

NAPLES FLORIDA WEEKLY®

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INSIDE

WEEK OF SEPTEMBER 28-OCTOBER 4, 2017

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INSIDE:

• A list of national companies who have pledged help after Irma.
A8►



"This is our way of telling our customers, 'We've got your back. Hey, we live here, too, and we understand.' It was just the right thing to do."

— Howie Waterman, Verizon spokesperson

Here to SAVE the DAY

How national companies support Irma victims

BY NANCY THEORET

Florida Weekly Correspondent

EVEN BEFORE HURRICANE Irma hit, national companies were trying to ease the financial and emotional impact for Southwest Florida residents. AT&T, Verizon and other cell service providers shot out texts notifying customers they would not be charged any overage fees during the storm and a week after. Comcast set up free Wi-Fi hot spots throughout the region and Sam's Club opened four local stores so the public could shop without a membership.

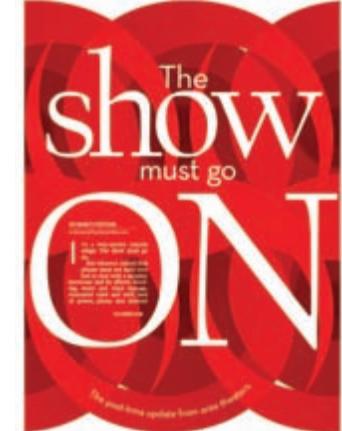
Although many of us malign our cell phone and cable providers, credit card companies and

SEE SAVE, A8►



COURTESY PHOTO

Verizon assembled caravans of trailers and command centers with tricked-out technology to aid emergency responders while providing residents with stations to recharge their phones and devices, connect to the internet or dial into worried family members.



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The show must go on — we find out just where to go post Irma.
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No whining

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Yee haw!

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Lincoln's Continental returns to its glory in the road.
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Reality check: Chief's social media game is stronger than yours

BY ROBBIE SPENCER

rspencer@floridaweekly.com

Sometimes a little bit of levity can go a long way. Especially in the face of a storm the likes of which Southwest Florida has not seen in decades.

The vast majority of Collier County and the extended region were without power for at least a couple of days, and some for far longer, thanks to Hurricane Irma.

"I ended up sleeping and living in my office for seven days and nights," said Chief Stephanie Spell of the Col-



lier County Sheriff's Office.

A 30-year veteran at CCSO, Chief Spell has had a far-reaching impact as a member of Sheriff Kevin Rambosk's executive command staff; she also provides leadership for several law enforcement bureaus.

Her latest untapped skill, apparently, is social media savant.

SEE GAME, A10 ►



COURTESY IMAGE
The Collier County Sheriff's Office cheekily celebrated the departure of Hurricane Irma with a cake.



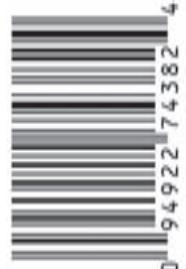
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COMMENTARY

The American way

roger WILLIAMS
rwilliams@floridaweekly.com



More than we've ever imagined, the United States is the nation of free speech and equal rights under the law.

This is a good time for us Americans, therefore. And it's going to get better for our children.

Here's why.

We can look and act like embattled aliens, embrace goofball leaders or personally celebrate eccentric beliefs at no cost to ourselves, no matter who's in the White House. The gravity of that opportunity grows more powerful with time, whatever the national mood might be. That means freedom and strength for future Americans.

We can shout out, spit out or even kneel out our views of anything or anyone else without being ostracized, fired, jailed, beat up or killed.

Usually. A woman even called me a "total idiot" in a letter last week and got away with it. Can you believe that?

But sharp fights still erupt like hot plasma from the gaseous surfaces of our democratic experiment, and they're unsettling to many who don't know how much worse it used to be. They do us an important service: They help define the limits of our freedoms.

Can you protest by carrying a weapon and Nazi flag on a college-town street and

expect not to be fired? Can you protest by kneeling during the national anthem at a professional football game and expect not to be fired? Are those two actions merely free-speech expressions of similar weight?

For a significant portion of our history such questions could not be universally voiced. Freedom of speech American-style was a shape shifter — a welcoming embrace for in-country white males, mostly, that became a stern stiff-arm for Indians, blacks, women and Asians.

We complain now about our contentious inability to get along, but the complaint is relatively hollow; when we got along before (if we got along before) we weren't "we." We were "some of us," or "them."

Our greatest strength, then and now, has always been the U.S. Constitution and the Bill of Rights.

I think of this both personally and as an American: We can never be disconnected from our histories. We can only do things differently, if we choose. So in my mind, the 1880s became an American crossroads that continues to shape our direction.

Here's how.

When my mother's father, a Colorado cattleman, was born in Missouri on Dec. 19, 1884, Sitting Bull was 53 years old. That was only a single century after the Revolutionary War.

The most famous chief of the Plains Sioux, he had led them into battle against Army cavalry at the Little Bighorn, in Montana, only eight years earlier. Sitting Bull aimed to preserve the Sioux's traditional hunting ranges and thus their way of life, which stretched across the vast

northern migratory routes of the American bison.

That's what he said, at any rate, before bringing his people into Canada in the 1880s for four years — there were still some buffalo there — then, facing starvation, bringing them back into the United States, where he suffered imprisonment and death.

A captive, Sitting Bull was shot by the Indian Police during an Indian protest against American treatment of Indians at Standing Rock, S.D., on Dec. 15, 1890. He'd endured 59 hard years on the American planet, and by then my grandfather, Walther, was four days shy of 6.

But before Sitting Bull's death, only about six months after my grandfather was born — on June 17, 1885 — the Statue of Liberty arrived on a French vessel in New York Harbor, in 214 crates.

Over the next 30 years or so, almost 17 million immigrants steamed into the Port of New York past that newly erected statue, without freedom of speech or equal rights under the law. Between 1870 and 1920, some 26 million immigrants arrived from east and west, demographers say. They were mostly or completely voiceless.

Meanwhile, in 1882, only two years before my grandfather was born, officials and scholars began to keep records of lynchings in the United States — those happy occasions when self-righteous white people gathered to hang other people by the neck from trees.

Between 1882 and 1968, 4,743 lynchings were recorded in the United States. About

75 percent of the victims were black. Most occurred in the South, according to records maintained by the Tuskegee Institute and others. Many other lynchings or shootings both before and during that period were probably not recorded, historians say.

Right through World War I and the roaring '20s, right through the Great Depression and World War II, the country was so deeply divided that our contemporary notions of normal conversation, disagreement, protest or even comfortable living for all were almost non-existent.

And so was the chance to participate in both the glories and the sometimes-terrible costs of this extraordinary American adventure.

One of my uncles, Billy MacPherson, lasted about 30 minutes on the beach at Tarawa in the assault of the Second Marine Division against the Japanese, between Nov. 20 and Nov. 23, 1943.

Of all the men around my uncle — many of them killed next to him both before and after he was shot through the stomach — not one was black. The United States military was deeply segregated.

We're beyond that now.

And as for the Nazi exhibitionists and the kneeling football players?

There's no comparison. People marching with guns and swastikas through college towns are shouting fire in a theater.

People kneeling to protest racist cops during the singing of the National Anthem are First Amendment champions, whether you like their protest or not.

That's the American way. ■

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You could call Irma a bad dream but the description is lacking. It was, more accurately, a nightmare. It made landfall with 130 mph winds, heavy rains, and storm surges that threatened life and limb. On waking, we found its indelible tattoo on everything its fury touched — though its mark was not always visible to the naked eye. It inflicted emotional wounds not yet seen but as time passes, they will be.

Once we exhaled Irma, we inhaled relief. The rhythm of life began a slow return, though its beat was irrevocably changed. It went from a predictable cadence to a head-throbbing staccato. The whole business of getting back on one's feet became a one-act play. It is being re-written millions of times by people who have an Irma story to tell. And almost all Floridians do.

After the anxiety-ridden encounter, the sun came out. The sky turned blue. A slight breeze stirred tattered palms. But we were still embedded in the storm's aftermath. The urgency of getting electricity back on and starting cleanup took priority.

It was a frantic yet liberating mission when all about chaos reigned. Erasing evidence of Irma's destruction is a paramount task. The time it will take is unfathomable — weeks, months, decades, maybe never. The scale of loss and ruin is daunting.

Hurricanes have two storm surges: There is the unstoppable, watery one. It announces a hurricane's terrors have fully arrived, drowning and destroying everything in its path. Then there is the one that comes after of staggering consequences fully born. Irma's damage in Florida is estimated in a range of \$50 billion to \$100 billion. But it isn't the whole story.

OPINION

Storm surge

Lives and landscapes are irrevocably altered. The future flounders under the weight of the massive uncertainties left in Irma's wake. Tens of thousands of homes and businesses were damaged or destroyed. Many still are without electrical power. Lives were lost.

That Irma's survivors soldier on is a triumph of resilience over surrender. Recovery efforts began, but damages are still escalating. The Caribbean, already devastated, has been dealt another murderous blow, and though the amount of rain produced in Florida by Irma pales in comparison to the totals Hurricane Harvey dumped in Texas and Louisiana, the deluge, along with its complement of storm surge, produced massive flooding in the Sunshine State.

Rivers and streams ballooned with runoff. Many crested at flood stage heights exceeding their historic levels. The St. Johns River topped its banks and swamped a large swath of Jacksonville. St. Augustine took a beating, too. At last report, the Withlacoochee River, north of Tampa, was on the rise and expected to flood thousands of homes.

And, not to put too fine a point on the state's litany of Irma's woes, as Florida drains the upper watershed of its runoff into Lake Okeechobee, the Army Corp of Engineers is pumping water into the lake from overflowing canals. It is releasing about 1.3 to 2.6 billion gallons per day of the nasty stuff into the St. Lucie River. The discharges will annihilate aquatic life, sea grass and coastal estuaries. It is a devil's choice, a man-made environmental disaster, to protect the communities south of the lake from catastrophic flooding.

The full costs of Irma to the Florida will take a long time to tally. Some costs will never be fully calculated. Paydays are lost. Lives are devastated. Ecosystems are destroyed, and cultural bonds are torn apart. The post-hurricane challenges for Florida, after Irma, and for Texas and Louisiana, after Hurricane Harvey, are daunting.

One of the most worrisome is that

people whose homes were flooded lacked flood insurance. Maybe they decided it wasn't worth it or assumed home insurance policies were inclusive of flood insurance. Either way, they are up the creek and snake-bit.

To get coverage for flooding, you must buy separate coverage from the government-run National Flood Insurance Program. Most people haven't. That's very bad news. It affects tens of thousands of families whose homes suffered flood damage from Irma and Harvey.

According to Vox News, the Federal Emergency Management Agency estimates that, in Florida, less than half of the roughly 2.5 million homes in flood hazard zones are covered by flood insurance. Texas is worse. According to *The Washington Post*, just 17 percent of homeowners in the eight counties most directly affected by Harvey had flood insurance policies.

Without flood insurance, homeowners are dependent on their own resources, charitable donations and FEMA government grants for repairing or rebuilding their flood-damaged homes. Without flood insurance to subsidize the cost of recovery, communities and families that bore the brunt of the hurricanes cannot resurrect the places and neighborhoods called home.

Hurricanes Katrina and Sandy are cautionary tales about how hard it is to navigate the bureaucratic mazes for aid and assistance from the FEMA, the state and private charities. It is a long and arduous slog. Irma is not over. It has only just begun. ■

— Leslie Lilly is a native Floridian writes frequently on issues of politics, public policy and philanthropy, earning national recognition for her leadership in the charitable sector. Email her at llilly@floridaweekly.com and read past blog posts on Tumblr at llilly15.Tumblr.com

'Handmaid's Tale' Lunacy



Donald Trump, much to his chagrin, never won an Emmy for "The Apprentice," but he can now take indirect credit for a clutch of the awards.

The Hulu series "The Handmaid's Tale" just won eight Emmys, a sweep fueled, in part, by the widely accepted belief in liberal America that the show tells us something about the Trump era.

Based on the 1985 novel by Margaret Atwood, the series depicts a misogynist dystopia. Christian fundamentalists have established a theocracy that — after an environmental debacle craters the birth rate — forces fertile women, called handmaids, into sexual slavery.

Set in contemporary America, the show combines the atmosphere of "The Scarlet Letter" with "1984." It is bleak, plodding, heavy-handed and occasionally gripping. What has given it extra oomph is the trope that it is relevant to Trump's America. This is a staple of the commentary, and everyone involved in the show's production pushes the notion.

The series is indeed highly relevant — as a statement on the fevered mind of progressives.

The president doesn't want to impose his traditional sexual morality because, for starters, he doesn't have any to impose. His critics are mistaking a thrice-married real estate mogul who has done cameos in Playboy videos with Cotton Mather. He isn't censorious; he's boorish.

"I thought this could be a great cautionary tale," director Reed Morano says of the show. "We don't think about how women are treated in other countries as much as we should, and I guess I thought this would raise awareness." Fair enough. "The Handmaid's Tale" does have something to tell us about, say, Saudi Arabia. But, in an uncomfortable fact for Christian-fearing feminists, none of the world's women-hating theocracies are Christian.

Elisabeth Moss, who won an Emmy for her portrayal of handmaid Offred, warns of "things happening with women's reproductive rights in our own country that make me feel like this book is bleeding over into reality."

What this means is that Republicans want to defund the nation's largest abortion provider, Planned Parenthood, and roll back Obamacare's contraception mandate. If they succeed, this would

mean less government intervention in matters of sexual morality, rather than more.

The progressive mind is unable to process that it has won the culture war in a rout (except for abortion, where conservatives are trying to chip away at our extremely liberal laws at the margins). We live in a country where Christian bakers get harried by government for politely declining to bake cakes for gay weddings, yet progressives still believe we are a few steps away from enslaving women.

According to Atwood: "If you're going to get women back into the home, which some people still firmly believe is where they belong, how would you do that? All you have to do is remove the rights and freedoms that (women) have fought for and accumulated over the (past) 200 years."

Yeah, that's all you have to do. Atwood doesn't explain who, straw men aside, actually wants to do this, or how they'd go about it. She wrote a book that, despite her intentions, has become a cautionary tale about how sophisticated people lose their minds. ■

— Rich Lowry is editor of the National Review.

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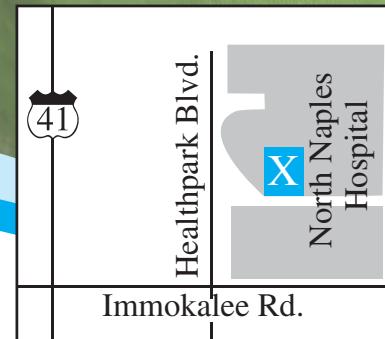


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COMMENTARY

Post-Irma: Conservation agenda more vital than ever

BY ROB MOHER, PRESIDENT AND CEO

Conservancy of Southwest Florida

What is the best defense against a raging hurricane? In addition to a superb team of first responders, smart infrastructure and advance planning, the answer, in part, is preserving natural systems. The extensive mangrove forests of Southwest Florida were essential in protecting portions of the coast from more extensive storm damage by holding back water and absorbing the sheer force of the wind and surge of the ocean. In addition, wetlands, when healthy and intact, can store up to 1.5 million gallons of water — per acre. Not only do wetlands store water, but equally important is that they treat water by cleaning it before it flows into other bodies of water.

So, in the midst of the post-Irma recovery, the news that the Lee County Board of County Commissioners are finalizing a deal for the purchase of Edison Farms is great news for all of us. The public acquisition of the almost 4,000 acres of primarily wetlands that comprise Edison Farms is a historic milestone in efforts to preserve the remaining core ecological assets in our region; assets that are necessary not just for nature and its inhabitants, such as the endangered Florida Panther, woodstorks and other magnifi-



MOHER



cent wading birds, but for people and our quality of life.

Southwest Florida's rapidly increasing development and conversion of natural lands to hard surfaces has come at a price — including contributing to extensive flooding in local communities. By investing \$42.3 million of available public funds from the Conservation 20/20 land acquisition program, Lee County is capitalizing on natural infrastructure that provides innumerable benefits, such as flood protection for downstream communities, improved water quality, wildlife habitat and recreational opportunities. Significant in scope, the Edison Farms acquisition highlights the continued need for local governments and the state to employ conservation land acquisition and restoration as one of the

tools to help address our water quality, water supply, and flooding issues. The lessons from Irma should be clear for all of us — we need to invest more in our natural systems, not less. Protecting and restoring natural systems enhances nature's ability to protect us and to continue providing essential services to our coastal and inland communities.

The Conservancy of Southwest Florida recently released its Estuaries Report Card for the region. One of its key findings is that the quality of our estuaries, and the species that depend upon them, is greatly impacted by upstream development patterns. The more lands are converted from natural habitat to development, the more we open ourselves to further degradation of our already stressed estuaries.

The Conservancy commands the Lee County Commissioners and the private land interests in preserving Edison Farms. There are two immediate opportunities to further strengthen natural systems as a defense against future storms, enhance estuary health and protect wildlife habitat:

■ We urgently appeal to Collier County Commissioners to revive the Conservation Collier program, and to move forward with a Conservation Collier-specific referendum for the public to approve in the fall of 2018. Such county-based programs are essential for preserving key tracts of urban and rural land that provide us valuable ecosystem services in and out of storm season.

■ Our local elected state representatives should take a leadership role in implementing Amendment 1 — by dedicating the largest share of the Land Acquisition Trust Fund to the state's conservation land acquisition and conservation easement programs.

Our beaches, estuaries, wetlands, wildlife, Everglades and other unique natural resources are among the most paramount distinguishing features of our region. Let's make the necessary investment to strengthen these assets with opportunities now before us, which in turn, provide us so many benefits not only during a hurricane, but every day.

To learn more about the Conservancy of Southwest Florida's advocacy work, visit www.conservancy.org/policy. ■



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SAVE

From page 1

banks, Big Business and Corporate America came to the rescue before, during and after Irma. Many lenders and financial institutions informed clients they'd waive late charges and payments up to 90 days for those living in FEMA-declared zones.

AT&T and Verizon assembled caravans of trailers and command centers with tricked-out technology to aid emergency responders while providing residents with stations to recharge their phones and devices, connect to the Internet or dial into worried family members. Johnsonville Sausage sent its 65-foot Big Taste Grill to Naples and Immokalee to feed rescue workers and families without power. Kroll Ontrack — the data recovery company that salvaged 99 percent of the hard drive on the ill-fate Space Shuttle Columbia — offered free data retrieval for Florida residents.

Sam's Club opened stores in Cape Coral, Fort Myers, Naples and Port Charlotte, temporarily waiving membership through Sept. 22. "During a time of emergency the priority at Sam's Club is to identify the best ways to serve the



COURTESY PHOTO
Sam's Club opened four local stores so customers could shop without memberships.



COURTESY PHOTOS
Johnsonville is serving communities throughout Florida with warm brats from the Big Taste Grill.

communities it calls home," Laura Ladd, senior manager of corporate communications, wrote in an email.

The company got the word out via social media and happy shoppers took the time to praise the help, posting they were "super grateful" and also appreciated the club offering free cases of water to hurricane evacuees. One South Florida resident wrote: "We are so exhausted and so grateful for your kindness to feed our little family."

Florida-based Publix donated \$1 million to American Red Cross and United Way Irma-related relief efforts as did other U.S. and international companies. Wells Fargo kicked in \$1.1 million to hurricane recovery efforts in Florida and the Caribbean and announced it was offering customers fee and credit relief, suspending payments on credit cards, student and auto loans, home mortgages and other lines of credit for 90 days. It also waived fees for customers using another bank's ATMs.

"Wells Fargo is committed to working with organizations and agencies to help our communities recover and we will determine the best way to support any additional efforts in the days and weeks ahead," CEO and President Tim Sloan



said in a press release.

In addition to deploying portable ATMs, the company also immediately set up opportunities to donate to hurricane relief efforts at ATMs and online.

By midweek last week, Verizon had restored most of the 10 percent of its Florida customers who had lost service.

"It took a week, but basically we're back to 100 percent," said Verizon spokesperson Howie Waterman. "Our cell sites are on generators and there's a massive refueling to keep the generators going."

One of Verizon's sites on Marco Island, where Irma made landfall, toppled over but "was still processing calls for customers," he said. "We put up a temporary tower."

Verizon also waived data, talk and text overage fees for nearly two weeks from the Sept. 10 storm. "We want to help the community in every possible way," said Mr. Waterman, who has family in



COURTESY PHOTO
Kroll, which does data repair, is donating services to help victims retrieve computer data.

Fort Lauderdale and West Palm Beach. "Customers are still experiencing massive issues with housing and power and things that occur after a natural disaster. This is our way of telling our customers, 'We've got your back. Hey, we live here, too, and we understand.' It was just the right thing to do."

Verizon's network team plans year-round for severe storms and was immediately able to dispatch its Wireless Emergency Communications Centers tractor-trailers to Naples, Miami and the Keys, offering mobile tactical command services to assist government and emergency workers as well as providing customers with free calls, charging and computer stations and internet access "so they can communicate with their friends, families and loved ones," said Mr. Waterman.

Its gooseneck trailer was also called into commission, offering connectivity, five mobile workstations and an inflatable shelter while Big Red, a semi offering 24 public mobile work stations, was sent to the hard-hit Keys.

"As we reopened our stores, we also invited residents, regardless of their provider to come in a charge their devices."

About 4,000 Verizon call center professionals also participated in the "Hand in Hand" Hurricane Relief Telethon that raised \$55 million for those impacted by Harvey and Irma. The company donated \$2.5 million to support the effort.

"We've had a lot of positive comments and feedback from government agencies and first responders where we helped," Mr. Waterman said. "This is another example of people coming together in times of crisis."

Planning ahead helped the company



in the know

Businesses pitching in

CNN Money compiled this list, reported on Sept. 15, of ways companies have promised to help with Harvey and Irma relief.

>> Allstate: Committed \$3 million to relief efforts for hurricanes Harvey and Irma.

>> Apple: Donated \$3 million to the Red Cross in addition to pledging \$5 million for the Hand in Hand effort.

>> Ashley Furniture: Promised to contribute products and subsidize furniture purchases up to \$2 million for hurricane victims in Texas and Florida.

>> Bank of America: Donating more than \$3.5 million to victims of the two storms, including \$754,000 donated by bank employees, which the company matched.

>> Blue Cross Blue Shield: Florida Blue, the company's local arm, pledged \$1 million to help victims across the state.

>> Chevron: Contributing \$1 million to assist with Irma relief, including a \$600,000 donation to the American Red Cross. Chevron previ-

ously dedicated \$1 million to the American Red Cross after Harvey.

>> Citi: In the wake of Irma, the Citi Foundation committed a \$1 million donation to the Red Cross, bringing its total hurricane relief contributions to \$2 million.

>> Coca-Cola: Giving \$1 million to the American Red Cross to support Irma relief efforts. It previously pledged \$1 million for Harvey relief as well.

>> Dick's Sporting Goods: The company and its foundation have pledged a combined \$5.5 million to hurricane relief. That includes \$3.5 million worth of clothing and footwear and \$2 million "to rebuild and refurbish youth sports programs and facilities" in affected areas.

>> Discover: Pledging \$1 million to American Red Cross. The company is also matching up to \$1 million in donations to the American Red Cross by its card members.

>> Disney: Pledging \$2.5 million in humanitarian aid for Florida, the Caribbean and other places hit by Irma.

Says it raised almost \$16 million for Harvey relief.

>> FedEx: Committed \$1 million in "cash and transportation support to deliver critical medical aid and supplies" to Irma victims. FedEx previously dedicated \$1 million to the Harvey relief effort.

>> Goldman Sachs: Committed to giving \$500,000 to organizations involved in the "immediate search, clean-up and recovery efforts" after Harvey struck the Gulf Coast. After Irma, the company promised \$500,000 more.

>> Home Depot: Pledging \$2 million for Harvey and Irma relief.

>> Humana: Says its Humana Foundation will donate \$1 million to the Red Cross for Irma relief.

>> IBM: Has pledged \$4 million. It says \$2 million will go toward Harvey relief and \$2 million toward helping Irma victims.

>> JPMorgan Chase: Says it will donate \$1 million to support Irma relief in the U.S. and the Caribbean. Funding goes to the Red Cross, International Medical Corps and local nonprofits.

Also donated \$1 million to Harvey relief.

>> Kohl's: Pledging a total of \$2 million in cash donations to the American Red Cross to support recovery from both hurricanes.

>> Lowe's: Committed to \$1 million for Irma relief in cash and "product donations," after donating another \$1 million for Harvey relief.

>> Panda Express: Committed to raising \$3 million in stores and donating \$1 million.

>> PayPal: A sponsor of Hand in Hand, PayPal is donating \$100,000 to Save the Children and \$100,000 more to the Red Cross for Irma relief. It's also launching a campaign to raise money from donors. A similar

campaign for Harvey relief raised more than \$4 million from 81,000 donors.

>> PetSmart: The company says its charitable arm dedicated \$1 million in grant funding to help pets and their families recover from Irma. PetSmart Charities also gave \$2 million to Harvey relief efforts.

>> Qualcomm: Says it gave \$1 million to the Center for Disaster Philanthropy. Qualcomm gave \$1 million more to various disaster relief organizations after Harvey struck Texas.

>> Target: Pledged up to \$1 million to Irma relief organizations, including the Red Cross, Habitat for Humanity, the Salvation Army, UNICEF and Save the Children. This

is in addition to a \$3.5 million donation for Harvey relief.

>> UnitedHealthcare: Announced a donation of \$1 million for Irma relief, and also a 2-to-1 match for employee donations. It previously promised \$4.3 million in "cash and medicines" after Harvey.

>> Walmart: Has committed to donating up to \$30 million to hurricane relief.

>> Wells Fargo: Pledged \$1.1 million to Irma relief efforts in Florida and the Caribbean, nearly half to the Red Cross. The company said its customers have donated, via ATMs, nearly \$1.7 million to the Red Cross for Harvey relief.

— Source: CNN Money



COURTESY PHOTO

An AT&T crew headed to the Keys in an RV.

keep its customers connected. Equipment in flood- and hurricane-prone areas are raised on stilts and switch buildings — the brains of the network — are designed to withstand Category 5 winds. Mr. Waterman said Verizon also uses drones to assess damage and has both generators and battery backup to keep the network up and running when commercial power is lost.

AT&T also deployed its network recovery team. Florida vice president and general manager Cristy Swink and managers personally delivered 200 pre-paid phones, a charging station, 100 portable chargers, 1,000 bottles of water and 500 bottles of Gatorade to Key West on Sept. 15. They arrived aboard the



company's RV.

"It wasn't just about the devices," Ms. Swink said. "It was about helping residents connect with their loved ones. They wanted to hear that everyone was okay."

The company also provided charging accessories and stations and devices to first responders to support search and

rescue efforts. Two portable cell sites in Naples were designated for public use. Charging stations were also set up in Naples and Fort Myers.

"AT&T deployed a fleet of drones to assist with damage assessment and recovery in the Florida Keys," noted company spokesperson Karen McAlister.

Kroll Ontrack is helping residents and business owners who may have lost data and their devices to rain or rising water. The company, which has helped victims of natural disasters recover their business-critical and sentimental data for 30 years, donated \$500,000 in services to those impacted by Hurricane Harvey and later extended the offer to Floridians.

Although the company hasn't yet met its quota, Dennis Hill, Kroll's global head of sales who's based in Parkland, encourages residents to drop off their computers, cell phones, laptops and tablets as soon as possible.

"We've partnered in Florida with Tech Zone for drop-off locations," he said. "Most damage at this point has been the result of flooding and water. In some instances data pulls right off. This is what we do. This is in our DNA. Bring in your devices and give us a crack."

Mr. Hill advises that residents shouldn't assume their data is unrecoverable, whether their device has been exposed to water, fire or a fall.

"We realize people might not back up as much as they should and they have pictures and family photos that are near and dear to their hearts," he said. "We wanted to reach out to the community. We know they're going through a lot and we want to help."

From Wisconsin to Florida, Johnsonville's Big Taste Grill rolled into Southwest Florida. Although it usually

appears at festivals and fairs, company co-owner and Naples resident Shelly Stayer summoned it to her hometown to provide warm meals. A second grill, which can prepare as many as 2,500 brats and sausages an hour, has been stationed in Texas for three weeks.

"We are pleased to lend a helping hand from Wisconsin, and work with our local retailers in Florida to bring relief to these communities," said Ms. Stayer, whose father-in-law founded Johnsonville in 1945. "We want our Florida friends and those disaster-relief workers and volunteers to know there are many positive thoughts and actions behind them as they rebuild and restore their lives and communities." ■

COURTESY PHOTO
A Verizon tower was still transmitting amidst the wreckage in Marco Island.

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GAME

From page 1

What did she do during that week at the office, aside from pine for the comfort of her own bed? Among other things, she shared long nights with people in the community via nightly "reality check" posts on the CCSO Facebook page. Although there were fewer than a dozen, the posts generated more than 2 million social interactions in little more than a week.

"Sheriff Rambosk believes in being transparent and straightforward with our community so that they can make those important decisions to keep themselves and their families safe," Chief Spell said of the inspiration for the tell-it-like-it-is posts. In a style that was decidedly atypical for anything coming from a public office, post-Irma reality checks provided important information that was succinct and peppered with a good dose of common sense so that people would know exactly what to do. And they would also know they were cared about.

Chief Spell injected her own brand of deadpan humor in the posts; when writing about the critical water issues throughout the county, for example, she actually added the "If it's yellow, let it mellow" advice nugget regarding flushing toilets.

"We told them we missed them. People who were frustrated because they had no power were told to hang in there, and that better days and brighter nights were coming," she said. "We never wanted our safety messages to make fun or mock a serious situation," she added, "but we knew some deadpan practical advice could be the glue that kept us all together for a few nights."

She also helped mediate a few arguments through the posts, reminding the community at large that everyone was doing the best they could. Some followers even apologized to each other via Facebook, she said.

"People said they appreciated us treating them like adults who could handle the reality of our situation," she said, likening CCSO's social media page to Southwest Florida's very own "Dear Abby" column for a few nights.

And she said reality check posts will certainly be part of CCSO's strategy during future significant events in the community. But, she added, "We hope that isn't for a long while, if ever."

Here's a timeline of reality check highlights, including some memorable comment threads (which have been edited for space and, in some cases, vulgarity):

■ Tuesday, Sept. 12, 6:46 p.m.

CCSO: We know everyone who left the area wants to come home. We know you may have heard that it's okay to do so. We want you to know that it's extremely hot and uncomfortable without power, air conditioning or water and sewer. We want you to know that food, water and gas are in very short supply. We want you to know that there is still a lot of debris everywhere and flooding in some places. We want you to know that driving is very dangerous without traffic signals and signs ... Please consider these factors when you make your decision to return over these next few days.



RAMBOSK



COMMENTS

Kristopher S., 7:20 p.m.: Stay away from here if you possibly can! The roads are extremely dangerous, and it doesn't make any sense to come here until basic resources are restored.

■ Wednesday, Sept. 13, 6:51 p.m.

CCSO: Recovery is tough, but our community is strong. Here's tonight's reality check and what we want you to know if you are coming back soon:

No power = no AC. It's hot here. Very hot.

Homes that have water are under a boil water notice. Water supplies are on the way. Along with ice. Gas is in very limited supply. Lines are long. Blocks and hours long ...

We are working as hard as we can to keep everyone safe. We want you to come home.

COMMENTS

Alyssa M., 8:10 p.m.: We take all the luxury of Naples (and the U.S.) for granted. This has been a wake up call (for me). Thank you for your hard work and thank you to my hospitable friend in North Carolina.

■ Thursday, Sept. 14, 6:14 p.m.

CCSO: Today's word of the day is progress. Not huge everything-is-back-to-normal progress, but progress. The gas situation is getting better. Most lines are now about an hour long... Temps seem to have evened out in the lines. Thank you for being patient, kind and neighborly.

More homes and businesses have power. Nowhere near all. But more.

Cell phone service has improved. Still a ways to go.

More distribution points are in place for water, ice and food being provided by government agencies, nonprofits, private businesses and many people with huge hearts.

A curfew remains in place ... No, we can't tell you that it's OK to violate the curfew. We can tell you our deputies are reasonable and want you to be able to get home

if you are arriving back in the middle of the night, etc.

Now the not so great things:

Its still hotter than you know what.

It smells here. There's an odor from decaying debris, standing water and other unpleasant smelling stuff.

There is a SERIOUS concern about the wastewater/sewer systems that were impacted. They are in danger of backing up.

Follow the "If it's yellow, let it mellow" rule of flushing. Please.

COMMENTS

Leah P., 10:58 p.m.: Mellow yellow... LOL! That was a soft drink I remember drinking in the '80s. Oh boy ... the commercial jingle is now stuck in my head and I'm cringing! Thx so much for the updates! Short and to the point!

■ Friday, Sept. 15, 6:54 p.m.

CCSO: Gas supply has really opened up. Lines are 10 to 15 minutes long for the most part. We all should have gas now, and that's a good thing.

Power has been restored to just over 50 percent of FPL accounts and...LCEC is making progress to restore some service in Everglades City. This is a miracle given the devastation there.

Text or call your loved ones when you can and let them know you are okay. They've been worried about you.

Driving conditions continue to improve throughout the county. Driving behavior, not so much. Please be careful and pay attention behind the wheel.

The sewer situation reached a critical point today. It stinks that this happened, as water now has to be shut off periodically during the day... We will try to get the times and locations from the county and post as we receive.

Boil water still in effect.

Schools restart Monday, Sept. 25. Stay safe, and have a good night.

COMMENTS

Nora J., 7:29 p.m.: CCSO, these posts are great! Whoever it is who writes these messages (and responds to the comments), you are awesome.

CCSO reply at 8:06 p.m.: Thank you; we think keeping it real is important!

Ren S., 8:22 p.m.: Is it illegal to choke someone if they b**** about cable or not having power? Not a fatal choke, just a, "Hey, stop your whining..."

CCSO reply at 8:36 p.m.: Yes, it is illegal. It's been rough for a lot of people this week. It's going to get better. Think happy thoughts, Ren.

Lora B., Sept. 16 at 9:50 a.m.: Does a Brita faucet filter clean the water, or should you still boil the water?

CCSO reply at 10:38 a.m.: Boil or bleach. No Brita!

■ Saturday, Sept. 16, 4:06 p.m.

CCSO: We thought last night's reality check would be our last one. We couldn't leave you hanging like that. So here's what we want you to know: Power is still coming back on in many areas of the county. That means it's still off in areas, too. Crews are working tremendously hard to get everyone's power back on ... it's taking time to safely sort through this hot mess.

Boil water protocols are in place ... You can shower with county water — just keep your mouth closed and enjoy a quiet moment in the shower.

The wastewater system is still at critical stage. Collier County officials are working on this and we need everyone to minimize what they are putting down the drains ... If we don't, the consequences will be dire and could involve buckets. Trust us, no one actually has buckets on their bucket list.

Local government offices are opening for regular business on Monday. We are here to help. For real.

If you have questions, comment below and we will try to answer as best we can. We cannot wave a wand and make your power magically turn on. We tried. It didn't work.

COMMENTS

Shirley R., 4:36 p.m.: Thank you to all of Collier County for doing such a great job and to whoever is writing these updates, you should know you are appreciated ... a special thank you to your teachers for teaching you the difference between those hard words like "your and you're" and "there and their." I have yet to find any grammar errors of the kind that are so common on Facebook posts. Kudos!

Reply by CCSO at 4:40 p.m.: Chief Spell thinks she was an English teacher in another life. She wasn't.

Rebecca Z. at 7:50 p.m.: Will CCSO be entering the Hot Cop contest that is going viral right now?

Reply by CCSO at 7:54 p.m.: Been there, done that, Rebecca! Scroll down to posts from a few days ago. Our deputies are H-O-T hot. No A/C hot!

Lois B., 10:27 p.m.: Irma so happy for these updates!

Reply by CCSO at 10:30 p.m.: #irma-demedoit. Stay safe, Lois!

■ Sunday, Sept. 17, 7:02 p.m.

CCSO: Water is still under a boil or disinfect with bleach order ...



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GAME

From page 1

There is also a warning to be cautious about commercial ice and fountain drinks made with county water. Don't be shy about asking where and how beverages and ice are made. When in doubt, consume bottled drinks. BYOBW.

No doubt you are reading about the death in Everglades City that may be associated with toxic bacteria in the floodwaters there. Very tragic loss in an already devas-

tated area. Our hearts break for the Everglades City community and what they are going through. Please be cautious and use proper protective gear if you are cleaning out flooded areas or are in areas where sewage has contaminated the ground.

COMMENTS

Stephanie N., 9/18 at 1:53 p.m.: Thank you for this. As a person who spends a week or two in Everglades City each winter, I wonder what I can do from hundreds of miles away to help this small, isolated community? What do they still need?

Reply by CCSO at 3:51 p.m.: Industrial cleaning supplies and equipment

is their greatest need right now. And people to help with cleanup. Thank you, Stephanie.

CCSO, 8:10 p.m.: Hang in there. It's getting better each day.

■ Monday, Sept. 18, 7:44 p.m.

CCSO: We are still boiling that water or disinfecting it. If your power is on and your ice-maker is cranking away, it's a big temptation and almost a natural reflex to grab some cubes for your on-the-rocks specialty. Don't. Ice made with county or city water can be unsafe to consume while the boil notice is in place.

The wastewater system is still an issue ... No. 2 is a No. 1 priority.

It's all about the electric power to the lift stations...In the meantime, limit what goes down the drain to the absolute essentials. You know what they are. Don't make me say it.

So the curfew was lifted today. We know that many of you...are not exactly pleased about this. We want you to know that lifting the curfew put us in a position to focus even more law enforcement assets specifically in the areas without power. We have extra patrols...in these areas. We also want you to know that curfew or not, law enforcement officers have statutory authority to stop and arrest,

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if necessary, people that raise reasonable suspicion as it relates to loitering and prowling.

While every day gets a little better for most in our community, many are still going through a very tough time...If you have opportunity to help, please consider sharing your time, talent or treasure to make a neighbor's recovery a bit easier. We are all trying our best here, and everyone's best is different. Be patient and be kind.

Have a great and safe night.

COMMENTS

Lynn W., 8:10 p.m.: Thank you for your factual, compassionate, sensible and wonderfully clever humorous "nighty nights." Much appreciated. I hope there is a big author reveal when the worst is over. We all want to meet you!

Reply by CCSO at 8:24 p.m.: Not until we all get power, can take a hot shower and clean our clothes!

Susan P., 8:47 p.m.: What happens if you drink the water or use the ice cubes?

Reply by CCSO at 8:55 p.m.: Ummmmmm...I'm not a doctor and I don't play one on Facebook, but I think you could get really sick. Seriously, you could ingest bacteria and other yucky stuff that can make you very ill.

■ Tuesday, Sept. 19, 2:51 p.m.

CCSO: It's been 10 long nights since Irma paid her unwelcome visit ... Tomorrow we will be transitioning from one single reality check post at night to a number



of posts during the day and evening, delivering important safety information to you as we receive it. So please continue to follow our CCSO Facebook page and keep sharing our posts. [We] will be right here for you when you need us.

And from Sheriff Rambosk: ...Many of you have asked who the "masked superhero" is writing these special posts and working way into the night answering your comments and questions. I am proud to say it's our own Chief Stephanie Spell, who heads our

CCSO Community Engagement Department ... I am so grateful for her and for all of the terrific men and women of CCSO that serve our community and embrace our philosophy of "service to others before self."

COMMENTS

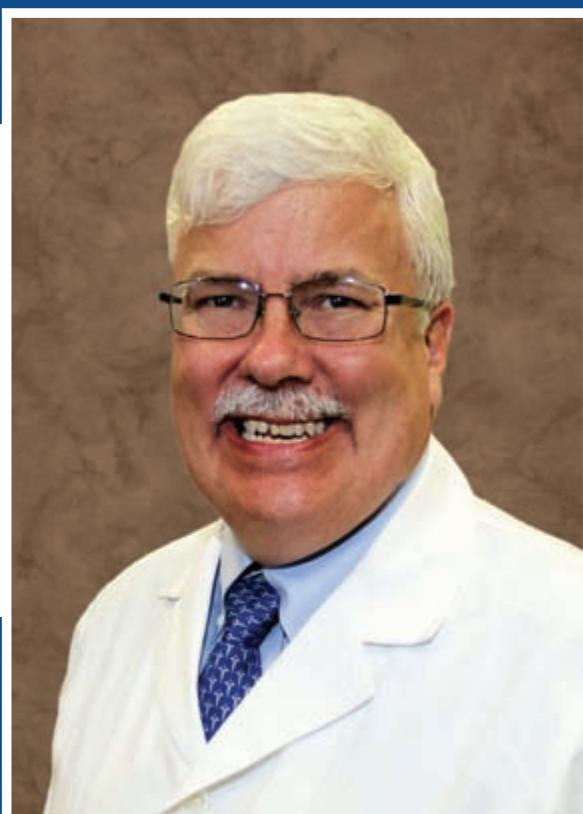
Courtney H. at 3:27 p.m.: I am going to miss these nightly updates. I'm actually kind of emotional about it.

Reply by CCSO at 3:30 p.m.: Awwwww, how sweet. As soon as everyone gets their power and cable back on there will be far more entertaining things to pay attention to. We will remember this moment though! ■

"Many of you have asked who the "masked superhero" is writing these special posts and working way into the night answering your comments and questions. I am proud to say it's our own Chief Stephanie Spell, who heads our CCSO Community Engagement Department ... I am so grateful for her and for all of the terrific men and women of CCSO that serve our community and embrace our philosophy of "service to others before self."

— Collier County Sheriff Kevin Rambosk

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NEWS OF THE WEIRD

BY THE EDITORS AT ANDREWS MCMEEL

Distributed by Universal Press Syndicate

Audacious

Kristi Lyn Goss, 44, former administrative assistant to the Garland County, Arkansas, judge, went all out when she racked up about \$200,000 worth of debt on the county credit card between 2011 and May 2016, according to The Hot Springs, (Ark.) *Sentinel-Record*. Among the many items Goss purchased on the county's

account were tickets to Arkansas Razorbacks games, sequined throw pillows and a tuxedo for her dog. Goss pleaded guilty on Sept. 11 to six felony fraud counts; her sentencing is scheduled for Nov. 22. Garland County Judge Rick Davis issued a statement at Goss's arrest noting that he had "inherited" her from a former judge.

It's complicated

As Hurricane Irma bore down on Florida, the Pasco County Sheriff's Office announced that registered sex offenders, who would not be able to shelter with other citizens, "need someplace to go just like any other citizen." *The Tampa Bay Times* reported that sex offenders were directed to Wiregrass Ranch High School in Wesley Chapel. Pasco County Sheriff's spokesman Kevin Doll noted that offend-

ers found in other shelters where children were present were subject to arrest, but said the predator shelter would welcome offenders from other counties. In nearby Polk County, officials were not so generous, telling sex offenders, "If you are a predator, find somewhere else to go," and announcing that they would be checking IDs at the door and arresting anyone with an outstanding warrant.

Campaign follies

Incumbent mayoral candidate Charles Pender erected his campaign signs in Corner Brook, Newfoundland and Labrador, Canada, on Aug. 30, but when he woke up on Aug. 31, he found that they had been vandalized — with hot dogs. CBC News reported that someone had cut round holes in the signs and inserted hot dogs to look

as if Pender was smoking a cigar. Pender called it "minor mischief" but noted that the signs are expensive. He called the police, but he feels it's unlikely the frank bandit will be caught. He hopes to turn the incident into a good laugh with a "bun-raiser" later in the election season.

Compelling explanations

Lisa Faye Stout, 53, came up with an unusual scapegoat for the mess police officers found in her room on Sept. 10 at New Castle, Indiana's Raintree Inn, according to the Muncie *Star Press*. Vampires had "destroyed everything," Stout told the officers, who were responding to reports that she had shown up in the hotel bar wear-

ing no pants or undergarments. The front desk clerk also said Stout spit on her and threatened to kill her. As she was taken into custody, Stout spit some more and threatened to "slice" officers' throats. Stout was charged in Henry County court with two counts of battery by bodily waste, intimidation and criminal mischief.

Recalculating ...

Well, it WAS dark ... Gabriel Bishop of Sellersville, Pa., put all his faith in his car's GPS system on the evening of Sept. 9, even as it directed him to follow a bike path running alongside the Lehigh River in Easton. According to *Lehighvalleylive.com*, when

the path led under a low bridge, Bishop realized his mistake and tried to back up, but ended up rolling his car into the river. Easton police reported that Bishop was uninjured, but he did receive citations for multiple traffic offenses.

Smooth reactions

A movie stuntman in High Wycombe, Buckinghamshire, England, put his skills to work when a potential buyer of his Mercedes Benz tried to take off with the car on Sept. 13. *The Telegraph* reported that Matt Spooner met the "buyer" and gave a test drive in the car, but the thief wouldn't get out and started to take off. So, Spooner told reporters, "I ran round to the front

and asked him politely to step out. I then ended up on the front of the vehicle and it began to move." The driver entered a highway, but when he finally slowed down, Spooner let go and "skidded off to the side of the curb," suffering cuts and bruises to his face. While Spooner creates stunts for film crews, he advises, "It's a bad plan to do them yourself."

Exploitation 101

Jerry Sargeant, 39, of Cheltenham in Gloucestershire, England, who claims on his website to be able to cure cancer via Skype, has been convicted in Westminster Magistrate's Court of violating the UK's 1939 Cancer Act, which prohibits advertising services that "offer to treat any person for cancer." *The Daily Mail* reports that Sargeant, who calls himself "The Facilitator," says he discovered his talent for "Star

Magic" when he saw a woman's soul fly out of her body during a car accident in Romania. He also claims to have flown to Alpha Centauri on a spaceship and returned to Earth just minutes later. Sargeant's healing sessions cost 90 pounds for 15 minutes, but he told police that appointments can go up to an hour because "you can't put a time on magic." He will be sentenced on Nov. 8. ■

Hodges celebration set for Oct. 7

Originally planned for Saturday, Sept. 9, the celebration noting 55 years in Naples for Hodges Funeral Home, 10 years since the renaming of Hodges University and the birthday of longtime Neapolitan philanthropist Thelma Hodges, the widow of Earl Hodges, has been rescheduled for Saturday, Oct. 7. The time



THELMA HODGES

and place remain the same: 5-7 p.m. at Hodges Funeral Home at Naples Memorial Gardens, 525 111th Ave. N.

If you RSVP'd for the September event but will not be able to attend on Oct. 7, call 597-3101. If you RSVP'd and can still attend on the new date, there is no need to respond again. ■

School observes anniversary of Identity Fraud Institute

In celebration of the two-year anniversary of the Identity Fraud Institute at Hodges University, the school hosts local, state and national experts on the issues of identify theft and data breach from 11 a.m. to 2 p.m. Tuesday, Oct. 3. When the IFI opened in 2015, an inaugural luncheon program focused on the identity theft epidemic, its economic impact on Florida and what was being done to combat it.

"Combatting Identity Fraud Two Years Later" is the theme for the upcoming event. In addition to IFI Executive Director Carrie Kerskie, presenters include Commissioner Adam Putnam, Florida Department of Agriculture and Consumer Services; District Director Spencer Roach, U.S. Rep. Francis Rooney (FL-19); Collier County Sheriff Kevin Rambosk; and Aysegul Timur, PhD, senior vice president of academic affairs and dean of the Johnson School



of Business at Hodges; and Ms. Kerskie.

CenturyLink is title sponsor of the luncheon, and additional sponsorship opportunities are available.

Tickets are \$45. Reservations are required. Visit www.hodges.edu/identity to sign up online. For more information, call Ms. Kerskie at 598-6281 or email ckerskie@hodges.edu. ■

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BEHIND THE WHEEL

The new Continental: The old Lincoln we've been waiting for

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It's been more than half a decade since the last proper full-sized Lincoln sedan was available. For some of us in Florida, that was too long.

Sure, the last large Lincoln, the Town Car, was so prevalent in retirement communities that it became a stereotype. But is that a bad thing? Sizable, comfortable and with plenty of flair, a large Lincoln was the ultimate symbol of showcasing a life of hard work.

Now it's all back for a new generation.

The 2017 Lincoln Continental continues in the tradition of a sizable flagship offering, but has replaced much of its early-bird-special reputation with something much more chic.

Floridians should take particular pride in this car, because we helped launch the original. Edsel Ford had the first Continental built in 1939 for his personal one-off car to drive at his Florida vacation home. All of his well-heeled friends liked it so much that he put it into limited production.

The Continental was the top stand-



alone brand, the highest name in the Lincoln hierarchy, for more than four decades. The moniker lost some luster when used on more moderately sized luxury machines from 1982 to 2002, but the styling of the brand new 2017 car is out to capture the old magic.

The rounded fenders evoke memories of Mr. Ford's first-generation car. The well-defined creases feel inspired

by the Mark II coupe, one of the most expensive cars of the 1950s. The chrome beltline recalls the iconic suicide-door fourth-generation model.

But this Continental is also out to create its own legacy, with plenty of thoughtful design touches to inspire future generations, like the well-integrated door handles and the way the headlights do a little dance to greet whoever is holding the smart key.

Inside, Lincoln continues its recent tradition of individual controls for most features. It doesn't rely on joysticks or mouse pads to consolidate interior settings, which can make some customers feel like they are getting a technology overload. But even with plenty of buttons and knobs, the presentation is clear, precise and premium.

The new Continental starts out at \$45,645, which is not cheap, but there's a lot included for the money: Power front seats, a digital gauge panel, active interior noise cancellation, touch screen infotainment system, dual-zone climate control, soft-touch materials and limousine-like rear seat space are all standard.

Plenty of options are offered in Lincoln's rebuilt image of its flagship Continental, including technology features such as adaptive cruise control, lane-hold assistance and a 360-degree camera system. And because it's aimed to offer the best luxury, there are seating options like the "Perfect Position" 30-way power chairs up front. There's also a rear-seat package with power adjustments as well as heating and cooling.

The highest trim in Lincoln's hierarchy is called Black Label, but ironically, the upgrade's best feature is an exclusive color called Rhapsody Blue. The medium dark hue is a callback to an almost lacquer-like shine on Lincolns from decades ago, which adds to the car's timeless presence. Black Label is also the only way to get the coordinating Rhapsody Blue leather interior. When ordered together, the total package that makes the Continental feel quite European.

A Continental Black Label edition starts at \$64K, but be careful. This top trim, plus the luxury options we've mentioned, creates a car that's quickly approaching \$75K. That kind of money buys plenty of loaded large sedans from the likes of BMW, Mercedes, Lexus and Jaguar.

But the Continental isn't out to com-



pete directly with those vehicles. While European and Japanese luxury machines often focus on creating that dynamic feeling of a full-size sports car, the Continental remembers that many traditional Lincoln customers put a comfortable ride at the top of their list. Special attention has been paid to make this a smooth cruiser, and the trio of available V6 motors (two of them turbocharged) is geared to be confident but not all-out speed demons.

Recognizing that its customer base has changed over the years, Lincoln combats the old land-yacht stereotype with some of the sharpest steering ever to come from this brand. Plus, the all-wheel-drive models have rear-wheel torque vectoring (individual variable wheel speeds) for tighter handling.

The total effect is a modern car that lives up to its premium and comfortable heritage.

And since it was South Florida that stimulated the first Continental, we can particularly rejoice that the new car revives the spirit that inspired folks to beg Mr. Ford for one all those generations ago. ■

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Women of Initiative nominations open

The Women's Foundation of Collier County, a fund at the Community Foundation of Collier County, is accepting nominations for the 2018 Women of Initiative. Each spring, the Women's Foundation honors 10 local women who, through their leadership styles, are an inspiration to all women seeking to make a difference through philanthropy and civic engagement.

The deadline for online nominations is 5 p.m. Oct. 1. To be eligible, candidates must meet the following criteria:

- Be an active volunteer in Collier County. The emphasis is on volunteerism, leadership and philanthropic efforts.
- Has held various leadership roles with nonprofit organization(s) in Collier County.

tier County.

■ Made meaningful contributions through volunteerism and participation outside of their current and/or past employment.

■ A nominee can reside outside of Collier County, but the greatest emphasis of her leadership and work has to benefit Collier County.

Access the 2018 Women of Initiative nomination form and all instructions at www.wfcollier.org.

Nominations will be reviewed by a committee of the Women's Foundation of Collier County. The winners will be introduced at the foundation's Power of the Purse event on Dec. 1 and will be honored at the Women of Initiative awards luncheon on April 6, 2018. ■

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HEALTHY LIVING



Free session to help cope with post-Irma stress

David Lawrence Center welcomes anyone suffering emotional and psychological impacts of Hurricane Irma to a free support group meeting from 5:30-7 p.m. Thursday, Sept. 28, in the upstairs training room at the DLC campus at 2806 Horseshoe Drive. Individuals are encouraged to share their experiences and connect with others struggling while gaining valuable insights about how to cope with a natural disaster.

"Not all of the damage of Hurricane Irma is visible to the naked eye," CEO Scott Burgess said. "Natural disasters are traumatic, sudden and overwhelming. Oftentimes, they leave survivors feeling helpless, shocked, depressed, anxious and alone. This small gesture is David Lawrence Center's way of giving back to the community that we are here to help and serve."

For more information, call 455-8500 or visit DavidLawrenceCenter.org. ■

Plastic surgeon holds breast implant event

Plastic surgeon Kent Hasen and a Natrele breast implant representative invite women to "The Breast Experience" from 5:30-7:30 p.m. Wednesday, Oct. 4, at Dr. Hasen's Aesthetic Plastic Surgery & Med Spa of Naples, 3699 Airport-Pulling Road. Attendance is free, but space is limited and RSVPs are requested. Call 262-5662 or email april@DrHasen.com. ■

Emergency-room interventions shown to be effective in reducing suicide

NATIONAL INSTITUTES OF HEALTH

Three interventions designed for follow up of patients who are identified with suicide risk in hospital emergency departments save lives and are cost effective relative to usual care. A study led by researchers at the National Institute of Mental Health modeled the use of the approaches in emergency departments and found that all three interventions compare favorably with a standard benchmark of cost-effectiveness used in evaluating healthcare costs. NIMH is part of the National Institutes of Health.

The Centers for Disease Control and Prevention reports that suicide is the 10th leading cause of death in the United States; 44,193 people died by suicide in the United States in 2015, the most recent year for which statistics are available.

One approach to reducing the suicide rate is to direct prevention strategies at high-risk groups or settings, such as emergency departments, where more than 500,000 people receive treatment each year for self-harm injuries.

Research has found several emergency department-based interventions to be effective in preventing post-emergency suicide attempts, but none has been widely disseminated or adopted yet. They are:

■ Postcards: Hospital staff mail follow-up postcards each month for four months to all patients identified as at-risk, and then every other month for a total of eight cards.

■ Telephone outreach: One to three months after discharge, hospital staff call patients to offer support and encourage engagement in follow-up treatment.

■ Cognitive behavioral therapy: Hospital staff connect patients to a suicide-focused cognitive behavioral therapy program.

Each of these interventions has been tested via randomized controlled trials and found to reduce patients' suicide risk on the order of 30 to 50 percent. The current study extends this prior research by estimating the cost-effectiveness of these interventions, relative to usual care. The investigators carried out Monte Carlo simulations, a method of evaluating the possible consequences of an action when many unpredictable factors could affect the outcome.



The investigators modeled a roughly yearlong period following the arrival of patients at an emergency department. The chain of events they considered encompassed entry of the patient to an emergency department, screening for suicide risk, emergency department-based treatment or hospitalization and outcomes. It could also include additional visits to the emergency department, if the person considered or attempted suicide again during the follow-up period.

The investigators estimated the cost of each intervention by combining information on health services reported in previous clinical trials and national rates for medical procedures, emergency department visits and hospitalizations.

Relative to usual care, the use of postcards both reduced suicide attempts and deaths and slightly reduced health-care costs, making it a "dominant" intervention in terms of cost-effectiveness. Telephone outreach and cognitive behavioral therapy reduced suicide attempts and deaths while increasing health-care costs slightly, the former by \$5,900 and the latter by \$18,800 per additional life-year saved. A commonly used benchmark for cost-effectiveness—the amount a society

is willing to pay for the benefit accrued by a health care procedure—is \$50,000 per additional life-year. And recent research suggests that that amount is conservative—that is, our society is willing to pay considerably more per life-year.

A recent study reported that screening all those (18 and older) entering an emergency department for risk of suicide, regardless of the reason for the visit, nearly doubled the rate of identification of those at risk. The model suggests that universal screening of patients could substantially increase the public health benefits of implementing the prevention strategies modeled in this study.

"Suicide risk is relatively common among people who seek care from a hospital emergency department," said lead investigator Michael Schoenbaum, Ph.D., senior advisor for Mental Health Services, Epidemiology and Economics in NIMH's Division of Services and Intervention Research. "It's really important for us to identify better ways to reduce suicide risk in this group and to implement those widely."

The NIMH report was published in the Sept. 15 issue of the journal *Psychiatric Services*. ■

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Neighborhood Health Clinic opens doors for doctors displaced by Hurricane Irma

SPECIAL TO FLORIDA WEEKLY

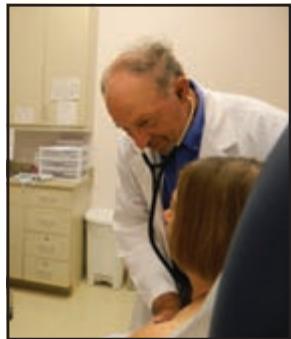
In addition to reopening to its clients on Monday, Sept. 18, the Neighborhood Health Clinic, a nonprofit, volunteer-driven organization providing Collier County's working, uninsured adults with quality medical and dental care, began providing space for area doctors impacted by Hurricane Irma.

"Since we opened our doors in 1999, we've been dedicated to providing hope and healing to those in need in Collier County," explained CEO Leslie Lascheid. "Typically, this refers to patients. However, post-Irma, it means sharing our space with local medical providers who still do not have power."

"Irma might have devastated much of Southwest Florida, but her impact has united us in a spirit of collaboration and care that will help our community heal."

Cardiologists James Talano and Robert Baily of the SWICFT Institute were provided NHC rooms to see their patients. The clinic also served as the post-Irma office for neurologist Maria Santiago and staff. Exam rooms were made available to physicians who were displaced by Hurricane Irma and who were either NHC volunteers or members of the Collier County Medical Association or a Clinic volunteer.

In the days immediately following the storm, NHC staff and volunteers worked diligently to ensure the medical facility was ready to receive patients and to save the \$2.5 million in donated medication that was nearly lost due to power outages. The clinic received support from community, government and political leaders, as well as citizens who offered a helping hand.



Dr. James Talano of the SWICFT Institute sees a patient in a Neighborhood Health Clinic exam room offered to the institute post-Hurricane Irma.

"We are forever grateful for the kindness shown to us by both our long-time supporters and those new to the clinic," Ms. Lascheid said. "As a community working together we know we will remain 'Naples Strong.'"

About the clinic

The Neighborhood Health Clinic has approximately 250 physicians, 42 dentists, 100 nurses and 300 non-medical personnel who donate their expertise. Supported by 13 fulltime and seven part-time paid staff, they performed more than 26,951 patient procedures in fiscal year 2016 and provided more than 9,900 patient visits with working, uninsured men and women in fiscal year 2016. NHC patients have access to general medical practitioners and also to specialty clinics for complex and chronic conditions and dentists. Basic tests for established patients are conducted in the clinic's onsite laboratory.

For more information about the Neighborhood Health Clinic, including ways to support the nonprofit organization, please call 261-7416 or visit www.NeighborhoodHealthClinic.org. ■

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PET TALES

Celebrate adoption

BY KIM CAMPBELL THORNTON

Andrews McMeel Syndication

Last month we lost our little Chihuahua-Pomeranian mix, Gemma, to cancer. She was probably 16 or 17 years old, so she had a good, long life, but losing an old and beloved dog is always hard on the heart, even when you've had her for only 4½ years. She was not the dog we were expecting when she joined our family, but she soon let us know that she was the dog we needed.

Gemma came to us in January 2013, about two months after the death of our black-and-tan Cavalier, Twyla, who collapsed and died unexpectedly during a visit to my parents. That left us with only one dog, 6-year-old Harper. When we returned home, I told my friend Maryanne Dell, with Shamrock Rescue Foundation, which pulls and places dogs in shelters at risk of euthanasia, that we could foster a dog for her. She brought us Gemma.

This tiny dog — she weighed in at 6 pounds — walked into our lives and quickly took over, despite her unprepossessing appearance. She had a large bare patch on her back, and the rest of her fur had been trimmed short.

She had a mouth full of bad teeth, all of which were removed except for a couple of fangs. The shelter estimated her age at 12 or 13 years. By the time we'd had her a few months, though, she could have been a



Gemma packed a lot of love and happiness into a tiny body.

poster dog for shelter adoption.

Except for a brief squat beneath our bird's cage to mark her new territory, Gemma turned out to be perfectly house-trained.

Despite her age, she set a rapid pace on our walks around the block. Sometimes she went so fast that I had to break into a jog to keep up with her. She demanded to go to nose work class with Harper and me and turned out to excel at the sport.

Once it grew out, her coat was long and flowing. It was clear she was used to living in a home where she was spoiled, because she insisted on sleeping under the covers. I fought it for a while but eventually her persistence won out.

I hoped that Gemma would be one

of those tiny dogs that live into their 20s, but her disease came on suddenly, and she was 2½ weeks later.

I can't think of a better way to honor her special personality than to spread the word about ways to help shelter dogs.

■ Foster a dog. That was originally the plan with Gemma, until she informed us she was staying, so that's a risk. After we adopted Gemma, we fostered another dog a few months later. His name was Kibo. Now he's our Keeper. Yes, we were foster "failures" twice in less than a year.

■ If you can't run the risk of being a foster failure, help in other ways. Rescue groups that pull dogs from shelters often need help transporting the dogs to their foster or adoptive families. Donations of dog food, other pet supplies or money to be used as needed are also welcome. Check to see if your local shelter or favorite rescue group has a wish list on Amazon.

■ Spread the word about adoptable dogs through social media. Petfinder suggests posting on Facebook or Twitter that October is Adopt a Shelter Dog Month, or you can share a post about a different adoptable dog every day of the month.

■ If you can adopt a dog, don't overlook one with a little mileage. The love you'll get back is everlasting, even if the dog isn't. ■

Pets of the Week



>> **Belle** is a quiet and friendly 3-month-old Chihuahua mix who weighs just over 3 pounds. She loves to play and is eager to learn.



>> **Elvis** is a gentle and handsome 5-year-old chocolate Labrador retriever mix who lost his home through no fault of his own. He knows his basics, is easy to walk and will make a wonderful family dog.



>> **Greybo** is a laid-back 8-year-old domestic shorthair who loves being petted and cuddled. He has tested positive for Feline Immunodeficiency virus, which only affects cats and is not easily passed between cats. Greybo needs a special home that will give him the loving care he needs.



>> **Thumbalina** is a beautiful, blue-eyed 7-month-old domestic shorthair whose front paws are polydactyl. She's a lovely lap cat and will make an awesome companion.

To adopt or foster a pet

This week's pets are from **Collier County Domestic Animal Services**. Adoption fees for cats range from \$20 to \$60 and dogs from \$30 to \$80. Fees include sterilization surgery, vaccinations, pet license, ID microchip and a bag of food. Visit DAS at 7610 Davis Blvd. from 11 a.m.-6 p.m. Monday-Saturday. Adoptable dogs and cats from DAS are also at For Footed Friends in Marquesa Plaza on Livingston Road from 11 a.m. to 2 p.m. the first Saturday of every month. For more information, call 252-7387 or visit www.colliergov.net/pets. ■

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I wanted to meet Anderson Cooper and get a selfie with him, I really did — but I was too busy stuffing my face with hurricane food.

The silver fox, in all his handsome glory, was wearing his signature tight, black disaster T-shirt, highlighting his perfectly sculpted biceps, as he broadcast live on CNN just two blocks from my condo. It was the day before Irma hit Florida and conditions in my neighborhood were minimally cloudy and windy — I could have easily changed out of my pajamas and taken the 10-minute walk to get a selfie with "Coop." But I wasn't willing to put down the jar of peanut butter I was eating.

I wasn't the only one stress-eating up a storm. I've commiserated with several friends who are still trying to get rid of their recently acquired hurricane hips.

For me, it started in the days before Irma, when I was madly dashing through the aisles of Publix for survival supplies. When meteorologists on the Weather Channel are warning you that a Category 5 hurricane is headed straight for your front door, your sense of good judgment can become cloudy.

For instance, when I saw that the battery aisle was empty, I supplemented by putting three packages of Double-

Stuffed Oreos in my cart — Oreos wouldn't power a flashlight, but they could soothe my fear of the dark.

When I saw a woman dash by me pushing a cart filled with Cap'n Crunch cereal, I assumed she must know something about hurricane recovery that I didn't — so, I stocked up on Cap'n Crunch.

Surely all this sugar would keep my energy up in case I needed to clear debris from my yard — then I remembered that we live in a condo and that we don't actually HAVE a yard, so I decided to descend upon the canned meat aisle because protein is filling. How I reasoned in my panic that I'd need 12 cans of Vienna Sausages, I will never know.

Then, suddenly, post-Irma popcorn sounded like a good idea, so I tossed several boxes of Orville Redenbacher's Extra Butter in the cart — it wasn't until I was putting it in my pantry that I realized that if our electricity died, our microwave wouldn't work.

Clearly, I was afflicted with hurricane brain.

Anxiety and a kitchen filled with end-of-the-world rations is not a good combination.

It's fortuitous that I quit smoking seven years ago, because otherwise I would have gone through a carton of cigarettes within a few days. Instead, I ate — and ate and ate.

Every time I turned on the TV to see locals boarding up their windows, I grabbed an Oreo; whenever I got a



COURTESY PHOTO

While the author was eating all her hurricane food, her friends Barbara German and Christal Riddle-George got a selfie with Anderson Cooper.

claims.

And it's true — I was spooning Jiff Crunchy Peanut Butter out of the jar and into my mouth while wearing elastic-waist pajamas at 3 in the afternoon as I watched Anderson on national TV, just a short stroll from my building.

Too lazy, stressed and stuffed to move — I put a plea out to my Facebook friends to get selfies with Anderson — and quite a few did.

While many of my pals admitted to eating most of their hurricane food before the actual hurricane, they also reported that they took off the extra Irma pounds by clearing their yards and streets in the aftermath, sweating with no electricity and burning calories due to post-storm stress.

As for me, what's left of my hurricane snacks are bagged up and ready to be donated to an area food bank as I try to motivate myself to get back into the gym. And while I regretfully missed my selfie opportunity with Anderson Cooper, I hope never to see him and his rock-hard biceps in my neighborhood ever again. ■

— Ciao for now, my lovelies! Stay tuned for another divalicious diary entry next week...

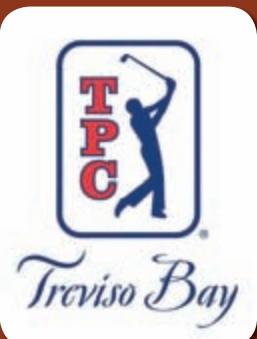
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RSVP for our exciting event list planned for September!

**Holocaust Guest Speaker
Rosette Gerbosi**

September 20: 1:30 p.m.
Join us for a poignant, heartrending afternoon as guest speaker Rosette Gerbosi shares her incredible story of surviving the Holocaust.

**Old Fashioned
Barn Dance**

September 21: 5:00 - 8:00 p.m.
Join us for an evening of western fun! You bring the spurs (or hat) and we'll provide the supper and spirits.

Senior Service Seminar

September 22: 1:30 p.m.
Todd Truax presents an information seminar on the Senior Services that are available in Collier County.

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BUSINESS

A22 |

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WEEK OF SEPTEMBER 28-OCTOBER 4, 2017



New on the Job

Tips can help interns stay focused, humble and passionate while doing 'grunt' work

SPECIAL TO FLORIDA WEEKLY

YOU LANDED A GREAT INTERNSHIP and couldn't wait to get started. But as it turns out, it's not as glamorous as you thought it would be. In fact, most of your time is spent on menial tasks like picking up the coffee and running errands.

It might seem like the work you're doing doesn't really matter. But CEO, entrepreneur and interning expert Emily White says your ho-hum responsibilities

are more important than you think.

"Don't be discouraged if your internship workload seems less exciting than you expected," Ms. White, the cofounder and CEO of Whitesmith Entertainment and the author of "Interning 101," advises all interns out there in offices of all kinds. "You are an essential part of the team, even if your biggest challenge is taking out the recycling on time."

"And believe it or not, you really could learn a thing or two from the grunt work you're asked to complete."

A thought leader in the entertainment

SEE INTERN, A23 ▶

Small Business Administration opens disaster loan office

The U.S. Small Business Administration has opened a Business Recovery Center in Collier County to help businesses impacted by Hurricane Irma. SBA representatives there can provide information about disaster loans, answer questions and assist businesses in completing the SBA application.

The center at the Naples Accelerator, 3510 Kraft Road, is open from 9 a.m. to 6 p.m. Monday-Saturday.

"The SBA is committed to facilitating economic recovery in this disaster," said Frank Skaggs, director of SBA's Atlanta field operations center for the east region. "We want area businesses to have a resource where they can meet individually with SBA representatives and find out how a low-interest disaster loan can help them recover."

Local business owners might also

want to consult with a local SCORE or Small Business Development Center counselor for help with recreating business records, preparing financial statements and applying for an SBA disaster loan at no cost.

The SBA offers low-interest, long-term disaster loans for physical damage and working capital. Nov. 7 is the deadline for applying for loans to cover physical damage due to Hurricane Irma; June 11 is the deadline for applying for a loan necessitated by economic injury.

For more information, call the SBA at 800-659-2955 or send an email to disastercustomerservice@sba.gov. Applicants can apply online via SBA's secure website at <https://disasterloan.sba.gov/ela>.

Loan applications can be downloaded from www.sba.gov. ■

Entrepreneurs can make a pitch to present at November program

SPECIAL TO FLORIDA WEEKLY

Does your company have what it takes to win the fourth-quarter VenturePitch Southwest Florida? The VenturePitch series is part of Tamiami Angel Funds' initiative in partnership with the Greater Naples Chamber of Commerce to build a strong entrepreneurial ecosystem from Naples to Sarasota.

Applications are being accepted now for companies to make presentations at 4Q2017 VenturePitch Southwest Florida. Applicants must be in Southwest Florida and cannot have raised more than \$1 million in total. They must have been in business less than two years and be either pre-revenue or in the early

months of producing revenue. And they must have a scalable business model and a large addressable market.

Deadline for applications is end of business day Friday, Oct. 13. Those chosen to make their pitches will do so on Thursday evening, Nov. 9, at the Conservancy of Southwest Florida.

The first-place winner of 3Q2017 VenturePitch Southwest Florida was BooqSmart (www.booqsmart.com), a booking platform for online career and job-training classes that works much like Travelocity and Expedia do for airlines and hotels.

For an 4Q2017 VenturePitch application, visit www.tamiami-e.co. ■



MONEY & INVESTING

The Fed's latest moves should serve as a wake-up call for us all

ericBRETAN

estaterick@gmail.com



One of the most famous quotes about successful communications is attributed to the Greek philosopher Aristotle: "Tell them what you are going to tell them. Then tell them. Then tell them what you told them."

Janet Yellen and the Fed have tried to follow this advice over the last year as they have telegraphed to the investment community in no uncertain terms their plans for interest rates and its massive balance sheet. Finally, last week the Fed began to enact some of these market-moving strategies.

So what did the Fed announce and what effect will it have on the markets?

To understand the latest move we first must go back to the financial crisis and remind ourselves of the "extraordinary" measures employed by the Fed to stabilize the markets. It first cut the short-term rate, the rate it has direct influence upon, to basically zero. Then, wanting to cut long-term rates, it did so by aggressively buying medium- and long-dated bonds, reasoning that historically low interest rates would spur both corporate spending on new plants and equipment as well as consumer spending on high-value assets like homes and cars.

Today, the economy is much stronger and financial markets are at all-time



highs. As a result, the Fed indicated earlier this year that it would begin to reverse its bond-buying program and continue increasing short-term rates. The Fed currently owns \$4.5 trillion worth of bonds and keeps that number constant by buying more bonds with the money it receives when any bonds in its portfolio mature.

Last week it announced it will start to shrink its massive bond portfolio by \$10 billion per quarter starting next month by buying fewer bonds that mature. This number will rise consistently so that by

this same time next year, the Fed will be decreasing the amount of bonds on its balance sheet by \$50 billion per quarter — not an insignificant sum of money.

In addition, the Fed announced it anticipates raising short-term rates one more time this year, three times next year and two more times in 2019.

Even though Ms. Yellen has warned the market every time she had an opportunity that these changes were coming, some analysts were still surprised by the recent announcements believing that low infla-

tion numbers would force the Fed to adjust its plans. As a result, rates increased across the board on last week's release.

Beyond the immediate rate move, the dollar also rose against most world currencies. Gold fell as the opportunity cost of owning the non-interest bearing metal increased. Bond prices fell along with stocks that act like bonds, such as REITs and Utility companies.

One sector that benefited from this was bank stocks, whose profitability should increase along with rates.

The ramifications of this move by the Fed will affect more than just a few stock sectors. Anyone who has credit card debt, auto loans, an adjustable-rate mortgage or any other floating rate debt will be affected as the Fed continues to "normalize" interest rates. All levels of government will also feel the pinch, as a larger portion of their budgets will have to be allocated to debt service.

On the flip side, savers could finally begin to see returns on bank products start creeping up.

All in all, the recent Fed move should be a wake-up call to us all, forcing us to think about how our business and personal finances will be affected in a higher rate environment. ■

— Eric Bretan, the co-owner of Rick's Estate & Jewelry Buyers in Punta Gorda, was a senior derivatives marketer and investment banker for more than 15 years at several global banks.

INTERN

From page 22

industry with business locations in New York and Los Angeles, Ms. White credits her early success to the internships she did during college. Here are six of her tips to help interns stay inspired and at the top of their game throughout an internship experience.

■ Pay attention to the little things
- If you're asked to get coffee and there are certain details involved, do it perfectly. Although this is a cliché task, companies start interns out with level-zero tasks. Why? They want to ensure that you can do what is asked of you, down to every detail. If you mess up your supervisor's coffee, how can they trust you with higher-level details?

Her own company starts interns out with database entries, Ms. White says. "We clearly state in our handbook to copy and paste data entries so errors are not made. When we go to grab a contact and pitch a client and get a bounce-back, we know that the intern didn't take the task seriously, she says. "Additionally, that sloppy entry might result in a bounce-back hours later, when it's the end of the day. I prefer to pitch people on Tuesdays. On Wednesdays, I'm often out at meetings. Due to the sloppy entry, the pitch might not go out for the client until a week later. The lesson here: Small details are really important."

■ See the big picture - No matter your task, do it to the best of your ability. Don't be above anything. Everything you do should be taken seriously, no matter how trivial it seems.

"To stay focused on even the most basic tasks, think about how your task fits into the big picture of the company," Ms. White says. "I guarantee that everything you do has real impact and plugs into the overall success of the company."



■ Use your downtime effectively

- Many interns are surprised when they aren't given much to do. But it's OK. You still have a chance to learn something important. Listen, look and observe all that is going on around you. You'll find out what to wear, pick up industry terms and learn how to behave in an office setting. "This is crucial information that you literally cannot learn in college," she says.

■ Be present (outside of regular work hours)

- Whenever possible, say yes to attending any industry or company events you are invited to. You want to show your new colleagues your passion and can do so simply by showing up. If you're not invited, find a quiet moment to ask your supervisor if you can attend and help out in any way. And once you're there, don't forget to help out.

An important piece of advice for any work event: No matter your age, not drinking at work functions is always the best

option, Ms. White says. "Be the sober person who takes it all in, learns as much as possible and remembers everyone's names." This is a good rule of thumb even when you're not an intern, she adds.

■ Think it through - Before asking questions, try figuring out a task on your own first. A lot of the time, most of the information you need is already there or can be found by simply looking it up. You will feel a greater sense of accomplishment for tasks you were able to complete by yourself. Ask your supervisor only when you are truly stumped.

And when you need help, Ms. White advises, "Wait until late in the day or a quiet moment to ask your supervisor. Don't ask for help first thing in the morning or the middle of the day when your supervisor is most likely slammed." Such mindfulness and awareness of time will get you far, she promises.

■ Take care of yourself

- When you're

tired mentally or physically, it can be hard to stay focused and do your best work. Ms. White suggests trying meditation and/or exercising before going into work to help ensure you're fully energized and focused to tackle all tasks to the best of your ability.

"Also, try to get as much sleep as possible," she says. "This will keep your mind sharp and help you to stand out above and beyond all."

Grunt work is good work

The most important lesson to take away, Ms. White says, is that all internships are priceless opportunities despite the inevitable grunt work.

"You're not going to take over the company overnight, but this is your chance to develop a rock-solid work ethic and learn everything you can about your industry. If you can show your supervisors and coworkers that you're quick, smart and conscientious, you'll ace your internship and walk away with a great reference, a set of contacts in the industry and maybe even a job offer." ■

— Emily White launched her first company, Whitesmith Entertainment, with business partner Keri Smith in 2009. Based in New York and Los Angeles, the company has overseen the careers of countless musicians and comedians to global acclaim, resulting in Grammy-nominated albums and Emmy Award-winning writing. Whitesmith expanded into sports in 2012. Ms. White also co-founded tech startup Dreamfuel, which supports athletes and has received press in Fast Company, Forbes, Bloomberg and more recognizing its innovative work.

She sits on the boards of Future of Music, CASH Music, The David Lynch Foundation Live and SXSW. She also serves on the education committee of The Recording Academy's New York chapter and on the artist advisory council for Pandora. "Interning 101" is her first book.



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Life Changes Mean Tax Changes

After celebrating or mourning various life changes, you need to tend to the tax changes they may bring about. Fail to do so, and it could cost you.

With any new job, fill out that W-4 form carefully, lest you end up having too much or too little money withheld from your paycheck. If you have substantial other income, such as interest and dividends, adjust the withholding accordingly. If you're paying off a mortgage or student loans, or are otherwise able to itemize deductions, you might adjust your withholding allowances upward to reflect your lower expected taxes.

If you're changing jobs, try not to cash out your 401(k) account. Instead, you can transfer those retirement assets to a traditional or Roth IRA, where they can keep growing for you and where you can control the investments.

When you get married, revise your W-4 withholding status immediately. Many couples get whacked with the "marriage penalty," where, if both spouses work, they may pay more in taxes than two single people with the same incomes. Come

tax time, run the numbers to see if it's best to file your returns separately or jointly.

Divorcing? Again, adjust your withholding to reflect your new filing status. With the splitting of marital assets, your other income (such as interest and dividends) might change, and you may have less or no mortgage interest to deduct. Assets will also be divided, and the tax impact will follow the person who retains the property. Forced sales of assets might generate capital gains. Alimony is generally taxable to the person receiving it, and deductible by the person paying it, but child support is neither taxable to the recipient nor deductible by the payer. Your filing status is based on your status on the last day of the tax year.

There's much more to know about these and other life changes (such as adoptions, unemployment, etc.). To learn more, you can visit fool.com/taxes or irs.gov. The IRS website even sports a W-4 calculator tool to help you. Better still, consult a tax pro. ■

My Dumbest Investment

Learning the Hard Way

I bought shares of Sirius XM Holdings and Taser International at their highs. I don't think they will ever get where they need to get so I can get rid of them. I paid too much for both, and I just keep holding. Oh well, I'm learning.

— D., online

The Fool Responds: Your story offers several lessons. First off is the importance of patience. Taser, which has been redubbed Axon Enterprise, is still underwater for you, but Sirius is up about 23 percent as of this writing, since you wrote to us. Stocks rarely behave exactly as they're expected to.

Next, don't think so much about a stock's highs or lows. A stock that has fallen to a 52-week low can still fall further, while a stock that has doubled or tripled can still keep rising — over the short or long term. It's more helpful to try to figure out what a given stock (one tied to a healthy and growing company) is really worth and then aim to buy when it's undervalued. That way it will be more likely to rise in value than to fall.

Finally, if you have little faith in any holding, unload it — no matter whether that will deliver a gain or loss. Whatever money is left in it can be redeployed into a stock in which you do have a lot of confidence. ■

Last week's trivia answer

Few people know my name, but my chips are very likely in your smartphone, cable box and other devices. I'm the product of mergers and spinoffs, and for more than 50 years I have been tied to Hewlett-Packard, Agilent, AT&T, Bell Labs and Lucent, and I'm the product of a 2016 acquisition by Avago Technologies. I or my predecessors introduced the first LED dot-matrix displays in the 1960s and launched the first Wi-Fi/Bluetooth/FM combo chip for mobile phones in 2007. I have shipped more than a billion optical mouse chips. My market value recently topped \$100 billion. Who am I? (Answer: Broadcom Ltd.) ■

 Write to Us! Send questions for Ask the Fool, Dumbest (or Smartest) Investments (up to 100 words), and your Trivia entries to Fool@fool.com or via regular mail c/o Florida Weekly, attn: The Motley Fool. Sorry, we can't provide individual financial advice.

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Ask the Fool

Puzzling Behavior

QWhat could be going on with a company I'm considering investing in? It seems to be doing everything right, as its sales and earnings have been growing at double-digit rates, and it's carrying no debt. Yet the stock keeps falling.

— H.P., Norwalk, Connecticut

AStudy it more closely. Even steep growth rates may be lower than previous levels. Check out expectations, too. If the company and/or Wall Street analysts expect slower growth in the future, that can dampen enthusiasm for the stock, with many people selling shares and thereby depressing its price. Perhaps competitors are fast advancing on the company or questions have been raised about its management or offerings. Remember that investors need to focus on any company's future more than its past.

Then there's the stock price itself. Since the company has been growing briskly, investors may have bid up the stock to lofty heights, well above its intrinsic value, and the price may now be settling back to more reasonable levels. Always look at a company's big picture.

QCan you explain what Warren Buffett's mentor, Benjamin Graham, meant when he said, "In the short run the market is a voting machine. In the long run it's a weighing machine"?

— K.T., Carson City, Nevada

AGraham was pointing out how from day to day, the stock market reflects the popularity of various stocks and the psychology of investors. Investors "vote" by buying and selling, sending prices up and down. Over the long run, though, the popularity contest fades away and value is what matters. Stock prices ultimately reflect or approach the value of the underlying companies, based on their sales and earnings and their potential growth. Invest for the long term.

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Name That Company

I'm the product of a 2015 megamerger between two companies that trace their roots back to the late 1800s and earlier. Today, headquartered in Pittsburgh and Chicago, I'm the world's fifth-largest food and beverage company, with a market value recently near \$100 billion. I rake in more than \$26 billion annually, with the help of eight brands that generate more than \$1 billion annually. I sport more than 200 brands, including



Jell-O, Velveeta, Grey Poupon, Lunchables, Kool-Aid, Smart Ones, Ore-Ida, Oscar Mayer, Planters, Classico and Maxwell House. I employ people in more than 40 nations. Who am I?

Think you know the answer? We'll announce it in next week's edition. ■

The Motley Fool Take

A Pfine Idea

The world's leader in prescription drug sales, Pfizer (NYSE: PFE) covers a lot of ground with its product lineup, from top-selling pneumococcal vaccine Prevnar 13 and epilepsy fighter Lyrica to treatments such as cholesterol lowerer Lipitor and erectile dysfunction drug Viagra.

Pfizer has been the poster child for the patent cliff, that period of time immediately following the loss of patent protection on a lucrative drug. Lipitor had once generated as much as \$13 billion annually, but it has since seen 85 percent of the drug's revenue wiped out as generics hit the market.

Still, Pfizer has a deep portfolio of drug candidates in its pipeline that should usher in a new period of prosperity. As of Aug. 1, it had 99 ongoing clinical-stage

trials and registration reviews, including 32 late-stage studies. Its advanced breast cancer drug Ibrance has already posted more than \$1.5 billion in worldwide sales in the first six months of 2017, while sales of anti-inflammatory Xeljanz are growing briskly, too.

The stock offers patient investors a dividend that recently yielded 3.6 percent and that has been hiked by 45 percent over the past five years. Loss of exclusivity for legacy drugs remains the most significant challenge for Pfizer, and declining sales from these drugs will continue to weigh down its growth. Still, though, Wall Street expects Pfizer to grow earnings by close to 6 percent annually over the next few years. ■



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ON THE MOVE

Board Appointments

Friends of Rookery Bay announces the following officers and new and continuing board members for the 2017-18 year. **Paul Tateo** of Horizons Real Estate is president, **Tom Marquardt** is vice president, **Curt Witthoff** of Discovery Education is secretary and **Maria Hayes** of Maria P. Hayes CPA is treasurer. **Milda Vaivada** of Soiree has been elected as a new board member. Continuing board members are **Karyn Capozzo** of Minto; **Ray Carroll** of Carroll & Carroll; **Chris Lombardo** of Woodward, Pires & Lombardo; **Michael Savarese**, FGCU professor of marine science; **Tom Wagon** of First Florida Integrity Bank; and **Sandi Wilson** of The Arlington.

Harry Casimir, co-founder of the Bonita Springs-based digital design firm Atilus, has joined the board of directors of the Florida Gulf Coast University Foundation.

Digital Marketing

Kristen Bachmeier has been named director of operations at the Bonita Springs-based digital design firm Atilus. She replaces co-founder Harry Casimir, who will now focus on his role as the firm's chief technology officer. Atilus clients include Florida Gulf Coast University



BACHMEIER

and Babcock Ranch, the new solar-powered town under construction near Fort Myers. Ms. Bachmeier, who is certified as an expert in Google AdWords, will oversee all departments, from development to budgeting and implementation of marketing strategies for clients. A graduate of Florida Gulf Coast University, she joined Atilus in 2012 as client services manager.

Health Care

Dr. Deborah Glick

has joined Florida Cancer Specialists & Research Institute and is seeing patients in the practice's Naples office at 681 Fourth Ave. N. and its Bonita Springs office at 9776 Bonita Beach Road SE. Dr. Glick graduated from the University of Pennsylvania and earned her medical degree from Tulane University School of Medicine in New Orleans. She completed an internal medicine residency at Montefiore Medical Center in the Bronx, N.Y., and a fellowship in hematology at New York Presbyterian Hospital/Columbia University Campus in New York City. She has been practicing medical hematology in Florida since 2003. Prior to joining Florida Cancer Specialists, she was an assistant professor in the Department of Medicine, Division of Hematology-Oncology at the University of Miami Sylvester Comprehensive Cancer Center. Most recently she also



GLICK

served as the associate medical director of hematology at the Sylvester Cancer Center in Deerfield Beach. She has been both a principal and sub-investigator in numerous clinical trials.

Professional Advancement

Joe Kramp, senior director of development for the FSW Foundation, has earned the Chartered Advisor in Philanthropy certification. CAP holders have completed coursework that provides an insight into the process of philanthropic planning, including, but not limited to, tax, tools and techniques.



KRAMP

Alex Breault and **Trish Robertson** of the Collier County Supervisor of Elections office have been recognized as Certified Elections/Registration Administrators. They join approximately 1,000 other professionals who have gone through the CERA credentialing process offered through the National Association of Election Officials. The certification is accredited through Auburn University and covers topics ranging from election planning and management to ethics and election laws.



BREAUT

Ms. Breault is the executive assistant to Collier County Supervisor of Elections Jennifer Edwards, and Ms. Robertson is the office's election communications coordinator. The elections office staffs seven employees who have achieved the CERA designation.



ROBERTSON

Marketing

Jeff Koehn has joined the staff at Storm Smart as director of marketing. Mr. Koehn is responsible for developing and implementing an overall corporate marketing strategy, identifying and tracking key metrics, administering market forecasts and influencing the development of new products and services that meet market demand and drive revenue.



KOEHN

A lifelong resident of Southwest Florida, he has 30-plus years of experience in sales and marketing, most recently as partner and publisher at www.CapeCoral.com. He previously spent 12 years at The News-Press, where he held various positions within the advertising department, including the company's first digital sales manager and classified advertising director. ■

Junior Achievement set to honor 2017 Business Hall of Fame laureates

SPECIAL TO FLORIDA WEEKLY

Junior Achievement of Southwest Florida has named Edward Staros, vice president and managing director of The Ritz-Carlton Resorts of Naples, and Mark Wilson, president and CEO of London Bay Homes, its 2017 Business Hall of Fame-Collier County laureates. Mr. Staros and Mr. Wilson will be honored during a dinner and awards ceremony Thursday, Oct. 26, at The Ritz-Carlton Beach Resort.



STAROS



WILSON

This year's event title sponsors are Mutual of Omaha and Mutual of Omaha Bank. Diamond sponsor is Encore Urology and platinum sponsor is Arthrex Inc. Gold sponsors include Barron Collier Companies, BMO Harris Bank, Collier Enterprises, Florida Community Bank, IBERIABANK, Naples Daily News and Stock Development. Some sponsorship packages remain available.

Individual seats are \$250 each. Sponsors also are needed to provide admission for Junior Achievement students at \$125 each.

Additionally, full-page and half-page advertisements are available in the event program book for \$1,000 and \$500 respectively.

To reserve tables, individual tickets or to become a sponsor, call the Junior Achievement office at 225-2590 or visit www.JASWFL.org. Proceeds benefit local Junior Achievement programs.



About the laureates

Business Hall of Fame laureates are recognized as outstanding entrepreneurs who serve as role models for youth through their professional accomplishments and commitment to the community.

Mr. Staros was appointed vice president and managing director of the Forbes Five-Star, AAA Five-Diamond Ritz-Carlton, Naples in October 1999, moving to Naples from The Ritz-Carlton headquarters, where he had served as the brand's vice president of worldwide operations since 1992. Shortly after his arrival to Naples, he oversaw the development of The Ritz-Carlton Spa and The Ritz-Carlton Golf Resort and celebrated their grand openings in April 2001 and January 2002.

As the managing director and vice president, he is responsible for the overall operations of both luxury resorts. Mr. Staros was the third employee of The Ritz-Carlton Hotel Company LLC when it was established in 1983 and is one of the founding fathers of the company.

He sits on the Lutgert College of Business advisory board and the Resort & Hospitality Management advisory board at Florida Gulf Coast University. Through his FGCU involvement, he has played an instrumental role in supporting many academic programs and resources, including the state-of-the-art Herbert J. Sugden Hall, home to the university's hospitality program. Additionally, he appointed The Ritz-Carlton Resorts of Naples to become a founding sponsor of the Naples Winter Wine Festival, and he is an honorary trustee of

the event. The festival funds the Naples Children's Education Foundation, which supports programs to improve the physical, emotional and educational lives of underprivileged and at-risk children living in Collier County.

In addition, Mr. Staros also sits on several local hospitality related boards and is a board member of the Florida affiliate of Fifth Third Bank and Ave Maria School of Law. He holds a bachelor's degree from Florida State University, with a major in hospitality and minor in finance.

A native of England, Mr. Wilson ventured across the pond in 1984, working first in commercial development before transitioning into custom homebuilding with the 1990 founding of London Bay Construction Inc. in Southwest Florida, where he serves as the president and CEO.

For nearly 30 years, he has relied on his business experience and intuition to stay ahead in the region's luxury housing market, introducing new trends in architecture, interior design and building techniques/materials long before other local builders. His unique combination of business and building savvy has propelled London Bay Homes to become one of the top builders and developers in the market. The company was named America's Best Builder by Builder magazine in 2008.

Mr. Wilson's visionary leadership also guided London Bay through the downturn, as he found opportunities to continue to grow the business, build assets and expand its portfolio of services. Today, the company offers the full spectrum of building, development and design services, including an in-house team of interior designers, architects and renovation specialists serving client from Marco Island to Sarasota.

London Bay Homes continues to expand its development operations, by way of its launch of a luxury condominium in Fort Myers Beach, Grandview at Bay Beach, and a large-scale residential project adjacent to the Naples Grande Golf Club.

A noted speaker and philanthropic leader, Mr. Wilson is active in several professional groups and supports numerous community organizations. An active cyclist and fitness enthusiast, he has also created an wellness-focused workplace where the staff have access to a physician specializing in lifestyle health management as well as a dietitian, gym membership and monthly wellness-inspired educational sessions and challenges.

Mr. Wilson earned a bachelor's degree in building and engineering from the University of Manchester and a master's degree from Manchester Business School.

About Junior Achievement

Junior Achievement programs are delivered by corporate and community volunteers and provide relevant, hands-on experiences that give students from kindergarten through high school knowledge and skills in financial literacy, work readiness and entrepreneurship. Today, JA reaches 4.8 million students per year in more than 100 markets across the United States, with an additional 5.6 million students served by operations over 100 other countries worldwide.

Locally, JA of Southwest Florida partnered with more than 150 classroom business volunteers during the 2015-2016 school year to provide more than 8,700 students with JA programs in more than 360 classes throughout Collier, Lee and Charlotte counties. For more information, visit www.JASWFL.org. ■

NETWORKING

Membership Directors Association of SWFL at Wyndemere Country Club



1



2



3

1. Cheri Martin and Danita Osborn
2. Nancy Dagher, Jennifer Gerken and Shannon Mattes
3. Antonia Gresbink and Kathie Pedit
4. Marc Freiburg and Christine Bryant
5. Jennah Liskin and Kacie Shields



Ann Marie
Ashline and
Pat Schulz



4



5

VICKI BAKER / FLORIDA WEEKLY

Florida Weekly welcomes submissions for the Networking photo pages from business events, grand openings, professional association meetings, etc. We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Cindy Pierce at cpierce@floridaweekly.com.

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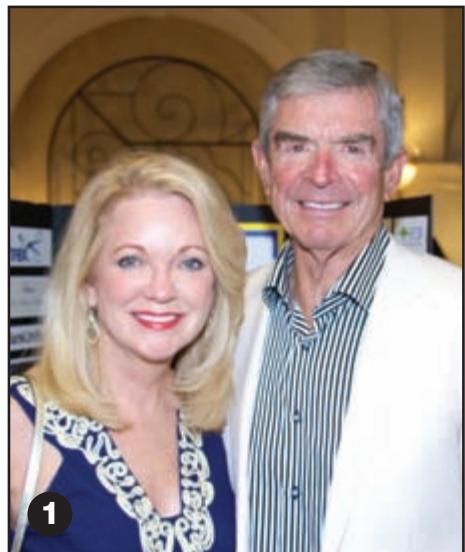


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3. Adele Huttner and John Huttner
4. Niccole Howard, Renee Moisan, JoAnn Lawrence and Howard Isaacson
5. Dorothy Ferguson and Ed Ferguson
6. Monica Ramos, Sherry Bryant, Vicki Baker and Tracy Duhaney
7. Melissa Blazer, Devon Blazer, Rick Gallo and Barb Gallo
8. Erika Klah, Kris Greenberg, Olwyn Kennaugh, Terri Ballo and Rich Ballo

**Russ Burland
and Charlie
McDonald**



MARY KAY MICKIEWICZ / FLORIDA WEEKLY

Florida Weekly welcomes submissions for the Networking photo pages from business events, grand openings, professional association meetings, etc.

We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Cindy Pierce at cpierce@floridaweekly.com.



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COASTAL REAL ESTATE GUIDE

WEEK OF SEPTEMBER 28-OCTOBER 4, 2017

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| B1

REAL ESTATE NEWSMAKERS

Michael Agins has joined Neal Communities as vice president of sales and marketing in the company's south region, which encompasses Lee and Collier counties. He is responsible for all regional sales and marketing efforts and will oversee the design team for the south region. He will have additional responsibilities in the development of condominium communities. Mr. Agins brings more than 12 years of experience in the new home industry to Neal Communities. He grew up in southeast Florida and earned a bachelor's degree in marketing with a minor in sales management from the University of Florida.



AGINS

Lane Boy has joined Cushman & Wakefield Commercial Property Southwest Florida, LLC, as director of real estate. Mr. Boy recently returned to Southwest Florida after several decades in Australia, where he was the CEO of two real estate-related businesses for 20 years, a direct investor in Southwest Florida real estate and the founder of a company that published one of Australia's highest selling real estate magazines. He is a graduate of University of Queensland in Australia and Duke University.

Jamie Bresnahan has been named community sales associate for the Ashton Woods community of Marsh Cove in Fiddler's Creek. Ms. Bresnahan brings nearly a decade of professional sales and marketing experience representing a wide range of products throughout the southeastern United States, Florida and the Caribbean to her new position. She most recently was an area sales manager for Q Drinks, directing all sales and marketing activity for Florida and working directly with the distributor's management.



BRESNAHAN

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Outlooks changing

HOME survey says attitudes about home buying/selling on the rise

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Existing-homes sales have retreated in four of the past five months, but new survey findings from the National Association of Realtors indicate it is not because of a lack of confidence from consumers about buying and selling a home, nor is it based on their views about the direction of the economy and their finances.

That's according to NAR's third quarter Housing Opportunities and Market Experience survey. HOME also found that two-thirds of households think saving for a down payment is challenging, and roughly half of renters expect to pay more in rent next year.

This quarter, there appears to be a revival from renters that now is a good time to buy a home. After dipping to roughly half of renters last quarter (52 percent), the share who believe now is a good time climbed to 62 percent (60 percent a year ago). Overall, current homeowners (80 percent), households with higher incomes and those living in the more affordable Midwest and South regions are the most optimistic about buying right now.

Amidst the steady gains in home values seen in many parts of the country, the share of homeowners that believe now is a good time to sell is also inching higher. Eighty percent of homeowners think now is a good time to list their home for sale (a new survey high), which is up from last quarter (75 percent) and even more so than a year ago (67 percent).

Lawrence Yun, NAR chief economist, says it is great news that homebuyer and seller optimism is advancing, but it remains unclear if it will actually translate to more sales. "The housing market has been in a funk since early spring because of the ongoing scarcity of new and existing homes for sale," he said. "The pace of new home construction has not meaningfully broken out this year, and not enough homeowners at this point have followed through with their belief that



now is a good time to sell.

"As a result," he added, "home shoppers have seen limited options, stiff competition and weakening affordability conditions." Although buyer demand is robust, the disappointing reality is that sales will continue to undershoot their full potential until supply levels significantly improve, he said.

A brightening outlook

More households this quarter (57 percent) believe the economy is improving compared to the second quarter (54 percent) and a year ago (48 percent). Continuing the complete reversal from a year ago, those living in rural and suburban areas were more optimistic about the economy than respondents residing in urban areas. A majority of homeowners and those with incomes above \$50,000 also had a positive outlook on the economy.

The rebound in economic confidence this quarter is also giving households increased assurances about

their financial situation. The HOME survey's monthly personal financial outlook index, which shows respondents' confidence that their financial situation will be better in six months, jumped from 57.2 in June to 62.0 in September. A year ago, the index was 58.6.

"Jobs are plentiful, wage growth is finally showing signs of life, home values are up considerably in the past five years and the stock market is at record highs," Mr. Yun said. The economy is not perfect, he stressed, and growth overall is still sluggish, but the financial picture of the typical household looks as healthy as it has since the recession.

Renters' plans

This quarter, non-homeowners were asked if they expect their rent to increase over the next year and, given their current financial situation, what impact paying more in rent would have

SEE HOME, B15 ▶

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Collier, Lee building industry associations host seventh annual Market Trends

The Collier Building Industry Association and Lee Building Industry Association host the seventh annual home building industry event, Market Trends, on Tuesday evening, Nov. 7, at the Miromar Design Center in Estero.

Randy Thibaut, president and CEO of Land Solutions Inc., will share his market knowledge and news about industry research that will give attendees the tools needed to make decisions that positively impact the Southwest Florida region.

Land Solution, Inc. is a full-service real estate company specializing in the feasibility, development, acquisition and disposition of land and improved properties throughout Southwest Flor-

ida. Mr. Thibaut has been involved in the creation, development, sales and marketing of residential and resort developments throughout the area since 1982. He has more than 30 years of experience in the Southwest Florida real estate industry with residential and commercial sales, development, project management and new home construction. He is a co-founder and board member for Builders Care, a nonprofit organization formed by the



THIBAUT

LBIA to provide construction services at no cost to needy and deserving elderly and disabled homeowners who cannot obtain home repairs through traditional means. He also serves on the LBIA board of directors.

Early registration is encouraged as seats are limited. Tickets are \$35 for CBIA and LBIA members, \$55 for others. For reservations or more information, contact the CBIA by calling 436-6100 or visiting www.cbia.net.

Since it was founded in 1985, the CBIA and its professional members have made a difference throughout the Collier County community through advocacy, education, networking and

philanthropy on behalf of the construction industry. CBIA is one of 800 state and local associations and operates under the auspices of the Florida Home Builders Association and the National Association of Home Builders.

The LBIA represents Lee, Hendry and Glades counties and is comprised of approximately 350 companies involved in every aspect of building and creating a thriving community for a growing Southwest Florida. Its mission is to promote, protect and preserve homeownership, private property rights and affordable housing by advocating for balanced laws, regulation and fees through member education and outreach. ■



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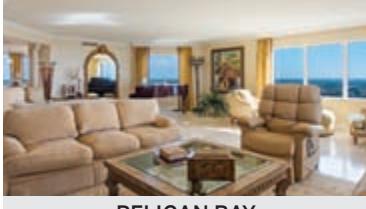
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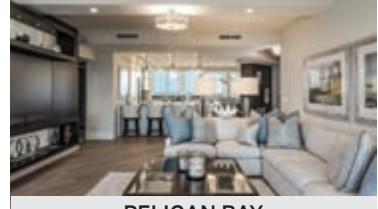
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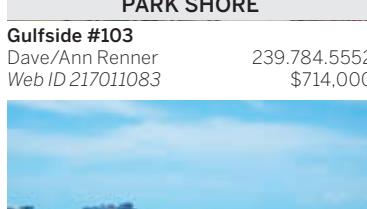
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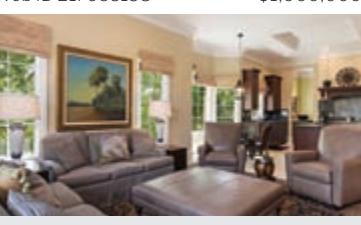
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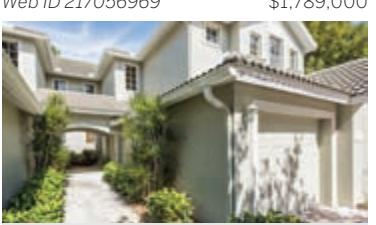
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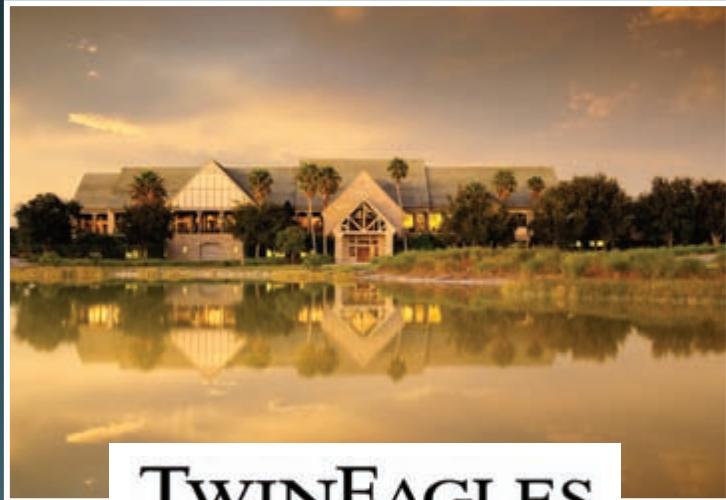
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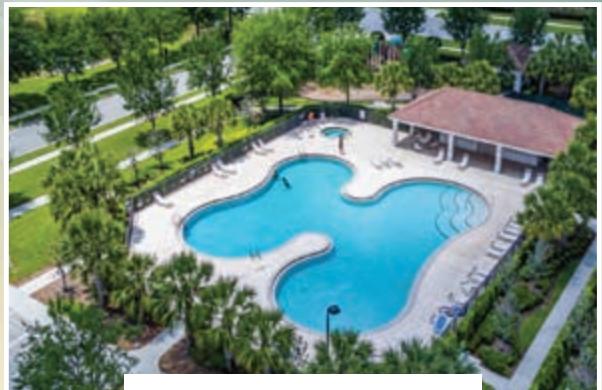
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The Isles of Collier Preserve... where residents celebrate nature and active living

The Isles of Collier Preserve in Naples by Minto Communities is an award-winning master-planned community inspired by nature, informed by historic references to the classic southern coastal architecture of Old Naples, and designed to accommodate an active lifestyle that is connected to nature.

Just four miles east of downtown Naples, The Isles of Collier Preserve provides residents with a stunningly beautiful private world bordered by Rookery Bay National Estuarine Research Reserve, Naples Botanical Garden and Dollar Bay. More than 1,300 acres of the community's 2,400 acres are dedicated to natural habitat and nature preserves connected by a network of recreational trails, nature observation stations, bike paths and waterways for kayaking.

Residents and visitors enter The Isles of Collier Preserve through a gatehouse archway distinguished by a reflecting pool. Next stop for visitors...the Discovery Sales Center, described as more nature center than sales center. A "Neighbors Room" presents displays on neighbors Rookery Bay Reserve, Naples Botanical Garden, and Conservancy of Southwest Florida, among others. A rustic boardwalk encircles a recreated cypress wetland and 14' cypress tree replica. Visitors can take a virtual tour at interactive stations, take an eco-friendly electric boat ride or explore via Minto-provided bicycle or kayak.

■ World-class amenities inspired by Collier history

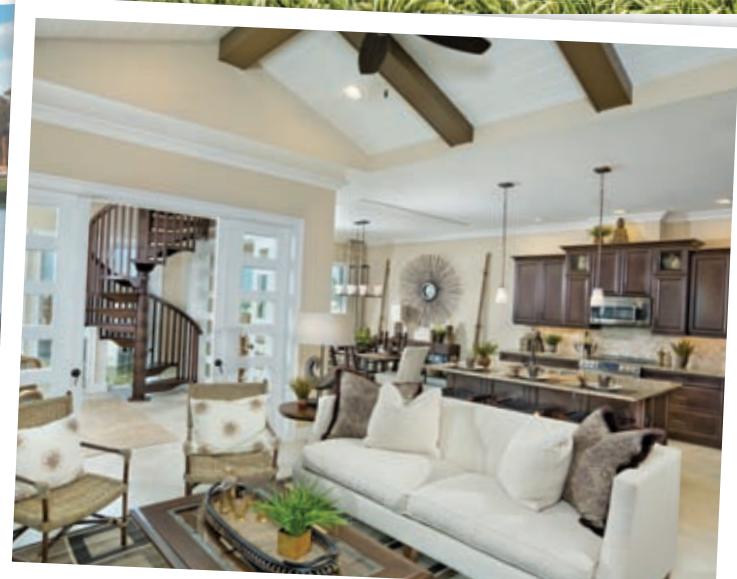
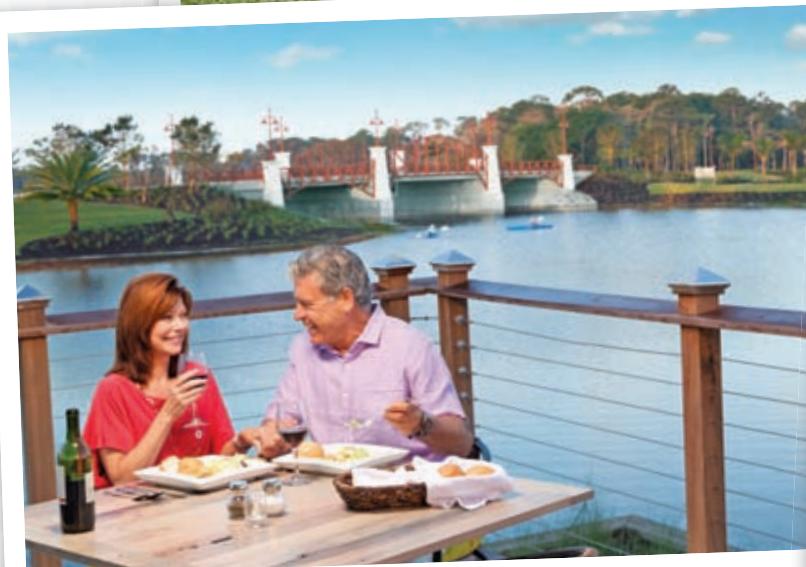
The Isles Club with its inviting coastal cottage style design inspired by the original Naples Beach Hotel built in 1888 is at the community's center. Like the original Naples Beach Hotel, The Isles Club is distinguished by a stylized cupola and large awning-shaded front porch. Residents and friends gather at The Isles Club for dining and social functions, swimming in the resort-style pool and lap pool, tennis, pickleball and workouts in the state-of-the-art fitness center. A lushly landscaped event courtyard, yoga lawn and kayak launch provide additional opportunities for outdoor recreation.

■ Home choices to meet every lifestyle

Minto offers a selection of 43 innovative, energy-efficient home designs at The Isles of Collier Preserve that complement their spectacular natural surroundings and present a contemporary interpretation of classic Florida coastal home styles. Selections include coach homes, villas and single-family homes ranging from the mid-\$300s to more than \$1 million.

For a limited time only, Minto is offering up to \$60,000 in purchase incentives on select move-in ready coach homes and up to \$50,000 in savings on select single-family and villa homes.

The available Orchid Grande two-story coach home is 2,011 square feet under air, and includes two bedrooms, two baths, den, sunroom, two-car garage, private elevator, and water view. It is priced at \$633,610. The Alamanda single-family home includes a pool and spa with a beautiful water view. It is 2,225 square feet under air, with two bedrooms, den, two-and-a-half baths



and two-car garage and is priced at \$763,215. The Dahlia villa home is 1,565 square feet under air with two bedrooms, two baths, den, two-car garage, covered lanai, pool and spa with water view. It is priced at \$534,590.

■ Visit 16 furnished models

Sixteen furnished models include nine single-family homes, four one-story villas, and three award-winning coach homes. Single-family homes range from 2,016 to 4,327 square feet under air, and are priced from the high-\$400s to over \$1 million. Designed for entertaining, homes feature gourmet kitchens with large seating and serving islands, open floor plans, private guest quarters, and luxurious outdoor living areas with nature and water views.

Coach homes include one, two and three story floor plans ranging from

1,621 square feet under air to 2,960 square feet under air, priced from the mid-\$400s to \$600s. All include two-car garages. Two-and-three-story coach homes also include private elevators. Architecturally detailed ceiling treatments, bright, open floor plans, large eat-in kitchens, formal dining rooms and more are among Minto's distinctive luxury touches.

Villas range from 1,565 square feet under air to 1,862 square feet under air, and are priced from the mid-\$300s. Villa homes include two to three bedrooms, plus den or hobby room, great room, dining room, two baths, covered lanai and two-car garage.

■ An award-winning master planned community

A recognized leader in green construction, Minto has won many national

and regional awards for The Isles of Collier Preserve. These include three silver awards from the National Association of Home Builders (NAHB), including the 2016 Best in American Living Award for "Best Mixed Community", the 2017 Nationals Award for "Best Clubhouse", and the 2017 Best in American Living Award for "Best Community Facility".

The Isles of Collier Preserve also received the Grand Aurora Award for Master-Planned Community of the Year from the Southeast Building Conference (SEBC), the largest building industry trade show in the southeast, and the Community of the Year award at the Collier Building Industry Association 2016 Sand Dollar Awards.

Minto developed The Isles of Collier Preserve using its own funding sources, electing not to utilize Community Development District (CDD) funds, and saving homeowners at The Isles of Collier Preserve thousands of dollars in annual assessments.

The Isles of Collier Preserve is located just four miles east of downtown Naples on U.S. 41/Tamiami Trail East. The Discovery Sales Center is open Monday through Saturday, 9 a.m. to 5 p.m., and Sunday, 11 a.m. to 5 p.m. For information on The Isles of Collier Preserve call 888-707-1251 or visit MintoUSA.com. ■

You've waited a lifetime for this *Grande* opening



Moorings Park and London Bay Homes proudly announce the opening of the Sales Gallery which showcases the new collection of Life Plan residences. Moorings Park Grande Lake combines the highest quality healthcare with *Simply the Best®* lifestyle amenities in the area. Enjoy “Private Label Living” in luxurious mid-rise residences with beautiful lakefront vistas. **Prices from \$1.4 million with 70% refundable entrance fees.**

Please join us for an Informational Luncheon
Thursday, October 5th at 11:30 am
Moorings Park Grande Lake
Sales Gallery
7330 Premier Drive, Naples, FL
RSVP by October 2nd by calling 239.919.1620



For information on this new community, call 239.919.1620
7330 Premier Drive, Naples, Florida 34105 | MooringsParkGL.org

DEVELOPED BY



Moorings Park® is a nationally accredited, non-profit, Medicare certified community and the only A+ S&P and Fitch rated life plan community in the country. All dimensions are approximate. Actual gross square footage may vary. All images are conceptual renderings and developer reserves the right to make modifications, including amenities, without prior notice.



PORT ROYAL



OPEN 9/29 - 10/1 1:00PM - 4:00PM

1201 GALLEON DR., NAPLES
 • http://royalshell.me/galleondrive
 • Extraordinary 5 BR, 6 BA Estate, Over 9,700 S.F.
\$13,975,000 MLS 217020067
 Don DeLuca 239.213.9100

NAPLES BAY RESORT



NAPLES
 • Boater's Paradise in the Heart of Naples
 • Furnished 3-Story Townhome w/Private Elevator
\$1,399,000 MLS 217046718
 Dodona & Omela, The Roboci Team 239.776.8123

SHADOW WOOD AT THE BROOKS



ESTERO
 • Rare Panoramic Lake View in Ginger Pointe
 • Natural Gas Fireplace, Large Lanai, Pool/Spa
\$849,000 MLS 217051907
 Greg Lewis, The Lewis Team 239.287.1158

QUAIL WEST



NAPLES
 • Only 1.5 Acre Estate Available in Quail West
 • SW View of Natures Preserve
\$599,000 MLS 217044951
 The Taranto Team 239.572.3078

BORDEAUX CLUB



NAPLES
 • Totally Remodeled 1st Floor Unit
 • All New Appliances Throughout
\$419,500 MLS 217027244
 Liz Appling 239.272.7201

COUNTRYSIDE



NAPLES
 • 1st Floor End Unit, 2 BR + Den, 2 BA
 • Huge Kitchen, Tile & Wood Floors
\$329,900 MLS 217046626
 Liz Appling 239.272.7201

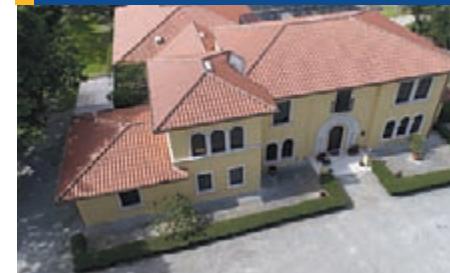
QUAIL WEST



NEW LISTING

NAPLES
 • Built in 2015
 • Sprawling Lakefront, Contemporary Home
\$3,950,000 MLS 217054229
 The Taranto Team 239.572.3078

PINE RIDGE ESTATES



NAPLES

- Mediterranean - Transitional Luxury Estate
- Spectacular, One-of-a-Kind 6+ BR, 7 BA Home

\$3,950,000 MLS 217046134

Vito Bauer 239.777.7080

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Naples/Marco Island, O

North Carolina Locations: Cas
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PARK SHORE



NAPLES
 • Pool Home w/Two Master Suites
 • Quiet Street, Close to the Beach
\$1,250,000 MLS 217043451
 Liz Appling 239.272.7201

BONITA BAY - BAYVIEW



BONITA

- 1,203 S.F. Penthouse
- 2,382 S.F. Under Air

\$1,100,000 MLS 217041042

The Taranto Team 239.572.3078

THE COLONY



ESTERO
 • Rare 3 BR, 3 BA, 1st Floor Unit
 • Incredible Outdoor Patio
\$745,000 MLS 217039527
 Taylor Ekovich 239.370.7715

CEDAR CREEK



BONITA

- Gulf Access, Custom Built Home
- 3 BR, 2.5 BA, Office, 3-Car Garage

\$689,000 MLS 217031381

Darlene Rice 239.325.3537

HERITAGE GOLF & CC

NEW LISTING



NAPLES

- Premier Bundled Golf Community
- Fantastic View of the 5th Green

\$679,000 MLS 217048652

Vito Bauer 239.777.7080

SPANISH WELLS



BONITA

- Lovely 3 BR + Den, 2 BA, Pool Home
- Located in Quiet, Peaceful Setting

\$495,000 MLS 217036495

Jim Griffith, The Boeglin Team 239.322.2409

QUAIL WEST - GREENBRIAR



BONITA
 • 2 BR, 2.5 BA + Den, Loft, 1,980 S.F.
 • Turnkey Condo, Southern Lake View
\$549,000 MLS 217036945
 Sandy Kass, The Fagan Team 239.292.4044

NAPLES BAY RESORT



NAPLES
 • Resort Style Living, Minutes to 5th Ave.
 • 2nd Floor 2 BR, 2 BA Unit
\$399,900 MLS 217024424
 Roger Stening 239.770.4707

PELICAN LANDING



BONITA

- 1st Floor, Well Maintained, 3 BR, 2 BA Condo
- Enjoy Golf Course Views from Screened Lanai

\$398,000 MLS 217027263

Larry Bell 239.919.4404

VILLAGE WALK



BONITA

- Oakmont Floor Plan, 3 BR + Den, 2.5 BA
- 16" Diagonal Tile, New Carpet in Bedrooms

\$373,900 MLS 217043824

Michael May 239.949.0000

COUNTRY SIDE



GOLDEN GATE CITY



NAPLES
 • Complete Remodel w/High Quality Upgrades
 • Oversized Corner Lot
\$279,000 MLS 217046553
 Dodona & Omela, The Roboci Team 239.776.8123

BONITA BAY - SANDPIPER



OPEN 10/1 1:00PM - 4:00PM

4131 LAKE FOREST DR. #1123, BONITA
 • New Stainless Steel Appliances
 • High Ceilings, Bright & Open Floor Plan
\$269,900 MLS 216043752
 Dru & Greg Martinovich 239.325.3505

SPANISH WELLS - MARBELLA



OPEN 10/1 1:00PM - 4:00PM

9305 LA PLAYA CT. #1624, BONITA
 • Turnkey, 3 BR, 2 BA, 2nd Floor End Unit
 • Outstanding Lake, Golf & Preserve Views
\$269,000 MLS 217037153
 The Boeglin Team 239.287.6415



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Marco and Sanibel Island
Shores/Lake Glenville, Highlands
Key/Lake Toxaway

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SATURNIA LAKES



NAPLES

- Pool, Spa & Beautiful Golf Course Views
- "A" Rated School District, Ideal Location

\$639,000 MLS 217033999
 Dodona & Ornela, The Roboci Team 239.776.8123

BONITA BAY

NEW PRICE



BONITA

- Furnished, Remodeled 3 BR, 3 BA on Lake
- High-End Appliances, Granite, Custom Cabinets

\$495,000 MLS 217019538
 Linda Ramsey 239.405.3054

MARSH LANDING



ESTERO

- Extraordinary Lake View from Lanai w/Pool
- 3 Bedrooms + Bonus Room, 2 Bathrooms

\$369,000 MLS 217035520
 Vahle Team 239.450.7805

VANDERBILT LAKES



BONITA

- 5 Minutes to Barefoot Beach
- Rare Opportunity w/Low HOA Fees

\$207,000 MLS 217033952
 Ryan & Natalie Kipper 239.784.3729

PARK SHORE



NAPLES

- Tranquility, a Contemporary Zen Design
- Over 9,000 S.F. Indoor/Outdoor Living Space

\$3,795,000 MLS 217029954
 Doug Haughey 239.961.1561

BONITA BAY - TAVIRA



BONITA

- Visit Tavira802.com for Details
- 3 Bedrooms, 3 Full Bathrooms, 2-Car Garage

\$1,825,000 MLS 216040817
 Gary, Jeff & Becky Jaarda 239.273.4596

MEDITERRA - BELLEZZA



OPEN 10/1 1:00PM - 4:00PM

14906 BELLEZZA LN., NAPLES

- Luxury Residence w/Tranquil Lake View
- Infinity Edge Pool & Spillover Spa

\$1,569,000 MLS 216069611
 Dru & Greg Martinovich 239.325.3505

MONTEREY



NORTH NAPLES

- Completely Updated Home
- One of the Best Family Neighborhoods

\$975,000 MLS 217050184
 Liz Biswurm 239.370.0312

SHADOW WOOD AT THE BROOKS



ESTERO

- Private Lot with Great Lake Views
- 3 Bedrooms + Den, 3 Bathrooms

\$929,900 MLS 217029133
 Gary Ryan 239.273.6796

AUDUBON COUNTRY CLUB



NAPLES

- 3 Bedroom + Study, 4 Bathroom Home
- Porcelain Tile, Granite & Marble Countertops

\$924,900 MLS 216078207
 Zach Fischer 239.777.7500

LANTANA AT OLDE CYPRESS



NAPLES

- Entertainer's Paradise, Open Floor Plan
- Upgrades, Indoor/Outdoor Surround Sound

\$639,000 MLS 217046089
 Dodona & Ornela, The Roboci Team 239.776.8123

CROSSINGS AT MILL RUN

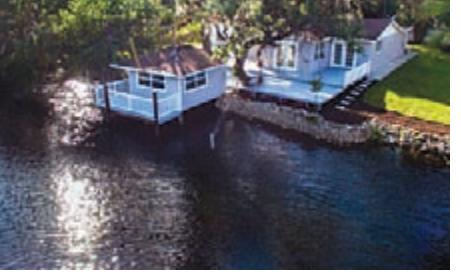


NAPLES

- 3 BR + Den, 2 BA, Pool, Southern Exposure
- Many Modern Upgrades, Lake & Preserve Views

\$635,000 MLS 217033522
 John Aycock 239.777.9898

PLAN OF RIVERSIDE



BONITA

- 130' Along Imperial River - Gulf Access
- 3 BR, 2 BA, Charming & Fully Renovated

\$610,000 MLS 217027486
 Loretta Young, Team LaVita 239.450.5022

KENSINGTON



NAPLES

- Sunsets & Stunning Lake Views
- 3 BR + Den, 3 BA Coach Home

\$475,000 MLS 217048840
 The Taranto Team 239.572.3078

LEYL RESORT - CALDECOTT



NAPLES

- Lush Tropical Oasis
- Small Gated Enclave

\$469,000 MLS 217051894
 Vito Bauer 239.777.7080

COLONIAL OAKS



ESTERO

- 3 Bedrooms + Den, 2-Car Garage
- Private Pool w/Southern Lake Views

\$432,500 MLS 217041994
 Corye Reiter, The Lummis Team 239.273.3722

GRANDEZZA - AVALON



ESTERO

- 3 BR, 2.5 BA, Spacious Floor Plan
- Golf Course & Waterfront Views

\$359,900 MLS 217049513
 Bradford Bateman 239.273.8843

COBBLESTONE - HAWTHORNE



OPEN 10/1 1:00PM - 4:00PM

10254 COBBLE HILL RD., BONITA

- Wildlife Abounds in this Water View
- Immaculate 2 BR + Den or 3rd BR

\$349,900 MLS 217038438
 Deb Adams-Bateman 239.273.4825

LAKESIDE



NAPLES

- Single Family, Centrally Located
- Quiet Neighborhood

\$349,000 MLS 217036727
 Dodona & Ornela, The Roboci Team 239.776.8123

SPANISH WELLS



OPEN 10/1 1:00PM - 4:00PM

9855 COSTA MESA LN. #404, BONITA

- Turnkey, 2 BR, 2 BA, 1st Floor Condo
- Beautiful Lake & Golf Course Views

\$189,000 MLS 217031465
 Jim Griffith, The Boeglin Team 239.322.2410

DEAUVILLE LAKE CLUB



NAPLES

- Tropical Oasis, Expansive Lake Views
- Turnkey with Quality Furnishings

\$185,000 MLS 217021080
 Liz Biswurm 239.370.0312

TERRACE V AT CEDAR HAMMOCK



NAPLES

- 2nd Floor, 2 BR, 2 BA, Turnkey, Elevator Access
- Lush Views of Greens & Large Lake

\$175,900 MLS 217049974
 Patti Fortune 239.272.8494

NEWSMAKERS

From page 1

ment team. She also developed sales incentive programs for wholesalers and forecasted projected sales based on current trends, regional and chain buying groups. She earned a bachelor's degree in advertising from the University of Florida and obtained her Florida real estate license in February 2015.

Kim Feltis has joined Miromar Development Corp. as sales associate for Miromar Realty at Miromar Lakes Beach & Golf Club. A licensed Florida real estate agent and mortgage broker, Mr. Feltis brings nearly 20 years of experience in the real estate, mortgage

and banking business to his new position. He earned a bachelor's degree in business administration from Ball State University.

Adam Palmer of LandQwest Commercial has been named 2018 president of the Florida CCIM Chapter of the CCIM Institute. Mr. Palmer is a principal and a managing director with LandQwest's Southwest Florida team. He has previously served as president of the Southwest Florida CCIM District and as president of the Commercial Investment Professionals.



PALMER

Bruce Stephan has joined Maxwell, Hendry & Simmons, LLC as a senior appraiser, specializing in commercial real estate valuation. Mr. Stephan has worked in the real estate appraisal field since 1975 and has founded three successful appraisal firms in Southwest Florida. A graduate of Florida State University, he holds dual MAI and SRA designations from the Appraisal Institute, an international association of professional real estate appraisers.



STEPHAN

home in the Corsica community of Talis Park. Allied ASID interior designers Jean Losier and Christina Rosolia will oversee the project.

Corsica is an enclave of 64 residences in 16 south-facing two-story buildings.

Priced at \$895,000, the 2,532-square-foot Messina has three bedrooms and 3½ baths. There is a private courtyard entry and a spacious gathering room for entertaining. The lanai expands from the main living area to the private owner's suite.

The model will have "an overall feel of relaxed sophistication with reminders of natural elements and a color palette of soft gray, white and accents of sea glass blues and greens," Ms. Rosolia said.

SEE NEWSMAKERS, B15 ▶

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INTERNATIONAL REALTY

CARPORT AVAILABLE
212 Deerwood (Glen Eagles)
\$174,900
Delightful complex in the center of Naples. 2 BR/2 BA fully furnished 2nd floor unit. Eat-in kitchen, bright & cheerful. Laundry in unit. Nice view of pool & grounds.

WESTERN EXPOSURE
480 Worthington Street
\$485,000
Delightful Florida Style home w/ numerous updates. 3 BR/2.5 BA +den. Vastly open living area, 2 decks, fenced in back yard, indoor pool/spa. Must see to appreciate the extras.

LELY RESORT BEST BUY
Hidden Sanctuary/Verandas #1712
\$199,000
3 bedroom, 2 bath corner unit for added privacy. Spacious living room/dining room combination. Eat-in kitchen. Large master with plenty of space in the walk-in closet. Lanai overlooks lovely landscaped area with golf course in distance. No mandatory fees.

LELY RESORT
Greenlinks - #223
\$219,000
Rarely available 2 BR + den. Lovely decor and sold furnished/turnkey. This community has super amenities. Income producing from rental pool, live in or vacation in. Lanai overlooks lake.

Jacki Strategos, P.A.
Sales Associate, GRI, CREN
239.370.1222
jacki.strategos@sothebysrealty.com

Richard Droste
Sales Associate
239.572.5117
richard.droste@sothebysrealty.com

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COURTESY PHOTO

A building of coach homes by FrontDoor Communities in the Corsica neighborhood at Talis Park.

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2nd floor, 2BR, 2BA condo with 1494 sq. ft. of living space. Well-maintained & ready for you!

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Heritage Bay **\$219,000**
Nicely furnished 2BR, 2BA condo. Overlooks Lake and golf course view and golf equity. You'll love it!

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Old Naples | \$4,195,000
272 1ST AVENUE SOUTH

GORDIE LAZICH & MARK MARAN



ISLES AWAY *from the ordinary*



Discover Naples' Community of the Year

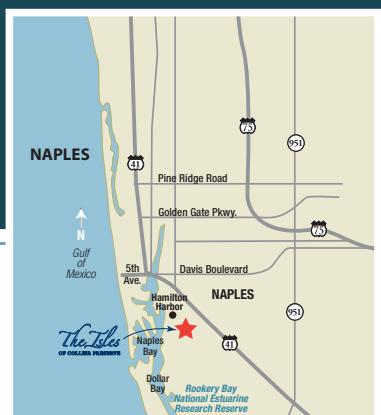
Nestled along the scenic Cypress Waterway only 5 minutes from downtown Naples you'll find a waterfront lifestyle that others can only dream of. Where an incredible selection of award-winning Minto homes complements an extraordinary setting for every day adventures and non-stop fun. Simply put, "Life is better in The Isles." Come experience it for yourself!

ON NAPLES BAY, 5 MINUTES FROM DOWNTOWN AND THE BEACHES



Isles Club Amenities:

Classic Old Florida Clubhouse • Fitness Center • Resort-Style Pool • Lap Pool • Cabanas • Tennis Courts • Kayak Launch • Event Lawn • Pickleball Courts • 8 miles of scenic kayak and hiking trails
• Available membership at adjoining yacht club and marina with deep water access to the Gulf of Mexico



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For location, hours of operation and further details about our award-winning communities, visit **MintoUSA.com**.

* Limited time incentive on select homes, please see a New Home Sales Professional for details. © Minto Communities, LLC 2017. Not an offer where prohibited by state statutes. All rights reserved. Content may not be reproduced, copied, altered, distributed, stored or transferred in any form or by any means without express written permission. Artist's renderings, dimensions, specifications, prices and features are approximate and subject to change without notice. Minto, the Minto logo, The Isles of Collier Preserve and The Isles of Collier Preserve logo are trademarks of Minto Communities, LLC and/or its affiliates. CGC 1519880. 9/2017



Kalea Bay's first tower nears sellout

Tower 2 contracts remain strong

The first residential tower at Kalea Bay, the gated, resort-lifestyle, high-rise community located on Vanderbilt Drive in North Naples, is 90 percent sold. Of the 120 residences in the 22-story tower, only 12 remain.

"The approaching sellout of Tower 1 and the overwhelming response from our buyers prompted us to release Tower 2 earlier this year," stated Inga Lodge, Vice President of Sales and Marketing for Kalea Bay. "Currently, the number of residences already under contract in the second tower exceeds the \$60 million mark."

The new 22-story tower, with 120 residences, will have 20 floors of residences over two floors of parking. The incredibly designed residences offer views of the Gulf of Mexico and pristine nature preserve.

Six floor plans are available in Tower 2. Residences 1 and 6 are 3-bedroom plus den/3.5 bath plans with 3,704 total square feet. Residences 2 and 5, with 4 bedrooms, 4.5 baths, have 3,791 total square feet. Residences 3 and 4 are 4-bedroom/4.5-bath plans also with 3,791 total square feet.

"Residents will revel in Gulf views, open floor plans, a private elevator leading directly into their residence and wood floors throughout," said Lodge.

The custom kitchens have Wolf and SubZero appliances, a natural gas range, luxury cabinetry, quartz countertops, a Butler's pantry and oversized island, all of which are standard features.

"Our floor plans have an open design we call 'lifestyle designs' that blends the kitchen seamlessly into the living and dining rooms, perfect for the way people live today," said Lodge.

The master bedroom includes an oversized walk-in closet while the master bath has his and hers vanities, quartz countertops, luxury cabinetry, a soaking tub and separate glass-enclosed shower.

"All master suites, kitchens and main living areas have direct views to the water and preserve. They are perfect vantage points to watch our spectacular sunsets," Lodge said.

Additional residential features include floor-to-ceiling windows and doors that open to large lanais with transparent glass rails.

"We take our outdoor living as seriously as our indoor living with oversized lanais on every residence," said Lodge. High-tech wiring and fully equipped laundry rooms round out the list of features, she noted.

Dramatic views are available to every homeowner, no matter which floor they live on as the tower's amenities are located on the rooftop including the sky lounge, a dramatic pool and the open-air fitness center.

From the rooftop, residents can enjoy daily views of the Gulf of Mexico, the nature preserves and two beaches ranked among the best in the United States.

Prices at Kalea Bay begin at \$1.3 million in Tower 1 and \$1.4 million in Tower 2.

In addition to the rooftop amenities, the residents of Kalea Bay will also enjoy the community's clubhouse area, which is also under construction and due to be completed when the first resi-

dents move into their new homes.

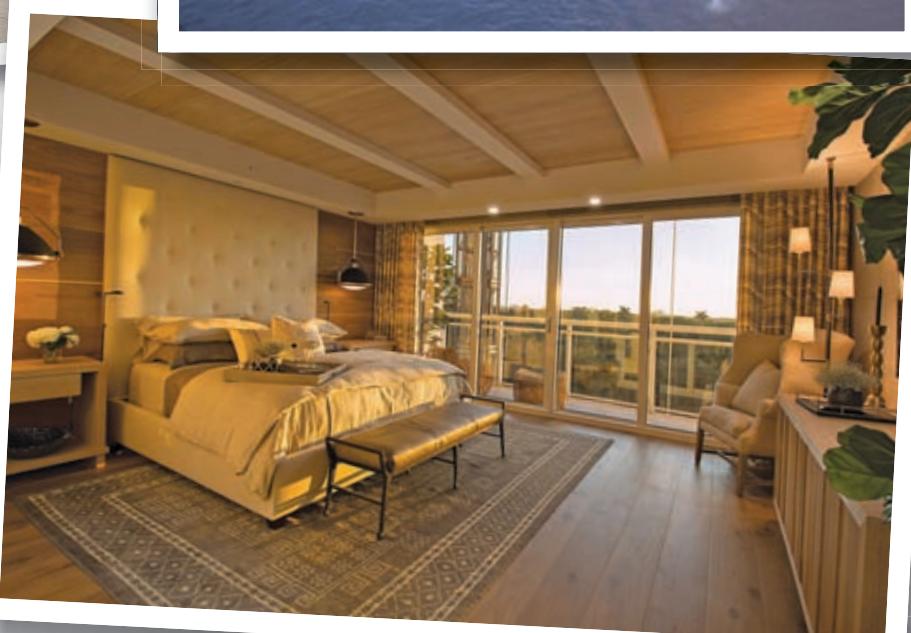
"The clubhouse area will be the social and recreational centerpiece of the community," said Lodge.

Kalea Bay's 88,000-square-foot clubhouse is located on the north side of the large lake at the community's entrance. It will feature three individual pools, including a resort pool, an adults-only pool and a children's pool, plus an expansive pool deck, a poolside bistro, open-air bar, an indoor/outdoor restaurant, a sundries shop, and a state-of-the-art fitness center.

"All three pools will overlook the lake and provide a multitude of recreational options for everyone who lives and visits here," said Lodge. "Expansive sun decks with lounge chairs and native, tropical plants will separate each of the three pools for the ultimate in privacy."

If basking in the sun or taking a refreshing dip in the pool isn't on a resident's schedule, perhaps meeting friends for lunch, dinner or drinks is.

"What better way to celebrate the good life in Florida than meeting family and friends for drinks while watching the sun set



bridge closings in the North Naples area, take US 41 to Wiggins Pass Road, then right on Vanderbilt Drive, two-

tenths of a mile. Additional information is available by calling (239) 793-0110 or online at KaleaBay.com. ■

Above: The first tower at Kalea Bay is slated to be completed in November. Kalea Bay residences have very open floor plans. Kalea Bay's 88,000-square-foot clubhouse features three separate pools. Right: All master bedrooms offer views of the Gulf of Mexico. Below: Kalea Bay's Tower 1 and Tower 2 were designed with rooftop amenities, including a sky lounge, spectacular pool and open-air fitness center.

over the Gulf of Mexico," said Lodge. "This is what living in Florida is supposed to be."

Adjacent to the clubhouse is the tennis pavilion with Har-Tru tennis courts, as well as pickleball courts, and 24 guest suites to accommodate overnight guests and family members.

"Having that number of guest suites is unusual for a luxury high-rise community, but it's an amenity our residents are excited about especially when they have extended family visiting," said Lodge.

The Club at Kalea Bay will be in excellent hands when it opens. That's because Stephen G. Jones, CCM, has been hired as the Club's General Manager.

Jones is a Certified General Manager, one of only 1,200 in the country. The Manchester, England native has worked in the cities of London and Atlanta, as well as on Grand Cayman Island in the Caribbean. More than 20 years ago he moved to Naples and has been associated with some of the finest Beach and Golf Clubs in the area.

For more information regarding Kalea Bay visit the onsite sales center. Due to

NEWSMAKERS

From page 12

John R. Wood Properties welcomes the following new agents to its team:

Old Naples office - Beth McNichols and Joe McNichols.

Central office - Cheryl Allen and Christy Starks.

North Naples office - Chloe Bowman and Brady Pacific.

Royal Shell Real Estate announces the following top performers for August:

Naples Parkshore office - Top listings producers team, The Roboci Team; top listings producer individual, Liz Biswurm; top sales producers team, The Fortune/Goff Team; and top sales producers individual, Michael May.

Naples Fifth Avenue office - Top listings producers team and top sales producers team, The Taranto Team; top listings producer individual, Roger Stening; top sales producer individual, Vito Bauer.

Bonita office - Top listings producers team, The Lummis Team; top listings producer and top sales producer individual, Sue Ellen Mathers; top sales producers team, The Bordner Team.

Sanibel-Captiva office - Top listings and sales producers team, The McMurray & Nette Team; top listing producer individual, Brian Murty.

Fort Myers office - Top listings and sales producers team, Yergens, Miller & Welsh Team; top listings producer individual, Ed Biddison; top sales producers individual, Roger Vaught.

Cape Coral office - Top listings producers team, is Koffman & Associates; top listings and sales producer individual, Marc Wozny; top sales producers



COURTESY PHOTO

Suffolk recently hosted a topping-off celebration at the first phase of University Village, a Miromar Development mixed-use project adjacent to Florida Gulf Coast University.

team, The Maatsch Team.

Canopy, a new community off Tree Farm Road Extension east of Collier Boulevard, is nearly complete and only two homes remain available. The 54-acre development by Neal Communities consists of 108 French Colonial and Mediterranean style single-family homes situated around a 7-acre lake. There are also two smaller lakes, 18 acres of wetland preserve area and a serenity park.

Home prices in Canopy start in the upper \$400,000s. Lawn maintenance is included, and there are no Community Development District fees. For more information, visit the sales center at 3783 Canopy Circle or call 209-6115.

The national building contractor **Suffolk** recently topped off Miromar Development's University Village, a mixed-use development adjacent to Florida Gulf Coast University. More than 375 trade partners attended the event with 20 different trade companies represented.

Encompassing 100 acres, University Village will provide off-campus student residences, retail and convenience shops and restaurants. The property connects to the southern side of FGCU via South Village Boulevard and will create an environment where students, staff, faculty and community members can meet, shop and eat. The first phase of University Village will be comprised of The Residences at University Village and the University Village Shops. ■

HOME

From page 1

on their living arrangements.

Roughly half of current renters expect to pay more in rent next year (51 percent). If in fact their rent does increase, most will either renew their lease anyway (42 percent) or move to a cheaper rental. Only 15 percent of respondents will consider buying a home.

"Even though the typical down payment of a first-time buyer has been 6 percent for three straight years, two-thirds of respondents indicated that saving for one is difficult right now," Mr. Yun said. "Rents and home prices have outpaced incomes in the past few years, and this is undoubtedly impacting their ability to put aside savings for a home purchase, even if they increasingly believe it's a good time to buy. Heading into next year, higher home prices and limited inventory in the affordable price range will likely continue to hold back a share of renters who would prefer to be homeowners."

About the HOME survey

In July through early September, a sample of U.S. households was surveyed via random-digit dial, including a mix of cell phones and landlines. The survey was conducted by the survey research firm TechnoMetrika Market Intelligence. Each month approximately 900 qualified households responded to the survey. The data was compiled for this report and a total of 2,709 household responses are represented. ■



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Calabria at Mediterra
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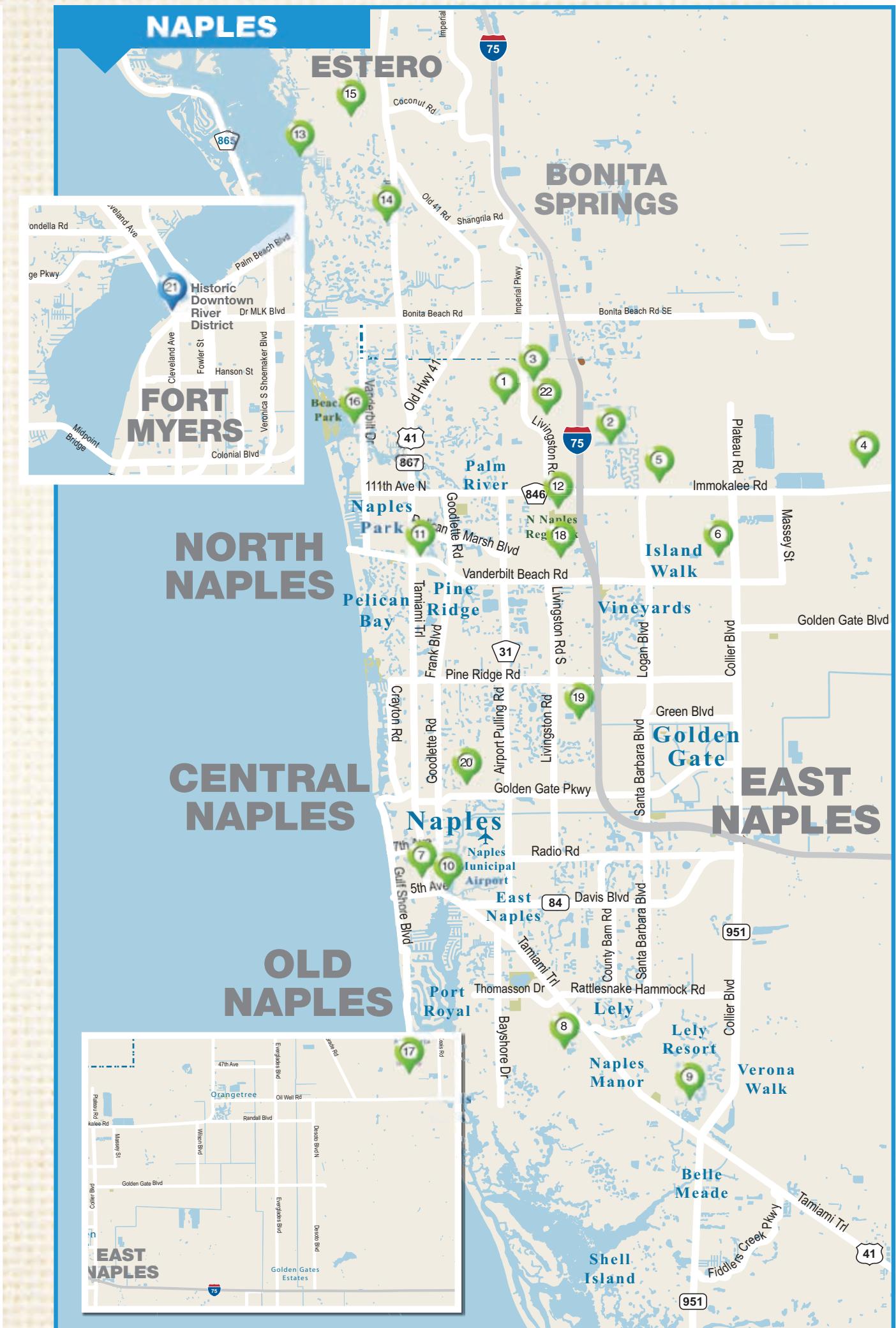


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livingstonlakes.com
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The Colony Golf & Bay Club
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 239.495.1300
TheColonyWCI.com



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 Bonita Springs, FL
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 239.793.0110
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Moorings Park Grande Lake designed for next generation of residents

Information luncheon planned for October 5



Moorings Park Grande Lake, the new Life Plan Community being developed by Moorings Park and London Bay Homes, is inviting the public to a special event aimed at introducing the new community.

The informational luncheon will be held on Thursday, October 5, at 11:30 a.m., at the Moorings Park Grande Lake Sales Gallery. Those wishing to attend need to RSVP by 5 p.m. on Monday, October 2, by calling 239-919-1620.

The Moorings Park Grande Lake Sales Gallery is located on Premier Drive, on the south side of Golden Gate Parkway, between Airport-Pulling and Livingston roads, inside the entrance to Naples Grande Golf Club.

Building upon the foundation that has made Moorings Park and Moorings Park at Grey Oaks the preferred choice for Life Plan communities in Southwest Florida, this third incredible neighborhood is planned for the next generation of residents.

Situated on 55 acres in the heart of Naples, Moorings Park Grande Lake will combine one-of-a-kind vistas of magnificent lakes and championship golf with luxury homes and exceptional healthcare.

Moorings Park Grande Lake is being created in partnership with esteemed luxury custom homebuilder and developer, London Bay Homes, long known for its award-winning architectural design and attention to detail.

"Future residents will be attracted to its natural beauty, classic design and total commitment to enabling them to live longer, healthier and happier lives," stated Daniel Lavender, CEO of Moorings Park Institute, Inc.

"For nearly three decades, the brand promise of 'Private Label Living' has reflected our commitment to building and developing the finest luxury homes in Southwest Florida," said Mark Wil-

son, President of London Bay Homes. "It's an honor for us to now extend our philosophy of choice in design to the area's newest community."

Moorings Park Grande Lake is located on the south side of Golden Gate



Parkway, between Airport-Pulling and Livingston roads.

The community will consist of luxurious mid-rise residences, including spacious penthouses. Prices start at \$1.4 million with 70 percent refundable entrance fees.

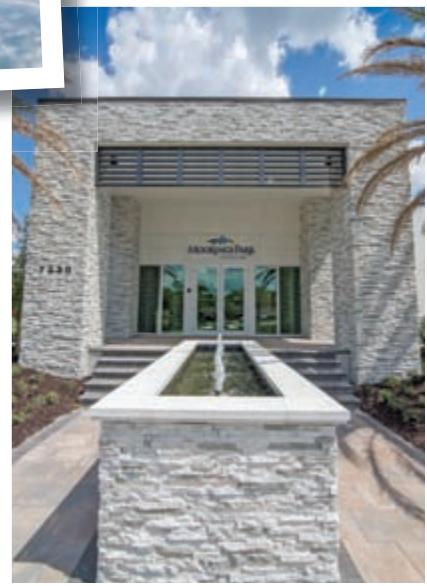
Moorings Park Grande Lake is a pet-friendly campus and has been designed to take advantage of views of a 28-acre lake, offering panoramic water and picturesque golf course views.

"The physical environment presents an innovative and resort-style blueprint that provides for seamless physical and visual experiences," said Lavender.

"It also maximizes the beauty and appeal of waterfront living combined with high-end materials and services," Wilson added.

Moorings Park Grande Lake will feature a modern design that is sophisticated and refined. Consistent with other Moorings Park campuses, the new community will include common areas that promote social interaction.

"This extraordinary site will allow and encourage residents to choose from indoor and outdoor activities year-round,



Top: As planned, Moorings Park Grande Lake will feature 275 lakefront residences. Above: The buildings at Moorings Park Grande Lake feature a coastal-inspired architectural design. Far Left: Residences command lake and golf course views. Left: The new Sales Gallery is open Monday through Friday, 8:30 a.m. to 5 p.m.

center, strength and cardio area, group fitness area and a salon and spa.

Also located in the clubhouse will be The Center for Healthy Living, home to the Care 360 concierge healthcare program developed in partnership with NCH Healthcare System, Physicians Services, and rehabilitation services.

Planned outdoor amenities to include poolside cabanas, yoga pavilion, walking paths, lakeside parklettes with boardwalks, gardens, fire pits and overlooks, and several bird-watching posts. Areas for social gatherings will allow for friends and family to join in activities including outdoor concerts.

Residents also receive primary healthcare administered by a team of concierge physicians, 24/7 onsite emergency care and security services. Should the need arise, Moorings Park Grande Lake provides world-class Assisted Living and Memory Care in existing centers of excellence.

For additional information regarding Moorings Park Grande Lake visit MooringsParkGL.org. ■

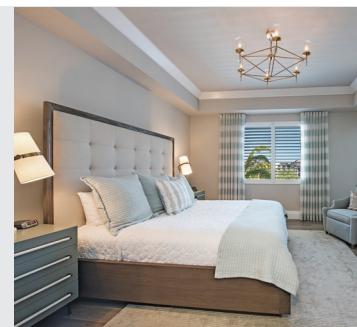
including a variety of daily fitness and mind/body classes," said Steve Brinkert, Vice President of Resident Services.

The clubhouse, as planned, will feature casual and fine dining areas.

"Moorings Park Grande Lake will offer Simply the Best® in dining choices," stated Lavender. "This includes the highest standards of service which will complement the elegant lifestyle found here."

As planned, the clubhouse will also feature a ballroom, art studio, wellness

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1100 Galleon Drive	\$11,900,000	Premier Sotheby's International Realty	Walter Patrick 239.325.9111	Sunday 1-4pm
306 Neapolitan Way	\$7,999,500	Premier Sotheby's International Realty	Marybeth Brooks 239.272.6867	Sunday 1-4pm
6885 Pelican Bay Boulevard	Estates from \$3,000,000 to over \$7,000,000	Premier Sotheby's International Realty	Sales Office 239.598.9900	Mon-Sat 9am-5pm & Sun 12-5pm
840 17th Avenue South	\$6,650,000	Premier Sotheby's International Realty	Kathryn Tout 239.250.3583	Sunday 1-4pm
417 Palm Circle West	\$4,970,730	Premier Sotheby's International Realty	Debbi/Marty McDermott 239.564.4231	Sunday 1-4pm
489 1st Avenue South	\$4,175,000	William Raveis	Dante DiSabato 239.537.5351	Sunday 1-4pm
95 12th Avenue South	\$3,300,000	Premier Sotheby's International Realty	Susan Barton 239.860.1412	Sunday 1-4pm
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1220 Gordon River Trail	From \$2,495,000	Premier Sotheby's International Realty	Call 239.261.3148	Mon-Sat 9am-5pm & Sun 12-5pm
6075 Pelican Bay Boulevard PH B	\$1,825,000	Premier Sotheby's International Realty	Cynthia Rosa 239.287.6015	Sunday 1-4pm
13675 Vanderbilt Drive #510	\$1,789,000	Premier Sotheby's International Realty	John D'Amelio 239.961.5996	Sunday 1-4pm
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1958 Dory Court	\$615,000	Premier Sotheby's International Realty	Michelle Thomas 239.860.7176	Sunday 1-4pm
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15505 Monterosso Lane #102	\$574,000	John R Wood Properties	Emily K. Bua & Tade Bua-Bell 239.595.0097	Sunday 1-4pm
7235 Acorn Way	\$529,000	Premier Sotheby's International Realty	Linda Scaglia 239.206.0169	Sunday 1-4pm
2930 Gilford Way	\$449,900	Premier Sotheby's International Realty	Michelle Thomas 239.860.7176	Sunday 1-4pm
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2274 River Reach Drive	\$399,900	Premier Sotheby's International Realty	Debbi/Marty McDermott 239.564.4231	Sunday 1-4pm
13000 Positano Circle #108	\$260,000	Premier Sotheby's International Realty	Debron Fowles/Shirlene Elkins 239.826.6655	Sunday 1-4pm
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Bonita Springs

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10254 Cobble Hill Road	\$349,900	Royal Shell Real Estate	Deb Adams-Bateman 239.273.4824	Sunday 1-4pm
4131 Lake Forest Drive #1123	\$269,900	Royal Shell Real Estate	Dru & Greg Martinovich 239.325.3505	Sunday 1-4pm
9305 La Playa Court #1624	\$269,000	Royal Shell Real Estate	The Boegl Team 239.287.6414	Sunday 1-4pm
13000 Amberley Court #104	\$190,000	Premier Sotheby's International Realty	Pat Duggan 239.216.1980	Sunday 1-4pm
9855 Costa Mesa Lane #404	\$189,000	Royal Shell Real Estate	Jim Griffith, The Boegl Team 239.322.2409	Sunday 1-4pm

Estero

AREA

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9520 Cypress Hammock Circle #101	\$414,900	Premier Sotheby's International Realty	Roxanne Jeske 239.450.5210	Sunday 1-4pm

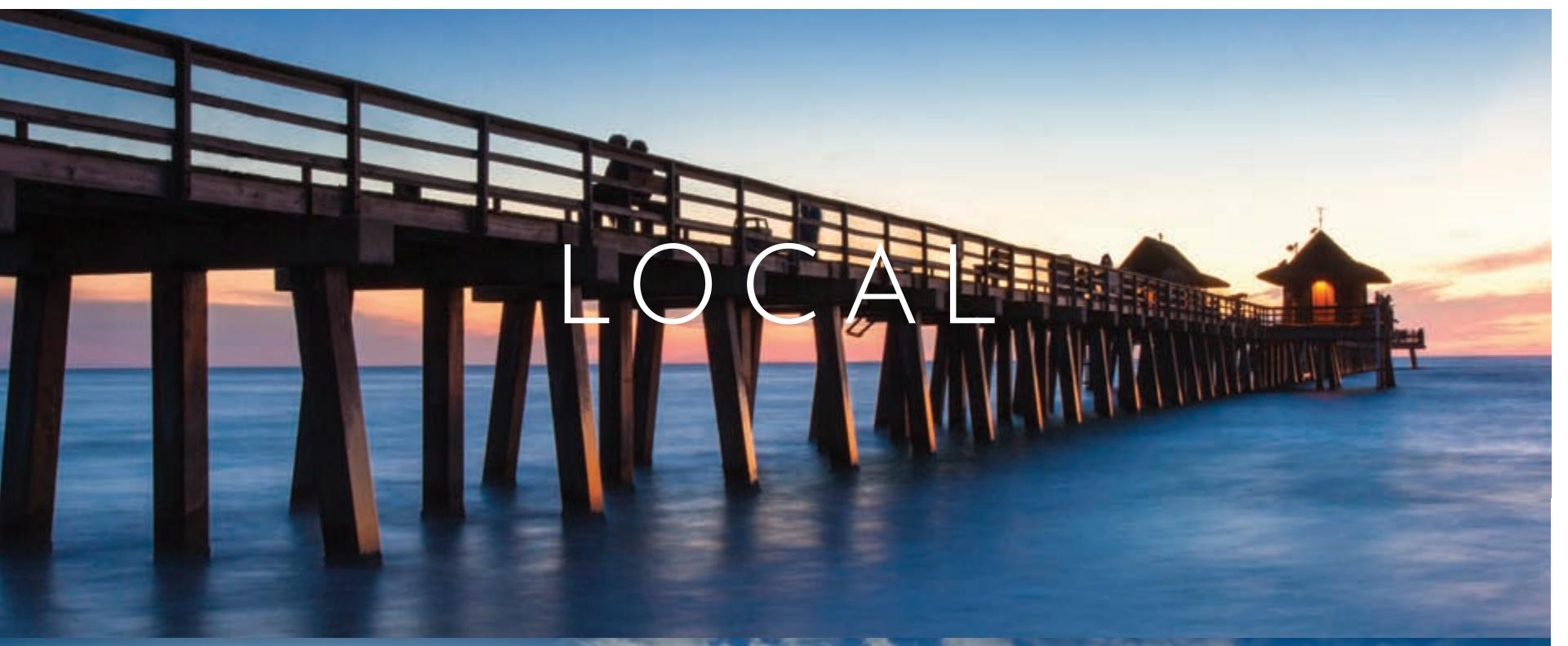
Cape Coral

AREA

SOUTHEAST
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SOUTHWEST

ADDRESS	PRICE	REAL ESTATE OFFICE	AGENT & PHONE NUMBER	HOURS
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| SECTION C



PHOTO ILLUSTRATION BY ERIC RADDATZ / FLORIDA WEEKLY

Local artwork shows up on 'Criminal Minds'

BY LINDSEY NESMITH

lnesmith@floridaweekly.com

Fans of the CBS' "Criminal Minds" will catch the work of local fiber artist Leigh Herndon featured on a South Florida-based episode of the crime drama airing Wednesday night, Oct. 4.

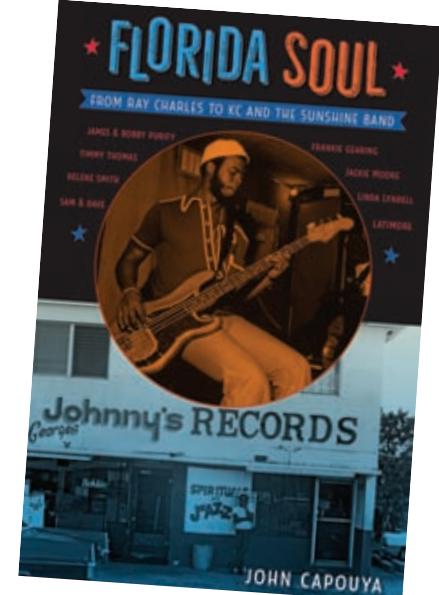
Set directors for the show contacted the Naples Art Association earlier this summer, asking for artist submissions whose work would be featured in a local location for the episode. They selected the work of Ms. Herndon, a longtime NAA member and specialist in the Japanese dyeing technique called rozome.

SEE CRIMINAL, C8 ▶



COURTESY PHOTO
Naples fiber artist
Leigh Herndon at
work in her home
studio.

INSIDE



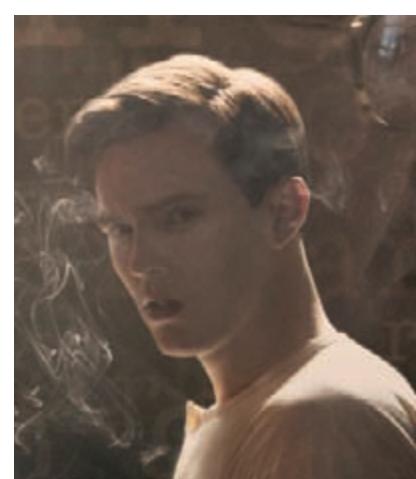
The business of soul

Book reviewer Phil Jason marvels at the story of Florida's role in the history of soul. C2 ▶



A rare find

Collector Scott Simmons tells of one of his finest thrift-store finds. C5 ▶



Not worth it

Film critic Dan Hudak pans 'Rebel' for tarnishing the memory of an icon. C17 ▶

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FLORIDA WRITERS

Florida's soul music heritage comes alive, as do its makers

philJASON
philreviews@gmail.com



■ "Florida Soul: From Ray Charles to KC and the Sunshine Band" by John Capouya. University Press of Florida. 374 pages. Hardcover, \$24.95.

For a scholarly enterprise, this book is notable for its high energy and conversational tone. One can feel author John Capouya's obvious excitement over the opportunity to celebrate the dazzling contributions of those in the art and business of soul music.

A sizeable group of talented and inventive characters make longer or shorter appearances in this lively slice of Florida's cultural history.

Interestingly, though soul is thought of as a sturdy branch in the tree of Afro-American music, Mr. Capouya makes it clear that white performers and other white music industry professionals played major roles in the regional and national success of this musical genre. His chaptering system links the recording artists and other music professionals with key cities, large and small, in the

history of the genre's development and significant presence. His titles add up to a map of the world we are exploring, but without an actual map. Clearly, the state has been saturated with native born or adopted Floridians who built a musical tradition. Of course, soul music did not grow out of nothing. The author explores its roots in gospel music, its intimate connections with R&B and its sometimes-unwelcome offspring, disco.

Not only does Mr. Capouya provide vivid career biographies of the major players who achieved significant record sales, in many chapters he allows them to speak for themselves by providing the results of extended interviews. Some achieved stellar (bankable) accomplishments in many fields: as lead instrumentalists and singers, as back-up musicians, as songwriters, as nightclub owners, as record producers, as managers and as tour arrangers.

Sooner or later during soul's heydays in the 1960s and '70s, everybody seems to have worked with or at least appreciated (by imitation) everyone else. It was a vibrant community of music-makers in which a person was a headliner one day and part of a backup group the next.

Although competitive, these men and women fostered a sense of mutual support. Only a few were committed loners.

"Florida Soul" takes us back to the '50s and forward into and through the '80s. Its background story over that stretch of time is a fascinating and often hopeful tale of race relations among people who shared a passion. Though white performers of black music were sometimes treated disparagingly, most often the music they could make won out over racial or ethnic ownership of a style or vision.

This inclusiveness is best symbolized by the down home and mainstream success of KC and the Sunshine Band, a group at once multiracial and multiethnic that was influenced by and in turn influenced other groups. These musicians were part of the parade passing in and out of the dominant recording operation: Henry Stone's T.K. Productions in Miami, which produced soul and other genre recordings on various labels that Mr. Stone owned, including Deluxe, Dade, Glades, Cat, Drive, Marlin and more.

Mr. Capouya's history of the genre and its exemplary figures includes such unexpected matters as discussions of

chord progressions. Believe it or not, this technical talk is made accessible and engaging to the musically illiterate. Indeed, a good number of the soul musicians could not read sheet music, but they could memorize and copy what they saw and heard. For many, this seeming limitation released their inventiveness and individuality.

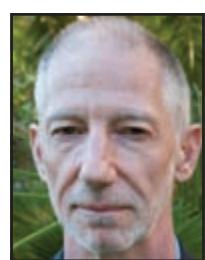
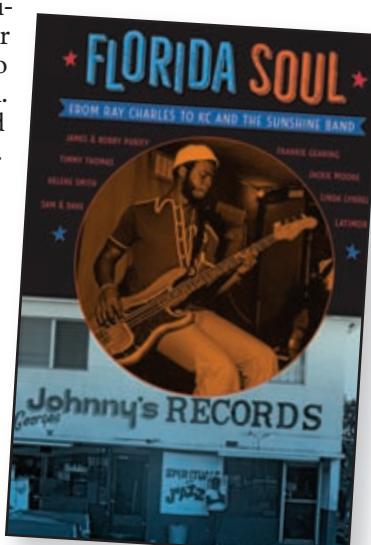
At the end of his journey through soul history, the author makes it clear that this musical style is still with us. Younger artists are taking the place of those whose contributions are explored in his book. The music lives and regenerates itself, sometimes with unexpected additions or changes.

As Mr. Capouya brings the epoch, the genre and its creative music-makers to life, he shapes eloquent personality portraits that bring us inside the lives and minds of dozens of individuals we would not otherwise get to know. He accomplishes this admirably, respectfully and with a sense of wonder.

About the author

John Capouya is associate professor of journalism and writing at the University of Tampa. His previous book, the biography "Gorgeous George: The Outrageous Bad-Boy Wrestler Who Created American Pop Culture," is being adapted into a feature film. ■

— Phil Jason, Ph.D., United States Naval Academy professor emeritus of English, has written 20 books, including several studies of war literature and a creative writing text.



CAPOUYA



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VANDY MAJOR / FLORIDA WEEKLY

Part 2: The Florida Weekly Writing Challenge

Round two of the 2017 Florida Weekly Writing Challenge continues with the photo prompt you see here. So far more than 120 writers have submitted their original short stories inspired by the image.

Here's how the challenge works:

We want your original narrative fiction using this picture as the starting point. Keep it to 750 words, please, and no poetry, thank you.

Run your masterpiece through Spell-check, give it a title and send it, either attached as a Word document or simply pasted into the body of the email, to writing@floridaweekly.com. Snail mail offerings will not be considered, nor will any entry that does not contain your full name, the city/state you live in and a phone number where we can reach you.

You have until 5 p.m. Sunday, Oct. 1, to submit your story. It's OK if you sent us something for round one of the challenge; you can enter another story — but just one — based on the beach picture. We hope you do, in fact.

Florida Weekly editors will review all of the entries and vote for our favorite, whose author will receive a ticket to the 12th annual Sanibel Island Writers Conference (value: \$500). With keynote speaker Alice Hoffman, the conference is set for Nov. 2-5 on Sanibel Island.

The 2017 Florida Weekly Writing Challenge winner will be notified by Oct. 15, and the winning entry will be published soon after in all our editions.

Questions? Email writing@floridaweekly.com and we'll get back to you. ■

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SHOW

From page 1

service.

But the phrase does accurately describe the willing spirit of theater folk to continue on, no matter what.

Unfortunately, due to Hurricane Irma, some area theaters had to postpone or cancel shows. Venues are regrouping, figuring out what life is like post-Irma and how to best move on.

According to its Facebook page, Artis—Naples was running on a generator and did not open its administrative offices until Monday, Sept. 25, when *Florida Weekly* went to press. "Initial information indicates that Irma was kind to us" and that "damage was minimal" the site said, but a full inspection had not yet been performed.

Scott Saxon, general manager of the Barbara B. Mann Performing Arts Hall in Fort Myers, reported that the hall lost power for a few days. "There's some minor leaks, nothing major, so the hall came through perfectly fine," he said. "So relatively speaking, thankfully everything was good."

Gulfshore Playhouse

Gulfshore Playhouse in Naples had to cancel its fifth annual New Works Festival, which was already in progress when Irma bore down on the Florida peninsula Sept. 10. That meant grappling with the logistics of getting flights for eight actors and four playwrights who had to return to Washington D.C., New York City, Los Angeles, Portland, Ore., and Montana.

In addition to cancelling its New Works Festival, the company has cancelled its opening play of the season, "Paradise." Chosen from last year's New Works Festival, it was supposed to open Oct. 14.

"We should have been in rehearsals already," said Kristen Coury, company founder and producing artistic director. "Additionally, we hadn't received our lumber order and we weren't sure we could call back our shop workers (on order to build the set in time).

"It was like a giant house of cards of all living pieces that couldn't work."

Additionally, The Norris Center, where Gulfshore Playhouse holds its plays, didn't have power for a week and a half after the hurricane. While the theater is structurally fine, some rehearsal spaces and other parts of the center have mold.

"We've cancelled our education programs as well," Ms. Coury said, "because we have nowhere else to do our programs." As of late last week, she added, she was waiting to see when it would be OK to get back into the building. "Will we be able to rehearse for the next show, 'Leading Ladies,'" she wondered.

The comedy by Ken Ludwig is supposed to open Nov. 11, but Ms. Coury would love to start performances a week earlier with \$10 previews "to give back, for people who need to laugh," she said.

In the meanwhile, the theater's administrative offices are hampered by lack of phone and internet service.

"We saw a significant loss of potential income, an inability to create the art we promised to create, and we're not on the other side yet," Ms. Coury said.

It's been a rough time for the theater.

"Every aborted act of creativity is a little death," she said.

Laboratory Theater

In Fort Myers, Annette Trossbach, Laboratory Theater founder and artistic director, had to cancel opening weekend of "Sordid Lives." Now that the show is up and running, however, two performances have been added to accommo-

date ticketholders.

"Sordid Lives" was supposed to open Friday, Sept. 15. Instead, Ms. Trossbach gained permission from playwright Del Shores to have a dress rehearsal open to the public on Sunday, Sept. 17. One week to the day after Irma, an audience of about 50 people came to the free rehearsal.

"Everyone had a good laugh," Ms. Trossbach said about the appreciative audience. "They all really needed to laugh. They were under a lot of stress, and the actors had been under that same stress or evacuating and returning. It made everybody feel better," she added. "That was nice."

She had been concerned about the theater itself, as they recently purchased the building. "I was so worried. After almost nine years, we get to purchase the building, and now this."

But they were lucky: The former church-turned-Kiwanis-hall near downtown sustained minimal damage. Hurricane Irma even blew down "one crappy fence we had planned to remove anyway."

"I don't think we actually even lost power," Ms. Trossbach said. "It's just incredible."

Florida Rep

Florida Repertory Theatre had to cancel its previews of "Outside Mullingar" but still opened as scheduled on Friday, Sept. 22 (see review on page C12).

The historic building in downtown Fort Myers suffered no structural damage, according to Jason Parrish, associate director and ensemble member. "The only thing we really lost was time."

But in theater, time is precious.

The four-person cast of "Outside Mullingar," along with the show's director and stage manager, evacuated to Gainesville, where the Hippodrome Theatre housed them and gave them space to rehearse.

Back in Fort Myers, however, the shop/set crew lost valuable time, with some evacuating to other parts of the country.

"It's been complicated getting people back," Mr. Parrish said. "Many of our staff had just started, and then had to leave after being here two days."

But, he added, "We were very lucky and are very much aware of that."

TheatreZone

At press time, TheatreZone in Naples was still unable to determine the full extent of the damage done to its home in the G&L Theatre on the campus of Community School of Naples.

"We're still waiting for air-conditioning to come on, which will help more," founding Artistic Director Mark Danni said late last week. "We had some wind blowing through the hallways that took our photographs off the wall. Some water got in ... The rug will need to be replaced." Once power returns, he added, "We'll assess things like soundboards and lightboards."

The first show of the season doesn't open until December, but Mr. Danni had scheduled auditions for the season Sept. 9-10. Irma, of course, forced cancellation. Auditions were rescheduled, and the company is accepting video auditions for out-of-state actors who could not reschedule their flights or who had other commitments.

Marco Players

The Marco Players sent out an email on Sept. 19 to let patrons know the community troupe and its home at Marco Town Center made it through Irma relatively unscathed. "We didn't flood or have extensive building damage, so we're feeling lucky," the message said. "A tree near the post office took out a power line that feeds service to the theater. So, unfortunately, we were without power (until Tuesday, Sept. 19.) Today, we are back in business!"

Rehearsals are underway for "Sex Please, We're Sixty," which runs Oct.



COURTESY PHOTO

Groovin': The 60s and 70s Musical is playing at Broadway Palm through Oct. 7.



BRYELLE DAFFLEDECKER / COURTESY PHOTO

Viki Boyle, Martin LaPlatney and Rachel Burttram in "Outside Mullingar" at Florida Rep.



COURTESY PHOTO

"Sordid Lives" playing at Lab Theater.

25-Nov. 12.

Alliance for the Arts and Theatre Conspiracy

"We had some bumps and bruises, but I couldn't help but feel grateful to walk in on Monday morning, the day after Irma, to see the building still standing and no glass broken," Lydia Black, executive director of the Alliance for the Arts in Fort Myers said.

She hadn't been sure what she'd see when she returned to the campus. "It was a huge relief," she said.

Internally, some classrooms had minor flooding, while externally they lost at least eight trees, including five palms and two oaks. The community helped with cleaning debris and trees.

Irma's winds moved the "You Are Here" sculpture on the center's lawn facing McGregor Boulevard off its base.

The Foulds Theatre, where Theatre Conspiracy puts on its plays, is fine.

"The theater was the safest part of the building," Ms. Black said. Staff moved equipment, furnishing and artwork to the elevated stage to be safe from flooding and fortified the doors to the theater with sandbags. The theater also has a reinforced roof.

"Buyer & Cellar" is slated to open Oct. 6. Theatre Conspiracy is offering a "buy one, get one 50 percent off" deal for tickets to Thursday and Friday night performances.

Broadway Palm

The Broadway Palm opened its first show of the season, "Groovin': The 60s and 70s Musical" on Sept. 7, the Thursday before Irma hit, but then closed the theater and didn't reopen until Friday, Sept. 15.

The theater is "great," Melissa Vogt, director of sales and marketing for the dinner theater, said. "We had some leaks, but nothing major ... Obviously, we lost a lot of food, but that was it."

Knowing they'd probably lose power and phone service, they proactively switched their lines over to their sister venue, The Dutch Apple, in Pennsylvania, so staff there could field calls.

"We are all good; performances are moving on as scheduled," Ms. Vogt said.

"Groovin'" runs through Oct. 7 on the

main stage. In the Off-Broadway Palm, "The Odd Couple: Female Version" plays through Oct. 29. Through both runs, the theater is donating \$5 from every ticket to the Irma Relief Fund established by the Southwest Florida Community Foundation.

The theater wants to help the community in any way it can, Ms. Vogt said. "We've been here for 25 years, and we're focused on doing whatever we can to get things back on track for our neighbors and our community," she said. "We have ways we can help." Anyone who sees a way the theater can be of help is encouraged to reach out via the Broadway Palm's Facebook page or by sending an email to Ms. Vogt at Melissa@broadway-palm.com.

The Naples Players

Associate Artistic Director Jessica Walck said the Sugden Community Theatre, home of The Naples Players on Fifth Avenue South, experienced some minor leaks and flooding in the orchestra pit and one rehearsal room.

"But other than that, we're very fortunate," she said. "The building held up pretty well."

Power was out for a week after Irma, however, and as of press time the theater still didn't have phone or internet service. "In this business, that's important, especially when you're trying to sell tickets," Ms. Walck said.

The venue has opened its doors to any who might want to enjoy the air-conditioning or recharge cell phones and other devices.

The theater closed on Tuesday night before the storm, giving staff time to evacuate if they wanted. But that meant they lost two weeks of rehearsal time for "She Kills Monsters," scheduled to open on the main stage Oct. 11.

"It put a dent in our rehearsal process," Ms. Walck said. She added the company has offered its space to other local theaters if needed and it volunteers or other places that need help with recovery and repairs after Irma, including The Naples Zoo and Naples Botanical Garden.

"We have a healthy volunteer base that likes to help," she said. "We have so many great people that help us all the time, why wouldn't we do that for others?"

"We're not just a theater at this point, we're a community. We're here for anybody who needs anything," she added. ■

in the know

Area arts festivals still happening

Plans for four big annual arts events have not been derailed by Hurricane Irma.

>> The Island Hopper Songwriter Fest

started as planned on Friday, Sept. 22, and runs through Oct. 1 in downtown Fort Myers and on Fort Myers Beach. For more information, go to www.island-hopper-fortmyers-sanibel.com.

>> The Ringling International Arts Festival

, an avant-garde celebration of various performance arts, is still on for Oct. 18-21 on the campus of the John & Mable Ringling Museum of Art and at the Asolo Theatre in Sarasota. For more information, go to www.ringling.org/events.

>> The Sanibel Island Writers Conference

will take place as planned Nov. 2-5 at BIG ARTS, with keynote speaker Alice Hoffman and various evening readings, talks and concerts. For more information, see www.fgcu.edu/siwc/.

>> And the Sarasota MOD Fest, the fourth annual midcentury modern architecture festival, will still happen Nov. 10-12. This year's events celebrate acclaimed Sarasota School architect Edward J. "Tim" Seibert. For more information, go to www.sarasota-mod.com.

— Nancy Stetson

COLLECTOR'S CORNER

When digging for thrift shop treasure pays off



It was a weekday afternoon in December and I'd been in Palm Beach reporting on this or that story.

I had a few minutes to spare, so I stopped in a favorite thrift shop.

I wandered past the furniture, through the antiques section and into the housewares department.

I circled once and saw nothing that caught my eye.

Then I reversed my path and saw a brilliant cobalt blue design peering out from the piles of Christmas garland.

I dug and revealed a stack of dinner plates in vibrant primary colors.

The porcelain from which they were made clearly was high quality, light-grabbing in its whiteness.

And the design around the rim boasted forests filled with bears, wolves, Russian churches and dachas.

I flipped one over to read the mark, which bore the image of a shield. Part of it was in Cyrillic. But it also was in English, marked "Made in Russia by Kornilov Brothers."

The store clearly thought the set of 10 was special, marking them \$155 (even though one had an ancient repair).

But I knew imperial Russian pieces have a cachet among collectors.



HERITAGE AUCTIONS
The Kornilov Brothers plates I found in a thrift store sold at auction this summer for \$2,200.

Even if my hunch proved wrong, the plates were attractive enough to be worth the gamble, so I bought.

A little research revealed that they were made around 1903 and that a similar set had sold a decade earlier in London for more than \$11,000.

That meant I was highly unlikely to use them, so it was best to let them go. I spoke with contacts at Heritage Auctions, which has an office in Palm Beach.

They encouraged me to consign the plates, reminding me that while the

market for imperial Russian porcelain was still strong, they were unlikely to fetch the high prices of a decade earlier.

I did just that and they sold this past summer in Dallas for \$2,200.

That reminds me of my rules for treasure shopping:

- Always expect the unexpected.
- Don't be afraid to dig around — the fabulous may be buried in the mundane.
- Always retrace your steps. You never know what you missed on your first pass. I typically score my best finds on the second pass. ■



THE FIND:

Cup and saucer by Kornilov Brothers

Bought: Finders Keepers Estate Buyers Thrift Store, 1228 Hypoluxo Road, Lantana; 561-360-2525.

Paid: \$4

The Skinny: I knew this cup and saucer set was special the moment I saw the Cyrillic text that surrounds it.

And when I picked it up to see the Kornilov Brothers mark, complete with a bear, I knew I'd hit pay dirt.

According to my colleague Fedor Zarkhin, the text on the pieces reads, "Eat and drink of the master's goods."

Kornilov, founded in St. Petersburg in 1835, made porcelain for the Russian court and also made pieces for export — even Tiffany handled Kornilov pieces in the days leading up to the Russian Revolution of 1917.

This set is very delicate, and there is wear to the gold trim. And, yes, scoring some imperial Russian porcelain always will be my cup of tea. ■

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WHAT TO DO, WHERE TO GO

To our readers: Hurricane Irma has forced the rescheduling or cancellation of many events. Be sure to check with the venue before heading out for anything listed here.

THEATER

The Odd Couple: Female Version

— By Broadway Palm Theatre through Oct. 29. 1380 Colonial Blvd., Fort Myers. 278-4422 or www.BroadwayPalm.com.

Groovin: The 60s and 70s Musical

— By Broadway Palm Theatre through Oct. 8. 1380 Colonial Blvd. 278-4422 or www.BroadwayPalm.com.

Outside Mullingar

— By Florida Repertory Theatre through Oct. 22 in the ArtStage Studio Theatre, downtown Fort Myers. 332-4488 or www.floridarep.org. See review on page C10.

Sordid Lives

— By Laboratory Theater of Florida Sept. 28-Oct. 1. 1634 Woodford Ave., Fort Myers. 218-0481 or LaboratoryTheaterFlorida.com.

She Kills Monsters

— By The Naples Players Oct. 11-Nov. 5 at the Sugden Community Theatre. 263-7990 or www.naplesplayers.org.

Paradise

— By Gulfshore Playhouse Oct. 14-29 at The Norris Center. 755 Eighth Ave. S. (866) 811-4111 or www.gulfshoreplayhouse.org.

Maples & Vine

— By The Naples Players Oct. 25-Nov. 19 at Sugden Community Theater. 263-7990 or www.naplesplayers.org.

Sex Please, We're Sixty

— By The Marco Players Oct. 25-Nov. 12 at The Marco Players Theater. 1089 N. Collier Blvd. 642-7270 or www.marcoplayers.org.

THURSDAY 9.28

Muddin'

— Corkscrew Swamp Sanctuary hosts a swamp buggy excursion to the north end of the preserve from 9 a.m. to noon. \$100-\$125. 348-9151 or www.corkscrew.audubon.org.

FRIDAY 9.29

Coffee with A Cop

— Collier County Sheriff's Deputies invite the public to share a cup o' joe from 8-10 a.m. at the East Naples Dunkin' Donuts. 3345 Radio Road. 774-4434 or www.colliersheriff.org.

SATURDAY 9.30

To Market, To Market

— Third Street South hosts a farmers market from 7:30-11:30 a.m. 434-6533 or www.thirdstreetsouth.com.

Bargain Shopping

— PACE Center for Girls hosts a half-off sale of its annual Love That Dress! donations of new and gently used garments from 9 a.m. to 3 p.m. at Coconut Point. 23106 Fashion Drive. 657-2400 or www.pacecenterforgirls.org/collier.

Flashback Cinema

— Silverspot Cinema in Mercato screens the John Wayne classic "Rio Bravo" (1959) at 2 p.m. and 7 p.m. A small town sheriff in the American West enlists the help of a cripple, a drunk and a young gunfighter in his efforts to hold in jail the brother of a local criminal. \$9.50-\$16.50. 592-0300 or www.silverspot.com.

SummerJazz on the Gulf

— Naples Beach Hotel & Golf Club presents Late Night Brass when the 32nd season of SummerJazz on the Gulf concerts concludes from 6:30-9:30 p.m. Free. 261-2222 or www.naplesbeachhotel.com.



The Duke has his work cut out for him as he tries to keep a well-connected criminal behind bars in Silverspot Cinema's selected throwback film "Rio Bravo," showing at 2 p.m. and 7 p.m. Sunday, Oct. 1.

Bless Your Boat — Everglades City hosts its annual blessing and celebration of the stone crab fleet with local pastors, family activities, music, vendor booths and more from 10 a.m. to 1 p.m. at Rod & Gun Club. 200 Riverside Dr., Everglades City. 260-4507 or www.evergladeshistorical.org.

Family Movie Night — Venue Naples screens "Ratatouille" on an inflatable screen at 7:30 p.m. Bring chairs and blankets, refreshments will be for sale. \$10 for adults, free for children. 13240 Tamiami Trail N. 292-1529 or www.venuenaples.com.

Maine Man — Comedian Bob Marley brings his Maine-centered humor to Off The Hook Comedy Club tonight and Sunday, Oct. 1. 2500 Vanderbilt Beach Road. 389-6901 or www.offthehookcomedy.com.

SUNDAY 10.1

Cruisin' — Vintage, custom and exotic cars roll into the parking lot at Miromar Outlets from 11 a.m. to 3 p.m. 948-3766 or www.miromaroutlets.com.

MONDAY 10.2

Films for Film Lovers — Centers for the Arts Bonita Springs screens "Rams" (Iceland, 2015) at 7 p.m. In a remote Icelandic farming community, two brothers who haven't spoken in forty years must come together to save what is most important to them — their sheep. \$10. 10150 Bonita Beach Road. 495-8989 or www.artcenterbonita.org.

TUESDAY 10.3

Pups in the Garden — Naples Botanical Garden welcomes leashed dogs from 8-11 a.m. Free for members, \$9.95 for others. 643-4737 or www.naplesgarden.org.

WEDNESDAY 10.4

Wild Wednesdays — Naples Botanical Garden's conservation team leads a walk through the garden's natural areas in the Smith Upland Preserve from 9-10 a.m. Free with regular admission. 643-4737 or www.naplesgarden.org.

Jig Is Up — Traditional Irish musicians take the stage and kick up their heels at 7 p.m. at Riptide Brewing Company. 987 Third Ave. N. 228-6533 or www.riptidebrewingcompany.com.

Crystal Clear — The Gypsy Sea Witch hosts a crystal bowl meditation at 7 p.m. at Koreshan State Historic Site in Estero. \$15-\$20, must pre-register at

website. 754-444-9779 or www.thegypsycseawitch.com.

COMING UP

Fashion Show — GirlTalkTV hosts Fall into Fashion 2017 from 6-9 p.m. Thursday, Oct. 5, at Hyatt House Naples. 1345 Fifth Ave. S. \$30. info@girltalktv.com or www.girltalktv.com.

Met Live — Paragon Pavilion screens a live Metropolitan Opera performance of Bellini's "Norma" at 12:55 p.m. Saturday, Oct. 7. \$18-\$24. 833 Vanderbilt Beach Road. 596-0008 or www.paragontheaters.com.

Boat Show — MarineMax hosts the first annual Marco Boat Show from 9 a.m. to 5 p.m. Friday through Sunday, Oct. 13-15, at Rose River Marina. \$5, kids 12 and under are free. 951 Bald Eagle Drive. 682-0900 or www.marinemax.com.

Fundraiser — Pianist Jodi DeSalvo and surprise musical guests perform at a fundraiser for United States Air Force veteran Renee Whisner from 6:30-9:30 p.m. Friday, Oct. 13, at Etudes de Ballet. \$50-\$60. 3285 Pine Ridge Road. 777-0416 or www.eventbrite.com.

Met Live — Paragon Pavilion screens a live Metropolitan Opera performance of Mozart's "Die Zauberflöte" at 12:55 p.m. Saturday, Oct. 14. \$18-\$24. 833 Vanderbilt Beach Road. 596-0008 or www.paragontheaters.com.

American Pie — Don McLean performs at 8 p.m. Saturday, Oct. 14, at Southwest Florida Events Center. \$52-\$77. 11515 Bonita Beach Road. 245-9910 or www.swflpac.com.

Youth Day — Koreshan State Historic Site hosts Youth Empowerment Day with a fishing clinic, self-defense demonstrations, guided hikes and more from 9 a.m. to 2 p.m. Sunday, Oct. 15. Free with park entry fee. 3800 Corkscrew Road. 992-0311 or www.floridastateparks.gov.

Free Concert — Naples Concert Band performs at 2 p.m. Sunday, Oct. 15, at Cambier Park. 263-9521 or www.naplesconcertband.org.

Free Film — Mercato screens "Legally Blonde" (2001) on the lawn at sunset on Tuesday, Oct. 17. Elle Woods follows her ex-boyfriend to law school and figures out there's more to her than good looks. Free. 254-1080 or www.mercatoshops.com.

Zoo Lecture — Naples Zoo hosts a talk with zoologist Amy Dickinson about her lion conservation work with Ruaha Carnivore Project in Tanzania from 6-8 p.m. Tuesday, Oct. 17. Free for members, \$10 for others. 262-5409 or www.napleszoo.org.

Vocal Concert — Vocalist Sandra Rose performs from 5:30-7 p.m. Wednesday, Oct. 18, at Marco Island Center for the Arts. \$25. 1010 Winterberry Dr. 394-4221 or www.marcoislandart.com.

Improv for Everyone — The Naples Players hosts an adult class on the fundamentals of improvisational comedy from 7-9 p.m. Thursdays, Oct. 19-Nov. 23, at the Sugden Community Theater. \$75 for members, \$100 for others. 434-7340 or www.naplesplayers.org.

Masterworks — Naples Philharmonic performs works by Shostakovich, Adams and Dvorak at 8 p.m. Thursday and Friday, Oct. 19-20, at Artis-Naples. 597-1900 or www.artisnaples.org.

Tribute Concert — Southwest Florida Event Center hosts a dinner show featuring Van Halen tribute band Completely Unchained from 6-10 p.m. Friday, Oct. 20. \$25-\$75. 11515 Bonita Beach Road. 245-9910 or www.swflpac.com.

Blessed — Emmanuel Lutheran Church hosts a blessing of the animals at 9 a.m. Saturday, Oct. 21. Please bring leashed or crated pets, or just a photo. 777 Mooring Line Drive. 261-0894 or www.naplesmanuel.org.

Beer Fest — Brew Ha Ha returns to Mercato with more than 60 craft beers, a Stein-holding competition, silent auction and live music by Rockin' Horse from 4-8 p.m. Saturday, Oct. 21. 254-1080 or www.mercatoshops.com.

How Does Your Garden Grow? — Naples Yard & Garden Show hosts vendors, horticultural experts, lectures and more from 10 a.m. to 3 p.m. Sunday, Oct. 22, at Collier Extension Services. \$5. 14700 Immokalee Road. 352-4800.

Free Concert — Naples Big Band performs at 2 p.m. at Cambier Park. 597-3240 or www.naplesbigband.com.

Pointe After Dark — Naples Bay Resort hosts a three-course dinner and concert by Journey and Bon Jovi tribute band Titans of Rock from 4:30-9 p.m. Sunday, Oct. 22. \$120-\$150. www.pointeafterdark.com.

The Full Score — Naples Philharmonic performs the score live to a screening of "La La Land" at 8 p.m. Tuesday, Oct. 24, at Artis-Naples. 597-1900 or www.artisnaples.org.

Author Signing — Stuart Woods talks about and signs copies of his newest book, "Quick & Dirty: A Stone Barrington Novel," at 7 p.m. Wednesday, Oct. 25, at Barnes & Noble. 598-5200 or www.bn.com.

Film Fest — Naples International Film Festival screens a variety of independent films Thursday through Sunday, Oct. 26-29. The festival kicks off with an opening night celebration and screening at Artis-Naples on Thursday. Screenings continue through the weekend at Silverspot Cinema before the festival returns to the arts center for Sunday's closing reception and awards. 597-1900 or www.artisnaples.org.

Vocal Concert — Gulfshore Tenors perform at 7 p.m. Friday, Oct. 27, at Naples Botanical Garden. 529-3925 or www.gulfshoreopera.org.

Boo La La — Ooh La La Jewels Du Jour and the Above Board Chamber host an NCH Community Blood Center blood drive from 11 a.m. to 2 p.m. Saturday, Oct. 28, at the boutique at 900 Neapolitan Way. Sign up by emailing Sue Huff at sue@suehuff.com. For information about donating blood, visit www.givebloodcbc.org.

WHAT TO DO, WHERE TO GO

Boo Bash — Little ones can enjoy trick-or-treating, characters, jugglers and more from 9-10:30 a.m. Saturday, Oct. 28, at Waterside Shops. \$10, reservations required. Proceeds benefit Golisano Children's Museum of Naples. 598-1605 or www.watersideshops.com.

Monster Mash — The Villages at Venetian Bay hosts trick-or-treating, costume contests, arts and crafts and more fun for little ones from 2-5 p.m. Saturday, Oct. 28. Free. 261-6100 or www.venetianvillage.com.

Indian Dance — Indian arts and culture organization Raaga Inc. presents Odissi Dance Company performing "Das Avatar - Rise of Humanity Vs. Evil, through The Ages" at 8 p.m. Saturday, Oct. 28, at the Barbara B. Mann Performing Arts Hall, Fort Myers. 643-6668 or www.raagaf.org.

Pointe After Dark — Naples Bay Resort hosts a three-course dinner and concert by Billy Joel tribute artist Piano Man from 4:30-9 p.m. Sunday, Oct. 29. \$120-\$150. www.pointeafterdark.com.

Mall-O-Ween — Miromar Outlets hosts trick-or-treating, contests, trunk-or-treat, music and more from 6-8 p.m. Tuesday, Oct. 31. 948-3766 or www.miromaroutlets.com.

Spooktacular — Fifth Avenue South hosts its seventh annual Halloween Spooktacular with costume contests, live music, trick-or-treating, movies, dancing and more from 4:30-9:30 p.m. Tuesday, Oct. 31. Free, registration for costume contests starts in September. 692-8436 or www.fifthavenuesouth.com.

Art ALIVE — The galleries and studios of Naples Art District north of Pine Ridge and west of Airport-Pulling roads welcome visitors from 5-8 p.m. Wednesday, Nov. 1. More than 40 professional artists will showcase their recent works and demonstrate their medium. Free. Look for the magenta and white flags. 289-5070 or www.naplesartdistrict.com.

Free Concert — The Appleseed Collective performs on the lawn at Mercato at from 6-9 p.m. Thursday, Nov. 2. 254-1080 or www.mercatoshops.com.

To Be Seen — Naples Art Association presents "Scene to Be Scene," a runway art show, starting at 6:30 p.m. Thursday, Nov. 2, at Volvo Cars of Naples. \$25-\$150. 262-6517 or www.naplesart.org.

Opera Night — Opera Naples presents "Madama Butterfly" featuring a cast of international artists and the Naples Philharmonic at 7:30 p.m. Friday, Nov. 3, at Artis—Naples. \$25-\$115. 597-1900 or artisnaples.org.

Psychic Fair — Spirit's Row hosts a psychic fair with a panel of readers, crystal light bed, table tipping, soul painting and more from 10 a.m. to 5 p.m. Saturday, Nov. 4, at Unity Church of Bonita Springs. \$5. 28285 Imperial Pkwy. 947-3100 or www.unitybonita.com.

Suspicious Minds — Country crooner Dwight Yoakam performs at 8 p.m. Sunday, Nov. 5, at Artis—Naples. 597-1900 or www.artisnaples.org.

You Should Be Here — Country artist Cole Swindell performs at 8 p.m. Thursday, Nov. 9, at Germain Arena. \$35-\$45. 948-7825 or www.germainarena.com. ■

— Email calendar listings and high-resolution photos to Lindsey Nesmith at lne-smith@floridaweekly.com. Please send Word or text documents and jpgs with time, date, location, cost and contact information. No pdfs or photos of fliers. Deadline for calendar submissions is noon Monday. No phone calls, please.



Corkscrew Swamp Sanctuary leads a post-Irma excursion into the backcountry aboard Southwest Florida's preferred method of mudding — the swamp buggy — from 9 a.m. to noon Thursday, Sept. 28.
— corkscrew.audubon.org



VISIT IT

■ Good news! **Naples Zoo** plans to reopen Saturday, Oct. 14, and will offer free admission to Collier County residents and \$5 admission to Florida residents. See you there!

— napleszoo.org



105



LAUGH IT

■ **The Second City** performs Sept. 29 and 30 at the Sidney & Berne Davis Art Center. Cocktails are at 7 p.m. and the show starts at 8 p.m. \$29 in advance; \$35 at the door.

— sbdac.com

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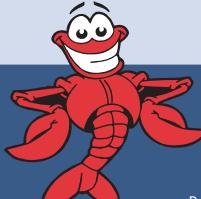
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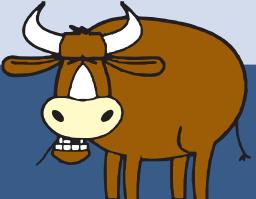
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CRIMINAL

From page 1

"I am a proud member of the NAA, so having my work selected, in part, because I am a member artist is a nice bonus," Ms. Herndon said. "It's also refreshing to know that a show as popular as 'Criminal Minds' takes the time to utilize local artwork in keeping with its designated locale for its set designs," she added. "I had a lot of fun working with the 'Criminal Minds' team in their selection of my work, and I can't wait to see how they incorporate it into the show."

Ms. Herndon has a master's degree in fiber arts from Southern Illinois University and has been a longtime student of rozome, which she learned from Betsy Sterling Benjamin, one of the country's foremost practitioners of the kimono dyeing technique. The layering of waxes and dyes on silk — a process that can take days — allows Ms. Herndon to create colors and depth not possible in other dyeing mediums. It's a wonderful medium for depicting the landscapes of Southwest Florida and The Everglades.

"It's a pretty fascinating environment that isn't replicated on Earth," the artist said, adding her imagery comes from her own kayaking adventures. "Parts of it are from photos I take when I'm out, and other parts are from memory," she said. "It's all influenced by the environment."

NAA is also very proud that not only is Ms. Herndon's work being showcased on network television, but she is also an active and productive member.

"Leigh is very committed to the rozome process, and she's been showing here for at least 15 years and won numerous awards," said curator Jack O'Brien. "She's a very educated and committed artist who has



COURTESY PHOTO

"Luminous"

extreme dedication ... she's always very happy to share her process with people and has done many presentations for us."

NAA aims to gain more attention for its member artists in exactly the same way it did for Ms. Herndon.

"That's one of the things we do as the community art center," said Executive Director Aimee Schlehr. "We're working for our artists and trying to get them out in the public and visible so people can see what they do in the community. This is only the second time (a television show) has looked at an artist and chosen them."

The "Criminal Minds" episode featuring Ms. Herndon's work airs at 10 p.m. Wednesday, Oct. 4. For more information about her work, visit www.leighherndon.com. For more information about Naples Art Association, their membership benefits and requirements, call 262-6517 or visit www.naplesart.org. ■

Sondra Radvansky as Norma
PHOTO: PAUL KIGELSON/METROPOLITAN OPERA

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L'Elisir d'Amore
FEB 10

PUCINNI
La Bohème
FEB 24

ROSSINI
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Marco center offers art free classes

SPECIAL TO FLORIDA WEEKLY

Through its Young Artists Academy, the Marco Island Center for the Arts offers free art classes for qualified middle and high school students who are recommended by an art teacher from their school. Homeschooled children can also apply.

The center has extended the application deadline to 5 p.m. Friday, Oct. 6.

Classes meet in two three-week sessions, from 1-4 p.m. on Saturdays. Session one dates are Oct. 14, 21 and 28; session two dates are Nov. 4, 11 and 18. A limited number of spaces are available and will be filled on a first-to-apply basis.

Classes are offered in drawing/painting, clay and photography, with students participating in two of the three mediums.

Drawing/painting instructor Shelly Castle has many years of experience



in digital design and illustration. She has been an adjunct college professor and also teaches private art instruction.

Pottery instructor Rebecca Ferguson is accomplished in wheel-thrown functional ware, extruded forms, sculptural ceramics, kiln work and raku firing.

Photography instructor Astrid Garcia, a graduate of Ringling College of Art and Design in photography and imaging, is known for her layered themes of photography and digital compositions.

For application forms or more information about applying for the Young Artists Academy at the Marco Island Center for the Arts, call Hyla Crane at 394-4221 or email hyla@marcoislandart.org. ■



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ARTS COMMENTARY

Love and longing reign supreme in superb 'Outside Mullingar'

nancySTETSON
nstetson@floridaweekly.com



Life's a funny business. We live, we die, and what's it all for? Or, as Aoife in "Outside Mullingar" muses, "I've buried husband, son. Was I only born to bury and be buried?"

But then, she reasons, there's more to life than that: "That leaves off the best bit ... the middle. The middle is the best part. The middle of anything is the heart of the thing."

Playing at Florida Repertory Theatre through Oct. 22, "Outside Mullingar" shows how two rural Irish families deal with the middle — and with endings.

Though a comedy, it opens on the day of a funeral. Aoife (Viki Boyle) has just buried her husband.

After the services, she accepts the company of her neighbors, Tony (Martin LaPlatney) and his 42-year-old son, Anthony (Brendan Powers), who live on the farm next to hers. Tony, a crusty old man, lacks social graces or an inner censor, blurting out whatever's on his mind, though his son tries to shush him and change the subject. But Tony is certain of what's coming; there's only one sure future for them. To Anthony's dismay, he predicts Aoife's pending death, as well as his own.

And this clear-eyed look into the grave brings up the subject of inheritance. Anthony has given his life to the family farm and is dismayed to discover his father might not leave it to him, the rightful heir, after all.

After Anthony walks out of the house to roam the fields, we learn that Aoife's daughter, Rosemary (Rachel Burttram), has had her heart set on Anthony over all these years. He seems oblivious, never making a move. Even his father declares that Anthony will never marry.

This quartet of actors inhabits these characters as if they were their own skin. They're quirky, idiosyncratic people each with his or her own specific loves, longings, fears and desires. And director Chris Clavelli is careful that they're not acted with too broad a stroke.

Ms. Boyle disappears into her own character and mines comedic gold with her impeccable delivery.

Mr. LePlatney's gruff character becomes incredibly tender in a pivotal



Viki Boyle, Martin LaPlatney

BRYELLE DAFELDECKER / COURTESY PHOTO



Martin LaPlatney, Brendan Powers

scene with his son, drawing tears from many in the opening night audience.

But the bulk of the play belongs to Ms. Burttram and Mr. Powers, who circle each other warily in the strangest, most inept courtship dance ever, drawing laughter while also tugging on our heartstrings. We can't help but root for this couple to get together.

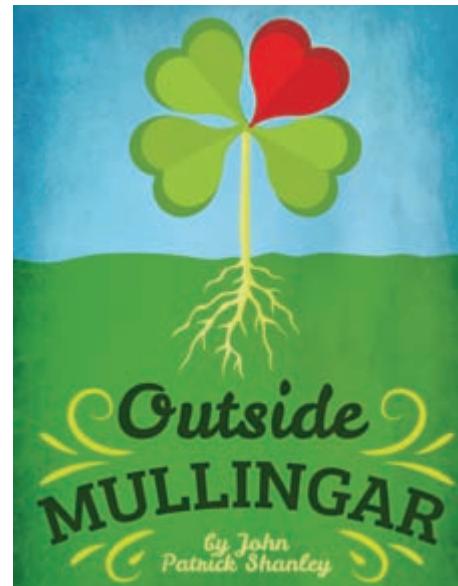
Ms. Burttram's headstrong Rosemary is a woman who knows what she wants and is not afraid to go after it. She has a fire in her eyes and a take-no-prisoners attitude. But she's baffled by Anthony.

Mr. Powers plays his character as a poetic soul, a man with great depth and heart who doesn't feel as if he fits in this world. He is equally as baffled by Rosemary and some of her comments and questions.

John Patrick Shanley (author of the Tony Award- and Pulitzer Prize-winning "Doubt" and the Oscar-winning "Moonstruck") has written, if not the perfect play, something damn near close to it. And in this production, it's married with the perfect cast and direction.

The play benefits from being staged in such an intimate space, though the actors should take care to project, particularly when performing at either end of the stage or while facing away from half the audience. This is especially important because they're speaking with Irish accents, which the audience has to decipher.

Care has been taken even in the little things. There's UK dish detergent on the sink of Richard Crowell's set, moss



on the stones, the sound of rain falling (thanks to sound designer John Kisilevka) and even rain-spattered jackets in the outdoor scenes.

There's an electricity, a kind of simultaneous attraction/repulsion magnetism going on with Rosemary and Anthony, as if they're motioning to one another, "come here," while simultaneously telling each other to go away. These two provide such a delicious tension, you can almost hear the hum.

It's interesting to note that Mr. Powers and Ms. Burttram, who are husband and wife in real life, first met nine years ago in the very space where "Outside Mullingar" is being performed when

rehearsing for Mr. Shanley's "Doubt." (Ms. Burttram played a young nun, Mr. Powers a priest.)

"Outside Mullingar" is genius writing; Mr. Shanley walks that knife's edge between laughter and tears, breaking our hearts while also providing moments of unexpected hilarity. And Mr. Clavelli and cast nail that tone perfectly.

While embracing life, it also questions how a person can be here, "a part of everything," then suddenly gone, "like a fog wiped from a glass." It acknowledges our mortality, while encouraging us to make the most of the time we do have here.

It reminds us that life is full of surprises, and some of them are very good indeed.

The arts can be healing, and for those of us who weathered Hurricane Irma, "Outside Mullingar" is a welcome balm. A story of love, longing and loss, it provides hope and allows us to laugh in the face of death. ■

in the know

'Outside Mullingar'

- >> **Who:** Florida Repertory Theatre
- >> **When:** Through Oct. 22
- >> **Where:** The ArtStage Studio Theatre, Fort Myers
- >> **Cost:** \$55
- >> **Info:** 332-4488 or www.floridarep.org.
- >> **NOTE:** Starting this season, some performances have an earlier start time. All Tuesday-Thursday performances begin at 7 p.m.

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4	1	6	9	2	8	7	3	5
2	5	8	3	7	1	6	4	9
7	3	9	6	4	5	2	1	8
1	7	2	5	9	6	3	8	4
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3	9	5	4	8	2	1	7	6
9	2	1	7	5	4	8	6	3
8	4	7	2	6	3	5	9	1
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Art Fest Naples seeks entries

Art Fest Naples at Fleischmann Park is seeking artists working in all media to exhibit at the 2018 show and sale. The 21st annual juried show is set for Saturday and Sunday, Jan. 20-21. Sunshine



Artist magazine consistently rates Art Fest Naples in the top 100 shows in the country.

At the 2018 show, some of the nation's finest artists will display and sell their work ranging from oil, acrylic and watercolor paintings to blown glass and turned-wood pieces, sculptures and jewelry.

A jury of arts professionals will select the artists to participate in the show and will award prizes in numerous categories. All artists must apply online at www.artfestnaples.com by Oct. 15.

All proceeds from Art Fest Naples benefit a 501(c) (3) organization, Addi-

tional Needs Inc., whose mission is to provide a user-friendly and time-saving website with comprehensive information about available resources to assist children and adults with

additional needs and their families in finding appropriate services. By employing individuals with additional needs to research and maintain the website, the nonprofit provides a platform for them to share their abilities and unique insights and ideas.

The website is also a vehicle for educating employers about the benefits of hiring individuals with additional needs as well as connecting them to employees.

For information about Art Fest Naples sponsorships, call Taire Malloy at 634-2337, email artfestnaples@gmail.com or visit www.artfestnaples.com. ■

Artists, vendors sought for Goodland bazaar

The Goodland Civic Association is seeking artists and craft persons for its eighth annual Holiday Bazaar set for 10 a.m. to 4 p.m. Sunday, Dec. 3, at Margood Harbor Park in Goodland.

The bazaar will host artists, crafters and food vendors alongside local musicians performing on the park's outdoor

stage. Advertising for the event will be via street signs, banners, local news publications and chambers of commerce.

Vendor spaces are \$45. To request an application, call co-chairs Chris and Chip Willets at 401-741-0781 or email ccwillets@gmail.com. ■

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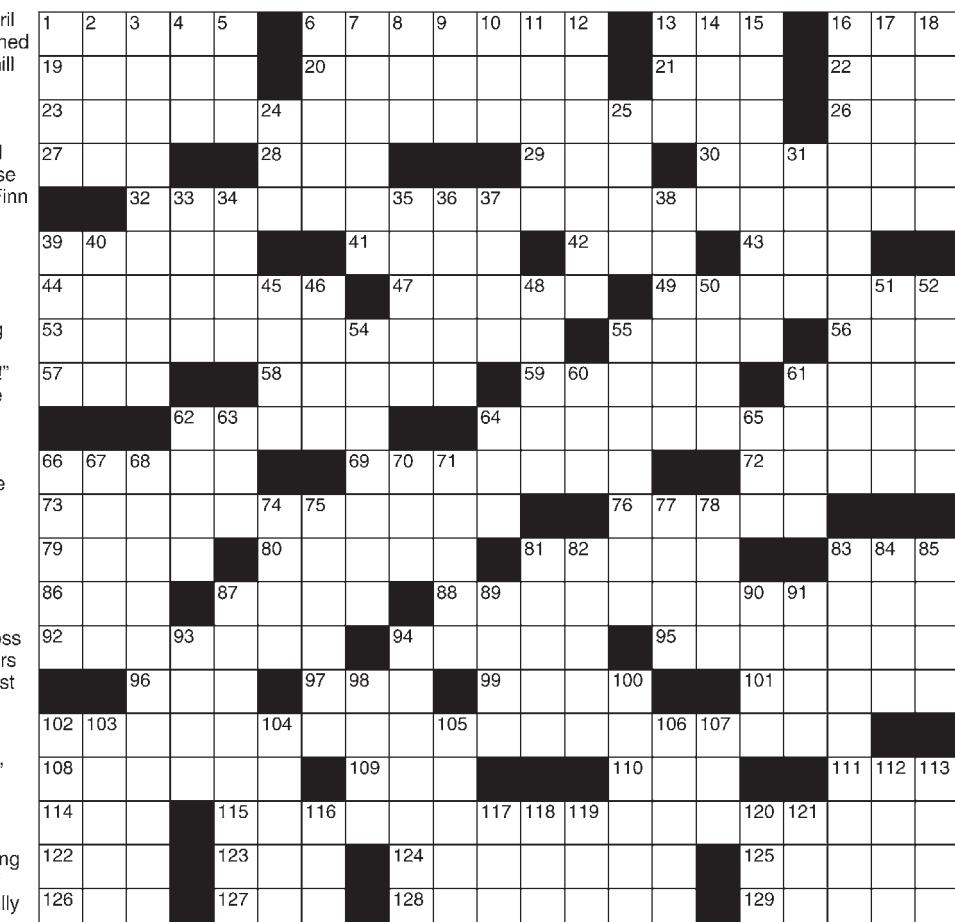
Wilma Boyd – CEO

PUZZLES

PET NAMES

ACROSS

- 1 "Seinfeld" actor Alexander
- 6 Per normal procedures
- 13 Lemon drink
- 16 "The Big Bang Theory" airer
- 19 Surfing site
- 20 Actress Dillon
- 21 24-hour time
- 22 Pilot's fig.
- 23 1998 film with Joseph Fiennes as the Bard
- 26 Stew morsel
- 27 That ship
- 28 Tennis divider
- 29 Poem form
- 30 1987 Dustin Hoffman film
- 32 Whom you might have had your first kiss with
- 39 Pallid
- 41 Beige shade
- 42 Otherwise called, briefly
- 43 Magnate Onassis
- 44 Dodged, as a duty
- 47 "Lil' Al Capp character
- 49 Gerbils, e.g.
- 53 Friend of Peter Pan
- 55 Pulitzer-winning William
- 56 Guevara in "Evita"
- 57 Work unit
- 58 Lyle Lovett's "If I Had —"
- 59 Wii or Xbox aficionado
- 61 It's ere noon
- 62 Spock player Leonard
- 64 "Isn't that adorable!"
- 66 Novelist Joyce Carol —
- 69 Bad pun
- 72 Words on a help-desk sign
- 73 Neonate
- 76 Hit the roof
- 79 Gucci rival
- 80 — board (séance tool)
- 81 Words after guilty or ugly
- 83 First lady?
- 86 Formal promise
- 87 1976-81 skit series
- 88 What the Promised Land is said to flow with
- 90 Double nature
- 92 Double nature
- 94 Singer Griffith
- 95 Fail, as a business
- 96 Partner of hither
- 97 Old name of Tokyo
- 98 DeLuise and DiMaggio
- 99 Discontinue
- 100 Observing one's curfew, idiomatically
- 101 Parisian "a"
- 11 "Ta-ta!"
- 12 Big battle on the ground
- 13 Big whoop
- 14 Boat hoist
- 15 Visor
- 16 18th-century British explorer
- 111 With 65-Down, car tank topper
- 114 Suffix with fact
- 115 1983's Best Picture (and this puzzle's theme)
- 122 China's Chou En —
- 123 Academic email ender
- 124 Become flat
- 125 Big blood line
- 126 Albeit, briefly
- 127 Bread variety
- 128 Backs out
- 129 Stroll along
- DOWN
- 1 Joke around
- 2 Sore feeling
- 3 Hunting (for) 4 Acorn maker
- 5 Oklahoma-to-Iowa dir.
- 6 Jazzed (up)
- 7 Rage silently
- 8 Suffix with form
- 9 Title for Churchill
- 10 Parisian "a"
- 11 "Ta-ta!"
- 12 Big battle on the ground
- 13 Big whoop
- 14 Boat hoist
- 15 Visor
- 16 18th-century British explorer
- 17 Make dim, as with tears
- 18 Commerce
- 24 Hit skit show, in brief
- 25 Onion cousin
- 31 See 113-Down
- 33 Buffalo group
- 34 Dark black
- 35 City SSW of Jacksonville
- 36 Asteroid path
- 37 Comic Nora
- 38 Moola maker
- 39 "... — forgive those who ..."
- 40 "Fer —!" ("Def!")
- 45 Mild yellow cheese
- 46 Actress Olivia
- 48 Instigate
- 50 Grimm brute
- 51 Play lazily, as a guitar
- 52 Smell, e.g. mnemonic
- 55 Old-style emblem with a motto
- 60 Wonderment
- 61 Hazy stuff
- 62 Neighbor of S. Dak.
- 63 Alternative to "equi-"
- 64 Balter input
- 65 See
- 111-Across
- 66 Like many Netflix flicks
- 103 — Heep (Dickens villain)
- 67 Alphabet sequence
- 68 Walkie-talkie, e.g.
- 70 Old British rule in India
- 71 U.S. leader #44
- 74 Birds of myth
- 75 Mulling spice
- 77 Boxing place
- 78 Cancel out
- 81 Big name in lightweight metals
- 82 Be too frugal
- 83 Puts in peril
- 84 Signs flashed by Churchill
- 85 Brontë heroine Jane
- 87 Darkly evil
- 89 — Chinese
- 90 Fictional Finn
- 91 "That's — hadn't heard"
- 93 TV's Anderson
- 94 Abstaining individual
- 98 "Carpe —!"
- 100 Overcome
- 102 Bit of hardware with a crosspiece
- 103 — Heep (Dickens villain)
- 104 Strapped
- 105 Hidden treasure
- 106 Runs across
- 107 Links letters
- 112 Hand's cost
- 113 With 31-Down, "Don't go anywhere"
- 116 Deplore
- 117 Marshy area
- 118 Butyl ending
- 119 Yule quaff
- 120 Hit forcefully
- 121 Cattle call



SEE ANSWERS, C11 ►

HOROSCOPES

LIBRA (September 23 to October 22)

You might surprise everyone by being unusually impulsive this week. But even level-headed Libras need to do the unexpected now and then.

SCORPIO (October 23 to November 21) A period of turmoil gives way to a calmer, more settled environment. Use this quieter time to patch up neglected personal and/or professional relationships.

SAGITTARIUS (November 22 to December 21) A new relationship could create resentment among family and friends who feel left out of your life. Show them you care by making more time for them.

CAPRICORN (December 22 to January 19) Concentrate on completing all your unfinished tasks before deadline. You'll then be able to use this freed-up time to research new career opportunities.

AQUARIUS (January 20 to February 18) You're right to try to help

colleagues resolve their heated differences. But keep your objectivity and avoid showing any favoritism 'twixt the two sides.

PISCES (February 19 to March 20)

Your personal life continues to show positive changes. Enjoy this happy turn of events, by all means. But be careful not to neglect your workplace obligations.

ARIES (March 21 to April 19)

Although you love being the focus of attention, it's a good idea to take a few steps back right now to just watch the action. What you see can help with an upcoming decision.

TAURUS (April 20 to May 20)

"Caution" continues to be your watchword this week, as a former colleague tries to reconnect old links. There are still some dark places that need to be illuminated.

GEMINI (May 21 to June 20)

Making a good first impression is important. Revealing your often hid-

den sense of humor can help you get through some of the more awkward situations.

CANCER (June 21 to July 22)

Taking that Cancer Crab image too seriously? Lighten up. Instead of complaining about your problems, start resolving them. A friend would be happy to help.

LEO (July 23 to August 22)

A widening distance between you and that special person needs to be handled with honesty and sensitivity. Don't let jealousy create an even greater gap between you two.

VIRGO (August 23 to September 22)

Congratulations. Your handling of a delicate family matter rates kudos. But no resting on your laurels just yet. You still have to resolve that on-the-job problem.

BORN THIS WEEK:

People of all ages look to you for advice and encouragement. You would make an excellent counselor. ■

SUDOKU

Difficulty level:



Place a number in the empty boxes in such a way that each row across, each column down and each small 9-box square contains all of the numbers from one to nine.

By Linda Thistle

	6		2			3	
5		3		1			9
7				5	2		
7			9			8	4
	4	1				5	
3				2	1		
9	2			4		6	
8			6				1
	3	8			4		

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CONTRACT BRIDGE

The magic number

BY STEVE BECKER

There are not many activities in life where knowing how to count to 13 is as important as it is in bridge. In fact, it's often said that counting to 13 is really the name of the game. Today's hand should provide proof for any doubting Thomases.

Declarer won the heart lead with dummy's ace and could count 12 top tricks — three in each suit. The 13th would have to come from either diamonds or clubs, and South knew the odds were very good that one suit or the other would provide him with the extra trick he was looking for. But rather than just proceed on the assumption that one of the two suits would divide favorably, South found a way to overcome the possibility that both suits would break badly.

His first step was to cash the K-Q of hearts, discarding a diamond from dummy. This revealed that West had started with six hearts. Declarer then led the A-K-Q of clubs, hoping the jack would fall, but discovered instead that West had begun with four clubs to the jack.

To complete the picture of West's hand before he tackled the diamonds, South next cashed the ace of spades and led a spade to the queen, noting that West followed to both spades.

With 12 of West's cards thus fully accounted for, it was now a simple matter to cash the diamond ace, lead dummy's ten and, after East played low, let the ten ride. A diamond to the king,

South dealer.
Both sides vulnerable.

NORTH		EAST	
♦ K Q 5		♠ 10 9 6 3 2	
♥ A 5		♥ J 7	
♦ A Q 10 9 2		♦ J 8 7 4	
♣ K 6 3		♣ 8 5	
WEST		SOUTH	
♠ 8 4		♠ A J 7	
♥ 10 9 8 6 4 3		♥ K Q 2	
♦ 6		♦ K 5 3	
♣ J 9 7 2		♣ A Q 10 4	

The bidding:

South	West	North	East
1 ♣	Pass	1 ♦	Pass
2 NT	Pass	7 NT	

Opening lead — ten of hearts.

followed by a spade to dummy's king, allowed South to score the queen of diamonds for his 13th trick.

Observe that if South had played any two of his three top diamonds earlier in the hand, as many players might have done, he would not have made the grand slam. By utilizing the magic number 13 from the outset, South wound up plus 2,220 points instead of minus 100. ■

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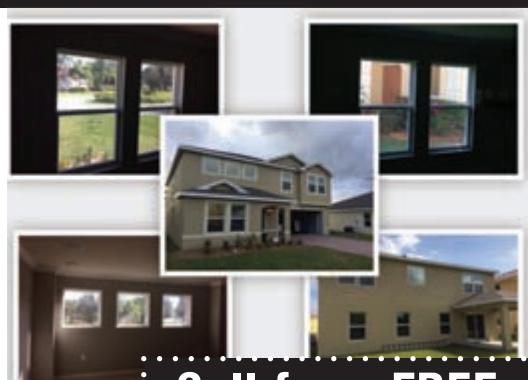
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FILM CAPSULES

Stronger ★★★

(Jake Gyllenhaal, Tatiana Maslany, Miranda Richardson) After losing his legs from just above the knee in the 2013 Boston Marathon bombing, Jeff Bauman (Gyllenhaal) adapts to a new lifestyle with his girlfriend (Maslany), mother (Richardson), and friends helping him. It's an inspiring true story, and Gyllenhaal's performance is Oscar-worthy. Rated R.

Wind River ★★½

(Jeremy Renner, Elizabeth Olsen, Kelsey Asbill) In a frigid and remote Wyoming territory, a hunter/tracker (Renner) and inexperienced F.B.I. agent (Olsen) search for the murderer of a teenage girl (Asbill). The frostiness of the snow-covered terrain provides a nice texture to the compelling story; too bad the last act is a bit weak. Rated R.

Patti Cakes **½

(Danielle Macdonald, Bridget Everett, Cathy Moriarty) Patti (Macdonald), an overweight white girl in New Jersey, dreams of becoming a rap star. Macdonald makes a splash in what could be a breakout performance, but the movie is too predictable to be truly memorable. Rated R.

Logan Lucky ★★★

(Channing Tatum, Adam Driver, Daniel Craig) The Logan siblings (Tatum, Driver, Riley Keough) and career criminal Joe Bang (Craig) plan to rob the Charlotte Motor Speedway during the biggest race of the year. It's a fine return to form for director Steven Soderbergh ("Oceans II"), and is full of cameos to keep you smiling. Rated PG-13.

The Nut Job 2: Nutty By Nature ★

(Steve Coogan, Rob Brydon, Claire Keelan) Friends and comedians Steve Coogan and Rob Brydon play versions of themselves as they sample fine dining and tourist attractions throughout Spain. Most of it is good conversation that's reasonably consistently funny. Not Rated: Adult themes.

The Only Living Boy in New York ★½

(Callum Turner, Pierce Brosnan, Kate Beckinsale) In his early 20s and aimless in New York, Thomas (Turner) sleeps with his father's (Brosnan) mistress (Beckinsale) and ends up more confused about life. This is the type of indie that's full of high-minded ideas that never amount too much. Rated R.

Atomic Blonde ★★

(Charlize Theron, James McAvoy, Sofia Boutella) British Secret Agent Lorraine (Ms. Theron) is sent to Berlin in 1989 to retrieve a list of secret agents that's fallen into the wrong hands.

The story is too complex for its own good, but the action scenes are excellent. Rated R. ■



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LATEST FILMS

'Rebel in the Rye'

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Is it worth \$10? No

Way to tarnish the memory of an icon, "Rebel in the Rye."

We've seen it so many times: Young artist strives to be great in his field, naysayers tell him it can't be done (in this case it's the father, Victor Garber). Artist shows promise, so a mentor (Kevin Spacey) is extra tough on him. Social circumstances (World War II) force a deviation from the career, but make him better at his craft. He struggles with more personal and professional obstacles, but ultimately finds great success. This could describe Walt Disney (if it were World War I) or many others, but in "Rebel In The Rye" it tells the story of author J.D. Salinger (Nicholas Hoult). And the real Salinger, who died in 2010, would be appalled at the unoriginal cliché this movie makes his life out to be.

Throughout the film Salinger repeatedly says he wants his work to be truthful, not sanitized escapist clichés, yet that's exactly how the film feels. It's as if writer/director Danny Strong created the screenplay by taking Salinger's biography and dumping it into a Hollywood formula machine, and this movie is what the machine puked out.

What's more, much is made of how Holden Caulfield, the main character in Salinger's seminal "The Catcher in the Rye," is based on Salinger's life. Those who've read the book know Holden was full of sarcasm and cynicism. Holden is also a character to whom it is easy for many to relate; ironically, it's notably more difficult to relate to the arrogant, wealthy, mentally disturbed Salinger depicted here.

Who knows — perhaps, given that Salinger lived in isolation in New Hampshire for most of his adult life, a mentally disturbed vision of him is a truthful one. Hoult does what he can



to make Salinger sympathetic, and to be sure there are moments when your heart goes out to him. But pretentiousness and selfishness are hard characteristics to overlook when trying to like the protagonist. Supporting turns from Spacey, Sarah Paulson, Zoey Deutch and Hope Davis are respectable, but not enough to overcome the film's notable flaws.

To his credit, Strong provides insight into Salinger's writing process, and it's in these moments that the film is most fascinating because it shares something we can't learn in a biography page. It's not just his inspiration for Holden that we find appealing, but how Salinger goes about creating him that is equally as interesting. If only the rest of the film were this intriguing.

The bottom line with "Rebel in the Rye" is this: You do not, and cannot, honor the author of arguably the most beloved novel of the 20th century with such a by-the-numbers, conventional biopic. ■

in the know

>> "The Catcher in the Rye" has sold more than 65 million copies worldwide and is a staple in high school English curriculums. Per Salinger's request the film rights have never been sold, even though Billy Wilder, Steven Spielberg and other notables have expressed interest.



STRONG

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Not responsible for typographical errors or changes in entertainment schedule.

One-man 'Buyer & Cellar' set to take stage at Theatre Conspiracy

BY TOM HALL

Florida Weekly Correspondent

Barbra Streisand's oceanfront Malibu estate consists of four separate structures on three adjoining clifftop properties that overlook the spectacular beaches of Point Dume. But in October, Malibu comes to the Foulds Theatre at the Alliance for the Arts when Theatre Conspiracy produces Jonathan Tolins' "Buyer & Cellar."

The play was inspired by Streisand's "My Passion for Design," the book in which the entertainer chronicles in pictures and prose the rooms she has decorated, the furniture and art she has collected, and the ravishing gardens she has planted on her land on the California coast. In the basement of her Main House (there's also the Mill House, the Barn and Grandma's House) is an entire shop-



in the know

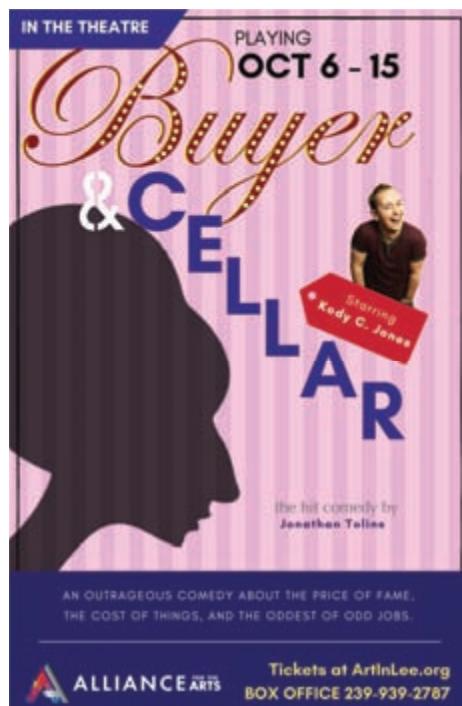
'Buyer & Cellar'

- >> **Who:** Theatre Conspiracy
- >> **When:** Oct. 6-14 with performances on Thursdays, Fridays and Saturdays at 8 p.m. and 2 p.m. matinees on Sundays.
- >> **Where:** Foulds Theatre at the Alliance for the Arts, 10091 McGregor Blvd., Fort Myers
- >> **Cost:** \$25 (\$22 for Alliance members; \$11 for students with ID); Thursday and Friday performances are buy one, get one half off using promo code IRMA.
- >> **Running Time:** 90 minutes
- >> **Info:** Call 936-3239 or visit www.ArtInLee.org/Theatre.

ping mall that includes a doll shop, an antique clothing store and a sweets shop (complete with frozen yogurt machine). Jonathan Tolins takes Streisand's penchant for collecting one step further as he imagines a man who is hired to work in the basement mall ... with Babs as his only customer.

That man is Alex More, a struggling L.A. actor. "Buyer & Cellar" tracks his experience working in the megastar's basement shops where, one

Alex More



glorious day, the Lady Herself comes downstairs to play. In this one-man tour de force, Florida Rep's Education Director Kody C. Jones not only plays Alex More, but half a dozen other characters as well. It's a performance that will have you talking (to yourself and others) for days and weeks to come.

If you haven't been lucky enough to score an invite to Babs' chunk of the California coast, don't miss this show. "Buyer & Cellar" opens Oct. 6. ■

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3. Nancy Stone and Patty Gifd
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9. Paco Pares and Matty Jolie
10. Lisa Dearborn and Inge Hissa
11. Glenn Cole, Martyn Price and Samantha Cole
12. Andrea Galt and Christian Galt



SIERRA BALDWIN / FLORIDA WEEKLY

Florida Weekly welcomes submissions for the Society pages from charity galas and fundraising events, club meetings and other to-dos around town. We need 300-dpi photographs of groups of two or more people, facing the camera and identified by first and last names. Questions? Email editor Cindy Pierce at cpierce@floridaweekly.com.



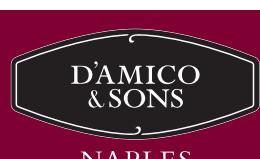
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AD DEADLINES & PUBLISH DATES

FORT MYERS, CHARLOTTE COUNTY AND NAPLES/BONITA SPRINGS EDITIONS

SPACE RESERVATIONS: Wednesday, October 25: Noon

ADS REQUIRING PROOF: Wednesday, October 25: Noon

CAMERA-READY ADS: Thursday, November 2: 5pm

PUBLISH DATE: Fort Myers - November 22, 2017

Naples/Bonita Springs - November 23, 2017

Charlotte County - November 23, 2017

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■ In the wake of Hurricane Irma, Crave Culinaire has temporarily introduced a line of ready-made, packaged meals called Crave2Go that provides customers with a weekly rotation of delivery or pick-up items. Meals are \$8-\$12 and include dishes like a chilled skirt steak sandwich served with chimichurri sauce, smoked cheddar, plum tomatoes and pickled onion jam on a baguette.

The company is donating \$1 from each purchase to both Mercy Chefs, a nonprofit disaster relief organization that provides professionally cooked meals, and the Community Foundation of Collier County's "Collier Comes Together" disaster relief fund. Crave Culinaire is in the Venue Naples location at 13240 Tamiami Trail N. 292-1529 or www.craveculinaire.com.

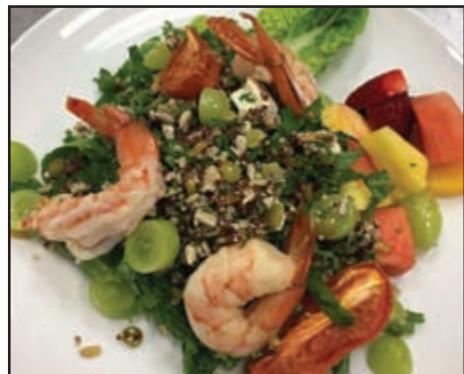
■ Ridgway Bar & Grill celebrates owner Tony Ridgway's 47th year in business by offering free bratwurst sandwiches — a reference to his Naples origins as owner of The Wurst Place — with the purchase of a drink at any of the establishment's bars on Wednesday, Oct. 4. 1300 Third St. 262-5500 or www.ridgwaybarandgrill.com.

■ BRAVO Cucina Italiana at Mercato has introduced a new fall and happy hour menu featuring dishes such as stuffed banana peppers, pepperoni cheese dip, roasted tomato and ricotta flatbread and fingerling potato skins. The happy hour menu is available at the bar from 3:30-6:30 p.m. Friday and Saturday. New seasonal menu items include prosciutto and burrata pizza, shrimp bruschetta, balsamic chicken, harissa grilled shrimp and cod fresca. 514-0042 or www.bravoitalian.com.

■ Sign up now for your picks in the third annual Foodie Camp series of 90-minute, themed cooking classes taught by local chefs Oct. 16-25. Already in the lineup are Alexander Bernard of Alexander's, Isabel Polo and Mary Shipman of IM Tapas, Brian and Nicole Roland of Crave Culinaire, Jesse Houseman of Bistro 821, Tony Ridgway of Ridgway's Bar & Grill, Lisa Boet of Chez Boet, Jean Harvey of The Real Macaw, Abel Gonzalez of Bayside Seafood Bar & Grill, Christopher Jubinville of St. Matthew's House, Keith Casey of KC American Bistro and John Ruzic of Fujiyama and Club Sushi.

\$50-\$60 per session, includes lesson, light meal and a chance to win a \$50 dining gift certificate and Foodie Camp apron. 435-3938 or www.foodiecampnaples.com.

■ The Local hosts its second annual "Dig the Pig" family-style dinner showcasing Palmetto Creek Farm pork at 6 p.m. Thursday, Oct. 26. Guests will enjoy a three-course meal featuring the pork alongside various vegetables from Inyon Farms. \$66 (\$94 with premium wine pair-



COURTESY PHOTOS

Top: Crave Culinaire's temporary Crave2Go offerings include the Superfood Salad with shrimp.

Below: BRAVO Cucina Italiana at Mercato has introduced new fall menu items, including stuffed banana peppers.



ings). Reservations required. 5323 Airport-Pulling Road. 596-3276 or www.thelocal-naples.com.

Want to work on your skills in the kitchen? Here are some cooking classes on the front burner:

The Good Life, 2355 Vanderbilt Beach Road; 514-4663 or www.goodlifenaples.com - Fall Flavors with a Tropical Twist: Wednesday, Oct. 4 (\$69).

Sur La Table, 9501 Strada Place, Mercato; 598-1463 or www.surlatable.com - Guys in the Kitchen: Thursday, Sept. 28 (\$69); Healthy Mediterranean Cooking: Friday, Sept. 29 (\$69); Date Night Cooking with Wine: Friday, Sept. 29 (\$85); French Macaron Workshop: Saturday, Sept. 30 (\$69); Delicious Fall Soups: Saturday, Sept. 30 (\$69); Date Night Autumn in Paris: Saturday, Sept. 30; Classic Croissants from Scratch: Sunday, Oct. 1 (\$69); Perfect Fall Pies: Sunday, Sept. 1 (\$69); Marvelous Middle East Feast: Sunday, Oct. 1 (\$69); Homemade Caramel Workshop: Monday, Oct. 2 (\$48.96); Great Cauliflower Swamp: Monday, Oct. 2 (\$69); Mexican Street-Style Tacos: Wednesday, Oct. 4. ■

— Email food and dining news to Lindsey Nesmith at lnesmith@floridaweekly.com.

SUNDAY BRUNCH

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THE DISH:

Prosciutto, mushroom and arugula pizza

The Price: \$14.50 for a medium

The Place: BRK Pizza
6355 Naples Blvd.

The Hours: 11 a.m. to 9 p.m. Sunday - Thursday; 11 a.m. to 10 p.m. Friday-Saturday

The Menu: www.brkpizzanaples.com

The Details: So the good news is that our house emerged from Irma practically unscathed. The bad news: It was overrun with children whose schools were closed for more than two weeks. Also, the lack of utilities in public places and too many shell-shocked people roaming around town inspired us to stick close to home. However, kids need to be fed and aired out, apparently, so we took a trip to probably the only pizza place in Naples we hadn't visited yet, BRK Pizza.

The kids stuck to their standard cheese pie while I ordered a medium size of the prosciutto, mushroom and arugula pizza, thinking I'd take half home for my beloved, whose work days have become a lot more difficult in the past few weeks. I only brought him a slice though, because the creamy, salty, peppery goodness that materialized just encouraged me to keep going. Sorry, dude. We'll go back to BKK Pizza together very soon. ■

— Lindsey Nesmith
lnesmith@floridaweekly.com

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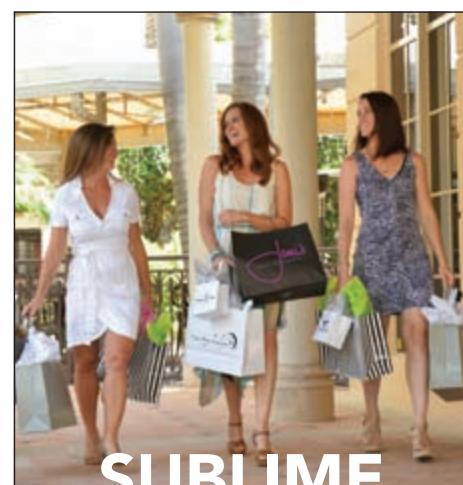
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VINO

Surprises never cease in the vast world of wine

jerryGREENFIELD
vino@floridaweekly.com



How about a nice glass of Harslevelu? Never heard of it? You're not alone.

As I've noted before in this space, the world of wine is vast and extensive. There are many countries where wine is made (including China, and much of the wine is better than you'd think), and more than 200 varieties of grapes to make it from. The wall chart in my office lists 184 varietals, and that's probably not all of them. In fact, I've been a wine geek for 20-plus years, and people still pull out bottles I've never heard of. That's what makes this all so much fun.

I recently received a bottle of Bombino Bianco. It was a bit of a surprise, because we've sipped our way through Italy, from Sicily to Milan, and had never encountered it. It's a light, refreshing white from the "heel" of Italy's boot, and we'll be looking for more of it.

Many wine grapes are obscure or unknown for many reasons. First is that some are used in wines that never leave their area of production. In the far eastern reaches of France near the Alps, for instance, they make a wine called vin jaune, or "yellow wine," from a grape called Savagnin, which grows only in that region. While it's available from several

online retailers, I have never seen a vin jaune on a store shelf. And there are many other varietals and regions just like that.

Teroldego makes a very interesting Italian red, and Touriga Nacional is a major component of red table wines from Portugal.

The situation is complicated even further by the fact that in the Old World, wines are known by their place names instead of by the name of the grape. So you'd never know that Sherry, which is a place name (in Spanish it's Jerez), is made from a grape called Palomino.

Also, many varietals are grown specifically to be used in blends and are rarely, if ever, bottled all by themselves. Good examples are Petit Verdot, a significant component of the Bordeaux blend, and Tannat, which comes primarily from southwestern France but is also grown successfully in Uruguay (of all places). Petit Verdot and Tannat wines can be delicious on their own, but finding them is a bit of a chore.

When you come right down to it, this is all part of the real enjoyment of discovering wine. There are always new regions, new varietals and new sensations. So sample widely, and enjoy some of this week's recommendations.

■ **Contrade Malvasia/Chardonnay Puglia 2016 (\$10)** - This wine is 90 percent Malvasia, with a bit of Chardonnay blended in for body. It has a light straw color and white flowers on the nose. It's slightly sweet and refreshing, offering flavors of white flowers and white peach.



Our tasting panel deems it's a perfect "boat wine." WW 86.

■ **Damilano Barolo Lecinquevigne 2010 (\$30)** - I'm convinced the Nebbiolo winemakers in northern Italy are pushing a lighter style, because most Barolos in the past have been huge, extracted wines. This is a much lighter version, with earth aromas, light tannins and well-balanced dark fruit flavors. WW 89-90.

■ **Cliff Lede Cabernet Sauvignon**

Stags Leap 2014 (\$78) - This gorgeous wine has a deep, inky-black color and a nose of black currant. There's a rich mouthfeel and abundant complex flavors of dark currant, blackberry, cassis and chocolate. Decant it, or give it some time. Your wait will be rewarded. WW 95.

■ **Salentin Malbec Primum 2013 (\$65)** - Everyone on our tasting panel liked this one. It has a dark ruby color and flavors of cherry, smoke, brown leather and more all going on in the glass. It's a bit tannic, so it needs some time. WW 91.

Ask the Wine Whisperer

Q: Many times when I order a glass of wine in a restaurant I get what I think is a skimpy pour. Is there a standard number of ounces I should expect in my glass?

— Ron F., Pembroke Pines

A: In the United States, a beverage portion is determined by how many grams of alcohol it contains. The "standard" number is 14 grams, which is found in a 12-ounce can of beer or in 5 ounces of table wine. Of course, the amount a particular bar or restaurant pours is determined by its profit margins, but I think we should expect at least a 5-ounce pour. ■

Jerry Greenfield is the Wine Whisperer. He's also the creative director of Greenfield Advertising Group and the wine director of the international Direct Cellars wine club. His book, "Secrets of the Wine Whisperer," and other writings are available at www.winewhisperer.com.

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CUISINE

From sushi to steak, Wasabi at Miromar Outlets honors Japanese roots

drewSTERWALD
cuisine@floridaweekly.com



The first thing you notice about Wasabi Japanese Steak House & Sushi Lounge in Estero is that it doesn't look like the typical teppanyaki restaurant. There's not an ink painting or calligraphy scroll in sight.

Wasabi has a more modern, less culturally specific décor. A partial wall of streaming water that's lit cobalt blue separates the teppanyaki or hibachi grill tables from another dining room that holds a drinks bar, a sushi bar and sleek tables and booths. You can occasionally see flashes of grill flames through the liquid screen. The gold metallic flooring, stenciled with silvery lotus-style medallions, is pretty enough to adorn walls. Even the bathrooms are beautifully designed.

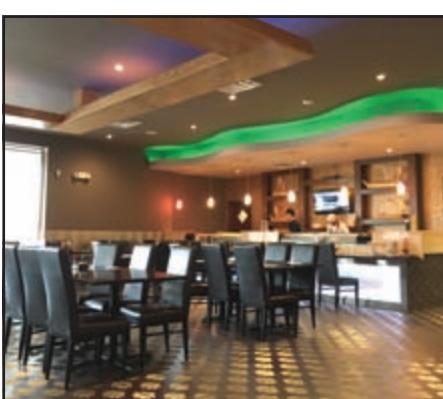
It isn't just the interior decorating that's pretty; the food is artistically plated, too. Our sushi platter sported charming little sculptures of cherry blossom stems, while a simple katsu plate bore bunnies shaped from grape tomatoes.

Wasabi, which opened a few months ago near the Neiman Marcus store at Miromar Outlets, is a sister to Kumo Japanese Steak House in Fort Myers, according to its website.

We decided to bypass the teppanyaki tables, as the chefs' routines at most places consist of the same gags: the flaming volcano of onion rings, the airborne shrimp caught in the chef's hat, etc.

Sampling other parts of the lengthy menu, we were impressed by the specialty sushi rolls we tried as well as the quality of noodles and broth in an udon bowl and the generous portions relative to the prices. All three of us went away with enough leftovers for another meal. The restaurant's attention to secondary features such as fresh-tasting sauces, dressings and soups certainly speaks well of its commitment to providing a completely satisfying dining experience.

The full bar at Wasabi has some interesting cocktail choices. A cucumber gimlet (\$7.95) made with Tanqueray, fresh lime juice and simple syrup was refreshingly light and far less pucker-inducing than those gimlets made with Rose's Lime



DREW STERWALD / FLORIDA WEEKLY
A charmingly decorated sushi platter, top left, holds a Screaming Orgasm and Christmas Tree rolls. The steak hibachi entrée, top right, includes a generous heap of grilled vegetables. The chicken udon noodle soup, bottom left, is served in a cast-iron kettle. Wasabi's interior, bottom right, has a chic, modern décor.

Juice. Thin strips of cucumber made for an elegant garnish. A bottle of Otokoyama Junmai sake (\$14.95) had a slightly floral nose and gentle acidity, while the hot green tea (\$2.50) was authentically prepared with loose-leaf tea.

For appetizers, we waded through the considerable list of sushi rolls, hand rolls and specialty rolls with cheeky names like Hot Lover, Sushi Tart Tart and Fire Starter. We shared a Screaming Orgasm (\$11.95), which contained crunchy tempura shrimp wrapped in salmon and topped with spicy "krab" flakes, tangy ponzu sauce and masago. We liked the interplay of sweet and spicy. The Christmas Tree roll (\$12.95) resembled abstract art, with contrasting tiles of white tuna and pink salmon wrapped around diced fish, bright green asparagus and creamy avocado. Four hues of garnishing roe — green, black, red and gold — added even more ornamental color to the festive Christmas Tree.

Certain entrees include soup and salad.

The miso soup had a nice tang and velvety texture, while the clear soup contained lots of fresh shaved mushrooms and chopped scallions. Crisp iceberg salads were generously slathered with grated ginger dressing that tingled on the palate.

One of the more noteworthy dishes was the chicken udon (\$16.95) served in a cast-iron kettle brimming with succulent poached chicken breast, fresh-tasting tender noodles and a pale chicken broth. A soft-cooked egg was nestled amid handfuls of shredded cabbage and thinly sliced mushrooms, celery and scallions, which added body to the soup. Threads of "krab" provided a pink flourish on top. This bowl had it all — flavor, freshness, eye appeal and abundance.

The chicken katsu (\$14.95), too, was generously portioned. Wide, thin chicken breast cutlets were breaded with panko, fried to a golden crisp and sliced into about two dozen strips that were fanned out alongside a row of lemon slices and a little salad. We enjoyed dipping the juicy

chicken strips in tonkatsu sauce (Japanese barbecue sauce made with Worcestershire sauce, mustard and ketchup among other ingredients) as well as yum yum sauce (the spicy mayo-based condiment).

You can order hibachi entrees even if you don't sit grill side at Wasabi. The steak version (\$19.95) was made with flavorful New York strip, which was cooked medium-rare as requested. A couple of shrimp were tossed in with the chunks of beef, and a heaping pile of tender-crisp carrots, broccoli, onion, zucchini and mushrooms sat alongside, glistening with soy sauce. The fried rice was fine, but it would be nice to have an option of brown rice.

Dessert isn't typically a high priority at Japanese restaurants, and based on the rock-solid freezer-flavored mochi ice cream (\$5.95) it's not worth ending your visit to Wasabi on a sour note. Our only other quibble with our pre-Hurricane Irma dinner was how long it took to receive the check, even though the restaurant was well staffed.

Nevertheless, we departed happy to have chosen Wasabi for our "last supper" together before the storm. ■

in the know

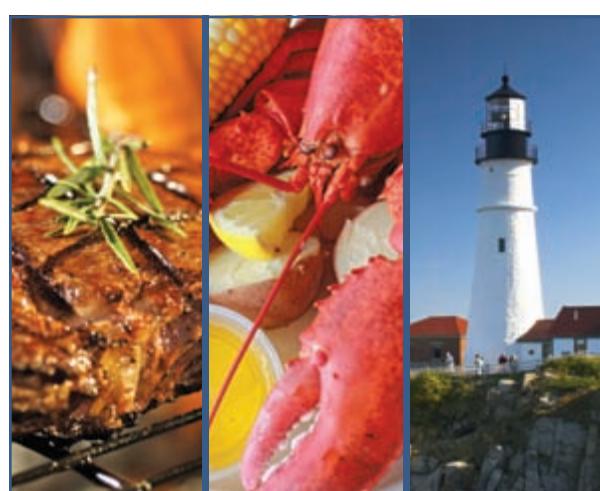
Wasabi Japanese Steak House & Sushi Lounge

Miromar Outlets, 10801 Corkscrew Road, Estero; 949-9886

Ratings:
Food: ★★★★
Service: ★★★½
Atmosphere: ★★★★

>> Hours: 11 a.m. to 10 p.m. Sunday-Thursday;
11 a.m. to 11 p.m. Friday and Saturday
>> Reservations: Accepted
>> Credit cards: Accepted
>> Price range: Appetizers, \$4.95-\$12.95;
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>> Beverages: Full bar
>> Specialties of the house: Sushi and other
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>> Volume: Low
>> Parking: Mall parking
>> Website: www.wasabiestero.com

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★ Poor



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Topped with lemon pepper seasoning and served with rice and veggies
Chicken Caesar Salad - \$9
Super Saver Lunch Specials
• Grilled 12oz Pork Chop served with veggies and apple sauce-\$8 • Ham & Cheese Panini served with fries and a pickle-\$7 • Flat Bread Special topped with tomato sauce, mozzarella cheese, pepperoni and black olives-\$7

Twin Lobsters-\$29.99

Two one-pound Maine lobsters served with a cup of NE clam chowder, corn on the cob and drawn butter

Lobster Dinner For 2-\$99.99
Two 2½-pound Maine lobsters served with chowder, salad, corn on the cob and baked potatoes



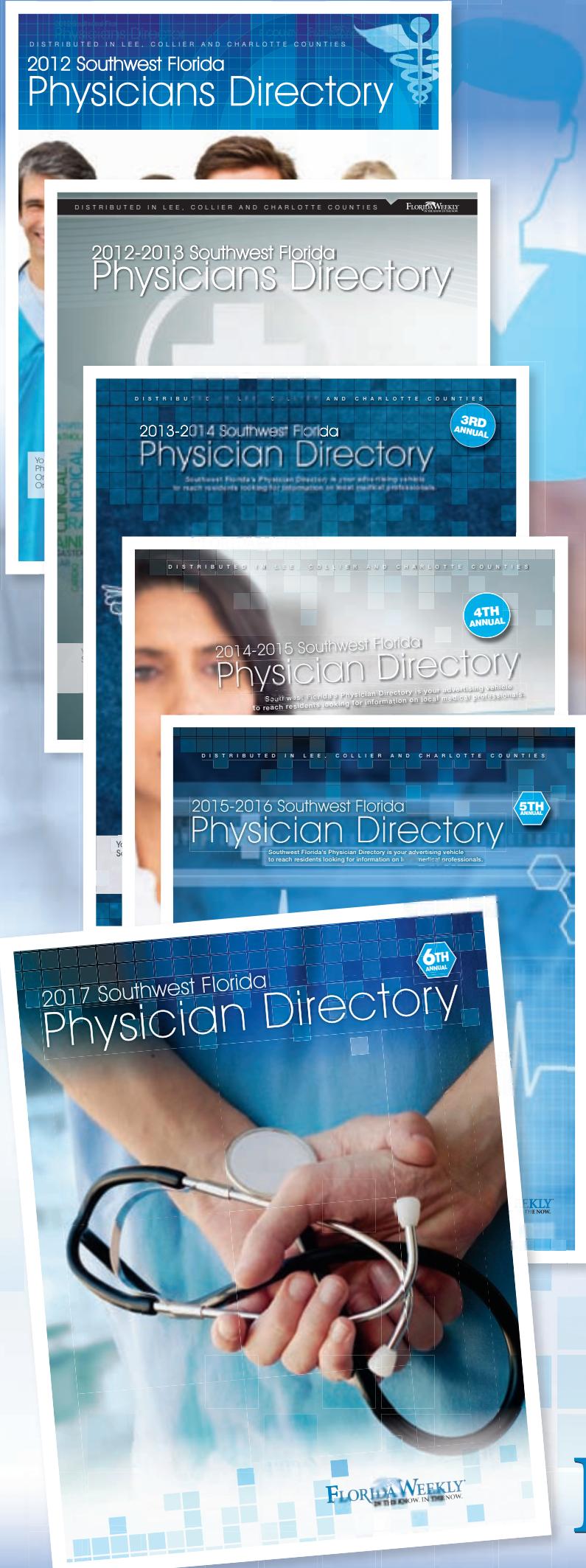
SUNDAY & WEDNESDAY FEATURE • SERVED ALL DAY

Twin Lobsters-\$22.99 2 one-pound Maine lobsters served with corn on the cob and drawn butter

7TH
ANNUAL

2018 Southwest Florida Physician Directory

Southwest Florida's Physician Directory is your advertising vehicle to reach residents looking for information on local medical professionals.



AD DEADLINES & PUBLISH DATES

LEE, COLLIER AND CHARLOTTE COUNTY EDITIONS

SPACE & PROFILE RESERVATIONS:
Wednesday, October 11: Noon

ADS REQUIRING PROOF:
Wednesday, October 11: Noon

CAMERA-READY ADS:
Wednesday, October 25: Noon

PUBLISH DATE:
Fort Myers - November 15, 2017
Naples, Bonita Springs and Charlotte County
November 16, 2017

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Visit online at www.FloridaWeekly.com



FORT MYERS



Florida Style Cottage

Charming 3/1 old Florida style cottage sits on a big shady lot. Nice park at the end of the street by the river.

\$89,900
1-866-657-2300
800CC057158.

FORT MYERS



Cross Creek End Unit with Golf Course Views

This is your perfect Florida retreat with beautiful golf course and preserve views of the Six-Mile Sleuth Preserve.

\$124,900
1-866-657-2300
800FM043561.

PORT CHARLOTTE



Charming 3/2/1 Home in the Heart of Port Charlotte

You won't want to miss this charming 3 bed 2 bath 1 car garage home in the heart of Port Charlotte!

\$129,900
1-866-657-2300
800CH240965.

FORT MYERS



Lease Purchase Possibility

Lovely townhome in gulf access community on the Ten Mile Canal. Minutes to the Gulf of Mexico.

\$129,900
1-866-657-2300
800BS043959.

LEHIGH ACRES



Totally Remodeled 3 Bedroom Home

3 Bed 2 Bath unit w/replacement of all the exterior doors including the slider, new interior doors & hardware.

\$138,900
1-866-657-2300
800LE048430.

PORT CHARLOTTE



3/2/1 in Quiet Neighborhood on Water and Sewer

Location, Location, Location! This 3 bed 2 bath 1 car garage home is in quiet neighborhood.

\$139,900
1-866-657-2300
800CH241922.

FORT MYERS



Location - Location

Location, location!!! This home is a great first home or investment property! Roof was all done 5 years ago.

\$140,000
1-866-657-2300
800FM035239.

PORT CHARLOTTE

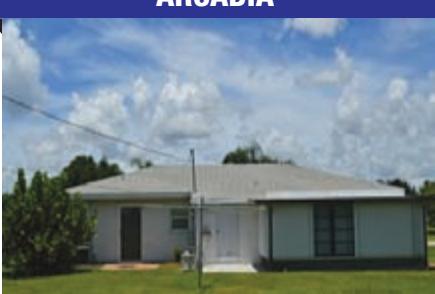


Great Family Home

3/2 lovely location home.

\$149,000
1-866-657-2300
800CH242382.

ARCADIA

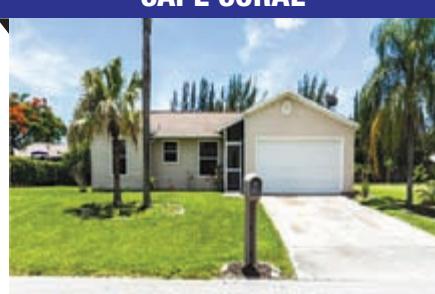


Income Producing Duplex

Furnished duplex sitting on three lots.

\$154,900
1-866-657-2300
800CH241498.

CAPE CORAL



Beautiful 3 Bed 2 Bath w/Split Floor Plan

Beautiful 3 bedroom 2 bath with split floor plan. Very spacious living room along with cathedral ceiling.

\$165,000
1-866-657-2300
800LE042973.

CAPE CORAL

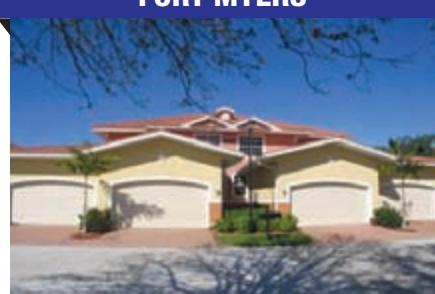


3/2/2 Home in Desirable SW Cape

Great location, Great Price! Open floor plan, breakfast bar, tiled lanai with large fenced in back & room for a pool.

\$169,000
1-866-657-2300
800CC056752.

FORT MYERS



3 Bed 2 Bath Coach Home Gulf Hideaway

Don't miss this one! 3 bedrooms and 2 baths!

\$169,000
1-866-657-2300
800FM025948.

CAPE CORAL



Investment Opportunity

Great corner lot home located in NE Cape. Already tenant occupied so there is a cash flow!

\$175,000
1-866-657-2300
800CC053996.

NORTH PORT

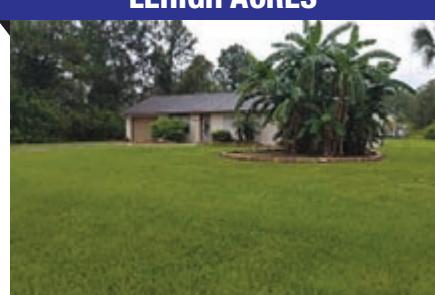


Immaculate Home in North Port

Great location. Close to Warm Mineral Springs. Easy access to I-75. This 3/2/2 home has updated kitchen and bathrooms.

\$177,000
1-866-657-2300
800CH242857.

LEHIGH ACRES



3/2 CBS Home on over 1/2 Acre

Cute 3 bedroom/2 bath CBS home on over a half acre (.5247) with a finished/detached garage for all your toys.

\$180,000
1-866-657-2300
800FM045758.

CAPE CORAL

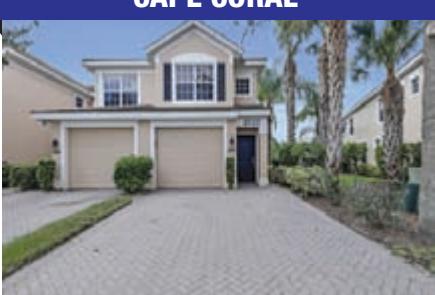


Affordable 4 Bedroom Home

Cape Coral good condition. 4/2/2 with screened in lanai. Won't last long!

\$185,000
1-866-657-2300
800FM043781.

CAPE CORAL



Sandoval End Unit

Amazing 2 bedroom, 2 bath, plus den second floor end unit has a bright and open feel.

\$186,000
1-866-657-2300
800CC057316.

CAPE CORAL

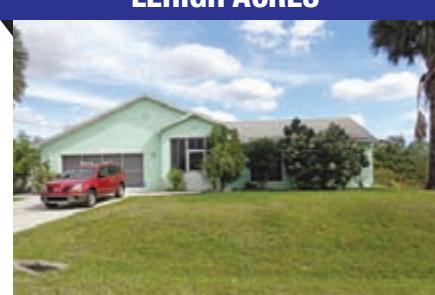


Don't Miss this 4/2/2 in the NE Cape

Well maintained 4/2/2 in Northeast Cape. Great room concept with cathedral ceilings and tile everywhere but the bedrooms.

\$189,900
1-866-657-2300
800CC052358.

LEHIGH ACRES



3 Bedroom on 1/2 Acre

Custom upgrades including oversized enclosed front porch with tinted windows, separate living room and family room.

\$194,900
1-866-657-2300
800LE031550.

CAPE CORAL



Built in 2005 3 Bedrooms plus Den...

Open floor plan with tile floors and cathedral ceilings. South exposure and privacy fence.

\$198,000
1-866-657-2300
800CC046372.


ESTERO

Best Buy in the Vines

First floor 2 bed 2 bath right on the lake - awesome view!!!!!!
\$199,000
1-866-657-2300 800FM044782.

NORTH FORT MYERS

3/2 Lakewfront - Sunsets and Fishing

Stately well-built home (previous Michigan Homes Model Home) Lakewfront and in a beautiful, quiet neighborhood!
\$203,998
1-866-657-2300 800FM023521.

PORT CHARLOTTE

Very Nice Pool Home 3/2/2

Beautiful good size pool to enjoy in this 3/2/2 amenities like golfing, fishing, & tennis and boating in this area.
\$204,900
1-866-657-2300 800CH243142.

LEHIGH ACRES


Beautiful Large 3 Bedroom 2 Bath plus Den
This beautiful home has tons of space with just under 2000 sqft this home offers a split floor plan with 3 bed 2 bath.
\$207,900
1-866-657-2300 800LE041902.

CAPE CORAL


Beautifully Updated Home in SW Cape Coral
Newly updated 3 bed/2 bath home in SW Cape Coral with many high-end upgrades.
\$209,900
1-866-657-2300 800CC057241.

FORT MYERS

Golf Course Views

2 Bedroom /2 bath home in Pelican Preserve. Situated in a 55+ Community.
\$212,500
1-866-657-2300 800CC018991.

CAPE CORAL

Pool Home with Southern Exposure

Updated heated pool home with all utilities in and paid! Very open floor plan with French doors out to a large pool area.
\$214,900
1-866-657-2300 800CC054262.

LABELLE


3 Bed/3 Bath Home with High-end Amenities
Recently remodeled, this stunning home is loaded with high-end amenities including original restored hardwood flooring.
\$214,900
1-866-657-2300 800FM040117.

LEHIGH ACRES


Beautiful Pool Home - Mirror Lakes
Beautiful pool home on oversized corner lot! 3 bed + den/2 bath/2 car garage with 1954 sqft under air.
\$215,500
1-866-657-2300 800FM052320.

LEHIGH ACRES


2214 sqft/3 Bed 2 Bath w/Den in Gated Community
This 2214 sqft home has 3 bed, 2 bath and a spacious den located on a .30 of an acre in the gated community of Shadow Lakes.
\$219,900
1-866-657-2300 800LE044047.

LEHIGH ACRES


Looking for Your New SW Florida Home?
Come and see this beautiful home with 3 bed 2 bath, 2 car garage, and a pool featuring a waterfall for those relaxing evenings.
\$220,000
1-866-657-2300 800LE018609.

CAPE CORAL


Pristine Salt Water Pool Home
Remodeled 3/2 w/ many upgrades. In established neighborhood. All appliances included W/D new in last 2 years. Newer A/C.
\$225,000
1-866-657-2300 800CC050323.

CAPE CORAL


Almost New 4 Bedroom Home
This 4 bedroom, 2 bath plus Family Room was built in 2014 on an oversized lot. Plenty of room in & outside of this home.
\$228,900
1-866-657-2300 800CC046348.

FORT MYERS


Coach Home in Gated Community of Majestic Palms
Beautiful 3 bedroom 2 bath coach home with a 1 car garage built in 2006. The condo has over 1800 sqft.
\$234,900
1-866-657-2300 800FM031408.

CAPE CORAL


Nice Corner Pool Home
Affordable clean pool home in SW Cape Coral. Brand new tile flooring throughout; Updated bathrooms. All assessments paid.
\$234,900
1-866-657-2300 800CC053679.

FORT MYERS


Perfect First Floor Veranda
All upgraded with great furniture and golf course view!
\$239,000
1-866-657-2300 800FM025971.

ESTERO


Awesome Water View 2 Bed 2 Bath
Nestled on a quiet street lined with huge oak trees!!
\$239,500
1-866-657-2300 800FM006743.

FORT MYERS

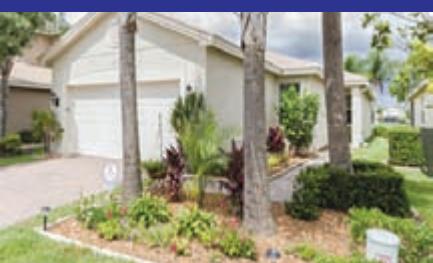

Pristine Lakeview Coach Home
Like new 2 bedroom, plus den and 2 bath coach home with 1 car garage. The home has a large lanai.
\$244,900
1-866-657-2300 800FM028424.

FORT MYERS


Great Price on 2/2 + Den/2 Car Garage Villa
Gorgeous, immaculate open floor plan villa with many upgrades! Amazing amenities!
\$249,000
1-866-657-2300 800CC045056.

LEHIGH ACRES


Beautiful/Well Maintained Home in Twin Lake Estates
3 bedroom 2 bath pool home sitting on 1/2 an acre in Twin Lake Estates.
\$250,000
1-866-657-2300 800LE053337.

FORT MYERS


Lakefront Western Exposure with Lots of Upgrades
Lakefront western exposure with lots of upgrades. Home has paver driveway & tile roof. 18" diagonal tile throughout.
\$254,900
1-866-657-2300 800CC045991.

CAPE CORAL


Brand New Construction
3 Bedroom, 2 baths, and 1,711 sqft of living area. Beautiful upgrade kitchen and two guest bedrooms with full baths.
\$255,000
1-866-657-2300 800CC056080.

NORTH PORT


Great North Port Home
Large 3/2/2 pool home secluded in this growing area of North Port.
\$259,900
1-866-657-2300 800CH239075.

FORT MYERS


3 Bedroom 2 Bath Gateway Home
Well maintained 3 bed 2 bath home in Gateway! Low homes fees!!!
\$260,000
1-866-657-2300 800FM063178.



Call 866-657-2300

**Century
21**
SUNBELT REALTY

FORT MYERS



Botanica Lakes

Beautiful 2 story waterfront home in Botanica Lakes gated community. 4/3 home is move in ready & features many upgrades! **\$279,900**
1-866-657-2300 800CC056407.

CAPE CORAL



Captivating Home w/a Beautiful Private Pool

3 Bedrooms + den utilized as a fourth bedroom, 2 baths, 2 car garage. **\$279,999**
1-866-657-2300 800LE056011.

PUNTA GORDA



Beautiful 3/2 Pool Home in Punta Gorda Isles

Gorgeous pool home! Beautiful living space with upgrades, landscape and pool! Don't miss it! **\$299,888**
1-866-657-2300 800CH235126.

FORT MYERS



Magnolia Lakes in Gateway Home

4 bed/2 bath home with a 3 car garage in Magnolia Lakes in Gateway. Great family home with separate living room/dining room **\$299,900**
1-866-657-2300 800FM043001.

ESTERO



The Reserve at Estero

Large 4/2/2 home built by Toll Brothers. **\$315,000**
1-866-657-2300 800FM076548.

BONITA SPRINGS



Gorgeous New Construction Home in Bonita Springs

3 bedrooms, 2 full baths, fantastic open floor, 1 car garage, and open lanai, lot of room for pool. **\$320,000**
1-866-657-2300 800BS035782.

FORT MYERS



6th Floor Unit

Beautiful 3/2 6th floor unit with one of the best views overlooking Lakes Park! Experience all of the great amenities. **\$324,000**
1-866-657-2300 800CC056478.

FORT MYERS



Down by the Riverside

3/2 Well maintained ranch, 4 House from river. Never roof/a/c and refurbished pool and pool house. **\$328,445**
1-866-657-2300 800FM039304.

ESTERO



3 + Den / 2.5 in Stoneybrook Golf Community

Well maintained 3+Den/2.5 bath in Stoneybrook. Close to shopping, schools, and airport. Enjoy a great golfing community. **\$329,000**
1-866-657-2300 800BS047844.

BONITA SPRINGS



Original Owners - Upgrades Galore

Additional living area added at construction. Extra large, lake front lot, granite crown molding. Easy to show! **\$349,900**
1-866-657-2300 800BS055001.

CAPE CORAL



Almost One Acre Pool Home

Almost one acre of land (.85) with an over 2300 sqft home nestled in the center. Lots of room! New kitchen and roof. **\$349,900**
1-866-657-2300 800CC034268.

AVE MARIA



3/3/3 Upgraded Home in Hampton Village

Located in Hampton Village, close to Publix, walking trails, and the beautiful town center and all that it offers. **\$350,000**
1-866-657-2300 800LE053862.

NAPLES



Limitless Possibilities with this House on Almost 3 Acres

Large 4 bedroom plus lots of extra rooms with a ground floor separate entrance sitting on almost 3 acres!! **\$365,000**
1-866-657-2300 800NA051439.

BONITA SPRINGS



Newly Constructed Home

3 bedroom 2 bath ultra efficient home on Imperial Shores. **\$374,000**
1-866-657-2300 800BS035740.

FORT MYERS



River District

Charming Mid-Century Modern River District pool home, fenced yard, open floor plan, new upgrades, tropical private backyard. **\$379,000**
1-866-657-2300 800FM038495.

FORT MYERS



Prestigious Area & Home

Whiskey Creek home Will own this lovely 2,344 sqft 3/2.5 bath pool home. **\$379,000**
1-866-657-2300 800FM052079.

CAPE CORAL



Gulf Access Pool Home

Bring your boat! Gulf access 4 bedroom 3 bath pool home, sitting on an oversized lot w/a 35' wrap around dock! **\$379,000**
1-866-657-2300 800CC056414.

CAPE CORAL



Spectacular Home near Cape Harbour

Large five bedroom home located near Cape Harbour. Beautiful coffer ceilings, granite counters, large lanai w/pool. **\$385,000**
1-866-657-2300 800CC053889.

FORT MYERS



Spectacular Lake Views

Waterfront home! Gated community - clubhouse & pool! Custom lanai w/spa! Builder warranty! Low fees! **\$385,000**
1-866-657-2300 800FM014888.

CAPE CORAL



Spectacular 4-5 Bed, Den Pool Home

Custom home with over \$100,000 in upgrades, from whole house generator, & RO, dream kitchen & laundry with LG appliances. **\$385,900**
1-866-657-2300 800CC038198.

BONITA SPRINGS



Steps from Barefoot & Bonita Beaches

New construction in Imperial Shores, this stunning home features: 1443 sqft of living area. 3/2 with spacious floor plan. **\$395,000**
1-866-657-2300 800BS035755.

FORT MYERS



Tanglewood Neighborhood

Charming 4 bedroom home in the Tanglewood neighborhood with extra garage and parking for your boat and/or RV! **\$420,000**
1-866-657-2300 800CC046062.

CALL 866-657-2300 TO SCHEDULE YOUR SHOWING!



WWW.C21SUNBELT.COM



CAPE CORAL



Direct Access Beauty

Beautiful 2237 sqft custom Mercedes 4/2 pool home on direct access canal with lift and extended wood dock.

\$427,500
1-866-657-2300
800CC067650.

ESTERO



Charming Ranch Style Home

Open concept floor plan. One of the largest lots in Bella Terra. 4 Bed/2.5 bath pool home with plenty of upgrades.

\$449,000
1-866-657-2300
800BS049865.

CAPE CORAL



Southern Exposure Gulf Access Pool Home

This completely renovated home comes turnkey (including furniture and furnishings).

\$450,000
1-866-657-2300
800CC035410.

CAPE CORAL



Former Mercedes Model Home

4 Bedroom 3.5 bath custom pool home.

\$450,000
1-866-657-2300
800CC044406.

ESTERO



Pool Home in Bella Terra

5/3 pool home with 3 car garage in the Bella Terra community. 24 Hour guard gated community.

\$464,000
1-866-657-2300
800BS048975.

FORT MYERS



Stunning 3/2/2 Pool Home in Paseo Community

You will not believe the features of this home and the amenities the community has to offer! Schedule your showing today!

\$467,990
1-866-657-2300
800CC042126.

CAPE CORAL



Gulf Access

3 bed + den, 2.1 bath pool home w/fabulous view of 200' wide canal, upgrades galore, oversized Garage, 8500 lb boat lift!

\$475,000
1-866-657-2300
800CC019547.

FORT MYERS



Location, Location!

Beautiful 3 bedroom plus den with a pool in Blackhawk community in Briarcliff area.

\$485,000
1-866-657-2300
800CC046320.

CAPE CORAL



Southern Exposure

Spacious and airy, Southern exposure home on a wide direct sailboat canal with quick access to the river and open water.

\$489,900
1-866-657-2300
800CC049398.

NAPLES



Have You Been Dreaming of a Designer Home

Don't miss out on this beautifully appointed exceptional floor-plan.

\$549,900
1-866-657-2300
800FM036310.

CAPE CORAL



3/3 Pool Home

3 bedroom + Den. 3 Bath 3 car garage pool home situated on gulf access canal.

\$559,900
1-866-657-2300
800CC047372.

CAPE CORAL



Stunning Waterfront Home

Located on spreader/preserve with gulf access no bridges! Ideal vacation rental w/3785 sqft room for the entire family!

\$559,900
1-866-657-2300
800CC062414.

CAPE CORAL



Gulf Access Pool Home

Beautiful 3 bed, 2 bath SW Cape sailboat access home on a wide canal. Open floor plan, pool, spa. Large undercover.

\$569,900
1-866-657-2300
800CC014769.

CAPE CORAL



Turnkey Pool Homes

3 bedroom + den, 2.5 bath pool home on a canal in desired Palco Grande area.

\$569,990
1-866-657-2300
800CC047040.

CAPE CORAL



Well Maintained Gulf Access Home South of Cape Coral Pkwy

The 3/2 home features a very spacious screened in lanai with an electric heated pool, beautiful landscaping.

\$599,900
1-866-657-2300
800CC024930.

ST. JAMES CITY



Waterfront Living in Pine Island

Enjoy this spacious 2 story home with direct access(1200 feet) to the open water. A cook's kitchen; heated pool/spa.

\$625,000
1-866-657-2300
800FM079890.

CAPE CORAL



Magnificent Mediterranean Bellagio Masterpiece

Mediterranean House situated on an oversized lot at the end of the cul-de-sac !!!!!

\$999,900
1-866-657-2300
800CC071053.

FORT MYERS



Buckingham Equestrian Estate

For the equestrian with discriminating taste. This property offers a show barn, sand arena, multiple turnouts.

\$999,999
1-866-657-2300
800FM042365.

FORT MYERS



Ft. Myers Contemporary Estate Home

This is a two story estate home has been totally remodeled.

\$1,699,000
1-866-657-2300
800FM022494.

FORT MYERS BEACH



Ft. Myers Beach Bayfront Home

Over 5,000 sqft with a private boat dock! One of a kind home on the bay.

\$1,700,000
1-866-657-2300
800FM033960.



Call 866.657.2300

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BARBARA M. WATT
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