

# NAPLES FLORIDA WEEKLY®

IN THE KNOW. IN THE NOW.

WEEK OF NOVEMBER 30-DECEMBER 6, 2017

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Vol. X, No. 6 • FREE

## BY THE NUMBERS:

**12** The average number of minutes an active shooter incident lasts.

**43** Percent of the time the crime is over before the police arrive.

**323** Mass shootings that have occurred in 2017 in the U.S.

# Shooter

## INSIDE:

• Run-hide-fight approach to mass shootings.

**A11** ▶

How do you **stay alive** when a maniac starts pulling the trigger?



Footage from shootings at Columbine in 1999 and Zombiecon in 2015 shows just two of the hundreds of mass shootings that have occurred in the U.S.

BY BOB MASSEY

bmassey@floridaweekly.com

LIKE A SCENE OUT OF AN APOCALYPTIC horror movie, on the evening of Saturday, Oct. 15, 2015, downtown Fort Myers was swarmed by thousands of the living dead.

Well, at least folks who were dressed that way for Zombicon, the annual Halloween season festival that had crowds flooding the streets, restaurants and bars. The theme was “Fallout: 1985,” described as a 1980s throwback, post-

SEE SHOOTER, A8 ▶

## Show us how you do haiku

BY CINDY PIERCE

cpierce@floridaweekly.com

We had such success (250-plus short stories) and fun with this year’s Florida Weekly Writing Challenge that we don’t want to wait until next summer to tap back into our readers’ collective gift with words. So we’ve come up with an end-of-the-year exercise we hope you’ll be inspired to try.

Here’s how you can play.

Think about your year and then set it to haiku.

Those three lines aren’t exactly a stellar example, but they were written on deadline

and they do conform to the basic rules of the ancient form of Japanese poetry: three lines written in 5/7/5 syllable count.

Although Wikipedia’s entry for haiku goes deeper and references “the juxtaposition of two images or ideas ... and the manner in which the juxtaposed elements are related,” we like the Academy of American Poetry’s observation that haiku “emphasizes simplicity, intensity and directness of expression.”

Five, seven and five.

Seventeen syllables. Done.

Yes, you can haiku.

Our only other requirement is that your haiku hint at something about 2017 that

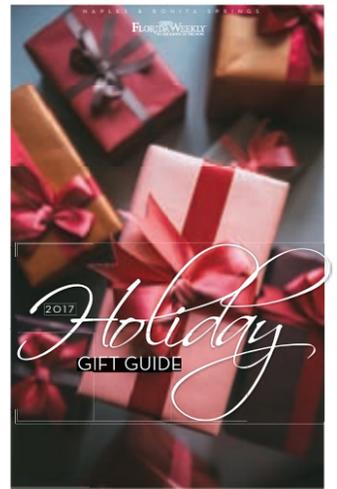
stands out for you, whether it’s a milestone or one small moment, a natural disaster or a personal dilemma. And because we’re all hopeful about 2018, you can also compose a forward-looking haiku if you choose.

Send your haiku or two (but no more) in the body of an email (no attachments) to haiku@floridaweekly.com. Be sure to include your full name, the town where you live and a phone number where we can reach/text you should we want to know more about your ditty.

We’ll print as many of our favorites as space allows in the final *Florida Weekly* of 2017.

So what are you waiting for? ■

## INSIDE



### Put a bow on it

With help from our gift guide, all you have to do is wrap. **INSERT** ▶



### On the Move

Who’s going where, doing what on the local business scene. **A27** ▶



### Symphonies abound

Southwest Florida rings in a diverse symphonic season. **C1** ▶



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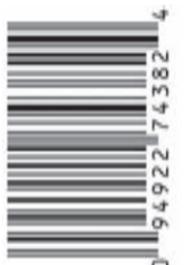
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# COMMENTARY

## Gift ideas for Puritans (notes to myself)



Hey Roger, as a direct descendent of the first Puritan liberal in the New World, you need to shape up and think critically about indulgent gifts this holiday season.

You're morally and politically opposed to them, aren't you? So why are you weak? Why are you consistently enchanted by those big, splashy, sinful presents, like bottles of Scotch whiskey for more than \$12,000, or imported cars for more than \$100,000? What's wrong with you, bonehead? You're having too much fun. You need to be a lot stronger. You're just a puddle of excess. Get down and give me a hundred on your knuckles, you pissant! I wanna see some suffering during this holiday season. I wanna see some blood, dahmit, whether red or blue!

— R

Roger, time to start thinking about Christmas, which is almost upon us. Okay, that's enough. Except for this: Jesus wouldn't recognize any part of it nowadays. Knowing that, what are you gonna give your kids for Christmas, a lump of coal?

Sorry, kid, Christmas is all about dirt poor and coal broke, because you come from Puritan stock. Your job is to save souls, not find fun and merriment under a pine tree. Here's some coal. Enjoy it before you die, kid. Painfully, as God intended.

Has anybody ever actually given his kid a lump of coal for Christmas? You could be the first.

Some kids get cars or bicycles or fancy clothes or Disneyworld passes or a new iPhone or a bound volume of "El Ingenioso Hidalgo Don Quijote de la Mancha" at Christmas.

And some kids get a lump of coal, maybe with a job starting at 16 in a West Virginia coal mine.

Jesus, what a world.

— R

Hey Roger, wake up! Get crackin'! Hustle! Get off your rear! Go!

— Yours in the plague of conscience, R

My dear Mr. Roger Olney Williams III, father of Evan Williams and Nash Williams, son of Roger Olney Williams Jr., son of Roger Olney Williams, and 11th generation grandson of Roger Williams, formerly of London, the first liberal to arrive in the New World, settle Providence and found not only Rhode Island but the First Baptist Church in America, all while insisting his fellow Puritans keep their word in treaties with the Indians; also the first to write an English-Indian language dictionary, the first abolitionist who led the first effort to stop slavery in a British-American colony, and the first to strongly insist on the separation of church and state — and therefore the first to get his butt kicked out of Salem, Mass., one January night in 1635 during a blizzard and have to walk more than 50 miles through the deep snow to be saved by... wait for it... Jesus!

Jesus? No, I'm afraid not. He was saved by

the Wampanoag Indians, those pagans, who liked him more or less (probably less) and took him in for the rest of the winter, until he could found Providence and the state of Rhode Island, moving his family out of Massachusetts to join him:

What was I saying? Oh yeah, my dear Mr. RW, how are you doing? Having a good day? And hey, bub: Christmas is almost here. Have you bought any gifts for the family yet?

— R

Dear Roger, have you considered Hanukkah? Look, pal, I ask because Hanukkah involves gifts — every day for eight days, not just on one little day — and it doesn't come with that albatross they call "the Puritan tradition" hanging around your neck. A person celebrates Hanukkah and he can eat, drink, dance, smile, laugh, and — let's just be honest — make wonderful uninhibited love with his wonderful uninhibited spouse, who isn't being choked to death by the Puritan no-pleasure tradition because she's Jewish. So wadded say? Convert to Judaism?

I would.

Sincerely, your ghost-of-Puritan-Christ-mases-Past,

— Roger Williams

PS: Tibetan Buddhism is good, too. The Christians and the Jews have some wacko leaders and real oddballs managing affairs for them from time to time, but the Tibetan Buddhists have the Dalai Lama, and his judgment is always perfect, a signature of the heart inscribed broadly across the pages of kindness and bound forever in the book of compassion.

Hey Roger, look, why don't you worry about all this next year? Be a puritan tomorrow, not today.

I recommend the following options for family and friends:

- The Macallan Laliue Crystal Decanter of 55-year-old Highland Single-Malt Scotch Whiskey, for \$12,500, with 100 bottles said to be left available in the U.S., or something like it: (us.themacallan.com);

- The 2018 Maserati Quattroporte starting at just \$105,200 (maseratipalmbeach.com, or naplesluxuryimports.com);

- The bamboo fly-fishing rod with reel and case made by Jason Fox, for \$10,200 (www.etsy.com);

- "The one and only" X-15 flamethrower (legal) for about \$1,600, (www.throwflame.com);

- The Vladimir Putin Cat-Scratching Post — or posts for Obama, Clinton or Trump — for \$169, if they're not sold out (www.drunkmall.com);

- The Hillary Clinton Nut-Cracker, \$33.95, from (you guessed it) www.stupid.com;

- The 70-hour coiled beehive candle, made from beeswax, for \$32.99 at amazon.com;

- And finally, pal, a lump of actual coal if you can't stand all the fun — well, two lumps of coal actually "for that guy that broke up with you by text... for that lost client who decided cheaper with diminished quality from off shore is better than your quality... for that ex-girlfriend who used the old adage no man wants to hear: 'It's me, not you.'" And, I suppose, for the offspring of Puritans, just because. Coal, \$6.99 (www.thegreatcanadiangiftcompany.com). ■



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**Publisher**

Shelley Hobbs  
shobbs@floridaweekly.com

**Editor**

Cindy Pierce  
cpierce@floridaweekly.com

**Reporters & Columnists**

Eric Bretan • Stephanie Davis  
Jerry Greenfield • Bob Harden • Dan Hudak  
Phil Jason • Myles Kornblatt  
Lindsey Nesmith • Scott Simmons  
Robbie Spencer • Drew Sterwald  
Nancy Stetson • Evan Williams  
Roger Williams

**Photographers**

Peggy Farren • Tim Gibbons  
Vandy Major • Bernadette La Paglia  
Charlie McDonald • Bob Raymond  
Ivan Seligman

**Copy Editor**

Cathy Cottrill

**Food & Wine Editor**

Karen Feldman  
kfeldman@floridaweekly.com

**Presentation Editor**

Eric Raddatz  
eraddatz@floridaweekly.com

**Assistant Presentation Editor**

Hannah Kruse

**Production Manager**

Alisa Bowman  
abowman@floridaweekly.com

**Graphic Designers**

Meg Roloff • Chris Andruskiewicz  
Paul Heinrich • Scott Sleeper

**Circulation Manager**

Maggie Humphrey  
maggie@floridaweekly.com

**Circulation Assistant**

Tom Humphrey

**Circulation**

Greg Tretwold • Anthony Scrace  
Allan Clayton • Maria Chavez

**Account Executives**

Nicole Ryan  
nryan@floridaweekly.com  
Cori Higgins  
chiggins@floridaweekly.com  
Lexi Markle  
lexi.markle@floridaweekly.com  
Adam Schonberg  
aschonberg@floridaweekly.com

**Sales and Marketing Assistant**

Katie Babka

**Business Office Manager**

Kelli Carico

**Published by  
Florida Media Group LLC**

Pason Gaddis  
pgaddis@floridaweekly.com  
Jeffrey Cull  
jcull@floridaweekly.com  
Jim Dickerson  
jdickerson@floridaweekly.com

**Naples Florida Weekly**

9051 Tamiami Trail North, Suite 202  
Naples, Florida 34108  
Phone 239.325.1960 • Fax: 239.325.1964



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# OPINION

## The hypocritic oath

BY BOB FRANKEN

There's no such thing as the Hypocritic Oath, but there should be. Translated from the original Pig Latin, it is: "Be sanctimonious if you want, but don't get caught doing the very same thing you're so holier-than-thou about, otherwise it'll bite you in the butt." That is a very loose translation.

Among those it has bottom-bitten is Sen. Al Franken. He goes first because we're related. We're friends, so anyone who's not happy with what I say here can rip me a new one. Al has been outspoken about female rights, but don't you know, he stands accused of physically imposing himself on fellow performer Leeann Tweeden while on a USO tour 11 years ago. Not only that, but he was photographed pretending to grope her chest while she slept. It was tasteless, to say the least, and stupid.



SEN. AL FRANKEN

Now a second woman has come forward to say that while she posed with Franken at the Minnesota State Fair, he grabbed her rear end. So, is he a hypocrite? Al himself says he is. In his apology to Tweeden, he wrote: "I respect women. I don't respect men who don't. And the fact that my own actions have given people a good reason to doubt that makes me feel ashamed."

Our next stop on our hypocrite parade is TWEETUS, Mr. President. No sooner had Sen. Franken been hoisted by his own petard than President Donald Trump took to Twitter to bang out: "The Al Frankenstein picture is really bad, speaks a thousand words." First of all, the doofus misspelled "Frankenstein." Secondly, if there's anyone who should be avoiding this subject, it is Donald Trump, who is charged with all manner of sexual violation. Fourteen women that we know of



have claimed that they were his victims. He'd often brag about such things.

Trump, of course, is from the never-admit-anything school, much like Roy Moore in Sweet Home Alabama. Moore has been credibly accused of being sweet on just about any teeny-bopper in a skirt back when he was in his 30s, which was nearly 40 years ago. He stands accused of sexually assaulting a 14-year-old, among others. Moore denies it all, and he's refusing to abandon his Senate bid. He's rallying his fellow Christian fanatics, who are normally sternly prudish about sex — except when it comes to their boy Roy, and Donald, of course.

But let's spread the love; hypocrisy is definitely bipartisan. With our sudden interest in purging all piggishness, those leading the charge are the very same ones

who ran interference for Bill Clinton back when he was president and faced a drumbeat of credible charges. That's because he supported their progressive agenda. Monica Lewinsky and Paula Jones were just two of the women they savaged. They have a lot to answer for, and so does Hillary, who was criticized by enemies as being her husband's perv enabler. Now she's telling a radio interviewer that "Every situation has to be judged on its own merit," meaning husband Bill's situations were somehow different. They were not.

Obviously, there's a huge difference between politicians, certainly now, but there's one thing they have in common on all parts of the left-middle-right spectrum: Most of them are card-carrying hypocrites. ■

## Alabama's Roy Moore is pure Steve Bannon



richLOWRY

Special to Florida Weekly

Roy Moore is the Steve Bannon project in a nutshell.

For the former Trump operative, the Alabama Senate candidate's tattered credibility is a feature, not a bug. If Moore had well-considered political and legal views, good judgment and a sterling reputation, he'd almost by definition be part of the establishment that Bannon so loathes. Since Moore has none of those things, he's nearly an ideal representative of the Bannon insurgency.

Events in Alabama make it clear that Bannon's dime-store Leninism — burn everything down, including perhaps the Republican Senate majority — comes at a considerable cost. In this enterprise, the truth and standards don't matter. Being anti-establishment is an escape clause from personal responsibility, and war means proudly defending the indefensible.

It's no accident that Bannon ended up joined at the hip to the one Republican in the state of Alabama who might be capable of losing a Senate race. Bannon

went out of his way to associate himself with Moore, and to make the former judge — twice jettisoned from the state's highest court — a poster boy for his style of politics.

There are two options in terms of Bannon's role in Alabama.

If he's the Svengali he portrays himself as, he's falling down on the job. It appears Bannon didn't do thorough opposition research on his own candidate, a standard professional practice, and couldn't prevail on Moore to get his story straight before talking to the media.

Then there's the option that Bannon is simply a glorified bystander in Alabama, which is consistent with the fact that Moore would have almost certainly won the primary with or without Bannon's support. Donald Trump was Donald Trump long before Bannon showed up, and, sure enough, he's been Donald Trump since Bannon left the White House.

Ultimately, Bannon is a barnacle on the Trump brand, although one that can't get his story straight. Sometimes he says the Trump administration is effectively over, in which case he's implicitly saying that his erstwhile boss abandoned his voters within a year of taking office.

Bannon doesn't dare follow this thought through to its logical conclu-

sion. Instead, he inveighs against Senate Majority Leader Mitch McConnell.

Bannon's argument that a globalist cabal has coalesced to thwart Trump's agenda in Washington is contemptible nonsense. Obamacare repeal and replace failed in the Senate, not because McConnell wasn't determined to pass it, but because three Senate Republicans went their own way despite McConnell's good-faith efforts.

If Moore were in the Senate, he'd presumably be a reliable Republican vote like any other Alabama senator. The only difference is that he hates McConnell. Is that worth the reputational risk to the party of being associated with such a compromised figure? If there is a new Republican Senate leader in the next Congress, he sure as hell isn't going to be a bomb thrower (Senate leaders never are). So what's the point?

Apparently to find an unbelievably checkered collection of Senate candidates, and to put Senate seats at risk by nominating them, no matter what their electoral appeal or vulnerabilities. Steve Bannon wants as many Roy Moores as possible. ■

— Rich Lowry is editor of the *National Review*.

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## GUEST OPINION

## An all-electric future? Maybe

BY DAVE TRECKER

The catch phrase is “electric mobility.” It means electric travel: moving on vehicles powered by batteries or fuel cells.

Electric cars. Electric trucks. Electric boats. Flying cars — electric, of course.

No more internal-combustion engines. Cap the oil wells. No more fouling the atmosphere with carbon emissions.

That, we are told, is the future, and it's almost here.

■ Ford has committed \$5 billion to design a dozen new electric vehicles (EVs).

■ GM plans to launch 20 EVs worldwide over the next six years. It will test a fleet of self-driving Chevy Bolts in Manhattan next fall.

■ Volvo announced it will manufacture only electric or hybrid cars by 2019. It just agreed to supply Uber with 24,000 self-driving taxis.

■ VW is going all in. The German automaker plans to spend \$40 billion over the next five years on electric cars. In a joint venture with JAC Motors, it's targeting production of 80,000 electric plug-ins next year.

■ And Tesla, which started it all, hopes to sell 100,000 cars by 2019.

The main market, along with the U.S., is China, which is ceding gas and diesel to the west, hoping to leapfrog into the lead

on electric vehicles. China plans to purchase 7 million EVs by 2025.

Western Europe is also a player. In Norway, all-electric vehicles make up 35 percent of new car sales. France and the U.K. announced plans to ban the sale of gasoline cars by 2040, and some European cities hope to be diesel-free as early as 2025.

The case for EVs is compelling. They are stable and quiet. They have great acceleration (zero to 60 mph in 6 seconds). They are easy to maintain, with only 30 moving parts. The Chevy Bolt travels 238 miles between plug-ins at a cost equivalent to two gallons of gasoline.

And EVs are not limited to automobiles. Tesla just unveiled an all-electric semi-trailer truck with a 500-mile range. WalMart ordered 15 of them to evaluate. Part of Tesla's plan is to build and distribute mega-chargers that will juice up the trucks in 30 minutes.

Two Norwegian companies are pioneering electric ships, freighters that are self-navigating and can maneuver and dock by themselves. Prototypes are expected to ply the fjords in 2018. The next step is extending the sailing range by adding solar panels.

And, yes, there are flying cars. A Silicon Valley company aptly named Kitty Hawk is testing a Rube Goldberg contraption powered by eight battery-driven propellers. Dubai is developing flying taxis to relieve congestion on its crowded highways. And France's Airbus, the leader in airborne EVs, expects its flying sedans to hit the market by 2022.

Exciting stuff. But it's not going to be



easy. There are big problems to overcome.

■ **Cost** - Sales today are propped up by subsidies. In the U.S. the feds offer a tax credit of up to \$7,500 for each of the first 200,000 electric or hybrid cars a manufacturer sells. Add to that state tax credits and emission standard credits, and you have taxpayers underwriting every EV on the road. What happens when you take away the subsidies? Sales plummet. When Georgia repealed its \$5,000 tax credit, EV sales fell 80 percent.

■ **Customer acceptance** - Cost aside, there is no certainty customers will flock to EVs. Recharging stations are still few and far between, servicing is limited and insurance is expensive, with high premiums the current norm. Then there are safety concerns, especially with self-driving EVs. An autonomous Volvo flipped over earlier this year in an accident in Arizona. And flying EVs? It might take some convincing to get me into a pilotless helicopter.

■ **Manufacturing** - And don't underestimate the problems in tooling up for production. Just ask Tesla. The EV pioneer struggled to turn out 260 cars in the third quarter, while burning through billions in cash. And Tesla's not alone. Scale-up prob-

lems will cause many carmakers to rethink their commitment to green travel.

■ **Raw materials** - To keep up with even modest demand, battery manufacturers will need a huge ramp-up in lithium and cobalt supply. Mining is concentrated in just a few countries, and tens of kilos of lithium are needed for the cathode of each car battery. New sources of these scarce metals must be found.

■ **Competition** - The internal-combustion engine isn't simply going to go away. Innovation in oil production (fracking) is driving down gasoline costs, and conventional engines are becoming more efficient. Chemistry is contributing. Super-slick lubricants are expected to squeeze an additional 12 mpg out of engines. The bottom line: At a battery cost as low as \$100/kwh, EVs will still be more expensive than conventional vehicles, even with oil at \$60/bbl.

So where does that leave us? Are the hurdles just too high?

No. The smart money says EVs are indeed coming, but slowly. Experts agree EVs will make real inroads, but not before 2030 at the very earliest.

But who knows? Technology moves at a dizzying clip, and breakthroughs could change things overnight. I say “electric mobility” in our lifetime is still a good bet. ■

— A Ph.D. chemist, Naples resident Dave Trecker retired as a senior vice president at Pfizer. He is a founder of the Collier Citizens Council. Follow his blog at [www.theresidentscorner.com](http://www.theresidentscorner.com).



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# SHOOTER

From page 1

apocalyptic mix replete with bands, DJs, dance troupes and other exotic entertainments. Not to mention the estimated 20,000-plus participants, most of them made up as zombies.

For Capt. Jay Rodriguez of the Fort Myers Police Department, the crowds — which had been reveling since the festivities started at 4 p.m. — were now thinning as the event approached its conclusion at midnight. As the on-site supervisor for the event, he had a detail of other officers strategically placed throughout the area, on the alert for any signs of trouble that, thus far, never materialized.

But then, at about 11:45 p.m., Capt. Rodriguez received the call that no law enforcement officer wants to hear in a crowded venue.

“Shots fired.”

“Immediately, we just ran to the location where we heard the shots,” Capt. Rodriguez said. “By the time we got there, there was no one actively engaged in the shooting, so the question was, ‘Who is the suspect?’ Now you have a wide variety of potential suspects, but you want to prevent further loss of life. We didn’t know what we had or who we had or how many we had, so we just went ahead and cleared downtown Fort Myers — a pretty excessive crowd in the thousands — in about 14 minutes.”

The shooter, who has never been apprehended, had sprayed gunfire into a crowd, killing one person and wounding six others. In spite of that, there is one thing everyone agrees upon: It could have been a lot worse.

It was a very different scenario than in many other active shooter situations, where the perpetrator is identified, and often caught in the act. It’s certainly different from the incident where Devin Patrick Kelley killed 26 at First Baptist of Sutherland Springs, Texas, earlier this month. And that shooting was very different from Stephen Paddock mowing down 58 and injuring 546 when he opened fire from his hotel room on a crowd attending a concert in Las Vegas last month. Which was different from Sandy Hook Elementary School in Connecticut, where Adam Lanza took 26 victims — 20 of them children — in 2012. Or Omar Mateen’s slaughter of 49 patrons of Orlando’s Pulse nightclub last year.

“Every circumstance can be very, very different,” said Charlotte County Sheriff Bill Prummell. “From what recent history has taught us, we could be facing anything at any time at any place. Your perpetrators nowadays are not using just firearms. They’re using vehicles, blades, explosives.”

Even so, there are enough similarities to allow the law enforcement community to address the questions plaguing us: What kind of individual would so unconscionably perpetrate such crimes? Can they be identified in advance, potentially preventing tragedy and the massive loss of human life? What should a bystander do in an active shooter situation to avoid becoming a victim?

The answers to these questions are not always as easy as we’d like to think.

## Who are you?

The FBI defines an active shooter as one or more individuals actively engaged in killing or attempting to kill people in a populated area. Unlike a defined crime, such as a murder or mass killing, the “active” aspect allows that both law enforcement personnel or civilians have the potential to affect the outcome of the event based upon how they respond.

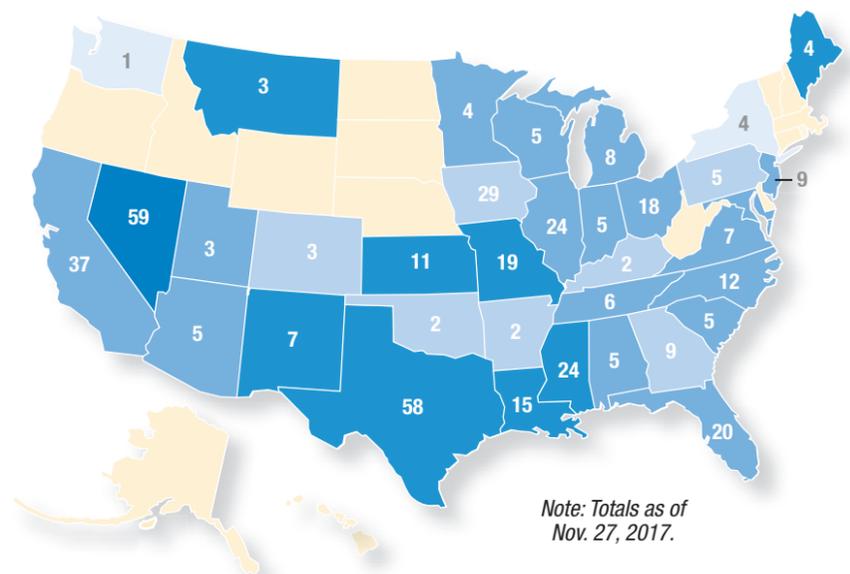
Thus, for example, Kelley could have presumably murdered more victims

## Mass shootings by state

Until Stephen Paddock opened fire at a Las Vegas country music festival, Texas had the highest number of deaths by mass shooting in the nation in 2017. Because of Nevada’s small population, it is up to 20 mass shooting deaths per one million people this year. The map below rates each state for mass shooting deaths per million and gives the total deaths for the year.

Mass shooting deaths per one million by state in 2017.

0-0.3 0.3-0.7 0.7-1.9 1.9-7.7 20 No mass shootings



SOURCE: GUN VIOLENCE ARCHIVE

SCOTT SLEEPER / FLORIDA WEEKLY

in the Texas church had he not been engaged by a gun-wielding private citizen.

That there has been an increase in active shooter incidents over the last nearly two decades is not a matter of debate — only by how much. A controversial report released by the FBI in 2013 has come under scrutiny for its criteria, claiming a higher percentage in frequency than statistics indicate. Everyone would agree, however, that this type of event occurs all too often.

A separate FBI document giving single-paragraph descriptions of active shooter incidents in the United States from 2000-2016 is 30 pages long. And a report from the Congressional Research Service — which mass shootings are defined as those in which shooters select victims somewhat indiscriminately, and kill three or more people — place Las Vegas as the 38th mass shooting in the nation this year. Add to those the incidents that have occurred outside of public places, and the tally rises to 307 ([www.shootingtracker.com](http://www.shootingtracker.com)).

The active shooter phenomenon is made all the more frightening for its unpredictability.

“Although risk can be assessed,” according to a presentation by Patrick Diggs, a behavioral health consultant in St. Petersburg, “violence is impossible to predict.”

“Most shooters want to produce the most casualties within the first couple of seconds of firing, so they pick the highest concentration of people by firing into crowds,” said Robert Scali, a veteran Green Beret, former bodyguard for Hollywood action star Steven Seagal, and author of “The Unconventional Close Protection Training Manual,” which has several chapters pertaining to active shooters. “It’s historically the same thing. It’s a mindset. A lot of people who commit these acts are not trained, but they have casualty-producing weapons.”

There is no practical profile to help us pinpoint a potential shooter. What can be gleaned is that attacks are rarely random, and are usually the product of organized thinking and behavior. It is not uncommon for them to suffer from borderline personality disorder, narcissistic personality disorder or a sociopathic personality.

According to Mr. Diggs, active shooters might exhibit certain traits such as a belief that they are being treated unfairly, a history of threats or intimidation or a tendency toward violent behavior, substance abuse, an obsession with firearms and volatile or impulsive behavior. Also, they are usually male, paranoid, do not

take well to criticism and hold a grudge. They are also likely to know at least one person at the kill site.

In the interest of prevention, the persons most likely to notice these behaviors — especially if they have been worsening over time — are usually friends or family members.

“If anything looks out of the ordinary, make sure you report it to law enforcement,” said Capt. Rodriguez. “It might be someone you know personally who’s starting to talk out of character about doing something. A family member will notice something out of whack, or a person starting to act differently. If we could catch it early, we could prevent loss of life.”

If the worst does occur, however, individuals need to prepare physically and mentally to respond to an active shooter incident.

## Practice makes perfect

In the early 1990s, a new slang phrase crept into the American lexicon — “going postal.” The term evolved from several acts of workplace violence committed at U.S. Postal Service facilities in various locations over several years.

Postman Patrick Sherrill was the catalyst for the trend, killing 14 fellow USPS employees and wounding six in a 1986 incident in Edmond, Okla. Two more such events followed in 1991, and another two in ’93.

While the series of shootings jarred the American culture, it was the Columbine High School massacre that launched the realization that law enforcement needed to revise their active shooter protocols.

“Columbine changed police strategies,” Capt. Rodriguez said. “We don’t just sit and wait for the SWAT team. We don’t have that option. We’ve changed drastically on how we do our active shooter scenarios.”

“We teach that the first one or two deputies on scene are going to go in and locate the threat immediately,” Sheriff Prummell said. “They’re not waiting. They’re going in to secure the threat by whatever means necessary.”

While the law enforcement agencies contacted by *Florida Weekly* declined to discuss specific operational plans, each one claimed to have several different ways to respond, depending on the situation. They not only plan it, they train for it.

“Today, training is more than ever in law enforcement,” Sheriff Prummell said. “It used to be considered more or less a job, but now it’s a profession. We are very highly educated and highly

trained in everything we do.”

Last year, the Palm Beach County Sheriff’s Office participated with other agencies in an elaborate active shooter training exercise at Palm Beach International Airport. Actual employees were included so that they, too, could get a taste of what might occur during an actual shooter situation and how they should respond. Rounding out the exercise were numerous civilians role-playing victims who had been shot and wounded or killed, complete with sprays of blood surrounding their bodies.

The PBCSO’s roughly three-minute video can be seen on YouTube (<https://youtu.be/C9KC9enwVV4>).

“Columbine got this all started in 1999,” said Capt. John Barkley, administrative services captain and commander of the SWAT team for the Naples Police Department. “We’ve been training for active shooters since then. Years ago, we went away from just the schools. Every officer goes through vector shooter training every year. Of course, we’ve expanded this to offices and malls. We’ve have opportunities to train off-hours at these venues, which is beneficial for the public that we’ve trained to handle these situations.”

Law enforcement response protocols aren’t all that have changed. The rash of mass shootings, especially over the past several years, has emphasized the need for law enforcement to educate the public on how to respond to active shooter situations.

## No time for time

At a conference on active shooters from a law enforcement perspective delivered in February at St. Petersburg College, Lawrence Hickman of the Boston Police Department’s SWAT team cited the following statistics:

- The average active shooter incident lasts 12 minutes.
- Thirty-seven percent last less than five minutes.
- Forty-three percent of the time, the crime is over before police arrive.
- In 57 percent of the shootings, an officer arrives while the shooting is still underway.
- Patrol officers are most likely responding alone or with a partner. When responding alone, 75 percent had to take action.
- A third of those officers who enter the incident alone are shot by the intruder.

In short, by the time law enforcement arrives or is able to engage the shooter, it will likely be too late before the tally of victims racks up. So agencies are training civilians how to protect themselves.

The agencies that *Florida Weekly* contacted all offer training on demand.

“If requested, we’ll come out and assess the business and give them some ideas of what they can do and how they could respond if something like that were to occur,” Sheriff Prummell said. “It helps us, too, because our teams will go through the buildings and we’ll get a better idea of the layout and what we can do if, God forbid, we need to respond.”

The Charlotte County Sheriff’s Office, like many agencies, maintains blueprints of hospitals, schools and other buildings so that first responders will have a “lay of the land” when they enter a structure to locate the shooter.

Last year, the agency participated in “Active Shooter in Healthcare Settings - Survival Skills, Exercise and Workshop,” a multi-agency initiative that used the Charlotte Harbor Event & Conference Center in Punta Gorda as a training ground.

“I think it’s the first time it was done in Charlotte County,” said Lynne Stickley, emergency planning specialist who was also named this year’s Public Safety Employee of the Year. “It was started

through the Suncoast Disaster Healthcare Coalition. We had a contract with St. Petersburg College that specializes in this type of training. How this came about is I had attended this event in Pinellas County, and I told the coalition we need to have one in our area.”

Similar training from the Collier County Sheriff’s Office helped nurse Tracy Ramsay, who was able to remember what she was taught and retain her composure when she and her husband found themselves under fire during Pad-dock’s fusillade in Las Vegas.

“Years ago, we used to teach people to just hunker down,” Sheriff Prummell said, “but these incidents have taught us to relook at this very differently. And it’s something as simple as Run-Hide-Fight.”



Palm Beach County Sheriff’s Office active shooter training at Palm Beach International Airport.

COURTESY PHOTO

**Hidden wisdom**

“Run-Hide-Fight” is the most popular protocol taught to civilians. In truth, it’s only one of a few potential responses.

“I am a certified instructor in several of the other nationally recognized models for active shooter response for civilians,” said Sgt. Neal Bohannon of the Collier County Sheriff’s Office. “What I will tell you is, at the core, they’re all the same. Each their nuances but at the core, those concepts are the same. Whether you call it ‘run’ or ‘evacuate,’ it’s the same thing. But the concepts are all valid. We use Run-Hide-Fight because it’s easier for our citizens to remember.

In virtually all of the protocols, the first response should be to run — that is, to get away from the shooter’s location immediately.

However, the trick is that it must be done safely, without putting yourself in the shooter’s line of fire.

“It’s important for people to be flexible, to know your surroundings,” Capt. Barkley said. “Don’t get hung up on doing one certain thing. If you can escape, that’s always going to be the best thing. Run away from it.”

Mr. Scali believes in one critical step before running.

“I had this thing where I used to train my children,” Mr. Scali said. “I would say, ‘Here’s what you do if you hear gunfire, in any situation. Get on one knee, assess the situation and move in the opposite direction of the gunfire.’ These are very simple directions, but it’s a plan, and having some kind of plan keeps people alive. When you’re on one knee, you’re lowering yourself as a target, especially if someone’s firing into a crowd chest high.

“When I teach people about personal protection, I teach them the same thing: Don’t react — act. Reacting to a situation is the worse thing you can do. Everyone is going to herd toward the exit, which creates a bottleneck effect, which creates a larger target for the shooter.”

“One thing we try to tell people is don’t be the one to say, ‘It’s probably just fireworks — I don’t think that’s gunfire,’” said Capt. Barkley. “Be the one to be the first one to run. You can always be the one to come back later and say, ‘I’m sorry, I thought it was gunfire. I didn’t know it was the backfire from a car or someone popping balloons.’”

When running isn’t feasible, the Hide portion of the equation kicks in. If pos-

sible, this should include barricading the entrance to your location. It almost means eliminating any evidence that might alert an active shooter to your presence.

“While barricaded, turn off the lights, minimize any noise — turn off your cell phone ringers, your TVs, anything like that,” Sheriff Prummell cautioned. “Remain quiet. It’s like hide-and-seek. You don’t want to give yourself away, so you want to be as quiet as possible.”

In the event the shooting is taking place in an open area, take cover. But the cover must be protective.

“There’s a difference between cover and camouflage,” Mr. Scali noted. “Cover is caliber-dependent. If someone’s firing a rifle and you get behind something, it had better be enough to stop a rifle round. Camouflage will not stop incoming bullets, where cover will.”

Once you’re safely barricaded, stay there until met by a law enforcement officer.

“I know emotions run high,” said Capt. Rodriguez. “Some people can remain calm; some can’t. We understand that, but you have to understand that, as law enforcement, we have to make sure the threat is neutralized. We don’t know how many shooters are involved. There are multiple examples where there was more than one shooter. I’ve actually seen some research data that they plan this way, where one suspect will go first. Once that suspect is neutralized, there’s the potential that another, sometimes multiple suspects will engage.”

When the good guys do arrive, “You need to be very clear on what the law enforcement officer is telling you,” Capt. Barkley said. “We’re going to tell you to have your hands up in the air, open your hands, don’t carry stuff with you, don’t have your cell phone in your hand or anything like that, don’t point, try not to scream, and we will come and get you and let you know when it’s safe. You will be escorted out of there. Whatever the situation is, we’re always going to assume there’s more than one shooter. We’re going to search the entire area.”

While the Run and the Hide are the safest alternatives, there are times when your luck runs out. There’s nowhere to go, no escape — and you find yourself face to face with a shooter who has every intention of killing you.

That leaves only the scariest option.

**Startle and swarm**

“The last case scenario — if you can’t run and you’re unable to hide — is you’ve got to fight,” Sheriff Prummell said. “You’re not going to have a choice in the matter.”

Robert Tirollo is a former Lee County Sheriff’s Office SWAT team commander who is now a shooter response training instructor teaching the ALICE protocol (Alert-Lockdown-Inform-Counter-Evacuate) — to civilians as well as a law enforcement protocol called RAIDER to SWAT teams around the country. ALICE’s Counter is equivalent to Fight — although “fight” might conjure imag-

es of trading fisticuffs with a shooter, which is not the preferred technique to use.

“Counter is not to fight the bad guy — that’s law enforcement’s job,” Mr. Tirollo explained. “Counter interrupts the thought process. If I throw something at your face while I’m in the middle of talking to you, your normal subconscious response is going to be what we call either a primeval flinch or a startle response. When something comes at your face that you don’t expect, your eyes are going to close, your head is going to turn, your hands are going to come up to protect your face. That’s a natural defensive reaction for any human being. ... If their hands are in front of their face in defense mode, they’re not going to be able to accurately shoot.”

The technique works best with a group confronting the attacker.

“You’ve got a bunch of people throwing coffee mugs, books, water bottles, shoes, staplers, tape dispensers, whatever at the bad guy, that is enough to completely throw off their thought process and put them into defense mode.”

But it doesn’t stop there.

The other aspect of Counter is swarm, in which several people all grab the shooter at the same time — “no fighting, no pressure points, nothing crazy,” he specified — just each person grabbing an arm, a leg, a head — whatever’s within reach — and dropping their body weight to take the attacker to the ground.

This way, the shooter can be restrained until law enforcement arrives.

Mr. Tirollo likens it to using a fire extinguisher while waiting for firefighters to respond.

“It’s a tool, not an end-all,” he said. “It’s like using CPR. You still call 911, but it allows you to buy time until help arrives.”

Because the worst thing a potential victim can do, he emphasized, is nothing.

“If I would tell everyone just one most important thing, it would be: Do something,” Mr. Tirollo said. “Theodore Roosevelt had a great quote. He said, ‘In any moment of decision, the best thing you can do is the right thing, the next best thing is the wrong thing, and the worst thing you can do is nothing.’ If you sit there and do nothing, you are nothing but a stationary target. Evacuate, barricade, counter — do something.”

“You have to pick up whatever you can to use as a weapon,” Sheriff Prummell said. “You’re basically fighting for your life at that point. You can’t run, you can’t hide, you are confronted right there. It’s you or the shooter.”

No matter what the circumstance, always look for the option that might allow you to stay alive. And when you find it, take it. There have already been too many victims. ■

**CALL 911 ONLY WHEN IT'S SAFE TO DO SO**

**RUN**

- HAVE AN ESCAPE PLAN
- EVACUATE
- LEAVE YOUR BELONGINGS
- HELP OTHERS IF POSSIBLE
- DO NOT MOVE WOUNDED PEOPLE

**HIDE**

- GET OUT FROM SHOOTER'S VIEW
- LOCK DOORS AND BLOCK THEM WITH FURNITURE
- KEEP YOUR OPTIONS FOR MOVEMENT
- SILENCE PHONE
- BE QUIET

**FIGHT**

- ACT AGGRESSIVELY
- INCAPACITATE THE ACTIVE SHOOTER
- THROW OBJECTS
- YELL AND CALL FOR HELP
- FIGHT ONLY AS A LAST RESORT**
- BE PREPARED**

**CALL 911**

- CALL 911 WHEN YOU ARE SAFE
- GIVE INFORMATION TO THE OPERATOR
- FOLLOW THE INSTRUCTIONS OF POLICE OFFICERS
- DROP ANY OBJECT
- KEEP HANDS VISIBLE

**WHEN LAW ENFORCEMENT ARRIVES**

**in the know**

**About active resources**

>> **FBI:** The FBI maintains a web page of resources for dealing with active shooters at [www.fbi.gov/about/partnerships/office-of-partner-engagement/active-shooter-resources](http://www.fbi.gov/about/partnerships/office-of-partner-engagement/active-shooter-resources)

>> **ALICE training:** There will be a class on the ALICE response for civilians from 8 a.m.-4 p.m. Monday and Tuesday, Jan. 22 and 23, at the Fort Myers Police Department, 2210 Widman Way. For details: [www.cvent.com/events/alice-instructor-certification-training-fort-myers-police-department-fort-myers-fl/event-summary-a6729b93240d4dbc82506d5e7b184e44.aspx?Refid=00000](http://www.cvent.com/events/alice-instructor-certification-training-fort-myers-police-department-fort-myers-fl/event-summary-a6729b93240d4dbc82506d5e7b184e44.aspx?Refid=00000)

>> **Training exercise video:** Watch the highlights of a Palm Beach County Sheriff’s Office active shooter training at Palm Beach International Airport at [www.youtube.com/watch?v=C9KC9enwV4](http://www.youtube.com/watch?v=C9KC9enwV4)

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## Conservancy invites kids to come for winter camp

Wondering what to do with the kids/grandkids over the holiday school break? Sign them up now for a couple of days of winter camp at the Conservancy of Southwest Florida. It takes place from 9 a.m. to 4 p.m. Wednesday and Thursday, Dec. 27-28.

Geared for children in second through fifth grades, sessions offer a combination of outdoor adventures, live animal encounters and engaging nature-based activities.

"Camp programs at the Conservancy offer fun opportunities for the budding environmentalist to get outside and explore the world around them," said Rob Moher, president and CEO of the Conservancy of Southwest Florida. "We look forward to taking our campers along exciting adventures as we work to educate and inspire the conservationists of tomorrow."

Campers will take on the role of wildlife biologists in the field as they journey through the habitats of Southwest Florida's wildlife, exploring the sanctuary ecosystems of birds on the move and getting an up-close view



COURTESY PHOTO

Young campers aboard one of the Conservancy's battery-powered pontoon boats during last year's winter camp.

of the mighty manatee. They'll trek on trails through estuaries and along nearby rivers to observe wildlife with Conservancy naturalists as they learn how animals change their behavior in Florida's winter season.

Tuition is \$60 per day for Conservancy members, \$80 per day for others. To sign up or for more information, visit [www.Conservancy.org/Camps](http://www.Conservancy.org/Camps). ■

## Come one, come all to Chanukah party

The Jewish Federal of Collier County, along with area synagogues and several other organizations, invites everyone to a community Chanukah celebration at 5 p.m. Wednesday, Dec.



13, on the lawn at Mercato. All are welcome to enjoy the lighting of the menorah and music by the Naples Klezmer Revival Band. A kids' corner will offer free craft activities, and food will be available for purchase. ■

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# BEHIND THE WHEEL

## Stick shifts put the econobox fun in your hands



For most of us, a car is chiefly an appliance. Something that can reliably get us to work, take the kids to sports practice or run to the store — and likely do all three in the same day. That's why reliability is so high on our shopping lists, that when looking for something new, we just assume it's already going to be as faithful as the dishwasher.

But if constancy, practicality and affordability are the top requirements, they don't necessarily need to be a tradeoff for driving excitement. And while a family-priced Ferrari is still likely never going to happen, there's a simple solution that few people utilize: stick shifts.

The manual transmission has been thought of as an option for high performance vehicles. But that's not completely true anymore. The world of gearboxes has evolved over the last decade. Exotic sports cars now look to race-developed dual-clutch transmissions that let computers produce quicker 0 to 60 mph times than the same vehicle with a traditional manual transmission. That makes stick shifts a badge of honor for those who want added driving involvement.

More than just fun, the manual transmission is a lesson in economics. The average price of a new car is creeping up toward \$35,000 in this country. It might not feel that steep, because there are big rebates that take out some of the sting. But not every car needs to even crest \$30K, especially when it's a college grad's first car, a family's second vehicle or anyone else who would like to stay budget friendly.

Manual transmission cars usually start at the bottom of the price scale and are phased out somewhere around \$20K as option and trim levels escalate. They'll return when cars like the Corvette are on the shopping list, but the ones we're thinking about here hit the heart of the practical and value market — compact family sedans like the Chevrolet Cruze, Ford Focus, Honda Civic, Hyundai Elantra, Mazda3, Nissan Sentra and Volkswagen Jetta.

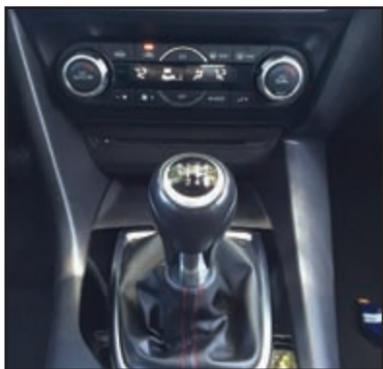
We know there is an intimidation factor to rowing through the gears, but take some time to investigate how benign the undertaking is in reality.

The Volkswagen Jetta is a nice example for beginners. Its standard five-speed manual transmission has good spacing between gears and a shift linkage that feels like rigid pathways guiding each shift. The clutch is light and forgiving, and so it's not a burden in everyday traffic.

But more than just comfortable, the stick shift adds a new dimension to the VW's motor. Anyone shopping at the local VW dealer might want to drive the manual and automatic Jettas back-to-back. The base 1.4-liter turbo is an ideal power plant with low-displacement efficiency for highway cruising and a turbocharged boost for acceleration.

The automatic car feels confident on the road and there's good acceleration from the six-speed auto gearbox (a \$1,000 option.) But for those who can find a stick shift, there's an extra kick of youthful energy.

This may be a sensible car with massive backseat space and plenty of room to carry luggage, but the driver feels much more connected by rowing through the gears. And when no one is looking, a sports-car like burst of acceleration is only a downshift away. This helps the very family-friendly Jetta feel like a more exotic Euro-



pean. No one will mistake the experience for a Porsche, but it's always nice to know that practicality also has a pulse.

This is far from a perfect scenario. Crossovers are more popular in today's market, and most of them come standard with automatic transmissions. Plus, while all the sedans named in this article (and more) come standard with a five- or six-speed manual transmission, dealers don't carry very many. In fact, because stick shifts are in the minority, car companies have worked to get their automatics to

shrink the fuel economy advantage these used to enjoy.

But these budget-friendly manual cars are a reminder that enthusiasts don't have to own driving gloves and know their mechanic by name. Stick shifts, although a rarity, provide that wonderful moment when a car-like appliance can also unleash a burst of excitement. After all, you may drop the kids off at soccer practice, but you get to make the journey home by yourself. ■



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**VERONA LAGO** – 18361 Vicenza Way  
4 BR/3½ BA + DEN Spectacular Waterfront Estate Home - \$1,999,000



**RAVENNA** – 11001 Via Tuscany Lane, #201  
3 BR/3 BA + DEN Expansive Lake View - \$1,399,000

**RAVENNA** – 11051 Via Tuscany Lane, #102  
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**NAVONA** – 17483 Via Navona Way  
3 BR/3½ BA + Den Waterfront Residence w/Boat Dock - \$1,395,000



**VIVALDI** – 10791 Vivaldi Court #1603  
3 BR/3½ BA Beachfront Residence - \$990,000



**MONTELAGO** – 18050 Montelago Court  
4 BR/3 BA Lake & Golf Course Views - \$930,000



**BELLINI** – 10621 Via Milano Drive #1501  
2 BR/2 BA + DEN Wide Lake Views - \$775,000



**MIRASOL** – 10723 Mirasol Drive, #209  
3 BR/3½ BA + DEN Beachfront Residence - \$749,500



**BELLAVISTA** – 10221 Bellavista Circle, #202  
3 BR/2 BA Coach Home w/Lake & Golf Course Views - \$475,000



**VALENCIA** – 10020 Valiant Court, #101  
2 BR/2 BA + DEN 1st Floor Residence w/Lake Views - \$314,900

**VALENCIA** – 10030 Valiant Court, #102  
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# FLORIDA SOUTHWESTERN STATE COLLEGE

## Stalking impacts the average person

BY RICK PARFITT

Director of Public Safety, FSW

From news stories we hear of “fans” stalking celebrities, but this crime mostly affects the average person. The accelerating technology changes make cyber-stalking, a sinister dimension of using the internet to stalk another person, a growing threat. Additionally, stalking technology outpaces legislation, and this crime has always been misunderstood and under-reported.

Think back to your youth, what technology was available compared to today’s “tools” a stalker can use to commit their crimes?

### What does a stalker look like?

There are no profiles of stalkers, but there are warning signs and red flags related to someone’s behavior. A stalker can be anyone and the reasons that people engage in stalking are complex and varied. Some of the common tactics include physical surveillance, following, showing up at places without a legitimate reason, waiting at places for their “target.” There are unwanted phone calls, texts, emails, cards, leaving unwanted items, presents, and flowers. Some stalkers trespass or damage property. With the advent of social media, stalkers

post information or spread rumors on the internet and engage in “proxy stalking” or inciting “innocent” third parties to stalk by impersonating the victim on social media or in chat rooms. In one case a stalker posted a woman’s name and phone number saying she has “rape fantasies”; she received calls, emails and even people showing up at her door.

### Impact of stalking

According to the Stalking Resource Center (SRC), 1 in 12 women and 1 in 45 men become stalking victims during their lifetime. They felt fearful or believed that they or someone close to them would be harmed or killed. The SRC reports that most stalking victims are stalked by someone they know, and as a result suffer from anxiety, insomnia, social dysfunction, and severe depression at higher rates than the general population, especially if they’re followed or have property destroyed.

Of the various typologies of stalkers, the most common are the intimate partner stalkers. According to the National Institute of Justice, a study of domestic violence police records concluded that domestic violence cases with elements or charges of stalking were more threatening and violent than domestic violence cases without stalking.



### Intimacy effect

Postulated by Calhoun and Weston in their book, “Contemporary Threat Management: A Guide for Identifying, Assessing, and Managing Individuals of Violent Intent,” the closer the interpersonal relationship or degree of intimacy between a person making a threat and the victim, the greater the likelihood of threats being carried out. Intimacy is based upon the subject’s perception of the relationship, which may be delusional and completely unknown to victim.

Since the murder of actress Rebecca Schaeffer in California in 1989, there are stalking laws in every state and the federal government. Police and court protocols and procedures have improved and evolved and Threat Assessment and Threat Management are becoming a standard of practice.

### The new standard: Threat assessment and threat management

Defined in a number of research studies, including those published on the U.S. Secret Service National Threat Assessment Center website, Threat Assessment is a fact-based method of assessment and investigation. Its focus is on an individual’s patterns of thinking and behavior to determine whether, and to what extent, he or she is moving toward an attack on an identifiable target, or on what we call the “pathway to intended or targeted violence.”

Threat Management is the logical next step and involves managing behavior through interventions and strategies designed to disrupt or prevent an act of targeted violence.

### What to do

Training our families, students, employees and others to be aware of their surroundings is a common theme, but we must further educate them to trust their instincts in matters of safety and protection. Schools and workplaces are creating Threat Management Teams — cross functional, multidisciplinary teams to assess threatening situations and develop threat management plans. This will be the trend of the future. ■

— Rick Parfitt is director of public safety at Florida SouthWestern State College.



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# GET OUT FOR A GOOD CAUSE

■ The third annual **Collier County Public School 5K Walk-Run** sets out at 8 a.m. Saturday, Dec. 2, at the Dr. Martin Luther King Jr. Administration Center, 5775 Osceola Trail. Participants can choose the timed, competitive 5K, the 5K fun run/walk or the 1-mile. Sign up at [www.collierschools.com](http://www.collierschools.com). All proceeds from registration fees will support health and wellness initiatives for CCPS students.



COURTESY PHOTOS

**Naples Velo Club's charity bicycle ride to benefit victims of Hurricane Irma raised \$6,500 for the Guadalupe Center, a nonprofit organization focused on promoting education to break the cycle of poverty in the Immokalee community. Shown here are Greg Pelican, Frank Kistler Jr., Amy Chancy, Don Rupprecht, Sundi Faith and Mike Silverman.**

■ **Pilot Club of Naples** hosts its Pilot Holiday 5K Walk/Run on Sunday morning, Dec. 10, at North Collier Regional Park. Registration is \$15-\$40. For more information, call 289-8968 or visit [www.pilotclubofnaples.org](http://www.pilotclubofnaples.org).

■ **Girls on the Run of Collier County** holds its fourth annual Reindeer Dash on Saturday morning, Dec. 16, at Community School of Naples. Participants can enjoy seasonal treats and a visit with Santa and his elves. Registration is \$15-\$35. To sign up or for more information, visit [www.gotrcc.org](http://www.gotrcc.org).

■ **The Fed Cup VIII** to benefit the

Jewish Federation of Collier County takes place Sunday, Dec. 17, at Twin Eagles Golf & Country Club. The shotgun start is at 9 a.m. For more information, email Kevin Aizenshtat at [Kevin@gcipc-naples.com](mailto:Kevin@gcipc-naples.com).



**The 12th annual Run for the Paws to benefit Humane Society Naples sets out at 8 a.m. Saturday, Jan. 27, at Naples Municipal Airport. Well-behaved, leashed dogs are welcome to participate alongside their humans in the timed 5K walk/run. Registration is \$25. For more information or to sign up, call 643-1555 or visit [www.hsnaples.org](http://www.hsnaples.org).**

■ Start the New Year off on the right foot by doing the **Dave Cranor 5K** at 8 a.m. Monday, Jan. 1, at Lowdermilk Park. And after the free race, stick around for the 2018 Big Dave Polar Plunge (no wetsuits allowed) in the Gulf of Mexico. Registration for the plunge is \$20, with

all proceeds benefitting Drug Court Kids. Sign up at [www.runsignup.com](http://www.runsignup.com), or for more information, call Big Dave at 435-0939.

■ The 16th annual **NAMI-Collier Walk: "Steps of Hope"** is set for Saturday morning, Feb. 17, at Cambier Park. NAMI is the National Alliance on Mental Illness. For information about participating, volunteering, sponsoring or donating raffle items, call 260-7300 or email [alex@namicollier.org](mailto:alex@namicollier.org).

■ **New Horizons of Southwest Florida** hosts the ninth annual Swing for New Horizons golf tournament Saturday morning, May 5, at Worthington Country Club. Registration for \$150 includes lunch, awards ceremony, stories from New Horizons students and a performance by the Super Kids Club Choir. To sign up or for more information, call 948-4146 or [www.newhorizonsofswfl.org](http://www.newhorizonsofswfl.org). ■

— Email news about charity sports events to [Cindy Pierce](mailto:Cindy.Pierce@floridaweekly.com) at [cpierce@floridaweekly.com](mailto:cpierce@floridaweekly.com).

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# Gulfshore Playhouses purchases land for a new home

SPECIAL TO FLORIDA WEEKLY

Gulfshore Playhouse has successfully closed on a 3-acre parcel at the corner of First Avenue South and Goodlette-Frank Road. The land at the northern end of The Shoppes at Naples Square, a mixed-use space of retail and restaurant space being developed by The Ronto Group, will be the home of a multi-million dollar performance and education center and for the professional theater company.

Plans for the complex include two theatrical spaces; an education wing supporting programs for children, adults and families; a welcome garden; and a grand lobby featuring an atrium café.

"This state-of-the-art complex will enable

us to produce a broader season with large-cast musicals, more new works and fresh content created in conjunction with Broadway producers," said Kristen Coury, founder and producing artistic director of Gulfshore Playhouse. "We look forward to creating a welcoming, creative and art-filled space."

Naples Mayor Bill Barnett called the news "exhilarating" for the entire Naples community. "It was once a dream that will now become a reality," he said.

Bob Harden, chairman of the board of directors for the theater company, expressed thanks to all who have supported the Gulfshore Playhouse vision. "What started as a passion to create art and fill a niche in current offerings has evolved into a thriving institution that has engaged more than a

quarter of a million patrons through professional live theater productions," he said.

Quiet phase fundraising is underway, and architectural planning has commenced. Additional project details will be announced at a future date; project assistance is being provided to Gulfshore Playhouse by the owner's representative, Pizzuti Solutions.

Gulfshore Playhouse was founded in 2004. Ken Ludwig's "Leading Ladies" kicked off the 2017-18 season and is on stage through Dec. 10 at The Norris Center. For ticket information, call 866-811-4111 or visit [www.GulfshorePlayhouse.org](http://www.GulfshorePlayhouse.org).

For more information about the new facility, call 261-7529. ■

**NOTICE OF PUBLIC SALE:** Self-storage Cube contents of the following customers containing household and other goods will be sold for cash by **CubeSmart** - 11400 Tamiami Trail E Naples FL 34113 to satisfy a lien on December 13th, 2017 at approximately 10:00 AM on-line at [www.storagetreasures.com](http://www.storagetreasures.com).

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Jennifer Martha Casasnovas  
Charles W Orsini  
Anais G Molina

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## In local stores or online, be a smart holiday shopper

Throughout the holiday season, Collier County Sheriff's Office deputies will patrol area malls and shopping centers in cars and on horseback. They'll also use the agency's Skywatch Sentinel to help keep a close eye on shopping center parking lots.

CCSO also reminds shoppers to follow these safety tips when making the rounds to local stores:

- Shop during daylight hours when possible. If shopping at night, take a friend or family member and park in a well-lit area.

- Avoid wearing expensive jewelry.

- Do not carry a purse or wallet, if possible. They are prime targets in crowded areas. Keep cash in your front pocket.

- Avoid carrying large amounts of money.

- Be alert to your surroundings.

- Don't leave purchases, wallets or purses in unattended vehicles.

- When you are ready to go home, locate your keys and have them in your hand before you head to your car.

CCSO also offers these tips to protect online holiday shoppers from cyber-fraud:

- Use companies you know.

- When making purchases online, make sure the website you are using



is secured with "https://www..." in the URL and make certain the padlock symbol is on the bottom of your browser.

- Read the company's privacy statement carefully. Will they sell your personal information to other companies?

- Trust your instincts. If something doesn't seem right, then it probably isn't.

- Limit the amount of personal information you give out.

- Print all online receipts.

- Consider obtaining a credit card that you use only when shopping online to easily keep track of all your purchases.

- If possible, call in your order.

- Notify the issuer if your credit card is lost or stolen. ■

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# NEWS OF THE WEIRD

BY THE EDITORS AT ANDREWS MCMEEL

Distributed by Universal Press Syndicate

## Unclear on the concept

The Detroit Police Department got a little carried away on Nov. 9 while trying to address a persistent drug problem on the city's east side. Two undercover special ops officers from the 12th Precinct were posing as drug dealers on a street corner when undercover officers from the 11th Precinct arrived and, not recognizing their colleagues, ordered the 12th Pre-

cinct officers to the ground. Shortly, more 12th Precinct officers showed up and the action moved to a house where, as Fox 2 News described it, a turf war broke out as officers from the two precincts engaged in fistfights with each other. An internal investigation is underway, and the police department has declined comment.

## Rude awakening

A family in Vero Beach were rudely awakened early on Nov. 11 when Jacob Johnson Futch, 31, climbed onto their roof to, as he later told authorities, carry out a meeting with an agent of the Drug Enforcement Agency. WPTV reported the family didn't know Futch and called

Indian River Sheriff's deputies to say that someone was stomping on their roof, yelling and howling. When asked, Futch admitted injecting methamphetamines earlier that morning. He was charged with trespassing and held in the Indian River County jail.

## The continuing crisis

An unnamed man in Frankfurt, Germany, called police 20 years ago to report his Volkswagen Passat missing, believing it had been stolen. In November, the car was found just where the driver had left it, according to Metro News — in a park-

ing garage that is now scheduled to be demolished. Police drove the 76-year-old to the garage to be reunited with his car, which is unfit to drive, before sending it off to the scrap heap.

## Flying solo

Office workers at Cambridge Research Park in Waterbeach, Cambridgeshire, England, feared the worst as they rushed outside on Nov. 13 after watching a hot air balloon crash into a fence in their parking lot. Strangely, no one was in the basket of the balloon, although the gas canister was still running. Eyewitness Jack Langley

told Metro News: "Either they had bailed out and jumped out before crashing or the balloon escaped from its mooring lines." Cambridgeshire Police later discovered the balloon had taken off when the pilot got out of the basket to secure it to the ground.

## Bright Ideas

■ Dunedin, New Zealand, police Sgt. Bryce Johnson told Stuff.nz that he's seen people reading newspapers, putting on makeup and using their mobile phones while driving, but pulling over a driver who was playing bagpipes while driving, as he did on Nov. 15, was a first for him. "His fingers were going a million miles an hour," Johnson said. The driver, who admitted to being a bagpipe player, said he was only doing "air bagpipe," and a search of the car did not turn up the instrument. He was released with a warning, but Johnson urged other drivers to

keep both hands on the wheel at all times. ■ The Hopkinton, Mass., Police Department cited an unnamed driver of a Buick Century on Nov. 12 for making their own license plate out of a pizza box and markers. The plate, which reads "MASS" at the top and sports a sloppily rendered six-digit number, prompted police to post some helpful warnings to creative citizens on its Facebook page and resulted in charges including operating an uninsured and unregistered vehicle and attaching "fake homemade" plates.

## Crime report

In the wee hours of Nov. 5, before the McDonald's in Columbia, Md., had opened, a woman reached through the drive-thru window and tried to pour herself a soda, but she couldn't reach the dispenser. The Associated Press reports that, rather than driving down the road

to a 24-hour restaurant, she can be seen on surveillance video squeezing herself through the drive-thru window, pouring herself a soda and collecting a box full of unidentified items before taking off. The thief remains at large.

## Oh, Canada

Montreal police may win the Funsuckers of the Year award after pulling over 38-year-old Taoufik Moalla on Sept. 27 as he drove to buy a bottle of water in Saint-Laurent. Moalla was enthusiastically singing along to C+C Music Factory's song "Gonna Make You Sweat" when a patrol car pulled behind him with lights and sirens blaring. Officers directed him to pull over, and four officers surrounded Moalla's car. "They asked me if

I screamed," Moalla told CTV News. "I said, 'No, I was just singing.'" Then he was issued a \$149 ticket for screaming in public, a violation of "peace and tranquility." "I understand if they are doing their job, they are allowed to check if everything's OK," said a "very shocked" Moalla, "but I would never expect they would give me a ticket for that." His wife, however, said she wasn't surprised and would have given him a ticket for \$300. ■



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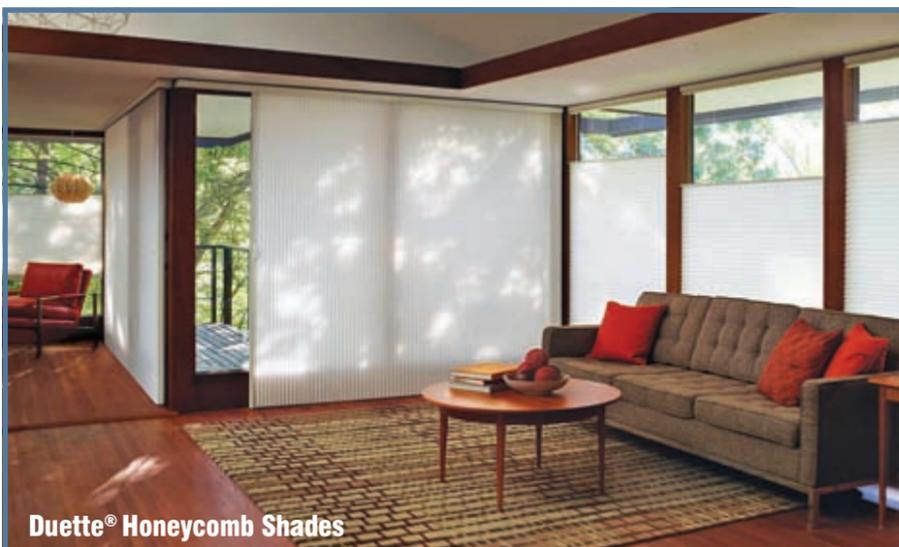
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# CLUB NOTES



■ **General admission tickets for the Naples Garden Club's 2018 House & Garden Tour** go on sale Friday, Dec. 1, at [www.naplesgardenclub.org](http://www.naplesgardenclub.org) for \$150 each. Taking place Saturday, Feb. 3, the 64th annual House & Garden Tour goes to four homes with gardens in Port Royal, Aqualane Shores and Old Naples, via luxury motor coaches departing from Naples Botanical Garden. All tour proceeds are returned to the community in the form of Naples Garden Club grants, scholarships and educational programs. For more information, call 262-1272, email [tours@naplesgardenclub.org](mailto:tours@naplesgardenclub.org) or visit the website.

■ **Wine Tasters of Naples** members meet from 5-7:30 p.m. every Friday at different locations around town. More so than wine, members enjoy socializing and working together on philanthropic and service projects to benefit the community. Members pay a \$7 door fee; guests pay \$9. Light bites are served, and attendees pay for their own beverages. The Dec. 1 place to be is Seasons 52, followed by Bellini on Dec. 8. The club sponsors other social events throughout the year as well. For more information, visit [www.winetastersofnaples.org](http://www.winetastersofnaples.org).

■ **Naples Writers Forum** welcomes writers of all levels to meet and discuss their craft from 10 a.m. to noon

every Saturday at St. John the Evangelist Church, 625 111th Ave. Free. For more information, call 949-3621 or 773-732-9982.

■ **Naples Ship Modelers** is an informal group dedicated to building wooden ship models. Members meet at 9:30 a.m. on the first and third Saturday of every month at the Landmark Naples community in North Naples. The next meetings are Dec. 2 and 16. Members should bring their works in progress and be prepared to share techniques and tips. All are invited to enjoy lunch afterward at Fitzgerald's. RSVP by emailing Joe Geithmann at [joeearl42@yahoo.com](mailto:joeearl42@yahoo.com). For more information about the club, call Dick Ritchie at 594-0868 or email [dcritchie@comcast.net](mailto:dcritchie@comcast.net).

■ **The Naples Buckeyes** invite all Ohio State University fans to watch the Big Ten championship game against the Wisconsin Badgers starting at 8 p.m. Saturday, Dec. 2, at either Bokamper's Sports Bar & Grill, Stevie Tomatoes or Harold's Place.



■ **Naples Sunrise Bay Toastmasters** invite early birds who want to gain confidence speaking in public to its meetings from 7:30-8:30 a.m. on the first and third Tuesdays of every month at Moorings Presbyterian Church, 791 Harbour Drive. The next meetings are Dec. 5 and 19. First-time visitors are always welcome to observe. For more information, call 777-8851. For more information about Toastmas-

ters International, including other area chapters and where and when they meet, visit [www.toastmasters.org](http://www.toastmasters.org).

■ **Tech4Good SWFL**, a club for staff and volunteers of nonprofit organizations, meets 6 to 8 p.m. Tuesday, Dec. 5, for a holiday party (appetizers and a cash bar) at Pelican Larry's Raw Bar & Grill, 7785 Davis Blvd. RSVPs are requested to [birgit.pauli@nptechprojects.org](mailto:birgit.pauli@nptechprojects.org).

The Jan. 9 program about "Facebook Live for Nonprofits" will take place at the regular location, the Universalist Congregation, 6340 Napa Woods Way. Guest speakers will be Cory O'Donnell, digital engagement editor, and Andrea Melendez, visual journalist, both from *The News-Press*.

The free club is for staff and volunteers of non-profit organizations who want to learn more about using technology to advance their mission, community engagement and fundraising. Admission is free to regular monthly meetings, and a light dinner is served. For more information about the organization, visit [www.tech4goodswfl.org](http://www.tech4goodswfl.org).

■ **Ikebana International** Naples Chapter #160 resumes its monthly meetings at 9:30 a.m. Wednesday, Dec. 6, at Naples Botanical Garden. The ginza market will be open prior to the 10:30 a.m. start of the program. All are welcome. Attendance is free. For more information, visit [www.ikebananaples.com](http://www.ikebananaples.com) or follow Ikebana Naples on Facebook.

■ **Naples Writers' Workshop** consists of two groups for fiction writers: one for those who write short stories and one for those who have a novel in progress. Each group meets twice a month, on alternate Wednesday evenings, for members to share their works and give/receive feedback among peers. For times and locations or more information, email Kristine Gill at [Kristine.gill@gmail.com](mailto:Kristine.gill@gmail.com).

■ **The Naples MacFriends User Group** has hundreds of members who share a passion for all thing Apple and who love to learn from one another. Weekly meetings are open to all, free of charge, and take place from 11:30 a.m. to 1 p.m. every Wednesday at Naples Regional Library, 650 Central Ave. For more information, visit [www.naples-mug.com](http://www.naples-mug.com).



■ **The Experimental Aircraft Association** Chapter 1067-Naples members meet at 7 p.m. on the first Wednesday of the month at Naples Municipal Airport. The next meeting is Dec. 6. Members also serve a buffet breakfast from 8-11 a.m. on the second Sunday of the month in the pilots lounge at Naples Municipal Airport. All are welcome. Admission for \$5 includes all-you-can-eat fresh fruit, donuts and pastries, yogurt, breakfast sausage, juice and coffee, with all proceeds benefitting the EAA Young Eagles program that acquaints youth

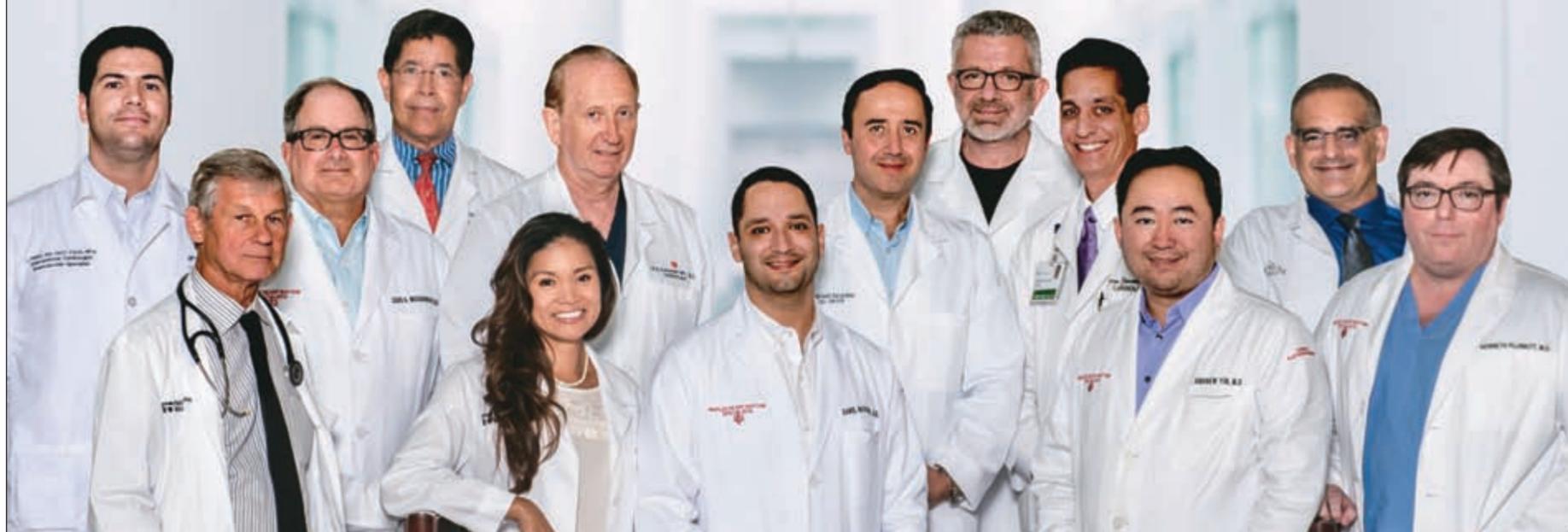


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Left to Right: Leandro Perez-Segura, M.D.\*\*, Richard Prewitt, M.D.\*, Louis Wasserman, M.D.\*\*, Sarah deLeon Mansson, D.O.\*, M. Stephen Schneider, M.D.\*\*, Carlos Cuello, M.D.\*\*, Daniel Masvidal, M.D.\*\*, Mouhannad Dalao, M.D.\*\*, Ahmet Gursoy, M.D.\*\*, George Gamouras, M.D.\*\*, Andrew Yin, M.D.\*\*, Joseph Califano, M.D.\*\*, Kenneth Plunkitt, M.D.\*\*  
Not pictured: Ariel De La Rosa, M.D.\*\*, Ryan Houk, M.D.\*\*, Vinh Luu, M.D.\*, Roland Werres, M.D.\*\*

\*Members of the Medical Staff of Physicians Regional Healthcare System \*\*Independent Members of the Medical Staff of Physicians Regional Healthcare System

## CLUB NOTES

ages 8-17 with aviation as a career. The next breakfast is Dec. 10. The Naples EAA chapter is one of approximately 1,700 chapters worldwide. Members are pilots, student pilots, plane builders and aviation enthusiasts. For more information, call 649-6627 or visit [www.eaal067.com](http://www.eaal067.com).

■ The **Naples Orchid Society** welcomes members and guests to meetings on the first Thursday of the month at Moorings Presbyterian Church, 791 Harbour Drive. The next meeting is Dec. 7. Doors open at 6:30 p.m. for flower registration. Judging is at 7:10 p.m., followed by a short meeting at 7:15 p.m. and the program at 7:30 p.m. For more information, visit [www.naplesorchidsociety.org](http://www.naplesorchidsociety.org).

■ Everyone who owns or admires Corvettes is welcome to attend **Corvettes of Naples** meetings at 7:30 p.m. on the first Thursday of the month at Vanderbilt Presbyterian Church in North Naples. The next meeting is Dec. 7. For more information, visit [www.corvettesofnaplesfl.com](http://www.corvettesofnaplesfl.com).

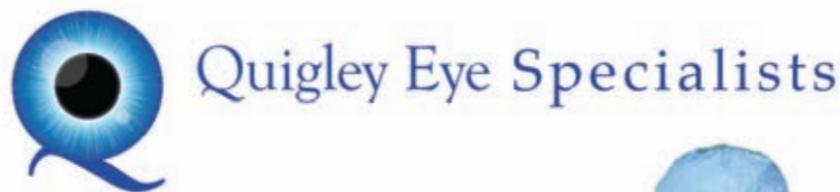
■ **Toast of The Coast Toastmasters Club #6544**, recognized by Toastmasters International as a President's Distinguished Club, meets from noon to 1 p.m. on the second and fourth Friday of every month at the American Cancer Society office, 5020 Tamiami Trail N. The next meetings are Dec. 8 and 22. Visitors are always welcome. For more information, call 777-0416 or visit [www.ToastoftheCoast.org](http://www.ToastoftheCoast.org).

■ **The Antique Automobile Club of America-Naples Marco Region** members meet at 7 p.m. on the second and fourth Monday at First United Church of Naples, 388 First Ave. S. Visitors are always welcome. The next meeting is Dec. 11 (no meeting Dec. 25). For general information about the club, call Paul Rhoads at 877-3228 or visit [www.aacanaplesmarco.org](http://www.aacanaplesmarco.org).

■ **The Southwest Florida Pastel Society** encourages and promotes member pastel artists through monthly meetings and programs, workshops, activities and exhibition opportunities. New members are always welcome. Regular meetings are at 10 a.m. on the third Tuesday of the month at Worthington Country Club. The next meeting is Dec. 12. For information, visit [www.pastelsociety.org](http://www.pastelsociety.org).

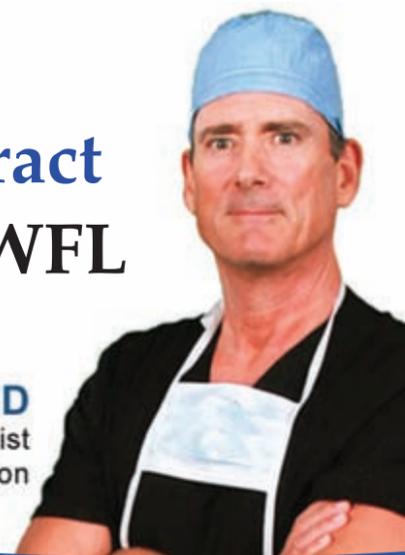
■ **The Genealogical Society of Collier County** meets at 7 p.m. Tuesday, Dec. 12, at Faith Lutheran Church, 4150 Goodlette-Frank Road. All are welcome to enjoy a program about "Christmas through the Ages" by member Joan Cordes-Nay. Election of offices will also take place. Doors open at 6:30 p.m. Admission is free. For more information, call Jeanne Bruehler at 877-9276 or visit [www.thegscc.org](http://www.thegscc.org).

— Email club news to Cindy Pierce at [cpierce@floridaweekly.com](mailto:cpierce@floridaweekly.com).



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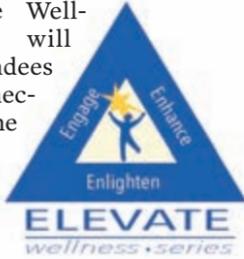


# HEALTHY LIVING

## Young Execs series sets sights on wellness

The David Lawrence Center Young Executives group has launched a new Elevate Wellness Series designed to enhance participants' personal health and well being through physical activity.

The Elevate Wellness Series will enlighten attendees about the connection between the mind, body and spirit and provide opportunities for them to engage with like-minded members of the community. The inaugural event is set for 8-10:30 a.m. Saturday, Dec. 2, at Creekside Corners, 1514 Immokalee Road in North Naples.



The event includes a boot camp session with DLC personal trainer Nino Maggaddino and his team from Max Flex Fitness. They work with children and adults in the DLC crisis stabilization unit and Crossroads detox and residential programs. The trainers also work with numerous other groups and organizations throughout the community, helping individuals achieve their goals and improve their lives.

Elevate Wellness Series participants will also be able to browse a vendor village and learn about, sample and purchase goods and services that promote health and wellness. This outreach event also provides an opportunity for the community to learn more about DLC's holistic treatment philosophy.

Admission is \$30, with all proceeds benefitting the mental health and addiction recovery services offered by DLC. Young Executive events benefit the mission, operations and expansion of DLC's community-based prevention and treatment programs that benefit the one in four children and adults in Collier County who experience psychological and substance use challenges.

To sign up or for more information, call 354-1434 or visit [www.davidlawrencecenter.org](http://www.davidlawrencecenter.org).

## What's that cough about?

Know the difference between bronchitis and pneumonia

### NATIONAL INSTITUTES OF HEALTH

Coughs help your body clear your airways of irritants and prevent infection. But a deep cough from your chest might signal bronchitis or pneumonia. Although they have different underlying causes, their symptoms can be similar — and both can be serious enough to send you to the doctor.

Bronchitis and pneumonia both involve inflammation in the chest. Both can cause coughs that bring up a slimy substance called phlegm to help clear out germs and pus. And both can cause shortness of breath and wheezing.

Bronchitis is a condition in which the bronchial tubes that lead to the lungs become inflamed. Viruses, bacteria and even toxins like tobacco smoke can inflame the bronchial tubes. Most of the time, though, bronchitis is caused by an infection with one of several types of viruses. If you develop bronchitis during flu season, a likely culprit is the flu virus. Cold viruses are also common causes at this and other times of year.

Pneumonia is caused by an infection of the lungs. About one-third of all pneumonia cases are caused by viruses, but most of them are bacterial related, says Dr. Kenneth Olivier, a lung infection expert at the National Institutes of Health. "They're from bacteria that are quite common, like Streptococcus pneumoniae, which is the leading cause of bacterial pneumonias in all ages in the U.S."

If you get a fever with bronchitis, it is usually mild (below 101 degrees Fahrenheit). More serious cases can cause chest pain, shortness of breath or wheezing when you breathe in.

Pneumonia, on the other hand, typically is associated with fever, sometimes very high, spiking fever, Dr. Olivier says. Breathing problems, chest pain and other symptoms also tend to be more severe with pneumonia.

If you have a fever and chills, trouble breathing or a cough that is bringing up thick phlegm — especially if it's yellow or green — go see your doctor.

Your doctor can listen to your lungs by placing a stethoscope on your chest. "Frequently, the physician can hear areas where the breath sounds are altered," Dr. Olivier says. If you have pneumonia, your doctor may hear bubbling, crack-



ling or rumbling sounds from the lungs.

You may be sent for a chest X-ray, which can show whether the lungs contain fluid or pus from an infection. An X-ray is the best way to diagnose pneumonia and rule out bronchitis.

Whichever illness you have, resting and drinking plenty of fluids are important ways to care for yourself.

If you're diagnosed with bronchitis, your doctor probably won't give you antibiotics. Because viruses are the usual cause of bronchitis, antibiotics are seldom helpful. If you're wheezing, however, you may be given medicine to open your airways. Your cough can last 10 to 20 days.

Because bacteria are often the cause of pneumonia, your doctor may prescribe antibiotics. It can take one to four weeks to recover from pneumonia. Some people require treatment in the hospital.

Germs that cause colds, the flu and lower airway infections are contagious. The best way to prevent getting bronchitis or pneumonia is to avoid getting these infections. And when you're sick, take care not to spread your germs to others (see tips box).

### in the know

#### Guard against airway infections

The National Institutes of Health recommends these steps to help avoid infections like bronchitis and pneumonia:

- >> Wash your hands often with soap and hot water. When you cannot get to soap and water, use an alcohol-based hand gel.
- >> Cough into a tissue, your elbow or your sleeve.
- >> Ask your doctor about vaccines for you and your children. Certain vaccines can prevent airway infections caused by harmful viruses and bacteria.
- >> Avoid people who are coughing or showing signs of infection.
- >> Avoid tobacco smoke.



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## Gastroenterologist has support group

The Naples area Crohn's and Colitis Foundation support group meets from 5-6 p.m. on the first Thursday of every month at Naples Regional Library, 650 Central Ave. The next meeting is Dec. 7. All whose lives are affected by inflammatory bowel disease are welcome to

join the discussion facilitated by gastroenterologist Raymond Phillips. There is no charge to attend the meetings.

For more information, call Paula Allain, LPN, at 649-1336, email pallainresearch@gmail.com or visit [www.crohnscolitisfoundation.org](http://www.crohnscolitisfoundation.org). ■

## Help for Parkinson's patients, caregivers

The Parkinson Association of Southwest Florida Inc. has started two new support groups for anyone who has Parkinson's disease and also for those who care for them.

One group meets from 1-2 p.m. every Tuesday at in the clubhouse at Aston Gardens, 4800 Aston Gardens Way in Pelican Marsh. The second group meets from 12:30-1:30 p.m. every Thursday in the clubroom at Brookdale Bonita Springs, 26850 S. Bay Drive in Bonita Springs.



For more information, call PASFI at 417-4365 or email our office@pasfi.org. ■

## Visually impaired invited to meetings

Lighthouse of Collier Center for Blindness and Vision Loss invites all who are blind or visually impaired to attend a support group from 10-11:30 a.m. every Wednesday at the center, 2685 Horseshoe Drive in Naples. Facilitator Rick Hart encourages attendees to share the challenges they face and the techniques they find helpful in managing those challenges. Attendees feel less isolated as they make connections with others who can relate to their situation. Friends and family members who care for a blind or visually impaired friend or loved one can also benefit from the

group. Reservations are not required.

The nonprofit also hosts a brown bag lunch and program at 11 a.m. on the third Tuesday of every month for visually impaired people and their caregivers. The next program is Dec. 18. Guests should bring their own lunch and are welcome to stay afterward for games and social hour.

For brown bag lunch reservations or more information about programs and services, call Lighthouse of Collier at 430-3934 or visit [www.lighthouseofcollier.org](http://www.lighthouseofcollier.org). ■

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# PET TALES

## Pet books

BY KIM CAMPBELL THORNTON  
Andrews McMeel Syndication

It's that time of year again — the season of gift giving. We gave up long ago trying to find just the right trinket for family and friends; we just give books instead. There is always something to suit anyone's interests. If you're buying for pet lovers this year — or for yourself — there's a "boneanza" of books from which to choose.

Raise a glass to working-class cats employed in security, brand management and customer relations at breweries, distilleries and wineries. You'll giggle your way through Brad Thomas Parsons' "Distillery Cats," profiles of 36 feline members of the organic pest control brigade. With its charming illustrations, quotes from cat lovers and drink recipes, it's a spirited choice for anyone who appreciates cats and cocktails.

Does your cat have mojo? He will if Jackson Galaxy, star of "My Cat From Hell," has anything to say about it. Cat mojo is all about confidence, Galaxy says, in his new book "Total Cat Mojo: The Ultimate Guide To Life With Your Cat." Filled with Cat Daddy Facts about feline genetics, anatomy, habits and history, the crash course in cats, co-authored with animal behavior expert Mikel Delgado, Ph.D., covers the whys and wherefores of cat behavior, physical and emotional needs, and how to troubleshoot tabby tizzies.

First-time dog owners will benefit from "Modern Dog Parenting" by trainer and behavior consultant Sarah Hodgson. There's advice on understanding canine



An assortment of new books is available to please first-time and experienced pet owners.

behavior, dealing with dog dramas; recognizing fears; providing good grooming, first aid and nutrition; and, of course, having fun together.

John Shivik didn't like cats. Then Pinguino entered his life. The relationship they developed led to the wildlife biologist's study of animal personalities, presented in his book "Mousy Cats and Sheepish Coyotes." With humor, heart and science, he explores the bonds between humans and animals. "All of us would do better if we learned to accept individual personality in all animals, even when it means giving up a little of our own individuality," he writes.

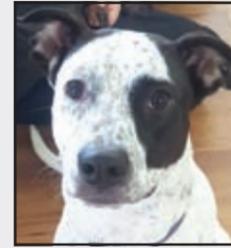
Here's one for the murder-mystery fans. At a Christmas tree farm, Melanie Travis finds a surprise beneath one of the

trees — a dead body guarded by a shivering Maltese. Travis finds herself plunged into a mystery as she seeks to identify the man and notify his family. In "Wagging Through the Snow," the 21st of the series, author Laurien Berenson weaves together mystery, humor, dogs (of course!) and the effects of alcoholism and homelessness on families to create a short but sweet holiday tale.

Readers with a strong interest in the science behind the workings of the brain will appreciate "What It's Like to Be a Dog: And Other Adventures in Animal Neuroscience." Author Gregory Berns, who trained dogs to willingly enter (and lie quietly in) an MRI scanner so he could better understand how they thought, follows up by addressing the complexity of animal intelligence and emotions.

Remember ultramarathoner Dion Leonard, who unexpectedly acquired a canine teammate during a 155-mile race through China's Gobi Desert last year? His book "Finding Gobi" chronicles the story of how the little stray dog attached herself to him during the race, determined not to fall behind, and how he grew to love her. But love is never easy, and Leonard encountered numerous obstacles to bringing Gobi home to Edinburgh, not least of which was her mysterious disappearance after the race, miraculous recovery and a four-month quarantine in China before they could go home together. He writes: "... from the moment I said yes to Gobi, my life has been different. She has added to all the good things in my life and brought healing to some of the bad." ■

### Pets of the Week



>> **Kera** is a young, spayed mix who loves to be with people and whose biggest dream to a family of her own in time for the holidays.



>> **Perry** is a young neutered domestic shorthair who loves to cuddle and play.



>> **Sadie** is a young, spayed tuxedo who longs for a forever home.



>> **Savage** is a young, neutered mix who hopes you won't be fooled by his name. He's full of spunk and loves to play with everyone he meets.

To adopt or foster a pet

This week's adoptable pets are from **Brooke's Legacy Animal Rescue**, an all-volunteer, foster home rescue organization. For more

information, call 434-7480, email Admin@BrookesLegacyAnimalRescue.org or visit www.brookeslegacyanimalrescue.org. ■



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# Well, of course, #metoo



With the recent deluge of sexual harassment allegations against men in positions of power, from seemingly harmless comedians like Louis C.K. to good old boy politicians like Roy Moore of Alabama, it's gotten to the point where no one is sure where to draw the line that separates "boys-will-be-boys" behavior from abuse.

My husband has this rather broad statement he makes whenever issues like this come up. "All men are pigs," he says, "You either act on your piggishness, or you control it."

I never really believed him until I heard about guys like Al Franken and Charlie Rose. I mean, Bill O'Reilly and Harvey Weinstein didn't surprise me — but, men who seemed so gentlemanly and respectful, like Kevin Spacey and Jeffrey Tambor, did.

These days, I'm a married woman of a "certain age." But, when I was in my 20s and 30s — a young, short, curvy blonde — everything at work from lewd comments to pats on the rear was, well, normal. When the guy who signed your paycheck complimented your legs, you'd giggle nervously and say, "Thanks." Or at least, I did.

What was I supposed to do? Make a big deal out of it? I wish I had told him my legs had nothing to do with my job and to cut the comments because they

they made me uncomfortable. But I was in my early 20s and I had rent to pay. So, a week later when he made a comment about my breasts, I turned red, laughed it off and left his office. I had a toddler to support. And, yes, things escalated from there until I could find another job.

Looking back, it was just something I handled. I worked in radio back then — a male-dominated business — and I got used to it. Was a proposition a proposition, or was it a joke? If I acted offended, I was told to "lighten up — it's

just a joke." If I laughed awkwardly and blushed, it was mistaken for encouragement and often went further — clearly a proposition.

When I was 15, a 17-year-old boy I had a crush on offered to give me a ride home from school. Instead of taking me home, he drove to a secluded area and told me to take off my shirt. When I refused, he forced his tongue down my throat. I managed to get out of the car. I walked the six miles home crying. It was my fault, I told myself, I'm the one who got into his car.

I think in the '80s and '90s (and the same as our mothers before us in the '60s and '70s, and our grandmothers in the '40s and '50s), many of us just accepted such treatment. When I was in my 20s and I was a waitress at a little beach bar that served burgers and beer, we laughed off the handsy drunk dudes on spring break because we needed the tips to buy groceries for our kids and to put gas in our cars. When I was 18 and worked as a bus girl at a country club in South Carolina while living with my grandmother and the married chef shoved me in the walk-in freezer and tried to grope me, I laughingly shoved him off and told him to "behave" — after all, he'd done it to all the other bus girls — it was almost a rite of passage. He was the manager. I didn't want to get fired.

Some have said that a boss complimenting his female employee's legs is no big deal — rape is the big deal. And then there are these gray areas in between — whether it's sexually charged text messages to an employee, or a powerful man exposing himself to a woman he's interviewing for a job. Personally, remembering some of the humiliations I endured for a paycheck, I don't think there's a gray area. You either keep your hands and your comments to yourself — or you don't. And with the spotlight cast blindingly on the issue, I have hope for the young women of today. Ladies, if he puts his hands on you or makes a sexual comment, *he* could lose his job — not you. Don't giggle nervously, don't playfully shove him off, don't just slap his hand with a laugh. Report him. You deserve better. And so did I. ■

“Many membership-based models today have ignored this group because their services are offered as discretionary luxuries.”

— **Tobbie Kellman Baxter**, author of “The Membership Economy: Find Your Superusers, Master the Forever Transaction, and Build Recurring Revenue.”



# Taking a CUE

Business of all kinds can learn from Amazon on the importance of low-income consumers

**SPECIAL TO FLORIDA WEEKLY**

SUBSCRIPTION-BASED SERVICE PROVIDERS HAVE MADE a powerful impact on today’s business landscape, and savvy organizations are finding ways to take part in the bustling membership economy. But for all their success, many subscription model organizations have overlooked a crucially important group: low-income consumers.

Business consultant and membership economy expert Robbie Kellman Baxter says that no matter how successful your organization might be, not marketing to low-income consumers could cost you plenty.

SEE CUE, A29 ►

## Teens can apply now for summer Youth Leadership Collier program

The Leadership Collier Foundation, an affiliate of The Greater Naples Chamber of Commerce, is accepting applications for the Class of 2018 Youth Leadership Collier program.

The mission of Youth Leadership Collier is to develop ethical leaders committed to active community involvement. The program empowers Collier County high school students to become effective leaders through hands-on experiences and fieldwork with key organizations. The program is also designed to encourage young citizens to return to or stay in Collier County to begin careers and community leadership.

Youth Leadership Collier is a week-long intensive program that begins with a weekend of team-building activities.

Participants interact in daily sessions designed to give them first-hand experience in various aspects of the community. Topics include local government, health care, law enforcement, business, agriculture, media, human services, environment and the arts.

The 2018 program will take place from Saturday, June 2, through Friday, June 8. Tuition is \$500. The deadline for applications is Feb. 2.

Applications can be found at [www.napleschamber.org/youth-leadership](http://www.napleschamber.org/youth-leadership).

For more information, call Amanda Beights at 403-2903 or email [amanda@napleschamber.org](mailto:amanda@napleschamber.org).

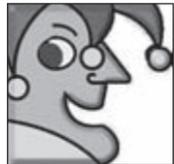


### About Leadership Collier Foundation

The Leadership Collier Foundation educates local business leaders about the societal and economic challenges

facing the community today through the programs it governs: Leadership Collier, Growing Associates In Naples, Youth Leadership Collier, Emerging Leadership Council and The Campaign for Leadership. Through the work of the LCF Alumni Association, graduates continue to build

alliances and foster goodwill and civic trusteeship that will strengthen Collier County through nonprofit organizations, local government boards and schools while enhancing relations with other like-minded, influential community leaders. ■



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## Fool's School

### Warren Buffett Basics

You may have heard Warren Buffett's name lots of times, such as when lists of the world's richest people come out, but if you're not familiar with who he is, you're missing out.

For starters, he didn't inherit his great wealth. Instead, he grew fascinated by the stock market during his Omaha, Nebraska, childhood. He bought his first shares of stock at age 11, bought a 40-acre farm while still in high school and had earned more than \$5,000 from delivering newspapers and other activities by graduation.

Today Buffett heads up Berkshire Hathaway, a company he built with his partner, Charlie Munger. Berkshire is a collection of many companies that Buffett bought in their entirety, such as Dairy Queen, GEICO, Fruit of the Loom, Benjamin Moore, See's Candies, Net-Jets, Pampered Chef, Duracell, Berkshire Hathaway HomeServices of America (real estate brokerages), Clayton Homes, Justin Boots, Precision Castparts, McLane trucking and the massive BNSF railroad.

Berkshire also owns big chunks of stock in some other companies. As of the middle

of 2017, for example, Berkshire Hathaway owned sizable portions of Wells Fargo, Kraft Heinz, Coca-Cola, American Express, USG and American Airlines, among many others, plus a lot of stock in other companies such as Apple and Bank of America. Many pay dividends to Berkshire regularly.

So how has Buffett done? Well, Berkshire Hathaway stock has averaged annual gains of 20.8 percent between 1965 and 2016 and is now worth more than \$460 billion (nearly half a trillion dollars!). Buffett is leaving most of his own tens of billions to charity, and with Bill and Melinda Gates, has been getting many other billionaires to pledge to do the same.

Fortunately for us, Warren Buffett is not just a great investor, but also a great teacher, offering insights on how to be a successful investor in his educational (and entertaining) annual letters to shareholders. You can read them at [berkshirehathaway.com](http://berkshirehathaway.com), and read about his amazing life in Roger Lowenstein's terrific biography, "Buffett: The Making of an American Capitalist" (Random House, \$19). ■

## My Smartest Investment

### Tesla's Volatility

Buying into the electric-car maker Tesla was one of my better investments. I started watching it at \$39 per share and finally jumped in at \$180 — though I only bought 10 shares. I sold at \$230 per share for a \$500 profit and didn't buy back because the volatility made me too nervous.

— J. T., online

**The Fool Responds:** Tesla is indeed a volatile stock. After you sold, shares fell below \$180 — only to surpass \$380 in less than a year. Recently, shares were trading near \$307. Many stocks can be quite volatile, as can the entire stock market. The S&P 500 index, which includes 500 of America's biggest and best companies, dropped in value by more than 50 percent between late 2007 and early 2009. That can freak out investors who aren't patient and don't understand that the stock market has always (eventually) recovered from downturns. The S&P 500 has more than tripled since that 2009 low.

Many companies' stocks will follow the market up and down, though some will surge or plunge for reasons of their own. Many are bullish about the company because of its fancy cars, its massive battery factory and its purchase of solar power enterprise SolarCity. On the other hand, it's an unprofitable company at the moment. Don't let volatility scare you away if you aim to hold long-term, but do consider any company's risks. ■

## Last week's trivia answer

I was created by the same entrepreneur who also founded Waste Management, Republic Services and Extended Stay America — and who has owned the Florida Marlins, the Miami Dolphins and the Florida Panthers. After he bought and expanded Blockbuster Video and sold it for \$8.4 billion in 1994, he started buying car franchises, and I became the first nationwide car dealer in America. Today, based in Fort Lauderdale, I sport a market value topping \$5 billion. I recently boasted more than 360 new vehicle franchises and more than 26,000 employees, and I've sold more than 11 million vehicles. Who am I? (Answer: AutoNation) ■



Write to Us! Send questions for Ask the Fool, Dumbest (or Smartest) Investments (up to 100 words), and your Trivia entries to [Fool@fool.com](mailto:Fool@fool.com) or via regular mail c/o Florida Weekly, attn: The Motley Fool. Sorry, we can't provide individual financial advice.

## Name That Company

I trace my roots back to 1902, when tobacco companies in two countries joined forces. I was exporting 25 billion cigarettes annually by 1915, and 500 billion by 1976. For a while I was very diversified, owning paper, cosmetics and food businesses and even the Saks Fifth Avenue retailer. Today I'm the world's largest publicly traded tobacco manufacturer, having become the owner of the 142-year-old Reynolds American tobacco



company this summer. My brands include Dunhill, Kent, Lucky Strike, Newport, Camel and Pall Mall — plus the vaping brand VUSE. I employ about 55,000 people. Who am I?

Think you know the answer? We'll announce it in next week's edition. ■

## The Motley Fool Take

### Biotech on Sale

You may not have heard of the biotech company Celgene (Nasdaq: CELG), but it recently sported a market value greater than CVS Health, FedEx or General Motors. Its stock has been pounded, falling more than 30 percent in October, and that presents a great opportunity for long-term investors.

Celgene is widely considered one of the best big biotech companies, with one of the best clinical pipelines. It markets a slate of top-selling drugs, including the most widely used first- and second-line multiple myeloma drug Revlimid, the most widely used third-line multiple myeloma drug Pomalyst, pancreatic cancer drug Abraxane and psoriasis drug Otezla. Its recent sell-off is due to a key clinical miss, combined with slowing sales

of major drugs such as Abraxane and Otezla due to new competitive threats, and reduced company projections for 2020.

Yet there's reason to like Celgene: Its collaborations with innovative biotech startups give it a plethora of high-value assets in immuno-oncology, it plans on filing for FDA approval of what could turn out to be the best-in-class oral multiple sclerosis drug, and its lowered projections still reflect compounded annual revenue and EPS growth rates of at least 14 percent from 2016 to 2020. With its recent forward-looking price-to-earnings (P/E) ratio rather low, recently near 12, consider Celgene for your portfolio. (The Motley Fool has recommended and owns shares of Celgene.) ■

# BUSINESS MEETINGS

■ **SCORE Naples** invites small business owners to a workshop titled "Harnessing the Power of Quickbooks" from 9 a.m. to noon Saturday, Dec. 2, at the Greater Naples Chamber of Commerce, 2390 Tamiami Trail N. Presenter Cheryl Willett is managing partner at Accounting for Profitability, LLC. \$25. Sign up at [www.scorenapes.org](http://www.scorenapes.org) or call 430-0081 for more information.

■ The **Above Board Chamber** holds its holiday party from 5:30-8:30 p.m. Wednesday, Dec. 6, at The Arlington of Naples. Guests are asked to bring items non-perishable food for donation to area nonprofits. \$25. Sign up at [www.aboveboardchamber.com](http://www.aboveboardchamber.com). For more information, call Jeanne Sweeney at 910-7426 or email [Jeanne@aboveboardchamber.com](mailto:Jeanne@aboveboardchamber.com).

■ The **Collier County Lodging & Tourism Alliance** holds its holiday mixer from 5:30-7:30 p.m. Thursday, Dec. 7, at Naples Bay Club, 1800 Tamiami Trail E.. \$30 for members. RSVP to Lisa Carney at [lisa.cclta@gmail.com](mailto:lisa.cclta@gmail.com).

■ **SCORE Naples** invites small business owners to a workshop titled "How to Reach Your 'Perfect Customer' while Saving Time and Money" from 9:30-11:30 a.m. Saturday, Dec. 9, at the Greater Naples Chamber of Commerce, 2390 Tamiami Trail N. Presenter Tim Philbrick is director of sales and marketing for The Print Shop & More. \$25. Sign up at [www.scorenapes.org](http://www.scorenapes.org) or call 430-0081 for more information.

■ The **Greater Naples Chamber of**

**Commerce** holds its "Winter Wonderland" holiday party for members from 5:30-7:30 p.m. Wednesday, Dec. 13, at the Hilton Naples. \$35. Sign up at [www.napleschamber.org/events](http://www.napleschamber.org/events).

■ The **Collier Building Industry Association** holds its Holiday Happening reception and dinner from 5:30-7:30 p.m. Thursday, Dec. 14, at The Club at Olde Cypress. CBIA Associate of the Year and Builder of the Year awards will be presented. RSVP up by Dec. 8 by calling 436-6100 or emailing [nancy@cbia.net](mailto:nancy@cbia.net).

■ Business After 5 for members and guests of the **Marco Island Chamber of Commerce** takes place from 5:30-7 p.m. Wednesday, Dec. 20, at the Marco Beach

Hilton Resort. For more information, visit [www.marcoislandchamber.org](http://www.marcoislandchamber.org).

■ A Job Search Support Group meets from 9:30-11:30 a.m. Mondays at the **Greater Naples Chamber of Commerce**. Contact Karen Klukiewicz at [kluk77@comcast.net](mailto:kluk77@comcast.net) or visit [www.napleschamber.org](http://www.napleschamber.org).

■ Consultants from the **Small Business Development Center at Florida Gulf Coast University** are available at the Greater Naples Chamber of Commerce, 2390 Tamiami Trail N., every Thursday. To make an appointment for a free session, call Suzanne Specht at 745-3704. ■

— Email business meeting announcements to [pierce@floridaweekly.com](mailto:pierce@floridaweekly.com).

# Jeff Arnold

Chief operating officer of The United Group of Companies Inc.  
Technology a key player in running 55+ communities

**What is the most significant change you've seen in your industry over the last year?**

There has been a much higher demand for maintenance-free living, especially in places like Southwest Florida, which is a very active region in the country. Adults want to stay active and social, but owning a home can become too much of a burden. They're quickly discovering the perks and convenience of a maintenance-free lifestyle.

**What improvements, innovations or changes do you foresee in your industry?**

The industry as a whole should experience a steady increase in development due to the baby boomer generation entering retirement age and who inevitably downsize to a more accessible and maintenance-free option. It will be important to cater to the baby boomers' needs and interests; they've provided so much for our country and future generations, it's the least we can do.

**Name the top three elements or practices that have been absolutely critical in the success of your business?**

- Having the right staff - in our case, selecting and developing staff members who have a true sense of purpose, who enjoy working with seniors, and who have excellent customer service skills
- Marketing - being able to successfully market your properties and your services is critical to their success
- Technology - using the right tools to bring efficiencies and enhancements to our daily lives

**What's your superpower?**

I never lose a game of Texas Hold'em.

**How is social media impacting your industry or business this year? What's in store for 2018?**

Social media has played an important role in promoting our brands and showcasing our properties. We're able to micro-target certain demographics and communities, so we know our message is connecting with the right people. Since implementing a unique social media strategy for all of our properties, we've experienced a significant increase in traffic at our communities, and we look forward to expanding our network even further.

**WHO AM I?**

**NAME:** Jeff Arnold  
**TITLE AND COMPANY:** Chief operating officer of The United Group of Companies Inc.  
**YEARS WITH THE COMPANY:** 3 ½ years.  
**YEARS IN SOUTHWEST FLORIDA:** I've been working in Southwest Florida since I began working at The United Group of Companies 3½ years ago.  
**NATURE OF BUSINESS:** The United Group of Companies is a real estate development company. Our main focus in Florida has been developing and managing +55 independent senior living communities.  
**EDUCATION:** Bachelor's degree in business management from Stephen F. Austin University  
**HOMETOWN:** Houston, Texas

**Who is a mentor to you within the industry?**

The United Group of Companies Inc. President and CEO Michael Uccellini has taught me so much about what I know in this industry. He's ambitious, he's talented, and he treats his employees with respect. He is an excellent role model for everyone in our company.

**What wise words would you tell young people entering the work force today?**

Never stop learning. Find something you're passionate about and work hard and try to be the best at it. Always push yourself, be a team player, and remember there's no growth in the "comfort zone." ■

**Facebook? Twitter? Etc...**

Our properties are active on Facebook, Instagram and Twitter, and The United Group has specific guidelines and requirements for all three social media websites, which are reviewed every month. Our properties document all of the exciting activities and programs they host, which help adult children, whose parents reside at our properties, stay engaged and updated on their lives.

**How are you using technology to improve your business?**

We rely on technology and new innovations every day in our business. From equipping our maintenance teams with mobile technology that creates more efficiencies in their day, to utilizing online leasing and e-signatures, to simplifying and streamlining our accounting systems, technology is a key player in our abilities to be successful.

**How do you find inspiration in today's business climate?**

It's fulfilling to serve our senior community and give back to a generation that worked hard, protected us, and raised strong families. They deserve to live their lives in comfort, surrounded by good friends and neighbors with plenty of activities at their fingertips, and that's exactly what The United Group offers.



Jeff Arnold

NAPLES, FL



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# ON THE MOVE

## Awards & Recognition

**Theodore Etzel III** and **Kim Etzel** have received the Doyle E. Carlton Award from Stetson University. Mr. Etzel is the CEO and an owner of Conditioned Air Company of Naples, LLC. The Doyle E. Carlton Award is presented annually to an alum or friend of Stetson U. in recognition of devotion to Christian higher education and in appreciation for his/her contributions to the life and development of the university, the city of DeLand and the state of Florida. It is named for the former Florida governor and Stetson alumnus and trustee. Mr. Etzel graduated from Stetson U. in 1980 with a bachelor's degree in economics and finance and has been with Conditioned Air since 1995. The company has more than 340 employees in Collier, Lee, Charlotte, Sarasota and Manatee counties.



T. ETZEL



K. ETZEL

Naples-based **Stabilized Steps'** patented Stability Gliders earned a third place Innovative HME Retail Product Award and a New Product Pavilion Providers' Choice Silver Award at the 2017 Medtrade trade show in Atlanta. **Stephanie Gomez** is the co-founder and company president/CEO. The Innovative HME Retail Product Awards recognize the top three products that contribute to medical equipment providers' bottom lines through sales. Stabilized Steps was one of eight finalists chosen for the award presented by HomeCare magazine. The New Product Pavilion Providers' Choice Awards is based on trade show attendees' votes. Stability Gliders attach to traditional walkers and make them more stable on various terrains such as sand, gravel, grass, mud and snow.

## Advertising & Marketing

**Kristian Lodge** has joined Wilson Creative Group in the newly created position of director of client development to provide support and guidance to new and existing clients. Mr. Lodge has more than 20 years of experience in sales and marketing. Additional responsibilities involve sales/solutions calls, networking, marketing activities, competitive analysis, coordination of presentations and proposals and client meetings. Born and raised in London, England, Mr. Lodge is the son of bass guitarist, vocalist and songwriter John Lodge of The Moody Blues. A graduate of The Oxford Business College with a postgraduate diploma in marketing from the United Kingdom Institute of Marketing, the younger Mr. Lodge began his marketing career working with his father's record label. Before joining WCG, he spent several years in radio and television advertising sales in Southwest Florida. Before moving here 12 years ago, he worked



LODGE

in business development for a video and digital production company in Los Angeles and London, and also worked at an advertising agency managing clients including British Telecom Cable TV, NEXT clothing and Kerrygold dairy products. He belongs to the Greater Naples Chamber of Commerce, the Collier Building Industry Association and the Chartered Institute of Marketing.

**Jonathan Price** has joined Priority Marketing as social media and digital video producer. He is responsible for video project development from conception to completion including idea and content origination, videography, scriptwriting, animation, and post-production editing. In an undergraduate study abroad program in Romania, he supervised video and travel production and nonprofit marketing and advertising efforts for Crosstraining International, a Romanian Christian missionary group. He also served as creative director and assistant youth pastor at Christ Church Assemblies of God in Fort Worth, Texas, where he also served as its live video and stage director and managed its digital media advertising. He earned a bachelor's degree in biblical counseling from West Coast Bible College and Seminary in Dallas.



PRICE

## Board Appointments

**Larry Antonucci**, president and CEO of Lee Health, has been appointed to the board of trustees of the Florida Hospital Association. Dr. Antonucci has nearly 35 years of leadership experience, both as a practicing obstetrician/gynecologist and as a health-care executive. He joined Lee Health in 2007 as chief administrative officer for Cape Coral Hospital. By 2009, he was named COO of hospital services for the health system and assumed responsibility for physician services in early 2010. He became COO of the health system in 2011 and assumed the role of president and CEO in June 2017. As an OB/GYN he co-founded Physicians Primary Care in Lee County in 1983 and served as its managing partner for many years.



ANTONUCCI

**Mike Dal Lago**, the founding partner of Dal Lago Law in Naples, has been appointed president of the Southwest Florida Bankruptcy Professionals Association. The association is a voluntary group of attorneys, judges, paralegals and others dedicated to streamlining the bankruptcy process for the court and for attorneys and their clients. Mr. Dal Lago has more than 17 years of experience in all aspects of insolvency matters throughout an array of industries, including consumer retail, health care and real estate. He serves on the board of The Village School and is a



DAL LAGO

past board member of Big Brothers Big Sisters of the Suncoast. A member of the Leadership Collier Class of 2015, he has volunteered with Junior Achievement of Southwest Florida and is a former president of the Naples Toastmasters Club. He practiced law in New York City for 13 years before relocating to Naples in 2012. He is admitted to practice law in Florida, New York and New Jersey and is a member of the American Bankruptcy Institute.

**James Oliver** of the Naples-based law firm of Cardillo Keith Bonaquist, P.A., has been appointed to the board of directors for the Southwest Florida Federal Court Bar Association. Members are dedicated to keeping local attorneys updated and informed regarding the rules and procedures of practicing in the federal court system. Mr. Oliver also serves on the board of directors of the East Naples Merchants Association. He earned a bachelor's degree in accounting from the University of Notre Dame and his juris doctorate from Seton Hall University School of Law. He is a member of the Florida, New York and New Jersey bar associations as well as the U.S. District Court, Middle District of Florida.



OLIVER

**Trish Benisch, Cathy Carroll** and **Cynthia Ruddy** have joined the board of directors of Friends of the Library of Collier County. Ms. Benisch, a native of New Jersey, started her career in investment banking in New York City before making a career change to education. A Tennessee native, Ms. Carroll is a banker with First Florida Integrity Bank. Ms. Ruddy and her husband started a technology company in Pittsburgh before they relocated to Naples. The three new members join board members Gwyn Goodman, Dick Jordan, Connie Kindsvater, Matt Koch, Nita Leftwich, Bob Levine, Joan Norris, Beth O'Brien, Lorna Scharlacken, Bobbi Skaggs, Jon Zoler (past president), Nick Linn (board member emeritus) and Patti DeGroot and Howard Becker (Friends advisors).

Officers for the coming year are Cathi Johnson, president; Louise Franck, vice president; Sandra Linneman, secretary; and Cathy Morton, treasurer.

## Hospitality

**Sharon Lockwood**, a 35-year veteran of Marriott, has been named general manager of the JW Marriott Marco Island Beach Resort. The property is in the final phase of a three-year, \$320 million renovation and brand conversion project. Ms. Lockwood will take over the role for **Rick Medwedeff**, who has been named general manager for the new Gaylord Rockies Resort and Convention Center in Aurora, Colo. Mr. Medwedeff has been



LOCKWOOD



MEDWEDEFF

with the Marco property for 12 years. The change is effective Jan. 6.

Most recently, Ms. Lockwood was the operational leader of the Gaylord National Resort just outside of Washington, D.C. Her years of experience with Marriott include catering, human resources, rooms operations and hotel operations for properties spanning from the Washington, D.C., area to Philadelphia and Southern California. She has held general manager roles at the Key Bridge Marriott and Crystal Gateway Marriott, both in Arlington, Va., and the Renaissance Washington, D.C., Downtown Hotel. In her new role, she will oversee all operations and functions of the Marco Island property, serving as the primary strategic business leader of the property while ensuring sales and revenue generation from both leisure and group guests. She will also take charge on the variety of outreach efforts held by the resort, such as its dedication to the Harry Chapin Food Bank and American Cancer Society Relay For Life charities.

## Media

**Shannon Quinn** has joined Gulfshore Life and Gulfshore Business magazines as director of marketing and events to oversee marketing, special events, public relations, branding and sponsorships for both publications. She most recently held the position of special events manager at Hilton Naples. Ms. Quinn earned a bachelor's degree in marketing and an MBA from Florida Gulf Coast University. She serves as treasurer for the Southwest Florida Chapter of the Florida Public Relations Association and treasurer for the Naples Chapter of the National Association of Wedding Professionals.

## Nonprofit Organizations

**Sarah Baeckler Davis**, a primatologist and an attorney, has been named executive director of Humane Society Naples, succeeding recently retired longtime director Michael Simontis. Ms. Baeckler Davis brings 20 years of nonprofit leadership and fundraising experience in the animal protection community to the position. She most recently was president and CEO of Project Chimps, forming a partnership that led to the retirement of 220 former research chimpanzees. She earned a graduate degree in primatology from Central Washington University and a juris doctor from Lewis and Clark Law School.



BAECKLER DAVIS

## Professional Advancement

**Rachel Toomey**, media director at Priority Marketing, has earned the accredited in public relations (APR) credentials. An 11-year employee of the agency, she holds a master's degree in integrated marketing and a bachelor's degree in advertising from Florida State University. ■



TOOMEY

# John Vorndran

## VP of purchasing – Phelan Family Brands/Island Crab Satisfying customers from the water to the table

### What is the most significant change you've seen in your industry over the last year?

The demand continues to increase from consumers to eat healthier and support locally grown farmers. We want to be on the forefront of providing healthier options for them especially being in the seafood business. Not only do we stay committed to delivering the freshest seafood locally caught from local waters, we have put a stronger emphasis on utilizing locally grown produce to complement our dishes. From green beans and tomatoes, to corn on the cob and scotch

bonnet habaneros, we want to be a locally owned company supporting local farmers.

### How are you responding to changes in the local economy?

We are con-



### WHO AM I?

**NAME:** John Vorndran  
**TITLE AND COMPANY:** VP of Purchasing – Phelan Family Brands/Island Crab  
**YEARS WITH THE COMPANY:** 13  
**YEARS IN SOUTHWEST FLORIDA:** 17  
**NATURE OF BUSINESS:** Restaurant Company  
**HOMETOWN:** Mentor, Ohio

stantly challenged with finding ways to provide fresh seafood. There are so many variables when it comes to the industry like weather, closures of catching certain species and in the case of stone crabs the length of a set season. Because we live in a market that thrives on seafood being on the Gulf of Mexico, the demand is always there. We have brands that have become synonymous for having the freshest seafood. Even more today, when there is that desire for healthier eating options, we want to be able to meet that need as it increases.

### What's your superpower?

It's not a super power but it's not for everyone to get up at 2:30 a.m. seven days a week to get our seafood orders in with our partner Island Crab Company. Having this fantastic partnership is truly one of our competitive advantages as we have first crack at the freshest caught seafood that was caught the day before and get it on our trucks and to our restaurants daily. It allows us to stand by our "You Can't Fake Fresh" marketing cornerstone message.

### What will you base your success on for 2018?

Our founder Tony Phelan has a quote that goes, "You can only catch what the Good Lord puts in your trap." As with every year, we hope that the upcoming stone crab season and the yearly blue crabbing are successful with our crabbers getting great days out on the water to bring in plenty of claws and crabs. We always look at our same store sales as a base for seeing our company growth and we always have the goal of having our same store sales continually better than the year before. I also look forward to our company expanding in the Florida marketplace as we add another Deep Lagoon Seafood restaurant in Lee County in 2018.

John Vorndran

### How are you using technology to improve your business?

Because we have multiple brands and multiple restaurants, it was a necessity to develop our own propriety software that ensures the appropriate products are used consistently in all recipes and aids in the daily ordering of product. Additionally, utilizing tools like NCR's mobile APP PULSE, keeps our entire team connected in real time on how the restaurants are performing and what items on the menu are selling better than others. This gives the advantage of modifying menus or specials and integrating fresh caught items almost immediately.

### Can you tell us about a new hire that will make a positive impact this coming year?

We continue to invest in strengthening our supply chain. We added another full-time crabber that will work exclusively for Island Crab Company and the seafood and crab needs of our restaurants at Phelan Family Brands. We have become known as "The Place" to get blue crabs in Southwest Florida and we want to make sure that if there are crabs to be caught, we've got boats in the water and crabbers who are committed to pulling them and helping us in our goal of bringing them from the water to the table.

### What do you truly love about working here in Lee County/Collier County/Charlotte County?

I get to welcome the sun coming up every day with coffee in hand while I coordinate sending off the best catch from local waters into our restaurants. There is nothing better than seeing customers leave our restaurants after eating blue crabs or stone crabs or hog fish knowing we caught it, delivered it and cooked it. From the water to the table, that is satisfying to make happen and be part of.

### Who is a mentor to you within your industry?

There is no question I appreciate all that I have learned in working with Jeff and Denise Haugland from Island Crab Company. Our partnership with them is like no other. They carefully built a company that has managed to not only expand and grow with us at Phelan Family Brands, but keep the same foundation of values and integrity of a family owned company — the same as we are. It is something you don't find every day and another reason why we are successful. ■



PROUD TO BE PARTNERS  
FOR 20 YEARS

Launched in March of 1992, Island Crab Company was founded by Jeff and Denise Haugland as a family owned and operated company buying fresh seafood from 20-30 commercial boats. Today it has grown into a full-scale operation that has partnered with Phelan Family Brands and has its own fleet of boats that go out daily and catch the freshest offerings from local waters and deliver it to Pinchers and Deep Lagoon Seafood. The unique partnership with the Phelan Family is unmatched in the market place and helps keep these restaurants on the map as "the places to go" in Southwest Florida for Fresh Seafood.



Owners Jeff and Denise Haugland

VISIT [ISLANDCRABCOMPANY.COM](http://ISLANDCRABCOMPANY.COM) TODAY

## MONEY &amp; INVESTING

## Big jeweler Signet sees rough going

ericBRETAN

estaterick@gmail.com



Being in the jewelry business, I like to follow the various publicly traded companies in my industry to get clues as to the various trends in this sector. But you can imagine my surprise when last week Signet Jewelers, the largest jewelry retailer in the world, announced terrible earnings and slashed its forecast for next year. Are people no longer buying jewelry? Am I in the wrong business? Immediately I started to panic. So why did Signet so badly miss its earnings expectations and what does that mean for the jewelry industry?

Although you may not have heard of Signet Jewelers, I would bet you know many of the brands under its umbrella. It owns Kay Jewelers, Zales, Jared and Piercing Pagoda, among others. The company was founded in 1949 in the UK as the Ratner group and quickly grew to over 1,000 locations by the 1990s. But then in 1991, the CEO of the company, Gerald Ratner gave a public speech where he said that he could sell his products so cheaply because, "it's total crap" and he further said that a pair of earrings in his store was "cheaper than a M&S prawn sandwich but probably wouldn't last as long." Consumers fled from Ratner stores and the firm almost



went out of business. But new leadership was hired and the company changed its name to Signet Jewelers in 1993.

Today Signet operates more than 3,600 locations around the globe and has annual revenue of \$6.4 billion. But during its latest quarterly earnings announcement, the company announced it lost money during the previous three months and same store sales were in decline. Investors reacted very negatively to the news and the Signet's stock immediately dropped 25 percent.

Management pointed to one main reason for the drop-in earnings and

sales. The company blamed the loss on higher costs relating to the sale of some of its credit portfolio. During the previous years, the company was financing its customers' jewelry purchases and was keeping those loans on its books. Investors started to get nervous about this huge credit portfolio and demanded that the company sell some of this risk and outsource consumer lending going forward. Unfortunately, the sale did not go as smoothly as the company would have liked. And even more troublesome, the company that Signet chose to run its credit business going forward, credit

card service company Alliance Data Systems, has imposed tighter conditions on lending money for jewelry purchases which is limiting future sales.

The major uncertainty going forward around Signet is whether the company can prosper going forward without the crutch of loose lending. Can the company attract affluent consumers that can pay for its products upfront? The company also hopes to grow its online platform so it can bring in sales without the extremely high costs of a mall retail location with high rents, personnel costs, and insurance. While Signet is making strides in this area, it needs to continue this growth to be successful in the future.

So, it seems like the jewelry business is not doomed after all (at Rick's Estates & Jewelry in Punta Gorda, we are doing great and would love for you to stop on by for any jewelry gifts for the holidays). Most of the problems with Signet are company specific and not those affecting the entire industry. So, given the many issues surrounding the company, I would avoid it now even at these depressed levels until the company can prove it can grow both store sales without loose lending practices as well as its ecommerce platform. ■

— Eric Bretan, the co-owner of Rick's Estate & Jewelry Buyers in Punta Gorda, was a senior derivatives marketer and investment banker for more than 15 years at several global banks.

## CUE

From page 24

"Many membership-based models today have ignored this group because their services are offered as discretionary luxuries," says Mr. Baxter, the author of "The Membership Economy: Find Your Superusers, Master the Forever Transaction, and Build Recurring Revenue."

Companies like CrossFit, Stitch Fix and Peloton don't typically expect cost-conscious consumers to engage with their brands, he says. "Therefore, they may not focus so heavily on selling to them." Further, he adds, many subscriptions pitch convenience over cost savings.

During a time when so few companies are getting it right, Amazon is a shining example of a company that found a way to successfully market to this group.

While Amazon recently attracted much media attention with its \$13.7 billion acquisition of high-end food retailer Whole Foods, the retailing behemoth has also been quietly setting itself apart by finding a way to include low-income shoppers. Monthly subscriptions to Amazon Prime are now offered at \$10.99 a month, in addition to the standard yearly subscriptions for \$99. According to an R.W. Baird study, households earning below \$50,000 a year became Amazon Prime's fastest growing segment after the monthly program became available. Amazon took its marketing to the next level by pricing Prime subscriptions at a nearly 50 percent discount for people on government assistance.

After an impressive history of disrupting many industries with its business model (booksellers, retailers, publishers, retail technology, music, video and storage), Amazon's latest initiatives

to attract low-income markets continue to impact discount chains like Walmart and Dollar Tree.

And although Amazon's prices aren't as low as those of Wish, the up-and-coming e-commerce shopping app that's already raised \$1 billion in venture capital, Amazon promises two-day delivery on most items to Prime members, while Wish sources most of its products from China, resulting in long shipping times.

"Amazon and other like-minded brands clearly care about the needs of low-income consumers," Mr. Baxter says. "But their effort to attract these price-conscious shoppers is also a brilliant business strategy. They clearly saw an untapped market and took action to entice them with a membership subscription that was too good to pass up."

**The next hot market**

Here's why low-income shoppers were primed to become Amazon Prime's next hot market. Mr. Baxter advises businesses of any kind to keep this information in mind as they consider how they could service low-income earners:

■ People with low incomes are still consumers. Lower earners still have to shop, especially for must-have items like diapers, toiletries and food.

■ Amazon Prime's market for higher-end consumers is getting saturated. Most high-income earners are already Amazon Prime members. Amazon needed to find ways into other markets.

■ Low-income consumers are currently underserved. Much in the same way they are "underbanked" — meaning they don't qualify for credit — low earners need organizations to step up and tailor services just for them.

■ Stores like Target, Walmart and major supermarkets are rarely located in low-income neighborhoods. Amazon Prime is able to deliver much-needed



goods to food and retail deserts. Local stores usually have higher prices. Quick marts and mom-and-pop stores cannot compete with Amazon's low prices.

■ Prime solves the transportation issue for carless shoppers. Because traveling with store-bought purchases is difficult using public transportation, cabs and car services, Amazon Prime's free delivery appeals to those without cars.

■ Low-income consumers make subsidized purchases. Low-income markets using government subsidies are attractive to retailers. Amazon recently tapped into this market by deciding to accept food stamps.

**Optimizing memberships**

Smart companies can gain entry to the low-income market by following Amazon's lead. (And given its unbeatable price point and rising popularity, Wish is also well positioned to attract cost-conscious consumers.) To break into this market, Amazon lowered the barrier to entry for Prime customers both in total cost (for some) and by not requiring a big upfront annual payment. They are also pushing manufacturers to lower their costs and increasingly pursuing lower-priced substitutions in addition to offering well-known brands.

Mr. Baxter notes that although Walmart is fighting back with its own two-day shipping and an internal goal

of offering the lowest available price on 80 percent of all SKUs, the retailer has not been nearly as proactive and membership-minded toward this group as Amazon.

"The membership economy is all about forging a long-term, formal relationship with members — and attracting as many of those members as possible," Mr. Baxter concludes. "In the past, underserved markets were getting totally ignored. However, the smartest companies — with Amazon at the forefront — are finally optimizing memberships specifically for the needs of all of their customers. Amazon's recent success with low-income consumers shows that they are well on their way to building a 'forever transaction' with this highly valuable group."

**About the author**

Robbie Kellman Baxter is the founder of Peninsula Strategies LLC, a consulting firm based in Menlo Park, Calif., that helps companies excel in the membership economy. Her clients have included like Netflix, SurveyMonkey and Yahoo!, as well as smaller venture-backed startups. She has worked in or consulted with clients in more than 20 industries.

Before starting Peninsula Strategies in 2001, Ms. Baxter served as a New York City Urban Fellow, a consultant at Booz Allen Hamilton and a Silicon Valley product marketer. As a public speaker, she has presented to thousands of people in corporations, associations and universities.

She has been quoted in or written articles for CNN, Consumer Reports and NPR.

She earned a bachelor's degree from Harvard College and an MBA from the Stanford Graduate School of Business. For more information, visit [www.penisulastrategies.com](http://www.penisulastrategies.com). ■

# NETWORKING

## Aboard the Naples Princess with Women's Networking of Collier County

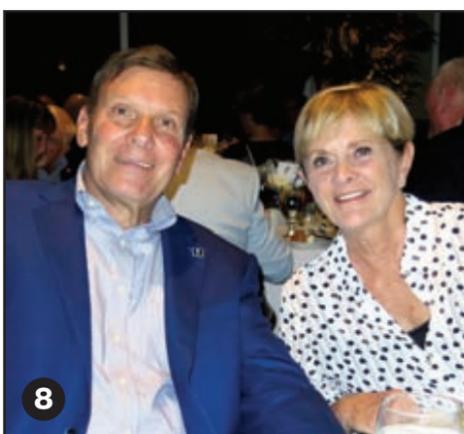


1. Lisa Dimond and Danielle Russo Slugh
2. Kristen Weardon and Teresa Stohs
3. Stacy Nicolau, Lisa Schuessler, Dana Zeitler and Heather Caine
4. Teresa Underwood and Marianne Kearns
5. Carla Phillips and Lisa Hoffman
6. Karen Parry, Stacy Nicolau, Amber Phillips and Gina Sisbarro
7. Stephanie Garcia, Jamie Bergen and Tammy Strohl



CHARLIE McDONALD / FLORIDA WEEKLY

## Fifth annual banquet for Wounded Warriors of Collier County



1. Polly Crews and Kim Hayes
2. Roger Thomas and Pat Thomas
3. Tiffany Brown and Monte Warren
4. Regan Mann and Jake Warren
5. Doug Dittrick and Gina Boesch
6. Chris Barnett, Dean Kevin Cieply and Mayor Bill Barnett
7. Dale Mullin and Marie Elaina Mullin
8. Bill Aimetti and Darlene Aimetti
9. Ken Demarit and Kathleen Demarit
10. Margot Lalli and Mark Lalli



BERNADETTE LA PAGLIA / FLORIDA WEEKLY

Florida Weekly welcomes submissions for the Networking photo pages from business events, grand openings, professional association meetings, etc. We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Cindy Pierce at [cpierce@floridaweekly.com](mailto:cpierce@floridaweekly.com).

# NETWORKING

The Salvation Army honors Hurricane Irma heroes at The Ritz-Carlton



Major Francina Proctor and Marianne Burke

- 1. Lisa Richardson and Mary Popiolek
- 2. Kamela Patton, superintendent of Collier County Public Schools, receives the Partners in Mission Award from Lt. Colonel Ken Luyk and Major Dan Proctor.
- 3. Betty Bailey, Phil Wood and Myra Daniels
- 4. Major Francina Proctor with Officers Dawn Luyk and Cheryl Gilliam
- 5. Colonel Susan Bukiewicz and Colonel Ralph Bukiewicz
- 6. Teachers Sharon Hall and Annie Mayol with youngsters in the Salvation Army child care program.
- 7. Paul Conklin, Regan Love, Karla Perez and Ricky Perez
- 8. Jenny Perez, Rosa Hernandez and Monica Moore
- 9. Mike Harris, Darryl Crossland, Thomas Hampton and Manny Munoz
- 10. Bill Burke and Christopher Seebeck

Florida Weekly welcomes submissions for the Networking photo pages from business events, grand openings, professional association meetings, etc. We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Cindy Pierce at cpierce@floridaweekly.com.

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# COASTAL REAL ESTATE GUIDE

WEEK OF NOVEMBER 30-DECEMBER 6, 2017

WWW.FLORIDAWEEKLY.COM

| B1

## REAL ESTATE NEWSMAKERS

**Jean McGrath** has joined Miromar Development Corp. as a broker associate for Miromar Realty at Miromar Lakes Beach & Golf Club. A licensed broker associate and certified new home sales professional, Ms. McGrath most recently served as general manager over three offices of a Southwest Florida real estate agency. She also has experience as a membership director and broker of record for several communities in the region. She holds a degree from Berkeley College.



MCGRATH

Local experts will share their insights into the Southwest Florida residential, land and commercial real estate sectors at The News-Press Market Watch 2018: "Focus on Real Estate" from 4:30-7:30 p.m., Tuesday, Feb. 27, at Germain Arena.

Presenters will be Denny Grimes, residential real estate expert and president of Denny Grimes & Company; Randy Thibaut, land sales and development expert and owner and founder of Land Solutions Inc.; and Stan Stouder, CCIM, commercial real estate expert and founding partner with CRE Consultants. Attendees will also receive a booklet with detailed market statistical information.



GRIMES



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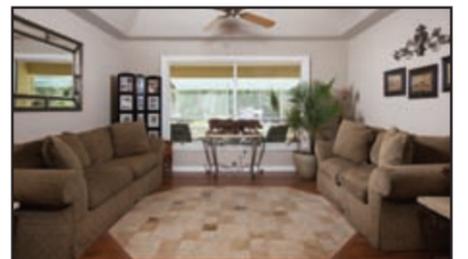
COURTESY PHOTOS

## House Hunting

6960 Sable Ridge Lane, Livingston Woods

Enjoy the best of town-and-country living in this estate home on 2.27 acres in the heart of Naples. The driveway winds through lush landscaping, past the fishing pond with dock and on through pines and palms to the main residence, which was designed by the architect owner and his family and encompasses more than 3,200 square feet of living space. The main residence has three bedrooms; the attached four-stall garage also has an office and private guest quarters with kitchen and bath. The extended southern exposure lanai overlooks a tranquil outdoor family activity area complete with playhouse, a patio with fire pit and room for two horses.

Jon Peter Vollmer of Premier Sotheby's International Realty has the listing for \$950,000. To arrange a showing or for more information, call 250-9414 or email [jon.vollmer@sothebysrealty.com](mailto:jon.vollmer@sothebysrealty.com).



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# NEWSMAKERS

From page 1

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Tickets are on sale now for \$50 general admission, \$600 for reserved premium placement tables for eight and \$750 for

reserved tables of 10. Admission includes all presentations and a networking session. A cash bar will be available. Sign up at [www.MarketWatch2018.com](http://www.MarketWatch2018.com).

The golf course at Eagle Creek Golf & Country Club has reopening after Hurricane Irma damage delayed the original reopening planned after summer renovations.

"We started the summer in renovation mode, then a few months later we were in full recovery mode once Irma hit," said Jimmy Alston, golf course superintendent for the community between Naples and Marco Island.

Designed by golf course architect Gordy Lewis, the renovations started on May 15 and were projected for completion in mid-October. "Then Irma hit, and we had more

than 1,500 trees down on the golf course," Mr. Alston said.

Crews from contractor GCID Inc. immediately went from golf course construction to major disaster cleanup and recovery mode. In addition to the team from GDIC, numerous Eagle Creek staff members from various departments joined in the disaster cleanup.

Laura Hill, marketing director for the community, said three properties have sold this month along with one non-resident membership, and there is a waitlist of 22 renters for the coming season. For more information, call Ms. Hill at 417-6111 or visit [www.joineaglecreek.com](http://www.joineaglecreek.com).

The newest waterfront villa in Miromar Lakes Beach & Golf Club offers luxury living and brilliant sunset views, and features

one asset not found elsewhere in the community: It's in Villa d'Este, the only neighborhood adjacent to the Miromar Lakes golf clubhouse.

By Randall Mitchell Custom Homes, the Highlands design encompasses 3,665 square feet under air and has a total of more than 5,200 square feet. There are four bedrooms and 4½ baths.

The focal point of the main floor is a great room featuring coffered ceilings, a wine bar, built-in speaker system and westward views across the swimming pool, freshwater lake and 18th fairway of Miromar Lakes Golf Club, which has completed a six-month, multi-million dollar renovation led by golf course architect Drew Rogers. The par-72 course is the only Arthur Hills Signature championship golf course

SEE NEWSMAKERS, B15 ►

**704 MORAYA BAY** LISTED AT \$6,250,000

489 1st Ave South LISTED AT \$4,175,000

1461 Anhinga Pointe LISTED AT \$3,895,000

192 Monterey Drive LISTED AT \$725,000

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## Ronto breaks ground on Naples Square Phase III

The Ronto Group has broken ground on Phase III at Naples Square in downtown Naples. Phase III purchase agreements worth \$37 million have been processed. Situated at 5th Avenue South and Goodlette-Frank Road, Naples Square's walkable lifestyle and the availability of spacious floor plans with open-concept living areas and open-air terraces continue to transform how people live downtown. The community is bringing a sense of cohesion to downtown by connecting 5th Avenue to Bayfront with access on 10th Street via 3rd Avenue South. Ronto has announced plans for the Shoppes at Naples Square, a combination of retail and restaurant space, and anticipates retail openings in 2019. Gulfshore Playhouse has purchased of a three-acre tract on the northern end of Naples Square and plans to build a 56,000 square-foot complex with two theaters and an education wing.

Eight Phase III one and two-story floor plans from 1,460 to 3,238 square feet under air are base-priced from \$695,000 to \$1,550,000. The two and three-bedroom plus den plans feature 10' ceilings, open-air terraces, and designer kitchens with an enhanced appliance package. Lease-backs are available to purchasers of three Phase III furnished models. The Phase III plans offer enlarged, re-named iterations of the Phase I residences. Phase III residents will enjoy a courtyard amenity deck with an enlarged pool deck and a 780-square foot pool that is 29% larger than the pools included in Phases I and II. A club room and terrace opening to the pool area will include a bar, large screen television, a billiards room, and a furnished fire pit area. Other amenities include a fitness center, secure under-building parking, private storage, and bicycle storage within the garage.

Base-priced at \$695,000, the Phase III Astoria residences offer 1,460 square feet under air plus a 260-square foot terrace. The plan includes two bedrooms and two full baths. The great room and the owner's bedroom open to the terrace. The kitchen's counter height bar and food preparation area includes a double stainless-steel sink, dishwasher and seating. The plan's open feeling continues with a dining area that merges with the great room.

The two-bedroom plus den, two-bath Barton plan is base-priced at \$795,000 and offers 1,593 square feet plus a 220-square foot open-air terrace. The great room, owner's bedroom, and guest bedroom open to the terrace. An optional pocketing door can provide ensuite guest quarters. A counter-height kitchen island offers seating as well as a stainless-steel sink, dishwasher and food preparation area.

Base-priced at \$845,000, the 1,698 square feet Biltmore plan also includes a 242-square foot open-air terrace. The two-bedroom plus den, great room plan includes an island kitchen with a stainless-steel sink, dishwasher and food preparation area. The great room, owner's bedroom, and guest bedroom open to the terrace. The owner's bath includes a glass-enclosed shower and his and her vanities.

The Phase III Chatham two-bedroom plus den, two-and-a-half bath plan is base-priced at \$895,000 and includes 1,883 square feet plus a 260-square foot terrace. The great room, owner's bedroom, and guest bedroom all open to the terrace. The plan features a kitchen with a counter height bar and food preparation area with a double sink and dishwasher. The owner's suite includes a bath with a glass-enclosed shower and tub and his and her vanities.

With its private, one-car garage and a walk-out terrace adjoining the home's ground floor entry, the Phase III Dorset plan lives like a townhome. The garage is accessible from the residence. Base-priced at \$1,150,000, the Dorset residence-



**Above:** Base-priced at \$845,000, Naples Square's 1,698 square feet under air two-bedroom plus den Phase III Biltmore floor plan offers an ideal pied-a-terre and reflects the enhanced Phase III space sequences. **Right:** Based on the 2,264 square feet Phase I Denison plan, Naples Square's Phase III Dover floor plan offers 2,375 square feet of living space, an increase of 111 square feet. **Below:** The Ronto Group has broken ground on construction of Phase III at Naples Square in downtown Naples. Phase III purchase agreements worth \$37 million have been processed thus far.

es feature 2,274 square feet with three bedrooms, a den, three baths, a great room and dining room, and a kitchen with a counter height island. The great room and dining room open to a 269-square foot terrace. The owner's bath features separate his and her vanities and sinks, a soaking tub, and a glass-enclosed shower.

The Phase III Dover plan offers 2,397 square feet plus a 314-square foot open-air balcony. Base-priced at \$1,150,000, the plan features three bedrooms, a den, three



baths, a family room and dining room, an island kitchen, and an L-shaped balcony that wraps the corner of the building. The great room, dining room, and one of the guest bedrooms open to the balcony. The owner's suite includes a bedroom with a private balcony and a bath with his and her vanities, a soaking tub, glass-enclosed

shower, and a separate water closet.

The sold-out Emerson plan provides 2,746 square feet of living space. The living room, dining room, owner's bedroom, and one of the two guest bedrooms open to a 366-square foot terrace. The plan also includes a den, an island kitchen with counter height bar seating, a foyer with a

ceiling detail and crown molding, three-and-a-half baths, and a laundry room.

The two-story Phase III Fenwick plan offers 3,238 square feet with three bedrooms, three-and-a-half baths, formal living and dining rooms, an island kitchen, powder room, first floor guest suite, and a second floor with a flex room, an owner's suite, and another guest suite. An optional elevator is available. Base-priced at \$1,550,000, the Fenwick plan includes a 323-square foot terrace off the flex room. A glass enclosed shower, soaking tub, and his and her vanities are included in the owner's bath. The first floor Fenwick residences include a private one-car garage accessible from the residence.

Three previously sold Phase II furnished models remain open for viewing with a sales associate. The Naples Square Sales Gallery at 100 South Goodlette-Frank Road in downtown Naples is open daily. Visit NaplesSquare.com. ■

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Michael G. Lawler 239.261.3939  
Web ID 216027889 \$3,695,000
- 3 **AQUALANE SHORES**  
840 17th Avenue South  
Karen Van Arsdale 239.860.0894  
Web ID 216001738 \$6,650,000



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Web ID 217053949 \$11,995,000
- 2 **3450 Rum Row**  
Paul Arpin 239.877.4450  
Web ID 217046050 \$15,900,000
- 3 **1100 Galleon Drive**  
Karen Van Arsdale 239.860.0894  
Web ID 216070094 \$11,900,000
- 4 **1351 Spyglass Lane**  
Michael G. Lawler 239.261.3939  
Web ID 216063829 \$11,900,000
- 5 **3300 Green Dolphin Lane**  
Tom Gasbarro 239.404.4883  
Web ID 216011338 \$6,995,000



- 1 **495 Bow Line Drive**  
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Web ID 217070821 \$3,250,000
- 2 **Admiralty Point #104**  
Larry Roorda 239.860.2534  
Web ID KELL112117IHE \$1,250,000
- 3 **Admiralty Point #309**  
Larry Roorda 239.860.2534  
Web ID PAGE112117IHE \$1,195,000
- 4 **Windemere #203**  
Craig Jones 239.825.6857  
Web ID GEOR112117IHE \$965,000
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**87 6th Avenue South**  
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Web ID 217072207 \$4,225,000



**531 8th Avenue South**  
Linda Piatt 239.269.2322  
Web ID 217014475 \$3,495,000



**610 6th Avenue North**  
Deb Welch 239.293.5294  
Web ID 215065632 \$2,995,000



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Web ID 217053311 \$1,350,000



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Web ID 217070596 \$1,100,000



**960 on Seventh #204**  
Heather Hobrock 239.370.3944  
Web ID 217070792 \$375,000



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Web ID 217023827 \$2,995,000



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Linda Perry/Judy Perry 239.404.7052  
Web ID 217046426 \$1,999,000



**306 Neapolitan Way**  
Marybeth Brooks 239.272.6867  
Web ID 217058789 \$7,677,000



**Le Rivage #18N**  
Barbi Lowe/Trish Lowe Soars 239.216.1973  
Web ID 216071705 \$7,299,999



**Enclave #9**  
Barbi Lowe/Trish Lowe Soars 239.216.1973  
Web ID BRIN053117IHE \$5,950,000



**243 Mermaids Bight**  
Michael G. Lawler 239.261.3939  
Web ID 217029138 \$3,250,000



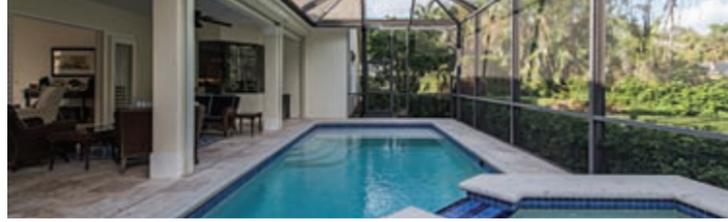
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Ryan Nordyke 239.776.9390  
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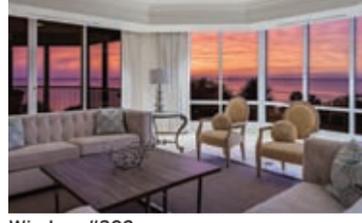
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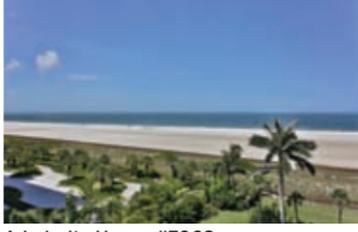
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ADVERTORIAL

# Babcock Ranch setting a new standard for smart, sustainable growth

## Solar-powered town garnering national, international attention

People across the nation are talking a lot about the need for responsible growth, sustainability and “smart cities.” But to find someone who is doing something about it – you have to travel to Southwest Florida.

Babcock Ranch has been attracting national and international attention since plans for the world’s first new solar-powered town were first announced in 2008. Developer Kitson & Partners generated more headlines when it first broke ground on the long-awaited town of the future two years ago. As construction of the initial downtown district at Founder’s Square nears completion and the environmentally-friendly town prepares to welcome its first residents the media spotlight is intensifying.

Appearing as a panelist on a recent Washington Post Live program discussing new approaches for a sustainable future, Kitson & Partners Chairman and CEO Syd Kitson highlighted the innovations that have put Babcock Ranch on the cutting edge.

“I read a lot about how everybody’s talking about building these smart cities, and we’re already doing that,” Kitson said. “All the things that people have talked about – net-zero energy emissions, advanced technological infrastructure, minimizing the development footprint, a network of clean transportation alternatives to reduce the number of automobiles per household – we’re doing it.”

Journalists around the world are taking note. Plans to roll out the first network of autonomous shuttle vehicles in North America were reported by Fast Company and Time Magazine. In the aftermath of Hurricane Irma, Politico magazine featured Babcock Ranch as an example of smarter, more sustainable growth to accommodate Florida’s burgeoning population. A crew from Europe’s largest public broadcaster, German television network ZDF, visited in early November. The story featuring interviews with Kitson and some of the first homebuyers at Babcock Ranch aired on ZDF’s flagship foreign affairs program. Closer to home, Kitson has done a series of live interviews on The Weather Channel to discuss solar power, sustainability and storm resiliency initiatives.

“At Babcock Ranch we’re focused on sustainability because it is what is right for the environment – and because it is good business,” Kitson explained during the Washington Post program. “People care about what we’re doing as a society – and what’s interesting is, it’s not just millennials who have a genuine interest in living more sustainably – it is also the Baby Boomers. But as much as they want to be sustainable, it still has to make economic sense for them individually.”

Babcock Ranch leverages economies of scale and cutting edge technologies to keep costs competitive. Unprecedented technological infrastructure electronically coordinates energy, water, transportation and safety systems, and equips homes and businesses with extraordinary bandwidth supporting lightning-fast data speeds, mobile apps and global connectivity to free Wi-Fi. Sustainability features – from water conservation to alternative transportation – are woven



**Above: Cutting edge innovations at Babcock Ranch - like this self-driving electric powered shuttle - are attracting national and international media attention. Left: A German television visited in early November. Their story on sustainability initiatives at Babcock Ranch aired on the largest public television network in Europe. Below Left: Founder’s Square adds to the generating capacity with solar panels atop commercial rooftops and solar trees that serve as charging stations for handheld electronic devices. Below Right: The solar power facility at Babcock Ranch generates more clean, renewable energy than the new town will ever consume. Bottom Left: All homes at Babcock Ranch are built to meet Florida Green Building Coalition certification standards.**

right into the infrastructure.

“We recognize that progress comes in increments,” Kitson said. “Americans are not going to go from one car for every driver to no cars for every household overnight. We start by making cars just one of many options for getting around town. When people can walk, bike, catch a shuttle, use their handheld device to summon an on-demand autonomous vehicle, or utilize a shared vehicle service for trips off-site, they will quickly realize they don’t really need their own car.”

But of all the innovations offered at Babcock Ranch - solar power is what really sets it apart.

“We spent a lot of time talking about how to make the community sustainable,

how to make it different than anywhere else – and solar energy to us was the key,” Kitson explained. “Through our partnership with Florida Power & Light (FPL) every single resident of Babcock Ranch starts off with a minimal carbon footprint – with no additional cost. They pay the same rates as any other FPL customer.”

FPL’s Babcock Ranch Solar Energy Center, located on 440 acres of former sod-farming field on the northern edge of the new town, generates more clean, renewable energy than the new town will ever consume. The 74.5 MW solar field went online in December of last year – before the new town’s first buildings were constructed.

The vision for Babcock Ranch started with preservation. The new town is the economic engine that made it possible to put 80% of the historic Babcock Ranch

– 73,000 acres – into permanent preservation. Of the 18,000 acres that make up the footprint of the new town, another 9,000 acres have been set aside for greenspace.

“At the end of the day, 90% of the original ranch—Babcock Ranch—is in preservation forever. And that’s a legacy that people are going to be able to enjoy for generations, and we think that’s very, very important,” Kitson said. “We set out to prove that preservation and growth can work hand in hand and it is extremely gratifying to see how people are embracing what we are doing. We have a thousand people a day moving into our state net. We need to accommodate that, and we need to do it in the right way. I don’t think just because it’s sustainable—just because you’re doing it the right way—means it needs to be more expensive. And we’re proving that out.”

Learn more at [www.babcockranch.com](http://www.babcockranch.com). ■

You've waited a lifetime  
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Moorings Park and London Bay Homes proudly announce the opening of the Sales Gallery which showcases the new collection of Life Plan residences. Moorings Park Grande Lake combines the highest quality healthcare with *Simply the Best*® lifestyle amenities in the area. Enjoy "Private Label Living" in luxurious mid-rise residences with beautiful lakefront vistas. **Prices from \$1.4 million with 70% refundable entrance fees.**

Please join us for an Informational Luncheon  
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For information on this new community, call 239.919.1620  
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Moorings Park® is a nationally accredited, non-profit, Medicare certified community and the only A+ S&P and Fitch rated life plan community in the country. All dimensions are approximate. Actual gross square footage may vary. All images are conceptual renderings and developer reserves the right to make modifications, including amenities, without prior notice.



## London Bay Homes: a Naples love story



Our love affair with Naples began the moment we stood hand-in-hand in the frothy surf along the Gulf of Mexico on a sunny winter day nearly four years ago. The weather was perfect, the turquoise water against the white-sand beach simply breathtaking. We were on the verge of something special, and Naples kept calling us back. Within two years, we were seasonal residents.

We had discovered a cosmopolitan city with a friendly hometown feel along a beautiful stretch of beach. As devoted foodies, we were delighted by Fifth Avenue South, Naples' downtown, and its fabulous culinary and wine scene rivaling that of much larger cities. We enjoyed strolling Fifth Avenue, browsing the fine art and antiques at The Englishman and shopping at national stores and homegrown boutiques. Our little condo was so close to Fifth, we could walk to the local theatre for an evening performance or visit our favorite bartender at Café Lurcat – who knows exactly how my husband prefers his martini. We absolutely love dancing to live music under the stars, amid the twinkling white lights wrapped around the palm trees on Vergina's patio.

We noticed our mindset was shifting. We longed for more time in Naples and started looking at homes, knowing a move was inevitable. We had very specific ideas – we needed space for overnight guests, room to entertain, an office for my husband and a pool for me. We wanted to be near downtown and preferred a new home. We kept gravitating to the estates built by London Bay Homes, where we often spoke to Toby. He introduced us to the Naples Collection, explaining London Bay was building models in Old Naples, Port Royal and Park Shore and could also build a home on our preferred lot. The models were stunning and featured everything we were looking for, including casual but sophisticated décor by Romanza Interior Design that suited us perfectly. Others obviously agreed; each home



sold just days after our visit.

We are excited about the completion of two models on Gordon Drive in Port Royal, one of our favorite neighborhoods. They're both on Cutlass Cove with plenty of dockage for the boat my husband is already researching. We've seen the interior design and floor plans and love the open concept, and the way London Bay connects the inside to the outdoors. With nearly 4,650 and 6,400 square feet inside, both offer plenty of room to entertain. One has second-floor guest rooms for complete privacy plus a lounge area and wet bar. The other has a second-floor master suite with an enormous terrace. We could wake up to beautiful waterfront views, and my husband can watch me swim while he works in his study!

There are several other homesites that also interest us. We can customize everything, working with London Bay's in-house design team of architects, interior designers and pool designers. London Bay is our only choice. It's won

more than 300 industry awards and has been building luxury homes for nearly three decades. Several clients have told us about their wonderful experiences building with London Bay. We also know the company collaborates with some of the area's leading architects. As Toby has told us, and it really rings true, our home should reflect who we are.

Recently while visiting Toby at the Chelston, a completed model near

downtown, we chuckled as we overheard another couple sharing their story about discovering Naples on vacation and their decision to become full-time residents.

"It's the Naples love story," I whispered to my husband.

"It's only just beginning," he replied.

To schedule a visit and learn more about London Bay Homes' exclusive downtown opportunities, call Toby Cloutier at 239-280-7367 or visit LondonBay.com. ■

London Bay's Naples Collection of homes located from Port Royal to Park Shore includes an array of award-winning floor plans with captivating indoor-outdoor spaces featuring zero-edge custom pools, water features, fire pits and outdoor kitchens.



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## TROPHY CLUB - 5955 TROPHY DRIVE #2201



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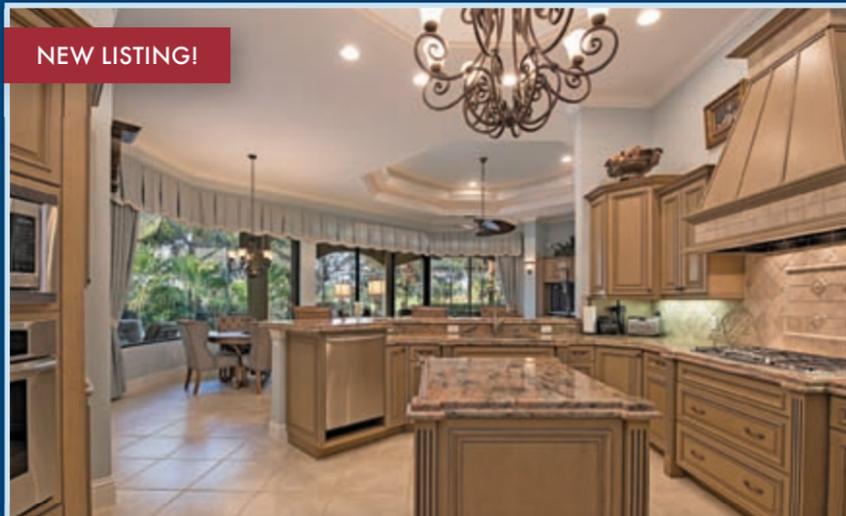
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**Monterosso at Mediterra** | \$775,000 | 3 Bed | 3 Bath

# NEWSMAKERS

From page 3

in Southwest Florida.

The Highlands model home is designer-furnished and available for immediate purchase at \$1,895,000. It is one of four Randall Mitchell floorplans offered in Villa d'Este, a gated enclave that will have 12 golf villas adjacent. The three-bedroom, 3½-bath Oakmont has 2,782 square feet under air and 3,976 total square feet; the five-bedroom, 4½-bath St. Andrews has 3,882 square feet under air and 5,537 total square feet; and the three-bedroom, 3½-bath Greenbriar has 2,709 square feet under air and 3,799 total square feet.



The Highlands is one of four designs offered by Randall Mitchell Custom Homes in Villa d'Este at Miromar Lake.

Ten homesites are available for purchase in Villa d'Este. For more information, call the Miromar Lakes sales gallery at 425-2340 or 877-809-9444 or visit [www.MiromarLakes.com](http://www.MiromarLakes.com).

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<p><b>BRIGHT &amp; AIRY</b></p>	<p><b>1830 Menorca Ct.</b> \$798,000</p> <p>3 BR/2 BA with Florida lifestyle all around. Very appealing water direct home in tip-top condition. 2,189 s.f. with super spacious rooms. Breakfast nook, separate dining room, hurricane protection, dock.</p>	<p><b>OFF ST. ANDREWS BLVD.</b></p>	<p><b>212 Deerwood (Glen Eagles)</b> \$169,500</p> <p>Don't let this amazing price fool you. Priced To sell. Outstanding unit in a beautiful location. 2 BR/2 BA, eat-in kitchen, spacious. Open floor plan, bright and cheerful. No walking to common laundry area - washer/dryer in unit.</p>
<p><b>NATURE'S BEAUTY</b></p>	<p><b>480 Worthington Street</b> \$485,000</p> <p>Amazing price for this home. Original owner with pride in ownership. Immaculate home. As you enter you are drawn to the expansive living space. Private 3rd bedroom w/ separate entrance. 2 screened lanai's with east &amp; west exposures.</p>	<p><b>BEAUTIFUL LELY RESORT</b></p>	<p><b>Greenlinks - #223 (Lely Resort)</b> \$219,000</p> <p>Income producing or owner enjoyment. 2BR/2 BA + den, tons of amenities. Beautiful Resort community. Offered fully furnished &amp; rental history. Lovely lake view and in Excellent condition.</p>

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**NAPLES | \$379,000**  
NAPLES PARK

**NAPLES | \$359,000**  
NAPLES PARK

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**MARCO ISLAND | \$179,000**  
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### PORT ROYAL



OPEN 12/1 - 12/3 1:00PM - 4:00PM

**1201 GALLEON DR., NAPLES**  
• <http://royalshell.me/galleondrive>  
• Extraordinary 5 BR, 6 BA Estate, Over 9,700 S.F.  
**\$13,975,000 MLS 217020067**  
Don DeLuca 239.213.9100

### BONITA BAY

NEW LISTING



**BAY HARBOR**  
• Stunning, Remodeled, New Floors & Kitchen  
• Beach Club, Pickle Ball, Bocce & Marina  
**\$4,999,000 MLS 217071134**  
Dotti Fagan, The Fagan Team 239.272.4946

### QUAIL WEST



**NAPLES**  
• Looks Like The Hamptons Outside  
• Outstanding Views from Every Room  
**\$3,950,000 MLS 217054229**  
The Taranto Team 239.572.3078

### BONITA BAY - AZURE



OPEN 12/3 1:00PM - 4:00PM

**4931 BONITA BAY BLVD. #501, BONITA**  
• The Jewel of the Towers  
• Over 4,000 S.F. Under Air  
**\$1,895,000 MLS 216067104**  
Sue Ellen Mathers 239.877.2726

### PARK SHORE

NEW PRICE



**NAPLES**  
• Single Family Pool Home w/Lake Views  
• 4 Bedrooms, 3.5 Bathrooms, 2-Car Garage  
**\$1,850,000 MLS 217044781**  
Liz Appling 239.272.7201

### BONITA BAY - TAVIRA



OPEN 12/3 1:00PM - 4:00PM

**4851 BONITA BAY BLVD. #802, BONITA**  
• Visit Tavira802.com for Details  
• 3 Bedrooms, 3 Full Bathrooms, 2-Car Garage  
**\$1,825,000 MLS 216040817**  
Gary, Jeff & Becky Jaarda 239.273.4596

### BONITA BAY - BAYVIEW



**BONITA**  
• Penthouse #1203  
• 2,382 S.F. Under Air  
**\$1,100,000 MLS 217041042**  
The Taranto Team 239.572.3078

### SHADOW WOOD AT THE BROOKS



**ESTERO**  
• Private Lot w/Great Lake Views  
• 3 Bedrooms, 3 Bathrooms + Den  
**\$929,900 MLS 217029133**  
Gary Ryan 239.273.6796

### BONITA BAY - LAUREL RIDGE



OPEN 12/3 1:00PM - 4:00PM

**3080 LAUREL RIDGE CT., BONITA**  
• Custom Built, 4 BR, 3 BA + Den, 3-Car GA  
• Entertainer's Delight, Numerous Upgrades  
**\$920,000 MLS 217064496**  
Sandy Kass, The Fagan Team 239.292.4044

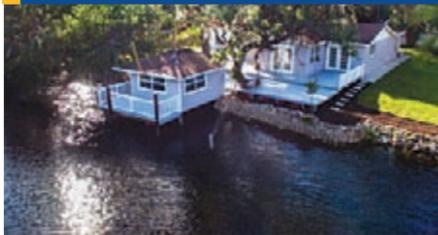
### THE COLONY - FLORENCIA



OPEN 12/3 1:00PM - 4:00PM

**23850 VIA ITALIA CIR. #406, ESTERO**  
• 3 Balconies w/Spectacular Views  
• 3 Bedroom, 3 Bathroom + Den High Rise  
**\$915,000 MLS 217064749**  
Fenttiman-Ekovich Group 239.370.7715

### PLAN OF RIVERSIDE



OPEN 12/3 1:00PM - 3:00PM

**27291 S. RIVERSIDE DR., BONITA**  
• 130' Along Imperial River - Gulf Access  
• 3 BR, 2 BA, Charming & Fully Renovated  
**\$599,900 MLS 217027486**  
Loretta Young, Team LaVita 239.450.5022

### MOORINGS - LA VILLE RIVIERA



OPEN 12/3 1:00PM - 4:00PM

**1930 GULF SHORE BLVD. #C203, NAPLES**  
• Totally Remodeled 3 BR, 2 BA Condo  
• On the Bay Across from the Beach  
**\$599,000 MLS 217026301**  
Liz Appling 239.272.7201

### MIROMAR LAKES BEACH & GOLF



OPEN 12/3 1:00PM - 4:00PM

**9999 ST. MORITZ DR., MIROMAR LAKES**  
• 3 BR, 2 BA + Den, Pool w/Waterfall  
• Granite Kitchen, Tile & Hardwood Floors  
**\$578,900 MLS 216071481**  
John Aycok 239.777.9898

### MOORINGS

NEW LISTING



**NAPLES**  
• Top Floor, Totally Remodeled 2 BR, 2 BA Condo  
• Great Bay Views, Lanai w/Extra Storage  
**\$569,900 MLS 217070560**  
Liz Appling 239.272.7201

### BONITA BAY - OAKWOOD



**BONITA**  
• Furnished, Remodeled, 3 BR, 3 BA on Lake  
• High-End Appliances, Granite, Custom Cabinets  
**\$495,000 MLS 217019538**  
Linda Ramsey 239.405.3054

### BONITA BAY - THE HAMPTONS



OPEN 12/3 1:00PM - 4:00PM

**26836 WYNDHURST CT. #101, BONITA**  
• Private Lakeside Setting  
• 2 Bedrooms, 2.5 Bathrooms + Den  
**\$489,000 MLS 217029244**  
Gary, Jeff & Becky Jaarda 239.273.4596

### KENSINGTON



OPEN 12/3 1:00PM - 4:00PM

**4425 DOVER CT. #6-603, NAPLES**  
• Sunsets & Stunning Lake Views  
• 3 BR, 3 BA + Den Coach Home  
**\$459,900 MLS 217048840**  
The Taranto Team 239.572.3078

### PALMIRA GOLF & CC



OPEN 12/3 1:00PM - 4:00PM

**28646 SAN GALGANO WAY, BONITA**  
• 3 Bedrooms, 2 Bathrooms, Pool/Spa  
• Beautiful Golf & Sunset Views  
**\$449,000 MLS 217014059**  
Holly Fagan, The Fagan Team 239.248.1200

### SORRENTO GARDENS



**NAPLES**  
• 2 BR, 2 BA Home w/Large Backyard  
• Great Investment Opportunity  
**\$345,000 MLS 217061277**  
Vito Bauer 239.777.7080

### PELICAN LANDING



**BONITA**  
• Bright Top Floor Condo w/High Ceilings  
• 2 Bedrooms + Den, 2 Bathrooms, Turnkey  
**\$329,000 MLS 217040962**  
Ilse Lefas 239.269.4189

### BRIDGEWATER BAY



**NAPLES**  
• Nicely Appointed, 3 BR, Walk-Up Condo  
• Beautiful Lake Views  
**\$319,000 MLS 217021679**  
Doug Haughey 239.961.1561

### WILDCAT RUN GOLF & CC

NEW LISTING



OPEN 12/3 1:00PM - 4:00PM

**20891 WILDCAT RUN DR. #2, ESTERO**  
• 1-Story Condo  
• 3 Bedrooms, 3 Bathrooms, 2-Car Garage  
**\$269,000 MLS 217070062**  
Carol Jones 239.250.4310

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**PARK SHORE**

**NAPLES**

- Tranquility, a Contemporary Zen Design
- Over 9,000 S.F. Indoor/Outdoor Living Space

**\$3,795,000 MLS 217029954**  
**Doug Haughey 239.961.1561**



**PINE RIDGE ESTATES**  
**NEW PRICE**

**NAPLES**

- Mediterranean - Transitional Luxury Estate
- Spectacular, One-of-a-Kind, 6+ BR, 7 BA Home

**\$3,145,000 MLS 217046134**  
**Vito Bauer 239.777.7080**



**MEDITERRA**  
**NEW LISTING**

**29110 POSITANO LN., NAPLES**

- 4 BR, 5.5 BA + Den Magnificent Luxury Villa
- Private Lanai w/Peaceful Long Lake Views

**\$2,145,000 MLS 217069720**  
**Dotti Fagan, The Fagan Team 239.272.4946**



**BONITA BAY - AUGUSTA CREEK**

**26342 AUGUSTA CREEK CT., BONITA**

- Visit AugustaCreek.com for Details
- 3 Bedrooms, 3 Full Bathrooms + Den

**\$1,595,000 MLS 217037961**  
**Gary, Jeff & Becky Jaarda 239.273.4596**



**ISLES OF COLLIER PRESERVE**

**5718 CLARENDON DR., NAPLES**

- 3 BR, Flex Room, 3-Car A/C Garage
- Brand New, Prime Lakefront Home

**\$1,499,000 MLS 217031403**  
**The Taranto Team 239.572.3078**



**KENSINGTON GARDENS**  
**NEW LISTING**

**NAPLES**

- First Floor Master Suite
- Attached Cabana Bedroom and Bath

**\$1,198,900 MLS 217068282**  
**Patti Fortune 239.272.8494**



**THE COLONY - FLORENCIA**

**23850 VIA ITALIA CIR. #105, ESTERO**

- Rare 3 Bedroom, 3 Bathroom, 1st Floor Unit
- Incredible Outdoor Patio

**\$745,000 MLS 217039527**  
**Fenttiman-Ekovich Group 239.370.7715**



**SATURNIA LAKES**

**NAPLES**

- Pool, Spa & Beautiful Golf Course Views
- "A" Rated School District, Ideal Location

**\$619,000 MLS 217033999**  
**Dodona & Ornela, The Robodi Team 239.776.8123**



**IMPERIAL GOLF ESTATES**

**1948 IMPERIAL GOLF COURSE BLVD., NAPLES**

- Large 3 BR, 2 BA, Pool Home
- Freshly Updated w/Neutral Palette

**\$615,000 MLS 217067742**  
**Loretta Young, Team LaVita 239.450.5022**



**SPANISH WELLS**  
**NEW LISTING**

**BONITA**

- Stunning Pool Home, Completely Updated
- Private Paved Lanai w/Pool & Spa

**\$559,500 MLS 217068947**  
**Mike Fagan, The Fagan Team 239.340.5455**



**BONITA BAY - WATERFORD**  
**NEW PRICE**

**BONITA**

- Amazing Long Golf & Lake Views
- Large Glassed-In Lanai

**\$559,000 MLS 217054252**  
**Dotti Fagan, The Fagan Team 239.272.4946**



**BONITA BEACH CLUB**

**25720 HICKORY BLVD. #520, BONITA**

- Gated Beachfront Resort Community
- Newly Renovated, Gulf Views from All Rooms

**\$555,000 MLS 217063002**  
**Bob Fagan, The Fagan Team 239.272.4946**



**GLEN EAGLE GOLF & CC**  
**NEW PRICE**

**324 HARVARD LN., NAPLES**

- 1-Story Home with 2-Car Garage
- Wood Floors, Cherry Kitchen

**\$359,900 MLS 217052021**  
**The Taranto Team 239.572.3078**



**TREVISO BAY**

**NAPLES**

- TCP Golf Membership Included
- 2 BR + Den, 2 BA, Resort Living

**\$359,000 MLS 217059223**  
**Roger Stening 239.770.4707**



**GRANDEZZA - AVALON**  
**NEW PRICE**

**ESTERO**

- 3 Bedrooms, 2.5 Bathrooms, Spacious Floor Plan
- Golf Course & Waterfront Views, Large Lanai

**\$345,000 MLS 217049513**  
**Bradford Bateman 239.273.8842**



**SPANISH WELLS**

**9855 COSTA MESA LN. #404, BONITA**

- Turnkey, 2 BR, 2 BA, 1st Floor Condo
- Beautiful Lake & Golf Course Views

**\$189,000 MLS 217031465**  
**Jim Griffith, The Boeglin Team 239.322.2409**



**FOREST LAKES**

**NAPLES**

- 2 BR, 2 BA Condo w/Golf Course Views
- Rare, 3rd Floor, Double Balcony

**\$185,000 MLS 217059102**  
**Fenttiman-Ekovich Group 239.777.2341**



**EDGEWOOD**

**NAPLES**

- Beautifully Renovated
- Pristine Private Community

**\$162,000 MLS 217054107**  
**Liz Biswurm 239.370.0312**



**VINEYARDS - BELLERIVE**  
**NEW PRICE**

**NAPLES**

- Lake Views, Tastefully Decorated 2nd Floor Condo
- Designer Upgrades Throughout

**\$239,900 MLS 217034005**  
**Dodona & Ornela, The Robodi Team 239.776.8123**



**ADAMIRALTY - VANDERBILT BEACH**

**NAPLES**

- Spectacular Gulf Views, Beachfront Condo
- 2 BR, 2 BA, Beautifully Furnished

**\$869,999 MLS 217063949**  
**Liz Appling 239.272.7201**



**BONITA BAY - LAKESIDE**

**4081 BAYHEAD DR. #204, BONITA**

- 3 BR, 2.5 BA, 2-Car Garage, 2nd Floor
- Nearly 2,000 S.F., SW Water View

**\$569,000 MLS 217069250**  
**Sandy Kass, The Fagan Team 239.292.4044**

# Stock Development hosts Open House Open Hearts event this weekend at its Southwest Florida models

New models now open at Fiddler's Creek



Stock Development and Stock Signature Homes invite you to open your hearts by attending a company-wide open house event this weekend. The Open House, Open Hearts event will benefit the 2017 Toys and Joys Holiday Toy Drive, an initiative of the Collier Building Industry Association for more than ten years. The event brings holiday joy to 2,000 girls and boys in Southwest Florida each year. Share an unwrapped gift as you visit dozens of beautiful model residences and move-in ready homes in Stock's distinctive communities and neighborhoods. The Open House, Open Hearts event runs each Saturday and Sunday from noon to 4:00 p.m. through Sunday, December 10.

Stock Signature Homes has a vast array of beautifully furnished models and move-in ready homes available for homebuyers throughout Southwest Florida. Among them are the recently opened models in the Marsh Cove neighborhood at Fiddler's Creek.

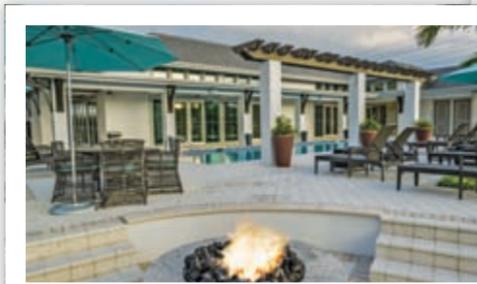
Stock's offerings in Marsh Cove include seven single-family custom estate floor plans. These residences feature three and four bedrooms plus a study and range from 2,812 to over 3,600 square feet of air-conditioned living space. The homes offer three-car garages and multiple outdoor living areas overlooking the lakes and fairways of the Arthur Hills-designed Creek Course. The base price for Stock's homes at Marsh Cove begin at \$749,990, plus lot. Homesite prices range from \$25,000 to \$425,000.

The Madison II plan includes 3,054 square feet under air and a 856-square-foot outdoor living area. The great room, island kitchen and dining area open to the outdoor space that can include a fireplace, outdoor kitchen, pool and spa. The plan also features three bedrooms, a fourth bedroom or bonus room, a study, four full baths, a half-bath, and a three-car garage. The furnished Madison II model has an interior by Soco Interiors.

The Belfield plan includes a great room, optional wet bar, island kitchen and breakfast nook that open to a large outdoor living area that can include a fireplace and outdoor kitchen. It also includes three bedrooms, three-and-a-



**Top: The Polynesia model. Above Left: The Madison model. Above Right: The Majestic II. Right: The Players Club & Spa Pool. Below: The Hidden Harbor Clubhouse.**



half baths, a study, a formal dining room, and a three-car garage. The Belfield model features an interior designed by Clive Daniel Home.

Stock Signature Homes also offers several other extraordinary opportunities for homebuyers in the area.

Stock's Majestic II is located in Esplanade Golf and Country Club of Naples, a beautiful golf course community. The company is also putting the finishing touches on a new furnished Regency Manor model, which will debut within a few weeks.

The Majestic II four-bedroom, four-bath home offers 3,843 square feet under air and a total of 5,735 square feet. The spacious floor plan features a formal living room and an informal family room, both of which provide direct access to the covered lanai via stacked sliding glass doors. The home melds the outdoors and indoor living areas to provide homeowners with a large, open environment for entertaining. An outdoor kitchen and an elaborate pool and spa package complete the idyllic scene.

Raised tray ceilings throughout the

living areas add to the homes spacious feel. There is a large island style kitchen, and a formal study with French doors. Outside the brick paver driveway leads to a courtyard area in front of the attached, side-loaded, three-car garage, which offers an air-conditioned storage area. It is priced at \$1,549,990.

Stock Signature Homes has an unsurpassed collection of move-in ready homes at Hidden Harbor, a Gulf-access waterfront boating community in South Fort Myers. Homebuyers now have the chance to take residence immediately and enjoy to Hidden Harbor's amazing nautical lifestyle for the entire winter season!

Hidden Harbor offers a collection of three and four bedroom homes ranging from 2,600 to more than 3,186 square feet of living area with base prices from the mid-\$400s.

Completed and ready for immediate occupancy is the Tivoli III. This exquisitely designed home provides spaciousness and livability in a three-bedroom, three-bath great room-style home. The Tivoli III features a formal study, a

gourmet island-style kitchen with a dining room, a screened covered lanai and an attached two-car garage. The home offers 2,062 square feet under air and is a total of 3,057 square feet including the lanai, the entry and the garage. It is priced at an amazing \$508, 685!

On spectacular Marco Island, Stock Custom Homes has completed its furnished Polynesia model. The 3,903-square-foot, two-story Polynesia features an interior by Soco Interiors' Daniel Kilgore. The open concept plan includes a great room, dining area, and island kitchen, a study, four bedrooms, four full baths and two half baths, an upstairs loft, a three-car garage, and an outdoor living area with a summer kitchen, fireplace, pool and spa. The Polynesia model is priced at \$2.895 million.

Please join us this weekend for a tour of Stock Signature Home's furnished models and move-in ready homes!

For full details of all of Stock Development's offerings, visit the company website at [www.stockdevelopment.com](http://www.stockdevelopment.com). Stock Development is headquartered at 2639 Professional Circle, Suite 101 in Naples. ■

*“I CHOOSE...*

*...TO FEEL SAND BETWEEN MY TOES AND THE SUN UPON  
MY FACE. I CHOOSE MOMENTS WITH FRIENDS THAT I’LL  
REMEMBER. I CHOOSE SOMETHING DIFFERENT AND  
FULFILLING. I CHOOSE MEDITERRA.”*



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ADVERTORIAL

# Moorings Park Grande Lake to hold informational luncheon

Community features luxurious mid-rise residences



**M**oorings Park Grande Lake, the new Life Plan Community being developed by Moorings Park and London Bay Homes, is inviting the public to a special event aimed as an introduction to the new community.

The informational luncheon will be held on Friday, December 8, at 11:30 a.m., at the Moorings Park Grande Lake Sales Gallery. Those wishing to attend need to RSVP by 5 p.m. on Tuesday, December 5, by calling 239-919-1620.

The Moorings Park Grande Lake Sales Gallery is located on Premier Drive, on the south side of Golden Gate Parkway, between Airport-Pulling and Livingston roads, inside the entrance to Naples Grande Golf Club.

Building upon the foundation that has made Moorings Park and Moorings Park at Grey Oaks the preferred choice for Life Plan communities in Southwest Florida, this third incredible neighborhood is planned for the next generation of residents.

Situated on 55 acres in the heart of Naples, Moorings Park Grande Lake will combine one-of-a-kind vistas of magnificent lakes and championship golf with luxury homes and exceptional healthcare.

Moorings Park Grande Lake is being created in partnership with esteemed luxury custom homebuilder and developer, London Bay Homes, long known for its award-winning architectural design and attention to detail.

“Future residents will be attracted to its natural beauty, classic design and total commitment to enabling them to live longer, healthier and happier lives,” stated Daniel Lavender, CEO of Moorings Park Institute, Inc.

“For nearly three decades, the brand promise of ‘Private Label Living’ has reflected our commitment to building and developing the finest luxury homes in Southwest Florida,” said Mark Wilson, President of London Bay Homes. “It’s an honor for us to now extend our philosophy of choice in design to the area’s newest community.”

The community will consist of luxurious mid-rise residences, including spa-

cious penthouses. Prices start at \$1.4 million with 70 percent refundable entrance fees.

Moorings Park Grande Lake is a pet-friendly campus and has been designed to take advantage of the views of a 28-acre lake and the picturesque golf course beyond.

The physical environment presents an innovative and resort-style blueprint that provides for seamless physical and visual experiences. It also maximizes the beauty and appeal of waterfront living combined with high-end materials and services.

Consistent with other Moorings Park campuses, Moorings Park Grande Lake will include common areas that promote social interaction, which will allow and encourage residents to choose from

indoor and outdoor activities year-round.

A few of the planned outdoor activities or amenities include a yoga pavilion, walking paths, lakeside parkettes with boardwalks, gardens, fire pits and overlooks; and several bird-watching posts. The areas for social gatherings



**Above:** As planned, Moorings Park Grande Lake will feature 275 lakefront residences. **Left:** Residences command lake and golf course views. **Below Left:** The new Sales Gallery is open Monday through Friday, 8:30 a.m. to 5 p.m. **Below:** The buildings at Moorings Park Grande Lake feature a coastal-inspired architectural design.

were designed so the family members and friends of our residents could join in the various activities, which could include events such as outdoor concerts.

The clubhouse, as planned, will feature casual and fine dining areas, a private dining room, ballroom, art studio, wellness center, state-of-the-art fitness center, strength and cardio area, salon and spa, and a resort-style pool with poolside cabanas.

Also located in the clubhouse will be The Center for Healthy Living. The center is home to rehabilitation services, as well as the Care 360 concierge healthcare program, which was developed in partnership with NCH Healthcare System. The Care 360 program offers a higher level of personalized primary care. Services are available to residents of Moorings Park with no additional fees, other than typical co-pays. The Care 360 concierge physicians are accessible by appointment, plus 24/7 access via phone, text or email.

Should the need arise, Moorings Park Grande Lake provides its residents world-class Assisted Living and Memory Care in existing centers of excellence, at no additional cost.

“As you can tell, this is going to be a spectacular project,” concludes Lavender. “Please visit us and learn more about London Bay Homes luxurious design and Moorings Park’s commitment to Simply the Best® qualities, services and amenities.”

For additional information regarding Moorings Park Grande Lake visit MooringsParkGL.org or call 239-919-1620. ■



**STOCK**  
when QUALITY matters

# OPEN HOUSE OPEN HEARTS

STOCK HOLIDAY OPEN HOUSE & TOY DRIVE  
SATURDAY & SUNDAY, DECEMBER 2 & 3, 12p.m.–4p.m.

*Tour the Best Selection of Move-in-Ready Homes in Southwest Florida.*

Join us for a special **Holiday Open House** event this weekend. **Tour more than 20** beautifully decorated model homes in six distinctive communities. Experience our award-winning lifestyle, with ready-to-be enjoyed amenities and the most extensive residential choices in Southwest Florida.

## ESPLANADE OF NAPLES

**MAJESTIC II - SINGLE FAMILY HOME**  
4/4      3,843 sq.ft.    WAS \$1,608,290    NOW \$1,549,990

**REGENCY MANOR - FURNISHED SINGLE FAMILY HOME**  
4/4.5      3,669 sq.ft.      (COMING SOON) \$1,592,135\*  
\*Offered as a model leaseback. See Sales Associate for details.

## HIDDEN HARBOR

**RUFFINO - FURNISHED SINGLE FAMILY HOME**  
3/2.5      2,585 sq.ft.    WAS \$1,064,650    NOW \$949,990

**SIESTA - SINGLE FAMILY HOME**  
3/3      2,630 sq.ft.    WAS \$601,055      NOW \$551,055

## LELY RESORT 2017 COMMUNITY OF THE YEAR

**VENICE - COACH HOME**  
3/3      2,287 sq.ft.    WAS \$422,025      NOW \$352,025

**WENTWORTH - COACH HOME**  
2/2.5      2,096 sq.ft.    WAS \$472,990      NOW \$417,990

**CAPRI - VILLA**      **SOLD**  
3/2      1,916 sq.ft.    WAS \$501,350      NOW \$461,350

**SAN REMO III - SINGLE FAMILY HOME**  
2/2      1,809 sq.ft.    WAS \$693,685      NOW \$618,685

## NAPLES RESERVE

**BELFIELD - PARROT CAY - SINGLE FAMILY HOME**  
3/3.5      2,812 sq.ft.    WAS \$954,860      NOW \$929,860

**VENICE - SPARROW CAY - FURNISHED SINGLE FAMILY HOME**  
3/2.5      2,643 sq.ft.    WAS \$981,750      NOW \$956,750\*  
\*Offered as a model leaseback. See Sales Associate for details.

## FIDDLER'S CREEK

**BELFIELD - FURNISHED SINGLE FAMILY HOME**  
3/3.5      2,812 sq.ft.      NOW \$1,327,120\*

**MADISON II - FURNISHED SINGLE FAMILY HOME**  
4/4.5      3,054 sq.ft.      NOW \$1,433,825\*  
\*Offered as a model leaseback. See Sales Associate for details.

## QUAIL WEST

**MUIRFIELD VI - SINGLE FAMILY HOME**  
4/4.5      3,443 sq.ft.      NOW \$1,371,495

**ATHERTON - FURNISHED ESTATE HOME**  
4/5.5      4,554 sq.ft.      NOW \$3,266,980

**CRISTALE - FURNISHED ESTATE HOME**  
4/4.5      4,427 sq.ft.      NOW \$3,580,105

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# So many things to do, so little time!

## Amenity-rich living at Mediterra

I hope everyone had a nice Thanksgiving! I've been continuing to get to know Mediterra and must admit I have absolutely fallen in love with the place! My Sales Executive, Lisa, has been showing me all the model homes and home sites available in the neighborhoods created by London Bay Homes, an award-winning homebuilder and developer in the Southwest Florida luxury home market for more than 25 years who manages all new home construction sales and marketing for Mediterra. There are lots of choices to consider and I'll be making my purchase decision soon.

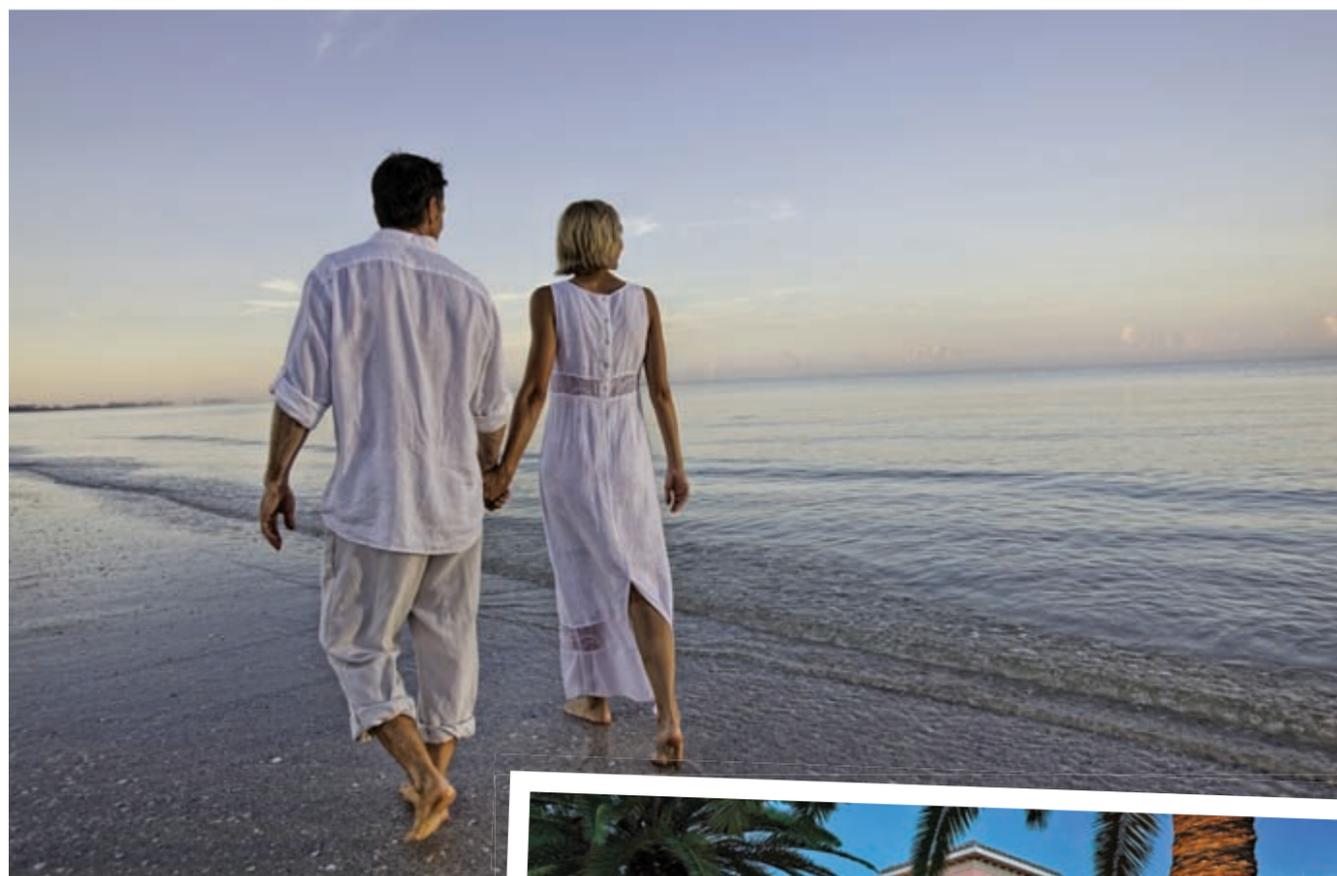
In the meantime, I've been exploring what life in Mediterra is like. There are so many things to do here! I've been envisioning how I'll be able to spend my day. I could start with a morning walk on the community's walking and biking trails that offer glimpses of the lakes and fairways of Mediterra's two Tom Fazio-designed golf courses. Along the way, I could stop for a moment or two of quiet time at one of the beautiful parks located throughout the community.

If I choose to start my day doing something a bit more vigorous, I could visit the fitness center at Mediterra's Sports Club. The fitness center is huge! It's outfitted with all sorts of state-of-the-art equipment and offers fitness classes, wellness programs, and personal trainers - everything I'll need to stay healthy and in shape. The Sports Club also features aesthetic services, three spa rooms for a post workout massage, and a swimming pool with a sunning deck.

I love tennis! It's a great way to exercise and socialize. Maybe after my walk or workout, I could play a match with my new neighbors. Mediterra has an awesome tennis program that is acknowledged as one of the top programs in the country. Newbies are always welcomed! There's a dedicated tennis pro shop and eight Har-Tru tennis courts, including a spectator court. Have you heard of Pickleball? In a lot of ways, it's a lower impact form of tennis that has become incredibly popular. As one might expect, The Club at Mediterra is always ahead of the latest trends and recently opened three new Pickleball courts.

On the mornings I'm not playing tennis, there's golf. I have sworn to myself many times that I will become a good golfer! Mediterra's the perfect place to finally do that. Tom Fazio designed two distinctly different courses that are as beautiful as they are playable. They both weave their way through a backdrop of lakes, wetlands, and preserves and present unique challenges for golfers of every skill level. I'm planning on taking lessons at the Club's Golf Learning Center that has the latest swing analysis technology and offers personalized instruction. The best part is that because I'm purchasing a home by London Bay, I'll be able to get a full golf membership immediately instead of being put on the membership waiting list as a Limited Golf Member.

After such an active morning, I'll be ready for lunch. Again, there are choices to make. If I want to stay close to home, I can lunch on the verandah at Mediterra's grand 25,000 square-foot clubhouse. Informal attire, including jeans, is always welcomed. The verandah and the adjacent open-air terrace and Tavern outdoor lounge overlook the 18th holes of the two golf courses and are one of Mediterra's most popular gathering places. They're so popular, the Club will be starting a 24,000 square-foot expansion of the covered outdoor terrace and outdoor lounge



**Above: The private, residents only Mediterra Beach Club is 10,000 square feet with a full indoor dining room and outdoor dining overlooking the Gulf, a bar area, an elevated swimming pool with a sundeck, and valet service for beach chairs and umbrellas. Right: A 24,000 square-foot expansion of Mediterra's 25,000 square-foot Mediterranean-style clubhouse will begin in 2018 and expand the covered outdoor terrace and outdoor lounge areas. The initiative is being undertaken without a member assessment.**



**Above: Mediterra features a golf pro shop with PGA professionals who oversee the community's two Tom Fazio golf courses and an instructional program for golfers of every skill level.**

areas in 2018. Seven thousand square feet of existing clubhouse space will be enhanced at the same time. It's all being done without a member assessment! Just so you know, the Club's dining options include a "doctor's orders" menu with a selection of healthy items.

I could also choose to have lunch at Mediterra's one-of-a-kind Beach Club that's just a few minutes away on Little Hickory Island. I say one-of-a-kind because I have not found another community in Southwest Florida that can match the Mediterra beach experience. Lisa told me the Beach Club was recently remodeled. Now it conveys "the magic of the beach" with sand and water

colors and has an elegantly casually South Beach vibe. The bar area has a sporty feeling with large screen televisions and there's a wine bar overseen by Mediterra's two sommeliers. In addition to casual indoor and al fresco dining, there's an elevated swimming pool with a big sundeck and cabana service for beach chairs and umbrellas. The entire setting is stunning!

When it gets to be early evening, I might venture over to the bocce ball courts and join the fun. The bocce courts are the place to be! More than 600 residents are members of bocce ball teams that compete on a regular basis. It's so popular there's even a dedicated

bocce bar. What a great way to socialize and get to know people!

I can see myself ending my day on the terrace at the Clubhouse. A glass of wine, a bite to eat, conversations and laughs with my new friends around the fire pit, what could be better? A perfect end to a perfect day! I have an appointment with Lisa to see the models in the Cabreo neighborhood. I'll let you know what I find out. Stay tuned!

Visit the Mediterra Sales Center at 15836 Savona Way off Livingston Parkway two miles north of Immokalee Road. The Sales Center and model residences are open daily. Visit Mediterra online at [MediterraNaples.com](http://MediterraNaples.com). ■

ADVERTORIAL

# This Weekend: Talis Park's luxury home tour highlights award-winning homes, new-fashioned lifestyle

**A**ward-winning luxury homes, thoughtfully-designed amenities, and Talis Park's engaging way of life are all on display this weekend as the December Luxury Home Tour kicks off Saturday, December 2, 10:00 a.m. to 3:00 p.m., and continues Sunday, December 3, noon to 3:00 p.m.

The tour features a variety of new furnished and unfurnished residences including penthouse-style condominiums and terrace homes by Lennar, resort-style coach homes by FrontDoor Communities, single-family villas by Distinctive Communities, single-family residences by Harbourside Custom Homes, Frizione and Iron Star Luxury Homes, and showcase estates by Gulfshore Homes, M Development and Sunwest Homes.

Talis Park's numerous national, regional and local industry accolades reflect developer Kitson & Partners' commitment to eschewing traditional country club models. Its new-fashioned, "come-as-you-are" atmosphere encourages homeowners to build and maintain active social connections and live the best versions of their lives among exclusive privacy and service that is second to none.

Residents Jim and Barbara Simmons were attracted to Talis Park because of its newer, more youthful atmosphere and many opportunities to enhance the active lives they enjoy.

"There's just an energy to the place," said Jim. "There's always people moving and energetic; it's just a ton of fun and an easy place to meet folks."

The Simmons family, like many others in Talis Park, participates in a full range

of social events created and managed by Membership and Activities Director Nancy Muschong and the Talis Park team. From daily fitness classes, tennis and golf clinics, bocce nights and cooking classes to theme and costume parties, movies and concerts on the Great Lawn, and the ever-famous weekly "Nine and Wine" Happy Hour, Talis Park's social calendar offers something for everyone.

Talis Park homeowners now also enjoy complimentary daily beach access via the Beach Runner, the community's exclusive new beach shuttle.

The hub of activity within Talis Park is its award-winning Vyne House and 18-hole Greg Norman/Pete Dye-designed golf course, one of only two Norman/Dye collaborations worldwide. Vyne House offers formal and casual indoor and alfresco dining, two fitness studios, spa, fully-stocked wine room, resort-style pool with spacious pool deck and rotunda, and more. Comfortable outdoor gathering areas, highlighted by a double-sided stone fireplace overlooking the 18th green, make Vyne House a perfect place to enjoy Naples' temperate climate and legendary sunsets with friends and family. The Casa Cortese sports pub, next to the driving range, is a great spot for sports enthusiasts. Also within easy access is a sports complex with six lighted Har-Tru tennis courts, tennis pro shop, bocce courts, lap pool, and playground.

The Talis Park Luxury Home Tour begins at the community's Garden House Information & Sales Center, 16980 Livingston Road. For details, call 239-449-5900 or visit talispark.com. ■



**Top:** Sunwest Homes' two-story Grand Santa Barbara estate model in Talis Park's Prato neighborhood is featured during the community's Luxury Home Tour this weekend. **Left:** Talis Park's award-winning Vyne House clubhouse features a spacious rotunda overlooking the 18th green of the Greg Norman/Pete Dye-designed golf course. **Above Right:** Gulfshore Homes' furnished Dorado estate model in Prato offers a total of 8,862 square feet with 6,336 square feet under air.

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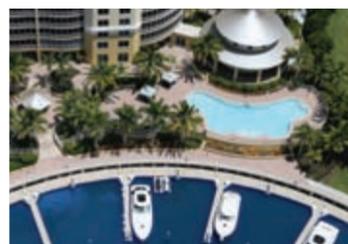
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ADVERTORIAL

# The Isles of Collier Preserve... where residents celebrate nature and active living

The Isles of Collier Preserve in Naples by Minto Communities is an award-winning master-planned community inspired by nature, informed by historic references to the classic southern coastal architecture of Old Naples, and designed to accommodate an active lifestyle that is connected to nature.

Just four miles east of downtown Naples, The Isles of Collier Preserve provides residents with a stunningly beautiful private world bordered by Rookery Bay National Estuarine Research Reserve, Naples Botanical Garden and Dollar Bay. More than 1,300 acres of the community's 2,400 acres are dedicated to natural habitat and nature preserves connected by a network of recreational trails, nature observation stations, bike paths and waterways for kayaking.

Residents and visitors enter The Isles of Collier Preserve through a gatehouse archway distinguished by a reflecting pool. Next stop for visitors...the Discovery Sales Center, described as more nature center than sales center. A "Neighbors Room" presents displays on neighbors Rookery Bay Reserve, Naples Botanical Garden, and Conservancy of Southwest Florida, among others. A rustic boardwalk encircles a recreated cypress wetland and 14' cypress tree replica. Visitors can take a virtual tour at interactive stations, take an eco-friendly electric boat ride or explore via Minto-provided bicycle or kayak.

## World-class amenities inspired by Collier history

The Isles Club with its inviting coastal cottage style design inspired by the original Naples Beach Hotel built in 1888 is at the community's center. Like the original Naples Beach Hotel, The Isles Club is distinguished by a stylized cupola and large awning-shaded front porch. Residents and friends gather at The Isles Club for dining and social functions, swimming in the resort-style pool and lap pool, tennis, pickleball and workouts in the state-of-the-art fitness center. A lushly landscaped event courtyard, yoga lawn and kayak launch provide additional opportunities for outdoor recreation.

## Home choices to meet every lifestyle

Minto offers a selection of 43 innovative, energy-efficient home designs at The Isles of Collier Preserve that complement their spectacular natural surroundings and present a contemporary interpretation of classic Florida coastal home styles. Selections include coach homes, villas and single-family homes ranging from the mid-\$300s to more than \$1 million.

For a limited time only, Minto is offering up to \$60,000 in purchase incentives on select move-in ready coach homes and up to \$50,000 in savings on select single-family and villa homes.

The available Oleander Grande two-story coach home is 2,160 square feet under air, and includes two bedrooms, three baths, den, sunroom, third floor observatory, two-car garage, private elevator, and water view. It is priced at \$634,890. The Camellia Grande single-family home includes a pool and spa with a beautiful water view. It is 3,153 square feet under air, with four bedrooms, four



baths and two-car garage and is priced at \$988,448. The Dahlia villa home is 1,565 square feet under air with two bedrooms, two baths, den, two-car garage, covered lanai, pool and spa with water view. It is priced at \$532,300.

## Visit 16 furnished models

Sixteen furnished models include nine single-family homes, four one-story villas, and three award-winning coach homes. Single-family homes range from 2,016 to 4,327 square feet under air, and are priced from the high-\$400s to over \$1 million. Designed for entertaining, homes feature gourmet kitchens with large seating and serving islands, open floor plans, private guest quarters, and luxurious outdoor living areas with nature and water views.

Coach homes include one, two and three story floor plans ranging from

1,621 square feet under air to 2,960 square feet under air, priced from the mid-\$400s to \$600s. All include two-car garages. Two-and-three-story coach homes also include private elevators. Architecturally detailed ceiling treatments, bright, open floor plans, large eat-in kitchens, formal dining rooms and more are among Minto's distinctive luxury touches.

Villas range from 1,565 square feet under air to 1,862 square feet under air, and are priced from the mid-\$300s. Villa homes include two to three bedrooms, plus den or hobby room, great room, dining room, two baths, covered lanai and two-car garage.

## An award-winning master planned community

A recognized leader in green construction, Minto has won many national

Above: The Isles Club resort-style pool, lap pool, shaded cabanas and sandy beach area provide the ultimate environment for relaxation and socializing. The Isles of Collier Preserve is an award-winning master-planned community. Available coach homes offering up to \$60,000 incentive. Left: Available single-family and villa homes offering up to \$50,000 incentive.

and regional awards for The Isles of Collier Preserve. These include three silver awards from the National Association of Home Builders (NAHB), including the 2016 Best in American Living Award for "Best Mixed Community", the 2017 Nationals Award for "Best Clubhouse", and the 2017 Best in American Living Award for "Best Community Facility".

The Isles of Collier Preserve also received the Grand Aurora Award for Master-Planned Community of the Year from the Southeast Building Conference (SEBC), the largest building industry trade show in the southeast, and the Community of the Year award at the Collier Building Industry Association 2016 Sand Dollar Awards.

Minto developed The Isles of Collier Preserve using its own funding sources, electing not to utilize Community Development District (CDD) funds, and saving homeowners at The Isles of Collier Preserve thousands of dollars in annual assessments.

The Isles of Collier Preserve is located just four miles east of downtown Naples on U.S. 41/Tamiami Trail East. The Discovery Sales Center is open Monday through Saturday, 9 a.m. to 5 p.m., and Sunday, 11 a.m. to 5 p.m. For information on The Isles of Collier Preserve call 888-707-1251 or visit MintoUSA.com. ■

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ADVERTORIAL

# Rooftop amenities take shape at Kalea Bay

## Tower 1 approaching sellout

As construction on Tower 1 nears completion, many of the building's amenities are ready for the first residents to arrive.

Furniture was recently delivered to the rooftop pool. Consisting of comfortable chaise lounges, dining tables and chairs, and plush conversation areas, the placement of each piece offers the perfect vantage point for breathtaking sunsets daily.

"Whether lounging poolside or enjoying the company of friends in our community room, the views from the rooftop can only be described as spectacular," stated Inga Lodge, Vice President of Sales & Marketing for Kalea Bay. "From here, residents can enjoy daily views of the Gulf of Mexico, several nature preserves and even two of the highest ranked beaches in the United States. There's not another place like it in Southwest Florida."

Additionally, the rooftop amenity area is home to a barbecue station and an open-air fitness center with a cantilevered roof that opens and closes.

"We had very high expectations for our 'sky amenities' and I must admit that those expectations have been exceeded on every level," she added.

The first residential tower at Kalea Bay, the gated, resort-lifestyle, high-rise community located on Vanderbilt Drive in North Naples, will be ready for occupancy by the end of the year and is currently more than 90 percent sold.

The approaching completion of its construction phase, as well as the near sellout of Tower 1, prompted Kalea Bay to release Tower 2 at the beginning of this year. Currently, the number of residences already under contract in the second tower exceeds the \$60 million mark."

The new 22-story tower, with 120 residences, will have 20 floors of residences over two floors of parking.

Six floor plans are available in Tower 2. Residences 1 and 6 are 3-bedroom plus den/3.5 bath plans with 3,704 total square feet. Residences 2 and 5, with 4 bedrooms, 4.5 baths, have 3,791 total square feet. Residences 3 and 4 are 4-bedroom/4.5-bath plans also with 3,791 total square feet.

"Residents will revel in Gulf views, open floor plans, a private elevator leading directly into their residence and wood floors throughout," said Lodge.

The custom kitchens have Wolf and SubZero appliances, a natural gas range, luxury cabinetry, quartz countertops, a Butler's pantry and oversized island, all of which are standard features.

"Our floor plans have an open design we call 'lifestyle designs' that blends the kitchen seamlessly into the living and dining rooms, perfect for the way people live today," said Lodge.

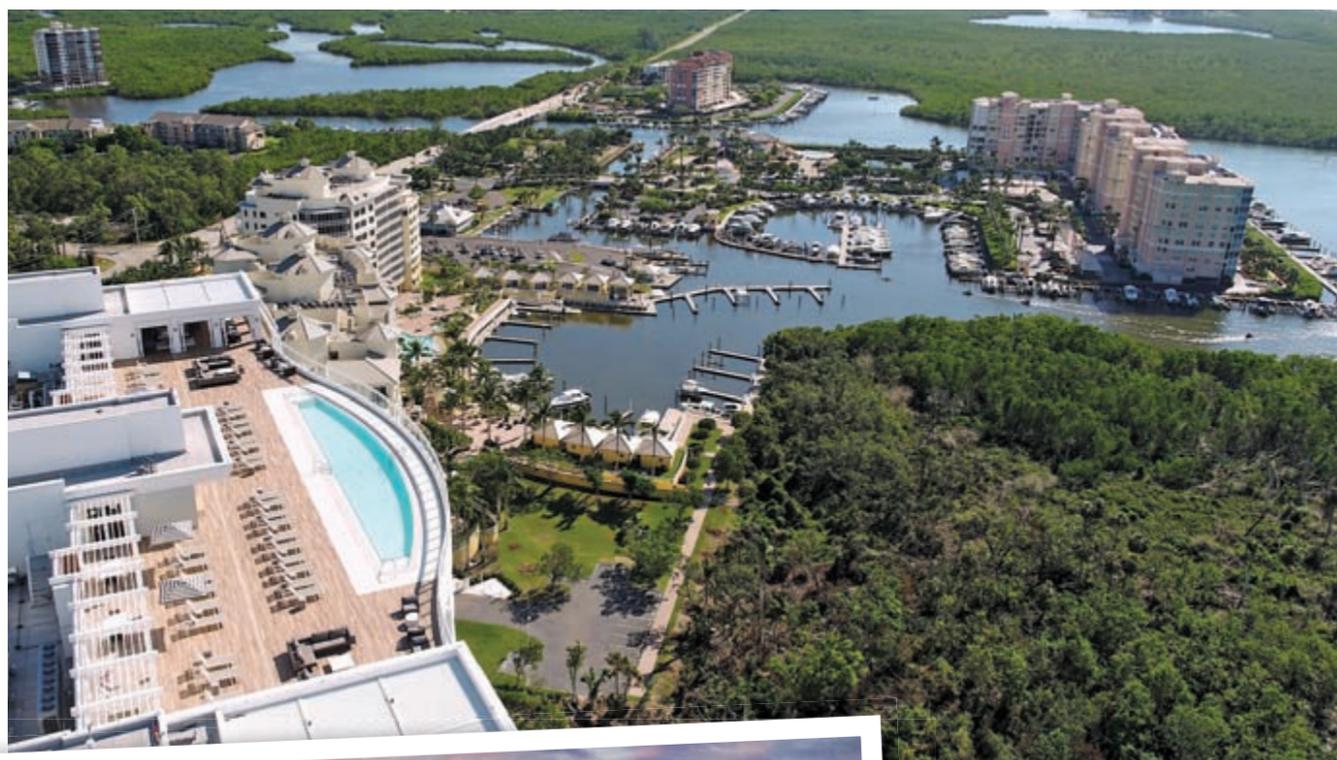
The master bedroom includes an oversized walk-in closet while the master bath has his and hers vanities, quartz countertops, luxury cabinetry, a soaking tub and separate glass-enclosed shower.

"Master suites, kitchens and main living areas in most units have direct views to the water and preserve. They are perfect vantage points to watch our spectacular sunsets," Lodge said.

Additional residential features include floor-to-ceiling windows and doors that open to large lanais with transparent glass rails.

"We take our outdoor living as seriously as our indoor living with oversized lanais on every residence," said Lodge. High-tech wiring and fully equipped laundry rooms round out the list of features, she noted.

Prices at Kalea Bay begin at \$1.3 million in Tower 1 and \$1.4 million in Tower 2.



**Above:** Many of the rooftop amenities at Kalea Bay's first tower are completed, including the pool and furnished sun deck. **Left:** Dramatic views of the Gulf of Mexico and several nature preserves can be seen daily from Kalea Bay's unique perspective. **Below:** Kalea Bay residences have very open floor plans. **Bottom:** Kalea Bay's 88,000-square-foot main amenity center is due to open on January 5.

In addition to the tower's rooftop amenities, the residents of Kalea Bay will also enjoy the community's 88,000-square-foot club amenity center, which is due to open on January 5.

"This area will be the social and recreational centerpiece of the community," said Lodge.

Kalea Bay's main amenity area is located on the north side of the large lake at the community's entrance. The clubhouse will feature three individual pools, including a resort pool, an adults-only pool and a children's pool, plus an expansive pool deck, a poolside bistro, open-air bar, an indoor/outdoor restaurant, a sundries shop, and a state-of-the-art fitness center.

"All three pools will overlook the lake and provide a multitude of recreational options for everyone who lives and visits here," said Lodge. "Expansive sun decks with lounge chairs and native, tropical plants will separate each of the three pools for the ultimate in privacy."

If basking in the sun or taking a refreshing dip in the pool isn't on a resident's schedule, perhaps meeting friends for lunch, dinner or drinks is.

"What better way to celebrate the good life in Florida than meeting family and friends for drinks while watching the sun set over the Gulf of Mexico," said Lodge. "This is what living in Florida is supposed to be."

Adjacent to the clubhouse is the tennis pavilion with 4 Har-Tru tennis courts, as well as eight pickleball courts, and guest suites to accommodate overnight guests and family members.

The Club at Kalea Bay will be in excellent hands when it opens. That's



because Stephen G. Jones, CCM, has been hired as the Club's General Manager. The same holds true for its tennis program with the recent hiring of Nestor Nunez as Director of Tennis.

Kalea Bay's Inga Lodge and Lori Pheasant are also among the best in their industry. During the recent Sand Dollar Awards, sponsored by the Collier Building Industry Association, Lodge was named the Sales Manager of the Year and Pheasant took home the Sales Person of the Year award.

The three furnished models at Kalea

Bay, which are located in Tower 1, also received several prestigious Sand Dollar Awards in a multitude of categories including, two for Interior Design of the Year and two for Best Specialty feature. One of the models also won in the category Best Closet Design.

For more information regarding Kalea Bay visit the onsite sales center. Due to bridge closings in the North Naples' area, take US 41 to Wiggins Pass Road, then right on Vanderbilt Drive, two-tenths of a mile. Call (239) 793-0110 or visit KaleaBay.com. ■

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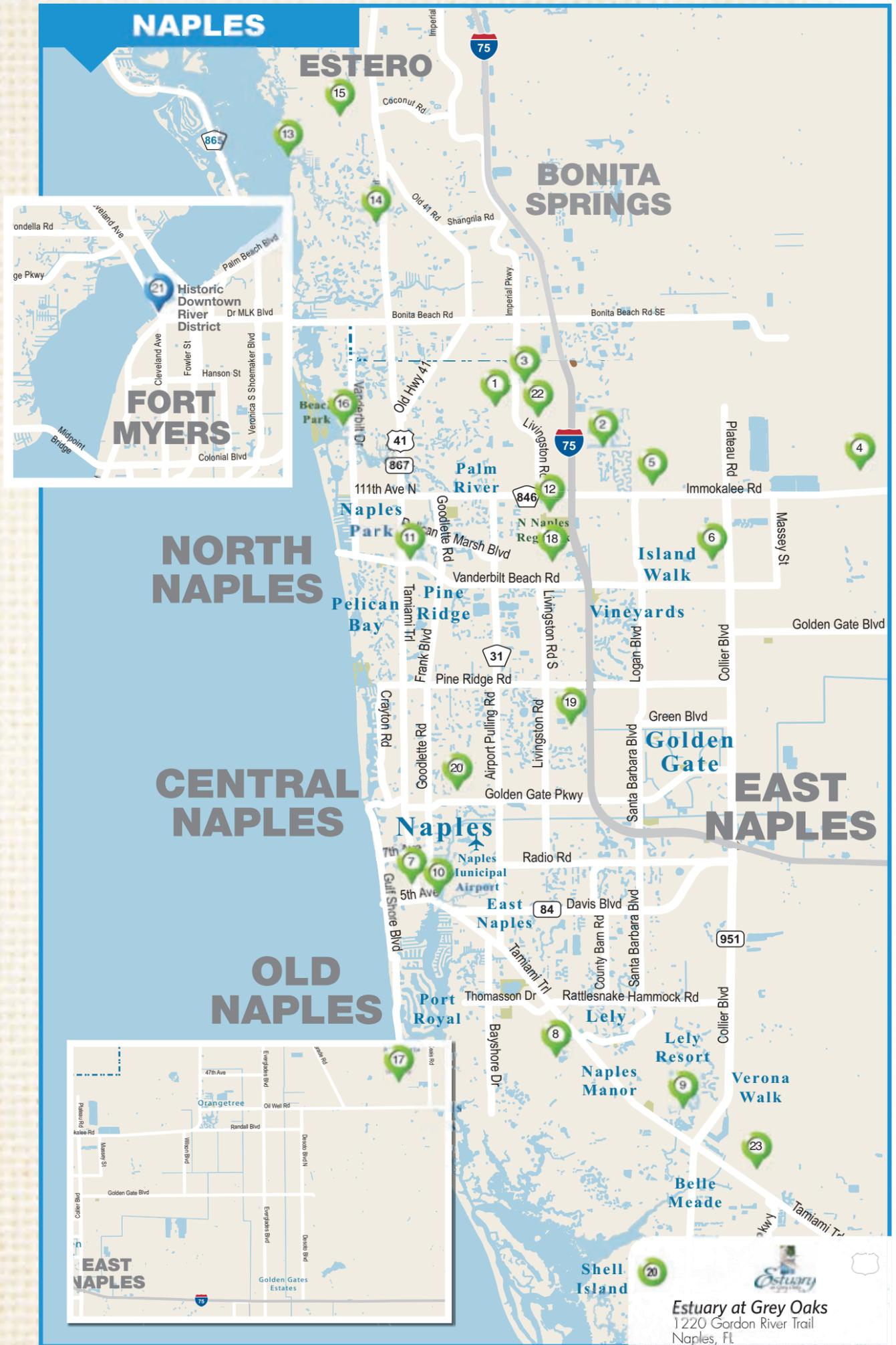
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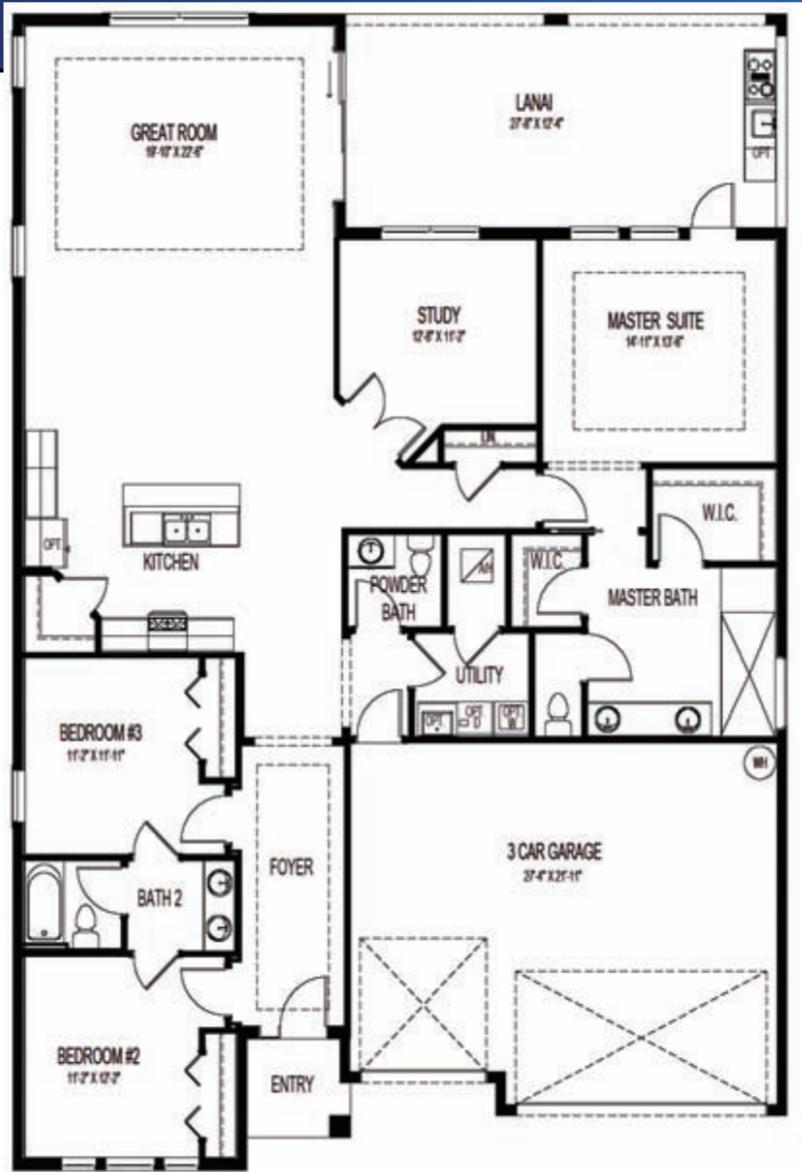
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# One elevated living experience remains – AQUA at Pelican Isle penthouse

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“One of the most alluring features of owning a penthouse is the access to the outdoor rooftop areas,” says Darline Hillard, director of sales at AQUA, the boutique marina front tower condominium community in Naples. “Being so high up offers an added advantage of unobstructed open views. And, ample outdoor space is ideal for entertaining guests or enjoying a lovely family barbeque in the comfort of your home,” she continues.

According to Ms. Hillard, with those unobstructed views, plenty of natural light floods the space, thereby making the penthouse not just spacious but also bright and airy.

“This outstanding penthouse features four bedrooms and four and one-half baths, grand salon, family room (or den



or fifth bedroom), dining room, master study with wet bar, and more than 3,000 square feet private outdoor living space,” says Hillard. “The rooftop space features a grand sunset terrace with sundeck, wet bar and gas grill spanning across the entire west side of the residence overlooking the Gulf of Mexico and overlooking the mangrove lined estuaries of Wiggins Bay plus an expansive private sunrise balcony adjacent to the family room and three guest suites,” she adds.

Contracts for AQUA Tower II are ongoing, with Naples-based PACT Realty serving as the exclusive listing agent.



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For further information about the select opportunities at AQUA or to schedule a tour of the decorated mod-

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# ARTS & ENTERTAINMENT

WEEK OF NOVEMBER 30-DECEMBER 6, 2017

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SECTION C

## A Symphony of sound



### Southwest Florida rings in a diverse symphonic season



BY NANCY STETSON

nstetson@floridaweekly.com

If variety is the spice of life, as they say, this season's symphonic offerings are especially zesty.

Sure, the orchestral programs include Brahms, Beethoven and Bach, but also the music of Radiohead, Elvis and Leonard Bernstein.

The Southwest Florida Symphony is offer-

SEE SOUND, C4 ►

▲ A holiday pops concert by the Gulf Coast Symphony. Top: the Naples Philharmonic at Artis—Naples.

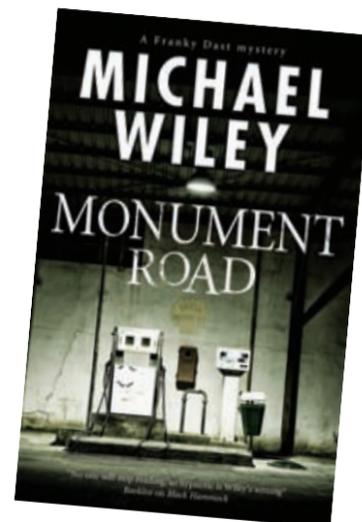
COURTESY PHOTOS

### INSIDE



#### On the scene

A big night for the Naples Art Association and more fun around town. **C25-27** ►



#### Sensational suspense

Book critic Phil Jason enjoys everything about the newest from Michael Wiley. **C2** ►



#### Cuisine News

The Dish at Ford's Garage, Taste of Bonita and more food and dining news. **C28-31** ►

## Actor will recount his Texas childhood

BY PHIL JASON

Special to Florida Weekly

The third annual Collier County Jewish Book Festival, a project of the Jewish Federation of Collier County in cooperation with the Jewish Book Council, continues Wednesday, Dec. 6, when actor Stephen Tobolowsky ("Mississippi Burning," "Glee," "Groundhog Day" and "Memento")



TOBOLOWSKY

discusses "My Adventures with God," his memoir of his Texas childhood, his adventures of the heart and his struggles with matters of faith aided by encounters with the Torah and the Talmud. The luncheon program starts at 11:30 a.m. at the Hilton Naples. Admission includes a copy of the memoir.

The festival continues through April with programs that include solo presenters, two authors matched by a common theme (the authors sharing the bill do not co-present or share the stage, but provide back-to-back presentations) and

one event with three debut novelists. Here's the remaining lineup:

■ 7 p.m. Sunday, Dec. 10, at the Hilton Naples: Meet actress Alexandra Silber, the author of "After Anat-evka - A Novel Inspired by 'Fiddler on the Roof.'"

What happens to the characters invented by Sholem Aleichem and brought to the stage (and screen) after the curtain falls? Ms. Silber, who knows the play from the inside, imagines what comes next in her sweeping historical novel. Here she will blend musical stylings with spoken

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## FLORIDA WRITERS

## A masterful exploration of the causes and consequences of an unjust conviction



■ **“Monument Road” by Michael Wiley. Severn House. 256 pages. Hardcover, \$28.99.**

When we first meet Franky Dast, he is just out of prison. Falsely convicted of a double murder eight years ago and now in his mid-20s, he’s entering a world he has not yet begun to figure out.

It is largely due to his own efforts that Franky has been given his freedom. He was betrayed by Higby, the demonic arresting officer who put him on death row, by his ill-equipped public defender and by a system that had no interest in raising questions about the past.

Bitter over the lost years and the taint on his name, Franky gains employment with the Justice Now Initiative, a small organization that aids people facing the same problem of having been unjustly imprisoned. A haunted man, he’s not an ideal employee, but his supervisors nurture him as best they can.

In order to more fully establish his innocence, Franky feels the need to dis-



WILEY

cover who was really guilty of murdering the two young teenage brothers with whom he had an innocent encounter that doomed him.

Just as he had done much of the investigative work that set him free, Franky is back at it again, trying to follow up on the death of the boys and to find others whose lives and deaths seem to have linked circumstances and details.

With no bars hemming him in but often confused and determined to be in charge of his own life, Franky is taking chances that might get him in trouble.

This gorgeously crafted, shudderingly dark novel blends the genres of psychological thriller and murder mystery. Many will find the author’s probing of Franky’s tormented psyche to have primary appeal. However, the young man is also an adept reasoner and a bulldog at getting close to people who might have secrets he needs to draw out.

The version of Jacksonville that Michael Wiley takes his readers through is a stretch of the urban and suburban American South blighted by corruption and contamination of all kinds. Autopsies reveal unusually high mercury levels; a powerful judge holds sway over how and whether law — as actualized in the sheriff’s department and the

courtroom — is administered; and the low-end rooming house where Franky rents a room is a sordid, grimy place (although its owner/manager seems to be a competent and caring person).

Lowlifes and roughnecks are everywhere, some out of their own volition and others hired or otherwise motivated to scare Franky away from his pursuit of the truth. They don’t want the past dug up. The officer who maniacally pursued Franky’s conviction is even now unwilling to admit to Franky’s innocence and remains a threat.

There are, however, signs of hope in this noir morass.

Dr. Patel, Franky’s psychologist, is helpful though limited. And Franky is not able to fully benefit from his advice. A female partner of the hardnosed sheriff’s officer slowly comes to understand the ways in which Franky was set up and the merit of his mission. Hank and Jane, the people who have given Franky meaningful work at the Justice Now Initiative, are models of patience and sensible advice, even though Franky cannot always heed it.

Most important is Cynthia, the curious young woman who works at the local movie complex and who becomes Franky’s girlfriend. Her wisdom and spirituality are a solace and balm to Franky’s erratic streaks and desolation.

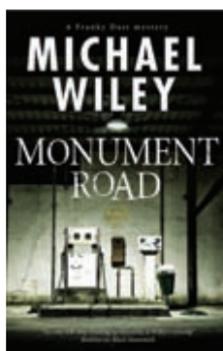
Mr. Wiley’s portrait of the growth of this relationship is extremely perceptive and moving. Cynthia’s fire-scarred legs, sometimes wrapped around Franky, take on a talismanic quality.

Masterfully setting in motion his main character’s goals and the array of blocking forces, the author carefully orchestrates the larger and smaller revelations, the successes and failures along Franky’s path, into a thundering coda of suspense.

## About the author

Michael Wiley has published the Daniel Turner Thriller series (including “Blue Avenue,” “Second Skin” and “Black Hammock”) and the Shamus Award-winning Joe Kozmarski Private Detective series (“A Bad Night’s Sleep,” “The Bad Kitty Lounge” and “Last Strip-tease”). He grew up in Chicago and has lived and worked in the neighborhoods and on the streets where he sets his Kozmarski mysteries. He now teaches literature at the University of North Florida in Jacksonville, the setting of his Daniel Turner stories (which have been reviewed in these pages). ■

— Phil Jason, Ph.D., United States Naval Academy professor emeritus of English, is a poet, critic and freelance writer with 20 books to his credit, including several studies of war literature and a creative writing text.



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**March 1** J.M. and the Sweets

**April 5** Kraig Kenning

# SOUND

From page 1

ing a wildly diverse season, with programming that includes Mozart's "Requiem" and the soundtrack to "Harry Potter and the Sorcerer's Stone."

"You want to talk about versatility? We're that agile, we're that capable," Executive Director Amy Ginsburg says about Lee County's only professional orchestra. The season concludes with "Brahms V Radiohead," a mash-up of Brahms' Symphony No. 1 with music and songs from Radiohead's "OK Computer," whose composer/arranger Steve Hackman will also perform with the orchestra.

Mr. Hackman finds musical commonalities between popular music, rock and roll and classical work and blends them in performances that include singers, Ms. Ginsburg explains. "He preserves the integrity of the symphonic work and layers it with popular music. He enables the dead to dance with the living."

Diversity of programming is very important to audiences, she says. "The more diverse we're able to be, the more accessible we make symphonic music," she says. "We're starting to see a significant rise in younger audience members. By being musically diverse, we're far less intimidating. People aren't scared to come to the hall, thinking they might hear something they dislike. It makes classical music more accessible, associating it with something as familiar as Harry Potter or jazz."

Diverse and exciting and innovative is how Andrew Kurtz, music and executive director of the Gulf Coast Symphony, a community orchestra, describes his season. But then, that's how he likes to plan every season, he says.

"Our motto is, 'We play the music you love to hear.' I truly believe we're doing that," Mr. Kurtz says. "If you love music, there's gotta be something you love to hear. It's part of our commitment to bringing a diverse set of offerings to the community."

This season those offerings include "Tosca," "Rodgers and Hammerstein's 'Oklahoma!,'" a celebration of Leonard Bernstein's 100th birthday and the Callaway Sisters, Liz and Anne Hampton Callaway, performing Broadway tunes from "West Side Story" to "Wicked."

But Gulfcoast Symphony's highlight of the season has to be international violinist Nadja Salerno-Sonnenberg's Jan. 7 appearance, when she'll perform and also lead the orchestra in the first half, with a repertoire to be announced.

"Her energy is really special," Mr. Kurtz says about the passionate violinist. "About 10 years ago, she decided to shift her career away from being on the road and became the musical director with an orchestra. And she began teaching more. She very rarely will accept offers to do a concert with an orchestra."

"For us, as a community orchestra, the opportunity for my players to work with someone of that caliber just makes us all so much better and brings us an experience our players wouldn't normally have. It brings out the best in us."

Ms. Salerno-Sonnenberg will also rehearse with the symphony three times prior to their performance together.

The region's four orchestras — Charlotte Symphony Orchestra, Gulf Coast Symphony, Naples Philharmonic and the Southwest Florida Symphony — all offer a variety of programming within their seasons. But perhaps winning the award for the most diversity within a single performance is the Naples Philharmonic's pops show with vocalist Frankie Moreno, titled "Frankie Moreno! Under the Influence: The Music of Elvis, Sinatra and ... Mozart" (Feb. 20-24).

"He can do anything," David Filner, the Philharmonic's vice president of artistic operations, says about the Las Vegas headliner. "He's a singer and pianist and dancer.

He can do it all."

Jack Everly, principal pops conductor for the Philharmonic, has been putting the show together with Mr. Moreno.

The Naples Philharmonic has everything from full orchestral performances to chamber concerts, but also offers variety. For example, in "Bagatelles for String Quartet and Electronica," a contemporary piece, "Mason Bates, a DJ in addition to writing some really great orchestral music, incorporates some of the technology he uses in his DJ career," says Mr. Filner. So instead of hitting a drum, a percussionist in the orchestra hits a button on a laptop to play a pre-recorded rhythm track.

The Philharmonic continues its exploration of French modern, focusing this season on French music from the mid-1800s to early 20th century "and how it changes from Saint-Saens to Debussy and Ravel," he says. "But it's important for us to be representing composers from a variety of geographic locations, time periods and musical voices."

That diversity is important for audiences and the orchestra, Mr. Filner adds. "It allows (our orchestra) to exercise its musical muscles in different ways," he says. "It affects the way the musicians play together, the way they listen, the way they make music."

## Long-time variety

The Fort Myers Community Concert Association has been providing a variety of classical music to the area for 69 seasons — long before local orchestras even existed.

"We are an all-volunteer organization and our prime goal is to bring world-class music to everybody," says Mary Lee Mann, the organization's president.

She pronounces the upcoming season as "spectacular." It opens with a Piano Battle in which internationally accomplished pianists Andreas Kern and Paul Cibus will each perform the same pieces in his own interpretations. One will be dressed in black, the other in all white.

The audience members, who will be given black and white cards to hold up, can then vote for their favorite interpretation.

"The audience gets to decide," says Ms. Mann. "We thought it'd be fun."

The season ends with a concert by the National Symphony Orchestra of Cuba. In between: Teatro Lirico D'Europa presents Puccini's "Madama Butterfly," the Lezginka State Dance Company performs dances from the Russian Republic of Dagestan, and world renowned violist Itzhak Perlman takes the stage.

## Charlotte excitement

Diversity is also a common note throughout the Charlotte Symphony Orchestra's season, says music director and conductor Raffaele Ponti.

"My main goal when I program is to make the orchestra relevant and important to its community. And by diverse programming, we allow that to happen. For example, we opened the season with a salute to our armed forces, our first concert in early November. I didn't realize until I delved into it that Charlotte County has the highest per capita number of veterans in all the United States, which is an astounding figure."

Like all the other orchestras, CSO presents a holiday concert ("Sounds of the Season," Dec. 3), with two performances. However, for the second year in a row, the orchestra will give a free performance in the atrium at HealthPark Medical Center in South Fort Myers for the hospital's patients, staff and medical teams.

"We're not advertising it because it's not for the public," Mr. Ponti says. "My feeling is, this is beautiful music for beautiful people who are going through a difficult time. It's not just art, it's putting a smile on people's faces."

He and his 70 musicians aim to do that every season, and apparently succeed, as they've sold out every concert since he started conducting them in 2013, he says.

The remainder of the CSO season includes Gershwin's "Porgy & Bess," Rav-



Radiohead's Steve Hackman will perform with the Southwest Florida Symphony Orchestra on March 4.

el's "Bolero," "An Evening of John Williams and Friends" and Stavinsky's "Firebird."

International violinist Sabrina-Vivian Hopcker will perform with the orchestra in late February.

"We're bringing major league talent to Charlotte County," he says. "You expect that kind of thing in New York City, but not in Punta Gorda."

"People always think, 'I don't know if I know classical music,'" he says. "But you can't watch 'E.T.' without (hearing) a symphony orchestra. You cannot watch a film without an orchestra making that film come to life. If America does anything well, it's the beautiful scoring in the film industry. What would a film be without the scoring of John Williams? It brings it to life, adds color and dimension to it. Even in Hitchcock, you hear the oboe and know that danger is around the corner; he can do that with one note. That's the power of music."

Here are the various offerings this season, with information as provided by the orchestras:

## Southwest Florida Symphony

Unless otherwise noted, concerts are at the Barbara B. Mann Performing Arts Hall in Fort Myers

■ **Winter Fantasia**  
2:30 p.m. Sunday, Dec. 10

■ **Holiday Pops: Jim Martinez's The Music from a Charlie Brown Christmas**  
The Village Church at Shell Point Village, Fort Myers  
7:30 p.m. Tuesday, Dec. 12

■ **Holiday Pops: Jim Martinez's The Music from a Charlie Brown Christmas**  
St. Leo Parish Life Center, Bonita Springs  
7:30 p.m. Thursday, Dec. 14

■ **Holiday Pops: Jim Martinez's The Music from a Charlie Brown Christmas**  
BIG ARTS on Sanibel Island  
7:30 p.m. Friday, Dec. 15

■ **Holiday Pops: Jim Martinez's The Music from a Charlie Brown Christmas**  
7:30 p.m. Saturday, Dec. 16

■ **Masterworks II: Pianorama**  
7:30 p.m. Saturday, Jan. 6  
Nir Kabaretti, conductor  
De Falla: Nights in the Gardens of Spain  
Mozart: Concerto for Two Pianos  
Tchaikovsky: Piano Concerto No. 1

■ **Small Stage Symphonies: For the Love of Beethoven**  
BIG ARTS on Sanibel Island  
7:30 p.m. Wednesday, Jan. 10

■ **Small Stage Symphonies: For the Love of Beethoven**  
Shell Point Village Church at Shell Point Village, Fort Myers  
7:30 p.m. Thursday, Jan. 11



Maestro Andrew Kurtz conducts the Gulf Coast Symphony.

## ■ Small Stage Symphonies: For the Love of Beethoven

The Sidney & Berne Davis Art Center, Fort Myers  
7:30 p.m. Friday, Jan. 12

## ■ Harry Potter and the Sorcerer's Stone

7:30 p.m. Saturday, Jan. 20

## ■ Masterworks III: Requiem

7:30 p.m. Saturday, Feb. 3  
Nir Kabaretti, conductor  
With the Symphonic Chorale of Southwest Florida

## ■ Pops 3: Broadway Boys

7:30 p.m. Saturday, Feb. 17

## ■ Masterworks IV: Romantic and Beyond

7:30 p.m. Saturday, March 3  
Rouse: The Infernal Machine  
Sibelius: Violin Concerto  
Brahms: Symphony No. 1

## ■ Brahms V Radiohead

7:30 p.m. Sunday, March 4  
Brahms and Radiohead: Symphony No. 1 and "OK Computer"  
Other well-known classical pieces & symphonic arrangements of other Radiohead tunes.

## ■ "From Copland to Classics"

7:30 p.m. Wednesday, March 7  
BIG ARTS on Sanibel Island  
Cassia Drake, viola, Jullian Presscott Music Award winner  
Copland: Quiet City  
Stamitz: Concerto for Viola  
Mozart: Symphony No. 29 in A Major

## ■ "From Copland to Classics"

7:30 p.m. Thursday, March 8  
The Village Church at Shell Point Village, Fort Myers  
Cassia Drake, viola, Jullian Presscott Music Award winner  
Copland: Quiet City  
Stamitz: Concerto for Viola  
Mozart: Symphony No. 29 in A Major

## ■ "Happy Birthday, Leonard Bernstein"

7:30 p.m. Wednesday, March 14  
Conductor: Nir Kabaretti  
Pablo Sainz Villegas, guitar  
Leonard Bernstein: Fancy Free - Three

Dance Variations  
Elmer Bernstein: Guitar Concerto  
Tchaikovsky: Symphony No. 5

**Charlotte Symphony Orchestra**

All concerts are at the Charlotte Performing Arts Center in Punta Gorda.

■ **Sounds of the Season**

2 and 7:30 p.m. Sunday, Dec. 3  
Christmas Eve Sarajevo  
White Christmas  
Silent Night (Mannheim Steamroller)  
Nutcracker Excerpt (Koinis Ballet Company) Russian  
Jesu, Joy of Man's Desiring  
Around the World at Christmas Time  
Let It Snow  
Nutcracker Excerpt (Koinis Ballet Company) Arabian  
O' Holy Night  
Typewriter  
Nutcracker Excerpt (Koinis Ballet Company) Chinese  
Christmas at the Movies  
Christmas Song  
Sleigh Ride

■ **"Gershwin's Porgy & Bess"**

7:30 p.m. Sunday, Jan. 14  
Bernstein: Overture to Candide  
Gershwin: Porgy and Bess: Symphonic Picture  
Sgambati: Symphony No. 1

■ **"Ravel's Bolero"**

7:30 p.m. Sunday, Feb. 25  
Hanson: Symphony No. 3  
Wieniawsky: Violin Concerto No. 2 (guest artist: Sabrina-Vivian Hopcker)  
Ravel: Bolero

■ **An Evening of John Williams and Friends**

7:30 p.m. Sunday, March 18  
Williams: Star Wars, E.T., Adventures on Earth, Raiders of the Lost Ark, Theme from Schindler's List  
Horner: Apollo 13  
Zimmer: Gladiator, The Last Samurai  
Badelst: Pirates of the Caribbean  
Elfman: Music from Spider Man, Movie Spectacular  
Rozsa: Ben Hur Orchestral Suite

■ **Stravinsky's Firebird**

7:30 p.m. Sunday, April 8  
Offenbach: Orpheus in the Underworld  
Bernstein: On the Waterfront: Symphonic Suite  
Bruckner: Overture in G Minor  
Stavinsky: Firebird Suite (1919 Version)

**Fort Myers Community Concerts**

All concerts are at the Barbara B. Mann Performing Arts Hall in Fort Myers.

■ **Piano Battle**

7:30 p.m. Tuesday, Jan. 30  
Andreas Kern and Paul Cibis

■ **Madama Butterfly**

7:30 p.m. Tuesday, Feb. 8  
Teatro Lirico D'Europa

■ **Lezginka State Dance Company**

Zulumkhan Khanghereiev, artistic director  
7:30 p.m. Tuesday, Feb. 20

■ **Itzhak Perlman**

7:30 p.m. Tuesday, Feb. 27

■ **The National Symphony Orchestra of Cuba**

7:30 p.m. Saturday, March 20, 2018

**Gulf Coast Symphony**

Unless otherwise noted, performances are at the Barbara B. Mann Performing Arts Hall in Fort Myers.

■ **"The Nutcracker" with Gulfshore Ballet**

2 and 7 p.m. Saturday, Dec. 2  
Mary Carmen Catoya and Renato Pentead, principal guest artists

■ **Deck the Halls with Kellyn Irish Dancers, Fort Myers Symphonic Mastersingers & Mark Sanders**

7 p.m. Sunday, Dec. 17

■ **Nadja Salerno-Sonnenberg**

7 p.m. Sunday, Jan. 7  
Ms. Salerno-Sonnenberg's repertoire TBA  
Tchaikovsky Symphony No. 4

■ **A Tribute to Ella**

7 p.m. Sunday, Jan. 21  
Capathia Jenkins, Aisha de Haas and Metropolitan Opera star Harolyn Blackwell

■ **Swinging with the Symphony**

6 p.m. Saturday, Feb. 10  
At the Edison and Ford Winter Estates  
Music of the 1930s and '40s (what Thomas Edison would have enjoyed)

■ **"Rodgers & Hammerstein's Oklahoma!"**

7 p.m. Saturday, Feb. 24 and 7 p.m. Sunday, Feb. 25, in collaboration with Broadway Palm Dinner Theatre  
Celebrating the 75th anniversary of Rodgers and Hammerstein's first collaboration.

■ **Bernstein at 100**

7 p.m. Sunday, March 11, with the Fort Myers Symphonic Mastersingers  
Selections from "On the Town," "West Side Story," "On the Waterfront," "Mass," "Candide" and "Chichester Psalms."

■ **Rock On! Music of the 1970s and '80s**

7 p.m. Sunday, March 25, with Broadway artists LaKisha Jones, Dan Domenech and Morgan James

■ **Callaways on Broadway: From West Side Story to Wicked**

7 p.m. Sunday, April 15, with sisters Ann Hampton Callaway and Liz Callaway

■ **"Tosca"**

7 p.m. Saturday, May 12  
Sung in Italian with English subtitles projected above the stage.

■ **Animals from A to Z Family Concert**

1 p.m. Sunday, June 10  
"Peter and the Wolf" plus selections from Aesop's Fables. Come dressed as your favorite animal. At 1 p.m., try instruments in the Musical Discovery Zone.

**Naples Philharmonic Orchestra**

Masterworks:

■ **Boreyko Conducts Brahms**

8 p.m. Friday and Saturday, Dec. 8-9  
Andrey Boreyko, conductor  
Clara-Jumi Kang, violin  
Krzysztof Meyer: Hommage a Johannes Brahms  
Saint-Saens: Violin Concerto No. 3  
Brahms: Symphony No. 3

■ **Bronfman, Beethoven and French Moderns**

8 p.m. Thursday, Friday and Saturday, Jan. 4-6  
Andrey Boreyko, conductor  
Yefim Bronfman, piano  
Valentin Silvestrov: The Messenger  
Beethoven: Piano Concerto No. 5, "Emperor"  
Faure: Pelleas et Melisande Suite, Op. 80  
Ravel: Daphnis et Chloe Suite No. 2

■ **Mozart and Mattila**

Languages of Art  
8 p.m. Friday and Saturday, Jan. 26-27  
Hannu Lintu, conductor  
Karita Mattila, soprano  
Schoenberg: Chamber Symphony No. 2  
Beethoven: Ah, perfido!  
Lehar: Meine Lippen sie kussen so heiss from "Giuditta"  
Lehar: Vilja Lied from "The Merry

Widow"  
Mozart: Symphony No. 36

■ **Boreyko Conducts Mahler**

8 p.m. Thursday and Saturday, Feb. 15 and 17  
Andrey Boreyko, conductor  
Vadim Gluzman, violin  
Bernstein: Serenade  
Mahler: Symphony No. 5

■ **Say and Saint-Saens**

Evolution/Revolution  
8 p.m. Friday and Saturday March 9-10  
Andrey Boreyko, conductor  
Fazil Say, piano  
Todd Wilson, organ  
Fazil Say: Commissioned work  
Fazil Say: Silence of Anatolia (Piano Concerto No. 3)  
Saint-Saens: Symphony No. 3, Organ

■ **Nielsen's Inextinguishable Symphony**

8 p.m. Thursday and Friday, March 29-30  
Arvo Volmer, conductor  
James Ehnes, violin  
Grieg: Selections from Ibsen's Peer Gynt  
Barber: Violin Concerto  
Nielsen: Symphony No. 4, "The Inextinguishable"

■ **Rchaikovsky's Pathetique**

Languages of Art  
8 p.m. Thursday and Saturday, April 12 and 14  
Andrey Boreyko, conductor  
Benjamin Grosvenor, piano  
Part: Cecilia, Vergeine Romana  
Chopin: Piano Concerto No. 2  
Tchaikovsky: Symphony No. 6, "Pathetique"

■ **Beethoven's Eroica**

8 p.m. Thursday and Friday May 3-4  
Rossen Milanov, conductor  
Alexander Gavrylyuk, piano  
Vladigerov: Improvisation and Toccata  
Provokiev: Piano Concerto No. 1  
Beethoven: Symphony No. 3, "Eroica"

**Pops Series**

■ **Casablanca**

Film with orchestra  
8 p.m. Tuesday through Friday, Jan. 9-12, and 2 and 8 p.m. Saturday, Jan. 13  
Jack Everly, principal pops conductor

■ **Ray, Motown and Beyond**

8 p.m. Tuesday-Friday, Jan. 30-Feb. 2, and 2 and 8 p.m. Saturday, Feb. 3  
Stuart Chafetz, conductor  
Ellis Hall, vocalist

■ **Frankie Moreno! Under the Influence: The Music of Elvis, Sinatra and ... Mozart**

8 p.m. Tuesday through Friday, Feb. 20-23, and 2 and 8 p.m. Saturday, Feb. 24  
Jack Everly, principal pops conductor  
Frankie Moreno, vocalist

■ **The Golden Age of Broadway: A Rodgers & Hammerstein Celebration!**

8 p.m. Tuesday-Friday, March 20-23, and 2 and 8 p.m. Saturday, March 24  
Jack Everly, principal pops conductor  
Naples Philharmonic Chorus  
James Cochran, chorus director

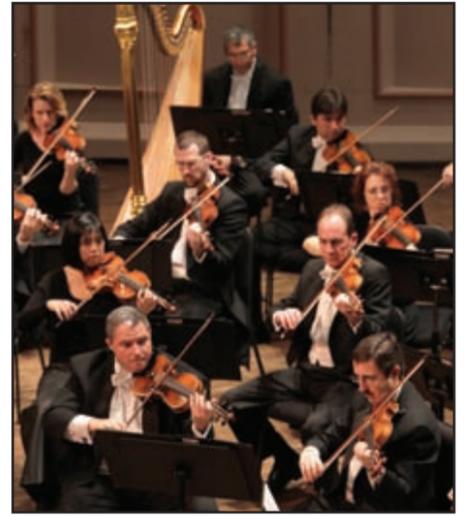
**Sypert Salon Series Pre-19th Century Chamber Music**

■ **Beethoven**

3 p.m. Sunday and Tuesday, Dec. 3 and 5  
Naples Philharmonic Chamber Musicians  
Beethoven: String Trio in G Major  
Beethoven: String Quartet in B-flat Major

■ **Bach and Mendelssohn**

3 p.m. Sunday and Tuesday, Jan. 9 and 14  
Naples Philharmonic Chamber Musicians  
Bach: Goldberg Variations for String Trio  
Mendelssohn: Piano Trio No. 2



The Naples Philharmonic Orchestra.

■ **Haydn and Mozart**

3 p.m. Sunday and Tuesday, March 4 and 6  
Naples Philharmonic Chamber Musicians  
Haydn: String Quartet  
Mozart: String Quartet in D Minor

■ **Mendelssohn and Schumann**

3 p.m. Sunday and Tuesday, April 17, 22  
Naples Philharmonic chamber musicians  
Orion Weiss, piano  
Mendelssohn: String Quartet in E-flat Major  
Schumann: Piano Quartet

**Wang Chamber Music Mid-19th and 20th Centuries**

■ **Stavinsky's The Soldier's Tale**

3 p.m. Sunday, Feb. 18  
Naples Philharmonic Chamber Musicians  
Andrey Boreyko, conductor  
Vadim Gluzman, violin  
Stavinsky: "The Soldier's Tale"

■ **Say and Shostakovich**

3 p.m. Sunday, March 11  
Naples Philharmonic Chamber Musicians  
Fazil Say, piano  
Fazil Say: Woodwind Quintet  
Fazil Say: Piano Quintet  
Shostakovich: Piano Trio No. 2

■ **Bates and Schubert**

3 p.m. Sunday, April 15  
Naples Philharmonic chamber musicians  
Benjamin Grosvenor, piano  
Schubert: Quintet in A major, "Trout." ■

in the know

■ **Southwest Florida Symphony**

418-1500, www.swflsfo.org  
Concerts are held at the Barbara B. Mann Performing Arts Hall and a variety of other places as noted.

■ **Gulf Coast Symphony**

239-277-1700, www.gulfcoastsymphony.org  
Concerts are held at the Barbara B. Mann Performing Arts Hall.

■ **Naples Philharmonic**

597-1900, www.artisnaples.org  
All concerts take place at Artis—Naples.

■ **Charlotte Symphony Orchestra**

941-205-5996, www.charlottesymphony.com  
All concerts are held at the Charlotte Performing Arts Center in Punta Gorda.

■ **The Fort Myers Community Concerts Association**

693-4849, www.fortmyerscommunityconcerts.org  
Concerts take place at the Barbara B. Mann Performing Arts Hall. Subscription packages range from \$165 to \$65. Tickets to single concerts can be purchased after Jan. 6 at the Barbara B. Mann Performing Arts Hall Box Office.

## WHAT TO DO, WHERE TO GO

## THEATER

**Elf: The Musical** – By KidzAct of The Naples Players on select dates Dec. 2-11 at the Sugden Community Theater. 263-7990 or [www.naplesplayers.org](http://www.naplesplayers.org).

**Miracle on 34th Street** – By The Naples Players through Dec. 23 at the Sugden Community Theater. 263-7990 or [www.naplesplayers.org](http://www.naplesplayers.org).

**Erma Bombeck: At Wit's End** – By The Marco Players through Dec. 17 at The Marco Players Theater. 1089 N. Collier Blvd. 642-7270 or [www.themarcoplayers.com](http://www.themarcoplayers.com).

**Leading Ladies** – By Gulfshore Playhouse through Dec. 10 at The Norris Center. 755 Eighth Ave. S. (866) 811-4111 or [www.gulfshoreplayhouse.org](http://www.gulfshoreplayhouse.org).

**A Tuna Christmas** – By the Off Broadway Palm Theatre through Dec. 25. 1380 Colonial Blvd., Fort Myers. 278-4422 or [www.broadwaypalm.com](http://www.broadwaypalm.com).

**Disgraced** – By Florida Repertory Theatre through Dec. 10 in the Art-Stage Studio Theatre, 2268 Bay St., Fort Myers. 332-4488 or [www.floridarep.org](http://www.floridarep.org). See review on page C10.

## THURSDAY 11.30

**Pups in the Garden** – Put your favorite pooch in the car (don't forget the leash) and head to Naples Botanical Garden for canine-friendly hours from 3-5 p.m. (also 9-11:30 a.m. Sunday and 8-11 a.m. Tuesday). Free for garden members and their dogs; regular admission for humans plus \$9.95 for their dogs. [www.naplesgarden.org](http://www.naplesgarden.org).

## FRIDAY 12.1

**Lifelong Learning** – Naples Botanical Garden hosts a presentation on gardening from seeds from 2-3 p.m. \$15 for members, \$20 for others. 643-4737 or [www.naplesgarden.org](http://www.naplesgarden.org).

## SATURDAY 12.2

**To Market, To Market** – Third Street South hosts a farmers market from 7:30-11:30 a.m. 434-6533 or [www.thirdstreetsouth.com](http://www.thirdstreetsouth.com).

**Art in the Park** – Members of Naples Art Association sell their creations from 10 a.m. to 4 p.m. at Cambier Park. 262-6517 or [www.naplesart.org](http://www.naplesart.org).

**Let It Snow** – Collier County Parks & Recreation hosts its 32nd annual Snowfest with 100 tons of snow, Mr. and Mrs. Claus, snacks, activities and more from 3-9 p.m. at Golden Gate Community Center. \$2. 4701 Golden Gate Pkwy. 252-4022 or [info@snowfestnaples.com](mailto:info@snowfestnaples.com).

**Pop-Up** – The 4 Sight Pop-Up Art Show opens from 3-11 p.m. at The Galleria Shoppes of Vanderbilt with music, raffles and art by local artists Alnaldo Gutierrez, Bar Maman, David Gutierrez and Jacky Castillo. 784-7615 or [barisrael@hotmail.com](mailto:barisrael@hotmail.com).

**Choral Concert** – Genesis Ensemble performs a festival of Advent carols at 5 p.m. at Faith Lutheran Church. 4150 Goodlette-Frank Road. 434-5811 or [www.flcnaples.com](http://www.flcnaples.com).

**Jazz Concert** – The Dan Heck Blues and Truth Sextet perform at 7:30 p.m. at the Wang Opera Center. \$10-\$50. 2408 Linwood Ave. 775-2800 or [www.capacenter.org](http://www.capacenter.org).

**Scaramouche** – Queen tribute band God Save The Queen performs at 8 p.m. at Germain Arena. \$33-\$63. 948-7825 or [www.germainarena.com](http://www.germainarena.com).



Artist Al Razza, best known for his "paint skin" process, displays new work and signs copies of his book from 5-8 p.m. Wednesday, Dec. 6, at The Sweet Art Gallery. [www.thesweetartgallery.com](http://www.thesweetartgallery.com)

**Funny Guy** – Comedian Erik Griffin ("Workaholics") takes the stage tonight and Sunday, Dec. 3, at Off the Hook Comedy Club. 2500 Vanderbilt Beach Road. 389-6901 or [www.offthehookcomedy.com](http://www.offthehookcomedy.com).

## SUNDAY 12.3

**Art Sale** – Mary Limont, jeweler and resident artist at Delnor-Wiggins Pass State Park, displays and sells her work from 10 a.m. to 3 p.m. at the park. Free admission with park entry fee. 597-6196 or [www.floridastateparks.org](http://www.floridastateparks.org).

**Free Concert** – Naples Concert Band performs at 2 p.m. at Cambier Park. 263-9521 or [www.naplesconcertband.org](http://www.naplesconcertband.org).

**Christmas Market** – Koreshan State Historic Site hosts a holiday bazaar with unique vendors, live entertainment, crafts, carriage rides and more from 10 a.m. to 4 p.m. Free with park admission. 992-0311 or [www.floridastateparks.gov](http://www.floridastateparks.gov).

**Foreign Film** – FGCU's Renaissance Academy screens "Brief Encounter" (England, 1945) at 2 p.m. Meeting a stranger at a railway station, a woman is tempted to cheat on her husband. \$6 for members, \$8 for others. 1010 Fofth Ave. S. 434-4737 or [www.fgcu.edu](http://www.fgcu.edu).

**Christmas Moments** – Local musicians perform holiday selections from around the world at 3 p.m. at Centers for the Arts Bonita Springs. \$25. 10150 Bonita Beach Road. 495-8989 or [www.artcenterbonita.org](http://www.artcenterbonita.org).

## MONDAY 12.4

**Artist Talk** – Artist Bill Farnsworth talks about his process illustrating "Irena Sendler and the Children of the Warsaw Ghetto" from 6:30-8 p.m. at The Holocaust Museum & Education Center of Southwest Florida. 4760 Tamiami Trail N. Free for members, \$10 for others. 263-9200 or [www.holocaustmuseumswfl.org](http://www.holocaustmuseumswfl.org).

**Piano Concert** – Pianist Stanislav Khristenko performs Prokofiev's "Romeo & Juliet" at 7 p.m. at Trinity-by-the-Cove Episcopal Church. \$40. 553 Galleon Drive. [www.grandpianoseries.com](http://www.grandpianoseries.com).

**Lonesome For You** – Country star LeAnn Rimes performs at 8 p.m. at Artis—Naples. 597-1900 or [www.artis-naples.org](http://www.artis-naples.org).

## TUESDAY 12.5

**Take A Hike** – CREW Land & Water Trust leads free guided walks through its marsh trails from 9 a.m. to noon. 4600 Corkscrew Road. 657-2253 or [www.crewtrust.org](http://www.crewtrust.org).



**Lifelong Learning** – Naples Botanical Garden hosts a floral design workshop from 9-11 a.m. \$100. 643-4737 or [www.naplesgarden.org](http://www.naplesgarden.org).

## WEDNESDAY 12.6

**Lifelong Learning** – Naples Botanical Garden hosts a workshop on wreath-making from 10 a.m. to noon. \$35 for members, \$40 for others. 6443-4737 or [www.naplesgarden.org](http://www.naplesgarden.org).

**Take A Hike** – CREW Land & Water Trust leads a free guided walk through its bird rookery swamp trail from 9 a.m. to noon. 1295 Shady Hollow Blvd. 657-2253 or [www.crewtrust.org](http://www.crewtrust.org).

**Meet the Artist** – Al Razza, best known for his "paint skin" process, displays new work and signs copies of his book from 5-8 p.m. at The Sweet Art Gallery. Free. 2100 Trade Center Way. 597-2110 or [www.thesweetartgallery.com](http://www.thesweetartgallery.com).

**Art ALIVE** – The galleries and studios of Naples Art District north of Pine Ridge and west of Airport-Pulling roads welcome visitors from 5-8 p.m. More than 40 professional artists will showcase their recent works and demonstrate their medium. Free. Look for the magenta and white flags. 289-5070 or [www.naplesartdistrict.com](http://www.naplesartdistrict.com).

**Tree Lighting** – Mercato hosts a tree-lighting ceremony with face paintings and local performers at 6 p.m. 254-1080 or [www.mercatoshops.com](http://www.mercatoshops.com).

**Crystal Clear** – The Gypsy Sea Witch hosts a crystal bowl meditation at 7 p.m. at Koreshan State Historic Site in Estero. \$15-\$20, must pre-register at [www.thegypsyseawitch.com](http://www.thegypsyseawitch.com).

## COMING UP

**Ike-Who?** – FGCU's Renaissance Academy hosts a Japanese floral design workshop from 1:30-4:30 p.m. at the university's Naples campus. \$30 for members, \$40 for others. 1010 Fifth Ave. S. 434-4737 or [www.fgcu.edu](http://www.fgcu.edu).

**Free Concert** – The Ben Allen Band performs at Mercato from 6-9 p.m. Thursday, Dec. 7. 254-1080 or [www.mercatoshops.com](http://www.mercatoshops.com).

**Downtown Christmas** – Fifth Avenue South hosts its 44th annual Christmas Walk & Tree Lighting with performance troupes, music, a tree lighting at Sugden Plaza and more from 5-8 p.m. Thursday, Dec. 7. Free. 692-8436 or [www.fifthavenuesouth.com](http://www.fifthavenuesouth.com).

**Free Concert** – The Reckless Saints and duo HankWoji and Eileen Kozloff perform at 6 p.m. Thursday, Dec. 7, at Lovers Key State Park. [www.friendsofroverskey.org](http://www.friendsofroverskey.org).

**A Taste of Opera** – Gulfshore Opera hosts its annual holiday dinner with performances of popular melodies and opera scenes at 6:15 p.m. Thursday, Dec. 7, at Club at The Strand. \$125. 5840 Strand Blvd. 529-3925 or [www.gulfshoreopera.org](http://www.gulfshoreopera.org).

**Take a Hike** – Crew Land & Water Trust leads a guided walk focused on mosquitos and their role in the local ecosystem from 9 a.m. to noon Friday, Dec. 8. \$15-\$25. 657-2253 or [ww.crewtrust.org](http://www.crewtrust.org).

**Night Lights in the Garden** – Naples Botanical Garden kicks off its annual holiday light displays with a musical performance by Patchouli & Terra Guitarra, yard games and more from 6-9 p.m. Friday, Dec. 8. Festivities continue on select dates through Jan. 3. \$5-\$25. 643-4737 or [www.naplesgarden.org](http://www.naplesgarden.org).

**Blues Concert** – Chicago-based Lil' Ed & The Blues Imperials perform at 8 p.m. Friday, Dec. 8, at Centers for the Arts Bonita Springs. \$25-\$30. 10150 Bonita Beach Road. 495-8989 or [www.artcenterbonita.org](http://www.artcenterbonita.org).

**Art Show** – Naples Artcrafters hosts a juried fine art and craft show from 10 a.m. to 4 p.m. Saturday, Dec. 9, at Cambier Park. [www.naplesartcrafters.com](http://www.naplesartcrafters.com).

**Met Live** – Paragon Pavilion screens a live Metropolitan Opera performance of Humperdinck's "Hansel & Gretel" at 12:55 p.m. Saturday, Dec. 9. \$18-\$24. 833 Vanderbilt Beach Road. 596-0008 or [www.paragontheaters.com](http://www.paragontheaters.com).

**Boats on Parade** – Marine Industries Association of Collier County hosts its annual Christmas Boat Parade through Naples Bay from 6:15-8:30 p.m. Saturday, Dec. 9. [www.miac.org](http://www.miac.org).



The Naples Players present the holiday classic "Miracle on 34th Street" through Dec. 23 at the Sugden Community Theatre. A special sensory-friendly performance takes place at 7 p.m. Tuesday, Dec. 12. 263-7990 or [www.naplesplayers.org](http://www.naplesplayers.org).

COURTESY PHOTO

# WHAT TO DO, WHERE TO GO

**Shake it, Baby** – The Naples Players hosts Cabernet & Cabaret, where guests can learn the fundamentals of burlesque dancing while enjoying some vino from 6-8 p.m. Saturday, Dec. 9, at Sugden Community Theater. \$35 for members, \$55 for others. 262-7990 or www.naplesplayers.org.

**Naples Rocks** – Nineties hitmakers Sugar Ray headlines “Naples is Rockin’,” a post-Irma relief fundraiser, from 5-10 p.m. Saturday, Dec. 9, at the corner of Fifth Avenue South and Goodlette-Frank Road. Also performing are Casey Weston and Zac Brown tribute band 20Ride. \$10-\$125. 300-4880 or www.paradisecoast.com.

**Santa in the Sand** – Friends of Lovers Key hosts an afternoon of lunch, games and prizes with Santa from 1-4 p.m. Sunday, Dec. 10, at Lovers Key State Park. Admission is park entry fee and donated toy. Reservations required. (708) 359-0466 or fgjgreenwood@gmail.com.

**Slam Dunk** – The Harlem Globetrotters bring their basketball wizardry to Germain Arena at 3 p.m. Sunday, Dec. 10. 948-7825 or www.germainarena.com.

**Venetian Spectacle** – Villages on Venetian Bay hosts a Christmas Boat Parade from 5-8 p.m. Tuesday, Dec. 12. Free. 7200 Gulfshore Blvd. N. 261-6100 or www.venetianvillage.com.

**Tradition** – As part of Palm Cottage’s Ten Days of Christmas educational program, guests can learn about Southwest Florida holiday traditions at 5:45 p.m. and 6:45 p.m. Tuesday, Dec. 12. Free for members, \$13 for others. 137 12th Ave. S. 261-8164 or www.napleshistoricalsociety.org.

**Elves on Parade** – Fifth Avenue South hosts a Christmas parade that processes down Third Street South and Fifth Avenue South from 6-8 p.m. Tuesday, Dec. 12. 692-8436 or www.fifthavenuesouth.com.

**Brass Concert** – Naples Chamber Brass performs holiday selections at 7:30 p.m. Wednesday, Dec. 13, at the Wang Opera Center. \$10-\$50. 2408 Linwood Ave. 775-2800 or www.capacenter.org.

**Dinner with the Artists** – Naples Art Association pairs painter Michael Monroe and chef Bob Schultz of Creative Catering Naples for a before-your-eyes collaboration that ends in a delicious dinner Thursday, Dec. 14. \$130 per person, \$250 per couple. 585 Park St. 262-6517 or www.naplesart.org.

**All About That Bass** – More than 70 musicians playing tubas, euphoniums and more perform Christmas favorites at Fifth Avenue South’s annual Tuba Christmas at 6:30 p.m. Thursday, Dec. 14, at Sugden Plaza. 692-8436 or www.fifthavenuesouth.com.

**Choral Concert** – Symphonic Chorale of Southwest Florida and the Symphony Orchestra of Southwest Florida performs a holiday pops concert from 7:30-10 p.m. Thursday, Dec. 14, at St. Leo The Great Catholic Church in Bonita Springs. 28290 Beaumont Road. 560-5695 or www.symphonicchorale.org.

**O Tenenbaum** – Naples Historical Society hosts a presentation on the history of tree décor at 5:45 p.m. and 6:45 p.m. Saturday, Dec. 16 and Tuesday, Dec. 19, at Palm Cottage. Free for members, \$13 for others. Free for members, \$13 for others. 137 12th Ave. S. 261-8164 or www.napleshistoricalsociety.org.

**Free Film** – Mercato screens “National Lampoon’s Christmas Vacation” on the lawn at 5:45 p.m. Tuesday, Dec. 19. 254-1080 or www.mercatoshops.com.



**12.4**

**#SWFL TOP PICKS**

■ Grammy-winning country queen **Leann Rimes** sings her hits and holiday classics at 8 p.m. Monday at Artis—Naples. — [www.artisnaples.org](http://www.artisnaples.org)



■ Mercato proudly bills its Christmas tree as the largest in Southwest Florida and invites everyone to the lighting ceremony complete with live entertainment at 5 p.m. Wednesday. — [www.mercatoshops.com](http://www.mercatoshops.com)

**12.6**



**12.2**

■ Queen tribute band **God Save The Queen** performs at 8 p.m. Saturday at Germain Arena. — [www.germainarena.com](http://www.germainarena.com)

■ **Mary Limont**, jeweler and resident artist at Delnor-Wiggins Pass State Park, displays and sells her work from 10 a.m. to 3 p.m. Sunday at the park. — [www.floridastateparks.gov](http://www.floridastateparks.gov)



■ **Night Lights in the Garden** opens the holiday season at **Naples Botanical Garden** from 6-9 p.m. Friday, Dec. 8. Festivities continue on select dates through Jan. 3. — [www.naplesgarden.org](http://www.naplesgarden.org)

**12.8**

**#PLAN IT**

■ The **Harlem Globetrotters** bring their basketball wizardry to Germain Arena at 3 p.m. Dec. 10. 948-7825. — [www.germainarena.com](http://www.germainarena.com)



**12.10**

# EXHIBITIONS

THE GREAT OUTDOORS  
Now through January 1, 2018

ANIMALS FACT AND FABLE  
Now through January 27, 2018

TELLING A STORY: NARRATIVE ART  
Friday, December 1 • 5:30 – 7:30 pm  
Reception and Awards Presentation  
\$10 suggested donation  
(free for Naples Art Association contributors)

Exhibition on View with free admission from  
December 2 through January 7, 2018



CONNECTING ARTISTS  
WITH BUYERS SINCE 1957!

Saturday, December 2  
10:00 am – 4:00 pm  
Cambier Park

Sponsored by:



585 Park Street  
Naples 34102  
239.262.6517  
NAPLES ART ASSOCIATION  
NaplesArt.org

Nancy Smythe – HRM Young Henry of Febbodom



# WHAT TO DO

**Holy Undies!** – Artis—Naples hosts the touring production of Broadway’s “The Book of Mormon” Tuesday through Sunday, Dec. 19-24. 597-1900 or [www.artisnaples.org](http://www.artisnaples.org).

**Christmas Tunes** – Naples Historical Society hosts a presentation and demonstration on how the Victrola played an important role in holiday celebrations at 5:45 p.m. and 6:45 p.m. Wednesday, Dec. 20. Free for members, \$13 for others. 137 12th Ave. S. 261-8164 or [www.napleshistoricalsociety.org](http://www.napleshistoricalsociety.org).

**Christmas Reading** – Naples Historical Society hosts a reading of “A Visit from St. Nicholas” by Clement Clarke Moore beside the fireplace at 5:45 p.m. and 6:45 p.m. Friday, Dec. 22, at Palm Cottage. Free for members, \$13 for others. 137 12th Ave. S. 261-8164 or [www.napleshistoricalsociety.org](http://www.napleshistoricalsociety.org).

**Gather ‘Round** – Naples Historical Society hosts a presentation on favorite Christmas recipes from years past at 5:45 p.m. and 6:45 p.m. Saturday, Dec. 23, and a sing-along at 8 p.m. Free for members, \$13 for others. 137 12th Ave. S. 261-8164 or [www.napleshistoricalsociety.org](http://www.napleshistoricalsociety.org).

**Noble Ape** – Comedian Jim Gaffigan performs at 7:30 p.m. Thursday, Dec. 28, at Germain Arena. 948-7825 or [www.germainarena.com](http://www.germainarena.com).

**Light It Up** – City of Naples celebrates the new year with a fireworks display off the Naples Pier from 7:30-8 p.m. Sunday, Dec. 31. 213-1000 or [www.naplesgov.com](http://www.naplesgov.com).

**Art ALIVE** – The galleries and studios of Naples Art District north of Pine

Ridge and west of Airport-Pulling roads welcome visitors from 5-8 p.m. Wednesday, Jan. 3. More than 40 professional artists will showcase their recent works and demonstrate their medium. Free. Look for the magenta and white flags. 289-5070 or [www.naplesartdistrict.com](http://www.naplesartdistrict.com).

**Free Concert** – Nikki Talley performs Americana music from 6-9 p.m. Thursday, Jan. 4, at Mercato. 254-1080 or [www.mercatoshops.com](http://www.mercatoshops.com).

**Masterworks** – Naples Philharmonic performs works by Beethoven, Faure and Ravel with featured pianist Yefin Bronfman at 8 p.m. Thursday through Saturday, Jan. 4-6, at Artis—Naples. 597-1900 or [www.artisnaples.org](http://www.artisnaples.org).

**Art in the Park** – Members of Naples Art Association sell their creations from 10 a.m. to 4 p.m. Saturday, Jan. 6, at Cambier Park. 262-6517 or [www.naplesart.org](http://www.naplesart.org).

**Art Show** – Naples Art Association hosts its annual New Years Art Show with goods from over 250 artists and artisans from around the country from 10 a.m. to 5 p.m. Saturday and Sunday, Jan. 6-7, down Fifth Ave. S. 262-6517 or [www.naplesart.org](http://www.naplesart.org).

**Spoof-tacular** – The Capital Steps returns to Artis—Naples at 8 p.m. Monday, Jan. 8, to lampoon the U.S. political system with hilarious songs and skits. 597-1900 or [www.artisnaples.org](http://www.artisnaples.org).

**Pops** – Artis—Naples screens “Casablanca” while the Naples Philharmonic performs Max Steiner’s famous score Tuesday through Saturday, Jan. 9-13. 597-1900 or [www.artisnaples.org](http://www.artisnaples.org).



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Questions? Contact Nikkie Dvorchak:  
[nikkieenapleschamber.org](http://nikkieenapleschamber.org) or 239.403.2909

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# WHERE TO GO



**Sugar Ray headlines "Naples is Rockin'," a Hurricane Irma relief fundraiser, from 5-10 p.m. Saturday, Dec. 9, at the corner of Fifth Avenue South and Goodlette-Frank Road. Casey Weston and Zac Brown tribute band 20Ride will also take the stage. \$10-\$125. 300-4880 or www.paradisecoast.com.**

**Jazz Concert** - Jazz Simpatico and Bob Zottola & Company performs with vocalist Michelle Amato at 7:30 p.m. Wednesday, Jan. 10, at the Wang Opera Center. \$10-\$50. 2408 Linwood Ave. 775-2800 or www.capacenter.org.

**Holocaust Lecture** - The Holocaust Museum & Education Center of Southwest Florida hosts a lecture entitled "Thank You for the Bomb, Mr. Hitler," from 10 a.m. to noon Thursday, Jan. 11, at Hodges University. \$12 per lecture, \$60 for the series. amay@hodges.edu or 598-6153.

**Art Show** - Naples Artcrafters hosts a juried fine art and craft show from 10 a.m. to 4 p.m. Saturday, Jan. 13, at Cambier Park. www.naplesartcrafters.com.

**For the Birds** - Rookery Bay Environmental Learning Center hosts Festival of Birds with over 40 guided field trips, onsite programs and activities, boat tours, lectures and more Friday through Sunday, Jan. 12-14. \$5-\$15, field trips priced separately.

**Oldies but Goodies** - Dick Fox's Golden Boys featuring Frankie Avalon, Fabian and Bobby Rydell perform at 8 p.m. Saturday, Jan. 13, at Seminole Immokalee Casino. \$70. (800) 218-0007 or www.moreinparadise.com.

**The Sound of Silence** - Art Garfunkel performs selections from his collaboration with Art Garfunkel, as well as his solo compositions at 7 p.m. Sunday, Jan. 14, at Artis-Naples. 597-1900 or www.artisnaples.org.

**Free Concert** - Naples Concert Band performs at 2 p.m. Sunday, Jan. 14, at Cambier Park. 263-9521 or www.naplesconcertband.org.

**Les Beaux Arts** - Opera Naples hosts a chamber concert featuring violinist and New York Philharmonic Orchestra concertmaster Frank Huang at 7:30 p.m. Tuesday, Jan. 16, at the David and Cecile Wang Opera Center. \$20-\$59. 2408 Linwood Ave. 963-9050 or www.operanaples.org.

**Broadway Show** - The traveling production of "An American in Paris" stops by Artis-Naples Tuesday through Sunday, Jan 16-21. 597-1900 or www.artisnaples.org.

**Coffee, Tea & Broadway** - TheatreZone presents show tunes and Broadway standards with a continental breakfast from 10:30 a.m. to noon on Wednesday, Jan 17. \$35. 13275 Livingston Road. 424-9500 or www.theatrezoneflorida.com.

**Zoo Lecture** - Naples Zoo hosts a lecture about Florida's bear population with Mike Orlando, assistant coordinator for Florida Fish and Wildlife Conservation Commission's bear management program, from 6-8 p.m. Thursday, Jan. 18. Free for members. \$10 for others. 262-5409 or www.napleszoo.org.

**Very Verdi** - Performers from Gulfshore Opera perform works by Giuseppe Verdi at 7 p.m. Friday, Jan. 19, at Rose History Auditorium. \$45-\$60. 529-3925 or www.gulfshoreopera.org

## FLORIDA FESTIVALS

**Art Basel** - Art Basel Miami Beach happens Dec. 7-10 at the Miami Beach Convention Center. \$60 per day or \$130 for four days. 1901 Convention Center Drive, Miami Beach. www.artbasel.com/miami-beach.

**Music & Art** - The OFF Weekend Music & Arts Festival takes place Dec. 9-10 at Historic Virginia Key Beach Park in Miami. Featuring nationally known contemporary, indie rock and rap music acts. \$75-\$235. 4020 Virginia Beach Drive, Miami. www.offweekend.com.

**Food & Wine** - The 11th annual Palm Beach Food and Wine Festival takes place Dec. 14-17. \$85-\$185 per meal. www.pbfoodwinefest.com. ■

- Email calendar listings and high-resolution photos to Lindsey Nesmith at lnesmith@floridaweekly.com. Please send Word or text documents and jpgs with time, date, location, cost and contact information. No pdfs or photos of fliers. Deadline for calendar submissions is noon Monday. No phone calls, please.



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## ARTS COMMENTARY

## God comes to town to clarify some things

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Get thee up off thine ass and ride thy ass (or internal combustion engine vehicle) straight to the Laboratory Theater of Florida, where thou can taketh part in that holiest of activities: laughing.

You might even laugh your ass off.

"An Act of God" is the closest you'll get to a private audience with the Almighty without dying.

If you lack a sense of humor, don't bother showing up. Ditto if you worship a diety you believe doesn't possess a sense of humor.

But if you believe that God himself invented humor and has given us richly all things to enjoy, then you should revel in the irreverent, naughty, take-no-prisoners "An Act of God."

The premise of this one-act play is that God has taken over the body of local actor Miguel Cintron, in order to talk with us. And Mr. Cintron does a perfect job of playing ... well, Miguel Cintron.

As God explains, "In the Egyptian desert I appeared as a burning bush. Now ... I'm a short, chubby guy." In other words, he says, charming, handsome local actor Miguel Cintron.

God wants to set a few things straight.

Sure, he handed down the 10 Commandments via Moses but, he says, he didn't intend for them to be the final, defining word. He's grown weary of them, he says, in the same way Don McLean has tired of singing "American Pie," which he's been performing since 1971.

"I'm not a one-list wonder," God protests.

And so he presents us with 10 more commandments, along with a few clarifications about stories in the Bible.

He's assisted by his two archangels, Gabriel (David Yudowitz) and Michael (Rob Green), or as he calls them, Gabe and Mike. The two are dressed completely in white: white suits, white shirts, white ties, white shoes, white wings. (Costumes by Jane Patterson and Joann Haley). The set (designed by Michael Eyth) is white on white: a white sofa center stage and white curtains on a white stage. A silver pulpit is stage right; if you told me it was the receptacle for the Olympic flame, I'd believe you.



COURTESY PHOTO

God (Miguel Cintron) in the center, with his archangels Gabriel (Rob Green) on the left and Michael (David Yudowitz) on the right.

God talks about everyone from Job to Steve Jobs. He also name-checks Neil deGrasse Tyson, "The Sixth Sense," "The Book of Mormon" and Kander and Ebb's "Cabaret."

But sometimes, he's a little too hip for the room.

He has a great line where he talks about creating the universe, comparing it to jazz. "It's all about the realities you don't create," he says. The night I was there, no one seemed to get the reference to the famous Miles Davis quote, "It's not the notes you play, it's the notes you don't play."

There were other clever lines, too, where I found myself the only one laughing.

This is the type of show where the more you know — the more pop culture references, the more theology — the funnier it is.

But it's still entertaining without that knowledge.

Playwright David Javerbaum won Emmys for his work as a writer for the original "The Daily Show." The play began as a series of Tweets (@TheTweetofGod) and then became a book, "The Last Testament: A Memoir of God."

Its comedy includes both rubber chickens and a banana peel. (No pies in the face though, unless you count the verbal ones.) It contains theological

jokes, biblical jokes and more than one sexual joke.

(By the way, he'd like us to stop calling out his name during sex.)

God talks about creation ("Trees are stupid" but stars "are pretty") and reveals how he first created Adam and Steve, NOT Adam and Eve. Despite what some tell us, God is not a homophobe, and he wants us to know that.

A couple of throwaway lines were my favorite. When God's setting us straight about the flood and the ark, he briefly mentions "Noah and his wife Nameless." And when he talks about 1455 and the Gutenberg Bible, he refers to it as a time "back when literacy meant something."

While archangel Gabriel stays on stage with God, Michael pretends to take questions from the audience for God to answer. (Why do bad things happen to good people? How do we make sense of the Holocaust, of 9/11?)

Mr. Green's Michael is questioning and argumentative, while Mr. Yudowitz's Gabriel is a peacemaker, always trying to smooth things over.

Mr. Cintron has the lion's share of dialogue — it's virtually a one-man show — and does an incredible job. The night I saw it, though, he seemed to be rushing through his monologues (the 90-minute show ran only 70 minutes). He just needs to relax into his role and

take a bit more time setting up some of the jokes. It can still be high energy with pauses in between some lines. I trust that will happen as the show continues and Mr. Cintron grows even more comfortable with his role.

Then again, that's no easy thing, playing God.

But Mr. Cintron is charmingly breezy and irreverent.

Mitch Haley took over directing when a previous person stepped out. A comedic actor himself, his fingerprints can be seen all over this show.

Though the content is biblical, it's not for young children. And some believers might be offended.

But "An Act of God" is, ultimately, comforting.

After all, God loves us unreservedly and unconditionally. He has our back. Sunday school was never like this.

Maybe it should've been. ■

in the know

## 'An Act of God'

>> Who: Laboratory Theater of Florida

>> When: Through Dec. 9

>> Where: 1634 Woodford Ave., Fort Myers

>> Cost: \$23

>> Info: 218-0481 or www.laboratorytheaterflorida.com

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# PUZZLE ANSWERS

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ORTON	ATONES	SUSAIN	
WRENAND	STIMPY	HRS	ELO
	AIKEN	REMO	AUDEN
AMALGAM		DEAD	WRINGER
MANIAC	ARGUERS	EATERY	
PHILIP	WROTH	UNHORSE	
LEMON	IMAC	TASTE	
ERE	EGG	MAGAZINE	WRACK
BREWS	REHOME	HALAL	
ROBE	NAPS	TOV	GENOME
IWREST	MYCASE	ARRESTEE	
FLO	HIS	ARB	IDEAL
LINEAL	WRAYOF	SUNSHINE	
ESCAPE	ANGORA	STEERER	
SHORES	SEENAT	ESTRADA	

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# PUZZLES

## 23RD AMENDMENT

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120																				

- ACROSS**
- 1 Tussle (with)
  - 8 Hindu chant
  - 14 Robotic floor vacuum
  - 20 Predicted
  - 21 Daisy types
  - 22 Relatives of 21-Across
  - 23 Pounding one's shawl?
  - 25 Like sacred statues
  - 26 Step up or down
  - 27 Instant, for short
  - 28 Santa — College
  - 29 In history
  - 30 Book parts
  - 34 What aviator Orville or Wilbur was called?
  - 37 Found on these pages
  - 38 Kitty treat
  - 39 Fill up fully
  - 40 Celtics rival
  - 41 "What the Butler Saw" dramatist Joe
  - 42 Does penance
  - 45 Sprinter Bolt
  - 47 Small songbird with a cartoon cat?
  - 50 60-min. units
  - 51 "Rockaria!" band, in brief
  - 54 Singer Clay
  - 55 San — (Italian resort)
  - 57 Poet W.H. —
  - 59 Fusion
  - 64 Old laundry machine that's totally on the Fritz?
  - 66 Raving sort
  - 67 People debating
  - 70 Bistro, e.g.
  - 71 "Goodbye, Columbus" author when he's very angry?
  - 73 Throw from a steed
  - 74 Tea garnish
  - 75 Apple debut of 1998
  - 76 Mini-serving
  - 79 Prior to
  - 80 Flan need
  - 82 Damage done to a periodical?
  - 89 Pub buys
  - 91 Find a new place for, as a pet
  - 92 Islamic equivalent of kosher
  - 93 Trial attire
  - 96 Siestas
  - 98 "Mazel —!"
  - 99 Hereditary sequence
  - 100 Declaration upon pulling your valise forcefully?
  - 103 Many a handcuffed person
  - 105 — -Jo ('80s track star)
  - 106 That guy's
  - 107 Certain Wall St. trader
  - 108 Paradigm
  - 109 Hereditary
  - 111 Actress Fay who was always cheerful?
  - 117 Get free of
  - 118 Silky goat or rabbit
  - 119 Helm handler
  - 120 Beaches
  - 121 Observed in the vicinity of
  - 122 Actor Erik
- DOWN**
- 1 Yackety-yak
  - 2 Lament
  - 3 — Khan
  - 4 Impose
  - 5 Capital of Kosovo
  - 6 Like the pre-Easter period
  - 7 — Allan Poe
  - 8 Comic Jay
  - 9 Bunyan's tool
  - 10 Story for an anchor
  - 11 Radials for a Rolls, say
  - 12 Fails to stay poker-faced
  - 13 Viper variety
  - 14 Slickers and galoshes
  - 15 Wilde with wit
  - 16 Bison-hunting tribe
  - 17 Household cartoon pal
  - 18 Intelligent
  - 19 Fancy ties
  - 24 "— the season!"
  - 28 Gallery gala
  - 30 Grub
  - 31 Berlin man
  - 32 Funnyman Johnson
  - 33 Hireling
  - 34 "... three — a tub"
  - 35 Océan liquid
  - 36 Hotel relative
  - 38 Cast a ballot
  - 42 Take — view of
  - 43 "Bad!" sound
  - 44 Shopping jag
  - 46 Old Testament book
  - 48 Racial equality gp.
  - 49 Part of YTD
  - 51 Lawn gadget
  - 52 Dirty looks
  - 53 Ham — (deli classic)
  - 56 Rx signers
  - 58 Golden rule's second word
  - 59 Plenteous
  - 60 Bill of "Real Time"
  - 61 Japanese film genre
  - 62 Stitch's cartoon pal
  - 63 Dive variety
  - 64 "Yeah, no kidding!"
  - 65 Taylor of "The Nanny"
  - 67 Chair part
  - 68 Traipse
  - 69 Sporty auto
  - 72 Tepees' kin
  - 73 — Reader (alternative digest)
  - 76 Sierra Nevada lake
  - 77 Sea of — (waters off Ukraine)
  - 78 Gaming "City" dweller
  - 81 Non-Jews
  - 83 Somehow manages with
  - 84 Pair attached to an axle
  - 85 Also- — (losers)
  - 86 Scores
  - 87 Arose (from)
  - 88 Painter Paul
  - 89 Nectar lover
  - 90 CIA worker
  - 93 Searches and robs
  - 94 Wise-looking
  - 95 Bucking one
  - 97 Card game expert John
  - 99 Bestows
  - 101 Triangle, e.g.
  - 102 Fly into — (get furious)
  - 103 Madison Ave. output
  - 104 Find a new purpose for
  - 108 "— first you don't succeed ..."
  - 110 Corn spike
  - 111 Once existed
  - 112 — pro nobis
  - 113 That gal's
  - 114 Levin or Glass
  - 115 TV neighbor of Homer
  - 116 Time of note

SEE ANSWERS, C11 ▶

## HOROSCOPES

**SAGITTARIUS (November 22 to December 21)** Avoid rushing full gallop into that volunteer project without knowing what's expected of you. Take things a step at a time as you begin to find your way.

**CAPRICORN (December 22 to January 19)** Good news: You should begin to feel more comfortable expressing your emotions. This will go a long way in helping you with that personal situation.

**AQUARIUS (January 20 to February 18)** An old friend gives confusing signals. Best advice: Don't assume that things will necessarily work themselves out. Ask questions and demand straight answers.

**PISCES (February 19 to March 20)** A new relationship needs time to develop. Be careful not to let your emotions flood your natural sense of caution. Meanwhile, check out that new job offer.

**ARIES (March 21 to April 19)** Start

preparing now to make sure you get the credit you're due for all that effort you put in to get that project off the ground. A new challenge emerges after the 15th.

**TAURUS (April 20 to May 20)** You're still charging full steam ahead on the job -- and that's fine. But take time to share the joy of preparing for the upcoming holidays with folks you love.

**GEMINI (May 21 to June 20)** A former detractor resists joining your ranks just yet. Give him or her time to learn more about what you're doing. Meanwhile, devote more time to friends and family.

**CANCER (June 21 to July 22)** Be careful not to be goaded into a tiff by someone who might be looking for a fight. Remain cool as you make your exit. Be assured that others will rally to your support.

**LEO (July 23 to August 22)** Kudos on getting the well-deserved Lion's share of the rewards for a job well-done. Now you can take a breather

from your workaday duties and spend time with your family.

**VIRGO (August 23 to September 22)** You enjoy a quick spurt of renewed energy just in time to meet that upcoming deadline. A potentially romantic situation looms. How it develops will be up to you.

**LIBRA (September 23 to October 22)** Watch out for distractions that could cause delays and leave you running twice as fast to finish your work by the 15th. Then go ahead and have fun.

**SCORPIO (October 23 to November 21)** You might prefer to work on current tasks on your own. But be open to a potentially useful suggestion from someone who admires you and wants to help.

**BORN THIS WEEK:** Your sense of right and wrong sometimes causes you to come into conflict with others. But you invariably come out ahead ■

## SUDOKU

Difficulty level:



Place a number in the empty boxes in such a way that each row across, each column down and each small 9-box square contains all of the numbers from one to nine.

By Linda Thistle

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6				3			4	
4				7			6	
		2		5		7		
	3		8		6			1

SEE ANSWERS, C11 ▶



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# CONTRACT BRIDGE

## The science of card reading

BY STEVE BECKER

The battle for partscore hands is much more pronounced in duplicate bridge than in rubber bridge. For example, North's vulnerable one-spade bid with such a weak suit is typical of the lengths to which a duplicate player might go to contest a partscore.

The deal occurred in a tournament, and North felt he could not sell out to one heart. After the one-spade overcall, East rebid his hearts, and South was faced with a difficult decision. He finally decided to bid two notrump, which East doubled. South's aggressive bid might have ended in disaster had he slipped during the play, but he was up to the task and made the contract.

East won the ten-of-hearts lead with the ace and returned the jack to South's king. Declarer now avoided the error of attacking diamonds by leading from his hand. Instead, he led a low club to the ace, rejecting a finesse that would have been fatal, and led a low diamond from dummy.

East won with the ace, and although he returned a heart to establish his suit, South collected eight tricks comprised of five diamonds, two hearts and a club.

The two pitfalls declarer avoided are both noteworthy. He realized that East, for his bidding, had to have every significant missing high card, including the diamond ace and club king.

Had South mechanically led a dia-

East dealer.

Both sides vulnerable.

**NORTH**

♠ Q 9 8 7 3  
♥ 4 3  
♦ Q 8 7  
♣ A Q 9

**WEST**

♠ 6 5 4 2  
♥ 10 2  
♦ J 10 5  
♣ 10 7 6 5

**EAST**

♠ A K 10  
♥ A J 9 8 7 5  
♦ A  
♣ K 3 2

**SOUTH**

♠ J  
♥ K Q 6  
♦ K 9 6 4 3 2  
♣ J 8 4

The bidding:

East	South	West	North
1 ♥	Pass	Pass	1 ♠
2 ♥	2 NT	Pass	Pass
Dble			

Opening lead — ten of hearts.

mond to the queen at trick three, he would have suffered an enormous loss. But by leading a club and refusing the finesse, and then returning a low diamond from dummy, declarer catered to the possibility that East's ace of diamonds might be singleton. This thoughtful play gave South five diamond tricks and the contract. ■



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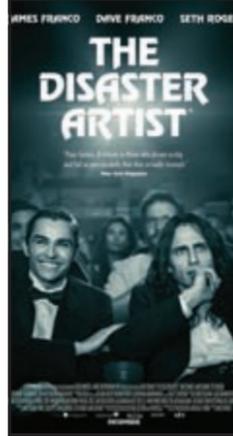
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# FILM CAPSULES

## The Disaster Artist

★★★★

(James Franco, Dave Franco, Seth Rogen) Hollywood failures and friends Tommy (James Franco) and Greg (Dave Franco) decide to make their own film, "The Room," which inadvertently becomes a cult classic as one of the worst movies ever made. Funny without being mean-spirited, it's a great movie about the making of a terrible movie. Rated R.



to help them fight off an alien bad guy intent on taking over the world. It starts slow, but some levity in the second half makes it enjoyable. Rated PG-13.

## Daddy's Home 2 ★★★

(Mark Wahlberg, Will Ferrell, Mel Gibson) Co-dads Dusty (Wahlberg) and Brad (Ferrell) have their own fathers (Gibson and John Lithgow) come to town for Christmas, which leads to family chaos. It's notably funnier than its 2015 predecessor, and is the perfect way to get in the Christmas spirit this year. Rated PG-13.

## Thor: Ragnarok ★★★1/2

(Chris Hemsworth, Mark Ruffalo, Cate Blanchett) Thor (Hemsworth) and Hulk (Ruffalo) must save Thor's home planet of Asgard from the villainess Hela (Blanchett). The action and visual effects are top notch, and best of all, it's hilarious from start to finish. Rated PG-13.

## Wonderstruck ★★★1/2

(Julianne Moore, Millicent Simmonds, Oakes Fegley) In separate storylines set 50 years apart (1927 and 1957), deaf 12-year-olds (Simmonds and Fegley) in New York City search for what they feel their lives are missing. Strong performances, great visuals and masterful direction from Todd Haynes ("Carol") make this one of the nicest and most fulfilling movie experiences of the year. Rated PG. ■

## Three Billboards Outside Ebbing, Missouri ★★★★★

(Frances McDormand, Woody Harrelson, Sam Rockwell) Frustrated that the town police chief (Harrelson) has made little progress in solving her daughter's murder, fiery Mildred (McDormand) pays for strong words on three billboards to move the investigation along. The performances and script are tremendous. A sure Oscar contender, this film has real personality. Rated R.

## Justice League ★★1/2

(Gal Gadot, Ben Affleck, Jason Momoa) Batman (Affleck) and Wonder Woman (Gadot) bring in new recruits

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# LATEST FILMS

## 'The Man Who Invented Christmas'

danHUDAK  
punchdrunkmovies.com



★★  
**Is it worth \$10? No**

There are many problems with "The Man Who Invented Christmas," and the first is its title. It rings false. You hear/see it and immediately think it can't possibly be true. We learn director Bharat Nalluri is trying to suggest Charles Dickens' novella "A Christmas Carol" created Christmas as we know it. That's fine, but "Christmas as we know it" is darn different from "invented Christmas."

The film endeavors to show Dickens' (Dan Stevens) inspirations for the novella, and the hardships he faced in getting it done. For absolutely no good reason the movie starts in 1842 New York City, where Dickens is on a promotional tour. From this prologue we learn that Dickens is a popular writer. If you didn't already know Dickens is a popular writer, you should go to high school. He did invent Christmas after all.

Three flops and 16 months later, it's October 1843 and Dickens is short on cash with a wife, Kate (Morfydd Clark), four kids and a house full of family. His father's (Jonathan Pryce) a moocher, Kate's pregnant and he clearly picked a bad time to renovate the house. His only friend is John Forster (Justin Edwards), who also appears to be his agent, manager and lifeline to the outside world. Later, Forster is the inspiration for the ghost of Christmas present.

With his publishers not trusting him after poor sales for "Martin Chuzzlewit," Dickens decides to self-publish his next book, "A Christmas Carol: A Ghost Story of Christmas." The problem is he has a mean case of writer's block, and inspiration comes and goes. Worse, most times when he is being productive he's annoyingly interrupted.

This isn't good, and I don't mean just from Dickens' point of view. The film's best scenes come as Dickens imagines Ebenezer Scrooge (Christopher Plummer), Jacob Marley (Donald Sumpter), etc., and so when his writing is interrupted so too are the movie's most

enjoyable moments. Sometimes writers (screenplay by Susan Coyne) and directors can't get out of their own way, and this certainly qualifies.

Outside of Dickens' imagination, which includes conversations with Scrooge, he also gets ideas from the world around him. Names, people and situations will ring familiar for those already acquainted with "A Christmas Carol," and these knowing moments comprise the film's charm. But cumbersome subplots, including Dickens' irresponsible father and troubled childhood, do little to accentuate the main



story, and as a result the entire narrative exists in tedium.

Finally, and ironically, for a movie allegedly about the invention of Christmas there's not much Christmas here — those expecting yuletide merriment based on the title will be sadly disappointed. On the other hand, if you weren't expecting yuletide merriment because you went to high school and think the movie is about a famous writer, you'll only be mildly disappointed. ■

Did you know?

>> "A Christmas Carol" was published Dec. 19, 1843, and was sold out by Christmas Eve that year. By the end of 1844, 13 editions had been released. The book has never been out of print.

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### Will this 1920s appliance join my fan club?

**scott SIMMONS**  
ssimmons@floridaweekly.com



To hear my maternal grandmother tell the story, she had a near-idyllic existence living on a hill above Connersville, Indiana, during the 1940s and '50s.

My great-grandparents owned the home that once had belonged to my great-great-grandparents; my grandparents had built a Cape Cod cottage behind that house, so everyone moved freely from house to house.

During the evenings in those days before air conditioning was widely available, the family would gather on the porch of my great-grandparents' Victorian home. There, they listened to the radio — Jack Benny was a favorite — and read and sewed.

And above that healthy din was the steady hum of the brass-bladed GE fans.

There were several of the fans to keep the air moving on the large porch.

When the house was sold, my grandfather kept one of the fans, a 1915 model he brought to Florida in 1958.

I remember the heavy fan being stored atop a metal shelf in the utility room before making its way to floor

next to the washer.

It had been consigned to an outdoor storage shed when I rescued it — I had visited a store in Sarasota that cleaned and lacquered the old fans, and I had a dream of doing just that.

I never made it quite that far, though I did have the fan's cord replaced.

When the repair shop called to say the fan was ready for pickup, the serviceman remarked that its motor ran silently.

That was more than 20 years ago.

Today, I marvel that something more than 100 years old was designed to endure.

When my air conditioning died this spring, that old GE lent a steady breeze, cooling the house and stirring memories of a time when fans like it were the only game in town.

I'm not sure how Southerners endured in the days before electricity and those early fans.

Of course, folks were used to the heat.

My dad's mother, Dorothy, remembered it would be so hot on the family farm in Georgia that they dragged pallets onto the porch floors to sleep outside. There was no breeze to speak of in the summer, otherwise the central dogtrot hallway of the house would have drawn air into the rooms. They didn't even have electricity in the country

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**The Skinny:** Those of us of a certain age might remember the A.C. Gilbert Co. as the creator of Erector Sets and American Flyer trains.

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until late in the 1930s.

In Florida, we adapted.

The 1960 house in which I grew up in Fort Myers had walls of windows.

So did my maternal grandparents' 1958 home — you could see the boats going up the Caloosahatchee from their picture window.

Grandma remembered putting a couple of sheets on the living room floor and lying down next to me for a nap in the afternoons before they installed air conditioning. A box fan kept the air moving.

Even after we had air conditioning at home, many public institutions did not yet have it.

Orange River Elementary School, where my mother taught and where I attended grade school, had no air conditioning. Neither did Lee Middle School,

also in Fort Myers.

There were box fans in the classrooms of those schools, which were designed with banks of windows that opened on a lower level on one side of the rooms, while another side had a clerestory of windows above the blackboards.

I don't know that the teachers got the notion of opening those upper windows so the breeze would carry the warm air through them, so we baked.

Now, we can marvel at how comfortable air conditioning has made living year-round in South Florida.

But I can take a look back at that GE fan and marvel that it's still able to effortlessly move the air a century after its creation.

And that, folks, is cool. ■

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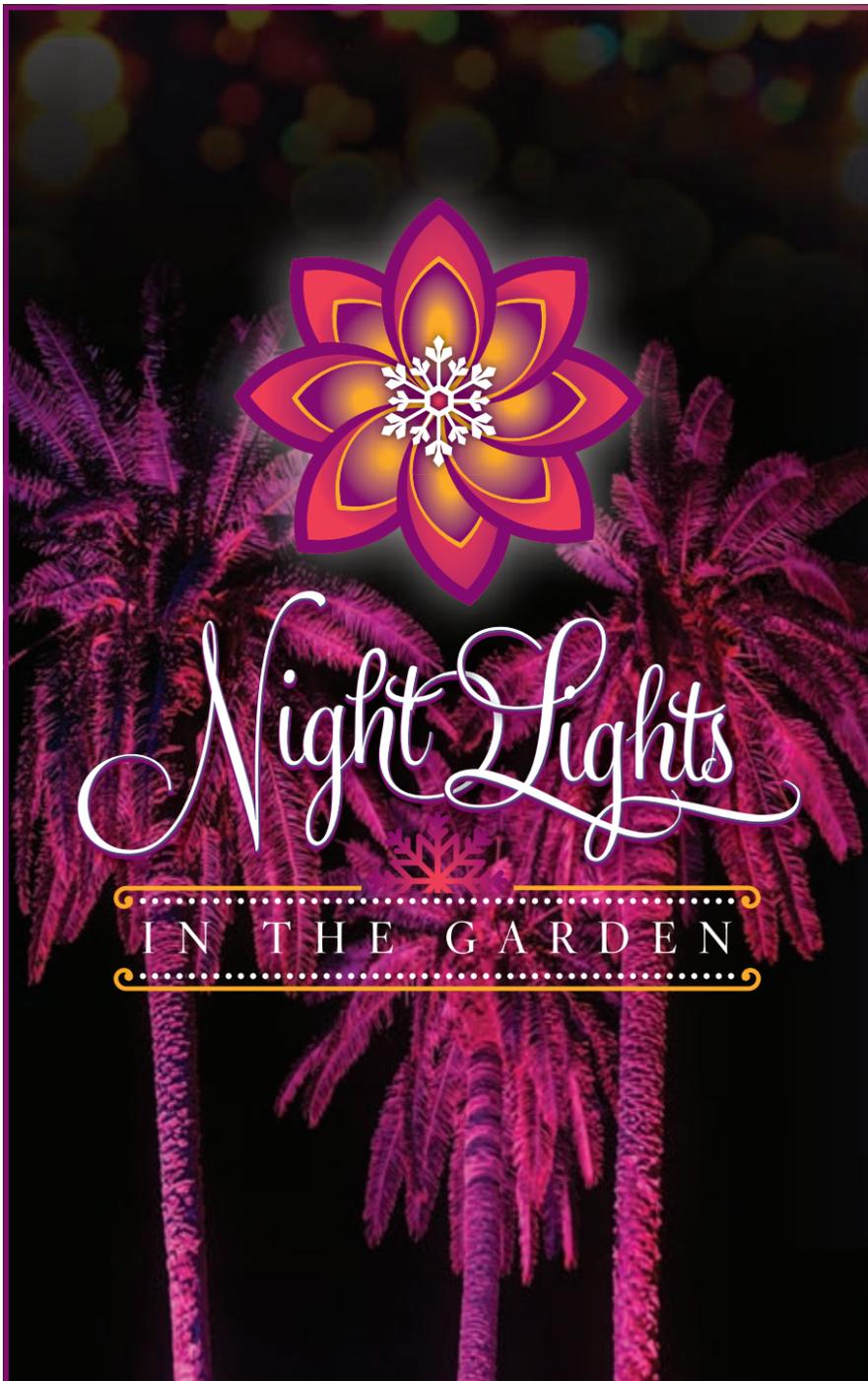
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## 'Teen Wolf' star Jill Wagner has a busy year coming up

BY CINDY ELAVSKY

**Q:** I am so sad that "Teen Wolf" is over, and I especially love the actress who played Kate. Can you tell me more about her?

— *Brayden F.*

**A:** Jill Wagner — who's been the hostess of "Wipe-out" and "Handcrafted America," and co-starred in "Blade: The Series" and "Stargate: Atlantis" — is now in the mood for love and Christmas. Jill stars with Luke Macfarlane in "Karen Kingsbury's Maggie's Christmas Miracle," which premieres Sunday, Dec. 10, at 9 p.m., on Hallmark Movies and Mysteries. The story centers on Maggie (played by Jill), a high-powered attorney trying hard to balance career with being a single mother to her young son, Jordan. Casey (played by Luke) owns a local cafe and finds solace in tutoring kids despite having lost his wife a few years ago, and Maggie hires him to help Jordan.

I spoke with Jill recently, and she is excited for her fans to see her in this role, telling me: "I loved the fact that



DEPOSITPHOTOS  
WAGNER

the characters lived in a truly flawed environment, just as we all do, with real problems that cause deep emotions. I loved that the script has a lot of heart. (Playing a mom) is a super-challenging role that I hope I pulled off."

Jill has a busy year coming up, with "Handcrafted America" getting a season-four pickup. "I also have a movie called 'Braven' coming out next year, where I play opposite Jason Momoa as his wife, and that's a bit of a thriller."

**Q:** I can't wait for the return of "Nashville" in January. Do you have any scoops?

— *Linda F. in West Virginia*

**A:** I do have some news, but it's probably something you don't want to hear. TMT announced that the drama's sixth season, which premieres on Jan. 4, will be its last. Kevin Beggs, chairman of Lionsgate Television Group said: "After more than 120 episodes of unforgettable television, we believe that, creatively, it is time for the series to come to its triumphant close at the end of the upcoming season. ... We owe a special debt of thanks to the 'Nashville' fans who propelled the series to an incredible run." ■

— *Write to Cindy at King Features Weekly Service, 628 Virginia Drive, Orlando, FL 32803; or email her at letters@cindyelavsky.com.*



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# BOOK FEST

From page 1

words from her book in a theater-like setting.

■ **1 p.m. Monday, Jan. 8**, at the Naples Conference Center: In his “Angels in the Sky,” Robert Gandt relates “How a Band of Volunteer Airmen Saved the New State of Israel.” It’s popular history at its best, David-and-Goliath all over again.

Mr. Gandt is paired with Bryan Mark Rigg (“The Rabbi Saved by Hitler’s Soldiers”). Amid the chaos and hell of the emerging Holocaust, a small group of German soldiers shepherded Rebbe Joseph Isaac Schneersohn and his Hasidic followers out of Poland on a dangerous and circuitous path to America.

■ **1 p.m. Wednesday, Jan. 24**, at Temple Shalom: Meet Pam Jenoff (“The Orphan’s Tale”) and Gavriel Savit (“Anna and the Swallow Man”). Ms. Jenoff’s inventive novel, based on true stories, tells of a German circus that becomes the home and refuge of two young women. Ms. Savit imagines Krakow in 1939, when young Anna, her father taken by the Nazis, meets a mysterious, somewhat magical fellow whom she follows through the most dangerous situations.

■ **1 p.m. Monday, Jan. 29**, at the Hilton Naples: Sitcom writer Susan Silver talks about “Hot Pants in Hollywood: Sex, Secrets & Sitcoms.” The afternoon also includes Joan Rivers’ biographer, Leslie Bennetts

(“Last Girl Before Freeway”).

■ **1 p.m. Wednesday, Feb. 14**, at Temple Shalom: Family-focused memoir is the theme. Playwright and film producer Peter Gethers’ “My Mother’s Kitchen” tells the heartwarming story of his determination to bring his aging mother’s friends and loved ones to the table one last time for a feast featuring her favorite dishes. In “Wherever You Go, There They Are,” actress Annabelle Gurwitch (“Seinfeld,” “Murphy Brown” and “Dexter”) describes the family she tried to escape and the ones she joined by accident or on purpose, including her Southern ancestors, the sisterhood and an adult summer camp for vegans.

■ **1 p.m. Monday, Feb. 26**, at the Naples Conference Center: Three authors discuss their new works and their careers: Jane Healey (“The Saturday Evening Girls Club”), Sana Krasikov (“The Patriots”) and Ellen Umansky (“The Fortunate Ones”).

■ **1 p.m. Wednesday, March 7**, at Temple Shalom: It’s all about love and relationships with Marilyn Simon Rothstein (“Lift and Separate”) and Renee Rosen (“Windy City Blues”). Ms. Rothstein creates Marcy, a Jewish mother of three grown children, whose husband of 33 years leaves her for a fitting model he met at his brassiere empire. Set in 1950s and ’60s Chicago, Ms. Rosen’s novel tells of the forbidden romance between a young Jewish Polish immigrant and a black blues guitarist from the South.

■ **1 p.m. Friday, March 16**, at the Unitarian Universalist Congregation of Greater Naples: Five-time



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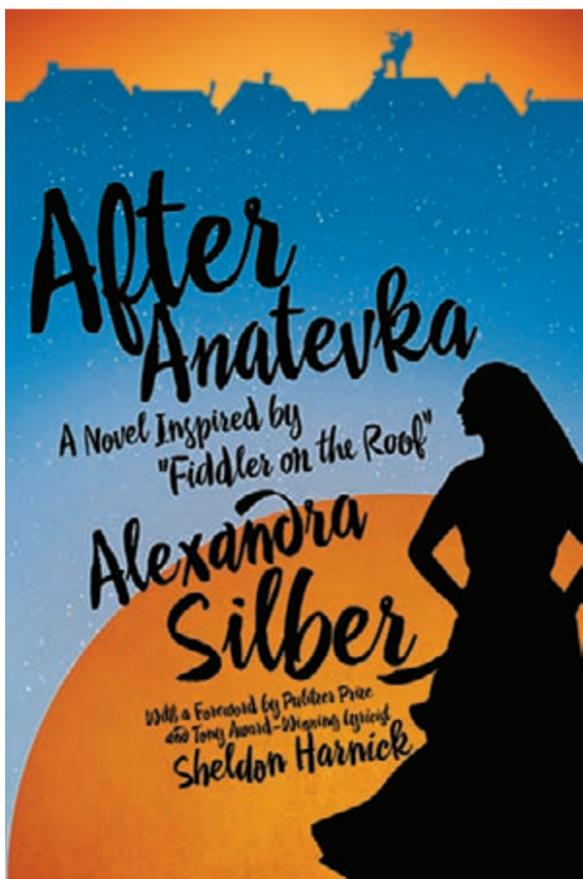


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Emmy Award-winner Alan Zweibel is a writer for "Saturday Night Live" and "Curb Your Enthusiasm." His book "The Other Shulman" won the Thurber Prize for American Humor in 2006. His latest project is the Passover Haggadah parody "For This We Left Egypt?", co-written with Dave Barry and Adam Mansbach.

■ **2:30 p.m. Monday, April 9**, at Beth Tikvah synagogue: As a character in her own book, Abigail Pogrebin ("My Jewish Year") is presented as a somewhat rebellious family member who feels her Jewish life has not been as rich as it might have been. So she embarks on an entire year of research, observance and writing about every ritual, fast and festival in one Jewish year.

Sponsors of the 2017 Collier County Jewish Book Festival include: *Florida Weekly*, Hilton Naples, U.S. Bank, Barnes & Noble at Waterside Shops, Steinway Piano Gallery, Women's Cultural Alliance, JFCS of SWFL, TheatreZone, John R. Wood Properties, JNF, Senior Housing Solutions, AJC West Coast, Beth Tikvah, Collier/Lee Chapter of Hadassah, Clive Daniel Home, FIDF Miami Chapter, the Holocaust Museum & Education Center of SWFL, Temple Shalom Sisterhood, Dr. Barrett Ross Ginsberg and Naples Jewish Congregation.



For ticket information and purchase, author bios and book synopses, visit [www.jewishbookfestival.org](http://www.jewishbookfestival.org). To order tickets by phone, call the Jewish Federation of Collier County at 263-4205. ■

— In addition to his weekly reviews of books by Florida authors (see page C2), Phil Jason serves as co-chair of the Collier County Jewish Book Festival.

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# SOCIETY

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10. Jane Berger, David Sharpe, Mary Ann Bindley and Rufino Hernadez
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— Lindsey Nesmith  
lnesmith@floridaweekly.com

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# CUISINE NEWS

■ **Tony's Off Third** hosts its annual Merry Champagnes & Sparklers tasting from 5:30-7 p.m. Friday, Dec. 1. Guests will sample 18 champagnes and sparkling wines. \$25 includes a \$10 discount on any purchase of the featured wines. Reservations required. 1300 Third St. S. 262-7999 or [www.tonysoffthird.com](http://www.tonysoffthird.com).

■ **Purple Spoon** serves a community dinner from 5-8 p.m. Monday, Dec. 4, where guests can eat the chef's daily creations in a casual atmosphere. Donations — guests pay what they can — will be turned over to SPAY LEE, a volunteer animal rescue organization in Lee County. 95151 Chamber of Commerce Dr., Bonita Springs. 908-3842 or [www.purplespoonfl.com](http://www.purplespoonfl.com).

■ **21 Spices** by Chef Asif hosts a four-course wine dinner featuring vintages from Copper Cane Wines on Monday, Dec. 4. Dishes include sikandaari paneer salan curry, spice crush sea bass with black lentil and moili sauce, and lamb chop with parsnip foam and glazed carrots. \$85. For reservations, call 919-8830 or visit [www.21spicesdining.com](http://www.21spicesdining.com).

The restaurant also hosts The Great Hope Gala to benefit the Maasha Aasha Foundation and victims of Hurricane Maria in Puerto Rico on Tuesday evening, Dec. 12. Guests will enjoy a buffet of Indian specialties, Bollywood dancing, a henna artist, bindi applications, guest speakers, raffles, prizes, auctions and more. \$70. Tickets can be purchased by searching "Great Hope Charity Gala Event" at [www.eventbrite.com](http://www.eventbrite.com).

The restaurant is at 4270 Tamiami Trail S.

■ Farm-to-table pioneer and Executive Chef Bill Telepan of New York City's Oceana serves as guest chef at a prix-fixe dinner to benefit Hurricane Irma victims at 7 p.m. Wednesday, Dec. 6, at **Sea Salt**. In collaboration with the restaurant's owner and chef Fabrizio Aielli, Mr. Telepan will serve grouper ceviche with spicy cabbage and aji dulce; stone crab with egg pasta, lemon and mullet bottarga; gilled redfish with pickled cherry bomb peppers, potato confit and rapini and more. \$125. 1186 Third St. S. 434-7258 or [www.seasaltnaples.com](http://www.seasaltnaples.com).

■ **Tony's Off Third** hosts cookie-decorating workshops with pastry chef Lexie Verbruggen from 6-8 p.m. Thursday, Dec. 14, and Saturday, Dec. 16. Guests will leave with a box of 10 decorated cookies and Ms. Verbruggen's favorite sugar cookie recipe. \$50. 1300 Third St. S. 262-7999 or [www.tonysoffthird.com](http://www.tonysoffthird.com)

■ Tickets are available now for Project HELP's 21st annual **Chocolate Extravaganza** that takes place from 6-9 p.m. Satur-



The fried green tomato stack with pepper jam and house-made farmer's cheese is one of the featured items on 7th Avenue Social's Restaurant Week menu. Through Dec. 13, more than 40 participating restaurants offer affordable prix-fixe menus that highlight their best dishes. Make a reservation or walk in to any of the Restaurant Week establishments and request the Restaurant Week menu (which you can also peruse at [www.swflrestaurantweek.com](http://www.swflrestaurantweek.com)).

day, Jan. 20, at Hodges University. In addition to providing a smorgasbord of chocolate treats, organizers will have heavy hors d'oeuvres, wine, dancing, costume contests and more. \$95. 2655 Northbrook Drive. 272-7227 or [www.projecthelpnaples.org](http://www.projecthelpnaples.org).

■ Want to work on your skills in the kitchen? Here are some cooking classes on the front burner:

**The Good Life**, 2355 Vanderbilt Beach Road; 514-4663 or [www.goodlifefl.com](http://www.goodlifefl.com) - Appetizers & Small Plates: Friday, Dec. 8 (\$65); French Bistro Night Deaux: Thursday, Dec. 14 (\$69).

**Sur La Table**, 9501 Strada Place, Mercato; 598-1463 or [www.surlatable.com](http://www.surlatable.com) - Tamale Workshop: Friday, Dec. 1 (\$69); Date Night Paris Bistro: Friday, Dec. 1 (\$85); French Croissants: Saturday, Dec. 2 (\$69); Knife Skills 101: Saturday, Dec. 2 (\$59); Date Night Paris Bistro: Saturday, Dec. 2 (\$85); Festive French Macarons: Sunday, Dec. 3 (\$69); Homemade Pasta Workshop: Sunday, Dec. 3 (\$69); Fried Chicken 101: Sunday, Dec. 3 (\$69); Thai Favorites at Home: Monday, Dec. 4 (\$69); Comfort Cooking Under Pressure: Monday, Dec. 4 (\$69); Best of New Orleans: Monday, Dec. 4 (\$69); Sushi Party: Tuesday, Dec. 5 (\$79); Chinese Takeout at Home: Tuesday, Dec. 5 (\$69); Perfect Pizza from Scratch: Tuesday, Dec. 5 (\$69); Cookie Decorating Workshop: Wednesday, Dec. 6 (\$69); Spectacular Seafood: Wednesday, Dec. 6 (\$79). ■

— Email food and dining news to Lindsey Nesmith at [lnesmith@floridaweekly.com](mailto:lnesmith@floridaweekly.com).

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# PAST REPASTS

Here are some capsule summaries of previous restaurant reviews:

**A Table Apart, 4295 Bonita Beach Road, Bonita Springs, 221-8540**

Hawaiian chef Jeff Acol and his French wife, Jessica, are devoted to serving only sustainable seafood and naturally raised meats, but that's just one of the characteristics that sets them apart. Their menu reflects a union of diverse influences, blending cuisines, flavors and techniques in uncommon ways. An appetizer of escargot, for instance, is inspired by Philippine adobo, so the snails are bathed in coconut milk seasoned with vinegar and soy sauce with hints of kaffir lime. The culinary comingling continues with Hawaiian tea-braised pork tucked into Mexican quesadillas and fried whole snapper over soba. The pommes frites are a must, whether or not you order them laced with truffle oil. A flatiron steak crusted with house-smoked blue cheese comes with a delicious balsamic tomato sauce. Save room house made desserts of Okinawa sweet potato pie or passion fruit cheesecake. Beer and wine.

Food: ★★★★★  
 Service: ★★★★★  
 Atmosphere: ★★★★★  
 Reviewed September 2016

**Escargot 41, Park Shore Plaza, 4339 Tamiami Trail N., Naples; 793-5000**

Sold by founder Patrick Fevrier to current owner Stoyan Panayotov a couple of years back, this cozy little restaurant retains its French menu, charm and most of its many snail appetizers. I can recommend the Fricassee 41 — snails in scrambled eggs, tomatoes and herbs

with a puff pastry top — as well as the sea-salt-cured hickory smoked salmon coated in coffee, two long-time signature dishes. The house pate, a country style studded with pepper, is a winner, too. Entrees of tournedos lesdiguieres, beef tenderloin in a marsala mushroom sauce, and a flaky, bronzino in an elegant almond beurre meunier sauce were first rate. The duck, however, was disappointing, the skin not crisp as described on the menu and somewhat fatty. A chocolate soufflé was right on point, while the raspberry version seemed less vibrant. Service was vigilant throughout the meal. Beer and wine served.

Food: ★★★★★  
 Service: ★★★★★  
 Atmosphere: ★★★★★  
 Reviewed February 2017

**Martin Fierro Argentine Steakhouse, Marquesa Plaza, 13040 Livingston Road, Naples; 300-4777**

If you are feeling carnivorous but don't want to go to a fancy steakhouse, consider trying Martin Fierro's, where the atmosphere — and the prices — are more laid back. There are moderately priced wines, comforting empanadas (we liked the ham and mozzarella but there's also beef, chicken and just-plan mozz), and Argentine Provoleta, a large skillet of melted cheese with tomatoes, basil, garlic and wine just right for dipping a piece of bread (plan to share). You can have pasta or even seafood, but steaks are the stars, specifically parilladas, or grilled meat medleys. We tore through one containing beef short rib, churrasco steak, pork tenderloin, chicken breast, chorizo and two sides. I'd suggest sharing this bounty, too. All

the meat was tender and nicely flavored, the mixed veggies lightly dressed in balsamic vinegar and the yucca crisp like French fries. A platter of lamb chops was excellent, too. For dessert, try the dulce de leches crepes, two tender crepes rolled around sweet caramel finished with whipped topping. Beer and wine served.

Food: ★★★★★  
 Service: ★★★★★  
 Atmosphere: ★★★★★  
 Reviewed March 2017

**Sophia's Ristorante Italiano, 3545 Pine Ridge Road, Naples; 597-0744**

Tucked between a Harley-Davidson dealership and a Hawthorne Suites sits a gem of a restaurant that seems as if it's been lifted right out of Italy. Sophia's is filled with lovely Tuscan browns and golds with mosaic patterns on tables and floors. The staff is uniformly gracious, and some also come with charming Italian accents. And then there's the food. Try not to overload on the house-made breads served with herb-studded olive oil. The fried calamari was excellent, but I could have made a meal of the tender-crisp rapini and well-seasoned sausage with polenta. The zuppe de pesce is a remarkable mountain of seafood, but veal is a specialty here and the osso buco, a special that evening, was fork-tender and delicious with a side of porcini risotto. Sea bass with clams, caperberries and house-made linguini was just right. For dessert, the house-made tiramisu was light, delicious and ample for two. The wine list is noteworthy as well. Full bar.

Food: ★★★★★  
 Service: ★★★★★

Atmosphere: ★★★★★  
 Reviewed December 2015

**True Food Kitchen, Waterside Shops, 5375 Tamiami Trail, Naples; 431-4580**

While I don't typically review chain restaurants, this one warrants making an exception for its healthy but hugely appealing menu, beautiful sun-washed dining room, immaculate open kitchen and knowledgeable, friendly staff. Based on Dr. Andrew Weil's anti-inflammatory diet, the menu is full of imaginative items at reasonable prices that will thrill vegans, vegetarians, gluten-free diners and confirmed carnivores equally. Don't miss the cauliflower in harissa tahini, medjool dates, dill, mint and pistachios. You will never look at cauliflower the same way again. Other winners included: a wild mushroom pizza, grass-fed steak tacos, lasagna Bolognese with house-made chicken sausage and Scottish steelhead with smoked onion farro. A dessert of coconut chia seed flan with caramel sauce, blueberries and blackberries tasted indulgent and satisfying. So did a Thai grapefruit martini and a ginger margarita. Full bar.

Food: ★★★★★  
 Service: ★★★★★  
 Atmosphere: ★★★★★  
 Reviewed May 2017

**Key to ratings**

★★★★★ Superb	★★ Fair
★★★★ Noteworthy	★ Poor
★★★ Good	

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# CUISINE

## Save your appetite for 24th annual Taste of Bonita

BY ROBBIE SPENCER

rspencer@floridaweekly.com

Nothing kicks off the holiday season like a post-Thanksgiving feast.

The Rotary Club of Bonita Springs Noon hosts the 24th annual Taste of Bonita on Sunday, Dec. 3, continuing a long-standing tradition known around town as the area's largest season kickoff party.

Rotarian Rob Grady chairs the highly anticipated event this year.

"It's an opportunity for residents and seasonal visitors to connect in a festive, outdoor venue, while sampling delicious food and drinks from the area's best restaurants," he said.

It all takes place from 11 a.m. to 5 p.m. at Riverside Park on Old 41 in downtown Bonita Springs. The park has recovered nicely following the aftermath of Hurricane Irma. In that vein, this year's Taste of Bonita will honor those local first responders who helped so many in the recovery process. There will be presentations throughout the day to various organizations such as Taste of Bonita's presenting sponsor, Lee Health, Harry Chapin Food Bank, Clean Machine Car Wash, local police and fire departments, Bonita Springs Assistance Office and local Lions and Rotary clubs, among others.

Thousands of people flock to Taste of Bonita every year for the chance to sample food from local eateries, enjoy live entertainment and meet and mingle with friends and neighbors.

"The restaurant owners are thrilled to have a chance to meet new diners in person and present new menu offerings," Mr. Grady said, adding this year's offerings include sliders, chicken wings and lobster rolls, fried green tomatoes and New England clam chowder, Italian ices, hot fudge sundaes and mini-Key lime tarts.

The Rotary Club of Bonita Springs Noon was chartered in 1992 and is made up of business professionals who come together to serve the community and promote their vocations. More than 34,000 Rotary clubs exist in at least 200 countries. The Rotary Club of Bonita Springs Noon has donated more than \$800,000 to charities through funds raised at the annual Taste of Bonita.

There are a couple vendors who are new to the event this year, including the Tippy Cow and Johnsonville Sausage.

Father-son duo Jim and Andy Palmisano left their respective careers last year and were on the lookout for their next move. When an ice cream shop left its location near the Prado 12 movie theater



The 2016 Taste of Bonita had a great turnout, and an even bigger crowd is expected this year.

in Bonita Springs, they decided to pounce on a golden opportunity. December will mark their first completed year of business as owners of the Tippy Cow.

"We had talked about doing something for a while. Dad's a semi-retired pharmacist, and I'm a retired bartender," said Andy, 31. His dad is 65.

"We called it the Tippy Cow because we do alcohol-infused ice creams." They'll serve have two "spiked" flavors — Oreo Crème de Menthe and Pecan Buttershot (butter pecan with butterscotch liqueur) — and two non-alcoholic flavors — Cookie Monster (with Oreos, chocolate chip cookies and M&Ms) and Salted Caramel Seduction (cheesecake-based with salted caramel chips) — for Taste of Bonita guests to savor.

Andy was a general manager of a bar in St. Louis, Mo., and has worked as a seasonal bartender across the country, from Alaska to Key West. He says his experience, along with his dad's guidance, has helped develop the flavors and concoctions at the Tippy Cow, creating an ice cream experience that's unmatched in Southwest Florida.

"Some of these are drinks I used to make at the bar," he said. "A shot or a cocktail turned into making a gallon and a half of ice cream." Although the alcohol-infuse options are Tippy Cow's claim to fame, the ice cream itself is also special, Andy added. "It's only 10 percent butterfat, which makes it healthier and lets the taste of the other ingredients come through better than in traditional, higher-fat ice creams."

Andy belongs to another Rotary chapter and heard about Taste of Bonita through his connections to the Noon group. He and Jim are thrilled at the chance to share

their new creation with the community.

"We're really looking forward to Taste of Bonita," he said. "We did the Taste of Lee and sold out of ice cream halfway through the event. So we don't really know what to expect. But we'll be close to the shop if we need to reload."

For Johnsonville Sausage, Taste of Bonita is an opportunity to let people know that this global brand is cognizant of its local partners. Naples houses the only retail Johnsonville location in the world, according to store manager Deanna Potter.

"I've worked similar events, but this is my first year at Taste of Bonita," said Ms. Potter. "I'm really impressed with the (Rotary Club of Bonita Springs Noon). They reached out to me at BaconFest earlier this year ... they were excited to partner with such a well-known name."

Johnsonville will be out in full force, serving its signature bratwurst and/or Italian sausage on a warm bun.

Parking is free at Taste of Bonita, but a \$5 donation is suggested for entry. Donations go to the Rotary Club of Bonita Springs Noon's many community initiatives.

Proceeds from The Taste of Bonita help support various local, national and international charitable endeavors. Local recipients include Estero High School scholarships, the annual distribution of dictionaries to every third grade student in Bonita Springs and cash donations to charities including Gift of Life, Junior Achievement, Bonita Springs Assistance Office, AMI Kids/Swamp Boys and New Horizons.

For more information, call Mr. Grady at 405-1400 or visit [www.tasteofbonita.com](http://www.tasteofbonita.com). ■



COURTESY PHOTOS

Jim and Andy Palmisano will celebrate the one-year anniversary of their Tippy Cow restaurant by participating in Taste of Bonita for the first time.



Taste of Bonita participating restaurants include:

- |                                   |                          |
|-----------------------------------|--------------------------|
| Angelina's                        | Moe's Dogs               |
| Bonez Brothers BBQ                | New York Pizza & Pasta   |
| Buffalo Chips                     | Rodes                    |
| Cape Coral High School            | Royal Scoop              |
| Cordobestia Argentin-ean Catering | Ruth's Chris Steak-house |
| Doug's Seafood                    | Simply Southern          |
| Greek Gourmet                     | Barbecue                 |
| Jimmy P's                         | Tarpon Bay               |
| Johnsonville Sausage              | The Other Side Bistro    |
| Kona Ice                          | The Tippy Cow            |
| Metro Diner                       |                          |

in the know

### The 24th annual Taste of Bonita

- >> **Where:** Riverside Park on Old 41 in Bonita Springs
- >> **When:** 11 a.m. to 5 p.m. Sunday, Dec. 3  
Note: Dogs and coolers are not permitted in the park.
- >> **Cost:** Parking is free. \$5 suggested entry donation. Food and drink priced individually.
- >> **More:** Live entertainment by Backlash and the acoustic duo Boz & Bon

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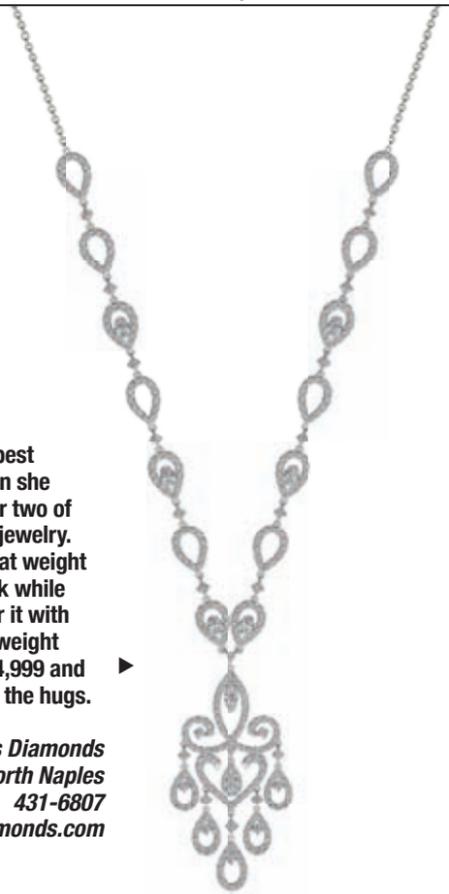
Even people who already have everything enjoy opening presents at the holidays. The tough part for the giver is finding something that will sweep them off their feet because of its originality and/or extravagance. We think these things could do the trick.

*More on page 6 >*



▲ The Python Maldives handbag from Louis Vuitton will brighten up the holidays and take the lucky woman who carries it through the New Year in fine style. Roomier than it looks, the chic little bag has a cleverly designed wave base that provides extra space. The metal closure has a modern, architectural feel. To open this beauty of a bag, a single smooth twist fits the letter L into the V with a satisfying click. It's \$10,600.

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— Tesla at Waterside Shops  
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who has  
everything



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— [www.lilliputplayhomes.com](http://www.lilliputplayhomes.com)



▲  
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— Preferred Travel of Naples  
261-1177, [www.preferrednaples.com](http://www.preferrednaples.com)



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GQ'z  
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## For the Host and Hostess

Whether it's for holiday high tea, a tree-trimming afternoon or cocktails and dinner after dark, every invitation you accept calls for a gift to show your appreciation.



A pretty candle will make the hostess' eyes light up every time. This one made from Limoges porcelain and highlighted with 24k gold accents has the fragrance of pink champagne. It's \$158.

— Republic of Décor  
950 First Ave. N., Naples  
529-3813, [www.republicofdecor.com](http://www.republicofdecor.com)



You'll clean up on accolades for best guest when you arrive with a basket brimming with specialty goodies from Naples Soap Company. Pick one that's already assembled or put a custom basket together with your particular host or hostess in mind.

— Naples Soap Company  
Tin City Shops, Naples  
352-7627, [www.naplessoap.com](http://www.naplessoap.com)



The host or hostess who receives this substantial pottery bowl as a thank-you for the hospitality will want to start planning the next party right away. Hand-thrown and embellished with 24k gold trim, it's \$400.

— Republic of Décor  
950 First Ave. N., Naples  
529-3813, [www.republicofdecor.com](http://www.republicofdecor.com)

A bottle of wine is a no-brainer hostess gift, but a special bag to hold it makes the presentation a sure-fire success. We found this one at Chico's for \$20. Add some festive wine glasses to make an even better impression (of course, you'll need another gift bag for those). Also at Chico's, the pair of stemless glasses is \$40.

— Chico's  
at Waterside Shops  
592-1108  
[www.chicos.com](http://www.chicos.com)



Arrive with a basket full of goodies from DeRomo's Gourmet Market and Restaurant and you'll be guaranteed an invitation to come back. The market has imported food items, fresh-baked goods, wine and so much more. Put together a custom basket or grab a ready-made one on your way to the party. Baskets can cost from \$25 to \$500 (the own shown here is around \$300).

— DeRomo's Gourmet  
Market and Restaurant  
The Promenade at Bonita Bay,  
Bonita Springs  
325-3583, [www.DeRomos.com](http://www.DeRomos.com)





# PROMENADE

— at Bonita Bay —

## RING IN THE HOLIDAYS @ PROMENADE!

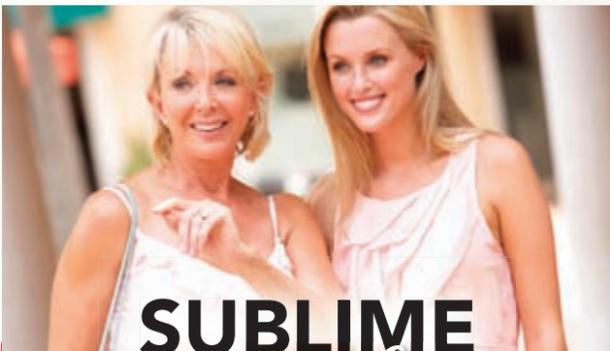
**LIVE ENTERTAINMENT AT THE CENTER BAR**  
*Every Wednesday - Saturday night*

**PROMENADE FESTIVAL OF LIGHTS & TREE LIGHTING**  
*Friday, December 1, 5-8 pm*  
*Join us to jump-start your holiday spirit.*

**HOLIDAY WISH LIST SIP & SHOP EVENT**  
*Thursday, December 7, from 5 to 8 pm*  
*Find something for everyone on your list!*

**BLUES FESTIVAL AT THE CENTER BAR**  
*Sunday, December 10, 2017 from 12-7 pm*

**DEROMO'S WINTER WINE SHOWCASE**  
*Tuesday, December 19, 5-8 pm*



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*style*



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# PROMENADE

— at Bonita Bay —

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Bonita Springs, Florida 34134

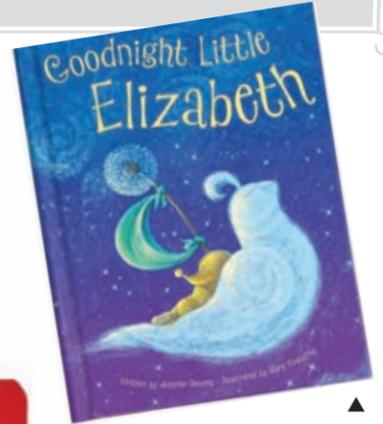
## For the Kids

Prove to the youngsters on your shopping list that there's more to life than video games by putting some of these things under the tree. We predict squeals of delight (and no begging for new batteries before the day is done).



Every rockin' young Floridian needs a rocking alligator, right? This solid wood model by Plan Toys will make little imaginations run wild. Recommended for ages 2-5. Target has it for \$95.99 (online only).

— [www.target.com](http://www.target.com)



Bedtime will be your little one's favorite time of day when it includes curling up for a reading of a book written just for her. "Goodnight Little Me" books are customized with the child's name emblazoned on the cover and sprinkled throughout the charming story as it unfolds from page to page. It's \$34.95 (online orders only, free shipping).

— [www.nordstrom.com](http://www.nordstrom.com)



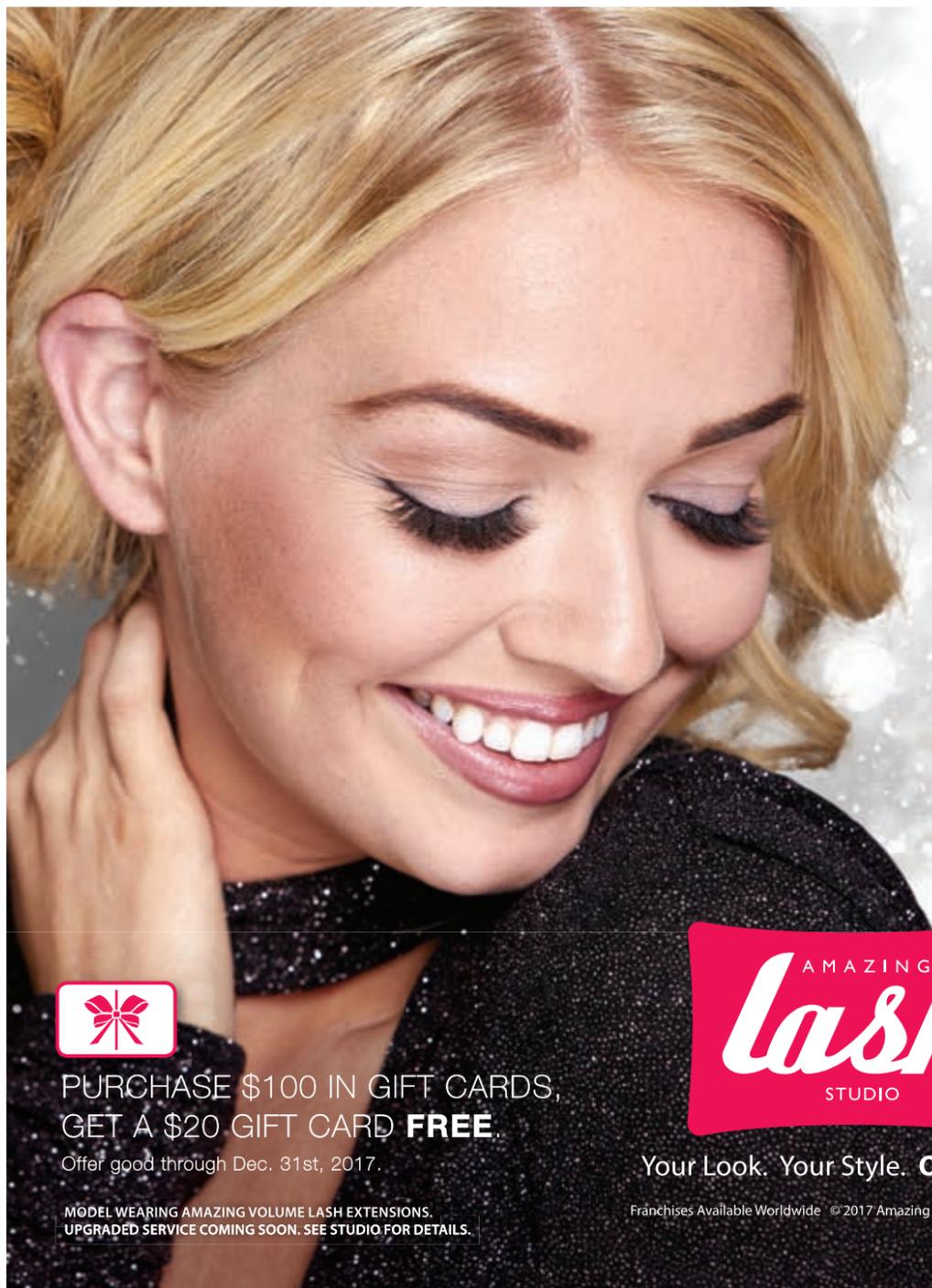
A bright red play kitchen with all the right ingredients is sure to get the future chef in the family fired up for cooking. This one from Teamson Kids is on sale (but only online) at Target for \$149.

— [www.target.com](http://www.target.com)



If she's been especially nice this year, you might let your little Barbie collector take this one out of the box. Or you might insist the doll is just for display. Either way, the Oscar de la Renta Bridal Barbie is beautiful to behold. She's \$199.99 online at Saks Fifth Avenue.

— [www.sfa.com](http://www.sfa.com)



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Perfectly sized for bedroom or playroom, the three-story Mayberry Manor dollhouse by Le Toy Van measures 2 feet tall and 2 feet wide and has a removable roof and windows, shutters and front door that open. It comes painted and decorated (but not with a resident doll family or furniture) for \$230 (free shipping).

— [www.wellappointedhouse.com](http://www.wellappointedhouse.com)



A BlaBla friend is a friend for life. Each delightful little doll is patiently knitted by skilled artisans, one stitch at a time. Soft and sweet, and priced from \$30 to \$65, whichever one you choose is sure to be a much-loved addition to the family.

— *Giggle Moon*  
720 Fifth Ave. S., Naples  
643-3833

Make the magic last all year with an annual pass to Disney World. Go big with a Platinum Plus Pass for \$769 (that's per person) and enjoy unlimited access to all four Orlando parks, or opt for any of several less expensive options.

— [www.disneyworldDisneygo.com](http://www.disneyworldDisneygo.com)



Every kid on the block will want to get behind the wheel when they see this pedal car complete with the racing flames and extended exhaust pipes of a street rod car. As part of the Hallmark Kiddie Car Classics line of collectibles, each car is numbered as part of a limited-run quantity and includes a special collector card. There's also a coordinating Keepsake Ornament (sold separately). Get your toddler's motor running for \$49.95 (online only, but can be shipped to your local Hallmark store).

— [www.hallmark.com](http://www.hallmark.com)



While boys and girls in many parts of the world will find mittens and sleds under the tree, young Southwest Floridians will be happy to get a stylish new bathing suit by Snapper Rock (there's no need to tell them the super-cute suits provide UV50+ protection). For ages 0-16 years, they range from \$45 to \$54.

— *Giggle Moon*  
720 Fifth Ave. S., Naples  
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1-800-591-DERM | [RiverchaseDermatology.com](http://RiverchaseDermatology.com)

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- FREE 3-NIGHT LAND TOURS<sup>†</sup>



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- FREE UPGRADE TO  
CONCIERGE LEVEL<sup>†</sup>



### ASIA & AFRICA

- \$199 PREMIUM ECONOMY  
AIR UPGRADE<sup>†</sup>

**OCEANIA CRUISES®**

\*Applies to new bookings on select sailings made by December 31, 2017. Category upgrade subject to availability. Premium Economy Air Upgrade applies to intercontinental flights only, is priced per person, each way, on select 2018 voyages from select gateways and subject to availability. Not all amenities available on all carriers. OLife Choice amenities are per stateroom, based on double occupancy and subject to change. OLife Choice free shore excursions and free pre- or post-cruise land tours vary and apply to select voyages, subject to limited availability and to change. Airfare does not include ground transfers, and offer applies to coach, roundtrip flights only from select gateways. Airfare includes all airline fees, surcharges and government taxes. Airline-imposed personal charges such as baggage fees may apply. Offers are subject to change and availability and other restrictions apply. Ships' Registry: Marshall Islands.



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WHO WANT TO SPEND TIME WITH  
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# Holiday Gift List

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AND MOTHER:  
Retreat  
Luxury Resort**

**MOVING HUSBAND  
FATHER:  
Cruise  
in Scotland**

**DAUGHTER WHO  
LOVES THE WORLD:  
Cruise  
with Contiki**

**SON WHO IS  
GOING FOR THE NEXT  
ADVENTURE:  
Cruise  
in Costa Rica**

**GRANDPARENTS  
WANT MORE  
ADVENTURE:  
Cruise  
on African Safari**



*Regent*

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- **FREE** Unlimited Beverages Including Fine Wines and Premium Spirits
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CALL TO RESERVE YOUR SUITE TODAY AND RECEIVE UP TO \$500 SHIPBOARD CREDIT ON SELECT VOYAGES

\*Fares are subject to increase. All fares are per person based on double occupancy, for new bookings only. FREE Roundtrip Air includes ground transfers from select gateways. Airfare is available from all other U.S. and Canadian gateways for an additional charge. FREE Roundtrip Air includes airline fees, surcharges and government taxes, however, airline-imposed personal charges such as baggage fees may apply. FREE 1-Night Pre-Cruise Hotel Package applies to guests 1 and 2 in Concierge Suites and higher, includes transfers from hotel to pier only, and is not available for new bookings made within 60 days of departure. FREE Unlimited WiFi applies to all suite categories. Offers are subject to change and availability and other restrictions apply. Ships' Registry: Marshall Islands and Bahamas.

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## For him



It's been said the most notable difference between boys and men is that their toys get bigger —and more expensive — with every passing year. This entertaining tome shows how Matchbox cars give way to high-end sports cars, model boats become motorboats and sailing yachts and the plastic wristwatch turns into a Swiss chronograph with a perpetual calendar and minute repeater. If he doesn't already have them, he'll probably want them all after perusing this \$100 coffee-table book.

— Republic of Décor  
950 First Ave. N., Naples  
529-3813, [www.republicofdecor.com](http://www.republicofdecor.com)



Send your snow-skiing aficionado off to the slopes this winter with a new pair of high-performance Bolle Carve goggles. Anti-scratch technology and the anti-fog coating will help ensure he won't be asking for another pair next year. They're \$49. The closest Dick's Sporting Goods to stock them is in Orlando, but you can order online and have them in time for Christmas.

— [www.dickssportinggoods.com](http://www.dickssportinggoods.com)



It's one of the year's hottest kitchen trends, but we're betting on the sous vide technique to stick around well into the future, thanks to the Joule Rose Gold Sous Vide. Calling it a gadget seems to demean its amazing ability to let anyone turn out fish, chicken, steaks and even eggs cooked to perfection, using their own pots and pans, standard freezer bags and water heated and controlled by the Joule. It's hard to imagine, right? For \$249, it even comes with a free app (iOS or Android, of course) to help you learn the basics and advanced techniques of sous vide.

— Sur la Table at Mercato  
598-3586, [www.surlatable.com](http://www.surlatable.com)



Every detail of the Trek Émonda line of bicycles serves the same audacious goal: to create the lightest line of production road bikes ever offered and, thereby, to elevate the Trek ride performance to a whole new level. The Emonda SLR 8, shown here in Viper Red, is \$7,499.99. If your pedaling man is worth it but you just can't spend that much, the Trek store has a wide selection of bicycling accessories, from bike racks and packs to mirrors, pumps, bells and horns, locks and water bottles.

— Trek Bike Store  
9051 Tamiami Trail N. (across from Mercato)  
591-8735, [www.trekbikestoreusa.com](http://www.trekbikestoreusa.com)

# Celebrate the Season

with incredible offers for Dr. Hasen's favorite treatments throughout December!

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THERMIVA®  
Treatments  
GET 1 FREE  
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Treatment

\$25 FREE  
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Get 3rd  
1/2 OFF  
Alphaeon®  
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\*For use only between  
1/1/18 - 3/31/18\*



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All offers expire December 31, 2017



Nothing says you're sweet on him more clearly than an assortment of confections in a collectible metal box from New York chocolatier Louis Sherry. If you're lucky, he'll share. And then he can fill the box with spare change, nuts and bolts, cuff links, business expense receipts, fishing lures or whatever. It's \$35.

— Republic of Décor  
950 First Ave. N.  
529-3813, www.republicofdecor.com



He'll be proud to buckle up for any occasion when he has a W. Kleinberg belt to thread through the loops of his finest suit pants or his favorite jeans. The former probably calls for the subdued, sophisticated statement made by the ostrich leg belt in gray (\$375), while the latter can easily handle the patchwork crocodile belt (\$235).

— John Craig at Waterside Shops  
596-5374, www.johncraigclothier.com



The manly man on your shopping list will say cheers to a tin of gourmet coffee infused with authentic Jack Daniel's Tennessee Whiskey (but with none of the alcohol). The ground Arabica beans produce the best brew for holiday mornings — and the mornings-after. An 8.8-ounce tin is \$18.99.

— World Market  
www.worldmarket.com

# SANTA CON

Toy Drive supporting  
The Shelter for Abused Women & Children

## 7th Annual Naples Santa Pub Crawl Friday, December 8th

Hosted by Michael & Lori Smith

Dress to IMPRESS in your favorite and festive holiday attire!

### KICKOFF PARTY 6-9pm

Bring an unwrapped toy to support The Shelter for Abused Women & Children.

Toy drive donors will be entered into a

Raffle to win a 65" TV and more prizes!

\$500 cash for BEST Dressed!

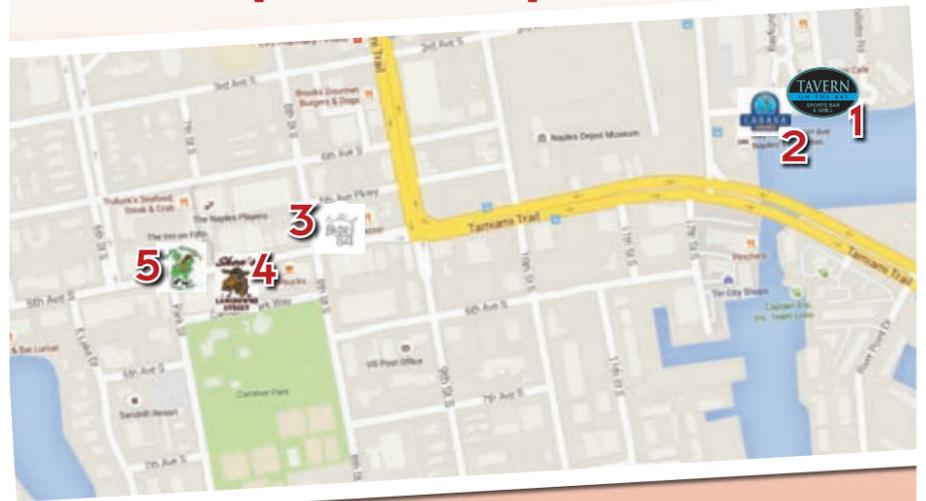
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## For her

Whether it's your mom or sister, your BFF or your Secret Santa co-worker, you won't go wrong with any of these things for the women on your list. *More on page 18 >*



This no-guilt faux fur pillow and matching blanket for \$59 and \$149, respectively, go together like hot chocolate and marshmallows. And because it's faux, you don't have to wait for the coldest night of the year to curl up and get comfy.

—Chico's at Waterside Shops  
592-1108, [www.chicos.com](http://www.chicos.com)



The Bora-Exo is a chic and trendy wardrobe staple that's perfect for the upcoming season. The two-tone python clutch-style handbag comes with a removable/adjustable leather shoulder strap. It's \$495 at Anne Fontaine.

— Anne Fontaine  
at Waterside Shops  
597-7111, [www.annefontaine.com](http://www.annefontaine.com)



Knowing how holiday preparations and parties can leave a woman bleary-eyed, Anthropologie offers the Beauty Sleep Set. Consisting of a pure silk sham and sleep mask, the luxurious, hypoallergenic set is sure to bring on sweet dreams. It's \$109. Now you won't lose anymore sleep worrying about what to get the busy woman on your list.

— Anthropologie  
at Waterside Shops  
594-0317  
[www.anthropologie.com](http://www.anthropologie.com)



Everyone knows Lilly Pulitzer does tropical colors and fun patterns with, well, flying colors. Just look at these puffer vests, just right for a Florida winter. And when the sun comes out (which it always does), she can shed the vest and grab a "destination" towel to take poolside or to the beach. Quilted vests are \$278. Towels are \$58.

— Lilly Pulitzer at Waterside Shops  
513-1052, [www.lillypulitzer.com](http://www.lillypulitzer.com)



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[BayHouseNaples.com](http://BayHouseNaples.com)



For her



She already knows her strength, but a mantra cuff from Nordstrom will remind her of that on even the most trying of days. Other available words of wisdom and inspiration include "Dream Believe Achieve," "Live What You Love" and "Enjoy The Journey." In silver for \$25, in gold and rose gold for \$35.

— Nordstrom at Waterside Shops  
www.nordstrom.com



A lovely ornament is a thoughtful gift, but it's even better when it's also something that adds to her jewelry collection. For the woman who's into Pandora, the 2017 ornament and charm set is just the thing to make her jump for joy. Inspired by the Rockettes of Radio City Music Hall, the sparkly set gives the recipient something little to add to her Pandora bracelet/necklace and something lovely to hang on her tree. It's \$85.

— Pandora at Mercato  
431-5520, www.pandora.net



The hottest essential for the girls' holiday get-together, Prosecco Pong is sure to become a regular at every girls' night in the New Year. The kit has everything you need to get the party started. It's \$25 at Charming Charlie.

— Charming Charlie at Mercato  
254-1702, www.charmingcharlie.com



This little wristlet lets everyone know in no uncertain terms that she's not bossy, she's the boss. She won't want to leave home without it. Charming Charlie has it for \$15.

— Charming Charlie at Mercato  
254-1702  
www.charmingcharlie.com



For those occasional days and nights when the temperature dips below 60 or so, she'll be glad to don a blissfully soft cashmere sweater. From Eileen Fisher, it has a cozy funnel neck box top and an easy fit. Made of a luxurious Italian boucle yarn with textural poufs of cashmere and silk, it comes in dune, scarlet or pearl. It's \$468.

— Eileen Fisher  
1211 Third St. S., Naples  
403-7920, www.eileenfisher.com

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Business  
Contacts

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## Stocking stuffers

They've been hung by the chimney with care, and now it's your responsibility to fill them. Don't cop out at the last minute with a piece of fruit and a pack of gum or, heaven forbid, a lump of coal. Instead, have fun crossing "Stocking Stuffers" off your list by going on the hunt for little treasures like these to do the job.



▲ Sure, you can put a pretty outfit or the perfect handbag from Chico's in a beautifully wrapped parcel under the tree. We think you should, in fact. But just imagine her added surprise when she finds a fringed flask from the fashion boutique tucked in her stocking. It's \$34. Add some mini-bottles of her favorite libations and a package of cocktail napkins and call it a day.

— *Chico's at Waterside Shops and on Fifth Avenue South*  
[www.chicos.com](http://www.chicos.com)

▶ The mixologist on your list — and all his or her friends, including you — will say "Cheers!" to a better mojito and a meaner margarita with these sculpted beechwood bar tools from World Market in hand. The muddler is \$7.99 and the juicer is \$8.99.

— [www.worldmarket.com](http://www.worldmarket.com)



◀ Tuck a harmonica into a holiday stocking and get ready for some tunes around the fireplace or even on the beach. Great for ages 6 and older, the classic model comes with basic instructions, a rigid case and a cleaning cloth for \$10.50.

— *Pottery Barn at Waterside Shops*  
[www.potterybarn.com](http://www.potterybarn.com)

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Discover everything you need to pack your sleigh with LOVE!

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Declare the winner of the holiday season's most fun contest by pinning the Tacky Christmas Sweater red ribbon on the unsuspecting person's stocking. Ratchet up the competition for next year by promising it will show up again. For just \$5, a tradition is born.  
 — *Charming Charlie at Mercato*  
[www.charmingcharlie.com](http://www.charmingcharlie.com)



A tidy stack of 12 "dehydrated" sponges will take up hardly any room in a stocking. When kitchen duty calls, however, they expand to make quick work of the tasks at hand. Trader Joe's has them for \$7.99. You could add a bottle of TJ's dish detergent, but something yummy like the grocer's Roasted & Salted Marcona Almonds with Rosemary or a bag of Caramel Ginger Popcorn might score more points.  
 — *Trader Joe's at Granada Shoppes*  
[www.traderjoes.com](http://www.traderjoes.com)



In the unmistakable Tiffany blue, this duo is the ticket for the lucky one whose "big present" is the luxury adventure of a lifetime (see page 6). The luggage tag will set you back \$175, and the passport cover adds \$225. Fill the rest of the stocking with travel-size toiletries from the corner drugstore.  
 — *Tiffany & Co. at Waterside Shops*  
[www.tiffany.com](http://www.tiffany.com)

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Enjoy a tropical drink from the bar or bite to eat from the galley as your adventure begins. Sit back and relax within one of the air conditioned cabins or take in the sun and soft ocean breezes from the sun decks. You'll arrive in comfort and luxury within walking distance of all there is to see and do on this idyllic palm lined island surrounded by crystal blue waters.

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Limited Time Sale while supplies last. Must be purchased before December 20th, 2017. Valid for travel January 1st, 2018 through December 31st, 2019. Cannot be combined with other offers. Non-discountable, Non-refundable.

**HOLIDAY Voucher Sale!**  
 Get Away from Only **\$99** Round Trip!  
 Limited Time Sale!

# Stocking stuffers



Sillier and more mesmerizing even than Silly Putty, Crazy Aaron's Thinking Putty is guaranteed to never dry out. It bounces. It stretches. Some of it changes colors, and some is magnetic. Depending on the special properties of the putty you pick, individual tins retail for \$6 to \$19. Find it in all its variations at stores like Target, Toys R Us, World Market and more.  
— [www.puttyworld.com](http://www.puttyworld.com)



A dollop of this luscious and aromatic hand cream from France will bring back memories of that wonderful weekend in Paris. We picked Miel de Lavande (honey and lavender), but the fine folks at Bastide of Provence also make it in Ambre Soir (sunflower and rosemary) Figue Dete (fig and date) and Fleur Doranger (orange blossom). Nordstrom has them all for \$12 a tube. Because moderation is not recommended, get one of each.  
— Nordstrom at Waterside Shops [www.nordstrom.com](http://www.nordstrom.com)



A crazy cat lady mug is bound to make the feline fanatic in the family purr with pleasure. For \$11.98, they come in sets of two: one to put in a stocking and one for that other person on your list who's also crazy about kitties.  
— [www.worldmarket.com](http://www.worldmarket.com)



Retro spy glasses with built-in rear view mirrors let the kid — and the grown-up — who likes to keep an eye on all the festivities (and all the presents) do just that. We spied them for \$3.99 at World Market, where you can also pick up a Whoopie Cushion and a squirting pen while you're at it.  
— [www.worldmarket.com](http://www.worldmarket.com)

OK. We know. Gift cards just make sense when it comes to "just one more thing" to top off a Christmas stocking. We won't fault you for stocking up, so to speak, at Publix or Walgreens. We just hope you put a place like Paper Source on your list for a supply of festive holders to tuck the cards into. It's the jolly right thing to do.  
— Paper Source at Mercato [www.papersource.com](http://www.papersource.com)



## New Year's Eve Bash

**December 31 • 9:30 p.m. to 12:30 a.m.**

- Heavy Hors d'oeuvres Including a Carving Station of Prime Rib
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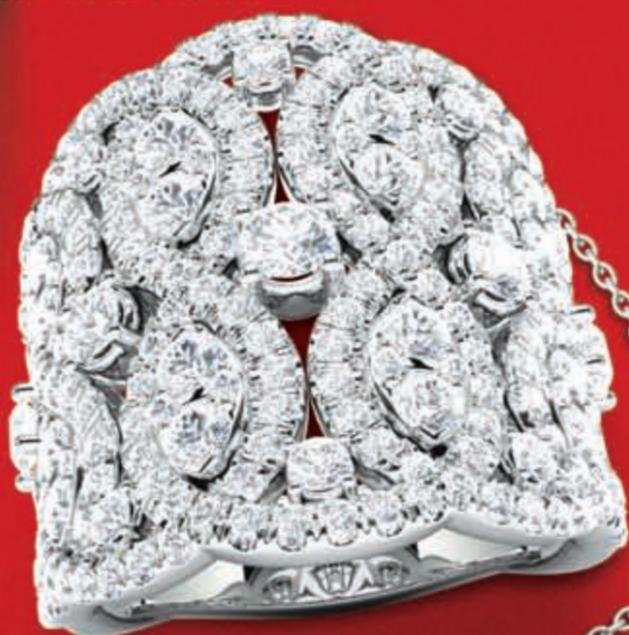
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# Gift Guide



A



B



C



D



E

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THREE GENERATIONS

- A. 14K WHITE GOLD 2.75CTW DIAMOND FASHION RING \$4,999
- B. 14K WHITE GOLD 3.90CTW DIAMOND NECKLACE \$5,999
- C. 14K WHITE GOLD 2.0CTW DIAMOND NECKLACE \$2,799
- D. 14K WHITE GOLD .95CTW DIAMOND HEART NECKLACE \$1,799
- E. 14K WHITE GOLD .75CTW DIAMOND HEART NECKLACE \$1,499

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FORT MYERS  
ALICO RD. OFF I-75  
239-267-4547

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### CLEWISTON



**Montura Country Living on 1.25 Acres**  
Spacious doublewide 3 bed 2 bath manufactured home on 1.25 acres is move in ready. Back and front porch. Detached garage w/storage. **\$73,900**  
1-866-657-2300 800LE025961.

### NORTH FORT MYERS



**Gulf Access Condo, Minutes to River**  
Fantastic opportunity for gulf access waterfront condo! Fully furnished, 2 bedroom, 2 bath - turnkey. **\$129,900**  
1-866-657-2300 800CC042019.

### PORT CHARLOTTE



**Three Bed Two Bath Home in the New York Section**  
Short distance to shopping, hospitals, a golf Course and just a skip over the bridge to downtown Punta Gorda. **\$139,900**  
1-866-657-2300 800CH244054.

### FORT MYERS



**Location, Location**  
Location, location!!! This home is a great first home or investment property! Roof was all done 5 years ago. **\$140,000**  
1-866-657-2300 800FM035239.

### FORT MYERS



**Bowling Green Subdivision**  
Featuring 4 bedrooms + den and 2 full bathrooms. High ceilings and lots of windows for natural light! **\$140,000**  
1-866-657-2300 800CC068901.

### LABELLE



**Great Family Home**  
Great home for a growing family, close to schools and shopping. This 3/2 has plenty of room for everyone. Family friendly. **\$143,999**  
1-866-657-2300 800FM060135.

### CAPE CORAL



**Gulf Access End Condo**  
End condo with over 1,000 sqft under air, full size washer and dryer, 2 bed 2 bath, about 10 minutes to river. **\$154,900**  
1-866-657-2300 800CC076869.

### CAPE CORAL



**3/2/2 Home in Desirable SW Cape**  
Great location, Great Price! Open floor plan, breakfast bar, tiled lanai with large fenced in back & room for a pool. **\$159,000**  
1-866-657-2300 800CC056752.

### CAPE CORAL



**Adorable 3/2/2 Open Floor Plan Home**  
Ready to move-in home. Large 18' tile throughout. Updated bathrooms. Inside laundry. Screened lanai w/southern exposure. **\$169,000**  
1-866-657-2300 800CC067534.

### PORT CHARLOTTE



**3 Bedroom 1 Bath and Carport**  
Quick access to the beach area about 10-15 minutes. Home being sold AS IS! Need to update kitchen but can be a nice retire. **\$169,900**  
1-866-657-2300 800CH243140.

### FORT MYERS



**2nd Floor Corner Unit**  
Bright and airy floor plan in the 3 bedroom 2 bath condo. Low HOA fees. **\$174,900**  
1-866-657-2300 800CC049687.

### PORT CHARLOTTE



**Beautiful Pool Home 3/2/1 in New York Section**  
Well maintained and had new appliances just put in. Beautiful 23x21 pool with deck area 23x12 and move in ready. **\$179,900**  
1-866-657-2300 800CH243336.

### CAPE CORAL



**Fenced Yard**  
3 bedroom/2 bath home offers 1500+ sqft of living area. Fenced yard perfect for kids and fur babies. **\$179,900**  
1-866-657-2300 800CC068691.

### CAPE CORAL



**Sandoval End Unit**  
Amazing 2 bedroom, 2 bath, plus den second floor end unit has a bright and open feel. **\$179,900**  
1-866-657-2300 800CC057316.

### CAPE CORAL



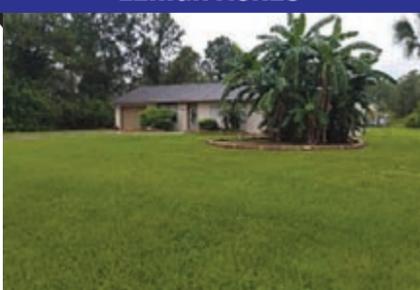
**Nice 3/2/2 Home! Room for Pool**  
Convenient location in a wonderful neighborhood located in SE Cape Coral with quick access to shopping and dining. **\$179,900**  
1-866-657-2300 800CC037858.

### LEHIGH ACRES



**3/2/2 in Oakwood Community**  
Charming well maintained 3 bed 2 bath home in the desirable Lehigh Acres area with all new carpet and built in closets. **\$180,000**  
1-866-657-2300 800LE065626.

### LEHIGH ACRES



**3/2 CBS Home on over 1/2 Acre-Room for All Your Toys**  
Cute 3 bedroom/2 bath CBS home on over a half acre (.5247) with a finished/detached garage for all your toys. **\$180,000**  
1-866-657-2300 800FM045758.

### ALVA



**Alva Investment Property**  
This is a 3 bedroom 2 bath 2 car garage home with 1879 sqft under air in NW Lehigh Acres. Home has a den. **\$189,900**  
1-866-657-2300 800FM067757.

### FORT MYERS



**Half Duplex with 4 Bed 3 Bath in Great Location**  
Half duplex with 4 bedrooms and 3 bathrooms in great Location! Very close to Gulf Coast Town Center, Florida Gulf Coast. **\$190,000**  
1-866-657-2300 800FM009157.

### PUNTA GORDA



**Deep Creek Hideaway**  
3/2/2 Home on quiet cul-de-sac in sought after Deep Creek area of Punta Gorda. **\$199,900**  
1-866-657-2300 800CH245047.



### FORT MYERS



**Here It Is. The One You Have Been Waiting For**  
This spacious 3/2 +den is tiled throughout w/carpet in the bedrooms. Large sliders from the living. **\$199,900**  
1-866-657-2300 800LE049449.

### FORT MYERS



**2/2 w/Den/Garage - Great Golf & Lake View**  
Kelly Green Golf and Country Club Veranda condo with granite, etc and lake view. **\$204,900**  
1-866-657-2300 800FM008686.

### LEHIGH ACRES



**Beautiful Large 3 Bedroom 2 Bath plus Den**  
This beautiful home has tons of space with just under 2000 sqft this home offers a split floor plan with 3 bed 2 bath. **\$207,900**  
1-866-657-2300 800LE041902.

### FORT MYERS



**Upgraded Coach Home in Lovely Laguna Lakes**  
Beautifully up-graded luxury condo with 2 master suites in Laguna Lakes! This condo boasts stainless steel appliances. **\$210,000**  
1-866-657-2300 800FM058304.

### FORT MYERS



**Golf Course Views**  
2 Bedroom/2 bath home in Pelican Preserve. Situated in a 55+ Community. **\$212,500**  
1-866-657-2300 800CC018991.

### LEHIGH ACRES



**Perfect, Roomy Family Home! HUGE!**  
A Must See! Super spacious family home! Over 1900 perfectly appointed sqft! Fenced yard, perfect for the family. **\$214,900**  
1-866-657-2300 800FM052946.

### LABELLE



**3 Bedroom/3 Bath Home with High-End Amenities**  
Recently remodeled, this stunning home is loaded with high-end amenities including original restored hardwood flooring. **\$214,900**  
1-866-657-2300 800FM040117.

### LEHIGH ACRES



**Best location in Lehigh Acres**  
Best location in Lehigh Acres! It offers three bedrooms, two baths. This home has two living rooms. **\$215,000**  
1-866-657-2300 800FM042807.

### PORT CHARLOTTE



**Spacious and Newly Redone 3/2/2**  
Beautiful cabinetry in kitchen with granite counters, new stainless appliances, ambient lighting and new double sink. **\$219,000**  
1-866-657-2300 800CH243327.

### ESTERO



**2 Bed 2 Bath Wrap Around Water View - Beautiful**  
Like living on an island this adorable coach home is sure to delight you! **\$219,000**  
1-866-657-2300 800FM066606.

### CAPE CORAL



**Income Opportunity**  
Duplex centrally located near Cape Coral Pkwy & Veterans. Featuring 2 beds and 2 baths per side. **\$224,900**  
1-866-657-2300 800CC068854.

### CAPE CORAL



**Pool Home with Southern Exposure**  
Updated heated pool home with all utilities in and paid! Very open floor plan with French doors out to a large pool area. **\$225,000**  
1-866-657-2300 800CC054262.

### ST. JAMES CITY



**Paradise Found**  
Quaint cottage on the Henley Canal with direct access to the Gulf of Mexico. **\$225,000**  
1-866-657-2300 800CC068301.

### CAPE CORAL



**Direct Access Waterfront Condo**  
Fabulous 3 bedroom 2 bath on large 200+ canal just off the river. Boat slip, covered parking, extra storage. **\$229,900**  
1-866-657-2300 800FM059820.

### FORT MYERS



**Top Floor End Veranda Condo in Kelly Greens**  
Rare listing of upper end unit with great lake view! **\$235,000**  
1-866-657-2300 800FM066643.

### FORT MYERS



**Beautiful Coach Home with a Garage-Overlooking Lake**  
This pristine coach home has a beautiful great room with vaulted ceilings that leads to a large screened lanai. **\$239,990**  
1-866-657-2300 800FM069067.

### FORT MYERS



**Unbelievable Riverfront Water Views!**  
End your day with the warm breezes, colorful sunsets, dolphins playing in the inlet and the boats going by on lanai. **\$258,900**  
1-866-657-2300 800CC061434.

### LEHIGH ACRES



**Olympia Point**  
Beautiful 4 bedroom, 4 bath home in a great gated community close to everything. Easy commute to Fort Myers. **\$269,900**  
1-866-657-2300 800FM049590.

### CAPE CORAL



**Tiki Bar**  
3 bedroom 2 bath pool home with an outdoor kitchen and tiki bar! **\$275,000**  
1-866-657-2300 800CC062450.

### CAPE CORAL



**Assessments Paid**  
3 bedroom + den, 3 full bath with laundry room inside. Large fenced yard! **\$275,000**  
1-866-657-2300 800CC064574.

### CAPE CORAL



**Captivating w/a Beautiful Private Pool in SW Cape Coral**  
3 bedrooms + den utilized as a fourth bedroom, 2 baths, 2 car garage. **\$279,999**  
1-866-657-2300 800LE056011.

### FORT MYERS



**Single Family Home in Wellington**  
Awesome 3 bed/2 bath home off Winkler Rd in So Ft Myers. Great location, convenient to so much. **\$286,000**  
1-866-657-2300 800FM068126.

### FORT MYERS



**Beautiful 3 Bed 2 Bath Pool Home Located in Brookshire**  
Remodeled home in desirable community. New Roof 2015. New A/C 2015. Granite counter tops and custom cabinets. **\$287,000**  
1-866-657-2300 800FM068178.

### LEHIGH ACRES



**Pool Home on 1.5 Acres**  
Completely renovated pool home on 1.5 acres, gourmet kitchen, great master suite, storage shed, fenced yard. **\$290,000**  
1-866-657-2300 800LE064710.

# Call 866-657-2300



## PORT CHARLOTTE



**Beautiful Lake Home South Western Exposure**  
Southwestern exposure pool home in desirable Deep Creek Community. 3 bedrooms, 2 baths with 2 car garage. Sold turnkey!  
**\$295,000**  
1-866-657-2300 800CC038179.

## FORT MYERS



**Kelly Greens Pool Home Ready to Go**  
Located in Kelly Greens Golf and Country Club.  
**\$299,000**  
1-866-657-2300 800FM061118.

## CAPE CORAL



**Beautiful Sunsets**  
3 bedroom/2 bath pool home located in SW Cape Coral.  
**\$299,000**  
1-866-657-2300 800CC068560.

## ESTERO



**The Reserve at Estero**  
Large 4/2/2 home built by Toll Brothers.  
**\$299,900**  
1-866-657-2300 800FM076548.

## VENICE



**Great Investment Opportunity**  
Income generating triplex with River access. Location is near the new Atlanta Braves stadium.  
**\$319,000**  
1-866-657-2300 800CH244674.

## PUNTA GORDA



**3 Bedroom 2 Bath 2 Car Garage Villa**  
This villa comes with its own deeded boat dock on salt-water sailboat canal that goes out to Charlotte Harbor and Gulf.  
**\$319,990**  
1-866-657-2300 800CH243786.

## CAPE CORAL



**So Much Money for Your House**  
This is like a new home. Everything in this home has been redone! Great location and minutes to the open river.  
**\$320,000**  
1-866-657-2300 800CC048653.

## FORT MYERS



**6th Floor Unit**  
Beautiful 3/2 6th floor unit with one of the best views overlooking Lakes Park! Experience all of the great amenities.  
**\$324,000**  
1-866-657-2300 800CC056478.

## CAPE CORAL



**Magnificent 2 Story 3 Lot Site**  
2 master suites 2 1/2 bath den formal living & dining. Family room 2 1/2 car garage. Many upgrades alarm system salt water pool.  
**\$324,900**  
1-866-657-2300 800CC055707.

## ESTERO



**3 + Den / 2.5 in Stoneybrook Golf Community**  
Well maintained 3+ den/2.5 bath in Stoneybrook. Close to shopping, schools, and airport. Enjoy a great golfing community.  
**\$329,000**  
1-866-657-2300 800BS047844.

## BONITA SPRINGS



**Spectacular Villa for Sale**  
Amazing villa for sale in this beautiful Divota built community. Tons of amenities. Close to airport, shopping, beaches.  
**\$329,900**  
1-866-657-2300 800FM060919.

## CAPE CORAL



**Great Curb Appeal in SW Cape**  
4 bedroom 2 bath pool home in SW Cape. Large kitchen and a open great room floor plan!  
**\$329,900**  
1-866-657-2300 800CC035579.

## CAPE CORAL



**Pool Home on almost 1/2 Acre Fenced in Lot**  
4 Bedrooms, 2 bath, pool with integrated spa on almost 1/2 Acre Lot. Backyard is fenced. Built in 2006.  
**\$339,000**  
1-866-657-2300 800CC044789.

## AVE MARIA



**3/3/3 Upgraded Home in Hampton Village**  
Located in Hampton Village, close to Publix, walking trails, and the beautiful town center and all that it offers.  
**\$349,999**  
1-866-657-2300 800LE053862.

## BONITA SPRINGS



**2 Bed 2 Bath Turnkey Direct Access Condo-Boat Dock**  
Luxury turnkey waterfront condo, with boat slips and direct access to the Gulf of Mexico in minutes.  
**\$363,900**  
1-866-657-2300 800FM049844.

## FORT MYERS



**River District**  
Charming Mid-Century Modern River District pool home, fenced yard, open floor plan, new upgrades, tropical private backyard.  
**\$379,000**  
1-866-657-2300 800FM038495.

## CAPE CORAL



**Immaculate Gulf Access Pool Home**  
Lovingly updated, Gulf access home completely updated! Gorgeous updated kitchen 3 bed/2 baths, heated salt water pool!  
**\$379,900**  
1-866-657-2300 800CC044104.

## FORT MYERS



**Tanglewood 4/3 Pool Home**  
Beautifully updated, well-maintained, 4 bedroom/3 bath pool home in the desirable Tanglewood Whiskey Creek area.  
**\$388,000**  
1-866-657-2300 800FM058885.

## CAPE CORAL



**Waterfront Home**  
One of the largest waterfront home in SE Cape at almost 1/2 acre! 3/2 all tile with a pool and spa for relaxing!  
**\$397,000**  
1-866-657-2300 800CC063935.

## LABELLE



**Beautiful River Front Property**  
Beautiful 3 bedroom 2 bath 1 car garage plus den home is on the Caloosahatchee River.  
**\$398,500**  
1-866-657-2300 800LE015662.

## CAPE CORAL



**Beautiful Gulf Access Pool Home**  
Don't miss this one. Everything is done! Beautifully landscaped!  
**\$399,900**  
1-866-657-2300 800LE058779.

## ESTERO



**Corkscrew Shores**  
Beautiful new home at Corkscrew Shores 2/2/2 + Sun room. Located in Estero. Low HOA fees! Resort style living!  
**\$401,000**  
1-866-657-2300 800BS068379.

**CALL 866-657-2300 TO SCHEDULE YOUR SHOWING!**



### FORT MYERS



**Lakefront Corner Lot - Gated Community**  
4 bedroom/3 bath lakefront home in Reflections Lakes.  
**\$419,900**  
1-866-657-2300 800CC068299.

### CAPE CORAL



**Priced Below Market Value**  
4/2 two story pool home with just under 4000 sqft of living area!  
**\$419,900**  
1-866-657-2300 800CC054589.

### CAPE CORAL



**SW Cape Gulf Access Luxury**  
Gulf access southern exposure 4/2/2 in highly desired SW Cape Coral. Oversized solar heated pool.  
**\$419,900**  
1-866-657-2300 800FM017821.

### NORTH PORT



**4/2/2 Pool Home on a Saltwater Canal in PGI**  
Come and see this well maintained 4 bed, 2 bath, 2 car garage, pool home on a saltwater canal.  
**\$429,900**  
1-866-657-2300 800CH243546.

### CAPE CORAL



**Southern Exposure, 4 Bed 3 Bath, Solar Heated Pool**  
Formal living, dining and family areas with 2 sided fireplace, breakfast nook large entertaining patio. Assessments paid.  
**\$439,900**  
1-866-657-2300 800CC014011.

### CAPE CORAL



**Southern Exposure Direct Sailboat Access Pool Home**  
Walking distance to Cape Coral Beach and Boat House. Home is located in very popular Yacht Club area. Beautiful Views!  
**\$449,000**  
1-866-657-2300 800CC063813.

### LABELLE



**Heaven In The Country**  
A beautiful 14.5 acre estate in beautiful Labelle, Fl. A must see, call to day and schedule your showing.  
**\$449,000**  
1-866-657-2300 800FM065875.

### CAPE CORAL



**Former Mercedes Model Home**  
4 bedrooms 3.5 bath custom pool home.  
**\$450,000**  
1-866-657-2300 800CC044406.

### ESTERO



**Pool Home in Bella Terra**  
5/3 pool home with 3 car garage in the Bella Terra community. 24 hour guard gated community.  
**\$455,000**  
1-866-657-2300 800BS048975.

### SANIBEL



**Stunning Sanibel Retreat**  
Sanibel Beaches! Bring your whole family to this oversized home on Sanibel Island. Deeded beach access in the community!  
**\$475,000**  
1-866-657-2300 800CC041272.

### CAPE CORAL



**Gulf Access Pool Home**  
Beautiful 3 bed, 2 bath SW Cape sailboat access home on a wide canal. Open floor plan, pool, spa. Large undercover.  
**\$539,000**  
1-866-657-2300 800CC014769.

### FORT MYERS



**Riverfront View**  
Wide water and riverfront views throughout this large 4 bedroom 3 bath pool home.  
**\$549,900**  
1-866-657-2300 800CC060461.

### CAPE CORAL



**Direct Access Pool Home**  
Direct sailboat access pool home in unit 64. 3/2 with formal living & dining/den/office. Atrium off master bedroom.  
**\$575,000**  
1-866-657-2300 800CC024494.

### CAPE CORAL



**Incredible Water Views**  
Direct boating access within minutes. Overlooks one of the widest and largest canals in Cape Coral. Oversized lot.  
**\$585,000**  
1-866-657-2300 800CC063789.

### CAPE CORAL



**SW Cape Coral, Gulf Access, 4 Bedroom Pool Home**  
Gulf access pool home in one of the most desirable areas in SW Cape Coral. 4 Bedrooms, 2 bathrooms.  
**\$595,000**  
1-866-657-2300 800CC052498.

### FORT MYERS



**Gated Community**  
4 Bed+ den/4.5 bath custom designed estate home in the gated community of Heritage Palms Golf & Country Club.  
**\$599,900**  
1-866-657-2300 800CC056498.

### ST. JAMES CITY



**Waterfront Living in Pine Island**  
Enjoy this spacious 2 story home with direct access (1200 feet) to the open water. A cook's kitchen; heated pool/spa.  
**\$625,000**  
1-866-657-2300 800FM079890.

### CAPE CORAL



**Gulf Access Pool Home**  
3/3/3 Pool home with gulf access. Over 2200 sqft of living space. Grant counter tops. Outdoor kitchen and shower.  
**\$629,900**  
1-866-657-2300 800CC046153.

### FORT MYERS



**Waterfront Beauty-No Bridge Access to Gulf of Mexico**  
Pour a Beverage! Turn on the Music! Cruise into the Sunset! Fabulous Old Florida style waterfront home w/2 story caged pool.  
**\$650,000**  
1-866-657-2300 800FM041599.

### BONITA SPRINGS



**Mother-in-Law Suite**  
Home features 3/2/2 in main house with a mother-in-law attached apartment w/living room, full kitchen & master bath!  
**\$1,295,000**  
1-866-657-2300 800CC043281.

