells), Wild Things (art based on exotic animals) and Enviro Art: Florida Fish, Birds and Mammals.

Classes are held from 9 a.m. to noon and from 1-4 p.m. Monday through Friday; half- and full-day sessions are offered, plus a supervised lunch hour (lunch not provided) that includes play-



COURTESY PHOTO
Adam Hajjar was 5 when he got some hands-on art experience at ARTScool.

time in Cambier Park.

A late summer exhibition features work by all students, and a closing reception on Aug. 15 brings together students, their families and instructors to celebrate the creativity of the young artists. Select pieces go on view at Naples City Hall from August through January.

Each half-day class is \$110 for Naples Art Association members and \$125 for non-members. Financial assistance and talent-based scholarships for students ages 9-14 are available; the deadline to apply is April 30.

For a full list of classes, visit www.naplesart.org. Summer 2010 ARTScool sponsors include the Barron Collier Jr. Foundation, Whole Foods Market and Aimee and Mark Schlehr.

For more information or to register, call 262-6517, ext. 102. ■

Community chorus seeks scholarship candidates

The Voices of Naples chorus seeks students to audition for the 2010 Voices of Naples Scholarship awards. The community chorus has awarded more than \$15,000 over the past several years to deserving young people from area public and private high schools, as well as to private students, who wish to pur-

sue a career in vocal music.

Applications are available from local high school guidance counselors and private teachers. The auditions will take place at 7 p.m. Monday, April 12, at Emmanuel Lutheran Church.

For more information, call 430-0698 or visit www.voicesofnaples.org. ■

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Barron Collier Chorus in tune for concert, Austria fundraiser

The 130-student Barron Collier High School Chorus performs its spring concert at 7 p.m. Thursday, March 25, at Moorings Presbyterian Church.

Under the direction of 2005 Golden Apple winner Todd Peterson, the chorus will performing songs from a variety of famous composers. Mr. Peterson was honored with the prestigious Tribute Teacher Award in 2007 from the Tribute World Trade Center Visitor Center in New York City.

Tickets for \$10 can be purchased in advance by calling 377-1360 or at the door the night of the concert.

The chorus is also holding a fund-

raiser with an Austrian flair to raise funds for a trip to Austria this summer. The Sound of Barron Austria Fest will take place Sunday, April 11, at Skilletts restaurant at 4170 Tamiami Trail N. The students will sing the same musical numbers they will perform in Austria this summer.

Ross and Noreen Edlund, owners of three Skilletts restaurants in Southwest Florida, are providing the venue and the Austrian-inspired menu. Seatings are at 5 and 7 p.m.

Cost is \$25 per person. To purchase tickets, contact Todd Peterson at 377-1360 or Claudine Wetzel at 514-8764. ■



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Gospel Choir returns for concert at First Congregational Church

First Congregational Church of Naples will host the All-African American Gospel Choir from the Church of the Open Door in Miami at 4 p.m. Sunday, March 28. The choir began an annual tradition of a spring concert at First Congregational Church when the church was founded five years ago. This year's program will highlight historically rich Negro spirituals and trace their development in bringing hope and unity in times of suffering and degradation.

The concert features the works of the celebrated African American performer, educator and

traveling humanitarian Joe Carter, who researched the origins of the spirituals and performed them around the world. The program will be dedicated to the contributions of Mr. Carter and the development of the Negro spiritual, with introductory interpretations about each composition.

The Church of the Open Door gospel choir is a leader among gospel choirs in Miami and performs throughout Florida. First Congregational Church of Naples is at 6630 Immokalee Road.

The concert is open to the public and a free will offering is welcome. For more information, call 293-5210. ■




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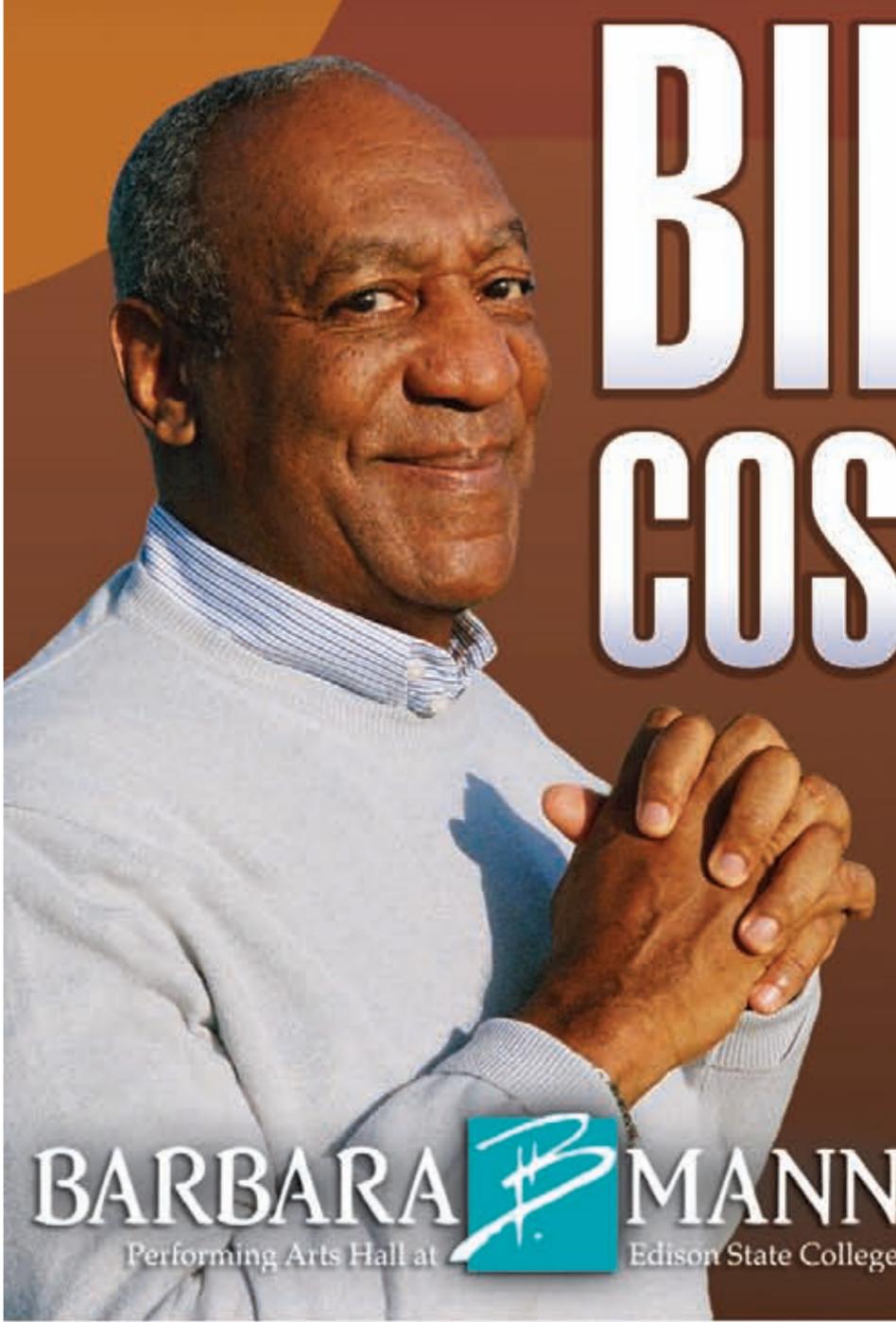
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“Cirque Dreams Illumination” ignites Southwest Florida with performances at the Barbara B. Mann Performing Arts Hall in Fort Myers through March 21.

A band of daring acrobats, contortionists and other performing artists take the audience on a journey into the depths of a city that ignites with illumination, turning the stage into an extraordinary spectacle. The non-animal circus show is from the same group that brought “Jungle Fantasy” to Southwest Florida in 2008.

Audiences of all ages will marvel as city dwellers reinvent familiar objects, balance on wires, leap tall buildings and redefine the risks of flight in a story filled with astounding occurrences. Artists populate the streets of this magical metropolis and energize its landscape with urban acrobatics and never-before-seen thrills. Cirque Dreams’ critically acclaimed costumes come alive to an original score with the sounds of jazz, ballroom, pop and more.

Created and directed by Neil Goldberg, “Cirque Dreams Illumination” is the latest brainchild of his theatrical imagination and the Cirque Dreams brand of entertainment. The company has created touring and Broadway shows including “Cirque Dreams Holiday,” “Cirque Dreams Pandemonia,” “Cirque Dreams Coobri,” “Cirque Ingenieux” and the first show of its kind at sea, “Cirque Dreams & Dinner” on board the Norwegian Cruise Line EPIC.

More than 50 million fans have attended a Cirque Dreams show throughout the U.S. and abroad in the past five years.

“Cirque Dreams Illumination” is the company’s 14th production since originating in 1993.



COURTESY PHOTO
Cirque Dreams’ acrobats light up the stage at the Barbara B. Mann Hall through March 21.

“The Cirque Dreams brand of quality, originality and value combined with Broadway theatrics and international circus artistry continues to transcend imagination and appeal to audiences of all ages,” says Mr. Goldberg.

Tickets for \$30 to \$55 are available at the box office, by calling 481-4849 or online at www.bbmannpah.com. Group discounts for 10 or more are available by calling 489-3033, ext. 3122. ■

in the know

- >> **What:** “Cirque Dreams Illumination”
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'100 Years of Hollywood'

Neil Berg's "100 Years of Hollywood," a musical revue that features a cast of five of Broadway's greatest singers, comes to the Phil at 8 p.m. Monday, April 5. Following the fantastic response to last season's "101 Years of Broadway," creator Neil Berg brings Tinseltown to Naples in a show that will delight audiences of all ages. The cast will perform favorite songs from classic films and movie musicals including "Breakfast at Tiffany's," "Casablanca," "The Wizard of Oz," "Goldfinger," "Titanic," "New York, New York," "Moulin Rouge" and "Dreamgirls."

Tickets are \$45.

Peking Acrobats thrill audiences

The Peking Acrobats bring their 2,000-year-old tradition of acrobatics to the Phil for one performance at 8 p.m. Wednesday, April 7. The troupe thrills audiences with a show that, the Los Angeles Times raved, "regularly passed from the seemingly impossible to the virtually unbelievable."

China's most gifted tumblers, contortionists, jugglers, cyclists and gymnasts perform balancing feats, wire-walking, precision tumbling, trick-cycling and



COURTESY PHOTO

Peking Acrobats

more. They are accompanied by live musicians playing traditional Chinese instruments, creating the excitement and festive pageantry of a Chinese carnival.

Tickets are \$39.

Rock legends come together

Little Anthony & The Imperials and Jay & The Americans perform together at 8 p.m. Thursday, April 8. Fresh from their 2009 induction into the Rock and Roll Hall of Fame, Little Anthony & The Imperials are back on the road, delighting audiences with such memorable hits as "Tears on My Pillow," "Goin' Out of My Head" and "Hurt So Bad." Also on the bill: Jay & The Americans, one of rock's greatest vocal groups, whose dozen Top 10 records include "Only in America," "Come a Little Bit Closer" and "This Magic Moment."

Tickets are \$55.

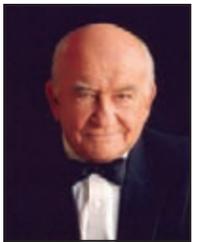
Chita Rivera's 'Broadway'

Two-time Tony Award winner Chita Rivera performs songs from her legendary Broadway career in "Chita Rivera: My Broadway" at 8 p.m. Friday, April 9. Ms. Rivera will be accompanied by an 11-piece orchestra and will perform selections from her most celebrated musicals, including numbers from "West Side Story" ("America"), "Sweet Charity" ("Where Am I Going?" and "Big Spender") and "Chicago" ("All That Jazz" and "Nowadays"), and featuring the music of Leonard Bernstein, John Kander and Fred Ebb, Charles Strouse, Stephen Sondheim and Cy Coleman among others.

Tickets are \$49.

Ed Asner as FDR

Seven-time Emmy Award-winner Ed Asner gives a tour-de-force performance in the acclaimed new production of "FDR" at 8 p.m. Saturday, April 10. Based on the Broadway hit "Sunrise at Campobello," the show follows the iconic American president as he reflects on his years in office, from inauguration to the trials of World War II and the dream of the United Nations.



ASNER

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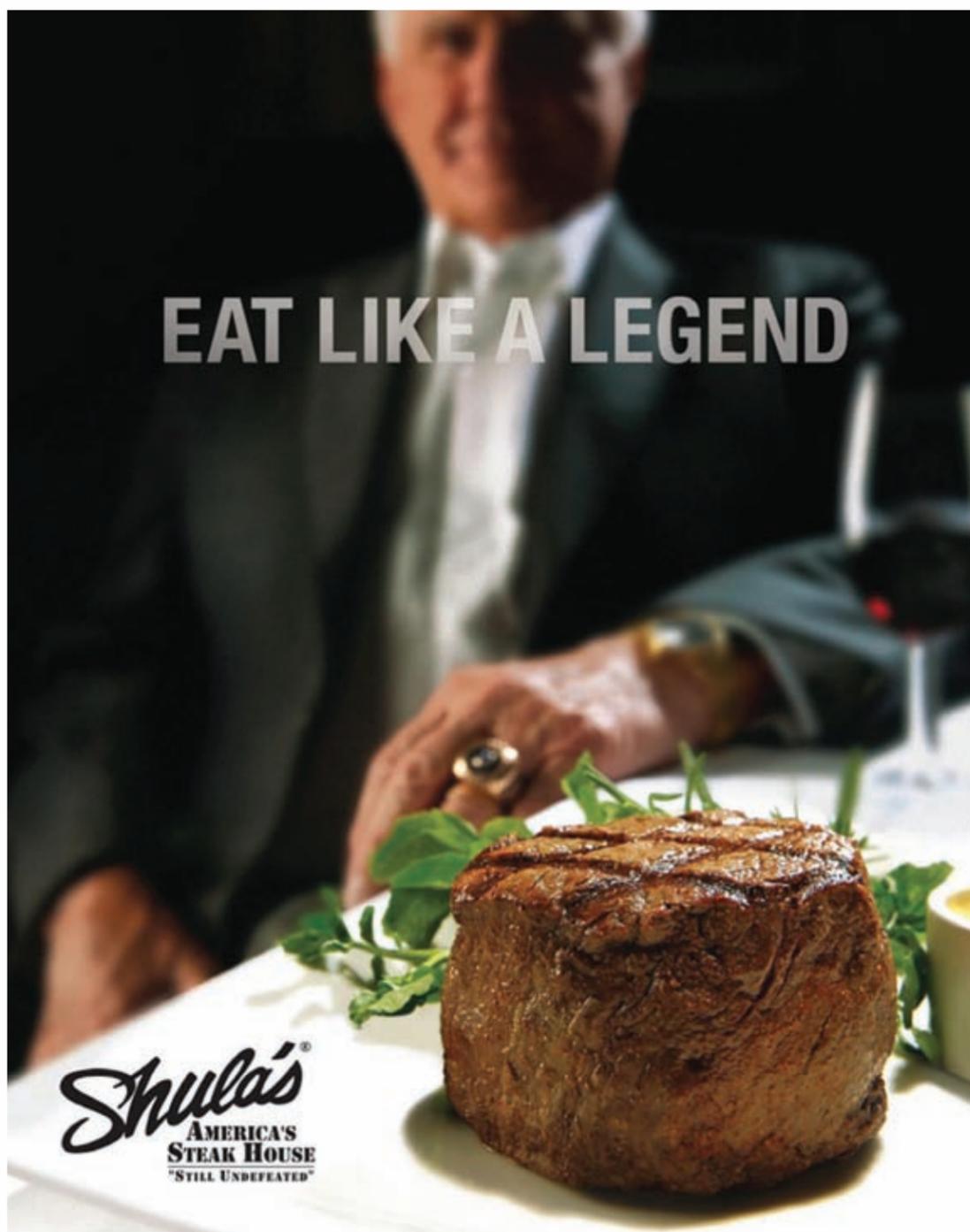
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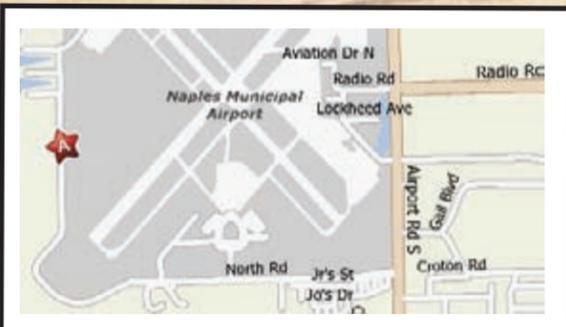
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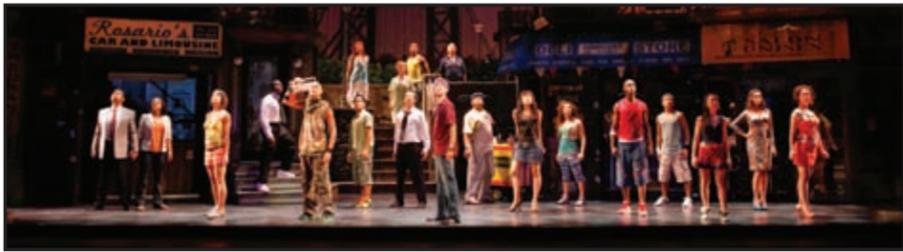
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Happy Hour Weds-Fri 4pm to 7pm

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COURTESY PHOTO

The Broadway hit "In the Heights" runs March 23-April 3.

'In The Heights' comes to Phil

SPECIAL TO FLORIDA WEEKLY

"In The Heights," winner of four 2008 Tony Awards and the 2008 Grammy Award for Best Musical Show Album, is coming to the Philharmonic Center for the Arts for seven performances, March 29-April 3. Tickets are on sale now.

"In The Heights" tells the universal story of a vibrant community in New York's Washington Heights neighborhood — a place where the coffee from the corner bodega is light and sweet, the windows are always open and the breeze carries the rhythm of three generations of music. It's a community on the brink of change, full of hopes, dreams and pressures, where the biggest struggles can be deciding which traditions you take with you, and which ones you leave behind.

"In The Heights" opened on Broadway to wide critical acclaim in March 2008 and continues to play at the Richard Rodgers Theatre.

In addition to winning the 2008 Tony Award for Best Musical, Lin-Manuel Miranda, the show's creator, won the Tony Award for Best Music and Lyrics, Andy Blankenbuehler won for Best

Choreography, and Alex Lacamoire and Bill Sherman won for Best Orchestrations. The original cast recording won the 2008 Grammy Award for Best Musical Show Album, and Universal Pictures has acquired the rights to produce a feature film based on the smash hit musical.

"In The Heights: Chasing Broadway Dreams," a Great Performances special chronicling the personal stories of Mr. Miranda and the Broadway cast of "In The Heights" in the months leading up to opening night, premiered on PBS stations across the country in May 2009.

With a book by Pulitzer Prize finalist and Tony Award nominee Quiara Alegria Hudes and conceived by Mr. Miranda, "In The Heights" is directed by Tony Award nominee Thomas Kail. The music arrangements are by Alex Lacamoire and Bill Sherman. "In The Heights" also features Tony-nominated scenic design (Anna Louizos), costumes (Paul Tazewell), lighting (Howell Binkley) and sound (Acme Sound Partners).

Tickets are \$72. For more information or to order tickets, call 597-1900 or visit www.thephil.org. ■

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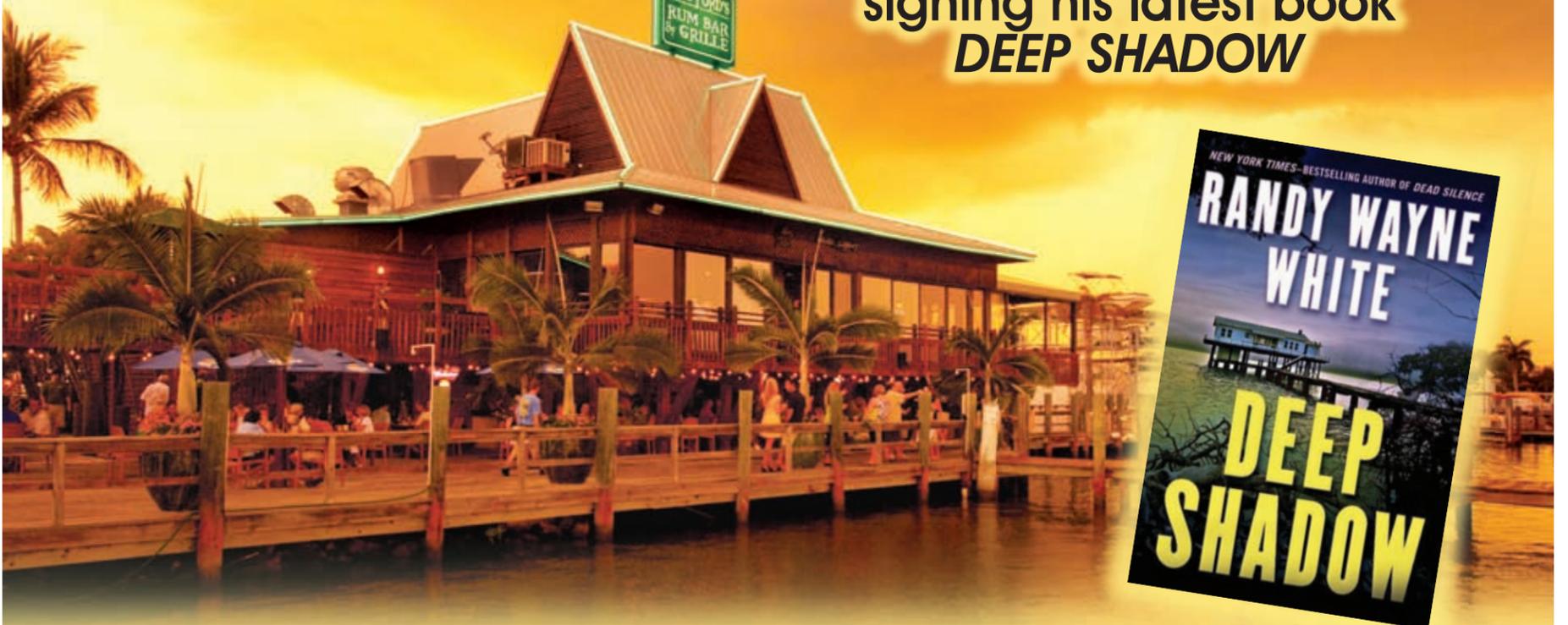
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Naples Philharmonic joins orchestras across the country in food drive

The Naples Philharmonic Orchestra teams up with orchestras across the country for Orchestras Feeding America, a national food drive sponsored by the League of American Orchestras to encourage food donations nationwide. The local effort will benefit the Harry Chapin Food Bank of Southwest Florida.

The orchestra will collect canned goods and non-perishable items from March 23-28, during Pops #3, "Favorite Melodies: Classic to Celtic" at the Philharmonic Center for the Arts. Donations will be accepted at each performance; those who don't have a concert ticket but would still like to participate can drop off canned goods in the lobby at the Phil any day between 10 a.m. and 8 p.m.

Last year, with more than 250 orchestras representing all 50 states, Orchestras Feeding America collected more than 200,000 pounds of food for local communities.

Foods most needed are dry soup, rice, powdered/canned milk, macaroni and cheese, cereal, peanut butter,

beans, canned fruits and vegetables, tuna, canned meats, stew, soup, pasta and fruit juices. Food that cannot be accepted are anything in a glass jar or bottle, unlabeled or dented cans, any opened or resealed packages, perishable foods, homemade foods, expired products, monetary donations, clothing, diapers or other non-food items.



"Favorite Melodies: Classic to Celtic" features the Naples Philharmonic Orchestra under the direction of Principal Pops Conductor Jack Everly. The "Classic" first half of the program will feature such familiar hits as "Thanks for the Memory," Gershwin's "Lullaby," an Irving Berlin overture and "America the Beautiful." The "Celtic" second half will include "O Danny Boy," "Lord of the Dance," traditional Irish songs and Scottish dance tunes.

Performing with the orchestra will be renowned tenor Benjamin Brecher. The concerts take place at 8 p.m., Tuesday to Friday, March 23-26, and at 2 p.m. Saturday and Sunday, March 27-28. For ticket information, call 597-1900 or visit www.thephil.org.



Naples Philharmonic

COURTESY PHOTO

Spend Spring Break at the Imaginarium Hands-On Museum & Aquarium!



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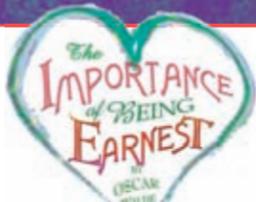


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Musical • March 2 - Apr. 2, 2011

"Rumors"
Neil Simon Farce
Apr. 20 - May 15, 2011

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Witty comedy • Oct. 27 - Nov. 20
"Art of Murder"
Mystery • Feb. 2 - 26
"Rabbit Hole"
Drama • March 30 - Apr. 23, 2011

Summer 2010 Musical
"Annie"
July 2 - Aug. 1, 2010



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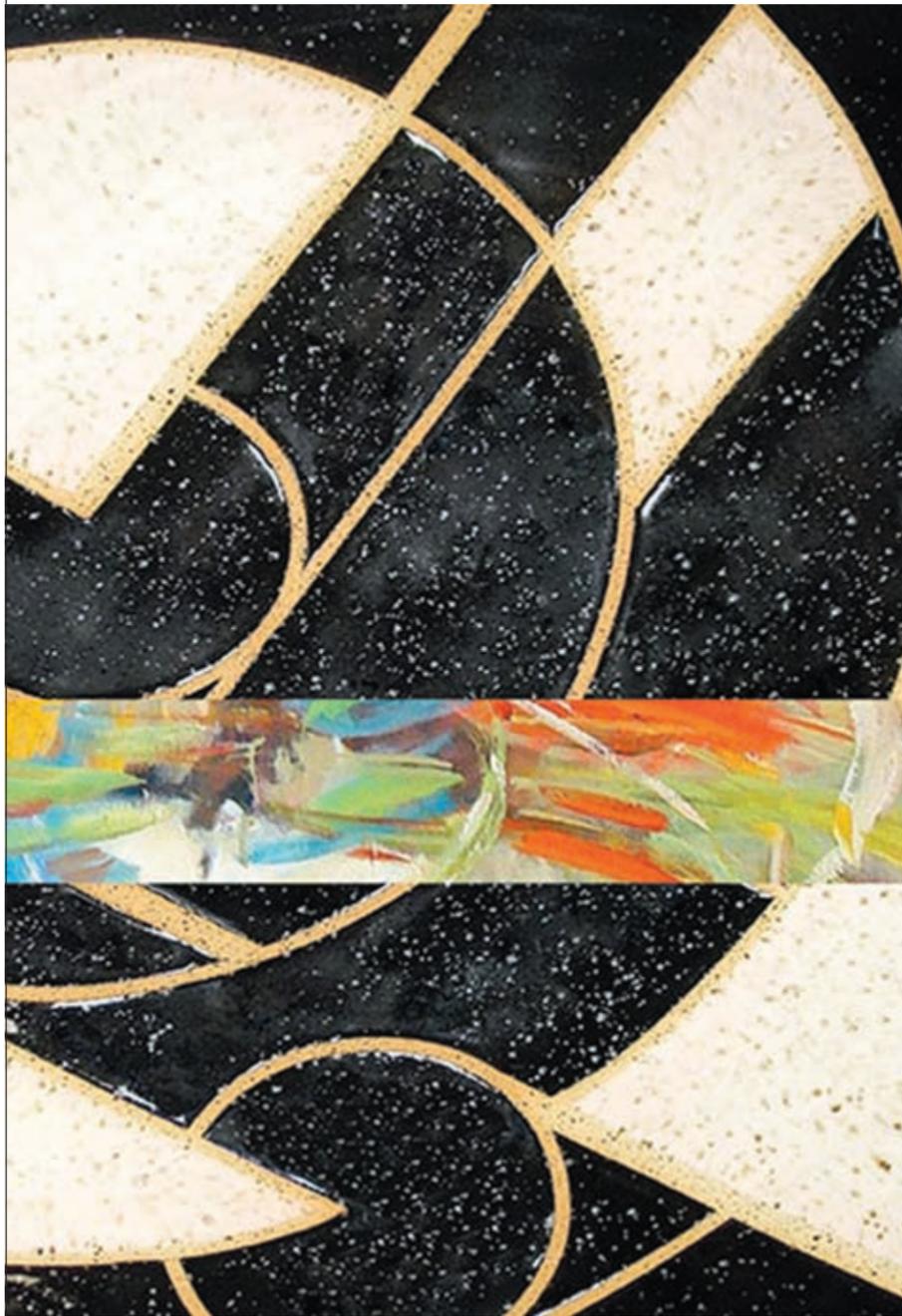
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KOVELS: ANTIQUES & COLLECTING

Coal hods find new purpose as tables, magazine racks

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It's a carrier, a hod, a scuttle, a pail. Whatever it's called, it's a convenient item used to carry coal to a fireplace. The word "hod" seems to be preferred in England. The term "scuttle" or "carrier" is used in the United States. Coal was used in fireplaces and stoves to provide heat. Some coal carriers were simple metal pails; others looked like pieces of furniture. They were made with some sort of tipped lip that made it easy to pour out the lumps of coal. It also was used to carry ashes away from the fireplace.

Today the attractive furniture-like coal hods are used as small tables or magazine racks. An Art Nouveau coal hod with inlay sold at a recent Leslie Hindman auction in Chicago for \$310.

Ms. Kovel answers your questions:

Q: In 1992 I bought a buffet that was at least 50 years old. There's a brass emblem inside a drawer that says, "Henry C. Steul & Sons Inc., Buffalo, New York." Can you tell me something about the manufacturer?

A: Henry Christian Steul was born in Buffalo in 1859. He and his brother Conrad became partners in a furniture business, Steul Bros., in 1882. Conrad

died in 1888 and Henry found another partner, Frank H. Thuman, in 1890. Their business incorporated in 1904 as Steul & Thuman, Inc. The business name changed again in 1920, becoming Henry C. Steul & Sons. So your buffet was made after 1920. Steul & Sons was in business through at least 1937. The company made reproduction furniture, much of it in European Renaissance styles. It concentrated on dining room and bedroom sets. Steul buffets sell for a few hundred dollars.

Q: I have a very old Frister & Rossman treadle sewing machine and wooden cabinet. I have not cleaned or oiled it, but presumably it could be put in working condition. The machine is rusty and "seized up," and it also needs polishing. You have often said in your columns that items in their original condition have more value. Could you tell me the approximate age of this sewing machine?

A: Frister & Rossmann was founded by Gustav Rossmann and Robert Frister in Berlin, Germany, in 1864. It was the largest sewing machine manufacturer in Germany in the late 1800s and made millions of sewing machines. The company was sold in 1925 to Gritzner & Kayser, which continued to make sewing machines under the Frister & Rossmann name. Collectors want the early

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KOVEL

From page C28

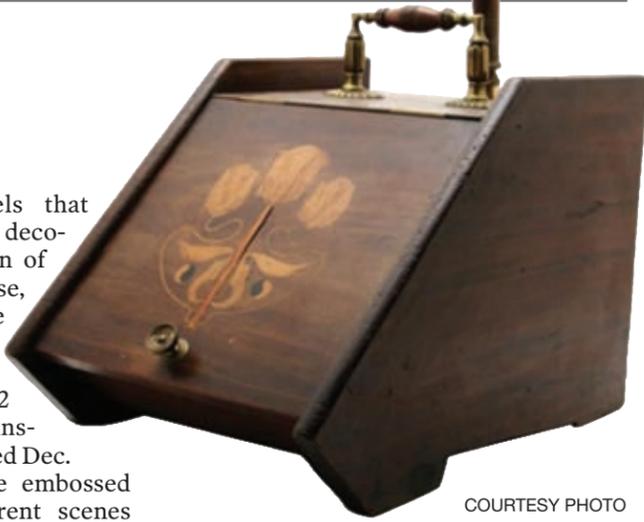
sewing machine models that have gold trim and fancy decorations. It's the condition of the machine and the case, not whether the machine works, that determines value.

Q: I have a set of 12 plates stamped "Higgins-Seiter, New York, Patented Dec. 4, 1905." The plates are embossed and painted with different scenes of rabbits. Can you tell me anything about them?

A: Higgins & Seiter was a New York City importer of china and glass. Arthur Higgins, Barton B. Higgins and Col. Seiter formed a partnership in 1887, but the company had been in business for about 20 years before that. Higgins & Seiter was not able to get shipments from Europe when World War I began and went bankrupt in 1915. The plates are expensive today, about \$400 each.

Q: I have an Estey pump organ that was made about 1880. An appraiser told me it's worth \$700 to \$900. I'd like to know the history of the company.

A: Estey Organ Co. was a successor to S.H. Jones & Co., which was founded in Brattleboro, Vt., in 1846. The company made melodeons, reed organs and a strange instrument called a seraphim, sometimes called a hydrodaktulopsychicharmonica. The ownership and name of the company changed several times. Jacob Estey became part owner in 1853. The name of the company became J. Estey & Co. in 1865. The company made more than 500,000



COURTESY PHOTO

This wooden coal hod has a brass shovel to help move the coal. It's 12-inches by 13-inches by 18-inches. Price at a Leslie Hindman auction in Chicago: \$310.

reed organs and more than 3,000 pipe organs. Estey went out of business in 1960. A list of serial numbers that will help date your organ are listed on the Estey Organ Museum Web site, Estey-OrganMuseum.org.

Tip: Don't use gold- or silver-decorated glasses if the trim has turned chalky gray. This is a source of lead poisoning. ■

— Terry Kovel answers as many questions as possible through the column. By sending a letter with a question, you give full permission for use in the column or any other Kovel forum. Names, addresses or e-mail addresses will not be published. We cannot guarantee the return of any photograph, but if a stamped envelope is included, we will try. The volume of mail makes personal answers or appraisals impossible. Write to Kovels, (Florida Weekly), King Features Syndicate, 300 W. 57th St., New York, NY 10019.

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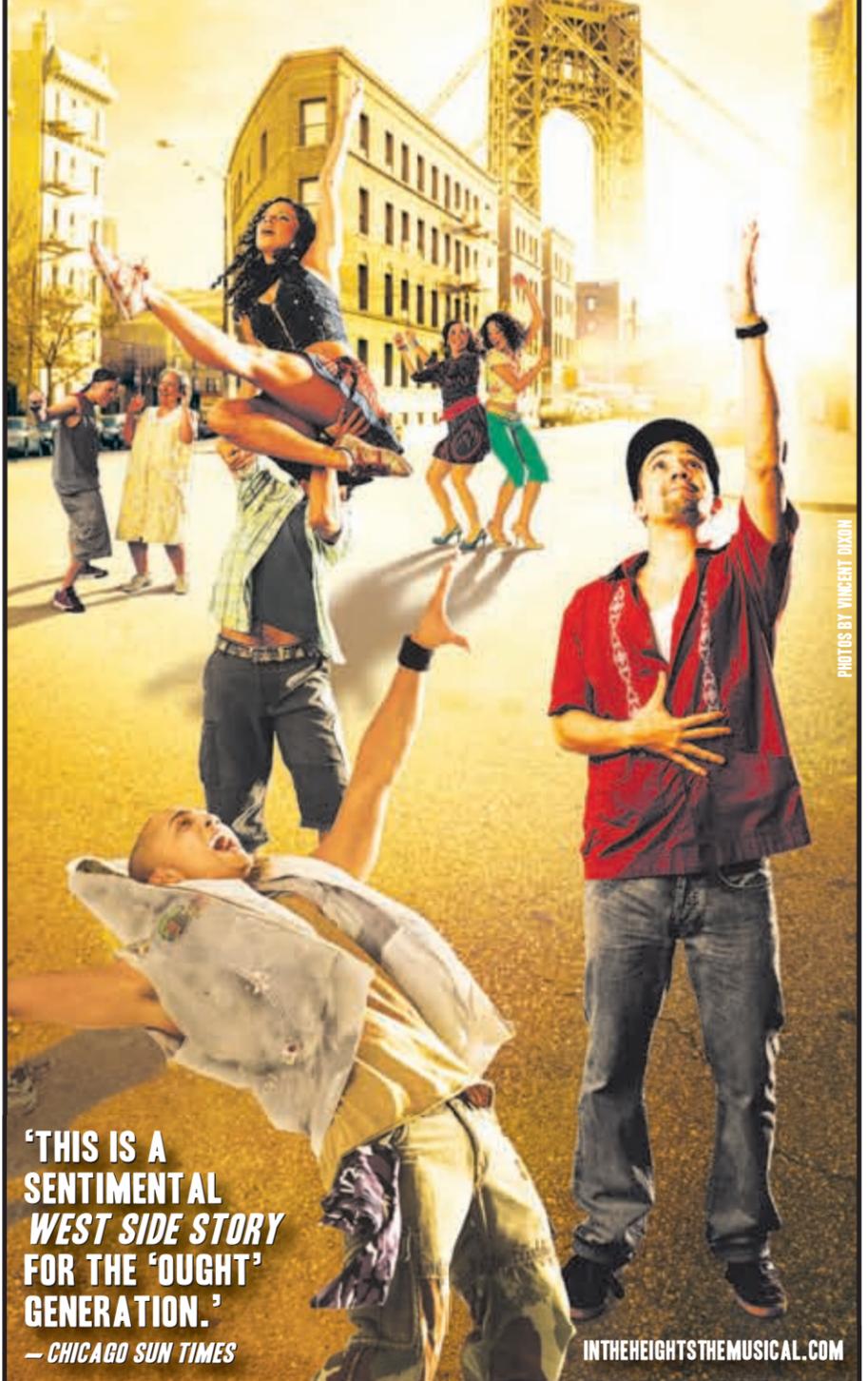


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CREW concert brings diverse musical groups to Riverside Park

Smooth celestial jazz, contemporary folk and Mayan music will fill the air at "A Musical Night with Nature," the annual concert to benefit the Corkscrew Regional Ecosystem Watershed Land Trust, at 6 p.m. Saturday, March 27, at Riverside Park in Bonita Springs.

Four ensembles featuring flute, harp, guitar, mandolin, vocals and native instruments perform in the band shell. Artists include the new band Katalyst, plus Roy Schneider, Susie Hulcher Jennings and Las Mayas de Huehuetenango.

Katalyst, a new quartet consisting of Kay Epple on flute, DL Turner on harp, Darrell Nutt on percussion and David Johnson on bass, will play its unique blend of original smooth celestial jazz, Celtic, new age and world music rich in colors, rhythms and timbres.

Mr. Schneider is a contemporary songwriter with strong roots in folk, delta blues, '60s rock, bluegrass, reggae, gypsy jazz and soul. Performing on guitar, vocals and mandolin, he sings from the heart, delivering songs that run the gamut from soulful to silly to bluesy and gritty.

Ms. Jennings is a versatile vocalist, compelling songwriter and fine guitarist whose array of sonic influences is especially apparent in her original music. She also interprets other artists' jazz, pop and soul songs.

The rhythms, chants and dance of Las Mayas de Huehuetenango emerge from the northwestern mountains of Guatemala. The Mayan women and girls wear their villages' traditional blouses



COURTESY PHOTO

Kat Epple on flute and DL at the harp are part of a new quartet called Katalyst.

(huipiles) and skirts (cortes) while they perform on flutes, vocals, dance and the bamboo drums (tuns) that they created and painted.

Tickets for "A Musical Night with Nature" are \$20 (children 12 and under free) and can be purchased at the gate or in advance by calling Brenda Brooks at 657-2253 or e-mailing crewtrust@earthlink.net. Bring lawn chairs and blankets; no pets allowed. Food, beer and wine will be available at the event.

The CREW Land & Water Trust coordinates land acquisition, management and public use of the 60,000-acre Corkscrew Regional Ecosystem Watershed. Straddling Collier and Lee counties, the watershed provides aquifer recharge, flood protection, water purification, preservation of wildlife habitat, environmental education and public recreation. To learn more about CREW, visit www.crewtrust.org. ■

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► **THURSDAY, MARCH 18, 8 P.M.**
Great Performances: Michael Bublé Meets Madison Square Garden



The multi-Grammy-winning phenomenon returns with a trademark, high-octane performance. Concert highlights include a show-stopping collection of Bublé's hits as well as selections from his newest album, Crazy Love. Behind-the-scenes segments offer an intimate portrait of the Canadian sensation.

A bench crafted by master woodworker George Nakashima; a two-sided painting by B.J.O. Nordfelt; and a 1798 violin.



► **TUESDAY, MARCH 23, 8 p.m.**
NOVA: Cracking the Maya Code

A definitive look back at how a handful of pioneers deciphered the intricate system of hieroglyphs developed by the Maya.

► **WEDNESDAY, MARCH 24, 8 p.m.**
Great Performances: Dance in America: NY Export: Opus Jazz

A "ballet in sneakers" choreographed by the legendary Jerome Robbins in 1958, NY Export: Opus Jazz was a breakout success in its day, complete with a world tour and a broadcast on "The Ed Sullivan Show." Set to an evocative jazz score with original abstract sets, the movements blend ballet, jazz and ballroom with Latin, African and American rhythms. ■

► **FRIDAY, MARCH 19, 8:30 p.m.**
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► **SATURDAY, MARCH 20, 8 p.m.**
The Best of WGCU

Tune in to find out what's hot on WGCU this month.

► **SUNDAY, MARCH 21, 8 p.m.**
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Saturday March 27th

1:00 Dana Concert

5:00 Dinner & AMU Choir Performance -- "Shakespeare In Tune--A Night of Shakespeare and Opera" Tickets Required-- Call 239/280-2420 for reservations and payment

Sunday March 28th

11:30 One Aim/One Vision: The Bolshoi Ballet in Still Photography--Art Exhibit in Canizaro Library
 Children's Art on display in LaPiazza
 Annunciation Sculpture --Academic Mall
 Ave Maria Gallery & History Exhibit
 Ave Maria Hometown Band in LaPiazza

1:00 Bolshoi Ballet Photography Art Exhibit Film Session in Demetree Auditorium

1:30 Poetry Reading In Gallery

2:00 Lecture by Annunciation sculptor, Márton Váró
 Street performances on LaPiazza
 3:00 Poetry Reading in Gallery

3:30 Award Ceremony for Poetry and Children's Art -- LaPiazza

4:00 Dance Performance in Donahue Academy

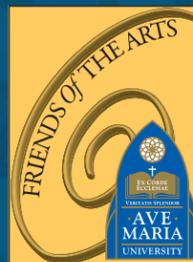
5:00 Benediction in Oratory

7:00 Film Showing - AMU Film Club

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'Be who you aren't' at Mardi Paws

The Collier Spay Neuter Clinic invites patrons and friends to "be who you aren't" at its Mardi Paws Masquerade Ball from 6-10 p.m. Friday, March 26, at Collier's Reserve Country Club. Proceeds will support the daily operation of the Collier Spay Neuter Clinic and subsidize the low-cost/no-cost spaying and neutering of dogs and cats in Southwest Florida.

Tickets are \$125 per person and include two drinks, hors d'oeuvres and a Louisiana-style buffet dinner, silent auction and dancing. For tickets or more information, call 514-7647.

Yabba Island Pirate Ball aids C'Mon

Culinary Concepts' Karma Club has selected the Children's Museum of Naples as the beneficiary of its sixth annual Yabba Island Pirate Ball set for Wednesday, April 28, at Yabba Island Grill.

The evening will begin with a rousing cocktail reception and silent auction at 6 p.m., with dinner and a live auction to

follow. Auction highlights include: golf at two of the best and most exclusive courses in the world — Seminole in Juno Beach, Fla., and National in Southampton, N.Y.; the chance for your child to be featured in the inaugural C'mon calendar, shot by Heather Donlan Photography; a trip to New York City for a tour of the Teen Vogue offices; and VIP dinners with exquisite wines.

Guests can also purchase treasure chests, one of which will hold the key to nearly \$15,000 worth of Van Cleef & Arpels jewelry.

Event co-chairs Nancy Davenport and Sara Farley are members of the C'mon Guild. Tickets for \$350 per person can be purchased at www.KarmaClub.net.

Brush up on your 'Batfish Boogie'

Friends of Rookery Bay present the first-ever Batfish Bash, complete with Old Florida fare, bidding on wild adventures and dancing the "Batfish Boogie" at 6:30 p.m. Saturday, March 27, at the Rookery Bay Environmental Learning Center.

The fun and festive event will include cocktails and hors d'oeuvres among the aquariums and art gallery, views of sunset from the new Pedestrian Bridge and dinner and dancing on the back lawn. Proceeds will benefit Rookery Bay's youth science education, research activities and outreach programs.

CONTINUED ON C36 ▶

Cinderella's CLOSET

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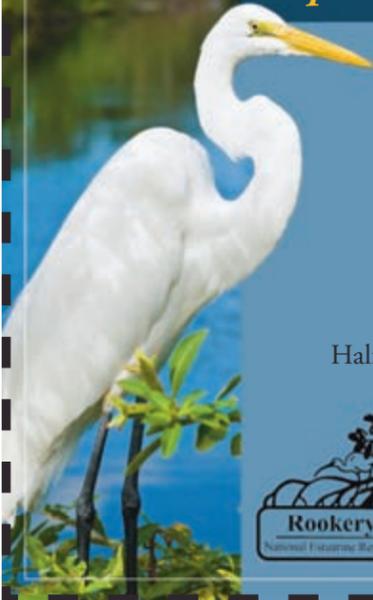
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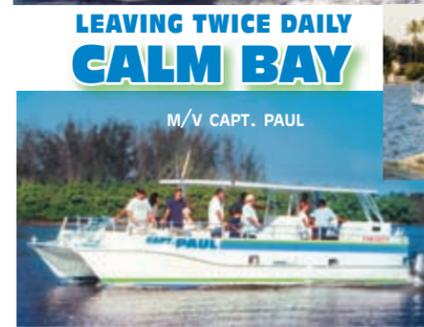


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FROM C34

Tickets are \$150 per person. For more information, call 262-0015 or visit www.rookerybay.org/batfishbash.

Place your bet on Casino Nite for Marco library

Casino Night for the Marco Island Library takes place from 7 to 10 p.m. Saturday, March 27, in the new Rose Hall. Area businesses are contributing goods and services to be won with raffle tickets earned at blackjack, roulette and craps tables manned by professional dealers.

Casino Nite tickets are a tax-free \$40 donation to Friends of the Library (\$35 for FOL members) and entitle holders to \$1,000 in gaming chips, hors d'oeuvres and soft drinks. Additional chips will be available for purchase, as will wine and beer. Tickets are available Wednesdays at the Marco Island Farmers Market, at the library and at the door on Casino Nite.

Casino Nite will raise funds to help furnish Rose Hall. For more information, call Jan Silver at 394-8224.

Put on your dancing shoes for sick kids

Get ready to dance the night away at the Make-A-Wish Foundation of Southern Florida's Wishmaker's Ball. The

fourth annual Dancing with the Stars starts at 6 p.m. Saturday, May 15, at the Hyatt Regency Coconut Point in Bonita Springs. All proceeds will benefit the Make-A-Wish Foundation of Southern Florida.

Individual tickets are \$175 and tables of 10 are \$1,600. Opportunities for sponsorships, auction donations and volunteering are also available. For more information, contact Connie Martin at 992-9474 or cmartin@sflawish.org.

Project Help puts on sweet event to battle abuse

Project Help Inc. holds its 14th annual Chocolate Extravaganza on Saturday, March 20, at The von Liebig Art Center to raise money and awareness for victims of sexual assault, violent crimes and domestic violence, and for families who have suffered a loss due to sudden death or suicide.

Tickets for \$75 per person include admission to the "Princess Diana: Dresses of Inspiration" exhibit at The von Liebig Art Center. For more information, call 649-1404 or e-mail eileens@projecthelpnaples.org.

Goddess Night set at The von Liebig

Dianne Durante, therapist, radio show host and author of books including "Everday Symbols for Joyful Living," will be the keynote speaker at Goddess

From the Beach to the Philharmonic



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Night devoted to enriching and empowering women at 5:30 p.m. Thursday, April 1, at The von Liebig Art Center. The evening celebrates the creative, goddess-like aspects of the female mind, body and spirit. Panels of experts will conduct interactive presentations and lead roundtable discussions on topics from serious to salacious.

Tickets are \$85 and include a champagne reception, self-guided tour of the "Princess Diana: Dresses of Inspiration" exhibition, two breakout sessions, a tapas-style dinner under the stars and a drawing for prizes. For tickets and more information, call Jane Davis at 262-6517, ext.115.

Dreams come true at Cinderella's Closet

What's old is new as Cinderella's Closet opens for a one-day-only sale from 10 a.m. to 7 p.m. Thursday, March 25, in a storefront in the Collections at Vanderbilt. Fairy godmothers have filled the closet with new and gently used upscale and designer clothing and accessories. All proceeds will benefit YMCA of the Palms and the Children's Advocacy Center of Collier County.

A VIP sneak peek into Cinderella's Closet will be held Tuesday evening, March 23. Tickets are \$50 per person.

Cinderella's Closet is still accepting new and gently used upscale clothing, bags, accessories and shoes. For more information, call Trent Ryan at 598-5243 or visit www.yמצapalms.org/cinderellas-closet.html.

Newest art 'Stars' to be honored

Five leaders on the local arts and culture scene will receive the 2010 Stars in the Arts award from the United Arts Council of Collier County during a luncheon in their honor Friday, March 26, at the Naples Grande Resort. The honorees are Patty and Jay Baker, Myra Daniels, Harriet Heithaus and Dr. Erich Kunzel (posthumously).

Luncheon tickets for \$95 per person are still available. Proceeds will benefit UAC arts education programs. For more information, call 263-8242.

League says the games are on for the Philharmonic

The Naples Philharmonic League will hold a Golf and Mah Jongg Tournament on Monday, March 29, at Collier's Reserve of Naples. Proceeds will benefit the Naples Philharmonic Orchestra and its youth music education programs.

Golfers will have a 1 p.m. shotgun start; mah jongg players will compete in the clubhouse after a buffet luncheon at noon. All players will gather at their end of their respective competition for cocktails, dinner and music in the clubhouse.

Glenn Basham, concertmaster of the Naples Philharmonic Orchestra, will play his fiddle with Scott Ritter and his blue

CONTINUED ON C38 ►



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Chicken Piccata
Chicken breast sautéed with capers, fresh squeezed lemon and white wine sauce. Served with angel hair pasta

Chicken Marsala
Chicken breast sautéed in a mushroom marsala wine sauce. Served with angel hair pasta

Veal Parmigiana
Pan-fried veal medallions baked with pomodoro sauce and cheese

Pesce (Seafood)

Shrimp Parmigiana
Pan-fried shrimp baked with pomodoro sauce and mozzarella cheese. Served with angel hair pasta

Shrimp Marinara
Jumbo white shrimp sautéed with a tangy marinara sauce. Served with linguini

Mussels Marinara
Full shell mussels sautéed in garlic, basil and marinara sauce. Served with linguini

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FROM C37

grass band, The Bean Pickers. A 50/50 raffle will be part of the evening's fun. Cost for golfers is \$185 and for mah jongg players \$65. For more information, call the Naples Philharmonic League information line at 254-2777.

Southwest Florida Heart Ball planned

The 2010 Southwest Florida "Heart of Gold" Heart Ball for the American Heart Association takes place Saturday, April 24, at the Hyatt Regency Coconut Point Resort & Spa in Bonita Springs. The formal evening, named by Gulfshore Life magazine as the 2009 "Best of the Best Black Tie Event," includes a gourmet dinner, dancing, silent auction and music by the Bill Allred Orchestra along with The Malones. For event information and sponsorship opportunities, call Jessica Hughes at the American Heart Association, 495-4912.

Wine Tasters raise glasses for charities

The Wine Tasters of Naples host Cheers for Charity from 6-10 p.m. Saturday, March 27, at The Players Club at Lely Resort. The Hawaiian-themed evening of wine, vodka cocktails, hors d'oeuvres and a silent auction will benefit The Shelter for Abused Women & Children, St. Matthew's House and

Youth Haven. Cost is \$75 per person. The Wine Tasters members hold regular wine tastings at area restaurants and enjoy a monthly dinner at a member's private home. For more information, call Michele Woodman at (508) 361-9106 or Lorette Clevenger at 254-9439.

Wanderlust will cure travel cravings

Florida Gulf Coast University's Resort & Hospitality Management Program will hold the 21st annual Wanderlust travel auction and dining extravaganza Wednesday, April 14, at the Naples Beach Hotel & Golf Club. Tickets are \$250 per person or \$3,500 for a corporate-sponsored table of 10. For more information or to make a reservation, call 590-7742 or e-mail kroyal@fgcu.edu.

'Toy Story' ball is for grown-ups

Ronald McDonald House Charities of Southwest Florida will bring "Toy Story" to life at the annual Storybook Ball from 6-10:30 p.m. Saturday, April 17, at the Hyatt Regency Coconut Point in Bonita Springs. For more information, call 437-0202 or visit www.RonaldMcHouse.com. ■




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3. Gina Brucato and Claudia Seger
4. Lou and Marianne Lowenkron, Kay and Curtis Botko
5. Dick Cremer, Mary Henderson and Dean Stockett Edmonds Jr.

CHARLIE MCDONALD/FLORIDA WEEKLY



Naples Newcomers Club monthly luncheon at Naples Heritage Golf & Country Club



1. Cathleen Prorise and Charlene Hamlett
2. Joanna Daniels and Mary Neglia
3. Grace Maltempo, Dale Gehrlein, Penny Felger and Gail Law
4. Donna Marie Thompson and Dona Derry
5. Marla Ottenstein and Mary Davis
6. Brenda Kefauver and Betty Hughes

CINDY PIERCE/ FLORIDA WEEKLY

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FLORIDA WEEKLY SOCIETY

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4. Dr. Michael and Nancy Smith, Shari and Bill Graham
5. Tony Marino, Joan Kessler, Joetta and Fred Abbazio
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PEGGY FARREN/FLORIDA WEEKLY

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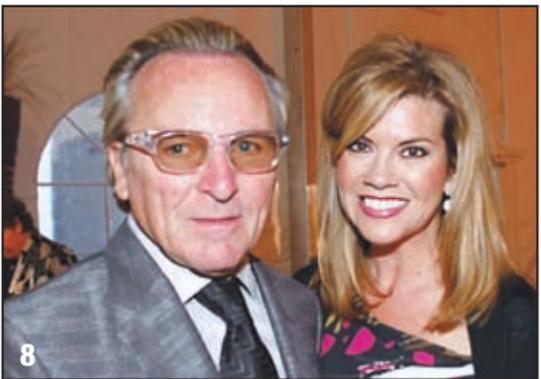


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4. Linda and Dennis Brown
5. Christine and Terry Flynn
6. Ken Lewis and Lyndsey Corbin
7. Pierre and Allison Guimard
8. Richard D'Amico and Amy Brazil
9. Dr. and Mrs. Lehman
10. Stan Schottlind and Betty Flora
11. Ariana Aubert and Natalie Diaz
12. Billy Kelley and Fred Stratton
13. Grant Fischer and a red-tailed hawk
14. Becky and John Allen, John Hall and Tracy Farmer
15. Rob Mohler

HELEN CATLIN /FLORIDA WEEKLY

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VINO

In spring, a wine lover's fancy turns to – what else? – wine

jimmccracken

vino@florida-weekly.com



You wouldn't eat the same food all the time, so why drink the same wine over and over again? Our palates mature, our tastes shift and the wines themselves change with every vintage.

While the calendar says it's spring, recent chilly temperatures have made big reds popular.

"The cold weather we have just had made big, rich, inky, smoky reds the go-to wine," says Fort Myers wine aficionado Marshall Hanno. "Tablas Creek is one of the Paso Robles Rhone rangers, and their flagship red is Esprit de Beaucastel. It is very highly rated, meets my cold-weather drinking criteria and can be purchased on their Web site for \$40."

He's also drinking an old favorite, Catena Alta Cabernet Sauvignon.

"It meets my cold weather requirements and can be had for less than \$40 at Costco and Total Wine," says Mr. Hanno.

He's not alone in his selection process.

"It's been so cold lately, (my wife) Dana and I have been drinking mostly Alexander Valley zinfandels," says Todd Johnson, chef-partner at Rum-runners in Cape Coral. "One of our



SOLIMENE

favorites is Seghesio Home Ranch Zinfandel. They make four others and all of them are fantastic, especially their old vines zinfandel."

Naples resident Bill Klauber loves zins, too.



JOHNSON

"I prefer big hearty reds such as Chateau Latour," he says. "Unfortunately, my pocketbook does not always match my preferences and that is certainly true when it comes to wines.

In a moderate price range I enjoy Seghesio Zinfandel and I currently am working on a case of the 2006 vintage."

Count Fort Myers wine lover Michael McNally in the zin fan club, too.

"Barefoot Zinfandel is a reasonably robust and palatable zinfandel that is priced right," he says. "It is never an embarrassment to offer to company. It is light in body, but definitely palatable."

But there's more to red wines than zin.

"I have been drinking some Italian reds," says Donna Solimene of Naples. "One I had recently was a large format of Tignanello 2005. I paired it with

steaks and after breathing for about an hour, it opened up nicely. It had some wonderful intense aromas and was perfect on the palate."

That's not to say that she's stopped drinking her favorite wine, Domaine Serene 2006 Evenstad Reserve.

"It is easy to drink, maybe a bit too easy at times," says Ms. Solimene. "It is very smooth and has nice flavors of berries, cherry and a bit of licorice. When you take a sip, it starts well and it ends very well."

She also managed to acquire some cabernet sauvignon from Constant Vineyards, a small-production winery on Diamond Mountain between Sonoma and Napa.

"Nice full-bodied with blackberries," she says. "Very small production but since I was able to get my hands on some, I sipped and savored!"

Good wine need not cost a fortune.

"There are so many ready-to-drink, inexpensive wines from all over the world," says Barry Klein of Naples who recently procured some Louis M. Martini 2007 Cabernet Sauvignon Sonoma County. "This was almost highway robbery at \$10.95."

Two of his other favorites include 2005 Bodegas Sierra Salinas Casa Mira, a Spanish monastrell blend, and Peter Lehmann Shiraz Barossa 2006.

Despite the cool weather, wine lovers haven't abandoned whites.

"When it comes to whites, I definitely like a chardonnay with a hint of oak,"

says Mr. Klauber. "Two of my favorites are La Crema and Toasted Head, but especially in whites, I like variety in my choice of brands." ■

Wine picks of the week

>> Bodegas Sierra Salinas Casa

Mira2005: Robert Parker awarded this wine 93 points, lauding its deep crimson color, with notes of black cherry, blueberry and mineral. "This leads to a smooth-textured, focused, elegant effort with ample spicy fruit, very good depth and breadth, and a long, pure finish," Mr. Parker says. About \$19.

>> 2005 Celler de Capcanes "Mas Do-

nis" Barrica: Mr. Parker rated this 91 points and said: "It offers up an expressive nose of slate, mineral, licorice, violets, black cherry and blueberry. Layered, long, and complex." About \$14.

>> Louis Martini Cabernet Sauvignon

Sonoma County 2007: Wine Spectator gives it 87 points, saying: "Ripe and supple, offering plum and black cherry fruit that's elegant and polished, complex and easy-drinking." About \$14.

>> Seghesio Home Ranch Zinfandel

2007: Wine Spectator gives it 93 points and says: "Rich, powerful and ripe, yet supple and still balanced. (It) shows aromas of black cherry and licorice, with dense plum, cracked pepper and espresso flavors that finish with ripe tannins." About \$35.

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FLORIDA WEEKLY CUISINE

For authentic Mexican food, Maria's fills the bill



karenFELDMAN
cuisine@floridaweekly.com

I've long wondered why it's so hard to find real Mexican food in these parts when the cuisine of much more distant countries — Italy and Thailand, for example — are readily available.

Considering how many Mexican people live here, it's a situation not easily explained. Perhaps it's because the state that would prefer to be a country — Texas — has co-opted many of Mexico's staples and made them its own. Tex-Mex is, actually, Texas fare that borrows a select few basic elements from the Mexican kitchen. Consequently, the vast majority of Americans consider hard-shelled tacos filled with ground meat, cheese-drenched enchiladas and refried beans to be the sum of Mexico's contributions to the culinary lexicon.

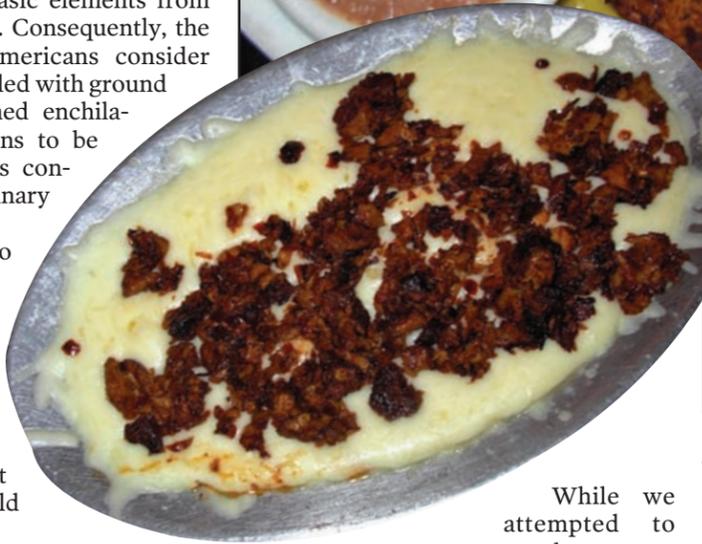
It took a trip to Mexico for me to discover the many regional delights the country offers, but such enlightenment is available much closer to home at Maria's, a modest establishment on Old 41 in Bonita Springs.

Since the early '90s, Maria's has been serving a cornucopia of Mexican delicacies in a building just north of Everglades Wonder Gardens. The exterior of the building doesn't look like much, belying the treasures held within. That it's well off the main drag and has a minimalist Web site yet has thrived through good times and bad speaks to the quality of what it offers.

We arrived just before 6 p.m. on a recent weeknight and practically had the dining room to ourselves. An hour later, the place began to fill and, by 8 p.m., there was a wait for tables.

The dining room has an eclectic décor that defies categorization. Ornate chandeliers illuminate tables, pewter-hued paneling and an extensive collection of British hunt photos — perhaps a throwback to the pub that occupied the spot before Maria's.

The extensive menu includes quite a few seafood items, a clear signal that this isn't Tex-Mex territory.



KAREN FELDMAN/ FLORIDA WEEKLY

Top: A house specialty, tampiquena, consists of your choice of meat (in this case, spicy pork), accompanied by cheese enchiladas with green sauce, rice and refried beans. Left: Homemade chorizo tops melted white cheese in queso fundido. Above: Sopecitas start with corn masa cakes that support layers of refried beans, onions, hot sauce, cheese and shredded chicken.

While we attempted to narrow down our options, our server brought us margaritas, which the menu proclaims to be the best in town. They were good-sized, not overly sweet and didn't taste as if they were made from a mix. Large wedges of lime and orange perched on the glass rims along with just enough salt. I don't drink them often enough to know if they were the best in town, but they were good.

Either of our appetizers would have fed two sufficiently. The queso fundido (\$6.50) consisted of an oval bowl of melted white cheese topped with crumbles of homemade chorizo. It came with several pieces of warm, soft tortillas that made for excellent vehicles for the gooey cheese and tangy sausage.

A platter of sopecitos (\$8) held three pancake-like corn masa rounds topped with refried beans, onions, hot sauce, cheese and chicken (other options include beef and pork). They were tender yet firm enough to support all the

goodies on top.

Next, the server delivered our entrees on two large platters. One held three soft tacos with lamb (\$10), the other a house specialty called tampiquena (\$12). The tacos — also available with chicken, spicy pork, beef or Mexican sausage — started with a double layer of soft tortillas, topped with well-seasoned lamb, onions and fresh parsley. A spritz of fresh lime was all they required to achieve a perfect balance of flavors.

The tampiquena consisted of slices of tender, flavorful pork and three cheese enchiladas topped with a lively tomatillo sauce.

Completing both dishes were rice studded with peas, carrots and corn

along with refried beans, which were salty.

Unlike most Tex-Mex fare, each dish had unique flavors and not a single one was buried under a blanket of cheese.

We finished by sharing a wedge of flan (\$3.75), which was somewhat spongy and overpowered by chocolate sauce. A mound of real whipped cream gave the flan a creamier texture than it would have had on its own. That it was something of a disappointment was countered by the fact that we were stuffed and wouldn't have ordered it but for the fact that I was reviewing the meal.

Our server was welcoming and attentive as our meal started, getting progressively less so as the room filled up. It appeared that there were a couple other servers but they clearly could have used one more.

I can't say that we minded the wait much. There was so much food and it was so good that we enjoyed taking our time.

Maria's menu has so many appealing items that I intend to return as soon as I'm able. The same holds true for my dining companion.

So, should the craving for authentic Mexican food strike, skip the hassle of air travel and make a trip to Maria's in Bonita Springs instead. It's the real enchilada. ■

in the know

Maria's Restaurant,
27080 Old 41, Bonita Springs; 495-1868

Ratings:
Food: ★★★★★½
Service: ★★★★★½
Atmosphere: ★★★★★½

- >> **Hours:** 9 a.m.-10 p.m. daily
- >> **Reservations:** No
- >> **Credit cards:** Major cards accepted.
- >> **Price range:** appetizers, \$5-\$9; entrees, \$8.50-\$15.95
- >> **Beverages:** Full bar
- >> **Seating:** Tables in the dining room, at the bar
- >> **Specialties of the house:** Gorditas, tortilla soup, queso fundido, enchiladas de mole, pozole, menudo, sautéed octopus, shrimp soup, fajitas, tampiquena
- >> **Volume:** Moderate to high
- >> **Parking:** Free lot

★★★★★ **Superb**
★★★★ **Noteworthy**
★★★ **Good**
★★ **Fair**
★ **Poor**

diningCALENDAR

- > **Friday and Saturday, March 19-20, Sweet Tomatoes:** To celebrate its grand opening, Sweet Tomatoes holds a fundraiser for the Collier County Chapter American Red Cross, donating 100 percent of proceeds to the cause. Pay \$5 for all you can eat. Times: 11 a.m.-2 p.m. and 5-8 p.m. Friday, noon-2 p.m. Saturday; Granada Shoppes, 10940 Tamiami Trail N.; 597-1112.
- > **Friday, March 19 and 26, 3-7 p.m., Freedom Park:** Collier County Parks and Recreation sponsors Market in the Park, with a portion of proceeds benefitting horticultural and health programs for Collier County children; 1515 Golden Gate Parkway. Call 252-4060 or 438-5682.
- > **Friday, March 19, 5:30-8 p.m., Decanted:** The focus of this session will be pairing white wines and food, with

- recipes to share; \$15, 1410 Pine Ridge Road; 434-1814.
- > **Friday, March 19, 7 p.m., Robb & Stucky KitchenAid Culinary Center:** Enjoy a three-course dinner with wine for each course plus some special dishes; \$90 per couple inclusive; 26501 S. Tamiami Trail, Bonita Springs; (866) 206-3840. Reservations required.
- > **Saturday, March 20 and 27, 7:30-11:30 a.m., Third Street South:** The weekly farmers market features fresh produce, baked goods, handcrafted items and more; behind Tommy Bahamas; 434-6533.
- > **Saturday, March 20, 7 p.m., Robb & Stucky KitchenAid Culinary Center:** Julie Glenn from Opici Wines teams up with Executive Chef Martin Murphy for a multi-course wine dinner; \$75 inclusive; 26501 S. Tamiami Trail, Bonita Springs;

- (866) 206-3840. Reservations required.
- > **Monday, March 22, 6 p.m., Robb & Stucky KitchenAid Culinary Center:** Learn how to make homemade soup stocks; \$30; 26501 S. Tamiami Trail, Bonita Springs; (866) 206-3840. Reservations required.
- > **Monday, March 22, 6 p.m., Whole Foods Market:** Vegans as well as lovers of intensely aromatic and flavorful fare will enjoy this introduction to Indian cooking with Chef Illansy Ruiz; \$10, Mercato, 9101 Strada Place, Naples; 552-5100. Sign up online at www.acteva.com/Go/Lifestyle-Center.
- > **Tuesday, March 23, 6-8 p.m., Sea Salt:** Join winemaker Peter Figge and Naples wine aficionado Bruce Nichols for a wine-tasting benefit for Opera Naples. There's no fee, but Sea Salt will donate 20 percent of bar sales and bartenders are

- donating their tips to the opera's building fund; 1186 Third St. S.; 514-7464.
- > **Wednesday, March 24, 4-7 p.m., Decanted:** Naples resident and California winemaker Peter Figge will talk about the wines in his portfolio while participants taste them; \$15, 1410 Pine Ridge Road; 434-1814.
- > **Wednesday, March 24, 6 p.m., Artichoke & Company:** Explore the acclaimed wines of Caymus Vineyards at a five-course wine tasting; \$54, The Village on Venetian Bay, 4370 Gulf Shore Blvd. N.; 263-6979. Reservations required.



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CLOSED SALES UP 50 PERCENT

Report Shows Inventory Declines 15 Percent

NAPLES, Fla.-March 12, 2010- Sales in the Naples area continue to increase as home prices stabilize according to a report released by the Naples Area Board of REALTORS® (NABOR), which tracks home listings and sales within Collier County (excluding Marco Island).

According to Mike Hughes, Vice-President of Downing-Frye Realty, "Home sales have increased considerably across the board in February. This significant gain is, in part, due to the strong sales in the above \$300,000 price category." For the 12 months ending February 2010, overall home sales increased 50 percent to 7,426 sales compared to 4,951 sales in the same month last year.

"The overall increase in closed sales continues and has resulted in a reduction of inventory. Normally the inventory increases in season so this unusual reduction is important, it's helping the market return to a balance state even quicker," stated Steve Barker, Managing Broker of Amerivest Realty. Inventory decreased to 9,682 available properties in February 2010 compared to 11,427 available properties in February 2009.

"Pending sales of condominiums are roaring back. The condo market is showing signs of a strong recovery, as pending sales increased 76 percent in February 2010 with 544 contracts compared to 309 contracts in February 2009," stated John Steinwand, President of Naples Realty Services.

The report provides annual comparisons of single-family home and condo sales (via the SunshineMLS), price ranges, geographic segmentation and includes an overall market summary. The statistics are presented in chart format, along with the following analysis:

Overall pending sales increased 62 percent with 1,122 contracts in February 2010 compared to 691 contracts in February 2009. Properties under \$300,000 saw a 54 percent increase in pending sales with 774 contracts in February 2010 compared to 501 contracts in February 2009.

Single-family pending sales increased 51



percent with 578 contracts in February 2010 compared to 382 contracts in February 2009.

Overall condo sales increased 44 percent with 270 sales in February 2010 compared to 188 sales in February 2009.

The overall median closed price decreased only 3 percent to \$179,000 in February 2010 compared to \$185,000 in February 2009.

Excluding the \$300,000 and under segment, comprising a majority of foreclosure related property sales, the overall median price for the market declined only 4 percent to \$500,000 in February 2010 from \$522,000 in February 2009. The median refers to the middle value in a set of statistical values that are arranged in ascending or descending order, in this case prices at which homes were actually sold.

Pending sales in the higher end of the market showed a strong surge in February. According to Jo Carter, President of Jo Carter & Associates, "Pending sales in the \$300,000 and above price range are outpacing the number of pending sales below \$300,000."

"In the 2 million and over price range,

overall pending sales increased 133 percent in February 2010 compared to the same month last year. This indicates that the higher end of the market is coming back," stated Brenda Fioretti, NABOR President, and Managing Broker of Prudential Florida Realty.

To view the entire report, visit <http://www.NaplesArea.com>

The Naples Area Board of REALTORS® (NABOR) is an established organization (Chartered 1949) whose members have a positive and progressive impact on the Naples community. NABOR is a local board of REALTORS® and real estate professionals with a legacy of nearly 60 years serving 4,000 plus members. NABOR is a member of the Florida Association of REALTORS® and the National Association of REALTORS®, which is the largest trade association in the United States with more than 1.3 million members and over 1,400 local boards of REALTORS® nationwide. NABOR is structured to provide programs and services to its membership through various committees and the NABOR Board of Directors, all of whose members are non-paid volunteers.

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- Do you want a home that is custom and not cookie-cutter?
- Are spaciousness, privacy and security important to you?
- Do you enjoy being around nature and lush surroundings?
- Are you looking for a Country Club that is Member Owned, Debt-free and Financially Sound?
- Do you want a friendly club with 36 holes of golf, tennis, fitness, spa, dining and loads of social activities?
- Would you like to hop in your own golf cart and enjoy this lifestyle?

4 HOMES OPEN SUNDAY 1-4 PM FROM \$799,000

Then Quail Creek is the Community for You!

(Remember: Membership at Quail Creek Country Club is not Required for Residency!)

From I-75, take Immokalee Road 1/2 mile east to Valewood Drive, turn left (North) and follow road to the Gatehouse.



Tiffany McQuaid 239-287-6308

tiffmcquaid@aol.com
Follow me on Twitter at Twitter.com/TiffanyMcQuaid

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These Homes Are "High End" but the price is not!

Quail West...Under \$2-Million!



6357 HIGHCROFT DRIVE

3 BR+Den, 3-1/2 Baths, Fully Furnished, Open Lanai with Outdoor Kitchen, Fireplace and Water Feature.
\$1,995,000



4661 IDYLWOOD LANE

3 BR+Den, 3-1/2 Baths, Courtyard-Style Estate Home, Western Exposure with Fairway Views.
\$1,575,000



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Quail West Residents

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Quail West: From I-75, take Bonita Beach Road (exit 116) 1/2 mile east to Bonita Grande,
turn right (south) and follow road to Main Gatehouse.