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WEEK OF MARCH 12-18, 2015

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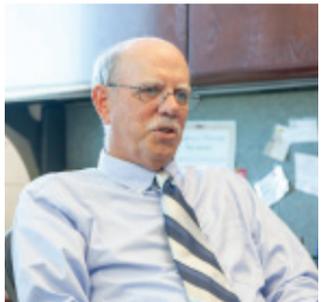
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Millions handed out

Local charities receive proceeds from winter wine fest. **A12** ▶

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BY STEPHANIE DAVIS

sdavis@floridaweekly.com

WHEN PRESSED TO REVEAL THEIR SHORTCUTS around the maddening Southwest Florida seasonal traffic, some people aren't talking.

March in Southwest Florida means spring break, spring training and a certain kind of insanity on the roadways that's been known to send both locals and even longtime winter residents over the brink. So, it's understandable that when some find small relief away from U.S. 41 or I-75 on a nearly empty roadway where they can practically feel the wind in their hair, they would want to keep the secret location close to the vest, guarding it like the DaVinci Code.

Business consultant Terry Hall of Fort Myers is a vault. "Not saying," he declares, as he shakes his head, looks away and zips his lip.

Madison Mitchell, community relations coordinator for Goodwill Industries of Southwest Florida, implores, "Don't share — then the snowbirds will know our tricks."

Educator and longtime Southwest Florida resident Gina Sabiston simply urges, "Please. Don't write this story."

SEE SHORTCUTS, A8 ▶

ILLUSTRATION BY DOUG MACGREGOR FOR FLORIDA WEEKLY

New panther exhibit, veterinary hospital in the works at Naples Zoo

BY LINDSEY NESMITH

lnesmith@floridaweekly.com

The Naples Zoo is building a permanent home for an injured Florida panther and also plans to open a new veterinary hospital for large wildlife. The enclosure for Uno the panther will open this summer; completion of the hospital is projected for late 2016. Both projects are underway in cooperation with the U.S. Fish and Wildlife Service and the Florida Fish and Wildlife Conservation Commission.

The exhibit that formerly housed the Zoo's lions is being converted into suitable habitat for 2-year-old Uno, who was blinded by buckshot. He was rehabilitated at Tampa's Lowry Park Zoo and is currently housed behind the scenes at The Naples Zoo. When his permanent quarters are ready, Zoo visitors will be able to admire him as an ambassador for panther protection in the area.

"Saving panthers takes a village," says Jack Mulvena, president of The Naples Zoo. "The FWC doesn't have the

resources and personnel for rescue and rehab."

Uno was along Immokalee Road last year (and caused a rear-end crash when a motorist swerved to avoid hitting him). Responders noticed he was behaving strangely, lying on a roadside berm in broad daylight. In addition to being blinded and hit in the hindquarters by buckshot, he was emaciated and dehydrated. After being

SEE ZOO, A22 ▶

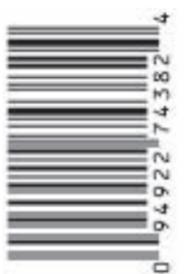
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THE AREA'S MOST WATCHED LOCAL NEWS 2



COLUMN: LETTERS



roger WILLIAMS
rwilliams@floridaweekly.com

I was so moved by your article that I cut it out and plan to share it with as many non-Tea Party folks I can find in my conservative town.

Keep your articles coming!
— Rae Denison, Punta Gorda

Editor's note: It a robust week for letters. Here we share several, abridged for length only.

■ **On low minimum wages**

Roger:
"This was right on and should be required reading in business school."
— Tom McCarter, Sanibel Island

Dear Mr. Williams:
Thank you for your article "Consider My Influence" that appeared in the *Charlotte County Florida Weekly* the week of March 5-11, 2015.

You put into words what I feel deep in my gut and in my soul; that many managers are willing to treat and reward their workers (the very people who actually do the work) in such inhumane and greedy ways because they can do so legally, and are applauded and rewarded for doing so.

It is not socialism to pay employees a fair wage. It is the right thing to do as human beings and it even makes sense economically.

Well-paid workers have more purchase power, and do not need government programs to help feed and house them and their families. These workers can buy more products that help the bottom line of the very businesses that want to keep wages down to near-starvation levels.

Roger:
While I agree with some of what you wrote about the "Minimum Wage debate" this topic is fraught with Catch-22 issues. I can't explain it in one email, but will send a note with some details.

As a beginning however, economics plays a major role in determining the minimum wage, and personal values typically expressed by the media make it difficult to explain.

For example: If you're one of those folk who believe that Hispanics escaping the country of Mexico should be allowed to cross our border illegally, and stay here for years or forever — and that their children should automatically become U.S. citizens living off what was our Social Security trust fund — it may be impossible to see the interrelationship between labor and capital.

But those people are coming here for jobs and money (and they send a lot of \$\$\$ back home to their extended families). As a result of the black-market relationships that develop between these millions of illegal immigrants, they will work for less money (to Immokalee). That income, however, far exceeds what they could gain back home. So they drive labor prices down in the U.S. (that's supply and demand as taught in Econ 101). A very conservative friend of mine used south-of-the-border labor to paint his house. Others in Lee County pay cash to

get their lawn mowed. Those jobs are not available to American citizens who are newly moving into the lower levels of the job market.

Does this make sense? It's happening millions of times per day, and that's just one aspect of the economic forces that have created this mess we're in. Government regulations are another.

I saw a T-shirt which said:
"I can explain it to you; BUT I can't UNDERSTAND it for you..."
— Chuck Hostetler

■ **Dear Mr. Williams:**

Are they all that callous? Certainly not. Are you just attacking "the mean ones"? Draw the line for your own charity. Be careful deciding what someone else should be doing. You have not walked in their shoes.

Where is the magic "living wage?" Don't like making \$8.50 an hour? Get a better job. With opportunity you can make choices for yourself.

Personally I would rather have an \$8.50 per hour job of my choosing than have the government decide what is "good" for me. Guess it's just a pride problem.

God bless you.
— Trevor Elmquist

■ **On impact fees in Lee County**

Roger:
Republican Commissioner Larry Kiker has a dream. Lee County, he dreams, can simply replace the impact fees he shredded with money from the state and federal governments.

Lots of money from the other governments suddenly would be handed to the good folks of Lee County to pay for their

growth.
Never mind that the federal government has trillions of dollars of debt and the state is glued to the idea of counties doing more for fewer state dollars. Larry wants you to buy his dream.

Remember why a much smarter Florida Legislature once created impact fees in the first place? To take some of growth's burdens off the backs of locals and the state. Would today's Legislature really be inclined to pick up the slack for a county that drastically cut its impact fees?

Kiker's absurdities, such as his nonsense about how impact fees have outlived their purpose, are simply an example of what happens when voters elect people who just can't seem to do enough for the real estate and building industries. When Lee County's building industry whines, these guys snap to attention and salute.

Neither Kiker nor the other three anti-impact fee commissioners have any plan or assurances from any other government whatsoever to replace the fees they cut to pay for growth. They simply did it and put the burden of that irresponsible action on the backs of the people they're supposedly representing — the locals.

So, while waiting for all that federal and state money to rain down upon the county for all the additional and expensive schools and roads growth will demand, the local taxpayers will be saddled with paying most of those costs.

Only Commissioner Frank Mann still understands the fairness of sharing the cost of growth with the newcomers.

Like Tom Jefferson said, people get the government they deserve. To which H.L. Mencken added, "and they get it good and hard."

— Lee Melsek, Flagler Beach ■



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Publisher

Shelley Hobbs
shobbs@floridaweekly.com

Editor

Cindy Pierce
cpierce@floridaweekly.com

Reporters & Columnists

Karen Feldman
Artis Henderson
Don Manley
Jerry Greenfield
Lindsey Nesmith
Athena Ponushis
Jeannette Showalter
Nancy Stetson
Evan Williams
Roger Williams

Photographers

Peggy Farren
Tim Gibbons
Bernadette La Paglia
Marla Ottenstein
Charlie McDonald
Bob Raymond
Stephen Wright

Copy Editor

Cathy Cottrill

Presentation Editor

Eric Raddatz
eraddatz@floridaweekly.com

Graphic Designers

Chris Andruskiewicz
Hannah Arnone
Marissa Blessing
Nick Donato
Amy Grau
Paul Heinrich
Natalie Zellers

Circulation Manager

Cameo Hinman
chinman@floridaweekly.com

Circulation

David Anderson
Paul Neumann • Greg Tretwold

Account Executives

Nicole Ryan
nryan@floridaweekly.com
Cori Higgins
chiggins@floridaweekly.com
Adam Schonberg
aschonberg@floridaweekly.com

Sales and Marketing Assistant

Carolyn Aho

Business Office Manager

Kelli Carico

Published by

Florida Media Group LLC

Pason Gaddis
pgaddis@floridaweekly.com
Jeffrey Cull
jcull@floridaweekly.com
Jim Dickerson
jdickerson@floridaweekly.com

Naples Florida Weekly

9051 Tamiami Trail North, Suite 202
Naples, Florida 34108

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OPINION

The education of Scott Walker



richLOWRY

Special to Florida Weekly

Wisconsin Gov. Scott Walker belongs to an embattled minority that happens to be most of the population.

The root of this paradox is that Walker is an outlier among the political class in not having graduated from college, at the same time that a solid two-thirds of the country lacks a four-year degree.

Such is the domination of not just college grads, but specifically Ivy League grads, at the upper echelons of our government that the nation's political competition can be seen as one big intramural battle at the Harvard or Yale Club.

And here comes Scott Walker, who dropped out of Marquette in 1990. For all that we celebrate the do-it-my-own-way pluck and creativity of the nation's great entrepreneurs who didn't graduate, we tend to consider a four-year degree an indispensable stamp of respectability and capability. It shouldn't be.

Walker's example stands for an important point: Success in America shouldn't have to go through a B.A.

This is something that the nation's elite has trouble grasping. Howard Dean expressed the liberal id on this question on MSNBC's "Morning Joe." Discussing the flare-up over Walker ducking a question on evolution, Dean said: "The issue is how well-educated is this guy? And that's a problem."

The *Washington Post* ran a piece headlined "As Scott Walker mulls White House bid, questions linger over college exit," although no questions linger over his college exit. He left to take a full-time job with the American Red Cross. Mystery solved.

The dirt, such as it is, from the *Post* report is that Walker "had trouble showing up on time for French" and was bored in "a class on the politics of the Third World." *The Post* characterizes Walker's failure to graduate as one of "a string of defeats" he suffered at the time, yet the defeat was simply getting on with his life.

As a practical matter, Walker used college as vocational education for what was his true passion: politics. He took up political science, but studying political science has about as much bearing on becoming a politician as studying marine biology does on becoming an Olympic diver.

Politics is something you learn by doing. Walker ran for student office repeatedly at Marquette, then for real office almost as soon as he left school, building a career that has made him more successful and influential than world-class political science Ph.D.s.

We shouldn't overlearn from Scott Walker's example, of course. For many people, it's better to graduate from college than not. But not for everybody. It would make more sense if we had a postsecondary system that had ways of training and credentialing young people that wasn't so overwhelmingly dependent on a four-year degree, which is controlled by a lazy, inefficient and tuition-hiking academic establishment.

If Scott Walker wins the Republican nomination, Democrats will of course attack him as anti-education, but they will be falling into a trap if they make his lack of a degree an issue. When it comes to college, Walker is a representative of the 68 percent, and a symbol of all that is possible even without a diploma hanging on a wall. ■

— Rich Lowry is editor of the *National Review*.

From Crispus Attucks to Michael Brown: race and revolution



amyGOODMAN

Special to Florida Weekly

March 5 marks an important but oft-overlooked anniversary. On a winter's day 245 years ago, in the year 1770, an angry crowd formed in Boston, then the capital of the Province of Massachusetts Bay. People were enraged by the extortionate taxes imposed by the British Parliament. In order to quell the public furor, the British sent troops, who violently quashed dissent. On that cold day, people had had enough. Word spread after a British private beat a young man with the butt of his musket. By late day, hundreds of Bostonians gathered, jeering the small crowd of redcoat soldiers arrayed with muskets loaded. The soldiers fired into the crowd, instantly killing Crispus Attucks and two others. Attucks was a man of African and Native American ancestry, and is considered the first casualty of the American Revolution. It took the indiscriminate murder of a man of color, by armed agents of the state, to launch the revolution. Which brings us to Ferguson, Missouri.

"Nearly seven months have passed since the shooting death of 18-year-old Michael Brown," U.S. Attorney General Eric Holder said in opening his press briefing Wednesday. He was detailing the findings of two Justice Department investigations in the killing of the unarmed African-American youth by Ferguson Police Officer Darren Wilson. "The facts do not support the filing of criminal charges against Officer Darren Wilson in this case. Michael Brown's death, though a tragedy, did not involve prosecutable conduct on the part of Officer Wilson." With those words, the outgoing attorney general laid to rest any prospect of a criminal trial sought by so many seeking justice for Michael Brown. But Brown's death continues to send shock waves,

through his community, and beyond.

Importantly, Holder went on to describe the findings of the second, broader study, titled "Investigation of the Ferguson Police Department." "Local authorities consistently approached law enforcement not as a means for protecting public safety, but as a way to generate revenue," he reported. Ferguson, he said, was a "community where both policing and municipal-court practices were found to disproportionately harm African-American residents ... this harm frequently appears to stem, at least in part, from racial bias — both implicit and explicit." Ferguson is one of about 90 municipalities in St. Louis County, in the suburbs of the city of St. Louis. Ferguson and many other towns in the region generate a significant portion of their annual budget by heavily ticketing people for minor infractions.

"Despite making up 67 percent of the population," the DOJ report stated, "African Americans accounted for 85 percent of FPD's [Ferguson Police Department] traffic stops, 90 percent of FPD's citations, and 93 percent of FPD's arrests from 2012 to 2014." Michael-John Voss, managing attorney at ArchCity Defenders, represents many of those harassed by these police stops. He told me, "What we have in St. Louis, in the municipalities in St. Louis County, is a modern debtors' prison. African-American are disproportionately targeted by police ... they are also exploited because of their financial inability to pay certain fines and costs related to that traffic stop. If they don't have the ability to pay, they become incarcerated." The fines mount, creating a vicious cycle, leaving the predominantly poor African-American victims trapped by debt.

The 100-page DOJ report includes numerous, disturbing cases of racist Ferguson police conduct, from use of the N-word during violent arrests to emails with comments about President Barack Obama and first lady Michelle Obama. One email depicted him as a chimpanzee; another

predicted he would not last as president because "what black man holds a steady job for four years." Further email exchanges revealed the extent to which revenues from infractions were actively pursued by city government. In one email, Ferguson Police Chief Tom Jackson bragged "of the 80 St. Louis County Municipal Courts reporting revenue, only 8, including Ferguson, have collections greater than one million dollars."

Eric Holder, giving what could ultimately be his final press briefing before stepping down (depending on if and when the Republican majority in the Senate approves his nominated successor, Loretta Lynch, who would be the first African-American woman to serve as attorney general), announced that Ferguson and surrounding communities will be under federal supervision. They will change, or the Department of Justice will sue them to force change.

"It's not about making minor reforms and plotting along in the same direction," Ohio State University law professor Michelle Alexander, author of "The New Jim Crow: Mass Incarceration in the Age of Colorblindness," told us on the "Democracy Now!" news hour. "It's about mustering the courage to have a major reassessment of where we are as America, reckon with our racial history as well as our present, and build a broad-based movement rooted in the awareness of the dignity and humanity of From Crispus Attucks to Michael Brown 245 years later, two things remain clear: We never know what sparks a revolution. And black lives matter. ■

— Denis Moynihan contributed research to this column.

— Amy Goodman is the host of "Democracy Now!," a daily international TV/radio news hour airing on more than 1,200 stations in North America. She is the co-author of "The Silenced Majority," a *New York Times* best-seller.

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what to play and, more importantly, what not to play. "Hooch is still out there doing his thing in Long Island, New York," he says.

And second, he met Son Lewis (Silk City Records) by answering an ad in the local music rag. "Son is a true bluesman who never made it big but should have," he says. "He must have seen something in me, because he would sneak me into nightclubs to perform when I was 16. We've been playing on and off together ever since."

After a few years playing with Mr. Lewis, Jerry got the opportunity to expand his horizons by joining Impact, a local band of brothers (now called The Flying Mueller Brothers). They played the blues and almost every other genre of music, too. For eight years, from 1978 to '86, the band played the New York metro area. It was during that time that Jerry met blues harpist Sonny Terry. Renowned for his unique style of "hootin' and hollerin,'" Mr. Terry gave Jerry lessons on the harmonica.

Other highlights of Jerry's music career include playing with such greats as Junior Wells, Hubert Sumlin, Johnny Copeland, Jorma Kaukonen, Felix Cavaliere "and now the best players in Southwest Florida — Mudbone," he says.

In 2014 Jerry won the trophy for Overall Champion in the Florida Harmonica Competition.

He met his wife Lorraine in 1985 and they were married in 1987. Their adult children are Jenna and James.

"To this day," says Jerry, "I believe I'd be in an alley somewhere if it wasn't for Lor-

Jerry Fierro, with his harmonica and occasionally the congas, is a regular guest when the band Mudbone invites other musicians to sit in for a jam session on Tuesday evenings at Weekend Willie's. Jerry plays great blues and is a terrific blues singer as well. It's clear he's having a great time when he plays. His level of excellence is not easily attained, and he's had quite a musical journey.

He was born the ninth of 10 kids, just five minutes after his twin sister Mary, on Dec. 8, 1958, in Paterson, N.J. Although there were no musicians in the house (his dad was an accomplished auto mechanic and mom was a housewife), there was always music playing. Jerry remembers his parents having great parties with jazz standards on the record player and sometimes a live band in the yard.

He was a senior at Passaic County Tech High School, studying to become a baker, when he got the notion to play music. Inspired by watching a cousin play the harmonica and sing, he bought his first marine band harmonica in 1975 for \$5.26 at the legendary Manny's Music in New York City. Two more really good things happened that same year, he says:

First, he was introduced to Bob "Hoochie-Coochie" Paolucci, who taught him

Talking points with Jerry Fierro

Mentors: My brothers and sisters.

Something your mother was always right about: I should have gone to college.

As a kid, what did you want to be when you grew up? A baseball player.

First job: Pumping gas for \$2.10 an hour. I was 15.

What would you be doing if you weren't doing this? I'd be trying to find a way to get back to playing music.

Guilty pleasure: An occasional cigar.

Next vacation destination: Italy.

One thing on your bucket list: Go on tour with a famous blues band.

Skill or talent you wish you had: I wish I could play professional poker.

Advice for your grandkids: Do what you love and you'll love what you do. That, and listen to your grandfather.

Something that's been on your mind: The mess this country is in.

Last book you read: "The Universal Tone:



Bringing My Story to Light" by Carlos Santana. I'm a big fan.

Something you'll never understand: Women.

What are you most proud of? My family.

What the Paradise Coast really needs: Club owners who pay musicians what they deserve.

Favorite thing about the Paradise Coast: The breathtaking scenery.

What you miss about the Paradise Coast when you're away: The weather, of course.

raine." She's a practicing home care physical therapist in Lee and Collier counties and also an area manager for 25 Drayer physical therapy clinics across the south and east.

A carpenter for more than 30 years, Jerry earns his living in construction. Working for Architectural Structures Inc. of Naples, he builds pergolas and kitchens

for outdoor living areas, among other things. His hobbies include fishing, boating and poker — and encouraging and supporting local artists and music. ■

— Bob Harden is the producer and host of "The Bob Harden Show," airing from 7-8 a.m. weekdays at bobharden.com.

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SHORTCUTS

From page 1

But, honestly — do most tourists really care? While on vacation, are they beating the clock to work, rushing to a dentist appointment, or cursing their way to the car pick-up line school? Other than going to the beach, finding an outlet mall or just happily driving around enjoying sights like palm trees and traffic lights, vacationers aren't burdened with an agenda. Nevertheless, this issue's handy guide will serve not just the locals, but the savviest of snowbirds who want to shave off some minutes on the road to enjoy just a few more with their toes in the sand or at the raw bar.

Navigating Lee County

Mike Cannington is the director of operations for Bowling Management Associates which has bowling centers all over Southwest Florida as far north as Port Charlotte and as far south as Naples. He estimates that he drives an average of 400 to 500 miles a week during high season and, frankly, he sounds weary — almost shell-shocked, "I've been at this job for five years and the traffic is more brutal than it's ever been. Seriously, this is the worst year I've seen by far," he says. "I don't know what it is — maybe the upturn in the economy? The terrible weather up north?"

Probably a little bit of both. Last year, weather experts dubbed the unusually frigid winter The Polar Vortex. This year, it's The Siberian Express. In late February, Flint, Mich., tied its record low of 25 below zero originally set in 1976. At the same time, even as far south as Lynchburg, Va., the mercury plunged to 11 below. By contrast, last Tuesday, Southwest Florida hit a record high of 87. So, go figure — there's an influx of freezing northerners headed toward the sun — and they're using automobiles to get around.

At the Lee County Metropolitan Planning Organization, Director Don Scott is optimistic about newer roads that have

opened, roads that Mr. Cannington relies on, but that aren't on the radars of out-of-towners. "The Metro Parkway extension, Michael G. Rippe Parkway, has made it possible to get drivers from as far north as downtown Fort Myers all the way to south Lee County at Alico and 41."

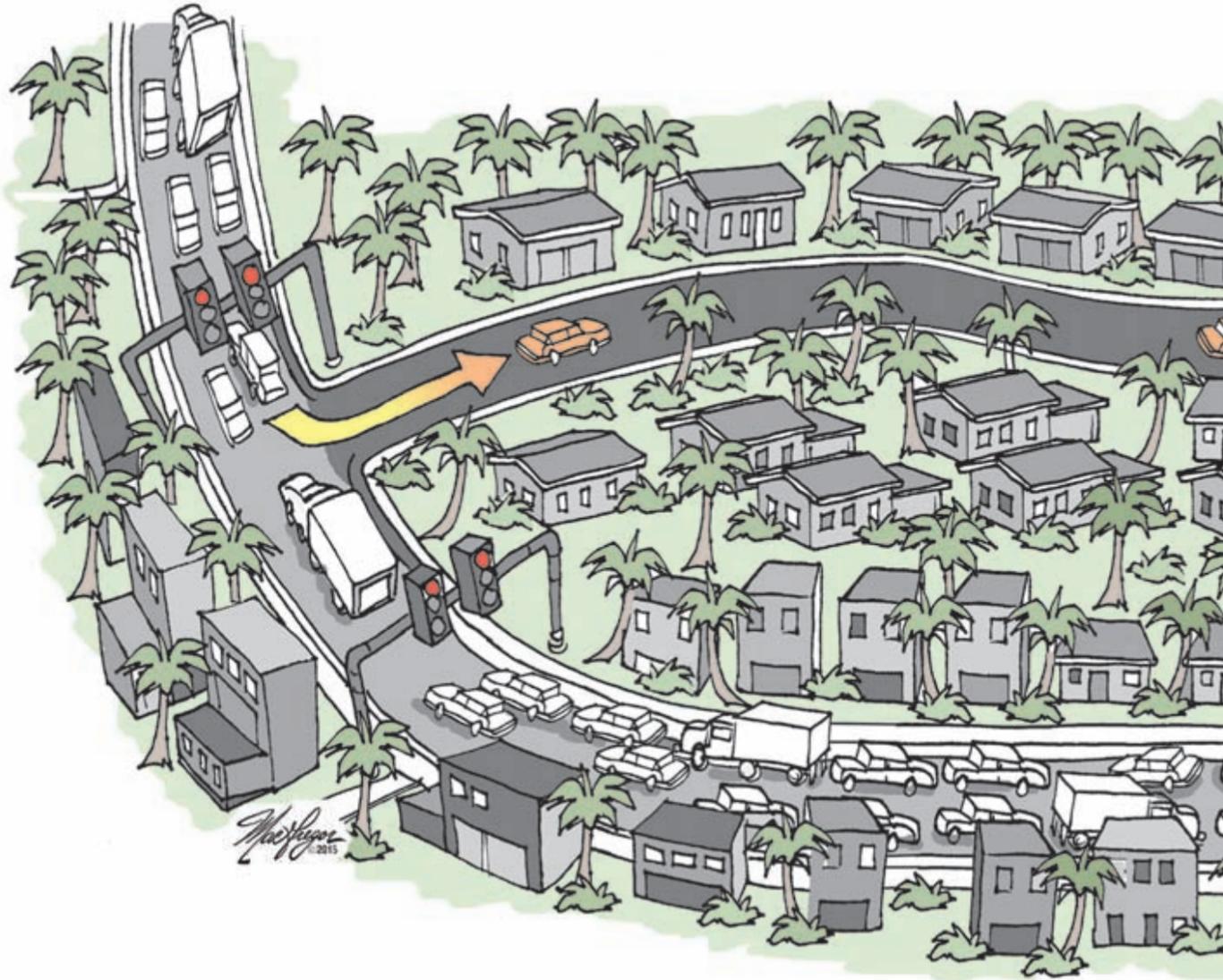
Known around town as The Rippe, the flyover extension starts at Six Mile Cypress by Sun Harvest Citrus with only a single traffic light until drivers hit 41 by Alico Road. It's named appropriately, as the late Michael G. Rippe was the direc-

tor of transportation development for the Florida Department of Transportation, District One. His work contributed to the development of many roads and bridges in Southwest Florida — he kept people moving — and so does The Rippe.

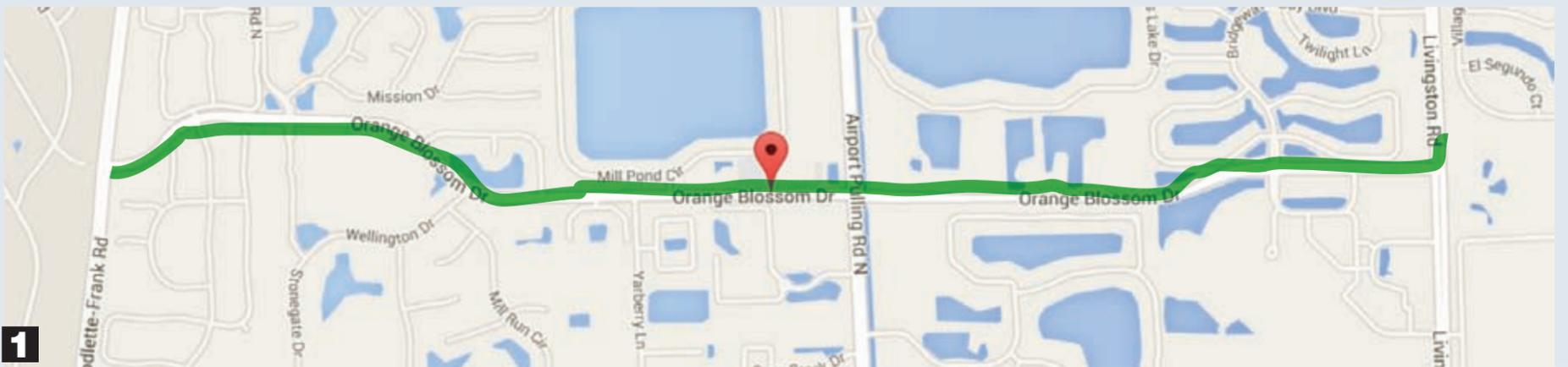
The I-75 Airport Direct Connect opened last week and is expected to ease traffic on over-burdened Daniels Road, Alico Road and Treeline Avenue.

"There are no easy answers to the traffic challenges, but this one is going to make a difference," said Mr. Scott.

Mr. Cannington has no interest in I-75 when heading to Naples, and cites a recent nine-car pile-up complete with a fatality on the interstate in Charlotte County as one of his reasons. "I take the Three Oaks/Imperial/Livingston shortcut to Naples. If you take Metro through Fort Myers, get on The Rippe, then take Alico east to Three Oaks, it's a straight shot to Radio Road — after that, go to Airport Road, then jog over to Davis Boulevard and you can make it into downtown Naples with your sanity still



Shortcuts around town



- **1** Try Orange Blossom Drive to get from Livingston Road to Goodlette Frank Road, but watch your speed.
- **2** Use Old 41 to cut through Bonita — you'll avoid traffic and enjoy the scenery of downtown Bonita Springs.
- **3** The Three Oaks/Imperial/Livingston corridor breezes you through Estero, Bonita and most of Naples (or vice versa) without having to brave I-75 or risk a road-rage incident on U.S. 41 Watch for cyclists though; this peaceful shortcut is a safe place for them to ride.
- **4** Take Vanderbilt Beach Drive east to Logan Boulevard (past I-75) to avoid 41 and to get south to Immokalee Road — it also helps if you need to get from North Naples to I-75.
- **5** Treeline Boulevard isn't just a south Lee County corridor — it actually runs all the way north to Colonial Boulevard. From there, take a quick right on Forum Boulevard and it takes you even further north to Dr. Martin Luther King Jr. Boulevard and into downtown Fort Myers or east to Gateway.

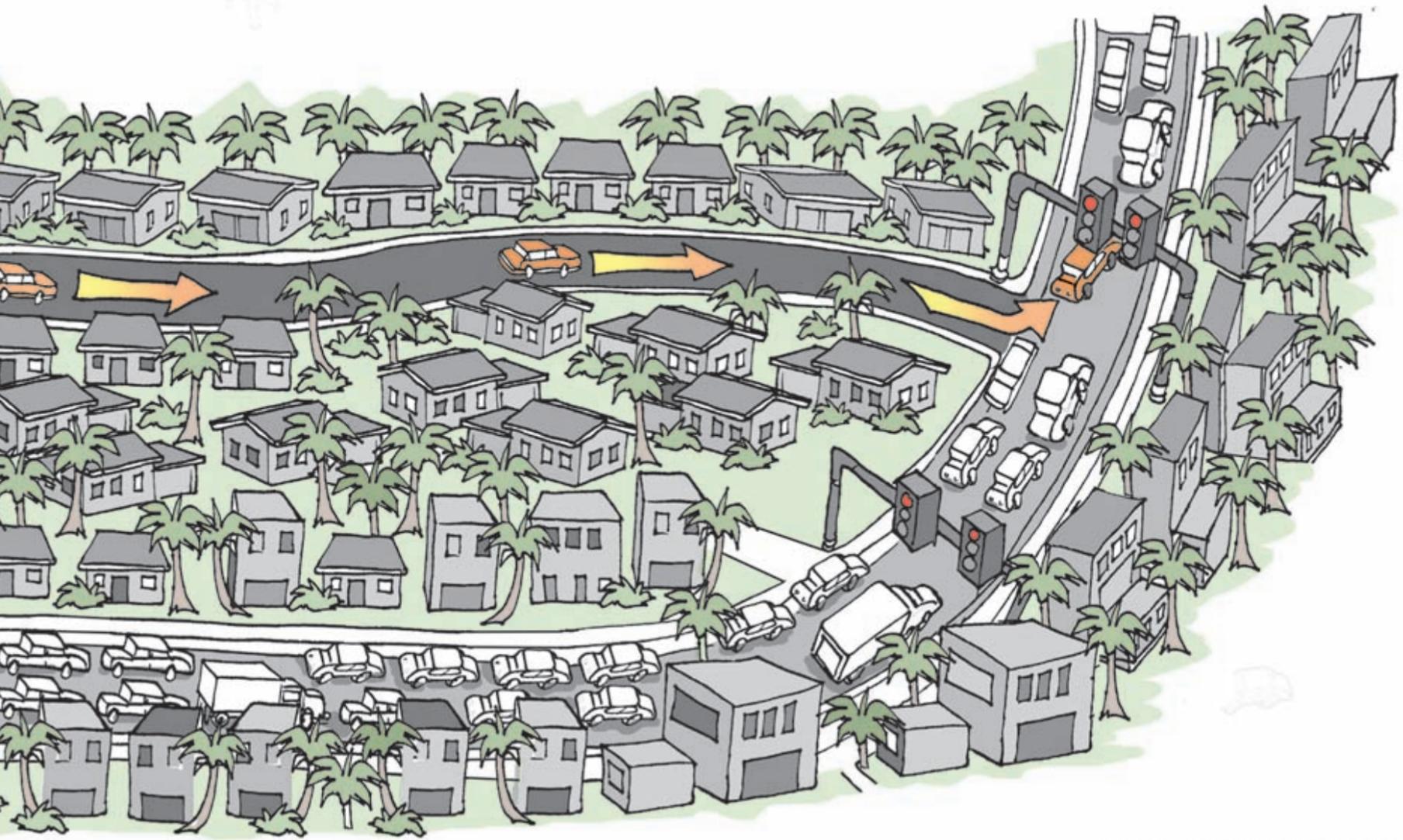


ILLUSTRATION BY DOUG MACGREGOR FOR FLORIDA WEEKLY

relatively intact.”

Solving the Collier Conundrum

She’s lived in Southwest Florida since 1961, and kitchen designer, Missi Davis, of Naples is baffled by all the traffic this season, “I’ve never seen it like this before,” she says. “I don’t even want to get in my car. I’d ride my bike instead, but I’d probably get run over.” Ms. Davis lives east of Tamiami Trail, so, as she says, “you basically have to go around your elbow to get to your thumb to get

anywhere during season.”

Community liaison for the Collier County Growth Management Division Connie Deane can relate. She lives off of McGregor Boulevard in Fort Myers and commutes to Naples five days a week. (She avoids the traffic on Colonial Boulevard to get to I-75 by shortcutting McGregor Boulevard to Winkler Road to Gladiolus Drive.) Once she gets down to Ms. Davis’ neck of the woods in Naples, Ms. Deane says progress is being made. “Collier County recently began construc-

tion on the Collier Boulevard Improvements Project from Green Boulevard to Golden Gate Boulevard, which covers approximately 2 miles,” she says. “The project will six-lane the current four-lane north-south roadway. Plus, three major intersections, Green Boulevard, Pine Ridge Road and White Boulevard, will be reconstructed, which will include upgraded traffic signals and new street lighting.”

Collier County has done a lot to improve traffic flow in the last 15 years.

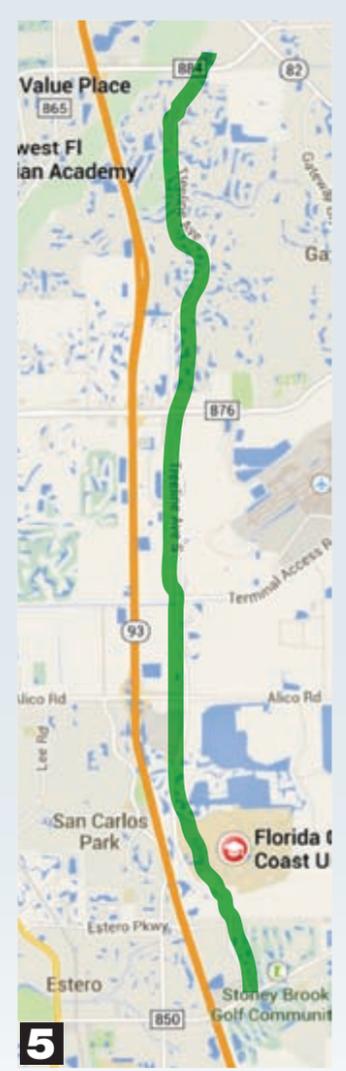
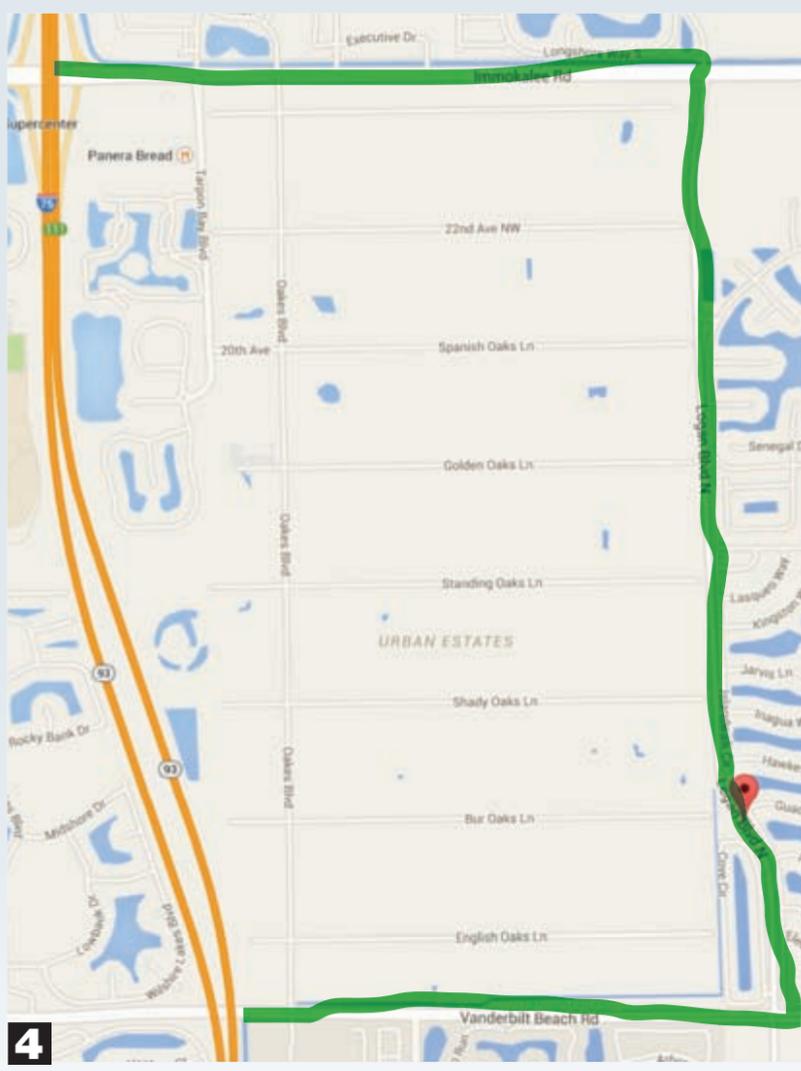
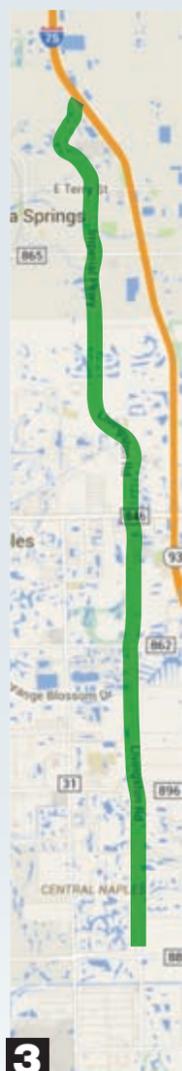
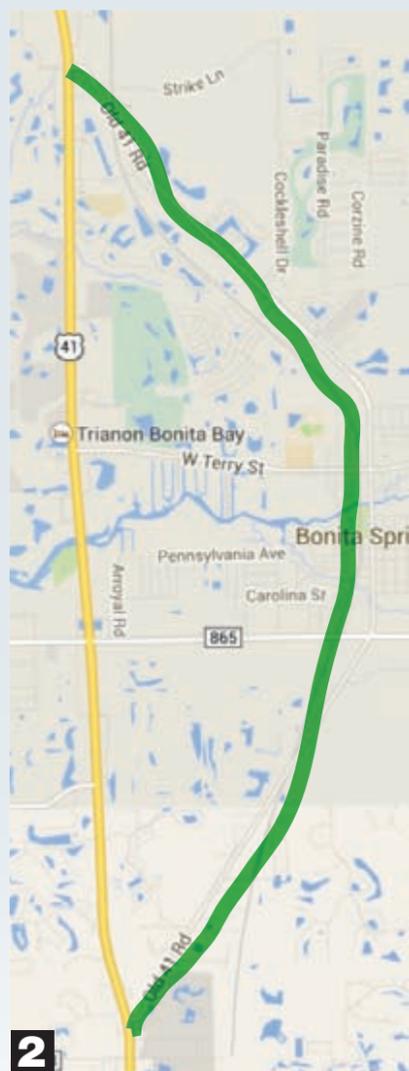
“There was a concept in the past that if you don’t build it, they won’t come,” says Ms. Deane. “But, people kept coming. So, in 2000 the county made a commitment to growth management.”

Charlotte shortcuts cut short

Charlotte County residents may struggle less than Lee or Collier drivers when it comes to traffic, but still Mr. Cannington tries to take “back

SEE SHORTCUTS, A10 ►

in the know



SHORTCUTS

From page 1

roads” on his way to his company’s bowling center in Port Charlotte. “U.S. 41 isn’t fun — not even in Charlotte County,” he says. But currently, one of those back roads, much to the chagrin of Port Charlotte residents, Edgewater Drive near Harbor Boulevard, is under construction as it gets widened from two to four lanes, mostly in an effort to make emergency evacuation easier for the coastal population. It’s the same problem for folks trying to cut through Gasparilla Boulevard.

Islands of adventure

Most locals do their best to avoid the barrier islands during season, but what if, like Nykki Rizley, you work on one of them? Her trip from the Royal Shell Real Estate office on Periwinkle Way to her home near downtown Fort Myers, where her husband and two toddler daughters hold dinner for her, takes about two hours. It’s exactly 22 miles.

If you decide to brave Sanibel or Captiva islands during season and don’t want to sit on Periwinkle all afternoon trying to get back to the mainland, Ms. Rizley suggests you take Tarpon Bay Road to West Gulf Drive. From there, head south and follow the evacuation route signs, after a myriad of twists and turns and road name changes, you’ll eventually hit Lindgren Boulevard, which takes you over the Sanibel Causeway. “It’s not really shorter,” says Ms. Rizley. “But, it’s a shortcut because at least you’re moving.” Another favorite shortcut is to take Dixie Beach Boulevard off Periwinkle and loop

around The Dunes Country Club to get past the interminable Periwinkle jam. “That one’s actually not as good anymore,” she warns. “People who live in The Dunes got mad, so the speed limit was lowered from 35 to 25 and now the cops sit on the side of the road and write down tag numbers.”

The following shortcuts were revealed by helpful Southwest Florida Samaritans who will remain anonymous to protect the innocent.

Lee County

- If the new I-75 Airport Direct Connect doesn’t offer the relief you’re looking for, drive into the old airport off Daniels Parkway and you can take the Airport Cargo Road around to the new RSW terminal and miss all the Treeline Avenue and Terminal Access Road traffic.

- Veronica Shoemaker Boulevard goes the distance from Palm Beach Boulevard just east of downtown Fort Myers all the way south to Colonial Boulevard where it turns into Plantation Road and then dumps out at Six Mile Cypress. Hop on The Rippe from there and end up south of Alico on U.S. 41.

- Bypass most of clogged Colonial by skiddling over to Winkler Avenue just west of Ortiz. You can go east on Winkler Ave. from 41 just north of the Edison Mall, to get to Colonial, too — you’ll still have to deal with the congestion close to the I-75 ramps, but it’s something. And don’t get Winkler Avenue confused with Winkler Road. Winkler Road is further south and a great alternative to busy Summerlin Road — it runs north/south from McGregor to Gladiolus.

- Most local travelers say to avoid Fort Myers Beach this time of year, but locals

need some sun, sand, and surf too. If you’re stuck on Estero Boulevard around mid-island, you can bypass some of the traffic by hanging a left at Connecticut Street, another left on Shell Mound Boulevard and come back out to Estero via Donora Road. It’s only seven blocks, but during a spring break weekend, it shaves off about 20 minutes of sitting in traffic.

- Headed toward the beach on Summerlin? Avoid the traffic at the Summerlin/San Carlos intersection by taking a left on Pine Ridge Road just past Walgreens.

- Treeline Boulevard isn’t just a south Lee County corridor — it actually runs all the way north to Colonial Boulevard. From there, take a quick right on Forum Boulevard and it takes you even further north to Dr. Martin Luther King Jr. Boulevard and into downtown Fort Myers or east to Gateway.

- Folks who’ve lived in Fort Myers for a long time will know to take Crystal Drive to Metro Parkway, Metro to Hanson Street and Hanson to Evans Avenue, thus avoiding major thoroughfares.

- Use Old 41 to cut through Bonita — you’ll avoid traffic and enjoy the scenery of downtown Bonita Springs.

Collier County

- The Three Oaks/Imperial/Livingston corridor breezes you through Estero, Bonita and most of Naples (or vice versa) without having to brave I-75 or risk a road-rage incident on U.S. 41 Watch for cyclists though: this peaceful shortcut is a safe place for them to ride.

- Take Vanderbilt Beach Drive east to Logan Boulevard (past I-75) to avoid 41 and to get south to Immokalee Road — it also helps if you need to get from North Naples to I-75.

- Avoid Pine Ridge Road at any and all

times. That is all.

- Steer clear of Immokalee Road between 8-9 a.m. and again from 4-5:30 p.m. — word to the wise.

- Try Orange Blossom Drive to get from Livingston Road to Goodlette Frank Road, but watch your speed.

Charlotte County

- Edgewater Drive is closed for more than a year for widening from Harbor to Midway that includes three roundabouts and replaces three bridges. Since it’s always been a bypass, drivers will be forced to take U.S. 41. Those coming north on State Road 776 can take the shortcut to Edgewater and come out on 41 in Charlotte Harbor by Walgreens.

- Another way around the Edgewater construction is to take Veterans Boulevard and then Kings Highway to get to Punta Gorda from Fort Myers.

- The best Port Charlotte shortcut ever is this — say you want to go to Harborview Road, up around the Islamic center, for example, and you’re at Kings Highway near Olean. Just take Olean until it dead-ends at Loveland, a hidden through street — make a right, and go down to Oakview. Make a left and it goes all the way through to Harborview.

- Here’s how to avoid the traffic congestion between Aqui Esta and downtown Punta Gorda. While traveling north on U.S. 41, take a right (heading east) at Burnt Store Road. Travel the short distance to Taylor Street and take a left (heading north). In a couple of miles, you’ll be delivered back onto U.S. 41, in proximity of the Punta Gorda historic district. Continue north on U.S. 41 and find yourself in Port Charlotte in record time. ■


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COURTESY PHOTO

Spectators at the 2014 Naples St. Patrick's Day Parade.

All eyes are smiling as parade day draws near

BY LINDSEY NESMITH
inesmith@floridaweekly.com

The 39th annual Naples St. Patrick's Day Parade steps out Saturday, March 14, in a celebration of all things Irish.

More than 40,000 spectators will line the streets to watch the parade and stay downtown afterward to celebrate. Chapel Grill has taken over hosting duties from McCabe's Irish Pub, which closed its doors in 2013 after throwing the biggest St. Patrick's bash in Naples for many years. Chapel Grill welcomes guests who want a view of the parade at 7 a.m.

Parade day festivities start at 9:30 a.m. with a traditional flag-raising ceremony at Crayton Cove. The parade steps off at 11 a.m. and marches down Third Street South to Fifth Avenue South, then goes down Eighth Street South and winds up at Crayton Cove. Officials will judge

participants and award a surprise prize for the most spirited entry. This year's grand marshal is Irish musician Paddy Reilly, who is perhaps best known for his rendition of "The Fields of Athenry." The folk song stayed on Irish music charts for more than 100 weeks and was adopted by the country's sports teams as their preferred song to sing when playing internationally.

The Naples St. Patrick Foundation funds the parade and this year is also giving \$2,000 to each of the more than a dozen high school bands that are marching in the parade.

The foundation has named Vivienne Hunter, a third grader at Lake Park Elementary School, this year's Little Miss Smiling Irish Eyes. She is the daughter of Andy and Lyn Hunter.

For more information about the parade and the foundation, visit naplesparade.com. ■

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Lenten lunch programs continue

The 17th annual Lenten Soup for the Soul series of luncheon programs presented by the Theological Center in Naples takes place every Wednesday through Lent at various houses of worship in Naples. All are welcome to enjoy a simple meal and share in the fellowship.

Donations are welcome to cover luncheon expenses and to support the mission of the Theological Center in Naples.

■ **March 18:** Deacon Mark Leonard of San Marco Catholic Church, at St. John the Evangelist Catholic Church, 625 111th Ave. N.

■ **March 25:** Chaplain Michael Harper of NCH, at Trinity-By-The-Cove Episcopal Church, 553 Galleon Drive.

■ **April 1:** Nicole Partin, certified celebrant, Hodges-Josberger Funeral Home, at Hodges University, 2655 Northbrooke Drive. ■

Wine festival leads to \$11.9 million distribution

SPECIAL TO FLORIDA WEEKLY

More than 30 charities in Collier County received more than \$8 million from the Naples Children & Education Foundation to continue their work with at-risk and underprivileged children. At a celebration ceremony earlier this week, NCEF also presented checks totaling \$3.8 million for its three long-term strategic initiatives, bringing the total amount granted from the 2015 Naples Winter Wine Festival to more than \$11.9 million.

NCEF is the foundation organization of the annual wine festival. Trustees celebrated grant recipients at the annual grants award ceremony at Bay Colony Golf Club.

"We are exceptionally grateful to all of the Naples Winter Wine Festival guests and winning bidders who made today possible," Tom Moran, co-chair of the 2015 festival, said. "Through their generosity, the Naples Children & Education Foundation is able to continue to make a far-reaching and lasting difference in our community, and there's nothing worth celebrating more than that."

A grants committee comprised of 11 trustees works year-round to determine how to distribute the funds raised at the festival in order to benefit as many children as possible by supporting effective, disciplined and strategic charities. The committee will maintain contact with grantees through the year to ensure the money is being used effectively.

"We continue to be astounded by the personal stories of the grantees and the impact the awards make," Jim Dixon, chairman of the 2015 Grants Committee and a co-chair for the 2016 festival, said. "We are honored to support organizations that are improving the lives of children in need within our community, whether by providing adolescent nutrition and wellness, empowering youth through mentorship programs or inspiring



LOUIS VENNE / COURTESY PHOTO

Chuck Hallberg, Sharon Hallberg, Sandi Moran and Tom Moran, co-chairs of this year's Naples Winter Wine Fest.

them through cultural and physical activities."

Among this year's recipients are five first-time grantees: Conservancy of Southwest Florida, the Gargiulo Education Center, the Holocaust Museum & Education Center of Southwest Florida, the South Florida National Parks Trust and United Arts Council of Collier County.

Here the 2015 grant recipients:

- ABLE Academy**, \$250,000
- Angels Undercover**, \$60,000
- Big Brothers Big Sisters of the Sun Coast**, \$85,000
- Boys & Girls Club of Collier County**, \$1,000,000
- The Cal Ripken, Sr. Foundation**, \$250,000
- Catholic Charities**, \$168,700
- Children's Advocacy Center**, \$493,151
- Collier Child Care Resources**, \$100,000
- Conservancy of Southwest Florida**, \$80,000
- Early Literacy and Learning Model**, \$450,000
- Friends of Foster Children of SWFL**, \$388,000

- Fun Time Early Childhood Academy**, \$157,000
- Gargiulo Education Center**, \$52,000
- Golisano Children's Hospital of Southwest Florida, Naples Clinic**, \$93,200
- Golisano Children's Museum of Naples**, \$344,000
- Grace Place for Children & Families**, \$95,000
- Greater Marco Family YMCA**, \$429,000
- Greater Naples YMCA**, \$395,000
- Guadalupe Center**, \$775,000
- The Holocaust Museum & Education Center of Southwest Florida**, \$50,000
- Immokalee Childcare Center**, \$230,000
- Legal Aid Services of Collier County**, \$365,400
- MusicScores!**, \$40,460
- Naples Botanical Garden**, \$88,450
- Naples Equestrian Challenge**, \$153,000
- Redlands Christian Migrant Association**, \$486,760
- Safe & Healthy Children's Coalition**, \$73,850
- South Florida National Parks Trust**, \$46,000
- Special Olympics**, \$70,375
- St. Matthew's House**, \$50,000
- SWFL Workforce Development Board**, \$70,000
- The Immokalee Foundation**, \$294,000
- The Shelter for Abused Women & Children**, \$350,000
- United Arts Council**, \$58,000
- YMCA School Aged Collaboration**, \$58,000

NCEF also presented checks totaling \$3.8 million to its Children's Vision Initiative, the Children's Out of School Initiative and the Children's Hunger Initiative.

The 2016 NWWF takes place Jan. 29-31 at The Ritz-Carlton Golf Resort. For more information, visit napleswinefestival.com. ■

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WWII liberators share their stories at Holocaust museum

This spring marks the 70th anniversary of the liberation of the Western European concentration camps in World War II. Two local men who were among the liberators will share their stories from 4:30-5:30 p.m. Monday, March 16, at the Holocaust Museum & Education Center of Southwest Florida. The first-hand accounts of Lloyd Rauch and Robert Miksa will give audience members a front-row seat to WWII and draw them into the larger story of human history.

Mr. Miksa served in the 745th Tank Battalion, heading into Europe on D-Day and participating in various engagements, including the Battle of the Bulge. On April 4, 1945, his unit walked into the Nordhausen Concentration Camp, where he and his fellow soldiers realized exactly the evil they

were fighting against.

As part of the Reconnaissance Squadron of the 20th Armored Division, Mr. Rauch headed into Europe in February 1945. Moving quickly through France, Belgium and Holland, the 20th came face to face with Nazi atrocities at the Dachau Concentration Camp on April 29.

Amy Snyder, executive director of the museum and education center, will lead a discussion with the men and will oversee a Q&A session with audience members after the presentation.

Attendees will also be able to view the museum's original exhibit, "Dearest Pauline: A World War II Healer Writes Home," consisting of letters Dr. Price Duff, a physician with the Civil Affairs Medical Division, wrote to his wife as he journeyed the U.S. to



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England, France and then Germany, where he became a healer to the men and women who survived some of very camps that Mr. Miksa and Mr. Rauch liberated.

Admission to the program is free, but seating is limited. Reservations are required and can be made by calling 263-9200.

The Holocaust Museum & Education Center of Southwest Florida is an outgrowth of a project at Golden Gate Middle School. Now entering its second decade, the museum is home to more than 1,000 photographs and artifacts, many of which tell the story of local residents who are Holocaust survivors or WWII liberators.

The museum is at 4760 Tamiami Trail N. Hours are 12:30-5 p.m. Tuesday through Friday (guided tours at 1 and 2:30 p.m.), and 1-4 p.m. Saturday and Sunday (tour at 1:30 p.m.). Regular admission is \$10 for adults, \$5 for ages 12-18 and free for children younger than 12. Learn more about museum programs at holocaustmuseumsfwl.org. ■



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NEWS OF THE WEIRD

BY CHUCK SHEPHERD

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Fine points of the law

Shooting “upskirt” photos of a 13-year-old girl is not illegal in Oregon, declared Judge Eric Butterfield in February, thus acquitting Patrick Buono, 61, of the crimes of invasion of privacy and “encouraging child sexual abuse.” Buono’s behavior was “appalling,” Judge Butterfield noted,

but since the girl was in a public place (a Target store) and no nudity was involved (she wore underpants), the specifics of Oregon statutes were not violated. Said Buono’s lawyer, “It’s incumbent on us as citizens to cover up whatever we don’t want filmed in public places.”

Is this a great country, or what?

■ Felons, and those convicted of domestic assault, and those with a history of mental illness, cannot by federal law buy firearms or explosive devices, but Americans on the National Counterterrorism Center’s consolidated watch list can — and may possess an unlimited quantity. (In 2013 and 2014, 455 of 486 prospective purchasers on the list passed the background check, and going back to 2004, 2,043 of 2,233, according to a recent Government Accountability Office report.) Legislation to add watch listees as a banned category was introduced again this year, but has failed several times in the past.

■ The annual National Basketball

Association All-Star game in February provided a windfall for the co-host arena’s proprietor, James L. Dolan, whose family owns not only Madison Square Garden but also the NBA’s richest franchise (the Knicks), hockey’s second-richest (the Rangers), and the New York region’s telecom juggernaut Cablevision. Among the government handouts Dolan receives is the 33-year (and counting) exemption from property taxes for the Garden’s four square blocks (“among the most valuable (plots of land) on Earth,” according to New York City Mayor Bill de Blasio) — a government gift, in 2014 alone, worth \$54 million.

Great art

The three-week February exhibition of Alejandro Figueredo Diaz-Perera consisted of a blank wall in Chicago’s West Loop gallery — with the artist present only in the sense that he was residing in a narrow, 10-foot crawl space behind

the wall with only a single sign alerting patrons (“I am here, but you will not see me”). Diaz-Perera’s “In the Absence of a Body” was designed, he said, to explore the boundary between presence and absence.

Owlfest

■ A motorist smashed into a power pole at 2 a.m. on Feb. 25 in Tukwila, Wash., because, he explained, he was “chasing an owl.” (Police somehow found him to be sober and did not charge him.)

■ Officials in Salem, Oregon, posted signs in February to warn joggers on a popular running path that they might be attacked by a rogue owl or owls, after four people were aggressively pecked

at by dive-bombers. (One design for the sign came from cable TV personality Rachel Maddow.)

■ A bar called Annie the Owl was scheduled for a special one-week event in London in March, for patrons to sip drinks while domesticated owls perch on their shoulders. Interest was so keen that a lottery was required for tickets.

The continuing crisis

America’s least-interesting couple: Bill Bresnan, 74, of Toms River, N.J., has written a love letter to his wife, Kirsten, also 74, every day for nearly 40 years — more than 10,000 in number — and continuing, according to a February ABC News

report. “We’ve never had a fight,” he said. Their romance continues over, for example, playing “Boggle” at breakfast or having candlelit dinners with wine. (Bonus: Kirsten has hoarded all of the letters, filed by date, in 25 boxes.)

Latest religious messages

Margurite Haragan, 58, was charged with two harassment counts against a Jewish woman in Boise, Idaho, in February after the victim complained of being screamed at and roughed up by Haragan, who was trying to pressure her to acknowledge a belief in Jesus Christ. After Haragan allegedly stepped

on the woman’s neck and pulled her hair upward, the victim promised to become a Christian. Haragan then departed but returned two days later to continue the alleged harassment. (The genesis of the women’s relationship was unclear from news reports.)

Perspective

The “pedophile loophole”: The Mississippi Department of Education reported recently that federal student privacy law bars local schools from alerting the MDE about college-age student teachers who might be having inappropriate relationships with the K-12 students they teach. The Family Educational Rights and Privacy Act apparently controls regulation

of the student teachers during on-the-job classroom training (or, as a reporter for the Clarion-Ledger of Jackson wrote, “What happens in college, apparently, stays in college”). The MDE, which issues educator licenses, thus may never learn of the inappropriate behavior of the student teacher. ■

Honor the Free Press Day honors CBS News' Bob Orr

The 11th annual Honor the Free Press Day hosted by the Naples Press Club and the Marine Corp League of Naples, E. T., Brisson Detachment #063, takes place Wednesday, March 18, at the Hilton Naples. Doors open at 10:45 a.m. This year's honoree is Bob Orr of CBS News.

Before his retirement in February, Mr. Orr spent 40-plus years in broadcasting, including more than 10 years as CBS' justice and Homeland Security correspondent. He was a primary contributor to broadcasts of major stories includ-

ing the 2013 bombings at the Boston Marathon, the 2011 death of Osama bin Laden and the 2012 shootings at Sandy Hook Elementary School in Newtown, Conn. He is the recipient of four Emmy awards.

Mr. Orr and his wife Susie have recently moved to Naples.

Tickets to Honor the Free Press day are \$35. Reservations are being accepted with payment by mail to MCL, P.O. Box 8982, Naples, FL 34101. For more information, call 821-2804. ■

Chabad welcomes former Olympic fencer

Chabad Naples welcomes Dan Alon, a member of the 1972 Israeli Olympic fencing team and a survivor of the Munich Massacre, as guest speaker at a fundraiser Wednesday evening, March 18, at The Ritz-Carlton Golf Resort. A cocktail reception begins at 5 p.m. and the program will be at 7:30 p.m.

Mr. Alon and four other Israeli athletes escaped and survived the massacre in which 11 athletes died at the

hands of the Black September terrorist group. His 2012 book, "Munich Memoir," co-authored with Carla Stockton, recounts how the tragedy has influenced and impacted his life.

Tickets are \$150 for the reception and program, \$36 for the program only. Proceeds will benefit Chabad Naples' preschool of the arts and its Jewish community center. For reservations or more information, call 262-4474. ■

Christian, Jews can 'Walk in God's Paths'

The Catholic-Jewish Dialogue of Collier County presents "Walking in God's Paths," a series of six presentations designed to stimulate candid conversations between Christian and Jewish congregations in the area. Produced by the Center for Christian-Jewish Learning at Boston College, the series opens at 2 p.m. Sunday, March 22, at Saint John

the Evangelist Catholic Church, 625 111th Ave.

The opening program, "A New Future: Building Shalom Between Catholics and Jews," will be facilitated by Rabbi Sylvan Wolf of the Naples Jewish Center and Father Jim Simko of Saint John the Evangelist. Admission is free and open to the public. ■



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Watch out for traffic cops

Here's where Collier County Sheriff's Office traffic-enforcement deputies will be the week of March 16-20:

- Monday, March 16**
 Davis Boulevard and Countryside Drive
 Aggressive driving
 Airport-Pulling and Pine Ridge roads:
 Red-light running
 Immokalee Road and Tarpon Bay Boulevard: Red-light running
- Tuesday, March 17**
 U.S. 41 East and Lely Resort Boulevard:
 Speeding
 Logan Boulevard and Teak Wood Drive:
 Aggressive driving
 Airport-Pulling Road and J&C Boulevard:
 Speeding
- Wednesday, March 18**
 Everglades Boulevard and Oil Well Road:

- Speeding
 Livingston and Radio roads: Red-light running
 Bayshore Drive: Aggressive driving
- Thursday, March 19**
 Collier Boulevard and Fiddlers Creek Parkway: Speeding
 Sunshine Boulevard and Sunset Road: Speeding
 Vanderbilt Beach Road and Oakes Boulevard: Red-light running
- Friday, March 20**
 Santa Barbara Boulevard and Rattlesnake Hammock Road: Red-light running
 Golden Gate Parkway and I-75 south-bound exit: Speeding
 Immokalee Road and Randall Boulevard: Red-light running ■

AARP class can tune up driving skills

AARP offers classes to help older drivers learn about new traffic laws, refresh their driving skills and reduce their risk for tickets and accidents. Drivers over age 55 might be eligible for a discount on auto insurance.

Cost is \$15 for AARP members, \$20 for others. Reservations are required and can be made by calling the number listed with the session you wish to attend. Here's what's coming up:

- Monday, March 16:** 9 a.m. to 3:30 p.m. at Vi at Bentley Village, 561 Bentley Village Court, Naples; 596-6007.
- Tuesday, March 17:** 9 a.m. to 3:30 p.m. at Christus Victor Lutheran Church, 15600 Tamiami Trail, Naples; 269-6050.
- Thursday, March 19:** 9:15 a.m. to 3:45 p.m. at Germain Toyota, 13315 Tamiami Trail, Naples; 269-6050.
- Friday, March 20:** 9:30 a.m. to 4 p.m.

at the Golden Gate Senior Center, 4898 Coronado Parkway, Naples; 732-5310.

- Monday, March 23:** 9 a.m. to 3:30 p.m. at Vanderbilt Presbyterian Church, 1225 Piper Blvd. Naples; 596-6007.
- Thursday, April 9:** 9 a.m. to 3:30 p.m. at St. Williams Ministry Center, 75 Seagate Drive, Naples; 273-6317.
- Thursday, April 9:** 9 a.m. to 3:30 p.m. at Marco Island Lutheran Church, 525 N. Collier Blvd., Marco Island; (734) 968-3105.
- Tuesday, April 14:** 9:15 a.m. to 3:45 p.m. at Germain Toyota 13315 Tamiami Trail, Naples; 269-6050.
- Thursday, April 16:** 9:15 a.m. to 3:45 p.m. at Germain Toyota, 13315 Tamiami Trail, Naples; 269-6050.
- Thursday, April 16:** 9 a.m. to 3:30 p.m. at Hunter's Ridge Country Club, 12500 Hunters Ridge Drive, Bonita Springs; 596-6007. ■

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Friends of Foster Children invites bids for Boots & Boogie items

Imagine being so close to the Macy's Day Parade that you are considered a VIP. Find out by placing the winning bid on the "Macy's Parade" package up for auction as part of the eighth annual Boots & Boogie Bash to benefit Friends of Foster Children of Southwest Florida. Proxy bids are encouraged from those who cannot attend the gala.

The parade package includes four grandstand seats for the 2015 Macy's Annual Thanksgiving Day Parade in New York City and two nights at a Manhattan hotel. This year Collier County's own Gulf Coast High School band has been invited to march in the parade.

Also up for bid: A getaway for two to

New Orleans, donated by Wilma Boyd and Preferred Travel; a sunset cruise and cocktail party for 12 aboard the 85-foot "Good Life" Pacific Mariner yacht; a lifetime golf membership to the Vineyards Country Club; a Boston and Block Island getaway for three nights at The National Hotel with two tickets to a Red Sox game at Fenway Park; and a wine dinner for 10 at M Waterfront Grill. See the complete list of auction items at friendsoffosterchildren.net.

Proxy bids must be made by March 20. The Boots & Boogie Bash takes place Saturday, March 21, at Grey Oaks Country Club. To place a bid, call Tara Bieling at 262-1808 or email tara@friendsoffosterchildren.net. ■

Naples Concert Band awards student scholarships

The Naples Concert Band recognized its student members and announced its seven scholarship recipients for 2015 as part of the band's March 1 concert in Cambier Park. Sports anchor Victoria Carmen of ABC7 announced the scholarship winners:

- Alan Davis, Naples High School, percussion
- Hannah Wiley, Gospel Baptist School, flute
- Katie Kirstein, Marco Island Academy, flute
- Emiliano Izquierdo, Palmetto Ridge High School, percussion
- Luvan Gato, Golden Gate High School, clarinet
- Caesar Maldonado, Golden Gate High School, clarinet

■ Ivan Gato, Florida SouthWestern State College, trombone

Since the inception of the scholarship program in 1984, the band has awarded \$101,100 to 95 students, many of them winning multiple awards. Scholarships are awarded based on five areas of consideration: band participation, musical proficiency, grade point average, character and integrity, school and community service, and seniority (number of years in the NCB).

For more information about the non-profit community band, call 263-9521 or visit naplesconcertband.org. For information about auditions, call Frank Burgeson at 598-2082. ■

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Goodwill seeks retail employees

Goodwill Industries of Southwest Florida holds a job fair to recruit employees for its retail and donation centers from 9 a.m. to 1 p.m. Wednesday, March 18, at Embassy Suites in Estero, 10450 Corkscrew Commons Drive. Positions are open for part-time and fulltime sales associates and processors. Applicants might be eligible for a \$150 signing bonus.

Forbes magazine recently named Goodwill one of America's most inspiring companies.

"We're looking for applicants who can bring that sense of inspiration into our stores," says Robert Randall, vice president of retail and operations. "Those who are

cheerful and friendly will really stand out."

Applicants for all positions should bring a resume and any materials that illustrate their qualifications. They should be prepared for a brief screening interview as well as a possible second interview on site.

In Collier, Lee, Charlotte, Hendry and Glades counties, Goodwill operates 30 thrift stores and employs more than 800 people. The organization strives to promote from within for supervisor and manager positions. Goodwill programs in Southwest Florida include Job-Link outreach centers, small business training classes, disability-accessible housing and the Goodwill L.I.F.E. Academy charter school. ■

'Bark-A-Que' helps service dog group

ALTAIR Training Solutions hosts the annual Bark-A-Que benefitting Guardian Angels Medical Service Dogs from 11 a.m. to 3 p.m. Saturday, March 21, at the ALTAIR regional training facility in Immokalee at 12551 Wainwright Drive.

In addition to plenty of barbecue to eat, the afternoon features live country music by Joe Bachman, shooting demonstrations, a silent auction, kids play area and various vendor booths.

Guardian Angels Medical Service Dogs

rescues, raises, trains and then donates highly skilled, federally protected service dogs that mitigate the challenges of a disability. Pairing a service dog with a veteran costs thousands of dollars and can take up to 1,500 hours of training. The organization is currently training 100 service dogs for pairing with veterans suffering from PTSD.

For more information, visit medicalservedogs.com.

Bark-A-Que tickets are \$35 if purchased by Call 777-8954. ■

SCORE workshop on QuickBooks

SCORE Naples presents a workshop for small business owners about the advantages of QuickBooks from 9 a.m. to noon Saturday, March 21, at the Greater Naples Chamber of Commerce, 2390 Tamiami Trail N. SCORE presenters Cheryl Willett and Ike Lichtenstein will explain how QuickBooks can help

business owners stay up to date on their financials, even if accounting is outsourced.

Registration is \$35 in advance, \$40 at the door. Sign up at scorenaples.org/local-workshops. For more information, call the SCORE office at 430-0081 or email info@scorenaples.org. ■

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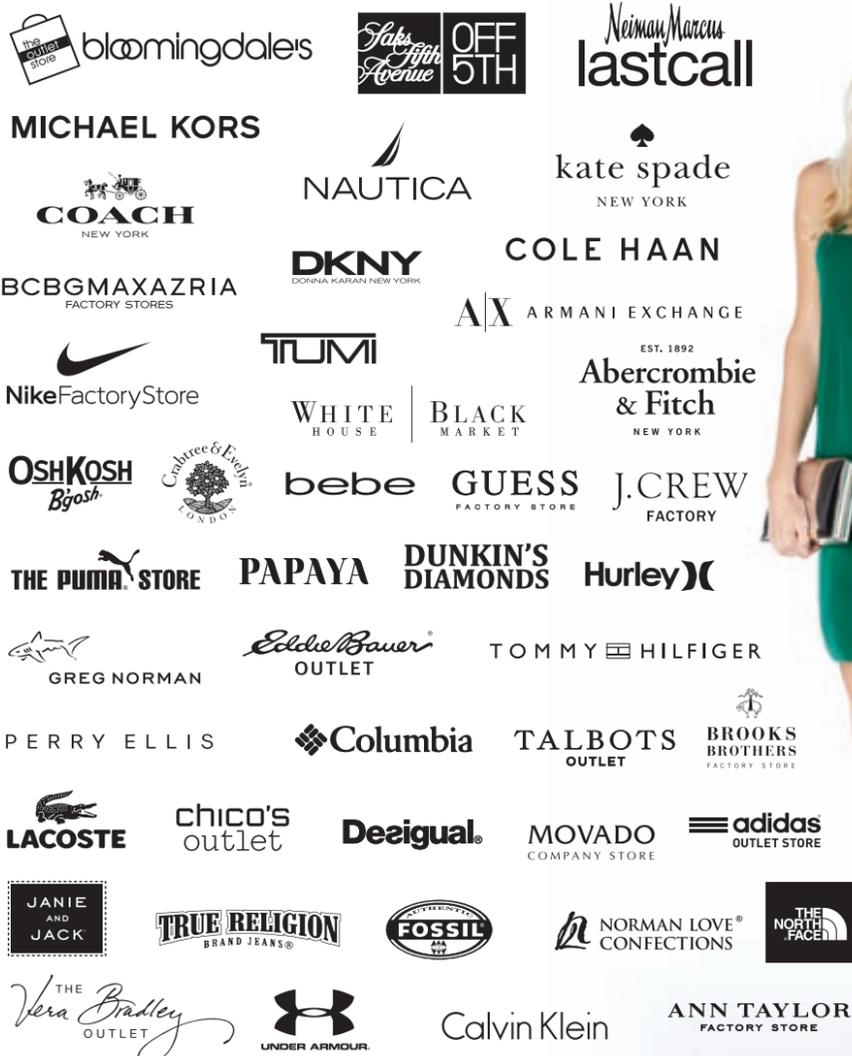
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March 18

Presenter: **Deacon Mark Leonard** (San Marco Catholic)

Location: **St. John the Evangelist Catholic**
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March 25

Presenter: **Chaplain Michael Harper**
(Naples Community Hospital)

Location: **Trinity-By-The-Cove**
(553 Galleon Drive—off Gordon Drive)

April 1

Presenter: **Nicole Partin, Certified Celebrant**
(Hodges-Josberger Funeral Home)

Location: **Hodges University**
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CLUB NOTES

■ The **Naples Civitan Club** hosts its fifth annual Civitan Shining Stars Show dinner dance Saturday, March 21. Doors open at 6:30 p.m. at the Country Club of Naples. Tickets are \$50, with proceeds benefitting programs such as the Collier Challenger Little League baseball for developmentally disabled children, the Valentine's Day dinner dance for disabled adults and scholarships for high school students. For reservations or more information, call 774-2326 or email naplescivitan@aol.com. Or send a check to Naples Civitan Club, P.O. Box 7422, Naples, FL 34101.

The club holds regular meetings at noon on the second Wednesday of the month at Perkins on Pine Ridge Road and on the fourth Wednesday of the month at varying locations.

■ The **Gulf Coast Orchid Alliance** welcomes three American Orchid Society judges from West Palm Beach as guest speakers at its meeting Thursday, March 19, at Vanderbilt Presbyterian Church. Carol Holdren, Jackie Wood and Judy Bailey will discuss what they look for in flower conformation, color and presence when judging orchids for competition. Doors open at 6:30 p.m. for the members' orchid exhibit and judging. Raffle tickets for an orchid plant will be sold, and a selection of exotic tropical orchids from Hawaii will be available for purchase. Admission is free, and guests are welcome.

Alliance members conduct a year-round “orchid rescue mission,” accepting donations of out-of-bloom or unwanted orchids that are then used for educational purposes. Free pickup

is available.

For more information about the alliance and its programs, call 498-9741 or visit gulfcoastorchidalliance.com.

■ **Pilot Club of Naples/Naples Pilot Foundation** meets at 6 p.m. on the second Thursday of every month at Perkins on Pine Ridge Road. The March 12 meeting will include initiation of new members. Pilot International focuses its charitable and educational efforts on brain-related disorders and disabilities, including traumatic brain injuries, dementia and autism. Guests and new members are always welcome. Reservations are not required. Attendees order from the menu and pay for their meals. For more information, call Sue Lester at 289-8268.

■ The **Naples chapter of Ikebana International** holds its annual exhibit Friday and Saturday, March 13-14, at Moorings Presbyterian Church. Hours are 10 a.m. to 5 p.m. Friday and 10 a.m. to 4 p.m. Saturday. This year's theme is “Friendship through Flowers.” A ginza marketplace will be set up for purchasing supplies. For more information, visit ikebananaples.com.

■ **Daughters of the American Revolution, Big Cypress Chapter**, holds its American Spirit Luncheon and Fashion Show Friday, March 13, at the Naples Beach Hotel & Golf Club. Fashions and accessories will be from Rebecca's in Mercato. Tickets are \$100; sponsorship opportunities range from \$300 to \$3,000. Proceeds will benefit women veterans in need and educa-

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CLUB NOTES

tional scholarship funds. For tickets and more information, contact Bonnie Jones by calling 963-5199 or emailing bbjonesdesigns@aol.com.

■ **Republican Women SWFL Federated** celebrates the 35th anniversary of National Women's History Month from 4:30-6:30 p.m. Wednesday, March 18, at McQuaid & Company Real Estate Services in Bayfront. Following the national theme of "Weaving the Stories of Women's Lives," the program will honor the memory of mothers, grandmothers and great-grandmothers whose lives and challenges led to women gaining the right to vote. An exhibit of photographs by Penny Taylor will be on display, and the Collier County Supervisors of Elections Office will showcase its history and the women who guided its development. Special guest will be Collier's first woman judge, Lynn Hixon-Holley.

Attendance is free, but reservations are required in order to plan for refreshments. RSVP by emailing Diane Van Parys at speedysvp@gmail.com or calling Lois Bolin at 777-2281.

■ The Naples chapter of **PFLAG**, Parents Families and Friends of Lesbians and Gays, a support, education and advocacy group for families with gay or transgender members, meets at 7 p.m. on the third Thursday of each month at Naples United Church of Christ, 5200 Crayton Road. The next meeting is March 19. For more information, call 963-4670 or visit pflagnaples.org.

■ **Naples Ship Modelers** is an informal group dedicated to the hobby of building wooden ship models. Members meet at 9:30 a.m. on the first and third Saturdays of every month at the Landmark Naples community in North Naples. The next meetings are March 21 and April 4. For more information, call Dick Ritchie at 594-0868 or email dcritchie@comcast.net.

■ The **Naples Buckeyes** invite alumni and fans of Ohio State University to the annual Buckeyes in Paradise gala starting at 5:30 p.m. Saturday, March 21, at the Hilton Naples. Honorary chair is Chris Spielman; Shelly Meyer, wife of Coach Urban Meyer, will be a special guest. Tickets are \$150, with proceeds benefiting scholarships for local students to attend OSU. For an additional \$50, a limited number of guests can meet with Mr. Spielman at 4:30 p.m. at a private reception sponsored by Huntington Wealth Advisors. For reservations or more information, visit naplesbuckeyes.com.

■ **Naples Newcomers Club** welcomes women who have moved to the area within the past five years. In addition to a monthly luncheon, members get together to explore Naples and to enjoy a variety of interests, from books to bridge and mah-jongg to gourmet cooking and conversations over coffee. A coffee for prospective new members

takes place on the first Thursday of each month. For more information, call 298-4083 or visit naplesnewcomers.com.

■ **Toastmasters International** teaches public speaking and leadership skills through a worldwide network of meeting locations. Guests are always welcome. Local Toastmasters chapters, meeting times and locations include:

Bonita Toastmasters: 7 p.m. every second and fourth Wednesday at the Bonita Springs Fire Station, 27701 Bonita Grande Drive. For more information, call Laura Arbree at 272-7587.

Naples Sunrise Bay Toastmasters: 7:30 a.m. on the first and third Tuesday in Moss Hall at Moorings Presbyterian Church, 791 Harbour Drive. Call Barbara Miller at 594-7018 or email barw@msn.com.

Naples Toastmasters: 7 p.m. on the first and third Tuesday at Naples General Aviation Center, 200 Aviation Drive N. Call Dorian Ray at 260-4709 or email dorianray11@gmail.com.

Toast of the Coast Toastmasters: Noon on the second and fourth Friday at the American Cancer Society, 5020 Tamiami Trail N. Call Marianne Oehser at 434-9900.

Naples Advanced Toastmasters: 7 p.m. on the second and fourth Monday at the Moorings Professional Building, 2335 Tamiami Trail N. Email Christine Cargnoni at ccc@financeinlife.com. This club has prerequisites for membership. ■

— Email club news to Cindy Pierce at cpierce@floridaweekly.com.



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COURTESY PHOTO

Veterinarians Tammy Miller, center, and Ray Ball, right, give Uno an ocular exam with assistance from Ashley Barratclough, left, at Tampa's Lowry Park Zoo in November.

ZOO

From page 1

stabilized at Naples' Animal Specialty Hospital, he was transferred to the zoo in Tampa.

Uno's new enclosure will have an 800-square-foot indoor area and outdoor space with a water feature and native plantings. Glass panels will give Zoo visitors a good view. Mr. Mulvena says the Zoo is purposely overbuilding the site to provide sanctuary for future injured panthers that cannot be returned to the wild. The local refuge will also mean veterinary responders will have blood donors more readily accessible when an injured panther needs emergency care, Ray Ball, director of medical sciences at Lowry Park Zoo, says.

Right now, the Tampa zoo's new veterinary hospital is the nearest facility that can handle panthers and large wildlife. At 3.5 hours away, it's not a very efficient means of treatment for animals that only need short-term care.

The new hospital at The Naples Zoo will complement the care small native animals receive next door at The Conservancy of Southwest Florida's von Arx Wildlife Hospital. "We're excited about providing a missing resource like this," Mr. Mulvena says.

The new hospital is estimated to cost about \$2.1 million, \$500,000 of which has already been dedicated by the organization's board of directors. The planned facility of almost 8,000 square feet will have a treatment area, surgical suite, x-ray room, lab, pharmacy, animal holding space, office space and a separate necropsy room.

"It will be instrumental to providing the best possible care for the Zoo's animal collections and to panthers housed temporarily at the zoo," Zoo spokesperson Courtney Jolly says. "Naples Zoo is certain that a fulltime staff veterinarian and fulltime veterinary technician, supported as needed by



Uno was blinded by a shotgun blast last year and is the newest resident big cat at The Naples Zoo.

outside consulting veterinarians, will meet the Zoo's current and future needs."

Currently, The Naples Zoo cares for 80 species and 197 individual animals whose veterinary care is provided by local consultants. It is the only accredited zoo in Florida without an on-site veterinary hospital. Once the new hospital opens, it will likely be permitted to care for injured, non-native wildlife (the von Arx Wildlife Hospital at the Conservancy is only permitted to treat smaller, native species).

"That's the tricky part we've been dealing with," says Joanna Fitzgerald, director of the Conservancy's hospital. "Naples has such a high number of invasive species," she adds, "but there is nowhere to take a Muscovy duck that's been hit by a car." Staff can give them triage care or humanely euthanize non-native animals, but the state of Florida does not allow The Conservancy to provide them with long-term care.

Additionally, "Whenever we have professional colleagues to consult with each other, that's a good thing," Ms. Fitzgerald says. "That's going to be the biggest asset in having another veterinary center." ■

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EMMERTON

Lighthouse of Collier Center for the Blind and Visually Impaired welcomes Bruce Emmerton, district administrator of the Florida Department of Education Division of Blind Services, as guest speaker for its brown bag lunch at 11:30 a.m. Tuesday, March 17. Visually impaired people and their caregivers are welcome to learn about the programs and services offered by DBS, how the division works with other organizations to provide these services and how to apply for them.

Attendees should bring their own lunch to eat during or after the presentation. They will be able to ask questions and also learn more about Lighthouse of Collier. Brown bag lunch programs take place on the third Tuesday of the month at Lighthouse of Collier headquarters, 2685 Horseshoe Drive S. For reservations or more information, call 430-3934. ■

Health Plus seminar focuses on metabolism

IberiaBank presents bariatric physician Caroline Cederquist, author of "The MD Factor Diet: A Physician's Proven Diet for Metabolism Correction and Healthy Weight Loss," at 6 p.m. Tuesday, March 31, at the bank branch at 1905 Pine Ridge Road.

Dr. Cederquist opened Cederquist Medical Wellness Center in Naples in 1998. The practice specializes in metabolism correction, complex patients with medical conditions related to nutrition or weight and the identification and treatment of food allergies and food sensitivities.

The lecture are free and open to the public. Doors open at 5:30 p.m. Seating is limited, and reservations are required.

To sign up, call 403-5170. ■

Research findings could be a 'game changer' in predicting, preventing Type 1 diabetes



THE UNIVERSITY OF FLORIDA

The genes that increase the risk of Type 1 diabetes have lost their hiding place.

A research group that includes a University of Florida genetics expert has located and narrowed down the number of genes that play a role in the disease, according to a study published this week in the journal Nature Genetics. Knowing the identities and location of causative genes is a crucial development; other researchers can use this information to better predict who might develop Type 1 diabetes and how to prevent it.

"It's a game-changer for Type 1 diabetes," says Patrick Concannon, director of the UF Genetics Institute.

Researchers gathered information about the genetic makeup of 27,000 people, some of who had Type 1 diabetes and others who did not. They then began looking for individual differences in DNA that raise the risk of Type 1 diabetes, using a technique known as fine mapping to pinpoint DNA sequence variations that can lead to diabetes.

Their finding will make diabetes researchers' work more effective and efficient by giving them the most detailed directions yet about where to look for the genetic variations that cause Type 1 diabetes and perhaps other

autoimmune diseases such as arthritis. "We've taken this genetic data which was interesting but hard to work with, and we've condensed it down into something that people can actually use to begin to explore the mechanism of the disease," Mr. Concannon says. "It moves it out of the realm of genetics to being broadly applicable to Type 1 diabetes research."

Type 1 diabetes occurs when the body's immune system kills off insulin-producing cells in the pancreas. Some 3 million people in the United States have the disease, according to the Juvenile Diabetes Research Foundation. Experts don't know exactly what causes the disease but suspect that genetics and environmental factors play a role.

The researchers' findings are the most comprehensive yet in the effort to locate and identify the genetic risk variants for Type 1 diabetes and other autoimmune diseases, says Todd Brusko, a member of the UF Diabetes Institute and an assistant professor in the UF College of Medicine department of pathology, immunology and laboratory medicine.

Researchers can now shift away from trying to determine which genes heighten the risk for diseases like Type 1 diabetes, Mr. Brusko says. Instead, they can focus on how genetic changes alter immune cell activity. And that, he adds, could eventually lead to new treatments

that prevent or stop Type 1 diabetes and other autoimmune diseases.

"Ultimately, this information will allow researchers and clinicians to tailor treatments to correct underlying defects in the immune system that allow for autoimmune disease development," he says.

The findings are significant because certain interactions within the genome can now be analyzed to identify which genes and regulatory sequences cause the disease, according to Stephen Rich, the study's lead author and the director of the Center for Public Health Genomics at the University of Virginia. Defining the variants that cause Type 1 diabetes may lead to new therapeutic targets and treatments, he adds.

The study also included work by researchers from the Massachusetts Institute of Technology, the Eli and Edythe L. Broad Institute of MIT and Harvard, and the University of Cambridge in England. The current study was part of the Type 1 Diabetes Genetics Consortium, which was established in 2001 to enhance scientists' ability to detect genes and variants that are relevant to the disease. The Genetics Consortium has received about \$50 million in funding from the JDRF and the National Institute of Diabetes and Digestive and Kidney Diseases. ■






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Records are made to be broken. And at NCH, we're breaking them a record pace, experiencing our busiest season ever (no surprise, considering how record snow up north has driven tourist numbers in the Sunshine State way up this winter).

Our North Naples emergency room is 10 percent busier than last year, and the number at our downtown ER is up 9 percent. Our ICU occupancy numbers are up 17 percent, and surgery has increased 21 percent. Overall system admissions are 8 percent ahead of last year, and the NCH Physicians Group has grown by 13 percent.

One reason we're growing is the quality we deliver. For three consecutive years we've been named as best in the region by U.S. News & World Report. We're the first hospital in Florida to become a Mayo Clinic affiliate, and ours is the only outpatient physicians group in Southwest Florida to be certified by the Joint Commission. And we anticipate additional distinctions from third-party reviewers including the Agency for Healthcare Administration and the American College of Surgeons.

As we grow, our financial perfor-

mance improves, priming the pump for expansion and even better and more comprehensive services. One case in point is our newest project: a 40,000-square-foot freestanding emergency room with full radiology and offices for 12 physicians at the corner of Immokalee Road and Collier Boulevard.

The primary reason for all this record-breaking news, the asset that differentiates NCH, is the 4,000 men and women who this season are working harder than ever to serve residents and visitors alike. Over the past two months, NCH has added more than 200 colleagues. The community depends on us to be ready every minute of every day, and we are. In the pre-dawn hours one recent Saturday, I sat with a most competent and youthful team of downtown night ICU nurses at our downtown hospital. I appreciated their candor in recounting their professional aspirations, needs and concerns.

All of our directors and members of the leadership team have been rounding more frequently to support the front lines. In my weekend visits with our night and day crews during this busiest of NCH season, I have seen their hard work, great attitude, compassion and competence at work. It all helps explain what makes us "record breakers" in every sense of the word. ■

— Dr. Allen Weiss is president and CEO of the NCH Healthcare System.

It's all about babies at free NCH fair



The NCH Healthcare System presents a Baby Fair from 9 a.m. to 12:30 p.m. Saturday, March 28, at the downtown hospital for those who are hoping to conceive, are pregnant, newly delivered, breast feeding or are parenting toddlers up to 2 years old. Attendees will learn about the women's and children's services NCH offers in the community and can sit in on various presentations about pregnancy, deliv-

ery and healthy children. Topics and presenters include:

- "Safe Sleep for your Baby" by neonatologist Harry Moreau
- "Breast-feeding Basics" by Dorothy Horn, RN
- "What to Expect When you Arrive at the Hospital for Delivery"

Reservations are required and can be made by calling 552-7440. Refreshments will be served. ■

Avow offers reiki class

Avow staff members and reiki masters Cathy Coppoletta and Marianne Appleby will lead a daylong Level 1 class in the reiki technique on Saturday, April 25, at the Avow campus on Whip-poorwill Lane. The \$100 registration fee includes lunch.

Pronounced "ray key," reiki means

"universal life force." Attendees will learn how to connect to this source of healing energy and awaken their own abilities to bring themselves into physical, emotional and spiritual balance.

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PET TALES

Beagle Mania

Got beagles on the brain after Westminster? Consider adopting one from a rescue group

BY KIM CAMPBELL THORNTON

When a particular breed wins Westminster or stars in a popular movie or television show, fans consider the exposure a double-edged sword. Of course they're proud that their Whiffenpooch is in the news, but they also know that too much publicity can bring unwanted attention from high-volume commercial breeders (also known as puppy mills) or pet owners who decide to make a quick buck by breeding their little Missy or Max, who may be adorably cute but doesn't necessarily have proven health or temperament.

"I see it all the time," says Westminster Kennel Club spokesman David Frei. "The phone will start ringing in the home of the parent club secretary the next few days because everybody sees them on television."

Beagle breeders are currently facing this situation. They first experienced it in 2008, when Ch. K-Run's Park Me In First (Uno to his fans) became the first beagle to take Best in Show at Westminster. Now Uno's great-niece, Ch. Tashtins Lookin for Trouble, whose nickname is Peyton, or Miss P, has followed in his paw prints, taking home the coveted title. Beagle people are prepared for the onslaught.

"Uno's win was unprecedented and caught much of the beagle world by surprise," says Julie Wright, president of American Beagle Relief Network. "Many of us were not prepared for the



Beagles are popular dogs, but they aren't right for every family.

heightened interest in the breed, but we stepped up our efforts and used it as an opportunity to educate people about the breed, which is not the easiest to raise or live with."

You heard it here first, folks. Beagles are charming and totable, but they also bark and howl, will run off in search of an interesting scent (or a bunny) in a New York nanosecond, and will find and gobble anything that might be remotely edible.

If you are interested in acquiring a beagle — or any other breed of the minute — look beyond the puppy lust occupying your mind and check out dogs available through your local rescue group. Choosing an adult dog can give you a better experience with a breed, especially one that's new to you.

Rescue volunteers are a great resource for people interested in a certain breed. They are familiar with the breed as a whole and have spent time with the individual dogs available for placement. It's their job to match the dogs with just the right "forever" homes so they don't end up back in rescue.

"Rescue dogs are already spayed or neutered, fully vaccinated and have been checked out by a veterinarian," Ms. Wright says. "The adoption fees are usually less than the cost to obtain these services and a fraction of the expense to purchase, raise and train a puppy."

The dogs available through breed-rescue groups are often there because owners have died or divorced, or for some other reason unrelated to the dog's behavior or health. They have usually been living with foster owners who can help you determine if the dog is a good fit for your family. They may already be trained and have a track record with kids and other pets.

Although she recognizes the problems it can bring, Ms. Wright welcomes the renewed attention to beagles.

"As a community, we are happy for those involved with Miss P and looking forward to another opportunity to showcase the breed we love," she says. "I am anticipating a positive effect for the many rescues who rely on us for funds to aid their efforts to rehome needy beagles." ■

Pets of the Week

>> **Kimbo** is a handsome 2-year-old longhair Chihuahua who is about 6 pounds of friendliness and fun. He's calm, knows the basic commands and loves to go for walks on his leash.



>> **Feline Lucy** is an affectionate 5-year-old domestic medium hair with lovely markings and bright golden eyes. Because of her age, her adoption is free to a qualified senior citizen and includes a complete care package is included.



>> **Canine Lucy** is an active 2-year-old Tibetan terrier mix who weighs about 14 pounds. She's good on her leash and loves to play fetch.



>> **Willy** is a 3-year-old domestic shorthair. He purrs to the touch and loves to be held.



To adopt or foster a pet

This week's pets are from **Collier County Domestic Animal Services**. Adoption fees are \$60 for cats (\$40 through March) and \$85 for dogs and include sterilization surgery, vaccinations, pet license, ID microchip and a bag of food. Visit DAS at 7610 Davis Blvd. from 11 a.m.-6 p.m. Monday-Saturday. For more information, call 252-7387 or visit colliergov.net/pets.

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THE DIVA DIARIES

Springing forward is for sissies

stephanieDAVIS
sdavis@floridaweekly.com



It's been several days and counting, and still, my body clock remains in a state of flux. Each and every year, daylight saving time throws me into a perpetual pout and jolts my mojo.

Why, why do we pretend, for eight months out of the year, that it's an hour later than it actually is? I realize there are folks who love a longer, warmer day but, with the exception of two days in January and three days in February, it's *always* warm here — except for when it's hot, which is approximately 347 days a year. Daylight saving time just ensures that in the middle of an already brutal summer, nightfall won't come until at least after 8 p.m.

Incidentally, Arizona and Hawaii don't spring forward — nor do they fall back. Both states eschew daylight saving time and keep the clocks the same time all year long. Interestingly, both states are known for high temperatures and lots of sunshine, just like us. Go figure.

Curious as to how this ridiculousness began, my extensive Interweb mouse-clicking through a myriad of Wikipedia links uncovered that the



concept was invented in 1885 by New Zealand entomologist (insect scientist) George Vernon Hudson so that he could have more daylight hours to collect bugs. Don't believe me? Feel free to Google it for yourself. Apparently, insect scientists don't consider those of us with active social lives

any more than we consider insect scientists.

But here's the thing: Every single function in Southwest Florida begins at 6 p.m. I sometimes get impatient when people ask me what time an event starts, because I never have to check an invitation to know that

it's 6 p.m. It's *always* 6 p.m. Unless, of course, it's happening at 5:30. We are *not* New York City; Southwest Florida is, for the most part, filled with early birds. We start our parties by 6-ish, finish them by 9-ish and are in our jammies by 10 p.m. During the normal, natural part of the year, we start our festivities just before sunset, and if someone wants to be fashionably late and make an entrance after dark, they can arrive at 6:30 p.m. for full head-turning effect. But from March until November, all because of a bug collector named George, it's not dark until 8-ish and the events are still starting at 6-ish, which is not good — especially for formal soirees, because there are gents in tuxedos and ladies in evening gowns (their hair-dos and make-up wilting), looking and feeling uncomfortable as they wander around cocktail hour with blinding, unflattering sunlight streaming in. And then, when it does, finally, mercifully get dark, it's time to go home.

I will never be a daylight saving time Diva. Springing forward is just not my cup of tea. And don't even get me started on that precious hour of sleep I lost last weekend. I've barely sprung forward (my oven clock is still an hour behind), and I can't wait to fall back. ■

— *Ciao for now, my lovelies! Stay tuned for another divalicious diary entry next week ...*

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BUSINESS & REAL ESTATE

WEEK OF MARCH 12-18, 2015

A GUIDE TO THE LOCAL BUSINESS & REAL ESTATE INDUSTRIES

At FGCU, Gary Jackson has kept his finger on the pulse of the region's economy, built partnerships aimed at making it strong and helped the public make sense of economic forces that affect it.



Professor Gary Jackson will retire in May.

VANDY MAJOR / FLORIDA WEEKLY

Southwest Florida's economist retires

BY EVAN WILLIAMS

ewilliams@floridaweekly.com

Gary L. Jackson earned an undergraduate degree in mathematics from Florida Atlantic University in Boca Raton in 1971.

"I think I was the first in my family to get through college," Professor Jackson said.

He kept going, earning a master's

and then in 1979 a Ph.D. in economics from the University of Massachusetts, Amherst.

"My dad used to ask, 'Are you ever going to get out of school?'"

The answer is, for now, no. Now 65, "the consummate professional" as one colleague described him, with a neatly trimmed gray mustache, pressed shirt

SEE JACKSON, B4 ►

INSIDE



BMO's CIO

Welcoming Jack Ablin, and more Networking photos. B9-10 ►



On the Move

Who's going where, doing what on the local business scene. B5 ►



House Hunting

An Aqualane Shores beauty for \$5.7 million (above), and a four-bedroom family home for under \$700,000. B12, B20 ►

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MONEY & INVESTING

Suze Orman gives good advice, but also leads by example



Just mention a personal finance topic, especially among women, and most likely Suze Orman's name will become part of the conversation.

She was and is a financial adviser who became a motivational speaker, who became an author, who became a TV host, and who in the process of fulfilling all these roles, became a very, very wealthy woman.

She has authored a long list of books: "You've Earned It, Don't Lose It: Mistakes You Can't Afford to Make When You Retire (with Linda Mead)"; "The Nine Steps To Financial Freedom; The Courage to Be Rich; The Road to Wealth"; "The Laws of Money, the Lessons of Life..."; "The Money Book for the Young, Fabulous and Broke"; "Women and Money: Owning the Power to Control Your Destiny"; and more.

If you read these books or listen to her TV program, surely you will amass a greater knowledge of money, investing and finance. But maybe there is something more to be learned from this female financial powerhouse; something learned by a closer look at her business strategy and wealth creation.

Ms. Orman saw a business opportunity, seized it and relentlessly pursued it. Twenty plus years ago, she saw a void in the financial advisory space: the middle class and lower economic groups were clearly missing a spokesperson who cared about their finances and identified with their problems. Her well-written prose and animated personal delivery made clear that she cared about this group and their problems; her audience, especially women, came to trust her counsel. Over decades, not everything recommended by Ms. Orman was correct or perfect advice — but there has always been a sense that Ms. Orman wanted to deliver value to her audience and that her body of work was very good counsel. So, while current Internet searches will provide columns that state Ms. Orman's many instances of wrong advice, you should place such exposes in the context of years and volumes of very good counsel.

Ms. Orman also understood the nature of most financial problems as being behavioral and she formed and delivered content so that behavior could be changed. She understood that people make poor money decisions based on poor personal relationships, wrong sets of values, bad habits, etc. Poor behaviors are not changed by a one-liner statement of do x and y and z. Behavior is changed by a repetitious message being heard and by having an audience identify with



ORMAN

the problems of others. Her TV shows allowed viewers to identify with regular people. They could see themselves in other's problems. Viewers could see the simplicity in solving others problems; and after much repetition, they might affect the same recommended change. Knowing that there are others who can admit to their financial blunders often allows us to admit to our own... otherwise we stay in denial.

Ms. Orman fills a void that a typical registered investment adviser will not do, as he or she generally will address

investing of funds for retirement but not your habits of spending, saving, credit creation, financial support of adult children, ways to finance a home, etc. Ms. Orman does address those issues, and those behaviors are very much the core of success in your personal finances.

Ms. Orman is highly entrepreneurial. It would be safe to say that some of her fortunes were not made from investing or from saving (topics about which she gives much advice) but from her entrepreneurial efforts. It has been the position of this column that wealth creation will not come from saving and investing but that it comes from either building your own business or working for a public company that grows rapidly and offers a generous stock option. Saving is a core principle. Investing is a core principle. But high levels of wealth are not created by either of those two. Wealth is often created by personal entrepreneurial efforts or leadership at a publicly traded company that allows stock and option accumulation.

Ms. Orman is set to appear at the Ritz-Carlton Golf Resort, Naples for a luncheon at 11:30 a.m. Friday, March 20. For more information, visit wgcu.org/category/events. ■

— Jeannette Showalter, CFA is a commodities broker with Worldwide Futures Systems. Find her on Facebook at Jeannette Showalter, CFA.



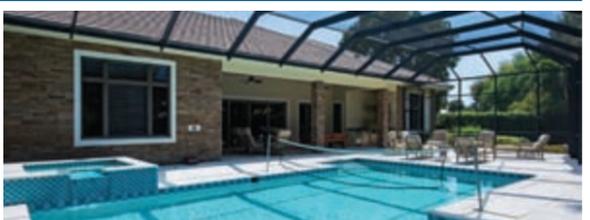
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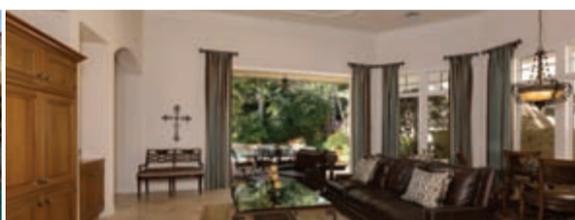


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JACKSON

From page 1

and tie, he was sitting in his fourth floor office in Lutgert Hall, which overlooks the main entrance to Florida Gulf Coast University. At the end of the semester in May, he will retire after 11 years at FGCU with his finger always on the pulse of Southwest Florida's economy, as founding director of the Regional Economic Research Institute.

"He brought skills and talent that were needed and continue to be valued by this community," said FGCU President Wilson Bradshaw. "He's been a consummate teacher, scholar and a community resource."

Also an assistant professor, he has been one of the most familiar voices, his words steady and measured, to analyze the region's economic state of affairs. He became a reliable and trusted resource for reporters on deadline, colleagues, economic development groups, public officials and students alike.

"Gary is the kind of guy I know I can call," said FGCU Provost and Vice President of Academic Affairs Ronald Toll. "He's become the go-to guy for economic analysis in Southwest Florida and beyond, and he's so gracious with his time."

The school hired Professor of Economics Christopher Westley, who comes from Jacksonville State University in Alabama, to take over Professor Jackson's position as director of RERI.

"He's going to come in and he's going to continue the tradition and make sure we are the resource to this community that (it) has come to expect," said



Chris Westley, Kendall Coughlin, Anna Umstead, Gary Jackson and Bill Browning at a meeting of the Regional Economic Research Institute.

VANDY MAJOR / FLORIDA WEEKLY

President Bradshaw.

Those are big shoes.

Professor Jackson is as adept at explaining unemployment rates or housing market reports in plainspoken language to a Rotary Club as he is talking to a group of professional "economic prognosticators," said Mr. Toll, "tailoring the message to meet the ears of the audience. And not everyone can do that."

RERI's regular reports track important information about airport passengers, tax revenue, building permits, unemployment, home prices, population and consumer sentiment.

One survey found that finding qualified employees is the biggest barrier to growth for local businesses. Another study examined information technology employment in the region.

The founder of the Lutgert College of Business, Richard Pegnetter, who died in 2013, was also behind starting RERI and giving it a regional focus when it began in 2005. Gary Jackson, along with other faculty and students, help produce the reports.

"Really the key has been giving our students an opportunity to apply a lot of their knowledge and skills to actual studies," he said. "That's been a key factor in the Institute's progress."

Students work with RERI as part of an internship program.

"It's interesting to get kind of an insight

and feel the pulse of what's going on in the community, on a big picture scale as well," said Anna Umstead, a senior finance major who will graduate in August.

Through a program called Workforce Now, Professor Jackson established partnerships with Hodges University and Florida SouthWestern State College that will help the region's schools better prepare students for the workforce.

Eight years ago as the housing bubble burst, RERI reports tracked the downturn's progress through the Great Recession and into today's growing economy. Professor Jackson offered some insight about what we learned.

"Prices can go up and down," he said of the housing market. "A lot of the thought process there was that prices will only rise, so we had a lot of speculation. That speculative bubble burst (and) created the financial crisis. It all comes down in my mind to who is managing the risk that's associated with the different loans. As it turns out the taxpayers, they ultimately ended up with a lot of the responsibility."

For a while, Professor Jackson did leave school after earning his Ph.D. and teaching for a year. As an economist who dealt with electricity and natural gas markets, he worked for the Tennessee Valley Authority from 1980 to 2004, when he came to FGCU. He and his wife, Carla, raised two children in Chattanooga, Tenn. Both of them ended up moving to South-

west Florida, as did Professor Jackson's parents, who live in Cape Coral.

So what's the first thing he plans to do when he retires?

"Receive phone calls from me," joked his successor Professor Westley.

Professor Jackson said that would be fine.

"It's not like I'm going to disappear," he said.

He may also pursue volunteer work, and clean his garage. And he enjoys fishing, particularly for redfish and snook.

"I really like the backwater fishing," he said. ■

in the know

New RERI director

>> **Christopher Westley** will take over as director of the Regional Economic Research Institute in May and be a professor of economics at the FGCU Lutgert College of Business. He recently moved to Southwest Florida from Jacksonville, Ala., where he taught at Jacksonville State University from 1999 to 2015. He earned a B.S. from the University of Florida Gainesville in public relations in 1987, an M.A. in economics from St. Mary's University in San Antonio, Texas, in 1993 and a Ph.D. from Auburn University in Alabama in economics in 2000. His research includes on public economics and finance and teaching interests include micro- and macroeconomics, public finance and public choice, money and banking and urban economics. An award-winning professor for excellence in teaching and research, he has written numerous academic papers and is the author of "The Encyclopedic Dictionary of Austrian Economics," forthcoming in 2015.

in the know

- >> **What:** Market Outlook 2015 conference
- >> **When:** 8:45-11 a.m. Friday, April 3
- >> **Where:** Florida Gulf Coast University campus in the Cohen Center Ballroom, 10501 FGCU Blvd. South, Fort Myers
- >> **Details:** Speakers are Dr. Gary Jackson, director of the Regional Economic Research Institute at FGCU; Douglas G. Duncan, senior vice president and chief economist at Fannie Mae; and keynote speaker David E. Altig, executive vice president and director of research at Federal Reserve Bank, Atlanta. There is also a networking opportunity with students, faculty and business leaders.

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ON THE MOVE

Retirement Announcement

Franny Kain has announced her retirement as executive director of Fun Time Early Childhood Academy, effective this summer, so that she can spend more time visiting her grandchildren in Boston. The board of directors has started a national search for her replacement. Ms. Kain joined Fun Time in 2006 after Hurricane Wilma had left the old doublewide roofless and battered. Two years later the trailer was replaced with a state-of-the-art facility. Under her leadership the academy achieved and has maintained national accreditation.

Stephanie Schlegel of Schlegel Design Group has been named Miromar Design Center's Designer of Distinction for March. Ms. Schlegel recently completed a new model home for Gulfshore Homes in Ravenna at Miromar Lakes Beach & Golf Club. She is a registered interior designer, a professional member of the American Society of Interior Designers, a LEED Accredited Professional and a Certified Aging in Place Specialist.



SCHLEGEL

Six new members were elected to the board of directors for the Conservancy of Southwest Florida at the annual meeting in January. They are **Lew Allyn**, now retired from his position as executive vice president at Welch Allyn Inc.; **Judith Hushon, Ph.D.**, a retired consultant to industry and U.S. and foreign governments on environmental and toxicological problems; **Loralee LeBoeuf**, a retired marketing consultant and administrator; **Kamela Patton, Ph.D.**, superintendent of Collier County Public Schools; **Robert Saltarelli**, managing director and regional president for PNC Financial Services Group in Naples; and **Jeannie Meg Smith**, retired vice president of a national title company.

of Foster Children of Southwest Florida.

David Bolduc has been named president of Parents Rights of Choice for Kids (Parents ROCK), an education advocacy organization. Mr. Bolduc assumes the leadership role from Erika Donalds, who founded the organization and has since been elected to the Collier County School Board. The father of two boys, he is a member of the School Advisory Committee at Gulf View Middle School and serves as vice chair for the city of Naples General Employees' Pension Board. He is a co-founder and the managing director of Lely Insurance Group. He earned a bachelor's degree in business economics from Brown University.



BOLDUC

Awards & Recognition

Certified physician assistant **Maureen Gerrity** of the David Lawrence Center is one of 240 certified PAs in the country to recently earn a specialty credential called a Certificate of Added Qualifications from the National Commission on Certification of Physician Assistants. Ms. Gerrity was awarded a CAQ in psychiatry. She is one of only 36 certified PAs in Florida and approximately 800 nationally to earn a CAQ since the program's inception in 2011.

Design Studio by Raymond earned the Best Of Houzz 2015 award for design, as voted on by the Houzz community based on the design studio's online Houzz profile, which features 16 residential projects in Southwest Florida. Houzz.com is an online platform for home remodeling and design.

Board Appointments

The **Collier County Lodging & Tourism Alliance** announces the following officers for 2015: **Randy Smith**, CEO of Naples Transportation, Tours & Event Planning, president; **Joseph DiNunzio** of Gulfcoast Inn Naples, vice president; **Stephen Dorcy**, Inn at Pelican Bay, secretary/treasurer; and **Darren Robertshaw**, Trianon Old Naples, immediate past president. Board members of the organization are: **Lisa Boet**, Naples Originals and **Chez Boet**; **Mac Chaudhry**, Hilton Marco Island Beach Resort & Spa; **Matt Hamerling**, Enterprise; **Clark Hill**, Hilton Naples and Shula's Steak House; **Gina Lucia**, Sysco Guest Supply; **Jon McGaunn**, The Ritz-Carlton Beach Resort; **Rick Medwedeff**, Marco Island Marriott Beach Resort & Spa; and **O.B. Osceola**, Osceola Group. The mission of CCLTA is to provide a forum to affect regional issues of mutual concern to tourism industry members and the community.

Walter Schacht, wealth advisor for BMO Private Bank, has joined the board of directors for the Marco Island Center for the Arts. A certified financial planner and a chartered financial analyst, Mr. Schacht has more than 16 years of financial experience serving as an advisor to high net worth individuals, families and organizations. He earned a bachelor's degree from the University of North Texas and an MBA from Hodges University. He is a foundation board member of the Collier County Barr Association, a member of the Naples Area Board of Realtors and the Presidents Council of Hodges University. He is a co-founder of the Special Needs Children Fund and an advisory board member for Friends



SCHACHT

Officers and board members for 2015 for the Public Relations Society of America, Gulf Coast Chapter, are: **Deborah Jonsson**, communications manager at Avow, president; **Russell Tuff**, Social-Impact, president elect; **Donna Heiser**, Ave Maria School of Law, immediate past president; **Michelle Mambuca**, Arbonne International, secretary; **Clay Cone**, Cone Communications Company, publicity chair; **Nicole Howard**, Collier Child Care Resources, membership relations; **Alyssa Scheidemann**, ASG, hospitality chair; **Pamela Fulz**, Vi and Bentley Village, programs chair; **Denyse Smith Mesnik**, Beasley Broadcast Group, PRSA assembly delegate; and **Judy Bricker**, Northern Trust, PRSA assembly delegate alternate. ■



BILLIE PORTER joins FineMark National Bank & Trust

Billie Porter has spent the past 10 years working in trust administration in Southwest Florida. She recently joined FINEMARK NATIONAL BANK & TRUST in Bonita Springs.

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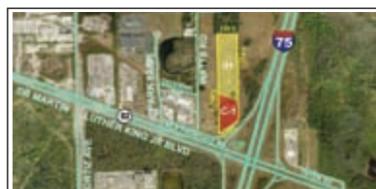
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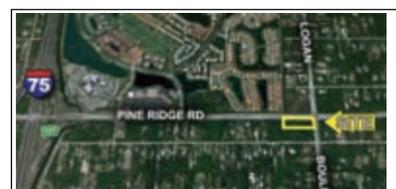
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Why you should meet with your job references (and what you should talk about when you do)

SPECIAL TO FLORIDA WEEKLY

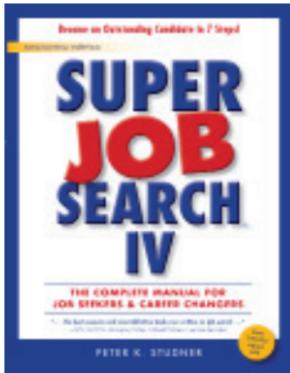
Each time you make it past the résumé-review stage and interview with a potential employer, the meeting seems to go really well. But then — crickets. If you *do* hear from the employer, it's only to say that they've decided to go with another candidate. As you wearily send out application after application, you just can't figure out what's going wrong.

Career counselor Peter Studner has an idea: One of your references might inadvertently be derailing your job search campaign.

"When a potential employer checks your references, it's because they're serious about hiring you," says Mr. Studner, author of "Super Job Search IV: The Complete Manual for Job Seekers & Career Changers." Especially in today's competitive market, he adds, a single lukewarm reference can kill your candidacy.

The good news is, by choosing your references thoughtfully and talking with them before giving out their contact information, you can guide the process in your favor.

Mr. Studner, whose outplacement firm has helped more than 27,000 people transition from one job to the next, speaks from experience. In "Super Job Search IV," he guides readers through the complicated process of evaluating their accomplishments, contacts and goals, and then channeling those things into a targeted and ultimately successful job search campaign.



Here are five things he advises when organizing your references:

■ **Choose carefully** – Your best references will support claims you've made about your achievements, skills and experience, so ideally, they'll be people who have worked closely with you in the past. Consider former managers and supervisors, of course, but if you've been in a managerial position yourself, you might also want to include a few people you've supervised.

"Put some thought into how your references might present you to potential employers," Mr. Studner says. "Effective references are good communicators who can discuss you and your work in an objective manner without exaggerating or offering long-winded tributes that might only provoke more questions in the interviewer's mind."

■ **Think about how each reference can best support you** – While most references will give you a good to excellent report, some might inadvertently include a hint that your previous work was less than standard or that the circumstances of your leaving were not good. For instance, "Cameron is a high achiever and doesn't suffer fools," might make an interviewer think, "What if Cameron is too picky and demanding to get along with our team?"

"Put some thought into what you'd like each reference to say about you," Mr. Studner recommends. "Think about the specific skills and accomplishments you'd like them to emphasize. Keep in mind that this information might vary from person to person,

and even from potential job to potential job."

■ **Set up a time to meet** – Now it's time to discuss your job search, career goals and résumé with your references. Whenever possible, your reference meetings should be face-to-face, Mr. Studner says. If distance is prohibitive, consider a video conference or phone call. And however you meet, make sure your references have a copy of your résumé.

Equally important, he adds, is that you talk about the tough questions. "When potential employers call your references, it's unlikely that the employer will simply say, 'So, tell me about Taylor,'" he says. "Ergo, your references will probably have to go beyond the script you've given them about your skills and accomplishments. That's why it's a good idea to talk about how the reference would approach common interview questions."

"This conversation might be uncomfortable at times, but it's best to have an honest discussion about how each reference might approach difficult questions."

To guide the discussion, here are some common questions potential employers might ask your references:

How did you know the candidate?

What were the circumstances of his leaving the company?

Was she on any performance improvement plan? How did she do?

What are his strong points?

In what areas does she need improvement?

Would you hire him again?

What were her greatest achievements at the company?

Who else supervised him? (Be prepared; another supervisor may also be approached, even though he is not on your list, Mr. Studner stresses.)

Did the candidate live up to your expectations?

How were her leadership skills?

Was he appreciated by his colleagues?

Was she reliable?

Anything else you can add about the candidate?

■ **Keep your references in the loop** – So that they aren't blindsided, keep your references informed about positions to which you've applied, interviews you've had and potential employers who have requested contact information for references.

"See if you can have your reference update you about when they're approached and how the discussion went," Mr. Studner suggests. "If appropriate, nurture the relationship with non-job-search communication, maybe over lunch or coffee. And when you get hired, thank your references for their support."

He concludes: "Just like your résumé and interview question responses, the more time and energy you put into cultivating your references, the more valuable they'll be. So don't treat references as an afterthought — these people can make or break your job campaign." ■



Back row: Anna Liu, Ken Thomas, Bob Schoonmaker, Ann Howard Banzet Front row: Bill Hallal, Kathy Houck, Thomas Abood

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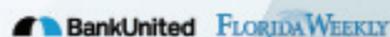
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- ▶ AR Collections



Growth in Collier County is subject of next ULI session

Three more programs remain in the Urban Land Institute-Southwest Florida's four-part series examining how the region and individual counties are preparing for the next wave of growth. The first session in February presented a regional overview.

Collier County is the subject of the program Friday, March 20, followed by Lee County on Friday, April 17, and Charlotte County on Friday, May 15.

Presenters for the upcoming Collier County session include:

■ **Nick Casalanguida**, growth management administrator for Collier County – Mr. Casalanguida has more than 25 years of land development, engineering and planning experience. He manages all regulatory and compliance activities

related to development in Collier County and will speak on the county's future development plans.

■ **Bob Mulhere**, director of planning for Hole Montes Inc. – Chair of the Southwest Florida Regional Planning Council, Mr. Mulhere is a five-year gubernatorial appointee to the SWFRPC, which helps lead development decisions on a regional basis.

■ **Al Reynolds**, vice president of community development for Stantec – Mr. Reynolds serves as the U.S. Sector leader for Stantec's community development, and is a leading expert in environmental design and rural land stewardship.

■ **Nancy Payton**, Southwest Florida field representative for the Florida Wildlife Federation – Ms. Payton has more

than 40 years of experience in nature advocacy and was a principal in the successful Conservation Collier campaign, the county's land-buying program. She will focus on environmental issues facing Collier County.

Following these presentations, the four speakers will be joined by Collier County Commissioner Tim Nance for a Q&A session with attendees.

All sessions take place from 7:45 to 10 a.m. in Sugden Hall at Florida Gulf Coast University. Each will provide an in-depth review of current development patterns as well as protections for balancing quality of life, environmental needs and economic development opportunities.

Registration for each session is \$35 for ULI members, \$50 for others (discounts

available for students and public sector employees). Sign up by calling (800) 321-5011 or going to swflorida.uli.org. Registration deadline for the Collier County session is March 18.

The ULI is a global nonprofit education and research institute supported by its members. Its mission is to provide leadership in the responsible use of land and in sustaining and creating thriving communities worldwide. Established in 1936, the institute has nearly 33,000 members representing all aspects of land use and development disciplines. ULI sponsors educational forums and events such as trends conferences, transportation and housing programs, and project tours. For more information, visit uli.org. ■



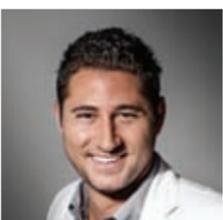
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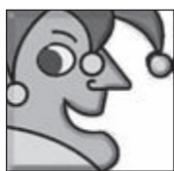
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Here are a few tax tips that can save you money and headaches:

- Employ audit-avoiding strategies. Print neatly, if you fill out your return by hand. Report all income — auditors look for incomes reported by payers and taxpayers that don't match, and for suspicious or suspiciously high deductions.

- Don't aim for a large tax refund. It means you're lending money, interest-free, to Uncle Sam. Plus, you're missing out on the opportunity to invest it earlier in the year, when it would have more time to grow. Revise your W-4 withholding to reflect your expected taxes.

- Contribute to an IRA. You have until April 15, 2015, to make a 2014 contribution to an IRA. The maximum allowed contribution is \$5,500 for most of us, and \$6,500 for those 50 or older, depending on your income. You can actually lower your 2014 taxable income by contributing to a traditional IRA — or you can fund a Roth IRA with taxed dollars and eventually withdraw your money in retirement, tax-free. Learn more about IRAs at fool.com/retirement.

- Take advantage of any deductions and credits you qualify for. There are deductions for expenses such as charitable contributions, job-search expenses, self-employed health insurance premiums and tax-preparation fees — and credits related to education, energy-efficient home improvements, the adoption of a child and more. Note that there are qualifying rules and limits for these, but they're worth investigating.

- Don't put off your taxes if you can't pay the bill. It's easy to get a filing extension, but you must still pay as much of what you think you'll owe as possible — by April 15 — or you'll risk getting whacked with penalties and interest charges for "failure to pay."

- Don't get sneaky, such as by understating income, concealing accounts at a financial institution, using false names on accounts, or counting personal expenses as business expenses.

- Finally, consider using a tax pro or tax-prep software. It's often well worth it. ■

My Smartest Investment

Treat Worry With Research

Many years ago, I inherited a few shares of Squibb, a pharmaceutical company, and over time it split several times and grew greatly in value, merging with Bristol-Myers along the way. But at one point, in 2002, it slid sharply over a few months and stayed depressed for quite a while. I was vexed by my trust officer, who didn't alert me to the beginning of the slide, and I didn't know whether to sell some or all. It turned out well, but I was unhappy at the time.

— A reader, Lexington, Kentucky

The Fool Responds: Many great stocks tumble sharply on occasion. You shouldn't think immediately of selling, though. Instead, find out what's going on and re-evaluate. Do you still believe in the company's long-term prospects? Then consider hanging on.

In this case, Bristol-Myers Squibb's earnings were suffering due to a temporary buildup of inventory, and a major drug was facing expiration of its patent protection. What would have mattered a lot then was its pipeline of new drugs, as they represent future earnings. The stock has more than quadrupled since that downfall, rewarding believers. ■

Do you have an embarrassing lesson learned the hard way? Boil it down to 100 words (or less) and send it to The Motley Fool c/o My Dumbest Investment. Got one that worked? Submit to My Smartest Investment. If we print yours, you'll win a Fool's cap!

Last week's trivia answer

Headquartered in Tokyo, I was founded in 1910, when I introduced a five-horsepower induction motor. In 1924, I completed the first large-scale DC electric locomotive made in Japan. I developed a fully automatic washing machine and an experimental nuclear reactor in 1961, and in 1969 I developed an online banking system. My offerings include excavators, dump trucks, lithium-ion batteries, automotive systems, rice cookers, shavers, dehumidifiers, elevators, escalators, insurance, logistics services, wind turbines, power semiconductors, information technology services, massagers, LED lighting, residential solar power systems, medical imaging systems and power drills. My consolidated revenue topped \$93 billion last year. Who am I? (Answer: Hitachi Ltd.) ■

Write to Us! Send questions for Ask the Fool, Dumbest (or Smartest) Investments (up to 100 words), and your Trivia entries to Fool@fool.com or via regular mail c/o this newspaper, attn: The Motley Fool. Sorry, we can't provide individual financial advice.

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Ask the Fool

Free Insurance

Q What is FDIC insurance?

— W.K., Loxahatchee, Florida

A The Federal Deposit Insurance Corp. (FDIC) was created during the Great Depression to protect investors against bank failures. It insures checking, savings and money market accounts (and CDs) for at least \$250,000 per depositor at each bank and thrift.

It doesn't cover stocks, bonds, mutual funds, life insurance policies, annuities and the like, though. For these, check with your financial service company to see what kind of protections may be provided.

Learn more about the FDIC at fdic.gov, and more about your short-term savings options at sites such as bankrate.com. (You do have an emergency fund with three to nine months of expenses socked away in short-term savings, right?)

Q How risky is it to invest in commodities?

— J.J., Yoder, Indiana

A According to Dave Pettit's "Guide to Online Investing" (Crown Business, eBook, \$13), "Investing in commodities and financial futures is about as extreme as you can get on the risk scale."

In global commodity exchanges, you'll see trading in all kinds of things, such as interest-rate products, currencies, silver, gold, zinc, crude oil, gasoline, cotton, lumber, rubber, soybeans, pork bellies, sugar, coffee, wheat and corn.

Investors are drawn to commodities because of the great leverage available. You can often buy items by paying only about 10 percent down. In an extreme example, if you buy \$50,000 of orange juice for \$5,000 and it doubles in value, you've made a lot of money by investing just a little. Of course, if it falls in value, you can lose much more than you originally invested! Smart people have lost a lot of money in commodities, and most investors should steer clear. ■

Got a question for the Fool? Send it in — see Write to Us

Name That Company

Known for delivering the news, I put out my first issue way back in 1851, well before the Civil War. Since then, I've published more than 58,000 issues, and my Sunday circulation tops 1 million readers. I reported on the death of President Lincoln and the sinking of the Titanic, among countless other events. My building was first lit with light bulbs in 1882, and I got my first phone number, John 470, in 1886. I began running cross-



word puzzles in 1942. Today, people click to my website regularly from more than 200 countries and territories. Who am I?

Know the answer? Send it to us with Foolish Trivia on the top and you'll be entered into a drawing for a nifty prize! ■

The Motley Fool Take

Here's a Comfy Stock

You may not have heard of VF Corp. (NYSE: VFC), but you're probably familiar with some of the major apparel company's 30-plus brands, which include The North Face, Vans, Timberland, Wrangler, Lee and Nautica — brands recognized in much of the world.

Sales and net income have grown by an annual average of 11 percent and 18 percent, respectively, over the past five years, and the company is aiming for its revenue to be roughly 40 percent higher by 2017.

What's driving this growth? Brand and distribution power, along with growing demand as the world's middle class expands. The company's efforts to increase online and international distribution are adding significant sources

of profitable business, in places where demand is likely to grow briskly. VF is also growing its 1,400-some store count aggressively, to sell directly to consumers.

VF stock recently offered a 1.7 percent dividend yield, and its dividend has increased by 20 percent in each of the past three years, with management intending to increase it regularly in line with earnings-per-share growth.

The stock has averaged annual gains of 15.7 percent over the past 20 years, and it has gained more than 25 percent over the past year. It's true that it's not at bargain-basement levels right now, but it might still serve long-term investors very well, and at least deserves a berth on your watch list. ■

BUSINESS MEETINGS

■ A **Job Search Support Group** meets from 9:30-11:30 a.m. Mondays at the Greater Naples Chamber of Commerce. Contact Karen Klukiewicz at kluk77@comcast.net or visit napleschamber.org.

■ Consultants from the **Small Business Development Center at Florida Gulf Coast University** are available at the Greater Naples Chamber of Commerce, 2390 Tamiami Trail N., every Thursday. To make an appointment for a free session, call Suzanne Specht at 745-3704.

■ The **Bonita Springs Area Chamber of Commerce** hosts its 2015 Community Business Expo from 3-7 p.m. Thursday, March 12, at the Promenade

at Bonita Bay. Admission is free. For more information, call 992-2943 or visit bonitaspringschamber.com.

■ **Business After Five** for members and guests of the Greater Naples Chamber of Commerce takes place from 5:30-7 p.m. Thursday, March 19, at Zizi restaurant in the Bellesera Hotel. Sign up at napleschamber.org/events.

■ The **Public Relations Society of America, Gulf Coast Chapter** welcomes Dr. Allen Weiss of NCH Healthcare System as guest speaker at its luncheon meeting Tuesday, March 24, at the Hilton Naples. Dr. Weiss will discuss the Blue Zones Project to develop healthier, happier and more productive citizens. Doors open at 11:30 a.m. The

cost is \$27 for PRSA members, \$35 for others. Reservations required by March 20. Sign up at gulfcoastprsa.org or call Deb Jonsson, chapter president, at 649-3689.

■ The **Collier Building Industry Association** holds its monthly mixer from 5:30-7:30 p.m. Wednesday, March 25, at International Design Source, 1959 Trade Center Way. \$15 for members, \$30 for others. Reservations required by March 19. Call 436-6100 or go to cbia.net.

■ A members-only networking session for the **Executive Club of the Greater Naples Chamber of Commerce** takes place from 5:30-7 p.m. Wednesday, March 25, at the Holocaust Museum & Education Center of South-

west Florida. Attendees will be able to tour the museum's current exhibit, "Dearest Pauline: A World War II Healer Writes Home." Sign up at napleschamber.org/events.

■ **Business Before Business** for members and guests of the Bonita Springs Area Chamber of Commerce takes place from 8-9:15 a.m. Thursday, March 26, at First Citizens Bank, 8891 Timberwilde Drive in Bonita Springs. \$10 in advance, \$15 at the door for chamber members; \$40 for others. Call 992-2943 or email Chelsea@bonitaspringschamber.com. ■

— Email business meeting announcements to cpierce@floridaweekly.com.

NETWORKING

BMO Private Bank CIO Jack Ablin at Quail West Country Club



Serge Ecityan, Phil Zwergel, Karen Zwergel and Robert Errigo



Sally Leiningner, Norma Maslowski and Stan Maslowski



Scott Hansen and Jack Ablin



Sheldon Veil and Sally Veil



Brian Mazgaj, Robert Hood and Robert Errigo



Amy Hale and Gary Fine



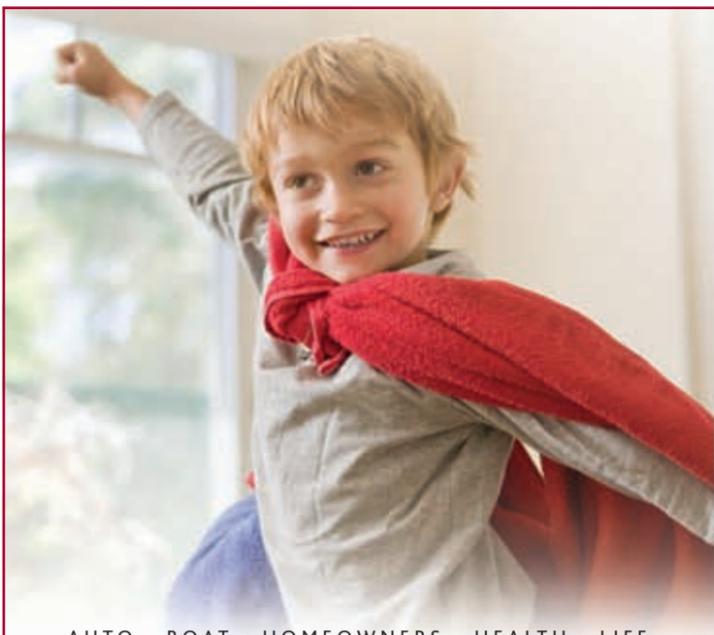
Dennis Finnigan, Jack Ablin and William Faude



John Kroll and Jaclynn Faffer

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REAL ESTATE

WEEK OF MARCH 12-18, 2015

A GUIDE TO THE REAL ESTATE INDUSTRY

B12

Ave Maria reports sales are strong

SPECIAL TO FLORIDA WEEKLY

Ave Maria Development reports 34 new home sales contracts in February among its builders CC Homes, Del Webb and Pulte Homes, bringing the year-to-date total to 57 new home sales. The homes sales surge in Ave Maria has also been reflected by recent accolades, most notably being named a Top 50 Master Planned Community in the United States for 2014 and also a Top 55 Places to Retire.

The town of Ave Maria offers several residential options, including single-family homes with two to six bedrooms and lake, preserve and golf course views. Community amenities include a water park, Panther Run Golf Club, Town Center shopping and dining, Publix grocery market, private schools and Ave Maria University as well as sports fields and playgrounds.

Seventeen model homes are open daily, and there are more than 30 floor plans available.

CC Homes builds single-family homes in Maple Ridge at Ave Maria, priced from the \$190,000s. Del Webb Naples offers single-family homes in its active adult neighborhood for ages 55 and above with prices from the high \$100,000s. And Pulte Homes builds single-family residences in both Emerson Park and Hampton Village, with prices from the high \$100,000s.

At buildout, Ave Maria will have 11,000 residences in its 4,000 acres. The entrance to Ave Maria is at the intersection of Oil Well and Camp Keais roads in eastern Collier County. For more information, call 352-3903 or visit avemaria.com. ■



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Brad Johnson and Shaun Dalton of Gulf Coast International Properties have the listing for \$5,700,000. For an appointment to see this exceptional property, call 595-9278 or 248-1907, or visit gcipnaples.com. ■



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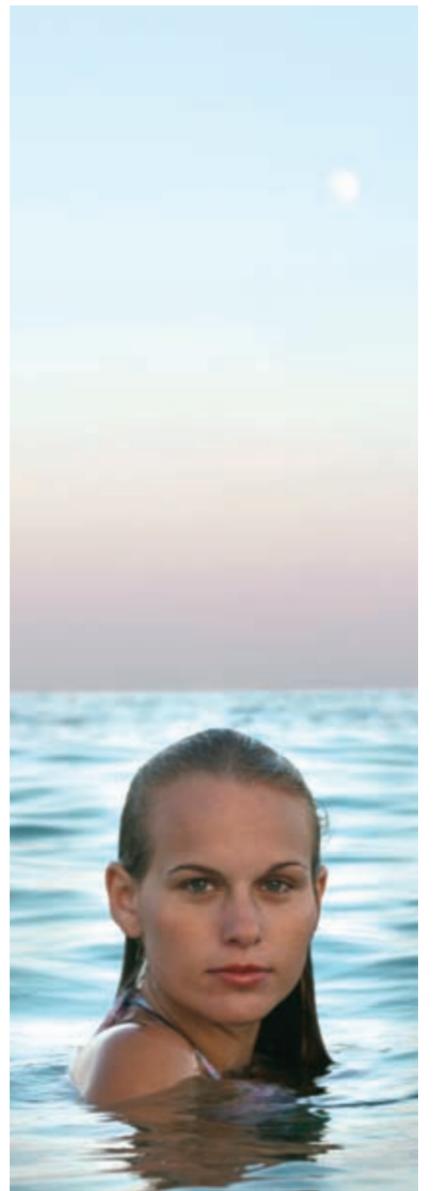
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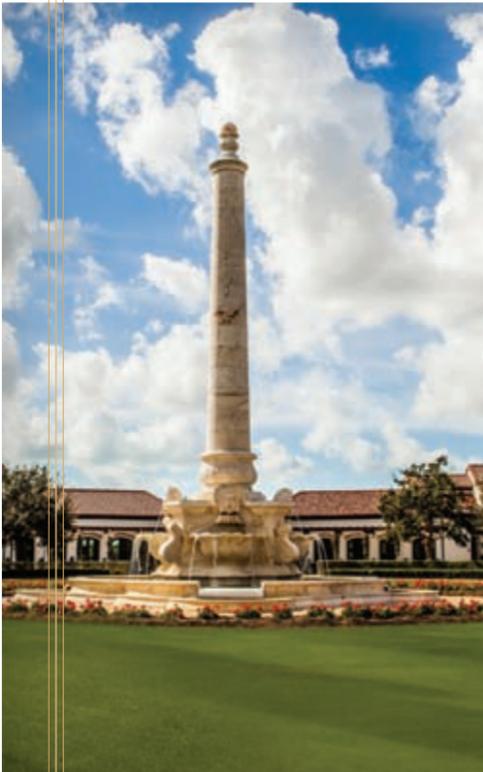
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• Spacious 3 Bedroom, 2 Bath Residence
• Completely Upgraded Kitchen & Baths
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• Turnkey Furnished 2BR + Den, 2BA 2nd Floor Condo
• Expansive Pond, Water Feature & Golf Course Views
• **\$269,000** MLS 214064015
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• Large, Corner Lot
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Michael May 239.989.6357

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NAPLES
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• Close to 5th Ave. S.
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ing cove moldings and lighted tray ceilings, expansive light packages, granite counters and a lead-glass double door entry. The outdoor living area is complete with a pool and spa surrounded by an extended covering that leads to a canopy of trees and natural fire-pit.

Kelly Capolino of Keating Associates Real Estate Professionals has the listing for \$674,852. For more information or to arrange a showing, call 877-6700, email Kelly@naples.net or visit kellyinnaples.net. ■

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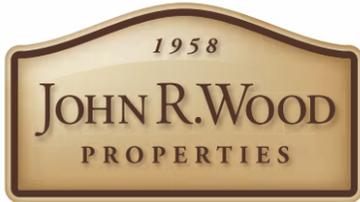
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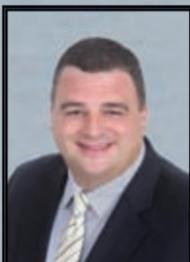
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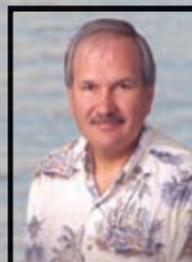
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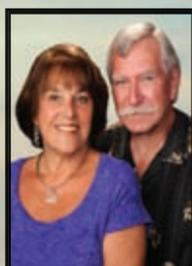
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Talis Park Reports Sales of Nearly \$19.5 Million in February

Talis Park reported processing a total of eighteen closed builder and end-user lot transactions, furnished model sales, and new home construction contracts worth \$19,492,766 in February. The strong February performance increased Talis Park's year-to-date closed and contracted sales to \$26,709,766 and continued the momentum established in 2014 when 95 closed lot sales and 51 construction contracts worth \$102 million were processed within the community.

Homebuyers have embraced developer Kitson & Partners' vision for Talis Park. Just one unfurnished and three furnished Resident Ready homes are available for purchase and occupancy in the community's Brightling neighborhood. Four south-facing home sites overlooking the fairways of Talis Park's golf course remain available. Brightling's 2,600 to 3,400 square feet Caribbean Colonial and Spanish Eclectic residences by Harbourside Custom Homes, Sunwest Homes, and Fox Custom Builders are base-priced from \$1.25 million.

The Fairgrove neighborhood offers stunning golf course, water and preserve views. Italian Renaissance designs honoring the more traditional view of Naples' architecture are joined by a Spanish Eclectic style. Homes in Fairgrove by Harbourside and Iron Star Luxury Homes range from 3,100 to 4,000 square feet and are priced from \$1.35 million. Ten homes are under construction in Fairgrove and one developer-owned home site remains available.

Talis Park's Pistoia neighborhood is an enclave of eighteen 3,400 to 4,000 square feet one and two-story detached luxury villas by Divco Construction Corp. base-priced from \$1.45 million. The Pistoia residences line a landscaped lane that winds past a stand of towering trees. All home sites in Pistoia have been sold.

Il Corso, the Watercourse at Talis Park, is an enclave of 30 detached luxury villas by Distinctive Communities ranging from 2,530 to 3,638 square feet. A short walk or bike ride from Talis Park's Great Lawn and the Vyne House Clubhouse, Il Corso's seven one and two-story great room floor plans are priced from \$1.1 million and open to private indoor/outdoor spaces with water views. Three and four bedroom plans include a study, island kitchens, and outdoor living areas with heated swimming pools. Two furnished models are open for viewing and two new models will be completed in April. An unfurnished residence is scheduled for completion in July. Eighteen buildable home sites remain available.

Ten of the forty-three home sites in Talis Park's Seneca neighborhood remain available. Two furnished models by Harbourside Custom Homes have been completed and sold. A model by McGarvey Custom Homes currently under construction has also sold. New furnished models by Fox Custom Builders, and Gulfshore Homes will be completed this spring. Seneca's north and south facing lakefront home sites feature water and double or



Carrara Rendering: An enclave of penthouse-style residences by WCI Communities, Carrara at Talis Park will feature 90 homes in 15 midrise buildings at build-out. The residences offer more than 2,900 square feet of air conditioned living space and feature wraparound loggias.



Talis Park is the Club reconsidered and invites a select group of members to come as they are and enjoy a New Fashioned, active, health-oriented lifestyle on their own terms. Talis Park received CBIA's 2014 Sand Dollar Award for Community of the Year Over \$1 Million.



With estate home sites overlooking the fairways of Talis Park's golf course, the community's Prato neighborhood offers the consummate In the Park lifestyle.

triple fairway views. Priced from the \$500's, each of Seneca's forty-three sites will accommodate residences from 3,200 to 5,000 square feet. Custom home and lot packages are priced from \$1.6 million.

An enclave of spacious residences by WCI Communities, Carrara at Talis Park will feature 90 homes priced from the \$700's in 15 midrise buildings at build-out. The penthouse-style residences offer more than 2,900 square feet of air conditioned living space and feature wraparound loggias. Each building includes three floors over parking with two residences per floor. The first four buildings are now under construction with over 80% of the residences sold. Two additional buildings have recently been released for sales. Completion of the first Carrara building is anticipated in spring 2015. Residences in Carrara are priced from the \$700's.

With estate home sites overlooking the fairways of Talis Park's golf course, the Prato neighborhood offers the consummate In the Park lifestyle. The neighborhood's developer home sites have been

sold. McGarvey, Gulfshore, Sunwest, and Stellar Living Homes are poised to introduce a collection of Prato estate model and Resident Ready homes. Prato's residences range from 4,500 to over 7,000 square feet on 125' x 175' sites and start at \$2.5 million. A total of nine model, unfurnished Resident Ready, and end-user residences is currently under construction in Prato and another two are poised to begin construction.

Talis Park's Firenze neighborhood is a gated enclave of 13 grand estate home sites measuring more than one acre that offer long range views of multiple fairways and lakes and are situated a short walk from the Vyne House clubhouse and the community's Great Lawn. The combination of the privacy of a gated neighborhood, large lot sizes, and the accessibility of the amenity core is extremely rare. Eleven one-acre+ home sites priced from \$1.65 million remain available.

The Residences at Vyne House showcases fourteen luxury condominium residences adjacent to Talis Park's Vyne

House clubhouse and Great Lawn. Eleven floor plans ranging from 2,563 to 5,648 square feet are priced from \$1.350 million to \$3.575 million. The innovative offering will put a select group of homeowners literally within steps of Vyne Court, the formal and casual dining options, fitness and spa facilities, wine room, resort style pool, and golf pro shop included at Vyne House.

Kitson has released twenty-four single-family home sites in Corsica. Twenty-three of the new Corsica home sites measure 65 or 77-feet and will accommodate residences from 3,000 to 4,500 square feet. One 90-foot site is also available. North-facing sites offering water and fairway views are priced from \$495,000 to \$905,000. Home and lot packages are available from \$1.6 to \$2.5 million. Residences in Corsica will be built by Sunwest, Fox, and Harbourside.

Visit Talis Park's Garden House Sales Center at 16980 Livingston Road just north of Immokalee Road in North Naples, or visit Talis Park online at talispark.com. ■



The Residences at Vyne House offers fourteen choice luxury condominium residences immediately adjacent to Talis Park's Vyne House clubhouse and Great Lawn. Eleven floor plans ranging from 2,563 to 5,648 square feet are priced from \$1.350 million to \$3.575 million.



The new Corsica neighborhood at Talis Park offers an In the Park lifestyle overlooking the fairways and lakes of the community's Greg Norman-Pete Dye designed golf course.

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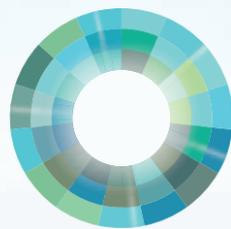
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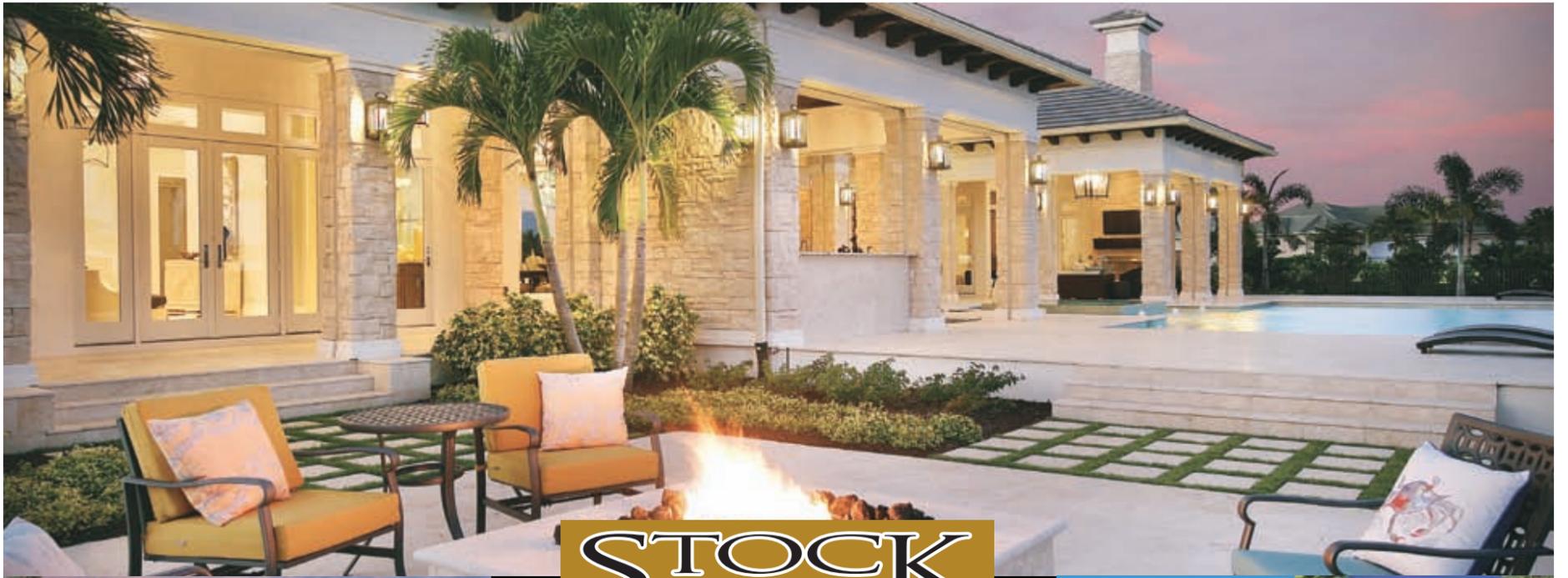
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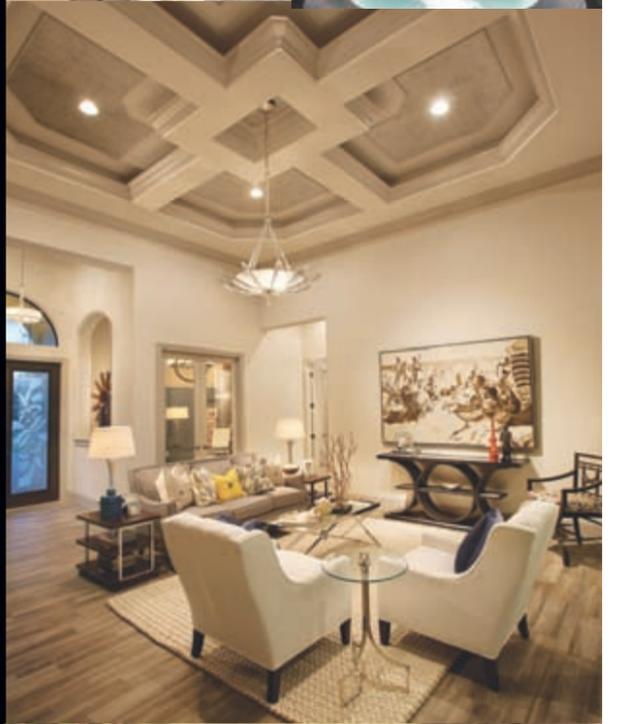
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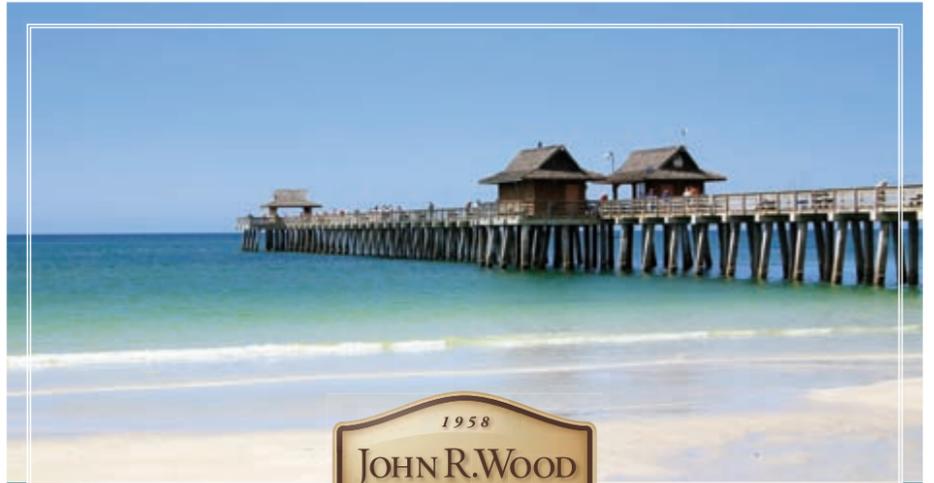
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Miromar Lake Beach & Golf Club hints at new neighborhoods to come

The Costa Amalfi neighborhood at Miromar Lakes Beach & Golf Club is sold out with the recent purchase of the last available home site and a home under construction. The neighborhood of single-family beachfront cottages encompasses 16 home sites framed by a white sandy beach. Residents can walk out their back door onto their own private beach and enjoy views of 700-acre Lake Como, where they can water ski, fish or take a leisurely cruise.

Costa Amalfi is on the Peninsula, which is home to Miromar Lakes' newest residential areas with furnished models and homes under construction in several neighborhoods.

The luxury waterfront Ravenna condominiums by Gulfshore Homes, with residences prices from \$635,000, is 90 percent sold. A designer-decorated model is open for viewing.

Model homes are under construction on three sites in Sorrento, and three additional homes sites are available for purchase. Buyers may choose from three Preferred Builders — Divco, Gulfshore Homes and Randall Mitchell — to create their dream home.

The waterfront community of Portofino is exclusively by London Bay Homes. Two furnished models are under construction and nine home sites are available in this intimate enclave.

The estate home neighborhood of Murano has two furnished models available for purchase, one by Gulfshore Homes priced at \$2,225,000 and a second by Michelangelo Custom Homes priced at \$1,995,900. Two waterfront home sites are also available with Gulf-



The Cortina by Harbourside Custom Homes is in the sold-out neighborhood of Costa Amalfi in Miromar Lakes Beach & Golf Club.

shore Homes as the builder. Each Murano home has the option of adding a private boat dock.

Buyers can choose from Gulfshore Homes, Arthur Rutenberg Homes/Lyons Building, Harbourside Custom Homes and Divco Custom Homes to build their estate home on Salerno, where 22 sites in phase two have recently been released for purchase, each offering the option of a private boat dock. Prices start at \$1.5 million.

All sites are sold and only one home by Arthur Rutenberg Homes remains in Navona, a waterfront neighborhood of luxury villa homes adjacent to the Marina. Homes in Navona are waterfront and private docks are included. The available home is priced at \$1,085,000.

New waterfront neighborhoods on the Peninsula at Miromar Lakes are soon to be announced. Reservations are being accepted in selected neighborhoods. For more information, call the sales center at 425-2340 or visit miromarlakes.com. ■

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This bright and cheery 3BR/2.5BA single-family home has only been used one season by the original owners. Home offers open floorplan, built-in entertainment center in great room, granite counters in kitchen, large screened lanai with private pool and water views and accordion hurricane shutters; it is only located a short distance from all amenities!
\$439,900



Rarely available 3BR/2BA EXTENDED REGENT offers 1,808 SF under air! Located just steps from all community amenities and features tile in all bedrooms and extended living area, A/C replaced within last 6 years, built-in entertainment center and very private large screened lanai with built-in covered awning. Being sold AS-IS; seller will provide \$1,000 appliance credit. GREAT BUY! **\$305,900**



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Cellular: 239-404-7787



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Nestled within a pristine natural setting, The Isles of Collier Preserve captures the timeless architecture and traditions of Old Naples. Over half of 2,400 acres are dedicated to lakes, nature preserves and natural habitat. Elegant single-family, villa and coach homes overlook miles of scenic kayak and biking trails along the tranquil Cypress Waterway. Visit our interactive Discovery Sales Center and experience this one-of-a-kind community for yourself!

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Mixed-use acreage available near FGCU

NM Development Group, a full-service real estate development and advisory firm based in Naples, has managed the first of three phased closings with Pulte Home Corp. for 130 acres of the University Highland Limited Partnership property adjacent to Germain Arena and bounded by Estero Parkway, I-75 and Miromar Outlets.

According to NM's partners, Al Moscato and David Nassif, Pulte plans to build 387 homes on its 130 acres.

The sale closed in late February for an undisclosed amount and follows, by less than six months, NM's successful closing on the sale of an 18-acre parcel at the Estero site to Continental 305 Fund LLC. Continental is already under

construction on a 260-unit apartment complex.

With the sales to Pulte and Continental, NM still has 30 developable acres available within the 208-acre site. Remaining entitlements include 203 residential units, 200 hotel rooms, 150,000 square feet of office space and about 100,000 square feet of retail space. Student housing, assisted living, continuing care and independent living facilities are among the approved uses.

The land is listed by

Land Solutions Inc.

Mr. Moscato and Mr. Nassif manage numerous landholdings and projects throughout Southwest Florida, including land approved for multi-family developments in Naples and downtown Fort Myers. NM is in the process of rezoning land adjacent to Hibiscus Golf Course on Rattlesnake Hammock Road in Naples for multi-family residential. For more information, call 234-5941 or visit nmdev.com. ■



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"It's an opportunity to stay here a few days and nights to really get a feel for the community and the lifestyle we have here," says Scott Mairn, vice president of sales and marketing for the South Florida division of Dell Webb. Guests can book either a two-night or three-night stay in new two-, three- and four-bedroom homes. The Castle Rock model has 1,762 to 2,555 square feet of

living area, two or three bedrooms and two or three baths; the Tangerly Oak model has 2,589 to 3,483 square feet, two to four bedrooms and 2½ to four baths; and the Noir Coast model has two bedrooms and two baths in 1,289 square feet of living area.

Guests have the use of a golf cart to explore Del Webb Naples and can also enjoy full use of the new Oasis Club amenities including the resort-style swimming pool with beach entry, fitness center, sauna and steam rooms, café, theatre, tennis, bocce and pickle ball courts and more.

To participate in the Explore Del Webb program, call Crystal Morris at 304-7606. ■

Sales center, three new models opening at Winding Cypress

DiVosta Homes holds a grand opening celebration for three models and a new sales center from 1-3 p.m. Saturday, March 14, at Winding Cypress on Collier Boulevard in Naples.

The models are: the Pinnacle, with 2,488 square feet of living space; the Summerwood, with 1,861 square feet of living space; and the Martin Ray, with 1,968 square feet of living space.

Priced from \$268,990 to \$429,990, single-family and garden homes at the maintenance-free, gated community range in size from 1,542 to more than 2,500 square feet with two or three bedrooms and two or three bathrooms, flex rooms, covered lanais and golf cart parking.

Winding Cypress has a fitness center,



The Martin Ray.

heated pool and spa, community center with an activities director, an outdoor barefoot bar, bocce ball and tennis courts, a dog park, community garden and a boardwalk with pavilion.

For more information, visit divosta.com. ■



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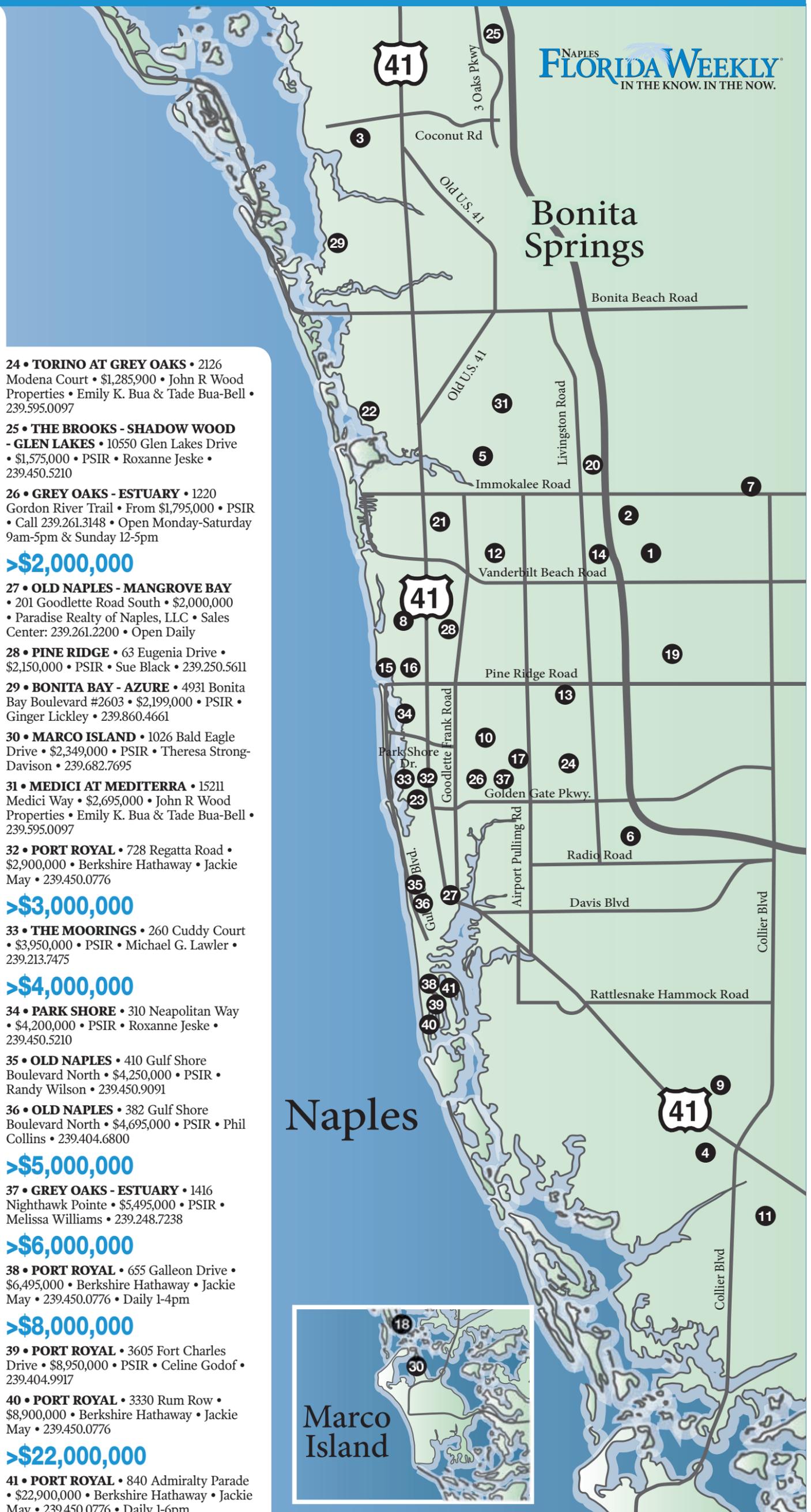
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ARTS & ENTERTAINMENT

WEEK OF MARCH 12-18, 2015

A GUIDE TO THE LOCAL ARTS & ENTERTAINMENT SCENE

BROUGHT TO YOU BY:

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| **INSIDE** |



'Stayin' Alive'

A Naples Pathways Coalition event, and more to-dos around town. **C31-35** ▶



A good plan

Finding true love shouldn't have to be so hard. **C2** ▶



Just add love

Restaurateur Patric Achilles shares the ingredients for his success. **C39** ▶

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DIVIDING THE ESTATE

BY NANCY STETSON

nstetson@floridaweekly.com

BENJAMIN FRANKLIN CLAIMED THAT NOTHING IN this world is certain except death and taxes.

Playwright Horton Foote's "Dividing the Estate" demonstrates, with great humor, that Mr. Franklin knew what he was talking about.

Wall Street Journal theater critic Terry Teachout has declared the play "one of the best American plays of the past

HORTON FOOTE'S
DARK COMEDY
COMES TO
FLORIDA REP

SEE DIVIDING, C4 ▶

Rising stars step into the spotlight for CAPA series



COURTESY PHOTO

Piano prodigy Noah Waddell

Enjoy an evening of performances by members of the Opera Naples student apprentice program, winners of the Steinway Piano Society Competition and piano prodigy Noah Waddell in the first of CAPA Arts Center's "Rising Stars" concert series at 7 p.m. Friday, March 13, at Florida SouthWestern State College-Collier Campus.

At just 13 years old, Noah has built a reputation as an explosive and physical young performer not afraid to take risks.

He is serious and sensitive with an innate musicality rarely found in an artist of his age. He won the 2011 and 2012 Steinway Piano Society Young Artist Piano Competition for ages 6-18, and was overall winner of the 2014 Florida Federation of Music Clubs competition that included more than 2,000 competitors.

One of eight pianists chosen to participate in the Sergei Babayan International Piano Academy at the Cleveland Institute

SEE STARS, C22 ▶

SANDY DAYS, SALTY NIGHTS

Do good, be good

artis HENDERSON

sandydays@floridaweekly.com



The new man I'm seeing says, "Relationships take luck and hard work."

I'm with him on the luck but unclear on the hard work. What exactly does that work look like? The truth is, I'm not sure I know. And I'm petrified I'll get it wrong.

"How do I not screw this up?" I've been asking all my friends.

"Just don't screw it up," they say.

"But what does it take to be a good girlfriend?"

"Just be a good girlfriend."

This is the part where I walk away, exasperated. I'm reminded of that old parable about the writing instructor who, when asked how to write, mimes picking up a pen and scrolling across the page. The wisdom being, the thing is in the doing.

But what if we don't know what we're doing?

Many of us consistently get it wrong. If relationships were easy, we'd all be in one. If partnering came naturally, there'd be less angst surrounding it. We'd have fewer dating advice books, zero programs like "Millionaire Matchmaker."

And frankly, I'd be out of a job.

Relationships take luck, hard work and a certain amount of know-how. But



where does that know-how come from?

Wrestling with this idea, working myself up into a full-blown self-destructive panic, I thankfully stumbled upon Timothy Wilson's new book, "Redirect: Changing the Stories We Live By." A professor of psychology at the University of Virginia, Mr. Wilson has given us a guide in the style of Malcolm Gladwell explaining how we create our personal narratives and how to change those narratives in order to be happier. He offers several techniques, but my favorite comes early in the book with the "do

good, be good" approach. An idea first articulated by Aristotle, this particular theory states that people acquire virtues by putting them into action.

"If they act kindly toward others, they begin to see themselves as having kind dispositions, and the more they view themselves as kind, the more likely they are to help others — thereby strengthening their new narrative."

Doing good therefore makes one good. Brilliant.

This was what I had on my mind last week when I received an email

from an old flame. He'd be in Miami later this month, he said, and would I like to join him? I immediately started typing a reply, a very definitive yes. Surely my new beau wouldn't mind. Of course, when I think of the old flame, I remember candlelit dinners, a bottle of champagne on the table, my hand gripped in his as he whispered naughty sentiments.

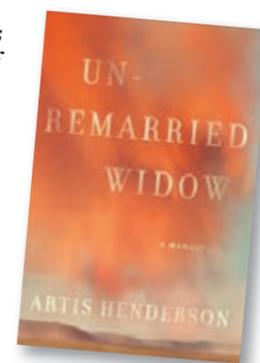
I stopped typing, my fingers hovering over the keyboard. This was no way for a good girlfriend to behave.

Do good, be good, I thought.

How does one become a good girlfriend? By being a good girlfriend. And here was the place to start. Instead of accepting the invitation, I declined. I worried that I might regret the decision, but to my surprise I felt steadier, stronger, as if I'd begun using a muscle I didn't even know I had. There I was — doing right, feeling right.

And changing my narrative to someone who gets it right. ■

— Artis Henderson is the author of "Unremarried Widow" published by Simon and Schuster.



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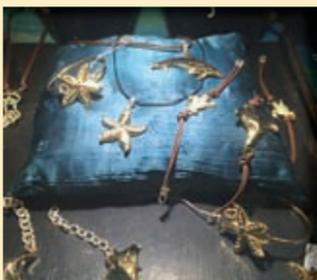
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John Craig Clothier
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Robert Graham Trunk Show



March 19
10 a.m. – 5 p.m.
John Craig Clothier
Suite 106
Peter Millar Trunk Show

March 19
7 p.m. – 8:30 p.m.
Enchanted Ballroom
Suite 110
Dance Party



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DIVIDING

From page 1

century.” The late Jerry Tallmer, who co-founded The Village Voice and founded the Obie Awards for off-Broadway plays, called it “a play about division of the spoils — but the spoils are spoiled ...”

The Gordon family is squabbling over their inheritance, wanting to divide the family estate — while their wealthy matriarch, 82-year-old Stella Gordon, is still alive.

Stella still rules over her east Texas family, but she has been growing more forgetful lately. The specter of death hovers over the household; her 92-year-old African-American servant, Doug, keeps talking about how grand a funeral he wants when he dies. Yet he refuses to acknowledge he’s unable to work anymore, and keeps fighting with the household’s two maids.

Stella’s three grown children are, in a word, spoiled. At 50-plus years old, not one of them has ever held a regular job. The lone son, Lewis, has flirted with work but could never hold onto a job due to his drinking and gambling. Two of the Gordon children live way beyond their means and have been spending part of their inheritance before their mother even dies, borrowing money from the estate.

The greedy, bickering siblings continually pester their mother to divide the 100-year-old family estate, but she doesn’t want to do so. She wants to keep the home and all its land intact.

“I know what you’re all up to,” she tells them. “Plotting behind my back. The minute I’m dead you’ll sell this house, divide the land and it will all be gone. Well, you’ll never do it while I’m alive, I tell you that.”

Mr. Teachout, the theater critic, has a phrase for plays like this. He calls it “a serious comedy.”

“It’s a tragedy of character and personality, though it doesn’t feel that way while you’re watching it,” he says. “You feel that after you go out of the theater and go over what these people went through, how high the emotional stakes, how much sorrow and pain.”

Mr. Teachout wrote in *The Wall Street Journal* in early January about Marion Castleberry’s definitive biography, “Blessed Assurance: The Life and Art of Horton Foote.” He’s also discussed “Dividing the Estate” with various theater audiences, including Florida Rep donors and subscribers earlier this year. He has seen the play at least three times: first the off-Broadway production, then the Broadway production, and the remounting of the Broadway production, with a slightly different cast, in Hartford, Conn.

“I’ve gotten to see it done more times than most people,” he says, “and it really holds up. Some plays have their complete effect the first time you see them and you don’t need to see them again. (This) profits from being seen more than once, and it profits from being seen done by different companies. These are very rich characters — and I’m not talking about money.”

“It plays very, very funny,” he says of the greedy children (and grandchildren) all scrambling for a bigger piece of the pie. “It gets a lot of laughter. And it’s dark laughter, believe me.”

The key, he adds, is that the playwright doesn’t hesitate to play death, jealousy, fear and humiliation for laughs, “so that when the tough moments come, they stand out all the more, (because) they’ve been framed by this laughter.”

Foote’s history

Mr. Foote wrote “Dividing the Estate” late in his career.

He was known in the 1950s for his television dramas for programs such as “Studio One” and “Playhouse 90.” His



VANDY MAJOR / FLORIDA WEEKLY

A family fights over a fortune in Horton Foote’s classic, “Dividing the Estate.”

play “Trip to Bountiful,” starring Lillian Gish and Eva Marie Saint, initially aired on NBC’s Philco-Goodyear Television Playhouse in 1952.

He was as well known as Paddy Chayefsky and Rod Sterling in the Golden Age of television, Mr. Teachout says. ‘But he didn’t maintain that level of popularity. Sterling went on to do ‘The Twilight Zone’ and Chayefsky made films. But Foote went into a long period of eclipse. He wrote for the desk drawer.”

Mr. Foote did, however, win an Oscar for his screenplay of Harper Lee’s “To Kill a Mockingbird.” The movie opened in 1962.

In exile in New Hampshire, he wrote his famous “The Orphans’ Home Cycle” of nine plays, basing his characters on family.

Mr. Foote’s plays fell out of favor with audiences in the ‘60s because the era was not a time for “soft-spoken theater,” Mr. Teachout says. “I think Foote fell from favor because people don’t scream and shout in his plays. They’re quiet plays. (The characters) don’t usually open the door and find a gun, they don’t engage in desperate, frenzied confessions ...”

Mr. Foote has been called “the American Chekhov,” “the southern Chekhov” and “the rural Chekhov.”

“Part of that is that Chekhov’s plays are plays of atmosphere rather than plot,” Mr. Teachout says. “It doesn’t mean that nothing happens, but that they are about a strongly defined group of people at a certain period in their life.”

Mr. Foote’s plays work the same way, he adds. “Some are plot-driven, but most have powerful atmosphere.” In “The Trip to Bountiful,” in which a woman wants to go back to a place important to her in her youth, he says, “It’s not about the trip, it’s about the feelings.”

Mr. Foote received a second Oscar for his original screenplay of “Tender Mercies.” The 1983 film starred Robert Duvall and Tess Harper. Mr. Duvall won an Oscar for his performance.

The movie helped revive the playwright’s career. His “The Young Man From Atlanta” played Broadway and won the Pulitzer Prize for Drama in 1995.

Mr. Foote “has a specific voice, a specific style, and he has never abandoned it, though it cost him,” Alan Pakula, the producer of “To Kill a Mockingbird,” says in the aforementioned biography of Mr. Foote by Mr. Castleberry. “He has never cut his talent to the fashion of the time. And because he wrote his plays, whether they were going to be produced or not, he got what most American writers don’t



get — a second act.”

In Mr. Tallman’s “Horton Foote 4 New Plays,” the late actress Nan Martin, who acted in “Dividing the Estate,” says, “Horton Foote’s rock solid artistic integrity shines though every word he ever put down on paper. He writes from his innermost instincts, has total empathy with the world of which he writes, and has never trimmed his sails for current fashion. And what roles he has given to actors! His people are supremely rewarding to explore and act; *human* beings with all their fears, strengths, foibles, cowardice, courage. Those of us who love theater, love him.”

“Dividing the Estate” won an Outer Critics Award for Outstanding New Off-Broadway play and the Obie Award for Playwriting, before moving on to Broadway in 2008.

Real people and hope

“So often, if a play speaks intelligently to its moment, it’s because it’s rooted in universality of character and life,” Mr. Teachout says. “That’s exactly the case with ‘Dividing the Estate.’ We’re seeing something happen in a particular moment in American history, and the way these people are responding to it says something about human nature.”

No matter how dark Mr. Foote’s plays are, they’re rooted in a fundamental hopeful vision of human nature,” he says. “I don’t think he’s a foolish kind of optimist, but I mean that he’s a person who believes in hope and possibility, in the possibility of redemption,” he clarifies.

“Foote is one of these playwrights who had absolute pitch in the way the people he knew in his youth talked. Everybody sounds right in those plays, no one sounds artificial or forced. The dialogue sits well on its own. It sounds like real people might have said these things. And although this plays are extremely poetic in its quality, the language is very straightforward. It’s a poetry of situation and atmosphere — and that too, is

in the know

‘Dividing the Estate’

- >> **When:** March 20-April 8 (previews March 17-19)
- >> **Where:** Florida Repertory Theatre, Fort Myers
- >> **Cost:** \$49 and \$45 (previews \$29 and \$25)
- >> **Info:** 332-4488 or floridarep.org

Chekhov-like.”

In the book “Horton Foote 4 New Plays,” actor Elizabeth Franz, who also performed in an early production of “Dividing the Estate,” says, “When you act in a Horton Foote piece, most of your work is already done. You have only to try to go inside and find an innocence and believe in love again. Horton is pure love — the purist voice we have today in the American theater.”

Although Mr. Foote, who died in 2009 at age 92, wrote plays about loss, death, the memory of death and the long-term effects of parting that is death, Mr. Teachout says, “He’s never morbid, never ever.

“That generation took death as a given. They didn’t hide it. They couldn’t hide it; you had the funeral in your living room sometimes ... They saw the deaths of siblings, parents, they came to accept it as part of the natural order of things — a terrible and cruel thing, but a normal thing. In subsequent generations, we wanted to paper it over.

“Very often, the funniest things that happen on stage are told in an unexpectedly blunt way. That’s why ‘Dividing the Estate’ is so funny. It tells terrible truths about human nature with such bluntness and surprise, we can’t help but laugh at them.

“This is one of the best American playwrights,” he says. And “Dividing the Estate,” he concludes, is one of the very best of his works. ■

Voices of Naples community chorus warming up for season's finale

Voices of Naples community chorus presents "Music to Touch the Heart," its final concert for the season, at 3 p.m. Sunday, March 15, at East Naples United Methodist Church, 2701 Airport-Pulling Road.

The program will include favorite spirituals, folk songs and Broadway tunes. June Ricks and Paul Guehrler will reprise their roles in "For Good" from "Wicked," and Arland "Muddy" Waters will solo in "The Navy Hymn." "Requiem Motet" by artistic director Douglas Renfroe, which debuted when the chorus visited Quebec City in 2014, is also on the program.

A highlight of the afternoon will

be performances by the chorus' 2014 scholarship winners. Soprano Toni-Ann Singh, a graduate of Community School of Naples, now attends Florida State University; baritone Eduardo Marin is studying at the Florida School of the Arts.

Accompaniment will be by LaVon Mattson on piano, Franco Turchi on double bass, and Kathy Caldwell on oboe.

No tickets are required; a freewill offering will be taken and donations to the Voices of Naples scholarship fund are welcome. For more information, visit voicesofnaples.org. ■

Oh, la la! ArtsNaples World Festival offers chances for a trip to France

The ArtsNaples World Festival has partnered with MAD Travel to raffle a trip for two this fall to France. Set for Sept. 5-13, the trip will include meeting a local artisan in Paris, an after-hours visit to Paris Opera Garnier, delving behind the scenes at Versailles, sampling world-class wines at a family-run estate, farm-to-table dining in Provence, visiting the Louvre and Cézanne's studio and more.

Tickets are \$75, and the drawing will happen at the festival gala, "Soiree au Cabaret," on Thursday, April 30, at the Club Pelican Bay.

Celebrating the arts and culture of France, the ArtsNaples World Festival takes place April 27-May 10 and includes an array of music, opera, exhibits, films, cuisine and more. The festival is pre-



sented in collaboration with Artis—Naples, The von Liebig Art Center, Opera Naples and the Collier County Library and more.

To purchase raffle tickets or for more information about the festival, call 390-2788 or visit artsnaples.org. ■

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MONDAY, APRIL 6 • 10:00-11:00 a.m.

"Stage to Sell" with guest speaker Candice Sebring-Kelber

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WHAT TO DO, WHERE TO GO

THEATER

The Butcher – By Gulfshore Playhouse through March 22 at Te Norris Center. 261-7529 or gulfshoreplayhouse.org.

Oklahoma! – By The Naples Players through April 4 at the Sugden Community Theater. 263-7990 or naplesplayers.org. See review on page C10.

Love, Loss and What I Wore – By the Marco Players March 18-April 4 at the Marco Players theater, Marco Island. 642-7270 or marcoplayers.org.

Fascinatin' Gershwin – By Florida Repertory Theatre through March 22 in the ArtStage Studio Theatre, Fort Myers. 332-4488 or floridarep.org.

West Side Story – Through April 5 at the Broadway Palm Theatre, Fort Myers. 278-4422 or broadwaypalm.com.

Pippin – At Artis—Naples March 24-29. 597-1900 or artisnaples.org.

The Vagina Monologues – A benefit for Project HELP at 8 p.m. Tuesday, April 7, at the Sugden Community Theater. \$35 in advance, \$45 at the door. 263-7990 or naplesplayers.org.

THURSDAY 3.12

Opera Screening – The Italian Cultural American Society hosts a screening of Rossini's "The Barber of Seville" at 11 a.m. at Silverspot Cinema. 434-3323 or italianculturalsociety.org.

Open House – Journeyman Photography Gallery hosts an open house from 5-7 p.m. Free. 2220 J&C Blvd. 260-5771 or joshmanring.com.

Artist Celebration – Saks Fifth Avenue hosts its Young Artist Awards and national artist Lisa Martino at 5 p.m. Proceeds from sales will benefit arts scholarships for local students. Reservations required. 454-2303 or kara_maroto@s5a.com.

Get Your Green On – The Village at Venetian Bay celebrates St. Patrick's Day with music and more beginning at 5:30 p.m. 261-6100 or venetianvillage.com.

Art Preview – Naples Art Association hosts a reception and awards presentation for its Jade Reidel Scholarship Competition at 6 p.m. at The von Liebig Center. \$10. 262-6517 or naplesart.org.

Fair Fun – The 2015 Collier County Fair kicks off tonight at 6 p.m. and runs through Sunday, March 22. 455-1444 or colliercountyfair.com.

Evening on Fifth – Enjoy Fifth Avenue with live music on the sidewalks starting at 6:30 p.m. 692-8436 or fifthavenuesouth.com.

Nature Lecture – Naples Botanical Garden hosts biologist Jennifer Tank in a program about preventing coastal dead zones at 7 p.m. Free. Reservations required. 643-7275 or naplesgarden.org.

Piano Recital – The Bower School of Music presents "The Voice of the Piano" featuring performances by FGCU faculty members and soloist Rebecca Penneys at 7:30 p.m. at FGCU. \$10. 745-6248 or fgcu.edu.



COURTESY PHOTO

Naples Equestrian Challenge invites the public to riding demonstrations, barn tours, children's activities, a barbecue lunch and more from 9 a.m. to 5 p.m. Saturday, March 14, and 11 a.m. to 5:30 p.m. Sunday, March 15. Free admission. 596-2988 or naplesequestrianchallenge.org.

FRIDAY 3.13

Tiles for Tatas – The Naples Italian American Foundation hosts a mah jongg tournament to benefit Bosom Buddies Breast Cancer Support starting at 8 a.m. \$45 includes lunch. 7035 Airport-Pulling Road. 597-5210 or niafoundation.org.

Art Lecture – Art historian Carol Damian presents "Women Artists: A Brief and Neglected History," at 4 p.m. at The von Liebig Art Center. Free. 262-6517 or naplesart.org.

Elvis Film – The Everglades Society for Historical Preservation screens "Follow that Dream," starring Elvis Presley and filmed in Southwest Florida, starting at 5:30 p.m. Free, but reservations requested. 695-2905 or eshp@hotmail.com.

Art Reception – Up Art and Design Gallery hosts an opening reception for "Metropolitan Vibe" at 5:30 p.m. Reservations requested. 340 Eighth St. S. 641-3898 or upartanddesign.com.

Lecture – The Ayn Rand Society for Individual Rights of Naples hosts Richard Rahn, senior fellow at the Cato Institute, at 6:30 p.m. at the River Park Community Center. 301 11th St. N. Free. Email jim@aynrandnaples.org for reservations.

Book Talk – Gordon Davidson discusses his book, "Transfiguration of Our World," at 7 p.m. at Unity Church of Bonita. Free, but registration required. Free. 28285 Imperial Parkway. 777-2983 or worldtransfiguration.com.

Violin Virtuoso – Ayako Yonetani, Florida's only official violinist, performs at 8 p.m. at the Centers for the Arts Bonita Springs. 10150 Bonita Beach Road. 495-8989 or artcenterbonita.org.

SATURDAY 3.14

Jurassic Jamboree – Naples Botanical Garden unveils "Unearthed: Dinosaurs," an exhibition of life-sized, robotic dinosaurs. \$14.95 adults, \$9.95 children. 643-7275 or naplesgarden.org.

Horsing Around – Naples Equestrian Challenge invites the public to riding demonstrations, barn tours, children's activities, a barbecue lunch and more from 9 a.m. to 5 p.m. today and 11 a.m. to 5:30 p.m. Sunday, March 15. Free admission. 596-2988 or naplesequestrianchallenge.org.

Art Fest – The Centers for the Arts Bonita Springs brings the Bonita Springs National Art Festival to Riverside Park from 10 a.m. to 5 p.m. today and Sunday,



The Naples Philharmonic Pops accompanies a screening of the digitally remastered Gene Kelly classic "Singin' in the Rain" at Artis—Naples through Saturday, March 14. 597-1900 or artisnaples.org.

March 15. 495-8989 or artcenterbonita.org.

Top o' the Mornin' – The 39th annual Naples St. Patrick's Day Parade marches down Fifth Avenue South starting at 11 a.m. info@naplesparade.com or naplesparade.com.

Painting in the Park – Local artist Jen Norqual instructs guests on painting on canvas starting at 10 a.m. at Lovers Key State Park. \$40 plus park entry fee. (651) 226-7397 or norqualj@aol.com.

Island Art Fest – Marco Island Festival of the Arts takes place from 11 a.m. to 4 p.m. at Veterans Memorial Community Park on Marco Island. 873 Elkcam Cir. 394-4221 or marcoislandarts.com.

Art ALIVE – Twenty-five art studios and galleries welcome guests from 11 a.m. to 4 p.m. today and 1-4 p.m. Sunday, March 15, in the art district north of Pine Ridge Road and west of Airport-Pulling Road. Free. 821-1061 or artswfl.com.

Book Talk – Brian Freeman discusses and signs his new thriller, "Season of Fear," at 2 p.m. at Barnes & Noble at Waterside Shops. Free. 597-2040 or bn.com.

Tater Salad – Cigar-wielding, scotch-drinking, Grammy-nominated funnyman Ron White performs at 7 p.m. at Seminole Immokalee Casino. \$50. (800) 218-0007 or seminoleimmokaleecasino.com.

Motown Tribute – Coconut Point hosts a performance of the Motowners at 5:30 p.m. near Teavana. Free. 992-9966 or simon.com.

Demolition Derby – Collier County Fairgrounds presents a Crash & Bash Demolition Derby and team racing starting at 7 p.m. as part of the Collier County Fair. 455-1444 or colliercounty-fairgrounds.com.

Classical Concert – Naples Orchestra and Chorus hosts pianist Alexandra

Carlson and violinist Max Rabinovitsj at 7 p.m. today and 2 p.m. Sunday, March 15, at Lely High School. \$18 in advance, \$20 at the door. 676-0077 or napleschorusandorchestra.org.

Stargazing – Friends of Collier-Seminole Park invite the public to view the stars through provided telescopes starting at 8 p.m. at Collier-Seminole State Park. \$5 per vehicle. 397-3397 or floridastateparks.org.

SUNDAY 3.15

Sailing Shenanigans – Sugden Regional Park hosts a fun-filled day of racing and sailing for the area's special-needs population from 8 a.m. to 8 p.m. \$35. 252-4000 or colliergov.net.

Cultural Discussion– Rabbi Edward Maline discusses modern applications of Jewish law at 10 a.m. at the Jewish Congregation of Marco Island. Coffee and cake at 9:30 a.m. \$5 for non-members. 991 Winterberry Drive. 642-0800 or marcojcmi.com.

Missa Cantata – The parish choir of St. Mary's Episcopal Church performs works by Noble and White at 10 a.m. Free. 9801 Bonita Beach Road. 992-4343 or stmarysbonita.org.

Yoga in the Garden – A Bala Vinaya instructor leads an outdoor session in the Naples Botanical Garden at 10 a.m. \$10 members, \$20 non-members. 643-7275 or naplesgarden.org.

Music to Touch the Heart – Voices of Naples performs at 3 p.m. at East Naples United Methodist Church. Free. 2701 Airport Road S. 455-2582 or voicesofnaples.org.

Requiem Times Two – The Bach Ensemble performs requiems by John Rutter and Gabriel Faure at 3 p.m. at The von Liebig Art Center. \$25 adults, \$10 students. 732-1055 or thebachensemble.org.

Dinner & History – The Naples Italian American Foundation hosts a pasta dinner while historical re-enactor Janina Birtolo plays the part of Cleopatra's daughter at 6 p.m. \$25. 7035 Airport-Pulling Road. 597-5210 or niafoundation.org.

MONDAY 3.16

Pasta e Pellicola – Naples Italian American Foundation hosts a pasta dinner and screening of "Abbasso La Ricchezza," (Italy, 1946) at 5:30 p.m. Giaconda made her riches during World War II and has become a target for schemers and their bogus business investments. \$15 for dinner and movie, \$5 for film alone. 7035 Airport-Pulling Road. 597-5210 or niafoundation.org.

Jewish Film – The Naples Jewish

WHAT TO DO, WHERE TO GO

Film Festival presents "God's Slave," (2013) at 7 p.m. at The Norris Center. An Islamic terrorist is assigned to execute a suicide bombing at a synagogue and an Israeli special agent will stop at nothing to prevent the attack. Waitlist available. 434-1818 or naplesjewishfilm-festival.com.

Dreamers and Schemers - Marco Island Historical Society hosts historical re-enactors as they portray important figures in South Florida history at 7 p.m. at the Marco Island Historical Museum. \$10. 389-6447 or themihs.com.

Films for Film Lovers - The Centers for the Arts Bonita Springs screens "The Pianist," (2002) at 7 p.m. Monday, March 16. A Polish-Jewish musician struggles to survive the destruction of the Warsaw ghetto during World War II. \$10. 10150 Bonita Beach Road. 495-8989 or artcenterbonita.org.

TUESDAY 3.17

Sweet Story - The FGCU Renaissance Academy presents "Milton Hershey: The Man Who Reinvented Chocolate" at 10 a.m. at the university's Naples Center. \$20 for members, \$25 for others. 1010 Fifth Ave. S. 434-4737 or fgcu.edu.

Chamber Concert - Artis-Naples presents the latest concert in its Syper Salon Series with performances of Beethoven and Mozart at 3 p.m. 597-1900 or artisnaples.org.

Irish Movie - Mercato screens "The Secret of Roan Inish" (USA, 1994) on the lawn at 7:15 p.m. Ten-year-old Fiona is sent to live with her grandparents and learns of a local legend connecting her family to selkies, mythical seals that can turn into humans. Free. 254-1080 or mercatoshops.com.

WEDNESDAY 3.18

Downtown Stroll - Take a walking tour of Old Naples led by a docent from the Naples Historical Society. Meet at 9:30 a.m. at Historic Palm Cottage. 137 12th Ave. S. Reservations required. 261-8164 or napleshistoricalsociety.org.

Cultural Dinner - The Naples Italian American Foundation hosts a celebration of the feast of St. Joseph at 5 p.m. \$30 for members, \$35 for non-members. 7035 Airport-Pulling Road. 597-5210 or niafoundation.org.

Mutts & Martinis - The Esplanade on Marco Island hosts dog contests, a bartender martini competition and more starting at 5 p.m. 489-3600 or theesplanade.com.

Monument Man - Jewish Congregation of Marco Island hosts Harry Ettinger, who helped rescue and return more than 5,000 pieces of art to their rightful owners during World War II, at 7:30 p.m. Wednesday, March 18. \$25. 991 Winterberry Drive. 642-0800 or marcojcmi.com.

COMING UP

Ps & Qs - Emily Post's heir to the etiquette throne, Peggy Post, stops by Marco Island Center for the Arts at 5:30 p.m. Thursday, March 19, to discuss manners in the 21st century. \$30. 394-4221 or marcoislandart.org.

Doggie Treats - Top Dog Kitchen hosts "yappy hour" at 5:30 p.m. Thursday, March 19, with complementary dog



3.12-22

■ The 2015 **Collier County Fair** kicks off at 6 p.m. Thursday and runs through Sunday, March 22, at the Collier County Fairgrounds. Free admission opening night in exchange for two cans of non-perishable food. — colliercountyfair.com



■ The 39th annual Naples **St. Patrick's Day Parade** steps off at 11 a.m. Saturday. The day's activities start at 9:30 a.m. with the traditional flag-raising ceremony at Crayton Cove. — naplesparade.com



■ **Jersey Boys** comes to the Barbara B. Mann Performing Arts Hall in Fort Myers March 17-22. — bbbmannpah.com



■ Best known as a charter member of the "Blue Collar Comedy Tour," Ron White performs at Seminole Immokalee Casino on Saturday night. \$50. — seminoleimmokaleecasino.com



#STRING IT

Juilliard-trained violinist Ayako Yonetani performs with pianist Keiko Ohnuki Andrews on Friday evening at the Centers for the Arts Bonita Springs. — artcenterbonita.org

#PLAN IT

■ Tickets to the **Fort Myers Film Festival** are on sale now. Download the guide and plan a week of watching independent films March 25-29. — fortmyersfilmfestival.com



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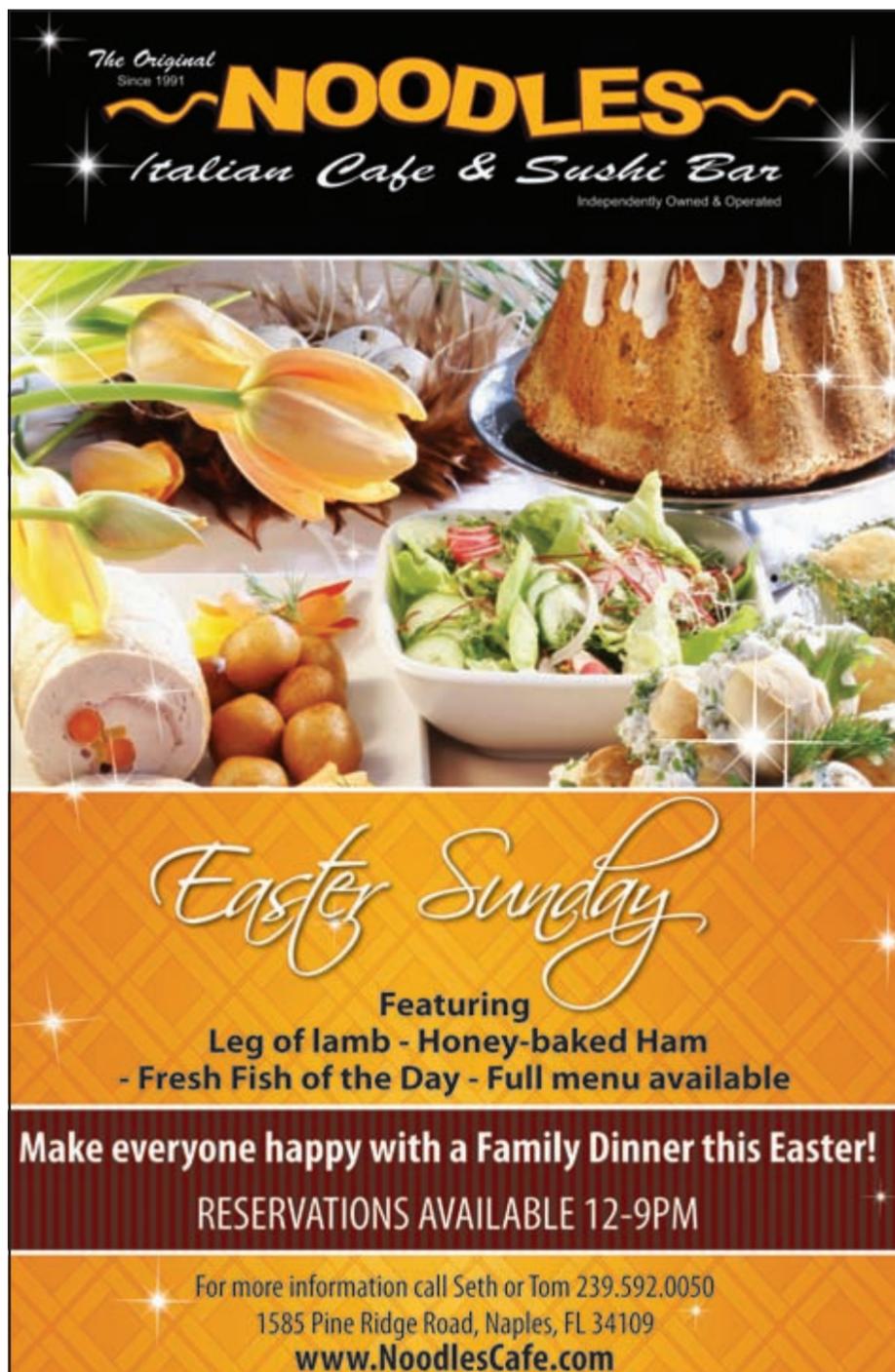
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Ice Queens – Disney on Ice presents “Let’s Celebrate!” at Germain Arena Thursday through Sunday, March 19-22. 948-7825 or germainarena.com.

Sip ‘n’ Swim – Tommy Bahama on Third Street South holds its annual swimsuit fitting event from 11 a.m. to 4 p.m. Friday, March 20. Hear from the experts what style suits you best, and enjoy a cocktail and appetizers, too. Appointments recommended. 643-7920.

Wonderful Day for a Neighbor – Robert and Carole Leher, authors of “Naples Beach Homes: Cottage, Castles and the Families that Built Them,” host a talk about the neighborhoods of downtown Naples at 11 a.m. Friday, March 20, at Historic Palm Cottage. \$5. 137 12th Ave. S. 261-8164 or napleshistoricalsociety.org.

Jazz Benefit – Chrissy’s Tavern & Bistro hosts a jazz concert with Grammy-nominated musician Johnny Sansone at 4 p.m. Friday, March 20, to benefit the Everglades Wonder Gardens. \$10. 3340 Tamiami Trail E. 775-0101 or evergladeswondergardens.com.

Jazz Concert – Grammy-nominated jazz vocalist Carla Cook performs with the Dan Miller-Lew Del Gatto Quintet at 8 p.m. Friday, March 20, at The Sydney and Berne Davis Art Center, downtown Fort Myers. \$20 in advance, \$25 at the door. 333-1933 or sbdac.com.

Glee – The Harvard Glee Club performs at 8 p.m. Friday, March 20, at Moorings Presbyterian Church. \$32-\$102. 791 Harbor Drive. 390-2788 or harvardclubofnaples.com.

Art Festival – The 27th annual Downtown Naples Festival of the Arts takes place from 10 a.m. to 6 p.m. Saturday and Sunday, March 21-22. 262-6157 or naplesart.org.

Super Saturday – Head to Everglades City for fun including a fly-in, pancake breakfast, arts and crafts show, chowder cook-off and a cruise to Fakahatchee Island. 695-2905 or evergladeshistorical.org.

Dinner Show – Naples Civitan Club hosts its fifth annual musical dinner show at 6:30 p.m. Saturday, March 21, at the Country Club of Naples. \$50. 774-2326 or naplescivitan@aol.com.

Bet on It – San Marco Catholic Church provides a night of gaming and fun to support local charities and scholarships at 7 p.m. Saturday, March 21. \$30. Tickets can be purchased at the parish office. 851 San Marco Road. 394-5181 or sanmarcochurch.com

Modern Dance – Renowned dance troupe Moving Current performs eclectic modern, theater and aerial works at 8 p.m. Saturday, March 21, at the Centers for the Arts Bonita Springs. \$25 members, \$30 non-members, \$35 at the door. 10150 Bonita Beach Road. 495-8989 or artcenterbonita.org.

String Superstar – Itzhak Perlman performs at 7 p.m. Sunday, March 22, at Artis—Naples. 597-1900 or artisnaples.org.

Guitar Concert – Classical guitarist Adam Levin performs at 4 p.m. Sunday, March 22, at Trinity-by-the-Cove Episcopal Church. Free. 553 Galleon Drive. 262-6581 and trinitybythecove.com.



Modern dance collective Moving Current performs a blend of modern, aerial and theater dance works at 8 p.m. Saturday, March 21, at the Centers for the Arts Bonita Springs. 495-8989 or artcenterbonita.org.

Cultural Lecture – Nancy Menaldi talks about the hidden treasures of Campania at 3 p.m. Monday, March 23, at Naples Botanical Garden. Reservations required. 434-3323 or italianculturalso-ciety.org.

Jewish Film – Naples Jewish Film Festival screens “Belle & Sebastian” (France, 2013) at 7 p.m. Monday, March 23, at The Norris Center. A boy and his dog foil a Nazi plan to capture French resistance fighters. Waitlist available. Visit website for ticket prices and information. 434-1818 pr naplesjewishfilmfestival.com.

Films for Film Lovers – Centers for the Arts Bonita Springs screens “Key of Life” (2012) at 7 p.m. Monday, March 23. A failed actor finds himself switching identities with a stranger at a bathhouse, only to find himself filling the shoes of an elite assassin. \$10. 10150 Bonita Beach Road. 495-8989 or artcenterbonita.org.

Author Meet ‘n’ Greet – Randy Wayne Wright, author of the “Doc Ford” series, stops by Barnes & Noble in Waterside Shops at noon Tuesday, March 24 to sign his newest mystery, “Cuba Straits.” He heads to Sunshine Books on Marco Island to do the same at 3 p.m. Free. 598-5200 or bn.com.

Poetry Reading – Local poet Jerry Jackson reads his own work and those of Tennyson, Wadsworth, Dickenson and more at 5:30 p.m. Tuesday, March 24, at Arsenault Gallery. 764 12th Ave. S. 643-7882 or audubonwe.org.

Funny Guy – Best known as “Skippy” from the ‘80s sitcom “Family Ties,” Marc Price performs at the Old Naples Comedy Club Wednesday through Saturday, March 25-28. \$20. Call club for show times. 1100 Sixth Ave. South. 455-2844 or oldnaplescomedyclub.com.

Jazz Concert – Marc Vee Quartet plays at the Centers for the Arts Bonita Springs at 8 p.m. Thursday, March 26. \$20 members, \$25 non-members, \$30 at the door. 10150 Bonita Beach Road. 495-8989 or artcenterbonita.org.

Fashion Lunch – The Carlisle Naples and boutique Kari’s Kreations present “Wild About Fashion,” a fashion show and luncheon to benefit Sabal Palm Elementary School at noon. Thursday, March 26. \$20. Reservations requested by March 23. 494-8974.

WHERE TO GO

Flower Show – Naples Botanical Garden and the Naples Garden Club present The Naples Flower Show Friday and Saturday, March 27-28, at the Garden. \$14.95 for adults, \$9.95 for children. 262-1272 or naplesgardenclub.org.

Art Reception – Gallery One unveils new paintings by artist Michele Wilk at 5:30 p.m. Saturday, March 27. Reservations required. 770 Fifth Ave. S. 263-0835 or galleryone.com.

Four-Part Harmony – The Everglades Barbershop Chorus of Naples presents its annual show at 7 p.m. Friday, March 27, at New Hope Ministries. 7675 Davis Blvd. Doors open at 6 p.m. \$15. 250-0457.

Kings of Country – The Norris Center presents Johnny Cash and George Jones tribute acts at 7:30 p.m. Friday, March 27. \$22. 213-3049 or naplesgov.com.

Comedy Star – Comedian and actor Kevin Hart plays Germain Arena at 8 p.m. Friday, March 27. \$67. 948-7825 or germainarena.com.

Butterfly Release – Avow Hospice holds its annual butterfly release and memorial service at 10 a.m. Saturday, March 28, in Cambier Park. 649-3697 or avowcares.org.

Bluegrass Bash – NU BLU performs at 7 p.m. Saturday, March 28, at The Norris Center. \$25 in advance, \$30 at the door. 213-3049 or naplesgov.com.

Stars on Ice – Ice skating stars perform at 7:30 p.m. Saturday, March 28, at Germain Arena. \$27-\$137. 948-7825 or germainarena.com.

Woofstock – Mercato hosts a day of live music and pet-related fun, including vendors and adoption opportunities, from 11 a.m. to 3 p.m. Sunday, March 29, to benefit the Humane Society Naples. \$5 (free for ages 10 and under). 643-1555 or hsnaples.org.

Band Concert – The Music Makers Show Band performs at 2 p.m. Sunday, March 29, in the band shell at Cambier Park. Free. 348-3675 or musicmakersshowband.org.

Classics Performance – Johnny T performs “Voices of the Classics” at

7 p.m. Sunday, March 29, at the Marco Island Historical Museum. \$25. 180 S. Heathwood Drive. 389-6447 or themihs.com.

Pasta e Pellicola – The Naples Italian American Foundation hosts dinner and a movie, “Marriage Italian Style” (USA, 1964), at 5:30 p.m. Monday, March 30. A successful businessman who keeps a mistress for several years plans to marry a younger woman. \$15 for dinner and movie, \$5 for film alone. 7035 Airport-Pulling Road. 597-5210 or nia-foundation.org.

Jewish Film – Naples Jewish Film Festival screens “Under the Same Sun,” (2013) at 7 p.m. Monday, March 30, at The Norris Center. Set in the near future, the films looks back on how peace was brokered between Israel and Palestine. Waitlist available. Visit website for ticket prices and information. 434-1818 pr naplesjewishfilmfestival.com.

Films for Film Lovers – Centers for the Arts Bonita Springs screens “Waking Ned Devine” (1998) at 7 p.m. Monday, March 30. When a lottery winner dies of shock, his fellow townfolk attempt to claim the money. \$10. 10150 Bonita Beach Road. 495-8989 or artcenterbonita.org.

Art ALIVE – More than two dozen working art studios and galleries host guests from 5-8 p.m. Wednesday, April 1, in the art district north of Pine Ridge Road and west of Airport-Pulling Road. Free. 821-1061 or artswfl.com.

Vatican Tour – Silverspot Cinema at Mercato screens “Vatican Museum 3D” at 6 p.m. Wednesday, April 1. Call for additional showings. \$30, includes a beverage and small appetizer. 592-0300 or silverspot.net.

Cut It Out – Naples Depot Museum hosts a reception at 6 p.m. Thursday, April 2, for its newest exhibition, “History Comes to Life,” which showcases cut paper portraits of important U.S. and world figures by John M. Williams. Free. 1051 Fifth Ave. S. 252-6525 or colliermuseums.com.

— Email calendar listings and high-resolution photos to Lindsey Nesmith at lnesmith@floridaweekly.com. Please send Word or text documents and jpgs



Collage artist John M. Williams, who has autism, uses his work as a metaphor for daily life and says it helps him channel his energy into creative new visions. Naples Depot Museum hosts an opening reception for his newest exhibition, “History Comes to Life,” at 6 p.m. Thursday, April 2. Free. 1051 Fifth Ave. S. 252-6525 or colliermuseums.com.



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ARTS COMMENTARY

Yee-haw! That 'Oklahoma!' show surely sounds purty!

nancySTETSON

nstetson@floridaweekly.com



You might expect a 72-year-old musical to be a little dusty — especially one about a state that suffered through the Dust Bowl.

But The Naples Players' production of "Oklahoma!" is so full of life, the exclamation point in the title is more than apt.

You get a hint of this during the overture. Musical director Charles Fornara leads his orchestra at such a fast clip that the music just charges along, like a cantering horse who wants to let loose and gallop.

Even at this rapid pace, it's a 2½-hour extravaganza. But it moves along quickly, with numerous scene changes.

The joy of this show is that classic score by Rodgers and Hammerstein — in their first collaboration. It opens with "Oh, What a Beautiful Mornin'" and ends with the rousing "Oklahoma!" And in-between are all those other songs we know by heart: "People Will Say We're In Love," "The Surrey with the Fringe on Top," "I Cain't Say No!," "Many a New Day."

Based on Lynn Riggs' novel "Green Grow the Lilacs," the musical tells the tale of a community in a territory that's about to become the state of Oklahoma. The 20th century is in its infancy, the Dust Bowl hasn't happened yet, and there's a rugged, can-do spirit and an underlying sense of optimism.

We're introduced to different couples within the show.

Curly (Joe Zerbo) is a cowboy who's in love with Laurey (Brigid Wallace), who's playing hard to get. In a way, you can't blame her, because Curly is so narcissistic and cocky. Yet there's an attraction there, a chemistry that Laurey cannot deny.

Mr. Zerbo had some trouble hitting some of his notes the night I attended, but he soldiered on with a disarming grin. Ms. Wallace, who is all of 16, is a slip of a thing with an operatic voice and a vibrato. It is difficult to imbue your character with much depth when you haven't had much life experience. But Ms. Wallace seems able to overcome it, bringing a depth beyond her years to the role.

Dennis Clark makes his directorial debut at the Sugden Community Theatre with this production; he felt strong-



BOB KELLY / THE NAPLES PLAYERS

Jennifer Price as Ado Annie, Carol Fox as Aunt Eller, Jason Eugenides as Ali Hakim the peddler and Brigid Wallace as Laurey.

ly that "Oklahoma!" is a musical about young love, so he cast many teens and 20-somethings.

It's a bit disconcerting, though, to see such so many young performers; it feels like watching a high school performance or a KidzAct production. (That is not necessarily bad; I've attended many impressive KidzAct performances. Their "Thoroughly Modern Millie" of a few seasons ago still stands out in my mind.)

But some of these performers look as if they're not even old enough to shave, drive or vote. And that can be a bit jarring. At times it feels like watching a "Bugsy Malone" version of "Oklahoma!"

Jacob Hartman plays Will Parker, a non-too-bright guy who wants to marry Ado Annie (Jennifer Price), a girl who, unfortunately, likes kissing whomever she's with. She even admits she's "just a girl who cain't say no."

In the song "Kansas City," Will sings about all the sights he saw in the Big City, with its seven-story skyscrapers and "gas buggies," and concludes that "they've gone about as fur as they can go."

Will and Ado Annie seem ideally suited for each other; neither one is the brightest bulb.

Jud (Michael Millspaugh), a handyman on the farm, is nursing a dark sexual obsession with Laurey. Mr. Millspaugh plays him with great brutish menace. The fact that the actor is more than twice — maybe even three times —

her age, simply adds to the creepiness of his desire.

Mr. Millspaugh is chillingly convincing in his role. His duet with Curly, "Pore Jud is Daid," is a highlight. Curly tries to coax Jud into killing himself, saying that he'd discover how much people really liked him when they attended his funeral and said nice things about him.

Carol Fox, who plays Laurey's endearing Aunt Eller, turns out to be the anchor of the show. She's wise and cantankerous, but also a live wire. There's some extremely loud pistol shooting in this show, and Aunt Eller is one of the characters who's not afraid to pull a trigger.

Unfortunately, because the cast skews so young, she also comes across as a Wendy to a crew of Lost Boys. She provides much of the show's humor and is also its backbone and moral compass.

Jason Eugenides has a comical role as Ali Hakim, a Persian peddler who spins tales about his wares and also woos the girls. He's funny, but not in a slapstick way; he doesn't play it too broad. And Amy Whitlock is perfectly irritating as a know-it-all with a Woody Woodpecker-like laugh.

But it's a secondary character, Ado Annie's father, played by John Reidy, who provides much of the show's funniest moments. He's a crusty old man with a squint in his eyes and a shotgun, and just the way he barked "Shut up!" had the audience in stitches. The musical was much, much livelier whenever he



Carol Fox as Aunt Eller, Brigid Wallace as Laurey, Amy Whitlock as Gertie and Joe Zerbo as Curly.

was on stage.

Mike Santos' set design gives us a sunny Oklahoma, with spacious, light blue skies and bright, yellow wheat fields.

Dot Auchmoody's costumes are all denim and gingham, cowboy boots and hats.

And the sound balance, thanks for Bradley Van Houten, is perfect. You can hear the singers; the orchestra does not drown them out.

However, it would have been nice if some of the singers enunciated more clearly. And I would have loved a lower register when a group of girls in the ensemble sang; they were so high, they sounded more like The Chipmunks.

I know the Naples Players were criticized the last time they staged "Oklahoma!" because many in that cast (especially the can-can girls) were advanced in years. But it seems as though they've gone to the opposite extreme with this current production.

But this is a well-executed musical that wears its heart on its sleeve and is filled with warmth and goodwill.

And it's a golden opportunity to hear those wonderful songs that have never grown old. ■

in the know

'Oklahoma!'

- >> **When:** Through April 4
- >> **Where:** The Sugden Community Theatre
- >> **Cost:** \$40 general admission, \$10 for students 21 and younger
- >> **Info:** 263-7990 or naplesplayers.org
- >> **More:** Much of the run is sold out, and seats are limited through March.

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R	E	S	E	T	W	I	N	E	P	R	E	S	S	P	E	E	R	S



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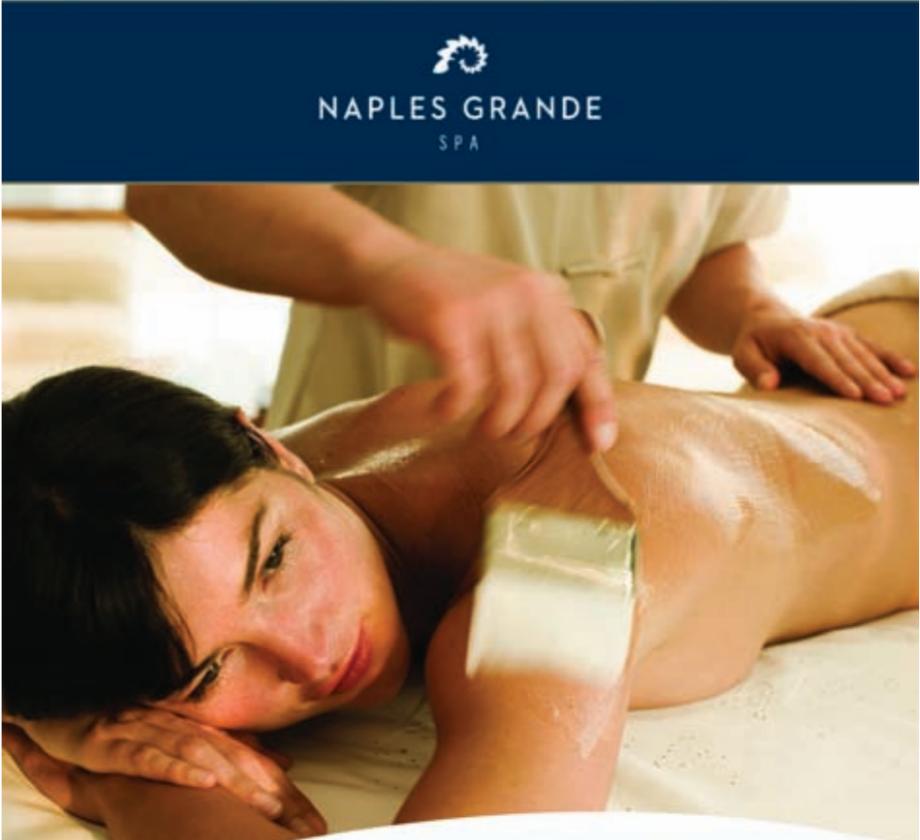
Cinderella (PG) 11:00A 1:30P 4:00P 6:45P 9:30P
Focus (R) 1:00P 4:15P 7:15P 10:00P
Second Best Exotic (PG) 1:15P 4:00P 7:00P 9:45P
Still Alice (PG13) 11:30A 2:15P 4:45P 7:00P 9:30P

THEATRE LISTINGS

American Sniper (R) 12:30P 3:45P 6:45P 9:45P
Chappie (R) 1:00P 4:00P 7:15P 10:00P
Cinderella (PG) 11:30A 2:00P 4:30P 7:15P 9:45P
Kingsman The Secret Service (R) 1:00P 4:00P 7:00P 9:45P
Mcfarland (PG) 12:30P 3:30P 6:45P 9:30P
Run All Night (R) 12:00P 2:30P 5:00P 7:30P 10:00P
Second Best Exotic (PG) 11:15A 2:00P 4:45P 7:30P 10:00P
Unfinished Business (R) 7:30P 10:00P
Whiplash (R) 1:30P 4:15P

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Insurgent (PG13) 8:00P



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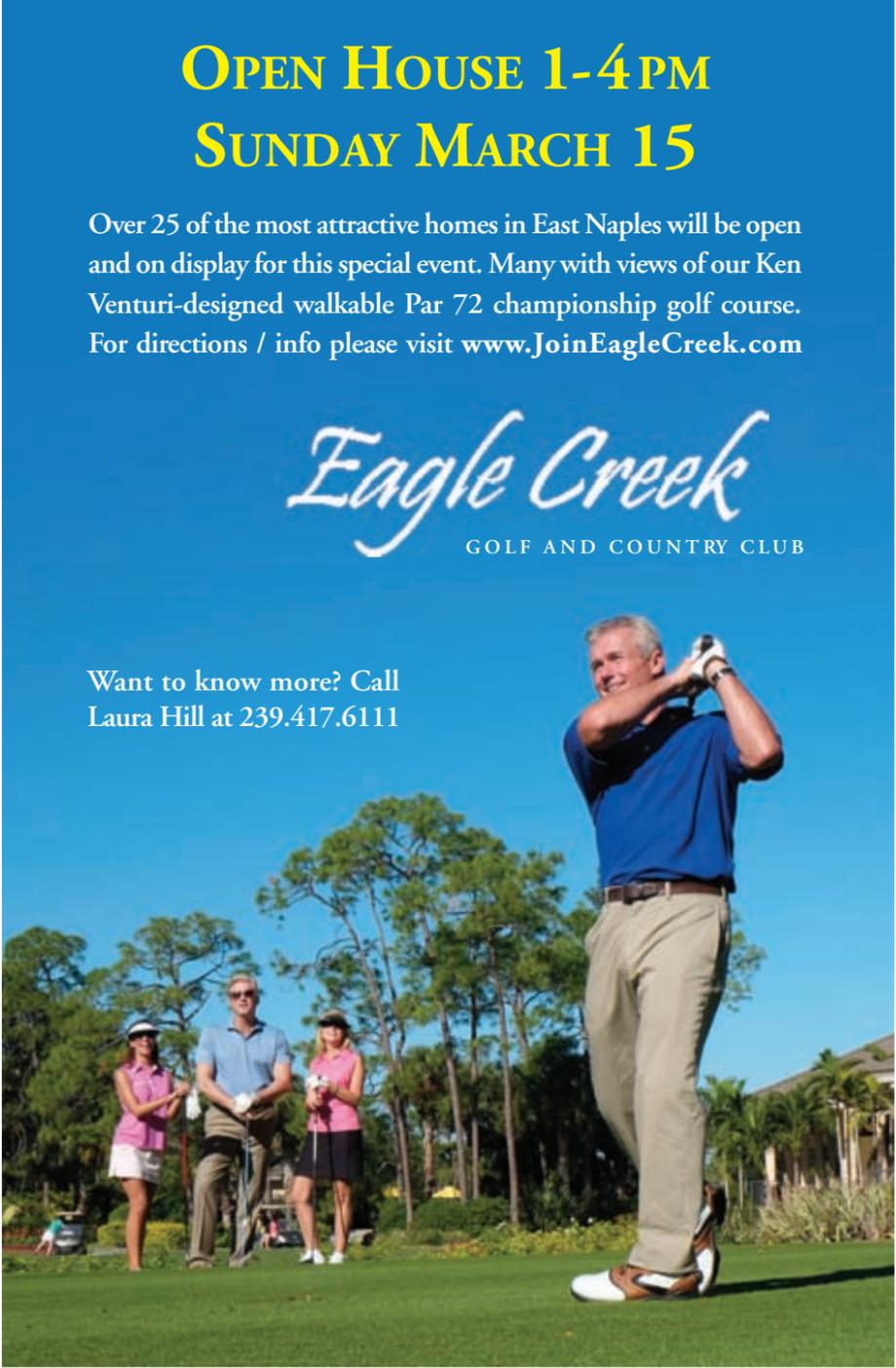
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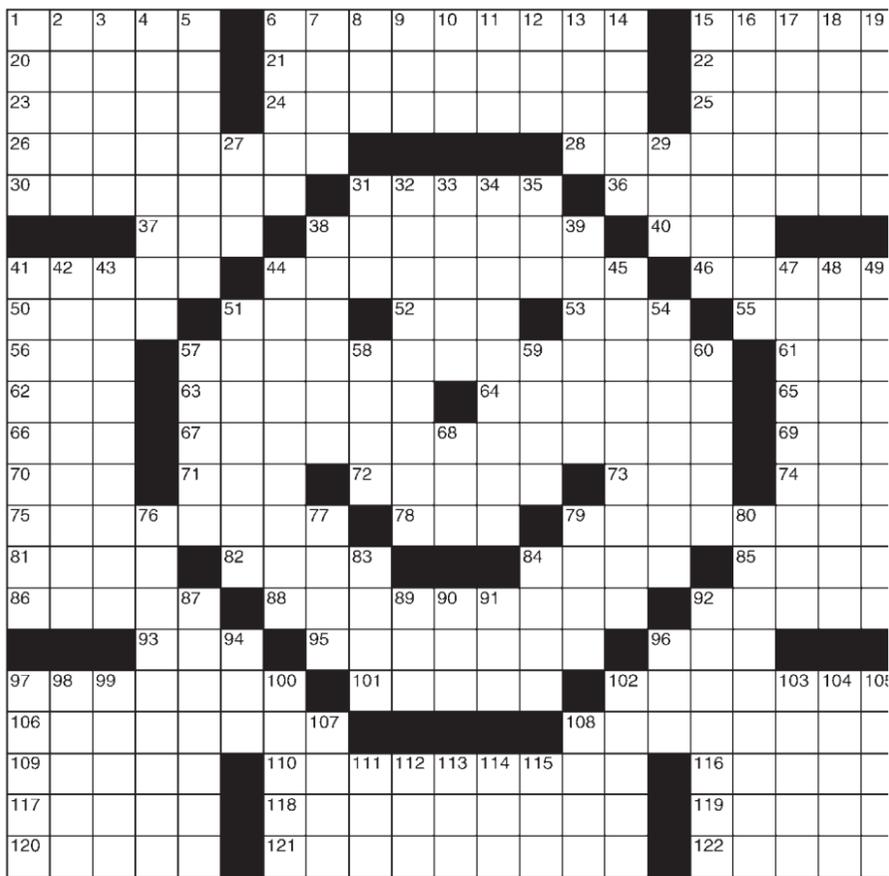
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PUZZLES

PICTURE OF JOY



- ACROSS**
- 1 Will of "Men in Black"
 - 6 Took back as one's own
 - 15 Online money
 - 20 Hidden store
 - 21 Very small blood vessel
 - 22 One of the Obama girls
 - 23 Al of "Today"
 - 24 Jokester's self-satisfied expression
 - 25 Base for a jazz chord
 - 26 Aids in local orientation
 - 28 Large black-and-tan terrier
 - 30 Loses
 - 31 Clean up, as a program
 - 36 Scholarly sorts
 - 37 True-crime writer Rule
 - 38 Fiery insects
 - 40 Onyx, e.g.
 - 41 — Beach (city near San Luis Obispo)
 - 44 Forgiveness of sins
 - 46 "The Greek" of film
 - 50 Voice range
 - 51 Just-released
 - 52 Lighter name
 - 53 Stooge with a bowl cut
 - 55 Biblical kingdom
 - 56 Eurasian deer
 - 57 2003 Julia Roberts film
 - 61 Blvds.
 - 62 Blvd.
 - 63 Like galaxies
 - 64 Engages completely
 - 65 Pro at first aid
 - 66 Sea, in Nice
 - 67 Show delight in one's achievement
 - 69 Kind of snake
 - 70 See 103-Down
 - 71 Fish that may be jellied
 - 72 Places for 11-Downs
 - 73 Previously named
 - 74 Osaka sash
 - 75 Pure chance
 - 78 Thus far, on a quarterly stmt.
 - 79 "I Got Rhythm" composer
 - 81 Cake froster
 - 82 Quite a few
 - 84 Lock lips
 - 85 — Decor (magazine)
 - 86 Scornful, negative sort
 - 88 Sports cars
 - 92 — on a true story
 - 93 Line of Canon cameras
 - 95 Created, as havoc
 - 96 Comic Abbott
 - 97 Spice from a crocus
 - 101 Johnson's successor
 - 102 Receivers' counterparts
 - 106 Like the U.S. flag, in terms of hues
 - 108 Bush pilot's runway
 - 109 U.N.'s Kofi
 - 110 Pleased look (as depicted by this puzzle's grid)
 - 116 Pacific island kingdom
 - 117 Washer cycle
 - 118 Too enthusiastic
 - 119 Pungent bulb
 - 120 Adjust, as a watch
 - 121 Gizmo that squeezes grapes
 - 122 British nobles
- DOWN**
- 1 "Skedaddle!"
 - 2 New Zealand native
 - 3 Clinton adviser Harold
 - 4 Mission to remember
 - 5 Spanish for "brother"
 - 6 Coarse files
 - 7 Deity of strife
 - 8 Pt. of NATO
 - 9 Tierra — Fuego
 - 10 Suffix with transit
 - 11 Hog
 - 12 Craggy hill
 - 13 Director Kazan
 - 14 Leary of "Rescue Me"
 - 15 Emilio of the Brat Pack
 - 16 Spice of the ginger family
 - 17 Filipino, e.g.
 - 18 Will, biblically
 - 19 Styx locale
 - 27 Writer Rand
 - 29 Inferior paper
 - 31 JFK or FDR's party
 - 32 Food quality
 - 33 Foundation
 - 34 Without injury
 - 35 VW model
 - 38 Heat up again
 - 39 Actress Elke
 - 41 Lifesaver at an accident scene
 - 42 Sitcom featuring the Ricardos
 - 43 Helm holders
 - 44 Avis offering
 - 45 Clamorous quality
 - 47 Games played on January 1
 - 48 Robin's ride
 - 49 Refrained from voting
 - 51 Tiny biting fly
 - 54 Evasive types
 - 57 Silents star Normand
 - 58 Statutes
 - 59 Small drinks
 - 60 Some swords
 - 68 — for tat
 - 76 Attaché
 - 77 Be aware of
 - 79 Encircle with a belt
 - 80 Slab marking a grave
 - 83 Spun thread
 - 84 Sharp-witted
 - 87 Small crown
 - 89 Agnus — (lamb figure)
 - 90 Kenny G's specialty
 - 91 Ref's ring decision
 - 92 Public pickup point
 - 94 Fa-la linkup
 - 96 Liquor server
 - 97 Ringo of rock
 - 98 Palmer of the links
 - 99 Swedes' neighbors
 - 100 Not at all, in the sticks
 - 102 Jetties
 - 103 With 70-Across, 2012 British Open winner
 - 104 Strictness
 - 105 Runs across
 - 107 Sitar star Shankar
 - 108 Experts
 - 111 Place for an 11-Down
 - 112 Start to fix?
 - 113 "Indeedy"
 - 114 Not near
 - 115 Become old

SEE ANSWERS, C11

HOROSCOPES

■ **PISCES** (February 19 to March 20) Career matters are strong this week. You might want to enter a training program to enhance your skills. Also, consider getting professional help in preparing a brilliant resume.

■ **ARIES** (March 21 to April 19) A pesky health problem should clear up soon. Meanwhile, travel -- both for personal as well as for business reasons -- is strong in the Aries aspect this week, and well into the next.

■ **TAURUS** (April 20 to May 20) Look for Bovines to be on the move this week, whether it's traveling for fun or for business. Other "moves" include workplace adjustments and, for some, relationship changes.

■ **GEMINI** (May 21 to June 20) Geminis who have just gone through a hectic period involving job and/or family matters might want to take some well-earned time out to relax and restore those drained energy levels.

■ **CANCER** (June 21 to July 22) A romantic situation seems to have stalled, just when the Moon Child was expecting it to go forward. Could that be a bad case of miscommunication going on. Talk it over openly and honestly.

■ **LEO** (July 23 to August 22) Showing a genuine interest in something that's important to a friend, family member or colleague could open a communication line that had been pretty much shut down for a while.

■ **VIRGO** (August 23 to September 22) Making a potentially life-changing deci-

sion takes as much knowledge as you can gather, plus determination and patience. Take your time working it out. Don't let anyone rush you.

■ **LIBRA** (September 23 to October 22) You should be back on schedule and heading in the right direction after clearing up a misunderstanding. But there could still be some setbacks. If so, correct them immediately.

■ **SCORPIO** (October 23 to November 21) A business matter keeps you pretty busy, but try to squeeze in time to be with family as well as close friends. You need the good vibrations you get from people who care for you.

■ **SAGITTARIUS** (November 22 to December 21) Investing in an attractive prospect (business or personal) with little or no information can be risky. Avoid future problems by getting all the facts before you act.

■ **CAPRICORN** (December 22 to January 19) Someone close to you might have an unexpected reaction to a decision you feel you're prepared to make. Listen to his or her point of view. It could prove to be surprisingly helpful.

■ **AQUARIUS** (January 20 to February 18) Don't give up yet. That once warm, personal relationship that seems to be cooling off fast could recover with some tender, loving care, and who better than you to provide it?

■ **BORN THIS WEEK:** You have a way of respecting the feelings of others, which is one reason people feel comfortable having you in their lives. ■

By Linda Thistle

3				4			9
	6			8		2	
		8	1		5		3
	2			3			7
		5			1	3	
4			7				1 8
1					7	6	
6		3	9				5
	8			5			9

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Puzzle Difficulty this week:



Place a number in the empty boxes in such a way that each row across, each column down and each small 9-box square contains all of the numbers from one to nine.

★ Moderate ★★ Challenging
★★★ Expert

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CONTRACT BRIDGE

The right view to take

BY STEVE BECKER

A declarer should try to avoid relying on a method of play that depends essentially on luck when there is another method of play that either reduces or eliminates the luck factor.

Assume you're in five diamonds and West leads the ace and another spade, which you ruff. Offhand it might seem that you should draw trumps and play the ace and another club. If the clubs are divided 2-2, you make the contract; if they're divided 3-1, you go down one.

But this would be the wrong approach. If you study the matter more closely, it becomes clear that you can make the contract in several cases where the clubs are divided 3-1, provided you take the necessary steps to cater to a 3-1 as well as a 2-2 division.

The proper line of play is to draw trumps, cash the A-K of hearts and ruff a heart. Then, instead of playing the ace and another club, you lead a low club from your hand.

Observe the effect of this play in the actual deal. When East wins the trick with the queen, he is forced to return a spade or a heart, allowing you to ruff in your hand and discard a club from dummy, making the contract. The outcome would be the same if East had

South dealer.

Both sides vulnerable.

NORTH

♠ 7 4
♥ A K 9
♦ 8 6 5 4 3
♣ 10 8 6

WEST

♠ A J 10 9 3
♥ Q 8 6
♦ 7 2
♣ K J 4

EAST

♠ K Q 8 5 2
♥ J 7 5 4 3 2
♦ 9
♣ Q

SOUTH

♠ 6
♥ 10
♦ A K Q J 10
♣ A 9 7 5 3 2

The bidding:

South	West	North	East
1♦	1♠	2♦	4♠
5♣	Pass	5♦	

Opening lead — ace of spades.

the singleton king or jack.

Note that in the cases where West held the KQx or KJx, putting up the king on your low club lead would simply force West rather than East to make a losing return. ■



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FILM CAPSULES

Run All Night ★★★

(Liam Neeson, Joel Kinnaman, Ed Harris) Mob boss Sean (Mr. Harris) and his hit man Jimmy (Mr. Neeson) are old friends, but all that changes when Jimmy is forced to kill Sean's son (Boyd Holbrook). It's a tense drama with solid action and performances. Rated R.

Vaughn ("X-Men: First Class") makes the story come vibrantly alive with dynamic action and visual effects. Rated R.

Jupiter Ascending ★★

(Channing Tatum, Mila Kunis, Eddie Redmayne) A housekeeper (Ms. Kunis) learns she owns the Earth but needs the help of a half-man/half wolf (Mr. Tatum) to keep it safe from an intergalactic baddie (Mr. Redmayne). Some of the action and effects are impressive, but the story has too much surplus for its own good. Rated PG-13.

The Second Best Exotic Marigold Hotel ★★1/2

(Dev Patel, Maggie Smith, Judi Dench) With his marriage looming, Sonny (Mr. Patel) tries to open a second hotel while his current guests get into trouble of their own. It's a noble sequel with its heart in the right place, but it's nothing special. Rated PG.

Project Almanac ★★

(Jonny Weston, Sofia Black-D'Elia, Sam Lerner) Teenagers find plans for a time machine, build it and travel back in time to have some fun. But there are consequences. It's all preposterous, and the most egregious error of all is that it dares to take itself seriously in the last half hour. Rated PG-13.

Focus ★★

(Will Smith, Margot Robbie, Gerald McRaney) Con artist Nicky (Mr. Smith) takes an aspiring grifter (Ms. Robbie) under his wing and is surprised he falls for her (even though she's ridiculously hot). It's fun for a while, but you never buy the love story and the plot is disjointed. In other words, it lacks focus. Rated R.

Still Alice ★★1/2

(Julianne Moore, Alec Baldwin, Kristen Stewart) A 50-year-old linguistics professor (Ms. Moore) finds her life radically changed after she's diagnosed with early-onset Alzheimer's disease. It's a heartbreaking story, made more palpable by a great performance from Ms. Moore and solid supporting turns from Mr. Baldwin, Ms. Stewart and Kate Bosworth. Rated PG-13. ■

Kingsman: The Secret Service ★★1/2

(Colin Firth, Mark Strong, Taron Egerton) A mentor (Mr. Firth) and his protégée (Mr. Egerton) from a secret intelligence agency try to stop an Internet billionaire from ruining the world. Director/co-writer Matthew

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★ ★ 1/2

Is it worth \$10? Yes

Disney's latest iteration of "Cinderella" is a live-action, non-musical interpretation of the classic fairy tale that sorely needs a little edge.

Here's the biggest problem: Cinderella is boring. She's a victim, a bystander, an innocent waif uninterested in evolving past naiveté. Everything happens to her; she's never a "doer" who makes her own success. There's nothing compelling about her.

If you're going to use this material for a remake, why not go the way of Angelina Jolie's "Maleficent" and focus on the villain rather than the heroine? I'd rather watch Cate Blanchett chew scenery as the Evil Stepmother than endure spineless Cinderella's woe-is-me pouty frown for two hours.

This is not to say director Kenneth Branagh's film is a total misfire — it works in all the ways it attempts to succeed, lame and PC and PG as it is.

You know the story: Ingenue Cinderella's (Lily James) mother (Hayley Atwell) dies, crushing her idyllic existence. Cinderella's father (Ben Chaplin) later marries Lady Tremaine (Ms. Blanchett), who brings her awful daughters Anastasia (Holliday Grainger) and Drizella (Sophie McShera) to live with Cinderella and her father. When Cinderella's father dies, her stepfamily treats her abysmally.

One day while riding her noble steed, Cinderella meets a Prince (Richard Madden), and they are mutually smitten. The King (Derek Jacobi), Grand Duke (Stellan Skarsgard) and Captain (Nonso Anozie) expect the Prince to marry for political reasons, so a deal is struck: Invite every maiden in the province to a grand ball, and the Prince will choose his princess then. With the help of a Fairy Godmother (Helena Bonham Carter), Cinderella magically makes it to the ball and dances with the

Prince. It's beautiful. It could only happen in a fairy tale.

Appropriately, the film has visual appeal to spare.

Oscar winners Sandy Powell and Dante Ferretti render a candy-colored feast for the eyes with the costumes and production design, respectively. The visual effects are fine, but not particularly dynamic outside of the Fairy Godmother's shenanigans. This is in part because some of the effects shots don't register to us as visual effects. If the goal of visual effects is to accentuate the story without becoming the story, these succeed admirably.

As sugar coated and amiable as it all is, logical questions abound. 1) The

Fairy Godmother randomly appears inside Cinderella's house. Where I live, you call the cops as soon as you spot a vagabond on your porch. 2) Why don't the glass slippers disappear along with everything else after midnight? It's the same magic from the same Fairy Godmother, after all. 3) Why doesn't anyone recognize Cinderella in public after the ball? She danced with the Prince in front of the entire province, but everyone puts Lois Lane blinders on when she's right in front of them.

To be fair, logic has never had a place in fairy tales. That's why you also have to blindly accept the love-at-first-sight romance between Cinderella and the Prince. The only real downside to this fake infatuation is that it gives impressionable youngsters the idea that one day they'll meet their true love and instantly fall in love — which is about as likely as a Disney princess wanting to start a career so she can be a truly modern woman.

Logic, reason, rational thinking and perspective aside, this "Cinderella" is effectively sweet and should be a box office winner for the Mouse House. It provides the escape we want with a story we know and cherish, and it does the tale justice at a time when many remakes fall flat. ■



in the know

>> **Richard Madden and Nonso Anozie** both starred on HBO's "Game of Thrones." Mr. Madden played Robb Stark, and Mr. Anozie played Xaro Daxos. Spoiler: Both met an unpleasant end, with Stark brutally murdered and Daxos locked in a vault by Daenerys.



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A psychological thriller with a valiant victim who escaped death

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■ **“Cold Cold Heart” by Tami Hoag. Dutton. 390 pages. Hardcover, \$27.95.**

Abducted, beaten and raped, Dana Nolan is the ninth victim of a serial killer known as Doc Holiday. By strength of wit and will, however, Dana managed to murder the man whose intention was to have his ninth victim die like all the other eight.

We meet Dana in the Minneapolis hospital where she has spent much time already trying to recuperate from the physical and psychological trauma. Indeed, she almost perished, and her progress is excruciatingly slow.

Her face is a fright mask and her body wears a number 9 inscribed by her torturer. She has had serious wounds attended to, and more operations lie in her future.

Brain damage being among her injuries, Dana is far from a smoothly functioning human being. Her memory is

greatly impaired, thus her identity must be rebuilt.

One of the great strengths of Tami Hoag's book is her representation of Dana's initial condition and then her desperate fight to put herself back together.

Once Dana returns to her mother and stepfather's care in Indiana, her recovery is compromised by other people's expectations and judgments. She needs rest, quiet, time with herself and an effective course of therapy. Her protective mother's instinctive hovering, suggesting and reminding is overwhelming rather than nourishing. Her selfish stepfather cannot help but signal that he finds the freaky Dana a burden that his political campaign can't tolerate.

Dana needs to write herself a set of directions to find her way around the house in which she was raised. Also, her censorship mechanisms are impaired. She will blurt out embarrassing thoughts without having consciously formed them.

What's the mystery? From one perspective, it is whether and how Dana will recover and what recovery will mean. It's clear early on that the post-trauma Dana will never be the same person as the accomplished, sunny television reporter she had become.

The primary plot mystery, however, involves relationships among a quartet of high school students going back almost a decade: Dana, her sports hero



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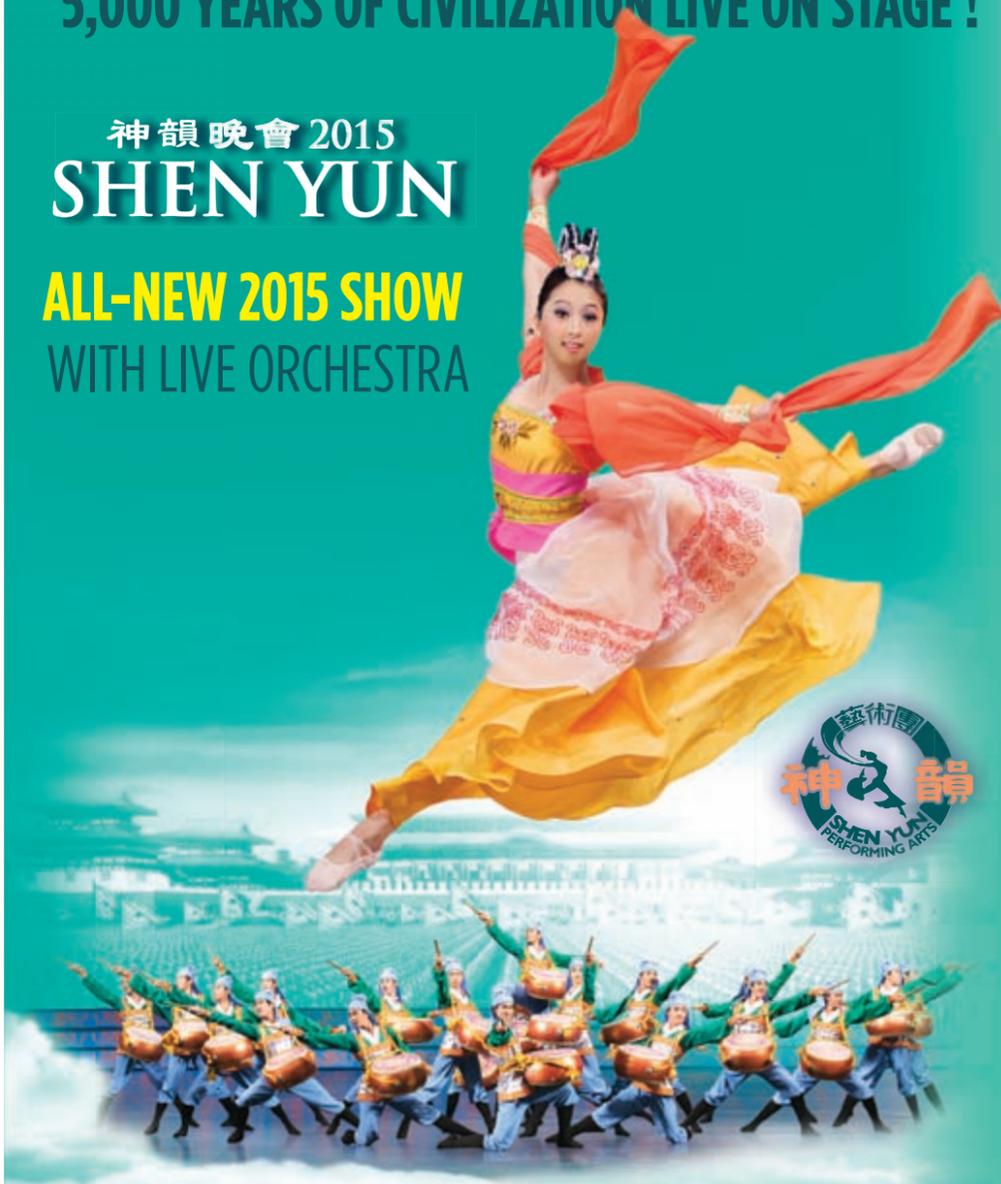
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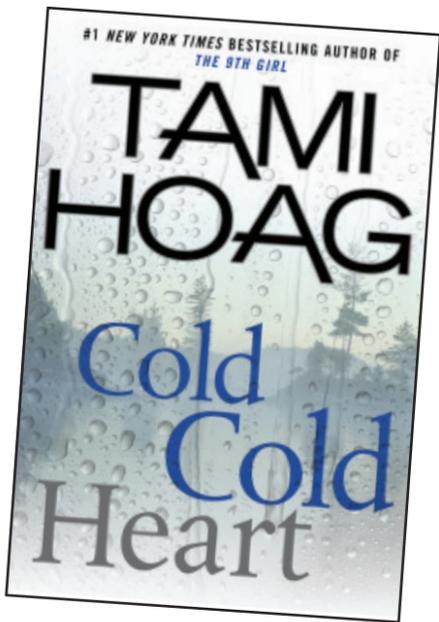
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of cancer, is a nasty wreck whose questions and demands force Dana to fight for those memories she has not yet be able to retrieve.

Brooding, reclusive John, who saw the horrors of Iraq and Afghanistan and is now out of work and suffering from a life of ridicule as well as combat injuries, reveals to Dana surprising information about his relationship with Casey.

Dana's initiative brings to life the near-death investigation of Casey's disappearance. Along the way, Dana discovers much about the friends of her youth that she had not perceived as a naïve teenager. Another local rape victim investigation also feeds interest in the nearly dormant case.

The action accelerates into a storm of threat and violence. Once again, nosy Dana seems doomed. We learn that Casey is dead and her killer is finally unmasked.

However, for all the excitement and suspense connected to the outcome of the Casey search, it is still the complex, subtly shaded portrait of Dana and her heroic struggle to rebuild her damaged psyche that keeps the reader engaged. Readers will applaud the author's empathy, understanding and mastery of her craft.

Ms. Hoag leads a double life in Palm Beach County, where she is also known as a top competitive equestrian in the Olympic discipline of dressage. ■

— Phil Jason, Ph.D., United States Naval Academy professor emeritus of English, is a poet, critic and freelance writer with 20 books to his credit, including several studies of war literature and a creative writing text.

boyfriend Tim Carver, her best friend Casey, and Casey's boyfriend John. The four prepared to go their separate ways after graduation, but Casey soon vanished without a trace. Casey and Dana had a bit of a spat before Casey's disappearance, though Dana is hard-pressed, unable or unwilling to remember it.

What happened to Casey? Is she alive? Had she been another Doc Holiday victim or the prey of a similar predator?

Something within Dana needs to get to the bottom of this mystery. In this pursuit, she quickly finds herself reconnected with Tim, who is now a deputy sheriff in town. Upon high school graduation, he'd gone off to be a cadet at West Point; it's not clear why things didn't work out.

Dana also contacts the retired officer who was once in charge of tracking Casey down. This man, in the late stages

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"When injustice becomes law, resistance becomes duty." -Thomas Jefferson

Friday, March 20, 7:30pm

At NJC Shabbat services, Dr. Bartrop will speak about Resistance and Rescuers during World War II, highlighting the efforts of a young Frenchwoman, who lost her life trying to save Jewish children.

Services are held at the Unitarian Universalist Congregation at 6340 Napa Woods Way in Naples.

Saturday, March 21, 10:00am - 3:00pm

Dr. Bartrop continues with lectures on resistance and rescuers; Righteous Gentiles, Audacious Jews and Conflicted Nazis with time for audience discussion and lunch. This session will be held in the Parish Hall of St. Agnes Catholic Church at 7775 Vanderbilt Beach Road in Naples. A kosher box lunch (falafel or tuna wrap) will be available if ordered in advance. Cash or a check made payable to NJC for \$8 will be collected at the event.

To RSVP for either or both events,
email njcactivities@gmail.com or call 239.431.3858.
Please provide your name, number of attendees,
contact information and choice of lunch.

KOVEL: ANTIQUES

Don't mistake 'Galli' for 'Nancy' when it comes to glass work

BY TERRY KOVEL AND KIM KOVEL

Daum, Lalique, Majorelle, Delatte, A. Walter, and Schneider are some of the famous glass makers working in Nancy, France, in the late 19th and 20th centuries. A few still are creating quality glass vases and sculptures. Many of the makers used their names and the word "Nancy" in their marks. Daum and Majorelle worked together to make an early 20th-century type of vase that is easy to recognize and known as "caged." Louis Majorelle was a famous furniture designer and decorator. He made many types of metal railings, hardware and exterior trim. He made decorative iron frames that were used by Daum. Mottled glass was blown into the empty spaces in the frame so that the glass was slightly raised between the metal parts. The finished piece looked like the glass was trapped in a cage. A purple and pink Art Deco caged vase was auctioned in November 2014 by James Julia for \$1,244. It was signed "Majorelle Daum Nancy" with the Cross of Lorraine. Look for names with the word Nancy on Art Nouveau and Art Deco glass, especially on large vases. But beware — there have been many fakes and copies made since the 1960s. Some even say "Galli" hoping you will misread the mark.



This caged glass and iron vase is 9 3/4 inches high and is clearly marked by Majorelle and Daum. It sold for \$1,244.

Q: I bought a home with a large complete liquid 1920s soda fountain, dis-

persers, stools and the rest. I'm looking to remove it and sell it, but I'm having trouble finding what a complete setup with seven seats is worth. It's made by Liquid.

A: Soda fountains were in almost every corner drugstore from the early 1900s to the late 1950s, but it's unusual to find one in a home. Soda fountains are sold at auctions, usually sales of advertising. You can contact an auction house. If it is an original old soda

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fountain, they will sell it for you and even arrange to get it to their auction site. Your Liquid fountain was made by Liquid Carbonics Manufacturing Company in Chicago, Illinois. The company made liquefied carbon dioxide. It test marketed its first soda fountain in 1903 and sold its first "iceless" soda fountain in 1906. The company name became Liquid Carbonic Corporation in 1926, so your fountain was made between 1906 and 1926. The company merged with General Dynamics in 1958.

Q: I have a blue glass mug with a picture of Shirley Temple on it. Her signature is underneath her picture. The mug is 4 inches high. How much is this worth?

A: Shirley Temple (1928-2014) was a movie star most famous for her roles as a child star. She made her first movie in 1932. Your mug is part of a breakfast set that included a cobalt blue glass bowl, mug and pitcher. They were made by Hazel Atlas Glass Co. and U.S. Glass Co. from 1934 to 1942 and were given away as Wheaties and Bisquick premiums. Some pieces were decorated with the picture of a very young Shirley, others used a picture of Shirley in her 1936 Captain January costume. Millions of the dishes were made. The mug sells for about \$10.

Q: I have inherited a Rishell phonograph that was originally purchased between the late 1920s and early 1930s. It's in great condition and still works. I have a few records that work on the machine, too. Does it have any value?

A: Your phonograph was made by Rishell Phonograph Co. of Williamsport, Pa. Rishell was in business from about 1916 until at least 1924, but it is not a well-known brand even among collec-

tors. We have only seen floor models by Rishell. A Rishell floor model in working order could sell for \$200 to \$300.

Q: I have a button collection given to me by my husband's grandmother. Some are brass, copper, glass and ceramic. I must have about 800 to 1,000 buttons and no two are the same. These are very old buttons and in excellent condition. Where can I sell them?

A: Button-collecting has been popular since the 19th century. People used to snip the buttons off old clothes and save them for future use, but somewhere along the way button collecting turned into a hobby. The National Button Society was founded in 1938. You can find local button clubs, shows, and contacts on the society's website, www.nationalbuttonociety.org. The easiest way to sell a large collection might be to go to a button show and talk to the dealers. Old buttons can be worth 5 cents or \$500 each. It takes an expert to determine the price. Mixed bottles of buttons often sell at flea markets for \$10-\$25.

Tip: Don't wrap jewelry in a tissue. You may accidentally throw it away. My aunt once threw a tissue-wrapped diamond ring out the car window. ■

— Terry Kovel and Kim Kovel answer questions sent to the column. By sending a letter with a question, you give full permission for use in the column or any other Kovel forum. Names, addresses or email addresses will not be published. We cannot guarantee the return of photographs. The amount of mail makes personal answers or appraisals impossible. Write to Kovels, (Florida Weekly), King Features Syndicate, 300 W. 57th St., New York, NY 10019.

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Learn about travel adventures
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The Renaissance Academy of FGCU invites those with wanderlust to learn about its upcoming excursions to Eastern Europe, Iceland and Morocco at an open house from 10-11:30 a.m. Friday, March 13, and from 1:30-3 p.m. Tuesday, April 7, at the FGCU Naples Center, 1010 Fifth Ave. S.

For reservations or more information, call 425-3270 or email renaissance@fgcu.edu.

Here are the trips:

■ **Discovering Eastern Europe**

July 28-Aug. 13 - Only 24 travelers will experience this leisurely yet comprehensive overview of five distinctly different nations: Poland, Hungary, Austria, Slovakia and the Czech Republic. A three-day extension in Prague is also available.

■ **Exploring Iceland**

Sept. 5-15 - Discover the astonishing natural history and rich cultural heritage of vast, unspoiled Iceland. This trip includes a visit to Dettifoss ("Iceland's Niagra") and a bird-watching cruise to Puffin Island and two nights in the capital city of Reykjavik.

■ **Moroccan Discovery**

Sept. 12-25 - Travel from the imperial cities of Rabat, Meknes, Fez and Marrakech to the High Atlas and vast Sahara. View the ancient Roman ruins at Volubilis and sip tea with a local family in their cave dwelling in a Berber village. Experience sunset over the Sahara and ride a camel over the desert dunes before the Renaissance Academy adventure ends in the cosmopolitan city of Casablanca. ■

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STARS

From page 1

of Music, he also attended the Curtis Institute of Music in Philadelphia on a full scholarship in 2013. His orchestral debut was his performance of Beethoven's Piano Concerto No. 3 with the Tampa Bay Symphony.

Opera Naples presents members of its student apprentice program in a concert featuring both solo and ensemble presentations of classical and theatrical repertoires. Performers range in age from 7-18. The program gives students training

and performance opportunities as soloists and choristers. Robin Frank, educational outreach director for Opera Naples, will accompany on piano.

The CAPA "Rising Stars" concert series continues Friday, April 10, with the Florida SouthWestern State College Jazz Ensemble and Seacrest Country Day School Chorus and Friday, May 1, with Etudes de Ballet and Naples Music Club Turiel Award winners. The series is sponsored by The Martin Foundation, Jay and Toshiko Tompkins, Classical South Florida, Florida SouthWestern State College and the Steinway Piano Society.

Tickets are \$25 for adults, \$20 for students and can be ordered by calling 775-2800 or online at CAPACenter.org. ■

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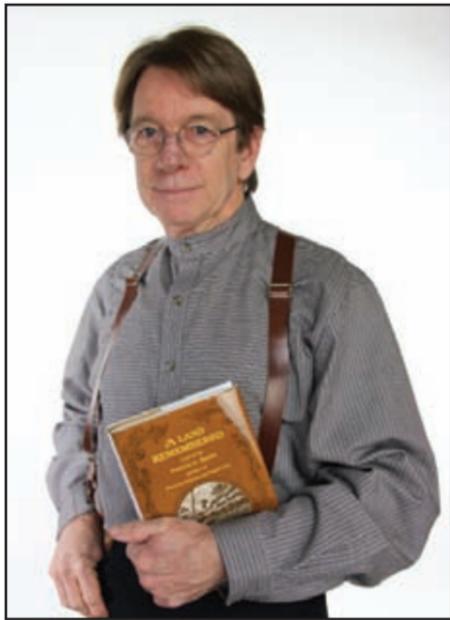
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Rick Smith holding his father's book.

An evening to remember for Bonita gardens

Rick Smith, son of "A Land Remembered" author Patrick Smith, will discuss his late father's award-winning novel about Florida history from 7-9 p.m. Monday, March 16, at the Bonita Bay Club in Bonita Springs. The evening is a fundraiser for the nonprofit organization working to purchase and preserve the Everglades Wonder Gardens.

"A Land Remembered" encompasses three generations of Floridians from 1858 to 1968 and features a memorable cast of crusty, indomitable Crackers battling wild animals, rustlers, Confederate deserters, mosquitoes, starvation, hurricanes and freezes to carve a kingdom out of a swamp. Originally published in 1984, it won the Florida Historical Society Tebeau Prize as the Most Outstanding Florida Historical Novel and earned the author one of his three nominations for the Pulitzer Prize.

A native of Mendenhall, Miss., Patrick Smith moved to Florida in 1966. He was inducted into the Florida Artists Hall of Fame in 1999 and in 2002 received the Florida Historical Society's Fay Schweim Award as the Greatest Living Floridian. He died in 2014.

Rick Smith, a California-based media specialist, spends several months in Florida each year to keep his father's memory alive.

Tickets to the benefit are \$25 in advance, \$30 at the door and \$50 for a patron ticket that includes a copy of the book signed by Rick Smith. Books will be available for sale and signing. Dessert and coffee will be provided. Seating is limited.

Checks made payable to Bonita Wonder Gardens should be sent to Bonita Wonder Gardens, P.O. Box 822, Bonita Springs, FL 34133. For more information, call 398-9999. ■

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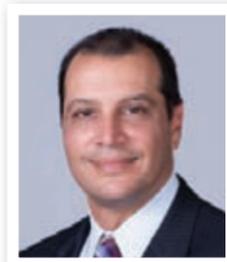
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ALUMNI NEWS

Shula's Steak House Naples Presents BANFI WINE DINNER Wednesday, March 18th at 6 pm

Guest Speaker
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Jumbo Lump Crab Cake
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SECOND COURSE
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■ The **Macomb Community College Foundation** is hosting two events to give retirees, alumni and friends in Florida an update about things happening in southeast Michigan, news about the college and a chance to network. An evening reception with Macomb Community College President Jim Jacobs starts at 5:30 p.m. Friday, March 13, at the Naples Bay Resort Yacht Club. A breakfast with the president will begin at 8:30 a.m. Saturday, March 14, also at Naples Bay Resort. For reservations or more information, call (586) 445-7302 or email foundation@macomb.edu.

■ **UMass Amherst** alumni in Southwest Florida are encouraged to don their emerald green outfits and join fellow alumni marching in the Naples St. Patrick's Day Parade (or ride the UMass trolley) on Saturday morning, March 14. The group is also planning an outing to the Boston Red Sox spring training game Wednesday, March 18, at JetBlue Park in Fort Myers. For more information, visit umassalumni.com/florida2015.

■ The **Alpha Chi Omega AXO** alumni chapter of Southwest Florida holds its March luncheon and Hera Day 2015 celebration starting at 11:30 a.m. Saturday, March 14, at Worthington Golf & Country Club in Bonita Springs. All alumnae of Alpha Chi Omega chapters across the country are welcome. For reservations or more information, call 594-9401 or

email deltapidelta.axo@gmail.com.

■ **Kappa Kappa Gamma** alumnae invite all members and their guests to Rookery Bay ornithologist Steve Mutart as guest speaker for the lunch meeting beginning at 11:30 a.m. Saturday, March 14, at the Naples Beach Hotel and Golf Club. Cost is \$25. Call 403-3012 for reservations.

■ The **Indiana Alumni Association of Southwest Florida** continues its 2015 brunch series at noon Sunday, March 15, at Stonebridge Country Club. Guest speaker will be Gene Temple, dean of the IU Lilly Family School of Philanthropy. For more information, email association president Dwight Tigges at tigges-db@gmail.com.

■ The **Greater Naples Alumnae Panhellenic** welcomes a representative from Grace Place for Children & Families as guest speaker at its lunch meeting Saturday, March 21, at T-Michaels (formerly Cloyd's) in Venetian Village. Doors open at 11:30 a.m. Guests are asked to bring donations of non-perishable food items. For reservations, call Lynda Ewen at 498-4769 or email lrewen1@gmail.com.

■ The **2015 Ivy Fest**, a picnic for all alumni of the Ivy League and Seven Sisters colleges, takes place from 5:30-8 p.m. Sunday, April 19, at a club in Naples. Spouses, partners, children and guests are welcome.

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3/13 Art Connects Lecture: *Women Artists - A Brief and Neglected History*

3/13 Preview Reception for National Art Encounter 2015 and Members' Gallery: *Order Disorder*

3/21 Art in the Park

3/21-3/22 Downtown Naples Festival of the Arts

3/26 Art Connects Lecture: *Florida Self Taught Renegade Artists with Gary Monroe*

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ALUMNI NEWS

Watch for an invitation from your alumni club, or call 394-2226 for more information.

■ The **Greater Naples Delta Gamma** alumni chapter welcomes all Delta Gammas in Naples, Bonita Springs, Marco Island, Estero, Fort Myers and Sanibel-Captiva. For more information, call 992-2119 or email naplesdeltagamma@gmail.com.

■ The Naples area chapter of **Gamma Phi Beta** alumnae meets regularly for lunch and a program at a variety of venues in Collier and Lee

counties. All Gamma Phi Betas who are living in or visiting Southwest Florida are welcome. For more information, call 594-8420.

■ **Alpha Delta Pi** alumnae are invited to join the ADPi alumnae chapter of Naples, Bonita Springs and Marco Island for monthly luncheons and occasional evening events held at various area locations. For more information, call 404-3294 or email swfladpialum@gmail.com. ■

— Email alumni news to cpierce@floridaweekly.com.

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CELEBRITY EXTRA

Piven's latest show a mega-worldwide hit

BY CINDY ELAVSKY

Q: Can you tell me when "Mr. Selfridge" will return to PBS. I absolutely love that show!

— Tina Y., via email

A: The wonderfully entrancing period drama, which is based on the life of real-life entrepreneur Harold Selfridge, returns for its third season of eight parts beginning at 9 p.m. Sunday, March 29. I spoke with Harry himself, series star Jeremy Piven (who also stars in the big-screen version of "Entourage" this summer), about the new season, and he is thrilled for fans to see what the show has in store for them.

"The show itself is continuing to evolve. In the third season, the stakes are raised; there are all these incredible turning-point moments. It just completely takes you by surprise. That's the way to do it, obviously. And to tell his life was so fascinating. It was beautiful and inspiring and tragic, and all these things. It's been a feast and just a gift to do this.

"It's also a fascinating journey in terms of how it's coming to people's attention here in the states because we're on PBS, and it's a very select audience. Overseas, ITV (which airs 'Mr Selfridge' a few months earlier



PIVEN

than in the U.S.) is the equivalent of one of our major networks or HBO. They have a lot of ad dollars, and it's a monster hit. It's been sold to 165 countries. That's more than 'Entourage,' 'Downton Abbey' — it's just staggering. And here we are in my own backyard, and it's still kind of catching on.

"In a way I think it's perfect because we're going into season three, and the way people watch shows is they binge-watch. So you can binge-watch the first two seasons and then start on season three, which I think is the perfect way to see it."

Q: Can you tell me what Mireille Enos has been doing since "The Killing" ended?

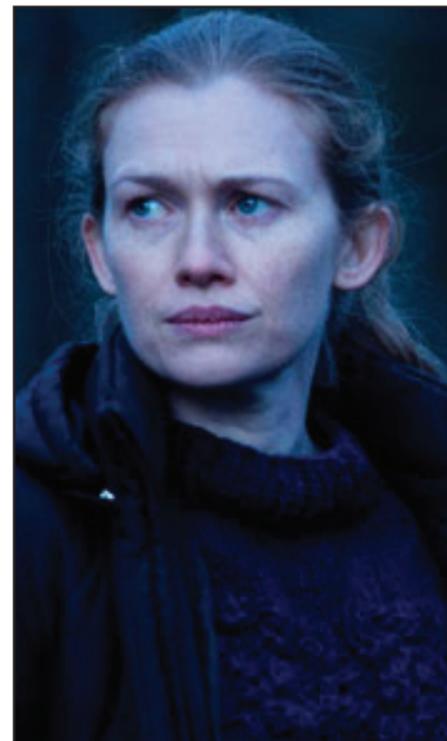
— Kyle F., via email

A: If Mireille isn't already a household name — although she is in my house — she soon will be, because the red-haired beauty landed the lead role in Shonda Rimes' latest drama pilot called "The Catch." The thriller is based on the novel by Kate Atkinson, which is about a woman who is about to get married ... and about to get conned. However, because Shonda's leading ladies tend to be strong women who can take care of themselves, thank you very much, our fearless heroine surely will turn the tables on her slippery fiance.

Q: Do you have any info on the new "American Horror Story" season?

— Gennie F., Madison, Wisconsin

A: The latest iteration of the too-



CAROLE SEGAL/AMC

Mireille Enos as Sarah Linden on "The Killing."

frightening-for-me dramatic thriller is going to be called "American Horror Story: Hotel," and it will feature Lady Gaga in a supporting role. As of this writing, there has been no word on whether Jessica Lange will return. The fifth season will air on FX this October. ■



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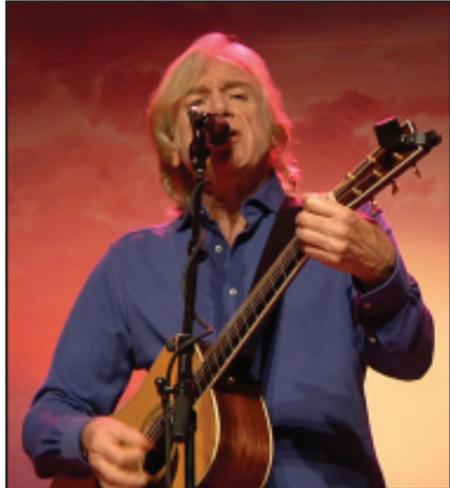
Charlie Rose: The Week, March 13

FRIDAY, MARCH 13, 8:30 P.M.
Charlie Rose: The Week

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SATURDAY, MARCH 14, 10 P.M.
Justin Hayward Spirits ... Live

Performed at Buckhead Theater in Atlanta in 2014, this concert features Moody Blues classics including "Tuesday Afternoon" and "Nights in White Satin" along with other gems from the Moody Blues catalog and some of the newest songs from the band's legendary lead singer, guitarist and songwriter's solo career.



Justin Hayward Spirits ... Live, March 14

SUNDAY, MARCH 15, 8 P.M.
WGCU Favorites

Tune in to find out what's hot.

MONDAY, MARCH 16, 7 P.M.
PBS News Hour

An in-depth analysis of current events with a news summary, live interviews and discussions of domestic and international issues.

TUESDAY, MARCH 17, 6:30 P.M.
Nightly Business Report

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WEDNESDAY, MARCH 18, 7 P.M.
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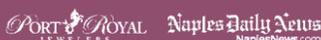
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■ The **Holocaust Museum & Education Center of Southwest Florida** holds Triumph 2015: An Evening to Commemorate Love and Liberation during World War II, from 6-9 p.m. Sunday, March 29, at Quail West Country Club. The evening includes dinner, music of the 1930s and '40s by The Brooks Brothers, and a multimedia presentation highlighting the wartime letters exchanged by Dr. Price Duff and his wife, Pauline. The letters follow Dr. Duff's journey through Europe, from England and France to Germany, where he became a healer to countless Holocaust survivors and those in displaced persons camps. Tickets start at \$250. For reservations or more information, call Amy Snyder at 263-9200 or email amy@holocaustmuseumSWFL.org.

■ **Friends of Rookery Bay** host the annual Batfish Bash for the Bay on Saturday, March 14, at Rookery Bay. Guests will enjoy live and silent auctions with items ranging from a day at a spa to a Turks & Caicos vacation aboard a luxury yacht. Tickets for \$175 include cocktails in the education center surrounding by aquariums and art, sunset on the bridge over Henderson Creek and live entertainment with dinner and dancing under the stars. Proceeds support the research, stewardship and education efforts underway at Rookery Bay National Estuarine Research Reserve. For more information, visit rookerybay.org.

■ The **Florida Gulf Coast Chapter of the Alzheimer's Association** hosts An Affair to Remember from 6-9 p.m. Wednesday, March 18, at the Hilton Naples. Guest speaker William Thies, Ph.D., is the senior scientist in residence for the National Alzheimer's Association. Naples City Councilman Bill Barnett will serve as auctioneer. Guests are encouraged to wear purple. Tickets are \$167 (one person every 67 seconds is diagnosed with Alzheimer's). To purchase tickets or for more information, call 405-7008 or email hoodk@alzflgulf.org.

■ A spring fashion show, luncheon and silent auction to benefit **Sunlight Home** for pregnant women and teens takes place Thursday, March 19, at the Naples Beach Hotel & Golf Club. Tickets are \$65. Call 352-0251.

■ The **Women's Fund of Southwest Florida** and **WGCU Public Media** present "You've Earned It, Don't Lose It" with Suze Orman at 11:30 a.m. Friday, March 20, at The Ritz-Carlton Golf Resort. A donation of \$400 includes admission for two, with proceeds benefiting the host organizations. This is the first program presented by The Women's Fund and Southwest Florida and WGCU Public Media through the "WGCU Makers: Women Who Make Southwest Florida" initiative. For reservations or more information, call (888) 809-9809 or go to wgcu.org.



ORMAN

■ The **Parkinson Association of Southwest Florida Inc.** holds its annual fashion show and luncheon, "Sailing into Spring," Saturday, March 21, at the Naples Sailing and Yacht Club. Clothing will be by Kari's Kreations and John Craig Clothier. Vendors will have clothing and accessories for pur-

chase, and a silent auction and raffle will raise additional funds for the association, which provides free programs, classes, equipment and respite care to those who have Parkinson disease and their caregivers. Tickets are \$85 (\$750 for a table for 10, \$600 for eight). For reservations or more information, call 417-3465.

■ The **San Marco Council of Catholic Women** holds a casino night from 7-10 p.m. Saturday, March 21, at the San Marco Church Parish Center, 851 San Marco Blvd. on Marco Island. For \$30 admission, high rollers will enjoy appetizers, a cash bar and \$2,000 in play money. Tickets are available at the church office and gift shop. For more information, call Joyce Inbrogno at 642-7987.

■ The **Avow Butterfly Ball** takes flight Saturday, March 21, at the Naples Grande Beach Resort. This year's fundraising goal is \$250,000. Patron tickets for \$500 include a patron party March 19 at the Naples Sailing and Yacht Club; tickets to the ball only are \$300. All proceeds benefit the hospice, palliative care and grief support programs offered by Avow. 649-3683 or avowcares.org/events.

■ The eighth annual Boots and Boogie Bash to benefit **Friends of Foster Children of Southwest Florida** takes place Saturday, March 21, at Grey Oaks Country Club. The evening begins with cocktails at 6 p.m. and continues with a Texas-style dinner, silent and live auctions, entertainment by P'zazz and dancing to the Brett Foreman Band.

Honorary chairs are Jackie and Chris Sereno. Krista Fogelson of ABC-7 is the emcee, and Scott Robertson is the auctioneer. New this year is the chance to bid online for travel adventures, dining experiences, golf outings and more. Bids are being accepted now at friendsoffosterchildren.net. All are welcome to bid; winners will be announced at the bash.

This year's sponsors include Arthrex, The Children's Network, Home-Tech, M Waterfront Grille and NEST International. Tickets start at \$250. For reservations or more information, call 262-1808 or visit the website above.

■ **CAPA Cultural and Performing Arts Center** holds its annual gala, Spring for the Arts, the evening of Tuesday, March 24, at the Naples Sailing & Yacht Club. Tickets are \$195. 775-2800 or bayshorecapa.org.

■ The **NCH Healthcare System Auxiliaries** host a "Mad Hatter Garden Party" wine tasting from 5-8 p.m. Thursday, March 26, in the Garden of Hope & Courage at NCH downtown. Guests will sample wines from seven countries accompanied by hors d'oeuvres from Wynn's Family Market & Catering. A silent auction and hat contest are also planned. Tickets are \$50, with proceeds to benefit the stroke program at NCH. 624-3410, 552-7703 or nchmd.org/MadHatter.

■ The third annual Big Impressions by Little Artists to benefit Col-



SAVE THE DATE

Collier Child Care Resources is set for 6-9 p.m. Friday, March 27, at The von Liebig Art Center. The fundraiser will feature an auction with self-portraits and sculptures created by the children who attend the NCEF Early Childhood Development Center, which CCCR operates at Florida SouthWestern State College-Collier Campus. Tickets for \$50 include hors d'oeuvres, a wine bar and entertainment by singer Sarah Hadeka. 643-3908 or collierchildcare.org.

■ **Temple Shalom in Naples** holds a casino night fundraiser from 7:30-10 p.m. Saturday, March 28, in the social hall at the temple. The evening will feature Las Vegas-style gaming, hors d'oeuvres, music and dancing, raffles and a silent auction. Tickets are \$100 in advance, \$125 at the door, with proceeds to support Temple Shalom Mitzvah Day 2016 and scholarships for students of the temple's religious school.

Sponsors to date include Germain BMW, Howard and Janet Solot, Bascom Palmer Eye Institute, Apartment Cloud, Naples Laser & Med Spa, Stage 62, Crave Culinaire, Prestige Catering, South Breeze Day Camp, P'zazz Productions, SA Feather Company, Treviso Bay, Talis Park, Quail Creek Country Club, Tuburon Golf Club, Wyndemere Country Club and KC American Bistro. For tickets or more information, call 455-3030 or visit naplestemple.org.

■ The **American Heart Association** of Southwest Florida holds the 2015 Heart Ball: "Hot! Hot! Hot!" from 6-10 p.m. Saturday, March 28, at the

Hyatt Regency Coconut Point Resort & Spa. This year's chairs are Dr. Larry and Becky Antonucci. Live auction items include a limited edition Lexus LS 460 F Sport, a Sonoma Valley wine trip and a VIP experience at Altair Training Solutions. Dr. Brian Hummel will be honored with the annual Dr. Pascotto Golden Heart Award, sponsored by Norris Home Furnishings. Music at the main event and also at the third annual Ignite After Party from 10 p.m. to 1 a.m. will be by the None Other band.

Sponsors of the evening include Lee Memorial Health System, NCH Healthcare System and Arthrex. For tickets or more information, call Kaleigh Rodden at 495-4912 or email kaleigh.rodden@heart.org.

■ The second annual Giver Challenge to benefit **Charity for Change** will include the inaugural Character in Collier awards and takes place from 6-10 p.m. Saturday, March 28, at The Club at Olde Cypress. It's an evening of friendly trivia-style games created especially for the event in the spirit of the character and charity theme of the "Giver" program.

Tickets are \$150. 592-6787 or charityforchange.org.

■ The annual Beach Ball to benefit the **Children's Advocacy Center** of Collier County takes place Saturday evening, March 28, at The Naples Grande. This year's theme is "The Moroccan Coast." Tickets are \$250. For reservations or more information, call 263-8383 or visit caccollier.org.



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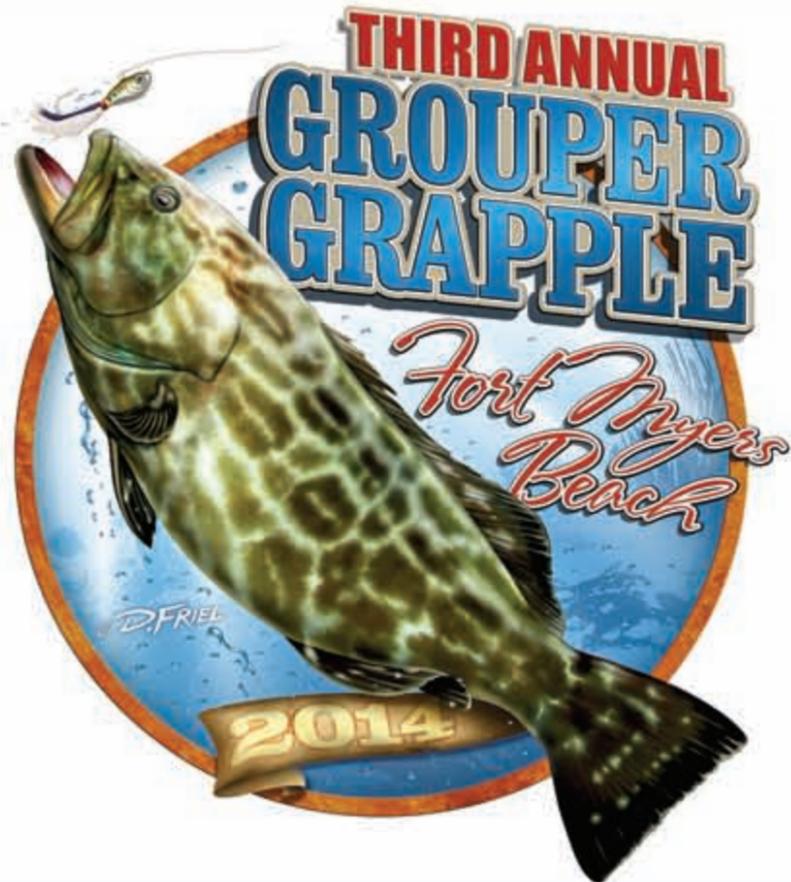
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Yes, this is an Offshore Fishing Tournament ... and Yes, we have amazing prizes and big prize purses to pay out to the winning anglers ... and Yes, it is a great time for all ... But the main objective and most important mission of this tournament is to support of the Men and Women who are, and have been, defending and protecting our freedom. It's about giving back and honoring our Military Heroes.

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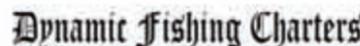
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■ The 26th annual **Wanderlust Travel Extravaganza**, an evening of fine food, wine and crafted cocktails plus a world of travel packages to benefit the FGCU School of Resort and Hospitality Management, takes place from 6:30-9:30 p.m. Saturday, April 11, in Sugden Hall at the university.

There will be silent and live auctions of travel-related packages, including golf foursomes at top Southwest Florida golf courses, fine wines and hotel stays in establishments near and far. One of the most popular items each year is the four-year FGCU tuition provided by President Wilson G. Bradshaw's office. Food will be from SS Hookers and the Hyatt Regency Coconut Point as well as resort and hospitality management students led by Chef James Fraser.

Tickets are \$150, with proceeds going toward scholarships, operation of the school's spa lab and resources for a variety of classes that train students to become the future leaders of the hospitality industry. fgcu.edu/wanderlust, slee@fgcu.edu or agsmartin@fgcu.edu.

■ The **2015 Magnolia Ball** to benefit NCH is set for Saturday, April 11, at the private beach estate of Sandra and Alan Gerry. Proceeds will be used to renovate the William and Susan Dalton Oncology Unit. Patron level tickets start at \$6,000 per couple. 624-2019 or monica.biondo@nchmd.org.

■ The third annual **"Breaking Par for Junior Achievement"** charity golf tournament and auction gala takes place Saturday and Sunday, April 25-26,

at The Club at Grandezza in Estero. Weekend tickets are \$125; gala-only tickets are \$50. Sponsorships are available from \$100 to \$15,000. Proceeds will benefit Junior Achievement's CEO Academy, a weeklong business school summer camp held for rising high school juniors and seniors in partnership with Florida Gulf Coast University. 225-2590, afrazier@jaswfl.org or jaswfl.org/grandezza-golf-tournament.

■ The Marco Island Chamber of Commerce and the Marco Historical Society have joined forces to celebrate the **50th anniversary of Marco Island** on Friday, May 1, at the Marco Island Marriott Beach Resort & Spa. Tickets are \$150. For reservations, call the chamber at 394-7549.

■ The **Women's Fund of Southwest Florida** holds the SMART Party 2.0 from 5:30-7:30 p.m. Thursday, June 18, in the Richlin International showroom at Miromar Design Center. The fund's programs promote women's economic security and help fight the sale of children for sex in Southwest Florida.

The SMART Party utilizes a software platform to facilitate real-time participation from guests live and online. All guests, ticket holders and virtual registrants receive a personal fundraising page that can be shared with their networks on any device. Guests can watch the fundraising and social media activity grow and realize the power of their collective effort. Prizes will be given to the most active guests throughout the event. For more information and to learn about sponsorship opportunities, visit womensfundflorida.org and click on "Events." ■

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SOCIETY

'Stayin' Alive' to benefit the Naples Pathways Coalition at Hamilton Harbor Yacht Club



Hosts Jim Rozzi and Sue Rozzi



Susan Sonnenschein, Jane Cheffy and Jack Calvano



Jake McGaerry, Jane Cheffy and Jim Todd



Kitty Seeman and Bob Seeman



Joe Bonness, Beth Brainard and Bill Moss



Jeff Diermeier and Julie Diermeier

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SOCIETY

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Nicole Partin reading names of the departed



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SOCIETY

Preview party for 'Oklahoma!' by The Naples Players at the Sugden Community Theatre



Linda Fikes, Louise Eliot, Joan Laughlin, Mary Jones and Pat Duda



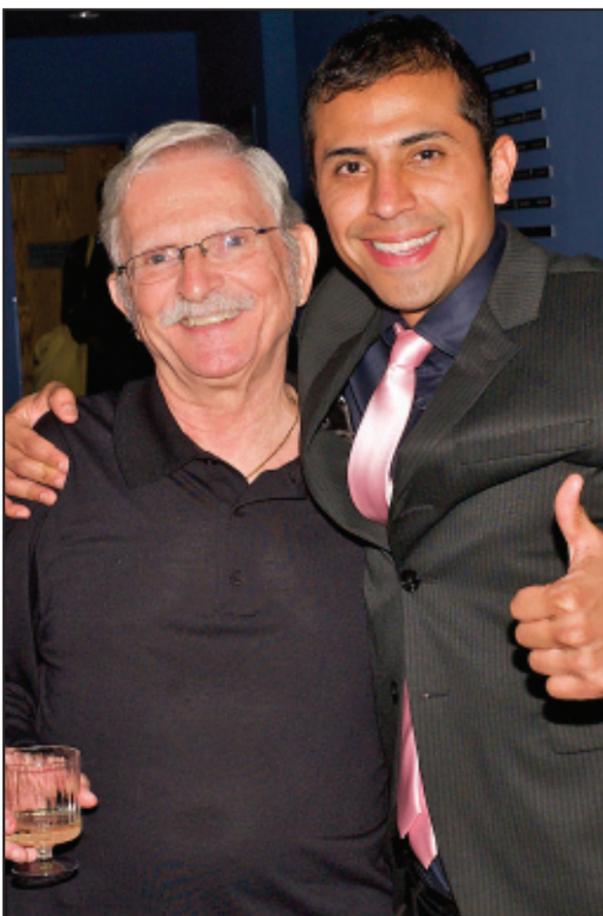
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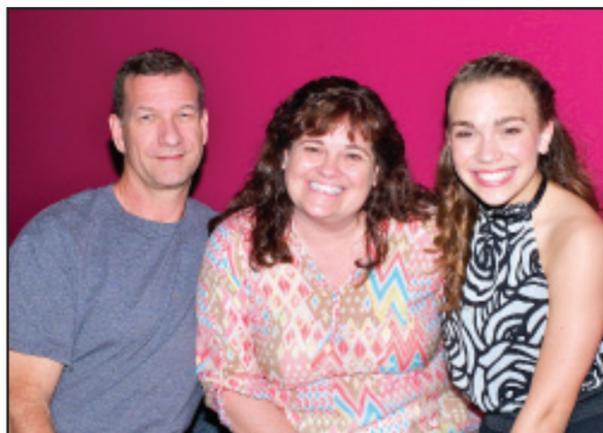
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SOCIETY

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SOCIETY

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CUISINE NEWS

Seafood, music take over Marco for annual festival next weekend

BY LINDSEY NESMITH
lnesmith@floridaweekly.com

The Marco Island Seafood and Music Festival takes place Friday through Sunday, March 20-22, delivering Florida's freshest catches and some great bands to the masses. Seafood lovers can fill up on grouper, stone crab, shrimp, crawfish and more in a variety of preparations, from crab cakes to chowder. This year event organizers have sourced their selections from providers from Tampa to Miami, mostly to give local restaurants a break.

"We're so busy this time of year that our local restaurants are just too slammed to do three days," Diana Dohm, festival spokesperson and president of the Kiwanis Club of Marco Island explains. Many of the vendors are also regulars at the annual Everglades Seafood Festival and are happy to return to the area, she adds.

Hosted by island Kiwanians and Marco Island's Sunrise and Noontime Rotary clubs, the festival has become as much a music event as a seafood event. The entertainment starts at noon Friday with the Paul Allodi Band, followed by several bands playing '60s, '70s and '80s favorites throughout the afternoon and leading up to the Journey/Bon Jovi Tribute Band as the opening night headline act. Saturday's music will be by Joe Marino & All the Kings Men, Deb & the Dynamics and the Trezz Hombres ZZ Top Tribute Band. The Fakahatchee Band takes the stage at noon Sunday, followed by the Greg Miller Band at 2 p.m.

Arts and crafts vendors will be on hand, too, and a bounce house, rock-climbing wall, trampoline and slide will give the youngest festivalgoers an outlet for their energy.

Festival admission is \$8 at the gate, with proceeds distributed among the sponsoring organizations to benefit their charitable efforts throughout the Marco community. The cost of seafood dishes will reflect market prices, with most being around \$15 to \$20. Beer and wine will be available as well.

Hours are 11 a.m. to 9 p.m. Friday and Saturday, March 20-21, and 11 a.m. to 5 p.m. Sunday, March 22. Everything takes place at Veterans Memorial Community Park. Off-site parking with shuttle service is available at several locations on the island. For more information, visit marcoislandseafoodfestival.com.

Reality chef

Naples' own Chef Brian Roland of Crave Culinaire will appear on the season finale of CNBC's reality show "**Restaurant Startup**" at 10 p.m. Tuesday, March 17. The premise of the show is that restaurateurs Joe Bastianich and Tim Love want to invest in a restaurant concept that could make them millions.

"My goal was to show the world that Crave has a unique concept that could work in a restaurant capacity anywhere," Chef Roland says. "I wanted the hosts to validate that we can produce delicious food that is beautifully presented and that our concept is in fact investable. I'm excited to see how this national exposure helps us position ourselves for the future."

Chef Roland started his catering business in 2013 and has won recognition and awards for his work and philanthropy in the community. For more information, visit craveculinaire.com or cnbc.com.



Take Note

■ "**The Sauce Lady**" Ela Vivonetto hosts a cooking class focused on classic Italian dishes at 6 p.m. Thursday, March 12. To make a reservation, call 592-5557. 9331 Tamiami Trail N.

■ Slow Food Southwest Florida and Chef Kristina San Kilippo present **Greens with Gusto** at noon on Tuesday, March 17, at The Good Life. The class is for home cooks who want to make leafy greens more palatable. Guests will be able to sample Chef San Filippo's preparations and ask questions after the demonstration. Cost is \$10. Call 898-7441 or email slowfoodsouthwestflorida@gmail.com for reservations.

■ **Barbatella** hosts a four-course dinner paired with Massolino wines at 6:30 p.m. Monday, March 16. The menu begins with roasted vitello tonnato with crispy zucchini (served with Chardonnay Langhe 2013) and ends with pears poached in Dolcetto with mascarpone cream, hazelnut praline and chocolat dust (Moscato d'Asti). Cost is \$75. Call 263-1955 for reservations.

■ **Dagny's Wine & Spirits** hosts a wine and liquor tasting to the sounds of jazz vocalist Shawn Johnson at 4:30 p.m. Thursday, March 26.

■ **Neighborhood Organics** offers take-home Italian selections for the Feast of St. Joseph through March. 2359 Vanderbilt Beach Road.

■ Want to work on your skills in the kitchen? Here are some cooking classes on the front burner:

The Good Life of Naples, 2355 Vanderbilt Beach Road; 514-4663 or goodlifenasles.com - An Irish Feast for St. Patrick's Day: Thursday, March 12 (\$60); French Country Cooking: Wednesday, March 18 (\$60); Flavors of the Caribbean: Thursday, March 19 (\$60); Mexican Fiesta: Wednesday, March 25 (\$50); A Bounty of Seafood: Thursday, April 2 (\$65); Classic French: Thursday, April 9; Flavors of Cambodia and Vietnam: Friday, April 10 (\$60).

Sur la Table, Mercato; 598-3586 or surlatable.com - Healthy Mediterranean Cooking: Friday, March 13 (\$69); Make Your Own Macaroons: Saturday, March 14 (\$69); Great Steak Dinner: Saturday, March 14 (\$85); Easy Indian at Home: Monday, March 16 (\$69); Delicious Irish Cooking: Tuesday, March 17 (\$69); Paela: Wednesday, March 18 (\$69).

The Local, 5323 Airport-Pulling Road N. or thelocalnaples.com - Charcuterie and Preserving: Saturday, March 14 (\$50); Housemade Pastas: Saturday, March 28 (\$50). ■

— Email food and dining news to lnesmith@floridaweekly.com.

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THE DISH

The Dish: Pork Ragu

The Place: The Local
5323 Airport-Pulling Road

The Price: \$21.95 on the early dining menu

The Hours: 11 a.m. to 9 p.m. Sunday-Thursday, 11 a.m. to 10 p.m. Friday-Saturday.

The Full Menu: the-localnaples.com.



The Details: My husband and I have been indulging in a newly engaged custom of cocktail hour on Thursday nights. Because the day in question had been a particularly odd, with weird kid details and a head cold that wouldn't quit, I was not in the mood for a mixed drink at a noisy bar. Instead, I pitched the idea that we just do dinner and head home early because no matter how bad I'm feeling, I'm not going to pass up an extra two hours of babysitting to nurse a mild illness.

The Local called my name and lo! the server handed me an early dining menu to justify my desire for fancy food on a weeknight. I selected the pork ragu, which featured a nicely braised chunk of meat and rich tomato broth atop a mound of pillowy homemade gnoc-chi, all topped with a dollop of ricotta cheese and rosemary. Besides being delicious and totally worth a detour

from our usual sports bar hangout, the protein perked me up enough to inquire about a glass of prosecco. I am always up for a meal at The Local, but now I can say its all-natural, locally sourced ingredients can cure what ails you, too.

One more thing: Entrees on the early dining menu are priced at \$16.95, \$21.95 or \$26.95, and all of them come with soup/salad and a dessert. I started with my favorite salad ever, a spinach and sesame-soy dressing concoction that contained cashews and fruit, and ended with a mini serving of chocolate mouse, served in a shot glass with a demitasse spoon. There wasn't enough of the later, but that's only my unending appetite for chocolate speaking and is not a judgment about the restaurant's hospitality. ■

— Lindsey Nesmith
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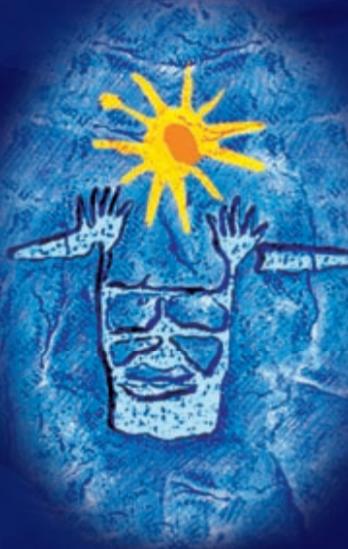
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VINO

Surviving South Beach



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Back (way back) when I was growing up in Miami, South Beach was a haven for aged retirees who lived in the shabby Art Deco-era hotels along Ocean Drive. As we all know, those days are gone. The retirees are all in heaven, the hotels have been fabulously rehabbed, and the area is crawling with bikini-ed Euro beauties, Latina lovelies and assorted other types.

Every February, under two vast white tents on the sand, the South Beach Wine and Food Festival takes place. It's a three-day event that includes, among other star-studded activities, major cooking demonstrations by celebrity chefs, many of which are videotaped for later airing on the Food Network or other channels. There are grand tastings of hundreds of wines at an evening event at the Fountainbleau Hotel, mass wine seminars at several venues around the area, it just goes on and on.

But my favorite part of the South Beach festivities happens on the Friday before the main event — the private tasting for the wine and spirits trade. This includes distributors, reps and wine journalists, as well as club owners, bartenders, and food and beverage managers from private communities. Unfortunately, it also includes anybody who buys a ticket from the scalpers on the sidewalks around 10th Street.

We go every year, to meet up with

winemaker friends, make new ones, and discover new brands and wine varieties. Many of the other attendees go to see how much alcohol they can consume before everybody gets kicked out at 4 p.m. You see, the exhibitors are not only wineries, but food purveyors (so there's plenty of snacking), bottlers of designer water (in the Evian booth they were making it snow) and spirits distributors who encourage you to sample their latest vodka, liqueur, or concoction made with high-test alcohol. Scattered throughout the tasting tables are delightful-looking young women wearing pants that absolutely prohibit the circulation of blood below the waist, serving rum drinks in whole coconuts or holding out trays of fruity shooters, which are liberally sampled. So the event is not exactly sedate, and things get progressively more raucous as the afternoon wears on.

We, however, are there for serious professional reasons: discovering new wines and telling you about them. Thing is, when you go to a major tasting where perhaps 150-200 wines are being served, and if you

sample as widely as you must, the wines you remember are the wines you want to buy. This year, we were able to try most of the samples before things got too crazy. They were not only delicious, but many were great bargains as well.

While I was unable to make comprehensive tasting notes, these are the wines I'll be buying and enjoying in the coming months.

Chateau Ste. Michelle Indian Wells Chardonnay — The winegrowing areas in eastern Washington State are cold and perfect for making lean, zippy chardonnays. This one's a favorite. About \$12.

Planeta Rosé 2013 — I've mentioned in past columns that rosé wines are very popular right now, and with flavors like this sample from Sicily offers, they should be. Planeta is a major producer on the island, crafting this full-bodied wine from 50 percent Syrah and 50 percent Nero d'Avola. About \$13.

Matua Sauvignon Blanc — You can't go wrong with sauvignon blancs from New Zealand's Marlborough region. This

example is true to type, with characteristic aromas of pineapple, grapefruit, kiwi and citrus. About \$8.

Qupé Central Coast Syrah — While Qupé is more known for its higher-end syrahs from the Santa Barbara area, this example is a good entry-level place to start. \$16.

Fontanafredda Briccotondo Barbera — This label is very dependable for high-quality wines that go great with food. One of our favorite producers. \$14.

Andrew Geoffrey Petit Verdot — On the higher-quality end is Peter Thompson, who pulls incredible cabernet and other varieties from a spectacularly-sited vineyard on Napa Valley's Diamond Mountain. He named the winery after his two sons, and you'd love everything he makes. Around \$90.

Ch. Haut Condissas Medoc — Every Bordeaux lover knows how hard it is to find high quality examples from this region at reasonable prices. This is one. We're getting more. \$35. ■



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CHEF PROFILE

Love is the main ingredient in this restaurateur's recipe for success



Q: What brought you to Naples?

A: The economy in Vermont wasn't great. I visited a friend here and planned to stay a week. While I was here I noticed everything was better here than there. I began to research how to move here and get a job.

Q: What did you do and how did you wind up owning a restaurant?

A: I was a floral designer by day and a server by night. I worked a few places then connected with Nancy (Christiansen) at Sign of the Vine and learned a lot about food. After helping to open Campiello and promote its catering, I made the decision to go solo. I was very specific. I talked about the menu, allergies, what customers wanted, what they didn't want, linens ... I opened the first Patric's in 2009. Then the landlord wanted the whole building for a salon. We (Gary and I) had a contract at World Tennis and worked two seasons there before realizing we prefer to do this. We'll be in this space a year in May.

Q: Who are your main culinary influences?

A: Jamie Oliver, who really cares about flavors and food quality; and Ina Garten, who is so homey and inviting.

Q: You are open for breakfast and lunch only. What's the appeal?

A: These were the two strongest meals while I was growing up, and now Gary and I are able to enjoy the evening and go out to dinner to support our local nightspots.

Q: Your menu includes a lot of Paleo diet dishes. What brought that about?

A: I am probably 98 percent Paleo (a diet that consists of lean meats and fish, vegetables, some fruits, seeds, nuts and some oils). We have a huge history of heart disease in my family. Out of four uncles, two were gone before age 60. The others and my father all have had heart surgery. I'm the next generation to inherit this, so I dropped weight and do what I need to do to dodge this bullet. I am pretty strict about my diet and I have an active fitness routine.

Q: Have the Paleo dishes gained a fol-



VANDY MAJOR / FLORIDA WEEKLY
Patrick Achilles pulls a tray of his new gluten-free slider rolls from the oven.



lowing among your customers?

A: It's selling very well. A lot of people like the Paleo menu. And you can mix and match it with the conventional menu, ordering sweet potato home fries with your omelet if you want. We cater to people who are gluten-free, too. Some can't digest gluten, some have celiac disease and some just want to because it's the thing. I just developed a gluten-free slider roll that Chris De Luca is going to use with his Eating Healthy Meal Plan delivery. We'll also have them here, and I'm creating a gluten-free flour mix so people can do their own baking at home. But we really are all about offering food for everyone, no matter what their

choice is for meals.

Q: Do you ever crave the more decadent items on your menu?

A: My biggest downfall in the kitchen is when I find some really crispy home fries — the potatoes and onions are all really brown and crisp. But I know that if I eat what I want to eat from the kitchen I won't feel good.

Q: What are some of your most popular items?

A: The breakfast burrito because it's a meal all in itself — one-stop shopping. And the biscuits and gravy are big

because we make it all from scratch. I make a roux and a white sauce, cook off the sausage and put it in the white sauce. There's nothing from a can; it's the real deal. It's the same with our corned beef hash. I had the best hash I'd ever had in Seattle and I've tried to re-create it. Ours has corned beef, potatoes, onions and love. It's by far one of the biggest sellers. And it can be made Paleo friendly by changing the white potatoes to sweet potatoes. From the lunch menu, the salmon BLT is very popular.

Q: How do you manage to be open seven days a week?

A: I was raised a farm boy, the oldest of six (I have five younger sisters). It was a given that I would carry on the farm. I enjoy animals and am a big advocate for them, but cooking is what I love. I come here every day — I'm usually in just after 5 a.m. — and it doesn't feel like work. There's nothing else I'd rather do.

Q: You haven't been in your present space a year but have already expanded. What now?

A: We took a second unit and opened that over Labor Day, which doubled our seating. About two months ago, we decided to consolidate the office and dry storage and are now in the process of putting in an open kitchen/bakery. Gary does pies, cheesecakes and cookies, and I do quiches, muffins and gluten-free stuff so there's a huge need for a space to bake. With an open concept, customers will be able to see us while we do it.

Q: If you had to sum it up, what would you say is your cooking philosophy?

A: Love what you create. Love your food. ■

in the know

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THE NAPLES LUXURY HOME REDEFINED

The perfect Hideaway

When purposeful design meets the Florida lifestyle ■ Page 11

DOUG THOMPSON / K2 DESIGN GROUP

Designer Q&A
Wilfredo Emanuel makes design fashionable. **3** ▶



Shop Talk
Father-daughter duo runs the show at Interiors by Design West. **18** ▶



Design Society
Seen at design to-dos around town. **8, 17, 20** ▶





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WILFREDO EMANUEL

... makes design fashionable



Wilfredo Emanuel

Wilfredo Emanuel of Clive Daniel Home is an interior designer with 30 years of experience. In his many travels to Europe working within different cultures, this enterprising, fashion-forward designer has a unique understanding of his clients' needs — especially when those needs require his expertise in transitional clean lines with a touch of contemporary design.

This design philosophy reflects a worldly, sophisticated feel combined with comfort, which may be why he is one of the most awarded designers in Naples. To his clients, Mr. Emanuel is an indispensable resource for all things beautiful and functional far beyond new home models or the interior decorating of existing structures.

He admits to loving everything about decorating for Christmas, evidenced by the many Neapolitans who hire him to decorate their homes every year. Mr. Emanuel's customers also hire him to do everything from arrange holiday tables to select fabrics, and some even insist he help advise them on what to wear for photo shoots. He is also an expert on jewelry and accessoriz-

ing. The marriage of fashion and design — something Mr. Emanuel has been pioneering for decades — is just now filtering down to sleepy Naples.

We sat down with this designer in demand to ask him about interior design and what makes him such a hot commodity on the Naples design scene.

Q: You were named "Best Dressed Designer" by Florida Weekly last year. Tell us about your love of fashion and design?

A: It was an honor for me. Having worked with Dior house in the past, I have a good understanding how fashion and furniture work together from color shapes to trends. The furniture world always goes hand to hand with the fashion world and one responds to the other. For me, it is an inspiration every day.

SEE Q&A, 4 ►



A model home in Old Naples with interior by Mr. Emanuel.

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DESIGNER Q & A



Mr. Emanuel enjoys finding interiors that match his outfits for his daily Facebook posts.

Q&A

From page 3

Q: You've become somewhat famous on Facebook for posting pictures of your daily outfits that match interesting interior design concepts. How did this come about and what has the response been like?

A: When it comes to fashion and interior design, the two are always related for me. I try to share with people some different ways to be inspired in the home, or just looking at themselves in the mirror every morning, translating that look to interior design. Every morning when I get dressed, I take a picture of myself and select a picture of my interior design work or another designer's work showing the same color coordination, pattern and style similar to my clothes. It's nice how it has become very popular. People ask me about doing this all of the time, and it feels good to help other people in their own design and fashion processes.

Q: What's your favorite home design trend right now?

A: My favorite trend is jewel tones such as pink, raspberry, green and especially the gold finishes. We're coming back to the old glam feel.

Q: What trends are you glad have gone by the wayside?

A: The Tuscan feel. It was too heavy and stayed for too long.

Q: If any, what architecture, design or build books or magazines do you read or recommend?

A: Architecture Digest always gives you what is happening around the world.

Q: If you could have another designer — celebrity or local — design your house, who would it be?

A: Of course, my design partner, Rhett Josey, because besides being a great designer, he is great with selection of textures. There are so many mentors as well ... let's see ... for Philippe Starck to do my living areas, for Candice Olson to do my bedrooms and Karim Rashid to do my outdoor living space.

Q: What decor would you most like to have in your home?

A: I like very minimalist décor with art pieces, and I love clean whites in different textures all over with a touch of unexpected color. This can be an art piece or just a throw pillow. For me, it is important to get home and be in a white canvas after being creative, creating color and form all day. Being in a streamlined environment is a good way to recharge for the next day.

Q: What was the most difficult project or home you've ever done?

A: I still remember it like it was yesterday. It was my first moving design of a boat in Orlando a long time ago. I'd never done this before, and it was at the beginning of my career. It was a lot to take care of between the weight, moving and size. Everything is important when you design a boat, but thanks to a teacher and logistics, it came out great and was one of my first awards in my early career.

Q: Please share any advice you have for a homeowner embarking on new home construction.

A: Architecture has changed a lot, and now the clean lines and timeless effect are very important. We are living a more casual life and it should be reflected in our homes. It's important to have vision for the future because our houses are an investment. For example, when I design a model or spec home, it's important to be in the neutral and light tones so a new buyer will have the opportunity to visualize themselves living in the house.

Q: What's the most over-the-top luxury space you've ever seen?

A: This was a house in the Lakes region, one of the biggest families in Orlando. It was a time capsule of the glam era. I remember a Christmas party there, and in the entrance there were 12 Nutcracker figures, 10 feet tall each. The great, enormous Christmas tree put the icing on that beautiful décor, and it was spectacular. ■

Wilfredo Emanuel

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A model home in Old Naples with interior by Mr. Emanuel.



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Dark to light, drab to fab

A waterfront home on Marco gets the VIP treatment

BY KELLY MERRITT
Florida Weekly Correspondent

When Luxury Home Solutions builds or remodels a home, it's usually something massive that makes the news. Case in point: a home they recently remodeled was one of the biggest sales in Fort Myers and made the newspaper. Then, those homeowners hired LHS to build their dream house in Naples, which will be one of largest and most extravagant homes in the area.

LHS goes big and bold, which rings true when they tackle a makeover such as this month's full-home renovation.

The emphasis of the master bath and kitchen is evident in the before and after pictures. LHS also remodeled the outdoor living space to include a new outdoor kitchen, refinishing of the pool, new travertine pool deck and a new screen enclosure.

"Including flooring, taller, solid-core doors and trim, we also did new cabinetry throughout with new granite tops," says LHS President Norman Bloxham. "New showers in all four bathrooms, new plumbing fixtures, new electrical fixtures and updated paint were also included in the remodel."

The waterfront home on Marco Island was in dire need of a facelift after the homeowner wanted to redesign due to many outdated features. The master bathroom was the biggest transformation of the project.

"The focal point in the master bath was a large circular tub, surrounded by a circular shower, Roman columns and full-mirrored walls," says Mr. Bloxham, who also eliminated curved wall features in both the entry and dining rooms and removed dated overhead planter shelves and recesses in the living room and kitchen. "Plus, we removed the old attached island and altered the pool deck, which had pink tile."

The oak cabinetry found throughout the home also had to go, but thankfully, the remodel happened while the homeowner was out of town, which Mr. Bloxham says is typical of many of his clients who purchase vacation homes in Southwest Florida.

"As design questions came up, we proactively used multiple communication vehicles to describe alternative design

concepts, product selection, plus daily updates allowing the client to view in real time the progress of the remodel," he says. "Being Internet-savvy, the lack of the homeowner not



being on site did not delay the project."

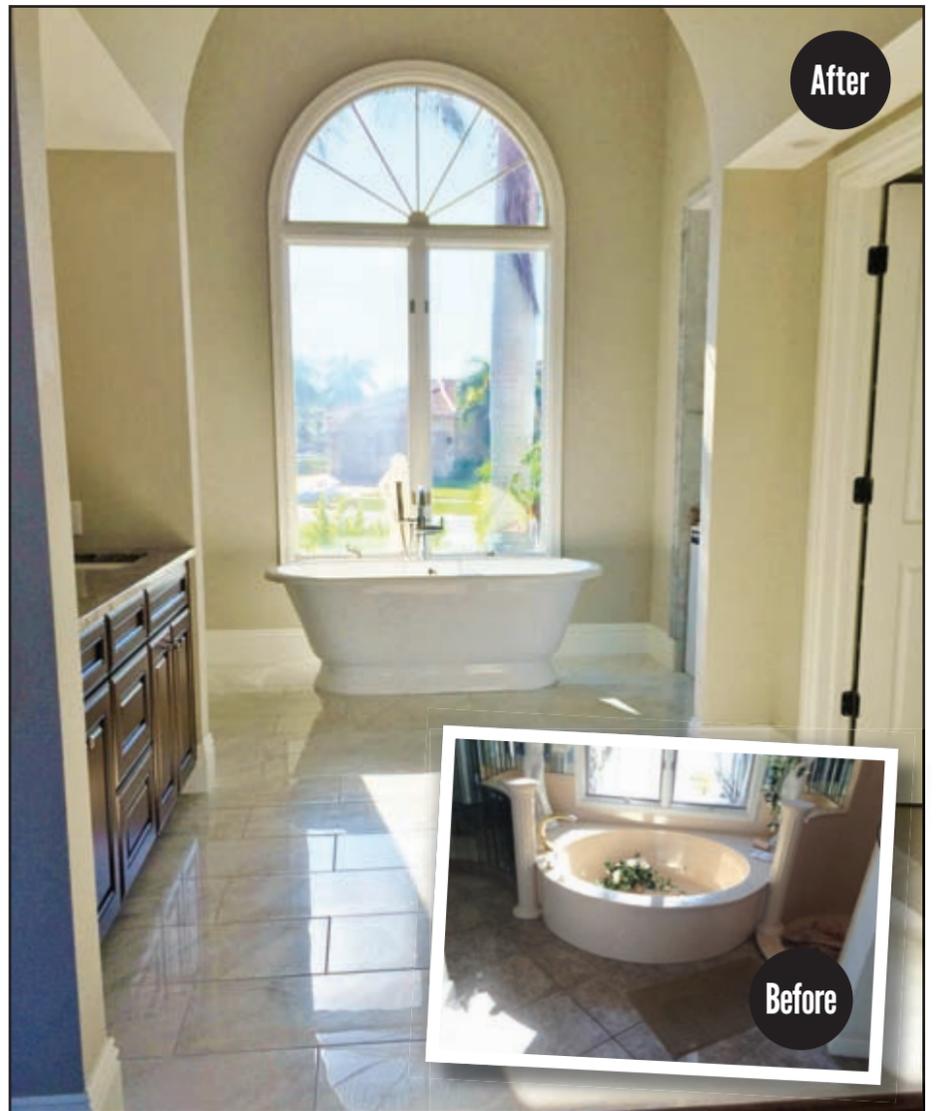
Mr. Bloxham had a couple of favorite aspects of the makeover — wow factors that made the overall remodel special. They were the master bathroom and kitchen, which he believes showcase the biggest design difference from before to after.

"The kitchen was totally opened up with the removal of the planter shelves, and a large decorative hood element gave the kitchen a strong focal point," he says. "The client was so thrilled, her mother even cried and hugged the project manager, Jessie Cueto."

Mr. Bloxham writes about homebuilding on his blog, "Norm's Corner," on the LHS website. His tried-and-true tips for homeowners embarking on a makeover include:

- Make sure you have a licensed general contractor (GC).
- Make sure the GC has insurance.
- Verify there is a warranty on workmanship.
- Verify the GC has a full design-and-build team.
- Ask about value engineering.
- Check to be sure the GC has proven design/build processes.
- Check references. ■

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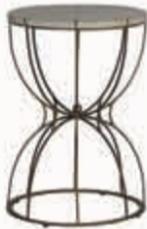
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“We are in the business of innovation and invention, and while knowledge, and certainly experience, are important factors, they don’t matter without guts.”

— Jenny Provost, K2 Design Group



Striking swaths of color married with a massive black-and-white photograph make for a dramatic main room.

DOUG THOMPSON / K2 DESIGN GROUP

The perfect Hideaway

When purposeful design meets the Florida lifestyle

BY KELLY MERRITT
Florida Weekly Correspondent

IN HIDEAWAY BEACH ON THE VERY NORTH TIP OF Marco Island, in a community developed 20 years ago, a pristine beach not easily accessible draws people to its shores. You have to almost wade through Tiger Tail to get to this little piece of paradise overlooking Isle of Capri in one direction and Sand Dollar Spit in another.

The homeowners of a quite special condo in this charming spot knew there were restrictive rules that went along with such an ambitious project. Combined with the limited amount of time they had to accomplish the remodel, this was quite the challenge.

SEE HIDEAWAY, 12 ►



A banquette dining area is ideal for informal gatherings.

HOME

From page 11

Enter Jenny Provost of K2 Design Group, chosen to carry out the massive restructuring.

"We found Jenny after we purchased the unit, and were just looking at all kinds of ads in books searching for a look that was contemporary and clean," said the homeowners, who asked to not be identified to protect their privacy. "We started calling places, but Jenny was by far the most responsive out of everyone. She showed up quickly and immediately suggested getting rid of certain things to open the space and let in light.

"She is very no-nonsense, and since we are Midwestern people, we sensed that would be a good relationship. She is bold, and we like that, and she understood our taste parameters, what we felt like we wanted. We showed Jenny some magazine pictures we had cut out, and we liked that she listened to us, but also understood the site, so we used her for a complete turn-key approach."



PROVOST

Ms. Provost immediately advised the homeowners that logistics and condo association rules would require the changes to take place in two construction periods.

"We have a great deal of experience working on barrier islands: Marco, Sanibel/Captiva, Siesta Key, Longboat Key, Bal Harbour and others, and that experience has taught us it's all in the planning, so we pre-stage these projects by ordering materials in advance so that at least orders won't be what slows us down," Ms. Provost says. "There are many other roadblocks that can scuttle the best-laid plans. Remember the Sanibel Causeway fiasco? Building materials had to be taken in by barge."

At first glance, the homeowners didn't know what to make of the window situation — dated design and thick glass

made it hard to enjoy the views.

"We weren't sure how to tackle them, but Jenny came up with very original ideas that function very well and figured out how to give us privacy, yet still allow us to have an open space," one of the homeowners says. "We explained how we live and Jenny came up with ideas."

Ms. Provost says when removing the sliding doors to bring the balcony into the living space, special attention was paid to making the change appear seamless, like it was always meant to be.

"Although I've been the principal designer on hundreds of condos, I'm not interested in condo living. However, this particular condo could get me to change my mind," Ms. Provost says. "I watched one of the most glorious sunsets I've ever seen with my clients and caught myself wondering if any units were available."

Ms. Provost chose sliding doors for the contractor to install that are impact-rated and the edge of the lanai is the exterior wall, leaving no concern for inclement weather.

"When the clients told me they wanted to be able to use the lanai space as additional interior space, I responded to them that we must make it genuinely incorporated into the interior space and not want it to look like an afterthought, as is common," Ms. Provost says. "They gave us carte blanche to create ceiling designs, to add wall treatments and furnishings that were on the same level of style and comfort as the other interior spaces."

Stone floors in beach-sand color and motif help the interior and exterior spaces feel connected. Once the doors were removed, Ms. Provost added louvered shutters in warm walnut tones, which added the signature modern nautical feel.

"The large sliding shutters provide privacy and feel a little exotic, rather like the way the Japanese and Chinese used to separate living spaces and are a warming element in the modern design," Ms. Provost says. "Moreover, they work providing privacy and light control as desired."

The homeowners also had to choose a builder. Their several renovations in



DOUG THOMPSON / K2 DESIGN GROUP

A little buffet allows for socializing while cooking.



Colorful artwork and accessories pop against the neutral palette in the lounge.

Chicago, including commercial real estate, prepared them for that. However, not having a relationship with someone locally, as they did in Chicago, they needed someone who has strong local credibility.

"We used a builder who had done work in the community — D. Brown — because he had a good relationship with the condo management already, and it

takes a while for a builder to establish that kind of relationship," the homeowner says. "Josh had a great reputation, was familiar with the rules and has a good relationship with building management."

The owners knew they would be absentee homeowners, so they hired Ms. Provost to oversee the builder's work



It's all about that sunset, which the open floor plan allows everyone to enjoy.



The office follows the same streamlined design as the rest of the house.

with confidence she would make sure the job would be done to the owners' specifications. Ms. Provost used technology to keep the homeowners updated with the progress.

"We also used Jenny for all the interior furnishings, too, as we had no furniture, and she sent design boards so everything was laid out and we would discuss it, and if we wanted to make changes she would come back with a suggestion," the homeowner says. "We Skyped over the summer so we could get to work purchasing the materials and getting the unit ready as quickly as possible."

Ms. Provost began using the phrase "tropical modern" years ago, and it fits this condo project. K2 was employing modern design ideas before those ideas became popular, and Ms. Provost says she wasn't too concerned back then as she predicted technology would eventually lead to a more modern aesthetic in our homes. Case in point: The large photo in the living area was planned meticulously. The homeowners love Clyde Butcher's black-and-white photos of the Everglades, so they thought it would work very nicely to have something representing Old Florida anchoring the room.

"Doug Thompson, our beloved architectural photographer, and my daughter, Cee Keegan, ventured out into the Everglades to shoot options for this concept, and Doug is also really an artist when it comes to photos of our local natural environment," Ms. Provost says. "He grew up in the company of Clyde Butcher and is close with him today, so this all just came together beautifully."

Ms. Provost says these clients love televised sports, so there was a struggle between a great conversation area and another TV area for those game-day parties, which she resolved through art. Ms. Provost had Mr. Thompson's photo printed on a canvas-textured vinyl, which was adhered to panels that bi-fold with concealed hardware.

"Jenny was also wise regarding our little TV area, where you can eat pizza and not worry," the homeowner says.

"The practical dining area is a bunkette system, so we can all sit around the big table, and the fabrics she chose work well in a house where people are going to be coming in from the pool or off the beach, achieving a look, but that holds up with that lifestyle."

The homeowners said Ms. Provost gave them "a look that doesn't have a time stamp on it," to which she responds that she couldn't have received a nicer compliment. Because her clients are making major investments, she believes it's her duty and privilege to provide them with a legacy design. Her propensity for getting "down to the bones" of each renovation is key. She doesn't consider what is in the space at first; rather she sees it with no walls or ceilings, learning what can and can't be moved or altered, and then the design fun begins.

"My approach to initial conceptual design is to really think it out before sketching, reconsidering all the criteria from the clients, building rules and codes, time frames, preferences; there is so much to bear in mind," Ms. Provost says. "More times than not, when we present a plan to a client for the first time, it becomes the final plan, because the thinking is there and it shows."

Careful selection of textiles and other surface cladding is important to a lower-maintenance lifestyle, according to Ms. Provost. She has a resource center in a 6,000-square-foot building in Bonita Springs that houses luxurious but durable goods.

"Yes, you can have both," she says of style and substance. "We keep in mind during the selection phase of the project that our clients are in Southwest Florida for the fun, food and beach, not to worry about expensive, fussy materials getting sunscreen on them. Preventing ultraviolet light from direct contact with furniture and furnishings is another way to protect your investment, and for new construction or when doors and windows are changed, I recommend



SEE HIDEAWAY, 14 ► A joyous fish painting brings the "tropical modern" design theme to the powder room.

HOME

From page 13

high-quality, low-emissivity coatings on the glass, which are available from all established manufacturers.”

In the case of a retrofit, Ms. Provost suggests clear, non-distortion, quality film such as 3M’s Prestige Series and a professional local installer.

The homeowners have to have a sense of bravery to undergo such a lengthy and costly remodel — something Ms. Provost looks for in a client. She coined the phrase, “Fearless design for forward-thinking people” to describe her design philosophy.

“We are in the business of innovation and invention, and while knowledge, and certainly experience, are important factors, they don’t matter without guts,” Ms. Provost says. “One cannot be timid and expect to do great things, so I stick my neck out a lot, but as I look back over K2’s first 21 years, I’m very proud of the results we’ve achieved on our projects. I love it when someone sees a photo of ours and they ask, ‘How did you do that?’”

When asked if there is a “Jenny Provost” signature style, she says no.

“It’s not about me, but there are elements that find their way into each of our projects — such as dramatic entryways because first impressions count, something that makes guests stop in their tracks — and I love modern design very much,” she says. “But I’m mindful of what the clients in this case pointed out: Southwest Florida is Midwest South, so the clients are embracing more modern design but they insisted, and rightly so, on warmth and comfort.” ■

*Jenny Lind Provost, president
K2 Design Group
K2Design.com*



Above: Spectacular views create an impact on the formal dining area that can seat eight.

Far right: The streamlined hallway leading to the master suite.

Right: The enviable closet in the master suite.



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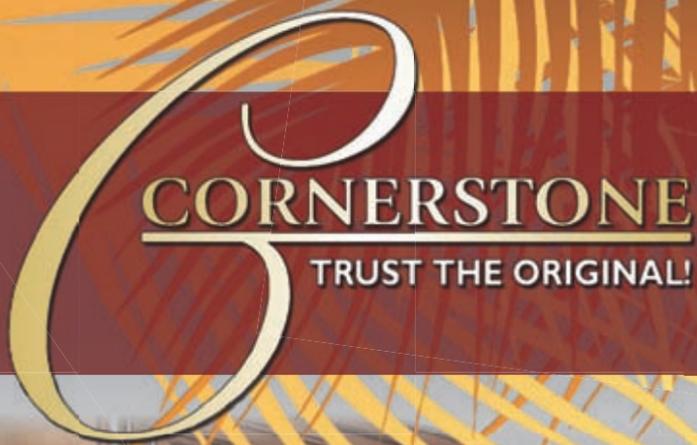
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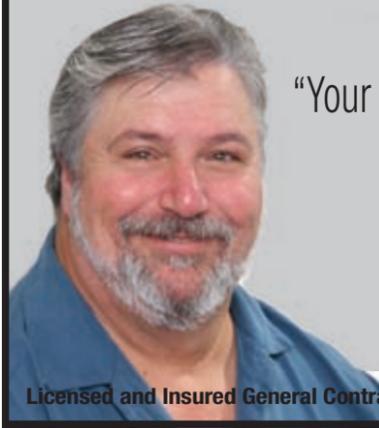
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41 West client appreciation party at Historic Palm Cottage



1. Danny Jones and Kathy Jones, Marlene Oldfield, Roberta Cervelli and Stanley Oldfield
2. BJ Baron, Lucia Baron, Bruce McDonnell and Pam McDonnell
3. Dan Barone, Melissa Ridenhour, Cassie Barone and Pam Lazarto
4. Front row: Melissa Shaffer, Doshie Gray and Carolyn Glon. Back row: Phil Shaffer, Richard Gray and Dale Glon
5. Barbara Hooper and Ned Sachs
6. Bob Buck, Susie Buck, Joan D'Antonio, Jim D'Antonio and Bill Capello
7. Bob Buck and Susie Buck, Carol Georgieff and Greg Georgieff

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All in the family

Interiors by Design West excels in style and substance

Mercato is Naples' quintessential cool place to hang out. It's always brimming with interesting people, and it seems like a new destination shop opens there every day. At the top of that list is Interiors by Design West, where the father-daughter team of Glenn and Kerry Midnet lead a stellar design group and oversee a stunning showroom.

While her dad says they are a lot alike, he reserves praise for Ms. Midnet's creative skillset in marketing and advertising, having previously helped create national ad campaigns. He says she wanted to be able to prove she could

be successful on her own — adding that immediately out of college, she once interviewed for a job Friday morning and landed it the following Monday — but he couldn't be happier she chose to come work with him.

Ms. Midnet says her father always has been her best friend and inspired her to become the woman she is today.

"Growing up, I've always been aware of how hard my father has worked and how many sacrifices he has made to build Design West into the successful company it is today," she says. "I have such a sense of admiration for him, so for me, the opportunity to be able to work side-by-side with my best friend every day has been a wonderful blessing and has brought us closer than ever."

They decided to open their flagship store in Mercato because, as Mr. Midnet says, there is great energy there.

"We used to own our own design center over by Tiburon, but the foot traffic here at Mercato is full of interesting

By **KELLY MERRITT**
Florida Weekly Correspondent

Photos by **TIM GIBBONS**

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clientele, and while those people might not be in the market for a designer at the time they walk in our store, at some point they likely will be," he says.

The location also allows customers to shop and grab a bite at one of many dining choices in the district. A lot of luxe fabulousness exists within the walls of Interiors by Design West, where the core business caters to interior design. But the store itself and its products are décor eye candy. Interiors by Design West boasts Ralph Lauren Home and Bang & Olufsen products, among several others. Mostly, Mr. Midnet says, his job and that of his staff is to identify people who have a need for their products and services.

"We are professionals and we can create a design profile to reflect any lifestyle," he says. "We begin with this design profile to build a vision, and we create a one-of-a-kind design style to fit the client's design and budget."

Both dad and daughter agree that artwork adds a personal touch to the space. Mr. Midnet compares the concept to the perfect black dress not becoming an outfit until earrings, necklace, purse and shoes are added.

"Accessories and artwork are placed in a space to accentuate and add a personal touch to each room, and every accent piece speaks to someone differently," Ms. Midnet says of the rich accessories sold in the Interiors by Design West showplace. "By choosing select pieces to incorporate into a home, not only do they contribute to the overall design aesthetic, but they tell a greater story about the individuals who live there, giving a home its unique personality."

For those who come into the store and are starting from scratch, the Midnets invite homeowners to a complimentary consultation, which helps determine a space plan.

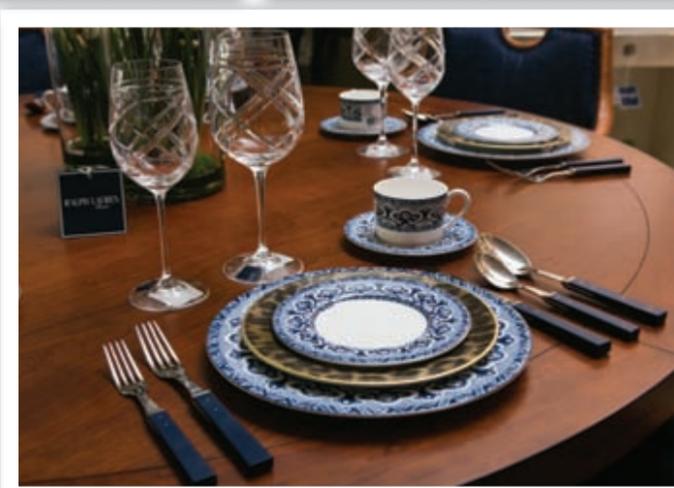
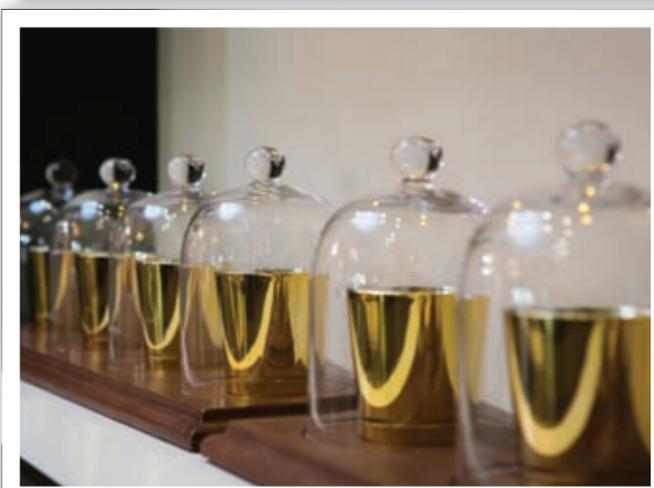
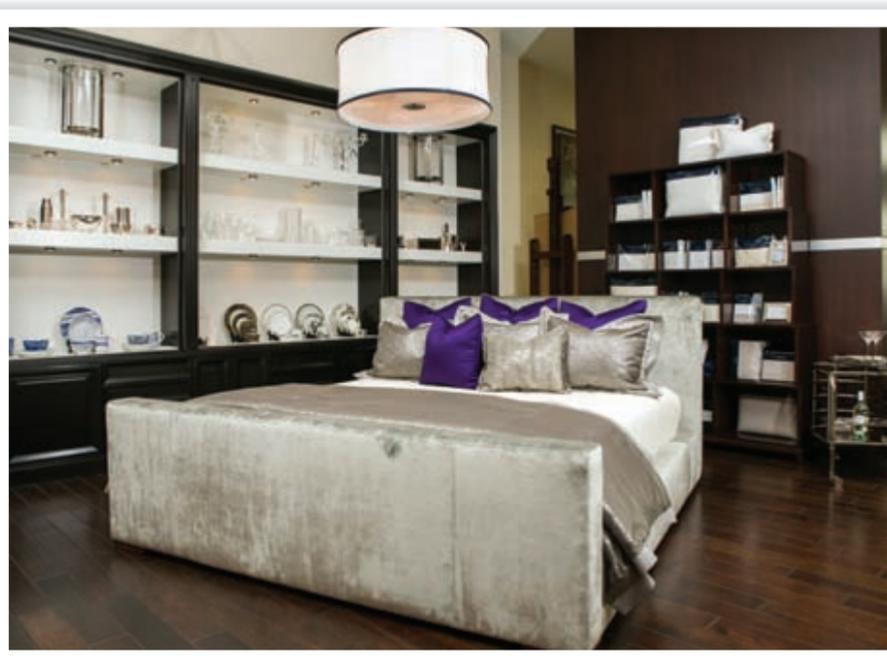
"Once again, it all starts from a design profile from transforming what's in their head, what they are dreaming of, into reality," Mr. Midnet says. "A lot of people are more prepared now due to websites like Houzz, where they can look at all kinds of genres to get a head start on a look and feel they gravitate toward."

There is one formula that Mr. Midnet credits for his success in creating the dynamic environment they have fostered: He carefully selects design professionals from top educational institutions and trains them in his specific system of design.

"We have all overachievers with a passion for design, and are very protective of our corporate culture," he says. "We also do team designs by collaborating, and I truly believe we have the best design teams in the country, recruiting them out of college and training them in our system. This means a group of people form a vision together, and as a team, we do it all together."

There's a lot of luxury at Design West, but there's also a lot of heart. Mr. Midnet has dedicated his career to his mother, who died of breast cancer when he was very young. On a cocktail napkin at a cancer-cure fundraiser, he got inspired to help and drew what became the Alyce Chair, the first piece in what would become a collection called Furniture for the Cure. ■

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- 5. Patricia Benvenuto, Anne Copertino, Tommy Duke, Ruth Coplin, Philip Ferretti, Dee Singer and Kristine Duke
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"Field of Vision," Joan Sonnenberg, Center for Visual Arts Bonita Springs

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■ **Through March 26** - "Surface Tension: Pattern & Texture Exhibition." The exhibition features art in which pattern, texture and rhythm are the primary elements generating energy and visual movement as well as emotional and aesthetic content.



"Night on Fifth," Julia Kostsova, Gallery on Fifth

■ **April 3-23; opening reception 6-8 p.m. Friday, April 3** - "Looking at Ourselves: The Human Experience Exhibition." An exploration of self-portraiture, personal visions and passions and the body as a beautiful form.

Gallery on Fifth and Russian Museum of Art

Mercato 9115 Strada Place, Suite 5130 220-7503; artorg.net



"Jackie O," Giovanni De Cunto, Gallery on Fifth



"American Flag," Giovanni De Cunto, Gallery on Fifth

■ **Through March 20** - "Born in the USA," patriotic paintings by Giovanni De Cunto. Giovanni is a true icon, a self-made man and an outspoken artist. From a homeless teenager working in a factory by night and studying by day on prestigious art scholarships, he finally became a celebrated contemporary artist proclaiming a strong social message.

■ **April 1-22; opening at 10 a.m. April 1** - "Neapolitan Moods" by Julia Kostsova. Award-winning prodigy artist Julia Kostsova returns to Naples to capture the charm of our local streets and wild beauty of our nature.

Gardner Colby Gallery

386 & 365 Broad Ave. S. 403-7787; gardnercolbygallery.com

■ **Through March 18** - "Water Works," a group show featuring Doug Foltz, Claire Kendrick, James Lewis and Ken Otsuka.

Rosen Gallery & Studios

North Line Plaza, 2172 J&C Blvd. 821-1061; facebook.com/richardwrosenart

■ **Saturday and Sunday, March 14-15, 1-4 p.m.** - Weekend ART ALIVE openings.

■ **Wednesday, April 1, 5-8 p.m.** - First Wednesday ART ALIVE openings.

Nancy Wood Woltz: Eclecticism will feature recent works displaying different styles and diverse vision in acrylic and oil paint and mixed media.

Sheldon Fine Art

460 Fifth Ave. S. 649-6255; sheldondfineart.com

■ **Thursday, March 12, 6:30-9:30 p.m. (during Evening On Fifth Art Walk)** - Meet Naples pastel artist Darlene Morgensen as she paints the enchanting colorful Caribbean cottages of Naples, Key West and the islands.

■ **Saturday, March 14, 10 a.m.-4 p.m.** - Watch as Mary Erickson, one of Florida's leading landscape painters, captures Florida as it looked a half century ago, in a time before high-rise condos and traffic jams.

■ **Saturday and Sunday, March 21-22, 10 a.m.-4 p.m.** - South Carolina painter Addison Palmer brings a touch of whimsy to his work as he paints at the gallery during the 27th annual Downtown Naples Festival of the Arts.



"Coming Home," Nancy Iannitelli, The Sweet Art Gallery

The Sweet Art Gallery

2054 Trade Center Way 597-2110; thesweetartgallery.com

■ **Friday, March 20, 6-8 p.m.** - "Mixed Up" with works by Caryl Gordon, Bonny Hawley, Phyllis Heller, Debbie Henderson and Armand Verrier.

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GALLERY GUIDE



"K2 Abstract 8375c," Kim Keever, Thomas Riley Studio

■ **Wednesday, April 1, 5-8 p.m.** – "50 Shades of Color" with works by Teodora Guererra, Nancy Iannitelli, Fabienne Vieyres and E. Lee Wilson Jr.

Thomas Riley Studio

26 10th St. S.
594-1098; thomasrileystudio.com

■ **Through April 17; opening reception 5:30-8 p.m. Thursday, March 12** – Solo exhibition of New York visual artist/photographer Kim Keever. Joseph Flaherty of Wired magazine wrote: "Artist Kim Keever is like a hydroponic Jackson Pollock. Instead of a canvas, though, he drizzles paint into a 200-gallon water tank." Mr. Keever is reticent to share the secrets of his process, but says that after the pigments are added to the tank, he has anywhere from five to 20 minutes before the liquids diffuse, leaving 200 gallons of murky brown water in their wake. In the moments where

the colors whirl and eddy, Mr. Keever shoots thousands of photos. He lives and works in New York City, and his work is in numerous collections, including the Metropolitan Museum of Art and Museum of Modern Art, New York.

UP ART and DESIGN GALLERY - Contemporary

340 8th St. S.
641-3898; upartanddesign.com

■ **Friday, March 13, 5:30-7:30 p.m. (RSVP appreciated)** – "Metropolitan Vibes, The Art of Igomenico" opening reception. Presenting paintings and sculptures by Milan artist Antonino Gallo (Igomenico), whose images adopt a metropolitan vibe of colorful street art, stencils and stickers immersed in a terrain of shifting grid works, evoking the abstract without abandoning the figurative. The event will also feature new artwork by John Carroll Long. ■



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launch our latest design projects: **The Residences at
Mercato**. The Lutgert Co. will be breaking ground on
four model homes in a new, gated section of Mercato.
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2 miles S to Tarpon Point, beautiful 2050 sqft home with circular drive, pool & spa, on canal. 80' boat dock with lift.
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Spacious Beautiful Home In A Great Neighborhood
Four bedrooms 3 baths plus den. Two of the bedrooms are masters with huge walk in closets. Stunning large kitchen.
\$218,900
1-866-657-2300 800CC012933.

CAPE CORAL



Beautiful Updated Pool Home
Home offers many openings that bring the outside to the inside. Large lanai that extends all the way across the back.
\$218,000
1-866-657-2300 800CC064590.

FORT MYERS



Numerous Upgrades-Paseo Santa Monica Style Condo
Beautiful Santa Monica model with the pool right outside the kitchen window and southerly exposure giving tons of light.
\$209,900
1-866-657-2300 800CC012479.

FORT MYERS



Stunning Classic Home in Beautiful Laguna Lakes
Priced to sell fast! Beautiful home in a nice gated community. Very family friendly.
\$209,900
1-866-657-2300 800ES000380.

CAPE CORAL



Room to Roam & Space For a Growing Family
This is currently the lowest priced in the entire city for a true 4 bedroom home with 3 full baths, and large 3 car garage.
\$199,900
1-866-657-2300 800CC011231.

FORT MYERS



Wonderful Community of Tanglewood
Just off McGregor. Perfect family friendly neighborhood that's convenient to everything.
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FEATURED LISTINGS!



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4 Bedroom Pool Home in SW Cape
Well maintained 4BD, 3B solar heated pool home in a highly desirable area of SW Cape Coral. Close to the Shops/farmers market.
\$199,000
1-866-657-2300 800LE012627.

CAPE CORAL



Much Sought After Cape Coral Neighborhood
Gorgeous home. Lush tropical landscaping leads to home with diagonal tile in the formal living room, family room and kitchen.
\$195,000
1-866-657-2300 800SS013633.

FORT MYERS



55+ Whiskey Creek Villa!
Spacious, bright and cheery end unit with 2 bedrooms and 2 full baths plus a 2 car garage.
\$192,000
1-866-657-2300 800FM069277.

FORT MYERS



The Forum. Most Convenient Neighborhood in Ft. Myers
Take a look at this lovely and spacious end unit. This 3 bedroom 2 1/2 bath unit is ready for your family.
\$189,000
1-866-657-2300 800FM001560.

NORTH PORT



Beautiful 3 Bedroom, 2 Bathroom
Offers over 2000 square feet of living space with an interior that has been completely re-painted. Huge bedrooms.
\$184,900
1-866-657-2300 800CH205052.

LEHIGH ACRES



Spacious 3/2/2 located in NW Lehigh
Meticulously maintained 3/2/2 w/formal living & formal dining. Large open kitchen w/brkfst bar, large master suite.
\$184,500
1-866-657-2300 800LE013916.

PORT CHARLOTTE



Beautiful Pool Home With Lake Views
On an over sized corner lot. This home is listed as a 2 bedroom but the large den/office can easily be converted.
\$182,000
1-866-657-2300 800CH207928.

CAPE CORAL



Southeast Cape
Exceptionally well maintained corner home with 4 bedrooms, 2 full baths, family room, enclosed lanai, and 3 car garage.
\$174,900
1-866-657-2300 800FM064826.

PUNTA GORDA



Burnt Store Village
3/2 with den, large formal and informal living areas, lots of upgrades, elegant kitchen, minutes from everything.
\$169,000
1-866-657-2300 800PI012582.

PUNTA GORDA



Desirable Burnt Store Village
This 3 bed 2 bath home conveniently located between Cape Coral and Punta Gorda is well maintained, seller motivated.
\$150,000
1-866-657-2300 800PI013340.

CAPE CORAL



Furnished Waterfront Condo
Gulf Access condo, walking distance to downtown Cape Coral. 2 bedroom/2 bath w/office. Renovated and beautiful.
\$149,900
1-866-657-2300 800CC067090.

CAPE CORAL



Beautiful SW Cape home in Pristine Condition
This home is in the highly sought after Unit 70. New paint outside, neat as a pin inside. Get your piece of the Florida.
\$149,000
1-866-657-2300 800CC011807.

LEHIGH ACRES



Great 3/2 Pool Home in Lehigh
Amazing salt water pool home, this 3 Bed 2 bath home is ready for a new owner who wants to make it their own.
\$149,000
1-866-657-2300 800LE012557.

LEHIGH ACRES



Custom Home w/3B/2B plus Den
Nice 3B 2B home located in Lehigh. Large great room open to the kitchen w/sliders leading to the bkryrd. tile floors.
\$147,500
1-866-657-2300 800LE009274.

FORT MYERS



Spacious 3 Bedroom Condo Near Sanibel Island
This unit has plenty of space for vacation rental or a family. Near many shopping centers, Target, Publix and Tanger Outlets.
\$144,900
1-866-657-2300 800CC069899.

CAPE CORAL



Southwest Cape 3 Bedroom 2 Bath + Den
Southwest Cape 3 bedroom 2 bath + den. Inside laundry. Screened lanai.
\$144,900
1-866-657-2300 800CC003426.

CAPE CORAL



1st Floor Condo. Gated
Gated community 2 bed 2 bath plus den. Ground floor. many amenities.
\$135,900
1-866-657-2300 800SS064673.

FORT MYERS



Summerlin Village Condo
Carefree living at it's best will be yours in this 3 bdrm/3 bath/2 story townhome with 1587 sq. ft. under air.
\$135,000
1-866-657-2300 800FM071077.

CAPE CORAL



Cape Coral Yacht Club Home
For the past 20+ years this home has only been a winter retreat for the owners. All the furnishing convey with property.
\$132,900
1-866-657-2300 800FM060297.

LEHIGH ACRES



Great Home in Lehigh
Nice 3B 2B home located in Lehigh. Large great room open to the kitchen w/sliders leading to the bkryrd. tile floors.
\$129,000
1-866-657-2300 800LE014140.

LEHIGH ACRES



Single Family Home
3 bedroom/2 bath/2 car garage on 1/2 Acre Fenced Lot !!!
\$125,500
1-866-657-2300 800FM057257.

CAPE CORAL



Great Opportunity to Buy in a Great Neighborhood
Great opportunity to buy in a great neighborhood. Beautifully upgraded kitchen. Will not last, call now for a showing.
\$120,000
1-866-657-2300 800SS010990.

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LEHIGH ACRES



All the Extras - Move in Ready!
One owner home with all the extras. All appliances included 5 minutes from I75 airport and Jet Blue Park. All new paint
\$119,900
1-866-657-2300 800CC012676.

NAPLES



Glades Golf and Country Club Bundled Golf Community
2 bedroom 2 bathroom second floor unit with lake view. Convenient location to downtown, Marco Island, and the beaches.
\$115,000
1-866-657-2300 800NA010279.

LEHIGH ACRES



Lowest Priced Pool Home
Small rock fountain and high screened lanai pool, this home features all tile floors, fireplace, 3 bed. Close to library, schools.
\$110,000
1-866-657-2300 800LE067109.

LEHIGH ACRES



Location! Location! Single Family Home in Lehigh Acres
This single family home features 3 bedrooms, 2 bathrooms and 2 car garages. Built in 2004. The home is very spacious.
\$109,900
1-866-657-2300 800FM041978.

LEHIGH ACRES



SE Lehigh 3/2/2 w/Den
3 bedroom, 2 bath, 2 car garage home w/den & fenced back yard. open floor plan. front porch & screened lanai.
\$104,500
1-866-657-2300 800LE053712.

PORT CHARLOTTE



Split Bedroom Floor Plan with a Nice large Living Room
We also have the Charlotte Stadium where the Tampa Rays and Stone Crabs have Spring Training.
\$100,000
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FORT MYERS



Gated with Low HOA Fees & Close to Ft Myers Beach
Active adult community. 2001 manufactured home with upgrades. Sold turnkey. Low HOA fees.
\$59,999
1-866-657-2300 800FM051460.

LEHIGH ACRES



Nice 2B/2BTH Villa Home
Take time to come & see this nice 2BD/2BA home. Relax & enjoy the beautiful sunsets great buy will go fast.
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Riverfront
Boat life and dock. Heated Pool. Spa. 2 story, 3 bedroom/3 bath/2 car garage.
\$1,485,500
1-866-657-2300 800FM068880.

CAPE CORAL



Gulf Access - Cape Harbour Beauty
Former Aubuchon model. Designer decorated in the exclusive Preserve section. Natural lagoon pool with 3 waterfalls.
\$1,395,000
1-866-657-2300 800CC051672.

CAPE CORAL



No Bridge - Sailboat Access & RV Garage
Custom built 3 story Home ** 5 Bed/4 Bath * Oversized 3 car garage with one bay being able to accommodate RV.
\$799,900
1-866-657-2300 800FM065329.

CAPE CORAL



Recently Completed Custom Built Pool Home
Located on a gulf access basin! Built with the highest quality of materials and every available upgrade imaginable.
\$724,900
1-866-657-2300 800CC059341.

CAPE CORAL



A Boaters Paradise
Over 300 Ft of waterfront on a one of a kind piece of land This 4 bd 3 ba pool home has the best views in Cape Coral.
\$699,000
1-866-657-2300 800CC056819.

CAPE CORAL



Key West Style Home
With 3 docks/lifts. Located on an intersecting canal. Direct sailboat access and minutes to the River.
\$698,900
1-866-657-2300 800FM056158.

CAPE CORAL



Gulf Access 5 Bedroom 4 Bath Home
Plantation shutters throughout, wood & tile gourmet island granite kitchen w/SS appliances.
\$675,000
1-866-657-2300 800CC400353.

CAPE CORAL



Exquisite Estate Home in Cape Coral
Western exposure with incredible sunset views all nestled in lush tropical landscaping that surrounds this Estate home.
\$649,900
1-866-657-2300 800SS001204.

MATLACHA



Calling All Fishermen
This home sits on a huge double with open water views. Some of the best fishing and boating in the world.
\$550,000
1-866-657-2300 800PI058050.

FORT MYERS



36 Holes of Golf!
Grand Manchester Model built in 2004. Floors recently upgraded with gorgeous travertine flooring, Heavy glass master bedroom.
\$549,900
1-866-657-2300 800FM036273.

CAPE CORAL



Pristine 4 Bed Direct Sailboat Access Pool Home
Located in the very popular SW Cape Coral area of unit 64 & the friendliest block around! Exceptional features.
\$539,900
1-866-657-2300 800CC066703.

CAPE CORAL



Gulf Access Pool Home-Fantastic Southern View
This is the house that any buyer would call a DREAM HOME. Estate-size lot on the prestigious and coveted Eight Lakes.
\$535,000
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1



2

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334 Pirates Bight
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239.261.3939
\$6,250,000

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239.216.1973
\$5,995,000



3



4

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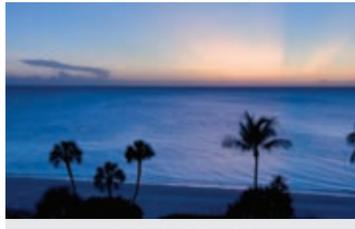
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Web ID GEIG11813IHE \$5,995,000



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Web ID COLE120214IHE \$5,995,000



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Sherree Woods 239.877.7770
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Web ID 215002086 \$829,000



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Web ID 214069604 \$625,000



Pelican Bay



PELICAN BAY

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Web ID 214059509 \$4,295,000



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Web ID 215002932 \$3,750,000



PELICAN BAY

504 Bay Villas Lane
Fahada Saad/Janice Fonda 239.659.5145
Web ID 213018448 \$659,000



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Web ID 215006589 \$1,595,000



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Web ID 214050560 \$749,900



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Martha Kelly 239.877.4569
Web ID 215010228 \$450,000



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Heidi Deen 239.370.5388
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Trieste #1106
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Pat Callis 239.250.0562
Web ID 214047613 \$2,249,000



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 Web ID 214068500 \$1,795,000



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9274 Troon Lakes Drive
 Karen Stockinger 239.405.2574
 Web ID 215001357 \$899,000



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 Terri Moellers 239.404.7887
 Web ID 215010322 \$440,000



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 Linda Perry/Judy Perry 239.404.7052
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 Web ID 214025021 \$4,390,000



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 Fahada Saad 239.659.5145
 Web ID 214063298 \$3,999,000



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 Darlene Roddy 239.404.0685
 Web ID 214041281 \$3,700,000



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 Web ID 215006930 \$3,000,000



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 Web ID 214053890 \$2,595,000



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4437 Club Estates Drive
 Lizette Candela/Jane Bond 239.293.2378
 Web ID 214054067 \$2,144,000



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 Web ID 215014749 \$1,895,000



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 Web ID 214064447 \$1,499,000



KENSINGTON

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 Richard/Susie Culp 239.290.2200
 Web ID 214063267 \$1,268,000



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 Sue Black 239.250.5611
 Web ID 214055282 \$1,250,000



PINE RIDGE

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 Web ID 214063041 \$1,250,000



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 Cynthia Corogin 239.393.6747
 Web ID 214048013 \$998,000



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 Beth McNichols 239.821.3304
 Web ID 214042006 \$1,050,000



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9301 Vercelli Court
 Tess/Tom McCarthy 239.207.0118
 Web ID 215000859 \$990,000



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 Web ID 214067793 \$975,000



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 Roe Tamagni 239.398.1222
 Web ID 214016141 \$899,000



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 Web ID 214056264 \$848,000



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 Web ID 214031671 \$688,888



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 Web ID 215008234 \$549,900



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 Brock/Julie Wilson 239.821.9545
 Web ID 214050444 \$499,000



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 Web ID 214055500 \$429,900



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 Web ID 215015048 \$425,000



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 Web ID 215004477 \$420,000



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Waterfront In Naples #2206-C
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 Web ID 214053324 \$399,000



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 Ryan Batey 239.287.9159
 Web ID 215001003 \$399,000



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Grey Oaks



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Web ID 214003197 \$7,995,000



GREY OAKS

1234 Gordon River Trail
Melissa Williams 239.248.7238
Web ID 214000494 \$7,495,000



GREY OAKS

1213 Gordon River Trail
Daniel Guenther 239.357.8121
Web ID 214007227 \$6,995,000



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1287 Osprey Trail
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\$3,999,000



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Melissa Williams 239.248.7238
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1474 Anhinga Pointe
Melissa Williams 239.248.7238
Web ID 214057895 \$3,450,000



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Web ID 215001163 \$2,825,000



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2815 Tarflower Way
Jutta V. Lopez/Al Lopez 239.659.5113
Web ID 215008294 \$2,695,000



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Carolyn Weinand 239.269.5678
Web ID 214068332 \$2,540,000



GREY OAKS

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Web ID 215000147 \$2,495,000



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1540 Marsh Wren Lane
Melissa Williams 239.248.7238
Web ID 214064026 \$2,395,000



GREY OAKS

1513 Marsh Wren Lane
Daniel Guenther 239.357.8121
Web ID 214029823 \$2,339,000



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Web ID 215013394 \$2,150,000



GREY OAKS

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Web ID 214018524 \$1,910,000



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Web ID 215013446 \$1,850,000



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Web ID 214059520 \$989,000



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Web ID 213508431 \$950,000



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Web ID 214030239 \$890,000



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Web ID 214021758 \$729,500



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Web ID 214059119 \$525,000



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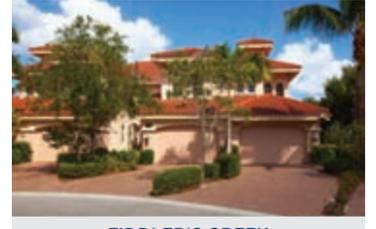
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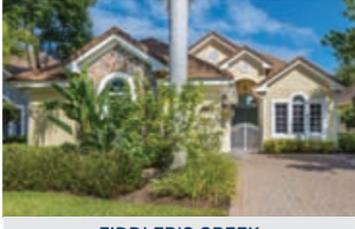
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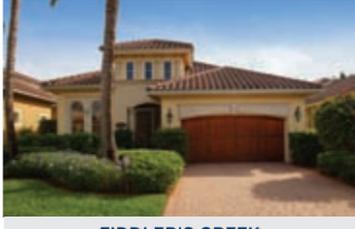
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Lura Jones 239.370.5340
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Michelle Thomas 239.860.7176
Web ID 214059239 \$357,000

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Web ID 214064054 \$10,800,000



SANIBEL

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Kara Cuscaden/Tisha Lestorti 239.470.1516
\$4,400,000



CAPTIVA

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Web ID 214064002 \$4,100,000



SANIBEL

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Web ID 214067662 \$2,200,000



CAPTIVA

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Web ID 214040103 \$1,985,589



SANIBEL

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Web ID 215004740 \$945,000



CAPE CORAL

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Web ID 214047615 \$799,000



SANIBEL

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Robert Pecoraro 239.233.9277
Web ID 214052951 \$625,000



FORT MYERS

8675 Southwind Bay Circle
Augustina Holtz 914.648.8888
Web ID 214062210 \$449,000



FORT MYERS

5413 Whispering Willow Way
Fern Ritacca 239.405.6210
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Web ID 214064070 \$399,000



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Maxwell Thompson 239.989.3855
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Web ID 214055054 \$875,000



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Vistas #1702
Ginger/Michael Lickley 239.860.4661
Web ID 214062763 \$849,000



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Roxanne Jeske 239.450.5210
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Web ID 212019491 \$399,900



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Harriet Harnar 239.273.5443
Web ID 214059019 \$349,000



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Harriet Harnar 239.273.5443
Web ID 215014667 \$339,000



BAREFOOT BEACH

234 Barefoot Beach Boulevard
Lisa Tashjian 239.259.7024
Web ID 215010546 \$4,250,000



THE BROOKS

9350 Lakebend Preserve Court
Roxanne Jeske 239.450.5210
Web ID 215003359 \$1,749,000



THE BROOKS

10550 Glen Lakes Drive
Roxanne Jeske 239.450.5210
Web ID 214051567 \$1,575,000



THE BROOKS

9491 Chartwell Breeze Drive
Roxanne Jeske 239.450.5210
Web ID 215002649 \$1,375,000



SAN CARLOS ESTATES

25380 Busy Bee Drive
Vanya/Dimo Demirev 239.565.0550
Web ID 215009916 \$975,000



BONITA SPRINGS

27599 Shriver Avenue
Fahada Saad 239.659.5145
Web ID 214069424 \$875,000



ARROYAL

27400 Arroyal Road
Linda Roberts 239.450.2864
Web ID 213508290 \$779,000



IMPERIAL RIVER WEST

27548 Bayshore Drive
Suzanne Ring 239.821.7550
Web ID 213504436 \$745,000



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Jennifer/Dave Urness 239.273.7731
Web ID 214061740 \$625,000



GRANDEZZA

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Janna McCan 239.222.3433
Web ID 214050212 \$550,000



PELICAN LANDING

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Coburn/Umscheid 239.825.3470
Web ID 214054408 \$469,000



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Fern Ritacca 847.361.3376
Web ID KNOX080114IHE \$425,000



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Roxanne Jeske 239.450.5210
Web ID 215004857 \$374,000



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Ginger/Michael Lickley 239.860.4661
Web ID 214005289 \$369,900



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Teresa Rucker 239.281.2376
Web ID 215002101 \$369,900



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Ryan Batey 239.287.9159
Web ID 214052174 \$350,600



WORTHINGTON

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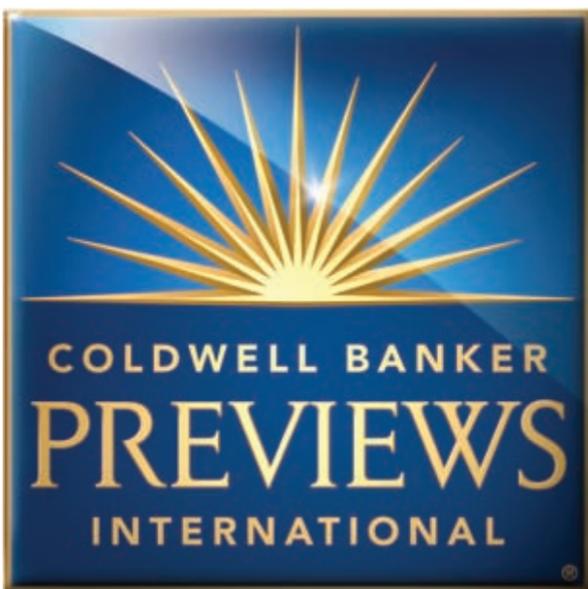
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Happy Days Are Here Again

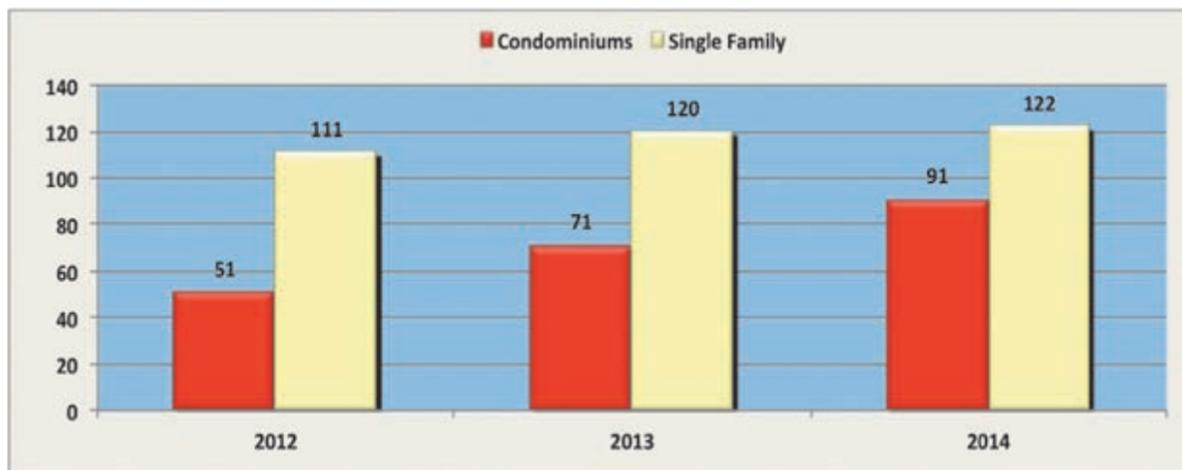
2014 was a record setting year—from home sales to tourism. Home sales continue to escalate albeit somewhat slower than preceding years. Year-over-year overall median resale home prices rose 17% in 2012 followed by 18% in 2013, losing a little steam in 2014 at 13%. **Breaking down the numbers further: Condos rose 10% and single family homes were up 22%.** Prices were up double digits in almost all geographic areas in Collier County. According to NABOR (Naples Area Board of Realtors), inventory levels were hovering just over 4,000 units at year's end, about 1/3 the number of units in 2007 or 2008. While the number of sales in 2014 were an eye-popping 9,826 units, those figures were up only 1% (9,723 units) over 2013, highlighting mar-

ket strength the past 2 years. Lack of inventory is taking its toll and pending sales have declined over the past 4 quarters. The past 2 months, December (2014) and January (2015), were the busiest we can remember in 25 years. The median price in December alone jumped 14%. The median price in January hit \$322,000, up year-over-year from \$258,000 in January 2014 and \$215,000 in January 2013. **That's a more than \$100,000 jump in two years.** Naples area home prices increased an astonishing 25% year-over-year in January, beating last January's increase of 20%. Buyers are looking for new construction—or nearly new. **The problem ... there has been very little new construction in the past 9 years.** Due to this demand, North Naples, which has relative-

ly new construction, saw median prices rise 36% in December. With diminishing inventory and a lack of new construction, buyers are looking to renovate or build.

The luxury market is very strong. Throughout 2014, there were 42 sales of homes costing more than \$5 million, with the highest sale, in Port Royal, topping \$17 million. Closed sales of homes listed at \$2 million or more escalated 33% from 299 homes in 2013 to 399 homes in 2014. As the market improves more sellers will test the market. Inventory has now increased 16% for homes listed over \$2 million. **Sales of luxury condos are on steroids**—in 2014 there were 109 sales of condos listed for \$2 million or more, with another 32 sold or pending in the first 6 weeks of 2015. ■

Luxury Market Sales



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On average, Coldwell Banker Previews International handles \$102.7 million in luxury home sales every day!



Tourist Invasion!

Collier County saw a record number of tourists in 2014—more than ever before. If you spent any time on the local roadways then you already knew that! The good news—tourists in 2014 spent a record amount—leaving a record impact. In 2014, more than 1.77 million visitors stayed in hotels or vacation rentals in Collier County, a 6.3% increase over 2013 (according to a county consultant firm, Research Data Services, Inc., in Tampa). The economic impact from tourists in 2014 reached \$1.8 billion—up 12.4% over 2013. Collier County saw significant

increases in state sales/tourist taxes on hotel/motel stays—up 17%. Naples has become a year round destination. Other factors contributed to the record year—a record number of visitors from overseas, improvement in the national economy, and high satisfaction with past stays in SW Florida. 97 million tourists visited Florida last year—a new record. That is the 4th consecutive year in a row the state hosted a record number of tourists. Here's a look at where visitors to Collier County came from last year, and how their numbers compare to 2013:

Region	Visitors	Percent Change
Florida	625,243	+ 1.6
Southeast	113,123	+ 7.4
Northeast	334,409	+ 9.3
Midwest	284,201	+ 7.5
Canada	50,468	+ 7.6
Europe	284,828	+ 12
U.S. Opportunity Markets*	81,628	+ 7.9
Annual	1,773,900	+ 6.3

*Markets where the county does not advertise. • Source: Research Data Services, Inc.

Florida Domicile

“Florida domicile” has been defined by the courts as “the permanent residence of a person or place to which he (she) intends to return even though he may actually reside elsewhere ... His home, as distinguished from place to which business or pleasure may temporarily call him.”

Florida domicile is attractive for a number of reasons. One is that Florida has no state income tax. If you are a Florida domicile you likely avoid state income tax on your

investments and wages. Secondly, domicile can also qualify your primary residence as a Florida homestead if you make the appropriate filing with the Property Appraiser's office. Your homestead is eligible for an exemption of up to \$50,000 in assessed value from property taxes, additional exemptions for widows (widowers), and a cap on annual increase on assessed value for tax purposes equal to the lesser of 3% or change in the consumer price index. Florida domicile also brings

protection from creditor claims against homestead, wages, retirement accounts, and annuities which are generally not available in other states or under federal law. These benefits can make establishing Florida domicile very valuable.

Establishing domicile is largely a question of intent—does the person claiming domicile intend to and act like Florida is his or her primary residence? If a dispute arises, the court may consider these factors: the amount of time spent at your Florida resident versus other residences, the state of licensing and registration for your motor vehicles, boats, and voter's registration, address used for

your mailings and Federal Income Tax return, participation in local Florida based clubs, organizations, or businesses, use of professionals in Florida such as your attorney, physician, accountant, or dentist, and whether or not you have filed with the Property Appraiser's office for the Florida homestead tax exemptions. State legislature adopted a statute providing for filing a Declaration of Domicile to benefit people moving to Florida from states that might make a claim to income or other taxes. This can be particularly valuable when Florida residents maintain a home in another state, especially one that is tax aggressive.

Making Lemonade from Lemons

Sometimes bad news elsewhere is good news for SW Florida. So called “black swans” around the world—frightening and unpredictable events that range from recent terrorist attacks in Paris, to the Ebola outbreak, to the stumbling Eurozone economy. These events are pushing foreign investors to buy more residential and commercial real estate in the U.S., which is perceived as a safe and stable country. Eurozone 4th

quarter GDP was 0.3%. The Bank of Canada unexpectedly cut interest rates from 1.00% to .75%—putting more pressure on the already weak CAD/USD rate. Despite the doom and gloom, one in 5 sales in SW Florida is a foreign investor. On the domestic side, here in the U.S., the “Black Swan” is BITTER COLD UP NORTH (a Florida Realtor's best friend)! ■

CURRENCY CHANGES

The value of the U.S. Dollar has risen substantially relative to currencies around the world.

The percent increase of the U.S. dollar when compared to currencies that purchase in SW Florida

- Canadian dollar (U.S. Dollar) up 12.3%
- Euro (U.S. Dollar) up 21.6%
- British pound (U.S. Dollar) up 9.6%

Source: FactSet • Data as of Jan. 26, 2015

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Vanderbilt Beach

Vanderbilt Beach single family home sales were strong in 2014 with 33 sales versus 28 sales in 2013. Sales went up 18%. Vanderbilt condo sales were not quite as strong with 121 sales in 2014 versus 126 in 2013. Lack of

inventory may have affected condo sales. The popularity of Mercado and its proximity to Vanderbilt continues to enhance sales. ■



The Vanderbilt

9235 Gulf Shore Dr.
3BR + DEN, 3.5 BA • 3,820 Sq Ft • \$3,995,000
Doug Grant: 239-860-0005

This luxurious beachfront end unit has the incredible Gulf views you have been looking for. Over 3,800 sq ft and just steps from the beach, this open floor plan home showcases crown molding, travertine floors and Schonbeck crystal lighting features throughout. Private elevator opens into entry foyer with wall fountain feature. Kitchen complete with granite countertops, oversized island and custom cabinetry. Home features electronic controlled lighting system and automated shade control throughout. Additional features include 2 car garage, fitness room, large pool and spa. Just steps to the Ritz Carlton. This unit redefines luxury beachfront living. ■



The Anchorage at Vanderbilt

12945 Vanderbilt Dr. #407
2 BR, 2 BA • \$439,000
Doug Grant: 239-860-0005

Condo Craze

While the median price of condos countywide is about \$225,000, along the beach that price jumps to almost \$500,000 (\$480,000). Olde Naples is also a highly desirable neighborhood where condos (especially new condos) are in short

supply. There are several new condo projects available on 5th Ave with prices ranging from \$625,000 to \$1,250,000. The condos are small with very few amenities but are located in the hub of the action. ■

Prime Real Estate

How do average per-square-foot condo prices compare in different downtowns?

Naples '14 5th Avenue condos	\$623
South Beach, Miami	\$590
Scottsdale, Arizona	\$522

Source: Southeast Florida Multiple Listing Service, Realty ONE Group

New Beachfront High-Rise Condos

The hottest segment of the Naples real estate market is large, beachfront, high-rise condos with Gulf views. In 2014, 109 condos sold for \$2 million or more. **Currently there are 63 condos on the market (less than a year's supply).** Developers are taking note of this **high demand for luxury towers** and proceeding full speed ahead. The following are new luxury towers on the horizon.

Kalea Bay is a new collection of high-rise residences in Naples with 582 units. The community's five towers overlook Wiggins Pass, Turkey Bay, and the Gulf. Offers open floor plans with over 3,200 square feet of space with either three bedrooms plus den or four bedrooms. Community amenities include a 24-hour security gatehouse, fitness center with high floor water views, 25,000 square-foot resort-style pool with full-service restaurant and outdoor bar, VIP valet shuttle service to the beach, and a 7,500 square-foot rooftop terrace with infinity pool. Prices begin at \$1.2 million.

Ronto's **Seaglass at Bonita Bay** has over \$40 million in reservations already processed. Overlooks the Estero Bay, the Gulf of Mexico, Bonita Bay's golf courses, and mangrove preserves. This 26-floor 120-unit tower offers three bedroom, three bedroom plus den, and four bedroom floor plans ranging from 2,889 square feet to 4,600 square feet in the penthouse residences. Community amenities include a theater, guest suites, fitness

facility/spa with steam and massage rooms, resort-style pool with bar and grill, and access to Bonita Bay's fine amenities such as five golf courses, private beach club, and onsite marina with waterfront restaurant and bar. Prices begin at \$1 million and \$2.5 million for penthouse residences.

Aqua at Pelican Isle offers views of the yacht harbor, Wiggins Bay, and the Gulf of Mexico. Residences will range between 3,940 and 6,600 square feet with three and four bedroom residences. Community amenities include a 29 slip private yacht basin with slips available for purchase, sky lounge with roof top terrace, fitness center with spa treatment rooms, steam rooms, and dry saunas, resort style pool and spa, movie theater, and guest suites. Prices start at \$1.9 million.

WCI is expected to begin construction on its newly announced high-rise tower called **Altaira** mid-2015 with a projected completion of June 2017. Altaira will be located in the Bonita Springs Colony Golf & Bay Club community and will offer two floor plans with 3,000 to 3,300 square feet of living space. The lead architect for the project is Bob Hall of Curts Gaines Hall Jones. Hall has designed 14 towers for WCI, including the Seasons in Naples and the Veracruz on Marco Island. Prices have yet to be announced.

For additional info on these and other communities call 239-948-4450. ■

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Audubon Golf & Country Club

352 Chancery Cir.
5 BR + DEN, 5 BA • 6,075 Sq Ft • \$1,675,000
Doug Grant: 239-860-0005

Best value in SW Florida at \$275 per square foot. Original owner of this custom design by Southern Bay Homes in Audubon Country Club, one of Collier County's most desired golf course communities. This open floor plan home has an extra-large gourmet kitchen including an island, walk-in pantry, butler's pantry, and 2 dishwashers and ovens. The formal dining room with built-in buffet comfortably seats parties of 12. All this adjacent to a large social bar with its own refrigerator and wine cooler. Each of the 5 bedrooms has an ensuite bathroom for your guests. Pocketing sliders open to outdoor area that includes infinity edge pool, spa, covered area with bar, refrigerator, and gas grill. The home has been built with 130 MPH impact glass, electric shutters, central vac, and pest control tubes for your convenience. Audubon Country Club is close to Barefoot Beach and Bonita Beach, upscale shopping, dining, and 20 minutes to our international airport. Paradise personified. ■

Golf Shorts

Stock Development's **Quail West** community in North Naples closed out 2014 with contracted and pending sales totaling over \$105 million. This marks the second consecutive year of over \$100 million in sales.

Ronto Group's **TwinEagles** reported closed and pending new construction sales for 2014 totaled well over \$100 million. Community amenities include a Jack Nicklaus designed Talon Course, a 47,000 square-foot clubhouse, a fitness center, swimming pool, outdoor lounge and dining venue, and neighborhood parks and gardens.

Talis Park, developed by Kitson & Partners, reported \$102 million in sales in 2014. The community more than doubled its year-over-year sales volume. Of nine total neighborhoods, four are nearly sold out, and five are completely sold out. Future amenities under construction include two Greg Norman-Pete Dye designed golf courses, six Har-Tru tennis courts, a tennis

pro shop, four bocce ball courts, and a lap pool.

For 2014 London Bay's **Mediterra** community reported a 30% increase in home sales over the previous year. They are currently more than 95% sold out. Features a 36-hole Tom Fazio designed championship golf course, and Sports Club with fitness classes and full gym, a full-service spa, wellness services, tennis, and bocce. A beachfront club is home to an elevated pool, casual and fine dining, a full bar, and valet food and beverage service.

Grey Oaks Country Club ended 2014 with 46 sales totaling \$61,964,322. These leaves less than 40 homes available for purchase in 2015. Grey Oaks' amenities include three golf courses, two clubhouses, and tennis and fitness facilities. ■



Golf Means Big Business

A new study shows golf carries an \$8.2 billion economic impact in Florida. This is more than amusement and theme parks which bring in \$5.4 billion, and more than medical equipment and supplies manufacturing which bring in \$6.5 billion. Florida golf has a total economic output of \$11 billion. Florida's golf industry brings in 132,532 jobs and \$3.6 billion in wage income.

There are 1,183 golf courses in Florida with a combined total of 21,294 golf holes. This is the highest number in America. We see 1.6 million golfers who play a total of 40 million rounds per year. On top of the state's golf accolades, the greater Naples/Marco Island area has the most golf holes per capita in the U.S. ■

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Audubon Golf & Country Club

Audubon homes are flying off the shelf. In 2013, 27 Audubon homes were sold. That number rose to 34 homes in 2014 with \$32,628,950 in total sales. This represents a 33% increase from 2013 to 2014. Audubon's 2014 average home price increased almost 10% from the year before. After

upgrading their community pool, poolside dining area, and both entrances, Audubon recently completed an additional \$7 million renovation to the clubhouse, fitness room, and two interior dining rooms. ■



Audubon Golf & Country Club

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Audubon Golf & Country Club

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Doug Grant: 239-860-0005



Audubon Golf & Country Club

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4 BR, 3.5 BA • \$797,000
Doug Grant: 239-860-0005



Audubon Golf & Country Club

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Doug Grant: 239-860-0005



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Spanish Wells

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Ray Ambrozy: 239-860-1695



Altessa at Vasari

28590 Altessa Way #102
2 BR + DEN, 2 BA • \$409,000
Doug Grant: 239-860-0005



Spanish Wells

28349 Tasca Dr.
3 BR, 2 BA • \$299,000
Ray Ambrozy: 239-860-1695

Local Course Rankings

Calusa Pines is the #3 top rated course in Florida according to *Golf Digest*. Calusa ranks behind #1 Seminole Golf Club in Juno Beach and TPC Sawgrass Players Stadium course in Pointe Verda Beach. Naples Natl. made the top 100 list and ranked #22. SW Florida

had 6 courses ranked in the top 75 public courses. The leaders were Tiburon at #20, Old Corkscrew (Estero) at #37, Naples Grande at #42, Gateway (Fort Myers) at #58, and two Courses in Lely Resort, Flamingo Island and Mustang at #62 and #70. ■

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- The Grill (Ritz Carlton) – 280 Vanderbilt Beach Rd.
- M Waterfront Grille – 4300 Gulf Shore Blvd. N
- Sea Salt – 1186 3rd St. S
- Turtle Club – 9225 Gulfshore Dr. N

Best New Restaurant Award Winners:

- Avenue 5 – 699 5th Ave S
- Fuse Global Cuisine – 2500 Tamiami Trl N
- Mereday's Fine Dining – 1500 5th Ave S.



Easy Money

During 2011 and 2012, 7 of 10 real estate purchases were cash sales. However, financed sales (as opposed to cash sales) increased 30% since January 2013. These figures were driven by several factors—the continued low interest rates, price appreciation, and significantly fewer foreclosures and short sales (down 30% in 2014). ■



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elementsyoga@yahoo.com

Barefoot Beach Update

2014 sales of single family Barefoot Beach homes nearly matched a very busy 2013 with 17 homes sold versus 19 in 2013. 2015 started with a bang with 10 homes pending or sold. ■

Barefoot Beach



\$5,995,000
 104 Hispaniola Ln.
 6 BR, 7.5 BA
 Doug Grant: 239-860-0005

Barefoot Beach



\$4,985,000
 102 Dominica Ln.
 4 BR + DEN, 5.5 BA
 Doug Grant: 239-860-0005

Barefoot Beach



\$4,500,000
 230 Barefoot Beach Blvd.
 5 BR, 5.5 BA
 Doug Grant: 239-860-0005

Southport on the Bay



\$3,495,000
 204 San Mateo Dr.
 6 BR, 5.5 BA
 Doug Grant: 239-860-0005

Southport on the Bay



\$2,695,000
 206 San Mateo Dr.
 4 BR + DEN, 4.5 BA
 Doug Grant: 239-860-0005

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Coming to Market: Best View in Collier County

This home boasts the best view in SW Florida. This charming Olde Florida style residence features an open floorplan, hurricane shutters and fine upgrades including granite countertops and tile and wood flooring throughout. Beautiful wide Bay views and Gulf access. Located in Southport on the Bay, a double-gated community in the exclusive Barefoot Beach neighborhood with deeded beach access. Call 239-948-4450 for more information. ■




Southport on the Bay
 218 Malibu Cv.
 4 BR, 3 BA • Price Upon Request
 Doug Grant: 239-860-0005

Barefoot Beach Named to Top 10 Beach List!

Dr. Beach (Stephen Leatherman) compiles a list each year rating the best beaches in the U.S. The 50 point criteria includes everything from sand softness and wave height to water color and smell to amenities and safety. Barefoot Beach finished #2 on the 2014 list, bested only by Duke Kahanamoku Beach in Waikiki, Oahu, Hawaii. Delnor-Wiggins Pass State Park in Naples finished as the only other Collier County beach in the top 10, at number 10. Dr. Beach (Leatherman) is a professor and Director of the Laboratory of Coastal Research at Florida International University. ■

Bayfront Gardens

PENDING



\$1,975,000
 211 Bayfront Dr.
 4 BR + DEN, 4 BA
 Doug Grant: 239-860-0005

Southport on the Bay



\$1,949,000
 191 Topanga Dr.
 4 BR + DEN, 4 BA
 Doug Grant: 239-860-0005

Barefoot Bay



\$1,775,000
 5332 Barefoot Bay Ct.
 4 BR + DEN, 4.5 BA
 Doug Grant: 239-860-0005

Southport on the Bay

PENDING



\$1,695,000
 203 San Mateo Dr.
 3 BR + DEN, 2 BA
 Doug Grant: 239-860-0005

Southport on the Bay

PENDING



\$1,495,000
 193 Topanga Dr.
 5 BR + DEN, 4.5 BA
 Doug Grant: 239-860-0005

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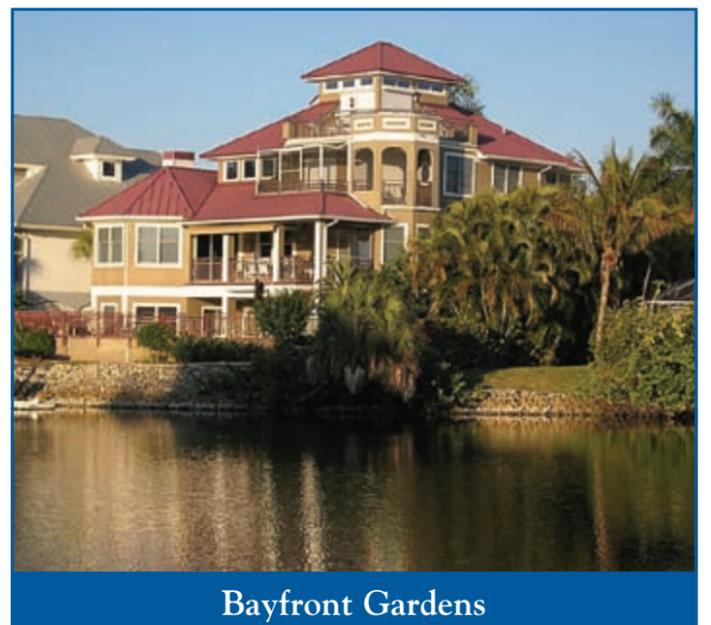
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Gorgeous Bayfront home with stunning Gulf and Bay views. Immaculate details such as marble flooring throughout, granite in kitchen and every bath, gorgeous wood custom cabinetry and much more. Exclusive master retreat with private balcony overlooking the pool and Bay. Luxurious master bath includes jetted tub, bidet, dual vanities, and granite countertops. Located in Bayfront gardens, a double-gated Bayfront community nestled in the highly-desirable Barefoot Beach neighborhood. Enjoy all the amenities including deeded beach access, fitness facility, walking paths, and more. Call 239-860-0005 to learn more. ■



Bayfront Gardens
223 Bayfront Dr.
5 BR + DEN, 4.5 BA • Price Upon Request
Doug Grant: 239-860-0005

Barefoot Beach Club Condos

Barefoot Beach Club is a gated and guarded community within walking distance of a nature preserve and The Club at Barefoot. Community amenities include deeded beach access, on-site professional management, clubhouse, 2 heated pools and whirlpool spas, outdoor grills, and fitness room. The Barefoot Beach condo

market gets stronger every year with 19 sales in 2014 versus 15 in 2013. This is a remarkable 26% increase. With 5 condos sold or pending in the first 2 months of the 2015 new year, the forecast continues to be bright for these beach and Bayfront condos. ■



Barefoot Beach Club

253 Barefoot Beach Blvd. #503
2 BR, 2 BA • \$995,000
Doug Grant: 239-860-0005



Barefoot Beach Club

253 Barefoot Beach Blvd. #403
2 BR, 2 BA • \$975,000
Doug Grant: 239-860-0005



Barefoot Beach Club

262 Barefoot Beach Blvd. #401
3 BR, 3 BA • \$939,000
Doug Grant: 239-860-0005



Barefoot Beach Club

260 Barefoot Beach Blvd. #205
3 BR, 2 BA • \$880,000
Judi Gorton: 239-273-0476



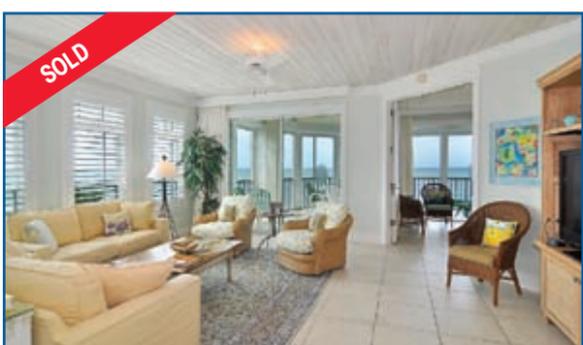
Barefoot Beach Club

269 Barefoot Beach Blvd. #PH4
3 BR, 3 BA • \$2,100,000
Doug Grant: 239-860-0005



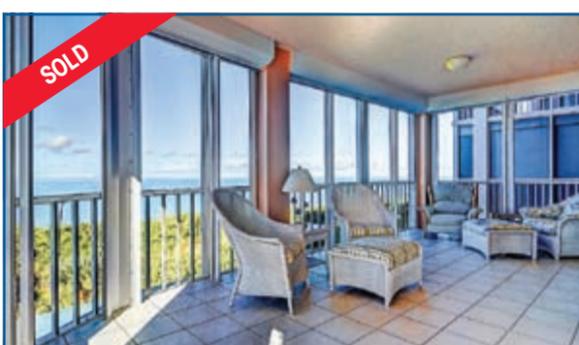
Barefoot Beach Club

267 Barefoot Beach Blvd. #301
3 BR, 3 BA • \$1,599,000
Doug Grant: 239-860-0005



Barefoot Beach Club

257 Barefoot Beach Blvd. #404
3 BR, 3 BA • \$1,595,000
Doug Grant: 239-860-0005



Barefoot Beach Club

253 Barefoot Beach Blvd. #306
3 BR, 3 BA • \$1,319,000
Doug Grant: 239-860-0005



Barefoot Beach Club

253 Barefoot Beach Blvd. #506
3 BR, 3 BA • \$1,299,000
Doug Grant: 239-860-0005



Barefoot Beach Club

255 Barefoot Beach Blvd. #402
3 BR, 2 BA • \$1,095,000
Doug Grant: 239-860-0005



Barefoot Beach Club

260 Barefoot Beach Blvd. #206
3 BR, 3 BA • \$949,000
Craig Palmer: 239-450-7999



Barefoot Beach Club

260 Barefoot Beach Blvd. #604
2 BR, 2 BA • \$799,000
Doug Grant: 239-860-0005



Bonita Beach • 26740 Hickory Blvd.

5 BR, 5.5 BA • \$5,495,000 • Doug Grant: 239-860-0005
 New Gulf front construction by Windover Development listed and sold in one week. This 4,800+ sq ft home boasts 5 beds, 5 full baths, 2 half baths with an open floor plan and exceptional use of space. No details overlooked with wood-accented volume ceilings, designer lighting features, and the finest of furniture and decor. Gourmet kitchen features Thermador appliances, granite counters, and a spacious walk-in pantry—all adjacent to a full-size built-in bar. Off the main level is an elevated deck with dramatic infinity pool and spa, and entertaining area with fireplace, gas grill, and mounted LG flat screen TV. Other features include private elevator, Crestron home automation system, electronic shade and hurricane shutter control, and Vitex security system. **These houses sold quickly—3 more will be available in 2015. Call 239-860-0005 to learn more. ■**



Bonita Beach
 26732 Hickory Blvd.
 5 BR, 5.5 BA • \$5,495,000
 Doug Grant: 239-860-0005



Bonita Beach
 26548 Hickory Blvd.
 4 BR + DEN, 5 BA • \$3,875,000
 Doug Grant: 239-860-0005



Bonita Springs
 4938 Esplanade St.
 4 BR + DEN, 4.5 BA • \$2,165,000
 Ray Ambrozy: 239-860-1695



Bonita Beach
 5993 Cypress Ln.
 3 BR, 2 BA • \$1,995,000
 Doug Grant: 239-860-0005



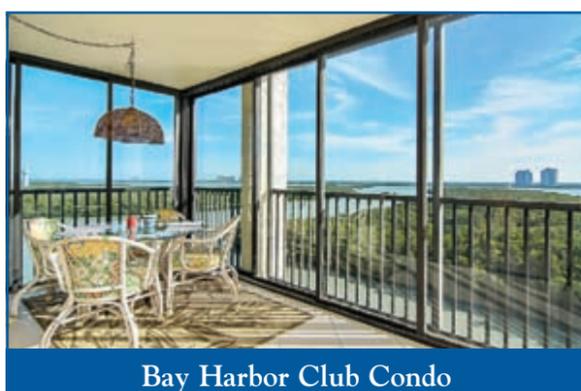
Imperial River
 4822 Gary Rd.
 4 BR, 4 BA • \$949,000
 Doug Grant: 239-860-0005



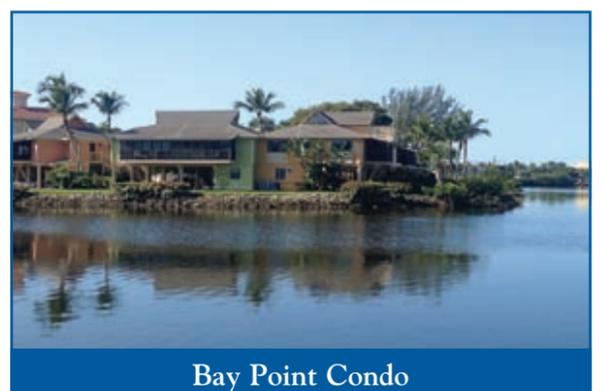
River Reach Bonita Springs
 27580 River Reach Dr.
 3 BR + DEN, 3.5 BA • \$949,000
 Ray Ambrozy: 239-860-1695



Imperial Shores
 4844 Esplanade St.
 4 BR, 4 BA • \$946,000
 Ray Ambrozy: 239-860-1695



Bay Harbor Club Condo
 26235 Hickory Blvd. #9A
 2 BR, 2 BA • \$549,000
 Doug Grant: 239-860-0005



Bay Point Condo
 27670 Bay Point Ln. #B4
 2 BR + DEN, 2.5 BA • \$429,000
 Ray Ambrozy: 239-860-1695

Gateway to the Gulf?

Bonita Springs City Council is in the early stages of seeking a consulting firm to create a vision for Bonita Beach Rd—the city’s longest East-West corridor. “The council wants an outside consultant to outline ways to improve traffic, create a visual concept for the corridor, and make Bonita Beach Rd more pedestrian and bicyclist-friendly,” said City Manager, Carl Schwing. **These changes**

have long been the desired goal of the Bonita Beach Improvement Association. “We’re the gateway to the Gulf. We’re the gem between Naples and Fort Myers,” said Councilman Mike Gibson. “**We need to start looking that way.**” As always, funding will be the issue, but it’s an encouraging start. **Hallelujah. ■**

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Fort Myers Beach

Fort Myers Beach saw record sales and new luxury home sales price points established in 2014. There were 163 single family home sales in 2014, up from 151 in 2013. Windover Development's two beachfront projects are close to selling out. Condo sales on Fort Myers Beach also realized significant gains with 330 condos sold in 2014, up about 6% over the 313 condos sold in 2013. ■



Fort Myers Beach

3830 Estero Blvd.
4 BR, 3.5 BA • \$2,995,000
Doug Grant: 239-860-0005



Fort Myers Beach

5220 Estero Blvd.
4 BR, 4.5 BA • \$3,295,000
Doug Grant: 239-860-0005

Direct beachfront new construction—active to pending in 30 days. This Windover-developed single family home showcases panoramic Gulf views and prime beachfront as your backyard. Features include a private in-ground pool and spa, 4 bedrooms, 4.5 baths, and 2 car garage with 3100+ sq ft of interior living space. Offered furnished and decorated with the finest designer pieces. Other highlights include Crestron home automation system, surround sound system, alarm system, hardwood floors, plantation shutters, private elevator, and all impact doors and windows. This home went quickly but there are 3 more Windover-developed new beachfront homes coming out in 2015. Please call 239-860-0005 for more information. ■



Fort Myers Beach

4000 Estero Blvd.
4 BR, 4 BA • \$1,929,000
Doug Grant: 239-860-0005



Fairview Isles

1 Bayview Blvd.
6 BR, 5 BA • \$1,094,000
Alex King: 239-849-3663



Crescent Beach Plaza

1664 I St.
2 BR, 2 BA • \$1,049,000
Doug Grant: 239-860-0005



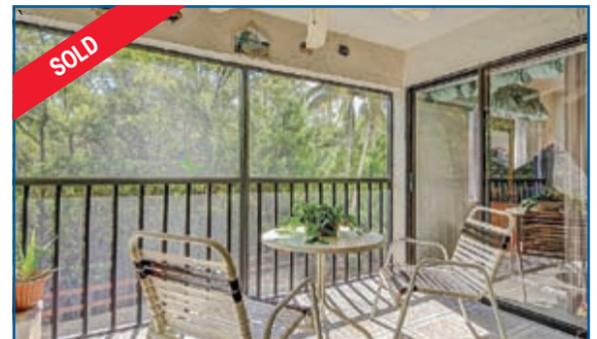
El Sol

321 Lazy Way
2 BR, 2 BA • \$339,000
Alex King: 239-849-3663



Eucalyptus Park

277 Eucalyptus Ct.
2 BR, 1 BA • \$324,999
Alex King: 239-849-3663



Estero Cove Condo

6899 Estero Blvd. #213
2 BR, 2 BA • \$219,000
Alex King: 239-849-3663

Lee County—Next to Naples—Fastest Growth in Florida

In Lee County, contractors pulled almost 1000 permits in 2014 to build single family homes. Up 16%, but a long way from the 9,747 pulled in 2005. Last year Lee County issued 663 multifamily permits. That is up 84% from 2013. 79 single family permits were pulled in January 2015. In Collier County about 8,600 single family and multifamily permits were pulled in 2014—Nowhere near the 44,000 pulled at the height of the boom in 2005.

In 2013 Lee Commissioners slashed impact fees that help fund schools, road, and park projects by 80%. This action was taken to jump start the local economy. The current impact fee discounts end March 16th. Lee County Commissioners argue that reduced impact fees had little effect on growth, that growth was imminent, the discount fees were needed to assist growth, and that the discounts should end. Lee County Commissioner Frank Mann says, "Lee is growing faster than most other counties in Florida, and Florida is now the fastest growing

state in the country. We are clearly out of recession. So if we don't have impact fees to pay for the expanded demands on our roads and parks and classrooms ... our quality of life is going to go downhill fast." ■

BY THE NUMBERS

Here's a look at the number of single-family permits issued by Lee county by year since 2005:

2005: 9,747	2010: 384
2006: 7,052	2011: 373
2007: 2,253	2012: 556
2008: 482	2013: 860
2009: 331	2014: 993

Source: Lee County Community Development Department.

Job Growth

A new study projects the Naples-Marco Island area will top the nation in job growth for 2015 with Cape Coral-Fort Myers not far behind. HIS Global Insight (Englewood, Colorado) had Naples-Marco ranked first with Fort Myers third among 363 metro areas in expected employment gains. Only 164 cities have returned to numbers reached before the recession. Naples-Marco lost about 25,000 jobs and Fort Myers lost about 39,000 jobs during the downturn. Naples will recuperate those lost jobs sometime during 2015. ■

Florida's Top Metro Areas	Projected 2015 Economic Growth
Single-family home price increases Nov. 2013 – Nov. 2014	1) Naples-Marco Island 4.7%
1) Naples-Marco Island 16.6%	2) Palm Coast 4.6%
2) Punta Gorda 16.5%	3) Orlando-Kissimmee-Sanford 4.4%
3) Cape Coral-Fort Myers 15%	4) Cape Coral-Fort Myers 4.3%
4) Sebastian-Vero Beach 12.3%	5) Ocala 4.0%
5) North Port-Bradenton-Sarasota 10.3%	Source: IHS Global Insight

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Money in the Bank

With taxable values rising, Collier County is expected to see a \$4 billion increase in general fund tax revenue. The county's mileage rate for its general fund held steady at \$3.56 per \$1000 of taxable home value, the same rate as the past four years. The general fund will be up 6% from last year. The additional income will help reduce a construction and equipment replacement backlog. \$50 million will be needed over the next five years to satisfy needed projects. ■

Go Bonita!

The national business magazine *Forbes* recently named Bonita Springs as one of the top "25 Greatest Places to Follow your Passions in Retirement." The list was defined by the following categories: arts, fine dining, lifetime learning, volunteering, outdoor activities on the water, outdoor activities on land, and the sub category of golf. ■

Show Me The Money

Research firm, Phoenix Marketing International, shows that 6.1 million households in the U.S. can boast liquid investible assets of \$1 million or more (up 3% from the previous year). The report examined wealthy residents in 942 urban areas and ranked Naples #3 on the list with a concentration of millionaire households of 8.9% (12,078 millionaires). #1 is Los Alamos, NM and #2 is Stamford, CT. ■

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Opportunity Lost

A recent report by RealtyTrac on the Naples-Marco Island metro area reported the number of foreclosure filings fell to 1.06% of all housing units closed (2,092 in 2014). How does that compare to 2009? In 2009 6.38% of closed homes were foreclosures with 12,251 in some stage of foreclosure. In Fort Myers-Cape Coral, 1.72% of all homes or 6,393 units were in foreclosure in 2014. Five years earlier, 11.8% of all housing units or 42,734 homes had foreclosure filings. Foreclosures in SW Florida are still high when compared to the rest of the country. Nationwide, only .85% of housing units are in foreclosure. Florida tops all states in foreclosure rates, with 1 in every 44 housing units in foreclosure. ■

Take a Deep Breath!

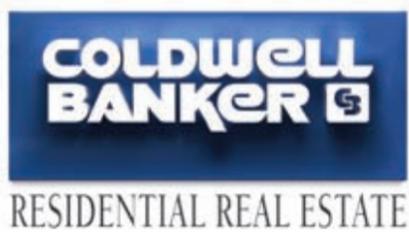
The American Lung Association recently reported that the air quality in Collier and Lee Counties is among the cleanest in the country. Ozone and particulate levels were said to be uniformly low. ■

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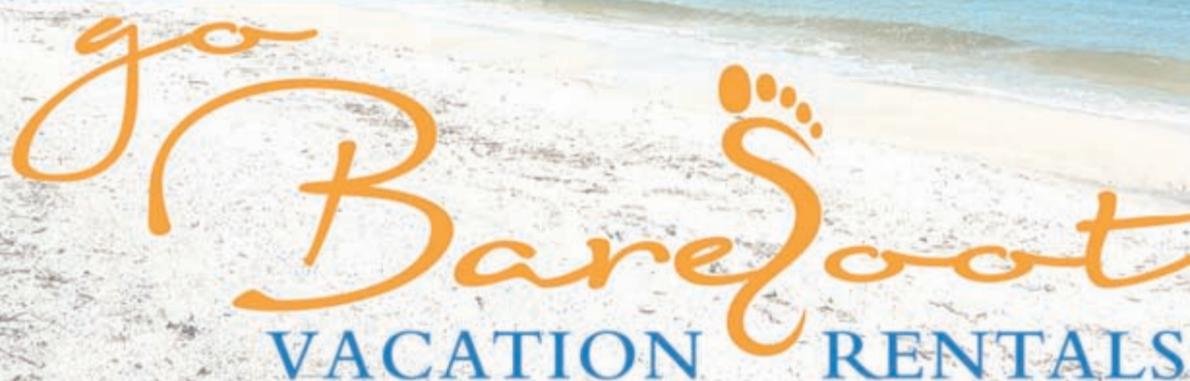
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