

IS THERE ANY BETTER WAY THAN RAISING TAXES?

County impact fees no longer support Collier's luxurious lifestyle

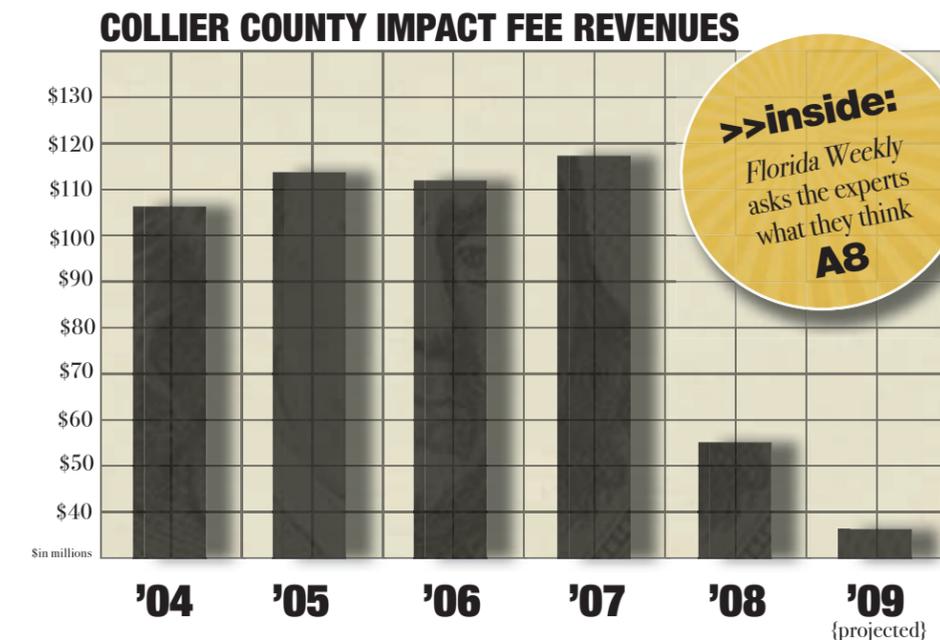
BY ROGER WILLIAMS
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Collier County commissioners are preparing to put the writing on the wall in pure numbers and deliver a message we have already acknowledged individually and as a society: Times are hard and money is tight.

It happens Thursday, Oct. 1. That's the day the commissioners will open the spigot that connects public money to community needs for the new fiscal year, 2009-2010, and release the flood of dollars that pay the insistent bills of government — for roads, emergency medical services, libraries, parks, independent and dependent fire districts, public schools, the jail, water, sewer, general government needs and law enforcement, among others.

The new budget might as well come posted with a blazing neon caveat that says, "Tighten your belt."

What that might mean for Collier residents appears obvious at first glance: additional taxes of one sort or another, or sig-



>>inside:
Florida Weekly asks the experts what they think
A8

nificant cuts in services, something many say they're reluctant to accept. A sales tax, perhaps, or an increase in property taxes? A real estate transaction tax so that any sale of any property will help fund government spending? Tolls on roads or taxes on utilities? Something else?

Maybe, say the experts. Or maybe there's another way to do things.

Although money is tight everywhere, in one special trust fund there is no deficit, no recession, no hard times: in the brain trust. Here, *Florida Weekly* seeks insight into the demands the future is likely to put on our wallets from several acknowledged experts. "Collier County has great intellectual

SEE IMPACT, A8 ►

Resourceful Southwest Floridians make big career changes

BY EVAN WILLIAMS
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"You're the kind of guy that knows how to take a hit and keep on rolling." So said his boss from two jobs ago when the newly unemployed chef called in hopes of finding an opening at his twice-removed workplace.

"When my aunt's career managing a high-end fashion store ended shortly after the recession began, she took a job answering telephones at an elementary school." She had to. She was going through a divorce and had two teenagers.

In recent months, thousands of Southwest Floridians have taken a hit and kept



EVAN WILLIAMS/ FLORIDA WEEKLY
Nick Devoucoux went from land surveyor to orchid master and bartender.

on rolling. Here are the stories of a few who have evolved personally and profes-

sionally — and found unexpected rewards — after the economic downturn forced them to make the leap to a new career.

From radio to social networking

Steve Pozgay wasn't sure what he was going to do when his radio program on WINK ended. He was 30 years old and had experienced job loss before, having worked his way up through a tumultuous career in broadcasting.

He scrambled for work and took various turns as an accounts payable clerk at Best Buy, at a carpet outlet and elsewhere.

SEE CHANGES, A17 ►



The Minister of Groove
Percussion Summit 2009 at the Phil will feature drummer Zoro and others. **C1** ►



Old news
Hurricane Donna made headlines 49 years ago this week. **A6** ►



Slow but certain
Signs are encouraging about recovery on the front lines of real estate. **B1** ►



That's the ticket
Coming Friday: Silverspot, 'the boutique hotel of movie theaters.' **C12** ►

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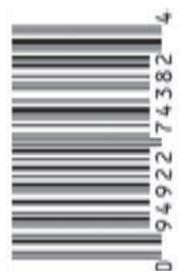
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COMMENTARY

Resist him, Dennis, 'cause he's a big menace!



rogerWILLIAMS

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- Just say NO to lefties!
- NO! NO! NO! No liberals!
- He can speak to my children when they pry my cold dead tongue off the roof of my mouth, after it freezes up saying NO! NO! NO!

It became clear to me this week that liberals have exceeded any boundaries of decent propriety when it comes to indoctrinating children, so something has to be done.

My suggestion: Have the slogans I've coined above made up as bumper stickers. Print up 100 of them, then apply one of each to your truck or car, and give the rest to your friends and neighbors. If they don't want to put them on their vehicles, do it for them.

This is a free country, and we don't have to let any self-righteous, foreign-loving, do-gooder go around preaching the liberal gospel and taking over our children's minds, that's for damn sure.

So I'm saying right now, before it happens again, in ink as black as night — to Collier County Schools Superintendent Dennis "Machine-Gun" Thompson: RESIST HIM, Dennis, 'cause he's a BIG MENACE!

I'm talking about the biggest liberal of all.

I've looked at his speeches very closely, and the hidden text is always just bald-faced, socialistic liberal nonsense, veiled as a call for individual responsibility. We don't

want this stuff in our schools.

When he says, "If you bring forth what is within you, what you bring forth will save you, and if you do not bring forth what is within you, what is within you will destroy you," that's just liberal hogwash.

Sounds like a call for individual responsibility, right? For living up to your best self by studying in school and trying hard? Well it sounds like it, but it's something else. Really, it's just the old leftist plea to go soft-hearted and help people in trouble — when it's their fault, not yours, by God.

Why should I let my kids listen to that?

Or when he says, "Everyone is given a chance and help is there for all, but for each the benefit is proportionate to his sincerity," that just means you have to be a liberal or you won't get a handout.

Well, I don't want my children expecting any handouts, or taking any, and especially not giving them to any losers. I don't want them listening to a suspicious-looking preacher-type who talks a lot about poor people, either.

And when he opens his mouth and announces that, "One does not become pure by outward appearance and action," well, what else is there? Your appearance is very important. It's how you *look*, it's how you achieve success, for God's sake.

As for your actions? Those show whether you're giving in to this creeping socialism or not. If you surrender our traditional American values, the ones that say you'll pull your own dang self up by your bootstraps and use someone else's if yours aren't long enough, then you're just another candy-assed liberal. But don't come brainwash my

kids with those attitudes.

Finally there's this leftist pap: "If you're always concerned about yourself, and not thinking more about others, you develop a feeling of dissatisfaction, inadequacy and insecurity within yourself. This will put you in danger of the greater trap in this world."

So you're not supposed to think about yourself, you're supposed to worry about the other guy? That is definitely not what I want my children to learn. That's not how the world works.

Which is why I was proud of Collier schools superintendent "Machine Gun" Thompson (sort of), when he hosed down the problem of liberal indoctrination with a wimpy little memo last week that said he wouldn't air President Obama's speech to children, "Due to the logistics of making a Web cast available during that time of the school day."

We can put people on the moon, but we can't have teachers turn on a computer or a television set?

Mr. Thompson, and Collier's Republican Party chairwoman Carla Dean, were actually quoted at length in Time Magazine. "We tend to be very conservative here," Ms. Dean said, in front of the nation. "The president is extremely liberal, and we worry that he's leading us to socialism."

Makes you proud, doesn't it? We won't let our kids hear any lefty like the president, because it's too hard to schedule a Web cast, and he might make them socialists by asking them to work hard and stay in school.

Up in Lee County, although schools superintendent James "Big Boy" Browder

remained silent, he let his spokesman pound the drum: "The district will record (the President's speech) and apply the standard process for reviewing instructional materials, and make it available as a supplement to instruction to enhance established Sunshine State Standards," Joe Donzelli told the local press.

Don't you love that language, by the way? Check out the sibilant "S" sounds Mr. Donzelli worked in there like a sssnake in the grasssss: "a sssupplement to insssstruction to enhanccece esestablished Sssunshine Ssstate Ssstandards."

But that doesn't worry me. What worries me is some lefty, like the superintendent in Charlotte County, Dave Gayler. Here's what he said on the school system's Web site, if you can believe it: "Teachers who wish to show the speech can do so as part of their lesson plans and their social studies curriculum. Discussion guides are also available at the White House Web site."

"Some have suggested that the speech is politically motivated. We find no evidence of this in the information we have accessed. We believe that it is important to hear words of encouragement with respect to educational goals and personal responsibility and would hope that parents support those concepts as well."

It's a moot point now, because the President has spoken and this is all last week's news. And he's not who I'm really worried about, anyway, because he's not the biggest liberal around.

That title would go to Jesus. The first four quotes in this article are from him.

What if he shows up and wants to speak to our kids? You can see the kind of leftist claptrap he espouses.

Now that's a truly dangerous liberal. ■

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OPINION

Harsh interrogations work

BY RICH LOWRY

If Dick Cheney had a fantasy scenario for how the Bush administration interrogation program worked, it might go like this: A top-level al-Qaida operative is captured, but resists traditional interrogation. He is then waterboarded, after which he becomes an invaluable resource. Eventually, the terrorist conducts tutorials on al-Qaida doctrine and operations for the benefit of American intelligence officers.

Except it's not a fable. It describes the course of 9/11 mastermind Khalid Sheikh Mohammed's post-capture career, according to *The Washington Post*. *The Post* report, together with newly released CIA documents, demolishes a key argument of opponents of so-called enhanced interrogation techniques — that "torture" never works."

This contention always betrayed an insecurity. For all their thundering about the criminal immorality of coercive interrogations, opponents never dared admit that they could have elicited important, perhaps lifesaving, information. They treated it as a kind of metaphysical impossibility.

In so doing, they left a hostage to fortune.

They had to hope that Cheney was wrong when he said that classified documents proved the effectiveness of the interrogations, and failing that, had to hope the documents would never be declassified. On this front, the release of the 2004 Central Intelligence Agency inspector general report — declassified thanks to an American Civil Liberties Union lawsuit — has been a disaster for them. In the intelligence business, it's called blowback.

The IG report said detainees in the interrogation program made the CIA aware of plots to attack the U.S. consulate in Karachi, Pakistan; to fly hijacked aircraft into Heathrow Airport; to derail a train in the U.S.; to blow up gas stations in the U.S.; to fly an airplane into the tallest building in California; and to collapse bridges in New York. If any of the planned attacks in the U.S. had come off, many of the same critics braying about the CIA's interrogation program would be outraged about its failure to "connect the dots."

Overall, according to another newly released CIA document, "detainees in mid-2003 helped us build a list of 70 individuals — many of who we had never heard of before — that al-Qaida deemed suitable for Western operations." In the

war on terror, learning the identities of these operatives is almost the equivalent of the ULTRA program breaking German codes in World War II.

The former CIA Inspector General John Helgerson tells *The Washington Post* that "waterboarding and sleep deprivation were the two most powerful techniques and elicited a lot of information." Such extreme methods should obviously be used only in a carefully controlled setting against top detainees harboring information about ongoing plots. Detainees like KSM and a few of his confederates, who provided intelligence valuable enough to justify their harsh treatment.

Years of bombast and distortion have nonetheless killed the enhanced-interrogation program. The Obama administration has put the CIA out of the interrogation business and will henceforth endeavor to limit itself to the minimalist methods in the Army Field Manual. Thus it enshrines an interrogation regime that wouldn't have gotten KSM to cooperate so quickly, if at all. And turns its back on what worked. ■

— Rich Lowry is editor of the *National Review*.

GUEST OPINION

Fall forecast: Political heat



Fall's almost here. There's a snap to the morning air and a coolness to the evenings. And in our nation's capital, where Congress returns to work next week, things are getting ready to heat up.

The summer recess was far from restful for our nation's lawmakers, who found themselves contending with passion and protest at health-care town-hall meetings. Now they'll be coming back into the teeth of what will likely be an even stormier legislative session than the last, and not only because of the ongoing healthcare fight. Other issues that promise to turn up the temperature in Washington are that of President Barack Obama's proposed cap-and-trade climate bill, the war in Afghanistan (along with the possibility that Obama may send more troops to fight it), and the looming possibility of yet another Supreme Court nomination battle.

Let's start with health-care reform, which has taken a beating during the past month or so. Obama still seems to be aiming for Congress to arrive

at a compromise measure that might win the support of a couple of Senate Republicans, rather than seeking to push through a bill with solely Democratic support.

While allowing that politics is almost always unpredictable, it's hard to see how any outcome on this subject won't deepen the political acrimony in Washington and in the country at large. If reform gets killed outright, look for bitter recriminations between various Democratic factions, particularly between the party's progressive base and the more centrist, so-called Blue Dog Democrats. If it gets pushed through with a party-line vote, the reaction may well make the rhetoric employed so far from the Republican base seem mild. And a compromise measure could bring a combination of both outcomes, disillusioning the Democratic base without gaining much if anything in the way of Republican support.

One of these scenarios will set the stage for a cap-and-trade climate bill that looks to inspire just as bruising a battle as has health care. It's already being described by some conservative commentators as representing the largest tax increase in American history, a description you're sure to hear more of as the debate approaches. The politics of climate legislation, in which the attempt

to combat a real but generalized threat is aligned against deep-pocketed corporate interests, seem to guarantee yet another tooth-and-nail legislative scrap.

As if all that weren't enough, the deteriorating situation in Afghanistan threatens to inspire further internecine squabbling among Democrats, while speculation that Supreme Court Justice John Paul Stevens may soon announce his retirement will introduce yet more partisan maneuvering around a potential successor.

And all of this will be happening one step closer to the 2010 House midterm elections, a factor that is likely to turn up the political demagoguery and dampen whatever scant opportunities for compromise may still exist. Adding to the political rancor will be the Obama Justice Department's investigation of alleged detainee abuse by the CIA during the George W. Bush era.

One wishes to be optimistic, but we seemed to be primed for a political season in which the heat that is generated will far outweigh whatever light is shed on policy matters and the real problems and needs of the American people. As things stand now, a lot of that heat stands to be taken by Obama, who will need to reverse recent setbacks and make some fairly huge political gains in order to salvage his first year in office, not to mention the Democratic congressional majorities that he has so far been unable to wield to full advantage. ■

MOMENTS IN TIME

► On **Sept. 10, 1993**, David Duchovny and Gillian Anderson first team up in the debut of "The X-Files." Duchovny played FBI agent Fox Mulder — nicknamed "Spooky" because of his belief in aliens and supernatural phenomena — and Anderson played Dana Scully, a skeptical doctor.

► On **Sept. 11, 1985**, Cincinnati Reds player/manager Pete Rose gets the 4,192nd hit of his career, breaking Ty Cobb's major-league record for career hits. Rose retired as a player during the 1986 season, but remained in his position as Reds manager until Aug. 24, 1989, when he was banned from baseball for life for gambling on Reds games.

► On **Sept. 13, 1814**, Francis Scott Key pens a poem, which later is set to music and in 1931 becomes America's national anthem, "The Star-Spangled Banner." The poem, originally titled "The Defence of Fort McHenry," was written after Key witnessed the Maryland fort being bombarded by the British during the War of 1812. ■

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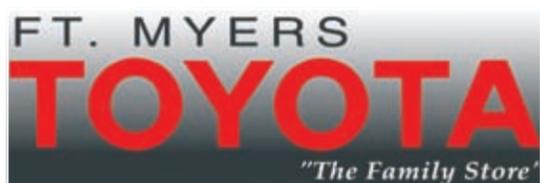
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UNDERCOVER HISTORIAN

Stories from the news about Hurricane Donna, 49 years ago

BY LOIS BOLIN

Special to Florida Weekly

Forty-nine years ago today — at 8:30 a.m. Sept. 10, 1960 — the fifth-strongest hurricane on record in the United States hit Southwest Florida. The eye of Hurricane Donna went directly over Bonita Springs and left three people there dead in its wake; winds were clocked at 168 mph in Naples and 123 mph in Fort Myers.

As it sashayed northward, this most unladylike storm produced 11-foot surges and dumped 12 inches of rain along the coast. In Naples alone, Donna caused millions of dollars in property damage, and generated countless stories that are, well, priceless.

“Bloody but unbowed”

Five days after “the all-day storm,” Robert and Janet Parrett, the owners and publishers of *The Bonita Banner*, printed an edition with a different look. Vol. II No. 37 of Mr. and Mrs. Parrett’s newspaper (which sold for 5 cents), was hand-written, with the exception of the classifieds and most other advertisements. The editor’s column reported: “Equipment and furniture wiped out. All records lost... We are bloody but unbowed.”

Several scribbblings in the paper caught my eye.

Short and sweet, an ad read: “Found: A man’s watch. Pay for ad and describe. Call Bibbee’s.” It had no contact number, so I searched the brittle, yellowed pages for any mention of Bibbee’s. Toward the back of the paper, I found an ad (also hand-written) for the so-named farmer’s marketplace, where the week’s specials included: fryers, 79 cents a pound; ice cream, 79 cents for

a half-gallon; and Campbell’s tomato soup, three cans for 33 cents.

I assume this strong message in *The Bonita Banner* was from the owner/publishers: “Bonita Springs was virtually ignored by Lee County, the press and radio in its hour of greatest need following the Hurricane. Are you mad enough to incorporate?” (Note the capital “H” in “Hurricane,” which was, no doubt, out of respect.)

It was 39 years later, in November 1999, before Bonita Springs became incorporated as a city. That’s what I call a slow-burn kind of mad.

Post-hurricane headlines

The Collier County News, which sold for 10 cents in its 37th year and published every Sunday, came out on schedule five days after Hurricane Donna (with all copy typeset, I must add). I was thrilled to read a tattered copy that Sam Colding, former Collier County tax assessor, brought into the Naples Backyard History Mini-Museum to share. In it were several storm stories I’d never heard, and accounts of several others that are well-known among local history buffs.

An article headlined “The Lighter Side of Donna” told of an insurance agent who, during the eye of the storm, received a call from a client asking if it was possible to double the insurance on his house.

Under the headline “Many Hated to Hear the Word Evacuate” was a story I had heard before from Walter Donovan, who was the civil defense coordinator for the city of Naples when Hurricane Donna hit. Mr. Donovan spoke at the mini-museum last year. Benny Caruthers, a former Naples

police officer, was in the audience and nodded in approval throughout Mr. Donovan’s talk.

The point that received Mr. Caruthers’ biggest nod (and chuckle) was about the strategy to get residents out of their homes and into the Red Cross shelters. When the diehard folks who refused to leave their homes dug in their heels, Mr. Donovan and Officer Caruthers instructed them to “please put your next-of-kin and their phone number on your arm with a pen, or tie something onto your body in case we have to notify them,” Mr. Donovan recalled. He added it didn’t take long for him and Officer Caruthers to learn they had to step aside promptly after the “next-of-kin” statement — if they didn’t want footprints on their foreheads as those diehards “high-tailed it” to the shelter.

One of my favorite stories I’ve heard historian Doris Reynolds tell made the front page of *The Collier County News* in its first edition after the storm, under the headline “2 Negro Prisoners Win Pardon for Rescue Work During Donna.” According to the report, Willie McNeil, 22, of Tarpon Springs and Otis Boyd, 25, of Naples, who had been jailed for disorderly conduct and other “mischief,” received a pardon from Florida Gov. Leroy Collins and Naples Mayor Francis Ford for their unselfish service.

Mr. McNeil and Mr. Boyd volunteered to move women and children to a fire truck when the jail, which had been turned into

a shelter, was flooded. When the truck bogged down in waist-high water, they carried the passengers to a safe place at 10th Street South and Eighth Avenue South. They worked for two straight days without food or dry clothing and could have escaped at any time, the newspaper reported.

There are as many stories about Hurricane Donna as there were people in Naples at that time. I believe the stories and the people who are still here to tell them are equally priceless. ■

Lois Bolin is the co-founder of Naples Cultural Landscape, a fund at the Community Foundation of Collier County. Naples Backyard History is the fund’s educational initiative. For more information, visit the NBYH Mini-Museum at 1300 Third St. S., call 594-2978 or visit www.naplesbackyardhistory.org.



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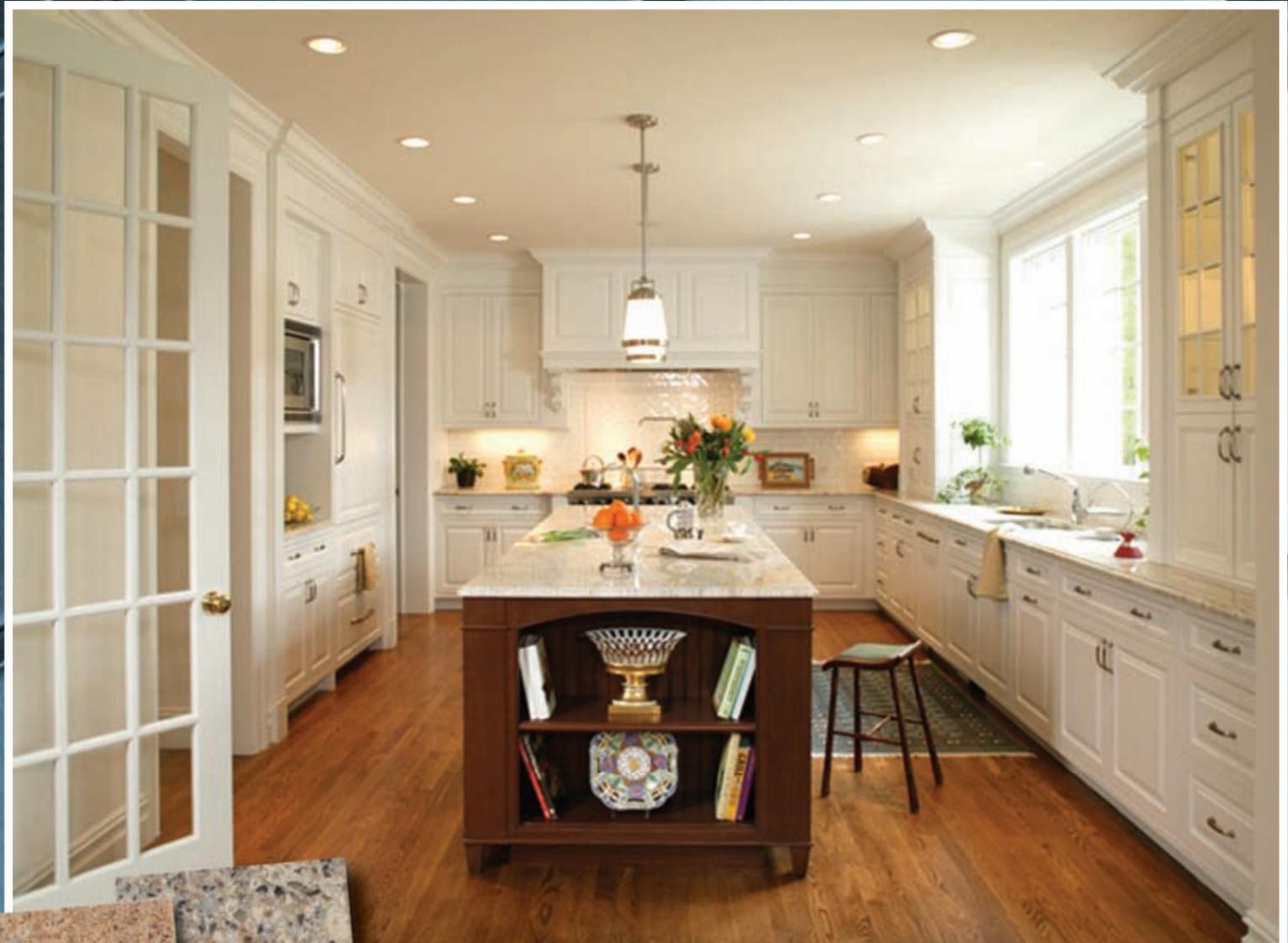
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IMPACT

From page 1

resources,” explains Gary Jackson, an economist and director of the Economic Research Institute in the College of Business at Florida Gulf Coast University. Tapping into those resources, *Florida Weekly* asked the experts to describe the economic terrain ahead, and to consider what we might do to travel through it with the least pain and most benefit to ourselves.

How can we maintain our current standard of living in spite of the loss of revenue from impact fees and property taxes? Are there new ways to meet a budget without terrible cuts, or ways to rearrange how we spend money? Are cuts inevitable or not? How is the future going to look if we can't depend on impact fees as much as we have in the past — or will we be able to count on them again?

Their thoughts, abridged for space, appear below.

While all the experts acknowledge the need for belt tightening — a reality that surprises neither them nor us — the degree and duration is likely to prove sobering, some say.

County budgets, after all, run a year

behind trends on the ground. Even if unemployment rates begin to decline, for example, or the number of foreclosures decreases (10,000 are expected in the coming year, says Mike Reagan, the president and CEO of the Greater Naples Chamber of Commerce), or property values begin to struggle upward again, the evidence of that progress won't appear in a budget until at least 12 months after it happens.

So the following year's budget — the one that begins in about 12 months, designed to pay bills in 2011 — could be even tighter, warns Leo Ochs, Collier's veteran assistant county manager.

“Just the money for capital construction alone, in the general fund, is down 66 percent, to about \$161 million for the fiscal year 2010 (starting Oct. 1),” he says. “In the current year that's ending, it was about \$475 million.”

Defined as one of the wealthiest of Florida's 67 counties, Collier, in other words, is about to be tackled from behind by its own recent history — a history of double-digit population growth and massive development.

In a few short years that development nearly doubled the population to roughly 315,000 residents, by the U.S. Census Bureau's tally (or 330,000 according to the Florida Office of Economic and Demographic Research), and it led to

great wealth, great expansion and great dependence on a river of impact-fee greenbacks that has suddenly, almost perversely slowed to a mere trickle.

In the year 2000, for example, impact fees — money provided to local government by any who build something new to help pay for new services — came in at a comfortable \$54.8 million. That number rose gently to \$63 million by 2003, and then it skyrocketed, blowing right through the \$100 million mark the next year, finally hitting a high of \$115.5 million in fiscal year 2007-2008.

The largess came in part because Collier's impact fees are the highest in the Sunshine State, a fact that has given rise to some bitter criticism of the money managers in local government.

Though many agree impact fees are not the fairest form of progress, they might pay off now.

“The good news, if there is any silver lining in this dismal economic cloud, is that our commissioners, and Jim Mudd (the county manager, who is now fighting an illness) had the fortitude and determination to make the right decisions for the last seven or eight years,” says Mr. Ochs. “They decided to catch up on this infrastructure deficit we faced, and make sure infrastructure would keep up with the pace of growth in this county.

“So we've not only made up the back-

log, but (met) our current service needs. In terms of our capital infrastructure we're in good shape. From water and sewer to roads to the park system to emergency services, to our libraries, we're doing well.

“Our officials take a lot of criticism for having high impact fees, but they have helped us get in the position where we are now.”

And where we are unlikely to find ourselves again. Those fat times will not return, the experts agree. Not only that, but the county faces debt because it used those high impact fees to borrow ahead, so it could make capital improvements that would meet the demand when it arose, not after, Mr. Ochs says.

But now there will be no new impact fees to help pay those debts.

In the year just ending, impact fee income was again in the \$54 million range (as it was in 2000), and in the coming year it will stagger in at about \$25 million. That number is roughly equivalent to impact fee income in the mid 1990s, when county residents numbered about 175,000.

Unfortunately, impact fees could be halved again 12 months from now, Mr. Ochs says.

So what do we do, in that case?

Here are some answers — and if not answers, then thoughts. ■

Florida Weekly asks the experts

»Mike Reagan, president and CEO, Greater Naples Chamber of Commerce:



Obviously, with our recessing economy, it is becoming clear that the traditionally expected revenue streams for all entities, including government, may be challenged for a few years. In normal times, those who budget face the difficulty of predicting exactly what their revenues

maybe 12 to 18 months in the future. Today, given our difficult economy, budgeting is even more opaque and hazy.

Clearly, much of our economy in Southwest Florida has been sparked by sunshine but has rested in the past three decades on net immigration and the importation of passive wealth — pensions, stocks, retirement funds, and so on. With the exception of tourism and agriculture, most of the local economy has been a service economy (development, banking, health, retail). All of those drivers of our local economy are now threatened. And, much of what we have known or depended upon in the past, may not now be dependable to the same degree.

It is unlikely that in the short term, development, construction, engineering, planning, architecture, and other (vocations) will be robust. Indeed, most data suggests it will be awhile before those business clusters abound.

Collier County's general-purpose government — the board of commissioners — has essentially and understandably rested on property taxes, impact fees and other fees. Four years ago, a county-commissioned study facilitated by the county's Economic Development Council was conducted by the Anderson Group.

The bottom line in the study suggested that Collier's commissioners, given the five-fold population growth over the past 30 years, depended on impact fees to fund part of County government. The Anderson consultants, however, also said that Collier County may have been (too dependent) on “growth paying for growth” or impact fees... and that a decline in growth would cause difficulties in funding County government. The Anderson Group did not anticipate — nor did anyone — that our national economy would go into a deep recession.

So, now that we face a few more years, I suppose, of us coming out of this recession, we can expect that impact fee revenue will be less than desired.

Probably only three courses of action may be available: raise other current or new taxes, cut back services, or do a combination of both.

Clearly, the decisions involved will be stressful and will necessitate balanced, mature dialogue and deliberation in which the chamber and other business and

civic groups will engage with government officials....

The word balance is important. There is no silver bullet here.

To maintain what we have — and I'm sure some savings can be achieved — there will have to be some adjustments, new revenue or revenue shifting. You either raise currencies and fees or taxes, or you come up with another tax brand that's new, which would take a referendum. That takes time. Or you cut services. Or you do all of the above.

Most people won't argue for cutting services. Collier has one of the lowest crime rates of any county, and arguably one of the top 26 police departments in the country. There's a reason — you pay for that. We have top-flight veterans. And we have a great love for our (public) greenness and horticulture — a lot of people don't want to touch that. And on it goes.

» Gary Jackson, director of The Economic Research Institute in the College of Business at Florida Gulf Coast University:



First some background: Government's role is to provide protection for individuals and their property, and production of goods and services not easily produced in the marketplace.

The legal system is a key role for government — (rules) that call for the enforcement of contracts and a mechanism for settling disputes.

Governments may intervene in markets to correct problems caused by lack of competition; by external factors such as zoning, pollution, or other spill-over effects; to provide public goods such as national defense; and to correct for poor market information so consumers can make better decisions.

The current recession is the longest and deepest since the Great Depression and has hit our region very hard, since our economic growth was driven by population increases, tourism, and construction. Recently, a study from the University of Florida showed that both the state and our region had ‘out’ migration (more people departing than arriving).

Population forecasts (see Florida's Economic Development Research forecast at <http://edr.state.fl.us/population.htm>) predict that population growth will return to Florida and our region, but the next couple of years we will see slow population growth. The national forecasts (see www.fgcu.edu/cob/reri for our latest monthly economic newsletter and regional indicator report) show a very gradual increase in economic activity. (But) employment will lag behind the economic activity, so we will see high unemployment rates for a couple of years.

The housing market has been very important to the region, and (now) the higher credit requirements, financial issues and uncertainty about housing prices and inventory will take a few years to work through.

Government funding has fallen with the value of homes (property taxes) and lack of building (impact fees). Households have been hit hard by the fall in the stock market, the declining value of their homes, and the high unemployment rates, and have cut back on their purchases. This has resulted in lower sales tax collections and property tax collections. (Meanwhile), the lack of growth and building has reduced impact fee collections.

So we are seeing local governments that are cutting projects and costs and also raising tax rates. Some governments are increasing user fees as a way to increase government funding. The business cycle demands that households, businesses and government plan for recession periods as well as boom periods. Local governments will have to make some hard choices given the expected reductions in tax revenues. (Leaders in Collier) should consider the long-term implications of their actions to balance the budget since they are competing with the surrounding counties and regions for households and businesses....

Collier County has nice amenities. When you see all this growth, and you're preparing for this growth — you're spending now for when it comes — then when the economy slows down you have the capital projects in place.

That's what Collier has done. So they shouldn't need to have a lot of additional expenditures.

But our region has been hit hard, and until we start seeing the growth engine pick up, it will be lean times.

» Murray Hendel, co-president of the Holocaust Museum and chair of the Collier County President's Council:



I have to agree with the tenor of what Mike Reagan (president of the Greater Naples Chamber of Commerce) says — if you're looking at a one or two-year deal, you can freeze wages or take some other money-saving steps. But in the long range, get some pros in here to analyze this. The Anderson Group, they came in and did a

professional study of the county, and as things turned out, they were right.

I was on a Naples Blue Ribbon committee to analyze the current situation. We did some work on the things I mentioned — but those are one-or-two-year

deals: Cut back on employees, cut back on this or that, prioritize your capital improvements.

There's a word floating around — a 'restart.' It means we take a brand new look to see what's going on. We've been doing the same old things, and we've been lucky at it, but we have to say, 'Look, there might be another way.'

I'm working on getting the Chicago Cubs here — I'm vice chair of the Tourist Development Council. That would bring in big things to the county.

There's a new owner for the Cubs, he's been approved and it would take a month or two for him to take over, and we plan on having the mayor and the governor invite him into Naples. We'll show him our beautiful city and if he gives us a commitment, then we'll go to work. What we don't want to do is get a committee together and get land and find out they're not interested. Mesa, Ariz. has had them for years, and they're in trouble so we think we have an opportunity.

When we tried to get a team five or six years ago, everybody had their hands in everybody else's pocket and it didn't work. It's amazing to me, they're all for it now that all these fancy businesses on Fifth Avenue are closing up.

This is what I call the reset.

I'm also working on luring tourists. That would help as well. There's a recession all over the place, many of our businesses are closing, so there's a subcommittee of the TDC looking to different parts of the country and the world to bring in tourists.

If Cuba is ever opened up, then we could be in real trouble, because many of the people who would come here might go to Cuba. Why? Because everyone is in there buying land, getting in there cheap, and it's a beautiful island. It would compete with us. Many people from South America and all over the world would go there.

As for the future here in Collier, I don't think we're ever going to reach the growth we had in the last five or six years.

We lived on agriculture, on tourism, on construction. We didn't get the high tech industry here — we're trying — but everything takes time. We can raise the sales tax by one penny and raise millions, and I think there are figures that show that the locals don't pay that much. Outsiders pay a lot of it, then you build up the fund.

Since impact fees are not what they should be, the county has to service all the bonds taken out for road construction.

So I'm saying we need a fundamental change in the process going forward. That can be scary, but if you have good leadership and confidence, you can do it.

Maybe we become a focal point for high-tech medical research. That's how you build your economy, how you build employment... I'm just a neophyte here thinking out loud.

(Note: The President's Council is an association of homeowner and condominium associations in Collier County that studies issues affecting homeowners. It's the largest entity of its kind in the county.)

» Leo Ochs, assistant county manager:



Because we've seen a dramatic slowdown in growth in this county, that automatically ratchets our capital program down substantially.

So the short answer is, we dramatically scale back our capital program in response to the slowdown in growth — in the short term, we have less of a need for impact fee revenues.

The problem and challenge we face is, prior to the recession and wall we slammed into, we had double-digit growth for 10 to 15 years. That put us in a catch-up mode for our capital improvements. So, even though our impact fees were the highest in the state for years, they were still not sufficient to build what we needed on what I call a pay-as-you-go basis.

To catch up with the level of service required in our growth management plan for everything, we had to take our impact fee dollars and do long-term borrowing to make the improvements, either bonding them or taking out commercial paper loans. Now, like a mortgage on a home, we have a long-term obligation to repay for capital improvements.

As impact-fee revenue dwindles, that creates pressure to find another source to meet our debt payments until our long-term loans are paid off. But as property values decline, that becomes a challenge — we have to divert those monies away from other programs and services. And that puts pressure on us to cut our costs without reducing frontline needs to the public.

So what do we do? A sales tax is an option available under Florida law to the county for some time. Back in about 2000 we actually went to voters with an initiative

for a half-penny of sales tax increase to eliminate road congestion built up over years of non building. The mantra in the '90s had been, 'if you don't build it they won't come.' But they came anyway. Since the public voted no in the referendum, we had to do some borrowing and use impact fee and ad valorem funding to get us through debt payments on construction.

That's still available to the board of commissioners and there's some interest. The fire departments are looking at approaching the board for a referendum for a 1-cent tax to fund fire rescue services in town and that could offset their property tax mill rate — that's also available to the board, for capital improvements. It would have to go to the voters for a referendum, too.

I've been with the county for over 20 years and it's been a fairly conservative county in terms of its view on taxation. The commission always worked hard to keep the millage rate down, year after year.

Having said that, there have been cases, when the case was made to the public, when the public chose to raise their taxes (the county purchased land for conservation as part of Conservation Collier and voters elected to preserve the Naples Zoo by buying the land it sits on, for example).

You have to make your case clearly and succinctly to the public. It's been my experience that they don't like a tax increase that is open-ended. If you go with a program of improvements that are specific, with a specific duration, they're more apt to give that serious consideration.

We've relied historically on three or four revenue sources for our capital program: property taxes, gas taxes, state sales taxes and impact fees. But there are other options. Perhaps a real estate transfer tax on real estate sales to offset impact fees and finance capital transactions in the future. That way, anyone who finances a real estate transaction would help pay for the impacts of new people.

There's a discretionary sales tax. And a discussion of tolls for new roads. We're trying hard to get our fair share of state and federal grants, too.

There's also an electric utility franchise fee. They've considered that in the past and decided against it for good reason, but as we come under increasing pressure with the loss of impact fees and ad valorem taxes, it may be a way.

» Jim Coletta, county commissioner:



When you don't have growth, the need for impact fees is diminished. Now we have a surplus of road capacity and water and sewer, and it does it give us a little leverage. So all options are open. The big question is, who pays for (the future)?

We're always looking for a guy behind the tree, someone else to pay. Impact fees, ad valorem revenue, sales taxes, taxes on utilities, tolls on roads, paying for services as you use them — they all have pluses and minuses.

A sales tax, in itself, is going to take one hell of a PR campaign to sell to the people of Collier. We got behind a half-cent increase, from 6 to 6.5 cents a few years ago, to come up with the money for roads. The premise was that instead of just homeowners paying, we could spread it out across the economy and get tourists to help pay. We thought it was great, but the thing failed miserably, with something like 70 percent voting against it.

Numerous proposals come up and they usually get killed either by the state legislative body or locally. To succeed (a tax increase of some kind) has to be a clear thing and a feel-good thing.

I'm pretty sure I'll never receive support on this — it's a Jim Coletta idea—but I've come up with something I think can get people to move here and buy property and build on it. The idea is to come up with a limiting factor in the building permits you issue in any given year — not on an environmental basis or with environmental permits, but with an economic basis. You'd look at industry now, and ask, 'What would it take to sustain that in a given year?'

Suppose 6,000 units would stabilize the industry here now, and create a small growth. That would immediately create a demand. People would start placing orders years in advance to keep thing sustainable.

It's artificial, it goes against the grain. But all it would take is a buy-in from industry, a recognition that they want to protect what they've got — and if people are moving here to start new companies overnight, and you can adjust the number of permits on a yearly basis, local business interests, education, the contractors association, Realtors, they might all really fire up with it.

But meanwhile, in the last four years, over \$100 million has been cut out of the budget, and we've cut 22 percent of our employees. So we're down to bare bones

and we have the basic services that make things unique — parks and recreation, libraries — it's a unique part of the ambience of Collier County.

Unfortunately, what we just saw wasn't our worst year. Next year will be the worst year for us, since we're one year behind in our revenue stream. This coming year, as far as Collier government goes, will run contrary to what the markets are doing out there — we may have to dip into our reserves. But they're there for a good reason — if we get a hurricane, like the one that came through and cost us close to \$100 million, we'll need that money in place.

We won't sacrifice emergency services, that won't happen. We made a commitment. If government stands for anything, it's health, safety and welfare. We may have to close some libraries or parks for a time — just for a time. And within the next six months we'll see the climbing of real estate values

» Bill Spinelli, president, Titan Custom Homes



Collier County's priorities are evolving with the realities of the national financial crisis and its impact on local communities all over the nation.

Five and 10 years ago, our community's priorities included the anticipation of continued population growth and how to fund infrastructure so we could build needed

roads concurrently.

(But) Collier County's population growth rate has been trending down since 2003. Collier had a net population loss from 2007 to 2008 of about 1,000 residents. Over the past couple of years there is also a net loss of students in our county's schools. The infrastructure completed over the past five years by our county in new roadways, water and sewer treatment, parks, libraries, schools, jails, fire stations and emergency operation centers is exceptional. The federally and state-funded \$500 million Interstate 75 six-lane expansion will be done shortly.

We have world-class infrastructure and considerable excess capacity for population growth as it slowly returns in a few years. The county can reduce and reallocate taxes to the priorities of the next five years, including economic diversification and job creation. (These are) measures that will help working families save their homes and increase the values of all of our homes. The Economic Development Council's Project Innovation and other efforts are well under way to help lead our very special county to renewed prosperity.

A Blue Ribbon committee process was very successful a year ago in helping the Collier school district lower overall taxes they charged while reallocating an extra \$15 million to the priority of teaching our children.

There is talk of creating a Blue Ribbon committee to make recommendations on the best way for the commission to achieve greater fiscal stability and meet current priorities. Most leaders in the county believe we can accomplish even better services to our residents while lowering everyone's taxes — if we critically evaluate and reprioritize our county government spending.

The findings of the Blue Ribbon committee may include re-engaging an expert consulting group such as The Anderson Group, that was hired by our county commission back in 2004 to make recommendations on local government fiscal stability. In 2004, Anderson found that Collier County government is disproportionately dependant on residential property taxes we all pay and very high impact fees they predicted to decline.

Time has now proven that our county's revenue, taxation and fee structure is fiscally unstable and a deterrent to businesses investing and expanding in Collier County to bring the jobs and commercial tax base to enhance fiscal stability.

There is talk of lowering all county residents' property taxes and capping that lower millage rate for four years, in favor of a sales tax increase. A 1-cent sales tax increase would generate an estimated \$55 million dollars annually (for four years) and approximately half of the sales tax collected would be paid by non-resident visitors. A sales tax increase would help diversify and stabilize Collier County's revenue stream while lowering all residents' property taxes and capping the lower millage rate, so property taxes can't be raised by the Commission for four years.

Collier County's leaders have chosen the positive path of teamwork and consensus building to lead us into the future. The mood in our county is one of opportunity to improve. The collaboration already under way with numerous civic organizations to come through these economically challenging times better than we were before is heartwarming and critical to our success. ■



NBC PREMIERE 2009/10 CALENDAR



September 2009

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			



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'09-'10 PREMIERE SCHEDULE

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
September 14 th 10:00p - 11:00p THE JAY LENO SHOW (airs Mon-Fri) 3:00p - 4:00p DR. OZ (airs Mon-Fri) September 21 st 8:00p - 10:00p HEROES (special 2-hr) September 28 th 8:00p - 10:00p TRAUMA	September 15 th 8:00p - 10:00p THE BIGGEST LOSER	September 23 rd 8:00p - 9:00p MERCY 9:00p - 10:00p LAW & ORDER:Special Victims Unit	September 17 th 8:00p - 8:30p SNL WEEKEND UPDATE (through Oct. 1 st) 8:30p - 9:00p PARKS & RECREATION 9:00p - 9:30p THE OFFICE 9:30p - 10:30p COMMUNITY October 15 th 9:30p - 10:00p 30 ROCK	September 25 th 8:00p - 9:00p LAW & ORDER October 23 rd 9:00p - 10:00p SOUTHLAND	September 26 th 8:00p - 9:00p DATELINE NBC 9:00p - 10:00p MERCY (repeat) 10:00p - 11:00p LAW & ORDER:Special Victims Unit (repeat) October 3 rd 9:00p - 10:00p TRAUMA (repeat)

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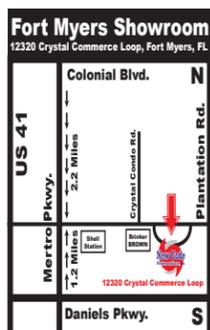
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NEWS OF THE WEIRD

BY CHUCK SHEPHERD
DISTRIBUTED BY UNIVERSAL PRESS SYNDICATE

Check the references

A woman offering child-care services in Melbourne, Fla., was dismayed to learn in August that a scam pulled on her by a diaper-wearing man in his 40s was not illegal. A man called her, on behalf of his disabled adult "brother," who has a mental age of 5 and poor bladder control. She began assisting him in her home during the day for \$600

a week. She was later outraged to learn that the "brother" was really the caller and was actually normal (except for his perversion). However, as Brevard County Sheriff's officials told *Florida Today*, since the woman consented to changing diapers and was fully paid for her services, they were unable to charge the man with a crime. ■

Welcome to Rhode Island

At press time, Rhode Island legislators were scrambling to fix an oversight in state law that came to light only earlier this year. While the state treats 16 as the age of sexual consent and the age at which most child labor laws no longer apply, the under-18 sex-worker law bans only "prostitution" and "lewd" activities, leaving girls age 16 and 17 free to work as strippers.

(Nudity, by itself, is not "lewd" under constitutional law.) Other Rhode Island laws bar under-18s from, for example, serving drinks, working with power tools or buying pornography. (The city of Providence is also now trying to fix its own ordinance in which prostitution appears to be illegal only for streetwalkers, thus legalizing the trade for those working indoors.) ■

Can't possibly be true

► The August issue of *Gourmet* magazine highlighted the apparently high quality of sushi prepared and sold at a BP gas station near the intersection of Ridgeway and Poplar in Memphis, Tenn. A sushi chef works on-site and reportedly sells 300 orders a day.

► Uganda's independent national newspaper, *The Daily Monitor*, reported in May, the arrest of hunter Nathan Awoloi, who was accused of forcing his wife to breast-

feed his five puppies after their mothers, who were essential to his occupation, were killed. When Awoloi was released on bond, Caroline Odoi, Ugandan coordinator for the ActionAid International anti-poverty agency, led protests demanding his re-arrest because of evidence that one of Mrs. Awoloi's own babies, who was nursing at the same time as the puppies, died of symptoms that resembled rabies. Police said the investigation was continuing. ■

Unclear on the concept

► Admitted gang member Alex Fowler, 26, of Jasper, Texas, was arrested in July and charged with an attempted home-invasion robbery that went bad. Tough-guy Fowler, who has the words "Crip for Life" tattooed on his neck, was chased from the house by the 87-year-old female "victim" pointing a can of Raid insect repellent at him, threatening to spray.

► Hong Kong's largest political party,

the Democratic Alliance for Betterment and Progress, said it was only trying to alert vulnerable women in August when it publicized a list of shopping mall locations in which females ascending stairs or escalators are particularly susceptible to having "upskirt" photographs taken surreptitiously by cell phone cameras. A spokesman said that perverts probably already knew about the locations. ■

Benumbed by taxes

► In April 2008, Jeanette Jamieson of Toccoa, Ga., finally paid off her state income tax lien (covering 1998 through 2005) of \$45,000, but a year later was indicted for failing to file state tax returns for 2006 and 2007, when her income was at least \$188,000. In Jamieson's day job, she runs a tax preparation service. Also, for the past 24 years, until defeated in 2008, she was a member of the Georgia House of Representatives.

► According to the *Detroit Free Press*, City Councilwoman JoAnn Watson is a

fierce advocate for getting more money to the impoverished city from state and federal grants, but was herself shorting the city treasury. Municipal records revealed that somehow she managed to be billed only \$68 a year in property tax for a well-kept home in a neighborhood where her neighbors' property tax ranges from \$2,000 to \$6,500 annually. She told the newspaper she never realized she was paying too little and assumed the low amount was because of "tornado damage," even though Detroit's last tornado was in 1997. ■

Recurring Themes

The most recent examples of men who decided to steal money only after they had already identified themselves:

► Jarell Arnold, 34, in line at the Alaska USA Federal Credit Union in Anchorage in August, showed his ID in order to check his balance, took the account slip from the teller, wrote his holdup note on it, gave it back and

escaped with \$600 (but only briefly).

► A long-time customer of Penny Lane Records in Sydenham, New Zealand, picked out a CD in August, asked the clerk to reserve it, and even wrote his name and address on it to make sure they held it. Moments later, he saw an opportunity, grabbed cash from the cash drawer and fled (but only briefly). ■

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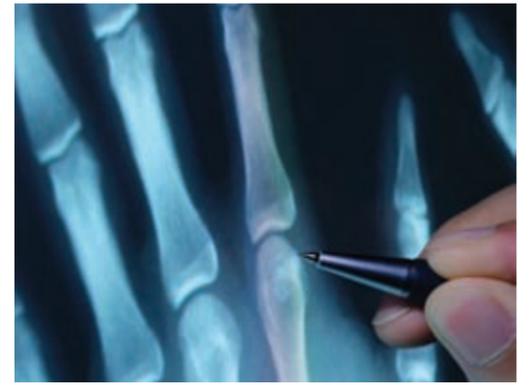
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HEALTHY LIVING

Area hospitals are quitters

BY KARRA STRICKLAND

Special To Florida Weekly

Beginning Nov. 19, NCH Healthcare System, Physicians Regional Healthcare System, Lee Memorial Health System and Lehigh Regional Medical Center will make their hospitals in Charlotte, Lee and Collier counties tobacco-free. The date coincides with the Great American Smoke Out, sponsored by the American Cancer Society.

Several hospitals in the state, such as Florida Hospital in Orlando, have already gone tobacco-free. In fact, more than 1,082 hospitals and health systems in the U.S. have already eliminated the use of tobacco products.

All forms of tobacco, including cigarettes and smokeless tobacco, will be prohibited at all LMHS facilities, including properties both owned and leased.

In addition to all visitors and patients being required to abide by the tobacco free policy, every employee will be asked to refrain from using all tobacco products while on LMHS properties. "We are a mission-driven organization, and part of that mission is to improve the health status of the citizens of Southwest Florida. That includes our employees," says Brad Pollins, Lee Memorial director of organizational effectiveness.

The move toward becoming a tobacco-free organization will take place in three stages, says Jon Cecil, chief human resources officer, who is spearheading the project for LMHS. "We know that this may be difficult for employees who use tobacco, as well as patients and visitors. We are going to make changes slowly and provide all the

"I guess it just gave me the boost I needed to finally say — enough!"

help and support we can in a caring and compassionate manner. We have two excellent chairpersons for the project, Brad Pollins and Joan Carroll, who are leading a comprehensive group of committees to design and plan a successful program," says Mr. Cecil.

The LMHS team has done a lot of research to decide the best way to implement the new policy and also has worked with other organizations and businesses in the region that are interested in going tobacco-free.

The first phase of "Tobacco Free Lee" began in June, when LMHS properties allowed smoking in designated areas only. Leaders felt this was the first step in orienting employees to the coming changes in November.

Because of the programs LMHS started in conjunction with "Tobacco Free Lee," more



COURTESY PHOTO

than 200 employees decided they wanted to quit, Ms. Carroll says. "Our free classes and free nicotine replacement therapy for employees may have made it easier. We are working hard to make this transition a success. We hope to offer every support possible to help employees quit smoking if they choose to or learn how to get through the day without tobacco," she says.

The "Tobacco Free Lee" deadline served for many as a personal quit-date, giving some the added motivation to give up tobacco for good.

"My life revolved around cigarettes. I couldn't even imagine what life would be like after the Nov. 19 deadline," says Amy Campbell, who smoked for the past 20 years. "Mostly, I couldn't stand that I

wasn't setting the right example for my kids."

Ms. Campbell took advantage of one of the smoking cessation methods LMHS was offering to employees, and began taking a prescription medication used to treat smoking addiction. "I guess it just gave me the boost I needed to finally say — enough! I had already decided I wanted and needed to quit, but I kept putting it off with different excuses. This just sealed the deal for me," she says.

Ms. Campbell adds the medication was so effective she didn't finish the entire dosage. She no longer has the urge to smoke, and isn't phased by the smell of others' cigarette smoke. "It really does stink, though!" she says. ■

Parents feel new school year, too

Adjusting to a change in sleep schedule can leave families dragging

BY D. AILEEN DODD

Special To Florida Weekly

Has the summer vacation pep in your step turned into a downtrodden drag? Are you red-eyed, groggy and yawning before lunch?

Then you may be suffering from a back-to-school sleep disorder known as

parental exhaustion.

April Jackson, a mother of three, admits she has been functioning on less sleep since her sons Kahlil, 9, and Kaden, 7, returned to school. The first week of school soon brought an end to her late night movie dates with her husband, her midnight house cleaning frenzies and her socializing on Facebook.

"I used to stay up until 2 a.m. folding laundry, watching a movie — I got addicted to Facebook," she said. "Now, I have to go to bed. It's been an adjustment."

Ms. Jackson must start her morning by 6:30 a.m. so her sons can get to school with a hot meal in their bellies. She gave her boys an earlier bedtime — 9 p.m. — so they can get the sleep they need. She also gave herself an 11 p.m. bedtime so she isn't tired all day.

Adults, on average, lose between one to two hours of sleep each school day as they adjust to the back-to-school routine, said Russell Rosenberg, vice chairman of the National Sleep Foundation.

affect relationships and cause difficulties at work ... It can put more people at risk for heart disease, diabetes and increase the risk of motor vehicle accidents."

Mr. Rosenberg, director of the Atlanta Sleep Medicine Clinic, said most adults need 7½ to eight hours of sleep per night. Adolescents need nine hours of sleep each night. He also recommends the following:

- Adults and children should switch to earlier bedtimes and wake schedules during the school year. Keep a regular sleep schedule, and avoid extremes on weekends so kids get the sleep they need.
- Establish a relaxing bedtime routine like reading to wind down for sleep.
- Create a sleep environment that is cool, quiet, dimly lit and comfortable.
- Keep television, video games and other electronics out of the bedroom. The National Sleep Foundation's 2006 Sleep in America poll found that electronic devices in the bedroom increase the likelihood of students falling asleep in class or while doing homework.
- Eliminate exposure to electronic media within an hour of bedtime.
- Limit caffeine.
- Eat well and exercise.
- Consult a physician if you have difficulty getting to sleep for more than a couple of weeks or if you are tired all the time. ■



VINO WONG / COX NEWSPAPERS

April Jackson, 39, a Lawrenceville, Ga., mother of three boys (Kaden, 7, left, Kaamil, 2, and Kahlil, 9) uses three alarm clocks to help get her sons off to school.



"Even though that doesn't seem like a lot, over time it can really have a profound impact on how you feel and function," Mr. Rosenberg said. "Sleep deprivation can

Blood drive, memorial mass will remember 9/11 victims

Two local events are planned in remembrance of the 9/11 attacks on the World Trade Center and the Pentagon and the crash of Flight 93 in Shanksville, Pa.

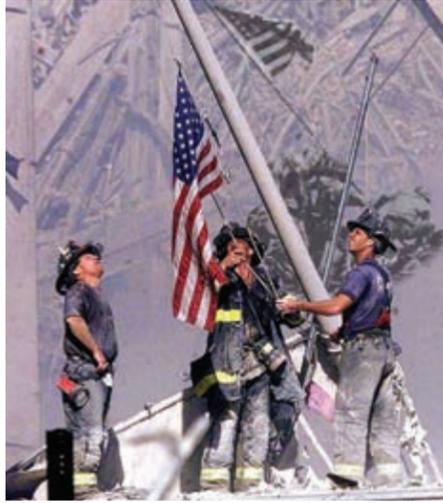
• **Blood drive:** Waterside Shops will have its eighth annual blood drive in conjunction with the Community Blood Center. The CBC bloodmobile will be at Barnes & Noble from 8:30 a.m. to 5 p.m. Friday, Sept. 11.

Donating blood is a way for people to help save lives and to memorialize the lives lost in the 2001 terrorist attacks. People can donate blood every 56 days. Anyone who weighs at least 110 pounds and is at least age 17 years of age can give blood. There is no upper age limit to donate blood. Most medications will not prevent someone from donating blood.

Successful donors at the Community Blood Center/Waterside Shops blood drive will receive one Silver Spoon Cafe dessert card and one Brio Tuscan Grille appetizer card, while supplies last.

For more information, call 436-5455 or visit www.givebloodcbc.org.

• **Memorial mass:** The Gulfcoast



Retired Firefighters Association will hold a memorial mass on the anniversary of the 9/11 attacks at 5:30 p.m. Friday, Sept. 11, at St. Peter The Apostle Catholic Church, 5130 Rattlesnake Hammock Road. The public is welcome.

A model of the Collier County Freedom Memorial will be displayed as well as pieces of steel from the World Trade Center. ■

Home & Garden Mall hosts open house

Shoppers and browsers at the Home & Garden Mall will have the chance to meet the mall's dealers and designers and enjoy discounts on new and consigned furnishings and accessories from 10 a.m. to 5 p.m. Saturday, Sept.



12. Many of the 50-plus vendors will serve refreshments. The Home & Garden Mall is at 4910 Tamiami Trail N., near Outback Steakhouse in the Tanglewood Marketplace. Call 262-2224. ■

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was restored for good sex. I've given it also to friends with the same results. One of them is a diabetic and overweight. *Dr. Louis Rolland, 72, St. Hyacinthe, QC* ■ **Having orgasms off the Richter scale.** It's like I'm a teenager again. The world owes you big time. *Lawrie Roberts, 47, Toronto, ON* ■ **Wonderful to feel like a man again.** It's wonderful to feel close to my wife again. God bless you! *Charles E. Palen, 77, Burnaby, BC*



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Luau will raise money for woman's fight against cancer

Friends of Suzanne Perry, a Naples hairstylist who is fighting breast cancer, are holding a Hawaiian luau dinner dance to raise funds for Ms. Perry on Friday, Sept. 18, at St. Williams Catholic Church. Russell's Clambakes has donated a Polynesian buffet for the first 200 people. Admission is free. Funds will be raised through raffles and a silent auction.

Doors will open at 6:30 p.m., and buffet service will start at 7:15 p.m. Dancing and more fun will happen from 8:30-11 p.m. No reservations or tickets are required (only cash and checks can be accepted for raffle and auction payment).

To donate silent auction items or for more information, call 596-7990 or e-mail soozie100@comcast.net. ■

Turn a day at the beach into part of coastal cleanup effort

Keep Collier Beautiful is coordinating local activities for the annual International Coastal Litter and Marine Debris Cleanup sponsored by the Ocean Conservancy. Garbage bags, gloves, bottled water and T-shirts (while supplies last) will be available for volunteers beginning at 8 a.m. Saturday, Sept. 19, at numerous sites, including Delnor Wiggins Pass State Park, Vanderbilt Beach,

Lowdermilk Park, the Naples Pier, Bayview Park, Rookery Bay National Estuarine Research Reserve, Tiger Tail Beach and Cedar Bay Marina.

Groups of 10 or more should contact Keep Collier Beautiful to reserve supplies at the site of their choice. For more information and possible additional sites, call 580-8319 or e-mail littrenot@earthlink.net. ■

Bulldog Dash will make strides against cancer

Oakridge Middle School invites runners of all ages and abilities to sign up for the Bulldog Dash, a 5K run to raise money for the American Cancer Society Relay for Life. A one-mile fun run will also take place the morning of the race, Saturday, Sept. 12, at the school and through the Indigo Lakes community.

Advance registration is \$15 for students and \$20 for adults; race day registration is \$20 and \$25. Sign up online at www.bulldogdash.com. The Bulldog Dash is sponsored by the Oakridge Middle School Builders Club and Northside Naples Kiwanis. For more information, call Katie Sullivan at 595-3194. ■



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CAREER

From page 1

Although it didn't solve any financial maladies, the turning point for Mr. Pozgay came when he took a volunteer position with The Naples Players at Sugden Community Theatre.

Since then he has also found lucrative spots in commercials, including one for Sonny's Bar-B-Q, and continues to work odd jobs to pay the bills. But joining the Players group "reminded me of the possibilities of what can happen if you become part of the repertory company in a good theater," he says. "From day one, I was hooked... There wasn't any money involved, but it immediately jump started my desire to get back on stage and pursue a performance-based career."

Because of a part he landed in a production of "The Secret Garden," Mr. Pozgay discovered a career path he wants to pursue long term: being a social media consultant.

During rehearsals, he wrote about the troupe's progress every day on his MySpace page. The blog became so popular, he asked the Players' management if he could start up sites for the group on Facebook and Twitter as well. He also studied how social networking sites can be used to sell tickets for the Players. Now theater fans can interact with the Players group through any of these sites.

He's learning how to help other groups communicate through social media and hopes eventually to work full-time doing that. "I've become comfortable with it and really enjoy it," he says. "I guess my story has been one of you have to see what the tide brings you... In my case, it opened up a whole new world and a

career track I never would have envisioned."

While living in South Fort Myers, Mr. Pozgay continues to audition for commercials. He's also going to try out for a part in the Players upcoming production of "Fiddler on the Roof."

Let's get organized

Naples resident Marla Ottenstein likes to take notes about her life to keep herself organized, sort of like a journal, even though she doesn't call it that.

Meticulous note taking helped tremendously when she was busy handling marketing for luxury homebuilders, commercial architects, developers and interior designers. She also wrote magazine articles related to that industry.

But when the housing market collapsed and her assignments started drying up, Ms. Ottenstein had to figure out what to do next. Looking back on how she turned her organizational skills and marketing savvy into a new business, she's convinced there's no time like a recession for someone with drive, ambition and a good idea to blossom.

That's exactly what she did. Drawing on her knack for gently helping friends and family manage their homes, offices, wardrobes and life's daily details, she became a professional organizer. "If you're going to reinvent yourself, you have to find something you love to do that you can stick with," she says.

Ms. Ottenstein will redo a closet or an entire office or garage, or help decide what should stay or go for someone who's moving to a smaller home or putting theirs on the market for sale. In short, she's a "best friend for hire" to any busy person.

She joined the National Association of Professional Organizers and pursued her new career "feet-first and 110 percent." Now she's flush with clients who benefit

from her light touch.

"That's confidential," Ms. Ottenstein says when asked about her clients, many who admit extreme embarrassment over the state of their cluttered spaces. "I'm not there to judge somebody," she says. "I'm there to help them help themselves. I look at the big picture. How can I help this person simplify their life?"

Check out her Web site at www.professionalorganizerflorida.com

High tech advertising

Lesley Marr joined the growing ranks of the unemployed in April, when Naples Transportation and Tours, where she was general manager, was purchased by a big east coast company. Fortunately, they offered her a severance package that left her stable for a few months.

"It was a great time in my life," she says. "I learned a lot, and it gave me the opportunity to do a lot of other things."

She reflected on what she liked about her old job: the event production, technology and rebranding efforts. And what she didn't.

"What I didn't like was the long hours, and (overseeing) employees and making someone else wealthy," she says.

In July, she launched Marr Advertising & Design, a firm that specializes in Web hosting and design and in using Internet destinations like Facebook, Twitter, MySpace and Wikipedia to help businesses get their message out.

Her Web site, www.madnaples.com, plays on the name of a popular television show about a generation before X and Y called "Mad Men." Unlike Ms. Marr's company, its characters are part of the "good old days" of advertising, when everyone smoked in the office, ad men ogled their secretaries, and the phrase "building an online presence" didn't exist.

For Ms. Marr, the toughest part of

starting her business was changing the role she was known for. "Getting people to see me not as the tourist-and-transportation Lesley Marr, but as someone who can help them with their advertising, that was probably the scariest part of it," she says.

On to tending bar, then flowers

Nick Devoucoux lost his job as a land surveyor in 2007, when Toll Brothers, a luxury homebuilder, closed its Estero office. His bosses offered to transfer him to Chapel Hill, N.C., but since he couldn't sell the home he owns in Fort Myers, he turned them down.

Mr. Devoucoux had worked as a surveyor since graduating from Edison State College with an associate's degree in construction management nearly nine years ago. He had about a week's notice before the job that helped him support two young daughters and make mortgage and car payments ended.

He decided to forgo applying for unemployment benefits during the two months he was out of work. "I've got two good hands... So I went into the next best thing, the service industry, and started tending bar," he says.

Now he's worked his way up to bar manager at The Sandy Butler near Fort Myers Beach. He finds the work suits him well — and his income is comparable to the \$22 per hour he used to make (although tips drop off sharply in the summer, he says).

But perhaps the best part of Mr. Devoucoux's new career is it gives him time to pursue his true passion, Nick's Exotic Orchid Creations. He buys orchids, then collects driftwood from local beaches and affixes the flowering plants on it. He hasn't made much money doing it, but he hopes one day to run a nursery. To learn more, check out www.nicksexoticorchidcreations.com. ■



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PET TALES

Caution: Dogs

Teach children to protect themselves from attacks

BY DR. MARTY BECKER & GINA SPADAFORI
Universal Press Syndicate

Hardly a day goes by when there isn't a news story about a dog attack somewhere. When school starts, children may become especially vulnerable, walking and biking through their neighborhoods to class.

To be fair, dogs aren't the biggest risk that children face growing up. Organized sports, for example, are 10 times more likely to result in a child's trip to the emergency room than are dogs.

And although in most cases the dog involved in a serious attack is the family's own, it's also true that many neighborhoods are not safe for walking or biking because of a dog. These animals are accidents waiting to happen because their owners either don't know or don't care that their dogs are a public menace.

The experts say the signs are usually there long before a dog attacks. The dog is typically young, male and unneutered. He is usually unsocialized, a backyard dog with little to no interaction with the family. He is often inadvertently trained to be vicious by being kept full-time on a chain or in a small kennel run.

Is there a dog like this in your neighborhood — or in your own yard? If it's the

latter, call your veterinarian and arrange for your pet to be neutered, and then ask for a referral to a behaviorist who can help you rehabilitate your pet. Don't put this off: Your dog is a danger, and your own family is at risk.

Of course, you can't control what other people do with their animals. That's why you have to make sure your children know how to behave around dogs to protect themselves. Here's what everyone should know, and what parents need to teach their children:

- Never approach a loose dog, even if he seems friendly. Dogs who are confined in yards, and especially those dogs on chains, should also be avoided. Many are very serious about protecting their turf. If the dog is with his owner, children should always ask permission before petting him and then begin by offering him the back of a hand for a sniff. Further, they should pat the dog on the neck or chest. The dog may interpret a pat from above as a gesture of dominance. Teach your children to avoid fast or jerky movements around dogs, since these may trigger predatory behavior.

- Be a tree when a dog approaches, standing straight with feet together, fists under the neck and elbows into the chest. Teach your children to make no eye contact, since some dogs view eye contact as a challenge. Running is a normal response to danger, but it's the worst possible thing



The overwhelming majority of child-dog interactions are good ones, but parents need to teach children to avoid those that aren't.

to do around a dog, because it triggers the animal's instinct to chase and bite. Many dogs will just sniff and leave. Teach your children to stay still until the animal walks away, and then back away slowly out of the area.

- "Feed" the dog a jacket or backpack if attacked, or use a bike to block the dog. These strategies may keep an attacking dog's teeth from connecting with flesh.

- Act like a log if knocked down: face down, legs together, curled into a ball with fists covering the back of the neck and forearms over the ears. This position protects vital areas and can keep an attack from turning fatal. Role-play these lessons with your child until they are ingrained. They may save your child's life.

Discuss safe behavior with your children and role-play how to approach dogs, when not to approach, and what to do if confronted or attacked.

You don't need to scare your children, but you do need to make sure they're ready, just in case. And going over the "what ifs" isn't a bad idea for you as well. ■

Pets of the Week



>>Bailey is a quiet, strong and very gentle purebred bull terrier. Her adoption fee is \$250.



>>Cassie is a 4-year-old, purebred British blue with a regal manner. Her adoption fee is \$250.



>>Rambo is a handsome, easy-going guy who's about 4 years old. He loves to be petted. His adoption fee is \$55.



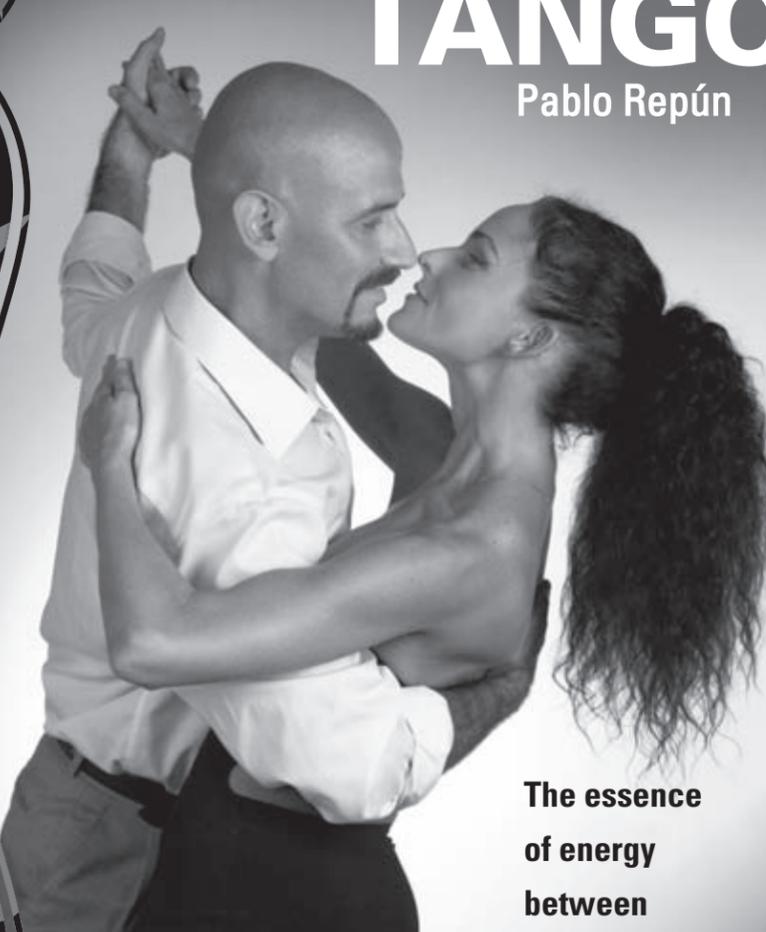
>>Watchadoodle is a 1-year-old rat terrier mix who's very shy. He needs someone with lots of patience and love. His adoption fee is \$125.

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MUSINGS

Got real?



Out at sea, what does one see? Reeling waves surround, all kinetic, hypnagogic. There is reeling without the solidity of rockings. Anchors away, spell unbound. The spaces between sing to us, calling like Sirens of white noise, of infinite possibility, merely emerging.

So you understand what the pirate feels when the ultimate question is posed, or imposed: Is that real? It sets this mind reeling.

Our word real comes from the Latin word for thing, but not just any thing. It refers to thing in legal context. This original reference is to solid things, like the real that is ground, land, property properly owned, measured, accounted. The real is fixed, permanent, immovable.

It is something you can stand on, stand for, bank on, bank in. It is the fundamental fundament.

Yes, here we are on solid ground. And then, perhaps, by quaint chance, there is an abrupt variance in air temperature. The air above our line of sight becomes warmer than the air below. And from this temperature inversion there emerges, really, a mirage.

A mirage is a strange taste of the real.

It is not like a hallucination, which is a conscious non-consensual perception in the absence of external stimuli. And it's not like a dream that does not involve wakefulness, or like imagery which is under voluntary control.

A mirage is more like an illusion than like these other flavors on the continuum of the reeling real/unreal. A mirage is a real optical phenomenon. It can be photographed. Yet mirages are manifestations of images in places in which they do not substantially exist. Mirages show images that are elsewhere. A mirage can be an inferior image, that is, an image that is seen below the location of the reality. Or it can be a superior image, an image seen above.

My favorite mirage is the fata morgana, named after Morgan le Fay, the trouble-making fairy shape-shifting half sister of King Arthur. In this mirage, an image normally concealed behind the horizon appears distorted in the sky.

All these mirage images are then interpreted by mind, given name. So we see the vision, and then we name. Hence the emerging presence of water in deserts or strange castles floating in skies.

Are we not all street magicians? Using the smoke and mirrors of our words and minds we bring into being no end of amazement. We trump trompe-l'oeil. We trick not only eye, but the weavings of all our narratives which we spill out with skill greater than any Anansi.

Are you for real? Or against real?

Are you inclined in the direction of the real, anaclitic, not overly intimate, no exchange of body fluids, of course, not off course, but flirtation energized?



Hard physics really flirts. Confer the Copenhagen Interpretation. (The Copenhagen Interpretation is fun, although perhaps not up to the wonderful, wonderful of Hans Christian Andersen or Danny Kaye.) In this interpretation of quantum reality there is no reality in the absence of observation. So, Berkeley, the tree that falls alone is not. In this real view, observation creates reality. Nietzsche would say that there are no realities, but only perceptions.

Funny that the ground of the real has now become essentially virtual.

The virtual, from the Latin virtus, calls us to remember roots, both linguistic and substantial. We remember manly strength and potent virtue and unfet-

tered potential. This is no mere stimulation by the simulated.

This is new vision. We see that the best things in life, the real things, do not come in small packages. The best things in life are truly free. Free floating and free spirited, we are freegans wanting not, extravagantly wasting not. Real reeling piracy, we be. ■

— Rx is the FloridaWeekly muse who hopes to inspire profound mutiny in all those who care to read. Our Rx may be wearing a pirate cloak of invisibility, but emanating from within this shadow is hope that readers will feel free to respond. Who knows: You may even inspire the muse. Make contact if you dare.

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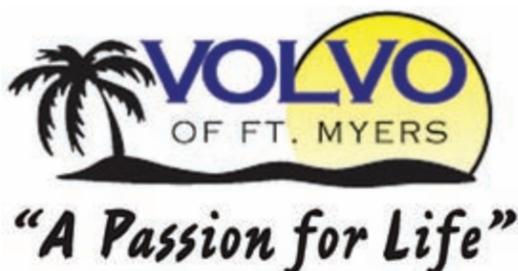
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BUSINESS & REAL ESTATE

WEEK OF SEPTEMBER 10-16, 2009

A GUIDE TO THE NAPLES BUSINESS INDUSTRY

"They've been sitting on the fence; now they're making the leap."

— Michele Harrison of John R. Wood Realtors

Real estate industry shows slow but certain signs of recovery

BY NANCY THEORET
Special to Florida Weekly

Realtors and industry experts in Southwest Florida say we finally might be looking in the rear-view mirror as sales numbers rise and prices continue to plummet to a 10-year low throughout Collier, Lee and Charlotte counties.

H. Shelton Weeks, the Lucas Professor of Real Estate in the Lutgert College of Business at Florida Gulf Coast University, believes the bottom is near — give or take a few thousand dollars.

"We're getting very close to the bottom on residential real estate, and sales volume is catching up to the number of foreclosures," he says. "For a while, foreclosures were dramatically outstripping sales volume. We're getting closer to a one-to-one relationship."

Once-hesitant buyers have been jumping back into the market this summer — a pleasant surprise for Collier County real estate agents, who report more buyers at the mid- and higher ends of the market as the inventory of homes priced under \$300,000 shrinks.

In Lee County, where Cape Coral and Lehigh are among the most affected markets in the country, bargain-hunter investors and multiple bids are beginning to push up sales prices for the most distressed homes.

Naples, in particular, had a good summer with more closed sales than summer 2008, according to data provided by the Naples Area Board of Realtors, which tracks home listings and sales in Collier County with the exception of Marco Island. The majority of those sales occurred in the under \$300,000 market, the segment most impacted by foreclosures — and a market that didn't exist in January 2006, when the Naples median price hit \$51,400.

Foreclosures are proceeding at record-setting pace, says Brett Brown, NABOR president and a Realtor with Downing-Frye Realty. "We've had 9,000 foreclosures compared to less than 500 in 2004," he says. "But the good news is we are selling those distressed properties. We have a 15 percent reduction in inventory compared to almost a year ago."



Naples' median price for existing homes dropped to \$172,000 in July 2009. By contrast, the median statewide price fell to \$147,000.

NABOR's July data, the most recent available, shows an overall 121 percent jump in pending sales in July 2009 compared to July 2008 — 924 single-family homes and condos versus 419. Pending sales for properties under \$300,000 show the most significant spike.

The return of buyers to the Naples market "is exactly what we need," says Jo Carter, president of Jo Carter & Associates. "Prices are starting to rise a bit."

"People recognize the market has about hit bottom, and if they want their little piece of paradise they have to get on the stick," says Michele Harrison of John R. Wood Realtors. "They've been sitting on the fence; now they're making the leap."

Ms. Harrison has worked with buyers "from \$200,000 to \$2 million. The higher price range is really just starting to take off," she says. "People are still coming in looking for deals, but right now those bargains are in the over \$300,000 segment."

Tom Bringardner, president and CEO of Naples-based Premier Properties of Southwest Florida, is encouraged by

early September showings. "September is usually our slowest month, but we've had more showings than we've had in a significantly long time, even in the upper end of the market — the million dollar and up range," he says. "A lot of people have been sitting on the sidelines waiting for the right price and the right property."

Hope in neighboring counties

By contrast, Lee County continues to suffer, although Realtors there also think the end is near. "We may be there and bumping along, give or take a \$1,000 or two," says Denny Grimes of the eponymous Fort Myers real estate company. "The market below \$100,000 is showing great improvement, from \$100,000 to \$149,999 has had some improvement, and \$150,000 to \$200,000 is getting better."

Lee County's median sales price for existing homes was \$89,000 in July, compared to \$154,900 in July 2008 and a peak \$322,300 in December 2005. The county recorded 1,570 homes sold in July — more than twice the 768 homes sold in July 2008.

Mr. Grimes estimates 85 percent of

SEE RECOVERY, B7 ►

WEEK at-a-glance



Thanks, NABORs

A member appreciation party at Tavern on the Bay. B8 ►



Some things never change

Plato's ancient wisdom can apply to investing today. B3 ►



Now open

Residential sales center opens at Mercato. B9 ►

Community Foundation plans annual Professional Advisors Conference

BY CHRIS BRAY
Special to Florida Weekly

The Community Foundation of Collier County will host its seventh annual Professional Advisors Conference from 8-11:45 a.m. Thursday, Oct. 22, at the Hilton Naples.

The conference is open to all professional advisors working in Collier and Lee counties. Presenters and topics will include:

- Laird Lile, Esq., moderating a panel presentation titled "Estate Planning War

Stories: Good Times and Bad." Panelists will include Sandra Diamond of Williamson, Diamond & Caton; Gary Zwick of Walter & Haverfield LLP; and Tae Kelley Bronner, Esq.

- Daniel Capes of Dunwoody White & Landon PA, presenting "2010 is Almost Here: Federal Estate and Income Tax Developments."

- Gary Zwick, presenting "The Care and Feeding of FLPs and LLCs."

- Christopher Bray of Willow Street Advisors LLC, discussing "Recent Developments in Charitable Planning."



The Community Foundation of Collier County will submit applications for continuing education credit for attendees in the following professional disciplines: CLE (including ethics and Wills, Trusts and Estates Board Certification), CPA-CPE, CTFA and CFP.

The seventh annual Professional Advi-

sors Conference is a public service of the foundation's Professional Advisors Council. The council's mission is to provide education, resources and experience on charitable planning to promote strategic philanthropy in Collier County. Members of the council commit to support the activities and purposes of the Community Foundation, to keep abreast of changes in laws and conditions affecting planned giving, and to seek opportunities to introduce discussion of such

SEE FOUNDATION, B7 ►

BUSINESS PROFILE

Career in the sheriff's office keeps her connected with community

BY ALYSIA SHIVERS
ashivers@floridaweekly.com

Working in law enforcement is light years away from her days as a 20-something-year-old draftsman for Arthur Rutenberg Homes, but Stephanie Spell has never looked back with regret. Instead, she's satisfied knowing that her work with the Collier County Sheriff's Office makes a difference and ultimately helps people.

Yet before talk turns to her longtime career, she can't help but mention with a note of pride that the first stilt home she designed as a Rutenberg employee still stands on Marco Island.

Today, as director of the CCSO Public Affairs and Community Outreach Division, Mrs. Spell reports directly to Sheriff Kevin Rambosk and is responsible for delivering his message to the people of Collier County. All of the sheriff's office programs that interact with the community fall under her division.

"His whole philosophy is based on public safety, and I believe in his message," she says. Plus, as a resident of Collier County for 30 years now, she too feels a deep connection with the community. "I have a stake in the community, too."

She's one of the few civilians in the CCSO workplace, and as a woman she's in the minority, but Mrs. Spell insists she's never felt discounted in any way, and she's always felt her input and viewpoint were valued and appreciated. As she points out, just because she doesn't

carry a gun and doesn't have arrest powers, it doesn't mean she is not empowered by her colleagues.

Of course, her current role is very different from the one she held for the last 20-plus years in the 911 call center. She remembers clearly her first few days as a radio dispatcher, when the only thought going through her panicked mind was, "What have I done?"

At the time, it was a role she accepted because it allowed her to work late afternoons and nights, the hours her husband could be home with their young child. "It was an incredible amount of information to commit to memory for instant recall, which was literally life or death," she says. "It was very fast paced, very hectic."

But as a person who's always been able to accomplish what she set out to do, Mrs. Spell stuck it out and over the course of two decades went from working the midnight shift to director of the division.

She has lots of stories, including one about talking a man through the Heimlich maneuver to save his choking dog the exact same day she received the certificate in the mail that qualified her to give medical instructions over the



Stephanie Spell

COURTESY PHOTO

She remembers clearly her first few days as a radio dispatcher, when the only thought going through her panicked mind was, "What have I done?"

tragedies, it has resulted in many proud moments for Mrs. Spell. "I never want to forget that we are here because people need us," she says.

She also realizes that her family needs her, too, which is why she spends every spare moment she can enjoying her husband, who is a homicide detective; her daughter, who is a human resources specialist in the CCSO; and her 2 1/2-year-old granddaughter, who she says is the joy of her life.

In those rare moments when she's alone, she blogs at "Good to be Home," a blog she created to share her life adventures. And when she's not writing, she's knitting the most adorable baby booties to give to each baby born to a friend and colleague in the sheriff's office. It's her way of saying welcome to the family. ■



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MONEY & INVESTING

Plato and investing

JackBROWN, CFA

jbrown@laureola.net

Ancient Greek philosopher Plato helped transform education and thought more than 2,400 years ago. His contributions still resonate in the ivory towers of today's institutes of education. Further, many of his positions on knowledge and human emotion effectively capture the behaviors of participants in the financial markets. Reflecting on some of his credos lends valuable insight on how investors and investment advisors can achieve long term goals.

Here are some of his most noted quotes and a description of their relevance to investment behavior:

“Human behavior flows from three main sources: desire, emotion and knowledge.”

These are, arguably, the three most important aspects of investing.

An investor's goals (“desires”) contribute greatly to establishing an effective investment policy. Wealth preservation, spending needs, keeping up with inflation, passing wealth to your heirs, or charitable giving can be ordered by priority and thus have a strong impact on which investments or asset allocation is most suitable to achieving your investment desires. For

example, wealth preservation as a top desire would likely lead to a relatively conservative portfolio.

An investor's ability and willingness to take risk (“Emotion”) also wields a heavy influence on investment success. Most investors got a strong test of their emotional fortitude over the last six months. In fact, many investors unfortunately discovered that their portfolios where not aligned with emotional willingness to take risk.

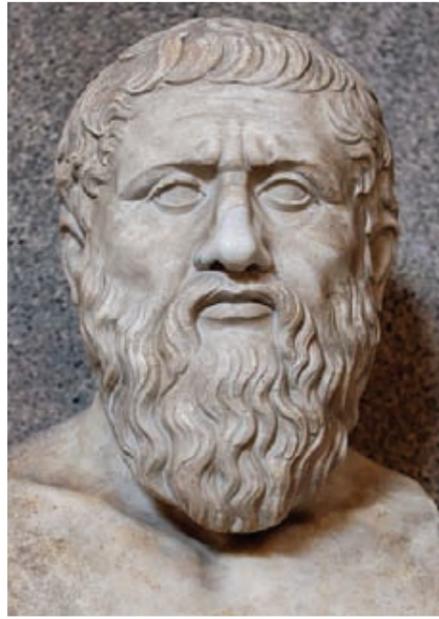
“Knowledge” is perhaps what most investors focus on most of the time. CNBC, *The Wall Street Journal* and your financial advisor all seek to imbue knowledge of the markets and investment products, which hopefully enhance your investment experience.

“Courage is knowing what not to fear.”

In late 2008, most of the investment world got a good dose of fear as asset prices plunged across the board. By March of this year, arguably when pandemic fear was peaking, some sought to understand “what not to fear.”

Many of these folks came to the conclusion that many viable businesses and assets traded at unjustifiable low values. You might recall Warren Buffet arguing for investing in stocks at this time.

Buying in March required courage that came from knowing what not to fear, and this courage has thus far been rewarded.



“Wise men speak because they have something to say; Fools because they have to say something.”

Choosing the right financial advisor is like choosing the right river guide to help you navigate the Snake River — going down the wrong tributary could be disastrous. While the investment business employs a variety of personalities with a variety of skills, this author argues that working with an advisor who is more interested in a two-way dialogue versus a one-way pitch will go a long way. Further, advisors with verifiably solid credentials and experience will be in a better position to “have something to say” as opposed to “having to say something.”

“Know thyself.”

The field of behavioral finance explores how investor behavior influences decisions. For example, while history demonstrates that a higher allocation to equities generally yields better results, it requires investors to rebalance and maintain a specific allocation (i.e., increasing equities after weak years, and vice versa following strong years). However, many, if not most, investors and professionals alike tend to become more conservative after or during a difficult investment environment and more aggressive after or during a strong investment environment. Sound familiar? This concept is generally known as “chasing,” and many studies demonstrate that this approach leads to underperformance in the long-run. Having a rather high allocation to equities typically enhances the desire to chase as greater portfolio volatility tends to stimulate investor psychology. Consequently, for certain conservative investors, boring and more predictable portfolios tend to reduce chasing and the negative consequences that go along with the concept.

Investors must “know thyself” to avoid the pitfalls of behavioral finance. Don't bet the farm on your financial advisor figuring this out for you. ■

— Jack Brown is founder of Laureola Asset Management Company. His primary responsibilities include portfolio management and investment research. He has been a chartered financial analyst since 2003 and is the vice president of the CFA Society of Naples.



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ON THE MOVE

Retail



BOLTZ

Melissa Boltz has joined Paradise Jewelry as assistant manager. A graduate of Naples High School, she holds an associate's degree in fashion design from the Art Institute of Fort Lauderdale. At Paradise Jewelry, Ms. Boltz's duties include jewelry display and photography, customer assistance, jewelry design and repair, Web site maintenance and bookkeeping.



GAUTA

Choice Award from patients who rate the effectiveness of their physicians online at www.vitals.com. Dr. Gauta is also a recipient of the Lewis I. Post Award for Surgical Excellence. He is president of the Collier County Medical Society and is an active member of the Florida Medical Association. He graduated from Albany Medical School and completed his residency in obstetrics and gynecology at Tulane University School of Medicine.

Health Care



ELLIS

Mike Ellis, executive director of the CHS Healthcare Foundation, has been named to the board of directors for Healthy Start of Southwest Florida. Mr. Ellis has 30 years of experience in the health care industry, including seven years as executive director of The Children's Hospital of Southwest Florida, two years as an elected member of the Lee Memorial Health System's board of directors and 12 years in community and migrant health centers. He holds master's degrees in clinical biochemistry and hospital and health administration.

Dr. Joseph Gauta, founder of The Florida Bladder Institute and Specialist for Women, has earned a Patients

Banking & Finance



ZANELLA



KARPOVICH

Kathi Zanella has been named senior vice president, treasury management sales manager, and **Kathleen Karpovich** has been named vice president, treasury manager division, for Bank of Florida-Southwest. Ms. Zanella holds the Certified Treasury Professional designation from the Association for Financial Professionals and most recently was treasury management sales manager with Fifth Third Bank. In her new role, she oversees the treasury management division, which provides deposit and loan solutions for condo/homeowner associations, medical offices,

title companies, attorneys and billing companies. Ms. Karpovich serves as a business consultant specializing in homeowners and condominium associations. She was vice president/senior banking relationship manager at Fifth Third Bank for more than seven years. Her community involvement includes membership in the NCH Hospital Ball Committee, American Heart Association and Naples Botanical Garden. Ms. Zanella and Ms. Karpovich both work from the Bank of Florida financial center at Collier's Reserve.

Five professionals from **The McCaw Wealth Management Group of UBS Financial Services** in Bonita Springs recently participated in a three-day UBS training session in Boston and earned the signature team designation. They are: **Mark McCaw**, senior vice president and senior portfolio manager; **Bill Clegg**, vice president and portfolio manager; **Diane Lepola**, vice president and financial advisor; and senior registered client service associates **Philip Artmann** and **Marjorie Eichhorn**. Client services of The McCaw Wealth Management Group include investment banking, asset management, wealth management and business banking.



THE MCCAW WEALTH MANAGEMENT GROUP

struction officer, Kraft Construction; **William Dempsey**, partner at Cheffy Passidomo; **James Lamb**, area director enterprise sales, EMBARQ; and **Michael Turner**, president and CEO, Air Technology Inc. Ex-officio members of the EDC board are: **Nancy Ann Payton**, Southwest Florida field representative for the Florida Wildlife Federation; **Richard Botthof**, vice chairman of the board, Naples Trust Company; and **Chad Phipps**, vice president, Devonshire Fund, and president and founder, Young Professionals of Naples.

Chambers of Commerce

Luis Alejandro Bernal has been named business development director in Collier County for the Southwest Florida Hispanic Chamber of Commerce. A consultant who specializes in Hispanic marketing communications and business counseling, Mr. Bernal has served in organizations including the Hispanic Affairs Advisory Board, the Council for Hispanic Business Professionals, the Hispanic Institute at Hodges University and the Council for International Visitors in Collier County. Established in 1989, the Southwest Florida Hispanic Chamber of Commerce covers Collier, Lee, Hendry, Charlotte and Glades counties.

Human Services



DILL

Wendy Dill, executive assistant to CEO Jill Turner of the Children's Advocacy Center of Southwest Florida, has earned the designation of Certified Professional in Human Resources from the Society of Human Resource Management. Coursework for certification includes strategic management, workforce planning and development, labor relations, risk management, total rewards and human resource development. The CAC is a crisis center that works with sexually and physically abused children in Lee, Hendry, Glades and Charlotte counties. ■

Economic Development

Newly elected directors on board of the **Economic Development Council of Collier County** are: **Lois Bolin**, president of Success Fulfillment Inc. and co-founder of Naples Backyard History; **James Cossetta**, president and CEO, 4What Interactive; **Travis Coulter**, senior vice president and chief precon-

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BUSINESS BRIEFS

Naples chamber welcomes new members

The Greater Naples Chamber of Commerce welcomed the following 24 new members who joined in August:

Al Deleon & Associates Inc.; Bottoms Up! Liquor and Wine; BRAVO! Cucina Italiana; Clear Channel Airport; Country-side Golf & Country Club; Exclusive Destination



Management; Friendly Hearts Senior Services LLC; GO Environmental (Milford, Conn.); Harbour Risk Management; Information Centers International; Interiors by Decorating Den; Jets Pizza Naples; Robyn Cox, Reverse Mortgage Consultant; Music for Minors Foundation; Naples International Film Festival; NOVA Southeastern University (Fort Myers); Prudential Financial (Fort Myers); Public Relations, Marketing & Advertising Professionals of Collier County (PRACC); Red Brick Pizza; Rose Auction Group LLC (Fort Myers); Stanco Robinson & Pendley LLP; Stewart Law Firm PLC; The Riner Group, Inc.; The Woodruff Institute LLC.

To learn more about membership in the Greater Naples Chamber of Commerce, call Don Neer at 403-2906. ■

Job seekers invited to free seminars

In a world of double-digit unemployment, job seekers must set themselves apart from the competition. First United Methodist Church is offering two free seminars that can help job seekers develop that edge:

- "Resumes that Impress," 6:30-8 p.m. Thursday, Sept. 10: An up-to-date resume is essential. It is important to know what to include in a resume to ensure that you invited for an interview. This hands-on session will give you the tools to write a resume that will impress.



- "Successful Interviewing Tips," 6:30-8 p.m. Thursday, Sept. 24: This program will guide the attendee through the interview process.

Both seminars will be presented by Sharon Dill, vice president of administration at Eye Centers of Florida, at the church at 388 First Avenue South. Ms. Dill has more than 18 years of experience in human resources. For more information or to register, call First United Methodist Church, 262-1033. ■

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Beware of Leveraged ETFs

Leveraged exchange-traded funds (ETFs) have gotten a lot of attention lately. Although the fund companies that produced them have thrived from their popularity, that party may soon be over. (Learn more about ETFs and why you might want to own some at www.fool.com/etf.)

Unfortunately, many investors don't fully understand how these things work. Leveraged ETFs are designed to deliver some multiple of the daily performance of whatever underlying index the ETF tracks. (A "2x" fund, for example, seeks to double the index's return.) But over time, daily movements in the underlying index can create losses for those who hold shares over longer periods of time — even if the index rises overall.

Here's just a small example, to show how scary they can be: the Direxion Daily Financial Bull 3x Shares ETF and the Direxion Daily Financial Bear 3x Shares ETF aim to triple the returns from the gains or losses in the financial sector. Think about it, though — that's already a rather volatile sector. Do you really want to risk tripling your

exposure to it? Indeed, these securities have struggled mightily. The Bull 3x fund doubled in one month recently, but lost 41 percent over 12 months.

Regulators have questioned the sustainability of leveraged ETFs as long-term investments. The independent regulatory organization FINRA warned about the risks of inverse and leveraged ETFs this spring, stating that they are "unsuitable for retail investors (that's most of us) who plan to hold them for longer than one trading session, particularly in volatile markets."

In response, many big financial companies have either stopped selling leveraged ETFs or have placed restrictions on sales.

Yes, leveraged ETFs may be effective if you understand them and if you use them the way they're supposed to be used. But they're simply not structured for the average individual investor with a long-term horizon.

Whether leveraged ETFs will survive depends on whether there's a real market for risky short-term investments. If you want to make a long-term investment, though, you'll almost certainly do better just steering clear of them. ■

My Dumbest Investment

A Bad Plan

In the mid-1980s, after taking an investment class from a financial planner/attorney, I invested \$4,000 in an IRA. The planner was, of course, selling investments, and I bought a small portion of ownership in commercial buildings around the U.S. The investment didn't work out well, and I was charged annual "maintenance" fees, to boot. I felt I was being very careful, getting financial advice and starting small. But I still saw my \$4,000 shrink to \$1,500 in 16 years.

— A.V., online

The Fool Responds: You were smart to seek to learn more about investing before starting. But always look carefully at your sources of information. If a professional recommends an investment to you, find out if he gets a sales commission on it. If he does, he may be looking out for his own interests more than yours. One place to look for a financial planner is at www.napfa.org. Many brokerages offer no-fee IRAs. Learn more about brokerages and how to choose one that's right for you at www.broker.fool.com. And learn more about investing from our many Motley Fool books and books by Peter Lynch. ■



Do you have an embarrassing lesson learned the hard way? Boil it down to 100 words (or less) and send it to *The Motley Fool* c/o *My Dumbest Investment*. Got one that worked? Submit to *My Smartest Investment*. If we print yours, you'll win a Fool's cap!

Last week's trivia answer

Founded in 1890 in St. Louis, where I'm still headquartered today, I began by making electric motors and fans. Today I'm a global manufacturer, specializing in networks, process management, industrial automation, climate technologies, storage, appliances and tools. My CEO oversees some 140,000 employees and 255 manufacturing locations. During World War II, I made airplane gun turrets and more than 10 million brass shell casings. My name isn't Waldo or Ralph, and in 2000 I dropped "Electric" from it. I've been named one of America's best corporate citizens. I rake in about \$25 billion annually. Who am I? ■

(Answer: Emerson)



Write to Us! Send questions for *Ask the Fool*, *Dumbest (or Smartest) Investments* (up to 100 words), and your *Trivia* entries to Fool@fool.com or via regular mail c/o this newspaper, attn: *The Motley Fool*. Sorry, we can't provide individual financial advice.

What Is This Thing Called The Motley Fool?

Remember Shakespeare? Remember "As You Like It"? In Elizabethan days, Fools were the only people who could get away with telling the truth to the King or Queen. *The Motley Fool* tells the truth about investing, and hopes you'll laugh all the way to the bank.

Ask the Fool

Be Mindful of Loads and Fees

QI'm invested in some mutual funds with big front-end loads — 8 percent for one and 5.5 percent for another. Should I sell them and go with no-load funds?

— R.B., Tallahassee, Fla.

A Those loads are whoppers, but you've already paid them, when you invested in the funds. So look forward, not backward. If you don't like the funds' performance, consider selling them. There are lots of great no-load funds out there. (Learn more at www.fool.com/mutualfunds/mutualfunds.htm or www.morningstar.com.) Also look at the funds' annual fees. If you're paying a lot more than 1 percent, that's not promising. Many index funds will charge you less than 0.10 percent.

QAfter I bought some shares of pharmaceutical company Bristol-Myers Squibb, they went through a few days of solid price increases, but then dropped a fair amount. I haven't found any dramatic bad news on the company. What gives?

— P.S., online

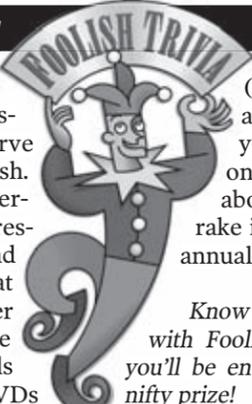
A It might have dropped to adjust for a dividend payment. But in general, understand that the stock market, and prices of individual stocks, rarely go up or down in a straight line. There will be some up days and some down days, sometimes tied to news about the economy or about an industry or company. There often won't seem to be any reason for a rise or fall.

Don't worry about short-term volatility. Focus on what you think the stock is really worth, buying when it's well below that and selling when it approaches or surpasses that. Or just hang on as long as the company is healthy and growing. The prices that really matter are the price you bought at and the price you sell at. Don't be swayed by fear or greed.

Got a question for the Fool? Send it in — see *Write to Us*.

Name That Company

I was founded in 1991 by a Stanford grad with an idea to distribute and profit from self-serve machines that turn coins into cash. Today, in more than 90,000 supermarkets, drug stores, retailers, restaurants, financial institutions and restaurants, I have machines that count coins, transfer money, offer entertainment (such as skill-crane machines), sell prepaid debit cards and wireless airtime, and rent DVDs



(via my Redbox business), among other things. When you dump your change into one of my machines, I keep about 9 percent for myself. I rake in more than \$900 million annually. Who am I? ■

Know the answer? Send it to us with *Foolish Trivia* on the top and you'll be entered into a drawing for a nifty prize!

The Motley Fool Take

Activision's Games

The same market can give companies very different treatments. Activision Blizzard (Nasdaq: ATVI) is enjoying high times in the video game industry — while rival and nemesis Electronic Arts (Nasdaq: ERTS) is struggling.

Activision plays to a more hard-core gamer crowd than Electronic Arts does. Thirty-one percent of Activision's sales come from "World of Warcraft" and similar multiplayer online games, and the Warcraft franchise is about to be relaunched in mainland China.

Activision is big on hard-boiled action titles like the "Call of Duty" first-person war game franchise and best-selling movie license titles such as "Transformers: Revenge of the

Fallen" or "X-Men Origins: Wolverine." The roomy hard drives in the Xbox 360 and PS3 make for a slick experience downloading extra tracks for the "Guitar Hero" games, which also simply look much better on the higher-powered machines. High-def glory, the Wii ain't. So it's easy to see why the Wii generates only 11 percent of Activision's revenue today.

This fall, Activision releases another update of the "Call of Duty" franchise, another "Tony Hawk" skateboarding game, and not one but three music games in the "Guitar Hero" oeuvre. All of these titles build on proven money-making series and should keep Activision ahead of the competition through the crucial holiday shopping season. ■

BUSINESS MEETINGS

► **The Naples Small Business Networking Group** meets for happy hour from 5-7 p.m. Thursday, Sept. 10, at MiraMare in The Village on Venetian Bay. 430-6273.

► **The Leadership Collier Class of 2010** celebrates with a kick-off reception from 5:30-7 p.m. Thursday, Sept. 10, at Sugden Community Theater. 417-0795.

► **Lee-Collier Networkers** meets for lunch once a month in Bonita Springs and also in Naples. The Bonita Springs meeting is at 11:15 a.m. on the second Thursday (next meeting Sept. 10) at the Elks Lodge on Coconut Road; \$21 at the door (cash only) or \$16 in advance. The Naples meeting is at 11:15 a.m. on the fourth Friday (next meeting Sept. 25) at the Naples Beach Hotel and Golf Club; \$30 at the door or \$25 in advance. www.leecolliernet.com.

► **The Jewish Business Network of Southwest Florida** meets for breakfast and business on the second Friday of the month (next meeting Sept. 11) from 7:30-9 a.m. in the conference room at Robb & Stucky, 13170 Cleveland Ave., Fort Myers. Cost for members is \$5 in advance, \$10 at the door; non-members pay \$10 in advance and \$15 at the door. 433-7708 or e-mail yourjbn@chabadswf.org.

► **"How to Expand Your Business on the Internet"** will be presented by SCORE Naples from 9 a.m. to 12:30 p.m. Saturday, Sept. 12, at the Greater Naples Chamber of Commerce. The seminar is free, but registration is requested by calling 417-0795.

► **The Greater Naples Chamber of Commerce Executive Club** members will

meet for a mixer from 5:30-7:30 p.m. Tuesday, Sept. 15, at McCormick & Schmick's. The complimentary event is for Executive Club members only. 417-0795.

► **Wake Up Naples**, a program of the Greater Naples Chamber of Commerce, takes place at 7:30 p.m. Wednesday, Sept. 16, at the Hilton Naples. \$20 in advance, \$25 at the door. 417-0795.

► **The Naples Area Professional League of Executive Services**, N.A.P.L.E.S., meets from 7-9 a.m. on the first and third Thursdays of the month at The Club at Naples Bay Resort. www.naplesgroup.net.

► **WNOCC Women's Networking of Collier County** meets at 11:30 a.m. on the second Tuesday of the month (next meet-

ing Oct. 13) at the Collier Athletic Club. 280-3803.

► **Business Network International** holds its weekly meeting at 7:15 a.m. Thursdays at St. Katherine Greek Orthodox Church, 7100 Airport-Pulling Road N., North Naples. 354-3224.

► **Goal Setters Business Network International** holds its weekly breakfast meeting at 8 a.m. Wednesdays at Vanderbilt Presbyterian Church, 1225 Piper Blvd. Lola Moore at 398-3006 or Kelly Salmons at 597-0787.

► **Collier County Women's Bar Association** meets at noon on the fourth Wednesday of the month (next meeting Sept. 23) in the Community Room at Northern Trust, 4001 Tamiami Trail N. ■

RECOVERY

From page 1

the county's inventory is priced below \$200,000, with as much as 80 percent representing distressed homes. "It was irrational the way the market was going (four years ago)," he says. "People were buying pre-construction, selling and using their proceeds to buy a Lear jet. The pendulum swung completely to the other side. You can now buy a home well below the cost of reproducing it." Buyers, he adds, are mix of investors, first-time and last-time buyers.

John McWilliams of McWilliams Buckley & Associates in Fort Myers, says bidding wars and multiple offers are beginning to occur in the lowest segment of the Lee County market, helping to drive up prices in Lehigh and north Cape Coral, where banked-owned, three-bedroom, two-bath homes are selling from \$40,000 to \$80,000 — a fraction of their \$250,000 boom pricing.

Competitively priced homes are also

selling in Charlotte County. "Year to date, we've had the largest amount of sales between \$100,000 and \$140,000, particularly short sales and foreclosures," says Sharon Kerr of Coldwell Banker Sunstar. The county posted 248 sales in July — up 24 percent from the 200 sales in July 2008.

Ms. Kerr expects sales numbers to continue to climb in Charlotte County. Realtors elsewhere expect summer's momentum to influence Southwest Florida's so-called "season," the January-to-April period that attracts vacationers, snowbirds and part-time residents.

"Almost all of my rentals are taken, and traditionally a good portion of my seasonal tenants become buyers," says Ms. Carter. "But you're talking to an eternal optimist. I've been in Naples 55 years and have been in business 36 years. I've seen the ups and downs before — and 18 percent interest rates — but I love Naples and see the value."

Shrinking inventory is also good for the local economy, once fueled by the building boom.

Ms. Harrison sees signs that builders will soon be back to business, building

new homes in now-stagnant developments throughout the region. "The new home market was quiet for so long there were builders who couldn't hang in there and didn't. The entire industry has been decimated," she says. A past president of the Collier Building Industry Association, Ms. Harrison adds, "I'm hearing glimmers of good tidings from builders."

Their inventory has pretty much been snatched up in our area. Soon, builders will have to ramp up."

Slow but certain recovery

Professor Weeks at FGCU says the current wave of discount buyers is good for the economy. "Investors will fix up these homes, pour money into them and bring dollars back into the economy."

But first the existing inventory of distressed homes must sell. "The local economy won't pick up until construction workers go back to work. And they won't go back to work until the inventory selling below the cost of reproduction is sold," says Mr. Grimes.

Professor Weeks cautions that there's no quick fix for the local economy or

"Year to date, we've had the largest amount of sales between \$100,000 and \$140,000, particularly short sales and foreclosures."

— Sharon Kerr of Coldwell Banker Sunstar

the real estate market. "It would be unreasonable to think improvement in Florida in general and Southwest Florida in particular is going to happen before the remainder of the country recovers economically," he says. "Unfortunately for us, a lot of buyers have historically traveled down I-75... and things are not healthy on the northern end (Michigan) that has traditionally fed into Southwest Florida. It's going to take bigger things to happen."

But recovery will happen, he stresses. "People will come back and want to live in Southwest Florida." ■

FOUNDATION

From page 1

strategies and techniques to clients and colleagues.

Council members complete a thorough application process that requires sponsorship by an existing council member. The Professional Advisors Council proudly counts the following professionals among its membership: Christopher Bray, Dennis

Brown, William Burke, Cynthia Carlson, Kevin Carmichael, Jeffrey Erickson, Gregory Holtz, Kim Ciccarelli Kantor, Andrew Krause, William Lange, Lester La, Laird Lile, Jeanette Lombardi, Brian McAvoy, Lisa Merritt, William Myers, Jerry Nichols, Bradley Rigor, William Slepcevic, Robert Stommel, Sharon Treiser, Ellen Vanderburg, Gail Webster, Jennifer Wisnar, Ed Wollman and Joseph Zaks.

U.S. Trust is a Gold Sponsor and Key Private Bank a Silver Sponsor of this year's conference. Additional sponsor-

ship opportunities are available. Those who are interested in becoming a sponsor should contact Bill Franz at the Community Foundation, 649-5000 or wfranz@cfcollier.org.

Registration for conference attendees is \$50. Seating is limited. Those who would like to attend the seventh annual Professional Advisors Conference should contact Susan Barton by calling the above number or e-mailing sbarton@cfcollier.org.

—Christopher Bray is chairman of

the Professional Advisors Council of the Community Foundation of Collier County. With assets of more than \$57 million, the foundation manages more than 400 funds established by charitable individuals and organizations. Investment earnings on these funds are used to address community needs. Since 1985, the foundation and its fundholders have granted \$30 million back to the Collier County community. For more information, call 649-5000 or visit www.cfcollier.org. ■

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Bonita Springs-Estero Association of Realtors board members at Miromar Lakes



Joni and Joe Pavich



Nancy Dalaskey and Debra Hamilton



Pam Olsen and Jason Pavich



Marc Semach, Bill Barnes and Kelley Pezzella



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DAVID MICHAEL / FLORIDA WEEKLY

We take more society and networking photos at area events than we can fit in the newspaper. So, if you think we missed you or one of your friends, go to www.floridaweekly.com and view the photo albums from the many events we cover. You can purchase any of the photos too. Send us your society and networking photos. Include the names of everyone in the picture. E-mail them to society@floridaweekly.com.

REAL ESTATE

SEPTEMBER 10-16, 2009 A GUIDE TO THE NAPLES REAL ESTATE INDUSTRY

B9

Lutgert unveils residential sales center at Mercato

SPECIAL TO FLORIDA WEEKLY

The Lutgert Companies has announced the grand opening of its residential sales center at the Mercato. In the heart of the North Naples development and across from the brand new Silverspot Cinema, the 2,700-square-foot sales center provides prospective homebuyers with a wide range of information on purchasing a luxury residence in The Strada at Mercato.

The Strada at Mercato features a total of 92 residences on the second through fifth floors of two buildings on the "Main Street" of the Mercato. Ten floor plans are available for viewing, ranging from just under 1,000 square feet to more than 2,400 square feet and with one to three bedrooms. Residences are priced from the \$300,000s to more than \$1 million. Marketing is being handled exclusively by Premier Properties.

The Mercato Residential Sales Center, which replaces a temporary sales center that was at the northern end of the property, also gives The Lutgert Companies the opportunity to showcase its other developer projects. In addition to learning about The Strada, prospective homebuyers can visit the sales center and get information on other communities marketed by Premier Properties, including The Estuary at Grey Oaks, Treviso Bay, the high-rises at Bonita Bay and Linville Ridge in North Carolina.

"We are delighted to expand our sales and marketing services into our new offices in the heart of the Mercato development," said Thomas Bringardner Jr., president and CEO of Premier Properties of Southwest Florida. "This location will enable our sales professionals to serve the prospective Mercato homeowners as well as buyers and renters interest-



COURTESY PHOTOS

Visitors to the new sales center at Mercato will be able to find out about residences in Mercato and in other communities marketed by Premier Properties.



A model of the entire Mercato complex takes center stage in the sales center.

ed in other Premier residential listings throughout Southwest Florida."

The Mercato Residential Sales Center is open from 10 a.m. to 8 p.m., Monday

through Saturday, and from noon to 8 p.m. Sunday. For additional information on The Strada at Mercato, call 594-9400 or visit www.MercatoNaples.com. ■

REAL ESTATE NEWSMAKERS

► **Melissa Wychocki** has joined Downing-Frye Realty Inc. as a sales associate. Originally from Crown Point, Ind., Ms. Wychocki has five years of real estate experience in the Naples area. She graduated from Purdue University with a bachelor's degree in business and finance and earned an MBA from the University of Florida. A member of the Naples, Florida and National associations of Realtors, she specializes in higher-end waterfront and golf-course residential properties in Naples, Bonita Springs, Estero and Fort Myers Beach.

► **Loredana Higurea** and **Charles Trayman** have joined the sales team at Weichert, Realtors On the Gulf. Ms. Higurea is a member of the Realtor Association of Greater Fort Myers and The Beach. She worked in the field of engineering before starting in real estatert. Mr. Tray-

man, a member of the Naples Area Board of Realtors, was previously an attorney in England.

► **Michele Harrison**, broker associate with John R. Wood Inc., has been recognized by Cambridge Who's Who for demonstrating dedication, leadership and excellence in real estate. Ms. Harrison has 32 years of experience representing buyers and sellers in the resort and second-home market. She holds a bachelor's degree and an MBA from Hodges University. She is a member of the Institute of Residential Marketing and serves on the board of directors for the Greater Naples Chamber of Commerce.



MORALES

► **Maria Morales** has been appointed rental manager for Miromar Realty of Southwest Florida to oversee the residential rental program within Miromar Lakes Beach & Golf Club.

► **Ashley Bourn** was named sales manager of the month for July in the Florida West Division of Toll Brothers. Ms. Bourn joined Toll Brothers in June 2006 as a sales

associate at Firano at Naples and was promoted to sales manager in July 2008. She is now a sales manager at Belle Lago in Estero. Prior to joining Toll Brothers, Ms. Bourn worked as a sales and marketing associate with Prestige Homes in Hudson, Ohio. She belongs to the Naples Area Board of Realtors and to the Florida and National associations of Realtors.



CAPOLINO

► **Kelly Capolino** of Coldwell Banker will host a free seminar to explain the new government incentive for homebuyers beginning at 10 a.m. Saturday, Sept. 12, in the Coldwell Banker office at 550 Fifth Avenue South. Ms. Capolino and Rosa Ivey of Regions Bank will provide details on The American Recovery and Reinvestment Act of 2009, which authorizes a tax credit of up to \$8,000 for homebuyers who purchase before Dec. 1. The seminar is free and open to the public; reservations are required, however, because space is limited. Continental breakfast will be served. Reserve a spot by call Ms. Capolino at 262-7131, ext. 149, or by e-mailing Kelly@naples.net. ■



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Berkshire Village.....	\$1000

Furnished Annuals from \$1200

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5325 Cypress Ln, 4/3 newer 2 stories, large barn/workshop, in-law suite, 2 laundry rooms, plenty of storage for RV, boats, 4 car garage
\$529,000

*owner finance with 10% down PITI, amortized over 30 years at 6% interest

Design seminars

The International Design Center in Estero and the Robb & Stucky showroom in Naples invite the public to free seminars about design tips and trends. Coming up this week:

- **11 a.m. Thursday, Sept. 10, at Robb & Stucky Interiors, "Bed Head: Stunning Headboard Designs"** — Whether in a master suite or a guest room, headboards can create a dramatic focal point in the bedroom. Design consultant Mary Beth Binkley-Gill will demonstrate innovative ways to design a headboard from fabric, paint or with an accessory.
- **2 p.m. Saturday, Sept. 12, at the IDC, "Feng Shui for New Beginnings"** — Sarasota design professional Jeannie Bloomfield will help participants discover fresh ways to support new beginnings. A personal feng shui consultation and other gifts will be raffled off. ■

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Live the Naples lifestyle in this fantastic home that has all the upgrades and shows like a MODEL, in a terrific bundled golf community. 3/2 The Hyland Team
239-269-6113

Victoria Shores

Lovely condo with 3rd floor view of lake. Community pool and tennis. Turnkey furnishings can be incl. in the sale and are negotiable. This condo is a must see. 2/2 D. David Ison
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3bd/3.5ba Former model priced 100k below the builder AND professionally furnished and decorated!
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2nd Floor townhome with fantastic upgrades. Premium SW views of golf course & lake. 749k in Mediterra.



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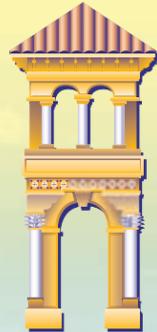
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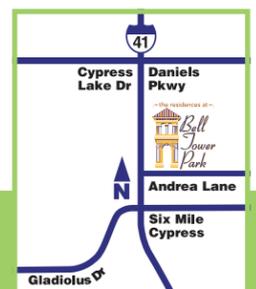
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NEW LISTING
PINE RIDGE ▲
Magnificent country estate home on 3.32 acres. Masterfully planned main residence encompasses 15,298 total SF. **\$7,375,000**
Emily K. Bua/Tade Bua-Bell | 213-7420



PINE RIDGE ▲
Complete privacy, 4 bedroom plus den estate on over 1.5 acres of landscaped area. Geothermal heated pool with spill-over spa. **\$1,495,000** | Sue Black | 250-5611



NEW LISTING
CROSSINGS - STONEGATE ▲
Four bedroom & den, 3 bath Coleman home on 2/3 acre. Stone floors, granite kitchen, pool, spa and 3-car garage. **\$1,275,000** | Mara/Michael Muller | 272-6170



VILLAGES OF MONTEREY ▲
Incomparable lakeside masterpiece! Gorgeous, hand-scraped maple and custom marble flooring & a dream kitchen. **\$1,250,000** | Dave/Ann Renner | 784-5552



THE DUNES - GRANDE PRESERVE
GRANDE PHOENICIAN #1102 ▲
Magnificent water & golf course views! Tastefully furnished 3BR. World-class amenities, private beach club. **\$1,049,000** | Jennifer/Dave Uness | 273-7731



PINE RIDGE ▲
Tropical paradise! Great room concept, 4BR pool home. Fenced in backyard, 1.3 acres, guest house, 5+ car garage. **\$999,999**
Dina L. Moon/Esther Van Lare | 370-1252



NEW LISTING
VILLAGES OF MONTEREY - WOODBRIDGE ▲
Stunning complete renovation, 5BR/4BA on prime oversized lot, picturesque lake views and more than 7,000 total SF. **\$999,000** | Dave/Ann Renner | 784-5552



THE DUNES - CAYMAN ▲
#802 - Breathtaking Panoramic Views! Model perfect turnkey furnished 3BR/3BA condominium. Resort lifestyle near beach. **\$995,000** | Susan Barton | 860-1412



PELICAN ISLE YACHT CLUB II ▲
#703 - Incredible views! Three bedrooms, three baths and 2,600+SF of living space. Yacht club membership available. **\$975,000** | Ann Marie Shimmer | 825-9020



NEW LISTING
WILSHIRE LAKES ▲
Absolutely magnificent Mediterranean lakefront home built by BCB Custom Homes. Heated pool with aqua link system. **\$950,000** | Alison Kalb | 564-0714



BANYAN WOODS ▲
Custom designed & professionally decorated southern exposure courtyard home. Lap pool, cabana, and outdoor shower. **\$949,000** | Dave/Ann Renner | 784-5552



WILSHIRE LAKES ▲
Lakefront, 5 bedroom, 3 bath pool home. Upgraded cabinets, granite, crown moulding, tray ceilings, pool/spa. **\$849,000** | Bernie Garabed | 571-2466



BANYAN WOODS ▲
Lake view 4 bedroom plus den, 3 bath with hurricane impact windows/doors, electric shutters, and gourmet kitchen. **\$795,000** | Claire Catalano | 571-7223



VILLAGES OF MONTEREY ▲
Stunning, renovated 4BR lake front pool home, den, loft, family room. Great community near beach, tennis and more! **\$775,000** | Dave/Ann Renner | 784-5552



WILSHIRE LAKES ▲
Unique 5 bedroom plus den, lakefront estate home. Cypress ceilings, wood floors. Two-sided fireplace, pool/spa. **\$720,000** | Bernie Garabed | 571-2466



THE DUNES - CAYMAN ▲
#802 - Forever views of Turkey Bay/Gulf all the way to Sanibel. This fully furnished residence is absolutely immaculate. **\$695,000** | Barbi/Steve Lowe | 216-1973



WILSHIRE LAKES ▲
Preserve views. Completely renovated 4BR with bonus room & study. Heated pool/spa. Guard-gated entry. **\$650,000** | Patrick O'Connor/Bernie Garabed | 293-9411



BANYAN WOODS - RESERVE II ▲
#202 - Outstanding 3 bedroom + den coach home with upgrades. Private elevator. Walk to shopping! Beautiful lake/pool views. **\$599,000** | Carolyn Weinand | 269-5678



EDEN ON THE BAY ▲
Three bedrooms, 3 baths, a den and 2-car garage with pool. Tiled living areas, granite counters & crown moulding. **\$599,000** | Roxanne Jeske | 450-5210



VILLAGES OF MONTEREY ▲
8034 Vera Cruz Way - Charming and beautifully renovated 4 bedroom home. Gorgeous cherry kitchen with new hardwood floors. Many updates. **\$549,000** | Dave/Ann Renner | 784-5552



COVE TOWERS - ARUBA ▲
#303 - A 3BR with Bahama decor! Club membership included, resort amenities. Pet friendly, boat dock available. **\$549,000** | Marsha L. Moore | 398-4559



EDEN ON THE BAY ▲
A great price for a 4BR/3BA pool home west of 41! Immaculately maintained, electric storm shutters, near beach. **\$520,000** | Roya Nouhi | 290-9111



COVE TOWERS - NEVIS ▲
#302 - Nearly 2,700 SF with granite, stainless appliances, Siematic cabinetry & bamboo flooring. Gated community. **\$499,000** | Trey Wilson | 595-4444



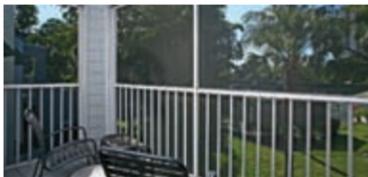
LEMURIA ▲ 7172 Lemuria Circle
New luxury community of 3 or 4 bedrooms, 3 bath condominiums with open floor plans, high ceilings and attached 2-car garages. Prices from the mid \$400s. Thomas Gasbarro | 404-4883



TARPON COVE - BIMINI II ▲
#101 - First floor 3BR, 2BA has western view of large lake with fountains. Membership to the Tarpon Cove Club included. **\$360,000** | Carol Loder | 860-4326



LONGSHORE LAKE ▲
Four bedroom home with over 2,470 SF of living area. Upgraded kitchen & newly remodeled bathrooms. Tropical pool area. **\$355,000** | Jan Martindale | 869-0360



WIGGINS BAY - HARBOURSIDE ▲
#505 - Totally remodeled 3BR, 3BA is offered furnished with new granite counters, cabinets, appliances and flooring. **\$349,000** | Jack Despart | 273-7931



THE STRADA AT MERCATO ▲
Located just North of Vanderbilt Beach Rd. on U.S. 41. Mercato features residential, retail, Whole Foods Market, restaurants and more. Upscale contemporary living from the \$300s. Please call 594-9400 for more information.

COVE TOWERS

Condominiums/Villas

ARUBA 430 Cove Tower Drive #403
Spectacular view of Wiggins Pass from this totally remodeled high-rise. Full pool service, tennis. Furnished. **\$559,000** | Marsha L. Moore | 398-4559

EDEN ON THE BAY

EDEN ON THE BAY 368 Mallory Court
Overlooking lake, 3 bedrooms + den, 3 full baths. Granite countertops in kitchen, heated pool/spa. Outdoor kitchen. **\$640,000** | Marty/Debbi McDermott | 564-4231

PELICAN ISLE YACHT CLUB

Boat Slips

410 Dockside Drive BS #N-47
Slip N47 is a fixed dock with a 27,000 lb. lift. Only minutes to the Gulf of Mexico and no bridges. **\$175,000** | Suzanne Ring | 821-7550

410 Dockside Drive BS #W-35
Floating dock located on west side of marina. Accommodates a vessel with an overall length of approximately 45'! **\$99,000** | Suzanne Ring | 821-7550

PINE RIDGE

691 Myrtle Road
Nicely suited for family home and located on quiet street in Pine Ridge. Western exposure; 1.44 acres. **\$695,000** | Michael Lawler | 571-3939

128 West Street
Four bedroom with 2,200+ SF. Many updates; new kitchen, wood flooring and new roofing. Screened-in lanai. **\$599,000** | Sue Black | 250-5611

NORTH NAPLES

EMERALD WOODS 81 Emerald Woods Drive #M-3
Turnkey furnished-near the beach! New kitchen with 42" wood cabinets, new appliances, neutral tile throughout. **\$123,000** | Dina L. Moon | 370-1252

TARPON COVE

757 Mainsail Place
Amazing 3 bedroom courtyard villa with private pool, privacy wall, 2-car garage, surround sound. Great room plan. **\$399,900** | Judy Congrove | 269-7538

BARBADOS V 817 Carriek Bend Circle #102
Decorated and freshly painted. Two master suites, and den/3rd bedroom. Motivated sellers. Furnished. **\$265,000** | Marsha L. Moore | 398-4559

THE CROSSINGS

Single Family Homes

MILL RUN 7073 Mill Run Circle
Beautifully maintained true 4 bedroom pool home on private lot w/updated granite/stainless kitchen. Covered lanai. **\$548,900** | Dave/Ann Renner | 784-5552

THE DUNES

Condominiums/Villas

CAYMAN 325 Dunes Blvd. #PH7
Inviting 3BR, 3BA has stunning Gulf & Bay vistas. Custom kitchen, wraparound lanai with electric shutters. **\$999,000** | Pat Callis | 250-0562

GRANDE PRESERVE - GRANDE DOMINICA 295 Grande Way
#301 - Furnished, 3 BR's. Views of Gulf & Turkey Bay. Private elevator, marble & hardwood floors. Beach club available. **\$995,000** | Ellen Egglund | 571-7192

CAYMAN 325 Dunes Blvd. #1107
Outstanding views of Bay to Gulf from this spacious, bright corner residence. Amenities included. **\$699,000** | Gayle Fawkes | 250-6051

CAYMAN 325 Dunes Blvd. #601
Spectacular views of Bay to Gulf from this beautiful 3 bedroom, 3 bath corner residence. Wraparound lanai. **\$699,000** | Connie Lummis | 289-3543

CAYMAN 325 Dunes Blvd. #704
Freshly painted, turnkey furnished, and brand new wood floors throughout. Remodeled kitchen, hurricane shutters. **\$650,000** | Marsha L. Moore | 398-4559

VILLAGES OF MONTEREY

Single Family Homes

7698 Santa Margherita Way
Stately, immaculate lake front 5 BR home. Heated pool/spa, 3-car garage. Family community, many amenities. **\$1,149,000** | Dave/Ann Renner | 784-5552

2098 Mission Drive
Beautifully renovated! Five bedroom plus den, 3.5 bath with wood floors. Terrific yard and oversized garage. **\$749,000** | Dave/Ann Renner | 784-5552

8149 Las Palmas Way
Like-new Rutenberg home. Bamboo & porcelain floors, oversized lanai, pool, family room, bonus room, 2-car garage. **\$498,500** | Dave/Ann Renner | 784-5552

WIGGINS BAY

Condominiums/Villas

PRINCETON PLACE 380 Horsecreek Drive #303
Yacht & Racquet Club membership included (\$20,000 value). Beach shuttle. Florida room, 2 BR/2 BA. Motivated seller. **\$295,000** | Marsha L. Moore | 398-4559

Lots & Acreage

WIGGINS PASS WEST 242 Wiggins Bay BS #242
Boat dock has a brand new 30,000 lb. lift and dock can handle up to a 52'-54' boat; approx 14' height restriction. **\$259,000** | Jack Despart | 273-7931

WILSHIRE LAKES

Single Family Homes

5030 Fairhaven Lane
Nearly new, built in 2004, lake front well-maintained 3BR+den, granite/stainless kitchen, wood and tile floors. **\$295,000** | Patrick O'Connor | 293-9411



THE VILLAGE
239.261.6161

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239.434.2424

THE GALLERY
239.659.0099

FIFTH AVENUE
239.434.8770

MARCO ISLAND
239.642.2222





VANDERBILT BEACH - THE VANDERBILT ▲
#PH02 - Views of Gulf, waterways and all the way to Sanibel. Rooftop patio with spa, outdoor movie theater and summer kitchen. **\$3,800,000** | Jennifer/Dave Urness | 273-7731



VANDERBILT BEACH ESTATES ▲
New waterfront estate! Bay views, 5 BRs, media room, 5,860 SF of living area. A Christie's Great Estates Property. **\$3,399,000** | Jennifer/Dave Urness | 273-7731



VANDERBILT BEACH ESTATES ▲
418 Bayside Avenue - Waterfront masterpiece on oversized lot with bay and waterway views, 5BRs & 6,300+ A/C SF. A Christie's Great Estates Property. **\$2,945,000** | Dave/Ann Renner | 784-5552



VANDERBILT BEACH ESTATES ▲
Beautiful waterfront views from this 2 BR, 2 BA with 2,120 total SF single-family home. Being sold in "as is". **\$1,899,000** | Jerry Wachowicz | 777-0741



VANDERBILT BEACH - GULFSIDE II ▲
#505 - Preferred 3 bedroom corner residence with wraparound vistas of Gulf. New A/C system & electric hurricane shutters. **\$1,450,000** | Pat Callis | 250-0562



VANDERBILT BEACH VANDERBILT GULFSIDE ▲
#1403 - Renovated to tasteful perfection, incredible Gulf views! Two master suites, 8 acres of park-like grounds. **\$1,259,000** | Pat Callis | 250-0562



BONITA SPRINGS - ARROYAL ▲
This riverfront property includes a 30' x 19' covered boat dock w/lift. Sold furnished with 4 bedrooms & 3 baths. **\$1,200,000** | Connie Lummis | 289-3543



VANDERBILT BEACH ESTATES ▲
Complete renovation! Waterway/preserve views. Large lanai and oversized pool. Dock lift can accommodate a 40' + boat. **\$1,195,000** | Dave/Ann Renner | 784-5552



BONITA SPRINGS - IMPERIAL SHORES ▲
This 3 bedroom villa has direct Gulf access and is situated on the Imperial River. Boat dock, boat lift, pool/spa. **\$999,000** | Emily K. Bua/Tade Bua-Bell | 213-7420



VANDERBILT BEACH - LE DAUPHIN ▲
#405 - Water! Water! Water! Private beach club membership included! Turnkey furnished model perfect residence. **\$995,000** | Jennifer/Dave Urness | 273-7731



VANDERBILT BEACH - GULFSIDE I ▲
10951 Gulfshore Drive #102 - Light and bright beachfront gem lives like a home with tropical Gulf views, sunsets and glorious sounds of surf. **\$899,000** | Pat Callis | 250-0562



VANDERBILT BEACH - GULFSHORES ▲
#211 - Beach! Beach! Beach! Gorgeous Gulf views! Direct beachfront living, 2BR/2BA, boatslip available for purchase. **\$865,000** | Jennifer/Dave Urness | 273-7731



VANDERBILT BEACH VANDERBILT SHORES ▲
#402 - Two bedroom + den on the beach. Great location with access to shopping, dining, & theatres. Offered furnished. **\$860,000** | Jack Despart | 273-7931



VANDERBILT BEACH - GULFSHORES ▲
#261 - Stunning Gulf views, 3BR beachfront PH. Renovated kitchen. Docks available. OWNER MOTIVATED!! **\$825,000** | Gayle Fawkes | 250-6051



VANDERBILT BEACH - REGATTA II ▲
#1102 - Gulf, Bay and city views from this 3BR, 3BA turnkey furnished residence. Community clubhouse, pool, spa. **\$799,000** | Leah Ritchey/Ray Couret | 293-5899



VANDERBILT BEACH - REGATTA II ▲
#705 - A beautiful 3 bedroom, 3 bath residence with gorgeous water view, light & bright. Beach closeby, great amenities. **\$795,000** | Jennifer/Dave Urness | 273-7731



VANDERBILT BEACH SAUSALITO OF NAPLES ▲
#1 - Over \$70K in upgrades, 3-story townhouse across from beach & on the bay. High-impact glass, 4 balconies, boat slip. **\$749,000** | Gayle Fawkes | 250-6051



PALMIRA GOLF & COUNTRY CLUB VILLA D'ESTE ▲
Attention golfers! Rarely lived-in, 3 BR, den, 3 BA; upgrades galore! Granite counters. Pool/spa views golf & lake. **\$590,000** | Bernie Garabed | 571-2466



BONITA SPRINGS - BONITA FARMS ▲
Over 1/2 acre of landscaped grounds, 200' of seawalled Gulf access waterfront. Boat dock. Large MBR, 2-car garage. **\$549,000** | Mark Leone | 784-5686



VANDERBILT BEACH VANDERBILT SURF COLONY II ▲
#205 - Panoramic bay views and gorgeous sunsets from every room. Open kitchen, wraparound lanai. Freshly painted. **\$529,000** | Marsha L. Moore | 398-4559



SAN CARLOS ESTATES ▲
Quiet country living on a 1.25 acres site, yet near shops. Newer, spacious 3BR+den home. Family room, heated pool. **\$485,000** | Pam Umscheid/Stephanie/John Coburn | 948-4000



BONITA SPRINGS - BONITA VILLAGE III ▲
#3507 - Two bedroom, two bath wide open floor plan with volume ceilings. Custom paint, tile in all living areas. Furnished. **\$459,000** | Roxanne Jeske | 450-5210



VASARI COUNTRY CLUB - ALTESSA II ▲
#101 - Model perfect, "WOW" S. exposure golf course view! Barely lived in 2BR+den, 2BA in a "bundled" golfing community. **\$419,000** | Roxanne Jeske | 450-5210



VANDERBILT BEACH AREA PAVILION CLUB ▲
#201 - Turnkey furnished corner residence. Hurricane shutters, pergo floors & built-in grill on the lanai of this 2BR+den. **\$399,000** | Carolyn Weinand | 269-5678



BEACHWALK HOMES ▲
Three bedroom, 2 bath home with 2-car garage is within walking distance to beach, dining, & shopping. Sold as-is. **\$350,000** | Carol Loder | 860-4326



BEACHWALK GARDENS ▲
Furnished 2 bedroom, 2 bath residence with split floor plan, vaulted ceilings, and lovely views over 1 of 3 lakes. **\$350,000** | Carol Loder | 860-4326



BEACHWALK GARDENS ▲
Walk to the beach! Furnished, 2nd floor, 2 bedroom, with 1,780+ total SF, vaulted ceilings and a lake view. **\$345,000** | Pat Duggan | 216-1980



THE STRADA AT MERCATO ▲
Located just North of Vanderbilt Beach Rd. on U.S. 41. Mercato features residential, retail, Whole Foods Market, restaurants and more. Upscale contemporary living from the \$300s. Please call 594-9400 for more information.

VANDERBILT BEACH ESTATES

Lots & Acreage

141 Egret Avenue
Build your dream home! Waterfront lot with access to Vanderbilt Beach & the Gulf via Wiggins Pass Waterway. **\$897,000** | Emily K. Bua/Tade Bua-Bell | 213-7420

452 Heron Avenue
This is a great boating neighborhood where you can build your dream home. Walk to the beach. Southern exposure lot. **\$864,000** | Teri Purvis | 597-2993

380 Tradewinds Avenue
Waterfront with southern exposure. Concrete seawall spans 75 feet- ready for dock & lift. Access to Gulf of Mexico. **\$569,000** | Fred Alter | 269-4123

VANDERBILT BEACH

Condominiums/Villas

LA SCALA 9700 Gulfshore Drive #203
Beautiful wide water views! Beautifully updated 3 bedroom with over 1,750+ total SF. Boat dock with lift included. **\$847,000** | Jennifer/Dave Urness | 273-7731

NEW LISTING THE VANDERBILT CLUB 10573 Gulfshore Dr. #302 - Smack on the sand, feels like your own private beach house with the ease of condominium living. Docks available. **\$795,000** | Marion Bethea/Anne Killilea/Adrienne Young | 261-6200

REGATTA III 470 Launch Circle #303
A beautiful 3BR/2BA. Magnificent amenities, excellent rental history. Walk to dock. Nicely furnished. **\$599,999** | Jennifer/Dave Urness | 273-7731

REGATTA III 460 Launch Circle #302
Upgrades galore in this 3 bedroom residence. Granite kitchen with backsplash, tile throughout & faux finishes. **\$599,000** | Jennifer/Dave Urness | 273-7731

BEACHWALK

BEACHWALK HOMES 774 Reef Point Circle
Lovely updated Florida home. Totally caged pool and lanai area, newly updated kitchen. Walk to the beach. **\$490,000** | Carol Loder | 860-4326

BEACHWALK VILLAS 871 Reef Point Circle
Fabulous view over the lake and fountain to the south sets this lovely 2 bedroom, 2 bath villa. New tiled roof. **\$399,000** | Carol Loder | 860-4326

BEACHWALK VILLAS 837 Reef Point Circle
One-of-a-kind 2BR/2BA villa owned and designed by an interior decorator. Overlooks a peaceful lake. Walk to beach. **\$399,000** | Carol Loder | 860-4326

VASARI COUNTRY CLUB

ALTESSA 28610 Altessa Way #102
Spacious 2BR + den is meticulously maintained. Cherry cabinetry, tile on the diagonal, upgraded appliances. **\$449,900** | Emily K. Bua/Tade Bua-Bell | 213-7420

TOSCANA I 12220 Toscana Way #101
Tastefully finished home overlooks lush green and lake. Two bedroom + den corner residence. Bundled golf community. **\$299,999** | Susan DeShong | 253-3434

TRIESTE II 11111 Corsia Trieste Way #201
Two bedroom plus den corner residence. Fabulous views out every window and privacy galore! Diagonal tile, moulding. **\$285,000** | Roxanne Jeske | 450-5210

VANDERBILT BEACH

Boat Slips

REGATTA Flagship Drive BS #23
Rarely available 40 ft. boat slip with Gulf access. May only be purchased by a Regatta owner. **\$99,000** | Leah Ritchey/Ray Couret | 293-5899

REGATTA 425 Launch Circle BS #25-B
This 30' boat slip with 14' beam is a corner, finger dock & quick Gulf access. Must be an owner in Regatta. **\$68,500** | Bernie Garabed | 571-2466

PALMIRA GOLF AND COUNTRY CLUB

LA TREMITI 14086 Tivoli Terrace
Spectacular 3 BR + den pool home overlooking a lake/golf. Great room floor plan with crown moulding and tray ceilings. **\$439,000** | Wendy Hayes | 777-3960

BONITA SPRINGS

Single Family Homes

VANDERBILT LAKES 3796 Saybrook Place
Beautifully remodeled 3 bedroom with lake views! Stainless appliances, fireplace, heated pool, serene setting. **\$569,000** | Meghan C. Reed | (239) 825-0736

Condominiums/Villas

BONITA VILLAGE III 3901 Kens Way #3301
Gated resort community with private beach shuttle. Quality construction, 2 pools, spa, fitness center & clubhouse. **\$479,000** | Cheryl Mease | 691-8104

Lots & Acreage

KINLEYLAND 27771 Kings Kew
This waterfront homesite, 75' X 100', provides the perfect setting for your dream home. Bay views & Gulf access. **\$899,000** | Mark/Laura Maran | 777-3301

BRENDAN COVE 9124 Brendan River Court
Magnificent homesite located on the Imperial River. SW exposure, surrounded by beautiful homes. Direct Gulf access. **\$749,000** | Dan O'Dea | 250-2429

BONITA FARMS 27191 Esther Drive
The serene riverfront site is the perfect setting for your home to be built. View of river and Gulf access. **\$299,000** | Mark/Laura Maran | 777-3301



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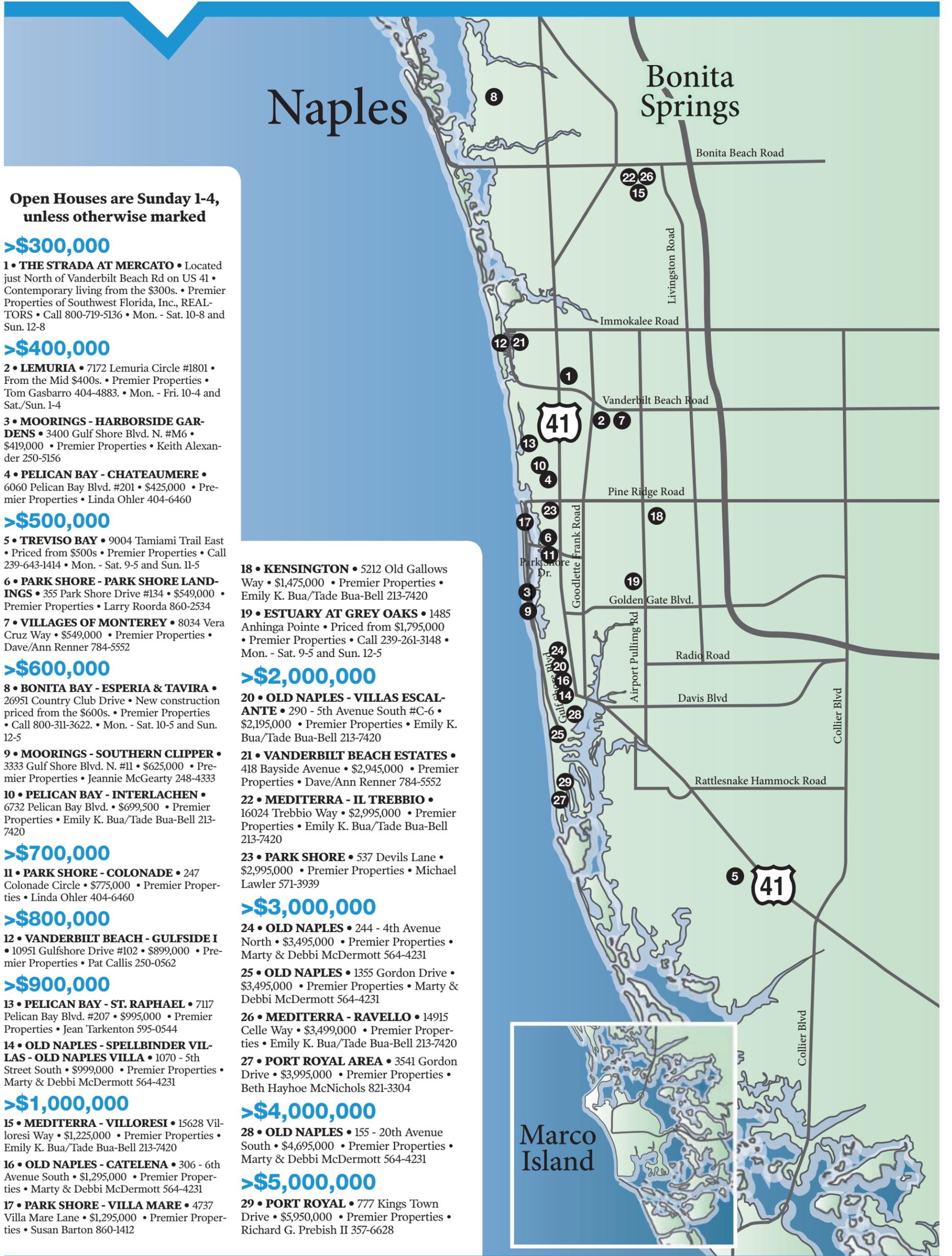
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Florida Weekly's Open Houses



Open Houses are Sunday 1-4, unless otherwise marked

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2 • LEMURIA • 7172 Lemuria Circle #1801 • From the Mid \$400s. • Premier Properties • Tom Gasbarro 404-4883. • Mon. - Fri. 10-4 and Sat./Sun. 1-4

3 • MOORINGS - HARBORSIDE GARDENS • 3400 Gulf Shore Blvd. N. #M6 • \$419,000 • Premier Properties • Keith Alexander 250-5156

4 • PELICAN BAY - CHATEAUMERE • 6060 Pelican Bay Blvd. #201 • \$425,000 • Premier Properties • Linda Ohler 404-6460

>\$500,000

5 • TREVISO BAY • 9004 Tamiami Trail East • Priced from \$500s • Premier Properties • Call 239-643-1414 • Mon. - Sat. 9-5 and Sun. 11-5

6 • PARK SHORE - PARK SHORE LANDINGS • 355 Park Shore Drive #134 • \$549,000 • Premier Properties • Larry Roorda 860-2534

7 • VILLAGES OF MONTEREY • 8034 Vera Cruz Way • \$549,000 • Premier Properties • Dave/Ann Renner 784-5552

>\$600,000

8 • BONITA BAY - ESPERIA & TAVIRA • 26951 Country Club Drive • New construction priced from the \$600s. • Premier Properties • Call 800-311-3622. • Mon. - Sat. 10-5 and Sun. 12-5

9 • MOORINGS - SOUTHERN CLIPPER • 3333 Gulf Shore Blvd. N. #11 • \$625,000 • Premier Properties • Jeannie McGearty 248-4333

10 • PELICAN BAY - INTERLACHEN • 6732 Pelican Bay Blvd. • \$699,500 • Premier Properties • Emily K. Bua/Tade Bua-Bell 213-7420

>\$700,000

11 • PARK SHORE - COLONADE • 247 Colonade Circle • \$775,000 • Premier Properties • Linda Ohler 404-6460

>\$800,000

12 • VANDERBILT BEACH - GULFSIDE I • 10951 Gulfshore Drive #102 • \$899,000 • Premier Properties • Pat Callis 250-0562

>\$900,000

13 • PELICAN BAY - ST. RAPHAEL • 7117 Pelican Bay Blvd. #207 • \$995,000 • Premier Properties • Jean Tarkenton 595-0544

14 • OLD NAPLES - SPELLBINDER VILLAS - OLD NAPLES VILLA • 1070 - 5th Street South • \$999,000 • Premier Properties • Marty & Debbi McDermott 564-4231

>\$1,000,000

15 • MEDITERRA - VILLORESI • 15628 Villoresi Way • \$1,225,000 • Premier Properties • Emily K. Bua/Tade Bua-Bell 213-7420

16 • OLD NAPLES - CATELENA • 306 - 6th Avenue South • \$1,295,000 • Premier Properties • Marty & Debbi McDermott 564-4231

17 • PARK SHORE - VILLA MARE • 4737 Villa Mare Lane • \$1,295,000 • Premier Properties • Susan Barton 860-1412

18 • KENSINGTON • 5212 Old Gallows Way • \$1,475,000 • Premier Properties • Emily K. Bua/Tade Bua-Bell 213-7420

19 • ESTUARY AT GREY OAKS • 1485 Anhinga Pointe • Priced from \$1,795,000 • Premier Properties • Call 239-261-3148 • Mon. - Sat. 9-5 and Sun. 12-5

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20 • OLD NAPLES - VILLAS ESCALANTE • 290 - 5th Avenue South #C-6 • \$2,195,000 • Premier Properties • Emily K. Bua/Tade Bua-Bell 213-7420

21 • VANDERBILT BEACH ESTATES • 418 Bayside Avenue • \$2,945,000 • Premier Properties • Dave/Ann Renner 784-5552

22 • MEDITERRA - IL TREBBIO • 16024 Trebbio Way • \$2,995,000 • Premier Properties • Emily K. Bua/Tade Bua-Bell 213-7420

23 • PARK SHORE • 537 Devils Lane • \$2,995,000 • Premier Properties • Michael Lawler 571-3939

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24 • OLD NAPLES • 244 - 4th Avenue North • \$3,495,000 • Premier Properties • Marty & Debbi McDermott 564-4231

25 • OLD NAPLES • 1355 Gordon Drive • \$3,495,000 • Premier Properties • Marty & Debbi McDermott 564-4231

26 • MEDITERRA - RAVELLO • 14915 Celle Way • \$3,499,000 • Premier Properties • Emily K. Bua/Tade Bua-Bell 213-7420

27 • PORT ROYAL AREA • 3541 Gordon Drive • \$3,995,000 • Premier Properties • Beth Hayhoe McNichols 821-3304

>\$4,000,000

28 • OLD NAPLES • 155 - 20th Avenue South • \$4,695,000 • Premier Properties • Marty & Debbi McDermott 564-4231

>\$5,000,000

29 • PORT ROYAL • 777 Kings Town Drive • \$5,950,000 • Premier Properties • Richard G. Prebish II 357-6628



PELICAN BAY - POINTE VERDE ▲
This custom designed estate home features volume ceilings, 4 bedroom suites, a home theatre & library. Pool & spa.
\$3,995,000 | Barbi/Steve Lowe | 216-1973



PELICAN BAY - GEORGETOWN ▲
Borelli-built, French Provincial 2-story manor home. 5 BR with elevator, media room & library. Turnkey furnished.
\$2,895,000 | Jane Darling | 290-3112



PELICAN BAY - CAP FERRAT ▲
#1001 - SW corner residence, panoramic Gulf/bay views. Den, 3 bedrooms, 3 baths, high-end finishes, pool, secured entry.
\$2,800,000 | Ellen Eggland | 571-7192



PELICAN BAY - BARRINGTON ▲
Spectacular lake views! Large screened lanai with pool & outdoor kitchen. Master suite wing plus 3 other bedrooms.
\$2,395,000 | Mary Halpin/Jamey Halpin | 269-3005



PELICAN BAY - ISLE VERDE ▲
This villa is absolutely stunning and offers 4,000+ SF under air. Over \$300,000 in recent improvements.
\$2,195,000 | Jane Darling | 290-3112



PELICAN BAY - ST. RAPHAEL ▲
#1504 - Stunning views from this gorgeous 15th floor, 4 bedrooms plus a den, 4 baths and 3,100 SF under air residence.
\$2,095,000 | Jane Darling | 290-3112



PELICAN BAY - BARRINGTON ▲
Overlooking lake and golf; 3,946 A/C SF, 3BRs plus den. Gourmet kitchen, Australian cypress floors; 3-car garage.
\$2,050,000 | Jane Darling | 290-3112



PELICAN BAY - MONTENERO ▲
#508 - Warm beachfront home with western exposure, 3,400 A/C SF & private elevator. Panoramic views of Gulf and preserve.
\$1,975,000 | Judy Perry/Penny Lyle | 261-6161



PELICAN BAY - CAP FERRAT ▲
#401 - Former model, high-end furnishings & accessories included. Preferred SW corner 3BR/3BA+den, spectacular Gulf views!
\$1,850,000 | Jean Tarkenton | 595-0544



PELICAN BAY - PINECREST ▲
Renovated inside and out, 4 bedroom, 4.5 bath home. Cook's kitchen, family room, heated pool/spa, 3-car garage.
\$1,795,000 | Janet Rathbun | 860-0012



PELICAN BAY WOODS ▲
Breathtaking golf vistas! Unique plan with 3 BRs, den and 3 BAs. Bamboo floors, new gourmet kitchen. Pool/lanai.
\$1,750,000 | Jane Darling | 290-3112



PELICAN BAY - COCObAY ▲
Lakerfront courtyard villa. Three bedrooms, den and 3,440 total SF. Separate guest house. Screened courtyard.
\$1,749,000 | Linda Platt | 269-2322



PELICAN MARSH - TERRABELLA ▲
Curved cherry staircase, formal living, dining & family rooms. Pool, spa, overlooks lagoon. Completely furnished.
NOW \$1,425,000 | Rod Soars | 290-2448



PELICAN BAY - RENAISSANCE ▲
#3A - Charming residence with high ceilings, granite, wood-burning fireplace, loft library, skylights. Furnished.
\$1,199,000 | Susan Barton | 860-1412



PELICAN MARSH - GABLES ▲
Four bedrooms, 4 BAs, 3-car garage, pool, lake view. Granite counters, fireplace, tray ceilings, 2 new A/C systems.
\$1,199,000 | Ray Couret | 293-5899



PELICAN BAY - CORONADO ▲
#1104 - Gulf views from every room. Stainless appliances, new A/C unit, granite countertops, tray ceilings. Tram to beach.
\$997,000 | Linda Perry/Penny Lyle | 261-6161



PELICAN BAY - L'AMBIANCE ▲
#201 - Sensational view! Tropical aquascape view enhances the open spaciousness of this coach home. Incredible amenities.
\$995,000 | Ellen Eggland | 571-7192



PELICAN BAY - ST. RAPHAEL ▲
#14 - Corner 3 bedroom, 3 bath villa with private elevator, sunny private pool, fireplace and "Juliet" balcony. **NOW \$995,000**
Karen Coney Coplin | 261-1235



PELICAN BAY - HERON ▲
#802 - Your home in the sky awaits. Stunningly remodeled. Unobstructed bay and Gulf views. Two BRs, den, 3 BAs.
\$945,900 | Kathryn Hurvitz | 659-5126



PELICAN BAY - MARBELLA ▲
#1105 - Wonderful Gulf views from this 2 bedroom, 2.5 bath with approx. 2,000 total SF. Full service building. **\$899,500**
Emily K. Bua/Tade Bua-Bell | 213-7420



PELICAN BAY - ST. RAPHAEL ▲
#14 - Elegant garden residence, private pool and luxuries of condominium living. Two bedrooms, great room, marble floors.
\$745,000 | Cynthia Joannou | 273-0666



PELICAN BAY - ST. MARISSA ▲
#1002 - Endless Gulf of Mexico views from this 2BR plus den condominium. Beautifully updated building with great amenities.
\$719,000 | Jennifer/Dave Umess | 273-7731



PELICAN BAY - ST. PIERRE ▲
#1504 - Watch the sun rise over golf course and sun set over Gulf. Wood floors, newer appliances, screened/open balconies.
\$688,000 | Kathryn Tout | 250-3583



PELICAN BAY - ST. NICOLE ▲
#1202 - Sunsets from balcony! Pristine 2 bedroom, 2 bathroom residence. Gorgeous Gulf views, beautiful furnishings.
\$675,000 | Pat Duggan | 216-1980



PELICAN BAY - CHATEAUMERE ▲
#301 - Fabulously updated 3 bedroom, 3 bath corner residence with wraparound lanai. Move in and enjoy!
\$649,777 | Esther Van Lare | 404-3045



PELICAN BAY - CALAIS ▲
#102 - New 20" tile, carpet, cabinets, granite & marble counters, stainless appliances & crown moulding. Attached garage. **\$559,000**
Barbi/Steve Lowe | 216-1973



PELICAN MARSH - OSPREY POINTE ▲
#101 - Quiet location overlooking golf course. Southern exposure, 2BR+den/2.5BA, many upgrades. Clubhouse with pool & spa. **\$499,000 | Janet Rathbun | 860-0012**



PELICAN BAY - STRATFORD ▲
#912 - Extremely beautiful views of the Gulf. Newer A/C unit, hot water heater, in this 2 bedroom, 2 bath high-rise.
NOW \$449,000 | Polly Himmel | 290-3910



PELICAN BAY - CHATEAUMERE ▲
6060 Pelican Bay Blvd. #201 - Beautifully renovated! Spectacular lake/golf views. Enclosed lanai with sliding glass doors. Turnkey furnished. **\$425,000**
Julie Rembos/Linda Ohler | 595-1809



PELICAN MARSH - CLERMONT ▲
#202 - Three bedrooms, 2 bathrooms, and a 2nd floor location. Lake views and palm tree-lined sunsets. Tastefully updated.
\$399,000 | Pam Hartman | 312-415-4058



PELICAN BAY - AVALON ▲
#C4 - Second floor 2BR/2BA coach home w/1,335 sq. ft. A/C. Next to Community Ctr., beach tram. Priced to sell! Furnished.
\$399,000 | Philip Mareschal | 269-6033



PELICAN BAY - GLENCOVE #808 ▲
5807 Glencove Drive - Beautiful, corner 2nd floor 2BR, SW exposure. New kitchen, glassed-in lanai. Walk to tram. **\$395,000**
Linda Ohler/Julie Rembos | 404-6460



PELICAN MARSH - SEVILLE ▲
#912 - A wonderfully updated lake front 3BR/2BA condominium. Newer granite countertops, carpet, paint. Two-car garage.
\$349,000 | Dina L. Moon | 370-1252



PELICAN MARSH - ARIELLE ▲
#1805 - Steps to pool, 2nd floor 3BR/2BA carriage home with 1,844 sq. ft. A/C. Lake view, gated golfing & tennis community.
\$324,900 | Ray Couret | 293-5899



PELICAN MARSH - ARIELLE ▲
#907 - Beautifully decorated 2 BR + den on the golf course with 2,066 total SF. Close to the beach. Amazing amenities.
\$305,000 | Vickie Larscheid | 250-5041

PELICAN BAY

Single Family Homes

BARRINGTON 6959 Green Tree Drive
Pristine 4 BR+den/5.5BA pool home on golf course. Tram to beach, golf/social memberships, fitness center, tennis. **\$2,000,000 | Sharon Kipyk | 777-3899**

OAKMONT 709 Turkey Oak Lane
One house from the lake. Cathedral ceilings, French doors, 4 bedrooms and 3 full baths. Large heated pool. **\$1,350,000 | Sharon Kipyk | 777-3899**

Condominiums/Villas

CAP FERRAT 6597 Nicholas Blvd. #PH-11
Extraordinary Penthouse! World Class Views! Elegant & quality interiors, expansive terraces encompassing 6,800 SF. **\$5,990,000 | Barbi/Steve Lowe | 216-1973**

MONTENERO 7575 Pelican Bay Blvd. #1403
Unobstructed Gulf views! Luxurious 3BR/3.5BA, family room, grand salon and two guest suites. World-class amenities. **\$2,895,000 | Cynthia Joannou | 273-0666**

COCObAY 7853 Cocobay Drive
Lakerfront courtyard villa with guest cabana. Three bedroom plus den. Private pool/spa. Many recent improvements. **\$1,700,000 | Cathy Owen | 269-3118**

ST. LAURENT 6849 Grenadier Blvd. #1104
Expansive Gulf, city & golf views! Newly renovated, corner 3 bedroom. Southern exposure & 2 terraces. **\$1,340,000 | Phyllis O'Donnell/Patrick O'Donnell | 269-6161**

ST. LAURENT 6849 Grenadier Blvd. #705
Spacious corner 3BR with Bay, Gulf and golf views. Panoramic sunsets from open air lanai. Large master suite. **\$1,150,000 | Michael Lawler/Janet Rathbun | 571-3939**

PELICAN BAY

Condominiums/Villas

TIERRA MAR 572 Tierra Mar Lane
Rare lakefront 3 BR villa sits on oversized Tierra Mar lot with southern exposure. Vaulted ceilings & lots of glass. **\$1,150,000 | Linda Platt | 269-2322**

VILLA LANTANA 7084 Villa Lantana Way
Totally updated 3 BR, 2.5 BA pool home in a small, lovely complex. Two bedrooms on 2nd floor with enclosed porch. **\$1,100,000 | Carol Loder | 860-4326**

GROSVENOR 6001 Pelican Bay Blvd. #1705
Extremely open and airy standout. Modified plan. Granite countertops, marble flooring, 3M film on all windows. **\$1,090,000 | Jerry Wachowicz | 777-0741**

LAS BRISAS 18 Las Brisas Way
Gorgeous 3 bedroom villa with 2,600 SF under air, prime southwest exposure, a private pool, and remodeled kitchen. **\$1,050,000 | Jane Darling | 290-3112**

ST. RAPHAEL 7117 Pelican Bay Blvd. #207 **OPEN SUN. 1-4**
Peaceful, tropical setting with sunsets galore. Bamboo flooring, 3 bedrooms, hurricane shutters & 2,200+ total SF. **\$995,000 | Jean Tarkenton | 595-0544**

INTERLACHEN 6732 Pelican Bay Blvd. OPEN SUN. 1-4
Spacious floor plan with 3 bedrooms and 2-car garage. Wonderful lake/pool views. Beach access, pool, tennis. **\$699,500 | Emily K. Bua/Tade Bua-Bell | 213-7420**

INTERLACHEN 6760 Pelican Bay Blvd. #333
Lovely 3BR/2BA condominium is all about location & space. Tram to beach facilities. Beautiful golf course views! **\$599,000 | Carol Loder | 860-4326**

ST. NICOLE 5550 Heron Point Drive #603
Very nice recently updated 2BR/2BA condominium with outstanding Gulf/Bay views! Wonderful amenities, private beach. **\$595,000 | Fred Alter | 269-4123**

PELICAN BAY

Condominiums/Villas

ST. NICOLE 5550 Heron Point Drive #203
An outstanding 2BR/2BA furnished condominium with a terrific view of the mangrove preserve. Private beach access. **\$499,000 | Fred Alter | 269-4123**

HYDE PARK 6300 Pelican Bay Blvd. #A-402
Fantastic lake and golf course views from the terrace of this 2 bedroom, 2.5 bath condominium. Convenient to all. **\$430,000 | Pat Biernat | 269-6264**

PELICAN MARSH

Single Family Homes

VENTURA 8816 Ventura Way
Expansive great room & kitchen. "Spinnaker" floor plan, 3BR plus loft/den, lanai with pool. Attached 2-car garage. **\$545,000 | Pat Duggan | 216-1980**

Condominiums/Villas

TERRABELLA 9154 Torrefino Court
Contemporary villa w/European-style finishes. Three bedroom, upgraded cabinetry, guest cabana & courtyard pool/spa. **\$1,285,000 | Rod Soars | 290-2448**

IVY POINTE 1809 Ivy Pointe Court
Lovely villa w/3 bedrooms plus a den/study and 2,900+ total SF. Spectacular lake/golf views! Refurbished pool cage. **\$870,000 | Carol Loder | 860-4326**

ARIELLE 2245 Arielle Drive #2101
New wood flooring & great decor! This corner 3 bedroom plus family room/den residence enjoys a peaceful lake view. **\$357,500 | Jean Tarkenton | 595-0544**



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ARTS & ENTERTAINMENT

WEEK OF SEPTEMBER 10-16, 2009

A GUIDE TO THE NAPLES ARTS & ENTERTAINMENT SCENE



the minister of groove

DRUMMER ZORO
FEATURED AT THE PHIL'S
PERCUSSION SUMMIT

BY NANCY STETSON
nsetson@floridaweekly.com

For Zoro, it's always been about the beat.

As far back as he can remember, he was always intrigued by rhythm.

"When I was a little kid, growing up in the '60s, '70s, listening to soul music, funky music, gospel, I was attracted to the rhythm right away," he says.

"First thing I remember doing, at 4 or 5, is banging on empty Folgers coffee cans, listening to soul music. I'd make my own drum kit with old Folgers cans with the yellow rubber lid. People would put candy in there or coins. I would beat on it, playing along with the transistor radio."

SEE ZORO, C4 ►

>>inside:
Percussion Summit 2009 at the Phil Sept. 12
C4

WEEK at-a-glance



Say cheese!

Reagan Rule opens her new photography studio, and other celebrations around town.
C20-21 ►



Just not into it

Film critic Dan Hudak says don't bother putting good money into 'Extract.' **C9** ►



Let the music begin

'Baroque from A to Z' opens the new season for the Naples Philharmonic. **C13** ►

Remembering Erich Kunzel, 'The Prince of Pops'

BY PEG LONGSTRETH
plongstreth@floridaweekly.com

Erich Kunzel, the beloved, Grammy Award-winning "Prince of Pops" who died Sept. 1, might have had a shot at longevity had the diagnosis he received less than five months ago only revealed colon cancer.

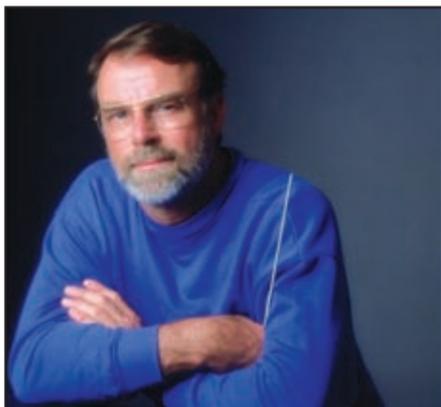
Kunzel, 74, whose father died of colon cancer, had been meticulous about frequent colonoscopies. His last one, completely negative, had been only slightly more than a year earlier.

In late April, he and his wife had left their Naples home and were driving to their home in Lexington, Ky., before

heading to Swan's Island off the coast of Maine for the summer. On the road, Kunzel suddenly developed severe nausea and gastrointestinal pain. Suspecting food poisoning, they stopped at an emergency room.

But after a few tests, Kunzel sensed his life was about to change. Arrangements were made to see his regular doctor immediately upon his arrival in Lexington.

His premonition was correct: Not only did he have colon cancer, but the cancer had spread to his pancreas and liver as well.



COURTESY PHOTO

SEE KUNZEL, C17 ► Erich Kunzel



Gimme five

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SANDY DAYS, SALTY NIGHTS

Date night at the fair is a rollercoaster of emotions



ArtisHENDERSON
sandydays@floridaweekly.com

The fair has all the hallmarks of a good date: carnival rides, carnie games, freak shows and fried food. My latest love and I recently explored the fun, starting at the corndog stand and making our way along the midway.

At the fair's biggest roller coaster, my date stroked my clammy hand and convinced me to ride. He held me close as we waited in line and smiled wide as our car tick-ticked up the first steep hill. The coaster hovered at the top, in the weightless space where it still seemed possible to turn back, then plunged down the opposite side. My stomach — and the corndog — rose to the back of my throat. When we had dipped through every terrifying turn, the coaster pulled back into the station. I was shaking and my date was laughing, but his laugh was contagious and soon I was laughing too, glad to have this thrill ride of a man next to me.

Further down the fairway, we stumbled on a fortune telling machine. My date rummaged through his pocket and handed me a quarter. I slipped the coin in the slot, and a yellow piece of paper slid out. "You will be very happy with the one you have chosen for your life's companion," it read. Behind me, my date smiled. He put another coin in the machine, and a blue card slipped out. "The devil and his pitchfork are gadding about. The devil will get you if you don't watch out," it read. "He places temptation in your way. Be strong, be firm and you won't stray."

His brow knotted, and he tucked the blue slip of paper in his back pocket.

"Let's check out the freak show," he said.

The sign outside promised the usual sword swallowing and contortion tricks, but I sensed a danger in it, the way the air feels heavy before a coming

storm. Inside, we squirmed as freaks walked on glass and drove nails into their faces. In the second act, my date grew still. A striking woman in a red corset strode onto the stage. She carried a dancing flame on the tip of her tongue. Fire breather. Beside me, my date sat rapt, and I felt my confidence drain beneath the floorboards of the sticky wooden bleachers.

Outside, we walked along the midway, but my mood had turned. My date chatted happily next to me, oblivious to my dark humor, still filled with his vibrant buoyancy. At the Ferris wheel, he looked up with wide eyes.

"Let's ride," he said.

Our cart climbed through the wheel's rotation and he slid closer. As we crested the top, he leaned in and delivered a spectacular kiss, the kind that makes the world — and its

"The devil and his pitchfork are gadding about. The devil will get you if you don't watch out..."

petty jealousies — seem far away. Like that, my darkness lifted and I was suddenly glad to be in the light of this great man once again.

Like carnival nights and rollercoaster rides, every relationship has its ups and downs. The couples that hold tight to each other are the ones who will handle life's twists and turns. For the low points, there are always corndogs. ■



Contact Artis
>>Send your dating tips, questions, and disasters to: sandydays@floridaweekly.com

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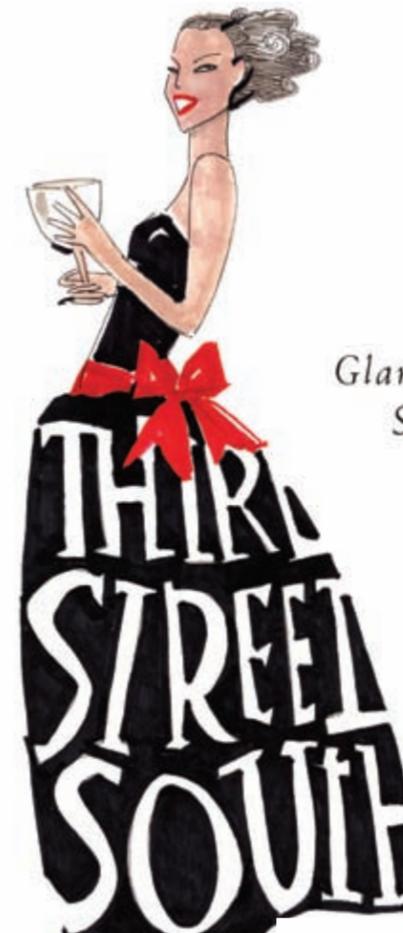
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ZORO

From page 1

Zoro was hooked on the Motown sound, which was big in his neighborhood, as well as anything from Stax Records from Memphis.

The first song he officially learned, he says, was "Hip Hug Her" from Booker T. and the MGs.

"It was really funky, it had that soul sound from Memphis," he recalls. "I had the 45, back in the day, the blue label. I thought, 'This is cool!' Whatever was going on with that record, I wanted to be part of that. That started the journey."

On Saturday, Sept. 12, Zoro will be a guest artist at the Percussion Summit, an annual event held at the Philharmonic Center for the Arts. Zoro, who's played all over the world, has toured and recorded with people such as Lenny Kravitz, Philip Bailey, Frankie Valli and the Four Seasons, Bobby Brown, The New Edition, Jody Watley and Sean Lennon.

He's scheduled to perform Paul Simon's "Late in the Evening," which he calls "a great Latin tune," George Benson's "Breezin'" Stevie Wonder's "I Wish" and "Samba 4-2" by Ralph McDonald.

The event also features Neil Grover, percussionist with the Boston Pops and founder of Grover Pro Percussion, as well as percussionists from the Naples Philharmonic Orchestra, the Florida Orchestra, the Atlanta Symphony Orchestra and the Jacksonville Symphony.

Among the evening's selections, the musicians will present the world premiere of "Janissary Band," composed by Stan Leonard, former timpanist of the Pittsburgh Symphony, as well as pieces written for a marimba orchestra.

The annual event, created and organized by Naples Philharmonic Orchestra principal timpanist John Evans, is highly popular and always presents a wide variety of genres such as military drumming, rock, Latin drumming, Japanese taiko drumming, as well as jazz and avant-garde compositions.

"What they do in Naples (at this event) is very unique and on a very high level, and I'm happy to be part of that," Zoro says. "The guys are first-class down there."

"For the general public, (the Percussion Summit) is an eye-opener, a revelation. They have no idea how in-depth percussion goes. It's the oldest instrument in the world. Way back, people were hitting on logs, making percussion sounds.

"Every sound is, in one way or another, percussion, because it's rhythmic. I'm pretty amazed at it myself. I'm a drum set player, and seeing how much scoring and arranging for all these different percussion instruments, how these guys write all that stuff out, it's incredible."

Percussion instruments played at the summit include not only drums but also any instrument that is struck or hit to create sound, including tambourines, triangles, xylophones, vibraphones, marimbas and pianos.

Drummer at heart

When he was growing up, Zoro's mother encouraged his musical interest.

"My mom bought me a Mickey Mouse drum kit when I was 10. It lasted all of a day," he says. "It had Mickey Mouse on the bass drum. It had paper heads, like an old Sears catalog cheapie. It was like a toy kit. It was probably too little and babyish for my age.

"But it ignited a fire in me. It set me on a path."

He also credits the first couple concerts he attended. One was Diana Ross and the Supremes and The Temptations in concert together.

"It was a life changing thing," he says.



COURTESY PHOTO

Zoro, called the Minister of Groove, has toured and recorded with Lenny Kravitz, Philip Bailey, Frankie Valli and the Four Seasons, Bobby Brown, The New Edition, Jody Watley and Sean Lennon, among others.

Another memorable early concert: Frank Sinatra.

"It was mesmerizing. It was so cool to hear all the music and see the orchestra, and to be a part of something special."

Though he's often classified as an R&B drummer, Zoro insists he's more eclectic than that.

As a result of growing up listening to a wide variety of music, he loves all different genres, he says. His CD collection of over 6,000 CDs includes classical, jazz, funk, fusion, Latin music and movie soundtracks.

"I just love music," he says, "listening to all kinds of music."

"People love to categorize things. I play everything: jazz, rock, funk. People know me as being funky, in terms of my style, but I play all styles, a wide variety, and always have, throughout my career."

The Minister

"They call me the Minister of Groove. Every good style of music grooves. Frank Sinatra had a groove, Count Basie had a groove. Jimi Hendrix had a groove. Anything that sounds good grooves."

"That's why people like all those styles of music; it grooves people's hearts. Remember that old '80s or '90s song by Deee-Lite, 'Groove is in the Heart'? You can groove out to Frank Sinatra as much as Nirvana, as much as U2. Funk isn't the only thing that grooves."

He's turned his own children, 10 and seven, onto Sinatra.

"My little children love Frank Sinatra: 'The Lady is a Tramp,' 'I've Got You Under my Skin,'" he says. They just know that it sounds great and they dig it. I've raised them on great music since they were little, Earth Wind and Fire to Frank Sinatra, they love it all.

"I don't care if they're musicians, I just want them to hear a wide variety of music, like I expose them to a wide variety of foods, so there's not a lack of culture in their lives."

Zoro's passion for drumming comes through in his speech and in his playing. He feels strongly about encouraging others. He's often recognized at airports. Someone saw him in concert or on TV, or kids will come up to him and tell him they've seen him on YouTube.

He always takes a few minutes to talk, and carries his own signature sticks with him to hand out.

"Moments like that, although they might seem small to us, they're life changing," he says. "I had moments like that,

if you go

>> Percussion Summit 2009

>> **When:** 8 p.m. Saturday, Sept. 12

>> **Where:** The Philharmonic Center for the Arts, 5833 Pelican Bay Blvd., Naples

>> **Cost:** \$28 for adults and \$15 for students

>> **Information:** Call 597-1900. A separate drum clinic will be held from 3-6 p.m. Tickets for the clinic are \$18 for adults and \$12 for students.

little key things, people who gave you a kind word and you hung onto that."

When Zoro was 18, he sat down at the drum set of Jeff Lobber's band and jammed a little. Mr. Lorber heard him and said to him, "Wow man, you've really got a talent. You're going to be one of the superstar drummers."

He doesn't know if the jazz musician really meant it or was just being kind, but Zoro believed it.

"I hung onto those words as if they were life," he says. "So all my life I've given out words of encouragement to thousands of people, because each word is a ripple effect."

He recalls one time the drummer from the Dave Matthews Band called him and invited him to their show at the Forum in Los Angeles. He wanted to send a limo to bring Zoro to the venue, but Zoro was in Toronto at the time.

"He said, 'Well man, I met you a long time ago, when you used to play with Bobby Brown. I was just some fan, some kid, and you talked to me, you encouraged me.'"

The vision

How did Zoro get to where he is now?

"You absolutely refuse to give up the vision, even when no one else sees it," he says. "I'm absolutely relentless. I feel like dreams and visions are placed in our heart by God, he gives them to people. But only the bold, the tenacious, the courageous, the purpose-driven people fulfill it. It takes a certain amount of courage to pursue something, when it doesn't look like it will happen."

"I do everything by faith. I don't look at the circumstances. If I looked at circumstances, I wouldn't accomplish half of what I do. I look at the vision, keep it in my mind's eye. Some visions take years, 10 years, a lifetime; the people who achieve them are the people who refuse to give up on them. It has to do with endurance, persevering, and hard work."

For example, Philip Bailey of Earth Wind and Fire was one of the first artists he worked with. Growing up, Earth Wind and Fire was one of his favorite bands. As a kid, he'd daydream about meeting them on a plane, talking with them.

"All these things I'm doing today I literally daydreamed about," he says.

His book and DVD package, "The Commandments of R&B Drumming" and "The Commandments of Early Rhythm and Blues Drumming," have won awards and been named the best educational books.

"All of my books and DVDS have won numerous awards around the world," he says. "Lenny Kravitz reminded me of (when I wanted to write them), saying, 'I remember when you told me that you wanted to write these books, things you fantasized about, and now here they are.'"

Zoro has played with Mr. Kravitz off and on over the past 17 years.

"Some tours I do, some I don't," he says. "We go back a long ways."

He also worked with Frankie Valli.

"I was with Frankie during the years he was birthing the concept of 'Jersey Boys,'" Zoro says. "I told him about my dreams and visions to write books, and he told me his dreams of doing a Broadway musical. When it was just an idea in his head, we'd sit and talk about our vision for the next 15 years. And all that stuff has come to pass in both of our lives. When I got to see it, it was very special to me. The music is incredible, but deeper significance, I knew him well, spent a lot of time with him in LA and on the road. Hearing his dream from the beginning, all the stages of what it takes to make a dream into a reality, it was really special."

Zoro believes in giving back to others.

"When I do a clinic or performance or teach, I'm there for three things: inspiration, motivation, education," he says. "I'm not there to be a prima donna rock star and have people kiss up to me. I don't see myself as anything except a servant."

"It gives me incredible elation and joy when I'm a conduit for other people, when I inspire them. I inspire them by my life itself, the way I treat people. I give my heart to everything, I don't hold anything back. We have a short duration here on the planet. I want to know I affected people while I was here." ■

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WHAT TO DO, WHERE TO GO

Best bets for the weekend



Here's what the United Arts Council of Collier County suggests you work into your plans for Friday, Saturday and Sunday, Sept. 11-13. It's a good idea to call ahead for open hours and specific times.

■ **Keep the Beat** – The Percussion Summit 2009 and percussion clinics at the Philharmonic Center for the Arts. Saturday. 597-1900 or www.thephil.org. See story on page C1.

■ **Baroque from A to Z** – The Chamber Ensemble of the Naples Philharmonic Orchestra at the Phil. Sunday. 597-1900 or www.thephil.org.

■ **Closing Exhibits** – Last weekend to see “Kathy Spalding: The Rookery Bay Continuum” and “Joel B. McEachern: Conversations with the Light” at The von Liebig. Friday and Saturday. 262-6517 or www.naplesart.org.

■ **Betty Newman Art Exhibits** – McCormick & Schmicks at Mercato and also at the Marco Island Center for the Arts. 784-4436 or www.bettynewmanart.com.

■ **Small Wonders** – The Children's Museum of Naples takes youngsters on a “Journey through the Everglades” at Waterside Shops. Saturday. 514-0084 or www.cmon.org.

■ **All That Jazz** – The Naples Jazzmasters at the Norris Center. Saturday. 213-3049.

Theater

■ **Auditions** – The Naples Players will hold auditions for the main stage show “Crimes of the Heart” at 2 p.m. Saturday, Sept. 12, at Sugden Community Theatre. The show runs Nov. 25-Dec.19. No appointment necessary for try-outs. 434-7340, ext. 10.

■ **More Auditions** – TheatreZone will hold its season auditions from 10 a.m. to 5:30 p.m. Sept. 19 and 20 at G&L Theatre at The Community School of Naples. The season's lineup includes “Man of La Mancha,” “High Spirits”

and “I Love My Wife.” 449-2323.

■ **Clockwork Orange** – More Crinoline Productions presents the theological drama “A Clockwork Orange” at the Sidney & Berne Davis Art Center in downtown Fort Myers now through Sept. 26. 333-1933 or www.sbdac.com.

■ **Bill W. and Dr. Bob** – The Off Broadway Palm Theatre in Fort Myers presents “Bill W. and Dr. Bob,” the story of a stockbroker and a surgeon, both alcoholics, whose relationship becomes the inspiration for the Twelve Steps of AA, through Oct. 3. 278-4422 or www.broadwaypalm.com. See review on page C8.

■ **A Killer Act** – The Murder Mystery Dinner Train presents “A Killer Act,” a comical production set in the 1940s that tracks the trials and tribulations of four USO-style performers as they compete to become the next big act for the burgeoning Miami lounge club scene. www.semigulf.com or 275-8487.

Live bands

■ **The Bay House** – 6-9 p.m. Wednesday-Saturday: Jazz with Stu Shelton and Patricia Dean. 799 Walkerbilt Road. 591-3837.

■ **Capri, A Taste of Italy** – Thursday: Jebry's Jazz Jam; Friday: Manhattan Connection; Saturday: Billie Jollie; Monday: Bob Zottola and The Expandable Jazz Band; Tuesday: karaoke with Steve Roberts; Wednesday: Cahua & Cream. Riverchase Plaza, 11140 Tamiami Trail. 594-3500.

■ **Jack's Bait Shack** – Thursday: Soapy Tuna; Friday and Saturday: Geek Skwad; Monday: Overthrowing Amy; Tuesday: Geek Skwad; Wednesday: Love Funnel. 975 Imperial Golf Course Blvd. 594-3460.

■ **Naples Flatbread & Wine Bar** – 6:30-9 p.m. Thursday: Blues and jazz with Rick Howard, Dave Tregether, John Lamb and Bob Zottola; 8-11 p.m. Saturday: “Acousticlectic Music for the Easily Amused” featuring Beck; 6:30-9 p.m. Sunday: Bob Zottola and The Expandable Jazz Band. 6436 Naples Blvd., 598-9463.

■ **Paddy Murphy's** – Thursday: Justin; Friday: Barefoot Geno; Saturday and Tuesday: Michael “Maxi” Courtney; Monday: Patrick. 10 p.m. to closing. 457 Fifth Ave. S., 649-5140.

■ **The Pickled Parrot** – 5-9 p.m. Thursday: Nevada Smith; 5-10 p.m. Fri-

day: Steve Hill; 5-9 p.m. Saturday: Max Courtney. On the boardwalk at 1100 Sixth Avenue South. 435-7900.

■ **Piola** – 6-9 p.m. Sunday: Marc Meyers at the piano playing popular jazz and rock favorites. 9118 Strada Place in Mercato. 592-5056.

■ **South Street City Oven and Grill** – Thursday: Monkey Mitchell; Friday: Maxi Courtney at 5:30 p.m. and Justin Raymond at 9:30 p.m.; Saturday: The Gladezmen; Sunday: No Way Jose; Monday: Casey Weston; Tuesday: karaoke; Wednesday: Maxi Courtney. 1410 Pine Ridge Road. 435-9333.

Thursday, Sept. 10

■ **Evenings on Fifth** – “Labor of the Lyric” takes place from 7-10 p.m. along Fifth Avenue South. 435-3742 or www.downtownnaplesassociation.com.

■ **Disney on Ice** – “Worlds of Fantasy” will be presented at Germain Arena today through Sept. 13. 334-3309.

■ **Laugh It Up** – Gary Owen performs today through Sunday at the Off the Hook Comedy Club on Marco Island. 389-6900.

■ **Recital** – The Bower School of Music at Florida Gulf Coast University presents “Violin Virtuosity,” with guest artist Charles Stegeman on violin and FGCU professor of music and head of piano studies Michael Baron on piano. Free at 7:30 p.m. in the Student Union Ballroom. 590-7209.

Friday, Sept. 11

■ **Remembering 9/11** – Artist Leoma Lovegrove hosts “Painting Out Loud,” a performance art event to commemorate 9/11, from 10-11:30 a.m. at Broadway Palm Dinner Theatre in Fort Myers.

■ **Memorial Mass** – The Gulfcoast Retired Firefighters Association will hold a memorial mass to honor all who perished in 9/11 beginning at 5:30 p.m. at St. Peter the Apostle Catholic Church on Rattlesnake Hammock Road.

Saturday, Sept. 12

■ **Run for It** – The Bulldog Dash 5K race and a one-mile fun run step out from Oakridge Middle School to benefit the American Cancer Society Relay for Life. 595-3194.

■ **To Market, To Market** – Stock up on local produce, fresh flowers and other goodies from 7:30-11:30 a.m. in the parking lot behind Tommy Bahama's off Third Street South.

■ **Meet the Dealers** – Open house from 10 a.m. to 5 p.m. at the Home and Garden Mall will give shoppers the chance to meet the dealers and enjoy discounts on new and consigned items at the Home and Garde Mall, 4910 U.S. 41 N. in Tanglewood Marketplace. 262-2224.

■ **Story Time** – Bring the little ones for fun-filled stories, singing and coloring activities beginning at 11 a.m. at Barnes & Noble in Waterside Shops. 598-5205.

■ **Small Wonders** – Waterside Shops invites children on a journey through the Everglades from 11 a.m. to 3 p.m. Explore the unique plants and animals that call the Everglades home and then make a nature journal to take home. Presented along with the Children's Museum of Naples. 514-0084.

■ **Book Signing** – Naples author Joe Carufe will talk about and sign copies of his “Repeat Business” from 11 a.m. to 1 p.m. at Delnor-Wiggins State Park. 597-6196

■ **It's Your Move** – The Southwest Florida Chess Club invites players of all ages and abilities to gather at Books-A-Million at Mercato from 1:30-5 p.m. 898-0458 or e-mail swflchess@yahoo.com.

■ **Chefs Auction** – Celebrating its 20th year, the March of Dimes Signature Chefs Auction gets cooking at 6 p.m. at Sanibel Harbour Resort & Spa in Fort Myers. \$125 per person. 433-3463, RFranklin@MarchofDimes.com or www.marchofdimes.com/florida

■ **The Beat Goes On** – Percussion Summit 2009 starts at 8 p.m. at the Philharmonic Center for the Arts. 597-1900. See story on page C1.

■ **Free Music** – Groove to the classic rock sounds of Both Hands beginning at 8 p.m. under the stars in Market Plaza at Gulf Coast Town Center. 267-0783 or www.gulfcoasttowncenter.com.

Sunday, Sept. 13

■ **Go for Baroque** – The Philharmonic Orchestra's Baroque Ensemble performs “Baroque from A to Z” at 3 p.m. today and at 8 p.m. Tuesday at the Philharmonic Center for the Arts at 3 p.m. \$15 for students; \$32 for others. 597-1900 or www.thephil.org.

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WHAT TO DO, WHERE TO GO

Sunday, Sept. 13

■ **French Twist** – Williams & Sonoma at Waterside Shops offers a complimentary class in the classic French techniques of braising and sautéing beginning at noon. 514-2213.

■ **Water-Ski Show** – Miromar Outlets presents a free show by the Southern Extreme Water-Ski Team at 4 p.m. 948-3766 or www.MiromarOutlets.com.

Monday, Sept. 14

■ **Beachcombing** – Barefoot Beach Preserve holds a “Beachcombing and Shelling” program at 10 a.m. Meet at the Learning Center at Barefoot Beach Preserve. The program is free, but there is an entrance fee into the park for those who do not have a Collier County parking permit.

■ **All About Orchids** – The Southwest Florida Orchid Society holds its monthly meeting at 7:30 p.m. at the Rutenberg Eco Living Center in Fort Myers. Bob Busch of Exotic Orchid Nursery will discuss repotting techniques. Doors open at 7 p.m. for a Q&A session on orchid fundamentals. 561-0587 or www.swfos.org.

■ **Watercolor Class** – Patty Kane presents “An Evening of Creativity” from 6-9 p.m. at Rosen Gallery & Studios on J&C Boulevard. Reservations requested: patty@artbypattykane.com or 821-1061.

■ **Trivial Pursuit** – Test your knowledge of the small stuff during Trivia Night beginning at 7:30 p.m. at The Pub at Mercato. 594-9400.

Tuesday, Sept. 15

■ **Moms and Tots Story Time** – Sit for a story and some songs and coloring fun with Miss Jessica and Miss Felicia beginning at 10 a.m. at Barnes & Noble in Waterside Shops. 598-5205.

■ **Go Baroque** – The Philharmonic Baroque Ensemble performs at the Philharmonic Center for the Arts at 8 p.m. 597-1900 or www.thephil.org.

■ **Team Trivia** – Team trivia night begins at 9 p.m. at Boston Beer Garden on Immokalee Road. 596-2337.

Wednesday, Sept. 16

■ **Start with the Arts** – Children ages 2-5 and their adult companions are invited to C'Mon along with the Children's Museum of Naples to explore the world through art and stories. The free program is from 10-10:30 a.m. at the Collier County Library-South Regional Branch. Registration is required by calling 252-7542.

■ **Local History** – Guided tours of historic Palm Cottage are conducted by the Naples Historical Society from 1-4 p.m. Requested donation: \$8 for adults; \$5 for children. 261-8164 or www.napleshistoricalsociety.org.

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ARTS COMMENTARY

Here's to the story of two men in recovery

NancySTETSON
nstetson@floridaweekly.com



When you're in trouble, there's nothing like talking to someone else who's been in similar straits.

That's the secret of Alcoholics Anonymous.

Or, as its founders, Bill Wilson and Dr. Bob Smith liked to say, it's one drunk talking to another drunk.

These two men, who battled their own alcoholism for years, didn't mince words. They believed in total honesty, and in keeping things simple.

"Bill W. And Dr. Bob," playing at the Off-Broadway Palm Dinner Theatre through Sept. 26, relays the story of how they met and how, together, they forged the 12 steps that became the basis of AA.

It was a matter of self-survival; they saved their own lives. But the steps that helped them stay sober grew into a program that helps millions of people worldwide.

It's understandable to expect the topic might make for a show that's dreary or preachy. But the story of "Bill W. and Dr. Bob" is told in a series of short scenes that advance the plot and heighten the drama. And while there is talk of God and prayer, there's also a healthy dose of skepticism and cynicism. And, believe it or not, plenty of laughter.

A drunk's life provides endless dramatic fodder, perfect material for playwrights Stephen Bergman and Janet Surry, including family arguments, agonizing inner conflict, losing or constant fear of losing one's job, going into debt, experiencing blackouts, manic, mountain-top highs and crawling-on-your-belly lows.

Gary Kimble is perfect in the role of Bill W., a 1930s Wall Street stockbroker who's \$60,000 in debt and whose doctor says he'll die if he doesn't stop drinking. But despite all his promises to himself and to his nagging wife, Lois (Nancy Antonio), he can't stop. As his friend Ebby (Emory Bottorff), a fellow struggling alcoholic, says to him at one point, "You want to drink more than you want to live."

Mr. Kimble (who also directed the show) is skillfully adept at portraying the wide emotional swings of his character, from a sloppy, grandiose drunk gesturing wildly and slurring his words, to a sober man trying to resist the lure of laughter and the promise of liquor



COURTESY PHOTOS

Above: Bonnie Knapp as Anne Smith, Nancy Antonio as Lois Wilson and Stephanie Davis as one of the several characters she plays in "Bill W. and Dr. Bob."

Right: Gary Kimble as Bill Wilson and Nancy Antonio as his wife.



beckoning from a hotel bar. Even when he falls off the wagon yet again, he wins over the audience.

When he hits rock bottom in a hospital and has a revelation, it's one of the show's most moving scenes, both mystical and realistic at the same time.

Mr. Kimble's talent is matched by that of Richard Davis Springle as Dr. Bob. The two have played opposite each other before, on a national tour of "My Fair Lady," and there's magic when they are together on stage.

Mr. Springle plays Dr. Bob as a curmudgeon who hates church and doesn't believe in God or prayer. He's a surgeon

who takes a drink in the morning to get going and pops pills before surgery to steady his shaking hands. Mr. Springle delivers his lines with perfect comedic timing, and though your heart sinks when Dr. Bob gets drunk again, you can't help but laugh at how he shimmies and dances around his living room.

The play follows the separate paths of these two men until they finally meet. Dr. Bob says he'll give Bill 15 minutes; six hours later, they're still talking.

Ms. Antonio has the thankless job of being perpetually disapproving of Bill, with her pinched face and lectures. "Why don't you just stop?" she nags. As

If you go

>>What: "Bill W. and Dr. Bob"
>>When: through Sept. 26
>>Where: The Off-Broadway Palm Dinner Theatre, 1380 Colonial Blvd., Fort Myers
>>Cost: \$20-\$35
>>Information: Call 278-4422 or go to www.BroadwayPalm.com. Note that all evening shows at the venue now begin at 7:30 p.m. instead of 8 p.m.

if it were just that easy.

Bonnie Knapp, who's always a pleasure to see onstage, takes the opposite route. Married to Dr. Bob, she portrays Anne Smith as a nurturing Earth Mother, loving and longsuffering. She delivers her lines with a subtle, knowing humor, and her love of her husband underlies every line and gesture.

Stephanie Davis plays a number of roles, including a floozy waitress who coaxes Bill off the wagon and into bed and, my favorite of the group, a Southern woman married to an alcoholic. (Ken Johnson puts in a sterling performance as her husband, Billy, once again hospitalized to dry out.)

The set, by Tom Ross Prather, is one of the more sophisticated I've seen in the Broadway Palm's smaller theater. It's divided into three sections, with back panels that spin to present a numerous locales, including a café, two hotels, hospitals and the parlors, living rooms and dining rooms of various homes. There are many scene changes, and some seemed to take a long time, as actors and staff scurried to carry chairs and tables on or off.

Jim Conti's costume design helps authenticate the time period. (Especially of note are Dr. Bob's ties and Anne's flowered dresses and hats.)

The Broadway Palm has taken a gamble with this production, as it's much better known for presenting middle-of-the-road musical revues and shows, not dramas.

The theater taps into a different audience with "Bill W. and Dr. Bob," including recovery groups and those who don't typically attend theater. (I might be going out on a limb here, but I doubt the man with the shaved, tattooed head who was in the audience the night I attended, would want to see "Nonsense" or "Church Basement Ladies.")

The Broadway Palm has a great venue in its Off-Broadway space; perhaps now it'll be more willing to expand what it presents and offer more exciting, interesting shows. Shows like "Bill W. and Dr. Bob." ■

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★ ★
Is it worth \$10? No

After the unexpected success of "Office Space" in 1999, many have wanted writer/director Mike Judge to return to the workplace. Let this be a reminder to be careful what we wish for. "Extract" isn't terrible, but there's not much of the topical factory-set humor many will be looking for, and overall the tone is a bit too heavy to allow the comedy to really work. You know a movie is in trouble when it's only 90 minutes but feels a lot longer.

Jason Bateman stars as Joel Reynold, the owner of a food extract company whose wife Suzie (Kristen Wiig) refuses to have sex. When a new temp named Cindy (Mila Kunis) flirts with him, Joel, with the help of his bartender friend Dean (Ben Affleck), hires a gigolo (Dustin Milligan) to seduce Suzie, which would free Joel of guilt if he hooked up with Cindy.

Things naturally don't go as planned, and an accident at the factory that costs aspiring floor manager Step (Clifton Collins Jr.) one of his testicles means the business is facing a huge lawsuit. This is especially bad considering General Mills is interested in buying the company, but will not make an offer until Step's lawyer (Gene Simmons, miscast) goes away.

There's a lot of heavy emotional stuff here, and Mr. Judge never strikes the proper balance between comedy and drama. As a result, the very funny Kunis, Wiig and especially J.K. Simmons as the plant manager are criminally underused, and Mr. Bateman never figures out if he's supposed to play a scene straight or for laughs. The best performance is actually Mr. Affleck's, only because Dean is so one-dimensional we know not to take him seriously, even though Joel does.

It is Dean, you see, who always suggests drugs to solve Joel's problems, and who accidentally gives Joel a horse tranquilizer while pitching his self-described "stroke of genius" idea of hiring someone to sleep with Suzie. The character reminded me of John Goodman's turn in "The Big



Lebowski," in that Dean is a person who always thinks he has the right answer for Joel's problems, and in acts of pure stupidity Joel gives in and everything becomes worse. To fix the problems he then returns to Dean, and so on.

"Office Space" worked because it clearly spoke to the senseless inanity of working in an office, from pointless memos to annoying, incompetent bosses to infuriating and malfunctioning printers. But "Extract" doesn't have much to say about working in a factory, and as such it doesn't give working men and women much to relate to. Instead it's about adultery, lawsuits, drugs and unhappiness. In other words, if Mr. Judge extracted all the drama and just made a comedy about working in a factory, the movie would have been better off. ■

— Dan Hudak is the chairman of the Florida Film Critics Circle and a nationally syndicated film critic. You can e-mail him at dan@hudakonhollywood.com and read more of his work at www.hudakonhollywood.com.

Did you know? >> **Mike Judge** is also the creator of the long-running animated series "Beavis and Butthead" and "King of the Hill." After "Office Space," he wrote 40 pages of "Extract" before his representatives convinced him to do something more commercial. The misguided "Idiocracy" (2006) was the result of that new direction.

PUZZLE ANSWERS

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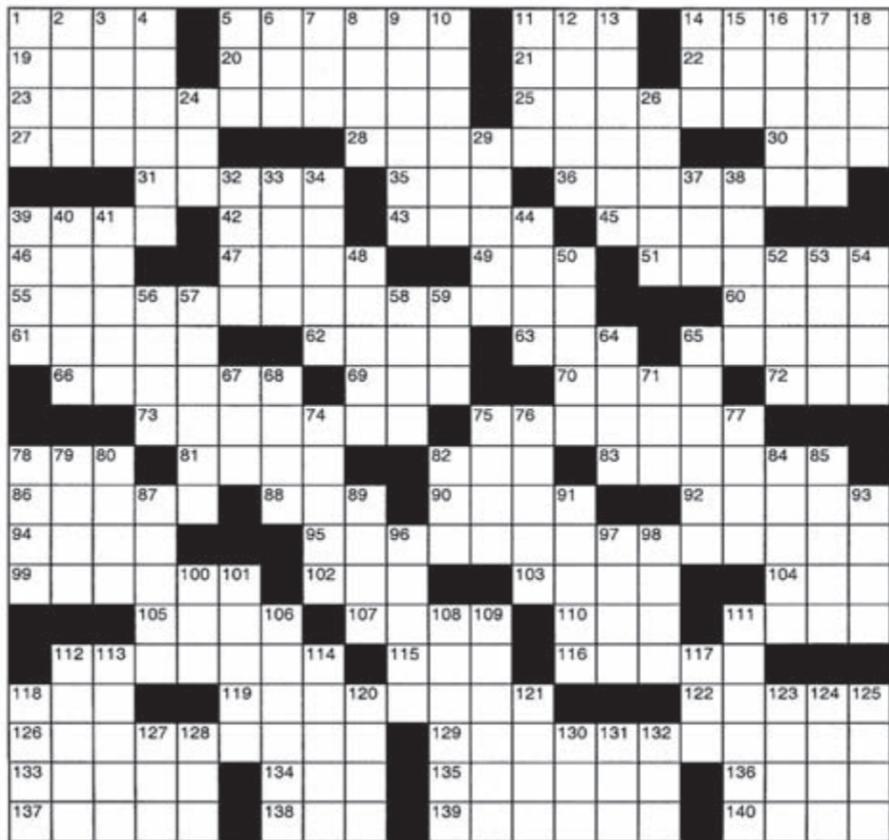
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FLORIDA WEEKLY PUZZLES

ALONG CAME JOANS



- ACROSS**
- 1 Spar
 - 5 Stomach remedy
 - 11 Tijuana two
 - 14 Bob Marley was one
 - 19 Literary pseudonym
 - 20 Deny
 - 21 Turner or Pappas
 - 22 Remove a corsage
 - 23 Joan Cusack film
 - 25 Joan Rivers line
 - 27 Hero's horse
 - 28 Brasilia architect Oscar
 - 30 Neighbor of Mont.
 - 31 Little spot in the sea
 - 35 Psychic Geller
 - 36 Triangle type
 - 39 Cut
 - 42 Coach Parseghian
 - 43 Blabby bird
 - 45 Zenith
 - 46 Rhine whine
 - 47 Dana and Seixas
 - 49 Precambrian —
 - 51 Ho Chi Minh City, once
 - 55 Joan Jett's group
 - 60 Ms. Montez
 - 61 — firma
 - 62 Jedi instructor
 - 63 "— vous plait"
 - 65 Cherbourg chapeau
 - 66 Acted like a stallion
 - 69 "Yuck!"
 - 70 Bargain
 - 72 Raven maven?
 - 73 Joan Collins series
 - 75 Joan Osborne hit
 - 78 Mil. address
 - 81 Hit the Haagendazs
 - 82 Fr. lady
 - 83 Showers, in winter
 - 86 Enjoy the weekend
 - 88 Behave like a bunny
 - 90 Gross subj.
 - 92 Rested
 - 94 Israeli airline
 - 95 Joan Didion book
 - 99 Declare
 - 102 Proverb
 - 103 European capital
 - 104 82 Across, farther south
 - 105 De Lesseps' canal
 - 107 Highflying agcy.
 - 110 "Krazy —"
 - 111 Director Peter
 - 112 Nursery noise-makers
 - 115 Gun the engine
 - 116 Guru
 - 118 — polloi
 - 119 Germs
 - 122 Certain marble
 - 126 Joan Sutherland's birthplace
 - 129 Joan Van Ark role
 - 133 Nome dome home?
 - 134 Habitually, to Herrick
 - 135 Clementi compositions
 - 136 Cultural grp.
 - 137 "Superman" star
 - 138 Carrere or Mowry
 - 139 Reduce in rank
 - 140 Disposition
- DOWN**
- 1 Cat calls?
 - 2 Heaps
 - 3 Father
 - 4 Comprehend
 - 5 Lodging
 - 6 Violin part
 - 7 Souffle ingredient
 - 8 First base man?
 - 9 Impressive lobby
 - 10 Dieter's snack
 - 11 Casino cubes
 - 12 Endorses
 - 13 Nero's tutor
 - 14 "Golden Girl" McClanahan
 - 15 Farm animal?
 - 16 Where to hear zarzuela
 - 17 Diacritical mark
 - 18 "Puppy Love" singer
 - 24 Drivers' lics., e.g.
 - 26 Shawls and such
 - 29 He gets down to work
 - 32 Etna ooze
 - 33 Hockey's Lindros
 - 34 Vulgar
 - 37 Meadow
 - 38 Ovid's fate
 - 39 "The Simpsons" creator
 - 40 Paint pigment
 - 41 "— ignorance is bliss . . ."
 - 44 Part of M.A.
 - 48 "Twist and —" ('62 hit)
 - 50 Out of the way
 - 52 Trail mix
 - 53 Butter sub
 - 54 Hoopster Archibald
 - 56 Nail type
 - 57 It's down in the mouth
 - 58 Nervous
 - 59 Contented sigh
 - 64 Composer Janacek
 - 65 Most morose
 - 67 Rock producer Brian
 - 68 Salt serving
 - 71 Workers' grp.
 - 74 Has a ball at the mall
 - 75 Bus starter?
 - 76 Peachy-keen
 - 77 Push a product
 - 78 Locality
 - 79 Lucre
 - 80 Norwegian name
 - 82 Merry month
 - 84 Make one's hair stand on end?
 - 85 "Heidi" author
 - 87 "He's making — . . ."
 - 89 Scheme
 - 91 Chores
 - 93 Godunov, e.g.
 - 96 Cognizant
 - 97 Cabbage concoction
 - 98 Bit
 - 100 Furrow
 - 101 Diva Nellie
 - 106 Radical
 - 108 Socked a shuttlecock
 - 109 Pilot
 - 111 Little house on the prairie?
 - 112 It makes women blush
 - 113 Passageway
 - 114 Bookstore section
 - 117 Ginnie —
 - 118 It grows on you
 - 120 "Later!"
 - 121 Grad
 - 123 Singer Vannelli
 - 124 "So — You" ('77 song)
 - 125 "Heavens to Betsy!"
 - 127 "Mazel —!"
 - 128 "Sheila" singer
 - 130 Ancient Tokyo
 - 131 Ensnares
 - 132 Nationality suffix

◀ SEE ANSWERS, C9

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HOROSCOPES

■ **VIRGO (August 23 to September 22)** Enjoy your well-earned plaudits for a job well done. But be aware that some people might not share your colleagues' admiration, and you might have to work harder to win them over.

■ **LIBRA (September 23 to October 22)** It's a good week to recheck your probably already overlong "to do" list and decide what to keep and what to discard. Lose the clutter and focus your energy on what's really important.

■ **SCORPIO (October 23 to November 21)** This is a good time to take a new perspective on what you've been offered. Expanding your view could help to uncover any pluses or minuses that weren't apparent at first.

■ **SAGITTARIUS (November 22 to December 21)** Applying the usual methods to this week's unique challenges might not work too well. Instead, use your creativity to find a way to resolve any impasse that develops.

■ **CAPRICORN (December 22 to January 19)** So what if fate throws some obstacles in your path this week? Just keep in mind that the sure-footed and resolute Goat can get past any barrier by focusing on the goals up ahead.

■ **AQUARIUS (January 20 to February 18)** This week calls for better communication with people in both your private life and the workplace. Start by asking questions, and then pay close attention to the answers.

■ **PISCES (February 19 to**

March 20) Potentially beneficial workplace changes could be closer than you realize. Make sure you know what's going on so that you're not left high and dry when the good things happen.

■ **ARIES (March 21 to April 19)** An offer to help with a stalled project should reassure you that you have a workable plan in spite of the problems in getting it up and running. The week's end brings more positive news.

■ **TAURUS (April 20 to May 20)** A past problem about a workplace situation re-emerges early in the week. Talking things out helps ease tensions by midweek, but some hurt feelings could linger a few more days.

■ **GEMINI (May 21 to June 20)** Optimistic aspects dominate your efforts. However, expect to confront some criticism, some of which might be valid, so keep an open mind. But overall, it's your views that will count.

■ **CANCER (June 21 to July 22)** Social interaction with new people, especially on the job, could be a bit strained in the early part of the week. But the awkwardness passes as you get to know each other better.

■ **LEO (July 23 to August 22)** Expect news about a follow-up to a workplace change that could make a difference in your career path. Meanwhile, new friends widen the circle for all you Social Lions who love to party.

■ **BORN THIS WEEK:** You're not timid about pushing to have your aims realized once you've set your mind to accomplishing your goals.

By Linda Thistle

2		1		6	5
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4		7			5
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Puzzle Difficulty this week:



Place a number in the empty boxes in such a way that each row across, each column down and each small 9-box square contains all of the numbers from one to nine.

★ Moderate ★★ Challenging
★★★ Expert

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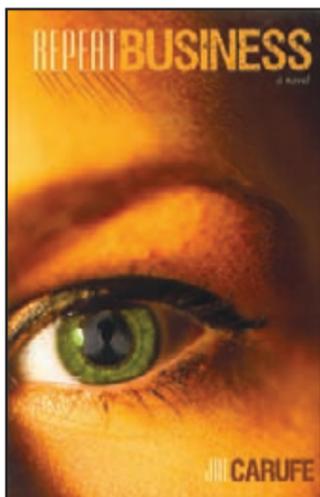
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Local author will discuss his novel at Delnor-Wiggins State Park event

Joe Carufe, author of "Repeat Business," will speak about his first novel from 11 a.m. to 1 p.m. Saturday, Sept. 12, at Delnor-Wiggins State Park. The event is part of One Good Book Deserves Another, a book exchange in celebration of National Literacy Month.

A native of Cold Spring, N.Y., Mr. Carufe was a sports writer in upstate New York for several years before moving to Florida. His work has appeared in the *New York Daily News*, and he's been featured on National Public Radio's "All Things Considered." For the past 15 years, he has owned and operated Earthtech Unlimited, a landscape company based in Naples.

"Repeat Business" is about Angie Torino, a young woman living in upstate



New York, content with two adorable children and grounded in the passion she feels for Gianni, her soul mate and husband. Her psychic powers fail to alert her to the nor'easter that's about to change her life forever and lead her to Southwest Florida.

One Good Book Deserves Another will take place at Delnor-Wiggins State Park from 10 a.m. to 2 p.m. Saturday, Sept. 12. In conjunction with International Literacy Day and National

Library Card Signup Month, entrance to all Florida state parks will be free from Friday, Sept. 11, through Sunday, Sept. 13, for visitors who show a library card or library book, or who donate a new or gently used family book. For more information, call Park Service Specialist Carolyn Shaw at 597-6196. ■

Humane society has seminar on estate planning for pets

The Humane Society Naples will hold an informal seminar about estate planning for pets from 3:30-5 p.m. Thursday, Sept. 10, at Bentley Village. The session will include an overview of estate planning options



available to pet owners and real-life examples of how concerned pet owners have provided for their animals. For more information or to

RSVP, call Andy Reed at 643-1880, ext. 21, or e-mail andy@hsnaples.org. ■



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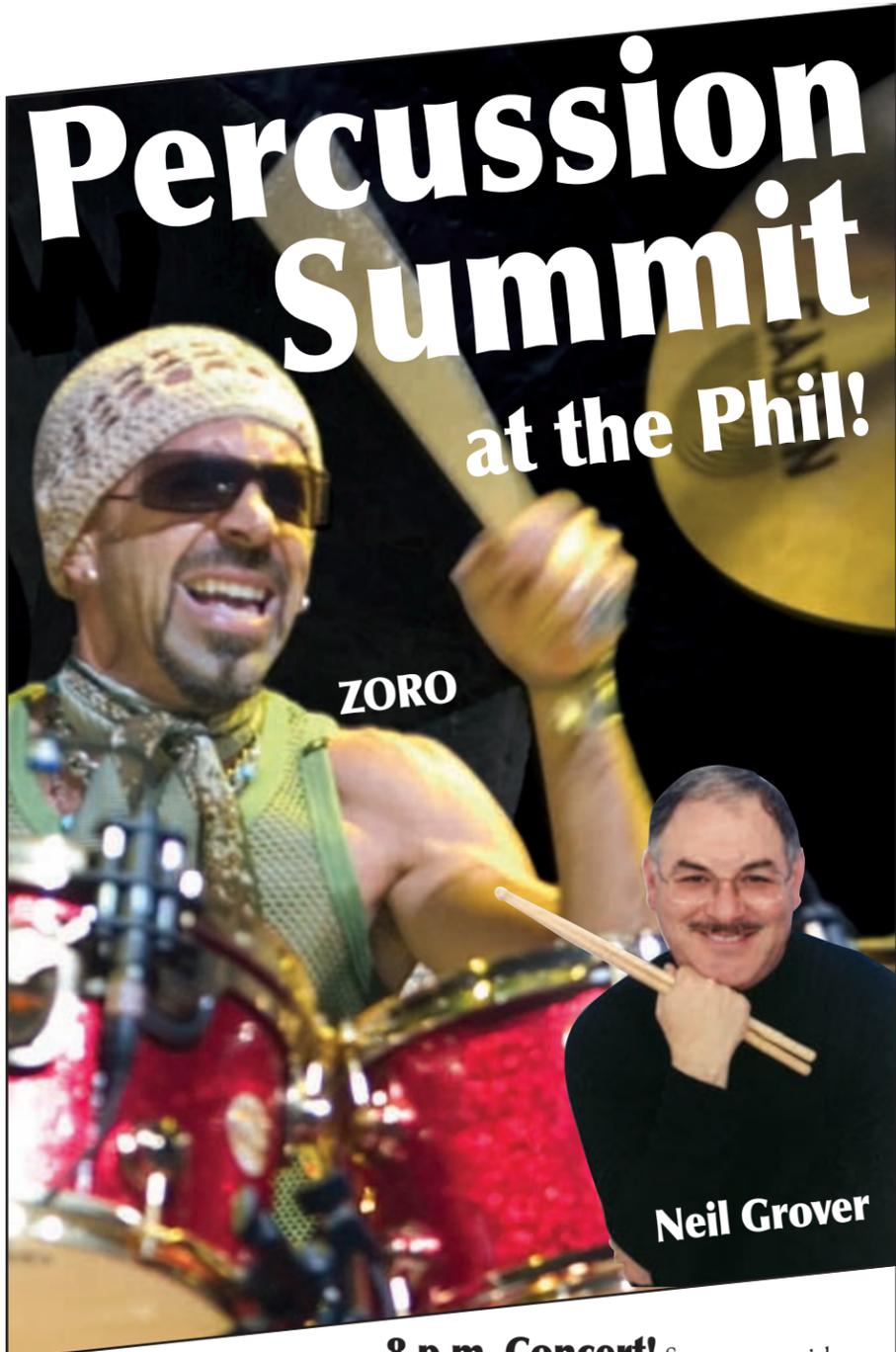
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8 p.m. Concert! Some very special guest stars will join Naples Philharmonic Orchestra percussion section members, including percussionists from the Florida Orchestra, Atlanta Symphony Orchestra and Jacksonville Symphony. World-renowned drumset artist Zoro, the drummer on Lenny Kravitz's most recent tour, will be the featured soloist.

Saturday, September 12, \$28 adult, \$15 student

Percussion Clinic

3 p.m. Clinic! In conjunction with Percussion Summit 2009, a Percussion Clinic will be held earlier in the day, featuring two master percussionists: Neil Grover, percussionist with the Boston Pops and founder of Grover Pro Percussion, and world-renowned drumset artist Zoro. This three-hour clinic is a rare opportunity to experience and interact with two percussion legends.

Saturday, September 12, \$18 adult, \$12 student



The concert and clinic are organized by John Evans, principal timpanist with the Naples Philharmonic Orchestra.

The concert is generously underwritten by the Naples Philharmonic League and The Education Foundation of Collier County.

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SilverSpot Cinema opens Friday in Mercato

SilverSpot Cinema, the "boutique hotel of movie theaters," opens at Mercato on Friday, Sept. 11, after an invitation-only VIP celebration Thursday, Sept. 10. The 11 screening rooms, each designed to cocoon 100 people in plush, reserved seating and surround them with state-



of-the-art sound and projection technology, are only part of the sophisticated SilverSpot experience.

After gliding up the escalator, moviegoers who arrive early can enjoy drinks and appetizers in the lounge, where floor-to-ceiling windows overlook the lively shopping areas of Mercato below. Reservations for dinner in SilverSpot's 65-seat restaurant are another option.

In keeping with its traditional movie theater roots, SilverSpot also has a concession stand with all of the customary goodies. The popcorn is cooked in healthier coconut oil, however, and alongside the Milk Duds and Dots are edamame and nuts.

"Films, of course, are the real reason one comes to a theater," says Gonzalo Ulivi, SilverSpot's co-president with his cousin Ilio Ulivi.

The screens at SilverSpot will feature the latest Hollywood blockbusters as well as a smattering of independent and foreign films. Opening weekend presentations include "District 9," "Julie & Julia," "The Time Traveler's Wife," "Extract," "Inglourious Basterds" and

"(500) Days of Summer," as well as a documentary about Vogue magazine called "The September Issue" and, in 3D, "The Final Destination."

SilverSpot at Mercato is the first U.S. location for the boutique chain the Ulivi cousins started eight

years ago in their native Caracas, Venezuela. Today there are five SilverSpots in Venezuela and one in Argentina, and the Ulivis are remodeling a cinema in Chile as well as scouting additional locations around the world.

"Naples was the perfect match, and Mercato presented itself as the perfect home for SilverSpot," says Gonzalo Ulivi. "We share the same consumer and the same mission, to create an experience where people will walk out feeling special."

After Thursday's VIP opening, SilverSpot will open at noon every day of the week and show movies continuously until midnight. Regular tickets are \$15 for adults, \$12 for seniors and \$10 for children; matinees are \$10. For movies in 3D, tickets are \$19 for adults, \$16 for seniors and \$14 for children; matinees are \$12.

At 9118 Strada Place in Mercato, the entrance to SilverSpot is between AZN and The Pub restaurants.

For information about movies and times, or to reserve a seat for the showing of your choice, call 592-0300 or visit www.silverspotcinema.com. ■

Chamber ensemble opens orchestra's new season at The Phil

Here's what the Naples Philharmonic Orchestra has on its schedule this month at the Philharmonic Center for the Arts:

The orchestra's Baroque Chamber Ensemble opens the season's Chamber Series with "Baroque from A to Z" at 3 p.m. Sunday, Sept. 13, and 8 p.m. Tuesday, Sept. 15, at the Philharmonic Center for the Arts.

The Baroque era concerto was the forerunner to the classical symphony. Two of the finest examples of Baroque concertos are featured in this program: Tomaso Albinoni's "Concerto for Two Oboes" and one of French composer Jean-Marie Leclair's innovative violin concertos. Also on the program will be Henry Purcell's "Chaconne" and a virtuosic work by Czech composer Johann Dismas Zelenka.

Tickets to "Baroque from A to Z" are \$32 for adults and \$15 for students.

The orchestra presents "All American Pops: Around the World with Arthur Fiedler II," a musical tribute to legendary Boston Pops conductor, at 8 p.m. Saturday, Sept. 19. Stuart Chafetz, music director and conductor of the Maui Pops Orchestra, will conduct.

The concert carries on the Fiedler

tradition with a fast-paced, fun and accessible program of music from throughout the U.S. and Europe. Every section of the orchestra will be showcased in selections including excerpts from the "Peer Gynt Suite" by Grieg, Rimsky-Korsak-

COURTESY PHOTOS

Naples Philharmonic Orchestra
Philharmonic Center



ov's lively, Spanish-flavored "Capriccio Espagnol," Gould's "American Salute," William Walton's "Crown Imperial March," some Sousa favorites and much more.

Tickets to "All American Pops: Around the World with Arthur Fiedler II" are \$37 for adults and \$25 for students.

For "Brass at the Ballet," the orchestra's Brass Quintet and percussion section will perform music from some of the greatest and most popular ballets ever written. Performances will be at 3 p.m. Sunday, Sept. 20, and 8 p.m. Tuesday, Sept. 22. Program highlights include selections from Stravinsky's riveting "Firebird Suite," Prokofiev's haunting "Romeo and Juliet" and Tchaikovsky's "Nutcracker."

Tickets to "Brass at the Ballet" are \$32 for adults and \$15 for students.

For more information or to order tickets, call 597-1900 or visit www.the-phil.org. The Philharmonic Center for the Arts is at 5833 Pelican Bay Blvd. The orchestra is sponsored in part by the State of Florida, Department of State, Division of Cultural Affairs and the Florida Arts Council, and the National Endowment for the Arts. ■

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Moscow Ballet will hold local auditions for holiday 'Nutcracker' performance

Moscow Ballet is seeking young local dancers to take part in a one-night-only performance in Fort Myers of the "Great Russian Nutcracker." An open audition for dancers between the ages of 7 and 16 will be held at 3 p.m. Saturday, Sept. 19, at Angelic Academy of Dance in Bonita Springs.

The performance of "Great Russian Nutcracker" will be at 7:30 p.m. Monday, Dec. 28, at the Barbara B. Mann Performing Arts Hall in Fort Myers.

Directed by ballet master Vladimir Troschenko and set against Valentin Fedorov's spectacular hand-painted backdrops and life-sized dancing puppets, the "Great Russian Nutcracker" delights audiences with a visual tapestry rich in detail and whimsy.

Moscow Ballet features top graduates of Perm, Vaganova, Moscow State Academic Choreographic and Kiev schools. Starring in the touring production that will visit Fort Myers will be Cristina Terentieva as Masha

and Alexei Terentiev as the Nutcracker Prince. Ms. Terentieva won the Gold Medal at the prestigious Varna International Ballet Competition in 2008. In Varna, the couple performed Radu Poklitaru's contemporary pas de deux "Lullaby," for which Mr. Terentiev was honored as Best Partner.

Local dancers who wish to audition should wear dance attire and may bring pointe shoes. For more information, call Lara Demetriades at 470-1535.

To purchase tickets for the Dec. 28 performance, visit www.nutcracker.com or call the Barbara B. Mann Performing Arts Hall Box Office at 481-4849. ■



Alexei Terentiev and Cristina Terentieva of Moscow Ballet

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Young actors are the STARS in Gulfshore Playhouse classes

Gulfshore Playhouse continues giving teens the STAR treatment with its Student Theatre Artist in Residence conservatory-style acting classes for students ages 8-12 and 13-18.

"We are delighted to be able to answer a need for students of varying ages who are seeking a more focused acting training," says Kristen Coury, Gulfshore Playhouse founder and producing artistic director.

Students can opt to take one or several of the classes in the eight-week STAR series. The classes are: Exploration of Acting Technique, Acting and Audition Techniques for Young Actors, Exploring Shakespeare and Classical Theatre, and Vocal Techniques and Character Study for the Musical Theatre. Instructors are Ms. Coury and professional actors Wayne LeGette and Keara Trummel.

• **Vocal Techniques and Character Study for Musical Theatre**, with Ms. Trummel instructing, will be held from 4:15-5:45 p.m. Tuesdays, Sept. 29-Nov. 17. This class is for ages 13-18.

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• Also for ages 13-18, **Exploring Shakespeare and Classical Theatre**, with Mr. LeGette instructing, will be held from 4:15-5:45 p.m. Wednesdays, Sept. 30-Nov. 18.

• Mr. LeGette will also lead **Acting and Audition Techniques for Young Actors**. Designed for ages 8-12, this class will take place from 4:15-5:45 p.m. Tuesdays, Sept. 29-Nov. 17.

• Ms. Coury will instruct **Exploration of Acting Technique** for ages 13-18. Classes will take place from 4:15-5:45 p.m. Thursdays, Oct. 1-Nov. 19.

All sessions will be at the Norris Center in downtown Naples and conclude with a STAR Student Showcase for friends and family at 2 p.m. Saturday, Nov. 21.

Enrollment is now open for all four STAR classes. Cost is \$200 for one session, \$375 for two sessions, and \$550 for three eight-week sessions. To register, call the Norris Center at 213-3058. For more information about the classes, call Jamie Carmichael at Gulfshore Playhouse, 261-PLAY (7529), or e-mail him at Jcarmichael@gulfshore-playhouse.org. ■

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Auditions coming up for first two shows in The Marco Players' 2009-10 season

The Marco Players have announced the lineup for their 2009-2010 season. Auditions for the first two shows will take place at 7 p.m. Monday and Tuesday, Sept. 14-15, at the theater in Marco Town Center Mall.

► **Nov. 4-22: "Jake's Women"** by Neil Simon — This comedy about relationships tells the story of a novelist who's more successful with fiction than with life. The action moves between flashbacks and real time as Jake copes with a marital crisis by escaping into daydreams about the women in his life. He's visited by his deceased first wife; his daughter; his bossy sister; his analyst; his current wife, who is leaving him for another man; and a prospective third wife.



For this production, the directors are looking for one man in his 40s-50s to play Jake, and seven women ages 12-50.

► **Jan. 13-31: "Remember Me?"** by Sam Bobrick — Meet Mary and Brian Hanson, a middle-aged couple who have what seems to be a successful marriage. But truth is, it has grown tired — until Mary is visited by an



old flame, Peter... or is she? Although Peter professes his love and begs Mary to forgive his leaving her years ago, he's just a fantasy. Regardless, Brian goes into a jealous rage and connives with an actress to make Mary jealous. And then the real Peter shows up. It's just an ordinary Sunday with the Hansons.

The directors will cast two women, one 18-30 years old and the other 35-50, and two men aged 35-55.

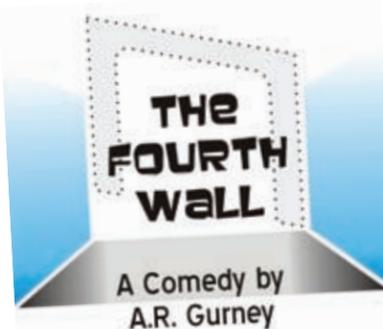
Casting for the second half of the season will take place after auditions on Monday and Tuesday, Dec. 14-15.

► **Feb. 24-March 14: "On Golden Pond"** by Ernest Thompson — When Norman and Ethel Thayer return to Golden Pond for their 48th year, their annual summer idyll is interrupted by the appearance of their divorced daughter, who brings along her new fiancé and his teenage son. Norman and Ethel are to provide this "grandson" with a place to stay while the

happy couple visits Europe. The Thayers learn grandparenting on-the-job and by summer's end are pros. Their charge learns a lot as well.

For this show, the directors are looking for two women ages 40s and 70, three men ages 40s-70, and one teenage boy.

► **April 7-25: "The Fourth Wall"** by A.R. Gurney — Filled with amusing



literary references and sophisticated characters, this play moves along quickly with nary a wasted word. The audience joins Roger, Julia and Floyd as they deal with the living room Peggy has decorated as though

it were a stage.

Casting will be for two men and two women ages 35-50.

Online ticketing will be offered this season for the first time. Tickets are available now at www.TheMarcoPlayers.com and are also still available by mail or by phone. The theater box office will open Oct. 28. Subscription packages are available for all four shows or for three shows in the new Snowbird Subscription Series. For more information about upcoming auditions and to read any play for trying out, call 404-5198. ■

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KUNZEL

From page 1

Not surprisingly, Kunzel determined to fight what he quipped was "this nuisance growing inside me." He arranged his chemo schedule around his already scheduled performances, excused himself from the bare minimum of obligations and even planned to conduct the upcoming fall season with the Cincinnati Pops, which he founded in 1977.

After all, he was a vigorous, strapping man who for 50 years had maintained a grueling schedule.

Following graduation from Dartmouth (where he initially studied chemistry), Harvard and Brown universities, he became hooked on pops. Before his arrival on the scene, the genre was basically "defined" by Arthur Fiedler and the Boston Pops Orchestra — great music, to be sure, but infinitely more staid than what Kunzel brought to the podium.

His career first ignited in New Mexico, where he conducted the Santa Fe Opera and was first "noticed" by Myra Janco Daniels, founder and CEO of the Naples Philharmonic Orchestra.

"I was blown away by what I observed," Mrs. Daniels commented recently. But it was not quite time for Kunzel to be introduced to Naples.

In 1965, after five years conducting the Rhode Island Philharmonic, he became the resident conductor of the Cincinnati Symphony Orchestra. In 1977 he was named conductor of the newly designated Cincinnati Pops Orchestra, a position he still held at the time of his death. For 20 years during this same time, he also served as pops conductor with the Indianapolis Symphony Orchestra.

In 2003, he became pops conductor of the Naples Philharmonic Orchestra. He also was the guest pops conductor for sev-

eral performances of the Southwest Florida Symphony.

Deadly diagnosis or not, Kunzel went right on with plans to conduct his much-anticipated annual Memorial Day concert in Washington, D.C. This year, Aretha Franklin joined the National Symphony Orchestra for Kunzel's 18th performance on the White House lawn.

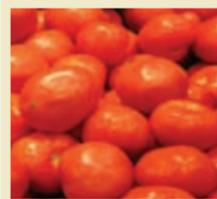
The following week, after he conducted in Beijing, another set of CAT scans revealed the cancer was growing. Still, Kunzel would not stop. He conducted what proved to be his final concert at the new (thanks to him) Riverbend Music Center on the banks of the Ohio River. He had planned to perform the opening of the pops season there Sept. 11-13.

Instead, Maestro Jack Everly, principal pops conductor for the Naples Philharmonic and the Indianapolis Symphony Orchestra, will conduct the season's opening concerts at Riverbend. The schedule of guest conductors for the remainder of the season has yet to be announced.

During the course of his lifetime, Erich Kunzel won too many awards and sold too many million recordings to begin to fit in this column. He died four months and two days after receiving his terminal diagnosis. Brunhilde, his wife of 44 years, and countless friends and fans survive him.

A hugely talented, wonderfully funny, consummate showman, Kunzel gave audiences worldwide thousands of reasons to fall in love with music, to smile in even the most turbulent of times in our history.

What I shall most remember, however, is the incredible grace with which he coped with a fatal diagnosis and went right on giving joy to the world until he could no longer raise his baton. And then, even in death, he gave something very special back to the world: He donated his body to science, hoping against hope that something could and would be learned from his catastrophic disease, to help prevent it in the future. ■



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KOVELS: ANTIQUES & COLLECTING

Don't be fooled by fake collectibles



Ever been fooled by a fake or fantasy collectible? It can happen to anyone, even experts. Two Ohr pottery vases recently were withdrawn from a sale at Sotheby's, the prominent New York auction gallery. The assumption of most observers is that the vases were spotted as fakes before the sale began. Experts say that George Ohr (1857-1918), an eccentric potter from Biloxi, Miss., claimed he never made two pieces that were identical. The vases in the sale were the same except for their glazes. There also were other problems with the two pieces — the thickness of the pots and the texture and appearance of their glazes. George Ohr pottery is extremely popular with art pottery collectors, and is very expensive. He is known for the originality of his work: He crumpled, pleated or stretched clay into odd shapes. Glazes were multicolored and irregular, often with flaws. Although he worked from 1883 to 1906, his work looks very modern. Recently, many fake pieces have been offered online and at shows because collectors can be fooled by trusting the mark, not the pot. Fakes had the correct incised mark, "George Ohr," in either his cursive handwriting or block letters. Be cautious. Authentic Ohr pottery was offered at major auctions at least five times last year. Prices

ranged from hundreds of dollars for very small pieces to a large vase that sold for the record price of \$84,000. A 4 ¾-inch bulbous vase with a twisted body section and a mottled blue glaze sold for \$3,075 at the Rago Arts and Auction Center in Lambertville, N.J., this summer. If you are not an expert, be sure to have an expert look at any expensive piece you plan to buy, or go to a well-known, respected auction house or dealer.

Ms. Kovel answers your questions:
Q: I have a spinet desk, the kind that has a fold-back top and looks like a spinet piano. I inherited the desk from my mother, who bought it from the H.E. Shaw Co. of Grand Rapids, Mich. But I don't know when she bought it, and I'd like to know how old it is.
A: The H.E. Shaw Furniture Co. was in business from 1919 to 1933, so your desk is 75 to 90 years old. Shaw made oak, walnut and mahogany desks, including spinets, as well as secretaries and dining-room sets. The company specialized in Colonial and Revival styles.
Q: I inherited a large framed poster advertising Ayer's Sarsaparilla. It's in pretty good condition. What can you tell me about the company and my poster?
A: Dr. James Cook Ayer (1818-1878), of Lowell, Mass., was the world's most successful producer of "patent medicines." (Patent medicines, widely popular during the second half of the 20th century,

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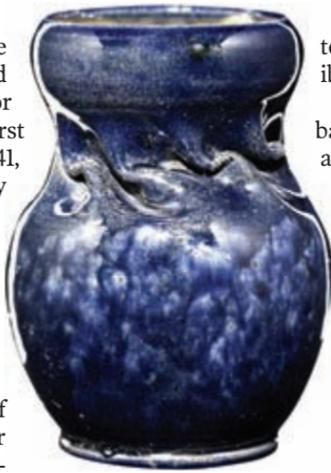
were medically questionable concoctions that contained a large portion of alcohol or addictive drugs.) Ayer's first recipe, introduced in 1841, was called Ayer's Cherry Pectoral. It was a mixture of morphine, ipecac, herbs and wild-cherry syrup that was marketed as a cure for "pulmonary ills." Ayer's Sarsaparilla was first made in 1848. Sarsaparilla, a mixture of vines, roots, bark, clover blossoms, juices and alcohol, was sold as a cure for syphilis, boils, acne, piles, tumors and tuberculosis. Ayer was a genius at advertising, and so were his heirs. Your large poster, in excellent condition, could sell for close to \$2,000. Ayer's heirs also were good at diversifying the company by buying up sawmills, textile mills, paper mills and even iron mines. They were not good at managing their family's fortune, though.

The man entrusted with handling their money recently was charged with defrauding the Ayer family of more than \$20 million.

Q: My dishes are marked "Losol Ware by Keeling." Can you tell me how old they are?

A: Losol Ware was made by Keeling & Co., a pottery in Staffordshire, England, founded in 1886. Early products were mainly blue-and-white wares. Losol was made from 1912 until the pottery closed in 1936.

Q: A patron at the library where I work has a 1906 Harry Coleman brass wind bugle made in Philadelphia. He would like



COURTESY PHOTO

This authentic Ohr vase, stamped "G.E. Ohr, Biloxi, Miss.," sold for \$3,075 at a Rago auction in Lambertville, N.J. The in-body twist and mottled indigo glaze are typical Ohr pottery features.

to know if it has some collectible value.

A: Harry Coleman made band instruments and was also an arranger and publisher of music for band, orchestra and piano. He was John Philip Sousa's publisher for about seven years. Coleman's exhibit of cornets and military band instruments won an award at the 1893 Columbian Exposition in Chicago. Some of his "brass wind" instruments are listed for sale under the brand name "Artist" in a c. 1880 retail catalog. Coleman also wrote several self-help books on playing the cornet. One of his instruments sells for a few hundred dollars today.

Tip: Gold or silver lace may tarnish. Sometimes it can be cleaned by rubbing it with a brush dipped in warm white wine.

Current prices

Current prices are recorded from antiques shows, flea markets, sales and auctions throughout the United States. Prices vary in different locations because of local economic conditions.

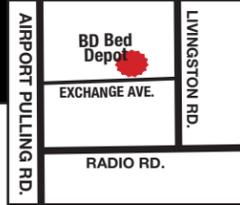
► Deadwood, S.D., "Prospectors Club" pinback, 1948, "Days of '76" silver anniversary, Wild Bill Hickok image, celluloid, 2 1/2 inches, \$55.

► United Motors Service sign, "Can You Stop in Time," free brake inspection, enamel on cardboard, man crossing street by car, 1930s, 16 inches by 26 inches, \$190.

► Penny Playpal doll, by Ideal, hard vinyl, sleep eyes, red cheeks, open/closed mouth, curly brown hair, jointed, blue nylon dress, 1959, 30 inches, \$250. ■

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COURTESY PHOTOS



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5. Niccole Haschak and Sue Myhelic
6. Sue and Dick Corriero

MELANIE GLISSON / FLORIDA WEEKLY



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6. Susan Bennett and Ginny Cooper
7. Jo Ann Mulligan, Louise Ifould, Dawn-Marie Driscoll and Linda Smith

JIM MCLAUGHLIN / FLORIDA WEEKLY

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We take more society and networking photos at area events than we can fit in the newspaper. So, if you think we missed you or one of your friends, go to www.floridaweekly.com and view the photo albums from the many events we cover. You can purchase any of the photos too. Send us your society and networking photos. Include the names of everyone in the picture. E-mail them to society@floridaweekly.com.

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PAST REPASTS

Here are capsule summaries of previous reviews:

AZN, Mercato, 9118 Strada Place, Naples; 593-8818

This chic Pan-Asian establishment does a fine job of delivering the best of Chinese, Japanese, Korean, Thai, Indian and Vietnamese fare as well as intriguing cocktails, sake and a well-chosen wine list. Both the Shanghai spring roll and a dumpling combination (two each of shrimp, vegetable and pork) were beautifully plated. The spring roll was crisp, with great texture and enhanced with a side of mango vinaigrette. Wanchai walnut shrimp wasn't as colorful as other dishes, but the fried shrimp bathed in lemon aioli and topped with honey-coated walnuts lacked nothing in the flavor department. Crispy duck is the restaurant's take on Peking duck and was quite crisp, as advertised. A creative signature dessert, a Fuji apple dipped in chocolate, caramel and nuts, then sliced, managed to taste both healthy and refreshing as well as rich and decadent.

Food: ★★★★★ Service: ★★★★★
Atmosphere: ★★★★★

Fred's Diner, 2700 Immokalee Road, Naples; 431-7928

The dining room here is a cheery, casual spot where diner classics and some more ambitious fare are served by an accommodating staff. The patio is for the dogs — and their people. The diner is named for the owners' beefy Chihuahua, Fred, and all canines are warmly welcomed to the dog-friendly patio. The food runs the gamut, including mile-high stuffed French toast, bada bing shrimp, pepper-crusted ahi tuna, chicken piccata and homemade chocolate cake. Prices are low to moder-

ate, with specials just about every night and Yappy Hour from 5 to 7 p.m. daily, when people who accompany their dogs get discounts on their meals. Full bar.

Food: ★★★½ Service: ★★★½
Atmosphere: ★★★½

IM Tapas, 965 Fourth Ave. North, Naples; 403-8272

There's nothing puny about the small plates that emerge from the kitchen at IM Tapas. Each looks like a work of art and possesses big, fresh flavors that reveal the passionate dedication to this classic Spanish cuisine of its creators, chefs Isabel Polo Pozo and Mary Shipman. A polished staff and stylish dining room add to the warmth and conviviality of meal at this little off-the-beaten-path gem. Highlights from a recent meal included fresh anchovies in garlic, chorizo in cider, wild bonito with pomegranate seeds and pomegranate foam, duck breast with figs and port wine



KAREN FELDMAN / FLORIDA WEEKLY

Wild zucchini blossoms, at IM Tapas, are stuffed with Capri chevre and serrano ham then flash fried and topped with extra virgin olive oil.

reduction, bacalao-stuffed peppers and a plate of stellar artisanal cheeses. While not situated on one of the city's popular dining areas, it could easily hold its own among them, it's easy to find and there's plenty of parking. Beer and wine.

Food: ★★★★★½ Service: ★★★★★½
Atmosphere: ★★★★★½

M Waterfront Grille, Village on Venetian Bay, 4300 Gulf Shore Blvd. N., Naples; 263-4421

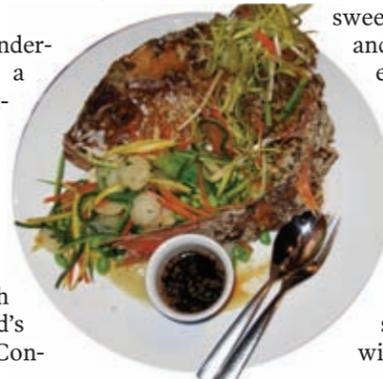
Maxwell's on the Bay has undergone a fabulous update with a sleek new look and a sophisticated menu to match. There was no improving upon the view of Naples Bay, which remains a focal point, but the dining room, done in lots of woods and earth tones, gives the restaurant a contemporary, stylish air. Executive Chef Brian Roland's menu features cutting-edge Continental cuisine, with dishes such as heirloom beets with fired goat cheese, escargot with wild mushrooms, spinach and Boursin cream, orange miso-glazed sea bass with goat cheese dumplings and milk chocolate lava cake. Polished service and an exemplary wine list further enhance the meal. Full bar.

Food: ★★★★★½ Service: ★★★★★
Atmosphere: ★★★★★½

Tarpon Bay, Hyatt Regency Coconut Point Resort and Spa, 5001 Coconut Road, Bonita Springs; 444-1234

For a casual seafood bistro, it would be hard to beat Tarpon Bay. It features a ceviche bar, 16 varieties of raw oysters, a dozen

fresh fish options plus a number of signature dishes, such as banana leaf-wrapped mahi-mahi and crispy whole snapper. Wine devotees will find a host of interesting selections from which to choose. Every dish is painstakingly prepared and plated, served by a well-informed staff that fully grasps the definition of good service. In addition to two excellent varieties of ceviche (shrimp with roasted corn and coriander and salmon with



KAREN FELDMAN / FLORIDA WEEKLY

Crispy whole snapper with stir-fried vegetables is one of Tarpon Bay's signature dishes.

sweet chili, almonds and cilantro), we enjoyed the tuna tataki and stone crab claws (in season only). Entrees of Applewood bacon-wrapped grouper balanced salty and smoky flavors with creamy leek fondue and asparagus and red onion confit. The showiest entrée was

a crispy whole snapper that was perfectly fried and served with tender-crisp vegetables and a light ponzu sauce. Chocolate lava cake and a trio of Key lime desserts finished the meal nicely. Full bar.

Food: ★★★★★½ Service: ★★★★★
Atmosphere: ★★★★★½

Key to ratings

★★★★★ Superb	★★ Fair
★★★★ Noteworthy	★ Poor
★★★ Good	

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FLORIDA WEEKLY CUISINE

Mr. Five belongs in a tasty, economical class all its own



Growing up in New Jersey during the '70s, almost all of my dates ended at a nearby diner where we'd hunker down over platters of burgers and fries or, more often, eggs, bacon, potato and toast, which always tasted better at midnight than at the traditional breakfast hour.

It wasn't until I headed to other parts of the country that I discovered there aren't 24-hour diners on every corner and breakfast is mighty hard to find after 11 a.m. in most places.

Having been a Florida resident now for about three decades, I'd long ago given up hoping to find a Jersey-style diner. And then I found Mr. Five.

From the outside, you wouldn't make the connection between what looks like a little white house set along Airport Road South in Naples with the sprawling, silver-plated edifices of my northern youth. But inside, Mr. Five seems like a miniature re-creation of the Jersey diner. And that's no accident: Anthony Chinaglia, the wunderkind who dreamed up the concept, has roots in the Garden State. His mother, Angela, hails from Bergen County, N.J., and while the family has lived in Europe and Florida for much of his life, the 24-year-old Mr. Chinaglia no doubt has some diner in his DNA.

Mr. Five is based on a simple concept: Everything served there costs \$5.

"Anthony was sick of going out for lunch and spending \$12 or \$14," says his proud mom. "He wanted to give people another choice."

After testing out some \$5 fish and chips, which he sold from the family's catering trailer, he decided to open a place where people could eat heartily but without great expense.

Mr. Five was born. There are dozens of items on the menu, and breakfast is served all the time. Obviously, you won't find steak or grouper here, but there are plenty of options, even for vegetarians or, in the case of my companion, pescetarians (fish and veggies only), including salads and pasta dishes.

The room has about 16 tables for two, which can be combined as needed for larger parties. The requisite counter has seven seats as well, affording a great

view of the cook, Marc Zalewski, working behind the large pass-through window. The laminated place-mats are also the menus, with breakfast filling one side and lunch and dinner on the other.

Although I considered breakfast, I wound up eating dinner, but I'm planning a return trip to try the tuxedo pancakes (dark and white chocolate chips with chocolate sauce), vanilla French toast and biscuits and gravy.

On this occasion, I started with Louisiana honey chicken wings. I can't count the number of flaccid, undercooked wings I've endured over years of reviewing. These, on the other hand, were perfect: super crisp and slathered with a hot-sweet sauce. Although I resolved to eat only a few of the little devils, I devoured seven of the nine before I could stop myself. (Wing lovers should note that the restaurant offer a bucket of domestic beer and an order of wings for \$15.)

My companion had a Cape Cod cranberry salad, a large plate piled with Romaine lettuce, dried cranberries, apple slices, walnuts, tomato and onions, garnished with a slice of carambola and dressed in a light raspberry balsamic vinaigrette. It was colorful and delicious.

For entrees, I gave Mr. Five the acid test: a Philly cheesesteak, something virtually no one gets right south of south Philly. My companion tried the much-touted fish sandwich.

The steak sandwich came in a substantial hoagie roll that, while not quite as rugged as the Amoroso Bakery gold standard, was capable of containing its contents and possessed good flavor and texture. The thinly sliced steak and onions were just right and were covered with a thick layer of Cheez Whiz. Before you



◀ **A Cape Cod cranberry salad is fresh and large, with a bright raspberry balsamic vinaigrette dressing.**

KAREN FELDMAN / FLORIDA WEEKLY



◀ **A Philly cheese-steak comes with the requisite Cheez Whiz generously mounded on top.**

turn up your nose, know that this is what authentic cheesesteaks come with in Philly (because it melts better than standard cheese).

In this case, there was somewhat more than I like on my sandwich, but I can't fault the kitchen for being stingy. The sandwich oozed Whiz.

The fish sandwich was similarly huge. A long fillet of basa had been expertly fried in a beer batter that was crunchy and delicious. Neither of us is wild about basa, the ubiquitous and inexpensive fish that's often passed off as the more expensive grouper (a practice that's illegal, by the way), but with the well-seasoned coating, tartar sauce, lettuce and tomato, it was pretty darned good.

Let me add that when asked, our server readily told us that the only fish served there was the inexpensive basa.

Both entrees came with generous portions of crisp, fresh fries.

There were only a few wines on the little table tent, although I understand the restaurant has a list of about 15 offerings that are \$5 a glass. Nonetheless, we opted for a bottle of Chilean sauvignon blanc, priced at \$26. What we got instead was Covey Run, a respectable sauvignon blanc from Washington State, at \$18. No

complaints there. (It even came properly chilled and with an ice bucket to keep it cool.)

I'd heard Mr. Five served desserts, but I didn't see any on the menu, and our server didn't ask us if we wanted any. We couldn't have managed dessert anyway, although I was still thinking about those tuxedo pancakes.

Between Ms. Chinaglia who acted as hostess and our charming young server, we felt very much at home here. We watched as they welcomed a few other tables, which included children, in similar fashion. At one point, Ms. Chinaglia introduced the young boy at one table to the two youngsters at the adjoining one.

Mr. Chinaglia is scouting properties for additional locations. I predict the fast-food chains will get a run for their money should he open nearby. I can't imagine who would choose an assembly-line burger wrapped in paper when, for the same money, you can get a freshly made meal served on real plates by a smiling and hospitable staff. ■

If you go

Mr. Five
1716 Airport Road South, Naples; 262-1555

Ratings:
Food: ★★★★★
Service: ★★★★★
Atmosphere: ★★★★★

>>**Hours:** 7:30 a.m. - 8 p.m. Monday-Saturday
>>**Reservations:** No
>>**Credit cards:** Cash and debit cards accepted
>>**Price range:** Everything is \$5
>>**Beverages:** Beer and wine served
>>**Seating:** Conventional tables and chairs and at the counter
>>**Specialties of the house:** Chicken wings, cheesy loaded fries, chicken Caesar salad, penne vodka, honey mustard chicken tenders, Italian salami and hot peppers sub, grilled cheeseburger, beer-battered fish sandwich
>>**Volume:** Moderate
>>**Parking:** Free lot
>>**Etc.:** Starting Thursday, Sept. 10, the restaurant offers the beer-battered fish in a wrap sandwich. The fish is also available grilled with seasonings. The price: \$5.

★★★★★ **Superb**
★★★★ **Noteworthy**
★★★ **Good**
★★ **Fair**
★ **Poor**

diningCALENDAR

* **Thursday, Sept. 10, 6 p.m., Whole Foods:** Learn how to create both sweet and savory crepes with Whole Foods and Sur La Table; \$5, 9101 Strada Place; 552-5100. Reservations required.

* **Thursday, Sept. 10, Bamboo Café:** It's "Thursday with Julia and Julius" — as in Julia Child and Bamboo Café Chef Julius Minarik — featuring curly endive with bacon and garlic dressing, rabbit ragout and floating islands, and a tableside talk by the chef; \$24.95, 755 12th Avenue South; 643-6177. Reservations recommended.

* **Thursday, Sept. 10, 6:30-8:30 p.m., Total Wine & More:** Learn about and taste wine at this monthly

class; \$25, Carillon Place. 5048 Airport Pulling Road; 649-4979.

* **Saturday, Sept. 12, 7:30-11:30 a.m., Third Street South:** The weekly farmers market features local farmers, artisans, chefs and fishmongers selling a variety of goods; Third Street South and Gordon Drive; 434-6533.

* **Saturday, Sept. 12, 2-4 p.m., Total Wine & More:** Learn about and taste wine at this monthly class; \$25, Carillon Place. 5048 Airport Pulling Road; 649-4979.

* **Saturday, Sept. 12, 6:30 p.m., Sea Salt:** Jeff and Valerie Gargiulo will pour the wines of their winery, Gargiulo Vineyards, at a pizza, pasta

and wine dinner; \$49 plus tax and gratuity, 1186 Third St. South; 434-7258.

* **Monday, Sept. 14, 6 p.m., Whole Foods Market:** Chef John Cruz of Fleming's Steakhouse will show how to make the perfect steak at home and how to get the best flavor from various cuts of meat; \$5, 9101 Strada Place, Naples; 552-5100. Advance registration required.

* **Wednesday, Sept. 16, M Waterfront Grille:** Wine dinner featuring the wines of David Ramey and a four-course meal by Chef Brian Roland; \$89 inclusive, 4300 Gulf Shore Blvd.; 263-4421. Reservations required.

* **Sunday, Sept. 20, 2 p.m., Whole**

Foods: Learn the age-old art of pickling and preserving as Whole Foods and Sur La Table demystify canning basics; free; 9101 Strada Place, 552-5100.

* **Wednesday, Sept. 23, 6:30 p.m., Angelina's Ristorante:** A four-course wine dinner pairs food and wines from the north, south, east and west of Italy; \$89, 24041 S. Tamiami Trail, Bonita Springs; 390-3187. Reservations required. ■

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802NA26365 \$274,400



Bank Owned Gulf Access

Wonderful home in Cape Coral. Bank owned, being sold as is with right to inspect. 4 bedroom, 2 bath home with pool

802NA22244 \$265,905



Beautiful Home In Quail Crossing

Great family home, split plan, family room, pool bath, screened porch, cathedral ceilings, walking closets in every room,

802NA25246 \$250,000



Beautiful Home

2 bed plus room that can be converted to a 3rd bedroom by adding 1 wall, 209 deep and 380 frontage

802NA24393 \$249,900



Vacation Every Day - Condo

Second floor unit - Beautifully appointed - Stainless Steel appliances - 1,351 sq ft under air - luxury pool a must see

802NA29720 \$239,900



Vineyards Country Club

3BR/2.5BA+den. Furnished home in Naples. Lowest priced.

802FM30708 \$230,000



Minutes From Downtown & Beaches

2 Bed 1 bath upstairs - Office 1/2 bath and work shop on ground floor. Front and back garage doors for easy access.

802NA13893 \$215,000



The Perfect Spot in Naples

Location, location, location! The perfect spot in Naples. 2BR/2BA end unit. Immaculate condo. Adorable with many extras.

802FM39641 \$215,000



Nopes Island Walk Villa

2 bedrooms plus den over 1500 sf of living built in 2004 huge lanai corner lot

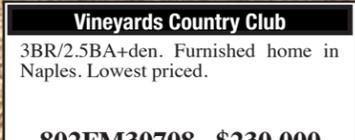
802CC23571 \$215,000



Over 1 1/2 Acres in Golden Gate

Built in 2003, pool, deck, over 1500 under air.

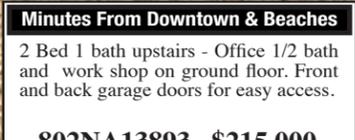
802CC17156 \$199,000



Tuscany Cove

3 bedroom 2 bath 2 car garage - almost new home overlooking a private preserve, community pool and tennis.

802NA03439 \$185,000



Wonderful 2 Story Home on 2.72 Acres

This home is a must see. The main home is upstairs with a mother-in-law apt. downstairs. It has two separate air condition

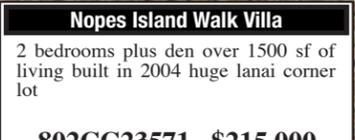
802NA30621 \$184,900



Huntington Lakes Coach Home

Turnkey, designer furnished coach home in Huntington Lakes. Impeccably maintained two bedroom, two bath end unit

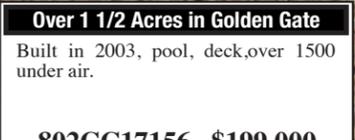
802NA27027 \$179,900



2BR/2BA Condo on Lake!

Beautiful Tuscany floor plan. Granite countertops, stainless appls. Overlooks lake & pool. Fabulous community amenities!

802FM40089 \$179,000



3 Bedroom 2 Bath Carport Condo

Water and golf course view with morning coffee. Close to down town Naples and major shopping. Clubhouse - pool etc !!

802NA21636 \$179,000



Beautiful Second Floor Condo

2nd floor via (elevator). Tropical preserve view, very private, solid surface countertops, tile on diagonal except in bedr

802NA28454 \$178,000



Lakefront Condo

Established Assn - 2 bed, 2 bath, carport 2 pools and clubhouse. Lighted tennis and shuffleboard court priced to sell!

802NA13754 \$159,900



Gulf Access

This charming home is located in the boating community of Henderson Creek Park, which has direct access to the Gulf.

802NA24291 \$149,999



Over Looking The 17th Tee

Spacious 2 Bed 2 Bath on the Golf Course - oversized Lanai - many upgrades. New AC / Hurricane Shutters Must See

802NA37262 \$130,000



Golden Gate Estates 2.50 Acres

This house is in good condition, has 3 bedrooms, 2 baths, two car garage. Tile floors, under truss lanai fruit trees.

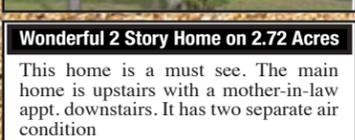
802NA33623 \$120,000



Short Sale Second Floor Condo 2 + Den

Great condo 2 plus den priced to sell yesterday. Pool, tennis, BBQ, club house and low fees, will go fast.

802NA29766 \$119,900



Golden Gate Estates Great Price

Potential Short Sale, spacious 3 bedrooms, 2 bath, 2 car garage, tile throughout, vaulted ceilings. 2,020 sq under air

802NA46224 \$119,000



2/2 End Unit Condo Great Location

Furnished - very convenient location - close to shopping/ Vacant-good size lanai. Exterior newer paint and roof. Must see

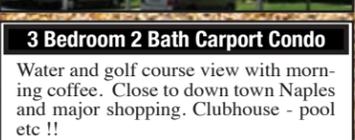
802NA45829 \$119,000



Bank Owned

Very nice 3 BR/2 BA home on 2.73 acres. Bring the horses! Granite countertops in kitchen. Garage has been converted.

802SS32884 \$114,450



Great Buy In Golden Gate Estates

This cozy 3 bed 2 bath is a great opportunity for a first time home buyer or investor. Call and make an offer.

802NA23648 \$99,000



3 Bedroom 2 Bath 1 Car Garage

Lakewood attached villa, 3 bedrooms, 2 baths with attached 1 car garage. This property has been well maintained.

802NA30662 \$99,000



Large Spacious Home - Short Sale

What a view! 4/2/2 with long lake view, a little TLC makes this a great deal.

802NA45562 \$73,900



Golden Gate Estates

Foreclosure Available. This home offers 5 bedrooms and 2 baths with large front and back screened porches on 1.14 acres

802NA23651 \$71,300



Bank Owned Condo

Bank Owned. Quiet complex with Lake views. Walk to Outlet Mall. Close to Marco Island and Naples.

802SS35310 \$54,900



Priced to Sell

Nice 3/2/2 in Cape Coral - eat in kitchen nice yard and priced for sell today!

802NA24760 \$50,000