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IN THE KNOW. IN THE NOW.

WEEK OF JULY 19-25, 2018

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INSIDE: How to claim, collect money you're owed. **A11** ▶

GET YOUR MONEY

Florida is holding more than \$1 billion and wants individuals and businesses to claim their funds.



BY EVAN WILLIAMS

ewilliams@floridaweekly.com

THE STATE OF FLORIDA IS HOLDING more than \$1 billion for people who forgot about it, gave up on it or never even knew about it.

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"We believe probably 1 in 5 Floridians has an unclaimed property account," said Jon Moore, press secretary for the Florida Department of Financial Ser-

SEE MONEY, A10 ▶

Young Marines learn respect, love of country in co-ed program

BY KRISTINE GILL

Kristine.gill@gmail.com

Patriotic license plates and bumper stickers decorated the cars parked outside Faith Lutheran Church on Goodlette-Frank Road on a Saturday morning in June.

Inside, the veterans assembling care packages for troops abroad were even more decorated. And bustling among them, carrying finished boxes across the church hall, was a group of kids. They aren't officially military yet, but at first glance their uniforms might prove otherwise; their ribbons denoted marksmanship, CPR and swimming



KRISTINE GILL / FLORIDA WEEKLY
Group leader Jerry Miller pins ribbons onto Private Cameron Baptist.

aptitude.

They are the Naples Young Marines; a group of kids aged 8 to 18 years old, learning the ins and outs of the military lifestyle in a co-ed group. And they're polite, articulate and well behaved to boot.

Sixteen-year-old Laurel Anselmi's ribbons took up a sizable block on her fatigues over the left pocket.

After more than two years in Naples Young Marines, she had become the top-ranking member of the group: Senior Young Marine Gunnery Sergeant.

"She's got more ribbons than I ever got,"

SEE MARINES, A14 ▶

INSIDE



'Annie' in a word

Broadway Palm cast members on what the show means to them. **C1** ▶



Behind the Wheel

Say goodbye to the BMW 6-series convertible. **A22** ▶



Collecting

Painted orange blossom plate from about 1900 found. **C9** ▶



National award

Healthcare Network of Southwest Florida scores some big recognition. **A18** ▶

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COMMENTARY

The 10th muse



As President Donald Trump recovers in the warm embrace of Russian friends from his stumbling visit last week to the cradle-maker of our history — Great Britain — let me praise him for his extraordinary contributions to art.

I first realized my earlier failure to recognize his genius when an artist northwest of London carved out 215 yards worth of letters in a farmer's grain field visible from the president's helicopter, and probably from space. Written in Russian, the giant logo proclaimed, "F#!+ TRUMP."

At that point I was forced to admit my own blindness and negligence for the last year-and-a-half.

Too many flower-waving, love-thy-neighbor loudmouths like me criticize Mr. Trump in print without also acknowledging his effort to resurrect the history and tradition of elegant insults, often poetic art forms in the Western world.

Flinging creative barbs should be more roundly feted by all of us who have grown lackluster the skill — an art celebrated by such extraordinary giants of the past as Mark Twain, Oscar Wilde, Theodore Roosevelt and H.L. Mencken.

True, Mr. Trump has shown no particular interest in any other art. As the novelist Dave Eggers pointed out in a New York Times opinion last month, "The White

House has been, and is likely to remain, home to the first presidency in American history that is almost completely devoid of culture. In the 17 months that Donald Trump has been in office, he has hosted only a few artists of any kind. One was the gun fetishist Ted Nugent. Another was Kid Rock. They went together (and with Sarah Palin). Neither performed."

All other presidents Republican or Democrat have hosted steady streams of singers, writers, musicians, painters, poets, dancers, actors and cinematographers.

The president does appear to enjoy periodic eruptions of martial fervor from the United States Marine Corps Band, but not much else. Marine musicians can play or shoot, strip, clean and play or shoot again both their M-4 rifles and their trombones or trumpets at the same time, one in each hand — no doubt while running five miles in their combat boots at a comfortable 6-per pace, carrying 60-pound packs and humming the Marine Corps Hymn under their breaths to avoid boredom.

That's probably fun to watch and listen to for a few minutes, maybe once a year. But it would be nice to have a broader perspective when it comes to art.

That's why I'm so pleased with this president. In the classical tradition of the nine Greek muses who inspired literature, the arts, history and science, Mr. Trump has single-handedly inspired creative insults, an art historically feared and reviled in oppressive societies.

He also appears to have resurrected the dead. H.L. Mencken (1880-1956), for example, noted about Mr. Trump — and

us — that "on some great and glorious day the plain folks of the land will reach their heart's desire at last, and the White House will be adorned by a downright moron."

And Teddy Roosevelt (1858-1919), No. 26, who would have had little sympathy for Mr. Trump's bone spurs in the face of military service that so many less fortunate sons (and daughters) have to endure, may have been talking not just about President McKinley (No. 25), but also about No. 45 when he suggested the man has "no more backbone than a chocolate éclair."

Mark Twain (1835-1910), too, was probably referring not just to Congress and such leaders as Sen. Mitch McConnell and Rep. Paul Ryan, but also to President Trump, when he pointed out, "Fleas can be taught nearly anything that (No. 45) can."

With prescient foresight, Oscar Wilde (1854-1900) noted in his understated but scathing way, "Some cause happiness wherever they go; others whenever they go." Clearly, he could see the president coming. And probably going.

When it comes to insults, Mr. Trump himself is a Division III contender, only: He calls people "liars," "idiots," he says "she's a slob, disgusting," or "he's a low-energy person (Jeb Bush)," or "she's a low-IQ individual (Maxine Waters)."

That's pretty run-of-the-mill stuff, but he's a muse, not a poet. The muse themselves generally don't come up with much more than cotton candy, if anything at all. That's not their job. But they inspire the greatest talents of a generation or a culture, and Mr. Trump has begun to do that on his own here and in Europe.

When it comes to put-downs, I always nod first to Scotland the Brave.

The Scottish are blunt to the point of laconic, fierce and unrepentant.

They can deliver invective like a high-caliber bullet delivers impact, but not without a muse to rile them — in this case, Mr. Trump, who is also a target.

Let me leave you with just a few models of such insults at their best, inscribed in social media by individual Scots — aimed at Mr. Trump (thank you again, sir, for your service) after he completely misunderstood and mischaracterized the Scottish position on BREXIT, Great Britain's withdrawal from the European Union, almost effortlessly insulting a proud and die-hard people.

- "You Bawbag."
- "You mangled apricot hellbeast."
- "You spoon."
- "You clueless numpty."
- "You bloviating flesh bag."
- "You weapons-grade plum."
- "You weasel-headed f#!+nugget."
- "You toupéed f#!+nugget."
- "You witless f#!+ing cocksplat."
- "You tit."
- "You absolute f#!+ing donut."
- "You Gobshite."
- "You utter and complete eejit."
- "You incomprehensible jizztrumpet."
- "You cockwomble."

And finally, "You tiny-fingered, cheeto-faced, ferret-wearing shitgibbon."

Pure poetry. Lang may their lumbs reek, with those of all artists, whether inspired by the 10th muse or any of the other nine. ■

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OPINION

Acronym creation tactics



For those who thought “acronym” was a city in Ohio, it is not. According to my handy dandy online dictionary, an acronym is “a word formed from the initial letters or groups of letters of words in a set phrase or series of words and pronounced as a separate word,” as in WAC from Women’s Army Corps or OPEC from Organization of the Petroleum Exporting Countries.

Or MAGA, as in Make America Great Again, the Donald Trump campaign slogan splattered across red baseball hats worn by millions of Americans, mostly white, mostly intolerant, who have bought into the Trumpster’s garbage that America should return to the glory days where their rigid biases oppressed everyone else. Actually, the Trump cabal is already hard at work on his re-election effort, and that means a new slogan for 2020, something that captures the regressive spirit of his first term and, more importantly, fits on a red baseball hat.

In case you were wondering, the caps are red because that’s what Vladimir Putin wants. That’s totally false, of course, entirely made-up, fake news. Putin couldn’t care less about such paraphernalia or such minute details. He’s more of a big-picture guy when it comes to controlling the 2020 election, just like he was in 2016.

Those details will be left to the Amer-



ican wordsmiths, who are already toying with Keep America Great. There are a few legal problems with that one (when are there not a few legal problems?), and there is some uneasiness over whether it’s such a great idea to have a slogan that will shorten to KAG. Of course, it certainly would be better than Grow America Greater, or Heighten America’s Greatness. Imagine how much fun we’d all have with GAG or HAG.

All the Trump wrecking crew has

accomplished thus far is antagonizing just about every nation that has been woven over generations into the tapestry of commerce agreements that govern the way we buy and sell each other’s products. Without a doubt, the United States frequently has been taken advantage of as these tangled rules and regulations have evolved, and without a doubt, Americans sometimes take a bath. But you know what they say about babies and bathwater. Thus far, when it comes to trade, our current chief executive seems Hellbent to Annihilate the Very Orderliness of Civilization (HAVOC). In the process he’s Antagonizing Real Simply Everyone.

Except for his base; those in this country who have been left behind by changes over the decades are particularly receptive to the oppressive nostalgia of Make America Great Again. The trick for Republicans will be to sustain their resentments so that they’ll continue to turn out at the polls in numbers exceeding those on the other side who are infuriated at the entire Trump experience.

Given our attention spans, it will be a battle of the slogans. Continue America’s Trends against those who are Disgusted Over Grossness. It could be a CAT and DOG battle — but it could end with a whimper. It would not be the first time the Trump resisters stayed home on Election Day, intimidated to Wallow Uninspired Scared and Submissive, in other words, a WUSS. ■

— Bob Franken is an Emmy Award-winning reporter who covered Washington for more than 20 years with CNN.

Don’t cry for Angela Merkel



Angela Merkel is, her supporters like to gloat, the leader of the free world.

Just don’t ask her to spend as if she is.

Donald Trump has made the German chancellor one of his favorite rhetorical targets, especially over Germany’s anemic defense expenditures. This has led to worries about the future of the trans-Atlantic alliance, and reflexive support for Merkel among the American political elite.

Trump shouldn’t openly mock Merkel, or suggest that there have been annual dues to NATO that Germany has failed to pay. Trump tends to view foreign countries like contractors trying to scam him in a development deal. This scants history, geo-strategy and the national pride of other countries — as usual, Trump would benefit from at least a gesture toward statesmanship.

Yet Germany’s defense spending, or lack thereof, is a disgrace. One would think the country would have been embarrassed onto a different trajectory after German troops — Panzergrenadierbataillon 371, to be exact — had to use broomsticks instead of guns in a NATO exercise in 2014. But Germany evidently doesn’t embarrass easily.



NATO countries, after a long vacation from history after the end of the Cold War, agreed at a summit in Wales in 2014 to spend 2 percent of their gross domestic product on defense annually within 10 years.

It is the biggest economy in Europe and fourth largest in the world that is the serious laggard. Germany spends all of 1.2 percent of GDP on defense. As Elisabeth Braw points out in Foreign Policy magazine, its military is short on tents and winter clothes, most of its tanks aren’t battle-ready and it has a shortfall of about 20,000 officers and NCOs. It is promising to get to 1.5 percent GDP ... by 2025 (when a Trump second term would be ending).

Merkel is happy to browbeat other EU countries over their fiscal and migrant commitments, but please don’t bother her to spend on her own defense.

The old saw is that NATO exists to “keep the Soviet Union out, the Americans in, and the Germans down.” But the last item, given the deep streak of pacifism in postwar German politics, is no longer apt. The EU, not military conquest, is now Germany’s tool for European influence.

Germany still has a gauzy view of what matters. Its foreign minister has argued that its development aid should count against its goal for military spending, fundamentally confusing soft and hard power.

Needless to say, if Vladimir Putin is tempted to challenge NATO somewhere on its periphery, he’s not going to be dissuaded by Germany’s foreign-aid budget or its openness to Middle Eastern migrants.

It’s not clear how seriously Germany takes the Russian threat (although it sent some troops to Lithuania last year). Germany has been supportive of the proposed Russian pipeline, Nord Stream 2, that would make Europe more dependent on Russian natural gas and bypass Ukraine. It’s Trump, the alleged tool of Putin, who has been complaining bitterly about the project.

With Putin looming to the East, NATO remains a vital tool of Western power. It’s not an imposition to ask that Germany act like it. ■

— Rich Lowry is editor of the National Review.

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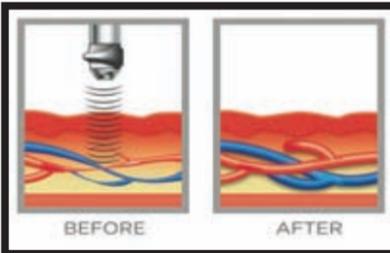
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COURTESY PHOTOS

Sherri Muske, a staff member, stands with the wood slabs from the Mysore fig tree at Edison & Ford Winter Estates. The slabs are for sale.

Wood from felled Mysore fig tree at Edison estate is for sale

The large Mysore fig that once stood next to the fence along McGregor Boulevard on the Edison estate was one of the trees the site lost during Hurricane Irma. Edison & Ford Winter Estates is offering the public an opportunity to purchase wood from the tree and a chance to own a piece of history.

The Mysore fig stood about 80 feet tall and the root mass was approximately 30 feet in diameter. The tree has been cut into 15 slabs of wood that can be used for table tops or artwork. The slabs were cut from the buttress roots, the distinctive, flared trunk part of the tree.

Two different sizes are available for purchase. Large slabs, 5 feet by 6 feet, are

priced at \$600 and small slabs 4 feet by 4 feet, are \$300. A certificate of authenticity will be provided with each slab.

Proceeds from the sale of the wood will go toward garden restoration, giving the public an opportunity to help restore the historic botanic gardens.

The slabs will be sold by appointment. To make an appointment, call Sherri Muske at 335-3677.

For anyone looking to own a smaller token of history, free wood scraps from other trees will be available to the public at 10 a.m. on July 23, on a first-come, first-served basis. Wood scraps will be available for pick up at 2133 Larchmont Ave., Fort Myers. ■

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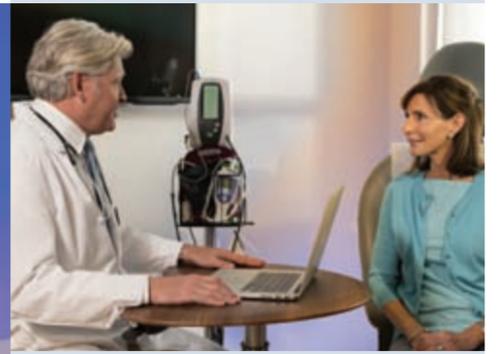
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Don't short-shrift the sharks

BY ROGER WILLIAMS

rwilliams@floridaweekly.com

Some people aren't happy about land-based shark fishing, but not the anglers themselves, apparently — they're growing in number along Florida's coasts as the sport grows in popularity.

As a result, the Florida Fish and Wildlife Conservation Commission has organized a series of public workshops around the state beginning in Fort Myers on Thursday, July 19, inviting opinions "from all our stakeholders," said Amanda Nalley, FWC spokeswoman.

Those who can't attend may submit comments to MyFWC.com/Saltwater-comments. The workshops are designed to solicit public opinion before the FWC takes action later in the year to protect the interests of both humans and sharks with new regulations.

"We have a lot of people who feel strongly that shark fishing from shore might be causing safety issues for swimmers — and we have others who want to protect the (various species of) sharks, and yet others who love the sport because you don't need a boat. We don't want to pass regulations that would cause them not to fish," Ms. Nalley added.

Using heavy tackle and wire leaders with a steel hook almost the size of a handball, fishers are wrestling hammerheads, bull sharks, lemon sharks, nurse sharks, sand sharks, blacktip sharks and others onto beaches east and west, though some species are prohibited by state law even from being landed.

"The main issue here is that shore-based shark fishing has really grown in popularity over the last 10 years, and social media has played a role. People want to share pictures," suggested Dr. Bob Hueter, director of the Center for Shark Research at Mote Marine Laboratory based in Sarasota.

"You don't need a boat, it's a fairly inexpensive hobby, and it's a lot of fun — people turn it into an all night affair on the beach and have a good time. That part is great," he said.

But there are other parts.

"From what I've seen, most shark fishers are interested in healthy animals. They're not trying to kill sharks. It's catch and



Land-based shark fishing is growing more popular on Florida's coasts.

release," Dr. Hueter explained.

"The problem has been, their handling practices are poor. People don't know it. They release animals after mishandling them, the animals stagger off, and the people don't realize these sharks are dying."

Too often where people have been shark fishing, dead sharks wash up on the beaches a day or two later, he said.

Hammerheads in particular are of great concern because they're not equipped physiologically to survive the experience of a capture.

"They have small gills and a small mouth



HUETER

so when they're restrained, or slowed down, it's hard for them to pass enough water over the gills to blow off CO2 and to get oxygen," Dr. Hueter said.

"Lactic acid builds up fast, and they don't make it through the process. They pass the point of no return quickly. That's especially true of the really big great hammerheads."

In addition to such concerns, some people are increasingly anxious about drawing sharks nearer to beaches frequented by swimmers. They see shark fishing as shark chumming; some point to increases in shark bites over the last few years as a consequence, although the FWC has said data does not suggest that.

Melbourne Beach Mayor Jim Simmons pointed out to FWC commissioners in a public meeting in April that divers cannot feed sharks and people cannot feed alligators, by law, but sports enthusiasts can blood-bait or fish for sharks where swimmers are present, a practice that should be ended.

Melbourne Beach lies in Brevard County, part of 70 miles of the Space Coast where the greatest number of shark attacks on humans in the United States have taken place, where riptides are especially dangerous, and where the rate of lightning strikes of people is the highest or one of the highest in Florida.

Dr. Hueter, meanwhile, has called on FWC commissioners "to do some things that are best practices. It could be through an aggressive education campaign, or it

could be through regulations," such as requiring heavier tackle and circle hooks, not "J" hooks, to help prevent gut-hooking.

That will be the choice of FWC commissioners, he concluded. But whatever they do after the public workshops are complete, "I hope they move rapidly." ■

in the know

Best practices for shark fishers

- >> **Don't ever take a shark out of the water** — if it's small, don't lift it into the air. Keep it in the shallows, keep its gills wet, and release it ASAP.
- >> **Use heavy tackle, not light tackle.** You won't fight as long, but the fish will survive with more energy.
- >> **Use circle hooks, not "J" hooks,** to minimize gut-hooking the shark. They won't swallow them, but if they do, they have a better chance of coming back out.
- >> **Report tags.** From Rhode Island to Florida, agencies such as Mote Marine are tagging sharks to study them. If you see a tag, write down its number and report it.

— Advice of Dr. Bob Hueter, director of the Center for Shark Research, Mote Marine Laboratory, Sarasota



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in the know

FWC workshops

- >> **Fort Myers:** 6 p.m. July 19, Joseph P. D'Alessandro Office Complex, 2295 Victoria Ave.
- >> **West Palm Beach:** 6 p.m. Aug. 28, County Department of Planning, Zoning & Building, the Vista Center, 2300 N. Jog Rd.
- >> **Others:** Panama City, Pensacola, South Daytona, Jacksonville, Melbourne Beach, Miami, Key Colony Beach.
- >> **See MyFWC.com/Fishing** for more information. Workshops end Aug. 30.



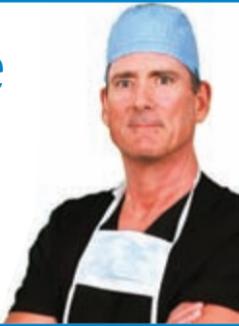
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“Florida is one of the few states, I don’t want to say the only state, that really engages in a proactive, aggressive outreach program when it comes to returning unclaimed property.”

— Jon Moore, press secretary for the Florida Department of Financial Services and the Division of Unclaimed Property

MONEY

From page 1

...vices and the Division of Unclaimed Property.

There are more than 14 million claimable accounts in Florida, Mr. Moore said, going all the way back to 1961. Many people have multiple accounts. The money being held comes from old paychecks, dormant bank accounts, utility deposits, life insurance policies, mutual funds, stocks, the proceeds from safe deposit boxes and more.

They range from as little as 1 cent to \$2.9 million. The average amount of accounts in South Florida counties is between \$273 and \$300.

In Southwest Florida’s Lee, Charlotte and Collier counties, there is about \$106 million in unclaimed property in 388,280 accounts, show state records obtained by Florida Weekly.

In Palm Beach County, one of Florida’s most populous, there is \$197 million in unclaimed funds in 654,987 accounts. One of them belongs to Donald Trump in the amount of \$354.69 for old miscellaneous checks from Federal Express associated with 1094 South Ocean Blvd. in West Palm Beach, a property that President Trump purchased in 1993.

Trump International Golf Club has accounts worth \$100 and \$36, respectively, and The Trump Institute has accounts worth \$448.07 and \$184.25.

President Trump and the White House press office did not respond to a request for comment.

“If they’re famous, if they’re not, it



EVAN WILLIAMS / FLORIDA WEEKLY

It is estimated that 1 in 5 Floridians has unclaimed cash. Visiting the website FLTreasureHunt.gov lets you know instantly if you are one of them.

makes no difference to us,” Mr. Moore said. “We’re just trying to get as much back to as many people as possible.”

Among Palm Beach County’s largest accounts, Richard Kunkel has an unclaimed \$519,374.25 from an IRA.

In Lee County, the single largest account belongs to Joseph Nicotra and Nancy Nicotra for \$419,129.51 from unclaimed mutual fund shares.

In Charlotte County, Donald O’Connor has a \$250,000 account from life insurance policy benefits.

The state had more than \$17,000 in an account for Charlotte County resident Robert Irwin from his Publix stock shares. Mr. Irwin died in 2014, said his son, Robert G. Irwin, 66, who lives at the same address as his father and works part time at Walmart. Mr. Irwin said he had been contacted by the state with a letter about the money in the last few years at some point but has never owned a computer or had an email address and didn’t understand how to

collect it.

“I didn’t know what to do about it,” he said. “I’m really not into computers.”

Florida Weekly helped him start the claim process but found out that the money was already on the way.

“Thank you for letting me know,” Mr. Irwin said.

Mr. Irwin’s father had left the stock shares half to his son, and half to his wife. Since his wife had just passed away this year, her half was to go instead to his wife’s power of attorney.

The power of attorney had already successfully claimed the money for herself and for Mr. Irwin, who had forgotten that he had signed documents confirming that. The checks were sent out on July 10 to Mr. Irwin’s address, the state said.

In Collier County, Betty Louring has a \$240,266.91 account from a pension.

These account holders could not be reached by Florida Weekly for comment. Three others with large accounts in South Florida, worth upwards of \$100,000, were reached by phone. Each declined to comment on the record primarily, they said, because they feel it is a private money matter. Each also said they were only now in the process of collecting their money from the state. One of the accounts appeared to be related to a life insurance policy from someone who died more than a decade ago.

One account holder said her attorney was in the process of collecting the account from the state. Private investigators, CPAs and attorneys may contact account holders or heirs and offer to recover the money for a fee of 20 percent of the account or a maximum of

in the know

Property by county

>> **Lee County: \$58 million unclaimed**
Average \$273
212,784 accounts

>> **Collier County: \$31 million unclaimed**
Average \$270
115,113 accounts

>> **Charlotte County: \$17 million unclaimed**
Average \$288
60,383 accounts

>> **Palm Beach County: \$197 million unclaimed**
Average \$300
654,987 accounts

>> Number of claims paid and money returned to Florida residents and businesses

FY 13-14	352,947	\$239,784,107
FY 14-15	395,094	\$252,956,792
FY 15-16	454,386	\$271,824,223
FY 16-17	513,505	\$313,411,800

\$1,000, but that’s not necessary. You can claim the money on your own free of charge at FLTreasureHunt.gov.

“There’s no attorney required when you go to collect funds that are out there in your name, it’s just a matter of proof of ID,” said Alecia D. Collins, communications coordinator with the Florida Department of Financial Services. “So if there’s someone out there saying ‘we can find money for you for a fee,’ it’s really free, you can do it yourself.”

The state records did not show accounts worth less than \$25. For



EVAN WILLIAMS / FLORIDA WEEKLY
Robert G. Irwin views information on a reporter's computer at his home in Charlotte County. Mr. Irwin's late father had more than \$17,000 in unclaimed Publix stock shares.

instance, Peter Zwieg has an account worth that much from an old insurance premium refund associated with an address in Fort Myers.

About 5 percent of all accounts in Florida are worth more than \$500.

In addition to cash, the state holds tangible property such as watches, jewelry and coins from abandoned safe deposit boxes.

Florida's total unclaimed property amount has remained at more than \$1 billion for years even though the state says it constantly seeks out people to return their money and returned a record amount last year.

In the fiscal year ending in 2017, Flor-

ida returned \$313.4 million in unclaimed cash to residents and businesses, \$41.6 million more than the year before.

Banks, counties, utility companies and other entities are required to report property deemed abandoned to the state after, usually, one to five years.

"Florida is one of the few states, I don't want to say the only state, that really engages in a proactive, aggressive outreach program when it comes to returning unclaimed property," Mr. Moore said.

Florida uses a number of strategies to contact account holders including sending out hundreds of thousands of letters to addresses if it appears the account

holder still lives there, through phone banks, on TV, and notifications online when people renew car tags. But even if they notify a person that he or she has funds, Mr. Moore said, that person must come forward to claim them before they can be released.

"Even if we think we've got the right person, at the right place, at the right address, we can't just send a check," he said.

If an account has not been claimed after five years, it is deposited into the State School Trust Fund that is used as part of a general fund to provide teacher salaries, instructional material and other public-school needs.

However, that doesn't mean people can no longer claim that account. It is available for someone to come forward and claim money in perpetuity, no matter how long it takes.

"There is no statute of limitations," Mr. Moore said.

I also had an account, my final paycheck as a server at Steak & Ale in Fort Myers (now closed), for \$36.22. The state notified me about it online when I renewed my car tags in April and it only took a few minutes to fill out a claim form with my identification. A few weeks later my check from more than a decade ago arrived in the mail. However, the state has up to 90 days after it receives a complete claim package to determine if you are the rightful owner.

Some accounts, such as a life insurance policy, also require additional paper work to establish you are the owner — records such as a death certificate.

"The last thing we would want to do is return someone's unclaimed property to the wrong person," Mr. Moore said. ■

in the know

FAQs

>> **How do I find out if the state is holding my unclaimed property?**

Go to FLTreasureHunt.gov and search your name or that of your business in the database, then follow the instructions to establish your identity.

>> **How do I prove the account belongs to me?**

Each claim form will detail what documentation is required to verify your ownership of the property. Having the same name as that on an account does not establish entitlement — there are many people who share the same name.

>> **What types of identification are accepted?**

Claimants must provide a copy of their driver's license or another form of government-issued photographic identification. If your identification does not reflect your current address, include other documentation (such as a current utility bill, etc.) reflecting your current mailing address in addition to your ID and proof of ownership.

>> **How long does it take to get my money?**

The state is allotted up to 90 days from the date it receives your complete claim package to make a decision. Claims are often processed sooner.

>> **What if the original owner of the property is deceased?**

Proof of ownership must still be established with documentation as detailed on your claim form. In addition, you must provide a certified death certificate for the owner, along with identification and signed claim forms for all heirs of the owner (or for the personal representative if the estate remains open.)

>> **Does the state pay interest on claims?**

No.

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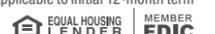


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NEWS OF THE WEIRD

BY THE EDITORS AT ANDREWS MCMEEL

Distributed by Universal Press Syndicate

Perspective

An 82-year-old Japanese man who has lived as a naked "hermit" on a deserted island near Taiwan since 1989 has been forced to return to Japan. Masafumi Nagasaki made his way to Sotobanari Island 29 years ago and told Reuters in 2012 that he wished to die there. "Finding a place to die is an important thing to do," Nagasaki said, "and I've decided here is the place for me." Earlier reports indicated that he at one time had a wife and two children, and he ran a hostess club in Niigata, Japan. "In civilization people

treated me like an idiot and made me feel like one. On this island I don't feel like that," he said. Nagasaki explained that at first he wore clothes on the island, but a typhoon destroyed his belongings. Alvaro Cerezo, who documents the stories of island castaways, told News.com/au that in April, authorities removed Nagasaki from the island and placed him in government housing in Ishigaki, Japan, because he was ill and weak. "They took him back to civilization and that's it," Cerezo said. "They won't allow him to return."

Bright idea

"ARE YOU BLIND IT 25 MPH" is Ron Ward's in-your-face (and grammatically lacking) attempt to slow down drivers along his street in Grand Rapids, Michigan. Ward has been making signs for years, neighbor Patrick Schmidt told FOX 17 in June. Ward claims, "By the time (drivers) hit this here driveway,

they're doing at least 50-55 miles an hour." He just wants people to follow the Richmond Street speed limit. "Slow down, the whole neighborhood's got kids," he said. The City of Grand Rapids, however, has no specific plans for speed monitoring on the street.

Wrong place, wrong time

■ Early on June 26, a man who had been sleeping on the South Miami Avenue bridge over the Miami River got a rude awakening as the drawbridge started to raise to allow a boat to pass underneath. Witness Khadijah Andrews had seen the man as she was walking to an early yoga class, she told WSVN TV, and she looked for him when the bridge began rising. Fortunately, he woke up after sliding down a ways and was able to hold on until the bridge was lowered. Andrews said the unnamed man walked away with no apparent injuries: "You think you're about to watch a man lose his life. It's just terrifying. I never want

to see that again."

■ In Devon, England, on June 30, a couple who had just exchanged vows at the Furrough Cross Church gathered their wedding party at Tessier Gardens next door to take pictures. But a sunbathing woman who was squarely in the frame of the wedding photos refused to move from her towel. So the party just posed around her. The groom's son approached the woman and asked her to move, but she "pretended to be asleep," he told Metro News. Later she did move but left her belongings in the same spot. "It was bloody rude and disrespectful," claimed Natalie Ming, a relative of the groom.

Litigious society

In Norman's Bay, East Sussex, England, Nigel and Sheila Jacklin are studiously keeping their eyes down after being threatened with prosecution if they look at their neighbors' house -- an adjoining property bought five years ago by Dr. Stephane Duckett and Norinne Betjemann. The Jacklins, 26-year residents of the beachfront community, had repeatedly complained to authorities about noisy builders, verbal abuse and light pollution as Duckett and Betjemann turned a former workshop into

a weekend retreat. In June, The Sun reported that after police were called into the dispute, the Rother District Council sent the Jacklins a "community protection warning" that defines an "exclusion zone" around Duckett and Betjemann's home, forcing the Jacklins to take a roundabout route to the beach. Nigel Jacklin said: "We can't walk to and from the beach or through the village without fear of being prosecuted." The Jacklins plan to fight the order.

Weird food

Minor league baseball teams come up with some wacky promotional ideas, and "Sugar Rush Night" at the Erie (Pennsylvania) SeaWolves game on June 23 didn't disappoint. WNEP TV noted that one highlight was the cotton candy hot dog: a wiener nestled in a cloud of cotton candy,

then sprinkled with Nerds candies. Brave SeaWolves fans could top off the meal with a cotton candy ball: ice cream covered with sprinkles and enclosed in cotton candy. Maybe the sugar rush was too much for the players; they lost 5-3 to the Altoona (Pennsylvania) Curve.

Recurring theme: airport nudity

Travelers aboard a Delta Air Lines flight that had just landed at Hartsfield-Jackson International Airport in Atlanta on June 26 were startled when a nearly naked man ran up to their plane and jumped onto a wing, then attempted to open an emergency exit. Jhyrin Jones, 19, had scaled a fence topped with razor wire to reach the runway; just minutes before, he had jumped on some parked

cars at a nearby construction site and threatened to "kill y'all, I'm going to blow this place up, trust nobody, you better believe me," according to the Atlanta Journal-Constitution. A police report indicated Jones "appeared to be under the influence of narcotics." He was charged with criminal trespass and public indecency, among other things. ■

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KRISTINE GILL / FLORIDA WEEKLY

Laurel Anselmi (left), the Senior Young Marine Gunnery Sergeant, runs the Naples Young Marines through a series of drills at a meeting in June. The group is designed to teach respect, love of country and discipline, among other traits.

MARINES

From page 1

said Jerry Miller, training officer for the program and a veteran himself.

Ms. Anselmi beamed at the praise.

"Joining Young Marines was the best decision of my life," she said.

Young Marines is a national youth education program for boys and girls. Similar to Boy Scouts or Girl Scouts in its emphasis on building character and leadership skills, the program differs in that it is deeply rooted in military values.

"When they join Young Marines we follow the Marine Corps format. We teach them honor, discipline, teamwork, leadership," Mr. Miller said. "They learn respect, honor, love of country. And they get three hours of mandatory drug-free training each quarter."

Kids who join are called recruits until they complete 26 hours of boot camp, where they learn close order drills, complete physical fitness tests and study the military rank structure. Once they complete boot camp, they can go on to earn rank and work toward those ribbons.

Many Young Marines join with encouragement from a family member who served. Nine-year-old Sophia Ballasteros joined just this year. Both her mom and dad were in the Navy. Her step-dad was a Marine and her aunt and uncle were in the Air Force.

And while she's only entering the fourth grade, Ms. Ballasteros said she plans to join herself one day, after the JROTC program in high school.

"We're not necessarily trying to make Marines of these kids," Mr. Miller said, "but we're teaching them to be cognizant citizens in the community leading drug-free lives."

Even though it's not the primary goal, when a kid finishes the program and later joins the Marines, he or she qualifies for a bump in rank out of the gate.

When Ms. Anselmi joined the program, Mr. Miller described her as shy and lacking in self-confidence.

It was during a field trip to Paris Island, S.C., that he watched her transform.

The students were tasked with climbing a tower and repelling down from the top with help from a few real Marines. Ms. Anselmi tried and failed to complete the task five times.

"She was shaking, crying. I said 'Why don't we go inside?'" Mr. Miller recalled. "And she said 'No, I have to do it.'"

Eventually, she succeeded.

"It was the hardest thing I've ever

done," Ms. Anselmi said.

After that accomplishment, Mr. Miller noticed a change in the teen.

"She has confidence now. She'll look you in the eye and give you a firm handshake," he said.

That Saturday, after filling care packages with toiletries, magazines and candy and before a drug-free presentation by Drug Free Collier CEO Guy Blanchette and former NFL player Ikai-ka Alama-Francis, the Naples Young Marines gathered for its regular meeting and updating of their ribbons. About 24 students are part of the overall group, which meets the second and fourth Sat-

urday of each month.

Having recently completed their annual swim test, each of the eight kids who made it to Saturday's event earned a new ribbon to add to their rows, or in Ms. Anselmi's case, blocks.

"Here's your roman numeral with your swim test, and here's your new mount," said Bob Kemp, another of the group's leaders.

Ms. Anselmi tore into the package, which would add a new row to her block, as eager as if it were Christmas morning. ■



KRISTINE GILL / FLORIDA WEEKLY

Private Cameron Baptist (in background) and Private Anri Alikaj (foreground) work on updating their ribbons during a meeting of the Naples Young Marines. Participants of the coed youth group can earn ribbons for marksmanship, CPR and other skills.

Watch out for traffic deputies

Here's where Collier County Sheriff's Office traffic deputies will be on watch the week of July 23-27:

Monday, July 23

- Goodlette-Frank Road and Orange Blossom Drive: Speeding; Livingston Road and Golden Gate Parkway: Red-light running

Tuesday, July 24

- Airport-Pulling Road and Longboat Drive: Aggressive driving; U.S. 41 East and Rattlesnake Hammock Road: Red-light running

Wednesday, July 25

- U.S. 41 North and Pine Ridge Road: Red-light running; Immokalee Road

and Health Park Boulevard: Aggressive driving; Vanderbilt Beach Road and Tiburon Drive: Aggressive driving

Thursday, July 26

- Radio Road and Countryside Drive: Speeding; U.S. 41 East and Bayshore Drive: Red-light running; Wilson Boulevard and 24th Avenue Northwest: Speeding

Friday, July 27

- Davis Boulevard and Collier Boulevard: Red-light running; Livingston Road and Carlton Lakes Boulevard: Speeding; Pine Ridge Road and I-75 northbound exit: Aggressive driving ■



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Red Cross issues safety tips for hot weather

According to the Centers for Disease Control, more than 600 people in the United States are killed by extreme heat every year. The American Red Cross has steps to help stay safe when the temperatures soar.

Heat safety tips

Some people are more at risk of developing a heat-related illness, including adults age 65 and older, those with chronic medical conditions, people who work outside, infants and children and athletes. Here are steps you should take in hot weather.

- Slow down, stay indoors and avoid strenuous exercise during the hottest part of the day.
- Postpone outdoor games and activities.
- Use a buddy system when working in excessive heat. Take frequent breaks if working outdoors.
- Check on animals frequently to ensure that they are not suffering from the heat. Make sure they have plenty of cool water.

- Hot cars can be deadly. Never leave children or pets in your vehicle. The inside temperature of the car can quickly reach 120 degrees.

- Stay hydrated by drinking plenty of fluids. Avoid drinks with caffeine or alcohol.

- Check on family, friends and neighbors who do not have air conditioning, who spend much of their time alone or who are more likely to be affected by the heat.

- If someone doesn't have air conditioning, he or she should seek relief from the heat during the warmest part of the day in places like schools, libraries, theaters, malls, etc.

- Avoid extreme temperature changes.

- Wear loose-fitting, lightweight, light-colored clothing. Avoid dark colors because they absorb the sun's rays.

Heat exhaustion

Excessive heat can lead to sunburn, heat cramps, heat exhaustion and heat stroke. If someone is experiencing heat cramps in the legs or abdomen, get him to a cooler place, have them rest, lightly stretch the affected muscle and replenish his fluids with a half a glass (about four ounces) of cool water every 15 minutes.

If someone is exhibiting signs of heat exhaustion (cool, moist, pale or flushed skin, heavy sweating, headache, nausea, dizziness, weakness, exhaustion), move him to a cooler place, remove or loosen tight clothing and spray the person with water or apply cool, wet cloths or towels to the skin. Fan the person. If he is conscious, give small amounts of cool water to drink. Make sure the person drinks slowly. Watch for changes in condition. If the person refuses water, vomits or begins to lose consciousness, call 9-1-1. ■



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HEALTHY LIVING

HCN of Southwest Florida receives national award

The Healthcare Network of Southwest Florida's Nichols Pediatric Center received the 2018 Richard Robinson award, one of three Reach Out and Read Leadership Awards presented at the 2018 Reach Out and Read National Leadership conference.

Named for Scholastic Inc. chairman and CEO Richard Robinson, this award, instituted in 2002, recognizes extraordinary implementation of the Reach Out and Read program by a medical practice or clinic that inspires others with their efforts in support of our shared mission of early literacy promotion.

"This award exemplifies the importance of community health centers like HCN, which provide services above and beyond what you would find in a traditional pediatric practice," said HCN CEO Mike Ellis.

The Healthcare Network of Southwest Florida was founded in 1977 and provides primary health and dental care to more than 60 percent of Collier County's children. HCN also provides family care, women's care and behavioral care to more than 50,000 patients at 21 facilities around the county.

Through Reach Out and Read, medical providers at HCN give children books at more than 10 well-child visits from



COURTESY PHOTO

Nikki Shearman of Reach Out and Read, Dr. Todd Vedder and Elizabeth Zuluaga of Healthcare Network of Southwest Florida. HCN received a national award at the recent Reach Out and Read National Leadership Conference

infancy until they start school. They also provide encouragement to parents

on the importance of reading aloud and engaging children in literacy efforts.

"In 1997, Richard Robinson initiated a partnership between Scholastic and Reach Out and Read in our shared mission of ensuring that books and reading are a part of every child's life," said Reach Out and Read CEO Brian Gallagher. "I am grateful for the work the Nichols Pediatric Center does every day to share the benefits and the joy of reading aloud together with the families it serves, and proud to honor them with this award."

Nichols Pediatric Center serves as a traditional pediatric practice for patients throughout Collier County, on the campus of the Greater Naples YMCA. Unique to this health center is its location, allowing primary care and behavioral health care access also for children enrolled in the YMCA's early learning programs. The site's connection to the YMCA has helped bolster initiatives like early childhood literacy and the Reach Out and Read Program.

HCN also recently completed a rigorous compliance review with the Health Resources and Services Administration, reporting that it is fully in compliance with national regulations.

For more information about HCN, visit www.healthcareswfl.org or call 658-3000. ■

Things are heating up

allenWEISS
allen.weiss@nchmd.org



Naples is hot. And by that, I don't mean just temperature-wise. We have received even more unsolicited recognition as a great place to live, work, play, thrive and retire.

The most recent article titled "America's Best Beach Towns for Retirement — Ranked!" starts with everyone's dream of spending his/her golden years by the sea. But if you're lucky enough to make that happen, how do you choose the perfect spot along the vast coastline of the U.S.? Personal finance website SmartAsset ranked the ten most senior-friendly cities in America (based on taxes, health care and social life) to gauge where retirees might have the

highest quality of life. Ranked number one of the coastal spots on this sweet list is Naples.

SmartAsset's description: "This gorgeous little Gulf Coast town with Mediterranean-inspired architecture is a total dream of a place, so much so that it ranks highly in multiple surveys on happiness and well-being. It's also the number one place in the country to retire, with plenty of medical care, social opportunities and retirement centers nearby."

Ranked No. 4 through No. 7 are Stuart, Vero Beach, Venice and Sarasota, respectively. Florida does have an estimated 1,000 people per day moving to the state, with the Orlando region and Southwest Florida as prime locations. Orlando's worsening traffic congestion and lack of easy beach access make Southwest Florida even more attractive. Moreover, Florida is in excellent financial condition, having the

highest bond rating of any state in the nation.

Almost simultaneously with the above accolade, Naples received some unsolicited international attention highlighting its healthy environment. A BBC World Hacks four-minute video from early July starts with, "This city wants more residents to get to 100 so it is adopting ways of life from parts of the world where people live the longest." Dan Buettner shares that the Blue Zones Program offers cities a way to change their environments and ecosystems so people mindlessly live healthier. This comment occurs while the camera pans over folks socializing at Cosmos Café/Pizzeria and shows Central Avenue as a complete street with walking paths for pedestrians and bike lanes segregated from autos.

Naples is trying to make healthy living the unavoidable choice for everyone young and old. Some schools are

opening early, encouraging children to exercise before their lessons start. Collier County schools are ranked No. 5 of 67 in the state of Florida with superintendent Dr. Kamela Patton named this year's superintendent of the year for Florida. Perhaps the Blue Zones Project is contributing to our students' success.

Over 400 organizations including 105 worksites, 88 restaurants, 41 homeowners associations, 32 schools and 14 preschools, 25 faith-based organizations, four grocery stores and 188 other organizations have signed up for the Blue Zones Project. As of a year ago, a third of Southwest Florida was familiar with the Blue Zones Project, with between 10 and 15 percent of people thinking their lives have been changed for the better.

Southwest Florida is a model for communities that want to have everyone live a longer, happier and healthier life. ■

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GUEST COMMENTARY

Polluted waters have a ripple effect: A comprehensive approach needed

BY ROB MOHER

CEO, Conservancy of Southwest Florida

In January of 2016, Florida experienced another round of devastating toxic algae discharges from Lake Okeechobee.

I stress another, because 2016 was only the latest round of ongoing water quality issues facing the region and the state of Florida. As I write this, more than 80 percent of the Caloosahatchee River is experiencing the presence of Cyanobacteria (blue green algae), which have tested positive for microcystin toxins — toxins with serious human and wildlife health impacts. At the same time, satellite imagery of Lake Okeechobee highlights that more than 90 percent of the entire lake is impacted by the same algae.



MOHER

Recent action by the Scott Administration, advocated by the Conservancy, local governments and environmental partners to bolster monitoring of the Caloosahatchee Basin, is a much-needed positive development. Without timely and comprehensive data on pollution and water flow, there is little chance of making good decisions for our water quality.

I wrote back in 2016 that we needed a three-pronged approach to address the quality, quantity and distribution of water if we hoped to truly solve our water quality crisis. These approaches are still necessary today. The first prong is to increase dynamic water storage west, east, north and south of Lake Okeechobee. The good news for our interests in Southwest Florida is that the C-43 reservoir is under construction and will add 170,000 acre-feet of storage on this coast by 2022. In addition, last year, the Florida Legislature agreed to expedite the construction of a long-anticipated southern reservoir to reduce the damaging high-volume discharges to the east and west, and instead move water south to feed the Everglades ecosystem and to flow under the now partially elevated Tamiami Trail. Pending federal authorization and the federal half of the funding through appropriate

tions, the new reservoir should be up and operating in eight to 10 years.

The second prong, however, is noticeably missing — improved pollution control before the water reaches Lake Okeechobee, the Caloosahatchee River and our own local watersheds. On this front, we have made little progress while Florida has continued to grow in population. The Florida Legislature should work to update the Statewide Stormwater Standards. If we do not, then new development being planned will continue to add to downstream pollution. In addition, local communities should be encouraged and supported in maintaining and passing stringent fertilizer ordinances to help

reduce local sources of pollution, and not have these challenged by our own Legislature.

The third prong to help address the cause of our water quality issues is to protect our remaining natural wetlands and flow ways. Every acre of wetland loss represents the loss of up to 1.5 million gallons of water storage and purification capacity. Current efforts by the Scott Administration to transfer federal oversight for Section 404 wetlands permitting to the state should be halted immediately. Southwest Florida has seen the permitted loss of thousands of acres of wetlands, and though federal oversight is still weak, it has been more stringent in reviewing applications than state agencies. As Collier and Lee counties consider newly proposed development and mines, local residents and interested organizations should seek to preserve these critical wetlands and flowways, and press for tougher state standards associated with treating pollution on-site for these developments.

Water pollution has a ripple effect on human health, our economy and our quality of life. We need to press forward on all three fronts if we hope to see meaningful improvements to our waterways.

To learn more about this issue and how individuals can help, visit www.conservancy.org/ripple-effect. ■

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MONEY & INVESTING

Will tariffs bury U.S. soybean crop?

ericBRETAN

estaterick@gmail.com



Having lived in metropolitan areas for most of my life, I have no direct experience with farming, but I imagine it is a difficult and unpredictable life. It seems one must have an expertise in everything from crop biology to fertilizer chemistry to modern farming technology.

And then the farmer must battle natural forces such as weather and disease. So it must be very demoralizing today when a man-made force outside of farmers' control has pushed the prices of many crops like soybeans to a 10-year low. What is this force and how will it affect the farming economics now and in the future?

When Republican candidate Trump campaigned on a platform on equalizing the playing field in the international trade arena, I'm sure most in the farming community couldn't anticipate that this issue would greatly affect their livelihoods. After all, the trade debate focused on things like high tech products, steel and trade secrets.

And, unsurprisingly, President Trump imposed tariffs on steel and aluminum being imported into the U.S. in one of his first actions dealing with unfair trade practices. Unfortunately for farmers, the use of tariffs did not stop there.



The U.S. government imposed further tariffs on many Chinese goods entering our country and the Chinese responded in kind. One of the tariffs it imposed on U.S. goods was a 25 percent surcharge on soybeans.

For many farmers, soybeans are a major cash crop. It is the second largest crop produced in the U.S., behind corn, and is used for human consumption as well as feed for livestock. It is a major export — the U.S. produces about 32 percent of the world's soybeans. China

is the number one buyer of U.S. About one-third of the U.S. crop is exported to China.

Even before the Chinese imposed a tariff on soybeans, farmers were already struggling in their export markets due to the strong dollar. A strong dollar makes U.S. goods more expensive for foreign customers who need to pay for U.S. goods with a weaker currency. With the additional 25 percent tax and higher transportation costs as a result of higher oil prices, U.S. soybeans are being

priced out of the global market. Analysts believe that international demand for U.S. crops could drop from 20 percent to 40 percent. It should be no surprise, then, that the price for soybeans and other crops has fallen dramatically.

Today the price of a bushel of soybeans is at around \$8.50 per bushel. This compares to about \$10 a bushel in 2016 and \$14 a bushel in 2012. This downward trend must be so discouraging to farmers as the macro trends around the world favor higher soybean prices and solid farming economics.

Meat consumption around the world is rising as developing nations become richer, which should increase the demand for soybeans as feed. Increasing land prices and low interest rates are also beneficial to farmers.

Going forward, in the near term, crop prices will be closely tied to tariff and trade negotiations along with the strength of the dollar. However, if these are resolved, the long-term health of the farming industry does look promising, especially as new technologies make farmers more efficient.

But with crop prices currently so low and land prices so high, how many farmers will sell their farms today, thus setting us up for a lack of foodstuffs in the future? ■

— Eric Bretan, the co-owner of Rick's Estate & Jewelry Buyers in Punta Gorda, was a senior derivatives marketer and investment banker for more than 15 years at several global banks.

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ON THE MOVE

Professional Advancement

Conditioned Air Company of Naples announced the promotion of **Tim Dupre** to the position of president and chief executive officer. Mr. Dupre will assume the CEO responsibilities from long-time Conditioned Air CEO and partner Theo Etzel III, who will provide continued leadership to the company as chairman. A 20-year veteran of Conditioned Air, Mr. Dupre learned the basics of general construction working for his grandfather who was a local contractor. He joined Conditioned Air after high school and worked his way up through the firm, working on several different types of projects like custom homes, multi-family, light commercial and production housing. In 2011, Mr. Dupre was promoted to general manager of the firm's Sarasota division which has experienced tremendous growth, boosting its local employment from less than 10 to 56 today. Mr. Dupre has served as president and chief operating officer since 2015 working closely with Mr. Etzel on a number of strategic and growth initiatives.



DUPRE

Metro Forecasting Models LLC a high-tech firm based in Bonita Springs that provides accurate and reliable forecasts for development demand, population growth and housing demand for communities throughout the United

States, announced the appointment of **Alison DeFrancesco** to the position of data analyst. In her new position, Ms. DeFrancesco is responsible for study area research including demographics, economic characteristics, education metrics and baseline use allocation. She also assists in writing technical reports for clients. Ms. DeFrancesco is a 2009 graduate of Florida Gulf Coast University with a bachelor of science in criminal forensics.

A. Scott Hansen has joined Karpus Investment Management as a vice president, relationship manager. Prior to Karpus, Mr. Hansen served as managing director at BMO Private Bank and at Bank of America's Private Bank. Mr. Hansen is a University of Illinois graduate. He has served on local boards for Artis—Naples, JFCS of Southwest Florida and the Greater Marco YMCA.



HANSEN

Mitch Ramos has been named a new partner by national accounting firm Bodine Perry. Mr. Ramos will work out of the company's Naples office. He is a Florida Gulf Coast University accounting graduate, and has worked with Bodine Perry for a year specializing in income and estate tax management for high net worth families, family office services, charitable vehicles and private investments.

Keith Callaghan has been named assistant vice president for economic development and external affairs for Florida SouthWestern State College. Mr. Callaghan will be responsible for community outreach and economic development efforts for the college, with a focus on Charlotte County. Prior to joining FSW, he was the community liaison for Lee Health Foundation and Golisano Children's Hospital. His Florida career also includes development director positions with Edison State College (now FSW), Florida Gulf Coast University and the Conservancy of Southwest Florida.

and also served as chief of staff to the Speaker of the Florida House.

Awards & Recognition

Cyndee Woolley, owner of C2 Communications, has been named the winner of the 2018 Naples Chamber chairman's award for her continued support of the Chamber and its youth outreach programs. The chairman's award is an opportunity for the Chamber Chairman to recognize an individual who has helped the organization reach its goals and fulfill its mission. Ms. Woolley is a graduate of the Leadership Collier class of 2012. She is being honored for her 16 years of leadership with Farm City BBQ of Collier County, and the impact it has had on the community. Farm City is an independent nonprofit that now attracts nearly 3,000 attendees and has provided more than \$600,000 to youth organizations aimed at building the next generation of community leaders.

Law

The law firm **Coleman, Hazzard, Taylor, Klaus, Doupé & Diaz, PA** received the law firm of the year award at the 10th annual Barrister's Bash held at the Hilton Naples. The award winners are selected based on their contributions and support for Legal Aid over the prior year.

Henderson, Franklin, Starnes & Holt, P.A., recently announced that **J. Dudley Goodlette** has joined the firm's Naples office. Mr. Goodlette serves on the Board of Directors for the Winged Foot Scholarship Foundation and for the Quest Education Foundation, two organizations focused on assisting Collier County students with access to higher education. He also serves the Greater Naples Chamber of Commerce Board of Directors as immediate past chairman. Mr. Goodlette is a former member of the Florida House of Representatives

DeRomo's Gourmet Market & Restaurant bakery clerk **Amy Hallifax** has earned a culinary award at a statewide competition earlier this year in Orlando. Ms. Hallifax, a 16-year-old student at Estero High School, created an edible centerpiece shaped like a rooster out of pineapple, bell peppers, miniature sweet peppers, carrots, cucumber flowers, blackberries, raspberries and watermelon radish butterflies to take second place in the Keiser University edible centerpiece category at the 18th annual ProStart Culinary Team Competition. ■

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BEHIND THE WHEEL

BMW 6-Series convertible: Say goodbye to the buttress

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The car on this page is an endangered species. In fact, it's already extinct. Anyone who goes on the BMW website won't find it listed anymore. But the 6-series convertible is absolutely worth an epilogue.

First, this drop top is still available brand new at many dealerships. It's sort of like BMW's little secret. BMW discontinued the coupe version last year, and now it is quietly closing the books on the topless model. So BMW is offering some deeper discounts than normally associated with the brand.

The 640i starts out at \$87,695, and the more powerful 650i begins at \$99,295. Even with some nice markdowns, neither will be considered cheap. But when convertibles are on sale, Floridians take notice.

Also, the 6-Series ragtop has an interesting sense of style. With the folding roof in place, the flat rear window facilitates a flying buttress rear that is a beloved styling element in the car community. That's why everyone from Chevrolet to Ferrari has also used it.

The flat glass rear window is useful in more ways, too. It can be lowered independently of the roof, and with all the other windows down, there's a convertible level of breeze blowing through the cabin while still keeping the UV protec-



tion of the top. Plus, the back glass can be raised when the car is open to the world, creating a handy wind deflector.

No matter if the top is up or down, the interior is very much a driver-oriented environment. The gearshift, infotainment, and ride controls dominate the center console. It's so focused on the driver that the front passenger almost feels privileged BMW allowed him/her to share the middle armrest. This is typical of the performance-minded German brand. Still, the 6-Series feels a bit practical with a larger rear seat space than any of the other convertibles in the lineup.

Those who need to carry more people in premium comfort have likely looked at the Mercedes E and S-Class drop tops, which straddle the 6-series in price.

It's the focus on the driver that also gives the 6-Series its magic. Our 650i test car has a 4.4-liter twin turbo V8 producing 445 horsepower. It doesn't have a raw and raucous delivery like a roadster. Instead, the engine feels like there's an endless well of power that can continually call up as much as the driver needs well into illegal speeds. This is the essence of a terrific grand touring motor.

The suspension is much like a sports

car with road-hugging components and tight steering. It's forgiving enough so that passengers won't complain, but it's obviously built to keep the driver happier than anyone else.

BMW is not done with the 6-Series. Although it has traditionally been about coupes and convertibles, the nomenclature lives on in the 6-Series Gran Coupe and Gran Turismo that are four- and five-door machines, respectively. BMW seems to see these as coupe-like vehicles that can fit into the model sequence, but they are really just borrowing the sporty legacy in a more practical package.

The death of the true 6-Series doesn't mean the end of convertibles at BMW. There are currently three drop tops in smaller model designations that are continuing.

Also, BMW just started production of the new 8-series this month. It's marginally smaller than the 6-Series, and so the company is signaling the upgrade in number is less about size and more about sporting ability. The 8-Series will only be a coupe when it arrives on our shores in the fall.

A convertible is expected, but it has not been publically debuted. That means there's a time gap between the end of the 6-series and the new (and pricier) 8-Series drop top. It's also expected not to have the classic flying buttress design or the nifty flat glass rear window.

So, it's time to say goodbye to the BMW 6-series convertible. The ragtop is unique, powerful and at the moment, a little cheaper. ■



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SPECIAL TO FLORIDA WEEKLY

SOMETIMES IT SEEMS LIKE THE workplace is designed to keep you doing anything besides, well ... working. If you're a manager, this is a serious problem because everything at work hinges on your ability to effectively lead your team. Still, distractions abound in most offices, from buzzing phones to watercooler chit-chat to the endless lure of surfing the web.

With all this chaos, it's difficult to achieve the intense state of concentration known as flow, where employees of all levels do their best work.

“Flow is a state of mind that occurs

SEE FLOW, A25 ►



BUSINESS MEETINGS

■ The **American Business Women's Association Neapolitan Chapter** will host its July meeting from 5:15 to 7:30 p.m. on Tuesday, July 24, at Hilton Naples, 5111 Tamiami Trail North. The meeting will act as the chapter's annual installation and awards banquet. Dr. Aysegul Timur of Hodges University will officiate the installation. Visit www.abwaneapolitan.org for more information.

■ **SCORE Naples** will host a small business academy workshop from 9:30 to 11:30 a.m. on Saturday, August 18 at the Naples Accelerator, 3510 Kraft Road. The seminar will discuss the new role email marketing plays and how to take advantage of its new capabilities. There is a \$30 charge for the workshop.

■ The **Leadership Collier Founda-**

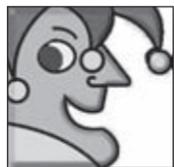


tion and Greater Naples Chamber of Commerce will bring the Naples Children's Business Fair to Collier County on Saturday, Oct. 20, at Gulf Coast High School. The chamber invites local children ages 6 to 17 to apply for a vendor

space, where they can showcase and sell their original products and services. Registration for booth space is \$15 and closes on September 1. Visit www.napleschamber.org/childrensbusinessfair for more information.

■ **Collier Child Care Resources** will be the beneficiary of a free networking event from 5:30 to 7:30 p.m. on Tuesday, Aug. 21, at Season's 52, 8930 Tamiami Trail North. The event will be hosted by CCCR Business 100, an exclusive group of philanthropic businesses helping local children through CCCR's mission and programs. To secure a ticket, visit www.collierchildcare.org/free-networking-event-seasons-52.

SEE BUSINESS MEETINGS, A25 ►



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Short-Term Savings

When we think of saving and investments, we often default to long-term thinking. But some of the money you sock away should be for the short term — particularly for possible financial emergencies.

If a medical crisis, costly car expense or a job loss unexpectedly occurs and you're not prepared with sufficient short-term savings, you may end up wiped out, or even in bankruptcy. For emergencies or known upcoming expenses (such as vacations and weddings), you have two main choices: 1) Save up and earn interest, or 2) Borrow the money (often via a credit card) and pay interest (at a much higher rate).

Clearly, saving is better. Generally, aim to have at least three to six months' worth of living expenses in an emergency fund. If it's easy for you to find work, three months' may be enough. If it's not so easy and you're supporting four kids, two elderly parents and six arthritic dogs, you may want to aim for a year's worth of expenses.

Beyond your emergency fund, any funds you'll need within three to five years (or longer, to be more conservative)

shouldn't be in stocks. Stocks are perfect for long investment periods, but in the short run, anything can happen. Remember, for example, 2008's 37 percent drop in the S&P 500. A crash occurring just before you have to make a big college tuition payment can spell disaster.

Short-term savings belong in instruments such as savings accounts, money market accounts, certificates of deposit (CDs), short-term government and corporate bonds and bond mutual funds. Interest rates are quite low these days, but they've been inching up. CD rates vary, in large part depending on how long you're willing to tie up your money. Corporate bonds tend to pay more than CDs or Treasury bonds, depending on the risk of the bond. Some savings accounts were recently paying around 2 percent, while some three-year CDs offered 3 percent and some corporate bonds offered 4 percent or more.

Learn more about short-term savings and find good interest rates at fool.com/savings and bankrate.com. ■

My Dumbest Investment

Falling Knife

Talk about catching a falling knife. Nortel Networks, the Canada-based telecom giant, had been trading for around 100 Canadian dollars per share and then started heading south. When shares were at CA\$33, I thought, "What a bargain!" and discussed it with my financial adviser, who thought it was a great idea. I bought in, and ended up selling at CA\$3 per share before the company went bankrupt. And worse, this all happened in a tax-deferred account. Waah!

This was just another nail in the financial adviser coffin for me, because I have yet to employ one who ever said to me, "Leon, that is a really stupid investment idea." They always said my ideas were great. I am a lot wealthier since dumping them and doing my own investing.

— Leon H., online

The Fool Responds: Such losses can be extra annoying when they occur in IRAs or 401(k)s, as you don't get to use the losses to offset taxable gains, shrinking your tax bill. (But those accounts offer tax advantages, too, such as deferring taxation until withdrawals in retirement — or, with Roth accounts, avoiding taxation altogether.)

A key mistake here was buying into a stock that was plunging, as that typically signals trouble. If your research had suggested that the troubles were temporary, investing could have been worth a shot. But Nortel was struggling, with its cash running out. You're lucky to have not lost your entire investment. ■

Last week's trivia answer

I'm a young company, born in 2007 to develop games. With my early games hosted on Facebook, where they were quite successful (remember "Mafia Wars"?), I grew extremely rapidly. My market value topped \$10 billion in 2012. It has since retreated and was recently near \$3.5 billion. Based in San Francisco, I'm a top global gamemaker now, with offerings such as "FarmVille," "Words With Friends," "Hit It Rich! Slots," "CSR Racing" and a version of poker. More than a billion people have played my games. I'm named after a dog that graces my logo. Who am I? (Answer: Zynga) ■



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Ask the Fool

How Stock Ownership Works

Q Can you explain how stock investing works? If I own 2 percent of a company's stock and the company earns \$100 million, do I get 2 percent of that — or \$2 million?

— C.H., Honolulu

A If you own a company's stock, you are indeed a part owner of it, though usually with a tiny stake. You won't receive your share of its earnings directly, though. Instead, as the company grows more valuable, other investors will want to buy shares, raising the value of yours.

Companies can directly send part of their earnings to shareholders, via dividends. And they can buy back shares, which boosts the value of remaining shares. They might also simply plow money into growing the business, which can encourage other investors and make the share price rise.

Q Where can my teenagers learn about money and investing?

— H.G., Kankakee, Illinois

A They can learn a lot from you, if you share and discuss your financial experiences with them — and then help them start investing in stocks a little, perhaps via a custodial brokerage account.

You might also have your teens read "The Motley Fool Investment Guide for Teens" by David and Tom Gardner with Selena Maranjian (Touchstone, \$16). Younger kids can read "Growing Money" by Gail Karlitz and Debbie Honig (Price Stern Sloan, \$10); "Go! Stock! Go!: A Stock Market Guide for Entertaining Children and Their Curious Parents" by Bennett Zimmerman and Kathy Kamel (The Fourth Way World, \$18); or "How to Turn \$100 into \$1,000,000: Earn! Save! Invest!" by James McKenna and Jeannine Glista with Matt Fontaine (Workman, \$13). You should also tackle "The Opposite of Spoiled: Raising Kids Who Are Grounded, Generous, and Smart About Money" by Ron Lieber (Harper Press, \$16). ■

Want more information about stocks? Send us an email to foolnews@fool.com.

Name That Company

I trace my roots back to a linseed crushing company founded in Minneapolis in 1902. I took on my current name in 1923 and formed a grain division in 1927. Today, based in Chicago, I'm one of the biggest global agricultural processors and food ingredient producers, making products for food, animal feed, industrial and energy uses via about 500 crop procurement locations and 270 ingredient manufacturing plants. My products



are in everything from beers to salad dressing to diapers. My 31,000 workers serve customers in more than 170 countries. I rake in more than \$60 billion annually. Who am I?

Think you know the answer? We'll announce it in next week's edition. ■

The Motley Fool Take

Game On!

Video game stocks have been on fire lately, and for good reason. The phenomenon of the battle royale genre, which pits many players against one another in a winner-take-all contest, has been bringing new gamers into the fold. Whether it's the beginning of a longer-term shift or a short-lived fad, many of these newly initiated video game players will likely stick around as gamers.

One company positioned to greatly profit from this trend is Activision Blizzard (Nasdaq: ATVI), with eight franchises that have produced more than \$1 billion each in sales. (These include "Call of Duty," "World of Warcraft" and "Candy Crush.") Its growing stable of popular games ensures that its

future doesn't depend on the success or failure of any single title or franchise.

Compelling updates to existing games continue to draw in new players. "Call of Duty," for example, was originally released in 2003 and continues to be a hit. The latest version, "Call of Duty: Black Ops 4," is one of the most highly anticipated game releases of the year. Activision recently revealed that the game will incorporate a battle royale mode called "Blackout."

An even more compelling draw for investors is the exploding popularity of e-sports, which turns video gaming into a spectator sport. Give this stock some consideration. (The Motley Fool owns share of and has recommended Activision Blizzard.) ■

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FLOW

From page 23

when all your conscious thought is focused on what you are doing,” says Julian Birkinshaw, co-author along with James Manktelow of “Mind Tools for Managers: 100 Ways to Be a Better Boss.”

“Unfortunately,” Mr. Birkinshaw adds, “in the modern workplace, flow can be difficult to achieve and maintain. As a result, you are a less productive manager and stay stressed out at work.”

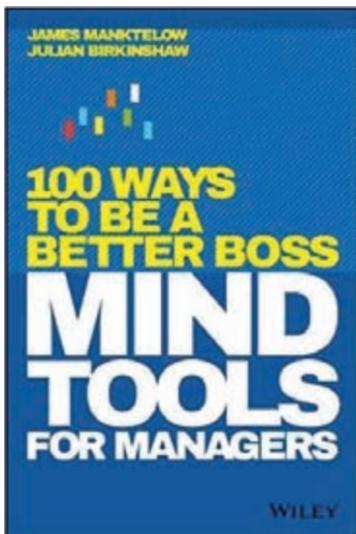
Weeding out typical office distractions and interruptions, however, can help improve your focus so that you get more done and become a more effective manager.

“Mind Tools for Managers” identifies 100 skills a manager can master to become a better leader. They were identified in a survey of 15,242 managers and professionals worldwide. The research was conducted by Mr. Manktelow and Mr. Birkinshaw. The authors provide practical advice for each of these skills — one of which is the ability to stay focused — and direct the reader to the MindTools website for a deeper dive into specific skill-building articles, worksheets, videos and more.

Even if you’re one of the many managers struggling to maintain focus at work, you can achieve a state of flow — which was first described in detail by psychologist Mihaly Csikszentmihalyi — by managing or eliminating the distractions that pull you out of concentration. Here are some of the most common distractions managers and employees typically face at work, and how to deal with them.

FLOW BREAKER NO. 1:

The relentless presence of personal technology — Smartphones and now smartwatches have blurred the line between personal and professional communication. We can receive work emails and calls on the same device as private Facebook comments, Instagram photos and an array of other personal information. The good news is that you and your colleagues can effectively manage this challenge yourselves. When focusing on a particular piece of work, choose to put away your phones for a certain amount of time. That way



Other people interrupting you can be as distracting as electronic devices.

you can devote your attention entirely to the project at hand.

FLOW BREAKER NO. 2: Email, email and more email — Many emails in your inbox are probably not particularly important, and yet you may feel you must look at them when they arrive. Instead, try these tactics:

- Schedule checking time. Turn off the alert that appears on your computer screen when you receive an email, and check and respond to messages at set times instead. This helps you manage your coworkers’, managers’ and customers’ expectations about how and when you will reply to them.

- Choose “low-productivity” times. There are likely certain times of the day when you do your best work, like first thing in the morning or maybe late at night. Schedule email check-ins for your less-productive times and save your peak hours for high-value work.

- Turn emails into actions. If you need more than a few minutes to read an email, add it to your to-do list.

FLOW BREAKER NO. 3: Social media and web browsing — Both are major productivity killers. Trouble is, organizations can no longer block people’s access to websites that aren’t work-related. So it’s up to you to use social media and the rest of the web responsibly. If it is acceptable within your organization, use a brief personal browsing session as a reward for an hour or two of high quality, focused work.

FLOW BREAKER NO. 4: Nerve-jangling phone calls — The ring of a phone often prompts an intense need to answer, even when you’re in deep concentration. To minimize this source of distraction for you and your team, consider arranging a rotation so that team members can take calls for one another. Also be sure to let friends and family know that you will be available for calls only at lunchtime or in the evening.

FLOW BREAKER NO. 5: Distractions in your work environment — Rather than trying to ignore such distractions as strong cooking smells or loud colleagues, get away from the problem. Set yourself up in an empty meeting room to regain your focus. Or wear noise-canceling headphones or play “white noise” to blank out anything that would otherwise grab your attention.

FLOW BREAKER NO. 6:

Confusion due to overwhelming workload — Always try to have a manageable to-do list, because having one that’s too long can lead to procrastination, as you wonder which task to tackle next. Each day, commit to accomplishing the two most important tasks on your list, and put the rest on hold until tomorrow.

“In our study we found that 79.5 percent of managers view prioritizing tasks effectively as one of the most important planning and time management skills,” Mr. Manktelow says. “It is so important.”

FLOW BREAKER NO. 7:

Other people — Colleagues visiting your desk can be a big source of distraction, but you’re also a manager who wants to be available for your team members. If you don’t want to be disturbed at times when you need to focus on a task, consider either working at home or in a conference room. If you have your own office, close the door and tell your team you need to be left alone to concentrate for a while.

FLOW BREAKER NO. 8: Shortfalls in your own well-being — It takes a lot of mental and physical energy to juggle your priorities, manage visitors and have the discipline to control your use of technology. So it’s vital that you take care of yourself. Get plenty of sleep and make sure you drink enough water, as dehydration can make you feel tired and impact your thinking. Energize yourself by getting some fresh air and taking a brisk walk during the day to energize you. And avoid heavy lunches and sugar-laden snacks, as they can lead to a slump in concentration later in the day.

“It’s easier than ever to lose track of what you should be doing at work, but you can still take steps to avoid distractions and improve flow,” Mr. Birkinshaw concludes. “Learning to better manage these ‘flow breakers’ is a valuable skill that can be practiced and sharpened over time.

“And when you can achieve flow more easily, you will not only become a better manager, but you’ll set a great example for your team as well.” ■

— James Manktelow is the founder and CEO of www.mindtools.com. Julian Birkinshaw is the deputy dean for programs at London Business School.

BUSINESS MEETINGS

- The **East Naples Merchants Association** will hold its next networking event at 5:30 to 7 p.m. Thursday, August 9 at BurgerFi restaurant at 12712 Tamiami Trail E. The association meets on the second Thursday of each month to cultivate new business contacts in the area. Visit www.eastnaplesmerchantsassoc.com for information.

- Consultants from the **Small Business Development Center at Florida Gulf Coast University** are available at the Greater Naples Chamber of Commerce, 2390 Tamiami Trail N., every Thursday. To make an appointment for a free session, call Suzanne Specht at 745-3704.

- **Business Networking International** goal setters and networkers meet at 7:30 a.m. every Thursday at Emmanuel Lutheran Church, 777 Mooring Line Drive. Call Jamie Bergen at 572-3720 for more information.

- **Business Networking International** goal setters and networkers meet at 8 a.m. every Wednesday at St. Monica’s Episcopal Church, 7070 Immokalee Road. Call Ted Fitzpatrick at 910-7994 for more information.

- Applications are open for the **Southwest Florida Blue Chip Community Business Award**, sponsored by BB&T - Oswald Trippe and Company

and BB&T Bank.

The award recognizes a small business that has overcome adversity to achieve success. Finalists and the winner will be selected by an independent panel and announced at a Nov. 1 luncheon at the Hyatt Regency Coconut Point.

To be eligible for the award, applicants must be a for-profit business, based in Lee, Collier or Charlotte county, that has overcome obstacles to achieve success. Businesses must employ between four and 500 people, and have been in operation for at least three years.

Applications are due Sept. 4. They are available at the Bonita Springs Area Chamber of Commerce, 25071 Chamber

of Commerce Drive in Bonita Springs. Interested businesses can also request an application from BB&T - Oswald Trippe and Company at (239) 433-7189 or smercado@bbandt.com.

- Registration is open for the **Collier Building Industry Association’s** annual **Sand Dollar Awards** gala. The event will begin at 6 p.m. on Saturday, Sept. 22 at the Ritz-Carlton Beach Resort in Naples. All reservations must be made by September 1. Tickets are \$150 per person, with tables seating 10 guests each. To RSVP, email Nancy@cbia.net. ■

— Email business meeting announcements to rspencer@floridaweekly.com.

NETWORKING

GL Holmes Job Readiness and Interview Prep lunch at Duffy's Estero

The St. Matthew's House does not give out names of its residents; it calls them "clients" in order to preserve their privacy. Clients were treated to an afternoon of mentorship and discussions about the importance of education, interview tips and challenges speakers overcame to succeed in their respective fields. For over 30 years, St. Matthew's House continues to fight hunger, homelessness, substance abuse and poverty on Florida's West Coast.



1. SMH clients listening to a GL Homes presentation
2. A St. Matthew's House client, Natalie Combs, and two SMH clients
3. St. Matthew's House clients
4. Dianna Betancourt of GL Homes speaking with SMH clients
5. Dianna Betancourt of GL Homes with Kathy Hinton of VITAS
6. Amy Siegel with two St. Matthew's House clients and Chelsea Walker of Duffy's



COURTESY PHOTOS

Florida Weekly welcomes submissions for the Networking photo pages from business events, grand openings, professional association meetings, etc. We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Robbie Spencer at rspencer@floridaweekly.com.

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NETWORKING

Insight Vacations' Solo Traveler Talk at Total Wine in Estero



- 1. Kristina Gear and Michelle Suker
- 2. Howard Frankel and Lillian Rudd
- 3. Michelle Pospischil and Peg Arnold
- 4. Leo Rebholz, Karen Slater and Carol Jones
- 5. Allyson MacLean
- 6. James Burnes and Carol Peters

Gretchen Berger and Mary Ann Brown

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COASTAL REAL ESTATE GUIDE

WEEK OF JULY 19-25, 2018

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| B1



COURTESY PHOTOS

House Hunting

451 Bayfront Place

Just steps away from Fifth Avenue and the Gordon River Greenway Belt and with views like no other, this 1,822-square-foot condominium has three bedrooms and 2½ baths. Five rooms overlook the water, and an over-size balcony allows waves of sunlight and cool blue skies to fill the interior from sunrise to sunset. Bayfront Place has two second-floor pools and two second-floor tennis courts, plus a clubhouse with living, dining, barbecuing and exercise areas. Seven restaurants co-star with boating, salon and multiple boutique options in Bayfront Place.

Stitch Saunders of McQuaid & Company Real Estate Services has the listing for \$899,000. To arrange a private viewing of this home or for more information, call 572-5540. ■



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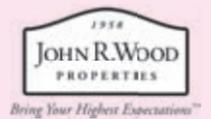
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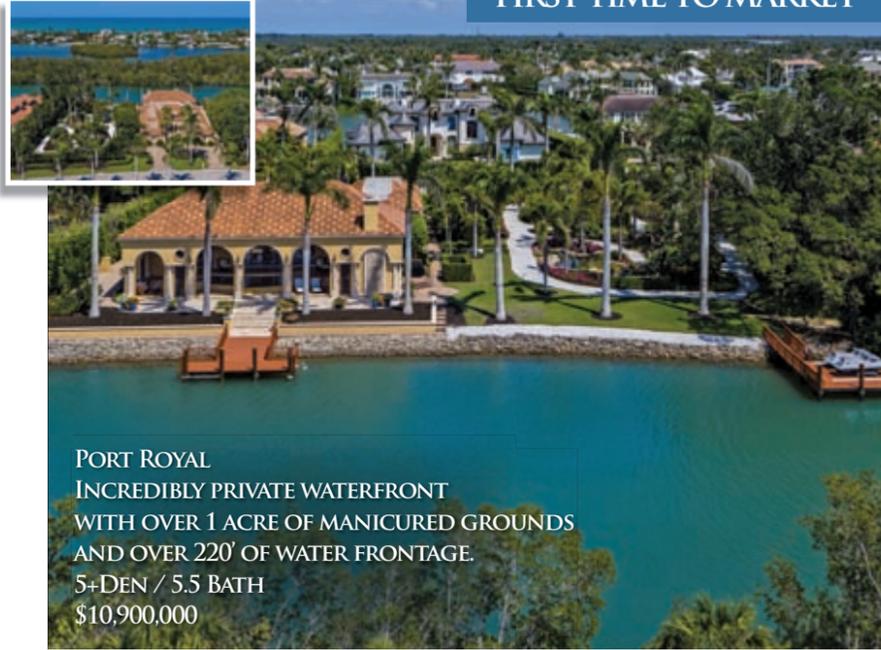
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Luxury home sales buoys strong second quarter

NAPLES AREA BOARD OF REALTORS

Activity in the Naples area housing market during the second quarter of 2018 remained steady in comparison to activity during the second quarter of 2017. According to the 2Q 2018 Market Report released by the Naples Area Board of Realtors which tracks home listings and sales within Collier County (excluding Marco Island), overall closed sales increased two percent to 2,926 properties in the 2Q of 2018 from 2,880 in the 2Q of 2017. But in the \$2 million and above single-family home market, closed sales rose 25 percent in the 2Q of 2018, which — along with other market indicators — leads many broker analysts to

believe that interest in luxury homes will remain in high demand.

Available inventory at the end of the 2Q of 2018 was 5,165 properties, just 24 units behind the inventory level at the end of the 2Q of 2017 (5,189 properties). “This tells me that homes are coming onto the market at the same rate we are selling them,” said Mike Hughes, general manager of Downing-Frye Realty, Inc.

Inventory rose 15 percent in the \$2 million and above condominium market during the 2Q of 2018, which may be a factor in the uptick of pending sales in the luxury condominium market as it rose 32 percent during the 2Q of 2018.

“Inventory in other parts of the state and

nation are stretched thin, hovering between 3 and 4 months of inventory, but Naples enjoys almost 7 months of inventory,” said Budge Huskey, president of Premier Sotheby’s International Realty. “What’s even more impressive is that we have such a great selection of homes for buyers despite the recent increase in sales and still having some undergoing repairs from Hurricane Irma.”

“We are seeing a very different sales environment locally from that of 10 years ago when home sales in northern states stalled,” said Coco Amar, a managing broker at John R. Wood Properties. “But now that homes are moving fast up north, sales of high-end single-family homes in Naples are stronger than ever.”

“It’s hard to ignore the increase in interest for ultra-luxury properties,” said Mr. Huskey. “A \$48.8 million sale for a home in Naples is impressive, but when you learn there was a second potential buyer who was considering the property you know what type of buyers are in the market.”

According to Adam Vellano, west coast sales manager at BEX Realty-Florida, there were four property sales over \$10 million during the 2Q. “It’s possible the new tax laws are impacting people’s minds about residency and we’re benefiting from it.”

Brokers analyzing the market report agreed that multiple offers on luxury properties have risen. But whatever factor(s)

SEE NAR, B21 ►



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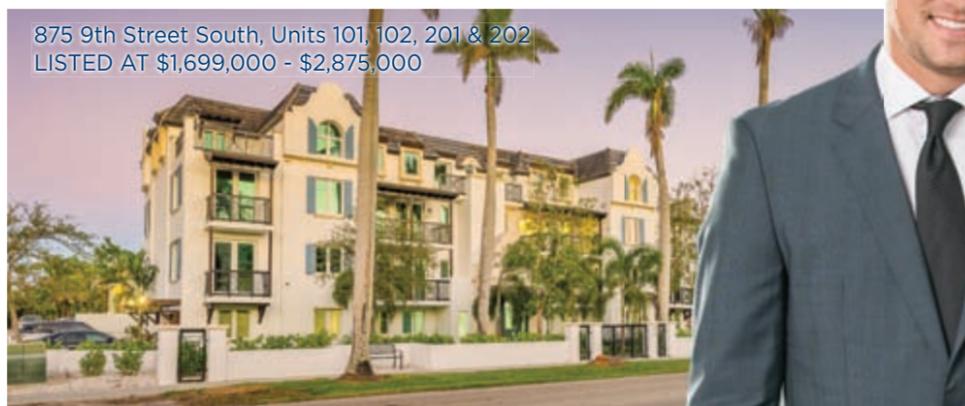
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Dante DiSabato

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Public invited to special presentation luncheon at Moorings Park Grande Lake



Moorings Park Grande Lake, the new Life Plan (CCRC) Community being developed by Moorings Park and London Bay Homes, is inviting the public to a special event that will feature the presentation of the community's new informative video and the release of more details and artistic renderings of the community's spectacular Grande Clubhouse and amenities.

The informational luncheon will be held on Friday, July 27, at 11:30 a.m., at the Moorings Park Grande Lake Sales Gallery. Those wishing to attend need to RSVP by 5:00 p.m. on Wednesday, July 25, by calling 239-919-1620.

The Moorings Park Grande Lake Sales Gallery is located on Premier Drive, on the south side of Golden Gate Parkway, between Airport-Pulling and Livingston roads, inside the entrance to Naples Grande Golf Club.

"Moorings Park Grande Lake is going to be a spectacular community that offers exceptional healthcare services," stated Daniel Lavender, CEO of Moorings Park Institute, Inc. "We hope the public will take advantage of this opportunity to learn more about London Bay Homes' luxurious design and Moorings Park's commitment to Simply the Best® qualities, services and amenities."

Building upon the foundation that has made Moorings Park and Moorings Park at Grey Oaks the preferred choice for Life Plan (CCRC) communities in Southwest Florida, this third incredible neighborhood is planned for the next generation of residents.

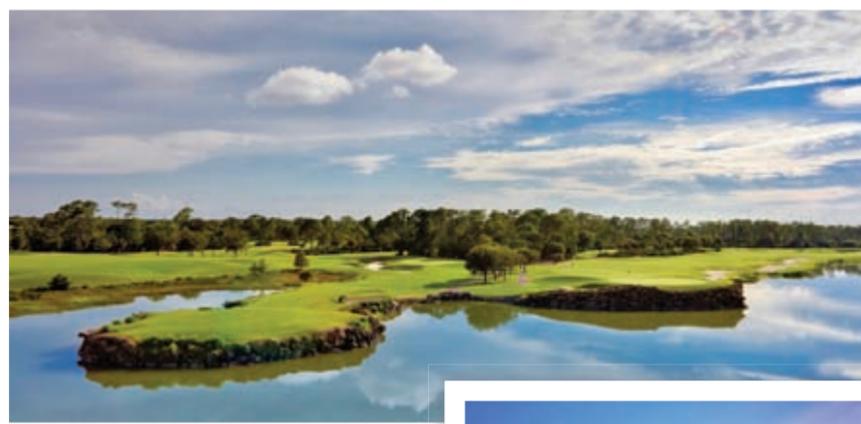
Situated on 55 acres in the heart of Naples, Moorings Park Grande Lake will combine one-of-a-kind vistas of magnificent lakes and championship golf with luxury homes and exceptional healthcare.

Moorings Park Grande Lake is being created in partnership with esteemed luxury custom homebuilder and developer, London Bay Homes, long known for its award-winning architectural design and attention to detail.

"Future residents will be attracted



Top: Moorings Park Grande Lake consists of luxurious mid-rise residences, including spacious penthouses. Above Left: The clubhouse includes casual and fine dining venues and a long curved bar. Above Right: The Moorings Park Grande Lake clubhouse lobby is as inviting as it is beautiful. Right: Gorgeous golf course and lake views are available from nearly every residence at Moorings Park Grande Lake. Below: The buildings at Moorings Park Grande Lake feature a coastal-inspired architectural design.



to its natural beauty, classic design and total commitment to enabling them to live longer, healthier and happier lives," said Lavender.

"For nearly three decades, the brand promise of 'Private Label Living' has reflected our commitment to building and developing the finest luxury homes in Southwest Florida," said Mark Wilson, President of London Bay Homes. "It's an honor for us to now extend our philosophy of choice in design to the area's newest community."

The community will consist of luxurious mid-rise residences, including spacious penthouses. Prices start at \$1.4 million with 70 percent refundable entrance fees. Assisted Living, Memory Care and Physician Services are included.

Moorings Park Grande Lake is a pet-friendly campus and has been designed to take advantage of the views of a 28-acre lake and the picturesque golf course beyond.

The physical environment presents an innovative and resort-style blueprint that provides for seamless physical and visual experiences. It also maximizes the beauty

and appeal of waterfront living combined with high-end materials and services.

Consistent with other Moorings Park campuses, Moorings Park Grande Lake will include common areas that promote social interaction, which will allow and encourage residents to choose from indoor and outdoor activities year-round.

A few of the planned outdoor activities or amenities include a yoga pavilion, walking paths, lakeside parkettes with boardwalks, gardens, fire pits and overlooks; and several bird-watching posts. The areas for social gatherings were designed so the family members and friends of our residents could join in the various activities, which could include events such as outdoor concerts.

The clubhouse, as planned, will feature casual and fine dining venues, a private dining room, long curved bar, art studio, wellness center, state-of-the-art fitness center, strength and cardio area, salon and spa, and a resort-style pool with poolside cabanas.

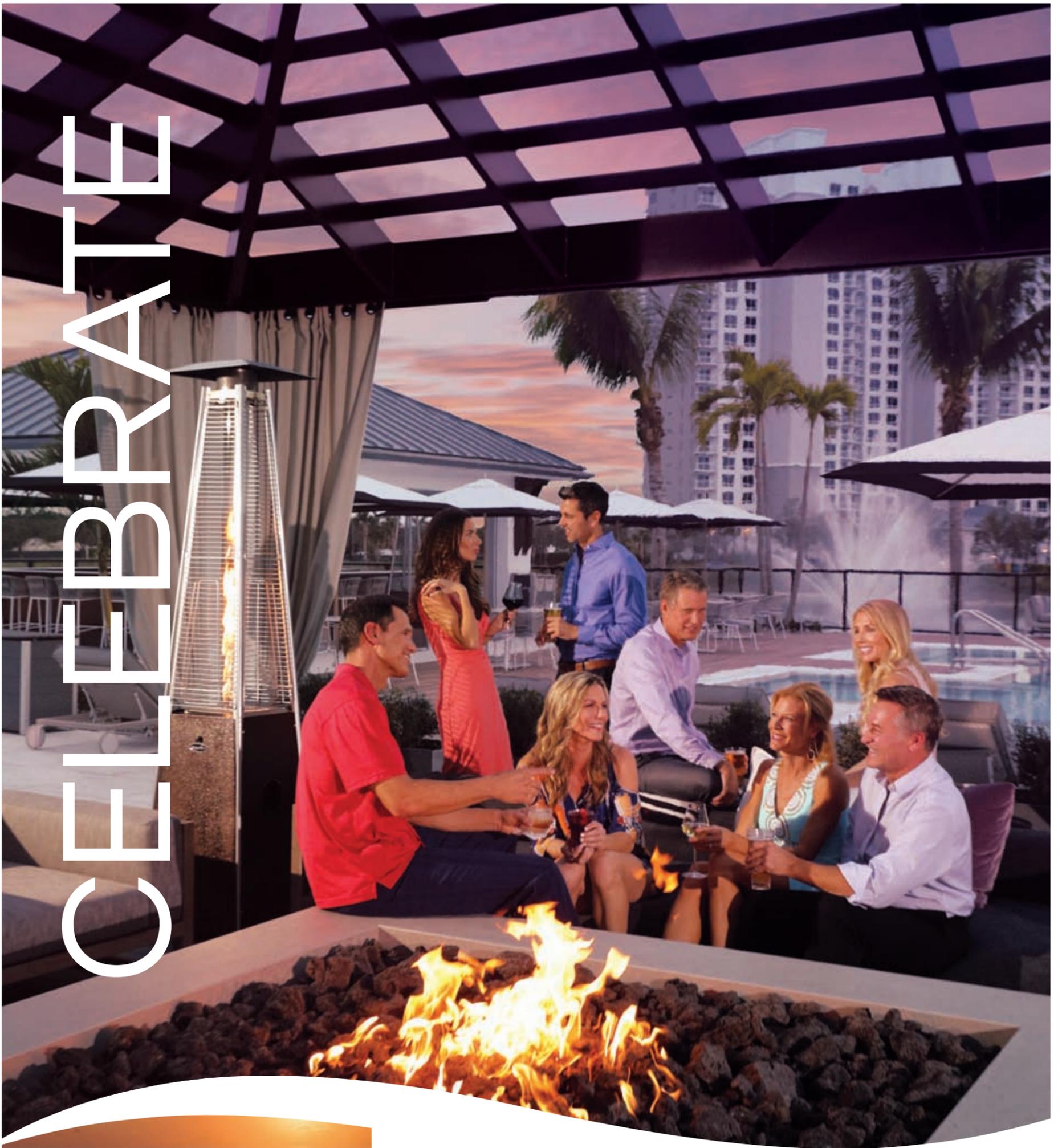
Also located in the clubhouse will be The Center for Healthy Living. The cen-

ter is home to rehabilitation services, as well as the Care 360 concierge healthcare program, which was developed in partnership with NCH Healthcare System.

The Care 360 program offers a higher level of personalized primary care. Services are available to residents of Moorings Park with no additional fees, other than typical co-pays. The Care 360 concierge physicians are accessible by appointment, plus 24/7 access via phone, text or email.

The Moorings Park Grande Lake Sales Gallery's regular hours are Monday thru Friday, 8:30 to 5:00. It is closed Saturdays and Sundays. For additional information visit MooringsParkGL.org. ■

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Stock has stunning move in ready homes available this Summer:

New floorplans released in Capistrano neighborhood at Fiddler's Creek

Stock Signature Homes continues a strong year of sales this summer. Through the end of June the company has sold 173 new homes worth \$192.4 million. That is a nearly a ten percent increase in new home contracts over the same period last year.

Stock continues to expand its operations with the completion of new inventory homes and the release of a beautiful new luxury home neighborhood in Fiddler's Creek.

"Capistrano is a spectacular enclave of 33 luxury homes offering five brand new floorplans, featuring a variety of spectacular golf course views," said Claudine Léger-Wetzel, Vice President of Sales and Marketing at Stock Development. "Most of the homes offer views across the beautiful fairways of the championship golf Creek Course. The floorplans also give homebuyers an amazing array of choices."

The uniquely designed single and two-story floor plans range from 2,627 to 3,702 square feet under air. They offer extraordinary flexibility with options that give the homes a range of three to six bedrooms. There are from three and one-half baths in the smallest home to four full baths and two half-baths in the largest plan.

All of the homes include large great rooms that open to a screened and covered lanai, which features outdoor kitchen and pool bath options. Inside, homeowners may choose a formal dining room, a formal study or extra bedroom suites.

The two-story plans include a large loft with a wet bar option and a bath. In each, a bedroom may also be included. All homes include a three-car garage. Stock has released introductory pricing from the mid-\$500's in Capistrano.

These new homes are just the beginning of all that Stock has to offer in Southwest Florida.

"With 30 models in 11 different communities, we have one of the largest selections of homes available in the area," said Léger-Wetzel. "They are found in three tiers of excellence: Stock Classic Homes, Stock Signature Homes and Stock Custom Homes."

Quail West, one of Stock Development's premier golf and resort-lifestyle communities, is located in North Naples. Several inventory homes are available.

The Windsor III is a four-bedroom plus study, four-and-a-half-bath home with 4,155 square feet under air and 6,573 total square feet, including two, two-car garages, one on each side of the home.

There is a 22-by-20-foot great room with sliding glass doors that pocket back providing direct access to the pool and outdoor living area.

To the left of the great room is the open kitchen with island counter, walk-in pantry and circular breakfast nook. The formal dining room is the left of the foyer and overlooks the front yard.

Beyond the kitchen are the three guest suites. Two are en suites, while the third guest bedroom, which has direct access to the outdoor living area, has the pool bath nearby.

On the opposite side of the home is the study, exercise room and master retreat.

The master retreat, which also has access to the outdoor living area measures 18 by 15 feet and has a seating area. The bedroom also has his and her oversized walk-in closets, while the master bath has his and her vanities, a private water closet, large shower, and separate soaking tub. The Windsor III is priced at \$2,249,925.

Lely is home to three spectacular



Top: The Malibu on Marco Island. Above Left: The Windsor at Quail West. Above Right: The Cambria at Capistrano. Right: Players Club & Spa. Bottom: Tasori Coach Homes at Lely Resort.

championship golf courses and four clubhouses and is the eight time recipient of the Collier Building Industry Association's Community of the Year Award.

Coach homes have been selling quickly. These residences are available in Signature Club and Tasori, priced from just the \$300's and a furnished model is open.

The Tasori neighborhood is located within The Classics, a stunning gated enclave along one of Lely's three championship golf courses. It also features an array of beautiful lake and nature views along The Classics Championship Golf Course. Each coach home building offers four luxurious residences with the spacious feel of single-family homes.

An on-site sales center is located in Signature Club. It showcases the coach home residences of both neighborhoods.

Signature Club has a beautiful private, gated entry with water features, beautiful landscaping and a stone entry monument. Each coach home building at Signature Club offers four residences. The neighborhood features a selection of amazing lake and golf course views across The Classics Championship Golf Course.

On spectacular Marco Island, Stock Custom Homes offers the two-story Malibu. This five-bedroom, five and one-half bath great room style home has 3,629 square feet under air and a total of 5,283 square feet, including a spectacular outdoor living area and an attached



two-car garage. The features a formal dining room and expansive master suite downstairs, while upstairs the home offers three full bedroom suites, one of which has a covered balcony. Priced at \$2,599,000, the Malibu features and interior design by Vogue Interiors.

Visit a Stock sales center this week to

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To see all that Stock has to offer, please visit the Stock Development website at www.stockdevelopment.com. Email at info@stockdevelopment.com or call (239) 592-7344. Stock Development is on Facebook at www.facebook.com/FLStockDevelopment. ■



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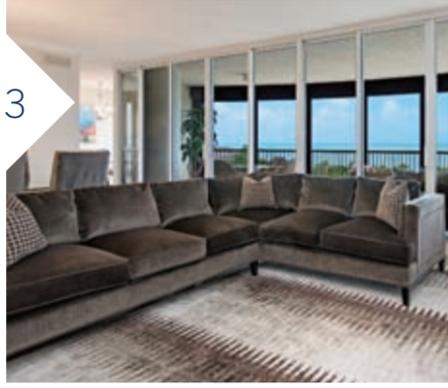


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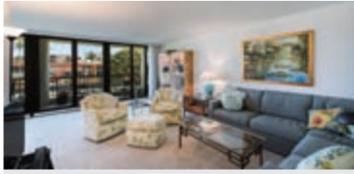
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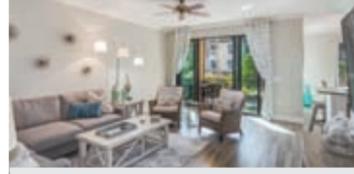
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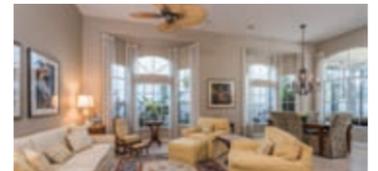
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ADVERTORIAL

Kalea Bay residents love the community's amenities

Tower 2 now under construction

A clubhouse should be the social and recreational centerpiece of a community, and at Kalea Bay, the gated, luxury residential high-rise community currently being developed on Vanderbilt Drive in North Naples, that couldn't be more true.

"There are several reasons buyers have decided to purchase at Kalea Bay," said Inga Lodge, Vice President of Sales & Marketing for Kalea Bay. "The first is the beautifully designed three-bedroom plus den/three-and-a-half-bath and four-bedroom/four-bath tower residences with Gulf views. The other is our spectacular main amenity area, which includes our community clubhouse. Not only is it a dramatic sight as residents and visitors drive into the community, but it's now the envy of every community in the Naples area."

Kalea Bay's 88,000-square-foot main amenity area, which opened in early January, is located on the north side of the large lake at the community's entrance.

The clubhouse features three individual pools, including a resort pool, an adults-only pool and a children's pool, plus an expansive pool deck, an open-air bar, an indoor/outdoor restaurant, a fitness center, a snack bar, a lakeside fire pit, an Internet cafe and a gifts and sundries shop.

"All three pools overlook the lake and provide a multitude of recreational options for everyone who lives and visits here," said Lodge.

Expansive sun decks with lounge chairs and native, tropical plants separate each of the three pools for the ultimate in privacy.

If basking in the sun or taking a refreshing dip in the pool isn't on a resident's schedule, perhaps meeting friends for lunch, dinner or drinks is.

"We have the perfect place for all three," said Lodge. "The indoor/outdoor restaurant serves incredible meals throughout the day. And what better way to celebrate the good life in Florida than meeting family and friends for drinks while watching the sun set over the Gulf of Mexico. This is what living in Florida is supposed to be."

Adjacent to the clubhouse is the tennis pavilion with 4 Har-Tru tennis courts, as well as eight pickleball courts. Guest suites that can accommodate overnight guests and family members are also located nearby.

Residents also have a shuttle service that originates from the clubhouse and takes them to the beach.

"Two of the top-rated beaches in the country are only minutes away from Kalea Bay," stated Lodge. "They include Barefoot Beach Preserve Park, which was ranked #2 nationally, and Delnor-Wiggins Pass State Park, which was ranked #9."

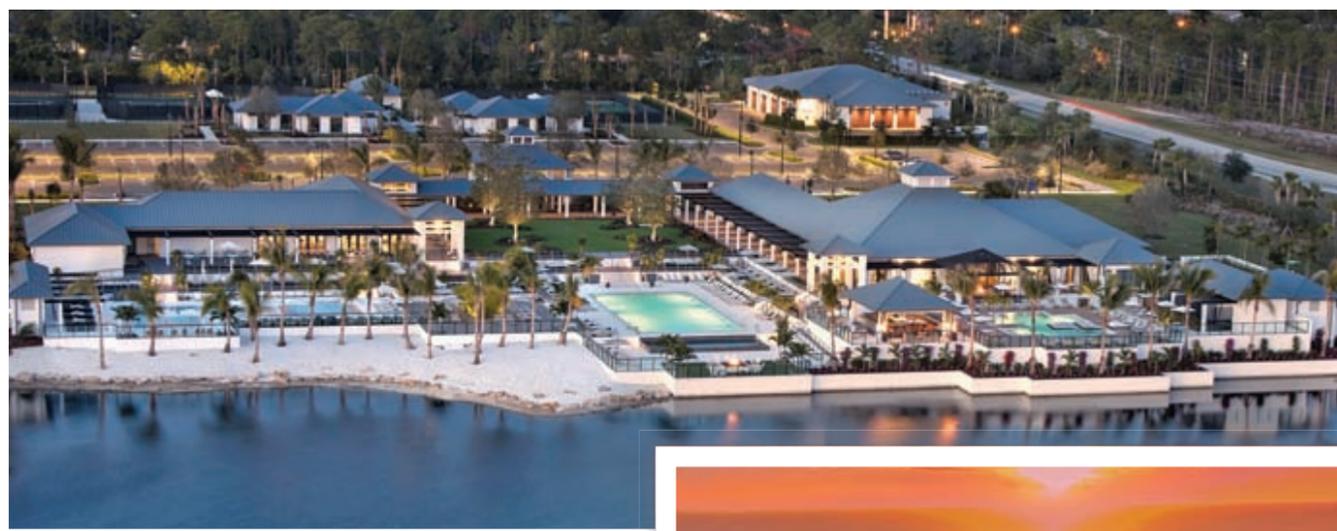
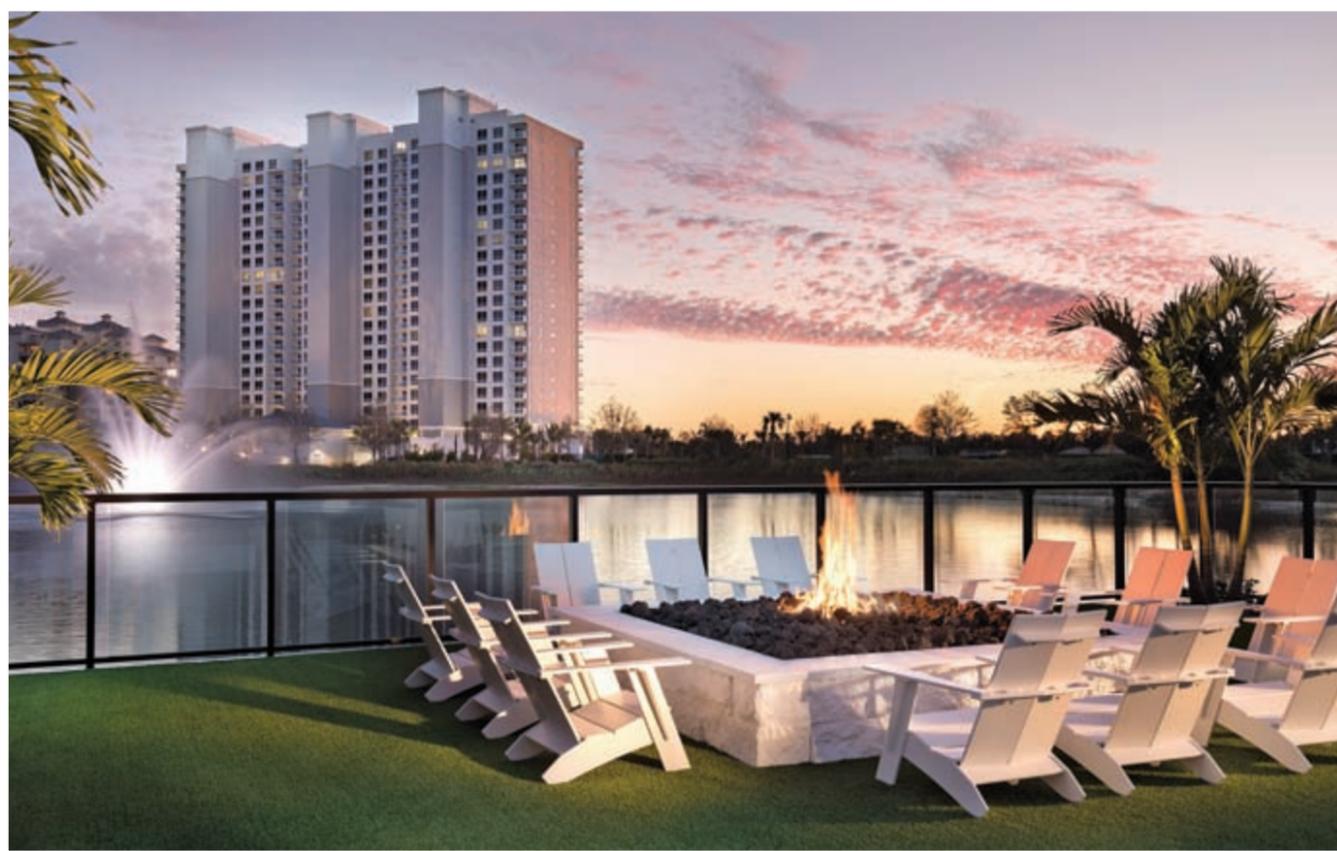
The completion of the main amenity area at Kalea Bay coincided with the completion of the community's first residential tower, which is sold out.

"That's why in May construction began on the community's second tower," said Lodge. "As of early July, that tower has surpassed the 50 percent sold mark."

Like its predecessor, Tower 200 is also 22-stories with 120 residences. Specifically, 20 floors of residences over two floors of parking.

Six floor plans are available in Tower 2. Residences 1 and 6 are 3-bedroom plus den/3.5 bath plans with 3,704 total square feet. Residences 2 and 5 are 4-bedroom/4.5 bath plans with 3,791 total square feet. Residences 3 and 4 are 4-bedroom/4.5-bath plans with 3,919 total square feet.

"Residents will revel in Gulf views, open floor plans, a private elevator leading directly into their residence and wood floors throughout," said Lodge.



Top: A fire pit at the clubhouse offers stunning views of the community's first tower on the opposite end of the lake. **Above:** Kalea Bay's main amenity area includes the community's clubhouse which features three separate pools, an indoor/ outdoor restaurant, fitness center, open-air bar and Internet cafe. **Right:** Tower 200 at Kalea Bay is 22 stories and features 120 luxury residences. **Below Left:** The second tower's rooftop amenities will include a pool, open-air fitness center and sky lounge. **Below Right:** Residents of Kalea Bay have indoor and outdoor dining options.



The custom kitchens have Wolf and Sub-Zero appliances, a natural gas range, luxury cabinetry, quartz countertops, a Butler's pantry and oversized island, all standard features.

"Our floor plans have an open design we call 'lifestyle designs' that blends the kitchen seamlessly into the living and dining rooms, perfect for the way people live today," said Lodge.

The master bedroom includes an oversized walk-in closet while the master bath has his and hers vanities, quartz countertops, luxury cabinetry, a soaking tub and separate glass-enclosed shower.

"Master suites, kitchens and main living areas in most units have direct views to the water and preserve. They are perfect vantage points to watch our

spectacular sunsets," Lodge said.

Additional residential features include floor-to-ceiling windows and doors that open to large lanais with transparent glass rails.

"We take our outdoor living as seriously as our indoor living with oversized lanais on every residence," said Lodge. High-tech wiring and fully equipped laundry rooms round out the

list of features.

Like the first tower, Tower 200 will also have rooftop amenities including a pool, open-air fitness center and a sky lounge.

Prices in Tower 200 begin at \$1.4 million.

For more information regarding Kalea Bay, visit the onsite sales center. It is located on Vanderbilt Drive, two-tenths of a mile north of Wiggins Pass Road. Call (239) 793-0110 or visit KaleaBay.com. ■

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• Spectacular Lake & Preserve Views
• 2nd Floor, 3 BR, 2 BA, 2 Car Garage
\$442,000 MLS 218044253
Cathy Lieberman & Cindy Reiff 239.777.2441

NAPLES BAY RESORT



1025 SANDPIPER ST. #E105, NAPLES
• Resort Style Living, 2 BR, 2 BA, Turnkey
• 5 Minute Walk to 5th Avenue
\$389,000 MLS 217033486
Roger Stening 239.770.4707

SPANISH WELLS



OPEN 7/22 1:00PM - 4:00PM

9340 SPANISH MOSS WAY, BONITA
• Beautiful Lake, Golf Course & Preserve View
• 2 BR, 2 BA + Den, Open Floor Plan
\$345,000 MLS 218017880
The Boeglin Team 239.287.6414

BONITA BAY - TAVIRA



OPEN 7/22 2:00PM - 4:00PM

4851 BONITA BAY BLVD. #804, BONITA
• Visit Tavira804.com for Details
• 3 Bedrooms, 3.5 Baths + Den, 2 Car Garage
\$2,495,000 MLS 218002029
Gary & Jeff Jaarda 239.293.1507

THE COLONY - FLORENCIA



23850 VIA ITALIA CIR. #406, ESTERO
• 3 Balconies w/Spectacular Views
• 3 Bedroom, 3 Bathroom + Den High Rise
\$799,000 MLS 217064749
Taylor Ekovich 239.370.7715

SERRANO



27054 SERRANO WAY, BONITA
• Custom 3 BR, 2.5 BA + Den, Quiet Neighborhood
• Open Chef's Kitchen w/Lake View
\$625,000 MLS 218036689
Vahle Team 239.450.7805

MEDITERRA GOLF & CC



OPEN 7/22 1:00PM - 4:00PM

17055 PORTA VECCHIO WAY #101, NAPLES
• 1st Floor, 3 BR + Den, Natural Preserve View
• Volume Ceilings w/Grand Foyer
\$539,000 MLS 218044066
Navarro Group 239.689.9339

PALMIRA GOLF & CC



28646 SAN GALGANO WAY, BONITA
• 3 Bedrooms, 2 Bathrooms, Pool/Spa
• Beautiful Golf & Sunset Views
\$435,000 MLS 217014059
Dotti Fagan, The Fagan Team 239.272.4946

BELLA TERRA



20283 TORRE DEL LAGO ST., ESTERO
• Former Model, Canterbury Floor Plan
• Move-In Ready, 3 BR, 2.5 BA, 2 Car Garage
\$389,000 MLS 218029931
Jamie Lienhardt 239.565.4268

MARBELLA LAKES

NEW PRICE



6540 MONTEREY PT. #203, NAPLES
• 3 BR, 2.5 BA, S. Exposure Overlooking Lake
• Beautifully Appointed, Great for Entertaining
\$339,000 MLS 218040966
Jackie Gantzer 239.825.3206

PENINSULA AT TREVISO BAY



OPEN DAILY 10:00AM - 5:00PM

9938 MONTIANO DR., NAPLES
• Burano Model Home, Upgrades & Furnished
• Pool/Spa & Outdoor Kitchen
\$2,399,000 MLS 216077530
Peninsula Sales Team 239.777.7209

ORCHID COMMUNITY



OPEN 7/21 1:00PM - 3:00PM

4415 SE 20TH PL., CAPE CORAL
• Riverfront w/Oversized Backyard
• Boat & Ski Lift, Boathouse
\$744,900 MLS 217052226
Yesi Snyder, Koffman & Assoc. 239.887.8339

THE COLONY - FLORENCIA



23850 VIA ITALIA CIR. #105, ESTERO
• Rare 3 Bedroom, 3 Bathroom, 1st Floor Unit
• Incredible Outdoor Patio
\$625,000 MLS 217039527
Taylor Ekovich 239.370.7715

GLEN EAGLE



5575 LAGO VILLAGGIO WAY, NAPLES
• Lakefront 4 BR Home w/Pool & Spa
• Outstanding Views
\$510,000 MLS 218027697
The Taranto Team 239.572.3078

PELICAN MARSH



1520 CLERMONT DR. #H-304, NAPLES
• Southern Views of Golf Course
• Updated Wood Flooring
\$430,000 MLS 218027857
Ed Biddison 239.218.7444

RESIDENCES AT COCONUT POINT



23159 AMGCI WAY #3109, ESTERO
• Largest Floor Plan on Terrace Level
• Extended Open Lanai Facing Lake
\$379,000 MLS 218044001
Jim Westerfield, Westerfield Group 239.287.6617

PELICAN SOUND

NEW LISTING



21820 SOUTHERN HILLS DR. #101, ESTERO
• Coach Home w/Waterfront & Golf Course Views
• Stunning 2 BR + Den in Secluded Cul-De-Sac
\$339,000 MLS 218043956
Troy De Mond 239.822.0332



Florida Locations: Bonita Springs/
Fort Myers, Naples/Marco Isla

North Carolina Locations:
Highlands and Sapphi

RoyalShellRealEstate.com | 239

LONGSHORE LAKE

NEW PRICE



11528 NIGHT HERON DR., NAPLES
• Better than Brand New!
• Totally Renovated w/Top-of-the-Line Upgrades
\$599,900 MLS 218042441
Dodona & Omela, The Roboci Team 239.776.8123

AUDUBON COUNTRY CLUB

NEW LISTING



232 CHESHIRE WAY, NAPLES
• Located on the Golf Course
• Adjacent Lot also Available
\$495,000 MLS 218044891
Roger Stening 239.770.4707

SPANISH WELLS



9940 TREASURE CAY LN., BONITA
• Turnkey Furnished & Extensively Remodeled
• 3 Bedrooms, 2 Baths, Open Floor Plan
\$424,900 MLS 218038280
The Boeglin Team 239.287.6414

ROOKERY POINT



9681 RAVEN CT., ESTERO
• Waterfront, Rutenberg Islamorada Model
• 2 Master Suites, 3 BR, 3 BA, Pool
\$375,000 MLS 218017662
Jamie Lienhardt 239.565.4268

PALMETTO RIDGE



9231 PALMETTO RIDGE DR. #101, ESTERO
• 2 BR, 2 BA + Den, Offered Turnkey
• 2 Car Garage w/Built-In Cabinets
\$329,000 MLS 218023408
Sue Ellen Mathers 239.877.2726



Estero, Cape Coral, Captiva Island,
and, Ocala and Sanibel Island

Locations: Cashiers/Lake Glenville,
Pine Valley/Lake Toxaway

Call 239.213.9100 | RoyalShellRentals.com

PELICAN ISLE



445 DOCKSIDE DR. #204, NAPLES
 • Gorgeous Waterfront Views
 • Beautifully Renovated by BCB Homes
\$1,093,250 MLS 217074759
 Dru & Greg Martinovich 239.325.3505

PELICAN LANDING



3500 LAKEMONT DR., BONITA
 • Beautifully Remodeled Lakemont Home
 • Peaceful Long Lake View
\$729,000 MLS 218040132
 Deb Adams-Bateman 239.273.4824

BONITA BAY - ANCHORAGE



27540 RIVERBANK DR., BONITA
 • Gorgeous 3 BR, 3.5 BA + Den, Updated Villa
 • Rare 3 Car Garage, Wide Scenic Lake Views
\$997,000 MLS 218031434
 Connie Lummis, The Lummis Team 239.289.3543

OLD NAPLES - MODENA



380 10TH ST. S. #204, NAPLES
 • Beautiful 2 BR, 3 BA + Den Townhouse
 • Bright & Airy Floor Plan, 1 Car Garage
\$997,000 MLS 218009698
 Galletti Team 239.826.5897

PARADISE VILLAGE



27170 FLAMINGO DR., BONITA
 • Boater's Dream Property
 • 3 Story Key West Model, 4 BR, 3 BA
\$699,000 MLS 218040007
 Sue Ellen Mathers 239.877.2726

TALL PINES



5801 WAXMYRTLE WAY, NAPLES
 • 3 Miles from the Beach
 • Walking Distance to Shopping & Dining
\$689,000 MLS 218029139
 Dodona & Omela, The Roboci Team 239.776.8123

SHADOW WOOD AT THE BROOKS

NEW LISTING



21970 LONGLEAF TRAIL DR., ESTERO
 • Upgraded, Custom 4 BR, 3.5 BA, Kingfisher Model
 • S. Exposure, Water & Island Preserve Views
\$599,900 MLS 218045170
 Mike Fagan, The Fagan Team 239.340.5455

AUDUBON COUNTRY CLUB

NEW LISTING



344 CHANCERY CIR., NAPLES
 • Natural Preserve
 • Over .5 Acres on the Golf Course
\$575,000 MLS 218044862
 Roger Stening 239.770.4707

BONITA BAY - ENCLAVE

NEW LISTING



27100 ENCLAVE DR., BONITA
 • Furnished, 3 BR, 2.5 BA, 2 Car Garage, 2,200 S.F.
 • Private Pool, S. Exposure, Golf Course View
\$565,000 MLS 218045159
 Corye Reiter, The Lummis Team 239.273.3722

IMPERIAL GOLF ESTATES



1948 IMPERIAL GOLF COURSE BLVD., NAPLES
 • Large 3 BR, 2 BA, Pool Home
 • Freshly Updated w/Neutral Palette
\$549,000 MLS 217067742
 Loretta Young, Team LaVita 239.450.5022

BONITA BAY - WEDGEWOOD



26881 WEDGEWOOD DR #203
 • Bright & Open 3 BR, 2 BA, 2,000+ S.F.
 • Magnificent Lake Views w/Southern Exposure
\$479,000 MLS 218040897
 Connie Lummis, The Lummis Team 239.289.3543

BELLA TERRA



20734 TORRE DEL LAGO ST., ESTERO
 • Charming 2 Story Pool Home
 • 5 BR, 3 BA w/Private Preserve Views
\$449,999 MLS 218041010
 Taylor Ekovich 239.370.7715

LELY RESORT - CALDECOTT



6509 CALDECOTT DR., NAPLES
 • Lush Tropical Oasis
 • Small Gated Enclave
\$449,900 MLS 217051894
 Vito Bauer 239.777.7080

BONITA BAY



27167 OAKWOOD LAKE DR., BONITA
 • Lake & Golf Course Views
 • Remodeled Kitchen w/High-End Appliances
\$449,000 MLS 218031813
 Linda Ramsey 239.405.3054

EDENBRIDGE GARDENS



27132 EDENBRIDGE CT., BONITA
 • 3 BR, 2 BA, 2 Car Garage, Pool
 • Brand New Roof, Impact Windows & Shutters
\$419,000 MLS 218044384
 Vahle Team 239.450.7805

MOORINGS



2500 GULF SHORE BLVD. N. #59, NAPLES
 • On Moorings Bay & West of 41
 • Quiet Private Location, Steps to Beach
\$414,900 MLS 218015799
 Deborah Viglas 239.215.2035

COLONIAL OAKS



9929 COLONIAL WALK N., ESTERO
 • 3 Bedrooms + Den, 2 Car Garage
 • Private Pool w/Southern Lake Views
\$389,999 MLS 217041994
 Corye Reiter, The Lummis Team 239.273.3722

VANDERBILT LAKES



28616 CLINTON LN., BONITA
 • 2 BR, 2 BA + Den, Near Beaches!
 • Open Floor Plan, Newer Kitchen
\$389,000 MLS 217064795
 Sue Ellen Mathers 239.877.2726

LIVINGSTON LAKES



15209 BUTLER LAKE DR. #101, NAPLES
 • Large 1st Floor End Unit
 • 2 Car Garage
\$369,900 MLS 218002362
 Trisha Kent & Patti Fortune 239.272.8494

EL DORADO ACRES



4536 SANTIAGO LN., BONITA
 • Beautiful 3 BR, 2 BA, No HOA Fees
 • Hurricane Windows, New Hot Water Tank
\$369,000 MLS 218029755
 Jim Westerfield, Westerfield Group 239.287.6617

LEGENDS GOLF & CC



OPEN 7/22 1:00PM - 3:00PM

14353 DEVINGTON WAY, FORT MYERS
 • 2 BR, 2 BA + Den, 2 Car Garage, Furnished
 • Heated Pool w/Golf Course View
\$368,500 MLS 218034754
 Debby Welsh 239.292.8839

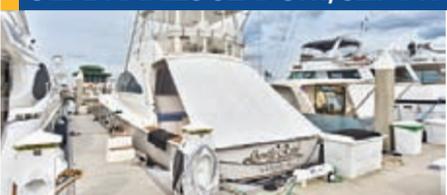
HAWTHORNE



OPEN 7/22 1:00PM - 4:00PM

10264 COBBLE HILL RD., BONITA
 • Peaceful & Serene Lake View
 • 3 BR, 3 Full Baths + Den
\$358,900 MLS 218041619
 Deb Adams-Bateman 239.273.4824

OLDE NAPLES SEAPORT, SLIP #17



1001 10TH AVE. S., NAPLES
 • One of the Few Live Aboard Slips in Naples!
 • 70' x 18.5' Slip - 15 Mins./2 Miles to the Gulf
\$317,000 MLS 217066664
 Steve Suddeth 239.784.0693

STONEBROOK



21711 BRIXHAM RUN LP, ESTERO
 • 3 BR, 2 BA + Den, 2 Car Garage
 • Southern Exposure on Lanai w/Pool
\$309,000 MLS 218036511
 Carol Jones 239.250.4310

SPANISH WELLS



9181 LAS MADERAS DR., BONITA
 • 2 BR, 2 BA, Turnkey Attached Villa
 • Beautiful Lake & Golf Course Views
\$295,000 MLS 218024948
 The Boeglin Team 239.287.6414

VALENCIA COUNTRY CLUB

NEW PRICE



1516 BIRDIE DR., NAPLES
 • 4 Bedrooms, 2.5 Bathrooms
 • Beautiful Lake Views
\$289,900 MLS 218040031
 Dotti Fagan, The Fagan Team 239.272.4946

GREENS AT BONITA



25160 GOLF LAKE CIR., BONITA
 • New Roof & Lanai Impact Slider April 2018
 • Open Plan, Vaulted Ceilings, Tile Floors
\$289,900 MLS 218031817
 Tom Crea 239.315.1111

CAUSEWAY KEY



OPEN DAILY 12:00PM - 4:00PM

13400 CAUSEWAY PALMS CV., FORT MYERS
 • On-Island Lifestyle, Off-Island Pricing
 • Luxury Villas Just Off the Causeway
\$275,000 MLS 218036804
 Scott Allan 239.333.3635

NAPLES LAKES COUNTRY CLUB NEW LISTING



4600 WINGED FOOT WAY #8-202, NAPLES
 • 3 BR, 2nd Floor Carriage Home
 • Attached 1 Car Garage
\$274,900 MLS 218041438
 Taylor Ekovich 239.370.7715

AVE MARIA



7990 HELENA CT., AVE MARIA
 • 3 BR, 2 BA, 2 Car Garage, 2,000+ S.F.
 • Extended Lanai, Beautiful Water View
\$259,900 MLS 218038248
 Corye Reiter, The Lummis Team 239.273.3722

HUNTERS RIDGE CC



12601 FOX RIDGE DR. #5201, BONITA
 • 2nd Floor End Unit, 3 BR, 2 BA
 • Large Screened Porch, 2 Car Garage
\$244,000 MLS 218032222
 The Bordner Team 239.989.8829

IMPERIAL GOLF ESTATES



1240 SARAH JEAN CIR. #M-106, NAPLES
 • Sought After 1st Floor End Unit, 3 BR, 2 BA
 • Beautiful Lake Views from Lanai
\$229,900 MLS 218029900
 Robin Bennett & Denny Koesters 239.734.0373

BELLASERA RESORT



221 9TH ST. S. #406, NAPLES
 • Fantastic Location, Walk to 5th Avenue & Beach
 • Sold Turnkey
\$189,000 MLS 218036329
 Tina Tusack 239.634.3810



Florida Locations: Bonita Springs/Estero, Cape Coral, Captiva Island, Fort Myers, Naples/Marco Island, Ocala and Sanibel Island

North Carolina Locations: Cashiers/Lake Glenville, Highlands and Sapphire Valley/Lake Toxaway

RoyalShellRealEstate.com | 239.213.9100 | RoyalShellRentals.com

HAWTHORNE



OPEN 7/22 1:00PM - 4:00PM

26449 LUCKY STONE RD. #101, BONITA
 • Quiet Sanctuary Preserve View
 • Immaculate 2 BR + Den, 2 Car Garage
\$274,900 MLS 218010712
 Deb Adams-Bateman 239.273.4824

BRECKENRIDGE



4239 TEQUESTA DR., ESTERO
 • Waterfront End Unit Townhome, Enclosed Lanai
 • 3 BR, 2 BA, 2 Car Garage, Open Floor Plan
\$255,000 MLS 218001693
 Jamie Lienhardt 239.565.4268

WILDCAT RUN



OPEN 7/22 1:00PM - 4:00PM

20130 GOLDEN PANTHER DR. #3, ESTERO
 • Furnished Townhouse, 3 BR, 3 BA
 • Lake, Preserve, Golf Course View
\$242,500 MLS 217067983
 Carol Jones 239.250.4310

GLEN EAGLE



OPEN 7/22 1:00PM - 4:00PM

6820 STERLING GREENS PL #2104, NAPLES
 • 1st Floor, Unfurnished, 2 BR, 2 BA
 • Serene Panoramic Views
\$219,000 MLS 218027340
 Mark Semeraro 239.370.2455

LAKESIDE HIDEAWAY



10010 MADDOX LN. #315, BONITA
 • Bright & Spacious 3 BR, 2 BA Condo
 • 3rd Floor Unit w/Water Views
\$174,999 MLS 218000619
 Sean Smuk 239.220.4040

SPANISH WELLS - LAS BRISAS



OPEN 7/22 1:00PM - 4:00PM

8990 PALMAS GRANDES BLVD. #102, BONITA
 • 1st Floor, 2 BR, 2 BA, 1 Car Garage Condo
 • Beautiful Lake & Water Feature Views
\$269,900 MLS 218017846
 Jim Griffith, The Boeglin Team 239.322.2409

FALLING WATERS BEACH RESORT



6620 BEACH RESORT DR. #3, NAPLES
 • Beautifully Kept 2 BR, 2 BA Condo
 • Amenity Rich Community
\$249,999 MLS 218030253
 Sean Smuk 239.220.4040

THE STRAND - FEATHER SOUND



5681 HERON LN. #203, NAPLES
 • 2 BR, 2 BA + Den, 1,490 S.F. Under Air
 • Beautiful Golf Course & Fountain Views
\$239,000 MLS 218003177
 Jenn Nicolai & Steve Suddeth 413.773.9247

HAWKS PRESERVE



OPEN 7/21 1:00PM - 5:00PM

2601 HAWKS PRESERVE DR., E. FORT MYERS
 • 4BR, 2BA, 2 Car GA, 2,013 S.F., Gated Community
 • New A/C, Carpet, Interior & Exterior Paint
\$217,000 MLS 218036116
 Diane Cox 239.986.9139

LELY GOLF ESTATES



75 SAINT ANDREWS BLVD. #100, NAPLES
 • Located in Southeast Naples
 • Golf Course Views
\$162,000 MLS 218040828
 Liz Biswurm 239.370.0312

WHISKEY CREEK ESTATES



OPEN 7/22 11:30AM - 3:00PM

880 DEAN WAY, FORT MYERS
 • 3 BR, 2 Full BA, 2 Car Garage, 1,900+ S.F.
 • New Roof in Jan. 2018, New A/C in June 2016
\$285,000 MLS 218032635
 Mark Hasson & Tina Tusack 954.696.1524

GLEN EAGLE GOLF & CC



OPEN 7/21 1:00PM - 4:00PM

1059 MARBLEHEAD DR. #0-3, NAPLES
 • Golf Membership Included
 • Four Miles to Downtown & the Beach
\$275,000 MLS 218005692
 Mark Semeraro 239.370.2455

COUNTRY CREEK



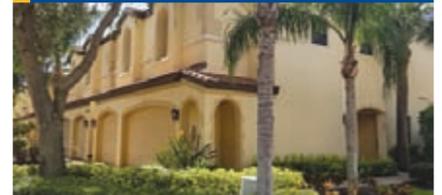
21179 BUTCHERS HOLLER, ESTERO
 • Lake & Golf Course Views
 • 3 Bedrooms, 2 Bathrooms, 2 Car Garage
\$269,000 MLS 218007593
 Jim Griffith, The Boeglin Team 239.322.2409

LAKESIDE



3624 BOCA CIEGA DR. #F-9, NAPLES
 • Convenient Location, Minutes to Downtown
 • Great Rental History
\$249,000 MLS 218035740
 Dodona & Omela, The Robodi Team 239.776.8123

SERRANO



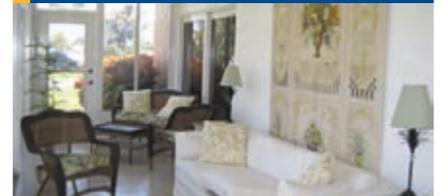
27000 ADRIANA CIR. #102, BONITA
 • 1st Floor Unit, Attached 1 Car Garage
 • New Paint & Carpet
\$235,000 MLS 218040838
 Tom Crea 239.315.1111

CRESCENT LAKE ESTATES



9597 CRESCENT GARDEN DR. #D-101, NAPLES
 • Bright & Open Floor Plan Condo
 • Walking Distance to Pelican Marsh Elementary
\$215,000 MLS 218041979
 Jackie Gantzer 239.825.3206

GLADES COUNTRY CLUB



197 HARRISON RD. # 1, NAPLES
 • 1st Floor 2 BR, 2 BA Condo, Turnkey Furnished
 • Golf & All Amenities Included
\$151,900 MLS 218011058
 Liz Appling 239.272.7201

ADVERTORIAL

Mangrove Bay

An outstanding waterfront address close to Old Naples, Mangrove Bay provides a world-class lifestyle, combining estuary views and Gulf of Mexico access with all the nearby shopping and entertainment venues of 5th Avenue South.

Mangrove Bay offers a choice of one- and two-story, Old Naples cottage-style luxury single-family homes complete with private pools and individual boat slips. Built on Old Naples' last remaining significant waterfront property for residential development, the homes at Mangrove Bay are designed for those with exceptional taste desiring an unequalled residence and lifestyle.

Mangrove Bay will be breaking ground on The Amenities Center which will have a private on-site concierge to cater to every resident's needs, comprehensive property management services, state-of-the-art wellness/fitness equipment and ground level storage area for resident's kayas, canoes, paddle boards and jet-skis. Residents may choose from a wide range of fitness activities that include public and private golf and tennis nearby. In addition, residents will enjoy easy access to the new 20+/- acre Baker Park and bridge accessing the 120+/- acre Gordon River Greenway Preserve with trails immediately adjacent to the community. This remarkably distinguished location makes Mangrove Bay a rare jewel indeed.

The Captiva II floor plan features an attractive open concept design with soaring vaulted ceilings and expansive outdoor living space. A vast master suite as well as two en suite bedrooms flow seamlessly from the breathtaking light filled great room and kitchen.



The single story Palm Cottage offers 3 bedrooms, 2 1/2 bathrooms in a lovely open great room setting with beach cottage aesthetics. This 2,514 square foot floor plan encompasses a spacious master suite and a generous living area for entertaining.

Step into The Coquina, a charming three bedroom, two-story cottage style home, and prepare to be impressed. This home is designed to maximize privacy and functionality in an exquisite floor plan. The alley entry with two-car garage paves the way to a beautifully situated outdoor area complete with pool and covered living space.

The Amelia floor plan exemplifies open concept living with an expansive master

suite, two guest bedrooms, 3 1/2 baths and a den on a single story. Perfect for entertaining, the great room seamlessly flows to a partial covered charming outdoor space.

Old Florida architecture is exemplified in the brilliantly crafted Keewaydin floor plan. The second story features a loft living area allowing for picturesque views as well as two guest bedrooms giving the first floor master and open concept living space privacy and functionality.

The most versatile of Mangrove Bay's waterfront homes, the Useppa is offered in three different elevations varying in square footage. The largest of the three is a true

two story old Florida masterpiece of architectural innovation. With the exception of Palm Cottage, all floor plans may include a second-story guest suite.

With only 53 homes available, the opportunity to purchase a home at Mangrove Bay won't last long. Remarkably designed with spacious and open floor plans, these homes inspire coastal luxury living at its finest. ■

OLD NAPLES WATERFRONT LIVING



SUMMER INCENTIVES

July through September, over \$100,000 worth of upgrades will be a complementary inclusion in the purchase of a new home.

FEATURED MODEL - AMELIA III

3,640 sq. ft. - 3 BR + Den/3.5 BA's + Guesthouse w/Kitchenette, 1BR/1BA)

AVAILABLE LOTS 22 - 48



FINISHED MODELS ON THE WAY!

Under Construction and Slated for Completion in Fall 2018.



LOT 13 - COQUINA II - 3,232 sq. ft.

LOT 25 - COQUINA II - 3,232 sq. ft.

LOT 26 - AMELIA I - 3,098 sq. ft.

LOT 31 - USEPPA I (Modified) - 3,488 sq. ft.

LOT 41 - KEEWAYDIN I - 3,272 sq. ft.



239.261.2200 | www.mangrovebaynaples.com

201 Goodlette Road South | Naples, Florida 34102

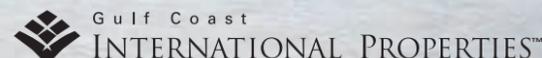
Sales Center Hours of Operation:

Monday through Friday 10:00am-5:00pm

Saturday 11:00am-4:00pm, Sunday 12:00pm-4:00pm

or by appointment.

Exclusively Represented by:



www.gcipnaples.com

RENDERINGS OF ELEVATIONS ARE CONCEPTUAL IN NATURE. FOR ACTUAL ELEVATIONS, REFER TO THE FINAL PLANS AND SPECIFICATIONS FOR THE RESPECTIVE HOME-TYPE AND ELEVATION-TYPE. MANGROVE BAY IS OFFERED BY GULF GULF COAST INTERNATIONAL PROPERTIES™, A LICENSED REAL ESTATE BROKER. PRICES, FEATURES AND AVAILABILITY SUBJECT TO CHANGE WITHOUT NOTICE. LOGO, PHOTOGRAPHY AND ALL RENDERINGS ARE PROPERTY OF MANGROVE BAY, COPYRIGHTED AS SUCH AND MAY NOT BE USED BY ANY OTHER PARTY.

ADVERTORIAL

Ave Maria – it's all right here!



Ave Maria has proved to be more than just a collection of neighborhoods from three builders— it's a hometown filled with camaraderie and community spirit. The sort of place where neighbors gather in the front lawn for impromptu evening socials, kids ride bikes to their own sports complex, friends look out for each other, and residents enjoy peace of mind. Ave Maria is life...made simple.

CC Homes

CC Homes, presents 3-6 bedroom homes in one and two-story floor plans ranging in size from 1,133 to over 5,000 square feet and priced from the low \$200s. Homes are offered in three neighborhoods: Maple Ridge, Maple Ridge Reserve, and Coquina at Maple Ridge. Customize your dream home with several options including outdoor oasis with pool, kitchen, and cabana bathroom or an extra bedroom or flex room above the garage.

Visit the on-site sales center and tour 14 model homes open daily. Ask about several move-in ready homes. Under construction- the brand new Club at Maple Ridge, exclusive to residents of Maple Ridge, Maple Ridge Reserve and Coquina at Maple Ridge, this stunning resort and recreation center will include pool, fitness, cabanas, playground, clubhouse with party room and coffee bar, exhibition kitchen and billiard's room.

Del Webb Naples

Del Webb Naples is the smart choice for active adults desiring a well-rounded southwest Florida lifestyle. Del Webb Naples offers ten floor plans from 1,133 to over 2,500 square feet, with 2-5 bedrooms and prices from the high \$100s. Choose from golf course, lake or preserve view when selecting your home site from the nation's highly awarded home builder.

The on-site Oasis Club at Del Webb Naples features over 12,000 square feet of resort and lap pools, tennis courts, bocce and pickleball, fitness center, library, café, fire pit, arts & crafts studio, and library. Dine at the brand new Rusty



Golf, pickleball and bocce, soccer and baseball fields, town center with Publix, medical services, schools, and so much more. New Homes from low \$200s.

Putter for breakfast, lunch or afternoon bites. Visit an on-site sales representative to learn more about the Del Webb lifestyle. 5 model homes open daily.

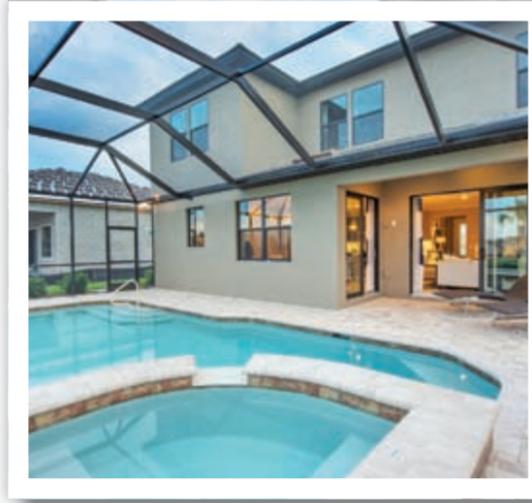
Pulte Homes

With 20 popular single-family home designs in Hampton Village, Emerson Park, and Avalon Park priced from the low \$200s, Pulte Homes offers quality construction home buyers can trust. These neighborhoods are located near the Town Center, private schools, and outdoor recreation. A well-known and respected name in home building, Pulte Homes features Life Tested® features in their home designs built for life and

how you live it. Three models open daily in Avalon Park.

Visit Us- Welcome Center and Model Homes Open Daily

21 Model homes open daily. For more information visit Ave Maria at 5076 Annunciation Circle # 104, avemaria.com or by calling 239-352-3903. Follow us on social media to be the first to learn about specials and incentives. Take Immokalee Rd. east; turn right onto Oil Well Rd; then left into the main Ave Maria entrance. ■



PRESENTING

STOCK'S BEST

THE BEST QUALITY. THE BEST CHOICES. THE BEST LOCATIONS.
MOVE-IN-READY HOMES NOW AVAILABLE!



GLENMORE at TWINEAGLES



MALIBU at MARCO ISLAND



CORLEONE at HIDDEN HARBOR



MARIGOLD at ISLES OF COLLIER PRESERVE



MADISON II at FIDDLER'S CREEK



NORMANDY II at QUAIL WEST

ESPLANADE OF NAPLES

MARGO - FURNISHED SINGLE FAMILY HOME
 4 BED/4.5 BATH 3,578 sq.ft. NOW \$1,634,915

HIDDEN HARBOR

MARATHON - SINGLE FAMILY HOME
 3 BED/3.5 BATH 2,909 sq.ft. NOW \$489,990
 + options

RUFFINO II - SINGLE FAMILY HOME
 3 BED/2.5 BATH 2,585 sq.ft. NOW \$609,475

MYRTLE - SINGLE FAMILY HOME
 4 BED/3 BATH 2,813 sq.ft. NOW \$894,170

CORLEONE - FURNISHED SINGLE FAMILY HOME
 4 BED/3.5 BATH 3,186 sq.ft. NOW **SOLD** 0

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SAN MARCO B - COACH HOME
 3 BED/3 BATH 2,919 sq.ft. NOW \$383,055

SAN MARCO B - COACH HOME
 3 BED/3 BATH 2,919 sq.ft. NOW \$414,385

WENTWORTH - COACH HOME
 2 BED/2.5 BATH 2,091 sq.ft. NOW \$416,215

NAPOLI - VILLA
 2 BED/2 BATH 1,882 sq.ft. NOW \$444,260

ST. ANDREWS - COACH HOME
 3 BED/3.5 BATH 2,743 sq.ft. NOW \$538,010

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GLENMORE - SINGLE FAMILY HOME
 4 BED/4.5 BATH 3,591 sq.ft. NOW \$1,493,495

WYNDAM - FURNISHED SINGLE FAMILY HOME
 3 BED/4.5 BATH 4,298 sq.ft. NOW \$2,528,850

MARCO ISLAND

MALIBU - FURNISHED CUSTOM ESTATE HOME
 5 BED/5.5 BATH 3,629 sq.ft. NOW \$2,599,480

NAPLES RESERVE

SIESTA II - SPARROW CAY - FURNISHED SINGLE FAMILY HOME
 3 BED/3 BATH 2,626 sq.ft. NOW \$834,695*

BELFIELD - PARROT CAY - SINGLE FAMILY HOME
 3 BED/3.5 BATH 2,812 sq.ft. NOW \$939,860

VENICE - SPARROW CAY - FURNISHED SINGLE FAMILY HOME
 3 BED/2.5 BATH 2,643 sq.ft. NOW \$966,750

MADISON - PARROT CAY - FURNISHED SINGLE FAMILY HOME
 4 BED/4.5 BATH 2,947 sq.ft. NOW \$1,207,500*

*Offered as a model leaseback. See Sales Associate for details.

FIDDLER'S CREEK - MARSH COVE NEW HOMES JUST RELEASED FROM THE \$500s

CHANDLER - SINGLE FAMILY HOME
 3 BED/4.5 BATH 3,136 sq.ft. NOW \$1,142,130

MADISON II - SINGLE FAMILY HOME
 4 BED/4.5 BATH 3,054 sq.ft. NOW **SOLD** 05

VALE - SINGLE FAMILY HOME
 4 BED/4.5 BATH 3,284 sq.ft. NOW \$1,198,405

ULYSSA - FURNISHED SINGLE FAMILY HOME
 5 BED/4 BATH 3,196 sq.ft. NOW **PENDING** 55

ISLES OF COLLIER PRESERVE

MARIGOLD - SINGLE FAMILY HOME
 4 BED/4.5 BATH 3,578 sq.ft. NOW \$1,300,655

PLUMBAGO - SINGLE FAMILY HOME
 3 BED/4 BATH 3,714 sq.ft. NOW \$1,323,205

QUAIL WEST

PONTE VEDRA GRANDE - SINGLE FAMILY HOME
 4 BED/4.5 BATH 3,525 sq.ft. NOW \$1,505,805

NORMANDY II - FURNISHED SINGLE FAMILY HOME
 4 BED/4.5 BATH 4,124 sq.ft. NOW \$2,145,000

WINDSOR III - ESTATE HOME
 4 BED/4.5 BATH 4,155 sq.ft. NOW \$2,249,925

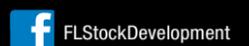
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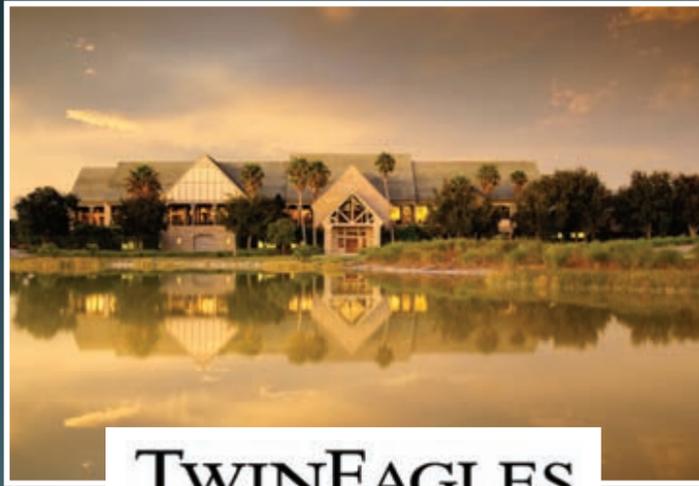
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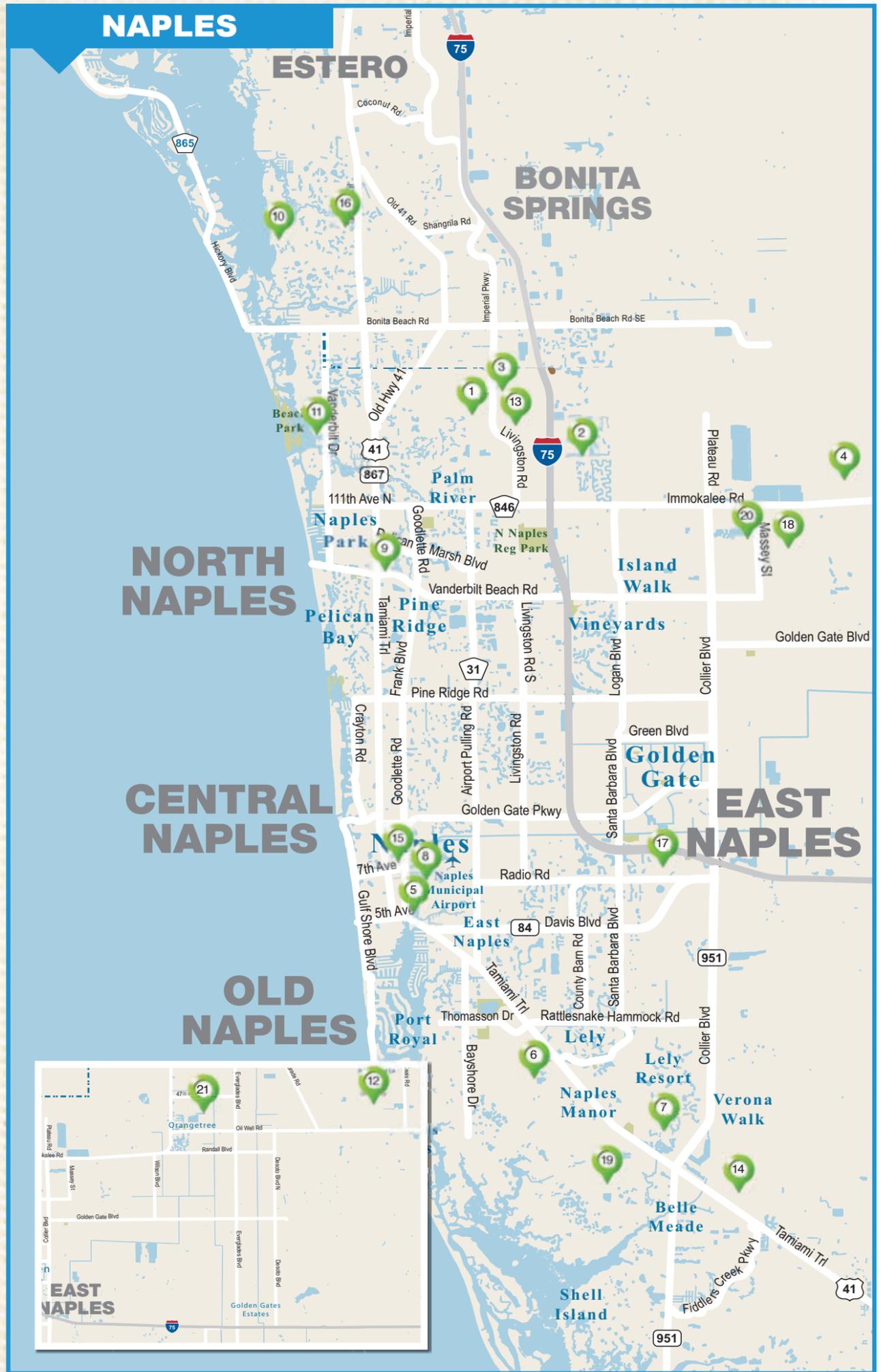
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From page 3

is driving the increased interest, closed sales of luxury homes over \$2 million are positioned to rise again as the stage has been set in the 2Q where pending sales in this price category increased 22 percent for single-family homes and 32 percent for condominiums.

The NABOR 2Q 2018 Market Report provides comparisons of single-family home and condominium sales (via the Southwest Florida MLS), price ranges, and geographic segmentation and includes an overall market summary.

The real estate market's stability during the 2Q also extended to its median closed

NAPLES AREA REAL ESTATE ACTIVITY

2Q 2018 compared with 2Q 2017



prices, which increased only 1 percent to \$345,000 in the 2Q of 2018 from \$340,000 in the 2Q of 2017. However, despite increased sales in nearly every price category for properties priced above \$300,000 during the 2Q of 2018, the median closed prices for properties above \$300,000 decreased 5 percent.

As pointed out by Mr. Vellano, sales of single-family homes near Naples Beach and in the expanding North Naples area saw the greatest increase during the 2Q, and condominium sales in Central Naples outpaced all other home type sales during the 2Q. "According to the report, we averaged 30 transactions a day during the 2Q," said Mr. Vellano. "That's good news for REALTORS as we move into the summer months."

For more information, visit www.naplesarea.com.



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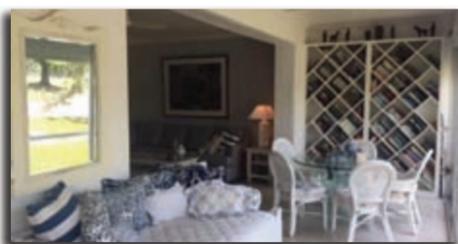
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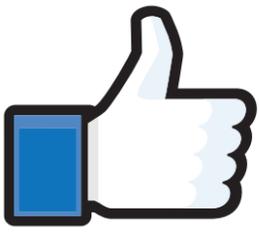
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PORT ROYAL	1201 Galleon Drive	\$13,875,000	Royal Shell Real Estate	Call for Details! 239.213.9100	Sunday 1-4pm
OLD NAPLES	489 1st Avenue South	\$3,892,000	William Raveis	Dante DiSabato 239.537.5351	Sunday 1-4pm
BELLAGIO	10620 Gulfshore Drive Ph802	\$2,999,999	Gulf Breeze Real Estate	Sue Myhelic 239.216.6444	Sunday 1-4pm
OLD NAPLES	875 9th Avenue South	\$2,875,000	William Raveis	Dante DiSabato 239.537.5351	Sunday 1-4pm
GREY OAKS - ESTUARY AT GREY OAKS	2394 Grey Oaks Drive North	From \$2,495,000	Premier Sotheby's International Realty	Sales Office 239.262.5557	Mon-Sat 9am-5pm & Sun 12-5pm
PENINSULA AT TREVISO BAY	9938 Montiano Drive	\$2,399,000	Royal Shell Real Estate	Peninsula Sales Team 239.777.7209	Daily 10am-5pm
THE MOORINGS	475 Putter Point Drive	\$2,295,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
THE MOORINGS	441 Wedge Drive	\$2,250,000	Premier Sotheby's International Realty	Petra Kloss 239.595.5554	Sunday 1-4pm
LA MER	4051 Gulf Shore Boulevard North #1003	\$2,199,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
OLD NAPLES - ESMERALDA ON 8TH	969 8th Avenue South #201	\$2,195,000	Premier Sotheby's International Realty	Fatima Khokhar 239.961.5661	Sunday 1-4pm
LAKE PARK	1187 10th Avenue North	\$2,049,000	Premier Sotheby's International Realty	Carol Sheehy 219.340.9300	Sunday 1-4pm
QUAIL WEST	4211 Cortland Way	\$1,950,000	Premier Sotheby's International Realty	Catherine Ouellette 941.916.7876	Sunday 1-4pm
PARK SHORE - VILLA MARE	4705 Villa Mare Lane	\$1,795,000	Premier Sotheby's International Realty	Shirlene Elkins 239.777.9574	Sunday 1-4pm
PELICAN BAY - LUGANO	5908 Via Lugano	\$1,699,000	Premier Sotheby's International Realty	Olesya Waltz 239.297.2960	Sunday 1-4pm
PARK SHORE	534 Parkwood Lane	\$1,500,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
PELICAN BAY - DORCHESTER	6075 Pelican Bay Boulevard, Penthouse C	\$1,450,000	Premier Sotheby's International Realty	Cynthia Rosa 239.287.6015	Sunday 1-4pm
FIDDLER'S CREEK - MARSH COVE	3159 Heather Glen Court	\$1,440,000	Premier Sotheby's International Realty	Michelle Thomas 239.860.7176	Sunday 1-4pm
VINEYARDS - TERRACINA	451 Terracina Way	\$1,399,000	Premier Sotheby's International Realty	Claudia Vitulich 239.330.3611	Sunday 1-4pm
TERRACINA AT VINEYARDS	503 Terracina Way	\$1,350,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
RESIDENCES AT MERCATO	9123 Strada Place #7125	From \$1,325,000	Premier Sotheby's International Realty	Sales Office 239.594.9400	Mon-Sat 10am-6pm & Sun 12-6pm
COLLIER'S RESERVE	12600 Colliers Reserve Drive	\$1,195,000	Premier Sotheby's International Realty	Gregory Sofranko 239.877.1966	Sunday 1-4pm
PARK SHORE - ESPLANADE CLUB	4551 Gulf Shore Boulevard North #400	\$949,000	Premier Sotheby's International Realty	Sheila Lytle 239.293.5041	Sunday 1-4pm
LELY RESORT - CLASSICS	7874 Players Street	\$899,000	Premier Sotheby's International Realty	Sean Meehan 239.404.0109	Sunday 1-4pm
GREY OAKS - TERRA VERDE	2426 Terra Verde	\$885,000	Premier Sotheby's International Realty	Dan Guenther 239.357.8121	Sunday 1-4pm
MONTEREY	7691 Santa Cruz Court	\$769,000	Premier Sotheby's International Realty	Londa Nau 239.293.4805	Sunday 1-4pm
PELICAN BAY - SAN MARINO	6855 San Marino Drive #201	\$675,000	Premier Sotheby's International Realty	Jon Peter Vollmer 239.250.9414	Sunday 1-4pm
AUTUMN WOODS	6968 Burnt Sienna Circle	\$624,900	John R Wood Properties	Lenore Vitale 239.370.7030	Sunday 1-4pm
CAMDEN LAKES	16361 Camden Lakes Circle	\$599,000	Premier Sotheby's International Realty	Dave Renner 239.784.5552	Sunday 1-4pm
CALABRIA AT MEDITERRA	28530 Calabria Court #102	\$550,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
MEDITERRA GOLF & CC	17055 Porta Vecchio Way #101	\$539,000	Royal Shell Real Estate	Navarro Group 239.689.9339	Sunday 1-4pm
CAMDEN LAKES	16329 Camden Lakes Circle	\$515,000	Premier Sotheby's International Realty	Randy Lichtman 239.272.0300	Sunday 1-4pm
PELICAN MARSH - RAVENNA	2432 Ravenna Boulevard #102	\$434,900	Premier Sotheby's International Realty	Nancy Randall 239.776.4946	Sunday 1-4pm
BAY FOREST	15260 Cedarwood Lane #202	\$390,000	Gulf Breeze Real Estate	Sue Myhelic 239.216.6444	Saturday 1-4pm
BRIARWOOD	732 Teton Court	\$379,900	Premier Sotheby's International Realty	Janine Monfort 239.641.0990	Sunday 1-4pm
ARTESIA NAPLES	1233 Kendari Terrace	\$369,000	Premier Sotheby's International Realty	ML Meade 239.293.4851	Sunday 1-4pm
GLEN EAGLE GOLF & CC	1059 Marblehead Drive #0-3	\$275,000	Royal Shell Real Estate	Mark Semeraro 239.370.2455	Saturday 1-4pm
HERITAGE BAY	10200 Heritage Bay Boulevard #115	\$266,900	Gulf Breeze Real Estate	Sue Myhelic 239.216.6444	Saturday 1-4pm
HUNTINGTON LAKES	2440 Millcreek Lane #103	\$229,000	Gulf Breeze Real Estate	Sue Myhelic 239.216.6444	Saturday 1-4pm
GLEN EAGLE	6820 Sterling Greens Place #2104	\$219,000	Royal Shell Real Estate	Mark Semeraro 239.370.2455	Sunday 1-4pm
PINE RIDGE - EMERALD WOODS	81 Emerald Woods Drive #M4	\$189,900	Premier Sotheby's International Realty	Tom Oaster 239.595.1275	Sunday 1-4pm

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BONITA BAY - TAVIRA	4851 Bonita Bay Boulevard #804	\$2,495,000	Royal Shell Real Estate	Gary & Jeff Jaarda 239.293.1507	Sunday 2-4pm
PELICAN LANDING - THE RIDGE	25052 Ridge Oak Drive	\$1,255,000	Premier Sotheby's International Realty	Stephanie Coburn/Pam Umscheid 239.825.3470	Sunday 1-4pm
SPANISH WELLS	9844 Treasure Cay Lane	\$499,000	Royal Shell Real Estate	The Boeglin Team 239.287.6414	Sunday 1-4pm
BONITA BAY - WEDGEWOOD	26910 Wedgewood Drive Penthouse H-501	\$432,000	Premier Sotheby's International Realty	Suzanne Ring 239.821.7550	Sunday 1-4pm
HAWTHORNE	10264 Cobble Hill Road	\$358,900	Royal Shell Real Estate	Deb Adams-Bateman 239.273.4824	Sunday 1-4pm
SPANISH WELLS	9340 Spanish Moss Way	\$345,000	Royal Shell Real Estate	The Boeglin Team 239.287.6414	Sunday 1-4pm
HAWTHORNE	26449 Lucky Stone Road #101	\$274,900	Royal Shell Real Estate	Deb Adams-Bateman 239.273.4824	Sunday 1-4pm
SPANISH WELLS - LAS BRISAS	8990 Palmas Grandes Boulevard #102	\$269,900	Royal Shell Real Estate	Jim Griffith, The Boeglin Team 239.322.2409	Sunday 1-4pm

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SHADOW WOOD	9570 Lakebend Preserve Court	\$1,725,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
THE BROOKS - KENWOOD	22330 Kenwood Isle Drive	\$915,000	Premier Sotheby's International Realty	Brian Nelson 239.572.2903	Sunday 1-4pm
WILDCAT RUN	20130 Golden Panther Drive #3	\$242,500	Royal Shell Real Estate	Carol Jones 239.250.4310	Sunday 1-4pm

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ARTS & ENTERTAINMENT

WEEK OF JULY 19-25, 2018

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SECTION C

“I think one word to describe the show would either be hope or optimism. The story takes place in the Depression, and that’s what they really needed at the time — hope and (the belief that) the sun will come out tomorrow.” — **Piper Sobon**, 12, plays Annie



BROADWAY PALM / COURTESY PHOTO
Melissa Whitworth as Grace, Piper Sobon as Annie and Victor Legarreta as Oliver Warbucks with ensemble in “Annie: The Musical.”

‘Annie’ in a word

Broadway Palm cast members on what the show means to them



BY NANCY STETSON

nstetson@floridaweekly.com

IF YOU HAD TO DISTILL “ANNIE: THE Musical” down to one word or phrase, what would that be?

For many, the answer is “tomorrow,” the name of a song Annie famously sings. Even those who have never seen the musical know the tune.

Tomorrow ... if we can just hang on until tomorrow. Things will be better tomorrow. Today might be gloomy and depressing, but the sun

SEE ANNIE, C4 ▶

Ohio board game company monopolizes Florida cities

BY EVAN WILLIAMS

ewilliams@floridaweekly.com

Roll the dice, snap up property, charge rent, and conquer your competitors in the Great American capitalist board game — only this time do it in Fort Myers, with properties such as Love Boat ice cream shop, Lakes Regional Park and Palm Beach Boulevard. And instead of getting stuck in jail, you might get stuck in a traffic jam.

Fort Myers-Opoly is one of dozens of local spin-offs of the classic Monopoly board game that Cincinnati, Ohio, company Late For The Sky manufactures. It has made up -Opoly locations across the United States, including in South Florida — Naples-

Opoly, and coming soon, Treasure Coast-Opoly and Punta Gorda-Opoly. They are sold exclusively at Walmarts (\$19.98) in the area of the location on the gameboard, so for instance you can only buy a Miami-Opoly game near Miami.

Late For The Sky co-owner Bill Schulte said his company researches local well-known sites online, through visitor and convention bureaus, and through speaking with local residents, including Walmart employees, before using them on the game board.

“That’s the value of the game is all

SEE GAME, C18 ▶



EVAN WILLIAMS / FLORIDA WEEKLY

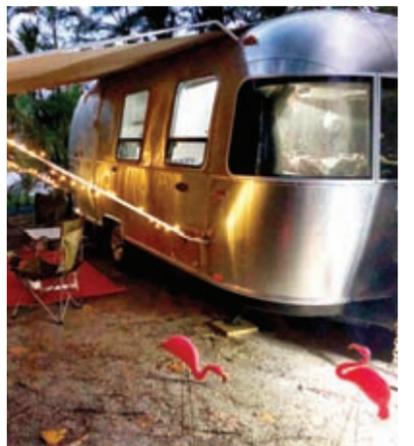
Fort Myers-Opoly is one of dozens of local spin-offs of the classic Monopoly board game.

INSIDE



Top Picks

Search our calendar for things to do this week. C6-7 ▶



Dreaming of the road

Why can’t we chuck it all, and live in vans like Millennials? C2 ▶



Cuisine Review

Sails Restaurant a glowing addition to the Naples restaurant scene. C27 ▶

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If Millennials can do it, why can't we? Here's why.

stephanieDAVIS
sdavis@floridaweekly.com




Dorothy, with Sam and Ethel in the foreground, on her maiden voyage.

My husband and I recently bought a 2016 Airstream and named her Dorothy. She's 22 feet long, boasts ice-cold air-conditioning, a comfy queen-sized bed, a fully equipped kitchen and a (relatively) spacious bathroom. We also bought Sam and Ethel, a pair of pink plastic flamingoes who add some flair to our outdoor area when we go glamping.

And after our maiden voyage weekend with Dorothy and Sam and Ethel, we're trying to figure out how we can chuck it all, travel the country in our trailer and live off the grid.

No, really, I'm serious. If Millennials can do it, why can't we?

When I began researching how to escape a life of FPL bills and HOA fees, I discovered there's an entire generation that has consciously decided to exist on wheels; 20-somethings all over are rejecting the idea of cable TV, fancy refrigerators and most notably, a mortgage or rent.

Surf on over to Instagram and search the hashtag #vanlife and you'll be treated to a myriad of Millennials living out of vans they've converted into tiny, moving homes. You'll find pictures of them lounging on pillows in the backs of their vans, blogging on their MacBook Pros about how they manage to exist on \$7.48 a day. They don't go to trailer parks (those cost money), opting instead to pull into parking lots (often at Walmart because they're well-lit and open 24/7).

Interestingly, most of these folks born in the 1990s and enjoying #vanlife are women (yes, the mother in me has concerns about their safety; I want to send them some Mace and a taser).

And because they've become Instagram/YouTube stars for rejecting the day-to-day grind, they're exceptionally attractive (because you can't be an Instagram/YouTube star if you're average looking). Which, by the way, is going to be a problem for Todd and me, because one way we thought we could make

money living off the grid would be to become internet Airstream celebrities.

But we're average looking. And while we're parents of Millennials, we could never pass for Millennials. Even if Todd grew a beard and got a man bun and if I got a bunch of tattoos and wore a crown of flowers in my hair, we'd still look like grandparents we are. We'd just look like ridiculous grandparents.

Still, we've been bingeing on YouTube videos of van hipsters and we're learning a lot.

Unlike our Dorothy, van hipsters don't outfit their dwellings with bathrooms, so many of them join gyms for the shower access. And for when nature calls in their vans, some have fashioned human litter boxes (I'm not making this up).

All that aside, I think the biggest problem for Todd and me would be trying to subsist on less than \$8 a day.

We're not the Trumps (or even Republicans for that matter), but as people of a certain age, we have some basic needs. For instance, Todd needs cable TV so he can watch the golf channel. He also needs his subscription to the Dollar Shave Club and he can't do without pricey vanilla creamer for his coffee.

Meanwhile, I need regular pedicures, eyebrow shaping appointments and yes, the occasional Botox.

But it's not just that.

Millennials don't have to go to the doctor as much as we do. Todd had a partial knee replacement last week and I'm due for a mammogram in a couple of months.

Todd's on blood pressure meds, and I'm on anti-anxiety meds — and I CANNOT DO WITHOUT THEM (sorry, I just got a little panicky there).

How do people who live in vans in Walmart parking lots maintain health insurance?

Even if we could exist in Dorothy, reduce our budget and say farewell to our luxuries, Todd and I refuse to give up good wine, good cheese or health care.

Lately, whenever I see a renovated van in a Walmart parking lot, I say a little prayer that angels watch over kids in vans and that those kids have budgeted for daily multivitamins. ■





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THIS WEEK ON WGCU-TV



"Nature Cat: The Return of Bad Dog Bart,"
3 p.m. July 19.

THURSDAY, JULY 19, 3 P.M.
Nature Cat: The Return of Bad Dog Bart

Hal unearths Bad Dog Bart's second treasure map that leads to his stolen loot of cat toys!

FRIDAY, JULY 20, 11 P.M.
Amanpour on PBS

Peabody Award-winning journalist Christiane Amanpour, CNN's chief international correspondent, hosts this half-hour weeknight interview program.

SATURDAY, JULY 21, 12 MIDNIGHT

Austin City Limits: Gary Clark Jr./Courtney Barnett

Experience the modern rock and soul of Gary Clark Jr. and Australia's Courtney Barnett.

SUNDAY, JULY 22, 10:30 P.M.

The Tunnel: Vengeance, Part 4

When Karl and Elise reach a dead end in the case, they both resort to unconventional means in pursuit of the truth.



"American Masters: Ted Williams,"
9 p.m. July 23.

MONDAY, JULY 23, 9 P.M.

American Masters: Ted Williams

Narrated by Emmy- and Golden Globe-winner Jon Hamm, the documentary features exclusive never-before-seen footage of Williams' final game.

TUESDAY, JULY 24, 10 P.M.

Frontline: U.N. Sex Abuse Scandal

See an investigation into sex abuse by United Nations peacekeepers in the world's conflict zones.

WEDNESDAY, JULY 25, 9 P.M.

The Andes: Kingdoms of the Sky

Pumas hunt guanaco, shape-shifting frogs hide in remote cloud forests and the descendants of Inca build bridges of grass. ■



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ANNIE

From page 1

will come out tomorrow. You can count on it.

"Tomorrow/Tomorrow/I love ya, tomorrow/You're only a day away," Annie sings in her pip-squeaky voice.

For others, "Annie" might be all about Easy Street — also the title of one of the show's catchy songs.

Easy Street ... if only we could hit it big and live on Easy Street. No more working for crumbs. No more struggling.

And for still others, "Annie" might mean escape, or finding where you belong.

We spoke to four cast members, plus director/choreographer Amy Marie McCleary, to find out what "Annie" means to them. (Comments have been edited for clarity and space.)

■ AMY MCCLEARY, choreographer/director

I was drawn to "Annie" because first and foremost it is about the creation of a family, and the way having a family changes a person, which I relate to on an intimate basis.

Victor (Legarreta, who plays Daddy Warbucks) and I discussed a moment in the show where he holds Annie's broken locket in his hand and realizes she doesn't need something new and shiny and expensive. She values her family and the love that they gave her.

I think children show us a purity that we forget about as we age. They value the simple things, and treat everyone as their equal. Annie is equally at home with the Hooverville population (of unemployed, homeless people) as she is with the President and his cabinet. There is no judgment, no calculation.

When you have children, or when you have a child in your life, it's impossible not to have hope for the future, and you realize the importance of protecting and celebrating the world they live in.

■ VICTOR LEGARRETA, plays Daddy Warbucks, the billionaire who adopts Annie

Warbucks grew up in a poor family and he's all business. His life is all business, making money. That's all he ever cared about. Annie brings something new. She's also all business, but she's innocence.

I think the thing that's been missing in Warbucks' life is innocence. He had to grow up very quickly, losing both of his parents at 10. He had to grow up faster than he should have. With Annie, he sees that childlike innocence with hope.

So it's hope. She represents hope.

It's his hope to have that innocence and live vicariously through her. That's something he's missed in his life.

That sums it up for me.

■ PIPER SOBON, 12, plays Annie

I think one word to describe the show would either be hope or optimism.

The story takes place in the Depression, and that's what they really needed at the time — hope and (the belief that) the sun will come out tomorrow.

Basically, I've been brought up in the theater; my dad is a director and my mom is an artistic producer — she does casting and stuff. My dad is a director everywhere, and my mom produces and directs at the Dutch Apple Theatre (Broadway Palm's sister theater in Lancaster, Pa.). I've been in theater ever since I was a baby, and definitely Annie was one of my dream roles. It's the biggest part for a girl in any show, ever ... This fall I'm going to be cyber-schooled so I can devote more time to acting.

■ JIM HEFFERNAN, plays President Franklin D. Roosevelt



BROADWAY PALM COURTESY PHOTOS
Piper Sobon as Annie, Peyton as Sandy, Melissa Whitworth as Grace and Victor Legarreta as Oliver Warbucks.

I would say hopeful. It's basically a very upbeat show about triumphing over adversity. In Annie, you have this poor orphan with a positive attitude on life. She thinks everything will turn out well — and of course, she's adopted by a billionaire, so it does turn out pretty well.

I love that I get to play President Roosevelt. He's probably one of the greatest presidents we ever had. He led us through the Great Depression and WWII, two of probably the hardest times our country has had to deal with.

When Annie meets Roosevelt, her positive attitude kind of infects him and his cabinet, and out of that meeting, you see they start to come up with the policies of the New Deal. Now of course that really didn't happen in life, but it's a great way to show how staying positive and working for the best can have a great effect on anyone's situation ... All those programs the government came up with that time: building dams, roads, national parks and creating works of art and theater ... They created things that needed to be done but that also helped enrich the county.



Piper Sobon as Annie and Jim Heffernan as FDR.



Melissa Whitworth as Grace, Jennifer Hope as Miss Hannigan and Piper Sobon as Annie.

This was a time period where the county had a responsibility to take care of its people, but the people had a responsibility to take care of the country. It was: You help me, and I'll help you. We weren't just giving money away; we were paying people to do things to benefit the country.

I always describe myself as a "Roos-

in the know

'Annie: The Musical'

>> **When:** Through Aug. 11

>> **Where:** Broadway Palm Theatre, Fort Myers

>> **Cost:** \$20-\$70 (\$20 special for those 18 and younger, includes dinner)

>> **Info:** 278-4422 or www.BroadwayPalm.com

evelt Democrat."

If we stay positive, if we make the best of everything we can, we can overcome everything.

Have a hopeful attitude. You can't give up.

■ JENNIFER HOPE, plays Miss Hannigan, the alcoholic who runs the orphanage

I feel like "Annie" is still relevant. That's the word I would use: relevant.

It has themes that are important now about hope and caring for other people when they're in need, about people who have and people who have not, about being generous during the holiday season.

For me, it has personal meaning as the first musical I saw on Broadway. Ever.

I was 5, and my dad took me. I remember feeling like the parts with the adults were very boring. I remember thinking: Where did the kids go? At intermission I asked my dad if those were real kids up there. He took me down to the stage and picked me up, and let me touch the stage. And I remember thinking: I'm going to be on a stage like this, that's what I'm going to do.

I did "White Christmas" with (director) Amy (McCleary) in Lancaster (at the Dutch Apple Theatre). There's a kid in it, the character Susan, and her arc is about her catching the theater bug, thinking it's stupid at first but then thinking: I have to do it. There were three children playing that role, including Piper Sobon, who's playing Annie now. Amy talked to all the kids about having that moment, that realization that this is what I have to do: I have to act in the theater.

I had the moment when I was 5.

I liked theater before then, but I didn't think it was something I was going to do. Then I was like a wrecking ball, nothing could stop me. My poor parents, taking me to all the rehearsals ... I just knew I had to be in theater, on stage, singing and dancing and telling stories.

"Annie" is a great show. It's a great first show to take kids to, and it's relevant.

■ MELISSA WHITWORTH, plays Grace Farrell, Daddy Warbucks' personal assistant

The word for me is the obvious one: hope.

What it means to me is family, too. That's what I put in my bio: Here's to a family finding its way to each other.

Families come in all different shapes and sizes. Annie and Daddy Warbucks found each other, and they don't love each other any less than any other family.

I've always loved the musical. I grew up with the made-for-TV version with Victor Garber as Warbucks and Audra McDonald as Grace. I love that version. Audra is African American and Victor is white, and I always loved that about that.

I think by the end, we're really a family of four, because we have a dog and everything. We made it to the American average without being average at all.

Playing Grace has been a dream role for me for a long time.

Everyone who's part of this team has their own "Annie" story, about when it mattered to them the most in life and how long they've been waiting to play these roles. A lot of us have been waiting a long time to get to do it.

We feel so lucky to be telling the story. ■

ON THE WATER

Want to improve your shelling adventures? Buy a boat

When it comes to having fun on a family outing, you can't beat a Hurricane deck boat. Specifically, these boats are great for island hopping and cruising the coast on a sunny day. If you're planning on doing some island exploring around Marco, Sanibel or Captiva islands, or the Thousand Islands, hop in a boat and enjoy the versatility and advantages it offers.

Southwest Florida offers an abundance of relaxed entertainment options. From the area's world renowned golf courses to luxurious resorts and spas, rest and relaxation has been thoroughly integrated into local culture. While expensive amusement options are definitely the most well known in the area, plenty of affordable choices exist for people of all income levels. The easiest, and perhaps cheapest, of these is shelling.

There isn't much to collecting shells. A sheller simply has to head to the beach and pick up any uninhabited shells that interest them. The most difficult part of the activity is actually getting to the beach. Of course, plenty of beaches are accessible by car or on foot, but some hidden gems are only accessible by boat. For those planning on doing some island exploring and shelling around our many islands, a versatile boat is a necessity. The professionals at Naples Boat Mart suggest a Hurricane deck boat, for its spacious layout and dynamic, shallow draft design. These boats allow drivers and passengers to stay comfortable and get right up next to the beach to scout for



shells before having to get off the boat.

Owning a boat provides a distinct advantage when it comes to shelling. Being able to reach remote beaches drastically reduces competition for more desirable shells. Additionally, hav-

ing a boat gives one the chance to reach more popular shelling destinations before the competition, by avoiding traffic and getting to locations like Cayo Costa or Gasparilla Island ahead of everyone else. Experienced shellers

suggest that low tides during the new and full moon bring the best shells. Boat owners can make the most of these times by knowing when they occur and cruising to the best spot before they fill up with other shellers.

Boats also allow you to carry more gear and, thus, more shells. Boats have plenty of storage space for shelling tools, such as mesh and canvas bags, backpacks, sifters, nets and any necessary beach accessories. A deck boat's clever layout offers storage options perfect for hauling shells and people, while also providing the ease and versatility necessary for one to reach as many beaches as possible in a day.

From hard core shellers to individuals tagging along on a casual outing, owning a boat will almost always elevate a day of shelling. Better yet, boats are available at every price point, making it possible for nearly anyone to experience the calm, cathartic fun that shelling brings. Of course, shelling would likely be a small percentage of what an individual would likely do with a boat, since there are hundreds of other reasons to own one, but it is a simple and relaxing activity that nicely compliments high energy water activities.

There are plenty of websites available with in depth information on shelling, as well as different stores and museums that can teach an amateur enthusiast more about the craft. To learn more about how a boat can positively impact shelling adventures, contact Naples Boat Mart. ■

Enjoy long walks on the beach, watching sunsets ... and catching fish!

251 Coastal Explorer

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WHAT TO DO, WHERE TO GO

THEATER

Chicago – By The Naples Players through July 29 at Sugden Community Theater. 263-7990 or www.naplesplayers.org.

The Savannah Sipping Society – At Broadway Palm Dinner Theatre through July 22. 1380 Colonial Blvd., Fort Myers. 278-4422 or www.broadwaypalm.com.

Annie – At Broadway Palm Dinner Theatre through Aug. 11. 1380 Colonial Blvd. Show times and ticket prices vary. 1380 Colonial Blvd. 278-4422 or www.broadwaypalm.com.

Remember Me? – By the Centers for the Arts Bonita Springs Players through July 22 at the Hinman Auditorium. 10150 Bonita Beach Road. 495-8989 or www.artcenterbonita.org.

High School Musical, Jr. – By The Center for the Arts Bonita Springs Youth Players Aug. 11-12 at Hinman Auditorium. 10150 Bonita Beach Road. 495-8989 or www.artcenterbonita.org.



Women's boutique Gretchen Scott hosts a dress collection party as part of PACE Center for Girl's annual Love That Dress! fundraiser from 5-8 p.m. Thursday, July 19, with wine, champagne and hors d'oeuvres. Be sure to donate a new or gently used dress for the organization's massive sale on Friday, Sept. 7, at The Ritz-Carlton, Naples. www.gretchenscottdesigns.com

THURSDAY 7.19

Pups in the Garden – Put your favorite pooch in the car (don't forget the leash) and head to Naples Botanical Garden for canine-friendly hours from 3-5 p.m. (also 9-11:30 a.m. Sunday and 8-11 a.m. Tuesday). Free for garden members and their dogs; regular admission for humans plus \$9.95 for their dogs. www.naplesgarden.org.

Wanderlust – Preferred Travel hosts an open house with luxury tour operator Tauck from 11 a.m. to 4 p.m. 801 Laurel Oak Drive. 800-523-3716 or www.preferrednaples.com.

Love That Dress! – Women's boutique Gretchen Scott hosts a dress collection party as part of PACE Center for Girl's annual Love That Dress! fundraiser from 5-8 p.m. with wine, champagne and hors d'oeuvres. Free, but guests should donate a new or gently used dress. 1300 Third St. S. 430-7500 or www.gretchenscottdesigns.com.

Third Thursday – Love Hunter performs live music from 6-9 p.m. in Third Street South's Fleischmann Courtyard. www.thirdstreetsouth.com.

Grand Piano – Pianist Eric Lu performs works by Brahms and Chopin at 7:30 p.m. at Trinity-by-the-Cove Episcopal Church. \$40. 553 Galleon Drive. 646-734-8179 or grandpianoseries.com.

FRIDAY 7.20

Free Fun – Rookery Bay offers free admission or reduced admission to kids from 9 a.m. to 1 p.m. with themed activities each Friday through summer. This week's theme: birds! \$5 for adults, \$3 for kids 6-12 and free for little ones five and under. 300 Tower Road. 530-5940 or www.rookerybay.org.

Summer Film – FGCU's Renaissance Academy screens "Eight Men Out" (1983) at 2 p.m. at the university's Naples campus. A dramatization of the Black Sox scandal when the underpaid White Sox accepted bribes to deliberately lose the 1919 World Series. \$6 for members, \$8 for others. 1010 Fifth Ave. S. 434-4737 or www.fgcu.edu.

SATURDAY 7.21

To Market, To Market – Stock up on fresh produce and locally made goodies at the Third Street South farmers market from 7:30-11:30 a.m. 434-6533 or www.thirdstreetsouth.com.

Sail Away – Naples Model Yacht Club hosts radio-control model sailboat racing at 9:30 a.m. each Saturday behind Dick's Sporting Goods. 5955 Naples Blvd. www.naplesmyc.org.

All Aboard – Volunteer docents from the Naples Train Museum are on hand at the Naples Depot Museum from 10 a.m. to 2 p.m. today to help visitors of all ages enjoy the outdoor and indoor trains. Corner of 10th St. S. and Fifth Ave. S. www.naplestrainmuseum.org.

Quite Contrary – Gulfshore Playhouse Teen Conservatory performs selections from the Tony Award-winning musical, "The Secret Garden," at 11 a.m. at Headquarters Regional Library for an audience ages 5 and older. 2385 Orange Blossom Drive. 593-0334 or www.collierlibrary.org.

Improv Night – Square One Improv performs at 8 p.m. at Naples Performing Arts Center. \$12-\$15. 1048 Castello Drive. 597-6722 or www.naplesperformingartscenter.com.

Keep 'em Laughing – "Last Comic Standing" alum Ian Bagg performs tonight and Sunday, July 22, at Off The Hook Comedy Club. 2500 Vanderbilt Beach Road. 389-6901 or www.offthehookcomedy.com.

SUNDAY 7.22

Fresh Produce – Take your grocery list to the Naples Farmers Market from 9 a.m. to 2 p.m. at the corner Pine Ridge and Livingston roads.

Foreign Film – FGCU's Renaissance Academy screens "The 100 Year Old Man Who Climbed Out the Window and Disappeared" (Sweden, 2013) at 2 p.m. at the university's Naples campus. After living a long and colorful life, a man finds himself in a nursing home and escapes. \$6 for members, \$8 for others. 1010 Fifth Ave. S. 434-4737 or www.bn.com.

MONDAY 7.23

Learn Mahjong – The Naples Italian American Foundation hosts a series of six weekly mahjong lessons kicking off from 10:30 a.m. to noon. \$60 per person. 7035 Airport-Pulling Road. 597-5210 or www.niafoundation.org.

TUESDAY 7.24

Breakfast with the Birds – Shorebird expert Adam DiNuovo hosts a lecture with breakfast pastries and refreshments from 9:30-10:30 p.m. Tuesday, July 17, at Rookery Bay Environmental Learning Center. \$15. 300 Tower Road. 530-5940 or www.rookerybay.org.

Free Film – Paragon Theaters screens "Ferdinand" (2017) at 10 a.m. Tuesday through Thursday, July 24-26 as part of its free kids' movies series through summer. 596-0008 or www.paragontheaters.com.

WEDNESDAY 7.25

Political Statements – Headquarters Library hosts a presentation on how rock music has been used to advance political ideologies in the 21st century from 2-3 p.m. 2385 Orange Blossom Drive. 593-0334 or www.collierlibrary.org.

COMING UP

Love That Dress! – BouTeak by JM hosts a dress collection party as part of PACE Center for Girl's annual Love That Dress! fundraiser from 5:30-7:30 p.m. Thursday, July 26, with wine, hors d'oeuvres and live music. \$10, or donate a new or gently used dress. 5187 Tamiami Trail N. 778-8952 or www.bouteakbyjm.com.

Painted Posey – Naples Art Association hosts a two-part beaded jewelry series with wine kicking off from 6-9 p.m. Thursday, July 26, with a subsequent class on Aug. 23. \$50 per class. 585 Park St. 262-6517 or www.naplesart.org.

Tabletop Battles – Barnes & Noble invites guests to play Monopoly and other board games at 7 p.m. Thursday, July 26. 598-5200 or www.bn.com.

Concert in the Garden – Kelly & Mason Duo perform at Naples Botanical Garden from noon to 2 p.m. Saturday, July 28. Free with admission. 643-7275 or www.naplesgarden.org.

Laugh-In – Stage 2 Improv performs at 8 p.m. Saturday, July 28, at Joan Jenks Auditorium at Golden Gate Community Park. \$15. 4701 Golden Gate Pkwy. 398-9192 or www.thestudioplayers.org.

War Remembrance – Ah-Tah-Thi-Ki Museum commemorates the Seminole Wars with a special display, war games and more on Saturday, July 28. Free with admission. 17 miles off Exit 49 on I-75. 877-902-1113 or ahtahthiki.com.

LBD – Blue Martini hosts its annual Little Black Dress Party, where women are invited to wear their favorite black dress and enjoy champagne specials, live entertainment and designer giveaways, at 8 p.m. Saturday, July 28. \$10-\$25; proceeds will benefit Dress for Success SW Florida. www.eventbrite.com.

Summer Smash – WWE Live's SummerSlam Heatwave Tour visits Germain Arena at 7:30 p.m. Monday, July 30. \$23-\$98. 948-7825 or www.germainarena.com.

Castles in the Sand – Children's Museum of Naples hosts its sixth annual Castles for Kids sand sculpting competition for families on Wednesday, Aug. 1, at La Playa Beach & Golf Club. 514-0084 or www.cmon.org.

Free Concert – Little Eddy & The Fat Fingers performs from 6-9 p.m. Thursday, Aug. 2, on the lawn at Mercato. 254-1080 or www.mercatoshops.com.

Get Up There – United Arts Council of Collier County hosts a day with spoken word artist Jeanette Hickman as she leads a writing and performing workshop from 10 a.m. to noon Saturday, Aug. 4, followed by an open mic night from 7-9 p.m. at the organization's headquarters. Free, but registration required. 953 Fourth Ave. N. 254-8242 or www.uaccollier.org.

Improv Night – Square One Improv performs at 8 p.m. Saturday, Aug. 4, at Naples Performing Arts Center. \$12-\$15. 1048 Castello Drive. 597-6722 or www.naplesperformingartscenter.com.

Future Returns – Psychics, mediums, astrologers and more perform readings from 10 a.m. to 5 p.m. Sunday, Aug. 5, at Unity Church of Bonita Springs. 28285 Imperial Pkwy. 947-3100 or www.unitybonita.org.

Musical Moments – Centers for the Arts Bonita Springs hosts a musical tour of the 1920s at 3 p.m. Sunday, Aug. 5. \$25. 10150 Bonita Beach Road. 495-8989 or www.artcenterbonita.org.

Free Film – Paragon Theaters screens "Prince of Egypt" (2015) at 10 a.m. Tuesday through Thursday, Aug. 7-9, as part of its free kids' movies series through summer. 596-0008 or www.paragontheaters.com.

Breakfast with the Birds – Shorebird expert Adam DiNuovo hosts a lecture with breakfast pastries and refreshments from 9:30-10:30 p.m. Tuesday, Aug. 14, at Rookery Bay Environmental Learning Center. \$15. 300 Tower Road. 530-5940 or www.rookerybay.org.

Jazz on the Sand – Naples Beach Hotel & Golf Club hosts a free performance by TBone Hamilton's Big Easy Revue from 6:30-9:30 p.m. Saturday, Aug. 18, as part of its annual Summer-Jazz on the Gulf concert series. 261-2222 or naplesbeachhotel.com.

Improv Night – Square One Improv performs at 8 p.m. Saturday, Aug. 18, at Naples Performing Arts Center. \$12-\$15. 1048 Castello Drive. 597-6722 or www.naplesperformingartscenter.com.

Free Film – Mercato screens "Lion" at 8 p.m. Tuesday, Aug. 21, on the lawn across from Silverspot. 254-1080 or www.mercatoshops.com.

Doodle Night – Naples Art Association hosts wine with class on doodling from 6-9 p.m. Thursday, Aug. 23. \$50. 585 Park St. 262-6517 or www.naplesart.org.

WHAT TO DO, WHERE TO GO

Senior Prep – Leadership Coalition hosts a seminar entitled “Advanced Planning: Getting Your Affairs in Order” on Thursday, Sept. 13, at South Regional Library. Free, but registration required. 8065 Lely Cultural Pkwy. 687-3156 or www.collierseniorresources.org.

Jazz on the Sand – Naples Beach Hotel & Golf Club hosts a free performance by Pocket Change from 6:30-9:30 p.m. Saturday, Sept. 15, as part of its annual SummerJazz on the Gulf concert series. 261-2222 or naplesbeachhotel.com.

Party in the Estuary – Rookery Bay Environmental Learning Center celebrates the 40th annual National Estuary Day with guided tours, paddleboard demonstrations, presentations and much more from 9 a.m. to 2 p.m. Saturday, Sept. 29. Free, \$25 for VIP. 300 Tower Road. 530-5940 or www.rookerybay.org.

Laugh-In – Stage 2 Improv performs at 8 p.m. Saturday, Sept. 29, at Joan Jenks Auditorium at Golden Gate Community Park. \$15.4701 Golden Gate Pkwy. 398-9192 or www.thestudioplayers.org.

Art ALIVE – The galleries and studios of Naples Art District, the area west of Airport-Pulling and north of Pine Ridge roads, open their doors to the public from 5-8 p.m. Wednesday, Oct. 3. Look for the magenta and white art flags to locate participating galleries. Free. 289-5070 or www.naplesartdistrict.com.

Free Concert – Rockin’ Horse performs from 6-9 p.m. Thursday, Oct. 4, on the lawn at Mercato. 254-1080 or www.mercatoshops.com.

Free Film – Mercato screens “The Nightmare before Christmas” at 7 p.m. Tuesday, Oct. 16, on the lawn across from Silverspot. 254-1080 or www.mercatoshops.com.

Brew for You – Mercato hosts the seventh annual Brew-Ha-Ha Craft Beer Festival with samples of over sixty craft beers, live music, silent auction, competitions and more from 5-8 p.m. Saturday, Oct. 20. Proceeds benefit Ronald McDonald Charities of Southwest Florida. 254-1080 or www.mercatoshops.com.

Wine for You – Naples Gulf Shore Sunset Rotary hosts a wine walk through Mercato from 6-8 p.m. Wednesday, Oct. 24, to benefit local charities. \$40 in advance, \$50 the day of the event. 254-1080 or www.mercatoshops.com.

Trick-or-Treat – Mercato hosts a Halloween extravaganza with store-to-store trick-or-treating, a pumpkin patch, a deejay, face painting, stilt walkers and more from 6-8 p.m. Tuesday, Oct. 30. 254-1080 or www.mercatoshops.com.

Free Concert – Mudbone Fingers performs from 6-9 p.m. Thursday, Nov. 1, on the lawn at Mercato. 254-1080 or www.mercatoshops.com.

Art Wear – Naples Art Association hosts its second annual runway show and reception featuring wearable works of art, “Scene to Be Seen” at 7 p.m. Thursday, Nov. 1, followed by an after-party at 8:30 p.m. \$100-\$200. 262-6517 or www.naplesart.org.

Free Film – Mercato screens “Star Wars: The Last Jedi” at 5:45 p.m. Tuesday, Nov. 20, on the lawn across from Silverspot. 254-1080 or www.mercatoshops.com. ■

— Email calendar listings and high-resolution photos to Lindsey Nesmith at lnesmith@floridaweekly.com. Please send Word or text documents and jpgs with time, date, location, cost and contact information. No pdfs or photos of fliers. Deadline for calendar submissions is noon Monday. No phone calls, please.



7.19

■ Pianist **Eric Lu**, winner of the 2017 International German Piano Award, performs works by Brahms and Chopin at 7:30 p.m. Thursday, July 19, at Trinity-by-the-Cove Episcopal Church.

— www.grandpianoseries.com

Secret Garden

■ Local teens show us what they got when Gulfshore Playhouse Teen Conservatory performs selections from the Tony Award-winning musical, “**The Secret Garden**,” at 11 a.m. Saturday, July 21, at Headquarters Regional Library for an audience aged 5 and older.

— www.collierlibrary.org



7.21

■ Broadway Palm Dinner Theatre presents “**Annie**” through Aug. 11. 1380 Colonial Blvd. Show times and ticket prices vary. Pictured: Piper Sobon as Annie, Peyton as Sandy, Melissa Whitworth as Grace and Victor Legarreta as Oliver Warbucks. 1380 Colonial Blvd. 278-4422.

— broadwaypalm.com



SAND CASTLE

■ Children’s Museum of Naples hosts its sixth annual **Castles for Kids** sand sculpting competition for families on Wednesday, Aug. 1, at La Playa Beach & Golf Club.

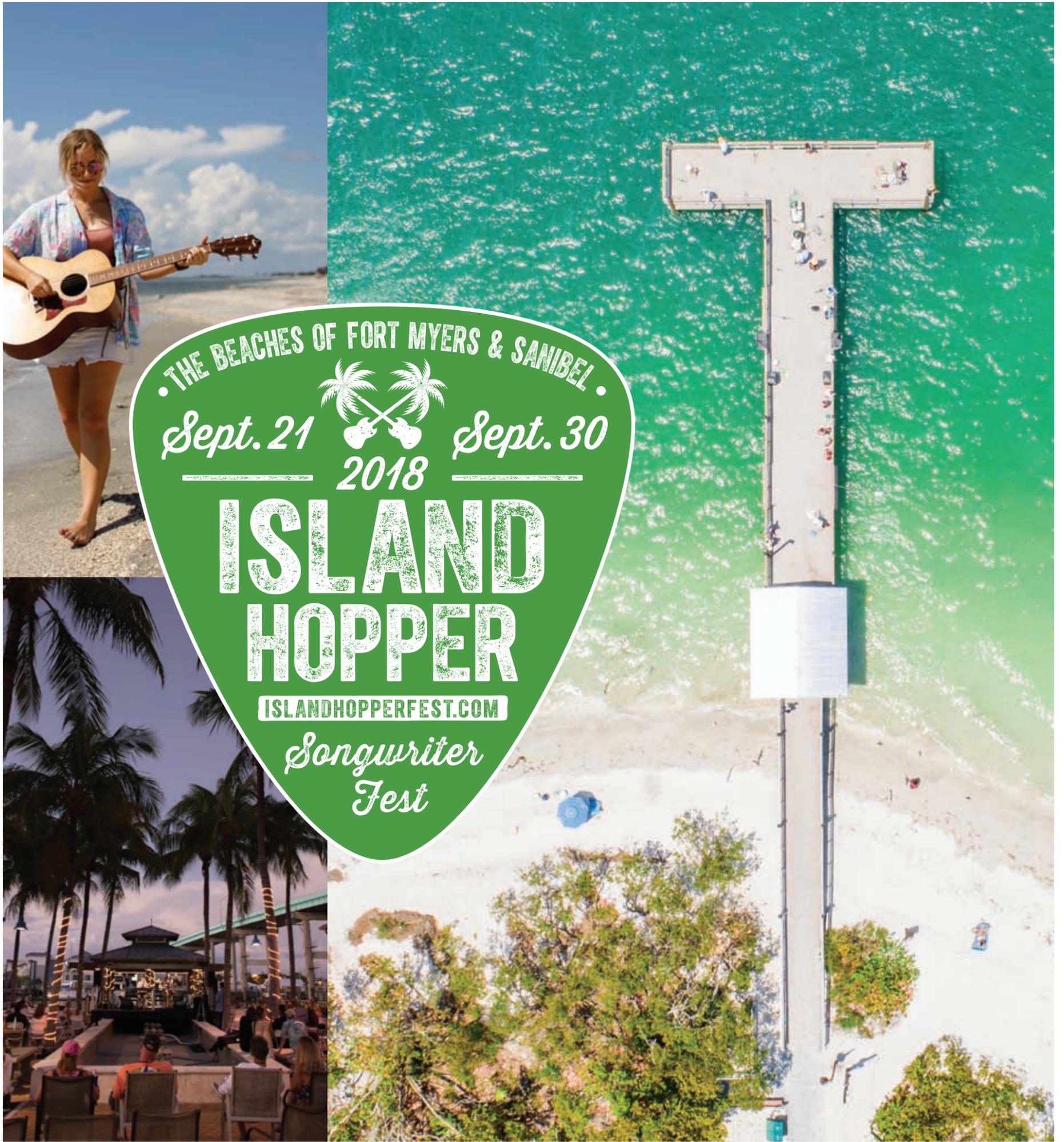


■ Looking for a new hobby and maybe some friends to go along with it? – **The Naples Italian American Foundation** hosts a series of six weekly mahjong lessons kicking off from 10:30 a.m. to noon on Monday, July 23.

— www.niafoundation.org



7.23



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COLLECTOR'S CORNER

Is anything sweeter than orange blossoms and a memory or two?



scott SIMMONS

ssimmons@floridaweekly.com

My mom never should have told Aunt Cleo she liked candied orange peel.

But she did.

You never could underestimate Aunt Cleo's ability for networking and her love of good food.

So the next thing she knew, my mom was inundated with the skins of hundreds of citrus fruit from across Pahokee and Canal Point.

She spent her days and nights candying those orange peels into a bitter-sweet confection that no doubt made Cleo proud.

It was easy logic for Cleo to use everything. After all, she had come of age in rural Florida and South Georgia in the 1920s, where farmers literally used everything but the squeal, rendering fat from the hogs they butchered, feathers and down from the chickens they killed and candy from the peels of the oranges they juiced.

And so it goes.

Citrus production is dwindling in Florida — the Florida Department of Citrus reported citrus production in Florida could drop as much as 82 percent by 2026, thanks in part to citrus greening, and the simple fact that former groves are giving way to housing and other construction.

When I was a boy, we'd ride down from Fort Myers to Estero with my mother and grandmother as they took my great-grandmother to Marshall Groves to sample juice and buy souvenirs for her neighbors back home in Indiana. The building was like a barn, if I recall, but the orange juice was cool and sweet.

As lovely as that was, it did not compare to Central Florida — Clermont, Haines City (home to the Donald Duck

orange juice plant) and other cities.

I remember the drive through the center of the state, up U.S. 27, which cut through hills and valleys that were white with orange blossoms. The perfume was intoxicating.

The last time I drove that highway, I was struck by how all the orange groves had been replaced by housing developments.

So much for the sweet scents of yore.

That's nothing new.

I grew up in a Fort Myers neighborhood called Rainbow Groves, which once had been home to a large stand of orange and grapefruit trees along the Caloosahatchee River.

By the 1950s, when Michigan Homes began building our neighborhood of California ranch-style houses, many of the trees that had been planted in the 1920s were nearing their final harvests.

It was amazing to see our neighbors' orange trees yield fruit, despite having rotted trunks that had been reinforced with concrete and rebar.

There were two orange trees in our backyard.

My mother still remembers her first winter in our house, as the wind whipped the branches of one of our Parson Brown orange trees, rapping the Florida room window with vigor.

She stepped outside, clippers in hand, until she saw there was a lone blossom at the end of the offending branch. She left it.

The oranges weren't pretty, but for decades, the trees continued to give us the sweet, juicy fruit for which the Parson Brown is known.

The last tree finally withered away, and its trunk is encapsulated in the dendrobium orchids that had clung to its branches.

I think the trunk still stands like a tombstone to the memories of sweet, sticky orange juice, and I take comfort in knowing the memories remain just as sweet. ■

THE FIND: An early 20th-century orange blossom plate

Bought: Goodwill, 13500 Plantation Road, Fort Myers; 239-768-3701.

Paid: 99 cents

The Skinny: You can almost smell the orange blossoms painted on this plate, which was made around 1900.

The design is signed "C. Wörl," and the plate is marked M.Z. Austria, for the Moritz Zdekauer firm.

It was a custom piece imported by the H. & W.B. Drew Company, a Jacksonville printing firm known for its stationery. Moritz Zdekauer changed names in 1909 and H. & W.B. Drew Company, founded in 1855, now is known as Drew & Wells.

Most painted plates sell in the \$20 range, if they sell at all. While it's not as pricey as the Greenleaf & Crosby orange china that was created at the same time for Henry Flagler and the



other high-rollers of turn-of-the-century Florida, I'd still expect to see it priced in the \$100 range. One thing is for sure: It whets the appetite for more. ■

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ARTS COMMENTARY

Who can it be? Leapin' lizards! It's Little Orphan Annie!



It might be a hard knock life, but the cast at the Broadway Palm Theatre makes it so entertaining.

The venue's summer musical is about America's favorite orphan — that blank-eyed girl from the funnies in the fire-engine red dress with white trim. You know, the one with the crazy orange hair with curls gone amuck who is adopted by a billionaire — in the middle of the Great Depression, no less.

It's a family-friendly story of endless optimism and hope, despite circumstances.

And Annie is living in some pretty rough circumstances. Her parents left her at a New York City orphanage with a note, but have never come back to claim her. The woman in charge of the orphanage, Miss Hannigan (Jennifer Hope), is an alcoholic who abuses the girls physically and verbally. She wakes them up in the middle of the night to scrub the floors and then makes them work all day as child labor.

The child actors (yellow team, on the night I attended) make this look fun, dancing about and banging pails on the floor in unison. (This is one of those musicals you should just take at face value, because if you delve too deeply into the plot and actually think about what's happening, it's a lot darker than presented.)

Somehow, Ms. Hope makes Miss Hannigan a character you enjoy watching, as she surreptitiously sips from her flask and threatens to "step on their freckles." She is, perhaps, a stand-in for those audience members who find the orphans just a little too cute for words.

Like Christopher Plummer as Father in "The Sound of Music," Miss Hannigan rules the children's lives by blowing a whistle. (Note to those running the soundboard: That whistle is so offensively loud and piercing, it definitely does not need to be amplified. And some of the children's voices could stand to be lowered, at least those who are too shrill, while the quieter ones could use a little boost.)

Annie (a self-possessed Piper Sobon), of course, escapes Miss Hannigan's clutches and finds — then loses — Sandy



COURTESY PHOTO

Broadway Palm Theatre's "Annie: The Musical" is perfect summer fare.

(Peyton, a beautiful golden retriever who, without even trying, steals the show). Hauled back to the orphanage, she's rescued by Grace Farrell (Melissa Whitworth), personal assistant to Daddy Warbucks, the billionaire. Ms. Whitworth embodies her character's name; she is gracious to the nth degree, a fairy godmother who is both loving and efficient.

Warbucks (Victor Legarreta) is looking for orphan to spend Christmas with him for two weeks. He's surprised to meet Annie, because he thinks all orphans are boys. But he slowly melts to her plucky personality, as he vicariously enjoys a childhood he never had.

Mr. Legarreta, with brusque charm, wins over the audience as well as Annie. He's all business, but Annie makes him realize what he's missing in his life.

It's part of the musical's appeal that we slowly see a family forming: Daddy Warbucks and Grace as a couple, and Annie as their child.

He's also somewhat of a contradiction, believing in pulling yourself up by your bootstraps, yet reaching out to

Annie and allowing her to benefit from his wealth.

It is thanks to director/choreographer Amy Marie McCleary and the cast that this musical doesn't get too sickeningly sweet and keeps its cartoonish humor.

Even Rooster (Craig Smith) and his loose girlfriend, Lily St. Regis (Theresa Walker), who try to scam Warbucks, keep the right balance and don't turn into caricatures. Their number, "Easy Street," performed with Miss Hope, is one of the highlights of the production. It's so raucously fun, we readily welcome it when it's reprised in the second act, the trio shimmying and strutting across the stage.

The ensemble in this large cast do triple duty as New Yorkers, homeless people in Hooverville and Warbucks' servants. Frank Hughes, as Drake, the head butler, and Shannon Connolly as Mrs. Pugh, the cook (and also as a homeless person), both stand out from the crowd.

While most people think of "Tomorrow" and "It's the Hard Knock Life" when they think of "Annie," for me, the

stand-out songs, in addition to "Easy Street," are "Hooverville" and "N.Y.C."

"Hooverville" is a soft-shoe number with the homeless mockingly thanking former president Herbert Hoover for the mess he's made of the country. Once tenants of penthouses, they're now living on the street, reduced to trying to sell apples. (The performers, however, look a little too pristine for people who are living in makeshift shacks.)

And "N.Y.C." is an exuberant love letter to the city, from its opinionated cabdrivers to the "fumes of the buses on Fifth Avenue." There's even a creative scene with everyone stuffed into a sub-way car, hanging onto the straps.

Another clever scene takes place in a radio station, with a ventriloquist, a sound effects man and "radio's only masked announcer." Callie Atkinson, Sarah Cammarata and Christal Salomon harmonize nicely singing jingles as the Boylan Sisters, while host Bert Healy (Sam Arlen) tries to keep control of his show.

Later in the show, Jim Heffernan gives a great impersonation as President Franklin D. Roosevelt. Inspired by Annie's optimism, he creates his New Deal series of programs, a way to make jobs for the people and get the country moving again. He even gets his very stiff, very business-like cabinet to stand up and sing "Tomorrow" with Annie.

(Be forewarned: the song is reprised a couple of times throughout the show, so you could very well leave the theater singing it too.)

Little Orphan Annie, it appears, is the musical version of Norman Vincent Peale or Joel Osteen: Just think positively enough, and it will happen.

This is perfect family fare for the summer; two elementary school-aged girls seated near me watched with rapt attention.

And in this current world of craziness and turmoil, couldn't we all use a little hope? ■

in the know

'Annie: The Musical'

>> **When:** Through Aug. 11

>> **Where:** Broadway Palm Theatre, Fort Myers

>> **Cost:** \$20-\$70 (\$20 for ages 18 and younger, includes dinner)

>> **Info:** 278-4422 or www.BroadwayPalm.com

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A portrait of the artist Eric Lu

BY IVAN SELIGMAN
Florida Weekly Correspondent

Concert pianist Eric Lu gained the world's attention when he was first prize-winner at the ninth U.S. National Chopin Competition in Miami in 2015, and also a prize winner at the 2015 International Fryderyk Chopin Competition in Warsaw at the age of 17. He's 20 now, and he's performed at Carnegie Hall, as well as concert halls in Boston, Tokyo, Madrid and Washington, D.C. He will be performing one night in Naples this week. With a number of awards and two CDs under his belt, he's earned the rest of musicians and orchestras around the globe. Check out our interview with Mr. Lu.

Do you have a favorite composer?

It's difficult to pick a top composer. Chopin has been a huge part of my life — he's the composer I've played the most of. I also adore Bach, Mozart, Schubert, Beethoven and Mozart.

Do you try to "channel" what the composer felt, or do you approach it in your own style?

I do both; of course, trying to find what the composer wants to say with the music comes first. After all, it's a piece that he or she wrote, and you have to discover what he was feeling at the time of writing. The personal aspect is extremely important. Unless you digest it, internalize and feel it, it's very hard to get across and make it convincing to the audience. It takes time to understand a composer; that understanding is found by studying other pieces by the composer. Different people have varying affinities for different styles or composers. As we grow as artists, we come to



know ourselves as well.

Bach is thought of as a technical genius, whereas Chopin and Beethoven are romantic. What comes out when you play a Bach, Beethoven or Mozart piece?

Chopin's two favorite composers were Bach and Mozart. Stylistically, they are very different in a musical way. Playing Bach can be very challenging. The music itself is so great, you cannot help but enter the world of each piece of music — this goes for all great music.

What feelings come out in you when you play, say, a piece by Chopin?

The Chopin Piano Sonata No. 2, the well-known "Funeral March" Sonata, is one of the most powerful pieces he ever wrote. It's intense, dramatic and deeply moving to play and listen to. It's actually one of the pieces I actually felt completely overwhelmed after finishing it — it's so powerful — it can be emotionally draining. It's a deeply troubling death march that's so hard to describe. It goes into

the deepest part of this human existence, bringing up thoughts about death. It's so tragic, and when it comes to the middle section, there is something so tender and beautiful and this tenderness goes so deep. This part is extremely touching because of what came before it and what will come after it. It's kind of a fantasy, a crazy hallucination of immense regret, of not wanting to let go of life. Sadly, at the end, it goes back to the funeral march, a constant, continuous trudge. Like the Holocaust, there's a lot of imagery that can come up. The fourth movement is a complete insanity, like Chopin going crazy — many people say it's like a ghost in a graveyard with its imagery. In the end, one can feel just so overwhelmed.

What is it like to meet the audience after a performance?

It's always nice to meet with audience members after the concert and they share their experiences. It means a lot to me when they tell me they are moved by what I played. That confirmation for an artist is very important. I also try to not let either praise or criticism get to me very much; I still have to work, and concentrate on what I can do next to improve. I know very well what didn't go well during the performance.

When you come to Naples, when you're not practicing, what might you want to see or do?

I've been to Florida many times, so I'll enjoy going to the beach.

Eric Lu will be in concert at 7:30 p.m. on July 19 at Trinity-by-the-Cove Episcopal Church, 553 Galleon Drive. Tickets can be purchased at the door or online at www.Grandpianoseries.com. ■

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PUZZLES

ENTERING CONNECTICUT

- ACROSS**
- 1 Greek letters after rho
 - 7 French country house
 - 14 Classic game consoles
 - 20 Vain type
 - 21 Loud warning gizmo
 - 22 With 71-Across, pre-talkies time
 - 23 Valuable desert plants?
 - 25 Graf of tennis
 - 26 "Leave it in"
 - 27 PC-to-PC hookup
 - 28 Shuttle org.
 - 30 Chalk out
 - 31 Pine cousin
 - 32 Test of one's holiness?
 - 37 Most gross
 - 41 Twistable cookie
 - 42 Legal title
 - 43 Dollar or euro divs.
 - 44 Really bad-mouth a physician?
 - 47 Good (at) wood shop
 - 50 Walk- (tiny parts)
 - 51 Iowa's tree
 - 53 Slim, slithery fishes
 - 56 Voting "no"
 - 57 Really small
 - 59 Tennis' Korda
 - 61 Jet boat model
 - 63 Rehearse with great enthusiasm in Britain?
 - 67 Poker prize
 - 70 401(k) cousins
 - 71 See
 - 72 22-Across
 - 73 Itsy-bitsy bit
 - 74 Scandal over legal agreements in Tehran?
 - 79 Tea varieties
 - 80 Trial pledge
 - 81 Huck's craft
 - 82 Acclaim
 - 86 Give out
 - 87 James Bond, e.g.
 - 88 Mom's skill, for short
 - 89 Suit material
 - 90 Far Eastern mercenary
 - 93 Oil-anointing rite in old Russia?
 - 98 Chillax
 - 100 Without, in Paris
 - 102 Bank holding
 - 103 Ballet garb
 - 104 Draw out feta or Brie?
 - 107 "Uh-uh," rural-style
 - 108 Elisabeth of "Molly"
 - 109 Boxing wallop
 - 110 Kit — bar
 - 111 Re
 - 115 Ones giving GIs orders
 - 117 "That bee just ingested poisoned plant fluid!"?
 - 123 Warming current
 - 124 Hastened
 - 125 Cornell's city
 - 126 Abate
 - 127 May's gem
 - 128 Enthusiastic about
- DOWN**
- 1 Stitches up
 - 2 "— it!" (sandlot cry)
 - 3 Ex-veep Al
 - 4 Pol Romney
 - 5 Bat wood
 - 6 Fashionable
 - 7 "Elf" actor James
 - 8 Big name in fruit drinks
 - 9 Actor Carney
 - 10 Fri. preceder
 - 11 Goddess of the dawn
 - 12 Lack life
 - 13 Not voiced
 - 14 Evaluated
 - 15 Little bird
 - 16 First Hebrew letter
 - 17 Outwardly shown by
 - 18 Actually
 - 19 Is lousy
 - 24 — blanche
 - 29 Surf and turf's "turf"
 - 31 Big bash
 - 32 Woody Allen's wife
 - 33 Curved lines
 - 34 Post-taxes
 - 35 Talk lovingly
 - 36 F preceders
 - 37 Mallorca, por ejemplo
 - 38 Tribal bunch
 - 39 Actor William or Nicky
 - 40 "Gotcha," to a jazz cat
 - 45 "Keep it up"
 - 46 Pictorial paper part
 - 48 Highest point
 - 52 Excavation discovery
 - 54 Lisa of pop music
 - 55 Sammy of the diamond
 - 57 Poi plants
 - 58 Confident cry
 - 59 Roost
 - 60 Floride, par exemple
 - 61 Tuned to, as a dial
 - 62 Hollywood's Morales
 - 64 Basmati, e.g.
 - 65 Usher in
 - 66 "The Tao of Pooh" author
 - 67 Organ part
 - 68 Provo's neighbor
 - 69 Alternating
 - 75 Curt denial
 - 76 Light shafts
 - 77 Dahl of film
 - 78 Butler played by Gable
 - 83 "Eri tu," e.g.
 - 84 Monster-film lab assistant
 - 85 — -lease
 - 87 Christmas Eve visitor
 - 88 Bonds
 - 89 Garbage-hauling boat
 - 91 Covert org.
 - 92 "Bad" singer Michael
 - 94 Bullring call
 - 95 Contend
 - 96 Lower arm bones
 - 97 Clean freak
 - 98 Artery, e.g.
 - 99 Breathe out
 - 101 Reaper's tool
 - 105 Former TV host Philbin
 - 106 Boring
 - 110 NBA's Jason
 - 111 Dull pain
 - 112 Getz of jazz
 - 113 Fiesta snack
 - 114 Algerian city
 - 116 Compass dir.
 - 118 Before
 - 119 Fumble
 - 120 Vardalos of the screen
 - 121 Playa — Rey
 - 122 Summer, to Yves

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SEE ANSWERS, C11

HOROSCOPES

CANCER (June 21 to July 22) You feel quite content enjoying all the comforts of home right now. But the urge to travel grows stronger, and by week's end, you could begin packing your bags.

LEO (July 23 to August 22) A hectic period begins to ease up, but that doesn't mean the Fine Feline can do much catnapping these days. You need to finish those old tasks and prepare for new ones.

VIRGO (August 23 to September 22) Expect to get some good news about your financial situation by week's end. But it could still be too early to rush out with a long shopping list of things to buy.

LIBRA (September 23 to October 22) Your management skills make an impression on some workplace VIPs who might be looking for someone like you to take on an upcoming project. Good luck.

SCORPIO (October 23 to November 21) Meeting a former

adversary might be unsettling at first. But time has softened hard feelings, and you could be on the brink of starting a new relationship.

SAGITTARIUS (November 22 to December 21) A troubling situation close to home might cause you to change your travel plans. But getting all the facts before you act might cause you to reconsider.

CAPRICORN (December 22 to January 19) You might be quite alone right now in deciding to support a major workplace shift. But others will join you as new information supports your bold move.

AQUARIUS (January 20 to February 18) A former co-worker returns with news that could persuade you to reassess recently made plans. Be sure to consult with a trusted colleague before you act.

PISCES (February 19 to March 20) Your motives behind a recent decision could be called into ques-

tion by a rival. But once you present the facts, all doubts will be resolved. Enjoy an arts-rich weekend.

ARIES (March 21 to April 19) With new facts to work with, you should feel more confident in moving ahead. But continue to do so at an unhurried pace so you can spot details you might otherwise miss.

TAURUS (April 20 to May 20) Taking on that new workplace project could be one of your smarter career moves. Expect a surprising show of support from someone who had always been a critic.

GEMINI (May 21 to June 20) You might feel you're too busy to undertake a new responsibility. But check it out before making any decisions. What you learn could persuade you to change your mind.

BORN THIS WEEK: While you love being the center of attention, your generous heart allows you to share the attention with others. ■

SUDOKU

Difficulty level:



Place a number in the empty boxes in such a way that each row across, each column down and each small 9-box square contains all of the numbers from one to nine.

By Linda Thistle

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SEE ANSWERS, C11

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PET TALES

Pet-friendly vacay

BY KIM CAMPBELL THORNTON
Andrews McMeel Syndication

Whether your plans this year include a vacation or a staycation, there's no reason to leave your dog out of the fun. Dog-friendly spots abound across the United States and include botanical gardens, breweries, festivals, hikes, museums and more. No matter where you're located, there's a good chance you'll be within driving distance of at least one of these activities. Assume that dogs must be leashed unless informed otherwise. Check AirBnB, FlipKey and VRBO for pet-friendly rentals.

"Barkansas" is filled with natural wonders for dogs — and their humans — to explore, including Lake Wilson Park south of Fayetteville and Lake Ouachita Vista Trail near Mount Ida. For a more manicured experience, visit Garvan Woodland Gardens in Hot Springs or the 1886 Crescent Hotel and Spa in Eureka Springs, with 15 acres of gardens and hiking trails. In Little Rock, you and your dog can take self-guided tours of the Arkansas River Trail, Arkansas State Capitol Grounds and Arkansas Civil Rights Heritage Walk.

It's hard to find a place in California that isn't dog-friendly. In Laguna Beach, enjoy outdoor dining at Brussels Bistro or Watermarc. In summer, take your dog to Laguna's beaches before 8 a.m. or after 6 p.m. The rest of the year, leashed dogs can play all day. In Santa Barbara, visit the botanical gardens or the Sunday art sale and walk.

Visiting Chicago? Sign up for Mercury's 90-minute Canine Cruise, a floating his-



Well-behaved dogs are popular customers at many restaurants.

tory and architecture tour of the city with dog-friendly highlights such as the oldest fire hydrant in the city and the park with the most squirrels. Departs Saturdays and Sundays through Oct. 7.

In Kentucky, Shaker Village and Kentucky Horse Park are two top attractions that allow leashed dogs. Shaker Village has pet-friendly trails and overnight rooms. At KHP, pets are allowed on the grounds, in the museum lobby and at restaurant outdoor seating.

Maine attraction? In Bar Harbor, you and your dog can cruise Frenchman Bay on the Margaret Todd schooner (go midday for fewer people) or explore Acadia National Park.

If you're summering in Nantucket, take Fido on a private charter with Endeavor Sailing Excursions or take him kayaking at Francis Street Beach. Afterward, kick back with a brew at dog-friendly Cisco Brewers. Dogs can't appreciate the art inside Kan-

sas City, Missouri's, Nelson-Atkins Museum or Kemper Museum of Contemporary Art, but they are allowed on the grounds, dotted with sculptures. In St. Louis, look for a paw print logo at shops and restaurants to identify those that are dog-friendly. Enjoy Yappy Hour at Anheuser-Busch Biergarten every day the outdoor garden is open.

Asheville, North Carolina, is home to majestic Biltmore Estate on 220 acres. Explore the grounds with your dog, then settle him in the on-site kennel while you tour the house. In Wilmington, start your morning at Java Dog Coffee House and finish the day with dinner on the deck at The George restaurant on the Riverwalk.

Hit the water with your dog in Bend, Oregon, where you can float the Deschutes River by kayak, paddleboard or other craft that holds your dog. Other dog-friendly activities include riding the Mount Bachelor Pine Marten chairlift up to hiking trails. In Portland, visit the world-famous Rose Garden or sign up for a Portland Food Cart Tour. Dine at Tin Shed Garden Cafe, where your dog gets fed, too.

In Oklahoma, dogs are welcome at Woolaroc Museum and Wildlife Preserve, a 3,700-acre working ranch in Bartlesville with bison, elk, longhorn cattle and more.

Leashed dogs can attend shows at Northern Sky Theater in Fish Creek, Wisconsin, presenting family-friendly musicals under the stars through August.

Don't see your city or state here? Future features will focus on pet-friendly breweries and wineries and winter destinations, whether you're looking for warm or cold weather. Bark voyage! ■

Pets of the Week



>> **Monica** is a 1-year-old female white and black domestic shorthair. She was displaced when her family moved; she's an affectionate lap cat who will make a wonderful companion.



>> **Floyd** is a 7-month-old male black and white terrier puppy. He weighs about 41 pounds, loves to play ball and has a happy demeanor.



>> **Otter** is a 4-month-old male black tabby and white domestic shorthair. He is friendly and full of fun, and enjoys playing with other cats.



>> **Nesta** is a 3-year-old female black and white terrier puppy who weighs about 49 pounds. She is calm, gentle and knows her basics.

To adopt or foster a pet

This week's pets are from **Collier County Domestic Animal Services**. Adoption fees for cats range from \$20 to \$60 and dogs from \$30 to \$80. Fees include sterilization surgery, vaccinations, pet license, ID microchip and a bag of food. Visit DAS at 7610 Davis Blvd. from 11 a.m.-6 p.m. Monday-Saturday. Adoptable dogs and cats from DAS are also at For Footed Friends in Marquesa Plaza on Livingston Road from 11 a.m. to 2 p.m. the first Saturday of every month. For more information, call 252-7387 or visit www.colliergov.net/pets. ■



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FILM CAPSULES

Skyscraper ★★★

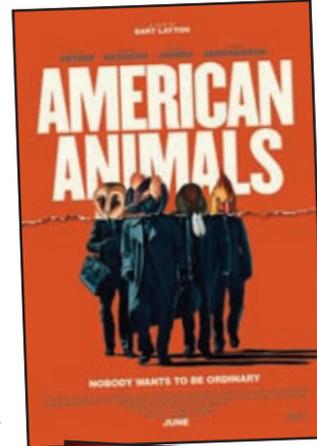
(Dwayne Johnson, Neve Campbell, Pablo Schreiber) A security expert (Johnson) must save his wife (Campbell) and kids from a fire on the 96th floor of the tallest building in the world. It's a clear riff on "Die Hard" and "The Towering Inferno," but it's entertaining enough to be worth a look. Rated PG-13.

Ocean's 8 ★★★

(Sandra Bullock, Cate Blanchett, Anne Hathaway) Debbie Ocean (Bullock) and her team plan to steal a \$150 million necklace during the Met Gala in New York City. A spinoff of the male-dominated "Ocean's 11" movies, this female-led comedy lacks the wit, clarity and ingenuity to keep us interested. Rated PG-13.

American Animals ★★★½

(Evan Peters, Blake Jenner, Barry Keoghan) Four college students steal rare books from a university library in 2004. Watching these normal guys plan and execute a heist, and wrestle with their consciences along the way, is a fascinating exposé of otherwise good people doing a bad thing. Rated R.



Hereditary ★★★½

(Toni Collette, Gabriel Byrne, Alex Wolff) After her mother dies, Annie (Collette) tries to keep her family close as supernatural things start to happen. It's layered, disturbing, and there's not a jump scare in sight. If only more horror movies had the guts to be this unconventional. Rated R.

The Seagull ★★

(Annette Bening, Saoirse Ronan, Elisabeth Moss) Based on Anton Chekhov's renowned play, the adaptation follows a group of mismatched lovers at a Russian summer estate in the early 1900s. Some of the humor and drama connects, but too often it's too listless to ignite the screen. You're left with the feeling that you'd rather see this extraordinary cast perform the play on stage. Rated PG-13. ■

Incredibles 2 ★★★

(Voices of Craig T. Nelson, Holly Hunter, Samuel L. Jackson) When Elastigirl (Hunter) is given an assignment, Mr. Incredible (Nelson) has to stay home with the kids in this sequel to Pixar's 2004 hit. This is the 20th Pixar movie and it's not among the studio's best, but it is quite satisfying. Rated PG.



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LATEST FILMS

'Leave No Trace'

danHUDAK

punchdrunkmovies.com



★★★★

Is it worth \$10? Yes

At the start of "Leave No Trace," Will (Ben Foster) and his 13-year-old daughter Tom (Thomasin McKenzie) peacefully co-exist in their home near Portland, Ore. She's home-schooled and academically advanced for her age, knows how to cook and provide for herself and seems genuinely happy. To many, this is what a well-adjusted, admittedly socially awkward teenager should look like.

The problem, according to social services, is that Tom and her dad live in a tent in the woods, illegally occupying public land. When Will is arrested, their situation changes drastically, which prompts two thoughts: 1) Why is anyone telling anyone else how to raise their healthy and happy child? And 2) The "system" is rescuing a child who doesn't need rescuing. If Will and Tom choose and want to live like this, why not leave them alone?

Director Debra Granik's film is neither as dramatic as this makes it sound nor as intent on social commentary as you might think. It's a bit minimalist, actually, which is OK because it hooks us from the start as its characters wordlessly, symbiotically work together.

Reports indicate that in pre-production, Foster sat with Granik and together they removed 40 percent of the dialog in order that the audience would see and infer, rather than be told, what it needs to know. The result allows the father-daughter bond to appear even stronger given all that's unspoken yet shared between them, which earns our empathy. It also allows viewers to capture more of Foster's eyes, face and body language; it's a credit to his performance that we understand how he's feeling, and usually what he's thinking, each step of the way. On a similar note, McKenzie is a revelation here, also expressing quite a bit with little overt emotion. If the film catches on, it will make her a star.

If there's a shortcoming in the script, which Granik ("Winter's Bone") co-wrote with Anne Rossellini and is based on the novel "My Abandonment" by Peter Rock, it's that Will's background

is underdeveloped. Aside from a quick line about his military service and his wife/Tom's mother, we learn little about why he chooses to raise his daughter this way. Because the film prompts us to root for them to live undisturbed, it's a question that should be answered.

Thankfully, this doesn't detract from the narrative's intrigue.

Loving and never inappropriate, the father-daughter relationship here might remind some moviegoers of "Captain Fantastic" (for which Viggo Mortensen was a Best Actor nominee in 2016), although that film reveled in its eccen-



tricity while "Leave No Trace" wants no part of such quirks. The closest it gets comes as Tom meets a boy her age and develops an interest in rabbits. One day she stays out too late, and her father doesn't have a phone, so she couldn't call to tell him she's OK. A lesser movie, one less confident in its convictions, would have surrounded the scenario with immense drama in order to maximize/manipulate audience engagement.

Instead, Granik keeps the story simple and understated, and in doing so ensures it remains realistic, truthful and honest from start to finish. Kudos to Granik and company for knowing what type of movie "Leave No Trace" is, and how to tell it best. ■

in the know

>> Eagle Fern Park and Squaw Mountain Ranch in Oregon were used for the forest scenes.

FILM CAPSULES

Jurassic World: Fallen Kingdom

★★

(Chris Pratt, Bryce Dallas Howard, James Cromwell) Claire (Howard) and Owen (Pratt) return to the setting of "Jurassic World" to evacuate the dinosaurs when a volcano threatens the island. The premise may be a bit different, but not much feels new, or fresh. It's a downer when you spend 128 minutes watching a movie and leave feeling like you've seen it before. Rated PG-13.



Solo: A Star Wars Story

★½

(Alden Ehrenreich, Donald Glover, Joonas Suotamo) Young Han Solo (Ehrenreich) meets Lando (Glover) and Chewbacca (Suotamo), and flies the Millennium Falcon for the first time, in this "Star Wars" story. Ehrenreich doesn't have Harrison Ford's boyish charm in the title role, which is a shame. Worse, though, is the labored story and murky color scheme. Rated PG-13. ■

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OUTDOORS

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Walkers and runners can be spotted everywhere at almost any time of the day. These two activities are very popular because they're such an easy and cheap way to get fit, to socialize, and for practical reasons, such as getting to work and taking care of errands. Whether solo or in a group, organized or not, more of us than ever are regularly taking to the pathways and roads on foot. Organized running events are fewer this time of year than during the cooler months but still taking place because demand is there.

And on any given weekend morning I'm among the many who pound the pavement as if the heat and humidity wasn't even a factor. But one disturbing trend I've noticed becoming even more common is the use of earbuds, headphones and other listening devices by runners and walkers.

While not illegal for pedestrians to use them (it is for cyclists and motorists per Florida Statute 316.304) it's clear they create problems for a number of obvious reasons. Other than when on a treadmill we runners and walkers are mixing with traffic, no matter how much of a "protected" environment we may believe we're using. That traffic includes other pedestrians (which include users of wheelchairs and power chairs, skaters and skateboarders), cyclists, low-powered electric vehicles and motor-

ists. Intentionally reducing or fully eliminating our ability to hear what's going on around us while in that situation isn't too smart, to put it bluntly. Besides the safety aspect there's the social element: it's pretty rude to ignore your walking or running buddies by shutting them down. This goes for organized events where many participants are sharing space, even when the course (theoretically) is free of cars.

I witness the problems created by these devices at races when taking on the duty of ensuring the front runners stay on course and run interference for them by leading them out on bike. This task is becoming more difficult not by drivers who sometimes venture onto closed race courses or onlookers crossing or standing in the middle of the road but instead by the race participants themselves. In almost all cases the reason some runners create a problem is because they're wearing earbuds and are unable to hear me telling them to move to one side so the leaders can pass, or provide other instructions. This sometimes happens when coming head-on toward them because some folks run or walk with their heads down so they neither hear nor see me trying to get their attention.

Most recently I rode the lead bike for the Fort Myers Track Club's annual Membership 5K Run. This year's course was fully



DAN MOSER / FLORIDA WEEKLY
Free T-shirts from past races were part of the perks at the 2018 FMTC Membership Run.

contained within the Lee County Sports Complex on its driveways, parking areas and paved paths. This compact course included numerous conflict points as runners and walkers encountered each other, sometimes from the opposite direction and other times in the same direction. Adding to the course challenges was a baseball tournament taking place that morning so vehicular traffic was unexpectedly thrown into the mix.

As it turned out, the biggest problem was not 3,000-pound vehicles seeking to encroach onto the race course as drivers tried to determine where their field was and where to park — race volunteers managed them well — but rather from the runners and walkers who were unable to hear

me as I attempted to get the leaders past them. So as not to run over some of the clueless runners and walkers I enlisted the help of those who could hear me to make physical contact with the unhearing to get their attention. By my estimation one-third to one-half the participants were among the clueless.

Even after participants were reminded in no uncertain terms when registering and at the start line that any type of listening devices is prohibited — as is the case for all running/walking events sanctioned and insured by Road Runners Club of America (rrca.org) — many decided to ignore the common

sense rule. If this were a triathlon, even a short sprint distance that attracts many first-timers and casual athletes, anyone failing to heed the rule would have been disqualified. I can only hope that close calls — not serious injuries or worse — will convince my fellow runners and walkers to forego the earbuds and keep the vital sense of hearing in full use when out there mixing in traffic, no matter what the traffic entails. ■

— Dan Moser is a long-time bicycle/pedestrian advocate and traffic safety professional who cycles, runs, and walks regularly for transportation, recreation and fitness. Contact him at bikepedmoser@gmail.com and 334-6417.

Annual comedy night fundraiser for SalusCare set for Aug. 18

Four local personalities will headline "Laughter Is the Best Medicine Comedy Night" to benefit SalusCare, a provider of treatment for individuals with mental health and substance use issues.

The event is from 7 to 10 p.m. Saturday, Aug. 18 at the Broadway Palm, 1380 Colonial Blvd. in Fort Myers.

Each of the performers will stage a five-minute stand-up routine for event attendees who will "vote" for the best comedic performance. An award also will be presented to the comic who raises the most money for SalusCare.

The performers are Gina Birch, radio-TV personality; Dr. Michael Martin, Florida Gulf Coast University presi-



Bennett Williams



Martin



Raddatz



Birch

dent; Eric Raddatz, Fort Myers Film Festival founder and Florida Weekly presentation editor; and Amy Bennett Williams, The News-Press staff writer.

Nationally recognized yet-to-be-

announced comedians will round out the evening, said Marc Collins, SalusCare development committee co-chair.

Tickets are \$150 each, including heavy hors-d'oeuvres, drinks and

the show. Tickets are available at www.saluscarecomedy.com

Mr. Greens Produce is the main sponsor of the event. Other major sponsors are B&I Contractors, Bill Smith Appliances, Park Royal Hospital, the Lee County Sheriff's Office, Millennium Physician Group, Florida Weekly and The News-Press Media Group.

Funds will be used to provide outpatient psychiatry and therapy to children and adolescents in our area whose families can least afford it.

For more information, contact Todd Cordisco at 791-1575 or tcordisco@saluscareflorida.org ■

GAME

From page 1

the spaces on there are very local," he said. "That's why these games are so popular right now."

Outside of Florida, Compton-Opoly, based on the famous Los Angeles neighborhood, has been one of the company's biggest sellers. It has produced -Opoly games for about 250 cities across the U.S.

The company also manufactures all kinds of -Opoly games for enthusiasts of sharks, bacon, alligators and other things. And there are college versions such as Gator-Opoly.

Co-owners Mr. Schulte and Robyn Wilson started making the -Opoly games in 1985 with the blessing of Parker Brothers, which owned Monopoly (it is now a Hasbro brand). Parker told Mr. Schulte his company was free to make the games as long as they didn't use specific Monopoly images or protected trademarks.

"My assumption would be they thought we'd probably do that one game and lose all the money we put into it and move on," Mr. Schulte said. "That was 35 years ago."

Mr. Schulte is from a third-generation family printing business that goes back to 1907 in Cincinnati, he said. It transitioned from general printing to -Opoly board games. Most of the job has been digitized now.

"The only thing that's old school technology is we have a lot of people standing on the assembly line putting game pieces in boxes," Mr. Schulte said. "So there's a lot of manual labor still involved in it."

His family's printing business was founded during the same decade that Elizabeth Magie Phillips created the first version of Monopoly called The Landlord's Game.

Late For the Sky wasn't the first to localize Ms. Phillips'



original game, either, according to Mary Pilon's 2015 historical account "The Monopolists: Obsession, Fury, and the Scandal Behind the World's Favorite Board Game."

"Quakers who had established a community in Atlantic City embraced the game and added their neighborhood properties to the board," she wrote.

Later, Charles Darrow modified her game and Parker Brothers bought out Ms. Phillips' patent. It became a perennial favorite for generations. ■

EVAN WILLIAMS / FLORIDA WEEKLY
Rather than Boardwalk or Park Place, properties such as Love Boat ice cream shop, Lakes Regional Park and Palm Beach Boulevard can be found on the Fort Myers-opoly game board.



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A 1930 Duesenberg on display at the Revs Institute.

ROBBIE SPENCER / FLORIDA WEEKLY



A 1957 Corvette SS, above, and a 1963 Corvette GS, below, are part of the "Duntov's Stealth Fighter" exhibit.



Miles Collier speaks during the opening of the "Duntov's Stealth Fighter" exhibit.

Collier patriarch stays revved up through classic car collection

BY ROBBIE SPENCER
rspencer@floridaweekly.com

There is perhaps no other car collection more indicative of Florida's infatuation with flashy, shiny, loud, fast or classic automobiles than the Collier Collection at Revs Institute in Naples.

This is where the Collier family houses its classic car collection in excess of 100 vehicles, featuring cars more than a century old and some of the fastest, most expensive cars in the market.

Revs Institute acts as a museum where locals can visit (by appointment only, three days a week) and enjoy these priceless treasures. Some of the staff said they keep the cars active by taking them to vintage car races as far away as California and showing off what the museum has to offer.

Listening to Collier family patriarch Miles Collier talk about cars is analogous to a connoisseur discussing their favorite wine vintages.

"We're devoted to the idea that the

automobile is one of the defining legacy artifacts of modern culture throughout the world," Mr. Collier said. "As such, Revs is focused on the automobile, past, present and future, from the dawn of motoring, when the first carriages were truly horseless, to the cutting edge of today, with its focus on new power sources, from battery supplied electricity to hydrogen fuel cells."

Mr. Collier invited around 50 local movers and shakers to an exhibit opening earlier this year that featured the Revs Institute's two newest editions: the 1957 Corvette SS and the 1963 Corvette GS, two of the rarest automobiles on Earth. The '63 is one of five purpose-built racing Corvettes ever made that ushered in an era of lighter, racier versions of previous models. The SS is literally one of a kind; a show car featuring one of the fastest, most powerful sports racers of its era. It was conceived in 1956 to take on Ferrari, Jaguar and Maserati, according to the exhibit.

The Corvette was the brainchild of Bel-



Around 50 guests were invited to the opening of the new exhibit at the Revs Institute.

gian-born engineer Zora Arkus-Duntov; a short video was shown at the exhibit explaining his significance to the Corvette's rise to being America's "star-spangled sports car," according to Mr. Collier. The exhibit opening featured cocktails, hors d'oeuvres and a short video describing the significance of the new exhibit. The new additions to the Revs Institute are nestled on the second floor above the entrance, where a number of bright red historic sports cars reside.

Mr. Collier's remarks further recapped the history of the automobile's illustrious, meteoric rise as one of the most important "disruptive" technologies in the world. And, he believes, its potential to teach Americans about other technology on the rise.

"From cars of unimaginable performance only ten years ago, to self driving, autonomous vehicles. We at Revs believe that the past is valuable when

it is used to teach us about tomorrow... It gives us a glimpse of the future of genetic engineering, of the cyber world, virtual reality, AI, of a host of current imaginable and yet to be discovered unimaginable technologies."

"Over his career at Chevrolet he made himself Corvette's chief engineer, chief cheerleader and advocate," he said of Mr. Duntov. It was this inspiration that Mr. Collier said the Revs Institute decided to name this special exhibit "Duntov's Stealth Fighters." They'll be at the institute through November.

The Revs Institute also boasts what is known as one of the largest automotive libraries in the world, featuring 100 archival collections, more than 24,000 books, 200,000 magazine and journal issues and 700,000 online images, according to the institute's website.

For more information, visit www.revsinstitute.org. ■

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PEGGY FARRIN AND BRIAN JANINSEN / COURTESY PHOTOS

Florida Weekly welcomes submissions for the Society pages from charity galas and fundraising events, club meetings and other to-dos around town. We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Robbie Spencer at rspencer@floridaweekly.com.



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BERNADETTE LA PAGLIA / FLORIDA WEEKLY



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PAST REPASTS

Here are some capsule summaries of previous restaurant reviews:

Martin Fierro Argentine Steakhouse, Marquesa Plaza, 13040 Livingston Road; 300-4777. If you are feeling carnivorous but don't want to go to a fancy steakhouse, consider trying Martin Fierro's, where the atmosphere is more laid-back and so are the prices. There are moderately priced wines, comforting empanadas (we liked the ham and mozzarella but there's also beef, chicken and just-plan mozz), and Argentine Provoleta, a large skillet of melted cheese with tomatoes, basil, garlic and wine just right for dipping a piece of bread. (Plan to share.) You can have pasta or even seafood but steaks are the stars, specifically parrilladas, or grilled meat medleys. We tore through one containing beef short rib, churrasco steak, pork tenderloin, chicken breast, chorizo and two sides. I'd suggest sharing this bounty, too. All the meat was tender and well flavored, the mixed veggies lightly dressed in balsamic vinegar and the yucca crisp like French fries. A platter of lamb chops was excellent, too. For dessert, try the dulce de leches crepes, two tender crepes rolled around sweet caramel finished with whipped topping. Beer and wine served.

Food: ★★★★★
 Service: ★★★★★
 Atmosphere: ★★★★★
 Reviewed March 2017

Bleu Provence, 1234 Eighth St. S., Naples; 261-8239. This bastion of fine French food and wine has only gotten better since opening in 1999. Chef Lysielle Cariot and her husband/business partner, Jacques, see to that. Count on flawless French cuisine and impeccable service, a Wine Spectator Grand Award-winning wine list (one of 88 in the world) and a sommelier and servers who enthusiastically guide you through it. House-made smoked salmon with strawberries, grapefruit and arugula sprouts was an unusual and delicious starter. A baked goat cheese crostin salad, with julienned snow peas, radishes and walnuts in honey mustard mayonnaise dressing topped with a warm round of breaded goat cheese was equally creative. Pompano in lemon beurre blanc and rack of lamb with eggplant puree and potatoes au gratin were nightly specials that were worthy of the designation. And a plum tart with mandarin orange sorbet and the chocolate profiteroles were worth every calorie. Full bar; extensive wine list.

Food: ★★★★★
 Service: ★★★★★
 Atmosphere: ★★★★★
 Reviewed October 2017

Key to ratings

★★★★★ Superb	★★ Fair
★★★★ Noteworthy	★ Poor
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Higor Valle, sommelier at The Continental, passed the Advanced Sommelier exam to complete the third of four steps to earning the Master Sommelier diploma awarded by the esteemed Court of Master Sommeliers.

Raise your glass to **The Continental's** sommelier, Higor Valle, who passed the Advanced Sommelier exam administered this week in Phoenix. The Advanced certification is the third of four levels to achieve the Master Sommelier diploma — of which there are fewer than 200 recipients in the U.S. — in the esteemed Court of Master Sommeliers. The three-day exam focuses on service, deductive tasting and theory. Candidates must pass all three parts to receive the certification. There are currently 651 Advanced Sommeliers in the world.

“Everyone who knows Higor or follows him on Instagram knows he has been diligently and almost constantly studying and preparing for the Advanced Sommelier exam ever since he passed the second level. His motivation, passion and devotion to his craft are unmistakable. This is an incredibly rigorous and challenging exam, and passing it is a spectacular feat,” said Michael Smith, D’Amico & Partners full-service restaurants director of operations. “The Continental’s staff and the entire D’Amico & Partners ‘familia’ is proud beyond words for him.”

Since Higor joined The Continental in 2014, he has led staff training sessions; helped the restaurant to secure increasing numbers of exclusive, rare and limited edition products; and was instrumental in the restaurant’s recent Wine Spectator 2018 restaurant awards Best Award of Excellence recognition. In addition, this year he broadened his role within the restaurant’s bar program by developing a new Brunch Punch hybrid wine and spirit cocktail and he was a driving force behind the new “Prohibition Legal” non-alcohol craft cocktail menu.

“Our guests adore Higor and he puts them all at ease, regardless of their understanding of wine. From casual diners who simply want help selecting an affordable wine that suits their taste and complements their meal, to highly advance wine aficionados with elaborate wine cellars and extensive wine collections — he serves them all with respect and devotion to ensure they have the ultimate dining experience,” said Ross Kupitz, D’Amico & Partners full-service restaurants beverage director.

The Continental is located at 1205 Third St. S. For more information about Higor and the restaurant’s wine program, call 659-0007 or visit www.damicocontinental.com.

Travel website **TripAdvisor** recently included locally owned Brook’s Gourmet Burgers & Dogs on its list of ten best American restaurants for burgers. It reached the second spot this year and also made the list in 2014 and 2015.

“This is an unbelievable recognition and I couldn’t be more proud of our staff and customers who made this happen. As a local and family owned restaurant we truly appreciate the love and support of our community. We are honored to represent Southwest Florida in such a great way not only because of our great burgers but also because our staff treats guests like family,” said owner Todd Brooks.

Brook’s Burger has locations in East Naples, downtown Naples and North Naples. For more information about the distinction, visit www.tripadvisor.com.

Take Note:

Sea Salt hosts a prix-fixe wine dinner at 6:30 p.m. Thursday, July 26, with dishes like shrimp grits and wagyu flat iron steak. \$65 per person. 1186 Third St. S. 434-7258 or www.seasaltnaples.com.

21 Spices hosts a beer pairing event on Thursday, July 26, where guests will enjoy dishes like lamb galoti kebobs, paneer tikka kebobs, chicken vindaloo, Maine lobster tail and pistachio kulfee paired with beers from Founders Brewing Co. \$45 per person. 4270 Tamiami Trail E. 919-8830 or www.21spicesdining.com.

Felipe’s Mexican Taqueria celebrates National Tequila Day with buy-one-get-one house margaritas (blue agave tequila, fresh lime juice, house-made orange liqueur and agave syrup) all day on Tuesday, July 24. 4225 Tamiami Trail N. 302-1444 or www.felipe-taqueria.com.

Opera Naples hosts Eurofest with a three-course authentic French dinner at La Colmar Bakery & Bistro with an operatic performance at 6:30 p.m. Friday, Aug. 17. \$75 per person, limited seating. 2408 Linwood Ave. 963-9050 or www.operanaples.org.

Kareem’s Lebanese Kitchen and 21 Spices will partner again for a vegan Indo-Lebanese buffet from noon to 2 p.m. Sunday, July 22, to benefit www.aplantbasediet.org. Dishes include baba ganoush, moussaka, okra masala, black lentil dal, aloo gobi and more. \$21 per person; reservations required. 4270 Tamiami Trail E. 919-8830 or michel@21spicesdining.com.

All locations of **The Fresh Market** host in-store sampling of decadent desserts and a cutting of wild salmon on the floor from noon to 4 p.m. Saturday and Sunday, July 28-29. Offerings include tastes of dairy-free Nada Moo ice cream, ginger lemonade spritzers and store-brand key lime pie while guests can order custom cuts of wild salmon. www.thefreshmarket.com.

Black Forest Restaurant is offering its new \$16 special dinner menu for sauerbraten gulasch, sausages and schnitzels, open from 5 to 9 p.m. Come in on Sunday or Tuesday and receive a free apple strudel with your meal. Tuesday through Sunday. 2366 Immokalee Road or www.blackforestnaples.com.

Want to work on your skills in the kitchen? Here are some cooking classes on the front burner:

Sur La Table, 9501 Strada Place, Mercato; 598-1463 or www.surlatable.com – Girls’ Night Out Dining Al Fresco: Thursday, July 19 (\$75); Date Night Summer in Provence: Friday, July 20 (\$85); Croissants from Scratch: Saturday, July 21 (\$75); Fresh Mexican Cooking: Saturday, July 21 (\$75); Wine Night Out Every Day Mediterranean: Saturday, July 21 (\$85); Instant Pot BBQ: Sunday, July 22 (\$75); Street Food Vietnam: Sunday, July 22 (\$51.96); Date Night Summer in Provence: Sunday, July 22 (\$85); 5-Day Kids’ Series Global Passport: Monday through Friday, July 23-27 (\$300); How to Grill the Ultimate Burger: Monday, July 23 (\$25); Sur La Table Test Kitchen: Monday, July 23 (\$45); Fresh Mexican Cooking: Tuesday, July 24 (\$75); West Coast Cooking: Wednesday, July 25 (\$59.96). ■

THE DISH



The Dish: California burger

The Price: \$10.99

The Place: Brook's Gourmet Burgers, 845 Vanderbilt Beach Road, 631-8298 (and two other locations in Naples)

The Hours: Monday to Thursday, 11 a.m. to 9 p.m., Friday and Saturday, 11 a.m. to 10 p.m., Sunday noon to 8 p.m.

The Details: When I heard TripAdvisor had named Brooks Burgers a Hall of Famer and one of its top 10 burger joints in America, I had to go try it... who am I kidding? I've been here more times than I care to admit. While its infamous Donut burger gets a lot of the fanfare, I opted to at least attempt for a

healthy-focused lunch by ordering the California. Tomato, avocado with melted cheddar draped over top and a piece of crisp lettuce, it made for a scrumptious, juicy bite that's already making me plot my return trip.

One More Thing: The sweet potato waffle fries were a nice replacement to their typical accompaniment of French fries. They were crisped to perfection and just the right amount of sweetness. They were worth the \$2 upcharge. They also have such additions as tater tots, onion rings and even macaroni and cheese (or a small side salad...oops. I just noticed that healthy option). ■

— Robbie Spencer
rspencer@floridaweekly.com

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COURTESY PHOTO

A sample of items at Old World Market.

IVAN'S THREE FOR 3 Naples Specialty Markets

A trio worth noting

1 OLD WORLD MARKET
2800 Davis Blvd, No. 103, Naples 692-3020, www.oldworldmarket.info/
Naples Old World Market is both a unique food market and a bonanza for those who seek very good wines at often 30 percent off normal prices. They are the exclusive wine shop of the Wine Club of Naples. Enjoy Silver Oak or Affinity; try some Roumanian or Bulgarian wines as well. Bonus — there's no corkage fee at many area restaurants. I pick up fresh olives, unusual cheeses, Turkish Labneh, German chocolates, Cameron's Pork Pies or Banger rolls and sausage and salami from Eastern Europe. Have a Turkish coffee while you shop. If something you've heard of is not there, owner Moe can usually order it.

2 SPICE OF INDIA
3863 Bayshore Dr., Naples, 775-3333
Established over 25 years ago, this is your go-to market for hard to find fresh vegetables — parval, bitter melon, snake gourd, okra, bottle gourd and exotic squashes; tiny to long chilies, poi, Thai eggplant, ginger, guar, radishes and green coconuts at wallet-friendly prices. Other shoppers will readily tell you recipes for these delights. There are various dals and other staples. I stock up on a rich assortment of frozen Indian foods — parathas, samosas, pakora, kabab, biryanis, chutneys, curries, frozen desserts and dozens of fresh spices.

3 ASIA MARKET
1951 Pine Ridge Road, No. 102, Naples, 300-1533, www.naplesasianmarket.com/

Asia Market is a cornucopia of thousands of different items from across Asia. Make a beeline for the fresh mango, tamarind, lychees and longans, papaya, chayote, turmeric and lemongrass and some delicious fruits you've likely never encountered. There is a vast selection of frozen items from China, Thailand and the Philippines; spices, spice mixes and cans and bottles of nearly anything you can Google about Asian cuisine. Bring a photo of what you want, and the owner can locate it for you — many labels are not written in English! ■

—Ivan Seligman, divedivedive@hotmail.com



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CUISINE REVIEW

For the finest of culinary explorations, journey with Sails Restaurant



karenFELDMAN
cuisine@floridaweekly.com

The Ritz Effect — that magical melange of top-flight service, food, wine and ambience — that The Ritz-Carlton delivered to Naples 30 years ago, is thriving at Sails Restaurant.

The upscale establishment in the heart of Old Naples opened just before Valentine's Day and has been pampering customers since with its stellar culinary team, a wine list that spans 44 pages, and exemplary Russian-style service delivered by a front-of-the-house staff that misses nothing, right down to the special leather seats for ladies' purses.

I don't recall receiving one of these purse perches even at The Ritz. But my purse sat comfortably on its little stool — which matched my plush leather chair — throughout our meal, keeping it clean and easily accessible.

That attention to detail is indicative of what founder, general manager and Ritz alum Veljko Pavicevic is aiming for. His fiancé and business partner, Corinne Ryan, is an accomplished food broker and serves as director of operations.

We visited in March and enjoyed a flawless meal. On our second visit last month, we again were seated near the open kitchen, which is a prime position for those who enjoy the culinary ballet that takes place there and to watch Jacob Jasinski, the creative executive chef who came to Sails from the acclaimed Ocean House in Westerly, R.I., as he carefully inspected each dish before releasing it.

Sommelier Michael Bevacqua — well known in the region years back when Chef Martin Murphy ran the Robb & Stucky KitchenAid Culinary Center in Bonita Springs — has come back from North Carolina to work here.

Wait staff captain Jeff Marlow and British server Lauren Harrison rounded out the team that attended to our every need.

The building is as well curated as the staff. The marble bar is sail shaped. The chairs are richly upholstered in soft Italian leather (which matches the aforementioned purse chairs). The floors are French oak, the cutlery is Laguiole, the crystal European and the linens French cotton. It appears no expense was spared to turn the former bank into a dining space of splendor and comfort.

The 44-page wine list is a wonder of



Risotto contains a mix of seafood, citrus and mascarpone cheese.



A veal rib chop is cooked as ordered and served with zucchini.

international delights, which the sommelier will happily guide you through. Or let Mr. Bevacqua do the pairing, which he did with ease when we all wanted something different.

The fish selection alone is worth a visit. It is displayed on a broad expanse of ice and virtually all of it is fresh. That means live scallops, giant tiger prawns, turbot, daurade, Dover sole and trevally. Even exotic species such as alfansini, a bright red deepwater species from New Zealand, are available. You can select whichever fish you'd like, it's then weighed, priced by the pound, then cooked on a wood-burning grill or prepared la plancha (that's seared on a metal plate).

It's enough to make you forget there's also a well-executed menu from which to choose.

A meal here ought to begin with a cocktail. Try the multi-layered Poseidon Adventure (\$14), a complex blend of Papa's Pilar 24 Rum, Banane de Bresil, Zucca Rabarbaro and Xoxolatl Mole Bitters. The Gin Cin! (\$14) — St. George Terrior Gin, Wild Elderflower, Passion Fruit Cordial, lime, Peychaud's Bitters and Santa Elvira Brut — was also delicious.

During the summer, there's a three-course prix fixe menu for \$39, available



A huge scallop makes a great starter at Sails.



A semifreddo is a cool and refreshing summer dessert.

4:30-6:30 p.m. daily. Choose from five 1st courses, five 2nd courses and four desserts, including the Valrhona chocolate soufflé, which we will discuss later. It is a great deal and a wonderful way to dip your toe into the waters here.

Another option: plunge into the raw bar or a first course such as an expertly rendered hamachi crudo with melon gazpacho, baby cucumber and exotic citrus (\$17) or rich crab (\$20), chopped into two easy-to-eat mounds topped with mango, avocado and spiced tomato syrup. My favorite starter was a gigantic live scallop (\$25) selected from the display that was cooked fresh. It was juicy and redolent of the waters from which it had been plucked.

Pasta served here is, of course, house-made. We sampled the pappardelle with charred octopus, fava beans, basil harissa and kaffir lime (\$24). This was an inspired combination of textures and flavors.

For entrees, we selected a whole daurade (\$42 per pound), seafood risotto (\$46) and a hearty veal rib chop (\$59). While prices are on the high side, even for Naples, the quality of the ingredients, the beauty of the presentation and the portions are exemplary. And there are vegetables with every entrée, although we added the wild mushrooms (\$14) with

spring ramps, peas and mushroom butter, and the slowly roasted spring carrots (\$12) with spiced yogurt, brown butter and hazelnuts. Add in the potato puree with French echire butter, and I could have happily made a meal of the veggies.

Do not skip dessert here. For something light, consider the crème fraiche semifreddo with Sicilian pistachio cake, rhubarb and hibiscus ginger gel (\$15). It resembles a frozen mousse and pairs well with the cake and sauce. But the star was the aforementioned soufflé (\$18), which comes with Grand Marnier anglaise and vanilla ice cream prepped tableside. Light and airy but oh-so-chocolatey, it was hard to share this with companions.

The wines we tried are too numerous to detail here. Suffice it to say that all of them, from the Les Glories Sancerre to the Adelsheim Auxerrois to the Spanish Mestizaje to the Ca' dei Mandorli were delicious and perfect for the dishes with which they were served.

As happened after our first visit, we reluctantly left, after a very leisurely meal, feeling well fed and a bit like royalty, an aftertaste of such exemplary treatment.

All is ship-shape at Sails and I can enthusiastically recommend you cruise on in for a luxury voyage of an evening. ■

in the know

Sails Restaurant

301 Fifth Ave. South, Naples; 360-2000

Ratings:

Food: ★★★★★

Service: ★★★★★

Atmosphere: ★★★★★

>> **Hours:** 5 p.m.-1 a.m. daily

>> **Reservations:** Accepted

>> **Credit cards:** Accepted

>> **Price range:** appetizers, \$11-\$18; pasta, \$18-\$33; entrees, \$36-\$59, plus per-pound seafood options

>> **Beverages:** Full bar and extensive wine list

>> **Seating:** Tables, banquettes, at the bar, outside, private dining room

>> **Specialties of the house:** seafood, house-made pasta

>> **Volume:** Moderate to high

>> **Parking:** On the street

>> **Website:** sailsrestaurants.com

★★★★★ Superb
★★★★ Noteworthy
★★★ Good
★★ Fair
★ Poor

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Kent V. Hasen, M.D.
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 Honesty, integrity and availability are key to success

What accomplishments are you most proud of in 2017?
 I am most proud of our ability (as a boutique real estate firm) to overcome adversity and figure out a way to maintain strength in our marketplace. We were blessed to be nominated by Human News (our Global Real Estate News Source) as "Most Innovative Brokerage" in the Country! In addition, we have pioneered the entire state of Florida in launching the first "voice activated" search for real estate through the Amazon Alexa, Microsoft Cortana and Google Home. These devices are quickly becoming a staple in our lives and it makes sense that people will soon be asking for assistance in a real estate search from them as well... Simply ask Alexa to "open real estate" (you may have to enable the VoiceSearch skill on your app) and search for all of Lee and Collier County with ease. Try it out, it's super cool! We, as a company, hope to lead and better the industry by example as time goes on...

How are you responding to changes in the local economy?
 We, as a company, tend to lead with the question of adding value. With that in mind, we have created a program called "Snowbird Certified" that provides additional education to our Realtors over and above the traditional schooling and continuing education. This designation we have created allows the client "stress free" and seamless relocation from the north to the south in providing everything they need to know about moving to Florida. It is about going further than just the real estate transaction, but the assisting in supporting the client's needs during (what can be) a time of uncertainty coupled with loads of questions. The clients can be assured that whatever their needs, our team will assist them from start to finish.

Name the top three elements or practices that have been absolutely critical in the success of your business?
 "This is an easy one, without a doubt: gratitude, creativity and authenticity. I walk through my door every morning with an overwhelming sense of gratitude for being blessed with the best team in town. The creativity that permeates from my brain is truly a gift that everyone has embraced in my office, our true differentiator. Finally, authenticity, that is the acceptance of each one of us as we truly are and celebrating individual uniqueness. I have always been a believer in being true to you. Everyone else is already taken."

What improvements, innovations or changes do you foresee in your industry?
 The trend in plastic surgery and cosmetic medicine is toward non-invasive or minimally invasive procedures which have improved a great deal over the past 20 years. The results of these treatments can rival that of some cosmetic surgeries, with much less downtime and no need for general anesthesia. Procedures like CoolSculpting, which visibly reduces fat bulges without surgery, and Ultrasound for non-invasive brow, face and neck lifting, are gaining in popularity.

How are you responding to changes in the local economy?
 With the rebound of economy in Southwest Florida, we have continued and surgery demands of our patients. We have increased our offerings with new lasers, noninvasive procedures and more providers to address these needs. We have added a full medical spa where patients can now receive eyelash extensions, massage and vaginal rejuvenation procedures.

Name the top three elements or practices that have been absolutely critical in the success of your business?
 Honesty and integrity—Telling patients what they honestly need or don't need is a basic tenet of my practice. I am not willing to do a procedure if it is not right or needed for that patient. I would rather turn them away than do something that is either too risky or not indicated. Patients appreciate that honesty and usually return in the future for something else they may really need.

Availability—I am always available to my patients at all times. I give them my cell number to call or text me if they have a problem or question in the evening. I get very few calls. My patients only call when they have a real question or problem. I would much rather them call or text me the question than sit at home all weekend wondering what to do.

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ESTERO



Location - Location 3/3 Pool Home
Amazing 3 bedroom, 3 bathroom, 3 car garage pool home with a 3 minute drive to all the shops, dining and entertainment. **\$454,000**
1-866-657-2300 800NA036890.

LABELLE



Heaven in the Country
A beautiful 14.5 acre estate in beautiful LaBelle. A must see, call to day and schedule your showing. **\$439,000**
1-866-657-2300 800FM065875.



FORT MYERS



Tranquil Privacy Close to the Beach
This massive home is located on 2.37 acres in the Summerwood Community off Iona.
\$425,000
1-866-657-2300 800CC038792.

CAPE CORAL



Beautiful Gulf Access Pool Home Sold Turnkey
Enjoy the stunning view down the wide intersecting canal.
\$425,000
1-866-657-2300 800CC038715.

FORT MYERS



4/3 + Den
This beautiful pool home is located in the sought after family friendly gated community Lakes at Three Oaks!
\$389,000
1-866-657-2300 800CC037105.

FORT MYERS



Rarely Seen Raphael Model in the Forum
A loved 4/3 home, dual living & dining w/many custom upgrades. Oversized lot, large yard & custom pool w/sun shelf.
\$379,900
1-866-657-2300 800FM024246.

FORT MYERS



Banyon Cove Pool Home
Here is your chance for space! Almost a half an acre - 3 bed 2 bath with over 2017 sq ft under air - pool.
\$379,900
1-866-657-2300 800CC035211.

CAPE CORAL



Gulf Access Pool Home
3/2/2 Gulf access pool home that is perfect for all your boating and fishing needs!
\$375,000
1-866-657-2300 800CC005500.

NAPLES



Forest Lakes Home
3/3 in golf community.
\$367,500
1-866-657-2300 800NA013613.

CAPE CORAL



Gulf Access Home
3 lot site gulf access home. 3 bedroom 3 baths with split bedroom floor plan.
\$349,900
1-866-657-2300 800CC021746.

FORT MYERS



Bridgetown at The Plantation
Majestic 3 bed + den/3 bath/2 car garage home has everything you wanted & more! 2562 sqft under air.
\$341,900
1-866-657-2300 800FM015463.

FORT MYERS



This is a Family Dream Home
4 bedrooms 2.5 bathrooms and 2 car built with the highest standards in mind, boasting an open home & kitchen concept.
\$339,900
1-866-657-2300 800FM066893.

CAPE CORAL



2/2 Move in Ready Pool Home
Quick no bridges direct sailboat access from this totally updated move-in ready pool home in SW Cape Coral!
\$339,900
1-866-657-2300 800CC040875.

LEHIGH ACRES



Stunning 2.5 Acre Home in Lehigh Acres
Recently painted 3 bedroom home sits on 2.5 acres in highly desired area of Lehigh Acres.
\$339,800
1-866-657-2300 800LE021789.

FORT MYERS



3 Bed 2 Bath Pool Home - 2 Car Garage - Whiskey Creek
Discover great value here! Well-kept and well-maintained home with many recent improvements and so much to offer.
\$335,000
1-866-657-2300 800FM016834.

ESTERO



Best Priced Home in Bella Terra
Home in Bella Terra 4/2 Pool Home! Over 2300 sqft of living area. Resort style community, low HOA's.
\$329,000
1-866-657-2300 800NA073154.

CAPE CORAL



Gulf Access
3 bedroom, 2 bath gulf access home in SW Cape Coral!
\$329,000
1-866-657-2300 800CC072333.

ESTERO



Townhouse
3 bedroom + den, 2 bath townhouse located on a cul-de-sac with a partial lake view.
\$310,000
1-866-657-2300 800NA027518.

FORT MYERS



Rare Waterfront Property
Rare waterfront dock 4 bed 3 bath home. All wood floors and tile. Stainless steel appliances. Uniquely enclosed.
\$309,900
1-866-657-2300 800FM012928.

FORT MYERS



South Fort Myers Large Single Family Home
Like new, 3 bedroom 2 bath, split plan. 1938 sqft, 2 car garage. New roof and A/C.
\$296,000
1-866-657-2300 800FM031915.

CAPE CORAL



Spacious SW Cape Coral Home
3 bed/2 bath 2 car garage in the highly sought after El Dorado Pkwy neighborhood. Near Rotary Park and Tarpon Point.
\$289,900
1-866-657-2300 800CC036330.

FORT MYERS



Looking for your Next Home Near Sandy Beaches of SW Florida
Look no further! This 3 bedroom and 2 bath home is located in the beautiful gated community of Gladiolus Preserve.
\$274,000
1-866-657-2300 800LE039113.

CAPE CORAL



Brand New Construction Home
SW Freshwater canal gem!!! This new home boasts 3 beds with a den (can be used as a bedroom), 2 baths.
\$269,900
1-866-657-2300 800CC029275.

FORT MYERS



Beautifully Maintained
3 bedroom 2 bath home in Parker Lakes.
\$255,000
1-866-657-2300 800FM023286.

CAPE CORAL



3/2 Waterfront Property in Gated Community
3 bedrooms, 2 bathrooms, and a 2 car garage and many extras!
\$249,900
1-866-657-2300 800CC036790.

FORT MYERS



Townhouse
3/2.5 single car garage townhome in Summerlin Place.
\$245,000
1-866-657-2300 800CC022261.



Call 866-657-2300



ESTERO



Island Club at Corkscrew
Single family 2 bedroom, den with French doors, 2 bath, 2 car garage home.
\$240,000
1-866-657-2300 800LE014718.

PORT CHARLOTTE



The Pool Home You Have Been Waiting For
Very quiet location but close to everything. Perfect place to walk and bike in a quiet and friendly water-front community.
\$239,000
1-866-657-2300 800CH400215.

FORT MYERS



Beautiful 4/3/3 Home in Lehigh
Beautiful Adams Home built in 2006. This 4 bed/3 bath/3 car garage home includes LCEC Good Cents Package.
\$238,900
1-866-657-2300 800FM014146.

CAPE CORAL



Beautiful 3 Bedroom Home
Come see this beautiful landscaped 3 bedroom 2 bath home!
\$234,900
1-866-657-2300 800CC040144.

LABELLE



Single Family Home
Very well maintained 3/2/2 built in 2006, fenced with 2 storage sheds. Windows and sliders have manual shut-ters.
\$230,000
1-866-657-2300 800LE038238.

ESTERO



2 Bed 2 Bath Grand Palm Beauty
Awesome view of the golf course.
\$229,000
1-866-657-2300 800FM027255.

ESTERO



1st Floor. Million Dollar View
1st Floor coach home!!!!!!
\$225,000
1-866-657-2300 800FM011094.

FORT MYERS



Gorgeous Condo in Portofino
Second floor 2 bedroom condo with attached 2 car garage. Gated community in great location.
\$222,900
1-866-657-2300 800FM029777.

FORT MYERS



Fall in Love
Easy Access to Ft. Myers Beach, Sanibel and Captiva. Fall in love with this 3 bedroom, 2 bath 2 car garage plus den home
\$218,900
1-866-657-2300 800CC032876.

CAPE CORAL



3/2 in Southeast Cape
3/2 in Southeast Cape!
\$215,000
1-866-657-2300 800CC038969.

LABELLE



3 Bed 3 Bath Home with High-end Amenities
Recently remodeled, this stunning home is loaded with high-end amenities including original restored hard-wood flooring.
\$214,900
1-866-657-2300 800FM040117.

NORTH PORT



Waterfront with Pool
Great 2/2/1 on Canal. Has pool and just under half an acre!
\$214,900
1-866-657-2300 800CH401248.

BONITA SPRINGS



Gated Community
Minutes from the beach, don't miss this 2/2+den condo in excellent condition!
\$212,000
1-866-657-2300 800NA021091.

FORT MYERS



3 Bed/2Bath w/ Pool - Great Price
Perfect find for a family, first time home buyer or in-vestor. Open Lanai w/pool is perfect spot for entertain-ing.
\$212,000
1-866-657-2300 800FM040750.

CAPE CORAL



SW Cape Pool Home
Adorable Southern Exposure Pool home. 1258 sq ft under air, Split floor plan fenced yard. Built in 2003.
\$209,900
1-866-657-2300 800CC029132.

PORT CHARLOTTE



3/2 Pool Home
So many newer features, do not let this one pass you by. Well priced 3/2/2 with a den and heated pool.
\$199,000
1-866-657-2300 800CH250362.

FORT MYERS



Whiskey Creek 3/2 Spacious Villa
Rare opportunity to own the biggest and best! 3 bed/2 bath villa with the largest floor plan, over 1700 sqft. under air.
\$199,000
1-866-657-2300 800FM070968.

LEHIGH ACRES



Half Acre 3+Den Home in Lehigh Acres
Half acre 3+ den home in Lehigh Acres. Over 2,000 sqft.
\$199,000
1-866-657-2300 800NA033406.

CAPE CORAL



Pool Home
3/2 pool home in NE Cape Coral.
\$198,000
1-866-657-2300 800CC021036.

LEHIGH ACRES



Remodeled and Ready for Immediate Move-In
Remodeled and ready for immediate move in!
\$189,500
1-866-657-2300 800LE040579.

CAPE CORAL



Updated South Cape Coral Home on Palm Tree
New updated kitchen & laminate flooring in great room & Master BR; Remodeled Master Bath; Too many up-grades to name.
\$187,500
1-866-657-2300 800FM035432.

FORT MYERS



2/2/2 Home in Beautiful Daniels Park
Daniels Park is a wonderful, private, gated community that is close to everything, yet feels off the beaten path!
\$183,000
1-866-657-2300 800FM014162.

#1
CENTURY 21 IN THE STATE OF FLORIDA
MAKING DREAMS COME TRUE!
SEARCH OVER 550 HOME & LOT LISTINGS!
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ROTONDA WEST



Golf Course Community
Well maintained 3/2 pool home on a fresh water canal in golfing community of Rotonda West!
\$179,900
1-866-657-2300 800CH250809.

NORTH PORT



Charming Home
Charming 4 bedroom 2 bath home on a 1/2 acre lot in North Port with mature landscaping.
\$179,900
1-866-657-2300 800CH249905.

PORT CHARLOTTE



Gulf Access 10 Minutes to the Harbor
Very cozy 2 bedroom 1 bath home with concrete seawall and 6,000 boat lift.
\$179,900
1-866-657-2300 800CH249459.

CAPE CORAL



Gated Community
Stunning 2 bedroom + den, that could be converted to 3 bedrooms, 2 bath, first floor unit in gated community.
\$177,000
1-866-657-2300 800CC035539.

FORT MYERS



2 Bed/2 Bath 2 Car Garage Villa in Whiskey Creek
Great location! Great floor plan! You'll feel right at home in this charming 2 bed/2 bath 2 car garage villa.
\$175,000
1-866-657-2300 800FM037316.

CAPE CORAL



Great Opportunity to Buy in SW Cape Coral
Don't miss this charming 3 bed, 2 bath home, conveniently located off Skyline.
\$174,900
1-866-657-2300 800CC038233.

FORT MYERS



Kelly Greens 1st Floor Lake View Upgrades
Best lake view with bundled championship golf.
\$160,000
1-866-657-2300 800FM022502.

LEHIGH ACRES



Location - Location - Location
Solid opportunity to own in Lehigh Acres, west of Sunshine Blvd and north of State Route 82, CBS, built in 2007.
\$158,900
1-866-657-2300 800FM030998.

PUNTA GORDA



Lakefront Condo in Heritage Lake Park
This 3 bedroom 2 bath condo is on the 2nd floor overlooking the lake. Great amenities like pool, gym, security etc.
\$149,900
1-866-657-2300 800CH400443.

CAPE CORAL



2/2 Waterfront Condo
Beautiful waterfront 2/2 Condo with access to the Gulf!
\$149,900
1-866-657-2300 800CC036878.

PORT CHARLOTTE



Huge Corner Lot
2/2 with two car garage on a huge corner lot! Fenced back yard with storage shed and plenty of room to play!
\$144,900
1-866-657-2300 800CH251166.

CAPE CORAL



2/2 Turnkey Condo
Ready for season or year round use. Walking distance from Cape Harbour!
\$139,900
1-866-657-2300 800CC039037.

NAPLES



Cute 55 and over Manufactured Home
Cute 55 and over manufactured 2/1.5 home.
\$139,900
1-866-657-2300 800NA035792.

ENGLEWOOD



2 Bed 1 Bath in the Oxford Manor Area of Englewood
Close to the beaches and shopping. Home needs some TLC, it has been a rental property with the same tenant since 2010.
\$134,900
1-866-657-2300 800CH401986.

CAPE CORAL



Gulf Access Condo
2/2 corner unit overlooking a gulf access canal.
\$123,000
1-866-657-2300 800CC007237.

LABELLE



Great Family Home
Great home for a growing family, close to schools and shopping. This 3/2 has plenty of room for everyone.
\$118,000
1-866-657-2300 800FM060135.

MOORE HAVEN



Weekend Gateway in Moore Haven
Manufactured home on .55 acre. Corner lot, extra buildings, screened in spa/lanai, motor home barn and plant nursery shed.
\$115,000
1-866-657-2300 800LE079391.

FORT MYERS



Upgraded with a European Flair and Own your Land
Truly one of a kind and you own the land! The sellers have spared no expense to provide every upgrade imaginable.
\$114,900
1-866-657-2300 800FM016080.

FORT MYERS



Great Investment or Vacation Home
2 Beds 2 bath 1 covered spot! Large screened lanai w/tropical views! New A/C renter in place or will vacate!
\$107,900
1-866-657-2300 800FM036613.

PORT CHARLOTTE



Affordable Home
Live the Florida lifestyle in this 1/1 home with a den in a quiet neighborhood.
\$79,962
1-866-657-2300 800CH249405.

