

# NAPLES FLORIDA WEEKLY®

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WEEK OF FEBRUARY 2-8, 2012

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◆ Festival stats A39 ◆ A magical menu A38 ◆ Top lots A39 ◆ Who benefits A40

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PEGGY FARREN / FLORIDA WEEKLY

Above: Sandi Moran keeping guests happy at the vintner dinner she co-hosted  
Top: Stilt walker "Vino Festivus" at the auction

## BELIEVE IN THE MAGIC

*With all the elements of a fantasy, wine fest raises \$12 million-plus for charity*

BY ATHENA PONUSHIS

aponushis@floridaweekly.com

A PAIR OF JIMMY CHOO SHOES, SPARKLY AND peep-toed, stood upright and abandoned under the bar, as Sandi Moran attended to the final pre-party details of her Naples Winter Wine Festival dinner barefoot. Dressed in purple Tosca Couture, Mrs. Moran tucked away her three dogs and five cats: "Here Stella. Here Migo."

Her co-host and one of her vintners circled the tables. Were they content with the seating arrangements, or should they fuss them up?

SEE MAGIC, A37 ►

## Farmworkers' rights group will greet Trader Joe's

BY EVAN WILLIAMS

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The grocery chain Trader Joe's will be greeted at the opening celebration of its first location in Florida by the Coalition of Immokalee Workers. Over the last few decades, CIW has been behind exposing modern-day slavery in the Sunshine State, including in tomato fields only about a half-hour drive east of the new store on

U.S. 41 in North Naples (in the former Border's bookstore).

Trader Joe's says it buys millions of pounds of Florida tomatoes each year, but so far has refused to sign the CIW's Fair Food Agreement.

The CIW's actions next weekend will draw a sharp contrast with the image the store projects: that of a fun-loving, socially and environmentally conscious neighborhood grocer that sources unique food

items. The staff hands out stickers to kids, gives customers high fives and is easily recognizable by bright Hawaiian shirts.

At 8 a.m. Friday, Feb. 10, CIW members will set out on bicycles from the their community center in Immokalee, pedaling to Trader Joe's to ask to meet the company's vice president in person. They'll return at 2 p.m. Sunday, Feb. 12, joining

SEE JOE'S, A26 ►

### INSIDE



#### The cat's pajamas

Meet Lorenzo, a purrfect poser in all his finery. C1 ►



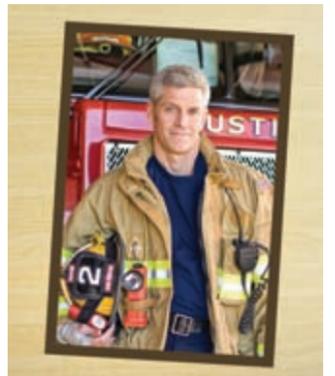
#### Those were the days

Marco Island Historical Society steps back to prom night, and more fun. C37-41 ►



#### 20 percent down

A controversial real estate rule. B1 ►



#### 'The Engine 2 Diet'

Firefighter hopes to ignite a taste for healthy eating when he visit Whole Foods. A42 ►

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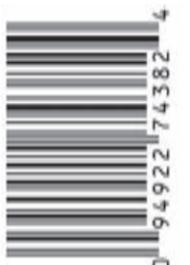
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ROGER WILLIAMS A2  
OPINION A4  
PROFILE IN PARADISE A6  
NONPROFIT NEWS A30

HEALTHY LIVING A42  
PETS A46  
NETWORKING B9-11  
REAL ESTATE B13

PUZZLES C10  
BOOK REVIEW C14  
ANTIQUES C18  
VINO & CUISINE C42-443



## COMMENTARY

## Paeon to the utterly useless



rogerWILLIAMS  
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We must now celebrate the utterly useless.

At least once a day or once in a lifetime, we must now champion the unproductive, the mute or voiceless, even the silent.

We must nourish, in effect, an unemployed word, jobless in the dictionary of daily life.

And what's more useless than jobless?

When I think of useless, I think of the blue in skies. What job does blue have?

I think of love — not simply the imperative need to reproduce, but love. Completely useless.

I think of a breeze, a necktie, a painting, a musical note, the stars, a piano concerto, the cinnamon-chestnut hue of a good gumbo roux.

The liberal arts.

All of them are jobless and thus useless, by the insistent do-something, get-a-job definition of American culture. So in practical terms and like all art, they're entirely unnecessary — at least at first glance.

But somehow they remain indispensable to living. Perhaps, somehow, they're the key to our survival as a species.

This ruminative hiccup was brought upon me by a collision of coincident moments last week, all of them chunked like sausage into a pot-boil of ideas about education.

Newt Gingrich, I learned, has said that poor school children, the young teenagers, should become janitors in their schools,

pulling themselves up from poverty by cleaning the schools in which they study, for money.

That was one.

Second, a well-known professor of environmental studies and politics at Oberlin — he's speaking at Edison State College in a couple of weeks — suggests that without a comprehensive education in the arts and sciences for a lot more people, we might not make it as a species. The kind of education, he says, that allows us to make connections between seemingly unrelated notions.

That's some real cause for optimism, isn't it? Well, no. But oddly enough, it is cause for hope, he says.

The man's name is David Orr, and he put it like this, in an essay called "Optimism and Hope in a Hotter Time:"

"People must see the connections between what they drive and the wars we fight, the stuff they buy and crazy weather, the politicians they elect and the spread of poverty and violence. They must be taught to see connections between climate, environmental quality, security, energy use, equity, and prosperity. They must be asked to think and to see. As quaint and naïve as that may sound, people have done it before and it has worked."

Thinking and seeing. Are they genetic equipment, like blue eyes and blond hair, or do you learn them by studying the physics of stars, or the violin, or the art and application of English words, or the geology and biology of the southern Everglades, or the classical Greek language all in one fell swoop?

There's a useless phrase for you: "One fell swoop." Fell (a jobless word these days), means fierce or even savage — at least as

Billy-boy Shakespeare employed it in the mouth of Macduff, who challenged the tyrant Macbeth.

It's an old lesson they keep learning anew — never go into politics unless you plan to shed blood (witness the last week in Florida). Here, Macduff has just been told that his family and servants have all been murdered.

"All my pretty ones?/ Did you say all? O hell-kite! All?/ What, all my pretty little chickens and their dam/At one fell swoop?" Beautiful.

But it didn't give me the answer to the question: What difference does knowing something useless make?

So I picked a thing that seems, on the surface, to epitomize uselessness: classical Greek.

And like many an insufferable pragmatist skeptically eyeballing his youngers, I asked my nephew, Nick Romeo, why the hell he's spending the last years of his 20s studying classical Greek when he could be out working in Walmart or something.

Nick, by the way, is a writer whose book, "Driven: Six Incredible Musical Journeys," is reviewed in *Florida Weekly* this week (see pages C14-15). And he can now read and write Greek almost as if he were born 5,000 miles away and 3,000 years ago.

He is, after all, trying to make the connections.

Put on your seat belt and hold on. Here's what he said:

"There are many ways to justify the study of classics and Ancient Greek in particular. One strong argument is that inflected languages like Greek and Latin are rigorous and complicated systems, and learning to master their rules sharpens our general mental acuity.

"Of course, Chinese and Arabic could plausibly do the same while also providing a

more obvious utility in the world. But Greek and Latin are also eminently useful: Law or medical school would be made immeasurably easier by the study of both languages.

"That's not only because of countless terms that derive from Greek and Latin, but also because the rigorous and systematic thinking of an Aristotle or Plato anticipates the forms of legal argument (Aristotle pioneered the study of formal logic) and the methods of scientific inquiry (both Plato and Aristotle are concerned with the quality of evidence and the validity of argument — an argument is both valid and sound when it employs a non-fallacious form and also has verifiable propositions).

"But if we expand our notion of usefulness to include any tools that can help us flourish and be happy, the argument for studying classics becomes even stronger.

"The writing of Roman stoic philosophers like Marcus Aurelius or Seneca provided some of the best self-help advice ever penned long before the genre even existed. They provide practical advice on how to be happy with what we have and overcome the fear of death, two challenges which, if achieved, can transform quality of life."

Because in one fell swoop we're through, whether we transformed the quality of our lives or not — whether we burned up the planet or not — when death comes. Which happens to be the title of a poem by Mary Oliver and employed in part by humanities Professor Wendy Chase, to celebrate her graduates once at Edison State:

"When it's over, I want to say, all my life/ I was a bride married to amazement./ I was the bridegroom, taking the world into my arms."

To consummate such a marriage, we must now celebrate the utterly useless. ■



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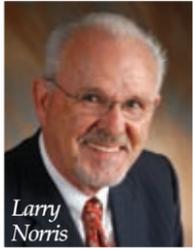
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## OPINION

# The Republican Clinton



**richLOWRY**

Special to Florida Weekly

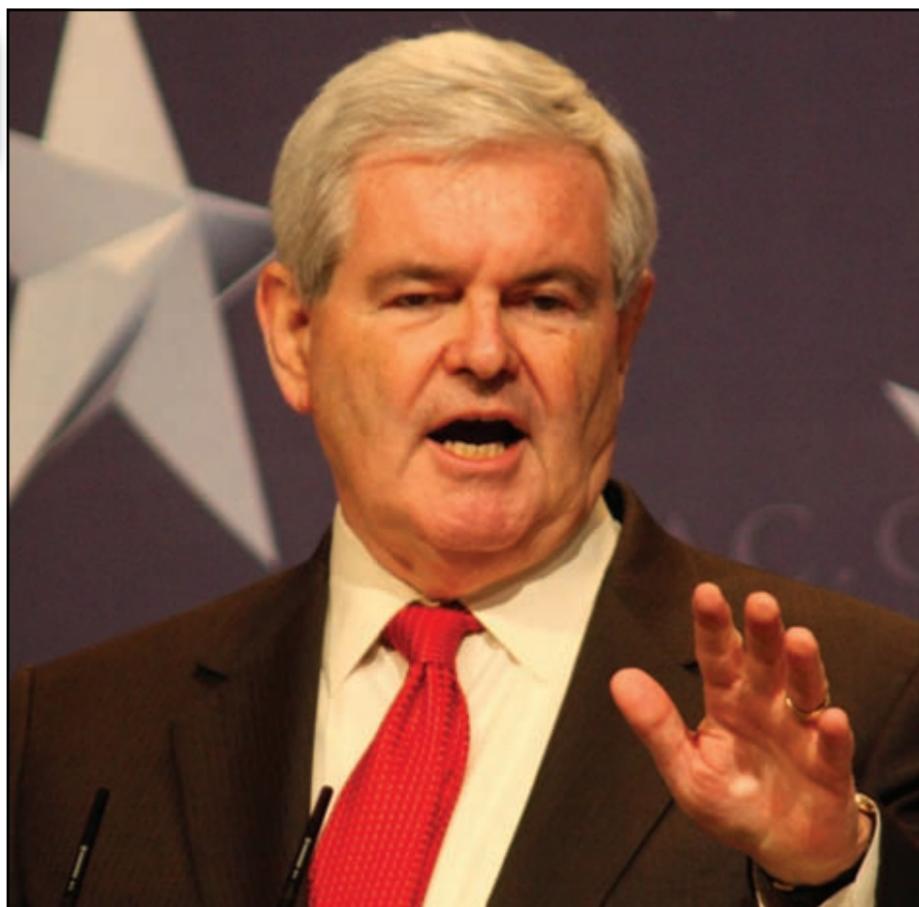
The South Carolina primary ended the Thursday before the voting, at around 8:05 p.m. That's when Newt Gingrich stopped berating CNN's John King for asking him about his ex-wife Marianne's allegation that he wanted an "open marriage." Newt's reply was a virtuoso display of bluff and indignation.

He angrily dismissed her account as false, even though the balance of evidence suggests it's true. He summoned dubious evidence in his defense, saying all their mutual friends knew Marianne's charge was untrue, although there could have been no witnesses to a private conversation. But his outraged forcefulness carried the day.

Only one other politician in America could have played the victim card so expertly when confronted by the story of a wronged woman. Only one other politician would have thrown out so many obfuscating "facts." If he was watching the debate somewhere, Bill Clinton must have chuckled in admiration and thought, "Well played, my friend. Well played."

Newt is the Republican Clinton — shameless, needy, hopelessly egotistical. The two former adversaries and tentative partners have largely the same set of faults and talents. They are self-indulgent, prone to disregard rules inconvenient to them and consumed by ambition. They are glib, knowledgeable and imaginative. They are baby boomers who hadn't fully grown up even when they occupied two of the most powerful offices in the land.

Steven Gillon, author of "The Pact," a book about the Gingrich-Clinton interplay in the 1990s, was struck by their "unique personal chemistry, which traced back to their childhoods." Both were raised by distant or abusive stepfathers and surrounded by strong women. Yet their personalities are different.



Growing up in an alcoholic household, Gillon notes, Clinton was a natural conciliator. Gingrich was given to defiance. Clinton was gregarious, a people-pleaser. Gingrich was bookish, a lecturer at heart. Clinton made his way in politics in the unfriendly territory of Arkansas; he had to dodge and weave and seduce. Gingrich climbed through the ranks of the House Republican conference; he stood out as a partisan provocateur.

And so he remains today. He utterly lacks the Clinton soft touch. Quin Hillyer of the American Spectator says he's the "Bill Clinton of the Right With Half the Charm and Twice the Abrasiveness." Republican voters lit up by his debate performances believe he's the most electable candidate, even though the three recent national polls show him with a favorable rating in the 20s.

Could he turn it around with smashing debate performances against President Barack Obama in the fall? Doubtful. In a presidential debate, a candidate's bearing matters. Al Gore may have beaten George W. Bush on points in their first debate in 2000, but he audibly sighed. That small indicator of an arrogant impatience sank him. If Gingrich shows the slightest bombast or ill temper, if he hectors or gives off a sense of intellectual superiority — in short, if he conducts himself in a typical Gingrichian manner — he will lose the debates in a rout even if he bests President Obama on the merits.

It's another reason why wily old Bill Clinton has to be pulling for his Republican alter ego. ■

— Rich Lowry is editor of the *National Review*.

## LETTER TO THE EDITOR

Editorials play an important role in newspapers. These opinion pieces illuminate a particular point of view and share thoughtful insights. *Florida Weekly* writer Roger Williams' piece titled, "Lean Mean Burger Gyrene" (Jan. 19) only served to denigrate a very influential man, Tom Monaghan, as well as the military, the elderly and Catholics.

Mr. Williams' attempted satire alludes to Mr. Monaghan's current state of mind as being that of a mental patient. He chastises Mr. Monaghan for his newest fast food venture, Gyrene Burger, asking "...why wear combat fatigues to serve burgers?" Why not?

I believe the man has earned the right to do whatever he wants when running his own business. In a day of government handouts, Mr. Monaghan is the rare entrepreneur who used his own money to start a business — a record-breaking one at that — all the while creating millions of jobs in his franchises and billions in revenues for his franchise owners. He was a wealth creator, not just for himself, but for thousands of others.

Mr. Williams doesn't seem satisfied

with Mr. Monaghan's philanthropic efforts, either.

Mr. Monaghan accepted fellow billionaire Warren Buffet's challenge to donate at least half of his wealth to charity in 2010. In fact, he had already done just that without being asked. He was the vanguard of philanthropy in the United States long before the Giving Pledge came about.

As mentioned in the article, Mr. Monaghan grew up as a foster child and eventually served our country in the Marine Corps. Leadership skills learned during those years gave him a strong foundation when building a business and university. He has become a mentor for budding entrepreneurs, a testament to the rugged individualism that made this country great. His "pull yourself up by your bootstraps" mentality is emblematic of the American dream, yet Mr. Williams chooses to demean Mr. Monaghan's business acumen.

Mr. Williams pokes fun at Ave Maria, calling it a Catholic town. It is not. Yes, a Catholic university exists in the town, but its residents are of every faith. This welcoming community encompasses

an open-mindedness that Mr. Williams clearly does not.

I'm not Catholic and I run a very successful business here in Ave Maria as well as enjoy living in the community.

I am saddened to see a publication such as *Florida Weekly* publish such a mean-spirited piece. When I hear the name Tom Monaghan, I think of job creation, philanthropy and individualism. Many lessons can be learned by his entrepreneurship and his ability to stay true to what he believes in. I wish for more people just like Tom. ■

**Phong Ho**  
**Ave Maria**

*Mr. Williams responds: My piece describing Tom Monaghan's militarized hamburger joint, Gyrene, is no denigration, as Mr. Phong Ho suggests. But it is a characterization, and a fair if comedic one, at that. Mr. Monaghan is a lot of fun to watch in action.*

*"When I hear the name 'Tom Monaghan' I think of job creation, philanthropy and individualism," says Mr. Ho. So do I, and that's exactly what I described.*



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# PROFILES IN PARADISE

## Many things about Reg Buxton might surprise you



Anyone who attends community or charitable events around our town has no doubt met Reg Buxton. I've seen him recently at a political fundraiser and at a benefit for the Make-A-Wish Foundation, and I almost always see him and his wife, Sandra, at ubiquitous at opening nights for Gulfshore Playhouse at The Norris Center. Both Buxtons dedicate their time, talent and treasure to a number of causes on the Paradise Coast, and I think we are lucky to have them here.

I've had Reg as a guest on my show many times and am always interested to learn more about his interesting background.

As a younger man, he spent time in the Caribbean racing sailboats and running a charter yacht company. This was in the day when illicit drug trade flourished throughout the islands. Having done some previous work as a consultant with various government "alphabet agencies," Reg was contracted as a consultant to try to help stop the flow of drugs to the Caribbean and to the United States mainland.

With his charter business and racing career as a cover, he roamed the islands tracking the movements of drug traffickers and their product. Many of these encounters got a little dicey, he recalls, with punches thrown, shots fired, boats sunk and people sometimes disappearing.

Even though many arrests and seizures of large amounts of drugs were made in the Caribbean, the largest catch in which Reg was involved happened off the coast of Miami in the 1990s. Millions of dollars worth of drugs were confiscated, and Reg was the principal witness. The first trial resulted in a hung jury. Prosecutors proceeded with a second trial, and just before it was set to begin, Reg was shopping at his neighborhood Publix when a man walked up to him and said: "I know you. You're Reg Buxton, you live at xxxxx, your wife is Sandra and your children are xxxx and xxxx. I hope they have a long and prosperous life."

As Reg tells it, when he invited the man outside to talk further, the man somehow fell and sustained extensive injuries to his face and mouth. The man decided he needed to return to the East Coast at once for medical care. The second trial ended with the conviction of all parties.

Reg's consulting work took him to

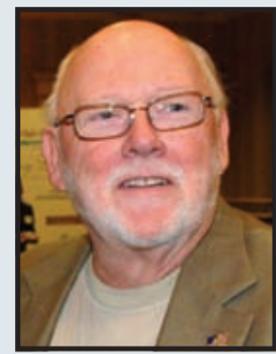
Central and South America, Thailand, Europe, Burma, Malaysia and Mexico. He demurs when asked the name of the government or governments that hired him. I've learned that there are episodes in and stories about his covert life he can talk about, but that there are also many he cannot discuss. When you see Reg and if you have an interest, ask about some of his "missions."

The Buxtons settled in Naples 17 years ago and since then have been anything but "covert." Most of us who know him would never suspect that in a previous life, Reg was surrounded by "the bad guys."

He's a graduate of Leadership Collier and the Leadership Institute as well as Greater Naples Leadership. For his many contributions to the community, he was named one of the Education Foundation of Collier County's 2007 Men of Distinction.

I appreciate Reg, not only for his many contributions and accomplishments, but also for leading the life he desires. ■

— Bob Harden is the producer and host of "The Bob Harden Show," airing from 7-8 a.m. weekdays at [www.bobharden.com](http://www.bobharden.com). The show is archived for listeners' convenience.



Talking points with Reg Buxton

**What makes you laugh:** National politics reminds me of "The Emperor's New Clothes" fable.

**Last book you read:** The Bible.

**Something you'll never understand:** Two things. First, why, in a country of more than 300 million people, we can't find political leaders who want to do what has to be done to keep our nation strong and to protect our liberty, instead of doing what's best for them and the big special interest groups. And second, how young men and women who put themselves in harm's way for us and our country can come home and not have a way to make living and provide for their families.

**What you are most proud of:** 47 years of marriage. It's amazing, as life with me is no day at the beach.

**Something the Paradise Coast really needs:** In Collier and Lee counties, almost 2,000 children and their parent/parents don't have a place to live that they can call their own. I'm not talking about owning a place; I'm talking about a place that they come home to every night and sleep in their own bed.

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# Building confidence:

## Homes and optimism rising in SWFL

BY EVAN WILLIAMS

ewilliams@floridaweekly.com

OVERWHELMINGLY, THE sense of where the residential building industry is at in Southwest Florida may be summed up in a single, lackluster, non-committal, wait-and-see, shrugging expression: eh.

That fragile confidence probably isn't helped by a report from The U.S. Department of Commerce that found in the last few weeks that both new-home sales in the United States, as well as single family-home construction, were lower in 2011 than any year on record.

The quantity of new homes being built sounds even smaller when compared (unfairly yet inevitably) with the boom in late 2005 through early 2007. For instance, 300 to 400 whole-house permits were issued each month in Charlotte County around that time. Now only 25 or 30 of those permits are issued per month, said Suzanne Graham, governmental affairs chairman of the Charlotte-DeSoto Building Industry Association.

"There'll never be a boom again like there was down here," said Jimmy Pascale of the small customer builder JJ

Staten Homes with an office in Lehigh Acres. He notes, as many have, that the sale of so many of those homes relied on consumers taking on mortgages they couldn't afford.

To make matter worse, the resulting painful correction in the financial sector is slowing the recovery by making it too hard for middle-class consumers in particular to get a mortgage, said Brad Hunter, chief economist at Metrostudy, a national housing data research and consulting firm. That's a viewpoint many home builders share.

"I guess the government is probably at the moment hindering the recovery because they are doing things that reduce people's ability to get mortgages: tightening lending standards after the harm has been done, (which is) now causing additional harm," he said. "It would be nice if people could actually afford the homes, and clear the market of excess supply remaining." (See *BI* for more about mortgages.)

Yet in spite of all these headwinds, industry experts, including Mr. Hunter, point to a return to form for the housing market. That's in large part because investors are snapping up deals — both unfinished land and single-family homes — throughout Southwest Florida.

A report by Metrostudy shows the Naples-Fort Myers housing market "experienced a fall in construction, but a rise in home absorption during the fourth quarter of 2011," with new home inventory in the area falling from 1,175 to 1,072 units.

The firm cited a "dramatic improvement in job growth" as one of the key factors in that absorption of homes because as people find work it naturally leads to a demand for housing, Mr.



Hunter said.

"After losing jobs in huge numbers for most of 2010, this market is now adding jobs at a pace of over 4,000 per year," the report reads.

### Investors snap up deals

Average homebuyers don't often have the capital to pay for all or most of a home in cash. But the low prices and low interest rates are also attractive to investors, contributing to a quickening absorption of that backlog of empty or foreclosed properties.

"The best investment right now — and I invest across a lot of asset classes — is North American real estate," states Aubrey J. Ferrao, who made his fortune investing in land on the Gulf Coast of Naples and then developing it when the market became hot. He's built luxurious, highly amenitized communities such as Fiddler's Creek and Pelican Bay.

Now with home sales flat, Mr. Ferrao, who is chief executive officer and founder of Gulf Bay Group of Companies, sold some of the unfinished lots within his developments to outside builders. Lennar Corp. and D.R. Horton, public homebuilding giants, recently invested in a combined total of 318 Fiddler's Creek lots for \$100,000

each, reported *The Wall Street Journal* last week. The community has 1,743 homes, with room and plans to build another 4,257 in 2014.

"I'm seeing the green shoots of a real estate recovery," said Mr. Ferrao. "This is the first time since 2005 that you have builders looking to purchase land and build homes."

It remains to be seen how much those investors will make in return. D.R. Horton and Lennar plan to sell the homes for roughly half the more than \$1 million many properties in that neighborhood sold for at the peak of the boom.

"People are getting a Bentley at Buick prices," Mr. Ferrao says.

Other companies that have the clout to invest in larger land purchases are also taking advantage of investment opportunities. The luxury public homebuilder Toll Brothers has under construction a new gated community of 268 homes in Bonita Springs.

"I think Florida's going to be a strong market for many years to come, with baby boomers retiring," said Ken

Thirtyacre, Toll Brothers' division president.

Buyers are also investing in homes in lower-priced markets, properties in areas such as Port Charlotte, Lehigh Acres and Cape Coral, from less than \$100,000 and up.

"There's more wealth around and a lot of cash (buyers) looking for inexpensive property — people are already buying homes in Lehigh Acres and Cape Coral at discounted prices, and either renting the homes out or reselling them," Mr. Hunter said.

### Confidence game

These investments in Southwest Florida and elsewhere have led directly to a rise in industry confidence, Mr. Hunter said — with the caveat that it's a fragile and still-emerging confidence.

"I think (rising stock prices) goes along with increased building activity, lower inventories, and in general the building industry is expressing more confidence. In fact, we do our own sentiment survey of the homebuilding industry and we're finding confidence has improved greatly in the last few months. It's still low, but has improved noticeably."

And, he notes, those who have survived the bust have a competitive edge.



HUNTER



THIRTYACRE

“Those that are still left standing are strong by definition, right? So that’s probably what’s allowing to turn things back up a bit.”

But after watching many of his competitors go out of business or leave Southwest Florida, said builder Steve Gauthier, that doesn’t leave him feeling cocky.

“We feel lucky to still be here because a lot of our friends and associates have either gone out of business or completely left the area,” said Mr. Gauthier, who has owned the Cape Coral-based homebuilding and general contracting company Gauthier and Sons Construction for nearly a quarter century. “It’s been pretty bad but it actually is getting better.”

He adds, “I’m definitely going to remain optimistic. The season’s off to a good start already. If it continues the way it’s going it’s going to be a good year.”

Like many local builders, he’s relied on remodeling jobs or niche markets to survive the bust.

“You have to be a chameleon in today’s market,” said Mr. Gauthier. “You have to go with the changes.”

He’s now working on one nearly-new home: a \$100,000-plus makeover of a Cape Coral waterfront home, which he believes will end up being one of the most energy efficient homes in the county. It will rely on both photovoltaic solar power and a smaller version of a commercial wind turbine for electricity, as well as a heating and cooling system that relies on harvesting rainwater and funneling



GAUTHIER

“I’m seeing the green shoots of a real estate recovery... This is the first time since 2005 that you have builders looking to purchase land and build homes.”



FERRAO

— **Aubrey J. Ferrao**  
CEO, Gulf Bay Group of Companies

it under the house and through the walls.

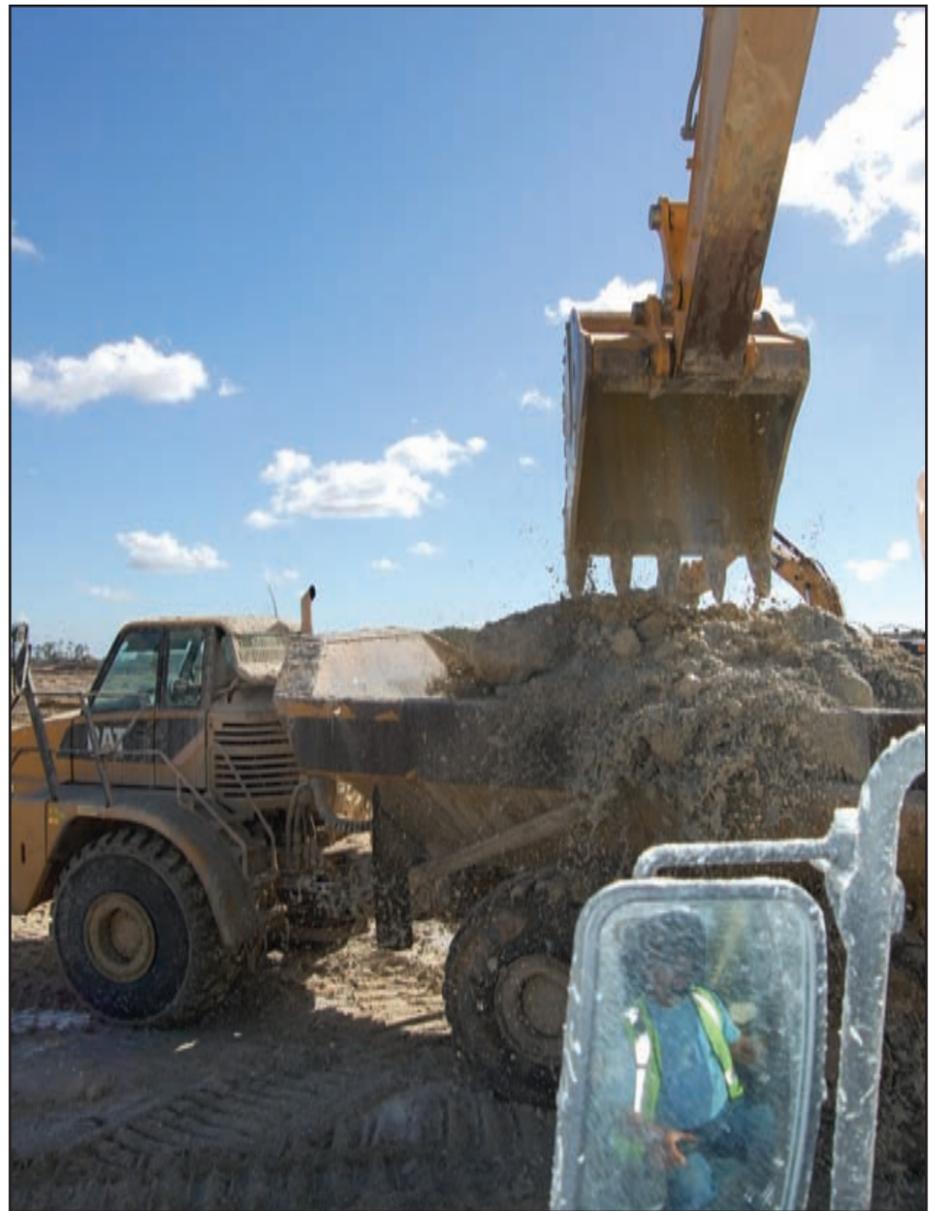
JJ Staten Homes has stayed relatively busy replacing the poisonous Chinese drywall used in the construction of many homes during the boom.

“That’s the only thing that’s been keeping our lights on, to be honest with you,” owner Mr. Pascale said.

Caitlin Hustrulid, director of member services and events for the Lee County Building Industry Association, has noticed builders are spending more on advertising — at least in one respect.

Lee’s annual Parade of Homes is a marketing campaign that allows builders to showcase some of their homes. It costs builders about \$3,000 per model to participate in the “parade.” This year there are 42 models to see, compared to only 12 three years ago.

“It’s certainly baby steps, but if they’re willing to put marketing dollars in the industry, that’s a good sign,” said Ms. Hustrulid. ■

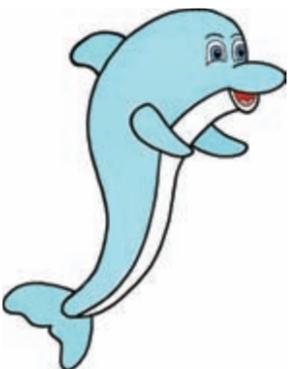


OSVALDO PADILLA / FLORIDA WEEKLY

Robert Rodriguez of H&J Contracting in Palm Beach County digs out a lake at the new Bonita Lakes development by Toll Brothers.

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# NEWS OF THE WEIRD

BY CHUCK SHEPHERD

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## Anti-theft ID breakthrough

For people who become stressed when asked to prove their identities by biometric scans of fingerprints, hand prints or eyeballs, Japan's Advanced Institute of Industrial Technology has developed a chair frame that authenticates merely by sitting down: a butt-scanner. Professor Shigeomi Koshi-

mizu's device produces a map of the user's unique derriere shape, featuring 256 degrees of pressure at 360 different points and could be used not only to protect vehicles from theft but also, when connected to a computer, to prevent log-ons by those with unauthorized posteriors. ■

## Imminent gay takeovers

■ Mayor Jose Benitez of Huarney, Peru (population 16,000), speaking at the opening of a water works in November, warned residents about strontium in the water, which he said suppresses male hormones. He reminded residents that nearby Tabalosos, which is lately popular with gays and lesbians, shares the water supply and that Huarney could turn gay, too.

■ A November report by Muslim scholars at Saudi Arabia's highest religious council (Majlis al-Ifta' al-A'ala), presented to the Saudi legislature, warned that ending the ban on females' driving would cause a surge in prostitution, pornography, divorce and, of course, homosexuality (and the scholars added that, within 10 years, the country would have "no more virgins"). ■

## Ironies

■ Because this past Christmas fell on a Sunday, nearly one Protestant church in 10 in the U.S. reported having canceled Sunday services that day out of fear of low attendance, as parishioners remained at home with family. (The poll, by Lifeway Research, noted also that other churches, while not canceling, had left services to their second-string clergy.)

■ Retired sheriff Patrick J. Sullivan Jr. was arrested in November in a suburb of Denver and charged with distributing methamphetamine to men in exchange for sex. Sheriff Sullivan, who had a distinguished career as Arapahoe County sheriff, was booked into the Patrick J. Sullivan Jr. Detention Center, named for him after he retired in 2002.

■ Eldon Alexander, 36, and Ms. Korin Vanhouten, 47, had two different encounters with Ogden, Utah, police on Dec. 15. First, they were issued misdemeanor citations after being accused of shoplifting at a WinCo Foods store. They were released

and walked out to their car in the parking lot, but summoned the police when they discovered that while they were busy shoplifting, someone had broken into their car and stolen a stereo. (The shoplifted items were worth about \$25, the stereo about \$60.)

■ Sheriff's deputies arrested novelist Nancy Mancuso Gelber, 53, in December in Bryan, Texas, after she had allegedly arranged a hit on her husband. (The "hit man," of course, was an undercover officer.) Gelber said she had walked in on the husband romancing with one of her friends, and the couple were in the process of divorcing (complicated by his having removed her from his health insurance just as she was scheduled for expensive surgery). Gelber is the author of the 2010 "crime thriller," "Temporary Amnesia," and told the "hit man" that she was quite familiar with investigative procedures (though obviously poor at spotting undercover officers). ■

## The litigious society

■ Jesse Dimmick filed a lawsuit in Topeka, Kan., in October against Jared and Lindsay Rowley — whom he has been convicted of kidnapping in a notorious 2009 episode that resulted in his being shot by police. Mr. Dimmick broke into the home and held the couple hostage at knifepoint, but now says that, during the siege, the couple made him an "oral contract," "legally binding," that they would help him hide if he would sometime later pay them an unspecified amount of money. According to the lawsuit, since Mr. Dimmick was subsequently shot (accidentally, said the Topeka police), his injuries were the result of the Rowleys breaching the contract to hide him safely. (Police, who had surrounded the home, arrested Mr. Dimmick when he fell asleep.)

■ The two men who heroically pulled a woman out of a burning car wreck in 2009, and surely (according to a highway patrol officer on the scene) saved her life, have sued the woman for the emotional and physical disabilities that resulted from the episode (brought to light in an August 2011 Associated Press report). David Kelley and Mark Kincaid not only stopped voluntarily to help, but were the only ones on the scene capable of pulling the woman to safety. (The fire was so hot that it melted Mr. Kelley's cellphone.) Mr. Kelley said he has suffered serious breathing problems and cannot avoid horrific dreams reliving

the episode. The woman, Theresa Tanner, subsequently admitted that she deliberately crashed the car that day in a suicide attempt.

■ Former 11-year-veteran police officer Louise McGarva, 35, filed a lawsuit recently, asking the equivalent of about \$760,000, against the Lothian and Borders Police in Edinburgh, Scotland, for causing her post-traumatic stress disorder. Officer McGarva was attending a supposedly routine riot training session that got out of hand. She said she discovered that she had developed a debilitating fear of sirens and police cars.

■ Tri-athlete Sabine von Sengbusch, 46, filed a lawsuit recently against Meghan Rohan, 28, over a June bicycle-pedestrian collision in New York City's Central Park. Von Sengbusch claims that Rohan had the audacity to step in front of her as she was bicycling, causing her to fall and suffer "painful and permanent" injuries. (Although von Sengbusch said she was inside the "bike lane" at the time, park officials said signs make clear that pedestrians have the right of way at all times.) Von Sengbusch's "permanent" injuries did not prevent her from competing in a triathlon on Oct. 1, in which she finished second. According to a *New York Post* report on the lawsuit, Central Park pedestrians are growing more vociferous in denouncing bicyclists, and vice versa. ■

## Circuit judge, attorney to address women voters

Collier County Circuit Judge Hugh Hayes and attorney Sharon Hanlon will discuss "How Florida Citizens can Maintain an Independent Judiciary" when the League of Women Voters of Collier County meets at noon Tuesday, Feb. 7, at the Country Club of Naples.



**Circuit Judge Hugh Hayes**

As elections approach, Florida voters need to know where they can obtain information about judicial candidates as well as unbiased assessments of proposals state lawmakers will consider during the session.



**Sharon Hanlon**

Judge Hayes has 33 years on the Collier bench. He is a former chief judge for Circuit 20 and a former associate judge on the Second District Court of Appeals.

Ms. Hanlon is a recent member of the Judicial Nominating Commission and was the founding president of the Collier County Women's Bar Association. She is a director of the Collier County Bar Association.

The cost of the optional luncheon is \$20 for LWVCC members and \$25 for non-members. Reservations should be made by 4 p.m. Friday, Feb. 3, by calling 263-4656 or at [www.lwvcolliercounty.org](http://www.lwvcolliercounty.org).

## Clerk of court offers two free seminars

Collier County residents are invited to two free seminars presented by the office of Dwight Brock, clerk of the circuit court.

■ "Searching Public Records using CollierClerk.com" will take place from 2-4 p.m. Tuesday, Feb. 21, at South Regional Library on Lely Cultural Boulevard. Participants will learn how to find out if someone has a court record; look up official records such as a mortgage, deed or homeowner association documents; pay a traffic citation; check jury duty numbers; or file a tenant eviction or small claims case. Information about how to apply for a passport or marriage license is also on the clerk's website.

Register by calling 252-7542.

■ "Residential Tenant Evictions" is set for 2-4 p.m. Wednesday, March 21, at Headquarters Regional Library on Orange Blossom Drive. Attendees will learn the most common reasons why landlords evict tenants and about the role of the clerk's office in a tenant eviction action. Although attendees will be able to ask questions or discuss case scenarios, the clerk's office cannot provide legal advice.

Sign up by calling 593-0177.

For more information, visit [www.collierclerk.com](http://www.collierclerk.com).

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**Feb. 2 Charlotte County** from 10:30-11:30am.

**Feb. 6 Sarasota** from 10:00-11:00am.

**Feb. 16 Estero/Bonita** from 10:00-11:00am.

**Feb. 17 Naples** from 10:00-11:00am



**FREE!**



### Feb. 3 Surviving the World Trade Center Collapse – Richard Piccioto

at 7:00pm. Firefighter and inspirational speaker Richard Piccioto was a FDNY

Battalion Commander in Manhattan on September 11, 2001. Trapped in the smoldering rubble of the north tower after its collapse, Richard's gripping first-person account provides a firefighter's view of the 9/11 World Trade Center catastrophe and emergency response. Tickets are \$25. **Call (239) 454-2067 or visit [www.shellpoint.org/concerts](http://www.shellpoint.org/concerts).**

### Feb. 7, 15 & 28

**Discover Shell Point Tour & Presentation** at 10am.

Join us for a group presentation about the Lifestyle and Lifecare available at Shell Point followed by a narrated bus tour of the community. Light refreshments will be provided. **Call (239) 466-1131 to reserve your place**



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### Feb. 9 Maintaining an Active Lifestyle



**FREE!**

**After 80** at 6pm. Part of The Assisted Living Speaker Series at Shell Point. Join the experts as they discuss everything from lifestyles after 80, as well as the six dimensions of wellness. Admission is free.

**Call (239) 454-2077 to reserve your place.**



### Feb. 13

**ETA 3** at 7:00pm  
A classical trio comprising American flutist Chelsea Knox, Japanese Pianist Tomoko Nakayama, and Russia Clarinetist Alexey

Gorokholinsky. One of the most prominent, and exciting emerging chamber music groups coming out of New York City. Tickets are \$35 each. **Call (239) 454-2067 or visit [www.shellpoint.org/concerts](http://www.shellpoint.org/concerts).**

### Feb. 18 & 19

**Naples Senior Expo** from 10am-4pm, Saturday and Sunday. Stop by the Senior Expo in Naples at the Naples Italian American Club on Airport Pulling Road. This expo will be free and offers a variety of booths with information that benefits seniors. You can enter to win a \$20 Publix Gift Card.



### Feb. 19

**An Evening with CS Lewis** at 6:15pm  
British actor David Payne will perform An evening with CS Lewis. This dramatic staged production is set in the year 1963, when famed British author C. S. Lewis was in the twilight of his life. Tickets are \$10. **Call (239) 454-2147 or visit [www.shellpoint.org/seasonofpraise](http://www.shellpoint.org/seasonofpraise).**

### Feb. 23 SHELL POINT home & garden OPEN HOUSE

from 10:00am to 3:00pm. Shell Point Retirement Community will host an Open House welcoming guests to come on-site and tour the community, while taking the opportunity to learn more about the services and amenities offered in the resort-style Lifecare community. There will be several activities occurring during this event as well, including the opportunity to tour several furnished model units. This event is Free. **For information call (239) 466-1131 or 1-800-780-1131.**



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# The burden of untreated mental illness impacts us all

BY DAVID SCHIMMEL  
Special to Florida Weekly

Gaining an understanding of the magnitude and burden of untreated mental illness eludes most Americans. Mental illness is a subject that many of us do not wish to discuss, yet it has a surprising impact on all of our lives.

One in four families has at least one member with a mental disorder. Many times, family members are the primary caregivers and the illness has a dramatic impact on the entire family, its quality of life and its financial circumstances.

Mental illnesses are major causes of wide spread illness, disability and premature death in the United States. People with an untreated mental disorder can be forced into economic dependence, homelessness, social isolation, unwanted job changes, lost opportunities for promotion and education, unemployment and other disruptions in their life. They can also be victims of human rights violations and discrimination.

On a larger scale, three of the six leading factors that impact our lifespan are related to disabilities due to psychiatric disorders (depression, schizophrenia and bipolar disorder). On average, people with a diagnosed persistent mental illness will die 25 years earlier than the general population.

In Florida, on average, every three hours a person commits suicide. It is the second leading cause of death for ages 25-34. In 2009, more Floridians died of suicide than from homicides and HIV combined.

This leads us to ask the question: Why invest in mental health services? Is there really a return on investment?

Most people think the cost of mental illness is in terms of providing treatment. The real cost, however, is related to indirect factors.

A recent study estimates that various mental illnesses cost society \$255.4 billion annually in lost earnings in the United States. If you apply that to Florida, that represents \$26.1 billion in lost earnings.

So as the legislature looks once again this year to cut funding to mental health services, it is important to understand that if mental health services are not funded directly, these costs show up in other systems — often at much higher rates and for much longer time spans. They get shifted to the child welfare system, education system, criminal and juvenile justice system and health-care system.

In Florida, mentally ill individuals in jail and prison outnumber those in state mental hospitals by nearly five to one. Nearly half of those people in state prisons with mental illness were incarcerated for non-violent crime. The cost of repeatedly arresting people with mental illness is staggering. Minimal care for one mentally ill person for one year in a Florida jail costs \$40,000, while intensive community mental health treatment (like the community based services provided at the David Lawrence Center) for that same individual costs less than \$20,000.

Mental illnesses do not occur in isolation. They often are associated with physi-

cal and chronic illness such as diabetes, cardio vascular disease, cancers and respiratory disease.

The relationship between physical illness and mental illness is bidirectional: Persons with mental ill-

ness are more likely to have certain physical illnesses, and those with chronic physical illnesses are more likely to have mental illnesses such as depression and anxiety.

Untreated or poorly managed psychiatric problems affect health-care resource utilization through increased length of stays in hospitals and repeated access to emergency rooms. The growing body of evidence suggests that psychiatric treatment can reduce outpatient and inpatient medical utilization. Recent studies find that unless the mental illness component is treated, medication adherence is compromised. This results in higher health-care cost and, it follows, reduced health outcomes and higher costs overall.

When it comes to children, the cost of childhood mental health disorders can be vast and largely hidden. Early onset of mental health disorders disrupts education and early careers. If effective treatment is not provided, the consequences into adulthood can be exponential.

Overall, untreated mental illnesses have a large impact not only on the individual suffering from the symptoms of their disease and their family members who suffer with them, but on society as whole.



Untreated mental illness greatly increases societal costs and creates a burden on communities and the public. These costs result in lost productivity, reduced mortality, increased incarceration, social services and child welfare agency expenditures, poor health care, high financial cost and an overall loss of human potential.

All of these costs are much greater than the necessary investment in mental health treatment and services. Without adequately funding for mental health services, these costs are likely to grow. Paying for mental health services represents not solely a cost, but it is an investment that saves money long term and helps people restore and rebuild their lives.

Cost-effective solutions that ease the burden of untreated mental illness are available for the Collier County community at the David Lawrence Center, which serves as the behavioral health component of our community's health-care network. As a not-for-profit organization founded and still governed by community leaders, David Lawrence Center can only accomplish this through collaborative partnerships that encourage members of our community to embrace and invest in our efforts to ensure the health, wellbeing and safety of our community.

— David Schimmel is the CEO of the David Lawrence Center, a nonprofit behavioral health agency that provides mental health and substance abuse solutions for children, adults and families. The center operates more than 40 comprehensive inpatient, residential, outpatient and community-based services. For more information, call 455-8500 or visit [www.DavidLawrenceCenter.org](http://www.DavidLawrenceCenter.org). ■

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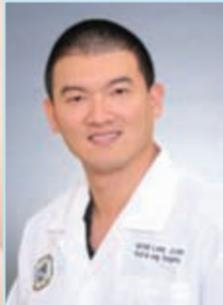
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**More volunteer mentors needed to pair with Immokalee students**

**SPECIAL TO FLORIDA WEEKLY**

Since 2001, The Immokalee Foundation has matched mentors with qualified seventh-, eighth- and ninth-grade students from Immokalee Middle School and Immokalee High School through the Take Stock in Children scholarship and mentoring program. Students who fulfill their pledge to earn good grades, exhibit good behavior and meet weekly with a mentor are awarded a full college scholarship upon high school graduation.

Liz Allbritten, executive director of The Immokalee Foundation, says more than 80 volunteers from Collier and Lee counties currently mentor students in Immokalee, but more

are needed. "These children are our future," she says. "Mentoring can help them realize their value and potential. It can change their lives."

Students raised in Immokalee face a bleak future with a low graduation rate and a lack of opportunities, as evidenced by the 80 percent high school graduation rate. Last year 100 percent of the seventh-grade students in Immokalee inducted into the program graduated from high school and continued their post-secondary education.

"We attribute much of this success to the hard work of our volunteer mentors," Ms. Allbritten says. "We couldn't do what we do without them."

Mentors meet with their students



Kay Fumo with mentee Joanna Chavez

SEE MENTORS, A17▶

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# MENTORS

From page 16

once a week throughout the school year and help them find their path to success. With a time commitment of only a few hours each week, a volunteer can get to know a student and help them navigate challenges of education and life. And it works.

Kay Fumo mentors two Immokalee High School students: ninth grader Francisco Cuevas and tenth grader Joanna Chavez. Now in her fourth year as a mentor, Ms. Fumo says she gets just as much out of the experience as the students. "It's wonderful to see them grow and mature, while helping them see and

experience new things. I'm excited for them and their future. It enriches my life as I am able to participate in theirs."

Mentor Jim DeCuzzi agrees. The executive director of Immokalee Housing & Family Services, Mr. DeCuzzi is also a member of the adjunct faculty of ITT Technical Institute in Fort Myers. He still takes time to mentor Jovenel Benjamin. "Mentoring affords me the chance to give something back and make a positive difference in the life of a young person," he says.

The need for additional mentors is great, Ms. Allbritten stresses. "If you want to change the life of a child and contribute to your community, please consider donating your time as a mentor. It will change your life as well."

For more information, call 430-9122 or visit [www.immokaleefoundation.org](http://www.immokaleefoundation.org). ■

# Nominate an outstanding senior volunteer

Home Instead Senior Care is seeking nominations for its "Salute to Senior Service" program honoring senior volunteers for the contributions they make to their communities. Nominees must be 65 years of age or older and volunteer at least 15 hours a month.

According to research conducted by the Home Instead Senior Care network, 52 percent of seniors volunteer their time through unpaid community service. Nearly 20 percent of seniors surveyed started volunteering when they reached the traditional age of retirement — 65 or older. Furthermore, 20 percent of seniors who

volunteer say that their community service is the most important thing they do.

Nominations will be accepted at [www.SalutetoSeniorService.com](http://www.SalutetoSeniorService.com) through March 15. Nomination forms also can be requested at [ckoehler@homeinsteadinc.com](mailto:ckoehler@homeinsteadinc.com). Winners at the state level will receive plaques, and their stories will be posted on the Salute to Senior Service website. One national winner will be announced in May, and \$5,000 will be donated to that person's charity of choice.

For more information about the "Salute to Senior Service" program or Home Instead Senior Care, call 596-2030. ■

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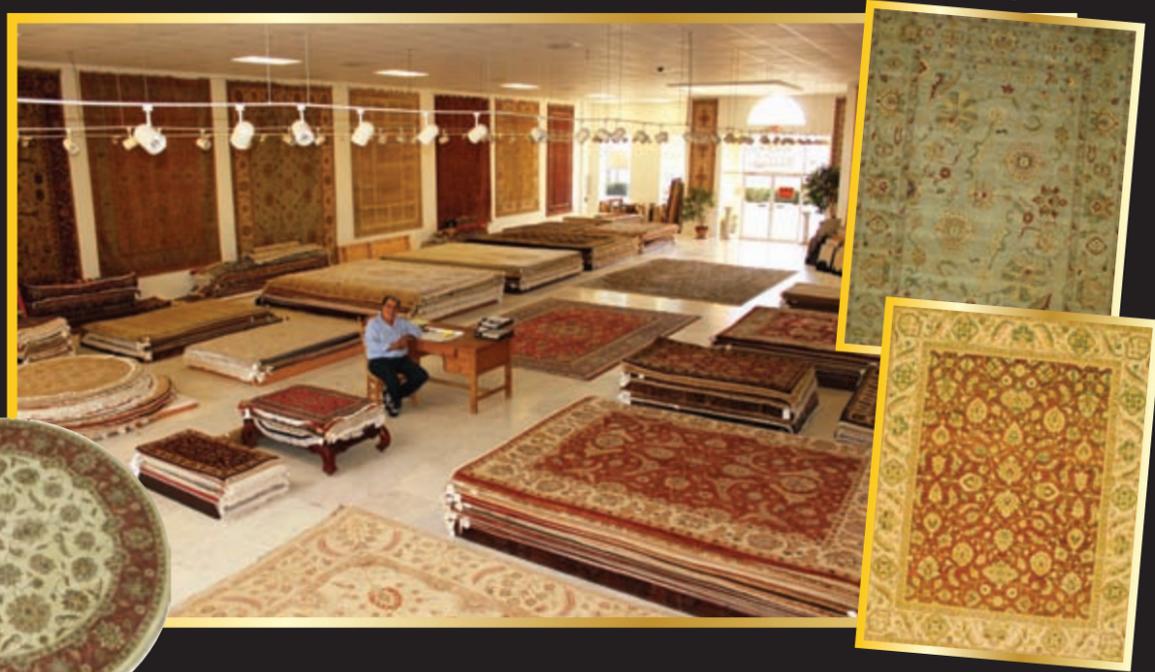
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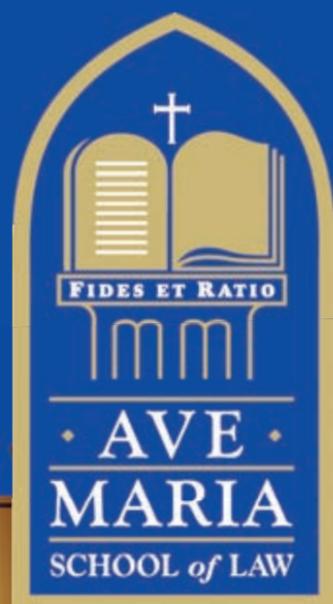
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## **MARCH 9** (Fri.) *Gary Bauer*

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- Candidate for President of the United States in 2000
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**LOCATION:** Naples Grande Beach Resort  
475 Seagate Drive, Naples, FL 34103



## **APRIL 13** (Fri.) *Martha MacCallum*

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- Anchored Fox News Channel's coverage of the funeral of Pope John Paul II at the Vatican
- 20 years as a high-profile reporter, covering stories around the world and interviewing top newsmakers

**LOCATION:** Naples Grande Beach Resort  
475 Seagate Drive, Naples, FL 34103

**TIME:** 4-6 pm

**TICKETS:** \$100 per event, or \$200 for entire series. Refreshments provided.

**RSVP:** For tickets, contact Rachel Budrik at **(239) 687-5400**  
or: [externalaffairs@avemarialaw.edu](mailto:externalaffairs@avemarialaw.edu)

## Military Ball open to all at Club Pelican Bay

The Military Officers Association of Southwest Florida invites all present and former military members, their guests and the public to the MOASWF Military Ball on Saturday, Feb. 11, at Club Pelican Bay.

Seating is limited to 250. Tickets for \$65 per person include valet parking, dinner and toasting wine. A silent auction will help raise money for military charities and local JROTC programs. Gift certificates and other donations for the



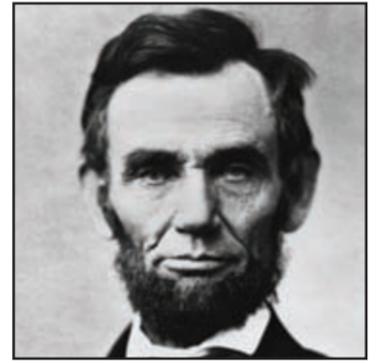
MOASWF supports to local JROTC programs, sends boxes to those serving in Iraq and Afghanistan and provides holiday gifts to children of St. Matthew's House. The group is a chapter of the Military Officers Association of America, an independent, nonprofit, politically nonpartisan organization. For tickets or information about donating to the silent auction, call Jerry Bennett at 643-4343, ext. 229. ■

## Abraham Lincoln expert to speak on Marco

The Jewish Congregation of Marco Island and the Marco Island Historical Society present world-renowned Abraham Lincoln historian Thomas Schwartz, director of the Herbert Hoover Presidential Library & Museum, with "The Life and Legacy of Abraham Lincoln" on Saturday, Feb. 25. The evening begins at 6 p.m. with light dinner at JCMI; Dr. Thomas' lecture will start at 7:15 p.m. at the historical society.

Patron tickets for \$45 include the dinner reception and reserved seating at the lecture. General seating for the lecture only is \$25.

For reservations or more informa-



tion, call Estie Karpman at 642-4049 or e-mail karp888@aol.com. ■



Bill was a freshman at college when he experimented with drugs and experienced a terrifying psychotic break. He believed the whole world – even his family – was against him.

His distraught parents turned to the David Lawrence Center Crisis Stabilization Unit where he was kept safe and medically supervised. Bill spent the next two years working with a psychiatrist and therapist to identify and cope with these damaging thoughts so he could return to his studies.

As he nears graduation, Bill's relationship with his family has never been stronger and his future holds endless opportunities.

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**Mental health is a community issue.**  
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Bill is among one in four in Collier County who suffer from a mental illness. One in nine of us will experience some form of substance abuse. When a family member, friend or coworker battles a mental health or substance abuse problem, we suffer with them. Thankfully, David Lawrence Center is here for our community.

A not-for-profit organization founded and still governed by community leaders, the David Lawrence Center is the behavioral health component of our community's healthcare network. A true local resource, it relies on donations, fees and grants to invest in the health, safety and wellbeing of our community.

When you or someone you love needs help, call on the highly compassionate, committed and competent professionals of the David Lawrence Center to inspire you to move beyond the crisis towards life-changing wellness.



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## FAITH NOTES

### Christian Scientist lecturer will discuss prayer

Can prayer and the universal messages illustrated in the Bible really make a difference today? Are they practical? Robin Hoagland believes the answers are yes and will discuss her viewpoints at 4 p.m. Saturday, Feb. 4, at First Church of Christ, Scientist, 649 Central Ave.

In a talk titled "Rise up! Prayer, Protest and Healing," Ms. Hoagland will explore "how each of us can draw upon spiritual resources to protest injustice in any form — crime, harassment, even chronic or hereditary illness — and find resolution and healing." Her ideas are based on Bible teachings as discussed in "Science and Health with Key to the Scriptures," by Mary Baker Eddy.

After working in public radio, publishing and as a freelance writer, Ms. Hoagland says she realized her true love was helping others through Christian Science. As a member of the Christian Science Board of Lectureship, she travels across the country and the world from her home in Cape Cod, Mass. ■

### Moorings church series continues

Moorings Presbyterian Church continues its 2012 Distinguished Speaker Series at 11:30 a.m. Sunday, Feb. 5, with a luncheon and program by author/editor/publisher Karl Weber, who collaborated with 2006 Nobel Peace Prize laureate Muham-

mad Yunus on "Creating A World Without Business" and "Building Social Business." Mr. Weber will discuss "Muhammad Yunus and the Economics of Peace."

Three more luncheon programs complete the series:

■ Sunday, Feb. 19, Joan Gray of Atlanta presents "Everything You Ever Wanted to Know about Prayer but were Afraid to Ask."

■ Sunday, March 4, Stephen Fowl, a frequent guest at Moorings Presbyterian services, discusses "Struggling with Scripture in a Divided Church."

■ Sunday, March 18, Dr. Bill Beckwith, founder of the Life and Memory Center and a specialist in memory disorders, will discuss "Remembering What Not to Forget."

Reservations are requested and can be made by calling 261-1487. For more information, visit [www.moorings-presby.org](http://www.moorings-presby.org). ■

### Rabbi will address Temple Sisterhood

Temple Shalom Sisterhood invites the community to hear Rabbi Adam Miller discuss "Gender and Judaism: Where Do We Go From Here?" at a luncheon beginning at 11:30 a.m. Tuesday, Feb. 14, at the temple at 4630 Pine Ridge Road.

Rabbi Miller began serving Temple Shalom in 2010, following a tenure at Temple Beth Am in Framingham, Mass. He was ordained by Hebrew Union College-Institute of Religion in 2003.

Cost of the luncheon is \$25 for Sisterhood members and \$30 for others. Call 348-8713 for reservations. ■



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## FAITH NOTES

### Interfaith series continues on Marco Island

The Marco Island Clergy Association's 2012 Interfaith Community Educational Series, "Embracing with Love and Understanding," provides an opportunity for adults to learn about one another's faith at weekly lectures and discussions. All begin at 7 p.m. Dates and locations are:

- Feb. 8, the Jewish Congregation of Marco Island, where Rev. Rita Partin of the Cupbearer Ministry will discuss her denomination;
- Feb. 16, St. Mark's Episcopal Church with Rev. Kyle Bennett;
- Feb. 29, Wesley United Methodist Church with Rev. Kirk Dreiser;
- March 7, Family Church of Marco Island with Rev. Tim Neptune;
- March 14, San Marco Catholic Church with Father Tim Navin;
- March 20, Marco Presbyterian Church with Pastor Bill Lyle; and
- March 22, Marco Lutheran Church with Rev. Kevin Koenig. ■

### Hadassah presents 'Simcha in Song'

Collier County Hadassah presents a musical journey from Israel to Broadway beginning at 7 p.m. Sunday, Feb. 12, at Temple Shalom. Ten cantors and cantorial soloists will present a program of Israeli, Sephardic-Ladino, Yiddish and Broadway music, and the Naples Klezmer

Revival Band with Stuart Warshauer will join in creating "A Simcha in Song."

Cantor Donna Azu, Temple Shalom's first female cantor, will lead the program that celebrates 100 years of Hadassah, the Women's Zionist Organization of America.

Cantor Azu's Persian roots influence her frequent use of melodic Sephardic/Ladino music of the Jews expelled from Spain who settled in the Middle East. Her Temple Shalom colleague, organist and choir director Peter Lewis, will provide accompaniment. Other voices in the program will include: cantors Faith Steinsnyder, Donna Goldstein (retired) and Aaron Kaplan and cantorial soloists Douglas Renfrow, Lawrence Dermer, Ann Newman, Jane Galler, Hari Jacobsen and Lori Cohen.

Tickets begin at \$50 (\$18 for ages 25 and under). Call Lauren Becker at 592-5304 or Lynn Weiner at 598-1009. ■



Cantor Donna Azu



Faith Steinsnyder

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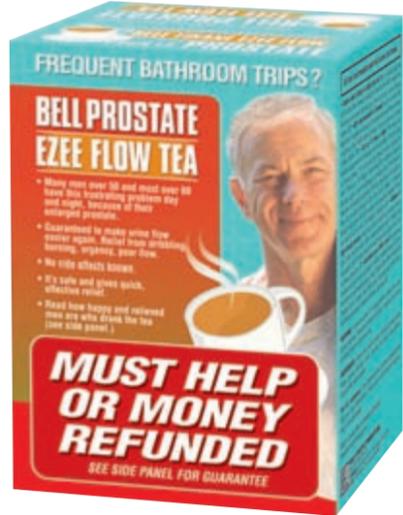
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Now down to 1-2 times. Tea is 100% better than drugs. *Robert G. Stocker, Eustasis, FL* ■ **After 1st year drinking tea** my PSA went down to 4.5; after 2nd year to 2.9; after 3rd year to 2.3. I highly recommend the tea. A real life saver. *Thomas M. Thurston, Forsyth, GA* ■ **Women** suffering with incontinence, bladder infections, UTIs ask for Bladder Control Tea for Women #4b. Guaranteed relief within days. **No need to make claims. Bell relays 100% truthful user's free speech. No money is paid for it. No questions asked guarantee.**

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**Often snorers also have sleep apnea which causes being tired all day, high blood pressure, heart attacks, strokes, irregular heartbeats (per FDA website). Millions suffer needlessly and can stop their nightly ordeals.**

To my surprise, after taking **Bell Snoring & Sleep Apnea Relief #23** I really didn't snore or gasp for air anymore. I sleep through the night and feel rested and refreshed in the morning. *Mark Wilson, 40, Hudson, NH* ■ **Sleep apnea capsules worked first night!** For last 15 years I had sleep apnea and my doctor made me buy a CPAP machine, which I could not use. Finally Bell #23 helped the first night and every night thereafter. Like a miracle. Unbelievable. *Karen Braun, 67, Glace Bay, NS* ■ **For 20 years I was waking up frequently gasping for air.** During the day I would start napping every time I would sit down, because I was tired. Since taking Bell #23 sleeping 6 hours is heaven. It made a substantial change in my life. *Mary C. Myrick, 62, Jackson, MS* ■ **It is such**

**a joy not having to use the CPAP machine.** I have had sleep apnea for 10 years. Using Bell#23, my wife says there is no more snoring or stoppage of breathing. It is such a joy to be able to roll to left or right with no hose or mask to deal with. Thank you Bell for a great relief. I suggest anyone with these problems to try it. You will be overjoyed with the results. *Wayne Burse, 63, Beamsville, ON* ■ **Lost my husband because of sleep apnea in 2011.** I had sleep apnea, too. I was scared to go to bed and have an heart attack like my husband. After taking Bell #23 I can now sleep for 5-6 hours peacefully without gasping for air. A blessing. *Suzie Weigel, 60, Chattanooga, TN* **No need to make claims. Bell relays 100% truthful user's free speech. No money is paid for it. No questions asked guarantee.**



# High Blood Pressure?

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**#26** **Dr. C. Hammoud M.H., Ph.D.** recommends this effective fish peptide blood pressure natural product. So does Dr. Julian Whitaker M.D. ■ **I was on 3 blood pressure drugs** that did not work well. After starting Bell #26 my readings are generally well below 120/80. *Dona A. Anderson, 76, Sooke, BC* ■ **My blood pressure was 157/90** and I had side effects from prescription drugs. I bought a monitor. After 6 months on Bell #26 I was down to 120/80. *Toni L. McCuiston, 52, Elizabethtown, PA* ■ **At work my driver's medical test** was too high at 170/100. After taking Bell #26 for a few days I went down to 128/84 which allowed me to pass my work medical. *Kris Geier, 48, Windsor, ON.* **All TRUE experiences from real people.**



# RELIEVE REFLUX NATURALLY

The USDA now recommends to eat 50% alkaline food that helps to stop reflux (vegetables, legumes, salads, fruit) and only 50% acidic food (Meat, noodles, rice, bread, pastries, sweets, junk food). North American diets are mostly acidic. If you cannot change your diet to USDA's 50% alkaline food consider to supplement with a preventive natural health product that helps to increase your pH alkaline level close to an healthy #7. Test kit is in the box. Ask for Bell Acidic Stomach/Alkaline Balance #39. It's inexpensive, has no side effects and may eliminate future discomfort. As a bonus, an alkaline balanced body prevents many illnesses. See guarantee printed on every box.



■ **Reflux gave me a sore throat** and I could not sing in the church choir anymore. After taking Bell #39 I have no more reflux and rejoice in singing again. *Helene Giroux, 65, Quebec, QC* ■ **Have family history of heartburn.** For last 10 years I suffered a lot with acid reflux. I told all family members about #39 being all natural, giving quick relief and having no side effects. *Michael Fasheh, 49, Port Ranch, CA* ■ **Very happy with acid reflux #39 relief.** Last 4 years had increasing reflux despite taking anti-acid products. I am also trying to eat more alkaline food. *Grzegorz Smirnow, 43, Mt. Prospect, IL* ■ **Suffered with reflux, choking and coughing.** After starting Bell #39 I feel great. Amazed about the complete relief. Thanks from the bottom of my heart. *Katarina Tusa, 63, North York, ON* ■ **Was sleeping sitting up** to avoid reflux. I thought I had this health problem for life like my other family members. Bell #39 brought quick relief. Can sleep now normally, have more energy, feel great. Bell products are quite different. *Virginia Grant, 67, Markham, ON* **All products guaranteed to work.**



# ACNE Non-cystic Eczema Psoriasis Rosacea

By Dr. C. Hammoud Ph.D.

■ **I had terrible Acne** for 3 years and tried products with Benzoyl Peroxide, Aloe Vera and others. After 4 days taking the Bell natural product #60 it started to clear up my skin. My skin changed from terrible to beautiful. *Mylene Theriault, 19, Sorel-Tracy, QC* ■ **In 2 days** my son's face completely cleared up of acne. My son is 15 and suffered for 3 years. We used many products like laser, Neem that did not work or burned his skin. *Veronica Marden, Seminole, TX* ■ **Unbelievable acne free beautiful skin** Last couple of years I had acne and tried every product and antibiotics. Results with #60 were unbelievable. Thanks for giving me beautiful skin and my self-esteem. *Nelisa Royer, 28, Doral, FL* ■ **Within 6 days eczema cleared** up completely. I believe #60 addresses the cause internally instead of the symptoms. *Latifa Boutshik, 43, North York, ON* ■ **I had severe psoriasis** over 95% of my body. Last 5 years I have stunned every doctor and dermatologist. I spent tons of money on remedies. After I got Bell #60, I've never seen anything work as fast in my life. Within 2 days I saw my skin clearing up. I'm speechless. It was inexpensive compared with what I spent before. *Jessica Shantz, 25, Dawson Creek, BC* ■ **All statements** made

on the Bell website are sent by delighted users. All are real people. Most have listed phone numbers and can be called for advice. No money is paid to them. Their reward is the relief they are getting. All say #60 works within days not months, not years. It's more effective than what they used before. It is less expensive (some acne suppliers ship monthly and charge monthly, which may amount to large sums yearly). No side effects were reported on #60. **Hundreds more people on the Bell website.**

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## 24-passenger jet boat makes its local debut

Adventure Naples introduced its one-of-a-kind "water adventure" jet boat, the ODIN, to the crowds at the Naples Boat Show sponsored by the Marine Industry Association of Collier County the weekend of Jan. 27-29.

The 24-passenger ODIN uses a jet propulsion system originally developed in New Zealand by Hamilton Jet Company. Using no propeller or rudder, it's safe for the environment, very quiet and offers a smooth ride with maximum maneuverability and safety.

It's also capable of performing 360-degree "kiwi turns" and the renowned "Hamilton stop." At 25 feet long and 10 feet wide, the boat is powered by twin 385-horsepower engines and can reach speeds in excess of 50 mph. The official operational speed enforced by the United States Coast Guard is 35 mph.

Not just for thrill rides, Adventure Naples will offer the ODIN for eco cruises along the inner coastal waterway of

Naples and the northern Ten Thousand Islands. The boat's quiet and smooth jet propulsion system makes for optimum bird and wildlife watching experiences.

The Julian family, owners of Adventure Naples, has previously owned and operated this type of boat in New Zealand and uses similar vessels in its fleet of "camera boats" for its sister company, Marine Team International. Along with the existing Adventure Naples fleet, the new ODIN is docked at historic Tin City in downtown Naples.

### About Adventure Naples

Founded in 2009 by father-and-son Captains Lance and Harry Julian, Adventure Naples owns and operates the M/V Double Sunshine, M/V Lady Brett and M/V Naples Explorer, Kudu and Kudu 2 for sightseeing and sunset cruises, deep sea fishing tours, jet-ski water adventures and boat rentals. For more information, call 263-4949 or visit [www.cruisenaplesflorida.com](http://www.cruisenaplesflorida.com). ■



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## JOE'S

From page 1

students, families and faith-based supporters of their message.

On Friday, the bicyclists will have with them a blood-stained shirt that has been on display in their Modern-Day Slavery Museum at the center in Immokalee. Worn by a teenage fieldworker from Guatemala who in 1996 was beaten by his boss in Immokalee when he insisted on stopping for a drink, the shirt and its story have become a lasting symbol of the coalition's efforts to improve conditions for workers in Florida fields.

Since then, seven slavery cases involving more than 1,200 agricultural workers have been successfully prosecuted in Florida. Meanwhile, the CIW has convinced nine of the nation's largest fast food chains and food service companies, as well as the powerful Florida Tomato Growers Exchange, to sign the Fair Food Agreement. It asks that buyers pay a penny more per pound for tomatoes — the difference between a worker earning \$50 and \$80 in a 10-to-12-hour day. The agreement also includes protections against sexual abuse and enslavement, and provides for first-aid training and some sun shel-

ter for workers.

In the last year, the CIW has turned its efforts toward supermarket chains, but so far only Whole Foods has signed up. Both Publix and Trader Joe's have repeatedly refused to meet with the group.

Should Trader Joe's sign the agreement before the grand opening of its Naples store, CIW representatives will not make the bicycle trek planned for Feb. 10, but they still plan to rally on Feb. 12, moving the location to the Publix at U.S. 41 and Vanderbilt Beach Road.

Trader Joe's, like Publix, highlights fair trade principles in its coffee advertisements.

"Trader Joe's Fair Trade Certified Coffees help contribute to a better way of life for farmers and their families," reads a statement on the company's website.

Trader Joe's insists it is already in line with the CIW's requirements under California law, and adds that it already pays the penny-per-pound premium for workers. But there's no way to hold the company accountable for those statements, and the California law is the same one under which the worst of the abuses occurred, the CIW says, adding it doesn't make sense for Trader Joe's not to sign an agreement it claims it already follows.

The CIW's Fair Trade Agreement

"We know it's very likely this is not the only store that's going to open in Florida. They wouldn't extend their supply chain down here just for one store. Our allies are aware and organized and will be there to greet them, no matter what area of Florida they decide to go to."

— **Oscar Otzoy**, a fieldworker who is employed by the CIW as a spokesperson and activist.

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COURTESY PHOTO

A march at Trader Joe's headquarters in Monrovia, Calif., in October 2011

would help hold Trader Joe's accountable if there are abuses occurring, explains Oscar Otzoy, a fieldworker who is employed by the CIW as a spokesperson and activist.

"If something is happening in the

fields, like systemic sexual harassment or unfair wages, there's a process that comes into play for it to be rectified," he said, speaking through a translator.

Trader Joe's wouldn't comment for this story, referring instead to a letter

posted on the company's website last October in response to CIW protests in California and elsewhere. "We're just going to go round and round all day," said spokesperson Alison Mochizuki. "I think in the letter it's pretty clear."

Following the CIW's agreement would cost Trader Joe's about \$30,000 per year, The Atlantic reported. The multi-billion dollar company is owned by a family trust set up by the owners of Aldi, a German discount supermarket chain.

Trader Joe's, Walmart, Costco and other companies were also the focus of an investigation four years ago by the AFL-CIO, and supported by the U.S. State Department, for buying shrimp from sweatshop-like factories in Thailand and Bangladesh. Workers under age 8 were subject to "sexual and physical abuse, debt bondage, child labor and unsafe working conditions," CNN reported in April 2008.

Those conditions are not unfamiliar to activist Mr. Otzoy. The slavery cases that originated in Florida include just those types of abuses and others.

On Friday, Feb. 10, when the CIW will ask to meet with Kent Smathers, vice president of Trader Joe's, they plan to tell him the story behind the bloodied shirt and discuss signing the Fair Food Agreement. Mr. Otzoy says it's not likely the executive will show, but he and others in the coalition are "holding out hope."

"We know it's very likely this is not the only store that's going to open in Florida," he says. "They wouldn't extend their supply chain down here just for one store."

"Our allies are aware and organized and will be there to greet them, no matter what area of Florida they decide to go to." ■

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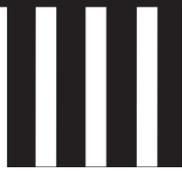
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## St. Patrick's Day parade needs a grand marshal

The Naples St. Patrick Foundation, organizers of the annual Naples St. Patrick's Day Parade, is accepting nominations for the 2012 parade grand marshal.

The 34th annual parade takes place Saturday, March 17, in Old Naples.

Jim McEvoy, president of the foundation, says the honor of grand marshal will go to "someone who is a real contributor to the Collier County community through actions, leadership or volunteerism." The written nominations should include background information on the candidate and the name, address and telephone number of the person making the nomination.

Nominations should be e-mailed to Mr. McEvoy at [irmusic@embarqmail.com](mailto:irmusic@embarqmail.com) or mailed to the Naples St. Patrick Foundation, 300 Fifth Ave. S., Suite 101, Naples FL 34102.

Deadline for submitting a nomination is Friday, Feb. 10. A selection committee will review all nominations and choose the winner. ■

## Key Bank donates to Neighborhood Health Clinic

The Neighborhood Health Clinic has received \$5,000 from the Key Bank Foundation to help purchase surgical instruments. The check presentation was made recently by Mike Dillon, president of the bank in Naples.

"As the number of patients at the clinic has increased so has the need for surgical care," says Nancy Lascheid, co-founder of the clinic. "Our volunteer medical staff continues to resolve problems of injuries, lacerations, abscesses, skin cancers and more. Our heart-felt appreciation goes to Key Bank for approving our grant request for the purchase of additional surgical instruments."

Key Bank is also a sponsor of the clinic's 2012 Block Party, a fundraiser set for Saturday, Feb. 18, at the Naples Beach Hotel and Golf Club.

The clinic does not accept any government funding and relies solely on the community for support. For more information, call 261-6600 or visit [www.neighborhood-healthclinic.org](http://www.neighborhood-healthclinic.org). ■

## Local teens help nonprofit promote children's literacy

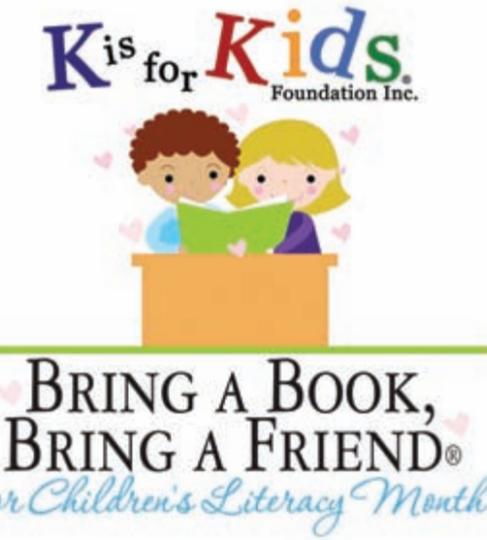
SPECIAL TO FLORIDA WEEKLY

Squeezing in volunteer hours can prove difficult for kids in high school, but five local seniors and two other students recently donated an afternoon to be teen spokespersons in three public service announcements to help collect books for children in need, a mission of the K is for Kids Foundation.

The PSAs were produced by ITZ Media Group and will be aired by Comcast. The students each also recorded a voiceover to update a K is for Kids video that was shot last year.

"Bringing books to kids is such an important cause and I'm excited to be a part of it," says Erin Clawson, a dual enrollment student at Gulf Coast High School and Florida Gulf Coast University. She and another teen, Ali Martin, have previously served as spokespersons for the foundation. Ms. Martin is an early admissions student at Edison State College and will also be graduating from Gulf Coast High this year.

Friends since elementary school, the young women have volunteered more than 500 hours for K is for Kids, most



recently by organizing a teen fashion show to help raise money and books for the foundation's Rising Readers program.

The other graduating seniors appearing in the PSAs are George Hiller and Chen Yu from Barron Collier, and Danielle Verduchi from Naples High. Along with Jessica Cederquist, a sophomore at Barron Collier, they are representing K is for Kids' as spokespersons for the first time. Daniela

Alban, the only college student in the group, was the first Barron Collier student to volunteer for K is for Kids in 2008.

This month the students are squeezing in more volunteer hours to host K is for Kids' "fun'raisers" during its Bring a Book, Bring a Friend campaign in conjunction with Children's Literacy Month. Teens are K is Kids' primary volunteers, providing the energy and inspiration that fuels the foundation's twin goals of promoting children's literacy and leadership.

The Bring a Book, Bring a Friend children's book fair takes place at Barnes & Noble at Waterside Shops on Saturday, Feb. 11.

"There will be lots of fun activities for kids, like face painting, balloon twisting and a writing workshop. Plus kids will get to meet two authors," Ms. Clawson says.

K is for Kids is also planning a book fair as part of the Southwest Florida Reading Festival that will be held at Barnes & Noble in Coconut Point on Saturday, March 3.

To learn more about K is for Kids, call 596-5437, visit [www.kisforkids.org](http://www.kisforkids.org) or e-mail [info@kisforkids.org](mailto:info@kisforkids.org). ■



JOREL SCHUSTRIN / COURTESY PHOTOS

K is for Kids teen volunteers who took part in the recent PSA shoot are: Chen Yu, Barron Collier senior; Daniela Alban, college student and graduate of Barron Collier; Erin Clawson, Gulf Coast High senior; Jessica Cederquist, Barron Collier student; Danielle Verduchi, Naples High senior; Ali Martin, Gulf Coast High senior; and George Hiller, Barron Collier High senior.



Erin Clawson and Ali Martin in front of the camera during the PSA shoot

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# NONPROFIT NEWS

## IberiaBank wants book deposits for area libraries

IberiaBank's "i Gives Back" program shifts gears from cell phones in January to new and gently used books in February. Bank locations through Southwest Florida are collecting books for donation to Friends of the Library chapters in Collier and Lee counties. Cell phones collected last month were given to The Shelter for Abused Women & Children in Collier County and to Abuse Counseling & Treatment in Lee County.

This month "I Gives Back" wants fiction and non-fiction, hardcover and paperback books in addition to DVDs and CDs appropriate for all ages.

Collected items will be used in several ways. Book titles that are needed for the public library system will be deployed to libraries throughout the two counties; other books will be sold at Friends of the Library book sales or sold in bulk to book wholesalers to help to fund chapter initiatives.

New and like-new books can be dropped off at any of the following

IberiaBank locations (no old reference materials, magazines or well-worn items, please):

■ **Naples:**

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- 2180 Immokalee Road; 593-2021

■ **Marco Island:**

- 605 Bald Eagle Drive; 393-2400

■ **Fort Myers:**

- 2225 First St.; 344-1620
- 6651 Orion Drive; 225-4560
- 4670 Summerlin Road; 985-2660

■ **Cape Coral:**

- 1715 Cape Coral Parkway W.; 541-5200

For more information about the book drive, call Sara Dewberry 403-2532 or e-mail Sara.Dewberry@iberiabank.com. ■

## Charge it at Saks for the David Lawrence Center

Saks Fifth Avenue at Waterside Shops has designated the David Lawrence Center to receive 5 percent of purchases made with a Saks registered credit card during the month of February.

Shoppers can make their designation at the register when they check out and it will apply to all of their purchases for the entire month.

For more information, call 304-3505. ■

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## NONPROFIT NEWS

### Grant will help Charity for Change revamp website

Charity for Change will receive a \$7,500 grant from the Community Foundation of Collier County to automate the Charity for Change website, which is used by the students and teachers participating in the School "Giver" Program at five Collier County elementary schools.

Students access the website weekly to play the Counting for Charity math game as one way they raise funds for charities each classroom selects. Since 2008, students and Community Partners who support the School "Giver" Program

have donated \$55,000 to 72 charities.

Automating the website system that tracks charity classroom visits, character development puzzles, classroom fundraising efforts, student honorees, school announcements, puppet shows performed by the students and other activities will give Charity for Change staff and volunteers the ability to expand the program to more schools, students and charities.

For more information, visit [www.charityforchange.org](http://www.charityforchange.org). ■

### Naples Relay For Life earns American Cancer Society accolades

The American Cancer Society's Relay For Life of Naples has received the Nationwide Number One Per Capita Award from the ACS, proclaiming it the top relay in the nation for service areas with populations between 250,000 and 499,999.

Relay events take place in 5,000 communities around the country every year, including nearly 350 in Florida, and involved an estimated 3.5 million people.

While 2011 was an impressive year for the Naples event, it continues to rely on the support of the community; corporate sponsors, teams, volunteers and in-kind donations are crucial to its continuing success.

"This year, we again look to our Naples

community to help the Naples Relay support those who are dealing with and who have dealt with cancer," says Kathy Cleeland, area executive director of the ACS South Gulf Coast Area.

Relay For Life is an overnight event that celebrates the lives of people who've battled cancer and remembers those who have lost the fight. Team members take turns walking or running the track throughout the night, while numerous activities help raise funds and awareness.

This year's Relay For Life of Naples takes place Friday and Saturday, April 20-21, at Gulfview Middle School. For more information, contact Dani Johnson at 287-2028. ■



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- Rolando Rivera, M.D.
- Michael Smith, M.D.
- Jay Wang, M.D.
- David Wilkinson, M.D.
- Nicolas Zouain, M.D.

The physicians will welcome questions following the presentations.

Sat., Feb. 4<sup>th</sup> | 9 AM – 12 PM

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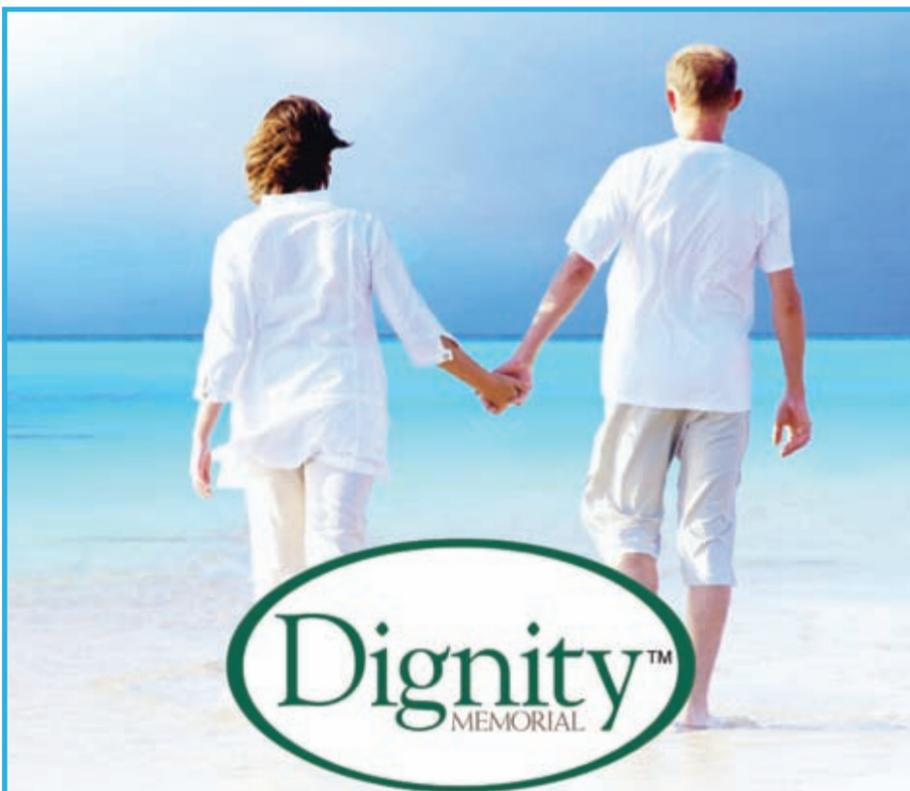
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\*Edward Jones, its employees and financial advisors are not estate planners and cannot provide tax or legal advice. This seminar will help familiarize you with basic estate planning, including wills and different types of trusts. You should contact a qualified tax or legal professional regarding your special situation. A lawyer will be present to answer general questions.



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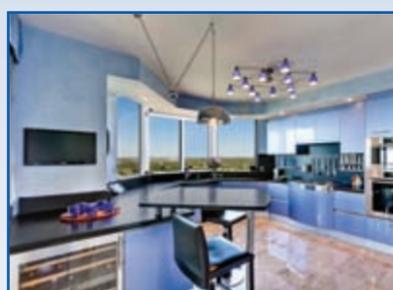
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## Doctors join the Lighthouse of Collier board

Lighthouse of Collier Inc., Center for Blindness and Vision Loss, welcomes three new members to its volunteer board of directors: Dr. Suzana Tanimoto-Ginsberg, Dr. Stephen Schwartz and Dr. Barrett Ginsberg.



Tanimoto-Ginsberg

Dr. Tanimoto-Ginsberg is conducting research for an electric phosphene pressure tonometer study in the glaucoma department at the University of South Florida and for a neovascular glaucoma treatments and outcomes study in the glaucoma department of the Bascom Palmer Eye Institute at the University of Miami.

Dr. Schwartz is an associate professor of clinical ophthalmology at the University of Miami Miller School of Medicine and is medical director of the Bascom Palmer Eye Institute at Naples, where he has practiced since 2004. A board-certified ophthalmologist, he specializes in diseases and surgery of the vitreous, retina and macula.



Schwartz

Dr. Ginsberg is in private practice at Eye Centers of Florida, where he specializes in cornea and external disease, refractive and lens surgery. He is the affiliate associate professor in the department of ophthalmology at USF.



Ginsberg

Lighthouse of Collier promotes the development, implementation and ongoing evaluation of programs and services that foster independence and enhance the quality of life for the blind, visually impaired and their caregivers. Classes take place at Lighthouse of Collier headquarters, 424 Bayfront Place.

For more information, call 430-3934 or visit [www.lighthouseofcollier.org](http://www.lighthouseofcollier.org). ■

## 'See' what it's like to be vision impaired

"Walk a Mile in Our Shoes," an awareness walk with a "sight" twist, takes place on Saturday, March 10. The 1-mile walk begins at Lighthouse of Collier headquarters at 424 Bayfront Place. Participants will be encouraged to wear special glasses that simulate vision impairment and that will be provided at the registration table.

Free for all ages, the walk is sponsored by Lighthouse of Collier as a way to raise awareness of the services the organization provides to the estimated 14,000 children and adults in Collier County who are blind or vision impaired.

Registration will begin at 8 a.m. For more information, call 430-3934 or visit [www.lighthouseofcollier.org](http://www.lighthouseofcollier.org). ■

## Fox News anchor, commentator set for Town Hall special event

The Naples Town Hall Distinguished Speaker Series welcomes Bret Baier of Fox News for a Town Hall special event beginning at 6 p.m. Saturday, Feb. 25, at The Ritz-Carlton Golf Resort.

Mr. Baier, who anchors "Special Report with Bret Baier" for Fox News, will share behind-the-scenes observations, anecdotes and photos from the Republican presidential primaries and debates.

He will also host a live auction to benefit Children's National Medical Center and Naples Town Hall. The auction winner will receive four round-trip, business-class flights



to Washington, D.C., for two nights at The Hotel Palomar in DuPont Circle, a guided tour of the Supreme Court, a private tour of Capitol Hill and a tour of the FOX News Bureau led by Mr. Baier.

Sponsorship opportunities as well as special event tickets for \$175 per person are available by calling 659-6524 or visiting [www.NaplesTownHall.org](http://www.NaplesTownHall.org).

The event is not part of the sold-out 2012 Naples Town Hall Distinguished Speaker Series. ■

## Voices of Naples has scholarships for young singers

Voices of Naples is accepting scholarship applications from high school seniors who want to pursue vocal music studies in college or university. Students from Collier and Lee counties, including those who are home schooled, are encouraged to apply.

All applications must be received by March 8.

Auditions will be held by appointment on the evening of Monday, April

2, at Emmanuel Lutheran Church in Naples. Results will be mailed to all applicants no later than the first week of May.

Over the past five years, VON has awarded more than \$21,000 to local students. To receive a scholarship application or for more information, contact Douglas Renfroe, VON artistic director, at 689-5965 or visit [www.voicesofnaples.org](http://www.voicesofnaples.org). ■

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## Humane Society waives cat adoption fees

Through February, Humane Society Naples will waive the adoption fee for those who give an adult cat that has been in the shelter at Humane Society Naples for 180 days or more a permanent home. At press time, 32 cats were eligible for the special offer. The normal adoption fee for adult cats ranges from \$35 to \$55.

Interested individuals must meet HSN adoption qualifications and participate in the agency's standard adoption consultation process. Fees for a Collier County pet license and a cat carrier are extra.

The HSN adoption center at 370 Airport-Pulling Road is open from 11 a.m. to 7 p.m. Tuesday and Thursday and from 11 a.m. to 5 p.m. Wednesday, Friday, Saturday and Sunday. A satellite adoption site at Coast-

land Center is staffed during mall hours, from 10 a.m. to 9 p.m. Monday-Saturday and from noon to 6 p.m. Sunday. ■



**Top: Frodo**  
**Second row left to right: Maria, Mango**  
**Bottom left to right: Fluffy, Puzzle**

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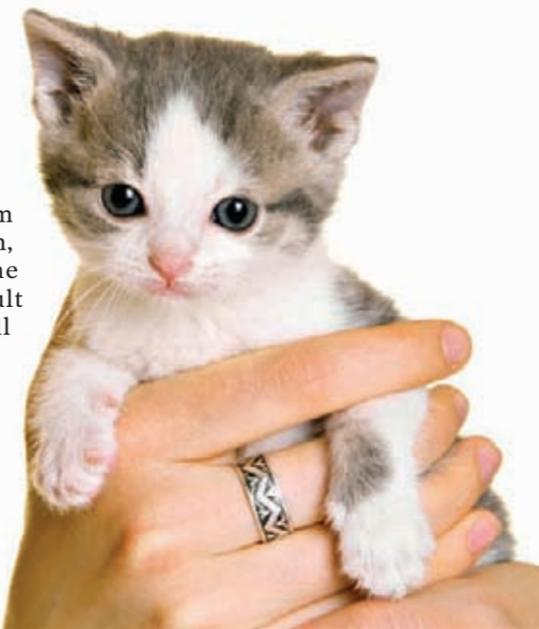
Brooke's Legacy Animal Rescue, an all-volunteer organization that houses animals in foster homes while seeking permanent families to adopt them, holds a "Love-A-Pet" ice cream social and adoption event from 11 a.m. to 3 p.m. Saturday, Feb. 4, at Petco on Naples Boulevard as part of the store's grand reopening celebration.

For a small donation, visitors can have a taste of ice cream for them-



selves and, from Top Dog Kitchen, for their canine companions. Adult cat adoptions will be \$50 and include a certificate for a complimentary veterinarian visit, a bag of cat litter, all vaccinations, micro-chipping and spay/neutering.

For more information, call 434-7480 or e-mail Admin@BrookesLegacyAnimalRescue.org. ■



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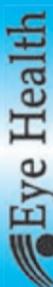
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“You want your guests to walk through that door and not only feel like they are coming to your home, but feel extra special, feel that ‘Wow!’ factor that transports them and this night to a magical time.”

— **Hostess Sandi Moran**  
“Where the Magic Begins” vintner dinner



Co-hosts Ken and Grace Evenstad and Tom and Sandi Moran with Robin and Jon Lail of Lail Vineyards.



Eddy Brown and Heidi Farrugia join fellow guests in applause for the culinary team.

PEGGY FARREN / FLORIDA WEEKLY

## MAGIC

From page 1

The smell of popcorn permeated the air, a canapé soon to be topped off in truffle butter.

In 20 minutes, the double doors would open to Mrs. Moran’s guests — Naples and Chicago glitterati, predominately, with their hearty laughs and hearty jewels and hearty pulls from their glasses. But before her living room filled with looks and sips, Mrs. Moran held off on those 4-inch heels, “Did we get the candle lit in the bathroom?”

Candle lit, 15 minutes, photographer snap-snapping, slip, slip, shoes on, “Now I’m tall.”

### Two days out

Mrs. Moran stands in flats on her lanai. A petite, pixie blonde, she directs four furniture movers on where to place her outdoor granite table, banquet length with garnet inlay.

The closer to the fireplace, the more room for the dancers, five-time world champion cabaret performers who will take to her marble floor and mesmerize 40 guests on the night of her Naples Winter Wine Festival vintner dinner.



Celebrity chefs John Folse and Rick Tramonto of Restaurant R’evolution in New Orleans.

Parties of Gatsby legend and lavish, Mrs. Moran has attended a few, but 2012 marks her first as a hostess. So come on, movers, “three or four inches more, you’ve come too far, back just a hair, whoa, perfect.”

The lighting crew should arrive shortly to begin rigging bulbs and cables for effects that will set the skin and moves of the dancers as most libidinous.

Back inside, furniture out. Minding the stature of such a dinner, Mrs. Moran will live without her couches, chairs,

ottomans and tables for a week. She leaves one bar stool for her investment manager husband to sit with his computer, but just look at that ceiling! — an installation of flickering lights swept over with rich purple drapery; dark, diaphanous lapping to mimic the night sky.

“Wait until you see it flicker at night. It’s pretty romantic. Looks like stars twinkling,” she says, looking up. “It’s all about the illusion” — meaning magic, the festival theme — not the party or



Truffle-buttered popcorn

the opulence. Hardly an illusion, sumptuous fetes are practically commonplace here, for the Morans are hosting another dinner on Monday, three nights after their vintner debut, this time for 100-plus members and guests of the local Chaine des Rotisseurs.

But just as Mrs. Moran begins to appear too grand, too different, she turns into one of us all. Her youngest son walking down the stairs beckoning, “Mom ...”, she turns from her furniture movers, from her assistant sorting out menu programs and gift bags and from the reporter who has been treated to little morsels of the days leading up to the dinner. She turns to her boy, “What, baby?”

“Will whoever’s driving the black

SEE MAGIC, A38 ►

# MAGIC

From page 37

Beamer please move their car," the 16-year-old redhead asks.

Now back to that ceiling — a dim flicker during the day, "but wait 'til you see it at night."

"You want your guests to walk through that door and not only feel like they are coming to your home, but feel extra special, feel that 'Wow' factor that transports them and this night to a magical time," says Mrs. Moran, standing in her in-flux family room of mirrors and chandeliers. She's named her dinner, "Where the Magic Begins," spinning off the 2012 festival theme, "Believe in the Magic."

To Mrs. Moran, the vintner dinners are a time to wine and dine the attendees so they will bid "high and often" at the auction the following day — for the festival is "all about the children."

And though those words might sound like justification, the festival has raised more than \$100 million for 38 charities in 12 years. And though those words might feel rehearsed — festival trustees and party planners and public relations specialists all end their lines the same way: "It's all about the children" — it's irrefutable that more than 125,000 children in Collier County now have a chance, whether it be in an after-school program or for a post-secondary education, dental care or speech therapy.

And when Mrs. Moran says it, "It's all about the children" feels sincere, for children are the reoccurring subject in the art along her walls — paintings of a boy and girl from Mexico, a village child from China, a little sous chef in the kitchen, two Italian girls in the hall.

Her home exudes elegance — crown molding in the bathrooms, an original Salvador Dali in the library — but there's an undercurrent of comfort — dog bed in the corner, tomatoes lining the kitchen windowsill.

And two days before her dinner, to her kitchen she must attend, emptying out her refrigerators for her visiting chefs Rick Tramonto and John Folse of Restaurant R'evolution in New Orleans. Any food she wants to keep from her two kitchen refrigerators, two refrigerator drawers, two freezers drawers or the full fridge in her garage, she can allocate to her spares — a mini-fridge at the pool bar, one at the wet bar, two in the laundry.

Phone call from her husband, Tom: Should he send someone from the office to help?

"I think so," she replies, for there are more bows to tie on chairs, more gift bags to pack, more menu programs to assemble.

But Mrs. Moran zooms past the tasks at hand straight to the morning of the dinner, to setting up the tables, "when all the pretty stuff comes out." And in her face a little flicker, faint for now, like her ceiling, but glow enough to hint that, yes, she is happy as hostess.

## The day before

Mrs. Moran leaves arrangements in the care of her assistant and her event coordinator. The festival has begun. She's scheduled for a wine tasting and VIP party. Her home's booked for linens and landscaping, the shining of wine glasses, the placement of cigar ashtrays.

Fanning out tablecloths to count them and check them for tears before ironing, event coordinator Margaret Short stops, "Not to be picky ... Oh, it's just a fuzz. Looked like a spot." And her responsibilities carry on.

Mrs. Short has participated in the planning of vintner dinners for 12 years, as long as the Naples Winter Wine Festival has been in existence. She's fair and freckled and only wears flats herself,



PEGGY FARREN / FLORIDA WEEKLY

World-champion cabaret dancers Eric Luna and Georgia Ambarian helped heat up the evening at the Morans.



Chef de cuisine Chris Lusk, center, plating one of eight courses at the vintner dinner.



Wines from Domaine Serene, the winery owned by the evening's co-hosts, Ken and Grace Evenstad, were poured.

this time of year. But the day before the feast would be the day she loves, the day when she sees the vision of months and months come together.

"It will," says the woman who tweaks the timeline of the house, nightly in the days leading up to the dinner. She divides her binder of a timeline with color-coded tabs and insists she's not nervous, "more making sure the flow goes well."

Again she says, maybe more to herself, "It will. It always does."

The man in the kitchen sees Ms. Short's timeline as he sees his recipes: "It's a guideline," says Chef de Cuisine Chris Lusk.

As he adjusts eight courses for two guests who have dietary restrictions, he has a premium Hamachi fillet in the sink, celebrity chefs arriving at the airport and sous chefs running to Whole Foods. "Tomorrow, we will cook," he says.

Moments later, "So we're going to have dancers, I hear." He grins. "Nice."

## The dinner

Oh, how the mock night sky lights up the wine glasses. Two glasses apiece for the cocktail reception, two glasses for the first course, two glasses for the second, one for the third, one for the fourth, on and on for 40 guests, more than 400 glasses. Imagine the reflection.

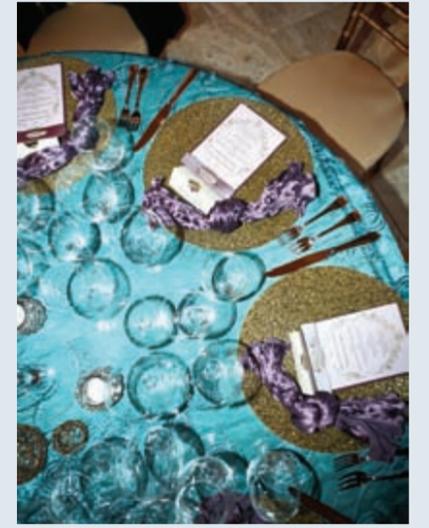
But before the dogs are ushered into the master bedroom, someone ever privy to the months and months of planning, someone well aware this magic-themed dinner was no act of Houdini, Charlie Born, Mrs. Moran's assistant, concedes, "I hope everything is perfect, but if it isn't, I don't think the guests will notice."

She looks to the 300-plus-gallon fish tank and sees a smear. "Oh no, we can't have that." Wipe, wipe. "It's on the inside."

Ms. Born walks back to the kitchen. Mrs. Moran finds her there shortly, hugs her, may even have been heard saying, "I just love you."

Tattoos peek out from underneath the sleeves of Chef Tramonto. Plates

in the know



## Where the Magic Begins

Vintner dinner at the home of Tom and Sandi Moran

### Canapes

Anchovy Tomato Jam Straw  
Brandade Tator Tot  
Hamachi Crudo Spoon  
Truffled Popcorn  
Champagne  
Domaine Serene Rose  
Domaine Serene 2007  
"Etoile Vineyard" Chardonnay  
Lail Vineyards 2008  
Blueprint Cabernet Sauvignon

### Trio AMUSE

Carrot and Clementine Juice Shooter  
with Tarragon, Carrot Pearls, Carrot Ice Cubes  
Oyster on the Half Shell, Oyster Ceviche, Chili,  
Lime Granita  
Green Apple, Radish Carpaccio, Vanilla  
Vinaigrette  
Domaine Serene 2008  
"Cote Sud Vineyard" Chardonnay  
Lail Vineyards 2010  
"Blueprint" Sauvignon Blanc

### First Course/Cold Appetizer

Burrata Cheese and Caviar  
  
Domaine Serene 2008  
"Cote Sud Vineyard" Chardonnay  
Lail Vineyards 2010  
"Blueprint" Sauvignon Blanc

### Second Course/Hot Appetizer

Death by Gumbo  
Roasted Stuffed Quail,  
Scallion and Parsley Salad  
Domaine Serene 2004  
"Evenstad Reserve" Pinot Noir  
Lail Vineyards 2009  
"Georgia Estate" Sauvignon Blanc

### Third Course/Fish

Roasted Sea Scallop with Seared Foie Gras  
and Black Truffled White Bean Puree  
Domaine Serene 2002 "Monogram" Pinot Noir

### Fourth Course/Meat

Braised Boneless Short Ribs with  
Red Wine Sauce and Rutabaga-Satsuma Puree  
Lail Vineyards 2004  
"J. Daniel Cuvee" Cabernet Sauvignon  
Lail Vineyards 2008  
"J. Daniel Cuvee" Cabernet Sauvignon

### Dessert Course

White Chocolate Bread Pudding  
Crème Brulee with Salted Caramel Sauce  
  
Lail Vineyards 2004  
"J. Daniel Cuvee" Cabernet Sauvignon  
Lail Vineyards 2008  
"J. Daniel Cuvee" Cabernet Sauvignon  
Assorted Petit Fours and Chocolates

garnished with tarot cards, top hats and origami paper match his playful style.

Chef Folse can now add the Naples Winter Wine Festival to cooking for President Clinton's birthday in the White House and a dinner for the Holy Father in the Vatican. What sets Naples apart? "Ambiance," he says. "And attention to detail."

Doorbell ...

Guests step over the monogrammed "M" on the mat, hug from the hostess, eyes cut to the server, bring the wine.

Guests move to the piano, photo snapped, printed on site, framed and tucked in each gift bag.

A magician mingles about, making wine disappear.

One vintner overheard speaking on the auction, "If we do well this year, it will be a good indicator for 2012."

In a separate room, separate conversation, "I see where the money goes, I see the good it does, I sit on the grant committee," Mr. Moran tells one of his guests.

Piano-side, "It's an extraordinary way to celebrate an even more extraordinary cause," says a Chicago media man. "There's a sound bite."

Some wary of a notebook near, "That doesn't need to be in the paper."

All in all, "Do you want more wine?"

### The next day's auction

Just past 4 o'clock in the afternoon and Heart blares from the tent at The Ritz Carlton Golf Resort: "Try to understand, try to understand, try, try, try to understand ... He's a magic man, Mama."

Auction Lot 33, the "Treasure Chest" lot — including one of 15 produced Chateau Haut-Brion 75th Anniversary red wine consoles, eight vintages spanning from 1935 and six bottles from the 2010 vintage — sells for \$600,000. Vintner Prince Robert of Luxembourg adds a second Haut-Brion lot, it goes for \$550,000. Two lots alone, more than \$1 million raised.

A 2012 Mercedes — not on the market yet, no one will be driving this SLS AMG Roadster but the winner — goes for \$450,000.

A 22-day trip around the world on a luxury jet for 50 passengers sells for \$240,000.

Rattles and noisemakers amplify the tent. Cameras zip from bidder to bidder, projecting bidding duels on two giant screens, making the action look somewhat like a revival.

Red letters, all caps, flash along the bottom of the screen, "HIGHER!"

Volunteer Fred Monschein can only describe the scene at The Ritz as one thing, "A big top full of millionaires."

Mr. Monschein wears a Marine Corps hat and volunteers because, "I've got the time."

"All these wines I'm not familiar with," he says, "But the prices they're paying, seem to be pretty hefty." And he calls that "generosity."

At table 16, there's that blonde pixie, talking about her dinner, her storytelling chefs, her dancers, her ceiling, remembering a moment when she was "sitting there, looking around the room," she says, "and you see people that are happy. And you know you are providing that experience they expect."

"And they'll remember it for the rest of their lifetimes," her husband adds.

Madonna blares through the speakers now, beseeching: "Get into the groove, boy you've got to prove your love to me, yeah."

On to Lot 58 — Turkey, an eight-night, "once-in-a-lifetime" ballooning adventure in Istanbul and Cappadocia for two couples. Sixty thousand, paddle raised at table 16. The bidding's now on the big screen. Eighty thousand. One hundred thousand. Look to the center of the room, there's the flicker in those cheeks. East meets west for \$120,000. Going once, going twice, sold to the Morans and their friends on their right.

Mrs. Moran's on her feet now, jumping up and down, arms swaying back and forth, windshield-wiper-like. And though it's day outside, underneath that tent, in her face is the twinkle of her electric night sky. ■



Above: Mirrors, chandeliers and a ceiling draped and lit to mimic the night sky transformed the Moran home.

Left, Left: Sandi Moran sporting the top hat that covered her dessert as it was served.

PEGGY FARREN / FLORIDA WEEKLY



Tom Moran toasts his guests during the dessert course.



Bill Gonzalez and Edward Kolesar with vintners Jon and Robin Lail

### in the know

#### By the Numbers - 2012 Naples Winter Wine Festival

- >> **\$106.7 million** Amount raised by the Naples Winter Wine Festival since 2001
- >> **\$12.2 million** Total raised at the 2012 festival under the auction tent
- >> **38** Charities that have received grants since the first festival
- >> **150,000** Number of underprivileged and at-risk children benefiting from festival proceeds since 2001
- >> **No. 1** Ranking as nation's top charity wine auction since 2004 by Wine Spectator magazine
- >> **580** Guests under the auction tent in 2012
- >> **\$2 million** Winning bid at 2007 festival for a Rolls-Royce Phantom Coupe and one of the highest bids ever for a single lot at a charity wine auction worldwide
- >> **\$8,500** Cost of tickets for one couple to attend the festival
- >> **\$20,000** Cost of tickets for two couples to attend the festival and the same Friday evening vintner dinner at one of 17 elegant private homes
- >> **100-by-148 foot tent** Set on the grand lawn of The Ritz-Carlton Golf Resort, Naples for Saturday's live auction and the Sunday celebration brunch
- >> **2,500** Wine glasses on hand for Saturday's wine tasting and culinary showcase



### in the know

#### Top lots:

- \$1.22 million** One-hundred People, One Concert: Exclusive concert at a private Naples home with Grammy Award-winner LeAnn Rimes
- \$1.1 million** Treasure Chest: Eight bottles of Haut-Brion vintages, spanning from 1935, plus six bottles from the 2010 vintage, all in a special 75th anniversary console.
- \$600,000** Sensational Scandinavian Seascapes: Six couples venture the Baltic Sea for a week on , private luxury yacht.
- \$450,000** Portrait of Imola Gray: Skip the waiting list to get behind the wheel of a custom 2012 Mercedes-Benz SLS AMG Roadster in Imola Gray metallic paint.
- \$400,000** Suit Yourself Guys, the Girls get Diamonds: An 11-night Italian extravaganza for four couples, Serpenti watches for the ladies and Saint Andrews suits for the guys.
- \$320,000** A Charity Ball, a Tennis Ball and Sparkly Souvenirs: Three nights for two couples in London, with entree to Elton John's "White Tie & Tiara Ball" and center-court seats at Wimbledon.
- \$320,000** In Honor of Haut-Brion: A double magnum of 1989, twin magnums (2000 and 2005) and 35 bottles of the most legendary vintages (1921-2005).
- \$240,000** Lotus Blossom: A double magnum of 2007 Dana Estates Lotus Vineyard Cab, plus three nights in a Dana Estates guesthouse for three couples.
- \$240,000** You'll Flit, You'll Float, You'll Fleetly Flee, You'll Fly: A 22-day around-the-world trip on a luxury jet.
- \$220,000** Liters, Magnums and Cases, Oh My! A rare collection of Shafer's famed Hillside Select: a trio of salmanazars, six magnums, 18 bottles from 2007 and a three-night stay in Napa Valley.
- \$220,000** The Bushmills Birdie Boys Club: Five nights in Ireland, with five rounds of golf including one with reigning British Open champion Darren Clarke.
- \$220,000** It's Perfectly Polite to Barge In: A six-night river cruise from Escommes to Dijon, France, for three couples.
- \$220,000** A Fortnight Afloat: Two weeks aboard The World for two couples, with ultra-luxury accommodations, spa treatments and a private chef.



1

1. Auctioneer Humphrey Butler
2. Betsy Aikaterinidis hopes the for the best as Tony Markel raises his paddle
3. Michele Eddy congratulates a fellow bidder
4. Sandy Stilwell, Jon Finstrom and Retta Singer
5. Al Rupp celebrates with Sandi and Tom Moran after the Morans' winning bid
6. Kirsten Ferrara and Al Rupp
7. Local children who participate in programs that benefit from the festival joined surprise guests
8. The Lovin' Spoonful when the band performed "Do You Believe in Magic?"
9. The auction tent at The Ritz-Carlton Golf Resort was filled to capacity
10. Bob Edwards on the big screen
11. Volunteer Steve Wheeler, in yellow T-shirt, coaxes Tom Koehn to keep bidding
12. Elliott Singer
13. Judge Judy Sheindlin and Jerry Sheindlin are loyal and enthusiastic festival attendees
13. Rusty Staub

PEGGY FARREN, MILA BRIDGER AND MARISA LANE / PHOTOS

in the know

Who it helps

Since 2001, these charities have all received grants from the Naples Children and Education Foundation, founders of the Naples Winter Wine Fest:

- ABLE Academy
- Boys & Girls Club of Collier County
- Catholic Charities
- Child Care of SWF
- Children's Home Society
- Children's Hospital of SWF
- Collier Child Care Resources
- Collier County Child Advocacy Council/Child Protection Team
- Collier Health Services
- David Lawrence Center
- Early Literacy & Learning Model
- Eden Florida

- First Book Collier County
- Florida's Vision Quest
- Friends of Foster Children of SWF
- Fun Time Early Childhood Academy
- Guadalupe Center of Immokalee
- Immokalee Child Care Center
- Immokalee Housing & Family Services
- Make-A-Wish Foundation
- Marco "Eye-Land" Foundation
- Marco Island YMCA
- Naples Equestrian Challenge
- PACE Center for Girls
- Redlands Christian Migrant Association
- The Ricky King Children's Fund
- Shelter for Abused Women & Children
- SWF Workforce Development Board
- St. Matthew's House/St. Matt's Kids Care
- Tutor Corps
- YMCA of the Palms Child Development Center
- Youth Haven



2



3



4



6



5



7



8



9



12



10



13



11

## HEALTHY LIVING

## TO YOUR HEALTH

## Blood center needs Type O donations

The Community Blood Center is in urgent need of Type O blood to replenish reserves in Collier County. Donors of all blood types are urged to give now, as demand increases during the winter/spring season.

Donate at the following Community Blood Center locations:

■ Naples: 311 Ninth St. N., on the first floor of the NCH Medical Plaza. Complimentary valet parking for all blood donors. Hours are 8 a.m. to 5 p.m. Monday; 11 a.m. to 7 p.m. Tuesday; and 8 a.m. to 5 p.m. Wednesday-Friday. Call 436-5455.

■ Bonita Springs: 9170 Bonita Beach Road, in Sunshine Plaza. Hours are 8 a.m. to 5 p.m. Monday, Thursdays and Fridays. Call 495-1138.

For a list of Community Blood Center bloodmobile locations and times, visit [www.givebloodcbc.org](http://www.givebloodcbc.org).

## Bereavement group beginning soon

An eight-week bereavement support group, offered by Jewish Family Services, begins Thursday, Feb. 16, at JFS office at 2500 Vanderbilt Beach Road. The session will meet Thursdays from 10-11:30 a.m.

For more information or to register, call Margaret Passeri at 325-4444.

## Free seminars at Physicians Regional

The following free seminars are coming up at Physicians Regional-Pine Ridge, 6101 Pine Ridge Road:

■ "Weight Loss Surgery Options," by general and bariatric surgeon Thomas Bass, at 6 p.m. Tuesday, Feb. 7.

■ "Relief from Back Pain," by orthopedic spine surgeon Robert Biscup, at 4 p.m. Thursday, Feb. 9.

For more information or registration, call 348-4180 or visit [www.physiciansregional.com/events](http://www.physiciansregional.com/events). ■

## Lunch and learn with 'Engine 2 Diet' author

Meet and dine with celebrity firefighter Rip Esselstyn, son of cardiac hero Caldwell Esselstyn and the author of "The Engine 2 Diet," from 11 a.m. to 2:30 p.m. Wednesday, Feb. 8, at Whole Foods in Mercato.

A \$10 donation to the North Naples Fire Department will buy lunch consisting of dishes that follow the principles of the "Engine 2 Diet." The menu, served by NNF members, will include: "Superfood" salad, sweet potato lasagna, fruit with lime mousse, dark chocolate brownies, water and spiced iced tea punch. Immediately following lunch, Mr. Esselstyn will discuss the benefits of a plant-strong diet. He'll also answer questions from the audience and will sign copies of his book.

As a firefighter in Texas for the Austin Fire Department, Mr. Esselstyn helped people and saved lives. As a friend to other firefighters, he transformed the way Austin's Engine 2 firehouse ate in order to save a firefighting brother's health. In October 2009, he teamed up with Whole Foods to raise awareness among the company's team members and its shoppers about the health benefits of a plant-strong diet composed of fruits, vegetables, whole grains, legumes, nuts and seeds.

Caldwell Esselstyn, a 1956 summer Olympian, is now a physician and the author of "Prevent and Reverse Heart Disease," in which he discusses his patients' reversals of atherosclerosis by following a vegan diet, in some cases combined with cholesterol-lowering medication. He is featured in the documentary "Chow Down" and in the documentary feature film "Forks Over Knives."

The younger Mr. Esselstyn will begin his discussion at Whole Foods after lunch at 12:30 p.m., with the Q&A session and book signing beginning at 1:30 p.m.

Reservations are requested and can be made by calling Julia Joiner at Whole Foods, 552-5100, e-mailing [julian@wholefoods.com](mailto:julian@wholefoods.com) or by visiting [www.acteva.com/go/LifestyleCenter](http://www.acteva.com/go/LifestyleCenter). ■



## Superfood Salad

## Salad:

1 bunch kale, remove the ribs, wash and chop into thin strips  
1/2 head Napa cabbage, finely shredded  
1/2 red onion, sliced thin  
3-4 carrots, peeled and grated  
1/2 cup grape tomatoes  
1 cup edamame, shelled and raw  
1/2 pint blueberries, rinsed  
1/2 cup cashew pieces, raw unsalted  
1/2 cup sunflower seeds, raw unsalted  
1/2 cup frozen or dried gogi berries  
2 cups acai dressing  
Combine in a large bowl. Top with acai dressing, toss and serve.

## Dressing:

1 cup acai smoothie pack (unsweetened)  
2 tbl apple cider vinegar  
1/2 tsp minced garlic  
2 tsp salt  
2 tsp black pepper  
Pinch cayenne  
1/2 cup raw cashews, soaked overnight in 1/2 cup water  
5 pitted dates  
Combine all ingredients in a high-powered blender or food processor until mixture reaches desired consistency. Serve immediately.

## Assessing the importance of independent, outside assessments



There is nothing more important to hospitals than the quality of health care we deliver.

To help us ensure that our services are of the highest quality, NCH is constantly and comprehensively assessed by a substantial group of outside auditors and reviewers. Our campuses across the county have just completed a series of head-to-toe reviews by state and national examiners. Final results of those reviews are pending formal conclusion from the officials in Tallahassee, but based on what we've derived from the statements of our examiners, we are cautiously optimistic about the results. And we have benefited enormously, in terms of education, from the

process. Such knowledge will yield a direct benefit for all of us and for the health of our community.

Among the many organizations that review us frequently are the Agency for Healthcare Administration; Centers for Medicare and Medicaid; the Joint Commission; the Society for Thoracic Surgery; the College of American Pathologists; the Commission on the Accreditation of Rehabilitation Facilities; and the Environmental Protection Agency as well as bond rating agencies, our auditing firm PricewaterhouseCoopers, regional fire departments and others.

All of these outside assessors add value to this critical industry, providing "fresh eyes," if you will, to what we do every day and perhaps in some cases take for granted.

In our daily rounds, sometimes it can be easy to overlook a habit or behavior or process. Having auditors who often bring decades of experience validate our processes or help us improve is an important ingredient in ensuring suc-

cessful outcomes for our patients.

Our prevailing attitude is to fully engage those who come to help us. We are welcoming and transparent, and compliant and open to suggestion. We all should understand that no one is perfect, particularly in the complex world of health care.

An added — and unpredictable — component of these reviews is the presence of the media, with its 24-7, 365-day news cycle and its incessant hunger for new, preferably controversial material. In dealing with a topic as specialized and important as health care, it is critical to carefully understand the full story in an accurate, timely and non-judgmental manner. In this sense, all of us — the media and health-care providers, alike — have it within our power to comfort or confuse, assuage or aggravate, and generally have a beneficial or harmful effect on a patient or a community.

For our part, we try to assist the media when we can in explaining

audit results, while always mindful of maintaining appropriate confidentiality. Despite our efforts, occasionally editorial comments and uninformed conclusions are presented as "objective reporting."

The challenge for health-care professionals is to learn, improve and share best practices, all while we continue to care for patients. This "learning on the fly" is equivalent to changing a wheel on a moving car or, more accurately, a moving locomotive. This is the challenge all of us at NCH must face every day, if we are to continue to improve the quality of care we deliver.

Our responsibility — to ourselves and our community — is to continue to provide the best service we can, even as we profit from the assessments and recommendations of the many outside agencies who assist us in performing our urgent duties. ■

— Dr. Allen Weiss is the president and CEO of NCH Healthcare Systems.

# U.S. News & World Report ranks NCH among the country's Best Regional Hospitals

SPECIAL TO FLORIDA WEEKLY

For the first time in its 22 years of rankings, U.S. News & World Report has named Naples Community Hospital among the nation's Best Regional Hospitals 2011-12.

U.S. News annually publishes the Best Hospitals rankings in July. At the midpoint of the 2011-12 year, its editors recognized 247 hospitals outside major metropolitan areas, including NCH, as Best Regional Hospitals. See the complete list at [www.usnews.com/bestregionalhospitals](http://www.usnews.com/bestregionalhospitals).

Hospitals like NCH offer a high level of medical care to communities that otherwise might have limited options, says Avery Comarow, U.S. News health rankings editor. "All Best Regional Hospitals are what we call 'high performers' in at least one medical specialty," he adds. "They are fully capable of providing first-rate care, even to most patients who have serious conditions or need demanding procedures."

Dr. Allen Weiss, NCH president and CEO, says such recognition from a national, independent organization "is testimony to the excellence of the physicians, staff, board members and volun-

teers at the NCH Healthcare System."

U.S. News annually evaluates nearly 5,000 hospitals in 16 medical specialties. Hard numbers stand behind its analysis in most specialties — death rates, patient safety, procedure volume and other objective data. Physicians' responses to a national survey, in which specialists are asked to name hospitals they consider best in their specialty for the toughest cases, also are factored in.



## About NCH Healthcare System

More than just two hospitals (in North Naples and downtown) with 715 beds, the NCH Healthcare System is an alliance of 650 physicians and medical facilities in dozens of locations throughout Collier County and southwest Florida.

Inpatient services offered by the NCH Healthcare System include: medical, surgical, cardiac, orthopedic, obstetric, pediatric, rehabilitative, psychiatric, oncology, emergency treatment and diagnostics.

Outpatient services include: rehabilitation, home care, walk-in centers and wound healing. ■



## Decompression Therapy is a Proven Spinal Non-Invasive Treatment!

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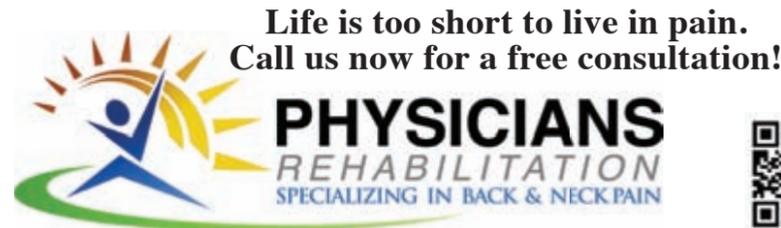
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- Stenosis



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# Please Find Me and Bring Me Home!

## MISSING CAT - "KITTS KITTS"



- Brown/Black Tabby Maine Coon w/White Chest, Belly & Paws
- 14 years old, 13-15 lbs
- Green Eyes, Front Declawed
- Indoor Cat - Frightened of People
- Last seen in Suite 61, Ritz Carlton Tiburon, Naples, FL on 10/11/10
- Microchip ID #453D5F192A

**REWARD OFFERED!!!**

**Please call if you find her or have info!**

Mary Ann 239-594-3902 or 419-290-6783



Government of Canada  
Consulate General of Canada

Gouvernement du Canada  
Consulat général du Canada

## Come meet us at the next Passport Clinics!

### Venez nous rencontrer aux prochaines Cliniques de passeports!



Officials of the Consulate General of Canada in Miami will be in the Naples and Bonita Springs areas at the local offices of the M&I Wealth Management, to assist with passport related questions and completing passport applications.

Les agents du Consulat général du Canada à Miami seront bientôt dans la région de Naples et Bonita Springs aux branches du M&I Wealth Management, afin d'offrir de l'assistance pour compléter les formulaires de demande de passeport, ainsi que pour répondre aux questions relatives.

**Naples – Feb/Fév 15/12**  
M&I Wealth Management  
800 Laurel Oak Drive, Suite 100  
Naples, FL 34108  
2:30 p.m. – 5:00 p.m.

**Bonita Springs – Feb/Fév 16/12**  
M&I Wealth Management  
24031 S. Tamiami Trail  
Bonita Springs, FL 34134  
1:30 p.m. – 4:00 p.m.



Refreshments/Collations Courtesy/Compliments:



For reservations, please call (305) 579-1600, ext. 3346

Pour rendez-vous, veuillez composer (305) 579-1600, ext. 3346

# POUR YOUR HEART OUT



Valentine's Day is the perfect time to celebrate your passion for wine with someone special. *\*Now through Feb. 14, receive a FREE pair of wine glasses with your purchase of a bottle of champagne or wine totaling \$50 or more.*

*Pour your heart out this Valentine's Day with Decanted!*

**FREE PAIR OF WINE GLASSES\***

*\*Now through Feb. 14, with your purchase of a bottle of champagne or wine totaling \$50 or more.*

[DecantedWines.com](http://DecantedWines.com)

1410 Pine Ridge Rd.  
Suite 21  
Naples, Florida 34108  
**239.434.1814**



# WALK THE WALKS

## Make every step count for a worthwhile cause

Do yourself some good and help local charitable organizations at the same time by signing up and getting out to some of the following events:

■ Don as much red as you can manage and walk, strut or stride around the pavilion at Waterside Shops to raise awareness of heart disease in women and the American Heart Association's **Go Red for Women** campaign from 6-8 p.m. Friday, Feb. 3.

Free health screenings will be conducted by staff from Lee Memorial Health System. Waterside Shops will donate a percentage of sales throughout the day to AHA. Awards will be presented for Most Red, Most Glamorous and Most Spirited participants.

Registration is \$15. To sign up or for more information, call 485-4900.

■ The family-friendly 2012 **Baby Basics Biking and Walking Challenge** is set for Saturday, Feb. 11, at North Collier Regional Park on Livingston Road.

The third annual event include 100-km, 50-km and 25-km rides outside the park; a 2- to 10-mile ride inside the park; and a 1.5- to 6-mile walk inside the park. Bike rides outside the park begin at 7:45 a.m., and everything inside the park begins at 8:30 a.m. Breakfast will be provided by McDonald's and lunch by Wynn's Catering.

Baby Basics of Collier County provides free diapers to some 300 families. In order to be eligible, one parent must be working

and the family can receive no state or federal cash assistance.

Challenge sponsorships are available beginning at \$500. Entry fees for bicyclers and walkers range from \$10 to \$25. For more information, visit [www.babybasicscollier.org](http://www.babybasicscollier.org).

■ The **Parkinson Association of Southwest Florida** holds its annual poker walk on Sunday, Feb. 26, at North Collier Regional Park. Registration begins at 8:30 a.m. and the trek begins at 9 a.m. Breakfast will be provided by Costco, and JetBlue has donated two round-trip tickets for a raffle (\$25 for three tickets).

For more information, call 417-3465 or visit [www.pasfi.org](http://www.pasfi.org).

■ The 2012 Southwest Florida **Susan G. Komen Race for the Cure** is set for Saturday morning, March 12, at Coconut Point. The sanctioned 5K event also includes a non-competitive 5K run/walk and a 1-mile fun run/walk.

For registration and more information, call 498-0016, visit [www.komenswfl.org](http://www.komenswfl.org) or e-mail [raceinfo@komenswfl.org](mailto:raceinfo@komenswfl.org).

■ The Collier County **March for Babies**, a 3-mile trek to benefit the March of Dimes, sets out at 6 p.m. April 28, at North Collier Regional Park off Livingston Road.

For registration or more information, call 433-3463 or visit [www.marchforbabies.org](http://www.marchforbabies.org). ■

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## Tournament set at Marco Y

The 22nd annual "For the Love of the Y" tennis tournament takes place Friday-Sunday, Feb. 10-12, at the Greater Marco Family YMCA. Categories are men's and women's singles and doubles (2.5-5.0 levels) as well as mixed doubles (6.0-9.0).

Registration for doubles is \$50 for Y members, \$60 others; singles registration is \$25 and \$30. Fees include tournament souvenir and a party afterward.

Entry deadline is 6 p.m. Wednesday, Feb. 8. Sign up at the Y, 101 Sand Hill St., or call 394-9622, ext. 224, or e-mail [tennis@marcoislandymca.org](mailto:tennis@marcoislandymca.org). Paul Barrus is the tournament director. ■

## Sterling Oaks hosts Sneaky Pete's tourney

The 13th annual Sneaky Pete's tennis tournament returns to Sterling Oaks Feb. 18-25. Divisions include 3.0, 3.5, 4.0 and 4.5 men's and women's singles and doubles as well as 7.0, 8.0 and 9.0 mixed doubles. Play is limited to two events per person.

Registration is \$35 per player for either singles or doubles or \$60 for any two events per player. Entry fee includes a tournament T-shirt, a \$10 Sneaky Pete's gift certificate (first 175 entries) and a player party on Feb. 25.

Registration deadline is 11:59 p.m. Wednesday, Feb. 15, at [www.sterlingoakstennis.com](http://www.sterlingoakstennis.com) (click on Sneaky Pete's in the events menu). Draws will be posted on the website at noon Friday, Feb. 17. ■

## Bonita Bay Club hosts tennis classic to raise funds for pediatric pharmacy

Eighteen of the world's top touring tennis professionals will gather at Bonita Bay Club Friday and Saturday, March 2-3, for matches, mini-clinics, a pro-am competition and a dinner-dance gala. The FineMark Tour Players Tennis Classic will benefit Barbara's Friends and a new pediatric pharmacy planned for the expansion of The Children's Hospital of Southwest Florida.

Participating tennis pros include titleholders from Wimbledon, the U.S. Open, French Open and the Olympics.

This is the fifth year Bonita Bay Club members have organized this tennis weekend, formerly the Bonita Bay Club Celebrity Tennis Event. This year, in addition to the name change, all events are open to the public, according to Floyd Robinson, who co-chairs the event with fellow Bonita Bay resident Pat Valva.

"We have raised \$384,000 for The Children's Hospital during the last four years and hope to bring in \$250,000 this year," Mr. Robinson says.

Tickets for Friday are \$75 each and include two doubles matches, dinner, beverage tickets and a special club "Access Book" for discounted golf, tennis and dining privileges, sponsored by Bonita Bay Club and The Club at Mediterra. At 6 p.m., the mixed doubles match pits Gigi Fernandez and Mikael Pernfors against JoAnne Russell and Tim Wilkinson. The 7:45 p.m. men's doubles match puts Rick Leach and Jimmy Arias against Jared Palmer and Don Johnson. Fred Stolle will serve as



Olivia Ramsey

commentator for the matches. Gates open at 5 p.m.

Ms. Fernandez is the first Puerto Rican woman to win an Olympic gold medal and be inducted into the International Tennis Hall of Fame. Mr. Pernfors won three top-level single titles in which he defeated Andre Agassi. Mr. Palmer, Mr. Wilkinson, Mr. Leach and Mr. Johnson also have won grand slams and Top 10 world rankings.

Four events are scheduled for Saturday, beginning with breakfast with the pros at 9 a.m. The pro-am competition starts at 10 a.m., with one touring pro on each court helping participants improve their games while playing mini-sets.

At noon the Wells Fargo Kids Cup Challenge gives local pediatric cancer survivors the chance to swing with the pros. Pediatric cancer survivors and siblings interested in participating should

call 343-6950 to reserve spots.

At 2 p.m. the touring pros will conduct mini-clinics to help participants improve specific areas of their games.

The event finale is a gala dinner-dance and live auction at the Bonita Bay Club Saturday evening. Cocktails will be served at 6 p.m. and dinner at 7:30.

The FineMark Tour Players Tennis Classic's Most Valuable Patient is Olivia Ramsey, a 7-year-old pediatric cancer survivor from Fort Myers who has received treatment at The Children's Hospital of Southwest Florida and the Barbara's Friends Outpatient Clinic.

For ticket prices and reservations, call 343-6950 or visit [www.tourplayerstennisclassic.com](http://www.tourplayerstennisclassic.com).

### About The Children's Hospital

The Tour Players Tennis Classic presenting sponsor, FineMark National Bank & Trust, along with Wells Fargo, U.S. Trust, Premier Sotheby's International Realty, Coconut Point Ford, Trianon Bonita Bay and many individual seeding sponsors, have pledged their support to help the event raise more than \$250,000 toward the \$1 million needed to name a new pediatric pharmacy. The pharmacy is part of the five-story, 292,000-square-foot expansion planned for The Children's Hospital of Southwest Florida on the campus of HealthPark Medical Center in south Fort Myers. Part of Lee Memorial Health System, the hospital is the only facility of its kind between Tampa and Miami. ■

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# PET TALES

## Furever friends

Now's a great time to adopt an adult cat

BY GINA SPADAFORI  
Universal Uclick

Have you thought about adopting a cat this year? Whether you are looking for your first cat, a companion cat to one you already love or an addition to a busy, active household, now's a great time to bring home a shelter cat.

If you think of shelters as gloom-and-doom places, you might be surprised at the changes in many shelter facilities. For cats, especially, the days of sterile, stacked steel cages are giving way to colony cat rooms, where the animals can relax and show off their loving personalities.

Still, I know going to a shelter can be overwhelming, since you can't take them all home. But if you think about what you're looking for in a cat, go in with a plan, and listen to your heart and your head, I bet you'll find the adoption option is easier and more rewarding than you think.

There are advantages to adopting from a shelter, and saving money is one of them. Adult pets are usually spayed or neutered before they're made available for adoption, and that's real savings. The cats you see usually also have been vet-checked, vaccinated and, in some shelters, evaluated for temperament. In many shelters you'll find staff members and volunteers who are familiar with each cat's personality and can tell you which ones are lap-sitters, which are



**No matter your family situation or the kind of cat you hope to find, you can find your next pet at a shelter.**

playful, which ones like kids and dogs, and which ones would rather live without them.

Another plus is the variety of cats you can find: longhaired, shorthaired, tabby, calico and sometimes even pedigreed cats, especially popular breeds such as Siamese and Persian. Yes, that's right: If you've always dreamed of having a chatty Siamese, you can find one in a shelter, especially if you broaden your search by using Petfinder.com.

Want more reasons to adopt from a shelter? Many shelter cats are already

familiar with home life because that's where they came from, often ending up in a shelter through no fault of their own — especially in this economy. They're cool around kids or dogs, and they know the litter box routine. I'm no fan of declawing, but if you believe you must have a cat who is declawed, there's a good chance you can find one at a shelter.

Before you go, get a picture in your head about what you want in a cat. Lap-sitter or lively? Cool with kids and dogs? Chatty or quiet? Some shelters start with adoption counseling first, then introduce you to the cats who are the best matches. Other shelters give you a chance to look the cats over and visit with them first, then help you choose the one cat who's right for you.

And if your shelter doesn't have adoption counseling? Look beyond the cute and think of the home you're providing. If yours is a three-ring circus with boisterous children and lots of other animals, you'll want to consider those bold, friendly cats who seem to be handling the shelter environment well. If you have a quiet home, look to the shy cats who may just need time to relax and look around in a new home.

Most important, look past appearance and "see" with your heart what's really there. Behind a plain-vanilla exterior of a cat who has been overlooked, you may discover a sweet pet with the purrfect personality. ■

### Pets of the Week



>>**Isabell** is a 5-month-old tuxedo domestic shorthair. Beautiful, affectionate and playful, she deserves a loving forever home.



>>**Linda** is a 1-year-old American Eskimo/golden retriever mix. She is good on her leash and has the basics in training. She wants to please and would love to be your new best friend.



>>**Sammy** is about 5 months old, classically handsome and completely adorable.



>>**Sherlock** is about 3 years old. A pointer mix, he's a little shy at first but quickly warms up to people. He's good on his leash and fun to walk with.

### To adopt or foster a pet

— This week's pets are from Collier County Domestic Animal Services. Adoption fees for cats are \$60 and dogs are \$85 and include sterilization surgery, vaccinations, pet license, ID microchip and a bag of food. Visit DAS at 7610 Davis Blvd. from 11 a.m.-6 p.m. Monday-Saturday. For more information, call 252-7387 or visit [www.colliergov.net/pets](http://www.colliergov.net/pets).

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# MUSINGS

## Particulate



“Dear Habicht — Such a solemn air of silence has descended between us that I almost feel as if I am committing a sacrilege when I break it now with some inconsequential babble.... What are you up to, you frozen whale, you smoked, dried canned piece of soul?”

“Bah, bah, a black sheep, have you any wool? Yes, merry have I, three bags full. One for my master, one for my dame, one for the little boy that lives down the lane.”

“To wonderful, wonderful Copenhagen: Salty old queen of the sea. Once I sailed away, but I’m home today.”

“If you want your children to be intelligent, read them fairy tales. If you want them to be more intelligent, read them more fairy tales.”

“None of the Emperor’s clothes had met with such approval as these had. But he has nothing on!”

This struck the Emperor, for it seemed to him as if they were right; but he thought to himself, ‘I must go on with the procession now.’ And the chamberlains walked along still more uprightly, holding up the train which was not there at all.”

— “The Yellow Fairy Book,” edited by Andrew Lang

Copenhagen: Has anything good ever come from there? Come and see.

In the 12th century, Bishop Absalon founded the city of Copenhagen. Absalon is well loved for his crusades against the Wendish pirates. Once upon a time he passed through morass, between a double row of 6,000 burly Wendish warriors, to reach the idol Rugievit. The effigy, complete with seven heads and seven swords in his belt and an eighth sword in hand, was thrown down and burnt. The people were all baptized. And so the good bishop laid the foundation for 12 churches.

Hans Christian Anderson is also a son of the Buyer’s Haven, Copenhagen. He did look a bit like Danny Kaye, I think. But all fun aside, he lived tormented by unrequited passion for both men and women, and died from injuries that resulted from his falling out of bed. When he died he had around his neck a pouch holding a letter from an early unrequited love. Tak for sidst:



ALAN KRAFT / SHUTTERSTOCK.COM

Thanks for last time. For all the dreams and the stories that rose out of them like phoenix. He did receive a stipend from the Danish government for “being a national treasure,” this creator of new observation of mermaids and ducks and emperors and peas and red shoes. All of these and more, all observations from the midst of mourning and prayers.

And there were other illustrious sons, like Victor Borge, Soren Kierkegaard, Lars Ulrich and Niels Bohr.

Ah, yes: Niels Bohr. He and Werner Heisenberg are credited with the Copenhagen interpretation of quantum mechanics. According to this interpreta-

tion (and there are others), quantum mechanics denies an objective reality in favor of the probabilities born out of observation. It is the very observing and measuring that cause probabilities to immediately and randomly assume only one of the possible values.

And so what? Even post this ontological and epistemological upheaval, even avowed pirates live in the Newtonian atoll. Do we allow anything good to come out of Copenhagen? Or will all this be typically nailed up on cross or in coffin, labeled and lip served? With Big Macs and escargot?

And then there is this pirated peacock eye tail particulates aggregate. Right here and now: No need to go sub-atomic. I mean this potentially observable though invisible pirate writer.

He sits on a corporate board, one face among many. And each of the particulates has its own vision and voice and notion of proper management style. And they are all morphing and playing and whatever. And that’s just “me.”

What happens when “you” come by? Can you imagine? What immediate and random probabilities will emerge, moment by moment, like fireworks or dust in the sun or kaleidoscopic cloudy sky? No wonder: We’re sufficiently and necessarily invisible. Unless we see otherwise. And we do.

By design: Get your people to call my people and we’ll do lunch. Danish, anyone? ■

# A Duck in the Ducts... or Why Doesn't My Air Conditioning Work Right?

The noise in the attic and the musty smell coming from the vents were strange enough. But what the technician found was downright weird – a Duck in the Ducts of someone’s house! Every line of work has its legends and its lore ... but there’s the duck, captured in a photo as she brooded over a huge clutch of eggs inside an Air Duct.

Resident expert Dave Borowski, with over 35 years in the Air Conditioning industry, has seen it all!

“The problem is that when the homes were built, their Air Duct Systems were compromised. And when replacement Air Conditioning Systems were installed years later, corrective action to the Air Duct Systems was never taken! An Air Duct system that’s too small typically causes high energy bills, results in poor humidity control and even shows “dirt” streaks coming from the Air Conditioning grills.”

Technicians find all kinds of problems with the Air Ducts in our customers’ homes: undersized Air Ducts, poor insulation, poor installation, leaky Ducts, sweating, defective air returns, Air Ducts contaminated with mold, even wildlife! Common Air Duct problems in south Florida point to lax and non-existent building codes.

**Cruel Truth #1** is what contractors don’t want you to know. Taking shortcuts and installing smaller Ducts can increase profits by shortchanging things people don’t look for when they buy a home.

**Cruel Truth #2** is that a lot of contractors might not know how to engineer a proper Air Duct System. Worse, there are some who just don’t care! One example stands out: while contractors should protect homes from mold and improve air circulation in the bedrooms, some take shortcuts, installing “jumper ducts” that don’t provide the same value ... or they install no return ducts at all.

**Cruel Truth #3** is that your Air Duct System probably runs through your attic which is just like an oven in south Florida. And the brutal temperatures in south Florida attics can cook the life out of the taped seams on the Air Ducts.

“I’ve heard only one duck story!” said Dave, “but the duck tale highlights a fact about south Florida Ductwork: A lot of things can go wrong with the Air Ducts and just about all of them can increase your energy bills. Most often a skilled technician can fix these problems at a cost so reasonable it surprises homeowners. And you may get your money back in lower utility bills.”



A well trained, North American Technician Excellence (NATE) certified technician will conduct several tests. One involves checking the temperature rise and drop to make sure the

temperature is in the right range in every room. A static duct pressure test measures the pressure of the air moving through the Ducts. This is like taking your blood pressure at the doctor. If the pressure isn’t right in your blood vessels or your Air Ducts, there’s a problem!

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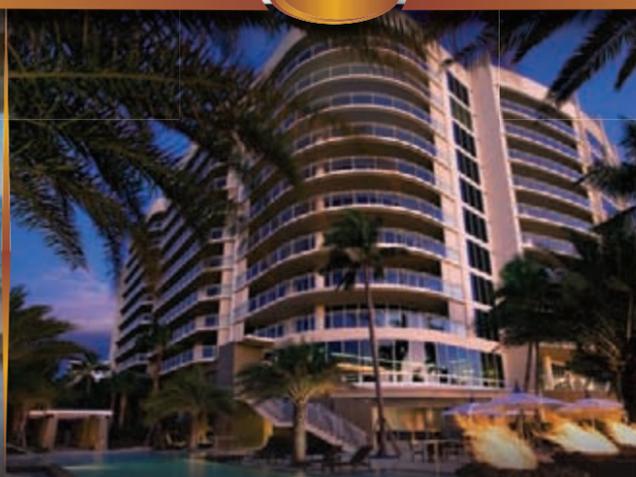
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# BUSINESS & REAL ESTATE

WEEK OF FEBRUARY 2-8, 2012

A GUIDE TO THE LOCAL BUSINESS & REAL ESTATE INDUSTRIES



# Cash down

## Realtors fight 20 percent requirement implementation

BY NANCI THEORET  
ntheoret@floridaweekly.com

A FEDERAL REQUIREMENT THAT WOULD FORCE HOME-buyers to fork out a 20 percent down payment — once the industry standard — is getting mixed reactions from Realtors and mortgage brokers.

Some say the requirement, contained in the Dodd-Frank Act, would devastate a local real estate market that is just now showing signs of recovery. Others say the 20 percent rule, bypassed during the boom years of zero-percent down and questionable lending practices, would strengthen Southwest Florida's housing market and prevent a housing crisis in the future.

"If this is implemented, it will do a lot of harm to the market," says Brenda Fioretti, a broker with Prudential Florida Realty and chairman of the Naples Area Board of Realtors' media relations committee. "We're just now in the position to have a great 2012. Inventory is down, prices have started to creep up and buyers are enthusiastic.

Requiring 20 percent down would eliminate first-time buyers, second-home

SEE CASH DOWN, B7 ►

## INSIDE



### Members only

The Membership Directors' Association of SWF, and more business events. **B9-10-11** ►



### Ask the Fool

Netflix: Hold or sell? **B6** ►



### House Hunting

A grand residence available in Bellagio Grande. **B13** ►

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## MONEY &amp; INVESTING

## Too-common crises befuddle statisticians and investors



Much of what an investor thinks about his or her portfolio comes from what he or she has been advised/marketed to believe...how equity markets behave, historical returns, risk characteristics, etc., as well as direct personal experience over years of investing.

The average investor, as best as I understand it, thinks, "I will be happy if I get the average long term return in equities; I will be really happy if in some years I can get an "outlier," mega-sized gain, but heck, I've gotta take some risk and some years won't be so good."

But the average investor does not really address the frequency with which crises are occurring and has no plan for handling such crises. Sure, they follow the problems in Europe and read the articles about how it could be disastrous but they make no changes in their portfolio to address crisis risk.

The investor's own empirical data (meaning the data of actual gains and losses) of the past 11 years did not match up to what many an adviser had suggested; the long term return in U.S. equities has not approximated 9 percent... because the most recent long term of 11 years has been a veritable bust.

Some might explain away the problem by redefining "long term" to not include duration of only ten years (i.e. long term redefined as 30 years, for example). For the young adult and the elderly, 10 years is still a long time.

What went wrong in the past 11 years and is there anything to be learned from the empirical data after inclusion of the most recent 11 years?

In short form, "crises" went wrong... one right after another (1998 Long Term Capital Funding, 2000 tech bubble, 2001 attack of 9/11, 2002 economic downturn, 2008 financial meltdown) and with the crises came some very large equity market corrections. Take out the crises, and equity returns would be stellar.

But they can't be taken out and they are happening with much greater frequency than what most mainstream mathematicians would have ever suggested is possible.

How does math come into play in an investment discussion? Statistics has many mathematical elements, but one part is the study of probabilities, the likelihood of an event happening based on what has actually happened in the past. Financial gurus spend a lot of time studying past market behaviors.

A simple example of statistics is assessing the probability of rainfall. For instance, there are averages for rainfall for different cities and different times of the year. By example, if average rainfall was 20 inches per year in a specific town yet for the past 11 years and the town got 40 inches, then the citizens could: 1) continue to believe that they would revert to the past long term norm or 2) they could include the data into older historical data and come up with new averages or 3) they could say that weather patterns have changed and this is the new reality.

Now the same thing happened with financial crises; they were not supposed to happen

often. In fact, it was long held, widely accepted theory that the empirical data on the U.S. stock market returns approximated a bell shaped curve, a curve that allows dependable probabilities of events happening. The tails of the curve are thin, meaning that bizarrely positive equity returns in any year could happen but would rarely happen... and same with bizarrely bad returns. The body of the curve (most of the events) centered on the average and the bizarre is not supposed to happen frequently.

Inclusion of the recent years' big equity crashes does not fit a bell-shaped curve.

So, you say, "Big deal... just find a new distribution curve, one with fat tails, to fit the recent years' data." Sure, easily done: log normal curve, which means a heck of a lot to the statistician: the downside event, once thought to be statistically highly improbable, has happened so frequently that math measures of standard deviation and variance have no value.

It used to be that a statistician could say that a very bad stock market return in any year (which is three standard deviations from the mean/average stock market return) should happen only 1.3 times in any 100 year period. But, under a log normal curve, a three standard deviation event can happen 13 times per every 100 years. Yes, too many crises for the average investor to embrace. (Morningstar, "Deja Vue All Over Again")

As the future never replicates the past, we all know that the future will be different from the last 13 and last 100 years but not knowing does not mean not being prepared.

Simply put, the investor is now challenged

to create a portfolio that deals with crisis risks. Though investors have been through five crises in 13 years, most investors still do not have any plan to handle the next equity market crisis.

One solution might be to add an asset/asset class to your portfolio that performs well in normal times and extremely well in times of an equity meltdown. Not all asset classes have a constant positive beta (i.e. a constant correlation to the U.S. equity market). Some assets have a beta that is non-correlated to equities in normal markets and yet in crises, the correlation with equities actually turns negative or inverse.

Crises are knocking at the door as of this writing; don't know if they will get through the door... just know that they are banging at the door. It is not farfetched to think that some element of a systemic crisis will become manifest and, at that point, it might be too late to implement a plan to handle crises. ■

— Jeannette Showalter, CFA is a commodities broker with Worldwide Futures Systems, 571-8896. For mid-week commentaries, write to showalter@wwfscsystems.com.

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# IberiaBank 'fan' club goes global and has the pictures to prove it

Similar to the "Flat Stanley" exercise conducted by schools around the country where students take photos with a paper cutout of a boy during their travels, IberiaBank on Marco Island asked people to take one of the bank's hand fans along on

their travels and snap pictures of it along the way.

Submissions came from exotic locales in China and India as well as from closer-to-home landmarks such as Wrigley Field and the Blue Ridge Parkway.

Barbara Evans was deemed the first-place winner for her photos from India, which included an IberiaBank fan in the trunk of an elephant, in a snake charmer's basket and in front of the Taj Mahal. Ms. Evans received a Nikon camera as a prize.

Additional "fan" club winners were Randle and Susanne Grossman in second place for their photos taken in Poland, Czechoslovakia, Germany, and Utah; and Alex and Marcia Orsolini in third place for their photos taken in Bonaire and Carioca. ■



Barbara Evans in India



Marcia Orsolini in Bonaire



Marsha Putnam took this photo in Berlin



Barbara Evans took this photo in India



Susanne Grossman at Zion National Park, Utah



Randle Grossman at Bryce Canyon, Utah

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**PORT ROYAL - FORT CHARLES DRIVE**  
Spectacular long water view estate site. Close to the Port Royal Club. Expansive lot and one-half creates a large building envelope along Morgan's Cove. Port Royal Club membership eligibility.  
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**PORT ROYAL - FORT CHARLES DRIVE**  
This property has beautiful panoramic views overlooking Morgan's Cove, which, allows a substantial building envelope, and is one of the most desired areas of Port Royal as evidenced by the extraordinary quality of the homes recently built around it. Port Royal Club membership eligibility.  
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**PORT ROYAL - GALLEON DRIVE**  
This enchanting Port Royal residence offers a tropical motif, including rich wood finishes, stone flooring, and tongue and groove ceiling treatments. There are direct views of Limpkin Cove with ample green space for gardening and outdoor entertaining. Port Royal Club membership eligibility.  
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Just steps to the beach and nestled in the heart of Old Naples, this stylish single-story home sits among lush tropical gardens that include mature mahogany, palm and citrus trees. The home was substantially rebuilt in 2007, including a new master suite addition. Large rooms feature French doors that open to a private patio and garden areas.  
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**OLD NAPLES - 14TH AVENUE SOUTH**  
Perhaps one of the finest locations on the navigable waters abutting Old Naples. This Southern exposure waterfront bungalow and the lush tropical gardens which surround are nestled just one block to the historic 3rd Street South shopping and dining district.  
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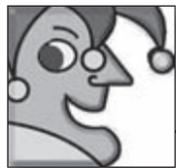


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## Fool's School

### Meet Phil Fisher, a Great Investor

Savvy and successful investors are familiar with Philip Fisher, one of the world's best investment thinkers and author of the classic "Common Stocks and Uncommon Profits" (Wiley, \$22). Here are some of the tenets of his investment philosophy:

(1) Buy stock in companies with disciplined plans for achieving dramatic long-term growth in both profits and revenues. They must also have inherent qualities that make it hard for new competitors to share in such growth. (In other words, look for competitive advantages such as economies of scale.)

(2) Aim to find such companies when they are out of favor — when market conditions are not favorable or the financial community does not properly see their true worth. (That's when they'll be trading at attractive prices.)

(3) Hold the stocks you buy until there has been either a fundamental change in the company's condition or it has grown to a point where its growth is likely

to lag that of the overall economy. Don't sell your most attractive stocks for short-term reasons.

(4) Be willing to look beyond dividends for great growers.

(5) Recognize that mistakes are inevitable. Recognize them as soon as possible, understand their causes, and learn from them so that they're not repeated. Be willing and prepared to take small losses in some stocks while letting profits keep growing in your more promising stocks. Don't take profits just for the satisfaction of taking them.

(6) Realize that the number of truly outstanding companies is relatively small. Concentrate your money in the most desirable opportunities. Holding more than 20 companies is unmanageable (and "a sign of financial incompetence").

(7) Don't blindly follow the crowd. Have more knowledge than others, and apply your judgment after thoroughly assessing specific situations. You'll need courage to go against the crowd and follow your convictions.

(8) Your success will be highly dependent on a combination of hard work, intelligence and honesty. ■

## My Dumbest Investment

### Netflix: Sell or Hold?

I bought shares of Netflix just before it announced a price hike and that it was splitting its streaming video and DVD rental businesses. Since then, the company has made one misstep after another! It lost some 800,000 customers recently, and may lose more. It also sold \$200 million of shares to a mutual fund at too cheap a price, and bought back many shares at high prices by borrowing money. I'm down 50 percent in my investment. So do I ride it for the next five years and hope it recovers, or do I sell? I know you Fools have recommendd Netflix.

— B.W., overseas

The Fool Responds: Netflix has committed numerous blunders, yet it remains a formidable power, with 24 million subscribers, vs. just 5 million for Amazon Prime. We have indeed recommended it, and have seen our gains shrink in recent months. The company still has much potential, though, and it's priced more attractively lately than it has been in recent years. Don't decide now to hold it for five years. Sell if you've lost faith, or hold, watching it closely to see how it does. ■



Do you have an embarrassing lesson learned the hard way? Boil it down to 100 words (or less) and send it to *The Motley Fool* c/o *My Dumbest Investment*. Got one that worked? Submit to *My Smartest Investment*. If we print yours, you'll win a Fool's cap!

## Last week's trivia answer

Founded in 1937 and based in Winston-Salem, N.C., I'm a retailer and wholesaler of sweet treats. Through my 678 stores, I offer about 20 varieties of my flagship product, along with coffees and other beverages. You'll find me in convenience stores and supermarkets, too. My founder started with a recipe for doughnuts that he bought from a French chef in New Orleans. I'm best-known in southeastern America, but I'm now in 20 other nations, as well. I was sold to Beatrice Foods in 1976 and bought back by franchisees in 1982. The red light means hot and fresh. Who am I? (Answer: Krispy Kreme Doughnuts) ■



Write to Us! Send questions for *Ask the Fool*, *Dumbest (or Smartest) Investments* (up to 100 words), and your *Trivia* entries to [Fool@fool.com](mailto:Fool@fool.com) or via regular mail c/o this newspaper, attn: *The Motley Fool*. Sorry, we can't provide individual financial advice.

## What Is This Thing Called The Motley Fool?

Remember Shakespeare?

Remember "As You Like It"?

In Elizabethan days, Fools were the only people who could get away with telling the truth to the King or Queen. *The Motley Fool* tells the truth about investing, and hopes you'll laugh all the way to the bank.

## Ask the Fool

### Defining terms

Q What are "defined contribution" and "defined benefit" plans?

— E.C., Pensacola, Fla.

A They're the two main kinds of retirement plans. Traditional pensions are defined benefit plans, where employees know exactly what they'll receive in retirement. It's the employer's responsibility to have the needed money available for retirees.

Defined contribution plans, such as 401(k)s and 403(b)s, have replaced many traditional pension plans. With them, the amount of money contributed into the plan is defined: You know how much you and your company are depositing into your account. The sum available at retirement is uncertain and will depend on how the contributions are invested and how they perform. You typically have more control over these accounts, as you can usually specify what kinds of investments your dollars are plunked into (growth mutual funds, company stock, bonds, etc.).

With both Social Security and investment results uncertain, it's vital to plan effectively for retirement. You'll find practical guidance at [www.fool.com/retirement/index.aspx](http://www.fool.com/retirement/index.aspx) and in our "Rule Your Retirement" newsletter, which you can try for free at [www.fool.com/shop/newsletters](http://www.fool.com/shop/newsletters).

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Q What are ADRs?

— J.D., Worcester, Mass.

A American Depositary Receipts enable us to easily buy and sell shares of foreign stocks that don't normally trade on U.S. exchanges. Without them, if you wanted to buy stock in Canon, for instance, you'd have to convert your dollars into yen and then somehow buy shares on the Japanese exchange. Through ADRs, shares of Canon are held by an American financial institution overseas and you can trade shares with U.S. dollars. ADR holders are entitled to dividends and capital gains.

Other ADRs include BP, Nokia, PetroChina, Sony, Alcatel-Lucent, GlaxoSmithKline, France Telecom, Tata Motors, Toyota, Unilever, National Grid, Novartis, Diageo, Siemens and Credit Suisse ■

Got a question for the Fool? Send it in — see *Write to Us*.

## Name That Company

I trace my roots back to the purchase of a New York curtain-rod maker in 1903. I have acquired many companies over several decades, and today, based in Atlanta, I'm a consumer and commercial product giant. A big 1999 merger doubled my size and gave me my current name. My Brands That Matter include Sharpie, Graco, Calphalon, Irwin, Lenox, Levolor, Rolodex, Dymo, Shur-Line, teutonia, Aprica, Paper Mate, Waterman, Parker, Pelouze, Solano and Goody. More



than 90 percent of U.S. households use at least one of my products, and my global annual sales approach \$6 billion. Who am I? ■

Know the answer? Send it to us with *Foolish Trivia* on the top and you'll be entered into a drawing for a nifty prize!

## The Motley Fool Take

### It's Getting Tougher for General Motors

General Motors (NYSE: GM) had a solid 2011, with domestic sales up 14 percent, well above the industry's 10 percent and reflecting a gain in market share. That's great for a company that some say should have died three years ago, but GM may find 2012 to be tougher, even if the economy continues to improve.

December sales showed Buick sales down 12 percent over last year and Cadillac off by 3 percent. But that's largely due to the phase-out of the Lucerne and the DTS, respectively. Chevy numbers were better, with Cruze sales strong and Camaro sales up 20 percent. Even the

Volt posted record sales.

Competition is likely to heat up considerably in 2012, though. Both Toyota and Honda faced production issues in 2011, creating an opportunity that GM seized. But after months of sales declines in the wake of production disruptions caused by last March's tsunami in Japan, Toyota's sales have stopped shrinking and are likely to start growing.

Competition will be spiked further by Volkswagen, which has signaled that it will look to the U.S. for growth as its European home market has stalled. Other rivals are revving their motors, too. Meanwhile, General Motors is furiously working on major new products, but they're not scheduled to start rolling out until 2013. (Motley Fool newsletters have recommended General Motors — and Ford.) ■

# BUSINESS MEETINGS

■ **A Job Search Support Group** meets from 10:30 a.m. to 12:30 p.m. Mondays at the Greater Naples Chamber of Commerce. Contact Karen Klukiewicz at [kluk77@comcast.net](mailto:kluk77@comcast.net) or visit [www.napleschamber.org](http://www.napleschamber.org).

■ The next members-only **Accelerated Networking** lunch sponsored by the Greater Naples Chamber of Commerce takes place from 11:30 a.m. to 1:15 p.m. Thursday, Feb. 2, at Osetra Champagne & Caviar Bar. Cost is \$15, and reservations are required. Sign up at [www.napleschamber.org/events](http://www.napleschamber.org/events).

■ **Wake up Naples** with the Greater

Naples Chamber of Commerce beginning at 7:30 a.m. Wednesday, Feb. 8, at the Hilton Naples. CRS Technology Consultants is the sponsor. Sign up at [www.napleschamber.org/events](http://www.napleschamber.org/events).

■ **Bonita-Estero Market Pulse**, a program of the Bonita Springs Area Chamber of Commerce, takes place from 8:30-10:30 a.m. Friday, Feb. 10, at Florida Gulf Coast University. For more information, call 992-2943 or visit [www.bonitaspringschamber.com](http://www.bonitaspringschamber.com).

■ The **Collier County Bar Association** holds its next monthly membership luncheon at noon Friday, Feb. 10, at Carra-

bba's, 4320 Tamiami Trail N. Guest speaker will be Jeff Ahren of the Collier County Legal Aid Society. Sign up at [www.colliercountybar.org](http://www.colliercountybar.org).

■ The **Bonita Springs Area Chamber of Commerce** holds a welcome reception and orientation for new members from 8-9:30 a.m. Tuesday, Feb. 14, at the chamber, 25071 Chamber of Commerce Drive. Call 992-2943 or visit [www.bonitaspringschamber.com](http://www.bonitaspringschamber.com).

■ **PRACC**, Public Relations, Marketing and Advertising Professionals of Collier County, meets at 11:30 a.m. Thursday, Feb. 16, at McCormick & Scmick's in Mercato.

Cost of the luncheon and program is \$25 for members, \$30 for others. Reserve your place by calling 436-2105 or by visiting [www.pracc.org](http://www.pracc.org).

■ The **PC Business Users Group** will hear from a Collier County librarian about "Overdrive e-Books" from 5-7 p.m. Thursday, Feb. 16, at Naples Regional Library. For more information, visit [www.pcbug.org](http://www.pcbug.org).

■ The **Greater Naples Chamber of Commerce** holds its next Business After 5 from 5:30-7:30 p.m. Thursday, Feb. 16, at Bryan, Bradley & Williams, 3003 Tamiami Trail N. Suite 210. Sign up at [www.napleschamber.org/events](http://www.napleschamber.org/events). ■

# CASH DOWN

From page 1

buyers and investors from our marketplace.”

The requirement is contained in the Dodd-Frank Wall Street Reform Act, created to avert another financial crisis and restore public trust in the financial system. Signed into law by President Obama in 2010, the downpayment mandate has yet to be implemented as Washington and powerful trade groups like the National Association of Realtors and National Association of Mortgage Professionals battle over terminology.

Not everyone is opposed to the proposal.

“It puts some skin in the deal,” says Amy Ashby, a sales associate with VIP Realtors’ Bonita Springs office. “It used to be that you had to work hard and save money to buy a home. Zero percent down is what got us into this problem. All of a sudden waitresses are investors.”

During the height of Florida’s real estate boom — when interest rates were low and home values were appreciating 10 percent a year — many financial institutions granted zero-down loans, skirting mortgage insurance requirements for loans over 80 percent by approving home equity loans as second mortgages that covered the difference. Many homeowners also took advantage of low interest rates to refinance and pay off credit card debt. Banks approved these loans with little income verification and as adjustable rate mortgages, says Charles Ashby, president of Fort Myers-based VIP.

“Banks started self insuring without mortgage insurance so they could get a higher return when they sold the loan as a stock to investors,” he says. “This idea of no documentation was a liar’s loan and the adjustable rate was nicknamed the exploding ARM because it had a low initial teaser rate then exploded to something you couldn’t afford. Those two got us into trouble in the first place.”

Mr. Ashby favors returning to the standards of old — 20 percent down plus the 23-36 rule that ensures principal, insurance, taxes and insurance don’t exceed 23 percent of a buyer’s gross income and all monthly expenses don’t exceed 36 percent of their income.

“We ran on those ratios for about 50 years,” he says. “In recent years, some loans exceeded a household’s gross income. Fraudulent lenders and mortgage brokers found a way around the 80 percent loan, and that’s dangerous. Homes went from a place to live into an investment and into a speculation.”

“If you have to put it (the 20 percent downpayment requirement) on one side of good or bad, I think it’s on the good side,” he adds. “Liberal lending and loans that couldn’t be paid is what caused the bubble. This takes us back to where we were, which is not a bad thing long term. Then we return to a normalized market.”

There was also an element of greed among buyers looking to make a quick buck.

“Even smart people were just not thinking straight,” says Marion Briggs, a Fort Myers broker, homebuilder and president of the Realtor Association of Greater Fort Myers. She opposes the mandate despite the problems caused by the permissive lending practices of the past. “They knew someone who flipped a property and made money. They didn’t look at the worst-case scenario and what the payment would be if they couldn’t rent or resell. It was like musical chairs; at some point the music is going to stop.”

VIP’s in-house mortgage office didn’t bow to what Mr. Ashby likens to a Ponzi scheme.

“We certainly had the opportunity to do that type of business but that is not what we wanted to do,” says Linda Knowlton, manager of Mortgage Group

Services. “We did some 5 to 10 percent down loans but for most of my lenders 20 percent is the norm. And we’re still here.”

As a result, the mortgage company had just one unavoidable foreclosure — a homeowner who lost his job.

## Cash is king

Ms. Knowlton says the 20 percent rule would no doubt affect homebuyers, especially those in the market for a first home — about 25 percent of the company’s business. “There are few people who truly have 20 percent.”

Marianne Lilly, an agent with Re/Max Harbor Realty in Punta Gorda, hadn’t heard about the debate, which if implemented would likely have limited impact on her business. Ninety percent of her buyers, including one from China, paid in cash in 2011.

“I was rather surprised when I did the calculations,” she says. “My cash buyers aren’t investors. A lot of them are recognizing this is an excellent market and that prices probably will not go much lower and may even begin recovering soon. They realize it’s a good time to buy if they’re thinking of retiring in the next couple of years.”

Those who didn’t have cash, she says, had the 20 percent downpayment or sought a 3.5 percent down FHA loan. “I did have some transactions where the buyer’s financing fell through,” says Ms. Lilly.

Ms. Briggs says 60 percent of Fort Myers’ closed sales in December were also cash buyers.

Right now, downpayments in Southwest Florida range from 5 to the 20 percent some Realtors say banks are already requiring.

“Ten percent is available, but not every bank is offering it, and credit scores have to be darn good,” says Ms. Briggs. “I have a couple who has the 20 percent down, but they want to keep a little savings in the bank for a rainy day.”

Ms. Fioretti says 50 percent of real estate transactions in Naples involve a mortgage. “The majority want to put less than 20 percent down.”

## A prohibitive threshold

First-time homebuyers, who in the past had to rely on Mom and Dad or a kindly relative to help them meet the 20 percent threshold, would be most impacted by the mandate. Even those with good credit, according to a just-released study.

The government requirement has the potential of impacting 60 percent of credit-worthy borrowers, according to a study released Jan. 18 by the Center for Responsible Lending and University of North Carolina Center for Community Capital, which applied the Dodd-Frank provision to loans originated between 2000 and 2008. Credit-worthy buyers would be forced into high-cost loans or simply priced out of the market, the report concluded. The mandate would also prevent about 75 percent of African-Americans and 70 percent of Latino buyers from obtaining fairly priced mortgages.

Even the lower frequency of defaults produced by the new requirement would be outweighed by the number of credit-worthy homebuyers forced out of the market. The study also noted that tighter controls now in place fixed the questionable underwriting that caused the housing crisis.

The 20 percent down requirement is designed to reduce the risk for banks, which typically sell off loans to free up funds, explains Valerie Saunders, past president of the Florida Association of Mortgage Professionals and a loan originator in Jacksonville.

“If you force a lender or bank to retain risk and a percent-to-dollar-amount of the loan transaction, you’re limiting their capacity to lend,” she says. “It limits the ability of a lender to loan money and it limits the ability of borrowers to borrow funds. Overall, requiring 20 percent

down will have a negative affect on the housing market. Most people can’t save up or pay cash. And it’s not just kids hurting; their parents are hurting financially, too.”

The fallout from the housing crisis and tighter restrictions on financial institutions and mortgage brokers created a chilling effect on the real estate industry, one that is just now starting to thaw in Southwest Florida. Yet potential homebuyers still have lingering doubts about their credit worthiness and if banks are actually making loans, which Mr. Ashby says they aren’t.

“Banks are not even making loans to those with a 20 percent downpayment and good credit,” he says. “Banks aren’t banking. They’re looking at appraisals, inspection reports and making loans to only 10 percent of people who apply. It’s even worse than 20 percent down.”

“It’s pretty well understood that it’s not as easy to get a loan,” adds Punta Gorda’s Ms. Lilly.

Ms. Saunders says banks need to let the public know they’re open for business. “They have to step forward and let people know they can qualify. They need Joe down the street to say, ‘Hey, I got my loan. Why don’t you try?’”

She also recommends buyers seek financing through a mortgage broker as opposed to a bank’s loan officer. Brokers, now known as loan originators, are governed by sweeping reform that now requires state licensing, passing state and national exams and annual credit reports and background checks. A bank officer, says Saunders, is only required to undergo an annual background check.

Ms. Fioretti says she has encountered many buyers who don’t think they qualify for a loan. For those who do, the approval process has doubled to 60 days. “There are more hoops to jump through now,” she says. “It’s a painful, long and involved process, and it’s not unusual to have a delayed closing. We’ve had case where two days before closing, we find out another document is needed and the buyers have already hired the moving truck. The pendulum has swung too far the other way. We need to get back to a reasonable credit market.”

Some of Ms. Briggs’ clients have actually lost money during the homebuying process, plunking down \$400 to \$800 a pop for an appraisal that bank didn’t like. “The appraisal didn’t match the banks lending policy so they couldn’t get a loan and lost the money they paid for the appraisal.”

## Other options

Government loans provide lower down payment options, requiring no money down for USDA and VA loans to the 3.5 percent FHA loan. But it’s still unclear whether these will be affected by Dodd-Frank, says Ms. Saunders.

Casey Merriam, a VIP sales associate, works with a number of buyers seeking FHA loans for homes priced around \$200,000 in Golden Gate and parts of Bonita Springs.

The government program is offered to those purchasing a primary residence, ideal for first-time buyers who qualify for 3.5 to 5 percent down but also incur more upfront costs, including mortgage insurance, which typically adds \$80 to \$150 on top of monthly escrow, principal and interest payments. FHA stipulations for credit are fairly low. Those with a 620 credit score can qualify and as part of the approval process an inspection ensures the would-be buyer won’t face major repair bills, says Mr. Merriam.

“Most of my FHA clients are first-time buyers,” he says. “They’re the ones helping to turn the market around. These buyers are either coming out ahead or paying the same amount as they would for rent. Homeownership brings stabilization to the market and builds equity. These buyers are not paying someone else’s mortgage.”

VIP’s Ms. Ashby has also steered her

in the know

## The end of the 30-year mortgage?

The 30-year mortgage is now at historically low interest rates, but some say that long-popular financing tool could become a thing of the past if Fannie Mae and Freddie Mac disappear.

In CNN’s Jan. 26 GOP primary presidential debate, the four remaining candidates each discussed how they would phase out or break up those two huge quasi-governmental entities that secure nearly half of all United States mortgages.

Losing the 30-year mortgage along with tighter lending standards worries housing expert Brad Hunter, chief economist with Metrostudy.

Although that may have little effect on people with enough income to pay for a home in cash or make a large downpayment, he argues, it rules out many traditional buyers.

“The scenario is if Fannie and Freddie go away, lenders will have to be content to hold the mortgages, or some private entity will have to be content to hold mortgages. And there’s so much risk in holding a security with such a long duration, that the private sector when they step in won’t be willing to go back 30 years. . .

“(The federal government) is tightening lending standards and that goes for the Federal Housing Administration to the Dodd-Frank (Wall Street Reform and Consumer Protection Act) legislation that is causing a great deal of uncertainty right now because there are many aspects that haven’t been clarified. . .

“One of the provisions (of the Dodd-Frank Act) is qualified residential mortgage. One of the things that has been discussed is in order for it to be a QRM the buyer has to put down 20 percent.

“There are certain buyers who have cash to make a large downpayment; however, there are a lot of people who really struggle to make a downpayment, and that’s the whole middle class.

“Fannie and Freddie allowed the 30-year mortgage to come into existence and be practical. The original lender could write the loan and sell it to Fannie. If they have to originate the loan and keep it without selling it, they won’t be willing to hold a long duration. It’s not that it would be illegal; it’s just they wouldn’t want to do it.”

— Evan Williams

teacher, firemen and police clients to FHA loans. “These are people who in today’s economy don’t have 20 percent down but are likely to remain gainfully employed because of their occupations.”

Zero-down USDA loans are also available to buyers purchasing in specific areas, including a large portion of Collier County and locations throughout Lee and Charlotte counties. The loans don’t require mortgage insurance or high credit scores but the approval process takes longer, says Mr. Merriam.

“The property has to be in a USDA-designated area,” says Ms. Saunders. “It’s not necessarily rural farmland. There are pockets in Miami-Dade that qualify. Broward and Pinellas counties are the only two areas in Florida that don’t qualify for USDA loans.”

Mr. Merriam says the 20 percent down mandate is not realistic, especially in Southwest Florida, where higher home prices mean larger downpayments. “I think it’s outdated for today’s generation,” he says. “The younger generation is more independent and don’t want to go to mom and dad to help them out.”

Despite the dark cloud of the looming 20 percent rule, Realtors remain upbeat. Ms. Briggs says foreigner buyers are compensating for the lack of first-time buyers, and she’s had more meetings these days with northeastern clients considering building than she has in three years. “Interest in the area is cranking up.”

Ms. Saunders also sees improvement in Florida’s once stagnant housing market. “It seems to be a little busier now. There’s more of an upbeat attitude. It’s not so doom and gloom and I think things are slowing getting better. It doesn’t have to change overnight. We need to ease our way into an appropriate market.” ■

## Little Palm Design Group free programs

Interior designer Dawn Harmon-Aitkenhead has opened Little Palm Design Group across from Mercato in North Naples and presents a series of Wednesday afternoon free seminars to celebrate the studio/showroom's inaugural season. All programs begin at 1:30 p.m.

■ **Feb. 8:**

An afternoon with Naples artist Emily James

■ **Feb. 22:**

Who says window treatments are just backgrounds? Leslie Hall and Jean Crowley of Jean Crowley Interiors show how to refresh your home with color.

■ **March 7:**

Judith Auclair discusses the classic European art form of coquillage and her creations that bring the beauty of the sea to mirrors, chandeliers and accessories.

■ **March 21:**

Naples designer Julie Leufvenius presents a slide show with the latest from the fall furniture market and the Paris show.

Seating is limited for each presentation, and RSVPs are requested a week ahead of each date. Call 598-2001.

## Miromar Home Design Show

Design pros offer free advice on the latest for inside and out

**SPECIAL TO FLORIDA WEEKLY**

Miromar Design Center celebrates its fifth anniversary by showcasing the latest trends in home décor and furnishings during its inaugural Home Design Show Thursday through Saturday, Feb. 2-4.

Highlights include keynote speaker Carleton Varney, Dream Rooms on Display, Art Walk through 14 showrooms and galleries, free "Speed-Design" consultations with interior designers, trunk shows, new product lines, docent-led tours of the center and seminars by its Designers of Distinction, book signings and a free performance by youth and adult members of the Naples Philharmonic Orchestra. Design professionals can earn CEUs by attending some sessions, and consumers will take away useful information and inspired ideas for their home.

The center welcomes Mr. Varney, president/owner of Dorothy Draper & Co., one of the oldest interior design firms in the country, as the design show keynote speaker at 3 p.m. Thursday, Feb. 2. Seating is limited. Tickets are required and can be purchased at [www.MiromarDesignCenter.com](http://www.MiromarDesignCenter.com). Proceeds will benefit the Naples Philharmonic Orchestra.

**Design presentations**

■ **10 a.m. Thursday:** "Designing with Art" - A panel discussion moderated by Jerry Pyser, executive director of Art Resource Management in Naples. Meet-the-artists receptions will follow in Suite 156 (hosted by Shirley Street Galleries and Studios) and Suite 110 (hosted by Roche Bobois).

■ **11 a.m. Thursday:** "Windows and Textiles" - Interior designer Candice Kelber-Sebring offers pointers on what textiles work best on different windows.

■ **Noon Thursday:** "What Is Your Style: Traditional, Contemporary or Transitional?" - Naples interior designer Janet Bilotti guides the audience through the terminology while showcasing examples of contemporary, traditional and transitional home designs.

■ **1 p.m. Thursday:** "Sea-Inspired Home Décor" - Designer Judith Auclair showcases the art of Coquillage using seashells to create one-of-a-kind furniture and accessories. A meet-the-artist reception follows in Suite 302 (hosted by Webster & Company Antiques and Accessories).

■ **10 a.m. Friday:** "Kitchen and Bath Remodeling Resolutions for 2012" - Beth Ann Tuyls, design director for Remodeling with Innovation by Bay Builders, discusses how to redesign with a budget in mind. A reception follows in Suite 358.

■ **10:30-11:30 a.m. Friday and Saturday:** Free design consultations - Miromar Design Center's top designers will give free advice to a limited group of consumers during roundtable discussions. A twist on speed-dating, the 20-minute sessions will allow consumers to interview several designers and then select the one who best matches their style, project and budget. Limited availability. To schedule an appointment, e-mail Linda Moore at [LMOore@Miromar.com](mailto:LMOore@Miromar.com).

■ **11 a.m. Friday:** "Insider Secrets and Tricks of the Trade" - Melissa Allen from MGA Interiors shares her secrets about the process behind designing a home (hosted by Angela Fine Furnishings).



Inside the Miromar Design Center, venue for the inaugural Home Design Show

■ **Noon Friday:** "Achieving Harmony Through Design" - Presented by interior designer Creasha Weglarz.

■ **1 p.m. Friday:** "Create Your Right Light" - Joe Breese of Lutron Electronics Company explains how to create the ideal interior environment with the latest in energy-saving lighting products (hosted by Specialty Electronics).

■ **2 p.m. Friday:** "Residential Outdoor Living Trends" - Interior Designer Lisa Baldwin shares the latest in outdoor living features.

■ **3 p.m. Friday:** "Successful Accessorizing is a Balancing Act" - Interior designer Candice Sebring-Kelber demonstrates the art of layering and shows how to find the perfect balance when accessorizing your home (hosted by Angela's Fine Furnishings).

■ **4 p.m. Friday:** "An Insider's Look at Oceanside Glasstile" - Melissa Reynolds offers a peek into the Oceanside Glasstile factory. Guests will experience the artisan roots of the glass, from a molten state to a beautiful mosaic (hosted by Walker Zanger).

■ **10 a.m. Saturday:** "The Decorative Carpet in Interior Design" - Alix Perrachon, author of "The Decorative Carpet in Contemporary Interiors," discusses the do's and don'ts of decorating with handmade rugs. A book signing in Suite 180 will follow her presentation (hosted by Azar Fine Rug Gallery).

■ **11 a.m. Saturday:** "Get Organized" - Naples-based professional organizer Marla Ottenstein explains how to organize your life by organizing your wardrobe. Guests will enjoy cupcakes compliments of Kelly Kakes.

■ **Noon Saturday:** "No Pain, Just Gain when Working with an Interior Designer" - Melissa Allen of MGA Interior Design alleviates anxiety for guests worrying about working with an interior designer.

The Home Design Show is open to the public from 9:30 a.m. to 4:30 p.m. all three days. Visit the website above for a complete schedule of programs. The center is at 10800 Corkscrew Road, off I-75 across from Miromar Outlets. For more information, call 390-5111. ■

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# NETWORKING

Fifth Third Bank presents the financial outlook



1. Andrew Porio, Jeri and John Bowman
2. John Augustine and David Call
3. John Edwards, Jim and Nancy Siegel
4. Jerry and Barbara Flanders
5. Cristien McLaughlin and Robin DeMattia
6. Carol Hoover and Marily Weinstein

PEGGY FARREN / FLORIDA WEEKLY

The Membership Directors Association of SWFL at Vasari Country Club



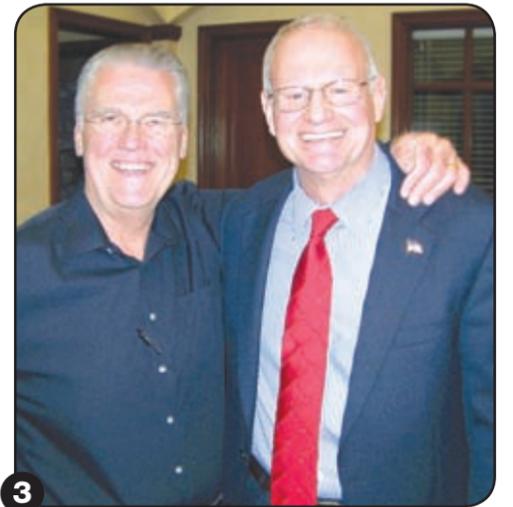
1. Mary Jane Chappy and Anna Kusmider
2. Claire Pera and Donna Marcotte
3. Max Passino and Debbie Lohan
4. Sandy Cotter and Joan Bilson
5. Melody Kappauf and Lisa Wilson
6. Niki Dutton and Alesia Mata

CHARLIE MCDONALD / FLORIDA WEEKLY

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# NETWORKING

## 'In the Round' with IberiaBank on Marco



1. Don Farmer and Chris Curle
2. Kathleen Rinaldo and Marilyn Wirth
3. Keith Dameron and Robert Cohen
4. Mary Zachrich-Schwindt and Kathryn Hunt
5. Gail Schultz and Sandi Riedemann

BERNADETTE LA PAGLIA / FLORIDA WEEKLY

## Celebrating an expansion at the Inn at Pelican Bay



1. Nicole Somsen, Angela Pruneau and Martha Capriola-Kipybide
2. Bob Loughran, Laura Coleman and Stephen Dorcy
3. Steven Gyorkos
4. Tammy Mercer and Meg Kerrigan

BERNADETTE LA PAGLIA / FLORIDA WEEKLY

## The Community Foundation celebrates Collier 211



1. Vicki Tracy, Colleen Murphy, Rosanne Winter, Michael Schroder, Sheriff Kevin Rambosk, Steve Weinman and Shannon Anderson
2. Jen Walker, Pat Jilk and Mike Reagan
3. Vicki Tracy, Richard Bimler and Connie Dillon
4. Sheriff Kevin Rambosk
5. Michael Schroder and Leland Burton

COURTESY PHOTOS

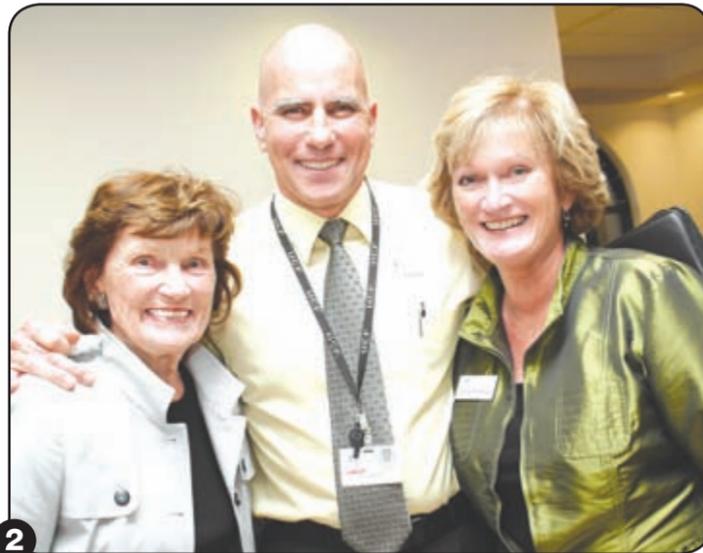
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# NETWORKING

An Education Foundation of Collier County roundtable at Hodges University



1



2



3



4



5



6



7

1. Monika Kment, Nina Birtolo, Anay Reyes, Kathy Connelly, Gina Lostracco and Keith Philippi
2. Lavern Gaynor, George Brenco and Susan McManus
3. Carolyn Hodge and Amy Armstrong
4. Wade Mastro and David Stump
5. Christen Krembs and Pam Vickaryous
6. Mario Valle and Rich Montecalvo
7. Margaret Sirk and Savannah Peiffer

REAGAN RULE / COURTESY PHOTOS

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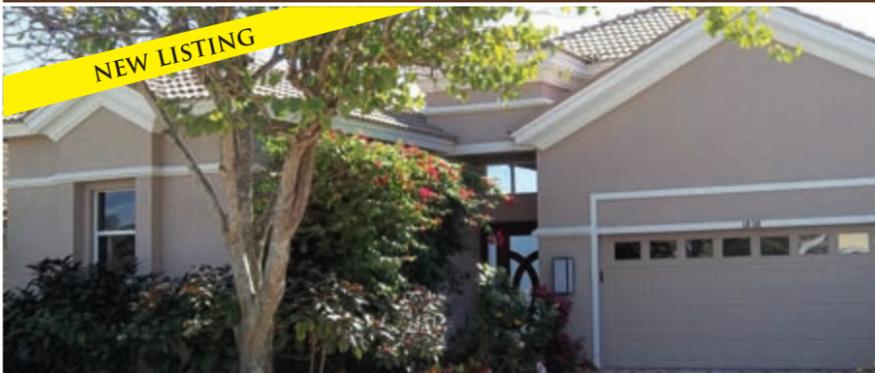
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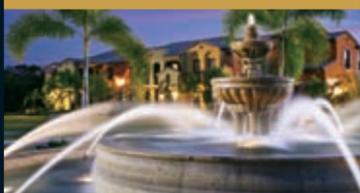
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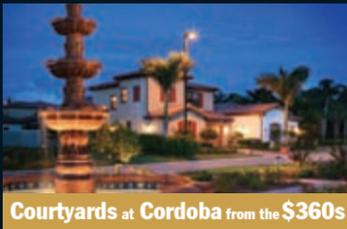


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<b>Pelican Isle II #702:</b> New A/C units & water heater, W. views of the Gulf of Mexico. \$899,000	<b>Pelican Isle III #602:</b> Waterfront! Marble floors, new decor, 2 lanais, 2677SF. \$799,000	<b>Pelican Isle III #605:</b> 3096SF, lanais off living & Master suite, amazing views. \$1,499,000.	<b>Boat Slips Available:</b> Boaters dream 1200 yards from your slip to the Gulf of Mexico.

**Open House**  
Sunday,  
February 5th  
1-4pm

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**\$10,000  
IN OPTIONS  
& UPGRADES!**



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from 10am-5pm;  
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from 12pm-5pm.**

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Single family homes from 1,809 sq. ft. starting at \$289,990.  
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PARADE OF  
HOMES!**

**THURSDAY-SATURDAY  
from 10am-5pm;  
SUNDAY  
from 12pm-5pm.**



**FREE POOL  
WITH EVERY HOME!**



Single-family home designs ranging from two to five bedrooms in this exclusive gated North Naples community

**BLACK BEAR RIDGE**

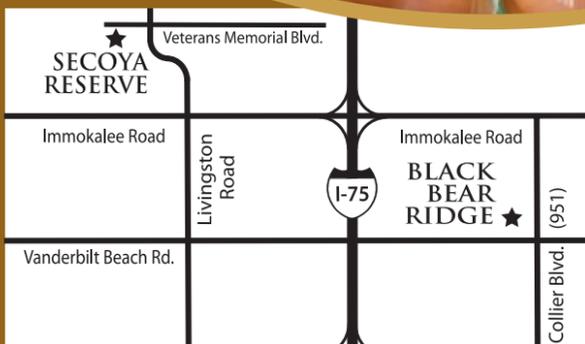
Single family homes from 2,062 sq. ft. starting at \$299,990.

Located on Vanderbilt Beach Road, east of I-75 and west of 951.

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## Steps to the Beach...



**PELICAN BAY**  
6001 Pelican Bay Boulevard #1406  
Gulf & Golf views from 14th floor. Beautifully renovated, spacious 3BR/3BA, walk-in closets, stainless steel appliances, granite countertops 2 balconies, 2 garage spaces. \$669,000



**VANDERBILT BEACH**  
10620 Gulf Shore Drive #501  
Spectacular water views of Vanderbilt Bay & the Gulf from this elegant 3 BR/3.5BA corner unit with Den. Gulf Access, steps to Beach. Ask about Boat Dock/Cabana! \$1,495,000

- PARK SHORE LANDINGS 2BR 2BA..... \$395,000
- PELICAN BAY 2BR 2BA..... \$375,000
- LONGSHORE LAKE 3BR 2BA ..... \$349,900
- VILLAGE WALK 2BR+Den 2BA ..... \$259,900
- PELICAN MARSH 2+Den 2BA ..... \$259,500
- WHIPPOORWILL 3BR 2BA ..... \$149,750
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## PORT ROYAL



**OPEN SUNDAY 1 -4:00**

### 3255 RUM ROW

- Magnificent Port Royal Estate
- 6 Bedrooms, 5.5-Baths
- Wide Water Views
- Beautiful pool & Deck w/Kitchen & Loggias
- \$13,000,000 MLS 211517836
- Lauren & Michael Taranto 239.572.3078

## MOORINGS



**PRICE IMPROVEMENT**

### BEAUTIFUL VENETIAN BAY VIEWS

- 4 Bedrooms, + Den, 5-Full, 2-Half Baths
- Stunning Views From Every Room
- Game Room & Private Study
- Huge Pool, Spa & Summer Kitchen
- \$2,330,000 MLS 211006215
- Michael & Lauren Taranto 239.572.3078

## THE DUNES



### BEAUTIFUL GULF VIEWS

- 3 Bedrooms, 3-Baths
- Beautiful Tower Residence w/Private Entry
- Luxury Amenities & Concierge Services
- Many Upgrades Throughout
- \$980,000 MLS 211517422
- Debbie Dekevich 239.877.4194

## MEDITERRA



**PRICE IMPROVEMENT**

### PORTA VECCHIO AT MEDITERRA

- 3 Bedrooms, 3-Baths
- Golf, Lake & Preserve Views
- Over 2,800 S.F. of Living Space
- Volume Detailed Ceilings
- \$599,000 MLS 211006786
- Kristin Cavella-Whorrall 239.821.6330

## PELICAN BAY



**MOTIVATED SELLER**

### ST. SIMONE AT PELICAN BAY

- 3 Bedrooms, 2-Baths
- Wonderfully Remodeled
- Beautiful Granite Throughout
- Great Community Amenities
- \$349,000 MLS 211514996
- Frank Dekevich 239.877.4193

## PORT ROYAL



**OPEN SUNDAY 1 -4:00**

### 525 KINGS TOWN DRIVE

- Port Royal
- 4 Bedrooms, 3.5-Baths
- Gulf Access & Dock
- Over 3,400 S.F. of Living Space
- \$5,200,000 MLS 211517843
- Lauren Taranto 239.572.3078

## MEDITERRA



### POSITANO AT MEDITERRA

- 4 Bedrooms, + Den, 4.5-Baths
- Side Load 4-Car Garage
- Covered Loggia w/Pool and Spa
- Beautiful Lake & Preserve Views
- \$2,100,000 MLS 212001463
- Martinovich & Nulf 239.398.3929

## PARK SHORE



**PRICE IMPROVEMENT**

### SOLAMAR AT PARK SHORE

- 3 Bedrooms, 3-Baths, 2 Balconies
- Gulf, Bay & Cityscape Views
- Private Beach Access
- 5th Floor Beachfront
- \$799,900 MLS 211507508
- Liz Appling 239.272.7201

## MEDITERRA



### MONTEROSSO AT MEDITERRA

- 3 Bedrooms, +Den, 3-Baths
- Expansive Lanai
- Custom Features Throughout
- Sweeping Lake Views
- \$575,000 MLS 211508918
- Jordan Delaney & Steve Suddeth 239.404.3070

## MADISON PARK



**NEW LISTING**

### IMMACULATE TWO STORY HOME

- 4 Bedrooms, 2.5-Baths
- Long Lake Views
- Well Appointed Kitchen w/Breakfast Area
- Large Open Loft
- \$325,000 MLS 212003022
- The Fischer Group 239.777.7500

## BONITA BEACH



### DIRECT BONITA BEACH WATERFRONT

- 3 Bedrooms, 3.5-Baths, 5,500 S.F. of Living Space
- Direct Gulf Views From 4-Levels
- Ultimate Rooftop Deck w/360 Degree Views
- Pool & Spa w/Fiber Optic Lighting
- \$4,995,000 MLS 211010024
- Michael & Lauren Taranto 239.572.0066

## QUAIL WEST



### STUNNING GROTTO ESTATE HOME

- 4 Bedrooms, + Study, 5.5-Baths
- Separate Guest House
- Private Lanai w/Grotto & Waterfalls
- Situated on Private 1 Acre
- \$1,999,000 MLS 211506978
- Michael & Lauren Taranto 239.572.3078

## MEDITERRA



### MONTEROSSO AT MEDITERRA

- 3 Bedrooms, + Den, 3-Baths
- Situated Overlooking the Lake
- Numerous Upgrades, Rosewood Flooring
- Western Sunset Views
- \$769,000 MLS 211520639
- Martinovich & Nulf 239.564.5717

## BONITA BAY



### ENCLAVE AT BONITA BAY

- 3 Bedrooms, 2.5-Baths
- Many New Improvements Throughout
- Spacious Floor Plan
- Award Winning Community
- \$529,000 MLS 211522986
- Martinovich & Nulf 239.564.1266

## HERITAGE GREENS



**NEW LISTING**

### BEAUTIFUL GOLF COURSE VIEW

- 3 Bedrooms, 2-Baths
- Beautiful Screened Lanai w/Pool
- Over 2,100 S.F. of Living Space
- Volume Ceilings & Crown Molding
- \$315,000 MLS 212003007
- Frank Dekevich 239.877.4194

## PARK SHORE



**NEW LISTING**

### ARIA PENTHOUSE AT PARK SHORE

- 4 Bedrooms, + Den, 4 Full & 2-Half Baths
- Private Rooftop Terrace of 5,000 + S.F.
- Spectacular Sunsets and Gulf Views
- Uncommon Luxury w/ Private Elevator
- \$4,500,000 MLS 212002998
- Jo Ellen Nash 239.537.4785

## BONITA BAY



### ROOKERY LAKE

- 3 Bedrooms + Den, 3.5 Baths
- Beautiful Curb Appeal w/Circular Drive
- Living/Dining Room w/Fireplaces
- Gourmet Open Kitchen
- \$1,899,000 MLS 211521962
- The Lummis Team 239.289.3543

## MEDITERRA



**PRICE IMPROVEMENT**

### PORTA VECCHIO AT MEDITERRA

- 3 Bedrooms, + Den, 3-Baths
- Private Residence Elevator
- Large Lanai w/Golf Course Views
- Professionally Decorated
- \$689,000 MLS 211514282
- Martinovich & Nulf 239.398.3929

## DORSET CLUB



### SITUATED IN OLDE NAPLES

- 2 Bedrooms, 2-Baths
- Walking Distance to 5th Avenue
- Beautiful Kitchen w/Wine Cooler
- Volume Ceilings & Wet Bar
- \$525,000 MLS 211515984
- Debbie Dekevich 239.877.4194

## BONITA BAY



### GREENBRIAR

- 2 Bedroom, 2 Baths
- Charming in Every Respect
- Lake & Golf Course Views
- Beautifully Decorated Unit
- \$279,000 MLS 211515127
- Dotti Fagan, The Fagan Team 239.272.4946

## BONITA



**PRICE IMPROVEMENT**

### MARINA POINTE

- Masterfully Appointed
- Panoramic River Lot with 5
- Southern Exposure w/Private
- Stunning in Every Sense
- \$3,900,000 MLS 211517836
- The Lummis Team 239.289.3543

## MEDITERRA



**NEW LISTING**

### CORTILE AT MEDITERRA

- 4 Bedrooms, 4-Baths
- Stone Flooring & Woodwork
- Intimate Outdoor Courtyard
- Pool, Spa, & Outdoor Kitchen
- \$1,795,000 MLS 211508918
- Milton Collins 239.564.5717

## BONITA



### ESPERIA SOUTH

- 3 Bedroom, 3 Baths
- Gorgeous End Unit w/Walkout
- Chic & Comfortable Unit
- Neutral Décor/Furnished and Ready to Move In
- \$639,000 MLS 211514282
- The Lummis Team 239.289.3543

## GULF ACCESS



### CUSTOM RIVERFRONT

- 3 Bedrooms, 3-Baths
- Situated on Imperial Fwy
- 260' of Direct River Frontage
- Screened Pool & Lanai
- \$475,000 MLS 211514282
- Michael & Lauren Taranto 239.572.3078

## BONITA SP



### SAN CARLOS ESTATE

- Peaceful Privacy in Abundant
- 3 Bedroom, 2 Baths
- Private Home on 1.25 Acres
- Open Great Room with
- \$259,500 MLS 211514282
- Sandy Kass, The Fagan Team 239.272.4946

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4 Full & 2-Half Baths  
Terrace of 5,000 + S.F.  
Golf and Gulf Views  
Private Elevator  
212002998  
239.537.4785

**BONITA BAY**



3, 3.5 Baths  
Deal w/Circular Drive  
m w/Fireplaces  
Kitchen  
211521962  
239.289.3543

**MEDITERRA**



**PRICE IMPROVEMENT**  
**AT MEDITERRA**  
3, 3-Baths  
Elevator  
of Course Views  
Decorated  
11514282  
239.398.3929

**ET CLUB**



**OLDE NAPLES**  
3 Baths  
to 5th Avenue  
w/Wine Cooler  
Wet Bar  
211515984  
239.877.4194

**BONITA BAY**



ns  
Respect  
Views  
ted Unit  
11515127  
239.272.4946

**BONITA BAY**



**PRICE IMPROVEMENT**  
**MARINA POINTE**  
• Masterfully Appointed Harwick Home  
• Panoramic River Lot with 5 Bedrooms/6.5 Baths  
• Southern Exposure w/Private Dock & Lift  
• Stunning in Every Sense  
• \$3,900,000 MLS 211515661  
• The Lummis Team 239.289.3543

**MEDITERRA**



**NEW LISTING**  
**CORTILE AT MEDITERRA**  
• 4 Bedrooms, 4-Baths  
• Stone Flooring & Wooden Beamed Ceilings  
• Intimate Outdoor Courtyard w/Expansive Lanai  
• Pool, Spa, & Outdoor Kitchen  
• \$1,795,000 MLS 212002604  
• Milton Collins 239.565.2139

**BONITA BAY**



**ESPERIA SOUTH**  
• 3 Bedroom, 3 Baths  
• Gorgeous End Unit w/Wrap Around Patios  
• Chic & Comfortable Upgrades  
• Neutral Décor/Furnished and Ready to Move In  
• \$639,000 MLS 211518917  
• The Lummis Team 239.289.3543

**GULF ACCESS IN BONITA**



**CUSTOM RIVERFRONT HOME**  
• 3 Bedrooms, 3-Baths  
• Situated on Imperial River  
• 260' of Direct River Frontage  
• Screened Pool & Lanai  
• \$475,000 MLS 211507118  
• Michael & Lauren Taranto 239.572.0066

**BONITA SPRINGS**



**SAN CARLOS ESTATES**  
• Peaceful Privacy in Abundance  
• 3 Bedroom, 2 Baths  
• Private Home on 1.25 Acres w/Wooded Lot  
• Open Great Room with Huge Back Yard  
• \$259,500 MLS 211516349  
• Sandy Kass, The Fagan Team 239.292.4044

**MEDITERRA**



**OPEN SUNDAY 1 - 4:00**  
**16017 TREBBIO WAY**  
• Il Trebbio at Mediterra  
• 4 Bedrooms, + Den, 4.5-Baths  
• 70' Lanai w/ Custom Pool & Spa  
• In Home Massage Room & Retreat  
• \$3,650,000 MLS 211518573  
• Martonovich & Nulf 239.398.3929

**VANDERBILT BEACH**



**VANDERBILT BEACH WATERFRONT**  
• 3 Bedrooms, +Den, 2.5-Baths  
• Dock w/15,000 lb Lift  
• Breathtaking Water Views  
• Private Pool and Elevator  
• \$1,795,000 MLS 211010876  
• Steve Suddeth & Jordan Delaney 239.784.0693

**TIBURON**



**PRICE IMPROVEMENT**  
**STUNNING CASTILLO RESIDENCE**  
• 3 Bedrooms, 2-Baths  
• Beautiful Sunset Views  
• Gorgeous Custom Features Throughout  
• Built-in Entertainment Center  
• \$625,000 MLS 211518039  
• Martinovich & Nulf 239.564.5717

**COVE TOWERS**



**PRICE IMPROVEMENT**  
**ARUBA AT COVE TOWERS**  
• 2 Bedrooms, +Den, 2-Baths  
• Stunning Sunset Views  
• Resort Style Amenities  
• Private & Quaint w/Bay Views  
• \$459,900 MLS 210041364  
• Martinovich & Nulf 239.564.5717

**BONITA SPRINGS**



**WOODS EDGE**  
• 2 Bedroom, 2 Baths  
• Turnkey Furnished  
• Private Preserve View  
• Close to Beaches  
• \$169,000 MLS 211520095  
• Mike Fagan, The Fagan Team 239.340.5455

**QUAIL WEST**



**QUAIL WEST ESTATE HOME**  
• 6 Private Suites & 7.5-Baths  
• Beautiful Lake Front Views  
• 2 Story Estate w/Guest House  
• Pool w/Spa, Lanai w/Full Kitchen  
• \$3,480,000 MLS 211013943  
• Michael & Lauren Taranto 239.572.0066

**MEDITERRA**



**MARCELLO AT MEDITERRA**  
• New Home Construction  
• 4 Bedrooms, + Den, 3 Full & 2-Half Baths  
• Travertine Flooring and Crown Molding  
• Custom Pool  
• \$1,751,000 MLS 212002601  
• Milton Collins 239.565.2139

**BEAR'S PAW**



**NEW LISTING**  
**BEAR'S PAW VILLAS**  
• 3 Bedrooms, 2-Baths  
• Exceptional Preserve & Golf Views  
• Renovated Interior w/Hardwood Flooring  
• Stunning Imported Fixtures  
• \$599,900 MLS 212003006  
• Jo Ellen Nash 239.537.4785

**BONITA BAY**



**BAYVIEW**  
• High Rise Living in Bonita Bay  
• 3 Bedroom, 3 Baths  
• Large Lanai with Sunset Views  
• Enclosed/Oversized Garage  
• \$439,900 MLS 211514648  
• Bob Fagan, The Fagan Team 239.272.3006

**CAPTIVA ISLAND**



**NATIONALLY ACCLAIMED CAPTIVA ESTATE**  
• Beach Front Offering on Captiva's Gold Coast  
• Over 12,000 S.F. of Living, 7BD-Ensuites  
• Floor to Ceiling Windows, Commissioned Art  
• Theatre Room, Resort Style Pool  
• \$13,900,000 MLS 2800641  
• McMurray & Nette 239.850.7888

**OLDE NAPLES**



**PRICE IMPROVEMENT**  
**A TRUE NAPLES MASTERPIECE**  
• 3 Bedrooms, + Study, 3.5-Baths  
• Stunning Details Throughout  
• Limestone, Porcelain & Bamboo Flooring  
• Located in the Heart of Olde Naples  
• \$2,695,000 MLS 211007740  
• Jordan Delaney & Steve Suddeth 239.404.3070

**BONITA BAY**



**HORIZONS AT BONITA BAY**  
• 3 Bedrooms, + Den, 3.5-Baths  
• 270 Degree Views From Naples to Sanibel  
• His and Her Offices  
• Beautiful Master Bedroom Retreat  
• \$1,549,000 MLS 211522388  
• Martinovich & Nulf 239.564.1266

**MEDITERRA**



**OPEN SUNDAY 1 - 4:00**  
**28571 CALABRIA CT., #201**  
• 3 Bedrooms, + Den, 3-Baths  
• Over 2,800 S.F. of Living Space  
• Private Elevator  
• Extensive Upgrades Throughout  
• \$599,000 MLS 211510499  
• Milton Collins 239.565.2139

**PELICAN LANDING**



**BAYCREST VILLAS**  
• 3 Bedrooms + Den, 3 Baths  
• First Floor Spacious Master & Bath  
• Custom Upgrades  
• Neutral Décor is a WOW Factor  
• \$389,000 MLS 211517929  
• The Lummis Team 239.289.3543

**CAPTIVA ISLAND**



**NEW LISTING**  
**LANDS END VILLAGE**  
• 3 Bedrooms, 3 Baths  
• Private Pool, Spa, Tennis Courts  
• Sunrise Views Overlooking Golf Course  
• Completely Remodeled  
• \$1,597,900 MLS 2120078  
• Fred Newman or Vicki Panico 239.826.2704

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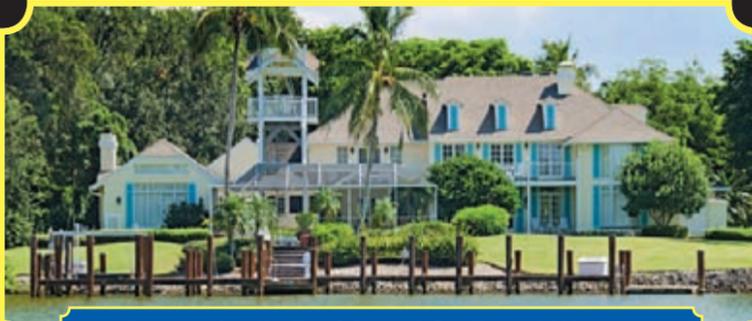
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**PORT ROYAL**  
CUL-DE-SAC SW EXPOSURE



**Dramatically Positioned On Broad Waters  
Breathtaking Sunsets**

Gracious Demeanor w/2-Story Ceiling Height At Living Room. 5 Bedrooms + Study. A/C'd 4-Car Garage. Huge 1-1/2 Sites. Boating Connoisseur's Setting w/164 Ft. Waterfrontage. Just Off Gordon Pass.

**\$6,500,000**

**PORT ROYAL**  
EXQUISITE DEEPWATER ESTATE



**“Brand New” Construction**

Magnificent 1 1/2 Sites for Family At Play. Uniquely Comfortable Extraordinary Entertainment Areas. 5 Bedrooms & Study. Accommodates 95 Ft. Dockage.

**\$8,450,000**

**GREY OAKS (Isle Toscana)**  
MAGNIFICENT GOLF/LAKE ESTATE



**West Exposure ~ Glorious Sunsets!**

Opulent Interior Appointments. 6 Brs, Billiard Rm, Media Rm, Gym, Summer Kitchen, 4-Car Garage. Fantastic “Best View” Property At Finest Value.

**\$3,495,000**

**AQUALANE SHORES**  
ELEGANT BOATER’S HAVEN



**211 Ft. Waterfrontage ~ Cul-De-Sac**

Southeast Views To Naples Bay. Soaring Ceilings. Fireplaced Living Rm & Family Rm. Massive Pool Terrace. 4 Brs, Study, Den. Boat Slip. Serious Seller.

**\$4,895,000**

**OLDE NAPLES**  
STEPS TO BEACH & 5TH AVE SOUTH



Luxury Hideaway. South Exposure. Stunning Interior! 4 Brs & Study. 3-Car Garage. Incredible Pool Area! 138 6th Avenue South

**\$4,495,000**

**PORT ROYAL**  
DRAMATIC LAKEFRONT ESTATE.

**125 Ft. Waterfrontage**



**250 Galleon Drive**

Romantic Scenic Setting. Breathtaking Vistas. Exquisite Interior. 5,800 Sq.Ft. 5 Brs & Study. Most Incredible Property Available Under \$4.9 Million.

**\$4,195,000**

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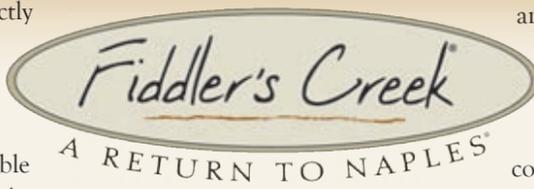


We've left so much unspoiled, the rest  
will spoil you rotten.

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and fishing on the Gulf of Mexico, gourmet dining and access to sugar-sand beaches. It concludes with knowing that only one-third of our nearly 4,000 acres will be developed, with the remainder dedicated primarily to lakes, parks, recreation areas, nature preserves and, of course incomparable golf. If Fiddler's Creek in Naples, FL sounds perfect to you, visit us today or call (239)732-9300.

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RECORDED INFO - 24 HOURS  
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**2 BEDROOMS, 2 BATHS, \$129,000**  
RECORDED INFO - 24 HOURS  
1-877-315-3717 ID #1010



**4 BEDROOMS, 3.5 BATHS, \$395,000**  
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**Quail West charts strong sales in 2011**

Quail West reports a 22 percent increase in year-over-year sales of new product, resale homes, furnished model residences and home sites in 2011. The increase included more than 60 transactions worth more than \$80 million.

In addition, the 13 homes are under construction at the 1,180-acre golfing community in North Naples, with an additional 17 anticipated to begin construction this season.

Featured builders in Quail West are: Castle Harbour Homes, Diamond Custom Homes, Florida Lifestyle Homes of Fort Myers, Imperial Homes of Southwest Florida, London Bay Homes,

McGarvey Custom Homes, Robert D'Angelo Jr. Construction Company and Stock Construction.

The Quail West sales center and furnished models are open daily. For more information, call 592-1010 or visit www.QuailWest.com. ■



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DOWNING-FRYE REALTY INC.



Large villa, Park Shore location. Seagate school zone. High ceilings, attached garage. 3+Den/3 Bath. \$309,900.



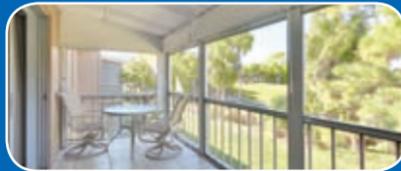
1917 Empress Ct. New tiled floors, solar heated pool, large enough to swim laps. 3+Den. \$335,900.



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**Kimberly Zuponic**  
239-290-3986

DOWNING-FRYE REALTY INC.



St. Andrews, 221 Cypress Way E #203, N. Naples. 2/2/ Condo. Overlooks LaPlaya Golf Course. 4 miles to the beach. \$83,900.



Heritage Greens, 1837 Avian Court, Naples. Southern lake views. Arrow Head Golf Course, no memberships required. \$299,000 Turnkey.

**Renovation work nears completion at Bonita Bay Marina**



Bonita Bay Marina is nearing completion on a second phase of renovations and upgrades that include a complete re-decking of several docks, roofing repairs and a new timber platform. Phase one, completed last fall, included upgrades to three storage barns with beams and support columns, forklift upgrades and dock enhancements.

Bonita Bay Marina is on the Imperial River a short distance from Estero Bay and the Gulf of Mexico. A full-service facility, it offers slip rentals and dry storage for vessels up to 32 feet and wet slips with lifts for vessels up to 16,000 pounds. Boat launch, detailing services, bait and fuel are also available.

For more information, call 495-3222 or visit www.BonitaBayMarina.net. ■



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**WIDE WATER VIEW**



**181 Post Court**  
**\$697,000**

Larger 3 BR/3BA home on a tip lot. Very open, bright & spacious.



**ZONING TAX BENEFITS**



**11441 Riggs Road**  
**\$299,000**

Unique acreage, zoned agricultural, suitable for residential. Cleared w/lake.



**MUST SEE COMMUNITY**



**Rialto at Hammock Bay**  
**\$328,000**

Stunning Coach Home, 3BR/2BA. Upgraded unit. 2 car garage. Great view. No mandatory fees.



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*Beachside chairs and umbrellas*



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**Site: 167 Ft. Road x 300 Ft. Depth**

8/10 Acre Site. Serene Cove View. Bridge-Free Boating. Luxuriously Cozy Residence, Renovated Year 2000. Largest Deepwater Site Under \$4.9 Million.

**\$3,495,000**

**AQUALANE SHORES**  
DEEPWATER BOATER’S HAVEN



**Steps To 3rd Street South**

Wonderful Casual Elegance. Delightful Interior. 36 Ft. x 36 Ft. Great Rm w/15 Ft. Vaulted Ceiling & Fireplace. Master Suite w/Fireplace. Huge Pool Deck. Dock + Covered Boat Slip.

**\$2,795,000**

**AQUALANE SHORES**  
\$1.1 MILLION PRICE REDUCTION!



**Spectacular Naples Bay Vistas**

Long Fabulous Open-Water Views! Immerse Yourself In Delightful Surroundings. 2-Bedroom Main House & 1-Bedroom Guest House. Cash Or Exchange.

**\$3,695,000**

**AQUALANE SHORES**  
STEPS TO 3RD STREET & BEACH



South Exposure. Deepwater Boater’s Paradise. 4 Bedrooms. 14 Ft. Cathedral Ceiling In Great Room. 46 Ft. Pool + Spa. Ideal Location!

**\$2,399,000**

**BAYFRONT GARDENS**  
(LELY BAREFOOT BEACH)



**Spectacular Sunsets**

Boater’s Paradise! Vistas: West, Northwest, Southwest. 5 Brs. 3-Car Garage. Pool. Dockage. Remarkable Opportunity. Highly Motivated Seller!

**\$1,900,000**

**AQUALANE SHORES**  
OWN YOUR OWN LAKE!



**3/4 Acre Site**

Very Private Serene Setting. Remarkable & One-Of-A-Kind! Tahitian Motif. Master Suite w/14 Ft. Cathedral Ceiling. Large Pool. A “Must See” Opportunity.

**\$2,700,000**



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\*All interior selections are offered through and must be made through The WCI Design Center. Certain selections may not be standard with the price of the home selected. Offer good on homes that contract by February 28, 2012. Contact the Sales Director at Manchester Square for details. Offer is subject to change or cancellation without notice. All references to clubs and membership opportunities and other amenities are subject to fees, dues and availability. Some photographs may be of locations or activities not in the community. Void where prohibited. ©2012 WCI Communities, Inc. All rights reserved. CBC058372



**OLD NAPLES - BEACHFRONT**  
Two-story contemporary home with 170 ft of beach frontage. Separate guest house, private 50' tropical pool area...  
\$11,900,000 | Karen Van Arsdale | 860-0894



**AQUALANE SHORES**  
Wide expanse of Naples Bay. Two docks w/lifts, theater, study/office, 3-car garage, and outdoor kitchen.  
\$6,500,000 | Ruth Trettis | 403-4529



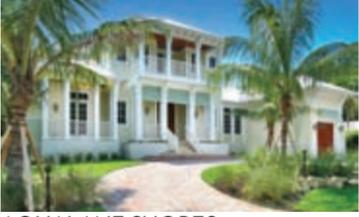
**OLD NAPLES**  
Elegantly appointed interiors, spectacular Gulf sunsets! Three-story newly built residence one house from beach.  
\$5,495,000 | Phil Collins | 404-6800



**ROYAL HARBOR**  
Incredible custom home, negative edge pool spills over to Bay. Close to 160' of water frontage, cut-in boat slip.  
\$5,150,000 | Karen Van Arsdale | 860-0894



**OLD NAPLES**  
A classically inspired 4BR Tuscan home. Sophistication + the natural beauty of Naples' Gulf coast. Steps to beach.  
\$3,995,000 | Phil Collins | 404-6800



**AQUALANE SHORES**  
Wide water views! Quality finishes, 4BRs, den, elevator, 3-car garage, pool, 80' concrete floating dock, furnished.  
\$3,950,000 | Karen Van Arsdale | 860-0894



**AQUALANE SHORES**  
Newly built 2-story open 4BR+den home. Luxurious appointments. Walk to beach, heated pool/spa. Dock, direct access. \$3,695,000  
Marty/Debbi McDermott | 564-4231



**OPEN SUN. 1-4**  
**OLD NAPLES**  
175 3rd St. South - One-of-a-kind 4BR + den European home. Quality materials & attention to detail. Heated pool/spa. Minutes to beach.  
\$3,450,000 | Celine Julie Godof | 404-9917



**AQUALANE SHORES**  
Custom, meticulously updated 3BR + family room home. Covered, cut-in boat slip & 135' on the water, direct access.  
\$2,950,000 | Ruth Trettis | 403-4529



**AQUALANE SHORES**  
Immaculately kept 3BR+den overlooking Heron Cove. Pool, boat dock with lift provides direct, quick access to Gulf. \$2,695,000  
Marty/Debbi McDermott | 564-4231



**OLD NAPLES**  
Spanish-inspired Mizner West Palm Beach-style stand-out! European stone area with pool, spa, summer kitchen.  
\$2,495,000 | Jerry Wachowicz | 777-0741



**OLD NAPLES - VILLAS ESCALANTE**  
Botanical garden-like setting steps to beach. Stunning, quality built villa with huge courtyard and private pool.  
\$2,195,000 | Paul Graffy | 273-0403



**OLD NAPLES - HEMINGWAY BAY**  
Only 2 units in the complex, completely updated villa, guest house over 3-car garage & screened pavilion poolside.  
\$2,150,000 | Karen Van Arsdale | 860-0894



**OLD NAPLES**  
Private retreat - 3BR/2BA lakefront cottage one block to beach. Modern kitchen & oversized master suite.  
\$2,150,000 | Karen Van Arsdale | 860-0894



**AQUALANE SHORES**  
An incredible waterfront lifestyle. Deep-water dock, stroll to shops/dining, steps to beach. Charming 3BR/3BA home.  
\$1,999,000 | Vincent Bandelier | 450-5976



**AQUALANE SHORES**  
Fabulous homesite (95'x173'), 1 lot from Naples Bay! Wide, deep canal. Grandfathered in boat house & covered slip.  
\$1,975,000 | Beth McNichols | 821-3304



**OLD NAPLES**  
An Old Florida styled home within walking distance to beach & 5th Ave. Sophisticated interiors, open heated pool.  
\$1,795,000 | Karen Van Arsdale | 860-0894



**AQUALANE SHORES**  
Charming home with renovations mid-90's. Lush gardens, covered boat house with lift, 49' dock, pilings. Near beach.  
\$1,775,000 | Beth McNichols | 821-3304



**OLD NAPLES - ROSE VILLAS**  
Dynamic villa featuring Bosch appliances, elevator, wood and tile flooring, 4 bedrooms plus den. Private pool.  
\$1,699,000 | Jerry Wachowicz | 777-0741



**OLD NAPLES - GOLF DRIVE ESTATES**  
Short walk to the beach, golf club and tennis facilities! A magnificent Mediterranean home with superior style!  
\$1,650,000 | Vickie Larscheid | 250-5041



**OLD NAPLES - PARKSIDE OFF FIFTH**  
Sophisticated urban living! High-end quality, uniquely designed one-of-a-kind 3BR/3.5BA + den. Walk to beach.  
\$1,299,000 | Richard/Susie Culp | 290-2200



**OLD NAPLES - GOLF DRIVE ESTATES**  
Charming Olde Florida style 3BR/2BA, detached casita, lap style pool/spa, 3 blocks to beach, golf course & tennis. \$1,250,000  
Linda Perry/Judy Perry | 261-6161



**OLD NAPLES - NAPLES BAY RESORT THE RESIDENCES**  
Sophisticated Bay front living, 3BR+den, multiple private terraces, balconies & gorgeous views. Resort amenities.  
\$1,195,000 | Michael G. Lawler | 571-3939



**OLD NAPLES - VILLAS TORINO**  
Well-appointed 3BR/3.5BA+den. Heated pool, 2-car garage, 3 blocks to beach, near shops & dining. \$1,125,000  
Marty/Debbi McDermott | 564-4231



**OLD NAPLES - TUSCAN**  
A 3BR/3BA condominium just 2.5 blocks to beach & near shops/dining. Heated community pool & spa, secured building. \$935,000  
Marty/Debbi McDermott | 564-4231



**OLD NAPLES - 155 20th Ave S**  
- A block from the beach, new custom-built 5BR/5BA + den California mission style home. Over 5,300 SF of living area.  
\$3,995,000 | Karen Van Arsdale | 860-0894



**OLD NAPLES - 137 North Lake Drive**  
- An impeccable home just steps to beach! With 4BRs, study, office/media room, sunny screened patio, pool & spa.  
\$3,450,000 | Ruth Trettis | 403-4529



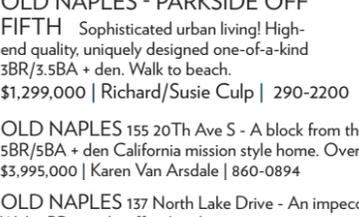
**OLD NAPLES - 270 5th Avenue South #H-2**  
- Walk to dining, shopping or beach! Magnificent 4BR/4.5BA plus den villa, 3,576 sq. ft. of living area. Patio/pool. \$2,900,000 | Tom McCarthy/Tess McCarthy | 243-5520



**OLD NAPLES - 773 18th Avenue South**  
- Unique Old-Florida style home with 3,514 SF, gourmet kitchen, & exercise room. Remodeled covered boat slip & lift. \$2,999,000 | Phil Collins | 404-6800



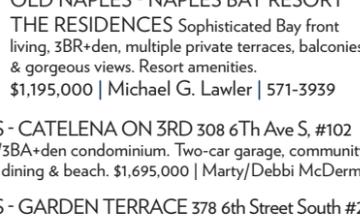
**OLD NAPLES - 533 15th Avenue South**  
- Tuscan waterfront home opens to an expansive pool & patio area with a coveted covered boat slip. Walk to beach. \$2,995,000 | Karen Van Arsdale | 860-0894



**OLD NAPLES - 270 5th Ave S, #H-2**  
- Single-family home privacy with ease of condominium living maintenance & amenities. Contemporary 4BR en suite+den. \$2,900,000 | Tom McCarthy | 243-5520



**OLD NAPLES - 1805 Kingfish Road**  
- Build to suit. This homesite is perfect for your custom dream home offering a 60' dock with direct Gulf access. \$2,595,000 | Michael Jordan/Stefaan Bultinck | 777-3745



**OLD NAPLES - 120 5th Ave S**  
- Just steps to beach. Charming 4BR/3BA home features 3,000 SF of living area. Southern exposure, pool. Furnished. \$2,495,000 | Cyndy Thompson | 860-6513



**OLD NAPLES - 645 Broad Avenue South**  
- Walk to beach. Old Florida style home, enjoy coastal living with an open plan & clean line interiors. Pool & spa. \$2,250,000 | Karen Van Arsdale | 860-0894



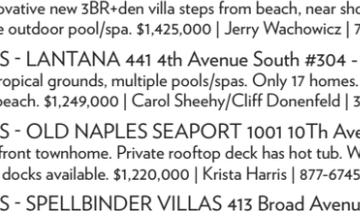
**OLD NAPLES - 81 Gulf Shore Blvd. South**  
- Motivated Seller - homesite is ready-to-go, only one block to Gulf. Plans for a 4BR Stofft Cooney design available. \$1,890,000 | Ruth Trettis | 403-4529



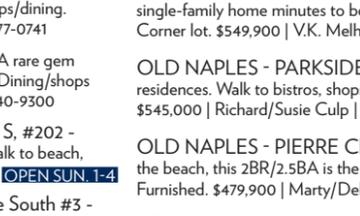
**OLD NAPLES - 160 7th Ave N.**  
- An Old Florida styled home within walking distance to beach & 5th Ave. Sophisticated interiors, open heated pool. \$1,795,000 | Karen Van Arsdale | 860-0894



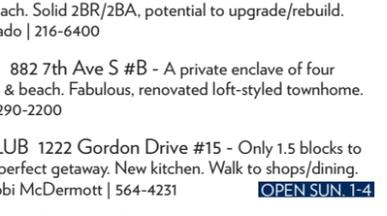
**OLD NAPLES - 160 7th Ave N**  
- Only one block from beach, quaint 2BR/2BA home, separate guest house on a large oversized lot with S. exposure. \$1,795,000 | Kelly Kent | 250-5480



**OLD NAPLES - ISLA MAR 1006 5th Street South #503**  
- Coveted top-flr 3BR/3BA condominium! Roof-top patio, low density, 2-car garage, pool/spa for 6 owners in building. \$1,700,000 | Ruth Trettis | 403-4529



**OLD NAPLES - 350 3rd Avenue South, #A-1**  
- Charming 2-story end villa includes a private courtyard, natural light on 3 sides & separate 1-car garage. \$599,000 | Karen Van Arsdale | 860-0894



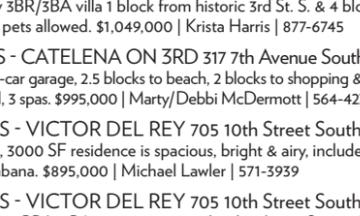
**OLD NAPLES - 635 8th Street North**  
- Attractively priced single-family home minutes to beach. Solid 2BR/2BA, potential to upgrade/rebuild. Corner lot. \$549,900 | V.K. Melhado | 216-6400



**OLD NAPLES - 882 7th Ave S #B**  
- A private enclave of four residences. Walk to bistros, shops & beach. Fabulous, renovated loft-styled townhome. \$545,000 | Richard/Susie Culp | 290-2200



**OLD NAPLES - 1222 Gordon Drive #15**  
- Only 1.5 blocks to the beach, this 2BR/2.5BA is the perfect getaway. New kitchen. Walk to shops/dining. Furnished. \$479,900 | Marty/Debbi McDermott | 564-4231



**OLD NAPLES - 975 Sandpiper Street #A-104**  
- Beautiful decorator furnished 2BR/2BA condominium. Resort amenities. Near shops, dining, and beach. Weekly rentals. \$400,000 | Michelle Thomas | 860-7176



**OLD NAPLES - 985 Sandpiper St, #1-206**  
- Rarely available 2nd floor end residence with over 1,550 SF of living area. Plus \$30,000 club membership included. \$399,000 | Beth McNichols | 821-3304



**ROYAL HARBOR AREA - EL NIDO 1481 Chesapeake Avenue #1**  
- OWaterfront enclave - 4 residences, direct Gulf access near beach! Designer upgrades, 2BR+den. Boat docks, pool/spa! \$399,000 | Patrick D. O'Connor | 293-9411



**OLD NAPLES - 540 10th Avenue South #B-101**  
- This 3BR is within walking distance to the beach, shops and restaurants. Designed with comfortable proportions. \$659,000 | Lodge McKee | 434-2424



**ROYAL HARBOR AREA - OYSTER BAY 1460 Jewel Box Avenue**  
- Unique waterfront opportunity with canals on both sides of this home being sold as-is. Quick, direct Gulf access. \$649,000 | Marty/Debbi McDermott | 564-4231



**ROYAL HARBOR AREA - BAYVIEW ESTATES 1311 Chesapeake Avenue #A**  
- Wide bay views, single family feel, 3BR/3BA townhouse. Only 8 units, 35' deeded boat dock with direct Gulf access. \$645,000 | Chris Yanson | 450-7584



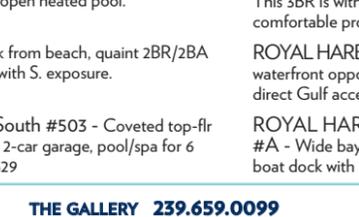
**OLD NAPLES - 401 Bayfront Place #3502**  
- Immaculate, oversized, top-floor 2BA condominium, 10' ceilings. Priced to sell, all reasonable offers considered. \$389,000 | Thomas Gasbarro | 404-4883



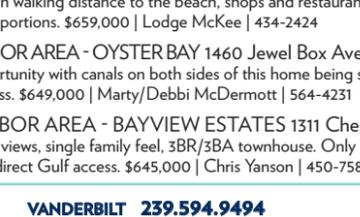
**OLD NAPLES - 1021 3rd Street South #102**  
- Updated getaway, 2 bedroom, 2 bath only 2.5 blocks to beach, steps to 3rd St. shops and dining; blocks to 5th Ave. \$279,000 | Marty/Debbi McDermott | 564-4231



**OLD NAPLES - 464 Broad Avenue S. #H464**  
- Prime downtown location 3 blocks to shops/beach. Newer kitchen, 2BR/2BA condominium. Sold 'as-is'. \$233,900 | Tess McCarthy | 207-0118



**THE VILLAGE 239.261.6161**  
**THE PROMENADE 239.948.4000**



**THE GALLERY 239.659.0099**  
**MARCO ISLAND 239.642.2222**



**VANDERBILT 239.594.9494**  
**COMMERCIAL 239.947.6800**



**FIFTH AVENUE 239.434.8770**  
**RENTAL DIVISION 239.262.4242**  
**BROAD AVENUE 239.434.2424**  
**DEVELOPER SERVICES 239.434.6373**



**PELICAN MARSH - BAY LAUREL ESTATES** Lakefront estate with endless lake/golf views in a gated neighborhood. Pristine 5BR/6.5BA+den home with pool & spa. \$1,975,000 | Richard/Susie Culp | 290-2200



**PELICAN MARSH - BAY LAUREL ESTATES** 8703 Purslane Dr - Pool, spa, and waterfall on quiet preserve. Lovely main home, 2-story 5 room cabana. Large outdoor living area. \$1,899,900 Larry/Mary Catherine White | 287-2818



**PELICAN MARSH - BAY LAUREL ESTATES** Casually elegant 4BR/5.5BA + den courtyard residence with separate 2-story guest cabana. Lake & golf course views. \$1,899,000 Terri Moellers/Sharon Kaltenborn | 404-7887



**PELICAN BAY - ST. RAPHAEL** 7117 Pelican Bay Blvd #1709 - A 17th floor home in the sky with extraordinary views. Upgraded, dramatic luxury tower with the finest amenities. \$1,895,000 | Jean Tarkenton | 595-0544



**PELICAN MARSH - MARSH LINKS** Exceptional 4BR/4.5BA plus den home features golf views, granite countertops & spacious lanai. Membership included. \$1,800,000 Terri Moellers/Sharon Kaltenborn | 404-7887



**PELICAN MARSH - MARSH LINKS** Amazingly priced 4BR/6.5BA estate home. Gated community, screened lanai with infinity edge pool/spa & 4-car garage. \$1,790,000 Terri Moellers/Sharon Kaltenborn | 404-7887



**PELICAN BAY - PINECREST** Exclusively designed 4BR/4BA + study single-family home on a quiet cul-de-sac street, oversized lot, pool & patio. \$1,695,000 Linda Piatt | 269-2322



**PELICAN BAY - PELICAN BAY WOODS** Prime location, very large 4BR/4BA+den home. Lovely lake view. Expansive storage, 3-car garage, cul-de-sac setting. \$1,695,000 | John Hamilton/Carol Gilman/Dorcas Briscoe | 641-3270



**PELICAN BAY - ST. RAPHAEL** 7117 Pelican Bay Blvd #501 - Understated elegance, gorgeous polished marble flooring, electric shutters, impact glass & 9' ceilings throughout. \$1,389,000 | Jean Tarkenton | 595-0544



**PELICAN BAY - ST. RAPHAEL** #1203 - Stunning, immaculate 3BR/3BA luxury tower residence. Incredible enhancements throughout. Spectacular Gulf views. \$1,425,000 | Jean Tarkenton | 595-0544



**PELICAN BAY - ST. RAPHAEL** 7117 Pelican Bay Blvd residence has marble flooring throughout, additional upgrades & view of sun sinking into Gulf. \$1,295,000 | Jean Tarkenton | 595-0544



**PELICAN MARSH - MUIRFIELD** Expansive and serene SW lake views! Impeccably maintained and updated 4BR/3BA+den home. Family room opens to pool. \$1,195,000 Terri Moellers/Sharon Kaltenborn | 404-7887



**PELICAN BAY - ST. RAPHAEL** #602 - Lives Large. Professionally remodeled, stunning Gulf views, 6th floor 2BR/2BA+den in a premier, luxury high-rise. \$889,000 | Linda Piatt | 269-2322



**PELICAN MARSH - IVY POINTE** Impeccable expanded courtyard home with preferred S exposure. Beautiful lakefront setting. Pool and guest cabana. \$815,000 | Carolyn Weinand | 269-5678



**PELICAN MARSH - PORTOFINO** 1360 Via Portofino - A perfectly proportioned home of striking design & intelligently priced. Expansive lanai, fairway views. Turnkey. \$799,000 Craig Jones | 403-4510



**PELICAN BAY - ST. RAPHAEL** 7117 Pelican Bay Blvd #608 - This bright, cheerful, nicely upgraded 2 bedroom home has a Gulf view from living, dining, kitchen and bedrooms. \$765,000 | Jean Tarkenton | 595-0544



**PELICAN BAY - ST. PIERRE** #2104 - Wow - sparkling 2BR/2BA with Gulf panorama & golf views. Updated kitchen & baths. Tennis, pool, spa & beach tram. \$759,900 | Kelli Boehm | 273-8453



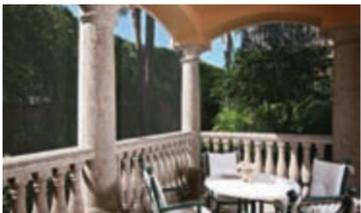
**PELICAN BAY - CLARIDGE** #15B - Highly desirable 2BR + den residence. City, golf course & Gulf views. Move-in condition. Near beach tram access. \$749,000 Larry Roorda | 860-2534



**PELICAN BAY - ST. MARISSA** #2003 - Breathtaking unobstructive Gulf views! Completely renovated, professionally furnished. Private beach & tennis clubs. \$725,000 | Jennifer/Dave Urness | 273-7731



**PELICAN MARSH - OSPREY POINTE** #201 - View the lake & golf course scenery from this immaculate 2nd floor coach home. Upgraded 3BR/3BA, den plus office. \$699,000 | Kathy Morris | 777-8654



**PELICAN BAY - POINTE I** Beautifully updated. Freshly painted interior, granite & SS kitchen, plantation shutters, upgraded tile/carpeting. \$695,000 Jerry Wachowicz | 777-0741



**PELICAN BAY - ST. KITTS** #805 - An immaculate 3BR high-rise condominium with a gorgeous Gulf view. Neutral backgrounds, upgraded living space. \$676,500 | Jean Tarkenton | 595-0544



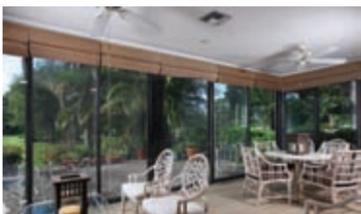
**PELICAN BAY - ST. MAARTEN** #904 - Southwest corner 2BR/2BA + den with direct Gulf views! Screened lanai, neutral tile, updated kitchen. Furnished. \$599,900 | Jerry Wachowicz | 777-0741



**PELICAN BAY - CHATEAUMERE ROYALE** #504 - Rarely available '04' end residence provides panoramic Gulf views. Well-maintained 2BR/2BA, amenity-rich building. \$595,000 | Sandra McCarthy-Meeks | 287-7921



**PELICAN MARSH - ISLAND COVE** Elegant 2BR/2.5BA with lake views, privacy, optional den/3rd bedroom suite, fine finishes and extended lanai. \$575,000 | Linda Perry/Judy Perry & Penny/Bob Lyle | 261-6161



**PELICAN BAY - VILLAS OF PELICAN BAY** Wonderful bright 1-story 2BR/2BA+den villa with spectacular golf views. Walk to beach, country club, tennis & pool. \$575,000 | Phyllis O'Donnell/Patrick O'Donnell | 269-6161



**PELICAN MARSH - ISLAND COVE** Stunning SE lake view! Beautifully maintained 2BR/2.5BA+den detached villa. Tile floors, newer A/C, 2-car garage. \$550,000 Terri Moellers/Sharon Kaltenborn | 404-7887



**PELICAN MARSH - ISLAND COVE** Gorgeous sunset views from expanded lakeside lanai. Furnished 3BR/3BA detached villa. Social/golf club memberships. \$549,000 Terri Moellers/Sharon Kaltenborn | 404-7887



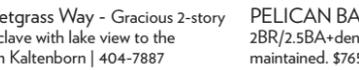
**PELICAN MARSH - TIMARRON** Magnificent 3BR/3BA + den lake front home. Screened-in lanai with pool & spa. Golf available with membership. \$524,900 | Alison Kalb | 564-0714



**PELICAN BAY - ST. MARISSA** #802 - Panoramic views of the Gulf & private beach access just steps away. This 2BR/2BA+den home has been nicely updated. \$524,000 | Craig Jones | 403-4510



**PELICAN MARSH - SWEET BAY** 9328 Sweetgrass Way - Gracious 2-story 5BR/6.5BA estate pool home in a small tree-lined enclave with lake view to the signature 5th hole. \$2,395,000 | Terri Moellers/Sharon Kaltenborn | 404-7887



**PELICAN BAY - MARBELLA** 7425 Pelican Bay Blvd, #803 - Light 8th floor 2BR/2.5BA+den residence. Expansive views of the Gulf, preserve/golf course. Impeccably maintained. \$765,000 | John Hamilton/Carol Gilman/Dorcas Briscoe | 641-3270



**PELICAN BAY - VILLAS AT PELICAN BAY** 561 Gulf Park Drive #4 - Upgraded 2-story attached villa. Main level master, 2nd floor master overlooks golf. Owner financing available. \$499,000 | Kathy Morris | 273-8654



**PELICAN BAY - ST. NICOLE** 5550 Heron Point Dr, #1605 - Breathtaking 270 degree unobstructed Gulf views from this 16th story, 3BR end residence. Community pool & spa. \$749,000 | Mara Muller | 272-6170



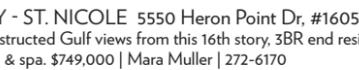
**PELICAN MARSH - CLERMONT** 1560 Clermont Dr #202 - Open, colorful tree-top 3BR/2BA corner coach home. New features, garden views. Tennis, golf membership available. \$389,900 | Tess McCarthy/Tom McCarthy | 207-0118



**PELICAN BAY - ST. RAPHAEL** 7117 Pelican Bay Blvd #901 - Ninth floor 3BR/3BA luxury tower residence with 2,500 SF under air, extensive upgrades and fabulous view of Gulf. \$1,595,000 | Jean Tarkenton | 595-0544 **OPEN SUN. 1-4**



**PELICAN MARSH - TERRABELLA** 9057 Terranova Drive - In a neighborhood of 58 estate villas, this home has stunning lake/golf views. Large lanai has pool, spa & kitchen. \$1,650,000 | Sharon Kaltenborn/Terri Moellers | 248-1964



**PELICAN BAY - GROSVENOR** 6001 Pelican Bay Blvd, #1403 - Dine on the private beach. Endless views over preserve, Bay/Gulf. Custom features. Pool, spa & 24-hour security. \$599,000 | Richard/Susie Culp | 290-2200



**PELICAN BAY - ST. KITTS** 6585 Nicholas Blvd, #604 - Enjoy expansive SW views of the Gulf & preserve area from this end location 3BR/2BA. Fitness ctr & tropical pool. \$570,000 | Michael G. Lawler | 213-7475



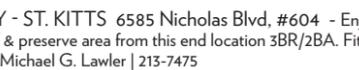
**PELICAN MARSH - MONT CLAIRE** 2440 Mont Claire Ct, #202 - Immaculate, light, one owner 3BR+den residence with lake/golf views. Professionally decorated, turnkey furnished. \$499,000 | Dina L. Moon | 370-1252



**PELICAN MARSH - TERRABELLA** 9120 Terrabella Court - Tranquil southern lake views. An elegant & finely crafted 3BR/3.5BA+den home. Aqualink pool, spa & summer kitchen. \$1,295,000 | Terri Moellers/Sharon Kaltenborn | 404-7887 **OPEN SUN. 1-4**



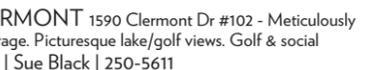
**PELICAN MARSH - PORTOFINO** 1481 Via Portofino - Amazing lake & golf views. Uniquely private, oversized lanai & side yard. Immaculate 5BR/4.5BA + den. S. exposure. \$1,285,000 | Leah Ritchey/Ray Couret | 289-0433



**PELICAN MARSH - BAY LAUREL ESTATES** 8723 Spikerush Lane - Privately gated enclave. Choose your own builder, over one-half acre with southeastern exposure on a cul-de-sac. \$499,000 | Ray Couret/Leah Ritchey | 289-0433



**PELICAN BAY - ST. LUCIA** 6361 Pelican Bay Blvd #105 - Lovely 3BR+den condominium lives like a single-family home. Walk to private beach. Heated pool/spa, fitness center. \$449,000 | Richard/Susie Culp | 290-2200



**PELICAN MARSH - CLERMONT** 1575 Clermont Dr #202 - Intimate gated enclave, this coach home lives like a single-family home, attached garage. Steps to community pool. \$335,000 | Dave/Ann Renner | 784-5552



**PELICAN BAY - TIERRA MAR** 584 Tierra Mar Lane - This exquisitely remodeled, lakeside villa includes upgraded kitchen, renovated bathrooms and pool. \$969,000 | Linda Piatt | 269-2322



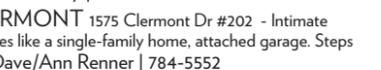
**PELICAN BAY - PELICAN BAY WOODS** 709 Bob White Ln - Well-maintained, comfortable 3BR/3BA home on a cul-de-sac. Heated pool/spa, fenced rear yard, covered lanai. \$975,000 | Jane Darling | 290-3112



**PELICAN BAY - AVALON** 8370 Excalibur Cir, #J-7 - In a private corner, this 3BR/2BA residence was completely updated in 2011. Near community center with tennis. \$400,000 | Pat Duggan | 216-1980

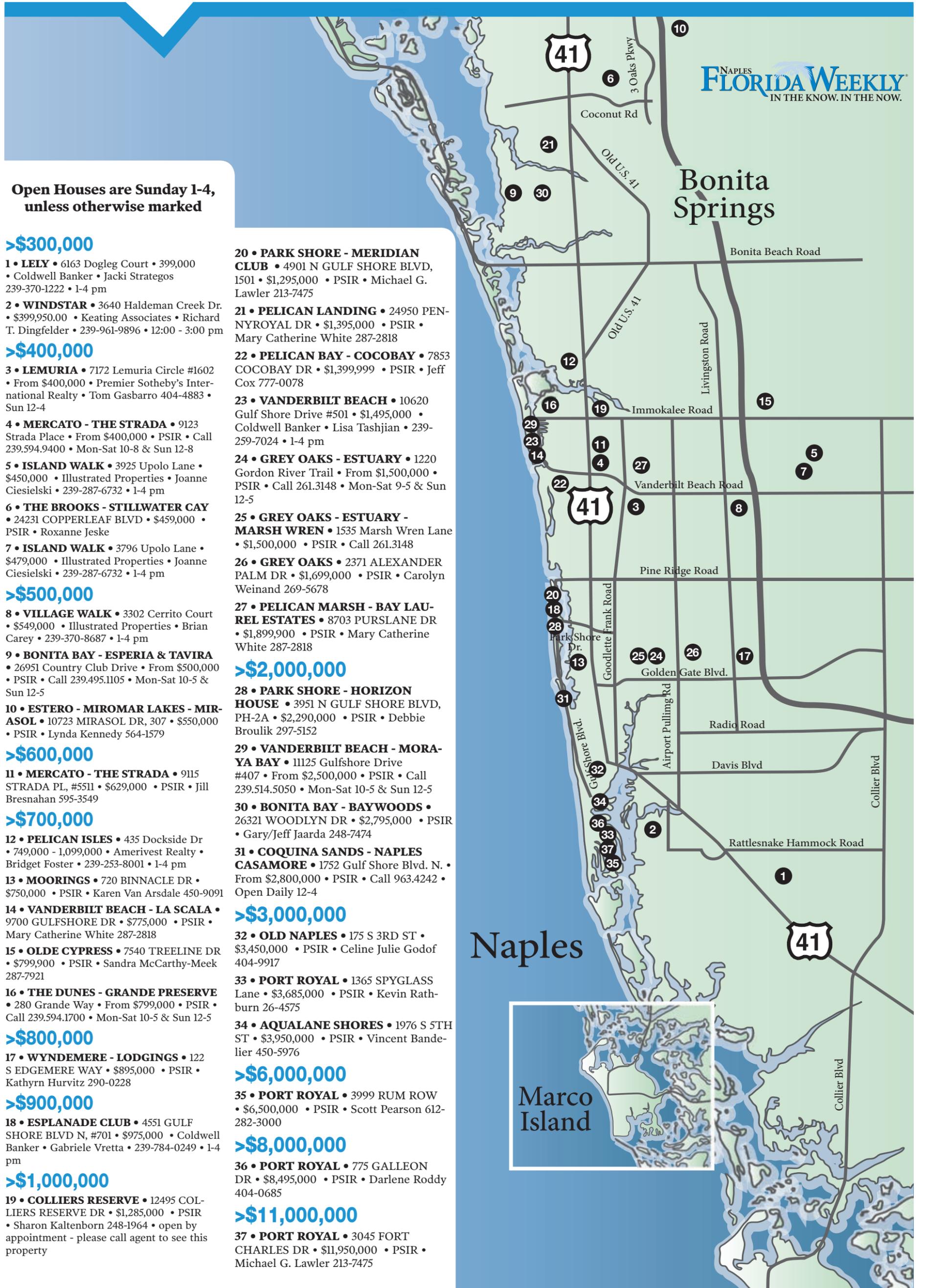


**PELICAN MARSH - CLERMONT** 1590 Clermont Dr #102 - Meticulously maintained 3BR/2BA has 2-car garage. Picturesque lake/golf views. Golf & social memberships available. \$369,900 | Sue Black | 250-5611



**PELICAN BAY - HYDE PARK** 6320 Pelican Bay Blvd, #T-4 - Lovely 1st floor 2BR/2.5BA + den end villa. Four lanais, expansive windows, great views over preserves to the Gulf. \$349,900 | Jeannie McGearty | 248-4333

# Florida Weekly's Open Houses



**Open Houses are Sunday 1-4, unless otherwise marked**

**>\$300,000**

- 1 • LELY** • 6163 Dogleg Court • 399,000 • Coldwell Banker • Jacki Strategos 239-370-1222 • 1-4 pm
- 2 • WINDSTAR** • 3640 Haldeman Creek Dr. • \$399,950.00 • Keating Associates • Richard T. Dingfelder • 239-961-9896 • 12:00 - 3:00 pm
- 3 • LEMURIA** • 7172 Lemuria Circle #1602 • From \$400,000 • Premier Sotheby's International Realty • Tom Gasbarro 404-4883 • Sun 12-4
- 4 • MERCATO - THE STRADA** • 9123 Strada Place • From \$400,000 • PSIR • Call 239.594.9400 • Mon-Sat 10-8 & Sun 12-8
- 5 • ISLAND WALK** • 3925 Upolo Lane • \$450,000 • Illustrated Properties • Joanne Ciesielski • 239-287-6732 • 1-4 pm
- 6 • THE BROOKS - STILLWATER CAY** • 24231 COPPERLEAF BLVD • \$459,000 • PSIR • Roxanne Jeske
- 7 • ISLAND WALK** • 3796 Upolo Lane • \$479,000 • Illustrated Properties • Joanne Ciesielski • 239-287-6732 • 1-4 pm

**>\$400,000**

- 8 • VILLAGE WALK** • 3302 Cerrito Court • \$549,000 • Illustrated Properties • Brian Carey • 239-370-8687 • 1-4 pm
- 9 • BONITA BAY - ESPERIA & TAVIRA** • 26951 Country Club Drive • From \$500,000 • PSIR • Call 239.495.1105 • Mon-Sat 10-5 & Sun 12-5
- 10 • ESTERO - MIROMAR LAKES - MIRASOL** • 10723 MIRASOL DR, 307 • \$550,000 • PSIR • Lynda Kennedy 564-1579

**>\$500,000**

- 11 • MERCATO - THE STRADA** • 9115 STRADA PL, #5511 • \$629,000 • PSIR • Jill Bresnahan 595-3549
- 12 • PELICAN ISLES** • 435 Dockside Dr • 749,000 - 1,099,000 • Amerivest Realty • Bridget Foster • 239-253-8001 • 1-4 pm
- 13 • MOORINGS** • 720 BINNACLE DR • \$750,000 • PSIR • Karen Van Arsdale 450-9091
- 14 • VANDERBILT BEACH - LA SCALA** • 9700 GULF SHORE DR • \$775,000 • PSIR • Mary Catherine White 287-2818
- 15 • OLDE CYPRESS** • 7540 TREELINE DR • \$799,900 • PSIR • Sandra McCarthy-Meek 287-7921
- 16 • THE DUNES - GRANDE PRESERVE** • 280 Grande Way • From \$799,000 • PSIR • Call 239.594.1700 • Mon-Sat 10-5 & Sun 12-5

**>\$700,000**

- 17 • WYNDEMERE - LODGINGS** • 122 S EDGEMERE WAY • \$895,000 • PSIR • Kathryn Hurvitz 290-0228
- 18 • ESPLANADE CLUB** • 4551 GULF SHORE BLVD N, #701 • \$975,000 • Coldwell Banker • Gabriele Vretta • 239-784-0249 • 1-4 pm
- 19 • COLLIERS RESERVE** • 12495 COLLIERS RESERVE DR • \$1,285,000 • PSIR • Sharon Kaltenborn 248-1964 • open by appointment - please call agent to see this property

**>\$800,000**

- 20 • PARK SHORE - MERIDIAN CLUB** • 4901 N GULF SHORE BLVD, 1501 • \$1,295,000 • PSIR • Michael G. Lawler 213-7475
- 21 • PELICAN LANDING** • 24950 PENNYROYAL DR • \$1,395,000 • PSIR • Mary Catherine White 287-2818
- 22 • PELICAN BAY - COCOBAY** • 7853 COCOBAY DR • \$1,399,999 • PSIR • Jeff Cox 777-0078
- 23 • VANDERBILT BEACH** • 10620 Gulf Shore Drive #501 • \$1,495,000 • Coldwell Banker • Lisa Tashjian • 239-259-7024 • 1-4 pm
- 24 • GREY OAKS - ESTUARY** • 1220 Gordon River Trail • From \$1,500,000 • PSIR • Call 261.3148 • Mon-Sat 9-5 & Sun 12-5
- 25 • GREY OAKS - ESTUARY - MARSH WREN** • 1535 Marsh Wren Lane • \$1,500,000 • PSIR • Call 261.3148
- 26 • GREY OAKS** • 2371 ALEXANDER PALM DR • \$1,699,000 • PSIR • Carolyn Weinand 269-5678
- 27 • PELICAN MARSH - BAY LAUREL ESTATES** • 8703 PURSLANE DR • \$1,899,900 • PSIR • Mary Catherine White 287-2818
- 28 • PARK SHORE - HORIZON HOUSE** • 3951 N GULF SHORE BLVD, PH-2A • \$2,290,000 • PSIR • Debbie Broulik 297-5152
- 29 • VANDERBILT BEACH - MORAYA BAY** • 11125 Gulfshore Drive #407 • From \$2,500,000 • PSIR • Call 239.514.5050 • Mon-Sat 10-5 & Sun 12-5
- 30 • BONITA BAY - BAYWOODS** • 26321 WOODLYN DR • \$2,795,000 • PSIR • Gary/Jeff Jaarda 248-7474
- 31 • COQUINA SANDS - NAPLES CASAMORE** • 1752 Gulf Shore Blvd. N. • From \$2,800,000 • PSIR • Call 963.4242 • Open Daily 12-4
- 32 • OLD NAPLES** • 175 S 3RD ST • \$3,450,000 • PSIR • Celine Julie Godof 404-9917
- 33 • PORT ROYAL** • 1365 SPYGLASS Lane • \$3,685,000 • PSIR • Kevin Rathburn 26-4575
- 34 • AQUALANE SHORES** • 1976 S 5TH ST • \$3,950,000 • PSIR • Vincent Bandler 450-5976
- 35 • PORT ROYAL** • 3999 RUM ROW • \$6,500,000 • PSIR • Scott Pearson 612-282-3000
- 36 • PORT ROYAL** • 775 GALLEON DR • \$8,495,000 • PSIR • Darlene Roddy 404-0685
- 37 • PORT ROYAL** • 3045 FORT CHARLES DR • \$11,950,000 • PSIR • Michael G. Lawler 213-7475

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- >\$2,000,000**
- >\$3,000,000**
- >\$6,000,000**
- >\$8,000,000**
- >\$11,000,000**



**CAP FERRAT**  
 #PH-11 - An extraordinary Penthouse with panoramic Gulf views! A perfect interior+terraces encompassing 6,800 SF. Furnished. \$5,490,000  
 Barbi Lowe/Trish Lowe Soars | 216-1973



**COCOBAY**  
 One-of-a-kind 2-story villa. Terrific golf/lake views, 4,400 SF A/C, guest house, 4BR/4.5BAs, den. Heated pool/spa.  
 \$2,395,000 | Jane Darling | 290-3112



**BARRINGTON**  
 Premier lot with a gracious, modern, spacious 4BR/5BA home with 4,261 sq. ft. under air. Lake & golf course view.  
 \$2,350,000 | Jane Darling | 290-3112



**PELICAN BAY WOODS**  
 Serene elegance, extraordinary 2-story 7 bedroom sanctuary. Secluded pool/patio area, cabana with full bath/sauna. \$2,125,000  
 Cathy Owen | 269-3118



**GEORGETOWN**  
 Dramatic & elegant home with sweeping golf views. The best in finishes, marble & wood flooring, & 3-car garage.  
 \$2,100,000 | Dave/Ann Renner | 784-5552



**BARRINGTON**  
 Golf course views. Elegant, immaculate 3BR/3BA+den home. Marble & tile floors, high ceilings, large covered lanai.  
 \$1,890,000 | Jane Darling | 290-3112



**CAP FERRAT #1905**  
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 #PH2 - Two-story 4BR Penthouse, S. views of Gulf, golf, lakes/city. Renovated, latest codes, walk to beach/tennis, Phil. \$1,199,000  
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**CLARIDGE #PH-A** - Fabulous views rear-round from SW corner 3BR/2BA Penthouse. Grand architectural detail, 2,026 SF A/C, terraces.  
 \$1,199,000 | Carol Gilman/John Hamilton/Dorcas Briscoe | 404-3253



**GROSVENOR**  
 #1206 - Outstanding Gulf views, spacious 3BR/3BA condominium, over 2,500 SF living area. Updated building, beach access. \$879,000  
 Marty/Debbi McDermott | 564-4231



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 #302 - Rare direct 3BR/3BA front residence with western Gulf views. In perfect condition. Pool, fitness room, beach tram. \$799,000  
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**MARBELLA**  
 #1105 - Wonderful Gulf views from this 2 bedroom, 2.5 bath with approx. 2,000 total SF. Full service building. \$749,500  
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**GROSVENOR**  
 6001 Pelican Bay Blvd #1705 - Spectacular views, 17th floor sky-high living! Granite & marble in updated kitchen. Extra-large two bedroom.  
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**CRESCENT**  
 #2021 - Top floor 3BR plus family room, 2.5BA coach home, private elevator, 2-car garage. Private beach access, tennis.  
 \$645,000 | Chris Wortman | 273-2072



**CRESCENT**  
 #A-35 - Open 3rd floor 2BR overlooks treetops, lake & golf course. Close to community pool, spa & clubhouse. Beach tram.  
 \$639,000 | Beth McNichols | 821-3304



**INTERLACHEN**  
 #114 - Expansive views of golf course from this 3BR/2BA 1st floor end residence. Featuring upgraded kitchen, & new A/C. \$595,000  
 Jane Darling | 290-3112



**CALAIS**  
 #102 - Not one element has been missed in this 1st floor condominium! Lives like a villa with fairway views, beach tram. \$585,000  
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**GROSVENOR**  
 #202 - This 2,500+ A/C SF residence occupies the West/Northwest corner. Two master suites + 3rd BR/den. Large balcony. \$575,000  
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**CHATEAUMERE ROYALE**  
 #901 - Panoramic scenes of the Gulf, golf course, lakes & city night lights. Walk to beach, tennis & upscale shops/dining. \$549,000  
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**ST. TROPEZ**  
 #1001 - Expansive Gulf/Bay views, 2BR/2BA with brand new decor & furnishings. Fitness, tennis, heated pool, private beach. \$499,000  
 Fred Alter | 269-4123



**MARBELLA** #302 - Priced to sell, large 2BR/2.5BA, 3rd floor residence with preserve views. Substantial west facing screened terrace.  
 \$485,000 | John Hamilton/Carol Gilman/Dorcas Briscoe | 641-3270



**DORCHESTER**  
 6075 Pelican Bay Blvd #206 - Open and spacious 3BR/3BA with tranquil preserve and landscaped views from the 3 lanais. Walk to private beach.  
 \$480,000 | Pat Duggan | 216-1980



**MONTENERO** 7575 Pelican Bay Blvd. #PH2002 - True top floor Penthouse, 320 degree view across Gulf/skyline. Over 9,700SF A/C. Roof-top terrace, poolside cabana. \$5,950,000 | Dorcas Briscoe/John Hamilton/Carol Gilman | 860-6985



**CRESCENT**  
 #2021 - Top floor 3BR plus family room, 2.5BA coach home, private elevator, 2-car garage. Private beach access, tennis.  
 \$645,000 | Chris Wortman | 273-2072



**CRESCENT**  
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 \$639,000 | Beth McNichols | 821-3304



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**CAP FERRAT** 6597 Nicholas Blvd. #1203 - Outstanding in every way, former Robb & Stucky 4BR/4BA+den model on the 12th floor. Over 3,600 sq. ft., furnished.  
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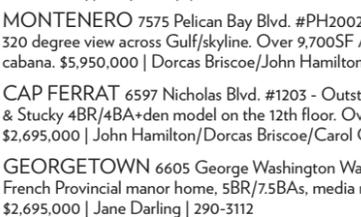
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 \$485,000 | John Hamilton/Carol Gilman/Dorcas Briscoe | 641-3270



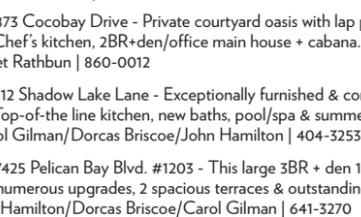
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**GEORGETOWN** 6605 George Washington Way - Very private golf course setting. French Provincial manor home, 5BR/7.5BAs, media rm, library, guest apt. Pool/spa.  
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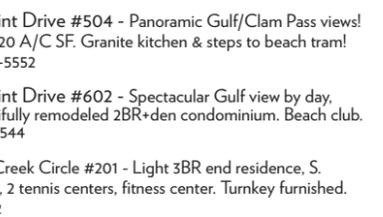
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 Fred Alter | 269-4123



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 \$485,000 | John Hamilton/Carol Gilman/Dorcas Briscoe | 641-3270



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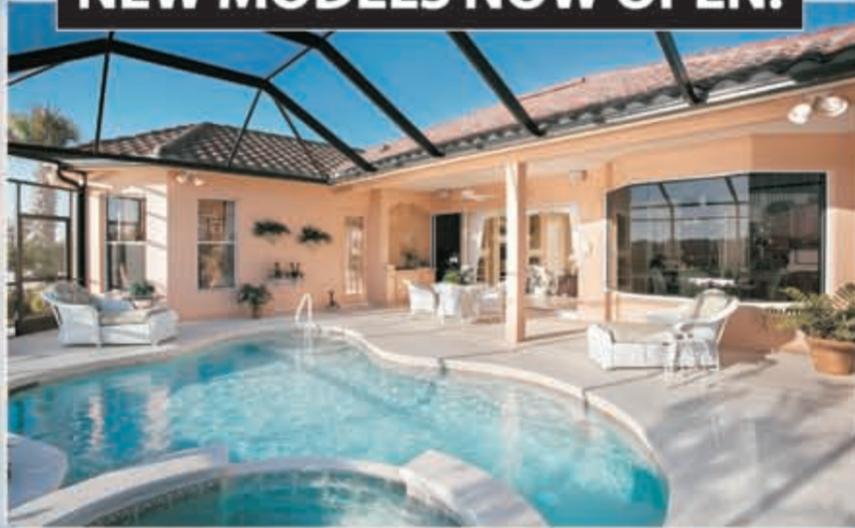
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# ARTS & ENTERTAINMENT

WEEK OF FEBRUARY 2-8, 2012

A GUIDE TO THE LOCAL ARTS & ENTERTAINMENT SCENE

# THE CAT'S PAJAMAS

(and his jackets, too)

BY JONELL MODYS

Special to Florida Weekly

LORENZO, A MAINE COON CAT rescued from a garbage can soon after he was born, has more than 18,000 fans on Facebook and nearly 4,000 followers on Twitter. He and his "mom lady," Miami-based photographer Joann Biondi, have been featured



BIONDI

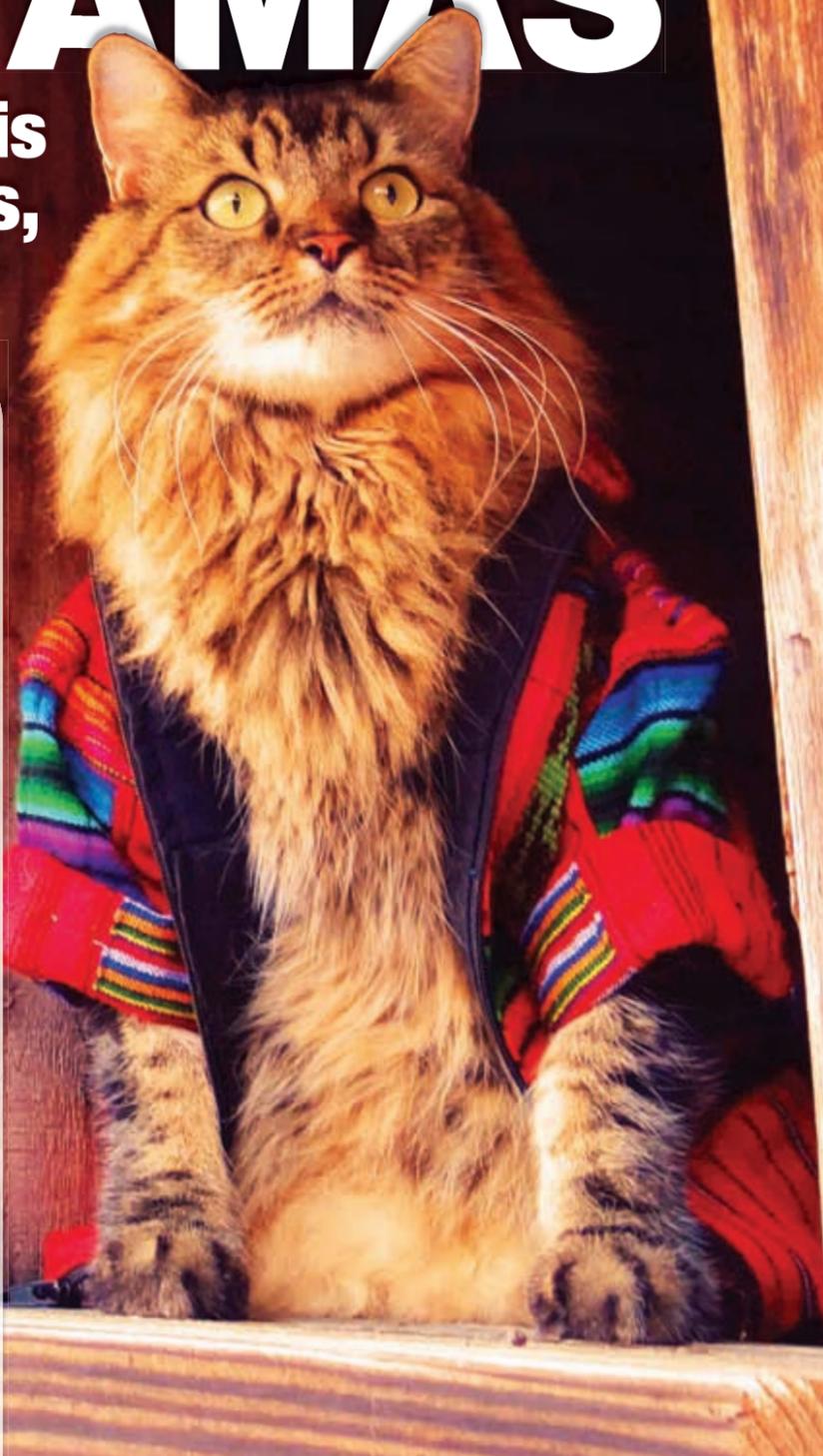
in stories by the Associated Press and in *USA Today* and many other media outlets. The reason? Lorenzo likes to wear clothes, and

Ms. Biondi likes to photograph him in all his finery.

His motto is: "I like to wear clothes. And what, you don't?"

A testament to the inherent beauty in the feline form, Ms. Biondi's photography is a thump on the head to anyone who believes that animals don't have souls. And this deeply soulful and highly photogenic feline continues to amass an online

SEE LORENZO, C4 ►



JOANN BIONDI / COURTESY IMAGES

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## INSIDE



### Prom queens

Fun with the Marco Island Historical Society, and more to-dos around town. **C37-41** ►



### Winning 'Race'

An evening at Gulfshore Playhouse is sure to spark a spirited discussion. **C8** ►



### Away you go

Learn about concierge-style adventures with the Renaissance Academy at open house. **C25** ►

## 'Jammin' in the Hammock'

Bluegrass fest headed back to Collier-Seminole State Park

### SPECIAL TO FLORIDA WEEKLY

Rain or shine, Collier-Seminole State Park becomes bluegrass central for the fifth annual "Jammin' in the Hammock" on Saturday and Sunday, Feb. 11-12.

Headline acts include: Frontline Bluegrass, Tomorrow's News, The Who-

letones, The Sawgrass Drifters, The Wilson Family and Kristi Morris & Jeff Kellogg. The entertainment plus food vendors and an arts and crafts show begin at 10 a.m. both days and ends at 6 p.m. Campsites for tents and RVs are available by reservation. Shuttle buses will ferry day-trippers from parking areas to the festival site. No pets, alcohol, smoking or coolers are permitted at the festival site.

"Jammin' in the Hammock" is spon-

sored by Friends of Collier-Seminole State Park. Admission is \$15 a day for adults, free for children ages 13 and younger.

Entrance to the state park is on U.S. 41 eight miles south of Collier Boulevard.

For more information about the bluegrass festival, visit [www.friendsofcollierseminolestatepark.com](http://www.friendsofcollierseminolestatepark.com).

For campground reservations, call (800) 326-3397 or visit [www.floridastateparks.org/collierseminole](http://www.floridastateparks.org/collierseminole). ■



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Fifth Avenue	434-8770
Marco Island	642-2222
Rentals	262-4242

# SANDY DAYS, SALTY NIGHTS

## Men sending mixed messages? I don't think so



I blame Cosmo. For every relationship gaff, every romantic foible, I blame that glossy women's magazine with the too-thin actresses on the cover and the hot sex tips inside. Where else would the women I know get their crazy ideas about men?

For instance, a recent Cosmo cover story: "3 Clues He's Secretly Into You."

I know a lot of men. When they like a woman, there's no secret they're into her, and with the women they don't, it's painfully obvious.

But to give Cosmo the benefit of the doubt, I took a quick peek at the article. I'll take relationship wisdom any way I can get it, even if it does come next to a perfume ad.

Here's the top-secret information the magazine had to share: When a man is into a woman, he might make an unconscious gesture to indicate his affection. The three clues to look for, says the magazine, are an OK symbol with his hand, a thumbs-up, and the I-love-you gesture in sign language. If a man makes any of these moves without realizing it, then he must be digging you.

Silly, I know. But it's also perplexing in a bigger way. Over coffee, my friend Susie shared her latest love drama, a

question of does-he or doesn't-he like her. I listened quietly, sipped my latte, and kept the real answer to myself (if you have to ask, then he doesn't). Suddenly, Susie answered her own question.

"My friend Lina says men don't send mixed messages," she said.

I kept my mouth shut and my eyes fixed on the foam in my cup, but I thought, "bingo."

In fact I've never known a man to send a mixed message. When one of my male friends likes a woman, his attraction is clear. He calls, texts, invites her on dates, brings her gifts. When he doesn't like a woman, there's none of the above.

When Susie's friend came to town, the three of us went out for drinks. Her friend is a fiery redhead with a checkered romantic past who likes to carry on about a man she once dated.

"I texted him that I was in town," she said, "and first he said he was coming out and then he said he wasn't. Why the

mixed signals?"

"He doesn't know how to handle his deep feelings for you," Susie said.

I rolled my eyes. I could imagine a Cosmo article stocked with that kind of misinformation.

"He's not that into you," I said to the redhead.

She looked at me, surprised, as if no one had ever told it to her straight.

"Look," I said. "Did he come out?"

"No."

"Did he call the next day?"

"No."

"Has he called you since?"

"No."

"Then there's your answer."

A tirade came from Susie and her friend, stories about men with complex emotions and the complicated ways they show them — a list of examples pulled straight from the latest women's magazines. I just shook my head. Perhaps they'd do better observing real male behavior. Then they'd see that "mixed messages" is a purely female invention. ■



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**See Spot Change.**



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# Playwrights encouraged to submit new works for annual competition

Naples Players' ETC... Readers' Theatre is accepting submissions for the ninth annual "An Evening of New Plays" contest for Southwest Florida playwrights. Works must be original, one-act scripts. Entry deadline is May 31.

The finalist plays will be staged in the Tobye Studio at the Sugden Community Theatre on Dec. 7-8. Finalist plays traditionally enjoy a sold-out audiences in the 96-seat Tobye Studio, says contest coordinator Joan Laughlin.

Eligible playwrights must reside in Collier, Lee, Charlotte, Glades or Hendry counties. Entries must be non-musical and no longer than 30 minutes. A limit of seven characters is suggested.

Submission must be original work, not an adaptation, and not previously published or produced, though they may have been work-shopped or presented in a staged reading (script in hand) in other locations than Southwest Florida. A submitted play may have been entered in an earlier "Evening of New Plays" contest one time, so long as it was not an earlier finalist.

Entries are limited to one play per person and should include two copies of the script in standard play format. One title page with the name of the play, synopsis and list of characters must be attached to the scripts. A separate page,

giving the name of the play, the name of the playwright and all contact data should accompany the scripts, but not be attached to them. This will help to assure anonymity during the judging process. For the scripts to be returned, a self-addressed stamped envelope should also be included.

**Mail to:**  
"An Evening of New Plays 2012"  
The Naples Players  
701 Fifth Ave. S.  
Naples FL 34102.

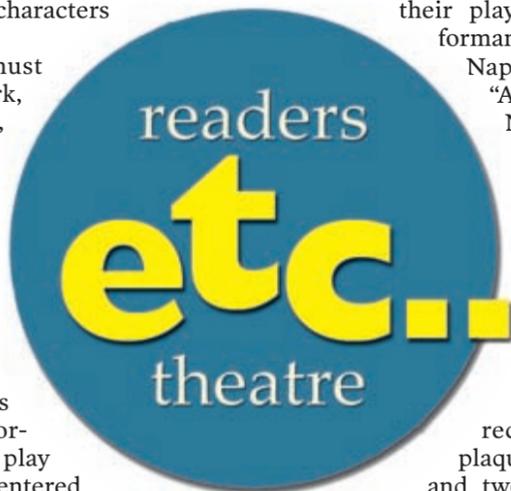
Up to four finalist plays will be recommended by the judging panel.

Playwrights retain all rights to their plays and give performance rights to The Naples Players for "An Evening of New Plays" and a limited number of encore readings in other area venues and media.

Finalists will be notified by mid-September 2012.

Each finalist will receive an award plaque, a \$100 royalty and two tickets to the staged readings in December.

The annual contest is designed to encourage, recognize and promote new works by Southwest Florida writers. In its first eight years, 28 finalists and six honorable mentions have been chosen from more than 180 qualified entries. A record 38 plays qualified for the 2011 competition. ■



## ETC... Readers' Theatre tickets available

"Sex, Lies and Audio Tapes" is the varied theme of four short play readings that will be presented by the Naples Players' ETC... Readers' Theatre at 7:30 p.m. Sunday, Feb. 19, in Tobye Studio at the Sugden Community Theatre.

Tickets for \$10 are on sale now.

The plays are:

■ "Fourteen," a comedy of manners by Alice Gerstenberg

■ "The Ryan Interview," a drama of change by Arthur Miller

■ "Airfield," a light-hearted jaunt by Bob Tucker

■ "4 a.m.: Open All Night," a comic playlet by Bob Krakower

Natalie King is producer and Judy Turner-Meyer co-producer.



Future ETC... Readers' Theatre performances are set for April 1 and May 13. For tickets or more information, call 263-7990 or visit [www.naplesplayers.org](http://www.naplesplayers.org). ■



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# LORENZO

From page 1

following that grows on a daily basis. The pair's most recent photographic foray brought them west across the Tamiami Trail and resulted in some stunning new images of the world's best-dressed cat in the Everglades and the greater Naples area.

The new images, along with more from Ms. Biondi's engaging Lorenzo the Cat collection, make up the "One Woman, One Cat" exhibit showing Friday-Sunday, Feb. 3-5, at the Marco Island Center for the Arts' Le Petite Gallery. A meet-the-artist reception takes place from 4-7 p.m. Friday, Feb. 3.

I've known Joann Biondi since the late 1990s when I was working in Miami as a publicist for the Mandarin Oriental and other luxury market clients and she was a freelance journalist and author. We've reconnected over the past year on Facebook and Twitter, and I've watched in awe as she grew the one-of-a-kind Lorenzo the Cat social media accounts by leaps and bounds.

In today's world, social media is a necessary and invaluable tool for marketing tourism destinations. One of the ways to leverage your brand's social media awareness is to link up with other popular social media entities that will become ambassadors for your brand. Put simply, it really helps when someone or something with tons more followers becomes a positive spokesperson for you.

And so evolved the idea of encouraging Lorenzo the Cat to be an advocate and ambassador for Florida's Paradise Coast - Naples, Marco Island and the Everglades. It might seem a bit far-fetched, but in today's fast moving social media world, it's really not.

I first approached JoAnn Sanborn, one of the originators of the inspired Artist Colony at the Esplanade on Marco Island, with the idea of hosting a Lorenzo the Cat gallery show at that location. The artists from the Colony loved the idea, but realized that one of the galleries at the Marco Island Center for the Arts might work better for the actual show. Serving as Lorenzo's sponsors, the Artist Colony members facilitated the arrangements for the upcoming show.

As we talked on the phone about the possibilities of a Southwest Florida show, Ms. Biondi told me that a dream of hers was to photograph Lorenzo wearing Native American garb in one or more Everglades locations. If that could be arranged, she said, she would also seek other tropical Southwest Florida locales that would provide not only an evocative backdrop but also quiet location for Lorenzo to pose.

The diversity of our area provided some excellent options, including the Seminole Camp at the Collier County Museum and a classic old Florida-style veranda that seemed perfectly suited for the distinguished feline's introduction to our Paradise Coast.

I typically assist travel journalists and photographers coming to our area with hotel arrangements, location scouting and itinerary planning. This one was a first, as I looked at photo locations that would work on a cat-sized scale and assisted in recruiting the pet-friendly Hilton Naples as Lorenzo's lair-on-location.

Meanwhile, Ms. Biondi shared with me some stories of where it all began.

### Tolerant and sporty

While still a kitten, Lorenzo constantly nabbed clothes from her laundry hamper. Fed up one day, she told him that if he liked her workout top so much he could just wear it. After she slipped it on his furry body, he calmly posed, pushing out his chest as if to say, "I like this."

To this day, Lorenzo neither flinches



JOAN BIONDI / COURTESY IMAGES

### Surveying the Everglades



### A home away from home on the Paradise Coast

nor complains — and actually does seem to enjoy putting on clothes. There are boundaries, though. He prefers stylishly casual shirts left unbuttoned at the neck and he doesn't wear pants or hats.

Ms. Biondi began taking photographs with her small Sony digital camera and started a Lorenzo the Cat MySpace account as a joke so she could better understand social media. Before long, her handsome cat was receiving e-mails from all over the world.

MySpace led to Facebook and Twitter, and as Lorenzo's popularity began spiraling, Ms. Biondi began taking photography more seriously.

"Lorenzo gave me permission to call

myself a photographer," she says.

The imagery is captivating and compelling, but Ms. Biondi also excels in giving Lorenzo a witty voice adept at engaging his followers to Like, Comment and Share his musings. He has an ongoing series of Facebook posts honoring significant dates in history with cat artwork and photography, and of famous people photographed with cats. A recent photo tribute to the late Etta James photographed with her kitten generated 563 Likes, 50 Shares and 50 Comments.

The furry fellow's first Facebook post about the pending "One Woman, One Cat" exhibit has generated 217 Likes, 31 Shares and 28 congratulatory Comments.

facebook

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About

Feline Art Photography by Joann Biondi: A Maine Coon with the patience of a...

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**18,141**  
like this

**1,567**  
talking about this

Lorenzo has more than 18,000 fans on Facebook.

Inspired by the work of William Wegman, Ms. Biondi mustered the courage to reach out to the legendary dog photographer and documentarian for his impressions of Lorenzo the Cat, and she was delighted and inspired to have received compliments from him on her work. When she recently sent Mr. Wegman the "One Woman, One Cat" flyer, she received a congratulatory reply that ended with "Love to the big L." She shared the message with me, commenting, "In the world of struggling artist/writer types, this is called psychic income... Helps us make it through the night."

Although Ms. Biondi will attend the "One Woman, One Cat" opening reception, she says Lorenzo prefers to avoid the hubbub and will not make a live appearance. His regal countenance will be on full display throughout the weekend, however, and on social media for a long time to come. ■

— JoNell Modys is the public relations and communications manager for the Naples, Marco Island, Everglades Convention and Visitors Bureau, Collier County's official destination management and marketing organization.

in the know

**"One Woman, One Cat"**

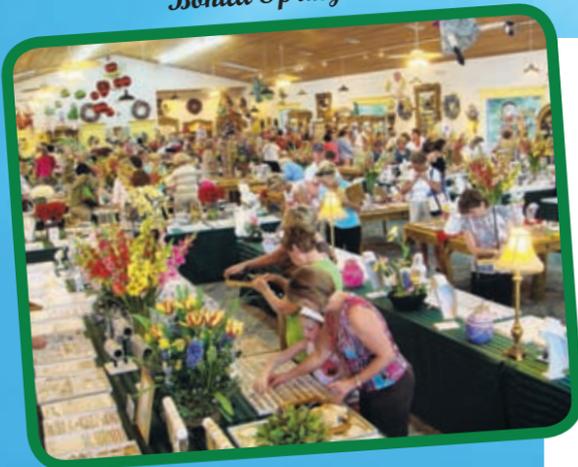
>> **Where:** The Marco Island Center for the Arts Le Petite Gallery, 1010 Winterberry Drive

>> **When:** Opening reception with the artist, 4-7 p.m. Feb. 3; gallery hours 10 a.m.-4 p.m. Feb. 4-5.

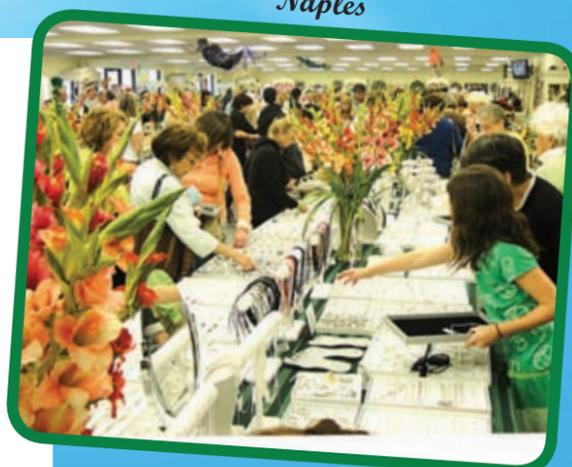
>> **Info:** 394-4221 or www.marcoislandart.org



*Bonita Springs*



*Naples*

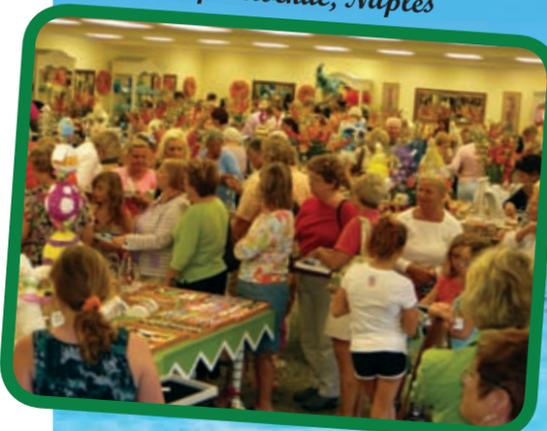


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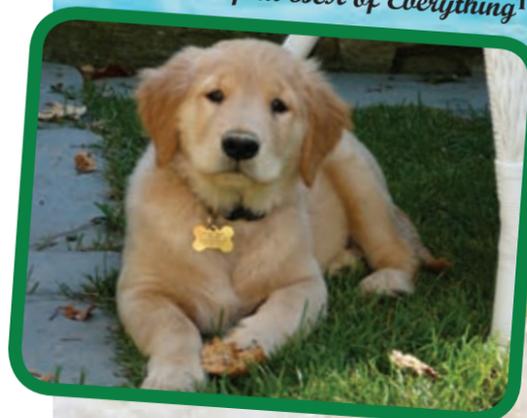
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# WHAT TO DO, WHERE TO GO

## Theater

■ **I'm Herbert ... and Other Strangers** - By The Island Players Community Theater and Centennial Bank at the Marco Island Historical Museum Feb. 3-18. [www.theateronmarco.com](http://www.theateronmarco.com) or 394-0080.

■ **Race** - By Gulfshore Playhouse through Feb. 12 at The Norris Center. 261-7529 or [www.gulfshoreplayhouse.org](http://www.gulfshoreplayhouse.org). See review on page C8.

■ **Doubt** - By The Naples Players through Feb. 25 in the Tobye Studio at the Sugden Community Theatre. 263-7990 or [www.naplesplayers.org/tickets](http://www.naplesplayers.org/tickets).

■ **Moonlight & Magnolias** - By The Naples Players through Feb. 4 at the Sugden Community Theatre. 263-7990 or [www.naplesplayers.org/tickets](http://www.naplesplayers.org/tickets).

■ **Jersey Boys** - At the Barbara B. Mann Performing Arts Hall, Fort Myers, through Feb. 5. 481-4849 or [www.bbman-npah.com](http://www.bbman-npah.com).

■ **The Exonerated** - By Theatre Conspiracy at the Alliance for the Arts, Fort Myers, on select dates Feb. 10-25. 936-3239 or [www.theatreconspiracy.org](http://www.theatreconspiracy.org) or 936-3239.

■ **Bedroom Farce** - By Florida Repertory Theatre at the Arcade Theatre, Fort Myers, through Feb. 25. 332-4488 or [www.floridarep.org](http://www.floridarep.org).

■ **The Year of Magical Thinking** - By Florida Repertory Theatre, Fort Myers, through Feb. 4. 332-4488 or [www.floridarep.org](http://www.floridarep.org).

■ **Me and My Girl** - By the Broadway Palm Dinner Theatre through Feb. 11. 278-4422 or [www.broadwaypalm.com](http://www.broadwaypalm.com).

■ **Squabbles** - By the Off Broadway Palm Theatre, Fort Myes, through March 3. 278-4422 or [www.broadwaypalm.com](http://www.broadwaypalm.com).

## Thursday, Feb. 2

■ **Jewelry Showcase** - The Englishman art gallery hosts "An Evening of Fine Estate Jewelry, Art & Culture" from 5-8 p.m. with a portion of art sales benefiting the ArtsNaples World Festival. The event showcases estate jewelry from Hollis Reh & Shariff of Southampton, N.Y. 1190 Third St. [www.theenglishmanusa.com](http://www.theenglishmanusa.com).

■ **Sisters Reunion** - The "Seven Sisters Artful Reception" takes place from 5-7 p.m. at Trudy Labell Fine Art Gallery. Alumnae of Barnard, Bryn Mawr, Mount Holyoke, Radcliffe, Smith, Vassar and Wellesley colleges are invited to enjoy wine and hors d'oeuvres. 2425 Tamiami Trail N. \$20. 293-0354 or [kbccoach@comcast.net](mailto:kbccoach@comcast.net).

■ **Art Opening** - Sultan Gallery at KVS Interior Design hosts an opening reception for "Transformations In a New Age," an exhibit of works by Kevin Caffrey, from 5:30-8 p.m. 3820 Via Del Rey, Bonita Springs. 949-6700.

■ **Mercato Music** - The Wholetones perform from 6-9 p.m. at Mercato. Free. [www.facebook.com/mercatonaples](http://www.facebook.com/mercatonaples).

## Friday, Feb. 3

■ **Bonita Art** - The Center for the Arts of Bonita Springs hosts an opening reception for its Members Exhibition from 6-8 p.m. at 26100 Old 41 Road. 495-8989 or [www.artcenterbonita.org](http://www.artcenterbonita.org).

■ **Fort Myers Art** - Art Walk runs from 6-10 p.m. in downtown Fort Myers. Enjoy art, exhibitions, shopping, music and dining. [www.fortmyersartwalk.com](http://www.fortmyersartwalk.com).

■ **Live Music** - The Spinney Brothers perform from 7-10 p.m. at Fred's Food, Fun & Spirits. 7928 Immokalee Road. 431-7928.

■ **Jake and the Boys** - "The Original Tribute," Blues Brothers moments, music and dance moves, starts at 8 p.m. the Philharmonic Center for the Arts. The sassy Bluettes join Jake and Elwood Blues on stage. 597-1900 or [www.ThePhil.org](http://www.ThePhil.org).

## Saturday, Feb. 4

■ **Family Fun** - The Naples Art Association hosts the ninth annual "Nuts About The von Liebig" family fun day from 10 a.m.-2 p.m. on the outdoor patio at The von Liebig Art Center. Enjoy face painting, arts and crafts, food, music and more. 262-6517 or [www.naplesart.org](http://www.naplesart.org).

■ **Art in the Park** - The Naples Art Association hosts the monthly "Art in the Park" from 10 a.m. to 4 p.m. along Park Street. 262-6517 or [www.naplesart.org](http://www.naplesart.org).

■ **Asia Fest** - The Naples Asian Professionals Association presents Asia Fest from 11 a.m.-4 p.m. at The Mercato. \$5. [www.facebook.com/asiafestnaples](http://www.facebook.com/asiafestnaples).



COURTESY PHOTOS

The Naples Botanical Garden presents a screening of "Gnomeo & Juliet" beginning at 7 p.m. Feb. 4 as part of its "Gnomes in the Garden" celebration. 643-7275 or [www.naplesgarden.org](http://www.naplesgarden.org).

■ **Seafood Fest** - The Everglades City Seafood Festival takes place today and Sunday in McLeod Park. Enjoy tunes by Nashville musicians as well as locals, plus arts and crafts booths, carnival rides and seafood of all kinds. The fun begins at 10 a.m. Saturday and 11 a.m. Sunday. 695-2277 or [www.everglades-seafoodfestival.com](http://www.everglades-seafoodfestival.com).

■ **German Fest** - Our Savior Lutheran Church hosts its fifth annual Naples German Fest from 11 a.m.-6 p.m. Enjoy German music, dancing, games and food. Proceeds benefit Avow Hospice. \$7 adults; \$3 children; 1955 Curling Ave. 597-4091 or [www.naplesgermanfest.com](http://www.naplesgermanfest.com).

■ **India Celebration** - India Fest is set for 11 a.m.-9 p.m. at Hammond Stadium in South Fort Myers. Enjoy food, dancing, music, crafts and more. \$5; free for kids.

■ **Fort Myers ArtFest** - ArtFest Fort Myers runs from 10 a.m.-5 p.m. today and Sunday on Edwards Drive in downtown Fort Myers. Enjoy work by 215 artists, a high school art competition, food, entertainment and more. 768-3602 or [ArtFestFortMyers.com](http://ArtFestFortMyers.com).

■ **Ha! Ha! Ha!** - Mark James offers a night of gags to benefit Youth Haven beginning at 8 p.m. at the Naples Italian American Club, 7035 Airport Pulling Road. \$100 per person or \$750 for a table. 252-0019, 687-5153 or [www.youthhaven.net](http://www.youthhaven.net).

■ **More Laughs** - Fred's Food, Fun & Spirits hosts Orlando comedians JB Ball and D. Russo, plus Naples' own funny man, Jordan Owens, at 9 p.m. \$6 in advance, \$12 at the door. 431-7928 or [www.damagedgoodz.com](http://www.damagedgoodz.com).

## Sunday, Feb. 5

■ **Foreign Film** - The FGCU Renaissance Academy presents a screening and discussion of "In a Better World" (Denmark, 2010) beginning at 1 p.m. at the FGCU Naples Center. The 2010 Academy Award and Golden Globe winner follows two Danish boys and the unusual and dangerous friendship that develops between them. Rated R for language and violence. \$4 for RA members, \$5 for others. 1010 Fifth Ave. S. 425-3272.

■ **Pickin' in Paradise** - The Acoustic Music Society of Southwest Florida presents The Spinney Brothers, Skeeterland Band and The Bugtussle Ramblers from 2-5 p.m. at the Elks Lodge on Coconut Road in Bonita Springs. 248-8906 or [www.acousticmusicsociety.org](http://www.acousticmusicsociety.org).

## Monday, Feb. 6

■ **Call It** - Play your cards right at bingo with the Greater Marco Family YMCA beginning at 1 p.m. Doors open at noon and snacks are provided. 394-YMCA (9622), ext. 204, or [dottie@marcoislandymca.org](mailto:dottie@marcoislandymca.org).

■ **Gershwin Tunes** - The Naples Jazz Orchestra presents a program of Gershwin tunes at 7 p.m. in the bandshell at Cambier Park. 207-8299.

■ **Art Lecture** - The Center for the Arts of Bonita Springs presents Robert Whitman, author of "Priceless: How I Went Undercover to Rescue the World's Stolen Treasures" at 7 p.m. at the Promenade at Bonita Bay. Enjoy a lecture, wine, hors d'oeuvres and a book signing. 495-8989 or [www.artcenterbonita.org](http://www.artcenterbonita.org).

■ **Symphony** - Concert pianist and Philharmonic Center for the Arts favorite Jodie DeSalvo teams up with the Naples Philharmonic Orchestra concertmaster Glenn Basham to present "Jodie and Glenn" at 7 p.m. in the Daniels Pavilion at the Philharmonic Center for the Arts. 597-1900 or [www.ThePhil.org](http://www.ThePhil.org).

■ **More B-I-N-G-O** - Bingo season is under way at the Jewish Congregation of Marco Island. The doors at 991 Winterberry Drive open at 5:30 p.m. for a free kosher hot dog supper, and the first game is called at 7 p.m. 642-0800.

## Tuesday, Feb. 7

■ **Italian Film** - The Italian Cultural Society presents a screening of "The Sicilian Girl" (Italian with English subtitles) beginning at 6:45 p.m. at The Norris Center. \$5. [www.italiancultural-society.com](http://www.italiancultural-society.com).

■ **Carmen** - Sarasota Opera presents "Carmen" at 8 p.m. at the Philharmonic Center for the Arts. 597-1900 or [www.ThePhil.org](http://www.ThePhil.org).

## Wednesday, Feb. 8

■ **Art Talk** - Little Palm Design Group presents artist Emily James at 1:30 p.m. 9051 N. Tamiami Trail. Seating is limited; RSVP to 598-2001.



The Bayshore Cultural and Performing Arts Center presents "Evening of Dance," part of the Erich Kunzel Community Concert Series, at 7 p.m. Feb. 3 at Edison State College-Collier Campus. The Fred Astaire Dance Studio, Naples Ballet, (above) and Tir Na Nog Dance Academy will perform. \$10 for adults, \$5 children. [www.bayshorecapa.org](http://www.bayshorecapa.org) or 775-2800.

# WHAT TO DO, WHERE TO GO



The Palm Beach Show Group presents the Naples Art, Antique & Jewelry Show Feb. 9-13 at the new Naples Exhibition Center on Immokalee Road. Treasures such as this platinum, diamond and enameled flower pin by Boucheron will abound. \$15 daily, \$25 for a four-day pass. (561) 822-5440 or www.NaplesShow.com.

### Coming up

■ **Symphony** - The Naples Philharmonic Orchestra presents "Tchaikovsky's Sixth" Feb. 9-11 at the Philharmonic Center for the Arts. 597-1900 or www.ThePhil.org.

■ **Making it Up** - Naples City Improv takes the stage at 8 p.m. Feb. 9 at the English Pub on U.S. 41 East. \$10, plus a two-item minimum from the menu. 682-0638.

■ **Author Event** - Celebrated author Carl Hiaasen speaks at the "Feathers & Friends" gala to benefit Audubon's Corkscrew Swamp Sanctuary and the Collier County Audubon Society at 6:30 p.m. Feb. 9 at the Naples Beach Hotel and Golf Club. \$125. 643-7822 or audubon@collieraudubon.org.

■ **Big Italian Wedding** - The Center for the Arts of Bonita Springs presents "Live at the Promenade!...Joey & Maria's Comedy Italian Wedding" at 6 p.m. Feb. 9 at The Promenade at Bonita Bay. 495-8989 or www.artcenterbonita.org.

■ **Marco Art Auction** - The fifth annual "Wet Paint Live" on Marco Island starts at 5:30 p.m. Feb. 9 at the Marco Island Center for the Arts. Enjoy an auction of works created earlier that day by 20 area artists painting scenes around Marco Island. 394-7549.

■ **Oh-La-La** - The Tournées French Film Festival at FGCU presents a screening of "Paris" at 6 p.m. Feb. 9. Free. 590-1511 or dgras@fgcu.edu.

■ **Art Opening** - The Sweet Art Gallery hosts an opening for "The Female Persuasion" from 6-9 p.m. Feb. 10. See work by Mary Ann Flynn-Fouse, Lenore Robbins and more. 2054 Trade Center Way. 597-2110 or www.TheSweetArtGallery.com.

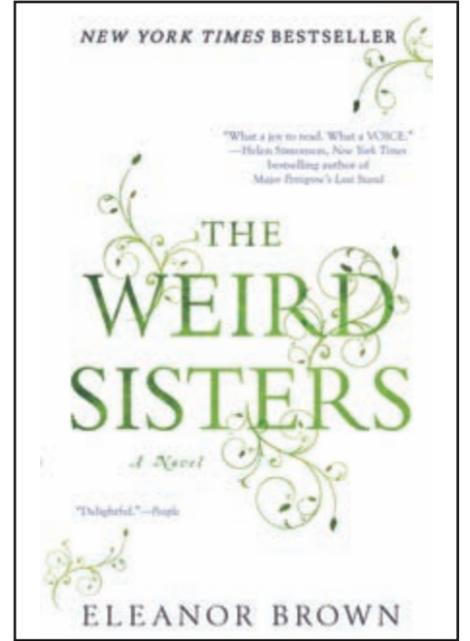
■ **Free Film** - Marco Presbyterian Church hosts a free screening of "Courageous" at 7 p.m. Feb. 10. 394-8186 or www.marcochurch.com.

■ **Piano Man** - Naples Botanical Garden presents "Piano Man: A Billy Joel Tribute Concert" beginning at 6 p.m. Friday, Feb. 10. 643-7275 or www.naples-garden.org.

■ **Arts & Crafts** - The Naples Artcrafters Fine Art and Craft Show takes place from 10 a.m. to 5 p.m. Feb. 11 in Cambier Park. Purchase work by local painters, potters, jewelers and more. 250-0804.

■ **Art Fest** - The Bonita Springs National Art Festival takes place from 10 a.m.-5 p.m. Feb. 11-12 at the Promenade at Bonita Bay. 495-8989 or www.artcenterbonita.org. ■

- Submit calendar listings and high-resolution photos to [events@floridaweekly.com](mailto:events@floridaweekly.com). E-mail text, jpegs or Word documents are accepted. No pdfs or photos of flyers. The deadline for calendar submissions is noon Sunday.



Eleanor Brown, author of "The Weird Sisters," comes to Hayes Hall at the Philharmonic Center for the Arts at 10 a.m. Feb. 9 and 11 and also visits Barnes & Noble in Waterside Shops at 5 p.m. Feb. 11.

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# THEATER REVIEW

## Intriguing 'Race': Not as clear as black and white



If drama provides food for thought, then "Race" is a 10-course feast for the mind.

This stimulating one-act play by Pulitzer Prize-winning playwright David Mamet packs more into its single act than most others do in two.

At the very least, it's sure to provoke spirited discussion in the car ride home. I know it stayed with me days after seeing it at The Norris Center, as scenes and dialogue ran through my mind and I continually re-examined and rethought what I'd seen.

The premise: Charles (Brent Langdon), a wealthy white man, has been accused of raping a young black woman in a hotel room. He goes to a law firm for representation. One partner, Jack (Eric Hissom), is white; the other, Henry (Jefferson Russell), is African-American. Susan (Edena Hines), their legal assistant, a young woman fresh out of law school, is also African-American. Charles has chosen them specifically because of their race.

Is Charles innocent or guilty?

He certainly acts guilty. Mr. Langdon does a great job of portraying Charles: He's furtive and false. He reeks of privilege and withholds information from his attorneys. He also has that classic deer-in-the-headlights look, as though he's stunned to find himself in this position.

As one of the lawyers says, "No one has said no to him for 40 years."

Did the woman he was with say no? Was it rape?

As the lawyers explain, it's not about guilt or innocence, but about trying to persuade a jury to your point of view, about manipulating or presenting the facts in such a way that you win your case. But even if you don't win, it's your client who goes to jail. And you still get paid.

It's not about justice — or the truth — at all.

When Charles attempts to tell his lawyers the facts, Jack claims that there are no facts, only "two fictions which

each side will attempt to impress upon the jury."

It'll ruin the play to go into much more detail about the plot. Suffice it to say that Mr. Mamet cleverly drops surprises throughout, bombshells that make you rethink everything you thought you knew up to that point.

Thanks to Mr. Mamet's twisty script and Gulfshore Playhouse artistic director Kristen Coury's skillful directing, every time you think you're standing on solid ground, you're thrown off-balance.

open-mindedness and brotherly love.

But "Race" is undeniably a thrilling night at the theater. The production crackles with tension and razor-sharp dialogue and is stunning in its audacity.

Mr. Mamet, in forcing us to look at our biases and prejudices, smartly sets the action in an arena where people are judged and lawyers try their best to use or redirect others' presumptions.

Mr. Hissom's Jack is quirky, quick thinking, cynical.



Eric Hissom and Edena Hines in "Race."

Don't come to this show expecting everything to be spelled out for you in a neat and tidy conclusion. It's not that type of play.

I overheard a couple talking at the close of opening night.

"I'm disappointed," the husband said. "I was waiting to see the trial in the courtroom."

"Me too," said his wife.

They missed the point.

Having the playwright declare Charles guilty or innocent would ruin the play. The entire point is to try to figure out if you think he's guilty or not, and then look at why you think that, to examine your own presumptions and prejudices.

Ms. Coury has said she wants the play to be a hand mirror held up to the audience. She's brave bringing "Race" to Naples, as the city isn't exactly known for

"I think all people are stupid," he says at one point. "Black people aren't exempt."

And while he views himself as being open-minded, his racism and sexism eventually leak through.

Mr. Russell's performance as Henry is something to admire. Beneath his calm exterior, he's smoldering with emotions that threaten to explode.

Like Jack, he's also cynical.

"All people are guilty," he declares.

Ms. Hines' Ivy-league educated Susan is young and inexperienced, but then again, as with all these characters, there's more there than what you see on first impression. Being younger than Henry by 20 years or more, her experiences as a woman of color have been quite different.

This quartet of actors brings drama and tension to a play that, in lesser

hands, could come across as dry and pontificating. Because we care about their characters, we care about what they think and feel. We care about what happens to them.

Mr. Mamet packs a lot into this play, which turns out not to just be about race, but about a whole variety of biases and prejudices and assumptions.

This is not a child-friendly show; it's decidedly adult, with adult language and themes.

If drama provides food for thought, then "Race" is a 10-course feast for the mind.

Set designer Alok Wadhvani placed the action in a believable lawyer's office, somber and staid with bookcases and a framed map of the world. Sound designer Anna Alex punctuates scene changes with quick blackouts and the sound of a banging gavel. And Jennifer Murray's costumes help emphasize the characters' personalities and economic status.

Gulfshore Playhouse stumbled a bit with an earlier season's production of "Doubt," which "Race" emulates in some ways (four characters, one act, the open-ended question of whether the accused is guilty or not guilty.) But they have more than redeemed themselves with this production and demonstrate that they are indeed serious about bringing quality theater to Naples. ■

in the know

### "Race"

- >> **When:** Through Feb. 12
- >> **Where:** Gulfshore Playhouse, The Norris Center, Naples
- >> **Cost:** Tickets start at \$35
- >> **Info:** (866) 811-4111 or [www.gulfshoreplayhouse.org](http://www.gulfshoreplayhouse.org)

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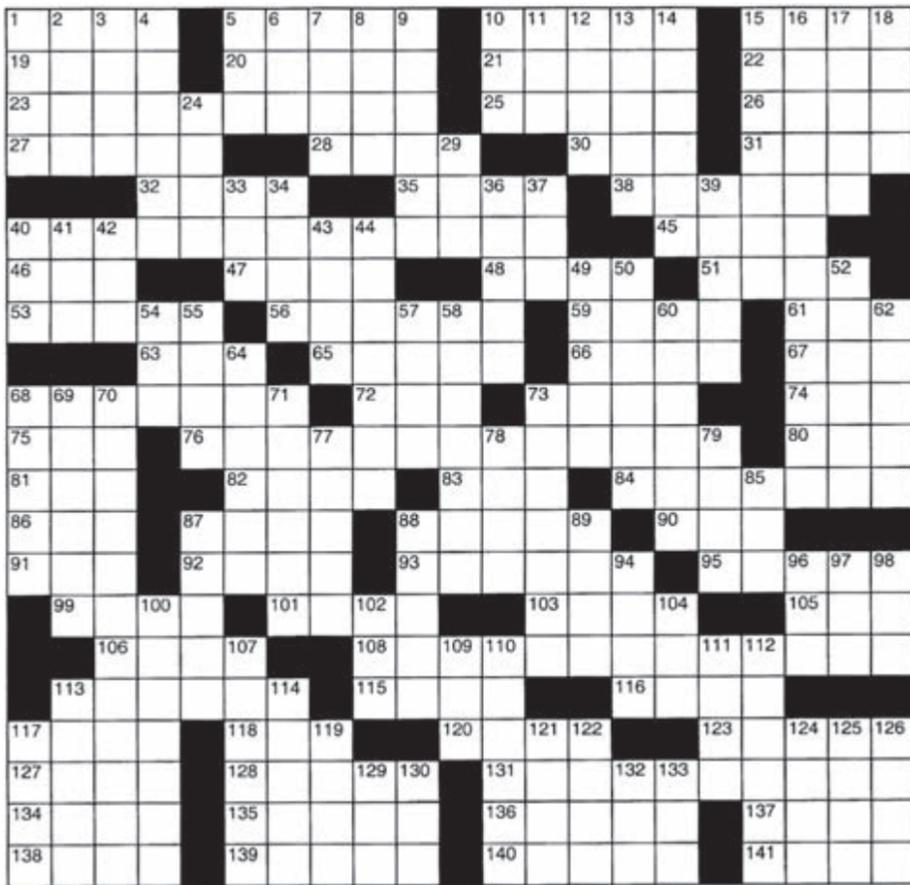
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  - 5 Broadway org.
  - 10 Bog
  - 15 — Cass
  - 19 Game ending?
  - 20 Prentiss or Poundstone
  - 21 Kind of quartz
  - 22 Vizquel of baseball
  - 23 Approximate
  - 25 Puzzling problem
  - 26 "Peter Pan" pooch
  - 27 Hester
  - 28 Kids connect them
  - 30 Shorten a skirt
  - 31 Social climber
  - 32 James of "Misery"
  - 35 Clods
  - 38 Owl or eagle
  - 40 New Hampshire's motto
  - 45 — -do-well
  - 46 Shelley showcase
  - 47 Lauder powder
  - 48 Squealers
  - 51 Zodiac crustacean
  - 53 32 Across' co-star
  - 56 Mountaineers' gear
  - 59 "Darn!"
  - 61 Envelope abbr.
  - 63 Indeed
  - 65 Egyptian Nobelist
  - 66 "Battle Cry" author
  - 67 Alibi
  - 68 Coaching legend
  - 72 Came by
  - 73 Exclude
  - 74 Actress Hagen
  - 75 Misjudge
  - 76 "Make a decision!"
  - 80 Big —, CA
  - 81 "What —, a mind reader?"
  - 82 Appearance
  - 83 Royal abbr.
  - 84 Most meager
  - 86 Pres., e.g.
  - 87 Delhi dress
  - 88 Assail
  - 90 Author Grafton
  - 91 Cry over a mouse?
  - 92 Lena of "Havana"
  - 93 Showy shrub
  - 95 High-toned guy?
  - 99 Couch
  - 101 Wax device
  - 103 Praise
  - 105 Summon mommy
  - 106 Enthusiastic review
  - 108 Hamlet's line
  - 113 "Islands in the —" ('83 hit)
  - 115 Frame of mind
  - 116 "Nonsense!"
  - 117 Terrible
  - 118 Boar's beloved
  - 120 Rigatoni relative
  - 123 Bridal path?
  - 127 Brainchild
  - 128 Hebrew text
  - 131 Survival option
  - 134 "Oh, woe!"
  - 135 Honshu metropolis
  - 136 Furry fisherman
  - 137 Tourist isle
  - 138 Riga resident
  - 139 Katmandu's country
  - 140 Peter of Herman's Hermits
  - 141 List ender
  - DOWN**
  - 1 Interstate exit
  - 2 — vera
  - 3 Writer Paretsky
  - 4 Give it one's awl?
  - 5 Cal. page
  - 6 Guitarist Sussman
  - 7 Acted promptly?
  - 8 Besides
  - 9 Ecclesiastic cohort
  - 10 Cartographer's creation
  - 11 Give it — (try)
  - 12 Hasty
  - 13 That's no bull!
  - 14 Grammy winner
  - 15 Dragon or Dracula
  - 16 Words for a wimp
  - 17 Lord's lair
  - 18 Spirited steed
  - 24 Norwegian name
  - 29 Disconsolate
  - 33 Humorist Buchwald
  - 34 Tide type
  - 36 Earliest
  - 37 Word with cow or horse
  - 39 Acts like a chicken
  - 40 Tennis stroke
  - 41 — Bell Wells
  - 42 Donkey doc
  - 43 Bulldogs
  - 44 A shape that stops traffic
  - 49 Tiny Tom
  - 50 Soap opera, e.g.
  - 52 Cassius' cohort
  - 54 Pupil's place
  - 55 Medieval menial
  - 57 Bouquet
  - 58 Mississippi port
  - 60 Gary and Elizabeth
  - 62 Kickoff
  - 64 Muppet drummer
  - 68 Quiet partner?
  - 69 Hosts
  - 70 Halloween greeting
  - 71 Ancient deity
  - 73 Shakespearean tragedy
  - 77 German poet
  - 78 Air bear?
  - 79 Flexed, as muscles
  - 85 Born
  - 87 Italian wine
  - 88 "The Jungle Book" bear
  - 89 Glum drop?
  - 94 Parental sibling
  - 96 Sgt. or cpl.
  - 97 Solid circle
  - 98 New York city
  - 100 Polo's place
  - 102 Bk. convenience
  - 104 — -wop
  - 107 Singer Sheena
  - 109 Literary pseudonym
  - 110 Bright inventor?
  - 111 Dictator
  - 112 Pyramus' paramour
  - 113 Move like
  - 51 Across
  - 114 "Archie" character
  - 117 Push-button predecessor
  - 119 Envelop
  - 121 Schipa or Jackson
  - 122 Up on
  - 124 Flatten a fly
  - 125 Kedrova of "Zorba the Greek"
  - 126 Runner Zatopek
  - 129 Record abbr.
  - 130 Smith or Foster
  - 132 Novelist Kesey
  - 133 Vein contents

SEE ANSWERS, C9

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## HOROSCOPES

■ **AQUARIUS (January 20 to February 18)** Keep your keen senses open to possible changes in personal and/or professional situations. Knowing what might lie ahead gives you an edge on how to handle it.

■ **PISCES (February 19 to March 20)** Personal pressures at work could create a problem with your performance. Best advice: Focus on the job ahead of you. If necessary, you can deal with the other issue later.

■ **ARIES (March 21 to April 19)** You don't like rejection. But instead of trying to "ram" your ideas through to an unreceptive audience, stand back and wait for a more favorable environment later this month.

■ **TAURUS (April 20 to May 20)** Job commitments call for the tidy Taurean to charge into those problem-plagued projects and get them into shape. Then go ahead and enjoy the fun and friendships of your expanding social life.

■ **GEMINI (May 21 to June 20)** The pressures of the workplace are beginning to ease. While you still need to stay connected to your ongoing commitments, you'll be able to take more time to relax with family and friends.

■ **CANCER (June 21 to July 22)** You might feel that you need to prove how much you can do. But be careful not to take on more than you can handle, or you risk being bogged down. An Aries has a message for you.

■ **LEO (July 23 to August 22)** Financially it could be a little tight for a while.

So resist the urge to splurge on things you don't really need. There will be time enough to indulge yourself when the money squeeze eases later this month.

■ **VIRGO (August 23 to September 22)** You demand trust from others. But someone is creating a situation that could put your own trustworthiness in question. Be sure to keep all lines of communication open.

■ **LIBRA (September 23 to October 22)** A problem delays the recognition that you hoped to receive for your hard work. But all will soon be resolved. Remember to make patience your watchword this week.

■ **SCORPIO (October 23 to November 21)** Those wonderful ideas could expand your workplace prospects and ultimately lead you on a new career path. Your personal life also opens up new vistas.

■ **SAGITTARIUS (November 22 to December 21)** So much seems to be swirling around you these days that you might find it hard to focus on priorities. Best advice: Take things one at a time, and you'll get through them all.

■ **CAPRICORN (December 22 to January 19)** Work out situations with what you have, and avoid the temptation to create complications where they don't exist. This applies both at home and in the workplace.

■ **BORN THIS WEEK:** Like your fellow Aquarian Abraham Lincoln, you have a way of handling the most difficult situations with grace and conviction. ■

By Linda Thistle

	5			1	2	8
		3	2			7
9			4		3	
		4		6	3	2
	6			8		7
3			1			5
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	2		9			3
		1		7		6

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★ Moderate ★★ Challenging  
★★★ Expert

SEE ANSWERS, C9

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# LATEST FILMS

## 'Man On A Ledge'



★★★

Is it worth \$10? Yes

Sam Worthington, your place on the B-list is solidified.

After functioning as a solid hero in "Clash of the Titans" and "Avatar" but showing limited range in dramatic roles such as "The Debt," Worthington has established his niche as a handsome face who can handle physical roles. No shame in that. Heck, Bruce Willis made a career out of it. But when a role calls for him to emote a bit more, such as in "Man On A Ledge," both he and the movie struggle.

Thankfully, Worthington's lack of Streepness doesn't keep us from enjoying "Ledge," a successful caper with solid action and suspense.

Worthington plays Nick Cassidy, an ex-cop convicted of stealing a diamond from real estate developer David Englander (Ed Harris). After getting in a fight with his brother Joey (Jamie Bell) at their father's funeral, Nick escapes prison custody and soon finds his way high atop the Roosevelt Hotel in New York City.

It is here that the layers of writer Pablo Fenjves' story come to the fore, and they are numerous and substantial.

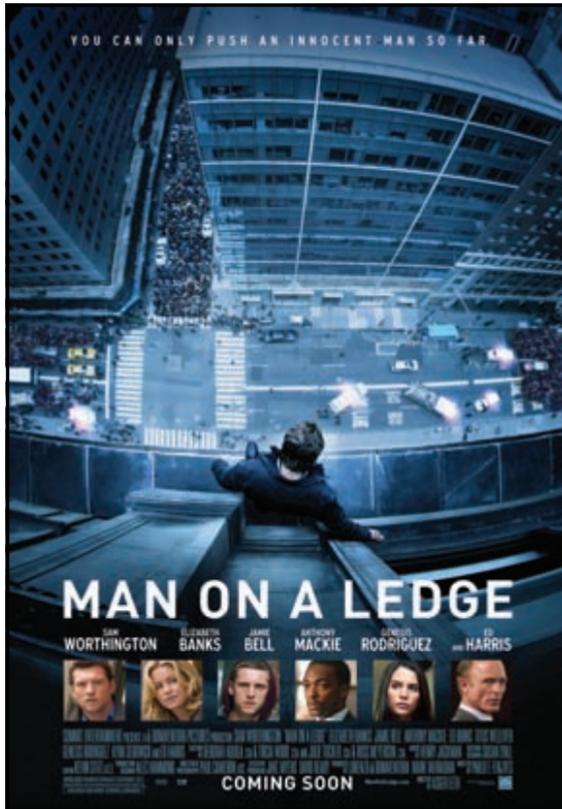
Nick stands on an outer ledge on the hotel's 21st floor, causing commotion from people down below in fear/anticipation that he'll jump. He refuses to speak with anyone except Officer Lydia Mercer (Elizabeth Banks), a heavy drinker with a checkered past who doesn't get along with co-workers like the egotistical Jack Dougherty (Edward Burns). Meanwhile, Joey and his girlfriend Angie (Genesis Rodriguez) are across the street conducting business of their own.

One of the nice things about Asger Leth's direction is that he patiently reveals information only as needed, which allows the suspense to build and the pieces of the puzzle to fall in

place gradually. What's more, a number of high- and low-angle shots are used, which allows the viewer to understand the danger of where Nick is standing.

Many directors falter in their first feature film, but Leth has done very well here (it helps that the people at Summit Entertainment — the same folks who torture us with the "Twilight" movies — have surrounded Leth with a great cast that also includes Kyra Sedgwick and Anthony Mackie).

As all good movies do, "Man On A Ledge" will have you thinking and talking afterward. How far would you go to prove your innocence? It's feasible that many would rely on the justice system, but when it doesn't work as it should,



there's nothing to do but take matters into your own hands. Ironically, this often means breaking the law, which in reality probably leads you back to the slammer.

Somewhat surprisingly, "Man On A Ledge" stays within the realm of plausibility for much of its 102 minutes, straying only slightly in the end. It's predictable, sure, but it has a few surprises and is entertaining enough to be worth a trip to the theater. ■

**in the know**  
>>Amy Adams was considered for the role of Lydia.

# CAPSULES

## Red Tails ★★★

(Terrence Howard, Cuba Gooding Jr., Nate Parker) African-American fighter pilots fight for better missions and respect during World War II. The aerial action is cool but not that impressive, and the by-the-books civil rights lesson gets tiresome. However, in the end you're rooting for these guys, and that's the most important thing. Rated PG-13.

## Haywire★★

(Gina Carano, Ewan McGregor, Michael Fassbender) An assassin (Carano) is framed for murder and seeks

revenge on those who wronged her. There's some good action, but Steven Soderbergh's directing seems uninspired. Rated R.

## Contraband★★½

(Mark Wahlberg, Kate Beckinsale, Ben Foster) After his brother-in-law (Caleb Landry Jones) becomes indebted to a drug dealer (Giovanni Ribisi), a former smuggler (Wahlberg) leaves his wife (Beckinsale) and partner (Foster) behind in an attempt to pay off the debt. It's not memorable and Ribisi is weak as the villain, but it's entertaining throughout. Rated R. ■

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## February is for French films at FGCU

Brush up on recent French films every Thursday in February with a screening at the Sugden Welcome Center at Florida Gulf Coast University. Attendance is free.

The film series for Francophones is sponsored by the FGCU Department of Language and Literature in collaboration with the Department of Communication and Philosophy; the College of Arts and Sciences; Multicultural Student Services; the Center for Judaic, Holocaust, and Human Rights Studies; and Amnesty International.

Here's what's showing:

■ **6 p.m. Feb. 2: "La Môme (La vie en Rose)"** by **Oliver Dahan** - A swirling, impressionistic portrait of an artist who regretted nothing. Marion Cotillard stars as the legendary French icon Edith Piaf.

■ **6 p.m. Feb. 9: "Paris"** by **Cédric Klapisch** - Characters of vastly different backgrounds intersect and provide a sense of the multitudes and complexities contained within one of the world's greatest metropolises.

■ **7 p.m. Feb. 16: "Copie Conforme (Certified Copy)"** by **Abbas Kiarostami** - The evening begins with an introductory lecture by Farshad Aminian, assistant professor in the Department of Communication and Philosophy. The movie centers on the relationship between an English writer and an anonymous woman.

■ **7 p.m. Feb. 22: "Le Chant Des Mariées (The Wedding Song)"** by **Karin Albou** - The evening begins

with an introductory lecture by John Cox, associate professor at the University of



North Carolina. The movie focuses on the friendship between two teenagers, one a devout Muslim celebrating her engagement, and the other her neighbor, a secular Jew living with her widowed mother.

■ **6 p.m. Feb. 23: "Persepolis"** by **Vincent Paronnaud and Marjane Satrapi** - A young girl comes of age in Iran during the Islamic Revolution.

For more information, call Delphine Gras at 590-1511 or e-mail [dgras@fgcu.edu](mailto:dgras@fgcu.edu).

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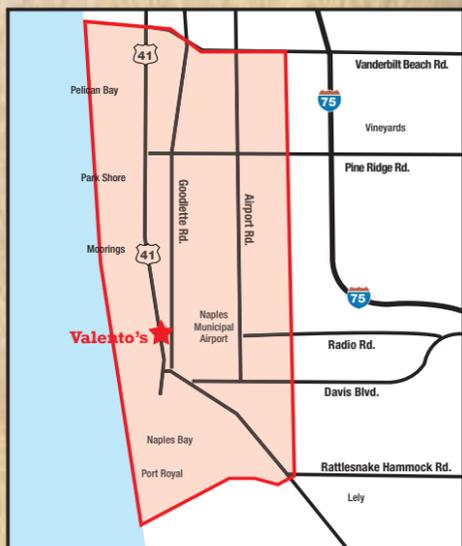
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## Profiles give glimpse into changing face of classical music



### Classmates team up

Similar motives spur Greg Anderson, a Julliard-trained pianist, to team up with classmate Liz Roe and develop exciting performance art to go along with their piano duo concerts. They create original narrations to interact with the music. They incorporate theatrical elements into their recitals, adapting popular hits and adding dance and costume elements into videos that have gained enormous popularity on YouTube. Such innovations provoke audience response and even participation. Mr. Anderson's DMA

■ **"Driven: Six Incredible Musical Journeys,"** by Nick Romeo. From the Top, Inc. 136 pages. \$14.95.

NICK ROMEO'S INTERVIEW-BASED PROFILES relate heart-warming success stories in an arena where the odds for survival, let alone success, are slim. These six young musicians come from different walks of life, but each is committed to invigorating the world of classical music performance so that its audience is broadened. Each appeared on the PBS show "From the Top," which goes beyond conventional performance videos to represent young classical artists as appealing individuals through interviews and life stories.

### A crossover artist

Charles Yang, a prodigious classical violinist, is also an accomplished rock and blues guitarist. His activities as a crossover artist are one model of how the classical repertory can be brought to a wider audience. Mr. Yang's personal style involves a degree of informality and spontaneity that vanquishes the stuffiness associated with the protocols of classical performance, building a dynamic artist/audience relationship.






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dissertation at Yale examines the question: "What can we do as performers and programmers to make recitals more interesting?" He and others are "expanding . . . what a classical recital can be" while maintaining the expectation of superb musicianship.

#### Tracking the pressure

The author's narrative about soprano Nadine Sierra and the Metropolitan Opera competitions is one of several that track the competitive, high-pressure world of classical performance and the toll it takes on a young person's life. Mr. Romeo traces Ms. Sierra's journey from her childhood in Fort Lauderdale where her teacher recognized her talent to a teenager whose vocal gift developed at a remarkably young age. She worked with the Palm Beach Opera and later trained at the Mannes School of Music in New York with renowned teacher Ruth Falcon. Mr. Romeo builds narrative tension as he traces Ms. Sierra's preparation for each step in the Metro competition to ultimate success.

#### A proven preparation method

In exploring trumpeter Matt Muckey's path to a seat in the New York Philharmonic, Mr. Romeo stresses the need for an auditioning musician to maintain the combination of calm and focus that makes an optimal performance possible. He also underscores the need to anticipate and industriously prepare the pieces that candidates will most likely be asked to play.

#### Another crossover performer

Clifton Williams' story, like all the others, is suspenseful and uplifting. Williams was introduced to music

education through the Shirley Abrams Gospel Ministry as a young boy. Soon playing church gigs, he was accepted into Washington, D.C.'s prestigious Duke Ellington School of the Arts, where his piano teacher recognized his exceptional talent, especially his ability to play anything after hearing it once. The church music performance style that Williams mastered required improvisational skills and the ability to interact with the audience.

Mr. Williams has become a crossover performer, his love of gospel, jazz, and classical music blossoming in powerful and complementary ways.

#### Helped by benefactors

Dasha Bukhartseva, born into poverty in the post-Soviet Ukraine, had to learn technique on a cardboard piano. Homeless in Odessa, she and her dedicated, resourceful mother were fortunate to meet American benefactors who were so impressed by Dasha's talent and her mother's persistence that they agreed to support Dasha in the United States. They arranged for her to perform at the Aspen Music Festival, and many opportunities followed, including admission to the Peabody Conservatory in Baltimore.

#### No slackers here

"Driven" is ultimately about the future of inventiveness, ambition, imagination, dedication and responsibility among those considered part of a "slacker" generation.

No one can read these chapters without being uplifted, and anyone who's plagued by rejection and reads about these young people will be inspired to keep trying. ■

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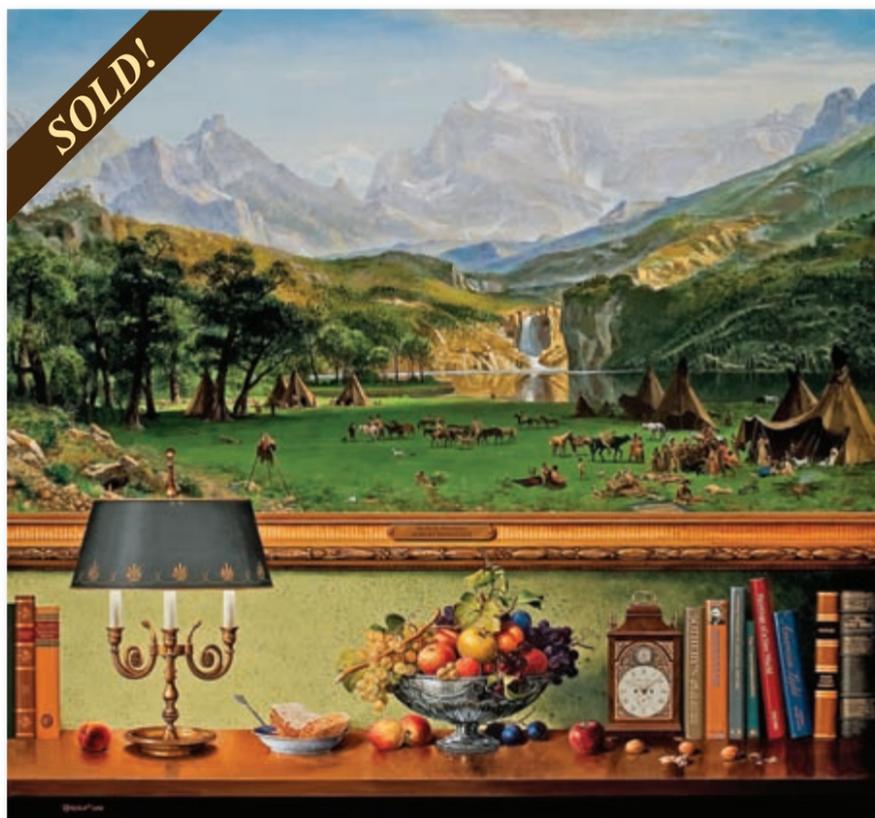
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*Albert Bierstadt (1830-1902) "The Rocky Mountains," 1863, The Metropolitan Museum of Art; Bronze lamp, French, mid-19th century; Bracket clock by Robert Fulford, Alexandria, Virginia, circa 1780.*



36x24" Image "Duet of One" \$52,000

*Jan van Eyck (c. 1395-1441) "The Arnolfini Marriage, Portrait of a Man"; bronze Shiva Nataraja, Tamil Nadu, 11th century, Musée Guimet, Paris.*



36x24" Image "Illusionists" \$52,000

*William Harnett (1848-1892) "The Old Violin; Drawing Hands, by M.C. Escher"; "Still Life with Pears and Grapes" by R.S. Dunning; Photographs: Harnett & John Peto, A. Hitchcock, Harry Houdini.*



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*Camille Pissarro (1830-1903) "Boulevard des Italiens: Afternoon," Henri Fantin-Latour (1836-1904) "Vase of Carnations on a Red Background," Pierre-Auguste Renoir (1841-1919) "Portrait of Camille Monet"; Miniature Queen Anne clock, London, 1705, By Henry Stockar.*

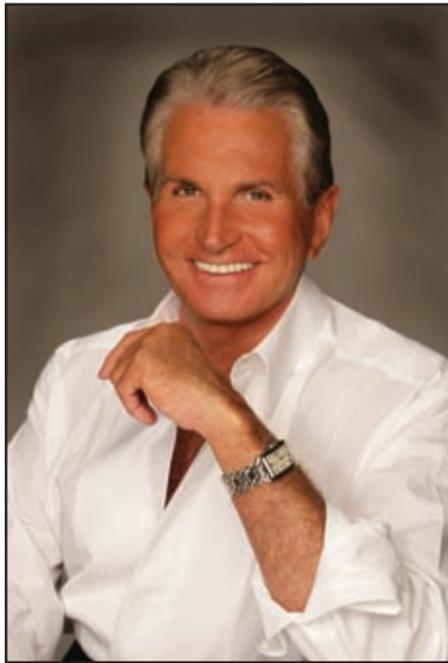
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## Boa feathers fly in 'La Cage' coming to the Philharmonic

The critically acclaimed production of "La Cage aux Folles," starring George Hamilton and Christopher Sieber, comes to the Philharmonic Center for the Arts Feb. 28-March 4. The show made Tony Awards history as the first to win the Tony Award three times for best production. The classic musical comedy by Jerry Herman and Harvey Fierstein originally won six Tony Awards in 1984, including Best Musical. A revival won two 2005 Tony Awards, including the Best Revival of a Musical prize. The new, freshly reconceived "La Cage" won three 2010 Tony Awards including Best Revival of a Musical and Best Director of a Musical (Terry Johnson).



### Tuneful, touching

"La Cage aux Folles" tells the story of Georges (Mr. Hamilton), the owner of a glitzy nightclub in lovely Saint-Tropez, and his partner Albin (Mr. Sieber), who moonlights as the glamorous chanteuse Zaza. When Georges' son brings his fiancée's conservative parents home to meet the flashy pair, the bonds of family are put to the test as the feather boas fly.

It's a tuneful and touching tale of one family's struggle to stay together, stay fabulous and above all else, stay true to themselves.

In addition to Mr. Hamilton and Mr. Seiber, the cast includes: Billy Harrington Tighe, Bernard Burak Sheredy, Cathy Newman, Jeigh Madjus, Gay Marshall, Allison Blair McDowell, Dale Hensley, Ashley Kate Adams, Ken Clark, Danny Vaccaro, Rylyn Juliano, Matt Anctil,

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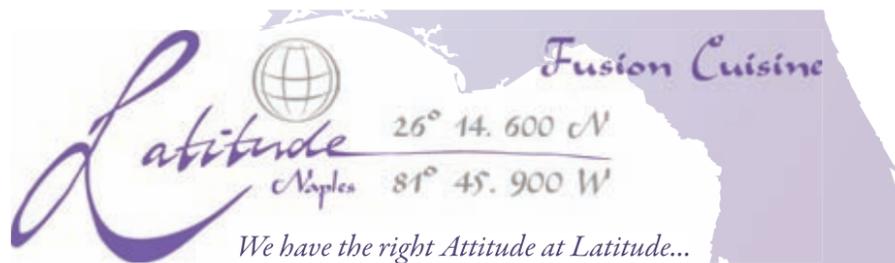
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# KOVELS: ANTIQUES & COLLECTING

## Mission-style furniture more than simple straight lines

terryKOVEL  
news@floridaweekly.com



show that for centuries a single piece of furniture might have been made by many different expert craftsmen who were carvers, turners, designers or specialists who created parts of a chair or chest.

Arts and Crafts, or Mission, furniture is described in most catalogs and books as functional and simple, with straight legs and arms. Pieces have little decoration, just visible mortise-and-tenon joints. Light or dark oak was preferred. It was a short-lived style popular from 1900 to about 1915. The designs were a revolt against the curved, highly decorated furniture of Victorian times. They echoed the English William Morris and John Ruskin idealized view of the single workman creating a piece of furniture in an honest, personal manner. Morris and Ruskin liked the medieval craft guild organization, although they misinterpreted it to be one man, one object. Studies today



SKINNER, INC./ COURTESY PHOTO

Charles Rohlf made this Gothic-looking drop-front desk in about 1900. It has carved finials and a fitted interior and swivels on a platform base. It was offered for sale at a Skinner Auction in Boston.

The revival of the Arts and Crafts style in the 1980s has lasted longer than the workshops of Gustav Stickley, Roycroft and other Mission makers. Charles Rohlf, who is often listed with these makers, was a New York City furniture maker who worked during the years Arts and Crafts ideas were popular, but he had his own ideas and designs. He used curves and cut-outs, high backs on chairs and strange feet. His furniture did not fit in with the look expected then or during the 1980s revival, so until recently it was rarely offered at large auctions and shows. But new research about Mr. Rohlf and new respect for

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# FEBRUARY ON 5TH

Evening on 5th

Thursday, February 9, 6:30 to 9:30 p.m.

Ferrari Club 8th Annual Car Show

Saturday, February 11, 10 a.m. to 3 p.m.  
(5th Avenue South will be closed to traffic)

Valentine Evening on 5th

Tuesday, February 14, 6:30 to 9:30 p.m.

Evenings on 5th

Saturday & Sunday, February 18 & 19, 6:30 to 9:30 p.m.

Mardi Gras Evening on 5th

Tuesday, February 21, 6:30 to 9:30 p.m.

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his work should lead to more collector interest and higher prices.

**Q:** I would like information about a metal bank I have that's a replica of a water heater. It has a metal plate on the front that reads, "Rex, The Cleveland Heater Co., Cleveland, Ohio." It's 7¾ inches tall and has a coin slot in the top. I have had this bank since the late 1930s or early '40s. Is it valuable or collectible?

**A:** An ad for Rex water heaters that appeared in a 1959 issue of Popular Mechanics stated that the Cleveland Heater Co. had been in business for more than 50 years, so the company was probably founded in about 1908. It was sold to M.M. Hedges Manufacturing Co. of Chattanooga, Tenn., on Nov. 5, 1963, and all the manufacturing operations were moved to Tennessee. Interesting or unusual advertising items attract the attention of collectors. A bank like yours sold at auction in 2010 for \$453, and another sold on eBay for a very low price.

**Q:** I have a Post Cereal Roy Rogers "pop-out card." It's No. 10 in a series of 36 and pictures Roy and his dog, Bullet. What year were these printed? Does it have any value?

**A:** Roy Rogers was born Leonard Franklin Slye in Cincinnati in 1911. His family moved to Los Angeles in 1930 and Roy was discovered after singing in an amateur night. He began his acting career using the name Dick Weston and didn't use the name Roy Rogers until 1938. Republic Studios wanted him to use the name Leroy Rogers, but Roy didn't like the name Leroy, so he chose Roy. Post Cereals "pop-out" cards were enclosed in several varieties of Post cereals in 1952. Part of the picture was cut so that it would pop out from the background when the picture was folded correctly. The back of each card listed

the number of the card, title and description. A single card is worth about \$10-\$15. A complete set of 36 cards in great condition has sold for \$800.

**Q:** We were given a picture titled "Deer in Repose, A View in the Isle of Arran, painted by R. Cleminson, Engraved by George Zobel, published by L. Brall & Sons." It has some brown streaks and spots on it. It's in a huge wooden frame that's boarded up in the back. Friends tell me that I should be present when it's appraised because people often hide things of value behind the boards. Is this worth having appraised?

**A:** Robert Cleminson was a British artist active from 1865 to 1868 who specialized in "sporting" art, paintings of Highland scenes of dogs, deer, game and other animals. The streaks in the picture are a type of mold called "foxing" and are expensive to remove. Cleminson prints in good condition sell for under \$100. Prints in poor condition don't sell. Your print is worth less than its frame. You rarely find things hidden behind backing boards. Sometimes you find things behind the paper dust covering.

**Tip:** Don't lock furniture with antique locks. If they stick, it's almost impossible to open the door or drawer without damaging the wood. ■

— Terry Kovel answers as many questions as possible through the column. By sending a letter with a question, you give full permission for use in the column or any other Kovel forum. Names, addresses or email addresses will not be published. We cannot guarantee the return of any photograph, but if a stamped envelope is included, we will try. The volume of mail makes personal answers or appraisals impossible. Write to Kovels, (Florida Weekly), King Features Syndicate, 300 W. 57th St., New York, NY 10019.

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# COMING UP AT THE PHIL

■ **Sarasota Opera**, accompanied by the Sarasota Opera Orchestra, presents "Carmen" at 8 p.m. Tuesday, Feb. 7. Complete with passion, jealousy, tragedy and unforgettable music, Bizet's timeless masterpiece has everything that makes for great opera as it tells the fiery story of two men's love for the beguiling gypsy Carmen. Performed in French with English supertitles.

Tickets start at \$129.

■ Rock on when **Foreigner** makes its Philharmonic Center debut at 8 p.m. Wednesday, Feb. 8. Foreigner has sold more than 70 million albums and charted 14 hit singles, among them "Hot Blooded," "Cold as Ice," "Waiting for a Girl Like You," "Jukebox Hero" and "Double Vision."

Tickets start at \$62.

■ **Lynda Carter** will sing standards, jazz, country and rock tunes in the intimate Daniels Pavilion as part of the Cabaret Series at 6 and 8:30 p.m. Thursday and Friday, Feb. 9-10. Perhaps best known as television's Wonder Woman, Ms. Carter has won wide acclaim for her albums "Crazy Little Things" and "At Last," both of which reached the Billboard Top 10.

Tickets start at \$49.

■ **The Hit Men**, five rock veterans including members of the Four Seasons, Tommy James and the Shondells and band members with Elton John, Cat Stevens and Jim Croce, perform at 6 and 8:30 p.m. Saturday and Sunday, Feb. 11-12.

The Hit Men are Gerry Polci, Lee

Shapiro and Don Ciccone, all of whom were members of Frankie Valli & the Four Seasons, along with Jim Ryan, who played with Carly Simon and Rod Stewart, and Larry Gates, whose credits include Carole King and Bon Jovi.

Tickets start at \$42.

■ **Lee Sandstead**, art historian and host of the Travel Channel's "I'm Having an Art Attack with Lee Sandstead," presents "I'm Having an Art Attack" at 10 a.m. Monday, Feb. 13, in the Daniels Pavilion. Perhaps the world's most fired-up art historian, Mr. Sandstead will explain why everyone should be fired up for art. In discussing what he considers the must-see masterpieces from the art world, he'll opine on why the Mona Lisa smiles, who has the sexiest knees in art history, and what portrait of a snob should we all admire.

Tickets are \$40.



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# COMING UP AT THE PHIL

■ Argentine tango dancer **Helaine Treitman** presents "Tango Music Appreciation," the first lecture in the Art of Tango series, at 2 p.m. Wednesday, Feb. 15. In this class, Ms. Treitman will present a brief overview of the history and evolution of Argentine tango music before the class listens to and analyzes a classic tango song from the 1940s.

The series continues at 2 p.m. Wednesday, Feb. 29, with an analysis of several classic tango songs and a demonstration showing how the interpretation of tango music can be related to actually dancing the tango.

Tickets are \$34 to each lecture or \$64 for both.

■ The **Philharmonic Jazz Orchestra** presents the fourth concert in its All That Jazz series at 6 and 8:30 p.m. Thursday, Feb. 16. Guest artists will be alto saxophone player Charles McPherson.

Tickets start at \$39.

■ Cabaret star **Tony DeSare**, a "Rising Star" Male Vocalist in the 2009 Downbeat poll, performs at 6 and 8:30 p.m. Friday and Saturday, Feb. 17-18.

Tickets start at \$42.

■ Groundbreaking news-woman and interviewer **Barbara Walters** will discuss her storied career at 8 p.m. Monday, Feb. 20. Ms. Walters

joined ABC News in 1976 as the first woman to co-host the evening news. Through the years, she has interviewed the world's major political leaders, including every American president and first lady since Richard Nixon, and most of the legends of show business. Walters was also the longtime co-host of "20/20" and is creator, co-host and executive producer of ABC's award-winning "The View."

Tickets start at \$98.

— *The Philharmonic Center for the Arts is at 5833 Pelican Bay Blvd., Naples. For more information or to order tickets, call 597-1900 or visit www.thephil.org.*



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### Specialty Nights

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# SATURDAYS *by the fountain*

Enjoy live entertainment, waterfront shopping and dining every Saturday at The Village on Venetian Bay! Cookout fare and refreshments will be available from M Waterfront Grille and Villaggio Café.

**Saturday, February 4 – 1:00 p.m. to 4:00 p.m.**

Enjoy smooth Jazz stylings with Angie Siti and Blu Wave at the fountain (north side) and island guitarist and vocalist Mike Martin (south side).

**Saturday, February 11 – 1:00 p.m. to 4:00 p.m.**

Join us for an eclectic repertoire of pop standards with the Joseph Osment Trio at the fountain (north side) and smooth Jazz stylings with Boris on Sax (south side).

**Pencil in our upcoming dates on your calendar too!**

Saturday, February 18 – 1:00 p.m. to 4:00 p.m.

Saturday, February 25 – 1:00 p.m. to 4:00 p.m.

Saturday, March 3 – 1:00 p.m. to 4:00 p.m.

Saturday, March 10 – 1:00 p.m. to 4:00 p.m.

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## YAPPY *hour*



Enjoy lunch or drinks with your pet! Join us on our outdoor verandah starting January 14, and every Saturday, from 1:00 p.m. to 4:00 p.m. Ten percent of your purchase will be donated to Humane Society Naples. Please call 239.263.4421 for additional information.

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From U.S. 41, take Park Shore Drive to Gulf Shore Boulevard – 239.261.6100 – [VenetianVillage.com](http://VenetianVillage.com)

## Join the clubs for education, entertainment

It's high season for clubs and organizations throughout the area. Here's what some of them have coming up:

■ **The Ohio State Alumni Club of Naples** holds a wine and pizza party from 5:30-7:30 p.m. Thursday, Feb. 2, at The Wine Merchant, 12820 Tamiami Trail N. All alumni, fans and friends are welcome. Cost is \$20. For reservations, call Sara Ann Mousa at 593-9196 or e-mail [brusara@aol.com](mailto:brusara@aol.com).

■ **The German American Club Gemuetlichkeit** holds a Valentine's Dinner Dance on Saturday, Feb. 4, at St. Katherine's Greek Orthodox Church, 7100 Airport-Pulling Road. Doors open 5 p.m. Cost is \$25 for members and \$30 for others. For reservations, call 774-1582.

■ **The Pi Beta Phi Alumnae Club of Naples** holds its next meeting at 11:30 a.m. Saturday, Feb. 11, at the Naples Beach Hotel. The combined "Monmouth Duo" meeting is hosted by the Kappa Kappa Gamma Alumnae Club of Naples. All alumnae of Pi Beta Phi chapters across the country and Canada are welcome. Cost is \$25 per person. For reservations or more information call 262-2259 or e-mail [conskind@aol.com](mailto:conskind@aol.com).

■ **Ikebana International-Naples** holds its annual luncheon and demonstration Wednesday, Feb. 15, at Grey Oaks Country Club. The silent auction opens and raffle ticket sales begin at 9:30 a.m. The program will be by Jennie Sterling, recipient of the Sogetsu school of Ikebana Riji degree, the highest degree for students in Sogetsu. Ms. Sterling has belonged to Ikebana chapters in Florida, Georgia, South Africa, Australia and Tapei. She served as president of the Miami chapter from 2003-2008 and is a founding member of the Atlanta chapter.

The program will begin at 10:30 a.m. and lunch will be served at 12:15 p.m. Cost is \$65. Reservations are required and can be made by sending a check payable to I.I. #160 to Peggy Freers, 2059 Swainsons Run, Naples, FL 34105. For more information about Ikebana International-Naples, visit [www.ikebananaples.com](http://www.ikebananaples.com).

MORE CLUB NOTES, C26 ▶



# Take off

*Open house should be the first stop for planning your travels*

### SPECIAL TO FLORIDA WEEKLY

The Renaissance Academy of Florida Gulf Coast University hosts its 2012 Travel Abroad open hours from 4-5:30 p.m. Sunday, Feb. 5, at the FGCU Naples Center, 1010 Fifth Ave. S.

On the itinerary this year are concierge-style excursions for just 24 travelers each to China, Sicily, southern Italy and Tuscany. Trips are planned to Vietnam, Turkey and Spain and Portugal in 2013.

Renaissance Academy travelers visit historic and cultural sites with local guides, experience the customs, cuisine, language and history of another culture, and delight in the company of fellow travelers who share a love of learning and a sense of adventure.

Open house guests will hear brief

presentations about each trip and meet the tour leaders. Attendance is free, but an RSVP is requested. Call 425-3272. Refreshments will be served.

Here are the basics of this year's trips:

■ China, Tibet and the Yangtze River - May 30-June 17; from \$5,395 per person (land, cruise and air)

■ Southern Italy and Sicily - Sept. 5-19; from \$4,495 per person (land and air)

■ Invitation to Tuscany - Sept. 22-30; \$3,295 per person (land only)

■ Journey to Vietnam - March 14-29, 2013; from \$3,395 per person (land and air)

■ Turkey and the Turquoise Coast - Sept. 5-19, 2013; from \$3,995 per person (land, cruise and air)

■ Historic Lodgings of Spain and Portugal - Sept. 16-30, 2013; from \$4,195 per person (land and air)

For more information about any of the above tours, come to the open house or visit the FGCU Renaissance Academy at [www.fgcu.edu/racademy](http://www.fgcu.edu/racademy). ■

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## CLUB NOTES

■ **The Naples Garden Club** presents event stylist and floral designer Kathy Whalen with "A Passion for Parties" beginning at 1 p.m. Monday, Feb. 6, at Moorings Presbyterian Church. Ms. Whalen will discuss how a love of flowers that was nurtured in childhood lead to a 15-year career at the New York Botanical Garden.

Admission is free for club members and \$10 for others. Register at [www.naplesgardenclub.org](http://www.naplesgardenclub.org) or for more information, e-mail [info@naplesgardenclub.org](mailto:info@naplesgardenclub.org). The club's 2012 House & Garden Tour set for Saturday, Feb. 4, is sold out. There is a stand-by option, however. Visit the website above for more information.

manent residents of Naples for no more than five years and who want to meet others who are new to the area.

The club meets for lunch at 11:30 a.m. on the second Thursday of every month at country clubs throughout the area. In addition, groups within the club plan outings and dates to share varied interests, such as mah-jongg and duplicate bridge, gourmet cooking and discussions about philosophy. Prospective members are invited to coffee at 10 a.m. on the first Thursday of each month. For meeting locations and more information, call 298-4083 or visit [www.naplesnewcomers.com](http://www.naplesnewcomers.com).

■ **The Bonita Springs Newcomers Club** welcomes women who have lived in Bonita for less than three years. Luncheons are held at area country clubs on the third Thursday of every month.

For more information, e-mail [bonitanewcomers@gmail.com](mailto:bonitanewcomers@gmail.com) or visit [www.bonitaspringsnewcomersclub.com](http://www.bonitaspringsnewcomersclub.com).

■ Save the date for the **Zonta Club of Naples'** seventh annual "Make A Difference" fashion show, auction and luncheon set for Friday, March 30, at The Club at the Strand. Proceeds will benefit the PACE Center for Girls-Collier at Immokalee and Naples Teenage Parenting Program (TAPP), the Sally Sitta Awards for Lorenzo Walker Institute of Technology in Health Sciences, Zonta International Amelia Earhart Fellowships and Jane M. Klausman Women in Business Scholarships. To donate silent auction items or become a sponsor, call Bernie Garabed at 571-2466. To purchase tickets, call Jane Kolczun at 245-8173 or visit [www.zonta-naples.org](http://www.zonta-naples.org). ■

■ **Civitan International of Naples** presents the "Naples Shining Stars Dinner Dance" at 6:30 p.m. Friday, March 2, at the Country Club of Naples to raise funds for the formation of Challenger Little League Baseball for children with developmental disabilities.

Tickets for \$50 can be purchased by calling Nery Kircher at 774-2623, e-mailing [neryk@aol.com](mailto:neryk@aol.com) or sending a check made out to Naples Civitan Club at P.O. Box 7422, Naples FL 34101.

■ **Women's Cultural Alliance**, an affinity group of the Jewish Federation of Collier County, has numerous courses, events and trips planned for the season. Annual membership is \$60. For more information, call Jane Hersch at 948-0003 or visit [www.womensculturalalliance.com](http://www.womensculturalalliance.com).

■ **The Naples Newcomers Club** welcomes women who have been per-

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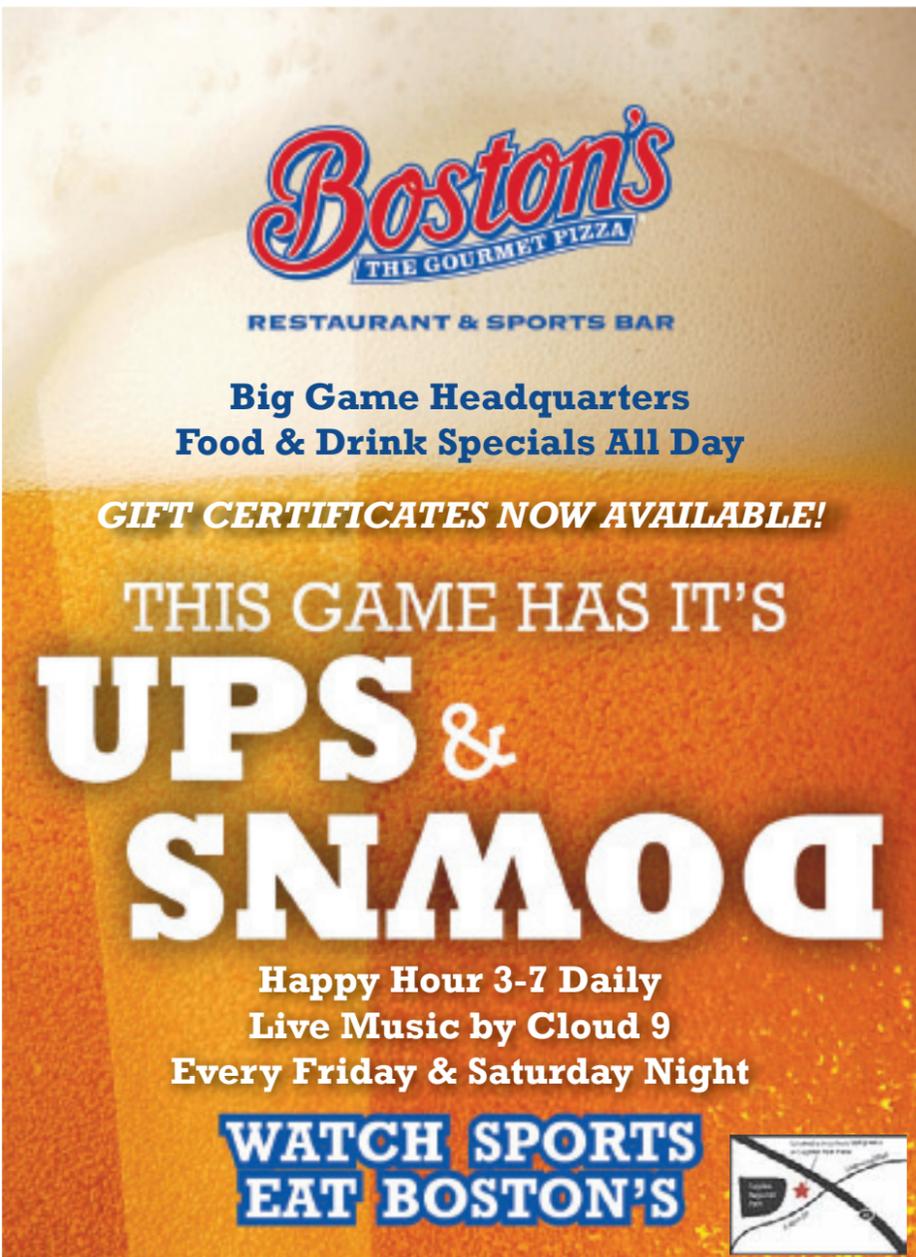
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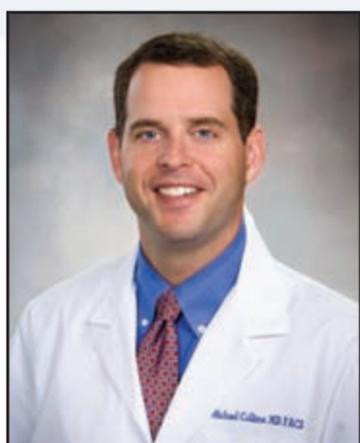




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The Fort Myers Film Festival's second annual red carpet black-tie takes place March 21 at the Barbara B. Mann Performing Arts Hall.

## Win tickets to FMff's gala opener Monday

The Fort Myers Film Festival is giving away two tickets to its second annual opening night red carpet black-tie gala at 7 p.m. Wednesday, March 21, at the Barbara B. Mann Performing Arts Hall. The tickets will be given away during the festival's weekly pre-screening Monday night TGIM series at the Sidney & Berne Davis Art Center in the downtown Fort Myers River District.

of how films are selected for the festival's official programming. Guests will also get a chance to grab a drink and intellectualize with the local indie-film community.

The Fort Myers Film Festival's VIP, general admission and student tickets are available at [www.bbmannpah.com](http://www.bbmannpah.com).

The festival continues through the week at the

Sidney & Berne Davis Art Center, Alliance for the Arts, Broadway Palm Dinner Theatre, Edison Restaurant and various other locations. A VIP all-access pass is available at [www.fortmyersfilmfestival.com](http://www.fortmyersfilmfestival.com). ■



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# CONTRACT BRIDGE

BY STEVE BECKER

## When to draw trumps

Whenever declarer plays a suit contract, he is faced with the problem of whether or not to draw trumps. There is no hard and fast rule that governs this recurring problem. The best declarer can do is to exercise his judgment in accordance with the circumstances he faces.

Take this deal where West leads the K-A-10 of hearts, declarer ruffing the third round. If South draws trumps at this point, he runs himself out of them, since the trumps are divided 4-2.

Regardless of what he does next, South must now go down one as the cards lie. If, for example, he crosses to dummy with a club in order to try a diamond finesse, West wins with the queen and cashes the nine of hearts to score the setting trick.

But if South makes allowance for a 4-2 trump split (which occurs nearly half the time), he makes the contract. He simply delays drawing trumps because he is not yet ready to extract them.

Declarer's proper play is to ruff the third heart high and lead the four of trumps to dummy's nine. The ten of diamonds is then led and finessed, losing to the queen.

This leaves West in a hopeless position. If he returns a heart, declarer ruffs in dummy, crosses to the ace of clubs, draws trumps and easily makes the rest of the tricks. If West returns any other suit, South wins and draws trumps that much sooner to make the contract.

South dealer.

Both sides vulnerable.

<b>NORTH</b>			
♠	J 9	♠	7 2
♥	7 4 3	♥	8 6 5 2
♦	10 9 5	♦	8 6 2
♣	K J 7 6 2	♣	Q 9 8 5
<b>WEST</b>		<b>EAST</b>	
♠	8 6 5 3	♠	7 2
♥	A K 10 9	♥	8 6 5 2
♦	Q 7 4	♦	8 6 2
♣	10 4	♣	Q 9 8 5
<b>SOUTH</b>			
♠	A K Q 10 4	♠	7 2
♥	Q J	♥	8 6 5 2
♦	A K J 3	♦	8 6 2
♣	A 3	♣	Q 9 8 5

The bidding:

<b>South</b>	<b>West</b>	<b>North</b>	<b>East</b>
2♣*	Pass	2♦**	Pass
2♠	Pass	3♣	Pass
3♦	Pass	3♠	Pass
4♠			

\* strong, artificial \*\* negative  
Opening lead — king of hearts.

In effect, declarer makes it his first order of business to establish his 10th trick before drawing the missing trumps. In that way, he protects against the 4-2 trump division that is a primary threat to the contract. ■

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■ **THURSDAY, FEB. 2, 9 P.M.**  
**The Queen's Palaces**  
**Buckingham Palace - Part 1**  
 Fiona Bruce visits Buckingham Palace and learns of its long history.

■ **FRIDAY, FEB. 3, 9 P.M.**  
**Michael Feinstein's American Song Book**  
**Time Machines - Part 1**  
 Feinstein explores how technology has preserved — and altered — the way we think about the great songs and singers of the past.

■ **SATURDAY, FEB. 4, 8 P.M.**  
**Antiques Roadshow**  
**Eugene - Hour 2**  
 A New England Chippendale chest-on-chest; an 1846 map of Western America; and an early 20th-century Russian Imperial Officer's sword from the reign of Tsar Nicholas II.

■ **SUNDAY, FEB. 5, 9 P.M.**  
**Masterpiece Classic**  
**Downton Abbey, Season 2 - Part 5**  
 As the war nears its end, Downton's aristocrats and servants put their lives back together. Mary and Sir Richard go estate hunting. A mysterious wounded officer makes a shocking revelation.

■ **MONDAY, FEB. 6, 8 P.M.**  
**Antiques Roadshow**  
**Eugene - Hour 3**  
 A playful pair of beautifully

preserved tin toys; a Civil War cavalry guidon that may have been used in the Battle of Shiloh; and a 1960 jeweled gold Moretto.

■ **TUESDAY, FEB. 7, 8 P.M.**  
**American Experience**  
**Freedom Riders**  
 The story of a courageous band of young civil-rights activists who journeyed through the Deep South in 1961.

■ **WEDNESDAY, FEB. 8, 9 P.M.**  
**NOVA**  
**Separating Twins**  
 Witness an extraordinary surgery that will allow twin girls, born joined at the head, to live separate lives. ■



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## SAVE THE DATE

### A tailgate to-do just for guys

A "Tailgate at Old Collier" begins at 4:30 p.m. Wednesday, Feb. 8, at the Old Collier Golf Club, hosted by Gentlemen Against Domestic Violence as a benefit for The Shelter for Abused Women & Children. The men-only affair will feature a tailgate fair, cigars and cocktails; a golf corner with PGA pro and commentator Mark Lye of the Golf Channel; entertainment by Jimmy Keys; and a live auction.

Tickets for \$500 person are available by calling 775-3862, ext. 261, or e-mailing cdalessandro@naplesshelter.org.

### Place your bets on 'Chips for Charity'

Aston Gardens at Pelican Marsh hosts the first annual "Chips for Charity" casino night to benefit the Make-A-Wish Foundation from 6-9 p.m. Friday, Feb. 17. Professional Vegas-style gaming will include blackjack, craps, roulette and more.

Tickets for \$30 include a cocktail, heavy hors d'oeuvres, entertainment and with \$2,000 in "play money."

Aston Gardens at Pelican Marsh is a senior-living community offering independent and assisted living and memory care facilities. To purchase tickets to "Chips for Charity" tickets, call 593-3744.

### Put Shelter benefit on your itinerary

"An Evening of Cultural Celebrations" to benefit The Shelter for Abused Women & Children takes place from 5-8 p.m. Monday, Feb. 13, at a private club in North Naples. Hosted by Preferred Travel of Naples, the annual fund-raising travel event includes presentations by Preferred Travel's luxury travel partners about some of the world's most desirable travel destinations. Guests will enjoy cocktails and hors d'oeuvres and entertainment by Naples Jazz Syndicate.

The entire \$45 per person donation will go to the Shelter. Space is limited and reservations are required. Call preferred Travel of Naples at 261-1177.

### Counting down to Fun Time fun

The launch date for Fun Time Early Childhood Academy's annual fundraiser, "Fun Time Blasts Off into the Future," is Friday, Feb. 10, at The Naples Beach Hotel and Golf Club. Guests will gather at 6:30 p.m. for a cocktail reception, dinner and silent and live auctions.

Tickets are \$250 per person. Proceeds will provide tuition assistance for the children of low-income working families.

For reservations or more information, call 261-8284.



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# SAVE THE DATE

## Groovy fashions going on parade

The Boys & Girls Club of Collier County presents "Fashion Pack," a '60s-inspired fashion show beginning at 5:30 p.m. Thursday, Feb. 16, at Waterside Shops. Participating boutiques from the shopping center will include: Anne Fontaine, Brooks Brothers, The Beach House of Naples, Cache, Calypso, Isabella, Saks Fifth Avenue and White House Black Market.

Tickets for \$100 per person are available by calling 325-1765 or visiting [www.bgccc.com](http://www.bgccc.com).

## Pets and pet lovers welcome at gala

Humane Society Naples holds its 12th Annual Pet Lovers Gala beginning at 6 p.m. Saturday, Feb. 18, at the Waldorf Astoria Naples (formerly the Naples Grande). Well-mannered pets are invited to accompany their owners to the black-tie affair.

Up for bid in the live auction will be a diamond pendant designed especially for HSN by William Boyajian of Port Royal Jewelers. The pendant can be seen at the jewelry store at 623 Fifth Ave. S.

Gala tickets for \$275 per person are available by calling 643-1880, ext. 18, or by visiting [www.hsnaples.org](http://www.hsnaples.org).



## CBS' Bill Geist at literary luncheon

Literacy Volunteers of Collier County welcomes Emmy Award-winning CBS News correspondent and *New York Times* best-selling author Bill Geist as guest speaker at the annual LVCC Literary Luncheon beginning at 11:30 a.m. Friday, Feb. 24, at Bay Colony Golf Club. Mr. Geist will discuss his latest book, "Way off the Road," a compendium of stories from "CBS Sunday Morning" that focus on "the peculiar charms of small-town America."

Mr. Geist joined CBS in 1987 and has traveled the country to chronicle the people, places and events that make up the fabric of American life. Paperback copies of "Way off the Road" will be available for purchase at the luncheon.

Tickets for \$75 per person are available by calling LVCC at 262-4448, ext. 300 or 301.

decorative items and giftware.

Admission to the boutique is free (\$5 valet parking for those not attending the Mending Broken Hearts with Hope luncheon).

Tickets to the luncheon on Tuesday, Feb. 21, are \$350 per person. For reservations or more information, call 775-3862, ext. 261, or e-mail [cdalessandro@naplesshelter.org](mailto:cdalessandro@naplesshelter.org).

## Library friends host author breakfast

Friends of the Collier County Library hosts the second annual "Bagels & Book Clubs" breakfast at 9 a.m. Monday, March 5, at the Hilton Naples, with guest speaker and *New York Times* best-selling author Deborah Crombie.

Tickets are \$20 for Friends members, \$25 for others. Call 263-8135 to purchase tickets. For more information, visit [www.collier-friends.org](http://www.collier-friends.org)

## Boutique expands to two days

Everyone who loves to shop will especially love shopping the designers' boutique to benefit The Shelter for Abused Women & Children from 9 a.m. to 5 p.m. Monday and Tuesday, Feb. 20-21, in the ballroom at The Ritz-Carlton, Naples.

Part of the Shelter's annual Mending Broken Hearts with Hope luncheon, the boutique expands to two days this year for the first time. Nearly three dozen vendors will display and sell their specialty clothing, fashion accessories,

## 'Meet me in Maui' for CAC

The Children's Advocacy Center of Collier County holds its 2012 "Meet Me in Maui" Beach Ball Saturday, Feb. 25, at the Naples Beach Hotel. Guests will enjoy sunset cocktails on Watkins Lawn followed by dinner under the stars, entertainment by Paul Easton and live and silent auctions.

Sponsorship opportunities are still available. For more information, call Tina Streeter at 263-8383, ext. 232, or e-mail [TStreeter@CACCollier.org](mailto:TStreeter@CACCollier.org).



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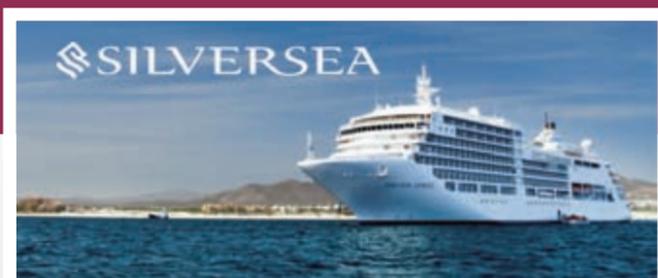
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# SAVE THE DATE

## Rotarians, Zoo set for a wild evening

The Naples Rotary Club holds its annual "Grapes & Apes" wine tasting, food pairing and silent auction on Saturday, March 24, at The Naples Zoo. Expectations for this year are to accommodate 1,400 guests and to raise \$150,000. All proceeds will help fund Rotary scholarships and projects including Project Graduation, Gift of Life and Polio Plus.

Tickets for \$100 per person include wine and food samplings from Wynn's, desserts by Mikkelson's Pastry Shop and Royal Palm Chocolates, animal encounters and talks by zoo staff and the chance to bid on silent auction items.

For reservations or more information, call 262-1040 or visit [www.grapesandapes.com](http://www.grapesandapes.com).

## A garden gala for Hope for Haiti

Hope for Haiti holds its 2012 gala, "A Passport to the Secret Garden," from 6-11 p.m. Saturday, March 3, at the St. Ann Jubilee Center.

Tickets are \$300 per person. Volunteer and sponsorship opportunities are available. For more information, contact Elizabeth Davison at 434-7183 or [Elizabeth@hopeforhaiti.com](mailto:Elizabeth@hopeforhaiti.com).

## Royal Palm school to honor Donahues

The faculty, staff and families of Royal Palm Academy will honor Jack and Rhodora Donahue at the school's "Denim and Diamonds" gala at 6 p.m. Saturday, March 10, at the Hyatt Regency Coconut Point Resort & Spa. The Donahues are longtime Naples residents whose daughter and son-in-law, Carol and Patrick Moore, founded Royal Palm Academy in 1998.

Tickets are \$100 per person. For reservations or more information, call the school at 594-9888.

## Youth Haven hosts

Olympian skater Olympic speed skater and eight-time medalist Apolo Anton Ohno will be the guest speaker at Youth Haven's "Home Hope Healing" luncheon Thursday, March 22, at the Naples Grande. Tickets are \$250 per person, or \$1,000 for two guests and a pre-luncheon reception with Mr. Ohno. Youth Haven provides a home for children who have been removed from their families by the authorities because they are in grave danger of further physical or sexual trauma, emotional abuse and/or neglect. For more information, call Jamie Gregor at 687-5153 or e-mail [jamie.gregor@youthhaven.net](mailto:jamie.gregor@youthhaven.net).

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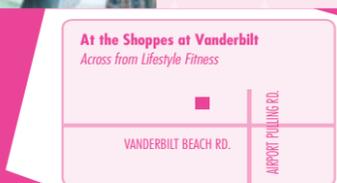
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## SAVE THE DATE



### Wine Tasters say 'Cheers for Charity'

Wine Tasters of Naples hold their third annual "Cheers for Charity" from 6-10 p.m. Saturday, April 28, at Lely Resort to benefit St. Matthew's House, Youth Haven and The Shelter for Abused Women & Children.

Tickets are \$95 per person. For more information, call Dan Leaman at 404-0254 or Debi Foss and 272-4494.

ing environment devoted exclusively to the serious business of children's play. The 30,000-square-foot museum is set to open in early 2012. For information about gala sponsorship opportunities, call C'mon at 514-0084 or visit [www.cmon.org](http://www.cmon.org).

### Be a goddess for an evening

Goddess Night 2012, an evening of pampering and enlightenment sponsored by the Naples Art Association, takes place Thursday, March 29, at The von Liebig Art Center. A champagne reception gets thing going, and guests enjoy a seated dinner and keynote speaker as well as their choice of informative breakout sessions. For more information, call Aimee Schlehr at 262-6517, ext. 120, or e-mail [aimee.schlehr@naplesart.org](mailto:aimee.schlehr@naplesart.org).

— Send Save the Date information about galas and other fundraising parties to [cpierce@floridaweekly.com](mailto:cpierce@floridaweekly.com).

### C'mon to Dream Gala for children's museum

The Golisano Children's Museum of Naples will hold its inaugural Dream Gala beginning at 6:30 p.m. Friday, March 23, at C'mon in North Collier Regional Park. Gala chair Shelia Davis and her committee are hard at work planning an evening of adventure and discovery that will benefit Collier County's first learn-

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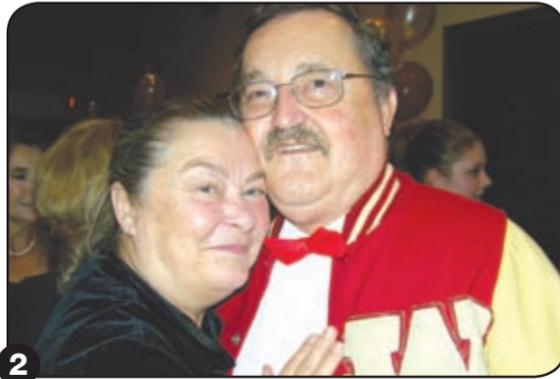
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# SOCIETY

## Marco island Historical Museum goes back to prom night



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2. Nan and Robert Folsom
3. Lana and Roger Withers
4. George and Carol Engstrom
5. John and Rosemarie Gulla
6. Nancy Garrison and Nancy Carrington
7. Janice and Tarik Ayasun
8. Craig and Bonnie Woodward

BERNADETTE LA PAGLIA / FLORIDA WEEKLY

## 'An Evening in Old Havana' for the David Lawrence Foundation



1. Stanley and Elizabeth Star
2. Linda Malone and Marissa Hartington
3. Christine and Terry Flynn with Robin Stranahan
4. Joyce and Bill O'Meara
5. Art and Bev Cherry

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# SOCIETY

## Building support for Habitat for Humanity at Waterside Shops



1. Wendy Renee
2. Sam and Lois Durso
3. John and Sue Scheessele
4. Donna Edges and Mil Wasyliw
5. Rob and Joy Davidson
6. Virginia and Al Vacio
7. Thomas Hale and Amy Solem
8. Dee Proehl and Angela Bennett
9. John Paalman and Carolyn Devries
10. Uri Ormsby
11. Barbara Sill, David Pash and Dara Kouloheras

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# SOCIETY

## Making a difference for Make-A-Wish at the Wishmakers Ball



1



2



3



4



6

1. Sandra Buxton with Todd and Angela Gates
2. Henry and Maggie Anderson
3. Joyce and Tom Foulke
4. Trish Cronan and Brad Lavigne
5. Leslie and Robert Colantonio
6. Mike Hoffman and Amy Sedlacek
7. Norm Wedderburn, Reg Buxton and Mark Schumacher

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5



7

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# SOCIETY

## Guadalupe Center has 'A Taste of China'



1. Caryl and John Corbett, Linda and Mark Ryan, Linda Macartney
2. Sandy and Roger Vasey, Bette Aymar
3. Don and Susan Popejoy
4. Jacke McCurdy and Arden McCurdy
5. Beverly and Bill Spear
6. Auctioneer Scott Robertson
7. Pam and Tony Nicholas
8. John Riley, Peachy and Shel Johnson
9. Mary and Phil Beuth

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# SOCIETY

## 'Wine, Women & Shoes' for Cancer Alliance of Naples



1. Thomas Gilchrist, Andrea Tretter and Wade West
2. Sharon Hood and Regina Day
3. Faleesha Fernandez and Stacia Mayer
4. Kena Yoke and Dani Taverna
5. Nancy Luculano and Jennifer Johnson

CHARLIE MCDONALD / FLORIDA WEEKLY

## A fashion show for Music for Minors



1. Don Rhynard and Becky Kimberly
2. Bob Anastasio and Bob Stabile
3. Trish Baumann
4. Lin Burton and Trish McKinney
5. Jane Stein and Patty Jones
6. Shelagh Adams

BERNADETTE LA PAGLIA / FLORIDA WEEKLY

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# VINO

## This Valentine's Day, get to know a new sweetie



**jimMcCRACKEN**  
vino@floridaweekly.com

Flowers. Chocolates. Flowers. Chocolates. Must this Valentine's Day be a repeat of all that have gone before?

No. This year consider trying a new sweetie to brighten your sweetheart's holiday. Instead of chocolates and flowers, surprise him or her with a great pairing of dessert and wine.

Choosing the right wine for dessert is not difficult; you just need to balance the intensity, acidity and sweetness of the wine with the dessert. The more intense the flavors of the dessert, the more intense the flavors of the wine should be. The acidity of the wine and dessert should be harmonious as well; if you have a fruit dessert, choose a wine with higher acidity.

Finally, the wine needs to be sweeter than the dessert, otherwise the wine will taste dull and acidic. Stay away from desserts that are predominantly sugar; these go best with coffee or tea.

There are several basic types or styles of dessert wines. The most popular involve late-harvested grapes, which result in more intense flavors and sweetness, specialty grape types that produce pronounced flavors and aromas, or fortified wines such as sherry and port.

When pairing wines with foods, you

must decide which is more important: Is there a killer dessert wine that you have chosen, or is the dessert the focus? I prefer to choose the wine first, and then find a dessert to go with it.

Here are some of the more popular grape varieties with food pairing possibilities:

■ **Muscat grapes:** Whether the wine is made from orange or black muscat, this grape produces wines with big aromatic flavors and intensity. The orange makes wines with tangerine and orange blossom aromas and flavors, which pair well with stone fruit desserts. The black has rose blossom aromas and litchi-like flavors that go well with berry dishes or dark chocolates.

■ **Sauvignon blanc and semillon grapes:** The finest sauternes are made from late-harvested sauvignon blanc and semillon grapes, affected with botrytis cinerea, aka noble rot. It punctures the skin to dry out the grapes, producing lush concentrated wines with flavors of apricots, peaches and honey. Try these with fruity desserts or with almonds and almond desserts.

■ **Riesling grapes:** The finest German Rieslings are the late-harvested varieties that are designated spatlese and auslese, depending on the amount of sugar at harvest. Germany also produces beerenauslese and trockenbeerenauslese later harvest wines that are likewise affected by noble rot, which they call edelfaule. Intense rich flavors

of caramel, honey and apricots are balanced by high acidity, so the wines are not cloyingly sweet. Flavorful fruit desserts again will work well with the intense flavors found in these wines.

■ **Port wine:** Ports are made by adding brandy midway through the fermentation process, stopping it and leaving a residual sweetness. Ruby ports are then aged in stainless steel or concrete vats to retain the youthful color and flavors. Tawny ports are barrel aged and mellow in color and flavor. Late Bottled Vintage starts with higher quality wine that ages usually four to six years before bottling. Vintage port comes from a single vintage of superlative quality, and is not produced every year. Ports pair well with intense flavors, so try desserts with chocolate or dried fruit.

### Wine picks of the week:

■ **Chateau La Tour Blanche Sauternes 2005 (\$35/375ml):** Aromas of honey, vanilla and apple follow through to the palate of rich flavors ending with lemon and spices on the finish. Almonds and peaches in a dessert make an exceptional pairing with this sauternes.

■ **Dolce Napa Valley Late Harvest 2006 (\$85/375ml):** A classic blend of late harvest semillon and sauvignon blanc.

Intense and rich honeysuckle aromas followed by citrus, apricots and honey flavors with balanced acidity and with a long finish. Try with puddings and custard or fruits.

■ **Dow Tawny Port, Portugal (\$17):** Value priced entry level port is light and sweet, with flavors of orange and candied citrus rind and a hint of nuttiness. Excellent with chocolate desserts, or try it with stilton cheese.

■ **Elysium Black Muscat, Quady Vineyards 2006 (\$25):** Rich aroma of rose petals and berries followed by plum, litchi and berry flavors with a hint of spice and a rewarding long finish. Perfect accompaniment for those intense dark chocolates, but equally good with berries and berry desserts.

■ **Gordon Brothers Gewurztraminer Columbia Valley Ice Wine 2009 (\$45/375ml):** Rich aromas of honey and spice with flavors of apricot, raisin and honey. Lingers lightly and finishes clean. Great with poached pears or a creme brulee.

■ **Rombauer Zinfandel Port, Napa Valley (\$45):** Exquisite aromas and flavors of plums, berries and chocolate followed on the palate with rich mixed berry flavors with a hint of vanilla. Try this with fresh berries. ■



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# CUISINE

## As always, dining at Roy's proves a tasteful adventure

**drewSTERWALD**  
pgnews@floridaweekly.com



Normally, I don't get too excited about dining at corporate-chain restaurants. By their nature, they are bound to adhere to a formula developed for mass consumption, leaving no room for culinary innovation by the staff or great gustatory discovery by patrons.

Roy's is the rare exception.

Chef-partners like Jason Grasty at the Bonita Springs location are allowed leeway in developing menus that incorporate seasonal ingredients and regional tastes. Indeed, his name is prominently featured on the menu, along with sous chefs Nancy Perry and Noah Bailey. Even the winter prix fixe menu lists the chefs responsible for it.

It's enough to turn even a jaded restaurant critic into a foodie fanboy. No matter how many times I've eaten at Roy's over the years, I still look forward to experiencing new flavors and being treated royally by the impeccable wait staff.

With entrees in the \$25-\$30 range, it's not inexpensive, but I doubt anyone leaves here complaining about the bill ... or the food ... or the service.

Our latest visit was no exception to the Roy's rule, although one dish didn't quite live up to its billing. More on that later.

The restaurant was pretty quiet when we arrived on a midweek evening, but it grew busier and louder as the night wore on. Still, the noise was well mitigated by the sculpted ceiling and carpeted floor. The modern decor hasn't changed over the years, but it's still tastefully chic.

We started with cocktails because Roy's usually has some interesting, innovative libations to offer, such as the Basil Cucumber Collins I ordered (\$10.95). So refreshing — and light enough to pair well with the food to come. The Roy's Island Mai Tai (\$10.95) was fruity and quite rummy, with a hint of molasses from the black-strap rum.

Instead of the usual bread served in most restaurants, Roy's offers seasoned edamame pods as a little snack while you're perusing the menu — certainly healthier than loading up on bread before you even start a meal.

You'll see some familiar appetizer offerings at Roy's, such as carpaccio, calamari and ribs. But they are reconceived with the Asian-Pacific influences the chain is famous for — think Wagyu beef with pears or minty fried squid rings with



Roy's Szechuan-style ribs are finger-licking good.

DREW STERWALD / FLORIDA WEEKLY

curry sauce.

The pork ribs (\$10.95) get the Szechuan treatment and, frankly, they are some of the best ribs I've ever gnawed on. Not that there was much bone-chewing going on — the smoky meat was so tender that it slipped off effortlessly. Grilling gave the ribs a delectable crust, while silky Mongolian barbecue glaze deepened the sweetness of the meat. Warning: If you order these, you will be tempted not to share. Add a salad and you've got a meal.

You also can't go wrong with the pot stickers (\$11.95). Fried to a golden crisp, they're stuffed with sweet, succulent lobster meat and served on a shallow pool of rich miso-butter sauce. We dispatched these quickly, too.

Warm, damp terry-cloth towels soon arrived on a plate so that we could clean up (after licking the barbecue sauce from our fingers). No "wet naps" here. The servers even refold your napkin if you happen to leave the table during your meal. (Said napkin will be white or black, depending on your outfit — a classy touch.)

The staff here is exceptionally well trained. We didn't need to ask for a single thing all night or have to shuffle plates ourselves, as we too often do these days. The dining room runs like the proverbial well-oiled machine, and a very active manager makes sure that it does.

The one mysterious misstep came with the entrees. The waiter made a point of mentioning that the "TNT" crusted Hawaiian nairagi (\$30.95) would be spicy-



Roy's trio of fish is perfect for the indecisive diner.

Warm from the oven, pineapple upside-down cake is a comforting way to end a meal at Roy's.



Crisply fried, the pot stickers are stuffed with succulent lobster.

hot, which appealed to our pyromaniacal palates. Also known as striped marlin, the thick-flaked milky-white fillet was perfectly grilled. With a gorgeous golden crust and super-moist flesh, it was truly an exceptional piece of fish. Stir-fried cabbage and peppers on the side were fresh and crisp.

But where was the "TNT"? Hard to believe that a plate would leave the kitchen at Roy's missing a vital ingredient, but this dish was a dud when it came to the advertised dynamite. If it wasn't a plating mistake, it might be wise to tone down the pitch or amp up the dish.

If the ocean of fish options at Roy's leaves you floundering, there's a smart solution: Roy's Trio (\$32.95) consists of three small portions of different entrees. (This is also a godsend for gluttonous people like me who want to sample more of the menu.) The grilled salmon came with zesty ponzu sauce; the mahi-mahi was crusted with macadamia nuts and

### Roy's

26831 South Bay Drive, Bonita Springs; 498-7697

**Ratings:**  
**Food:** ★★★★★<sup>1/2</sup>  
**Service:** ★★★★★  
**Atmosphere:** ★★★★★

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>>Reservations: Accepted

>>Credit cards: Accepted

>>Price range: Appetizers, \$8.95-\$13.95; entrees \$19.95-\$39.95

>>Beverages: Full bar

>>Specialties of the house: Hawaiian fusion, especially involving seafood

>>Volume: High but tolerable

>>Parking: Free lot

>>Website: www.roysrestaurant.com

★★★★★ Superb  
★★★★ Noteworthy  
★★★ Good  
★★ Fair  
★ Poor

If you go

### food & wine CALENDAR

> **Saturday, Feb. 4, 11 a.m.-4 p.m.,** Mercato: Celebrate the Year of the Dragon with Asia Fest, featuring Asian cuisine, Japanese taiko drummers, Chinese lion and dragon dance, Korean and Filipino dancers, vendors and more; \$5 (children younger than 12 admitted free), U.S. 41, Naples.

> **Saturday, Feb. 4, 11:30 a.m.-12:30 p.m.,** The Good Life of Naples: Shelly Connors demonstrates Greek white bean soup and fried calamari Greek herb salad; \$25, 2355 Vanderbilt Beach Road; 514-4663. Reservations required.

> **Saturday, Feb. 4, 6-8 p.m.,** Zorba's Greek Restaurant: Besides authentic Greek cuisine, Zorba's offers belly dancing every Saturday night along with a \$17 lamb shank

special; 9106 Bonita Beach Road, Bonita Springs; 992-5005.

> **Saturday, Feb. 4, 6:30 p.m.,** Unity of Bonita: Brian Clement, author and director of The Hippocrates Health Institute, speaks to the Fort Myers Living Foods Group. Guests should bring a raw food dish to share; \$10, 28285 Imperial Parkway, Bonita Springs; reserve a spot at www.meetup.com/whole-foods-in-fort-myers.

> **Wednesday, Feb. 8, 5:30-7 p.m.,** Alexander's Restaurant: Chef Alexander Bernard teams up with Decanted Wines for a monthly tasting featuring wines and hors d'oeuvres; \$10, 4077 Tamiami Trail, Naples; 262-4999. Reservations suggested.

**Wednesday, Feb. 8, 6-8 p.m.,** Decanted

Wines: Abe Schoener, owner/winemaker of The Scholium Project in Napa, hosts this tasting of his innovative boutique wines; \$25, 1410 Pine Ridge Road, Naples; (800) 980-5766. Reservation required.

### Farmers markets

> **Wednesday, 1:30-5:30 p.m.,** St. Monica's Episcopal Church, 7070 Immokalee Road; 591-4550.

> **Wednesday, 7:30 a.m.-1:30 p.m.,** the Marco Island Farmers Market, Veterans Community Park, Marco Island.

> **Friday, 11 a.m.-2 p.m.,** the Government Complex farmers market, 3335 U.S. 41 E.

> **Saturday, 7:30-11:30 a.m.,** Third Street

South, behind Tommy Bahama's between Third Street and Gordon Drive.

> **Saturday, 7 a.m.-noon,** Bonita Springs Lions Club farm market, The Promenade, 26851 South Bay Drive, Bonita Springs.

> **Saturday, 8 a.m.-noon,** St. Paul's Episcopal Church farm market, 3901 Davis Blvd., Naples.

> **Saturday, 8 a.m.-1 p.m.,** North Naples Green Market at the Galleria Shoppes at Vanderbilt, off Airport Pulling and Vanderbilt Beach roads.

> **Sunday, 8 a.m.-noon,** Freedom Park farmers market, 151 Golden Gate Parkway. ■

— Send items to [cuisine@floridaweekly.com](mailto:cuisine@floridaweekly.com).



La Blanca



Ralph Lauren



Juicy Couture



Longitude



Profile



Trina Turk

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- DKNY
- Profile
- L\*Space
- Luli Fama
- Juicy Couture
- Betsey Johnson
- Marc Jacobs
- Ralph Lauren
- Kenneth Cole
- Beach House
- Tommy Bahama
- Gottex
- Bleu
- Swim System
- Jantzen
- Carmen Marc Valvo
- La Blanca
- Coco Reef
- Trina Turk
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